

Paul Sheehan

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Experience:

- 2006– **John Locke Capital Management, L.P.** **New York/Hong Kong**
Chief Executive Officer
- CEO of Global Emerging Markets hedge fund with primarily Equity Long/Short focus.
 - Direct research effort on GEM companies and strategic situations.
 - Active in fund sourcing and client development.
- 2004–2005 **ING Bank NV** **Hong Kong**
Senior/Principal Advisor; Institutional and Government Advisory
- Advise pan-Asian client base of financial institutions and public-purpose organizations on strategy and M&A, capital management, and NPL remediation.
 - Evaluate and structure principal investment opportunities and vehicles for ING and clients.
 - CEO-designate of global FIG investment arm; responsible for raising over \$120m in third-party funds to supplement ING capital.
- 2002–2004 **ING Barings Securities / ING Financial Markets** **Hong Kong**
Managing Director; Head of Asia-Pacific Financial Institutions Research
- Led eleven person team responsible for Asia+Japan financials equity research.
 - Personal coverage of Hong Kong (including sole coverage of HSBC and STAN) and Taiwan.
 - Responsible for initiating regional product and extending Asian franchise to full coverage. Increased research output of team by 5x without any additional resources.
 - Achieved top ten regional ranking (#6, The Asset Magazine Survey 2002) and numerous panel votes.
 - Heavy corporate finance involvement including issuance, NPL remediation, and advisory.
 - US Series 7 and Series 16 (Supervisory Analyst) and Hong Kong (SFC) dealers registrations.
- 1999–2002 **Lehman Brothers Asia** **Hong Kong**
Vice President; Co-Head of Asian Bank Research
- Lead team responsible for Asia ex-Japan financials equity research.
 - Rolled-out platform from 2 markets in 1999 to 9 markets with 44 companies under coverage; Instituted comprehensive regional strategy and research product.
 - Personal coverage of Korea, Singapore, Thailand, Indonesia, and Philippines.
 - Achieved top ten regional ranking (#9, Asiamoney 2002) and votes from 8 of top 10 firm clients.
 - Active investment banking contributions including sourcing, pitching, government advisory, and execution of equity mandates.
- Summer 1997 **Bear Stearns Asia Ltd.** **Hong Kong**
Associate, Financial Institutions Research
- Analyzed capital structure, financial statements, and asset quality of banks across Southeast Asia.
- 1992–1996 **Federal Reserve Bank of New York** **New York**
Bank Examiner, Risk Assessment Unit/Multinational Examinations Department
- Examined trading activities and global risk management at large, complex, and troubled U.S. and foreign banks.
 - Evaluated construction, validation, and implementation of models for derivative pricing, counterparty credit, mortgage hedging, and risk management.
 - Reviewed emerging markets operations of large institutions, including sales and trading, syndication, and underwriting, advisory services, and derivatives and structured products.
 - Assessed interest rate risk at major global banks; developed system-wide quantitative tools for modeling interest sensitivity of financial institutions.
 - Undertook safety and soundness examinations of U.S. banks and holding companies. Evaluated asset quality, capital adequacy, management, earnings, and liquidity. Supervised junior examiners.
 - Designed and taught capital markets training courses for regulatory agencies and foreign central banks.

Education:

- 1996–1998 **Yale School of Management, Yale University** **New Haven, CT**
Masters degree in Public and Private Management (MBA) with in-depth Finance concentration awarded June 1998. GMAT: 740. Letters of Distinction in Investment Banking, Corporate Finance, and Financial Engineering.
- 1989–1992 **The University at Albany, State University of New York** **Albany, NY**
BA in Economics (Finance minor) conferred cum laude June, 1992. SAT: 800V/650M.