

# Maybank

ANNUAL REPORT **2005** 

### LETTER TO SHARFHOI DERS



**PG18** 

FINANCIAL HIGHLIGHTS

PG4

MANAGEMENT'S **DISCUSSION**AND ANALYSISOF **FINANCIAL** PERFORMANCE



**PG40** 

# CORPORATE

TO BECOME FIRST CHOICE FINANCIAL PARTNER IN THE TARGET MARKETS AND COUNTRIES WE SERVE.













# THE BANK WHO KNOWS YOU BETTER

























































### COREVALUES

- Enriching their experiences with us
- Developing long term and mutually beneficial relationships with them

- Committed to excellence in everything they do
- Team players working together based on mutual respect, leadership by example and dignity in their dealings with everyone
- Ethical and uphold high levels of integrity

- Consistently provides our shareholders
- Focuses on sustainable and superior growth

# 45<sub>th</sub>

### **ANNUAL GENERAL MEETING**

### DATE:

8 OCTOBER 2005, SATURDAY

### TIME:

11.30 A.M.

### **VENUE:**

MAHKOTA II, BALLROOM LEVEL HOTEL ISTANA

73, JALAN RAJA CHULAN 50200 KUALA LUMPUR

# **CORPORATE**INFORMATION

### **CHAIRMAN**

Tan Sri Mohamed Basir bin Ahmad - P.S.M., J.S.M., D.P.C.M.

### VICE CHAIRMAN

Dato' Richard Ho Ung Hun - D.P.M.P.

### PRESIDENT AND CEO

Datuk Amirsham A Aziz - P.J.N.

### **DEPUTY PRESIDENTS**

Dato' Mohammed Hussein - D.J.M.K.

Md Agil bin Mohd Natt

### **MEMBERS**

Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali – P.J.K., P.P.T., K.M.N., S.M.P., J.M.N., D.P.S.K., D.I.M.P., D.P.J., P.S.M., S.J.J., S.P.N.S.

Mohammad bin Abdullah

Haji Mohd Hashir bin Haji Abdullah – J.M.N., S.M.S., P.P.T.

Teh Soon Poh

Datuk Abdul Rahman bin Mohd Ramli - P.J.N.

Tan Sri Dato' Megat Zaharuddin bin Megat Mohd Nor - D.P.C.M., P.J.N., P.S.M.

Datuk Zainun Aishah binti Ahmad (appointed on 13 July 2005)

- P.J.N., J.S.M., D.D.M.P., P.M.P., K.M.N.

### COMPANY SECRETARY

Mahiram Husin

### REGISTERED OFFICE

14th Floor, Menara Maybank 100, Jalan Tun Perak

50050 Kuala Lumpur, Malaysia Telephone: (6)03-20708833 Telex: MA 30438 Facsimile: (6)03-20702611 Cable: MAYBANK SWIFT: MBBEMYKLA

Website : http://www.maybank2u.com E-Mail : publicaffairs@maybank.com.my

### **REGISTRAR**

### Maybank

14th Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur, Malaysia

### **LISTED ON**

Main Board of Bursa Malaysia on 17 February 1962

### **COMPANY SECRETARY**

Mahiram Husin 155, Jalan BK 4/2, Bandar Kinrara 58200 Kuala Lumpur

### **AUDITORS**

Messrs Ernst & Young Chartered Accountants

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# **STATEMENT** ON CORPORATE GOVERNANCE

Maybank Group recognises that good corporate governance practices form the cornerstone of an effective and responsible organisation. To promote and nurture the highest standards of corporate governance within the Maybank Group, the Board of Directors has put in place a framework designed to build a sustainable financial performance and at the same time, ensure that there is sufficient and credible transparency, integrity and accountability in its operations.



# STATEMENT ON INTERNAL CONTROL The Board acknowledges their overall responsibility

The Board acknowledges their overall responsibility for the Group's internal control environment and its effectiveness. It is of the view that the internal control framework is designed to manage rather than eliminate the risk of failure to achieve the policies, goals and objectives of the Group.

# CODE OF ETHICS AND CONDUCT

Maybank, as a custodian of public funds, has a responsibility to safeguard its integrity and credibility. It is on this understanding that the organisation sets out clearly the code of ethics and conduct for its staff.

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financial statements 2005

# Notice of 45th Annual GENERAL MEETING

NOTICE IS HEREBY GIVEN THAT THE 45TH ANNUAL GENERAL MEETING (AGM) OF THE SHAREHOLDERS OF MALAYAN BANKING BERHAD (3813-K) (MAYBANK) WILL BE HELD AT MAHKOTA II, BALLROOM LEVEL, HOTEL ISTANA, 73, JALAN RAJA CHULAN, 50200 KUALA LUMPUR ON SATURDAY, 8 OCTOBER 2005 AT 11.30 A.M. FOR THE PURPOSE OF TRANSACTING THE FOLLOWING BUSINESS:-

### AS ORDINARY BUSINESS

- To receive the Reports of the Directors and Auditors and the Audited Financial Statements for the financial year ended 30 June 2005. Resolution 1
- To declare a final dividend of 25 sen per share less 28% income tax and a special dividend of 35 sen per share less 28% income tax for the financial year ended 30 June 2005 as recommended by the Board. **Resolution 2**
- To re-elect the following directors who are retiring by rotation in accordance with Articles 96 and 97 of the Articles of Association of Maybank (the Company) and being eligible have offered themselves for re-election:-
  - Tan Sri Mohamed Basir bin Ahmad; **Resolution 3**
  - Mohammad bin Abdullah; and
- Resolution 4
- Datuk Abdul Rahman bin Mohd Ramli Resolution 5
- To re-elect the following director who is retiring in accordance with Article 100 of the Articles of Association of Maybank and being eligible has offered herself for re-election:-
  - Datuk Zainun Aishah binti Ahmad **Resolution 6**
- To consider and if thought fit, pass the following Resolution in accordance with Section 129(6) of the Companies Act, 1965:-

"That the following directors retiring in accordance with Section 129 of the Companies Act, 1965 be and are hereby re-appointed as directors of the Company to hold office until the next AGM:-

- Dato' Richard Ho Ung Hun; and **Resolution 7**
- Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali." **Resolution 8**
- To approve the directors' fees of RM734,386.31 in respect of the financial year ended 30 June 2005. Resolution 9
- To re-appoint Messrs. Ernst & Young as Auditors of Maybank to hold office until the conclusion of the next AGM in the year 2006 and to authorise the Board to fix their remuneration. **Resolution 10**

### AS SPECIAL BUSINESS

- To consider and if thought fit, to pass the following Ordinary Resolution:-
  - "That pursuant to Section 132D of the Companies Act, 1965, the Directors be and are hereby authorised to issue shares in the Company at any time until the conclusion of the next AGM and upon such terms and conditions and for such purposes and to such person or persons as the Directors may, in their absolute discretion, deem fit provided that the aggregate number of shares to be issued does not exceed 10 per centum (10%) of the issued share capital of the Company for the time being, subject always to the approvals of all the relevant regulatory authorities being obtained for such issue and allotment."

**Resolution 11** 

NOTICE OF DIVIDEND ENTITLEMENT AND CLOSURE OF BOOKS NOTICE IS HEREBY GIVEN that subject to the approval of the shareholders at the AGM to be held on 8 October 2005, a final dividend of 25 sen per share less 28% income tax and a special dividend of 35 sen per share less 28% income tax for the financial year ended 30 June 2005 will be paid on 23 November 2005 to shareholders registered in the Register of Members at the close of business on 9 November 2005.

NOTICE IS HEREBY GIVEN that the Register of Members will be closed from 10 November 2005 to 11 November 2005, for the determination of shareholders' entitlements to the final dividend.

A depositor shall qualify for the entitlements to the final dividend only in respect of:-

- Shares deposited into the Depositors' Securities Accounts before 12.30 p.m. on 7 November 2005 (in respect of shares exempted from mandatory deposit).
- Shares transferred to the Depositors' Securities Accounts in respect of ordinary transfers before 4.00 p.m. on 9 November 2005.
- Shares bought on Bursa Malaysia Securities Berhad on a cum entitlement basis according to the Rules of Bursa Malaysia Securities Berhad.

By Order of the Board,



**MAHIRAM HUSIN** LS007885 Company Secretary

Kuala Lumpur 16 September 2005

### **NOTES**

- 1. The right of foreigners to vote in respect of securities is subject to Section 41(2) of the Securities Industry (Central Depositories) Act, 1991, the Securities Industry (Central Depositories) (Foreign Ownership) Regulations, 1996 and the Articles of Maybank.
- A member entitled to attend and vote at the 45th AGM is entitled to appoint a proxy to attend and on a show of hands or on a poll, to vote instead of him. A proxy shall be a member of the Company, an Advocate, an approved company Auditor or a person approved by the Companies Commission of Malaysia.
- Form of Proxy of a corporation shall be given under its Common Seal.
- Duly completed Form of Proxy must be deposited at 14th Floor, Menara Maybank, 100, Jalan Tun Perak, 50050 Kuala Lumpur, by 6 October 2005 at 11.30 a.m.
- For a Form of Proxy executed outside Malaysia, the signature must be attested by a Solicitor, Notary Public, Consul or Magistrate.
- For scripless shareholders, only members registered in the record of Depositors on or before 12.30 p.m. on 5 October 2005 shall be eligible to attend the AGM.
- **EXPLANATORY NOTE ON SPECIAL BUSINESS** The proposed Ordinary Resolution 11 if passed, is to give the directors of the company flexibility to issue and allot shares for such purposes as the directors in their absolute discretion consider to be in the interest of the Company, without having to convene a general meeting. This authority will expire at the next AGM of
- Bursa Malaysia Securities Berhad's Listing Requirements

the Company.

Pursuant to Paragraph 8.28(2) of the Bursa Malaysia Securities Berhad's Listing Requirements, appended hereunder are:-

- 8.1 Details of directors standing for re-election as in Agenda 3, 4 and 5 of the Notice of the AGM are set out in the Directors' Profile appearing in the Annual Report.
- 8.2 For the financial year ended 30 June 2005, a total of 17 meetings were held. Details of attendance at Board Meetings held in the financial year ended 30 June 2005 being as follows:-

Name of Director	No. of Meetings Attended
Tan Sri Mohamed Basir bin Ahmad	14/17
Dato' Richard Ho Ung Hun	16/17
Datuk Amirsham A Aziz	16/17
Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali	15/17
Mohammad bin Abdullah	13/17
Haji Mohd Hashir bin Haji Abdullah	17/17
Teh Soon Poh	16/17
Datuk Abdul Rahman bin Mohd Ramli	17/17
Dato' Mohammed Hussein	15/17
Tan Sri Dato' Megat Zaharuddin bin Megat Mohd Nor	17/17
Md Agil bin Mohd Natt (Appointed with effect from 4.9.2004)	13/14
Hooi Lai Hoong (Retired with effect from 3.9.2004)	2/3

Ε

8.3 The dates, time and place of the meetings held:-

Meeting Dates	Time	Place
22.7.2004	2.30 p.m.	Kuala Lumpur
27.8.2004	2.30 p.m.	Kuala Lumpur
30.8.2004	2.30 p.m.	Kuala Lumpur
24.9.2004	9.00 a.m.	Johor Bahru
4.10.2004	2.30 p.m.	Kuala Lumpur
29.10.2004	9.00 a.m.	Kuala Lumpur
8.11.2004	4.30 p.m.	Kuala Lumpur
25.11.2004	10.00 a.m.	Kuala Lumpur
17.12.2004	2.45 p.m.	Singapore
27.1.2005	10.00 a.m.	Kuala Lumpur
18.2.2005	4.30 p.m.	Kuala Lumpur
25.2.2005	9.30 a.m.	Kuala Lumpur
24.3.2005	10.00 a.m.	Kuala Lumpur
29.4.2005	9.30 a.m.	Manila, Philippines
10.5.2005	4.00 p.m.	Kuala Lumpur
31.5.2005	2.30 p.m.	Kuala Lumpur
30.6.2005	10.00 a.m.	Kuala Lumpur

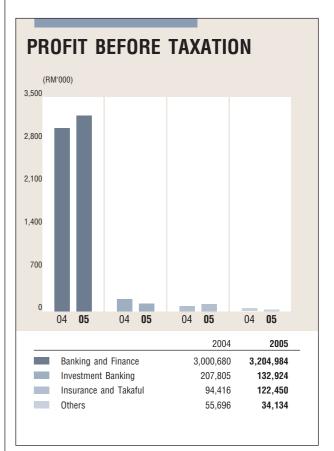
### FINANCIALHIGHLIGHTS

	2005	Group 2004	Ba 2005	<b>nk</b> 2004
PROFITABILITY (RM Million) Operating revenue Operating profit Profit before taxation Profit after taxation and minority interests	11,216	10,404	12,619	8,302
	4,319	3,851	6,614	3,321
	3,494	3,359	5,318	2,883
	2,502	2,425	3,810	2,092
KEY BALANCE SHEET DATA (RM Million)  Total assets  Dealing and investment securities  Loans, advances and financing*  Total liabilities  Deposits from customers  Commitments and contingencies  Paid-up capital  Shareholders' equity	191,895	179,507	175,434	143,551
	28,261	29,003	22,128	22,864
	119,594	109,070	115,482	86,718
	175,042	164,445	160,255	131,452
	131,068	123,366	118,276	96,869
	109,452	92,377	107,616	86,909
	3,721	3,600	3,721	3,600
	16,401	14,623	15,179	12,099
SHARE INFORMATION  Per share (sen)  Basic earnings  Diluted earnings  Gross dividend  Net tangible assets	68.4	67.3	104.1	58.1
	67.6	67.3	102.8	58.1
	102.5	60.0	102.5	60.0
	440.8	406.2	407.9	336.1
FINANCIAL RATIOS (%) Profitability Ratios Net interest margin on average interest-earning assets Net interest on average risk-weighted assets Net return on average shareholders' funds Net return on average assets Net return on average risk-weighted assets Cost to income ratio	2.9	2.9	3.0	2.6
	3.3	3.8	3.4	3.5
	16.1	17.0	27.9	17.9
	1.3	1.4	2.4	1.5
	1.9	2.0	3.4	2.3
	39.4	40.2	26.8	37.4
Capital Adequacy Ratios (%) (after deducting proposed final dividend)  Based on credit risk:  Core capital ratio  Risk-weighted capital ratio	10.5	10.3	10.0	10.8
	14.2	15.1	12.8	14.0
Based on credit and market risk: Core capital ratio Risk-weighted capital ratio	10.3 13.8	**	9.8 12.6	**
Asset Quality Ratios  Net non-performing loans ratio (3 month classification) (%)*  Loan loss coverage (%)*  Gross loan to deposit ratio (%)*  Deposits to shareholders' funds (times)	4.9	6.0	4.8	6.0
	70.7	74.4	69.9	71.6
	97.2	96.0	103.8	96.5
	8.0	8.4	7.8	8.0
Valuations on Share Gross dividend yield (%) Dividend payout ratio (%) Price to earnings multiple (times) Price to book multiple (times)	9.4	5.9	_	_
	112.7	64.2	_	_
	15.9	15.0	_	_
	2.5	2.5	_	_



<sup>\*\*</sup> The Bank Negara Malaysia Guidelines on Market Risk Capital Adequacy Framework are effective from 1 April 2005.

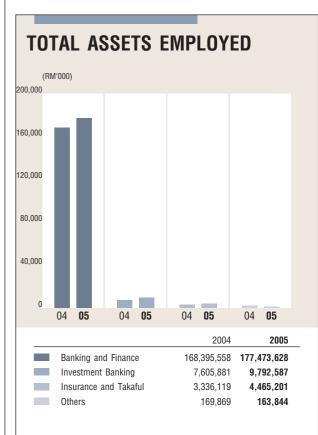
### **REVENUE** (RM'000) 10,000 7,500 5,000 04 **05** 04 **05** 2004 2005 Banking and Finance 9,629,852 10,366,214 Investment Banking 454,125 518,973 269,555 Insurance and Takaful 247.931 61,145



# SEGMENTINFORMATION

### **ANALYSIS BY ACTIVITY**

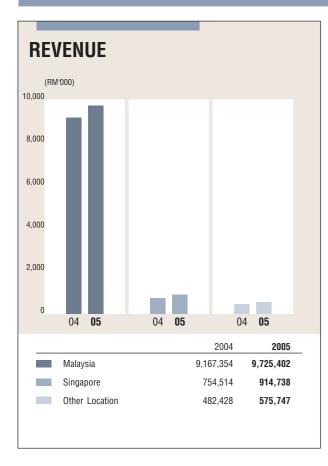
		2005	2004
RE	EVENUE (RM'000)		
1	Banking and Finance	10,366,214	9,629,852
2	Investment Banking	518,973	454,125
3	Insurance and Takaful	269,555	247,931
4	Others	61,145	72,388
•	<b>5.110.15</b>	· ·	
		11,215,887	10,404,296
PR	ROFIT BEFORE TAXATION (RM'000)		
1	Banking and Finance	3,204,984	3,000,680
2	Investment Banking	132,924	207,805
3	Insurance and Takaful	122,450	94,416
4	Others	34,134	55,696
		3,494,492	3,358,597
TO:	OTAL ASSETS EMPLOYED (RM'000)		
1	Banking and Finance	177,473,628	168,395,558
2	Investment Banking	9,792,587	7,605,881
3	Insurance and Takaful	4,465,201	3,336,119
4	Others	163,844	169,869
7	Othors	100,044	·
		191,895,260	179,507,427

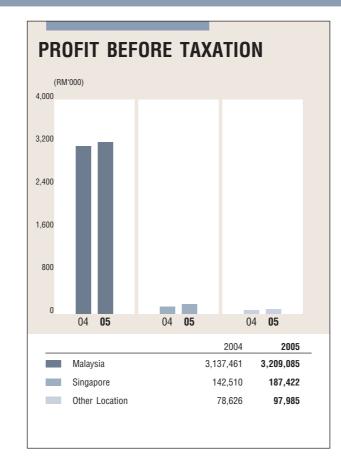


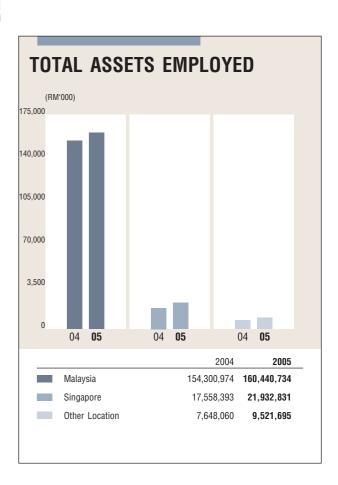
## SEGMENTINFORMATION

### **ANALYSIS BY GEOGRAPHICAL LOCATION**

		2005	2004
1 2 3	WENUE (RM'000)  Malaysia  Singapore  Other Locations	9,725,402 914,738 575,747	9,167,354 754,514 482,428
		11,215,887	10,404,296
PR 1 2 3	ROFIT BEFORE TAXATION (RM'000)  Malaysia  Singapore  Other Locations	3,209,085 187,422 97,985 3,494,492	3,137,461 142,510 78,626 3,358,597
1 2 3	TAL ASSETS EMPLOYED (RM'000)  Malaysia  Singapore  Other Locations	160,440,734 21,932,831 9,521,695 191,895,260	154,300,974 17,558,393 7,648,060 179,507,427







# FINANCIALCalendar

### 20.7.2004

Notice of the Extraordinary General Meeting

### 11.8.2004

Extraordinary General Meeting

### 11.8.2004

Announcement to Bursa Malaysia that all resolutions on the proposed ESOS at the Extraordinary General Meeting had been approved by the shareholders

### 30.8.2004

Announcement of the audited results of Maybank and of the Group and announcement of the final dividend for the year ended 30.6.2004

### 20.9.2004

Notice of the 44th AGM, Notice of Dividend Payment and Book Closure and issuance of annual report for the financial year ended 30.6.2004

### 11.10.2004

44th Annual General Meeting

### 15 and 16.10.2004

Book closure for determining the entitlement for the final dividend

### 27.10.2004

Date of payment of the final dividend of 25 sen per share (less 28% Malaysian Income Tax) in respect of the financial year ended 30.6.2004

### 8.11.2004

Announcement of the unaudited results of Maybank and of the Group for the first quarter of the financial year ending 30.6.2005

### 18.2.200

Announcement of the audited results of Maybank and of the Group and announcement of the interim and special dividend for the half year of the financial year ended 31.12.2004

### 19 and 20.3.2005

Book closure for determining the entitlement of the dividend

### 31.3.2005

Date of payment of the interim dividend of 25 sen per share (less 28% Malaysian Income Tax), special dividend of 10 sen per share (less 28% Malaysian Income Tax) and special dividend of 7.5 sen per share (tax exempt) in respect of the financial year ended 30.6.2005

### 10.5.2005

Announcement of the unaudited results of Maybank and of the Group for the third quarter of the financial year ending 30.6.2005

### 26.8.2005

Announcement of the audited results of Maybank and of the Group and announcement of the final and special dividend for the year ended 30.6.2005

### 16.9.2005

Notice of the 45th Annual General Meeting, Notice of Dividend Payment and Book Closure and issuance of annual report for the financial year ended 30.6.2005

Notice of Extraordinary General Meeting

### 8.10.2005

45th Annual General Meeting

Extraordinary General Meeting

### 10 and 11.11.2005

Book closure for determining the entitlement of the dividend

### 23.11.2005

Date of payment of the final dividend of 25 sen per share (less 28% Malaysian Income Tax) and a special dividend of 35 sen per share (less 28% Malaysian Income Tax) in respect of the financial year ended 30.6.2005

# our Support means the World to us



BEST DOMESTIC BANKS
Best Domestic Commercial Bank
in Malaysia



CASH MANAGEMENT POLL

Best Domestic Bank for Local Currency Cash Management Services - Malaysia On these shores and beyond, your long-standing support and loyalty has built our stature as a financial leader.

As we receive these awards, given in recognition of our performance by our peers and the industry, we would like to dedicate them to you, our customers and staff.

After all, sharing our success is the best way to tell you how important you are to us.



CASH MANAGEMENT POLL
Best Local Cash Management
Bank in Malaysia



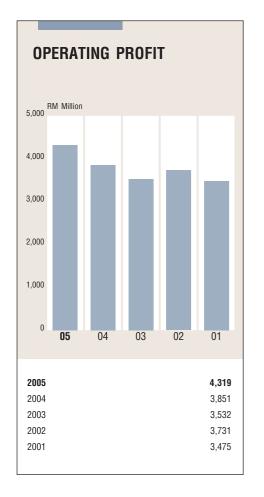
Who knows you better

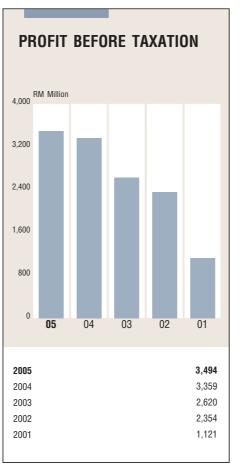
### 5YEARGROUPFINANCIALSUMMARY

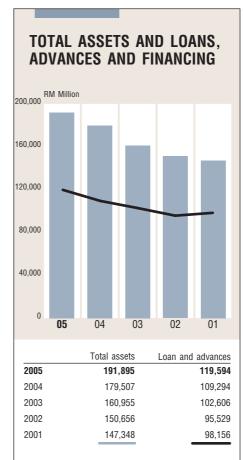
Year ended 30 June	2005	2004	2003	2002	2001
OPERATING RESULTS (RM Million) Operating profit Profit before taxation Profit after taxation and minority interests	4,319	3,851	3,532	3,731	3,475
	3,494	3,359	2,620	2,354	1,121
	2,502	2,425	1,996	1,659	819
KEY BALANCE SHEET DATA (RM Million)  Total assets Loans, advances and financing*  Total liabilities Deposits from customers Commitments and contingencies Paid-up capital Shareholders' equity	191,895	179,507	160,955	150,656	147,348
	119,594	109,294	102,606	95,529	98,156
	175,042	164,445	147,070	137,641	135,976
	131,068	123,366	109,535	102,592	97,076
	109,452	92,377	78,527	71,057	72,425
	3,721	3,600	3,589	3,550	2,352
	16,401	14,623	13,485	12,658	11,052
SHARE INFORMATION  Per share (sen) Basic earnings Diluted earnings Gross dividend Net tangible assets Share price as at 30 June (RM) Market capitalisation (RM Million)	68.4	67.3	55.9	46.7	23.1
	67.6	67.3	55.9	46.4	23.0
	102.5	60.0	52.0	12.0	12.0
	452.9	406.2	375.7	356.6	469.9
	10.90	10.10	8.60	8.80	6.90
	40,559	36,360	30,865	31,240	16,088
FINANCIAL RATIOS (%)  Profitability Ratios/Market Share  Net interest margin on average interest-earning assets  Net interest on average risk-weighted assets  Net return on average shareholders' funds  Net return on average assets  Net return on average risk-weighted assets  Cost income ratio  Gross loan to deposit ratio*  Net non-performing loans ratio (3-month classification)*  Domestic market share in:  Loans, advances and financing  Deposits from customers — Savings Account  Deposits from customers — Current Account	2.9	2.9	3.0	3.1	3.3
	3.3	3.8	3.7	3.9	4.2
	16.1	17.3	15.3	14.0	7.3
	1.3	1.4	1.3	1.1	0.6
	1.9	2.0	1.7	1.5	0.8
	39.4	40.2	39.9	36.9	37.7
	97.2	96.0	102.7	102.6	112.4
	4.9	6.0	6.2	7.2	7.8
	20.4	20.6	21.1	20.8	22.6
	29.1	29.8	30.3	30.7	31.8
	22.4	22.7	23.2	22.8	23.0
Capital Adequacy Ratios (%) (after deducting proposed final dividend)  Based on credit risk: Core capital ratio Risk-weighted capital ratio  Based on credit and market risk: Core capital ratio Risk-weighted capital ratio	10.5 14.2 10.3 13.8	10.3 15.1 **	10.2 15.3	10.3 15.6 **	9.1 13.0 **
Valuations on Share Gross dividend yield (%) Dividend payout ratio (%) Price to earnings multiple (times)	9.4	5.9	6.0	1.4	1.7
	112.7	64.2	79.7	18.5	24.9
	15.9	15.0	15.4	18.8	29.9

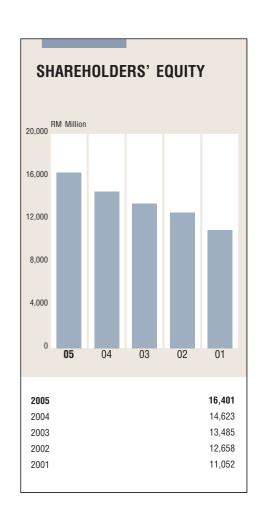
<sup>\*</sup> Comparative figures were reclassified to conform with current year presentation.

<sup>\*\*</sup> The Bank Negara Malaysia Guidelines on Market Risk Capital Adequacy Framework are effective from 1 April 2005.









# BOARD of DIRECTORS



TEH SOON POH
HAJI MOHD HASHIR BIN HAJI ABDULLAH
MOHAMMAD BIN ABDULLAH

### from left to right:

RAJA TAN SRI MUHAMMAD ALIAS BIN RAJA MUHD. ALI





### **PROFILE**OF DIRECTORS

TAN SRI

### **MOHAMED BASIR** bin Ahmad

CHAIRMAN

NON-INDEPENDENT NON-EXECUTIVE DIRECTOR

(67 years of age - Malaysian) B.A., AMP (Harvard) D. Com Sc (Hon)



He worked with Bank Negara Malaysia from 1965 and retired in 1993 as Advisor. He is a Fellow member of the Malaysian Institute of Bankers since 1980.

Appointed as a director of Maybank on 19 August 1993 and as Chairman of Maybank on 9 October 1993. He serves as Chairman of the Strategic Planning and Credit Review Committees of the Board.

Current directorships in public companies include Mayban Fortis Holdings Berhad, Aseambankers Malaysia Berhad, Mayban Allied Berhad, Mayban Takaful Berhad, PT Bank Maybank Indocorp, Maybank Philippines Incorporated and PhileoAllied Securities (Philippines) Incorporated.

Attended 14 out of the 17 Board Meetings held in the financial year. No family relationship with any director and is a nominee of the major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.

# DATUK

### **AMIRSHAM** A Aziz

PRESIDENT AND CEO

NON-INDEPENDENT EXECUTIVE DIRECTOR

(54 years of age - Malaysian) B.Econs (Hons), Member of MICPA

President and CEO of Maybank Group. He joined the Maybank Group in 1977 and has worked in various capacities within the Group.

Appointed as executive director of Maybank on 18 August 1993 and as Managing Director of Maybank on 1 May 1994. He serves as a member of the Strategic Planning and Nomination Committees of the Board. He is the Chairman of the Group Management Committee.

Current directorships in public companies include Aseambankers Malaysia Berhad, Mayban Fortis Holdings Berhad, Credit Guarantee Corporation Malaysia Berhad, Cagamas Berhad, Perbadanan Usahawan Nasional Berhad and AFC Merchant Bank Limited.

He is the Chairman/Director of Malaysian Electronic Payment System (1997) Sdn Berhad, a Council Member of the Association of Banks in Malaysia, Vice Chairman of the Institute of Bankers Malaysia, a director of Islamic Banking and Finance Institute and Asian Pacific Bankers Club. He is also a member of the Advisory Board of the Pacific Rim Bankers Program.

Attended 16 out of the 17 Board Meetings held in the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### DATO' RICHARD Ho Ung Hun VICE CHAIRMAN

INDEPENDENT NON-EXECUTIVE DIRECTOR

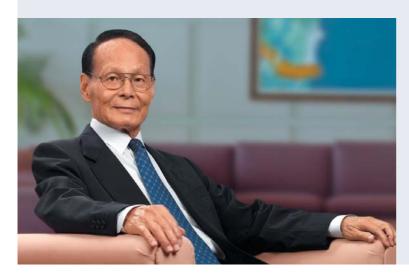
(78 years of age - Malaysian) Barrister at Law (Lincoln's Inn)

He was a Member of Parliament from 1969 to 1982. He was appointed as Deputy Minister of Road Transport in 1974 and was subsequently appointed as Deputy Minister of Finance in 1976. In 1978, he was appointed as Minister without Portfolio in the Prime Minister's Department and subsequently as the then Minister of Labour and Manpower in the same year.

Appointed Vice Chairman of Maybank on 27 January 1983. He serves as Chairman of the Employee Share Option Scheme and a member of the Credit Review Committees of the Board.

Current directorships in public companies include Aseambankers Malaysia Berhad, Aseamlease Berhad, Mayban Trustees Berhad, Mayban International Trust (Labuan) Berhad, Mayban Unit Trust Berhad, Maybank International (L) Ltd and Mayban Trust (Labuan) Ltd.

Attended 16 out of the 17 Board Meetings held in the financial year. No family relationship with any director and/or major shareholder of Maybank. Has a Tenancy Agreement with Maybank on the rental of a four-storey shophouse used as branch premises. There is no conflict of interest with Maybank and has never been charged for any offence.



### DATO'

### **MOHAMMED** Hussein

DEPUTY PRESIDENT

NON-INDEPENDENT EXECUTIVE DIRECTOR

(54 years of age - Malaysian) Bachelor of Commerce (Accounting), AMP (Harvard)

Deputy President of Maybank. He joined the Maybank Group in 1977 and has worked in various capacities within the Group, including as Managing Director of Aseambankers Malaysia Berhad, the Investment Banking arm of the Group.

Appointed as an executive director of Maybank on 1 November 2000. He serves as a member of the Strategic Planning Committee of the Board.

Current directorships in public companies include Mayban Allied Berhad, Aseambankers Malaysia Berhad, Pelaburan Hartanah Nasional Berhad, PT Bank Maybank Indocorp and Financial Park (Labuan) Berhad.

Attended 15 out of the 17 Board Meetings held during the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### **PROFILE**OF DIRECTORS

### **AGIL** Natt

DEPUTY PRESIDENT NON-INDEPENDENT EXECUTIVE DIRECTOR

(53 years of age – Malaysian) B.Sc Econ (Hons), Master of Science in Finance, AMP (Harvard)

Deputy President of Maybank. He joined the Maybank Group in 1995.

Appointed as an executive director of Maybank on 4 September 2004. He serves as a member of the Strategic Planning Committee of the

Current directorships in public companies include Mayban Discount Berhad, Mayban Unit Trust Berhad and Mayban General Assurance Berhad. He is currently the Chairman of the Advisory Council of the International Centre for Leadership in Finance (ICLIF).

Since his appointment as a director, he attended 13 out of the 14 Board Meetings held during the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### RAJA TAN SRI

### **MUHAMMAD ALIAS**

bin Raja Muhd. Ali

INDEPENDENT NON-EXECUTIVE DIRECTOR

(73 years of age - Malaysian)

B.A (Hons), AMP (Harvard), D.Sc. (Hon), D.Econ. (Hon)



Appointed as a director of Maybank on 17 March 1978. He serves as Chairman of the Risk Management and Nomination Committees of the Board. He also serves as a member of the Remuneration and Establishment, Employee Share Option Scheme and Strategic Planning Committees of the Board

Current directorships in public companies include Kuala Lumpur Kepong Berhad, Batu Kawan Berhad, Sime Darby Berhad, Kumpulan Guthrie Berhad, Mayban Fortis Holdings Berhad and Cerebos Pacific Ltd. He is also the Chairman of Highlands & Lowlands Berhad and Consolidated Plantations Berhad.

Attended 15 out of the 17 Board Meetings held in the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.

### **MOHAMMAD** bin Abdullah

MEMBER

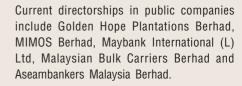
INDEPENDENT NON-EXECUTIVE DIRECTOR

(64 years of age - Malaysian) Member of MICPA, Member of MIA

He was the Chairman of Coopers & Lybrand Malaysia prior to his retirement in 1995 and he is currently the Chairman of Negara Properties (M) Berhad, MNRB Holdings Berhad (formally known as Malaysian National Reinsurance Berhad), Malaysia Rating Corporation Berhad, Labuan Reinsurance (L)

Limited, Malaysian Reinsurance Berhad and Mayban Discount Berhad.

Appointed as a director of Maybank on 11 January 1995. He serves as Chairman of the Remuneration and Establishment Committee and a member of the Audit, Employee Share Option Scheme, Credit Review, Nomination and Strategic Planning Committees of the Board.



Attended 13 out of the 17 Board Meetings held in the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### HAJI MOHD HASHIR bin Haji Abdullah **MEMBER**

INDEPENDENT NON-EXECUTIVE DIRECTOR

(69 years of age - Malaysian) ACA (Aust), ACIS (UK), Member of MICPA, FCMI (UK), FCIT (UK), AMP (Harvard)

He was the General Manager and Chief Executive Officer of Kelang Port Authority prior to his retirement in 1991.

Appointed as a director of Maybank on 7 November 1996. Serves as a member of the Audit, Nomination, Credit Review and Risk Management Committees of the Board.

Current directorships in public companies include Mayban Unit Trust Berhad, Mayban Takaful Berhad, MFSL Ltd and PT Bank Maybank Indocorp.

Attended all the 17 Board Meetings held in the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### **PROFILE**OF DIRECTORS

### TEH Soon Poh

**MEMBER** 

INDEPENDENT NON-EXECUTIVE DIRECTOR

(69 years of age - Malaysian) Barrister at Law (Middle Temple)

He was the former General Manager of Credit Control Division of Maybank prior to his retirement in 1992.

Appointed as a director of Maybank on 21 October 1997. He serves as Chairman of the Audit Committee and a member of the Remuneration and Establishment, Risk Management and Credit Review Committees of the Board.

Current directorships in public companies include Mayban Trustees Berhad, Mayban International Trust (Labuan) Berhad, PhileoAllied Trustee Berhad, Maybank International (L) Ltd,

> Maybank Philippines Incorporated, Mayban Trust (Labuan) Ltd, PT Bank Maybank Indocorp, Maybank (PNG) Ltd and PhileoAllied Securities (Philippines) Incorporated.

> > Attended 16 out of the 17 Board Meetings held in the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### TAN SRI DATO'

### **MEGAT ZAHARUDDIN**

### bin Megat Mohd Nor **MEMBER**

INDEPENDENT NON-EXECUTIVE DIRECTOR

(56 years of age - Malaysian) B.Sc (Hons) in Mining Engineering

He was the Regional Business CEO/Managing Director of Shell Exploration and Production International B.V. prior to his retirement in January 2004 and is currently the nonexecutive Chairman and director of Maxis Communication Berhad.

Appointed as a director of Maybank on 19 July 2004. He serves as a member of the Nomination, Strategic Planning and Employee Share Option Scheme Committees of the Board.

Current directorship in public companies include Mayban Fortis (Holdings) Berhad, Mayban Life Assurance Berhad, Mayban General Assurance Berhad and Mayban Life International (L) Ltd. He is also a Board member of the International Centre for Leadership in Finance and the Capital Market Development Fund.

Attended all the 17 Board Meetings held in the financial year. No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### DATUK

### ABDUL RAHMAN bin Mohd Ramli

MEMBER

NON-INDEPENDENT NON-EXECUTIVE DIRECTOR

(66 years of age – Malaysian)

ACA (Aust), Member of MICPA, Member of MIA

He was the Group Chief Executive of Golden Hope Plantations Berhad prior to his retirement in 1999.

Appointed as a director of Maybank on 17 November 1999. He serves as a member of the Remuneration and Establishment, Audit, Credit Review. Nomination and Strategic Planning Committees of the Board.

Current directorships in public companies include Kuala Lumpur Kepong Berhad, MNI Berhad (formally known as Malaysia National Insurance Berhad), Maybank International (L) Ltd, Mayban International Trust (Labuan) Berhad, Mayban Trust (Labuan) Ltd and Maybank (PNG) Ltd. He is also the Chairman of Johore Tenggara Oil Palm Berhad and Takaful Nasional Sdn Bhd.

Attended all the 17 Board Meetings held in the financial year. No family relationship with any director and is a nominee of the major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



### DATUK ZAINUN AISHAH binti Ahmad

MEMBER NON-INDEPENDENT NON-EXECUTIVE DIRECTOR

(59 years of age - Malaysian) BA (Hons) (Econs)



She was a director of Tenaga Nasional Berhad, Kulim Hi-Tech Park and Kelantan Industrial Development Authority. She was also the Director General of Malaysian Industrial Development Authority until September 2004 and sits on various Committees/Authorities at National level, including being a member of the National Committee on Business Competitiveness, a member of Malaysia Incorporated and the National Project Director for Majlis Penyelarasan Perindustrian (ICC)

Appointed as a director of Maybank on 13 July 2005 and is also a director of Mayban Discount Berhad. She serves as a member of the Risk Management Committee of the Board.

No family relationship with any director and/or major shareholder of Maybank. There is no conflict of interest with Maybank and has never been charged for any offence.



# There is only one reason why accolades keep coming our way.



# You have made us what we are today.

We strive to exceed ourselves in every area of our work to meet your needs.

In receiving the prestigious Quality Management Excellence Award, we want to thank you, our customers and staff, for your loyalty, unwavering support and patronage without which we would not be where we are today.

Malayan Banking Berhad (3813-K)

# MANAGEMENT



from left to right:

- 1. Dato' Mohammed Hussein
- 2. Agil Natt
- 3. Datuk Amirsham A Aziz

### DATUK AMIRSHAM A AZIZ

Graduated with a Bachelor of Economics (Honours) degree, majoring in Accounting, from the University of Malaya in 1973 and member of the Malaysian Institute of Certified Public Accountants (MICPA). Joined the Group in 1977 and is currently the President and Chief Executive Officer of Maybank.

### DATO' MOHAMMED HUSSEIN

Graduated with a Bachelor of Commerce degree majoring in Accounting from the University of Newcastle, Australia in 1972. Attended the Advanced Management Program, Harvard University, USA. Joined the Group in 1977 and is currently the Deputy President.

### **AGIL NATT**

Graduated with a Bachelor of Science Degree in Economics from Brunel University, United Kingdom and Masters of Science in Finance from City University Business School, London. Attended the Advanced Management Program, Harvard University, USA. Joined the Group in 1995 as the General Manager of Corporate Banking. He is currently the Deputy President.

### SPENCER LEE TIEN CHYE

Fellow of the Institute of Chartered Accountants (England and Wales). Joined the Group in 1975. He is currently Senior Executive Vice President and Head of International Business. He also heads Maybank Singapore operations.

from left to right:

- 1. Choo Yee Kwan
- 2. Muhamad Umar Swift
- 3. Oon Wee Jong
- 4. Spencer Lee Tien Chye

### DATUK JOHAR CHE MAT

Graduated with a Bachelor of Economics (Honours) degree from the University of Malaya in 1975. Joined the Group in 1975 and served in various capacities and positions. He is Senior Executive Vice President and currently is Head of Retail Financial Services.

### ASHRAF ALI ABDUL KADIR

Graduated with a degree in Business Administration from Ohio State University, USA and Masters in Business Administration from Tennesse State University, USA. Joined the Group in 1996 as General Manager of Consumer Banking. He is Executive Vice President and is currently Head of Cards Business.

### JEYARATNAM TAMOTHARAM PILLAI

Fellow of the Institute of Chartered Accountants (England and Wales). Joined the Group in 2003 as Deputy Chief Executive Officer of Aseambankers. He is currently Head of Investment Banking.

### **CHOO YEE KWAN**

Graduated with a Bachelor of Economics (Honours) degree from the University of Malaya and honours degree in law from the University of London, United Kingdom. He is a Barrister-at-Law and was called to the Bar of England and Wales at Lincoln's Inn in 1984. Joined Maybank in 1992 as Head of Credit Control Division. He is Executive Vice President, Head of Risk Management and Chief Risk Officer for the Group.



from left to right:

- 1. Datuk Johar Che Mat
- 2. Ashraf Ali Abdul Kadir
- 3. Mohd Zulkifli bin Itam
- 4. Nik Nasir Majid



Graduated with a Bachelor's Degree in Economics from the University of Malaya in 1974. Joined the Group in 1974 and served in various capacities. He is Executive Vice President and currently the Head of Central Operations.

### MOHD ZULKIFLI BIN ITAM

Graduated with a Degree in Social Science from Universiti Sains Malaysia and a Masters Degree in Business Administration from University of Strathclyde, United Kingdom. Joined the Group in 2001. He is Executive Vice President and Head of Human Resource.

### NIK NASIR MAJID

Holds a Bachelors Degree in Economics from the University of Malaya and a Masters Degree in Economics from Vanderbilt University, USA. Joined the Maybank Group in 1989. He is Executive Vice President and currently Head of Corporate and Strategic Planning.



### MUHAMAD UMAR SWIFT

Graduated with a Degree in Economics from Monash University Australia in 1986 and became a member of the Institute of Chartered Accountants Australia. He also holds a post graduate Diploma in Finance from the Securities Institute of Australia. Joined the Group in 2004. He is Executive Vice President and currently Head of Enterprise Financial Services.

### OON WEE JONG

Graduated with a Bachelor of Applied Science degree from Swinburne Institute of Technology, Australia in 1980, majoring in Computer Science and Mathematics. Joined the Group in December 2004 as Executive Vice President and Chief Information Officer.

### JAMALUDIN NASIR

Holds a Bachelor's Degree in Economics and Bachelor of Science in Finance and Business Economics from Southern Illinois University, USA as well as a Masters Degree in Business Administration from Texas A & M International University, USA. Joined Maybank in June 2005 as Executive Vice President and Chief Credit Officer.

### AMIRUDIN BIN ABDUL HALIM

Graduated with a Degree in Finance from St. Louis University, USA in 1984. Joined the Group in 1988 and served in various capacities. He is Executive Vice President and currently the Head of the Automobile Financing.

### **ZULKIFLY SULAIMAN**

Graduated with a Bachelor of Economics degree from the University of Malaya. Joined the Maybank Group in 2001 and served in the Retail Financial Services. He is currently Head of the Insurance Business and Chief Executive Officer/Director of Mayban Fortis Holdings Berhad.



from left to right:

- 1. Tong Hon Keong
- 2. Zulkifly Sulaiman
- 3. Jamaludin Nasir
- 4. Amirudin bin Abdul Halim
- 5. Jeyaratnam Tamotharam Pillai

# Weare In London, New York, Shanghaf, Hong Kong, Bahrain, Singapore, Philippines, Vietnam, Cambodia, Brunei, Jakarta, Papua New Guinea

### Wherever you are, we will help build your business.

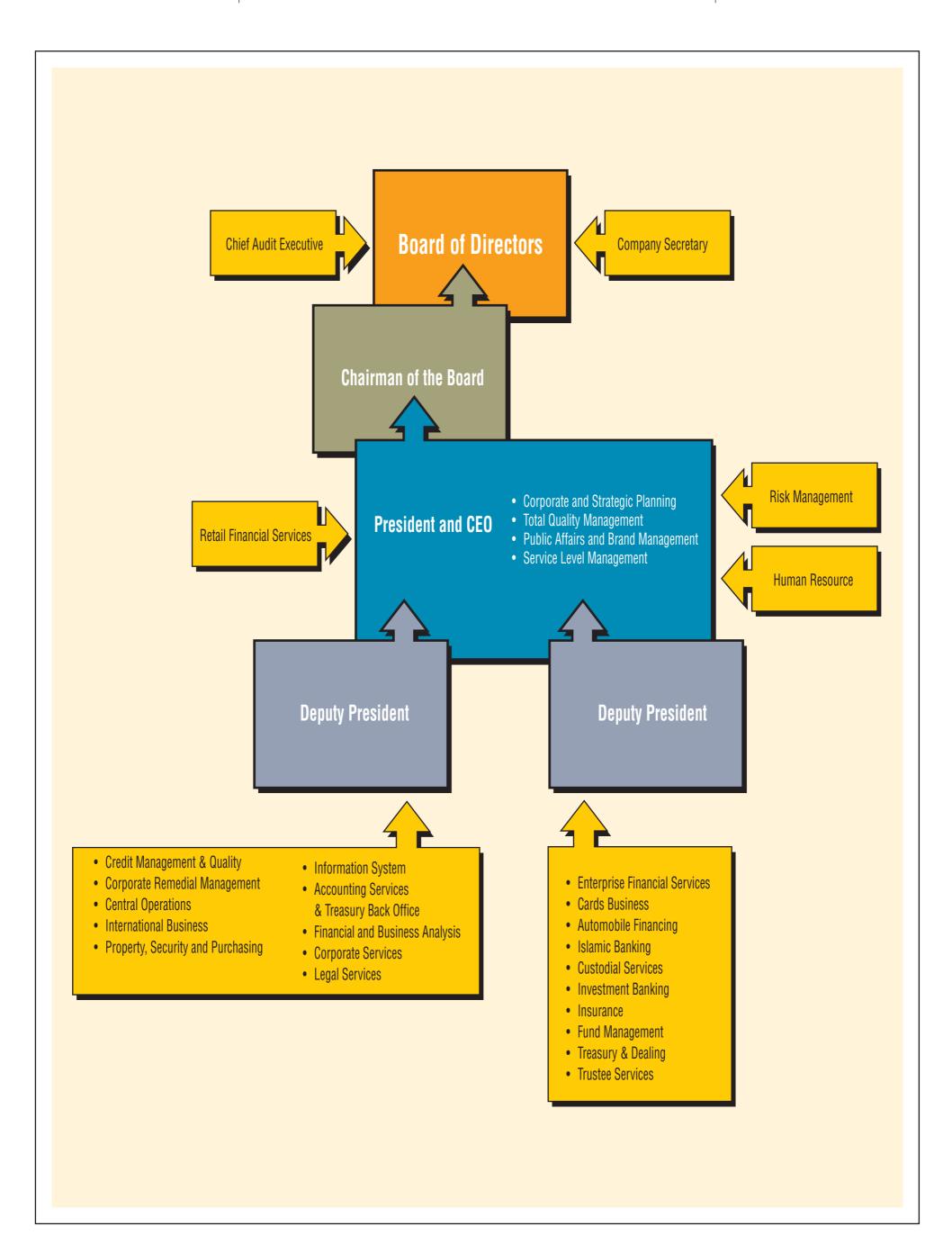
A trusted financial partner is key to your success overseas. Globally, Maybank has presence in 12 countries and is backed by a strong network in Malaysia. With key strengths and expertise in the region, we serve as your first contact point, providing you with financial and advisory services, and also liaison support

in understanding the requirements for doing business in foreign markets. For your overseas ventures, call us for your global links and we will help you to connect with international opportunities. For more information, visit us at www.maybank2u.com or our overseas office near you.



Malayan Banking Berhad (3813-K)

### **ORGANISATION**STRUCTURE



# Dear SHAREHOLDERS

IT IS WITH GREAT PLEASURE THAT WE PRESENT TO YOU THE ANNUAL REPORT AND STATEMENT OF ACCOUNTS FOR THE FINANCIAL YEAR ENDED 30 JUNE 2005.

Tan Sri Mohamed Basir bin Ahmad - Chairman



### Business

### **ENVIRONMENT**

he operating environment during the twelve-month period to June 2005 was generally positive. The global economy expanded at a fairly robust pace, particularly in the United States and China, where growth rates were maintained at above 3% and 9.5% respectively. The main concern during the period was the threat of inflation and this was further aggravated by the uptrend in petroleum prices. During this period, the price of petroleum in the world market rose by slightly more than 40%.

At home, the economy maintained its growth momentum and expanded at a healthy rate of 5.6%. The main sources of growth were household spending and export demand. The former recorded a growth of 9.7% whilst the latter increased by 11.5%. The growth in investment spending was maintained at around 3.5% and this came largely from the private sector. Although inflation was relatively mild, the pressure had been building up. From 1.3% in June 2004, the consumer price index (CPI) recorded a growth of 3.2% in June 2005. Significant increases were recorded for food and transportation, where the indices rose by 3.9% and 4.8% respectively in June 2005 against 2.4% and 0.3% respectively a year ago.

Riding on the continuing expansion of domestic economic activities, loans growth for the banking system grew by 8.3%. The increase came primarily from the household segment and the small and medium scale enterprises (SMEs). Loans to large corporations contracted owing to the competition from the capital market and increased reliance on internal funding. Notwithstanding this, demand for short term trade financing and working capital from this segment continued to expand in line with the strong growth of the services and export sectors.

During the year, total deposits expanded by 14.5%, which was almost twice as much as the increase in loans outstanding. Hence, the loan-deposit ratio for the banking system fell to 75.8% from 80.2% a year ago. This situation created pressure on banking institutions as substantial proportions of excess deposits came from individual accounts with interest rates being fixed above the market rates. Together with the declining trend in the average loan yield, it resulted in further margin compression.

The performance of the domestic equity market was mixed, with the composite index trending upwards during the first half of the review period and turning softer during the second half. In particular, the Kuala Lumpur Composite Index (KLCI) moved from 828.1 points on 1 July 2004 to reach a peak of 937.56 points on 18 January 2005. With petroleum prices continuing to firm up, the index turned directionless and by end of June 2005, it closed at 888.32 points.



Datuk Amirsham A Aziz - President and CEO

### Review of the

### **GROUP** Performance

gainst a relatively healthy operating environment, the Maybank Group registered a commendable performance. Operating profit of the Group increased by 12.2%, reaching a record level of RM4.32 billion. As a result of the provisions arising from the aggressive write-off for legacy non-performing loans (NPLs) and losses from share margin financing, loan loss and provisions charged for the year rose by 66.6%. It was timely for us to clean up the book from non-performing assets and focus our attention to generating productive loans. In fact, if this was not done, funding of these non-performing assets would increase with rising interest rates. Apart from the timing factor, we had also considered our financial strength and resources, so that the move to write-off the legacy NPLs would not have a significant impact on our stakeholders. Over the years, the Group had been accumulating general provisions (GP) at a rate much higher than all other banking institutions in the country. As a result, at the end of the previous financial year, every Ringgit of non-performing loans was backed by 74.5 sen of reserves. If the value of collateral was considered, the reserve coverage would have been more than the value of non-performing loans. In addition, the practice of maintaining a high GP ratio is difficult to justify once the industry adopts fair value accounting principles. Together with our proactive capital management, the resources released from the reduction in the GP ratio was used to minimise the impact of the write off, hence protecting our shareholders' returns. The Group's net profit for the year was RM2.50 billion, representing an average return on equity of 16.1%. Its gross reserve coverage as at end of June 2005 remained high, at 70.7% and the Bank's capital adequacy ratio after the proposed final dividend was 12.6% against the minimum regulatory requirement of 8.0%.

During the year, the Group maintained its focus of ensuring sustainable enhancement of its shareholder value. The main drivers to this strategic focus were strengthening the revenue base; enhancing operational efficiency and productivity; improving risk management as well as proactive capital management. Among major achievements made during the year

### • LEADERSHIP IN LENDING BUSINESS AND DEPOSIT MOBILISATION

Despite the stiff competition, the Group's market share for loans remained intact at 20.4%. In the trade bills business, our market

share increased to 26.3% from 23.8% a year earlier. We also maintained a sizeable market share in residential mortgages; automobile financing; cards business; financing of SMEs as well as large enterprises; share trading; and issuance of private debts. In all these business lines, the Group's market share ranged from 10% for share trading to 23.2% for card merchant sales.

Capitalising on the strength of our network and product range, the Group maintained its leadership position in deposit mobilisation. Our market share for savings deposits was 29.1% whilst that of current account deposits was 22.4%. We also had a strong position in the life and investment-linked insurance business where the market share for new business was about 13%. For the unit trust business, our share was slightly above 6%.

### • LEADERSHIP IN ISLAMIC BANKING **BUSINESS**

With total assets of RM21.9 billion, the Bank is the largest Islamic Banking operator in the country. During the year, the outstanding financing from commercial banking operations grew by 17.3% to reach RM17.8 billion; representing a market share of 22.5%. Market share for total deposits was even higher at 29.6%. We are also strong in non-banking areas with a market share of slightly above 10% for both the issuance of Islamic Private Debt Securities and Islamic Unit Trust. Through its windowbased operations, the Maybank Group recorded strong growth in profitability. Net profit from its commercial banking operations rose by more than three times to reach RM241.6 million.



CONTINUES ON PAGE 20

### SUSTAINED GROWTH OF INCOME FROM FEE-BASED ACTIVITIES

In line with sustained growth in transactional activities, fee income, a major component of non-interest income recorded a growth of 13.3%. About 95% of the increase in fee income came from commission and service charges. In fact, these two components rose by 15.5% on account of a wider range of services provided by the Group. As a share of total income, total contribution from fee income improved from 15.9% to 16.4%. If not for the losses suffered by our securities business, the ratio would have been higher. The contribution of fee income including foreign exchange profit and net insurance premium written, contributed to almost 24% of total income for the year. Overall the ratio of non interest income to total income of the Group rose to 31.1% against 28.5% in the last financial year.

During the year, we took advantage to realise profits from our investment securities. Gains on disposal of investment securities amounted to RM244.4 million against RM158.3 million in the previous financial year. The Group has yet to fully capitalise on the potential of treasury trading activities. This explains the small contribution from this business, which for the year recorded a net gain of RM36.2 million. Looking ahead, this is an area of business which we would like to expand.



### DIVERSIFICATION OF REVENUE BASE

The revenue contribution from our overseas operations increased from 12% to 13.2% as a result of strong revenue diversification efforts. Notwithstanding this, the Malaysian operations continued to account for a sizeable share of the Group's total revenue. Moving forward, the Group will continue to pursue



efforts to widen its income base, both from the perspective of geographical locations as well as business activities outside of banking, which include insurance, securities, capital market and asset management.

### ENHANCED OPERATIONAL EFFICIENCY AND PRODUCTIVITY

In view of the rising cost of doing business, a strong emphasis was made to maintain a high level of operational efficiency and productivity. During the year, growth in overhead expenses was 8.4% against the growth in total income of 10.7%. With this performance, the cost to income ratio was brought down to 39.4% from 40.2% in the preceding year. Much of the increase in overhead expenses came from our efforts to enhance security of payment services, including the massive conversion of all Maybank credit cards into the EMV platform which amounted to RM28.9 million.

Significant achievements were made on the productivity front. Revenue per staff cost improved to 5.3 times from 5.1 times and

profit before tax per head count increased from RM150,000 to RM155,900. This improvement can be attributed to our workforce who have shown a high degree of dedication, innovativeness and a strong determination to excel-

The Group will continue to invest heavily on its human capital. Various tools were already put in place to facilitate the process. In particular, during the year, we initiated an Employee Engagement Survey. Data gathered from this exercise provided useful feedback in charting future policies and strategies of the Group. We continued to refine our performance management system, particularly to incorporate and link the existing framework with the stated long term strategic initiatives. We also recognised the importance of creating and building future leaders for the Group. In this regard, assessment centres have been rolled out so as to provide early screening for top talents and those with leadership potential. We have also emplaced a succession planning framework in which current business leaders are required to identify several high potential candidates to be groomed as future leaders.

Training is another key focus area for the Group. Apart from sending senior and middle level executives to renowned institutions overseas as well as highly regarded training programs locally, the accessibility and quality of in-house training programs were further enhanced. In addition, several knowledge-based systems capitalising on our IT infrastructure were deployed, including a program known as 'MyCampus'. The program provides instant access to online learning courses, schedules and details on all learning events and strategic solutions for planning, delivering and managing learning activities.

### • IMPROVED SERVICE QUALITY

Improving service quality has always been a major focus of the Group. The testament of our achievement in this aspect was the dominant market share in the key areas of our business. A recent survey conducted by Taylor Sofres Nelson on Customer Satisfaction revealed that our household customers have strong relationships with the Group, which were encouraged by their past experiences. The strategy to enhance our service level is directed on several fronts. In the household market segment, the Group offer our large and diversified customer touch points comprising more than 350 sales and service centres, 55 specialised automobile finance centres, 2,000 self service terminals, phone and internet banking facilities and all these are backed by a state of the art contact centre. We also offer a wide range of products and services to meet the various needs of our household customers. Among the innovative products introduced during the year were an investment linked financial plan, Global Excel; a flexible repayment plan for mortgage financing; competitive hire purchase financing packages; new insurance protection and unit trust products as well as improved features for credit and debit cards.



### At Maybank, our expertise is growing Small and Medium Enterprises

Shipping and transportation are your expertise, not ours. When you talk to any Maybank Relationship Manager, you'll realize that if there's one thing we are capable of, it's providing your business with sound financial advice.

So, if you're getting more containers than you can handle, let us assist you with our financial solutions. We have the widest network of Business Centres locally and

branches overseas to better serve you, especially if you're running an SME.
Whether for financial assistance or advice, visit any of our 38 Business
Centres today. We want to be part of the developments in your business
and to keep you financially comfortable always.

After all, knowing what matters to you is our business.

Visit our nearest Business Centres Call 03-2074 8199

Click www.maybank2e.net Connect bizloans@maybank.com.my







For the business customers, customised programmes were introduced for those involved in the automotive, electronic, furniture as well as oil and gas sectors. Besides providing direct funding to the SMEs, the Group also conducted training and seminars for them. In ensuring a high standard of service to business clients, the Group maintains 38 dedicated business centres and 15 trade finance centres located strategically throughout the country. These centres are manned by skilled personnel, capable of fulfilling the business needs of these customers.

The Group treats business process re-engineering as an on-going exercise, not only to enhance efficiency but as an avenue to improve service quality. Arising from these continuous improvement efforts, we succeeded in further improving the waiting time for transactions at branch counters as well as enhancing the turnaround time for various loan categories.

### • ENHANCED ASSET QUALITY

A significant proportion of the Group's NPLs were the legacy of the 1998 regional financial crisis and they remained in the book as we were working closely with our customers to rehabilitate their business through various programmes. In addition to this, we took a bold decision during the year to write-off the balance of these legacy NPLs. This move resulted in higher loan loss provisions charged for the year. Despite this, our net NPL ratio improved to 4.9% from 6.0% a year earlier.

The Group also took proactive measures towards further enhancing its asset quality. Apart from a continuous review of credit policy and management of risk centrally, clear accountability and responsibility

among various constituents within the organisation were emplaced. Our credit professionals were provided with extensive training and are required to be certified.

### • INDUSTRY AND PUBLIC RECOGNITIONS

The Group continues to be recognised as the premier financial services institution in the country. Amongst the many awards received from reputable parties during the year included the Asiamoney Award for "Best Domestic Commercial Bank" and The Banker Award for "Bank of the Year" in Malaysia. The Group was also acknowledged for its innovative online services, Maybank2u.com and Maybank2e.net, which were awarded the 'Most User Friendly E-Commerce Portal' and 'Most Innovative New Service' respectively. Apart from that, Maybank's Cash Management services received the Asiamoney Award for "Best Bank in Cash Management in Malaysia" for two years in a row while Aseambankers was conferred the 'Asia Pacific Bond Deal of the year 2004' and 'Malaysian Deal of the Year' by Project Finance magazine and Asiamoney respectively. Maybank Group was also conferred the National Award for Management Accounting (NAfMA) Best Practices and the Quality Management Excellence Award for its excellence in the areas of management accounting and quality management respectively.

The Group continued to be recognised as the leading custody services provider in Malaysia with international recognition and noted as a local specialist for Depositary Receipts, in particular the American Depositary Receipts (ADRs). For the period under review, assets under administration by our Custodial Services grew by 50%.

# Prospectsand

## **STRATEGIC**Focus

he operating environment over the next twelve months is expected to be challenging, especially with the continuing uptrend in the price of petroleum and moderate economic growth in major developed nations. These factors will have significant impact on the growth prospects of the domestic economy as expansion in export demand is likely to moderate. Notwithstanding this, we remain confident that the growth momentum in the domestic economy will continue, especially with sustained growth of the key services sector.

The Maybank Group will strive to maintain its pre-eminent position in the domestic financial sector and will look at opportunities to strengthen its business, including in selected locations overseas. Towards this end, our strategic focus for the period will be to capitalise on our existing strengths and use them as a platform to create new value drivers. In particular, our diversified channels provide a strong infrastructure for the distribution of financial products which have been proven by a high product cross-selling ratio. In light of a highly competitive market environment, service quality and innovation will be key to the Group's future growth. Supported by modern IT infrastructure facilities and a vast customer information base, the Group will continue to be in the forefront of product and service innovation. The third focus area will be on risk management. Apart from looking at it as means of protecting our earnings base, a good risk management framework serves as a foundation to enhance revenue growth. In fact, with greater ability to understand risks, greater values can be extracted from lines of businesses, which on the surface may appear to be risky. Finally, the Group will continue to invest in building future core capabilities. Apart from investing in technology and systems, our resources will be channelled to enhance the quality of the Group's human capital.

Finally, we will continue to expand the contribution of our non-banking businesses in line with our strategy to diversify the Group's income base. In this regard, we have recently entered into an agreement to acquire MNI (Holdings). With this move, Maybank Group will position itself as a leading player in the domestic insurance industry and have the scope and scale to compete with foreign insurers.

### **ACKNOW**LEDGEMENT

In closing, we are pleased with the overall achievements made during the financial year. It is the enduring relationships with our customers that have served as a cornerstone to the prosperity that we continue to enjoy today.

Our appreciation goes to all employees, the management team and our fellow Board members for their continued contribution to the growth and success of the Group. Our sincere thank you also goes to our business partners and vendors for their support and for working together with us to deliver outstanding results. We would also like to take this opportunity to welcome Datuk Zainun Aishah binti Ahmad as a new member of the Maybank Board of Directors.

Above all, we sincerely thank you, our shareholders, for your trust, loyalty and confidence. It is with your continuous support that the Maybank Group moves from strength to strength.

Tan Sri Mohamed Basir bin Ahmad

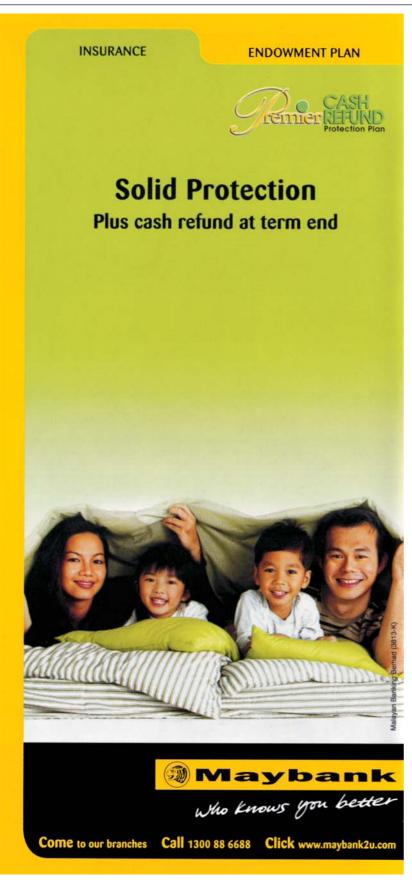
Chairman of the Board

Amirsham A Aziz President and CEO

# Statement on CORPORATE GOVERNANCE

### INTRODUCTION

MAYBANK GROUP RECOGNISES THAT GOOD CORPORATE GOVERNANCE PRACTICES FORM THE CORNERSTONE OF AN EFFECTIVE AND RESPONSIBLE ORGANISATION. TO PROMOTE AND NURTURE THE HIGHEST STANDARDS OF CORPORATE GOVERNANCE WITHIN THE MAYBANK GROUP, THE BOARD OF DIRECTORS HAS PUT IN PLACE A FRAMEWORK DESIGNED TO BUILD A SUSTAINABLE FINANCIAL PERFORMANCE AND AT THE SAME TIME, ENSURE THAT THERE IS SUFFICIENT AND CREDIBLE TRANSPARENCY, INTEGRITY AND ACCOUNTABILITY IN ITS OPERATIONS. THE GOAL IS TO ASCERTAIN THAT THE MAYBANK GROUP IS IN THE FOREFRONT OF GOOD GOVERNANCE CONDUCT AND IS RECOGNISED TO BE AN EXEMPLARY ORGANISATION WHEN BENCHMARKED AGAINST BEST OF CLASS PRACTICES IN THIS AREA. THIS STRICTURE IS IMPOSED AND OBSERVED UNIFORMLY THROUGHOUT THE GROUP INCLUDING OPERATING UNITS IN EXTERNAL JURISDICTIONS WHERE LOCAL REGULATORY REQUIREMENTS ON THIS ISSUE MAY BE LESS STRINGENT.





### ROLES AND RESPONSIBILITIES OF THE BOARD

The Board's overriding responsibility is to create and deliver sustainable shareholder value through effective oversight of the management of the Group's businesses.

In discharging this role, the Board is entrusted with the following responsibilities:

- Reviewing and approving the Group's and Sectors' long term strategic goals and providing stewardship to put them into effect. The scope encompasses the evaluation and endorsement of the long and medium term corporate targets, the annual budget, new investments/ divestments as well as mergers and acquisitions.
- Ensuring the proper management of the Group's businesses including setting business and operational objectives as well as establishing clear policies within which senior executives are to operate.

- Identifying principal risks and approving policies pertaining to the management of all risk categories such as credit, market, liquidity, operational, legal and reputational risks.
- Scrutinising relevant credit approvals made by Management which may have a material impact on the Group's risk profile.
- Approving credit facilities which fall under the Policy and Director related categories.
   The former refers to credit facilities that exceed stipulated exposure limits and/or other limits set by the Board.
- Ensuring sufficient resources are devoted to capability development particularly in the realms of human capital and technology in order to support the expansion in the Group's business franchise.
- Reviewing the adequacy and integrity of the Group's internal control systems and management information systems, including systems for compliance with applicable laws, regulations, rules, directives and guidelines.

### STATEMENTONCORPORATEGOVERNANCE

The Board is assisted in its work by a number of specialised Committees namely the Nomination, Strategic Planning, Audit, Credit Review, Risk Management, Remuneration and Establishment as well as the Employee Share Option Scheme Committees. Hence, collectively this network forms an integral part of the Group's governance framework. The terms of reference and membership of these Committees can be found on pages 29 to 31.

### **EFFECTIVENESS OF THE BOARD** OF DIRECTORS

### Division of Responsibilities Between the Chairman and President/Chief **Executive Officer (CEO)**

The roles of the Chairman of the Board and Group President/CEO are separate and this division of responsibilities is documented and endorsed by the Board. Apart from allowing for a more equitable distribution of accountabilities, this distinction also reinforces the check and balance proposition.

The Chairman of the Board is a Non-Executive Director and his main responsibility is to lead and manage the work of the Board in order to ensure that it operates effectively and fully discharges its legal and regulatory responsibilities. He serves as the main liaison point between the Board and Management. Together with the rest of the Non-Executive and Independent Directors, he leads the discussions on the strategies and policies recommended by Management. He also chairs the meetings of the Board, EGM and AGM, the Strategic Planning Committee, Credit Review Committee and the Boards of key subsidiaries.

The responsibility for the day-to-day management of the Group rests with the Group President/CEO. He is accountable for leading the management team, implementing the policies/decisions approved by the Board, building a dynamic corporate culture and acting as the Group's official spokesperson. He is also responsible for charting the future direction of the Group for the Board's consideration and approval as well as to identify key individuals under the Group's succession planning program. The President/CEO chairs the Group Management, Asset-Liability Management, IT Steering and Credit Committees.

At the onset of each financial year, the Board considers and approves a set of measures and expectations on the basis of the Balanced Scorecard for the Group President/CEO. This subsequently acts as a yardstick against which his performance will be measured, evaluated and rewarded.

### **Board Structure**

As an active, well-informed and independent board is deemed to be a necessity in ensuring the highest standards of corporate governance, the Maybank Group Board currently comprises personnel with differing expertise and of high standing in society. There are presently twelve (12) members, comprising six (6) Independent Non Executive Directors, three (3) Non Independent Executive Directors and three (3) Non Independent Non Executive Directors.

### Appointments to the Board

Appointments to the Board is determined based on the recommendations of the Nomination Committee, the operations of which is described on page 29. The selection criteria with regard to the desired candidate encompasses the combination of competencies, the minimum qualifications specified by the regulatory authorities and relevant experience as previously agreed and sanctioned by the Board. The assessment scope also includes ascertainment of financial and commercial relationships with the Group to avoid potential conflict of interests. The appointments are further subject to approval by Bank Negara Malaysia (BNM).

Based on the foregoing, the Board of Directors have a broad range of skills and credentials. Each brings a high degree of independent judgement and knowledge to the Board's discussions. They are individuals of high calibre and social standing with backgrounds in

and bonus payments are linked to attained performance standards when compared to the specific and pre-determined performance hurdles as reflected in their respective Balanced Scorecards.

### **Induction and Training**

On appointment to the Board and Board Committees, all new Directors receive a comprehensive induction to assist them in building a detailed understanding of the Group's operations, the challenges it faces, the longer term direction, the risk management strategy and statutory obligations. The induction programme includes meetings with senior executives and key external advisors.

In compliance with Bursa Malaysia Listing Requirements, all members of the Board have attended the mandatory accreditation-training program. Additional training and updates on particular issues of relevance are arranged by the Company Secretary.

seek guidance and inputs from the Directors to facilitate policy response and formulation. To aid this process, all Directors enjoy unrestricted access to any information/records and staff within the Group. In addition they also have access to the services of the Company Secretary including independent professional advice at the expense of the Group.

For the year under review, all Directors complied with the attendance requirement as stipulated by Bank Negara Malaysia and Bursa Malaysia.

### **OWNERSHIP STRUCTURE** AND TRANSPARENCY

The shareholding structure of Maybank is transparent and its shares are quite widely held. However, as evidenced from global trends with regard to large conglomerates, there is a slight bias towards institutional ownership which is also in keeping with the Group's aspirations. The shareholding structure

AS AN ACTIVE, WELL-INFORMED AND INDEPENDENT BOARD IS DEEMED TO BE A NECESSITY IN ENSURING THE HIGHEST STANDARDS OF CORPORATE GOVERNANCE, THE MAYBANK GROUP BOARD CURRENTLY COMPRISES PERSONNEL WITH DIFFERING EXPERTISE AND OF HIGH STANDING IN SOCIETY.

banking, law, accounting and business management as well as experiences drawn from senior positions held in both the private and public sectors.

One-third of the Directors for the time being must retire at each AGM and if eligible, may offer themselves for reelection. The profiles of the current Directors are provided on pages 10 to 12.

### **Directors' and Senior Management's** Remuneration

All directors who had served for the financial year are paid annual directors' fee upon the shareholders' approval at the AGM.

The Nomination Committee and Remuneration and Establishment Committee (REC) make recommendations to the Board with regard to the appointment, compensation and benefits of the Executive Directors. In arriving at its decision, the REC takes into account the need to "attract and retain" talents and at the same time strives to link rewards to the Group and individual performance as embodied in the individual scorecards.

The remuneration package of all Directors is subject to regular monitoring to ensure compensation levels are appropriate and reflective of market conditions.

The remuneration/benefits package of personnel in the Senior Management ranks is basically determined by their respective job band positions. Share option entitlements (which have to be paid for)

### **BOARD MEETINGS**

The Board meets monthly (the dates are made known at the beginning of each year) with assessment of the Group's financial performance being a permanent item on the agenda. While it has a schedule of matters reserved for its decision, other regular items deliberated by the Board include structural issues impacting the Group and its businesses, strategy proposals, developments in the operating environment, risk mitigation measures including updates on the preparatory efforts for compliance with Basel II covenants, remedial measures to address identified shortcomings in all facets of the Group's operations, competitive analysis, acquisition/ divestment strategies and status reports of decisions delegated to Management for implementation. The Board also scrutinises the minutes of its Committees and that of the Group Management Committee. The latter allows the Board to be continuously updated on a "real time" basis of all Management initiatives.

The meetings are structured around a pre-set agenda and papers for deliberation are circulated in advance of the meeting dates to ensure sufficient time is given to understand the key issues and contents.

The Chairman encourages open discussions and frank debates at the meetings, thereby allowing the Directors to effectively probe and challenge Management's decisions and strategies. The interaction is however two-way, with Management utilising the occasion to

is disclosed on page 50 and is available on request to the Company Secretary at all other times. The shareholdings of the Directors are also disclosed on a name basis.

The existing share structure consists entirely of common shares and there are no classes of common shares. There is no foreign shareholding limits and the Memorandum and Articles of Association of the Company does not have any explicit provision(s) aimed at discouraging acquisition.

As part of the effort to further improve the liquidity of the shares and to broaden the shareholder base, Maybank established a Sponsored Level 1 American Depository Receipt Program (ADR) in May 2005. The ADRs are traded Over-the-Counter on the basis of 1 ADR to 2 MBB shares. As per Bursa Malaysia Listing Rules, the issuance of the ADRs is capped at 5% of the Group's total issued shares. As at 30 July 2005, three months after its establishment, the total number of ADRs sold under the program amounted to 333,300 (equivalent to 666,600 ordinary shares). There were no cancellations of any ADRs during the same period.

### STATEMENTONCORPORATEGOVERNANCE

### SHAREHOLDER AND INVESTOR RELATIONS

The Group recognises the significance of good communications with all its stakeholders. Towards this end, it is committed to providing appropriate, timely and comprehensive information to the market to enhance informed decision making and also in fulfillment of its transparency and accountability objectives.

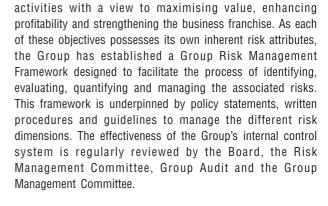
An on-going dialogue is held with institutional shareholders through regular meetings with Management while special but separate briefing sessions are convened for the benefit of media representatives and investment analysts/fund managers/rating agencies respectively on the occasion of the release of the Group's half year and full year results. Aside from the discussions on the financial performance itself, Management actively utilises these forums to update the wider audience on developments within the Group and to share the broad direction and medium term strategies.

### CORPORATE SOCIAL RESPONSIBILITY

Maybank Group is committed to the communities and environment within which it operates. It is recognised that to ensure the durability of the Group's longer term relevance, its strategy orientation will need to look beyond the financial parameters.

In realisation of this objective, the Group leads and supports important causes, such as education, community services, health, arts and culture, environment and sports. The importance of good corporate citizenship has been communicated to all employees and employee involvement in furthering social causes is encouraged. Plans are also afoot to incorporate a Community Index as a measure of public perception of Maybank into the corporate Balanced Scorecard.

Further details on the discharge of the Group's social responsibilities can be found on pages 44 and 45.



RISK MANAGEMENT AND INTERNAL CONTROL

The Board is entrusted with the ultimate responsibility of

monitoring and supervising the Group's business and financial

The report on pages 33 to 39 describes in greater detail the Group Risk Management structure.



Every effort is also made to keep foreign stakeholders informed of the Group. This is executed principally through the participation of Senior Management in investment roadshows/forums organised by the leading global investment banks held in the major financial capitals of the world such as New York, London, Singapore, Hong Kong and Los Angeles. In addition to this and to ensure impartiality in the flow of information, the Group has voluntarily invited rating agencies to maintain an ongoing surveillance program on the Company. As such, the Group is currently rated by Standard & Poor's, Moody's Investors Service, FitchRatings and the Rating Agency Malaysia.

Interested parties can also access other relevant corporate information through the Group's website www.maybank2u.com. Alternatively, they can source the same information from the Company's headquarters.

The Group also strives to utilise the AGM and EGM to establish a two-way communication channel with its shareholders. In keeping with the spirit of encouraging shareholder democracy/ participation, shareholders' approval is required on all material matters including the election/removal of Directors, mergers, acquisitions and disposals, appointment of Auditors, dividend payments and amendments to the Memorandum and Articles of Association. There are no substantive majority voting requirements that effectively restrict shareholders rights.

As part of the effort to further strengthen the Investor Relations Program, the Group conducted a survey to assess stakeholders sentiments and expectations of the Group. The findings are being utilised as planning inputs for the implementation of specific initiatives in this area in the course of financial year 2006. Among others, they include a customised investor relations web site and improving the IT infrastructure with a view to expediting the flow of corporate information to external parties. The goal is to proactively shape and enhance the trust and confidence of all stakeholders further.

### **CODE OF ETHICS AND CONDUCT**

The Group has a Code of Ethics and Conduct relating to lawful and ethical dealings in the conduct of its business. The governing principles are grounded in the Group's Core Values. The Code expounds asset of behavioural principles that is meant to act as a guide to all employees in their dealings with customers, employees and regulators in the communities in which the Group operates in. The Code is communicated to all employees upon recruitment.

### FINANCIAL REPORTING AND DISCLOSURE

Maybank is committed to providing a balanced and true view of its financial performance/position and prospects in all its reports to stakeholders and regulatory authorities. Towards this end, the financial statements of Maybank are prepared in accordance with the Malaysian Accounting Standards Board, which is in line with International Accounting Standards (IAS).

The scope of the disclosures includes contributions by business lines, geography, movements in asset quality parameters, financial strength/adequacy, review of past performance and detailed explanatory notes to facilitate better understanding of changes in the data and overall comprehension. Related party transactions are also listed.

As the Group operates in a number of foreign jurisdictions, the financial treatment of the combined accounts is based on the more stringent requirements.

In discharging its fiduciary responsibility, the Board is assisted by the Audit Committee to oversee the financial reporting process and the quality the Group's financial statements.

During the period under review, Maybank did not incur any penalties for the erroneous or late submission of statutory

### **AUDIT PROCESS**

Maybank has established a formal and transparent relationship with both the external and internal auditors through the Audit Committee of the Board. The Committee receives reports on the findings of external and internal audits and the status of remedial actions taken in response to these findings.

The accounts of Maybank are audited by Messrs. Ernst and Young. They are appointed by the shareholders on an annual basis upon recommendation by the Audit Committee and the Board of Directors. The external auditors finalise their audit plan for each year in consultation with the Audit Committee. They are also invited to attend meetings on special matters, when necessary. To ensure the independence and objectivity of the external auditors, the Audit Committee meets with the external auditors without any Management presence, at least once a year.

In the course of the financial year, other than the statutory audit, the external auditors provided tax advisory services.

### CONCLUSION

Having reviewed the practices and institutional framework/ structures that are currently in place, the Board is of the view that with the exception of the disclosure of individual Directors' remuneration, Maybank has complied and observed the substantive provisions of the Malaysian Code of Corporate Governance. Throughout the course of the financial year ended 30 June 2005. The Board is of the opinion that, the information provided on pages A17 and A18 is sufficiently adequate to establish Directors' remuneration levels.

This statement is made in accordance to the resolution of the Board of Directors dated 26 August 2005.

Tan Sri Mohamed Basir bin Ahmad Chairman of the Board

# Code of ETHICS and CONDUCT

MAYBANK, AS A CUSTODIAN OF PUBLIC FUNDS, HAS A RESPONSIBILITY TO SAFEGUARD ITS INTEGRITY AND CREDIBILITY. IT IS ON THIS UNDERSTANDING THAT THE ORGANISATION SETS OUT CLEARLY THE CODE OF ETHICS AND CONDUCT FOR ITS STAFF. THE CODE STIPULATES THE SOUND PRINCIPLES THAT WILL GUIDE ALL MAYBANK STAFF IN DISCHARGING THEIR DUTIES. IT SETS OUT THE STANDARDS OF GOOD BANKING PRACTICE.

### THE PURPOSE OF THE CODE IS TO:

- 1. Uphold the good name of Maybank and to maintain public confidence in Maybank;
- 2. Maintain public confidence in the security and integrity of the banking system;
- 3. Maintain an impartial and unbiased relationship between Maybank and its customers; and,
- 4. Uphold the high standards of personal integrity and professionalism of Maybank staff.

### THE CODE STIPULATES THAT STAFF SHOULD NOT:

- Engage directly or indirectly in any business activity that competes or is in conflict with the Bank's interest.
- Misuse or abuse their positions in the Bank for their personal benefit or for the benefit of other persons.
- 3. Misuse information.

### IN ADDITION TO THESE, STAFF SHOULD:

- 1. Ensure the integrity and accuracy of records and/or transactions
- 2. Ensure fair and equitable treatment in all business dealings on behalf of the Bank.
- 3. Maintain the highest standard of service in their relationship with customers.
- 4. Maintain confidentiality of all relations and dealings between the Bank and its customers. However, confidential information concerning a customer may be given or made available to third parties only with prior written consent of the customer or when disclosure is authorised under the Banking and Financial Institutions Act, 1989.
- 5. Maintain the integrity of the banking system.
- 6. Manage their financial matters well and not subject themselves to pecuniary embarrassment.
- 7. Observe and comply with laws and regulations relating to the operations of the Bank.



# Statement on INTERNAL CONTROL

### RESPONSIBILITY

THE BOARD ACKNOWLEDGES THEIR OVERALL RESPONSIBILITY FOR THE GROUP'S INTERNAL CONTROL ENVIRONMENT AND ITS EFFECTIVENESS. IT IS OF THE VIEW THAT THE INTERNAL CONTROL FRAMEWORK IS DESIGNED TO MANAGE RATHER THAN ELIMINATE THE RISK OF FAILURE TO ACHIEVE THE POLICIES, GOALS AND OBJECTIVES OF THE GROUP. IT CAN THEREFORE ONLY PROVIDE REASONABLE ASSURANCE AND NOT ABSOLUTE ASSURANCE OF EFFECTIVENESS AGAINST MATERIAL MISSTATEMENT OF MANAGEMENT AND FINANCIAL INFORMATION OR AGAINST FINANCIAL LOSSES AND FRAUD.

he Board is additionally of the view that the system of internal control in place for the year under review is sound and sufficient to safeguard shareholders' investments, customers' interests and the Group's assets. The system of internal control which has been instituted throughout the Group is updated from time to time to suit the changes in the business environment.

The role of Management is to implement the Board policies, on risk and control by identifying and evaluating the risks faced and design, operate and monitor a suitable system of internal controls and formulate related policies and procedures to manage these risks.

### **KEY PROCESSES**

The key processes that the Directors have established in reviewing the adequacy and integrity of the system of internal control, are as follows:-

- An organisation structure with clearly defined lines of responsibility and accountability aligned to business and operations requirements.
- The Group's Code of Ethics which have been endorsed, documents formally the manner in which employees should conduct themselves in all business matters. Booklets of the Code are distributed to all employees.
- The Group's risk management principles, policies, procedures and practices are systematically documented and made available to all employees.

- Clear definition of limits of authority and responsibilities has been approved by the board and subject to regular reviews and enhancements.
- Under the Group's Broad Principles for the Management of Risks, Risk Taking Units, at the first level, are responsible for the day-to-day management of risks inherent in their business activities. Group Risk Management, at the second level, is responsible for setting the risk management framework and developing tools and methodologies for the identification, measurement, monitoring, control and pricing of risks. Complementing this, at the third level, is Internal Audit, which provides independent assurance on the adequacy and effectiveness of the risk management framework. Further information on Group Risk Management, which includes Operational Risk Management, Credit Risk Management and Market Risk Management is highlighted on pages 33 to 39.
- The Board receives and reviews regular reports from the management on the key operating statistics, legal and regulatory matters. The Board approves appropriate responses or amendments in the Group policies.
- The Group's annual business plan and budget are submitted to the Board for approval. In addition, variances between actual and targeted results are also reviewed on a monthly basis. This would allow for timely responses and corrective actions to be taken to mitigate risks.

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### STATEMENTONINTERNALCONTROL

- The Group's Internal Audit reports to the Audit Committee of the Board (ACB), performs regular reviews of the business processes to assess the effectiveness of the control environment and highlights significant risks impacting the Group. The scope and frequency of the audit activities are reviewed and endorsed by the ACB based on the principles of risk based audit methodology and regulatory requirements. The ACB has active oversight on the internal audit's independence, scope of work and resources.
- The ACB regularly reviews and holds discussions with management on the actions taken on internal control issues identified in reports prepared by Internal Audit, the external auditors, regulatory authorities and the management.
- Besides the ACB, the Board has also set up several Board Committees to assist the Board perform its oversight functions. For more details on the various Board Committees, please refer to pages 28
- Management has also set up the Group Management Committee, Group IT Steering Committee, Internal Audit Committee, Asset and Liability Committee and Group Staff Committee as part of its stewardship function to ensure effective management and supervision of the areas under the respective Committee's purview.
- Management, through the Internal Audit Committee, is tasked to follow up and monitor the status of actions on recommendations made by the internal and external auditors. In addition, it can direct investigations in respect of any specific instances or events, which are deemed to have violated internal policies pertaining to confidentiality or financial impropriety, which has material impact on the Group.
- The Group has set up a fraud reporting hotline where it is safe and acceptable for all employees to raise their concern

regarding fraud, dishonesty, abuse of authority, illegal acts or omissions, breach of duty or misconduct committed by another employee or any persons who has dealing with the Group. A person who wishes to raise a concern may do so via telephone, email or write-in. All concerns/ complaints lodged via the Fraud Hotline will be channeled to Risk Management and received by an employee of Grade Vice President and above for further action, if

- There is a clearly defined framework of empowerment approved by the Board for acquisitions and disposals of property, plant and equipment, awarding tenders, application for capital expenditure, writing off operational and credit items, approving general expenses including donations as well as operational expenses.
- The professionalism and competence of the Group's human resources are maintained through a rigorous recruitment process, training and re-skilling programs and a performance appraisal system. There are proper guidelines drawn-up by the Group for recruitment, promotion and termination of staff.

### MAYBANK MANAGEMENT CONTROL AND INTERNAL CONTROL POLICY

The Group Management Committee (GMC) had on 27 April 2005 adopted the Management Control Policy (MCP) and Internal Control Policy (ICP). The MCP is a written policy from the Management outlining the specific responsibilities of the various parties pertaining to internal control for Maybank Group i.e the Management, Internal Audit and Audit Committee of the Board.

As for the ICP, it is to create awareness among all the employees with regards to the internal control components and the basic control policy of Maybank Group. This would also serve as a guide to all employees as to what is expected of them in the area of internal



With the MCP and ICP, Maybank Group would be able to articulate the seriousness of Management in maintaining a strong internal control culture and framework. A strong management and internal control culture would set the right and appropriate control environment for the Group.

### **REVIEW OF THE STATEMENT** BY EXTERNAL AUDITORS

The external auditors have reviewed this Statement on Internal Control for the inclusion in the annual report for the financial year ended 30 June 2005.

The external auditors conducted the review in accordance with the "Recommended Practice Guide 5: Guidance for Auditors on the Review of Directors' Statement on Internal Control" ("RPG 5") issued by the Malaysian Institute of Accountants. The review has been conducted to assess whether the Statement on Internal Control is both supported by the documentation prepared by or for the Directors and appropriately reflects the processes the Directors had adopted in reviewing the adequacy and integrity of the system of internal controls for the Group.

RPG 5 does not require the external auditors to consider whether the Directors' Statement on Internal Control covers all risks and controls, or to form an opinion on the effectiveness of the Group's risk and control procedures. RPG 5 also does not require the external auditors to consider whether the processes described to deal with material internal control aspects of any significant matters disclosed in the annual report will, in fact, mitigate the risks identified or remedy the potential problems.

Based on their review, the external auditors have reported to the Board that nothing had come to their attention that caused them to believe that the Statement on Internal Control is inconsistent with their understanding of the process the Board has adopted in the review of the adequacy and integrity of internal control of the Group.

# **Board Committees**

THE BOARD HAS SET UP SEVERAL BOARD COMMITTEES TO ASSIST THE BOARD AND CURRENTLY, THERE ARE SEVEN BOARD COMMITTEES, EACH HAVING ITS OWN SUPPORTIVE ROLE. TO KEEP THE BOARD INFORMED OF MATTERS TABLED AND DISCUSSED AT THE RESPECTIVE BOARD COMMITTEES, THE CONFIRMED MINUTES OF EACH MEETING OF THE BOARD COMMITTEES ARE TABLED TO THE BOARD AT EACH BOARD MEETING. THIS IS ALSO TO PROVIDE THE OPPORTUNITY TO ANY MEMBER OF THE BOARD WHO DID NOT SIT AS MEMBERS OF THE RESPECTIVE BOARD COMMITTEES TO SEEK ANY CLARIFICATION, RAISE ANY QUERY OR PROVIDE HIS VIEWS ON THE MATTERS DISCUSSED BY THE SAID COMMITTEE.

### **COMPOSITION:**

In most Committees, the independent nonexecutive directors form the majority and most independent directors perform as Chairman of the various Committees. The Chairmanship of Risk Management, Audit, Remuneration and Establishment Committee and also the Nomination Committees are headed by independent non-executive directors.

It is the practice of the Board and the Board Committees that a member abstains from any participation and decision of the Board or the Board Committees which involved him, to avoid any conflict of interest.

### **ASSESSMENT OF EFFECTIVENESS:**

An assessment of the Board as a whole and also the individual directors are made on an annual basis and in assessing the performance of both the Board and the individual directors, the effectiveness of the Board Committees together with each director's contributions to the Board and the Board Committees are considered as well.

### 1. The Strategic Planning Committee

The bank's Chairman himself chairs the Committee and the other members consist of four non executive directors and the three executive directors.

**CONTINUES ON PAGE 29** 

### **BOARD**COMMITTEES

Although the meetings are fixed for every two months, this Committee meets as and when necessary. It is responsible for recommending to the Board the Group's strategic direction, the operating plans, business strategies as well as the capital allocation by business segments, apart from being responsible for the management and policies relating to reputation, risk branding, public reputation as well as the bank's image. This Committee also monitors the progress and benefit realisation of the key strategic initiatives undertaken by the Group and the capital adequacy of the bank and its subsidiaries.

### 2. The Credit Review Committee

This Committee meets weekly to review loan applications above a certain level which had been approved by the Credit Committee of the Management. The Credit Review Committee has the right to veto any decision of the Credit Committee if necessary and also to look into any required change in credit policy for recommendation to the Board. The Committee also reviews from time to time the total lending cap of companies which are granted facilities by the bank and make its necessary recommendation to the Board.

### 3. The Risk Management Committee

The Committee is responsible for formulating policies, identifying, measuring, monitoring, managing and controlling the market risk, liquidity and operational risks. The responsibilities include ensuring policies and limit structures for Maybank.

This Committee meets at least every two months. The members of the Committee, the number of meetings held up to 30.6.2005 and their attendance were:-

Name of members	Independent/Non-Independent	No. of meetings and attendances
Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali	Independent Non-Executive Director (Chairman)	9/9
Tuan Haji Mohd Hashir bin Haji Abdullah	Independent Non-Executive Director	9/9
Mr Teh Soon Poh	Independent Non-Executive Director	9/9

### 4. The Nomination Committee

The Board delegates to this Committee, which functions on Group basis, the process for assessing existing directors and identifying, nominating, appointing and orientating new directors and thereafter making the necessary recommendation to the Board. The Committee also recommends to the Board the appointment of any director as a member of any of the Board Committees.

In line with the Code of Corporate Governance for reviewing of directors' skills and experience, the Committee looks into the effectiveness of a director's contribution to the Board, review the assessment of the Board's performance and the individual director's performance are first discussed by this Committee prior to discussion at the Board level. The assessment is to upgrade the effectiveness of Maybank Board and the Boards of subsidiaries. The Committee also recommends to the Board measures to be taken in situations where there are areas of conflict of interest with the directors.

This Committee meets as and when required and at an average of once for each financial quarter. The members of the Committee, the number of meetings held up to 30.6.2005 and their attendance being as follows:-

Name of members	Independent/Non-Independent	No. of meetings and attendances
Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali	Independent Non-Executive (Chairman)	9/9
Encik Mohammad bin Abdullah	Independent Non-Executive	8/9
Datuk Abdul Rahman bin Mohd Ramli	Non-Independent Non-Executive	9/9
Tuan Haji Mohd. Hashir bin Haji Abdullah	Independent Non-Executive	8/9
Datuk Amirsham A Aziz	Non-Independent Executive Director	8/9
Tan Sri Dato' Megat Zaharuddin bin Mohd Nor	Independent Non-Executive	4/5 (appointed as a member with effect from 25.11.2004)

### 5. The Remuneration and Establishment Committee

The Remuneration and Establishment Committee has a broad responsibility of recommending to the Board, in line with corporate governance, the remuneration framework for the directors, the President and senior Management. This includes the determination of remuneration packages for executive directors, to reflect their responsibility and commitment, based on the responsibilities undertaken and their contribution to the effective functioning of the Board. The Committee also recommends to the Board all policies relating to manpower within Maybank Group, training programs for senior Management, the short and long term plan on incentives plans, performance management and management development programs.

The Committee meets at an average of every two months to discuss various issues. Where necessary, special meetings are also held. The members of the committee, the number of meetings and their attendance for the financial year ended 30.6.2005 being as follows:-

Name of members	Independent/Non-Independent	No. of meetings and attendances
Encik Mohammad bin Abdullah	Independent Non-Executive (Chairman)	9/10
Datuk Abdul Rahman bin Mohd Ramli	Non-Independent Non-Executive	8/10
Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali	Independent Non-Executive	10/10
Mr Teh Soon Poh	Independent Non-Executive	10/10

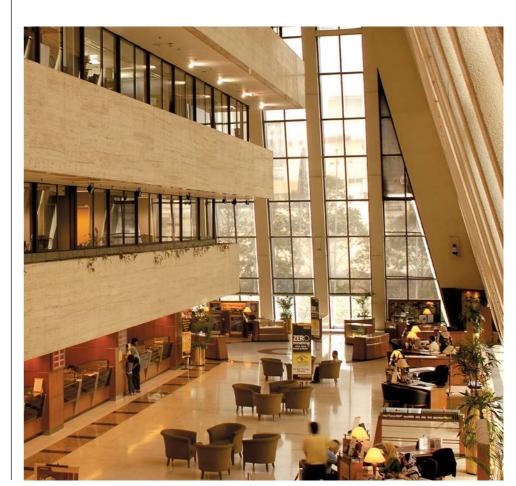
### 6. The Audit Committee

Headed by an independent non executive director as Chairman, this Committee meets at least once a month. Details of the Committee's composition, roles and responsibilities and the number of meetings held during the financial year ended 30.6.2005 are provided in this report under the activities of the Audit Committee.

The composition of this Committee is reviewed every three years and it has been the bank's practice to review and change the Chairman of this Committee every three years. The review also covers the performance and terms of membership of the Committee.

### 7. The Employees Share Option Scheme (ESOS) Committee

This Committee assists the Board in determining all questions of policy and expediency that may arise in the administration of the ESOS and generally exercise all acts that are necessary to promote the best interest of the Maybank Group. The Committee oversees the Management's implementation of the scheme and decides inter alia, on the offer, offer date, eligibility, basis of allotment, the exercise of the options, the administration, modification to the scheme, dispute and termination issues in relation to the scheme, in line with the ESOS Bye laws. Appeals by staff on ESOS issues are also looked into by the Committee.



# Audit Committee of the BOARD



### **MEMBERSHIP**

The present members of the Audit Committee of the Board (ACB) comprise of:

### chairman

TUAN HAJI MOHD HASHIR BIN HAJI ABDULLAH

The Company Secretary, Puan Mahiram Binti Husin is the Secretary to the ACB.

### ATTENDANCE AT MEETINGS

For the financial year 2004/2005, the ACB held a total of fifteen (15) meetings. The meeting attendance of the Committee members is as follows:

Name of Committee Member	No. of Meetings attended
Teh Soon Poh	15/15
Tuan Haji Mohd Hashir bin Haji Abdullah	15/15
Mohammad bin Abdullah	11/15
Datuk Abdul Rahman bin Mohd Ramli	14/15

The Executive Directors and the Chief Audit Executive are invited to attend the meetings. Prior to the release of the annual financial results, the Group Chief Audit Executive and the external auditors met separately with members of the Audit Committee in private without the presence of the management. The External Auditors also attend the ACB meetings on special matters when necessary.

### **Composition**And **Term**of**Reference**

### COMPOSITION

- The Chairman and the majority of the Audit Committee members shall be independent directors and at least one member of the committee must be:
  - a member of the Malaysian Institute of Accountants (MIA); or
  - if he is not a member of the MIA, he must have at least three (3) years working experience; and
    - he must have passed the examinations specified in Part I of the First Schedule of the Accountant Act 1967; or
    - he must be a member of one (1) of the association of accountants specified in Part II of the First Schedule of the Accountants Act, 1967.
- Where the Chairman is unable to attend the meeting, the members shall elect a person among themselves as Chairman.
- Review of membership is undertaken once every three (3) years. This review pertains to the term of office and performance of the members.

### QUORUM

1. The quorum shall be three (3) with majority to be independent directors.

### **AUTHORITY**

The Board has empowered the ACB to undertake the following:

- Investigate any activity or matter within its terms of reference.
- Promptly report to Bursa Malaysia matters which have not been resolved satisfactorily thus resulting in a breach of the listing requirements.
- Obtain external independent professional advice, legal or otherwise deemed necessary. 3.
- 4. Maintain direct communication channels with external auditors, person(s) carrying out the internal audit function or activity and with senior management of the Bank and its subsidiaries.
- 5. Convene meetings with internal and external auditors, without the attendance of the management, whenever deemed necessary.

### **AUDITCOMMITTEEOFTHEBOARD**

In discharging the above functions, the ACB has also been empowered by the Board to have:

- Necessary resources which are required to perform its duties.
- Full and unrestricted access to any information and documents relevant to its activities.

# Dutiesand **Responsibilities**

The Committee shall review and, where appropriate, report to the Board of Directors on the following:

### 1. Internal Audit

- The adequacy of the internal audit scope and plan, functions and resources of the internal audit function, Internal Audit Charter and that it has necessary authority to carry out its work.
- The internal audit reports to evaluate the findings of their work and to ensure that appropriate and prompt remedial action is taken by management on major deficiencies in controls or procedures that are identified.
- Approve appointment or termination of the internal auditors (if any).
- Assessment of the performance of the internal auditors and determine and approve the remuneration and annual increment of the internal auditors.

### 2. External Audit

- Review the appointment and performance of external auditors, the audit fee and any question of resignation or dismissal before making recommendations to the Board.
- Assess the qualification, expertise, resources and effectiveness of the external auditors annually.
- Monitor the effectiveness of the external auditors' performance and their independence and objectivity.
- Review with the external auditors, the audit scope and plan, including any changes to the planned scope of the audit plan.
- Review major audit findings and the Management's response during the year with Management and external auditors, including the status of previous audit recommendations.
- Review the assistance given by the Group's officers to the auditors, and any difficulties encountered in the course of the audit work, including any restrictions on the scope of activities or access to required information.

### 3. Financial Reporting

The quarterly and year-end financial statements focusing on:

- · any changes in accounting policy,
- · significant and unusual events, and
- compliance with applicable approved accounting standards and other legal and regulatory requirements.

### 4. Related Party Transaction

Any related party transaction and conflict of interest situations that may arise within the Bank or Maybank Group including transactions, procedures or courses of conducts that may raise questions of management integrity.

### 5. Annual Report

Audit Committee's activities for the financial year.

### 6. Other Matters

Other matters as the committee considers appropriate or as authorised by the Board of Directors.

# Summaryof **Activities**

During the financial year 2004/2005, the ACB carried out its duties as set out in the term of reference. The main activities undertaken by ACB were as follows:

- 1. Reviewed the quarterly unaudited financial results of the Bank and the Maybank Group before recommending them for the approval of the Board of Directors.
- Reviewed the annual audited financial statements with the external auditors prior to submission to the board of directors and ensured that the financial reporting and disclosure requirements are in compliance with the relevant acts, rules and regulations.
- 3. Reviewed all the Bank Negara Malaysia Examiners' reports and audit reports of the external auditors and other regulatory authorities. The ACB reviewed Management's responses to the aforesaid auditors' and examiners' recommendations and monitored the actions taken to rectify weaknesses detected. When necessary, the ACB had also directed that appropriate remedial actions be taken.



- 4. Evaluated the performance of the external auditor and made recommendations to the Board on their appointment, scope of work and audit fees.
- 5. Reviewed the annual internal audit plan for the financial year 2004/2005 to ensure adequate scope and coverage over the activities of the Bank and the Group.
- Reviewed 439 internal audit reports of the Bank, audit recommendations and Management's responses to these recommendations.
- Deliberated the minutes of the meetings of the subsidiary companies' Audit Committee of the Board for an overview of the risk management and internal control systems of those subsidiary companies.
- 8. Reviewed the quarterly audit performance reports to ensure the adequacy, performance, progress, achievement and coverage of the internal audit functions.
- Examined the adequacy of the skills, knowledge and core competencies of the internal auditors. This includes review of the training programme initiated.

- Provided independent evaluation on the performance and remuneration package of all audit staff in accordance with the requirements of Garis Panduan 1 of Bank Negara Malaysia.
- 11. Reviewed the related party transactions within the Bank and the Group.

# Internal Audit Functions

The Group has a well established Internal Audit Division, which reports to the ACB of the Bank and its subsidiary companies and assists the Board of Directors to oversee that Management has in place a sound risk management, internal control and governance system. The scope of internal audit covers the audits of all units and operations, including subsidiaries. The Internal Audit Division is independent of the activities or operations of other operating units. It is the responsibility of the Internal Audit Division to provide the ACB with independent and objective reports on the state of risk management, control and governance processes.

As an independent assurance provider and business partner, internal audit is engaged in executing its assurance and consultative role through programmed activities to review the operations of business units. Internal audit helps accomplish the Group's objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, internal control and governance processes.

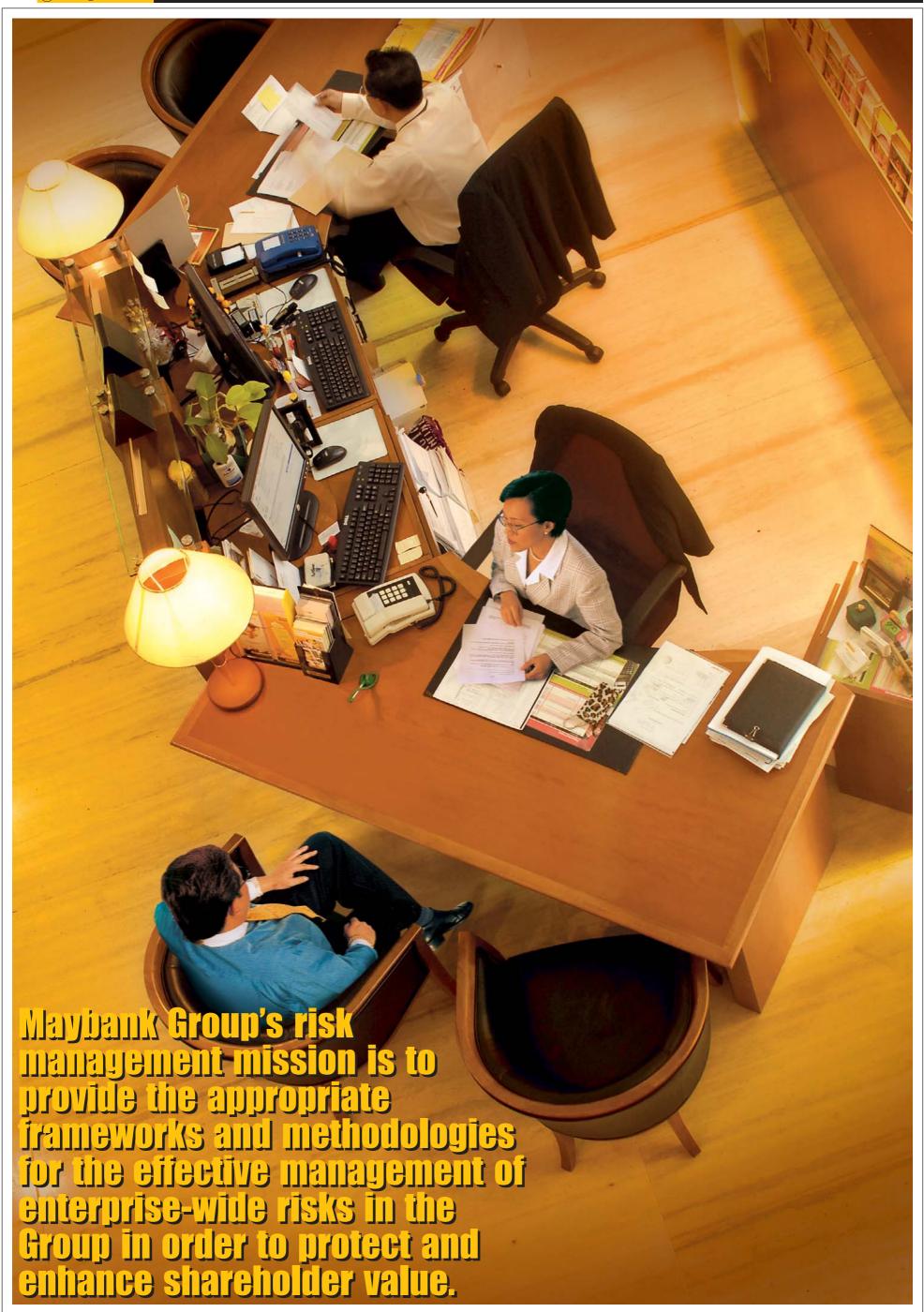
The audit plan is reviewed and approved by the ACB. The selection of the units to be audited from the audit universe leading to the formulation of the audit plan, is on a risk based approach and in cognizance with the Group's objectives and policies in the context of its evolving business environment. The audit reports are submitted to the ACB for their review. This enables the ACB to execute its oversight function by forming an opinion on the adequacy of measures undertaken by Management.

Prior to implementation of new business products and projects, the Internal Audit Division assists in the evaluation of risk exposures and ensures that control procedures are in place to mitigate the risks identified.

The internal auditing function is organised on a Group basis and provided with adequate resources to discharge its functions. Consistent with this approach, the internal audit function is supervised centrally with support from resident auditors in selected overseas locations where Maybank operates namely in Singapore, Philippines and Indonesia. Technical support especially in the areas of credit risk, market risk, information technology systems and developmental initiatives are centrally driven to ensure consistency of standards and applications.

The ACB reviews and approves the Group Internal Audit's annual budget and human resource requirements to ensure that the function is adequately resourced with competent and proficient internal auditors.

The International Standards for the Professional Practice of Internal Auditing (SPPIA) of the Institute of Internal Auditors (IIA), the Practice Advisories issued by the IIA, the Guidelines On Internal Audit Functions and Bank Negara Malaysia's Garis Panduan 10 (GP10) and Garis Panduan Insurance 13 (GPI 13) are used where relevant as authoritative guides for internal auditing procedures.



# Risk Management

### **RISK MANAGEMENT MISSION**

### Risk Management Mission & Strategic Objectives

Maybank Group's risk management mission is to provide the appropriate frameworks and methodologies for the effective management of enterprise-wide risks in the Group in order to protect and enhance shareholder value. This mission is supported by the following strategic objectives:

- Cultivate a risk-aware culture in the Maybank Group, to empower every staff with the capability to identify and manage risks whenever they arise.
- Benchmark our risk management practices to international best practices, commensurate with Maybank Group's scale and complexity of business.
- Lead in risk management benchmarks set by Bank Negara Malaysia (BNM) and other relevant authorities.
- Provide for an effective and pro-active management of assets and liabilities.
- Provide for a risk-based capital structure so as to efficiently allocate capital according to the degree of risk.

### **RISK MANAGEMENT PRINCIPLES**

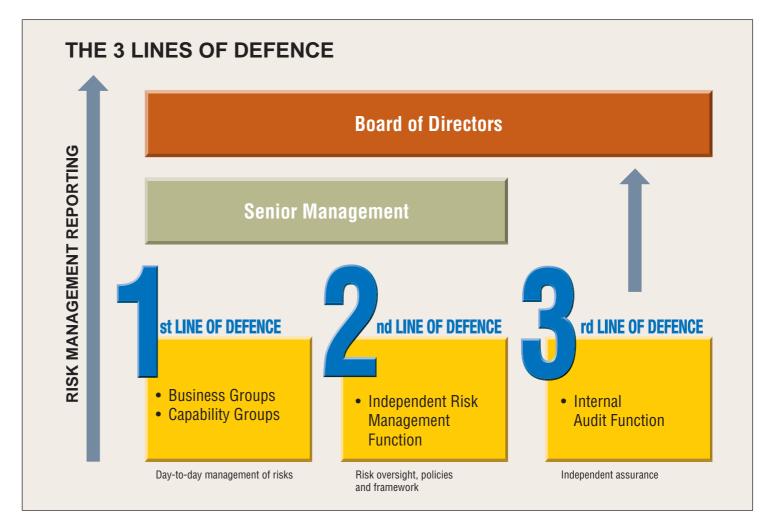
### The 7 Broad Risk Management Principles

- The risk management approach is premised on three lines of defence – risk taking units, risk control units and internal audit.
- The risk taking units are responsible for the day-to-day management of risks inherent in their business activities while

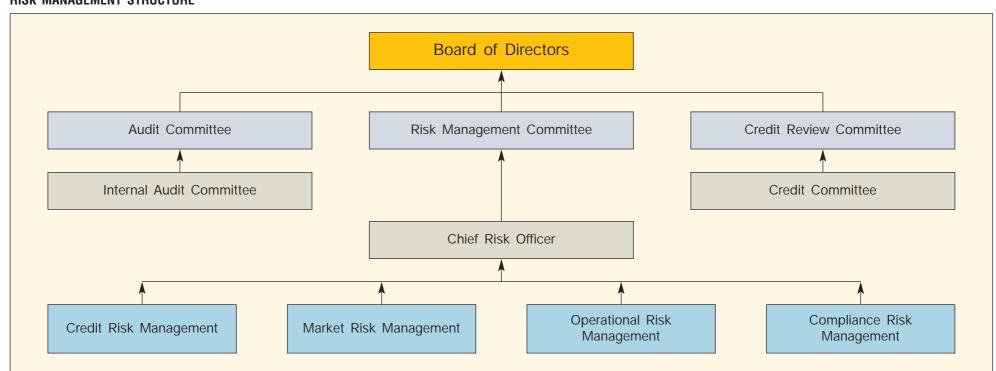
the risk control units are responsible for setting the risk management framework and developing tools and methodologies for the identification, measurement, monitoring, control and pricing of risks. Complementing this is internal audit, which provides independent assurance of the effectiveness of the risk management approach

 Risk Management provides risk oversight for the major risk categories including credit risk, market risk, liquidity risk, operational risk, compliance risk and other industry-specific risks.

- Risk Management ensures that the core risk policies of the Group are consistent, sets the risk tolerance level and facilitates the implementation of an integrated risk-adjusted measurement framework.
- Risk Management is functionally and organisationally independent of the business
- sectors and other risk taking units within Maybank Group.
- The Maybank Board, through the Risk Management Committee, maintains overall responsibility for risk oversight within the
- Risk Management is responsible for overseeing the execution of various risk policies and related decisions of the Board.



### RISK MANAGEMENT STRUCTURE



CONTINUES ON PAGE 34

### RISKMANAGEMENT

The Board of Directors is responsible for ensuring that risk management policies are established for the various categories of risk and for ensuring an effective internal audit function.

The Board is assisted by the following Board committees:

- Risk Management Committee (RMC)
- Credit Review Committee (CRC)
- Audit Committee (ACB)

Risk Management comprises Credit Risk Management (CRM), Market Risk Management (MRM), Operational Risk Management (ORM) and Compliance Risk Management units, all reporting to the Chief Risk Officer.

While risk taking units have the primary responsibility for managing specific risks assumed by them, Risk Management provides the central resource for developing tools and methodologies for the identification, assessment, quantification, aggregation, monitoring and control of the risks taken by the Group as a whole.

Activities pertaining to internal control and audit programmes are under the purview of the Chief Audit Executive.

### **RISK DEFINITIONS**

### Credit Risk

CREDIT RISK arises as a result of customers or counterparties not being able to or willing to fulfill their obligations to repay their loans or settle financial contracts.

### **Market Risk**

MARKET RISK encompasses price and interest rate risks, all of which are inherent in the ordinary course of Maybank Group's business. Price risk is the risk to earnings as a result of adverse changes in interest rates, foreign exchange rates, equity/commodity prices, etc and their respective correlations and volatilities.

FUNDING LIQUIDITY RISK is the risk that the Group is unable to raise funds to meet its payment obligations on settlement date or in the event of a margin call.



MARKET LIQUIDITY RISK arises from adverse market conditions that do not allow a market participant to withdraw or hedge their positions easily. The adverse movement in market conditions could be caused by the change in market sentiment or due to a specific event or a series of events.

### Operational Risk

OPERATIONAL RISK is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. This definition includes legal risk, but do not include strategic and reputational risks.

### **Compliance Risk**

COMPLIANCE RISK is the risk of legal or regulatory sanctions, material financial loss, or loss to reputation as a result of failure to comply with laws, regulations, rules, related self-regulatory organisation standards, internal policies and procedures and applicable codes of conduct.

### RISK AWARENESS COMMUNICATION

### **Risk Awareness Communication Programme**

Risk Management is driving the on-going Risk Awareness Communication Programme (RACP) in Maybank Group. The objective of this programme is to develop a risk-aware culture within the Group.

Phase 1 of the RACP had been successfully completed in early 2004. This phase focused on the creation of general awareness and understanding of risk management among all levels of staff across the Group.

Phase 2 of the RACP, which focuses on risk management engagement, commitment and ownership across the Group, has commenced in mid-2004.

### RISK MANAGEMENT PRACTICES BENCHMARKING

### **Risk Management Practices Benchmarking**

Maybank had undertaken an Integrated Risk Management Project in 2003 to benchmark its risk management frameworks, guidelines and practices against best industry practices.

As part of Maybank Group's ongoing efforts to enhance and streamline its risk management practices, similar benchmarking exercises have been carried out by Risk Management at various entities within the Group.

### **CREDIT RISK MANAGEMENT**

### **Management Of Credit Risk**

**IDENTIFICATION** 

- Risk identification performed prior to launching of new products/financing packages
- Products/financing packages proposal paper prepared by business unit and reviewed/signed-off by respective risk control units
- Policies/limits tabled to the Management and Board for endorsement and approval respectively

### **MEASUREMENT**

- Credit Risk Rating System (CRRS) comprising a set of internally developed statistically-based rating tools used for grading of corporate and commercial borrowers
- Integrated Retail Scoring Solution comprising a suite of internally developed statistically-based scorecards used for grading of retail borrowers
- International Risk Rating Scorecards developed based on template approach used for grading of corporate and commercial borrowers of Maybank Group's overseas operations
- Risk-based Authority Limit framework which leverages on the CRRS and Expected Loss framework implemented

### MONITORING & CONTROL

- · Credit risk concentration limits and related lending guidelines in place, covering:
  - Countries
  - **Business Segments**
  - Economic Sectors
  - Single Customer Groups
  - Banks
  - Counterparties
  - Products
- Regular review of risk exposures by RMC
- Independent pre- and post-approval evaluation of credit proposals
- Post-mortem review of delinquent loans to identify weaknesses in credit origination/processing/approval/ monitoring processes

- In-house training for credit personnel leading to attainment of Certified Credit Professional (CCP) qualification
- Periodic audits by internal and external auditors

CREDIT RISK MANAGEMENT is responsible for the formulation and implementation of credit risk management framework within Maybank Group, which encompasses the formulation/review of credit policies and the oversight of credit portfolio risk. CRM also sets and reviews various categories of credit risk concentration limits such as countries, business segments, economic sectors, single customer groups, banks, counterparties and products.

In line with Maybank Group's strategy to integrate the management and control of credit risks on a group-wide basis, Maybank Group Core Credit Policies have been established to ensure consistency of key credit risk management practices across the Group.

RISK IDENTIFICATION - In line with BNM's Best Practices for the Management of Credit Risk, Maybank Group has implemented a product approval programme to ensure that all risks inherent in new product/financing package and related business activities are identified, with risk mitigation measures emplaced, prior to the launching of the product/financing package. All new products have to be signed-off by the respective risk control units, including Risk Management, Legal, Accounting and Internal Audit and approved by the RMC/Board.

RISK MEASUREMENT – A credit risk measurement framework has been developed comprising statistically-based internal risk rating systems using Maybank Group's historical data for the corporate, commercial and retail portfolios.

For the corporate and commercial portfolios, the CRRS is based on the Expected Loss framework which provides two separate and distinct dimensions of the risk of borrower default (measured by the Borrower Risk Rating, BRR) and the transaction-specific factors covering facilities and collaterals (measured by the Facility Risk Rating, FRR). The three components of Expected Loss are expressed as follows:

Expected Loss (EL) = Probability of Default (PD) x Exposure at Default (EAD) x Loss Given Default (LGD), where

- · the BRR is determined by PD, and
- · the FRR is determined by EAD and LGD.

The PD is calibrated based on internal historical data over a full economic cycle since the mid-1980s.

With regard to the overseas portfolio (outside Malaysia and Singapore), the scorecards for the corporate and commercial borrowers have been developed based on template approach and mapped to the Head Office's PD Masterscale.

For the retail portfolio, statistically-validated scorecards have been developed for the housing loan, automobile loan and credit card portfolios. These scorecards are aimed at promoting retail loans growth, refining target marketing, product differentiation and pricing-based borrower risk, apart from enhancing the risk management framework.

RISK MONITORING AND CONTROL - CRM independently monitors business units' compliance to approved key internal credit policies and lending guidelines/various credit concentration limits and regulatory requirements, where applicable.

### RISKMANAGEMENT



CRM adopts a policy-driven approach in managing the development of Maybank Group's loan portfolio and thus engages a strategy to proactively diversify the Group's portfolio risk through close monitoring and management of the credit concentration risks in business segments, customer groups, economic sectors, loan maturities, loan sizes, geographical locations, collateral categories, product types and off-balance sheet transactions.

Maybank Group's credit concentration limits are designed to identify and analyse risks at an early stage and to enable the setting of appropriate credit limits for monitoring and control purposes. Credit concentration limits are periodically reviewed/revised and endorsed/approved by Management/Board respectively.

Monthly reports on asset quality covering the overall credit risk exposures of the Bank/Group, including off-balance sheet items, are submitted to the RMC/Board. These reports include analysis of the overall composition and quality of various credit portfolios and highlight material sensitivities or risk concentrations.

Maybank Group's credit approval process emphasises on independent credit risk management, which is in line with BNM's requirements. Pre-approval evaluation and postapproval review of loans are conducted by personnel independent of business units. Post-mortem review of nonperforming loans is conducted and where necessary, credit policies are enhanced accordingly.

In line with  ${\tt BNM}\xspace$  requirements, Maybank Group has launched the CCP sponsorship programme since 2001 to prepare its credit personnel for CCP certification.

In response to BNM's letter of 17 September 2004 on "Implementation of Basel II in Malaysia: (i) Requirements for the Implementation of Standardised Approach for credit risks in 2008 (ii) Requirements for the Direct Migration to the Internal Ratings Based (IRB) Approach in 2010", Maybank Group had submitted its responses for the two approaches in accordance with the timeline.

### **Moving Forward**

CRM is currently pursuing the following initiatives to further enhance its credit risk management capabilities:

- Collateral Management System for consolidation of all collateral information to provide a holistic portfolio view on collaterals and to facilitate timely monitoring and reporting of collateral positions
- Risk Data Management Solution to provide a seamless integration of credit, market, operational and compliance risks with capital calculator and risk reporting tool for Basel II and beyond; and also to provide a foundation for Risk-adjusted Performance Management to allow for front office risk-based decision-making
- Exposure Management System to provide automated aggregation of exposures to correlated borrowers and build the foundation for global portfolio management
- Portfolio Management System to support the automation of group-wide portfolio aggregation in line with Basel II definitions, enhanced limit monitoring and to be used as the platform for active loan portfolio management for Maybank Group

### **MARKET & LIQUIDITY RISK MANAGEMENT**

### Management Of Market & Liquidity Risk **IDENTIFICATION**

- · Risk identification performed prior to launching of new products
- Product proposal paper prepared by business unit and reviewed/signed-off by respective risk control units
- Policies/limits tabled to the Management and Board for endorsement and approval respectively

### **MEASUREMENT**

- Rate Sensitive Gap Analysis
- Earnings-at-Risk (EaR) Analysis
- Liquidity Framework enforced by Regulatory Agencies
- Internal liquidity analysis with comprehensive limit structure

- Concentration of funding sources by product and tenor
- Value-at-Risk (VaR) Analysis
- Duration Analysis and PV01 Measures
- Independent revaluation of risk exposures
- Stress testing to assess the impact of extreme but plausible events
- Back testing to validate the risk models used

### MONITORING & CONTROL

- Daily/periodic review of risk exposures
- Compliance to regulatory guidelines on new treasury product approval and minimum liquidity requirements
- Compliance to internal policies, limits and guidelines
- Liquidity Policy Statement based on Global Liquidity Management Framework
- Liquidity Crisis Management
  - Early Warning Signals and Triggers
  - Mitigating Measures
  - Contingency Funding Plan
- Periodic audits by internal and external auditors

MARKET RISK MANAGEMENT is responsible for the formulation and implementation of market risk management framework within Maybank Group, which encompasses the development and implementation of consistent risk management methodologies and pricing models to identify, measure, monitor and control market risk, in conjunction with other risk management units such as CRM, ORM and Compliance Risk Management.

The Asset & Liability Management Committee (ALCO), an executive committee chaired by the President and CEO, is primarily responsible for the development and implementation of broad strategies and policies for managing Maybank's Balance Sheet and associated market/liquidity risks.

RISK IDENTIFICATION – Under Maybank Group's product approval programme, all risks inherent in new product/ financing package and related business activities are identified prior to the launching of the product/financing package, with risk mitigation measures emplaced. In this regard, applicable entities within Maybank Group are also guided by BNM's guidelines, Minimum Standards on Risk Management Practices for Derivatives. All new products have to be signed-off by the respective risk control units, including Risk Management, Legal, Accounting and Internal Audit and approved by the RMC/Board.

RISK MEASUREMENT – Maybank Group has adopted various tools/techniques to measure its risk exposures in various treasury and core banking products/instruments. These tools/ techniques include:

Rate Sensitive Gap Analysis - Rate sensitivity gap is used to measure the repricing mismatch between assets and liabilities. Assets, liabilities and off-balance sheet instruments are stratified into maturity segments based on the instruments' next repricing or maturity dates. Based on interest rate outlook, these gaps are adjusted by changing the repricing profiles through the use of financial derivatives, funding strategies and assets repositioning. The EaR methodology is also employed to manage the uncertainty of income from interest rate movements. The EaR methodology takes into account the interest rate risk exposures for the short-term outlook.

### RISKMANAGEMENT

- Regulatory Liquidity Analysis The primary measure of liquidity exposure is based on BNM's New Liquidity Framework (NLF) which requires applicable entities within Maybank Group to evaluate the timing of cash inflows and outflows for assets, liabilities and off-balance sheet commitments based on contractual and behavioural maturity profiles in different currencies.
- Internal Liquidity Analysis Liquidity indicators and ratios are also established as internal standards to measure the liquidity performance of the Bank/Group. Comprehensive limit structures and benchmarks are established to ensure that liquidity is maintained at a healthy level.
- Concentration of Funding Sources Maybank Group continuously explores different avenues to diversify its funding sources both locally and globally through a variety of instruments, including certificates of deposits, debt securities issuance and asset securitisations. To avoid over-concentration of funding sources, specific level of concentration ratio has been established and monitored regularly.
- Value-at-Risk Analysis VaR methodology is used to estimate the potential loss of value resulting from market movements over a specified period of time within a specified probability of occurrence, under normal business situations. At Maybank Group, VaR is applied and aggregated over multiple products for each risk taking unit. Maybank Group has adopted the following VaR parameters:

Selected Parameters
Historical simulation
99%
10 days
1 year

- Duration Analysis and PV01 Measures Maybank Group also uses the concepts of duration and modified duration as the foundation to measure the sensitivity of specific/ multiple products that have differing interest rate and residual maturities.
- Simulation Maybank Group employs analytical tools to simulate statistically-reliable distribution of results based on differing assumptions such as changes in interest rates, business volume and capital base to assess the impact of existing treasury positions, market risk capital charge and balance sheet profile as well as to project/ forecast various performance measurements. In addition, stress testing is performed at periodic intervals to assess the impact of extreme but plausible events on existing positions. Back testing is also conducted to assess the reliability and validity of the risk models used.

RISK MONITORING AND CONTROL - MRM independently monitors business units' compliance to approved key internal policies/limits and regulatory requirements governing their respective products/activities, where applicable. This responsibility includes, but is not limited to, undertaking compliance reviews and preparation of daily/scheduled compliance reports for limit monitoring and management reporting purposes. Scheduled reports on Balance Sheet profile, gap/duration analysis, market simulation analysis, key financial performance ratios and treasury activities are also submitted to the ALCO, to provide the basis for informed decision-making.

Policy/limit exceptions, if any, are escalated to the ALCO/Credit Committee and the RMC/Board, in accordance with established policies. Where appropriate, risk policies/limits are periodically reviewed/revised to keep them current and effective.

### **Key Activities For The Year**

MRM had undertaken the following key initiatives during the year to further enhance its market and liquidity risk management capabilities:

- Enhancement to the asset liability management application tool that leverages on the Enterprise Data Warehouse to enhance the management of interest rate and liquidity risk exposures
- Enhancement to the Loan Pricing Framework to assist business units in pricing their products to achieve desired risk/reward objectives
- Establishment of a common Interest Rate Risk Management platform that enables the measurement, monitoring and consolidation of interest rate risk exposures for the Group
- Incorporation of the market risk components into the computation of Risk Weighted Capital Ratio (RWCR) for Maybank and affected subsidiaries in accordance with BNM's Market Risk Capital Adequacy Framework
- Realignment of the Group's fixed income securities and derivatives portfolio in accordance with BNM's Revised GP8 Guidelines on Financial Reporting for Licensed Institutions

### **Moving Forward**

MRM is currently pursuing the following initiatives to further enhance its market and liquidity risk management capabilities:

- Implementation of an Interest Rate Risk Management Framework (Banking Book) that meets international best practices and adheres to the changing regulatory environment (in particular Basel II and BNM's requirements)
- Extension of Data Warehouse to incorporate automobile financing products for enhanced and robust asset-liability
- Enhancement of VaR methodology application covering revision/extension of VaR limits across various treasury products under the Trading Book; supplemented by scenario-type stress testing to assess the impact of plausible scenarios and back testing to validate the results of internal models used
- Construction of multiple, scenario-type stress testing for Banking Book

### **OPERATIONAL RISK MANAGEMENT**

### Management Of Operational Risk **IDENTIFICATION**

- · Risk identification performed prior to launching of new
- Product proposal paper prepared by business unit and reviewed/signed-off by respective risk control units
- Policies/limits tabled to the Management and Board for endorsement and approval respectively
- Operational risk inherent in major products, critical activities and systems identified via tools such as Risk Profiling and Key Risk Indicators (KRIs)

### **MEASUREMENT**

- Risk and Control Self-Assessment (RCSA) will be used to measure the level of operational risk
- Incident Management and Data Collection (IMDC)
- KRIs performance tracking

### MONITORING & CONTROL

- KRIs also used to obtain timely information on selected leading operational risks and drivers
- IMDC also used to monitor and control operational risk profiles and material operational losses

- Ongoing Fraud Awareness and Anti-Money Laundering/ Counter-Financing of Terrorism seminars conducted
- Fraud Reporting Hotline in place
- Group Business Continuity Framework in place
- Outsourcing Framework in place
- Neural-based fraud monitoring system in place
- Operational risk transfer via insurance
- Ongoing monitoring, management and reporting of risk profiles
- Periodic audits by internal and external auditors

OPERATIONAL RISK MANAGEMENT is responsible for the formulation and implementation of operational risk management framework within Maybank Group, which encompasses the operational risk governance structure, policies and processes. The above also include the maintenance and analysis of operational loss database, development and implementation of various operational risk management tools and methodologies to identify, measure, monitor and control operational risks.

Risk taking units constitute an integral part of the operational risk management framework and are primarily responsible for the day-to-day management of operational risk. They are responsible for putting in place and maintaining their respective operational manuals and ensuring that activities undertaken by them comply with Maybank Group's operational risk management framework.

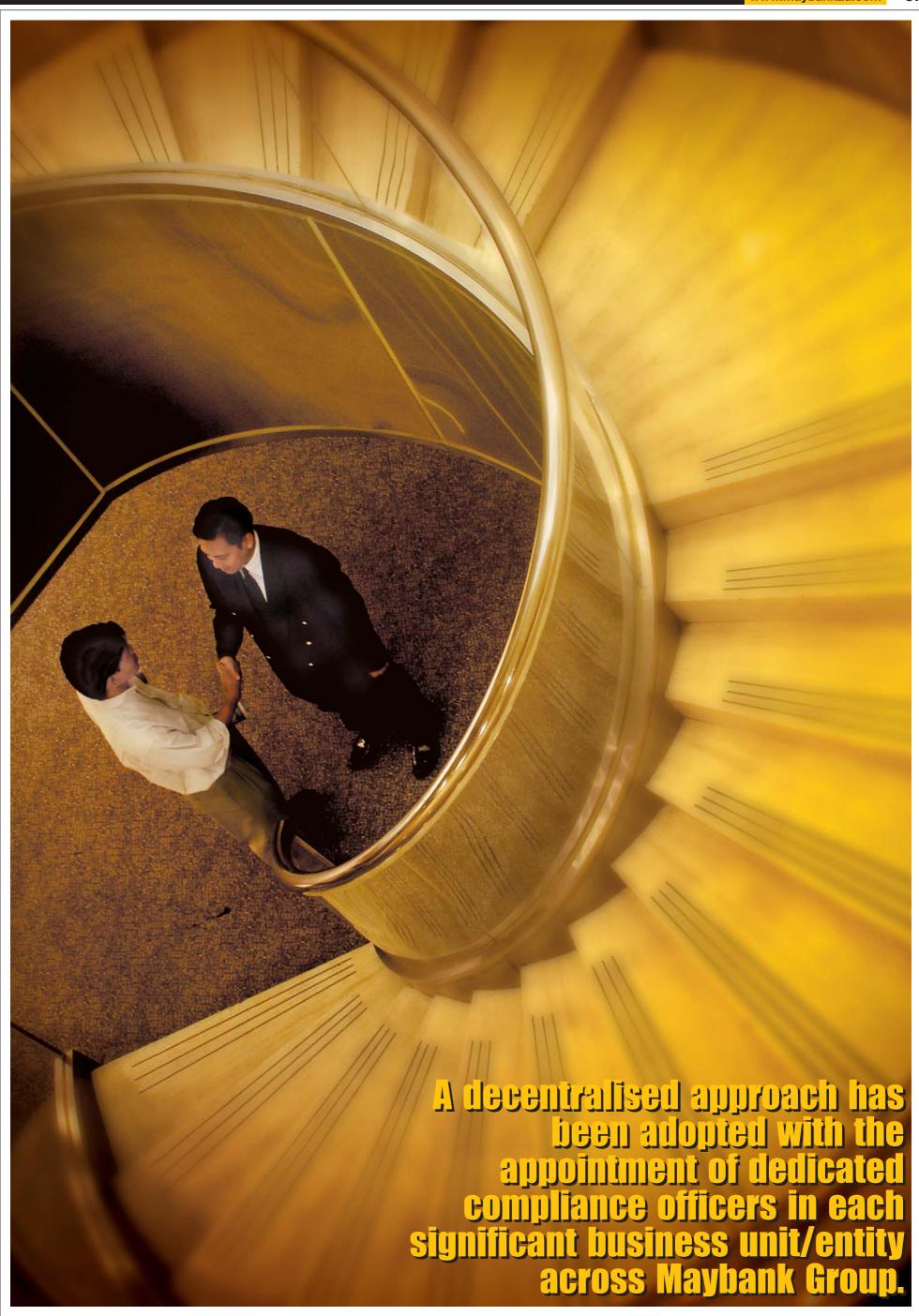
RISK IDENTIFICATION - Under Maybank Group's product approval programme, all risks inherent in new product/ financing package and related business activities are identified prior to the launching of the product/financing package, with risk mitigation measures emplaced. All new products have to be signed-off by the respective risk control units, including Risk Management, Legal, Accounting and Internal Audit and approved by the RMC/Board.

Half-yearly risk-profiling and self-assessment exercises are also conducted as part of the operational risk management process. These exercises enable risk taking units to identify inherent operational risks specific to their environment and assist them in assessing the effectiveness of controls in place.

RISK MEASUREMENT, MONITORING AND CONTROL - ORM independently monitors and evaluates risk taking and capability units' risk management activities through the following methodologies and tools provided:

- · Ongoing reviews of operational risk management policies and processes are carried out to ensure that the policies and processes remain current and effective.
- On a group-wide basis, actual operational losses are mapped into the eight business lines and seven loss event type criteria as provided by the Basel Committee. Operational "hot spots" are identified and appropriate action plans are developed to minimise the risk impact.
- Neural-based fraud monitoring system is used to detect and prevent suspicious transactions in customers' accounts.
- Enhanced Outsourcing Risk Framework had been put in place to ensure efficiency and cost effectiveness in Maybank Group's outsourcing processes.
- Maybank Group's insurable risk exposures are continuously assessed with appropriate risk management solutions implemented.
- Fraud Reporting Hotline policy had been introduced to provide a framework for staff within Maybank Group to raise genuine and legitimate concerns pertaining to suspected malpractices or impropriety.

**CONTINUES ON PAGE 39** 



# At Maybank, our expertise is growing Small and Medium Enterprises

get our feet wet in assisting you. After all rearing fishes, is your forte.

However, if your fishes are growing faster than your enterprise, we are more than capable of providing you with sound financial advice to take your business to a higher level. We have the widest network of Business Centres locally and

You can be sure that our Maybank Relationship Managers will be happy to branches overseas to better serve you, especially if you're running an SME.

Whether for financial assistance or advice, visit any of our 38 Business Centres today. We'll go to the deep end with you in support of your establishment.

After all, knowing what matters to you is our business.

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Click www.maybank2e.net Connect bizloans@maybank.com.my



# RISKMANAGEMENT

- Ongoing Fraud Awareness and Anti-Money Laundering/ Counter-Financing of Terrorism seminars are conducted for all levels of staff across Maybank Group.
- KRIs for all operational risk types are monitored and reported. Such monitoring and reporting facilitate the review and assessment of operational performance and operational risk management processes at individual risk taking units and at the same time provide a group-wide perspective of operational risk exposures.

# Key Activities For The Year

ORM had undertaken the following key initiatives during the year to further enhance its operational risk management capabilities:

- Group-wide Integrated Operational Risk Management Solution Project - project deliverables include the review and validation of the existing Operational Risk Management Framework and Governance; and development of the following web-based methodologies and tools to support the operational risk identification, measurement, monitoring, control and reporting processes:
  - Risk and Control Self-Assessment System to continuously assess risks and controls, identify control gaps and propose actions to close the gaps
  - IMDC to provide a process that identifies operational "hot spots" and minimises risk impact
  - KRIs Methodology and System existing KRIs to be enhanced and embedded into critical processes to provide early warning of increasing risk and/or control failures via tracking of frequency of occurrence
- Business Continuity Plan (BCP) Framework emplaced to assure continuance of major and critical services to customers and the public in the event of disasters; the BCP Framework comprises BCP Recovery Structure, Group-wide Recovery Objectives and BCP Blueprint and Roadmap for group-wide BCP implementation

#### Moving Forward

ORM is currently pursuing the following initiatives to further enhance its operational risk management capabilities:

- Automation of KRIs performance tracking process
- Automation of IDMC process
- Automation of RCSA process
- Implementation of BCP at all sectors/subsidiaries within Maybank Group

# **COMPLIANCE RISK MANAGEMENT**

# **Management Of Compliance Risk**

**IDENTIFICATION** 

- Risk identification performed prior to launching of new products
- Product proposal paper prepared by business unit and reviewed/signed-off by respective risk control units
- Ongoing evaluation of new/amended laws, regulations and standards

#### **MEASUREMENT**

- Assessment on impact of non-compliance
- Tracking of KRIs performance

# MONITORING & CONTROL

- Implementation of Group-wide Compliance Programme
- Review of compliance test outcomes
- Reporting of non-compliance incidents to RMC/Board
- Periodic audit by internal and external auditors

COMPLIANCE RISK MANAGEMENT is responsible for the formulation and implementation of compliance risk management framework within Maybank Group, which encompasses the development and implementation of group-wide compliance programme, compliance policies and guidelines, tools and templates and the independent oversight and reporting of compliance with laws, rules, policies and standards.

The compliance risk management framework covers two levels of control, namely, controls to meet day-to-day compliance requirements and independent oversight controls. The responsibility for day-to-day compliance with laws, rules, policies and standards rests with the respective business and capability units, which make compliance an integral part of their operations, while Compliance Risk Management provides independent oversight of the status of compliance by business and capability units and reports significant findings and issues to the RMC/Board.

RISK IDENTIFICATION - Under Maybank Group's product approval programme, all risks inherent in new product/ financing package and related business activities are identified prior to the launching of the product/financing package, with risk mitigation measures emplaced. All new products have to be signed-off by the respective risk control units, including Risk Management, Legal, Accounting and Internal Audit and approved by the RMC/Board.

All new laws, rules and standards and amendments to existing ones that are applicable to Maybank Group, are constantly tracked and evaluated for their impact, with measures put in place to ensure compliance.

RISK MONITORING AND CONTROL - A decentralised approach has been adopted with the appointment of dedicated compliance officers in each significant business unit/entity across Maybank Group.

Compliance Risk Management monitors, controls and promotes compliance within Maybank Group via the following:

- Holding regular meetings with the dedicated compliance officers to discuss and resolve major compliance issues on a consistent basis
- Advising and communicating compliance requirements to the various business and capability units within the Group
- Ensuring business and capability units have appropriate policies and procedures in place which incorporate the compliance requirements applicable to their operations
- Monitoring the Group's compliance with the respective requirements via comprehensive monthly compliance reports submitted by the respective compliance officers in each significant business unit/entity, covering new laws, rules and standards relevant to their respective areas of operations; incidents of compliance breaches; Anti-Money Laundering reporting and compliance concerns
- Submitting scheduled consolidated compliance reports to the RMC/Board for information

An Anti-Money Laundering Unit had been established to ensure compliance with the Anti-Money Laundering Act of 2001. An Anti-Money Laundering policy had been put in place to address, among others, the following:

- Know Your Customer procedures
- Record keeping requirements
- Escalation of suspicious transactions

# **Moving Forward**

Compliance Risk Management is currently pursuing the following initiative to further enhance its compliance risk management capabilities:

Benchmarking of compliance risk management framework against industry best practices



# Management's Discussion and Analysis of Financial Performance



# AnalysisofSignificant **Balance**Sheet**Developments**

# TOTAL ASSETS

For the Financial Year (FY) under review, the Group's outstanding assets rose by 6.9% or RM12.4 billion. lower than the 11.5% or RM18.55 billion recorded in the previous FY. This was mainly due to the lower growth of customer deposits, especially the higher-cost deposits, which accorded the Group the flexibility to reduce the placement of shortterm funds at relatively low yields. In the previous year, placements of short-term funds had increased by a significant RM5.8 billion or 42.6%. As at end June 2005, net loans and advances accounted for 62.3% of overall assets, up from the 60.9% in June 2004. The proportion of interest-generating assets to total assets was also maintained at around 94%.

# SECURITIES PURCHASED UNDER RESALE AGREEMENTS

This item declined by RM433.7 million or 59.1%, largely on account of lower Malaysian Government Securities purchased.

# DEPOSITS AND PLACEMENTS WITH FINANCIAL INSTITUTIONS

The Group's deposits and placements with Financial Institutions for the Group rose by RM2.6 billion or 39.5%. This was solely in respect of higher placements with Bank Negara Malaysia in an environment of increased surplus liquidity in the banking system. The Group remained a net lender in the inter-bank market.

# **DEALING SECURITIES**

Higher holdings of private debt securities mainly accounted for the RM329.5 million or 110% growth in dealing securities. As at June 2005, this item was equivalent to only 0.3% of total assets.

# **INVESTMENT SECURITIES**

The investment securities portfolio of the Group fell by RM1.1 billion or 3.7%, mainly as a result of lower bankers acceptances purchased.

# LIFE, GENERAL TAKAFUL AND FAMILY TAKAFUL FUND ASSETS

This balance sheet item grew by a further RM980.2 million or 37.4% to RM3.6 billion. As for the previous year, the significant growth was driven by the substantial sales of investment-linked products.

# LOANS, ADVANCES AND FINANCING

The Group's net loans, advances and financing rose by a higher 9.4% or RM10.3 billion compared with 6.4% or RM6.6 billion in the previous year. On a gross basis after adjusting for loans written off, the Group's gross loans growth was a higher 9.8% compared with 7.1% previously. The Group's overall domestic loans market share was sustained at 20.4%. About 70% of the Group's growth in gross loans and advances came from the domestic operations.

In line with the domestic Government's efforts to increase the contribution of small and medium scale enterprises (SMEs) to the economy, the Group continued with its efforts to support this key segment. The domestic SME loans grew at a slightly higher 13.9% (+ 13.3% previously).

Loans granted for the purchase of residential properties for Malaysian operations went up by 11.5% or slightly lower than that achieved in the previous year. Overall, loans for the purchase of residential properties for the Group grew by 9.9%. Growth for the domestic operations' loans of automobile financing rose strongly by 15.8%, consistent with the strategy to protect the Group's market share of nearly 15%. For card receivables, a growth of 9% was recorded (+10% in the previous year).

Lending to the domestic corporates turned around with an expansion of 3.9% or RM1.1 billion. In the previous year, this segment saw a contraction of 4.9%. At the end of June 2005, this segment accounted for about 30% of the domestic loan portfolio (31% in June 2004).

In Singapore, the Bank's gross loans expanded by 17.6% in SGD terms to again outperform the market. Consistent with the focus on retail lending, the major portion of 60% of the overall loans growth came from this segment, including loans for automobile financing. Lending in non-Singapore Dollar also grew strongly.

The Group's Islamic financing grew by a further 12.1% or RM1.9 billion during the year. This again reflects the Group's on-going commitment to support the further development of the Islamic banking sector. Islamic financing (including financings sold to Cagamas) accounted for a higher 17.3% of the domestic operations' overall gross loans from 16.7% in June 2004. About 58% of the Group's overall Islamic financing was for mortgage lending and automobile financing. The Group continued to command a dominant market share of 22.5%, indicating clearly that the existing operating model is an optimal one.

CONTINUES ON PAGE 41

# **NON-PERFORMING LOANS (NPLS)**

Gross NPLs of the Group fell by RM1.2 billion to RM11.1 billion while net NPLs declined by RM695 million to RM6.1 billion as at June 2005. Net NPL ratio went down further to 4.9% from 6.0% in June 2004. The banking system's net NPL ratio based on a similar 3-month classification was 6.9% in June 2005. The Group's provision reserve cover before taking into consideration collateral remained at a healthy 70.7% compared with the rest of the banking institutions' average of 51.6%.

# **TOTAL LIABILITIES**

The growth of the Group's outstanding liabilities moderated to 6.4% or RM10.6 billion from 11.8% or RM17.4 billion in the previous year. This was mainly on account of the deliberate strategy to reduce the acceptance of higher-cost fixed deposits and negotiable instruments of deposits (NIDs) for the domestic operations. Nearly 73% of the

overall increase in liabilities emanated from customer deposits, down from the 80% registered in the previous year.

# **DEPOSITS FROM CUSTOMERS**

The Group's customer deposits grew by a lower 6.2% or RM7.7 billion compared with 12.6% or RM13.8 billion in the previous year. This reflects the Group's emphasis on efficient liabilities management to further reduce the overall funding costs. In addition to reducing the acceptance of higher-cost fixed deposits and NIDs, the Group also actively promoted the recycling of higher-balances deposits placed by individuals to unit trusts. Further investments were also deployed to continuously widen and upgrade the Group's comprehensive electronic channels, wide range of services and product features to better meet customers' needs and convenience. As a result, for the domestic operations, the market shares for demand and savings deposits were maintained at 22.4% and 29.1% respectively.

The Group's overall deposit funding mix continued to improve. For the domestic operations, the 'higher-cost' fixed deposits and NIDs constituted only 53% of the domestic deposits from 53.9% in June 2004. In contrast, the ratio for the banking system was a much higher 63.9%.

# **DEPOSITS AND PLACEMENTS OF** FINANCIAL INSTITUTIONS

This item grew by RM3.9 billion or 26.6% and was part of the Group's routine funding of its gapping activities.

# **OBLIGATIONS ON SECURITIES SOLD UNDER REPURCHASE AGREEMENTS** (REPOS)

The outstanding total repos went up by 9.2% or RM639.7 million, primarily due to higher bankers acceptances sold under repos.

# RECOURSE OBLIGATIONS ON LOANS **SOLD TO CAGAMAS**

For the Group, this item saw a decline of RM1.5 billion or 23.6% and was part of the Group's routine funding strategy.

# SHAREHOLDERS' EQUITY

The Group's shareholders equity went up by RM1.8 billion or 12.2% to RM16.4 billion. The relatively high increase was mainly due to more than RM1.1 billion proceeds from shares issued pursuant to the Group's Employee Share Option Scheme.

# **COMMITMENTS AND CONTINGENCIES**

This off-balance sheet item rose by 18.5% or RM17.1 billion for the Group. However, in terms of credit equivalent, the increase was only a minimal RM195 million or 1.4%.

# **Analysis**of TheIncome Statement

# **NET INTEREST INCOME**

Net interest income of the Group (including the equivalent from those earned from Islamic financings and other income-earning assets) grew by 5.8%. This was lower than the 8.5% growth of the average volume of interestearning assets as the net interest margin earned fell by 6 basis points to 2.87%. The reduced overall spreads for automobile financing was a major factor as competitive pressures lowered the yields on financing especially for new motor vehicles.

On-going measures to mitigate the pressure on margins continued to yield the desired results. In addition to the proactive management of liabilities to reduce the overall cost of funds, lower net interest suspended by RM77 million or 16.9% following the reduction in NPLs, had also cushioned the pressure on net interest margin. In addition, the active management of the Bank's Treasury fund-based portfolio had also resulted in a higher net interest income earned. Finally, the Group was also more discerning in acquiring new loans that did not commensurate with the risk-reward guidelines.

# **ISLAMIC BANKING**

Net income (before financing loss) from the Group's Islamic Banking operations improved by a substantial RM189.1 million or 36.2% to RM711.1 million. This represented about 10% of the Group's revenue. After financing loss, Islamic Banking operations contributed about 15% to the Group's profit before tax.

# **NON-INTEREST INCOME**

The Group's on-going strategy to focus on fee income to drive revenue growth continued to bear results. Overall non-interest income for the Group grew by RM379.1 million or 21.3%. This strong achievement was due to the opportunities taken to realise gains from sale of investment and dealing securities, which amounted to RM280.6 million or RM168.3 million higher than that achieved in the previous year. More importantly, transactional fee income grew by 13.1% or RM181.8 million. Notable increases were recorded for Commissions (+RM67 million or 16.6%), Service Charges and Fees (+RM62.2 million or 14.6%) and insurance net premiums (+RM28.2 million or 13.3%). These achievements were mainly the result of the on-going strategy to further enhance the Group's strong payment services infrastructure, comprehensive traderelated and cash management services, bancasurrance as well as upgrading of trading skills.

Profits earned from foreign exchange only rose by 2.1% or RM6 million as the major exchange rates were relatively stable and hence, narrowed the spreads earned. To a lesser extent, the repatriation of the sizeable migrant workers, had also reduced the profits earned from remittances. Given the lower market turnover, brokerage income from stock-broking had also declined by nearly 4%.

The Group's fee income ratio improved to 31.1% from 28.5% the previous year.

# **OVERHEAD EXPENSES**

Growth of the Group's overhead expenses moderated to 8.4% or RM218.7 million from the 10.9% or RM255.2 million rise recorded in the previous year. As this trailed behind revenue growth of 10.7% (defined as growth



in total net interest income, non-interest income and income from Islamic Banking Scheme operations), the Group's cost-toincome ratio improved to 39.4% from 40.2% previously. In other words, the Group had achieved a higher level of operational efficiency and greater staff productivity.

# LOAN AND FINANCING LOSS

Loan loss and provisions of the Group amounted to RM823.8 million or 66.6% or RM329.3 million higher than that required in the previous year. This can be attributed to:

- A net charge of RM50.7 million arising from the more aggressive policy of writing off NPLs and this was net of a reduction in general provision (GP),
- Additional GP of RM181.4 million required to support the expanded risk weighted asset base of the Group, and

Provision of RM162.4 million for exposures to stock-broking and share margin financing of selected counters which had experienced a sharp drop in value, especially during the last quarter of the financial year.

The Group had revised the ratio of outstanding GP to 2.0% of risk-weighted assets following the more aggressive 100% write-off of collateral value for NPLs aged more than 7 years and 50% write-off for NPLs aged between 5 to 7 years. Outstanding GP still constitute 2.28% of net loans and advances.

# **TAXATION**

The effective tax rate of the Group at 27.2% approximates to the statutory rate of 28% applicable for Malaysia.

# MAYBANK Group Awards



# 2005

Asiamoney Award for Best Domestic Commercial

Global Finance Award for Best Emerging Market Bank – Malavsia

Asiamoney Annual Award – Best Cash Management – Local

Asiamoney Annual Award – Best Local Foreign Exchange Provider

Asiamoney Annual Award – Trade Finance for Best Overall Domestic Services

Asiamoney 15th Anniversary Poll of Polls (past 15 years) for Best Local Cash Management, Best Local Forex and Best Trade Finance (Overall)

Asiamoney Annual Awards for Aseambankers Malaysia Berhad: Participation in Malaysian Deal of the Year and Regional Deals of the Year Local Currency

Quality Management Excellence Award from the Ministry of International Trade and Industry

National Award for Management Accounting (NAfMA) Best Practice Excellence Award

IBM's "Innovation That Matters" Award to Financial Services Group

Malaysian Media Awards 2005: Gold Award for Maybankard Travel Treats Campaign in the category "Best Use of Newspaper"

Mastercard Asia Pacific Marketing Leadership Awards 2005: Best Overall Marketing Program

Anugerah Citra Wangsa by Dewan Bahasa dan Pustaka (DBP) for best use of Bahasa Malaysia in a TV commercial

# 2004

The Banker Award for "Bank of the Year" in Malaysia

Asiamoney Award for Best Bank in Cash Management in Malaysia

Euromoney Annual Islamic Finance Award – Best Provider of Islamic Financial Services in Asia Euromoney Annual Islamic Finance Award to Aseambankers Malaysia Berhad for Best Islamic Wholesale Financial Services Provider

Silver Award under the Singapore H.E.A.L.T.H. Awards 2003 organised by the Health Promotion Board, in recognition to organisations with excellent workplace health promotion programmes

KLSE Corporate Sectoral Award in the Finance sector of the Main Board

Malaysian Business Corporate Governance Merit Award

MasterCard's Asia Pacific Market Leadership Awards: GOLD – Best MasterCard Electronic Card (Maybank Money Gift Card, Singapore) PLATINUM – Best Commercial Card (Maybank Business Card, Singapore)

# 2003

The Banker Award for "Bank of the Year" in Malaysia

Euromoney Award for Excellence – Best Islamic Retail Bank

Euromoney Award for Excellence to Aseambankers Malaysia Berhad for being "Best at Islamic Bonds"

Kuala Lumpur Stock Exchange (KLSE) Corporate Excellence Award

The Edge-Lipper Award for Mayban Balanced Trust Fund (No. 1 position in Mixed Asset Balanced Funds)

# 2002

Global Finance Award for Best Consumer Internet Bank in Malaysia

Global Finance Award for Best Consumer Online Securities Trading in Asia Pacific

Global Finance Award for Best Foreign Exchange Bank in Malaysia

Kuala Lumpur Stock Exchange (KLSE) Corporate Excellence Award

Arts Supporter Award from the National Arts Council of Singapore

Best of e-Commerce Interactive Marketing Innovations – Asia Pacific ICT Awards [MSC-APICTA] 2002

# 2001

Best Internet Application Website@My 2001

Global Finance - Best Internet Bank in Malaysia

Euromoney Award for Excellence – Best Bank in Malaysia

The Asset Asian Awards – Best Malaysian Bank

Investor Relations Magazine Asia 2001 Awards – Best Investor Relations By A Malaysian Company

"Risk Manager of the Year" from the Malaysian Association of Risk and Insurance Management for the Mayban Assurance Berhad – UMBC Insurans Integration Team

Arts Supporter Award from the National Arts Council of Singapore

# 2000

Euromoney Award for Excellence – Best Domestic Bank in Malaysia

The Banker Award for "Bank of the Year" in Malaysia

Euromoney Awards for Excellence to Aseambankers Malaysia Berhad for the "Best Domestic Bond House in Malaysia" and "Best Domestic Equity House in Malaysia"

Crystal Award to Mayban Finance Berhad for Best Community Relations from the Institute of Public Relations Malaysia (IPRM)

# 1999

Global Finance Award for Best Domestic Bank in Malaysia

Asia Industry Award to Mayban Life Assurance – Life Insurance Company of the Year

# 1998

Finance Asia Award for Best Domestic Commercial Bank

Asiamoney Award for being voted one of the Best Managed Companies in Malaysia

# 1997

Asian Banking Digest Award – Winner for outstanding progress in regional expansion

Asiamoney Award for the Best Managed Company in Malavsia

Asiamoney Award for the Best Bank in Currencies in Malaysia

Asiamoney Award for Malaysia's Commercial Bank of the Year

# 1996

Euromoney Award for Excellence – Best Domestic Bank in Malaysia for increasing profitability and a healthy return on equity

Asiamoney Award for being voted one of the Best Managed Companies in Malaysia

# 1995

Euromoney Award for Excellence – Best Domestic Bank in Malaysia for its impressive return on equity

Asian Institute of Management Award for "General Management"

# 1993

Euromoney Award for Excellence – Best Bank in Malaysia for its impressive profitability and innovation

# 1992

Asian Institute of Management Award for "Information Technology Management"

# 1991

"IT Organisation of the Year" from Association of the Computer Industry Malaysia (PIKOM)





# Satisfying your banking experience is what we strive for.

Our journey towards meeting your needs and expectations is challenging, but rewarding. In receiving the six Asiamoney awards, it is an honour that truly belongs to you, our valued customers and staff.

# We would like to dedicate these awards to you and thank you for making us what we are today.

- Best Local Cash Management in Malaysia > \$501M
- Best Local Fx Provider in Malaysia (Forex Poll)
- Best Overall Domestic Services in Malaysia (Trade Finance Poll)
- Best Local Cash Management in Malaysia (Poll of Polls)
- Best Local Fx Bank in Malaysia (Poll of Polls)
- Best Trade Finance Bank in Malaysia (Poll of Polls)

# Maybank Group and the Community

THE MAYBANK GROUP CONTINUES TO BE MINDFUL OF ITS CORPORATE SOCIAL RESPONSIBILITY AND ENDEAVOURS TO SUPPORT PROGRAMMES THAT PROVIDE MAXIMUM BENEFIT TO THE NEEDY AS WELL AS THE WIDER COMMUNITY. AS A GROUP COMMITTED TO KNOWING ITS STAKEHOLDERS BETTER, WE ENSURE THAT A SIGNIFICANT AMOUNT IS SET ASIDE EACH YEAR FOR THE BETTERMENT OF THE COMMUNITY.

The main areas of the Group's community relations focus included the following:

# WELFARE & CHARITIES



A major project undertaken during the year in review was a humanitarian campaign in December 2004 in aid of the victims of the Asian Tsunami disaster. The Maybank Group made an immediate contribution of RM1 million to the victims when the disaster occurred, with RM800,000 being channelled to the Malaysian National Disaster Management and Relief Committee and RM200,000 to the Indonesian government's Tabung Bencana Tsunami Indonesia. In addition to this, Maybank collaborated with the Star Publications to set up the Star/Maybank Tsunami Relief Fund and with Utusan Malaysia for the Tabung Kemanusiaan Aceh Utusan-Maybank to garner public support in raising additional funds for the victims of the disaster. The bank had offered its various delivery

channels, including the online banking service Maybank2u.com, for the public to make their contributions. A total of RM4,169,106.88 was raised for both these funds. In Singapore, Maybank assisted foreign workers there in rebuilding their homes by waiving remittance charges to Tsunami-affected countries. Maybank staff in Singapore also donated \$\$26,000 to the Singapore Red Cross Society's Tidal Waves Asia Fund.

As part of the Merdeka Celebration in 2004, the Maybank Group contributed RM200,000 to the Armed Forces Veteran's Fund in appreciation of their efforts in maintaining peace in our country. The Group also initiated a fund-raising exercise during the Merdeka month which raised RM26,828.27 from the

public. This was then channelled to the Armed Forces Welfare Fund. During the Hari Raya and Chinese New Year festivals, hampers and cash donations were distributed to children and patients at Hospital Selayang and Hospital Universiti Kebangsaan Malaysia. For the Deepavali celebrations, the Group, in collaboration with ERA Consumer invited 100 underprivileged Indian women from ERA Community Centres for the Empowerment of Indian Women in Malaysia for a Deepavali celebration at Menara Maybank where gift hampers and cash donations were given away.

The Maybank Group also supported various welfare organisations and humanitarian projects such as MERCY Malaysia's Darfur Appeal, Badan Amal Darling's campaign to alleviate the

status of the poor and needy in Kedah as well as the Spastic Children's Association in Johor Bahru.

In the Philippines, staff of Maybank Philippines (MPI) continued to show their support to the ABS-CBN Sagip Kapamilya project by making donations in aid of the many families ravaged by the two super typhoons that hit Quezon and Aurora provinces in December 2004. MPI also collected contributions for its annual "MaybanKalinga" donation drive, which were channeled to Caritas Manila. Toys and books from the staff were also donated to the Caritas' children's library.

# MEDICAL & HEALTHCARE

The Group also continued providing support to the Maybank Group Bone Marrow Transplant Centre at Hospital Universiti Kebangsaan Malaysia and the Maybank Group Liver Transplant Centre at Hospital Selayang which were both established with assistance from





the Group. In addition, the Tabung Kebajikan Kumpulan Maybank (TKKM) continued its annual practice of contributing to public hospitals, this time with donations of medical equipment worth over RM150,000 to hospitals in Kuala Terengganu and Hulu Terengganu. Maybank Singapore collaborated with 120 primary schools and assisted in a Flag Day donation drive, which netted over S\$22,000 for the Kidney Dialysis Foundation. Two blood donation drives were also organised at Menara Maybank and at Dataran Maybank.

# SPORTS DEVELOPMENT

The Group's employees continued to represent the nation in various sporting activities namely hockey, badminton and athletics. Contributions were also made to many other sporting events such as golf, lawn bowling and the Special Olympics for the disabled in Sibu, Sarawak. Our continuing sponsorship enabled Malaysians to pursue excellence in these sports.



# **EDUCATION** & LEARNING

More than RM1.2 million was distributed in the form of academic excellence awards, scholarships for tertiary students as well as sponsorships for other education-related programmes during the year. Incentive awards were presented to 204 children of Maybank Group employees as part of the Group's commitment to recognise and reward excellence. Account holders of Maybank Yippie Club savings account who excelled in public examinations were also awarded cash rewards.

Maybank, as one of the trustees of the Perdana Leadership Foundation (PLF), a self supporting organisation dedicated to research on the legacies of the past prime ministers of Malaysia, continued to support PLF's activities. Maybank undertook the public relations programme to promote PLF's activities culminating in the official launch of the Foundation by the Prime Minister in May 2005. Among other major sponsorships which focused on enhancing knowledge and learning were for the Minggu Saham Amanah & the World Investment Challenge in May 2005 and the Euromoney Conference - "Remaking Malaysia: Investing in the New Malaysia" in August 2004.



# ARTS & CULTURE

In the area of arts and culture, artists continued to receive exposure of their works through exhibitions at Balai Seni Maybank while the public were once again treated to unique expressions of art at the gallery. During the year in review, two major exhibitions were held at Balai Seni Maybank. The first was an exhibition entitled "Lambaian Kelantan 2004" which was launched by The Sultan of Kelantan Darulnaim, DYMM Tuanku Sultan Ismail Petra Ibni Al-Marhum Sultan Yahya. This event featured 60 artworks by members of Kelantan Artists' Association (Persatuan Seni Lukis Kelantan) [PESENI] and was the first such national exhibition by the association outside Kelantan. In the second exhibition, Tun Dr Mahathir bin Mohamad, former Prime Minister of Malaysia launched the works of Syrian artist, Eyad Elsibaie in an exhibition entitled "Golden Passage through the World of Arabic calligraphy". This event was the first of its kind which displayed Islamic calligraphy art works individually designed and made from industrial gold.



# ENVIRONMENTAL CONSERVATION

In environmental conservation, the Maybank Group continued its sponsorship of wildlife species at Zoo Negara, Melaka Zoo and the Taiping Zoo for the upkeep of the Sumatran tigers and rare fish owls. These on-going sponsorships which commenced in 1977 with Zoo Negara, and later expanded to include the other zoos, reflect the Group's commitment to assist in the conservation of endangered species which are part of the country's rich wildlife heritage.



# Introducing Maybankard FLEX. Because life isn't in black and white.



Red is Passion. Silver means Style. Green reflects Personality. Blue expresses Freedom. Whatever you value most, there's a **Maybankard FLEX** for you. These specially designed cards are loaded with features to let you get more out of life.

# Check out the benefits of the new Maybankard FLEX:

Four funky colours to choose from: Fiery Red, Magnetic Blue,

Sleek Silver and Cheery Green

Hassle-free application and no annual fee, ever!

Monthly Service Fee of RM3.95, waived if your credit card bill is RM300 or more a month

Enjoy exclusive treats with participating brands plus dining, shopping and travel privileges

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ılayan Banking Berhad (3813-K)

How will you reward yourself today?

# GROUP Corporate Highlights

# **AWARDS** and Recognition



# **DECEMBER 2004**

Maybank received the National Award for Management Accounting (NAfMA) Best Practice 2004 at its inaugural presentation ceremony held in Kuala Lumpur.

# **FEBRUARY 2005**

Maybank Group received a total of eight awards at the Asiamoney Annual Awards 2005 making it the financial services group with the most number of awards received in Malaysia. Maybank received awards for Best Cash Management - Local; Best Local Foreign Exchange Provider and Trade Finance for Best Overall Domestic Services. Maybank also received awards in the 15th Anniversary Poll of Polls (past 15 years) for Best Local Cash Management, Best Local Forex and Best Trade Finance (Overall). Aseambankers, the merchant banking unit of Maybank Group received awards in two categories: Participation in Malaysian Deal of the Year and Regional Deals of the Year (Local Currency).



# **MARCH 2005**

Maybank received the "Quality Management Excellence Award" from the Ministry of International Trade and Industry (MITI).



# **JUNE 2005**

Maybankard was awarded with Gold and Bronze Awards for Best Use of Newspaper category at the Malaysia Media Awards 2005. The awards by the Media Specialist Association were for its efforts in the "Maybankard Travel Treats" and "The Hip List" campaign for Maybank Credit Card.



# New & **INNOVATIVE** Products and **SERVICES**

# **JULY 2004**

Mayban Unit Trust Berhad introduced its 13th unit trust fund, Mayban Dana Fitrah1 - Capital Protected Fund [MDF1(CP)] with an approved fund size of RM150 million. The investment objective of MDF1(CP) is to protect the initial capital of the Fund at maturity and at the same time provide an opportunity of potential returns better than the prevailing profit rates of the 12-month Mudharabah Deposits of major banks.

# **AUGUST 2004**

Maybank launched the first comprehensive financial solutions package, Maybank Graduate Banking, a specially designed package of products for young graduates between the ages of 20 to 28 years. It consists of a unique 4-in-1 package for auto financing, life insurance, credit card and internet banking facility.



Maybank launched Maybank ITplus, a specially developed new IT financing package for small and medium enterprises (SMEs) to obtain financing for their information and communication technology (ICT) needs.

Maybank launched its First Global Leverage Plan which provides investors a 5-year capital safe haven plus potentially better returns upon maturity of the investment. The plan also provides life insurance coverage upon death.

# **JANUARY 2005**

Mayban Life Assurance Berhad launched Premier Capital Income (PCI), an investment retirement plan that provides savings and protection as well as offers financial independence for retirement. PCI is a single premium endowment plan offering two options with a tenure of 8 years each. Investors will also enjoy insurance coverage of up to 125% of the invested capital during the tenure period.



# SEPTEMBER 2004

Maybank launched the Maybankard Flex, a credit card specially designed and created for young professionals to reflect the lifestyle of their choice. The Flex card was Maybank's first chip-based credit card in the series of Maybank smart cards to be introduced. Its innovative and unique features offers payment security, four different designs to choose from and a host of privileges and benefits such as annual fee waiver, great savings and payment convenience.

# OCTOBER 2004

Maybank Group launched the first Takaful term protection plan, Takaful Amal, that pays the death benefit directly to the beneficiary. It incorporates three principal benefits comprising a death and total permanent disability benefit, immediate funeral expenses benefit and a survival benefit or "hibah". In addition, customers will also enjoy the profit sharing benefit.

Mayban Linked Invest (MLI), a new investment-linked product that offers investors protection and capital appreciation on their investments, was launched. MLI offers investors security in the form of investment in a choice of funds for potential capital gain and full protection coverage by a whole life insurance policy.

# **NOVEMBER 2004**

Mayban Unit Trust Berhad launched the Mayban Lifestyle Unit Trust Funds (MLTF) series comprising the Mayban Lifestyle Trust Fund Today, Mayban Lifestyle Trust Fund 2009 and Mayban Lifestyle Trust Fund 2014. MLTF is designed to be dynamic and structured to grow with investors at different stages of their lives. Each fund with an approved fund size of 250 million units at 50 sen each or RM150 million, offers an investment horizon ranging from the present to a 5-year or a 9-year investment time frame.

# **MARCH 2005**

Maybank Group launched a new investmentlinked product called Premier Value Savers (PVS), designed to meet customers' changing needs and lifestyles at different stages in their lives. PVS is underwritten by Mayban Life Assurance Berhad.

Maybank Group launched the "Just 3 to Win" campaign that offered customers a host of competitive financial products and exciting rewards. During the three months beginning 3 March to 3 June 2005 customers could choose from a range of products from home to automobile financing, investment plans to credit cards as well as insurance plans that provide savings, wealth creation and protection.



**CONTINUES ON PAGE 48** 

# GROUPCORPORATEHIGHLIGHTS

Maybank Group introduced two new Syariahcompliant products, Takaful Alif, a unique education endowment plan and Maxihome-i, the variable rate Islamic home financing that provides customers added savings when the financing rate comes down.

Mayban General Assurance Berhad launched a new marine cargo insurance scheme, Mayban MAST (Marine insurance for Air, Sea and inland Transit) for enterprise customers of the Maybank Group.

# **APRIL 2005**

Maybank launched Senior PA, a protection plan for senior persons. Senior PA provides higher coverage for medical, disability, nursing and recovery benefits. The plan was introduced with broad age band coverage, giving the opportunity for the younger generation to show their filial piety by providing protection to their parents against unexpected accidents.

Maybank became the first commercial bank to offer a complete online electronic share application service for Initial Public Offering (IPOs) on Bursa Malaysia via its internet banking portal at Maybank2u.com.

Maybank Philippines' very own remittance facility named Money2U began to allow Overseas Filipino Workers (OFWs) in Malaysia to remit money more conveniently to their loved ones in the Philippines. Money2U lets the OFWs utilise Maybank branches and forex booths in Malaysia for a minimum fee of RM10 as well as accepts remittances for crediting to deposit accounts maintained in Maybank Philippines and other banks in the country.

# **MAY 2005**

Maybank collaborated with one of the world's leading IT companies, Intel, to offer small and medium enterprises (SMEs) more affordable financing facility as well as a wider range of information and communication technology (ICT) products and solutions. Through this collaboration, Maybank will be providing two types of financing for IT purchases, i.e. the Maybank ITplus package and the Maybankard EzyPay Scheme for Maybankard Credit Card holders.

# **JUNE 2005**

Maybank launched its first Syariah-compliant investment-linked product called Takaful Capital Protected (TCP). The plan helps customers obtain higher returns than fixed deposits and at the same time, offers protection by minimising risk. The 5-year innovative and dynamic closed-end plan offered an investment strategy that places a larger sum of savings into fixed income and the balance in equity, both domestic and global for higher returns.

Maybank GlobalExcel (GXL), a 5-year closed end investment linked plan was launched. The plan, underwritten by Mayban Life Assurance Berhad, is aimed at providing upward potential of global investment while at the same time limiting the downside risk to the customers' initial capital. With GXL, up to 30% of the investment is allocated into global and/or local equities and the remaining 70% into fixed income.

Mayban Unit Trust Berhad launched Mayban i-trust Fund (Mi 2008), an Islamic Institutional Bond Fund with fixed investment tenure of 3 years, maturing in 2008. The investment objective of Mi 2008 is to preserve the initial capital of the Fund and seek returns through investments in Islamic Bonds and Debt Securities of a minimum rating of A2 by Rating Agency of Malaysia (RAM) or A by Malaysian Rating Corporation.

# Key Corporate **EVENTS**



Maybank signed an agreement with a consortium of nine financial institutions for a US\$250 million Syndicated Term Loan Facility to fund its US Dollar denominated business. The three-year facility with a pricing of LIBOR + 19.5 basis points established a new benchmark for Malaysian financial institutions at that time as it represented the first transaction of its kind to be priced at a spread of sub-20 basis points.

Maybank Singapore sponsored a Seminar and Dialogue Session with Malaysia's Minister of International Trade and Industry, Dato' Seri Rafidah Aziz in the republic. The forum provided the opportunity for customers and Singaporean businessmen to network with Malaysian businessmen and government officials, as well as better understand the business regulations, policies and investment incentives in Malaysia. Maybank has been supporting this event for the last 10 years.



Following the success of the first Malay Financial Planning Conference, Maybank Singapore and Berita Harian presented the event this year to help the Malay community in the republic understand the benefits of financial planning. Mr Lim Hng Kiang, Minister, Prime Minister's Office and Second Minister for Finance of Singapore was the Guest of Honour at the conference.



Maybank and Prudential Assurance announced a long-term life insurance distribution agreement in Singapore. The bancassurance distribution agreement brought together two powerful retail brands that share similar corporate values and business philosophies.

Maybank Philippines partnered with Philam Asset Management, Inc. (PAMI), a company under the wing of AIG and Philamlife, for the full distributorship of mutual funds.

### **AUGUST 2004**

Maybank Group announced a record pre-tax profit of RM3.358 billion for the year ended 30 June 2004, up 28.2% from RM2.619 billion in the corresponding period last year. Net profit for the Group was RM2.424 billion, a 21.4% increase from last year.

# SEPTEMBER 2004

Maybank signed an agreement with Amanah Saham Nasional Berhad (ASNB), a wholly owned company of Permodalan Nasional Berhad (PNB) for Maybank's eDividend solution. The eDividend system is one of the on-line modules of Maybank2e.net, Maybank's web-based cash management portal for its enterprise customers. The eDividend system streamlines the processing of ASNB's dividend issuance and automates the handling process, such as dividend and tax calculations, processing and various modes of dividend payment to shareholders.



# OCTOBER 2004

The entire operations and business of Mayban Finance Berhad were vested into Maybank from 1 October 2004.

# **NOVEMBER 2004**

Maybank Group recorded a profit before tax of RM793.2 million for the quarter ended 30 September 2004, a 13.2% increase from the RM700.6 million registered in the previous corresponding quarter ending September 2003. Profit after tax for the quarter rose 11% to RM555.0 million from the RM501.2 million in the previous corresponding period.

# FEBRUARY 2005

Maybank Group announced an increase of 18.3% in its pre-tax profit to RM1.77 billion for the half year ended 31 December 2004, from RM1.5 billion in the previous corresponding period. Profit after tax for the Group increased by 14% to RM1.25 billion from RM1.09 billion previously.

Maybank successfully entered into a landmark deal for a USD500 million Term Loan facility from 11 global banks. The pricing level for this three-year facility at a spread of LIBOR + 18 basis points established another new benchmark for a Malaysian financial institution. The bookrunners of the facility were Barclays Capital, Citigroup and Mizuho Financial Group, while the other participating banks were Bank of China, Bayern LB, Calyon, Fortis Bank, HSH Nordbank AG, UFJ Bank, Dresdner Bank AG and DZ Bank AG.

The newly renovated Textile Centre Branch in Singapore was officially launched by the President and CEO of Maybank, Datuk Amirsham A. Aziz.



# **APRIL 2005**

The Maybank Group hosted a seminar entitled "Fuelling Win-Win Partnerships" for members of the Malaysian Oil & Gas Services Council (MOGSC) and companies related to the oil & gas services sector. The seminar, held for the first time for MOGSC members was aimed at creating awareness of the type of financing facilities available to the oil & gas services sector.

Maybank and its investment banking entity, Aseambankers Malaysia Berhad were joint Gold Sponsors for the SMI Malaysia roadshow. The sponsorship was to enable the SMI Association of Malaysia to hold a series of roadshows aimed at assisting SMEs seek funding with IPO as a strategic option. The roadshow entitled 'Funding & IPO for SMEs Roadshow' was held at various states over a two month period.



Mayban Ventures Sdn Bhd (MVSB) signed a joint agreement with Silver Bird Group Berhad and Employees Provident Fund (EPF) for the setting of Silver Bird International Sdn Bhd (SBI), to tap on the lucrative bakery industry in southern region of Malaysia as well as Singapore and Asean. MVSB and EPF would inject a maximum of RM7.5 million and RM22.5 million for a 10% and 30% equity stake in SBI respectively.

# GROUPCORPORATEHIGHLIGHTS

#### **MAY 2005**

The Maybank Group announced a profit after tax of RM1.94 billion for the nine months period ended March 2005, an 8.9% increase from the RM1.78 billion registered in the previous corresponding period ended March 2004. Profit before tax for the period rose 6.2% to RM2.69 billion from RM2.53 billion in the previous corresponding period.

Maybank announced the establishment of its Sponsored Level-1 American Depository Receipt (ADR) Program to facilitate the purchase of Maybank shares by investors in the United States of America.

Maybank signed an agreement with two unit trust management companies, Hwang-DBS Unit Trust Berhad and Pheim Unit Trusts Berhad to distribute their unit trusts at the bank's branches in Malaysia.

# Reaching Out to the COMMUNITY

# **SEPTEMBER 2004**

Maybank Group contributed RM20,000 to the Spastic Children's Association of Johor in conjunction with its Board meeting held in Johor Bahru. Datin Mary Ho, wife of Maybank Vice Chairman presented the cheque to Yang Mulia Tunku Yan Nazihah binti Tunku Laxamana Nasir, Chairwoman of the Spastic Children's Association Management Committee.



# OCTOBER 2004

Vice Chairman of Maybank, Dato' Richard Ho Ung Hun presented a cheque of RM200,000 from the Maybank Group to YAB Dato' Seri Mohd Najib bin Tun Haji Abdul Razak, Deputy Prime Minister and Defence Minister for Yayasan Veteran Angkatan Tentera Malaysia in conjunction with the Merdeka Celebration 2004.



At the same ceremony, a contribution of RM26,828.27 was also presented to the Armed Forces Welfare Fund. This amount was raised through a public donation campaign towards a fund named "Tabung Merdeka untuk Perwira" which was initiated by Maybank Group in conjunction with the Merdeka celebration.

# **NOVEMBER 2004**

DYMM Tuanku Sultan Ismail Petra Ibni Al-Marhum Sultan Yahya Petra, the Sultan of Kelantan Darul Naim officially launched an art exhibition entitled "Lambaian Kelantan 2004" at Balai Seni Maybank. Maybank sponsored the exhibition in collaboration with Persatuan Seni Lukis Kelantan (PESENI). The exhibition featured more than 60 artworks of PESENI members, comprising both amateur and professional Kelantanese artists.



In conjunction with the Hari Raya celebration, the Maybank Group visited the patients at the Liver Transplant Centre and paediatric wards of Hospital Selayang Kuala Lumpur and donated RM20,000 to the Tabung Amanah Transplan Hepar Hospital Selayang to fund any urgent requirements of its Liver Transplant Centre. The Maybank Group had contributed RM5 million to the Ministry of Health to help set up the Centre at the hospital in 2002.

Maybank Group held a unique Deepavali celebration with 100 underprivileged Indian women from ERA Community Centres for the Empowerment of Indian Women in Malaysia. They were treated to traditional "Deepavali goodies" as well as received hampers and cash contributions totalling RM20,000 from Maybank Group.

# **DECEMBER 2004**

Maybank Group pledged RM1 million to those affected by the Tsunami disaster. Of this contribution, a total of RM800,000 was channelled to the Malaysian National Disaster Management and Relief Committee while another RM200,000 was donated to the Indonesian government's Tabung Bencana Tsunami Indonesia.

Maybank also initiated two fund collection campaigns, in collaboration with The Star and Utusan Malaysia newspapers respectively, by offering convenient channels for those who wished to contribute to victims of the Tsunami disaster. A total of RM4,169,106.88 excluding the RM1 million contribution by Maybank was raised from these two campaigns.

Maybank Singapore helped foreign workers in Singapore in rebuilding their homes by waiving remittance charges to the Tsunami-affected countries. The Bank also facilitated donations by its customers to the Singapore Red Cross Society's Tidal Waves Asia Fund via its online banking service and ATMs. In addition, Maybank staff in Singapore donated \$\$26,000 to the Tidal Waves Asia Fund.

# **JANUARY 2005**

Tun Dr Mahathir bin Mohamad, former Prime Minister of Malaysia officiated an art exhibition by Syrian artist Eyad Elsibaie entitled "Golden Passage through the world of Arabic Calligraphy". Sponsored and hosted by Maybank, the exhibition was the first of its kind in Malaysia and featured 50 handmade Islamic calligraphy art works with each script in the calligraphy individually designed and made from industrial gold.





# **FEBRUARY 2005**

Maybank Group hosted a Chinese New Year celebration with about 100 patients of the Bone Marrow Transplant Centre and the pediatric wards at Hospital Universiti Kebangsaan Malaysia. Dato' Richard Ho, Vice Chairman of Maybank also presented the Group's contribution of RM20,000 to the Centre to fund specific needs in the hospital's transplant programme. Maybank had contributed about RM800,000 in the past to assist in the setting up and operations of the Centre.

Maybank Philippines continued to show its support to the ABS-CBN Sagip Kapamilya project by making a second round of donations in aid of the many families ravaged by the two super typhoons that hit Quezon and Aurora provinces in December 2004.



Caritas Manila was once again the recipient of Maybank Philippines' annual donation drive, MaybanKalinga, which culminated in January 2005. The donations gathered from Maybank employees, comprised mostly toys and books to help build Caritas' children's library. Donations gathered through the Caritas Cans decked in all Metro Manila branches were also presented to the institution.



# **MARCH 2005**

Deputy Prime Minister Datuk Sri Mohd Najib bin Tun Razak received a contribution total of RM5,169,106.88 for victims of the recent Asian Tsunami tragedy from the Maybank Group, Star Publications and Kumpulan Utusan. This amount comprised Maybank Group's contribution of RM1 million as well as the Star/Maybank Tsunami Relief Fund's amount of RM2,867,941.62 and another RM1,301,165.26 from the Tabung Kemanusiaan Aceh Utusan-Maybank.

Maybank Singapore together with the Kidney Dialysis Foundation (KDF) reached out to 120 primary schools to share a portion of their Lunar New Year Ang Bao collection with people suffering from kidney disease who cannot afford the high costs of dialysis and medical treatment. A total of S\$12,800 was collected to support needy patients under KDF's care.

# **JUNE 2005**

More than 40 Maybank staff in Singapore gave up their lunch breaks on 1 June to help the Kidney Dialysis Foundation (KDF) in collecting donations during their Flag Day. Through their support and the top-up by the Bank, the total collection was \$\$10,000. KDF collected \$\$70,000 from the Flag Day.

# **ANALYSIS**OFSHAREHOLDINGS

AS AT 16 AUGUST 2005

Authorised Share Capital : 10,000,000,000 Paid-Up Share Capital : 3,724,872,121

Class of Shares : Ordinary Share of RM1 each Voting Right : 1 vote per Ordinary Share

Size of Shareholdings	No. of Shareholders	% of Shareholders	No. of Shares Held	% of Issued Capital
Less than 100	418	1.14	9,964	0.00
100 to 1,000 shares	12,110	33.08	8,328,497	0.22
1,001 to 10,000 shares	18,264	49.88	70,952,198	1.91
10,001 to 100,000 shares 100,001 to less than 5%	4,836	13.21	128,809,938	3.46
of issued shares	982	2.68	1,396,211,013	37.48
5% and above of issued shares	3	0.01	2,120,560,511	56.93
TOTAL	36,613	100.00	3,724,872,121	100.00

# SUBSTANTIAL SHAREHOLDERS

No	. Name of Shareholders	No. of Shares Held	% of Shares
1.	Amanah Raya Nominees (Tempatan) Sdn Bhd (Skim Amanah Saham Bumiputera)	1,192,502,075	32.01
2. 3	Permodalan Nasional Berhad Employees Provident Fund Board	627,453,487 300 604 949	16.84 8.07
3.	Employees Provident Fund Board	300,604,949	8.07

# TOP THIRTY SHAREHOLDERS

		No. of	
No.	Name of Shareholders	Shares Held	% of Shares
1.	Amanah Raya Nominees (Tempatan) Sdn Bhd	1,192,502,075	32.01
	(Skim Amanah Saham Bumiputera)		
2.	Permodalan Nasional Berhad	627,453,487	16.84
3.	Employees Provident Fund Board	300,604,949	8.07
4.	Cimsec Nominees (Tempatan) Sdn Bhd	108,035,500	2.90
	(Security Trustee (KCW Issue 1))		
5.	Lembaga Kemajuan Tanah Persekutuan (Felda)	99,697,725	2.68
6.	Cartaban Nominees (Asing) Sdn Bhd	50,600,000	1.36
	(SSBT Fund GB01 for Harbor International Fund)		
7.	Valuecap Sdn Bhd	50,278,500	1.35
8.	Cimsec Nominees (Tempatan) Sdn Bhd	48,500,000	1.30
	(Security Trustee (KCW Issue 2))		
9.	Amanah Raya Nominees (Tempatan) Sdn Bhd	34,137,300	0.92
	(Amanah Saham Malaysia)		

# TOP THIRTY SHAREHOLDERS (Cont'd.)

No	Name of Shareholders	No. of Shares Held	% of Shares
0.	Malaysia Nominees (Tempatan) Sendirian Bhd	30,661,712	0.82
4	(Great Eastern Life Assurance (Malaysia) Berhad (Par 1))	04 040 000	0.65
۱.	Amanah Raya Nominees (Tempatan) Sdn Bhd (Amanah Saham Wawasan 2020)	24,349,300	0.65
2.	HSBC Nominees (Asing) Sdn Bhd	24,181,750	0.65
۷٠	(Emerging Markets Growth Fund)	24,101,730	0.00
3.	Cartaban Nominees (Asing) Sdn Bhd	16,277,900	0.44
	(Government of Singapore Investment Corporation Pte Ltd	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
	for Government of Singapore (C))		
4.	Cartaban Nominees (Asing) Sdn Bhd	13,227,500	0.35
	(Investors Bank And Trust Company for Ishares, Inc)		
5.	HSBC Nominees (Asing) Sdn Bhd	13,150,300	0.35
	(JPMCB for Europacific Growth Fund)		
6.	HSBC Nominees (Asing) Sdn Bhd	11,829,600	0.32
_	(Capital International Emerging Markets Investment Fund)	44 004 000	0.00
7.	Kumpulan Wang Amanah Pencen	11,801,800	0.32
8.	Cartaban Nominees (Tempatan) Sdn Bhd	11,501,400	0.3
	(Amanah SSCM Nominees (Tempatan) Sdn Bhd for Employees Provident Fund Board (JF404))		
9.	Yong Siew Yoon	11,374,998	0.3
0.	Pertubuhan Keselamatan Sosial	11,267,450	0.30
1.	HSBC Nominees (Asing) Sdn Bhd	11,177,160	0.30
	(Abu Dhabi Investment Authority)	, , ,	
2.	HSBC Nominees (Asing) Sdn Bhd	10,965,300	0.29
	(JPMCB for Capital World Growth and Income Fund, Inc)		
3.	Citicorp Nominees (Tempatan) Sdn Bhd	10,089,300	0.27
	(ING Insurance Berhad (Inv-IL Par))		
4.	Cartaban Nominees (Asing) Sdn Bhd	9,759,100	0.26
	(Government of Singapore Investment Corporation Pte Ltd		
_	for Monetary Authority of Singapore (H))	0.500.000	0.00
5.	Kumpulan Wang Amanah Pencen	9,566,300	0.26
6.	Cartaban Nominees (Asing) Sdn Bhd (SSBT Fund HG09 for International Fund	9,500,000	0.26
	(AM Funds Ins SR))		
7.	Cartaban Nominees (Asing) Sdn Bhd	9,500,000	0.26
٠.	(State Street Australia Fund Q3VD for Fullerton	3,000,000	0.20
	(Private) Limited)		
8.	HSBC Nominees (Tempatan) Sdn Bhd	9,493,300	0.25
	(Nomura Asset Mgmt Sg for Employees Provident Fund)	, ,	
9.	HDM Nominees (Asing) Sdn Bhd	9,381,900	0.25
	(Lim & Tan Securities Pte Ltd for Topview		
	Holdings Limited)		
0.	Kumpulan Wang Amanah Pencen	9,221,800	0.25
	TOTAL	2,790,087,406	74.90

# CLASSIFICATIONOFSHAREHOLDERS AS AT 16 AUGUST 2005

Category	No. of Sh	nareholders	No. of S	No. of Shareholdings		% of Total Shareholdings	
	Malaysian	Foreign	Malaysian	Foreign	Malaysian	Foreign	
INDIVIDUAL a. Bumiputera b. Chinese c. Indian d. Others	4,355 19,825 1,076 189	1,673	15,539,146 111,799,518 4,324,565 765,134	21,827,919	0.42 3.00 0.12 0.02	0.59	
BODY CORPORATE  a. Banks/Finance b. Investment/Trust c. Societies d. Industrial	36 63 14 468	1 56	991,141,286 3,450,151 674,275 52,146,123	7,000 5,098,781	26.61 0.09 0.02 1.40	0.14	
GOVERNMENT AGENCIES/INSTITUTION	30		191,593,897		5.14		
NOMINEES	3,375	5,452	1,632,366,265	694,138,061	43.82	18.63	
TOTAL	29,431	7,182	3,003,800,360	721,071,761	80.64	19.36	

# CHANGESINSHARECAPITAL

# **AUTHORISED SHARE CAPITAL**

The present authorised share capital of the Bank is RM10,000,000,000 divided into 10,000,000,000 ordinary shares of RM1.00 each. Details of changes in its authorised share capital since its incorporation are as follows:-

Date	Increase in Authorised Share Capital	Total Authorised Share Capital
31-05-1960	20,000,000	20,000,000
06-09-1962	30,000,000	50,000,000
09-04-1977	150,000,000	200,000,000
17-01-1981	300,000,000	500,000,000
06-10-1990	500,000,000	1,000,000,000
09-10-1993	1,000,000,000	2,000,000,000
19-06-1998	2,000,000,000	4,000,000,000
11-08-2004	6,000,000,000	10,000,000,000

# **ISSUED AND PAID-UP SHARE CAPITAL**

Details of changes in the Bank's issued and paid-up share capital since its incorporation are as follows:-

Date of Allotment	No. of Ordinary Shares Allotted	Par Value RM	Consideration	Resultant Total Issued and Paid-Up Capital RM'000
31-05-1960	1,500,000	5.00	Cash	7,500,000
18-05-1961	500,000	5.00	Cash	10,000,000
31-05-1962	1,000,000	5.00	Rights Issue (1:2) at RM7.00 per share	15,000,000
21-08-1968	1,500,000	5.00	Rights Issue (1:2) at RM7.00 per share	22,500,000
04-01-1971	22,500,000	1.00*	Rights Issue (1:1) at RM1.50 per share	45,000,000
06-05-1977	15,000,000	1.00	Capitalisation of Share Premium Account (Bonus Issue 1:3)	60,000,000
23-06-1977	30,000,000	1.00	Rights Issue (1:2) at RM3.00 per share	90,000,000
21-02-1981	30,000,000	1.00	Capitalisation of Share Premium Account (Bonus Issue 1:3)	120,000,000
10-04-1981	60,000,000	1.00	Rights Issue (1:2) at RM4.00 per share	180,000,000
14-11-1984	45,000,000	1.00	Capitalisation of Share Premium Account (Bonus Issue 1:4)	225,000,000
28-12-1984	45,000,000	1.00	Rights Issue (1:4) at RM6.00 per share	270,000,000
31-11-1985	68,249	1.00	Conversion of Unsecured Notes	270,068,249
15-11-1986	9,199,999	1.00	Issued in exchange for purchase of Kota Discount Berhad (Now known as Mayban Discount Berhad)	279,268,248
01-12-1986	10,550	1.00	Conversion of Unsecured Notes	279,278,798
29-07-1987 to 20-10-1987	90,000	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	279,368,798
30-11-1987	11,916	1.00	Conversion of Unsecured Notes	279,380,714
08-06-1988	27,938,071	1.00	Capitalisation of Share Premium Account (Bonus Issue 1:10)	307,318,785
30-11-1988	10,725	1.00	Conversion of Unsecured Notes	307,329,510
16-03-1989 to 21-06-1989	9,198,206	1.00	Exchange for Kwong Yik Bank Berhad ("KYBB") shares	316,527,716
11-07-1989 to 23-11-1989	7,555,900	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	324,083,616
30-11-1989	46,174,316	1.00	Conversion of Unsecured Notes	370,257,932
01-12-1989 to 24-10-1990	4,508,900	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	374,766,832
16-11-1990	187,383,416	1.00	Capitalisation of Share Premium (Bonus Issue 1:2)	562,150,248
27-11-1990	11,550	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	562,161,798
30-11-1990	280,497	1.00	Conversion of Unsecured Notes	562,442,295
03-01-1991	3,300	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	562,445,595
03-01-1991	188,991,002	1.00	Rights Issue (1:2) at RM5.00 per share	751,436,597
04-01-1991	4,950	1.00	Rights Issue (1:2) upon ESOS at RM5.00 per share	751,441,547
25-01-1991 to 28-11-1991	726,000	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	752,167,547
30-11-1991	35,197	1.00	Conversion of Unsecured Notes	752,202,744
11-12-1991 to 20-05-1992	5,566,000	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	757,768,744
30-11-1992 to 30-11-1993	3,153,442	1.00	Conversion of Unsecured Notes	760,922,186
18-01-1994	380,461,093	1.00	Capitalisation of Share Premium Account (Bonus Issue 1:2)	1,141,383,279
29-12-1994	2,030,428	1.00	Conversion of Unsecured Notes	1,143,413,707
19-06-1998	1,143,413,707	1.00	Capitalisation of Share Premium and Retained Profit Account (Bonus Issue 1:1)	2,286,827,414
21-09-1998 to 09-10-2001	72,909,000	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	2,359,736,414
23-10-2001	1,179,868,307	1.00	Capitalisation of Retained Profit Account (Bonus Issue 1:2)	3,539,604,721
25-10-2001 to 05-08-2003	60,567,200	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	3,600,171,921
29-09-2004 to 16-08-2005	123,766,200	1.00	Exercise of Employees' Share Option Scheme ("ESOS")	3,724,872,121

<sup>\*</sup> The par value of the Bank's shares was changed from RM5.00 to RM1.00 on 25 November 1968.

unexpectedly, whether financially or by giving peace of mind.

The Maybank Senior PA is created exclusively to care for Malaysians of up to age 70 against accidents.

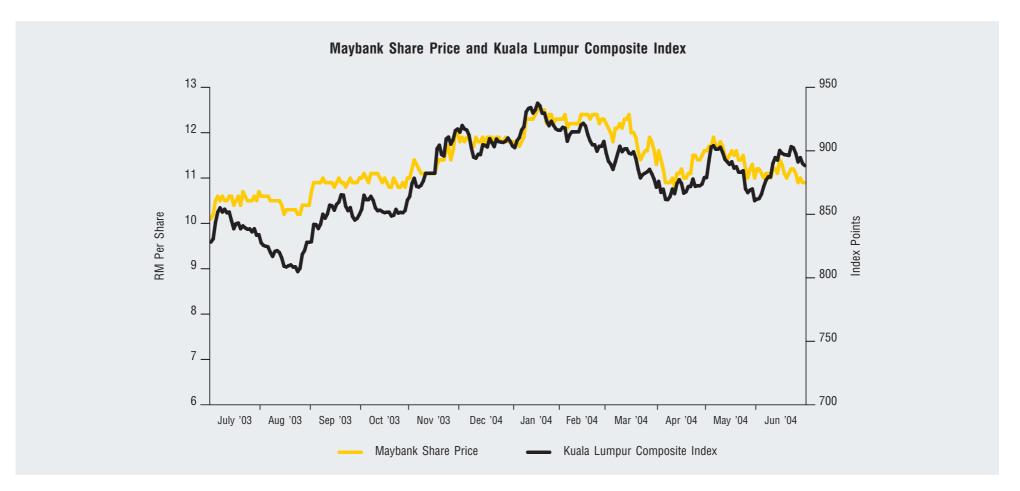
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# MAYBANKSHAREPRICEREVIEW



The operating environment of FY 04/05 was challenging with the world economy passing the peak of its present cycle. Given the accompanying moderating growth in the domestic economy, the Kuala Lumpur Composite Index remained range bound around 800 points for much of the review period.

As for Maybank shares, the average daily turnover increased by 58% to 3.47 million shares compared to the previous financial year. The gain in the share price over the period was 7.92% which compared favourably to the gain of 7.40% for banking stocks (excluding Maybank). Maybank's shares attained its highest level of RM12.60 on 19 January 2005. Although the price moderated

Re-appointment of Messrs. Ernst & Young as Auditors

Dated this \_\_\_\_\_ of \_\_\_

Authority under S132 D of the Companies Act, 1965 for the directors to issue shares

subsequently, it remained between RM10.80 and RM12.50. The low of RM10.10 was attributed to the fall-out arising from the designation of certain counters in Bursa Malaysia. The average share price of RM11.33 during the review period was a 12% increase from the previous financial year.

Bursa Malaysia recorded a velocity of 27.13% for the review period compared to the regional average of between 60% to 80%. In this regard, for Maybank shares, the average velocity was 19.80%.

In FY 04/05, the Total Shareholder Return for Maybank was 12.9% compared to 11.9% for the Composite Index. As at 30 June 2005, the foreign shareholding stood at 19.19%.

Signature of Shareholder

# **FORMOFPROXY**

FOR THE 45TH ANNUAL GENERAL MEETING

	Number of shares he	d		
	Telephone No.			
I/We (F	ull name in capital)			
of (Full	address)			
peing a	Member/Members of Malayan Banking Berhad (3813-K), hereby appoint			
(Full nan	e in capital)			
Full add	ress)			
or failir	g him/her (Full name in capital)			
of (Full	address)			
	our proxy to vote for me/us and on my/our behalf at the 45th Annual General Meeting of the Compa Hotel Istana, 73, Jalan Raja Chulan, 50200 Kuala Lumpur on Saturday, 8 October 2005 at 11.30 a.m. a			
•	proxy is to vote on the Resolutions as indicated by an "X" in the appropriate spaces below. If this for the proxy shall vote, the proxy shall vote or abstain as he/she thinks fit.	orm is re	eturned witl	nout any indicatio
No.	Resolution		For	Against
1	Receive the Reports and Audited Accounts			
2	Declaration of Final Dividend and Special Dividend			
3	Re-election of Tan Sri Mohamed Basir bin Ahmad			
4	Re-election of Mohammad bin Abdullah			
5	Re-election of Datuk Abdul Rahman bin Mohd Ramli			
6	Re-election of Datuk Zainun Aishah binti Ahmad			
7	Re-appointment of Dato' Richard Ho Ung Hun			
0	Do appointment of Daio Tan Cri Muhammad Alica hin Daio Muhd Ali			
8 9	Re-appointment of Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali To approve the directors' fees			

# NOTES:

- A Member entitled to attend and vote at the 45th AGM is entitled to appoint a proxy to attend and on a show of hands or on a poll, to vote instead of him. A proxy shall be a Member of the Company, an Advocate, an approved Company Auditor or a person approved by the Companies Commission of Malaysia.
- 2. Form of Proxy of a corporation shall be given under its Common Seal.
- Duly completed Form of Proxy must be deposited at 14th Floor, Menara Maybank, 100, Jalan Tun Perak, 50050 Kuala Lumpur, by 6 October 2005 at 11.30 a.m.
- For a Form of Proxy executed outside Malaysia, the signature must be attested by a Solicitor, Notary Public, Consul or Magistrate.
- For scripless shareholders, only members registered in the record of Depositors on or before 12.30 p.m. on 5 October 2005 shall be eligible to attend the Annual General Meeting.

# PROPERTIESOWNEDBYMAYBANKGROUP

23			
	17	52,616.00	241,286,082.72
34	10	19,172.05	55,301,695.38
16	8	7,650.79	13,444,552.98
1	8	3,144.00	3,445,623.28
2	6	3,798.56	7,713,705.54
13	5	19,941.27	8,654,615.33
13	16	21,503.36	18,428,484.39
24	8	12,597.85	18,916,560.77
1	3	1,475.00	1,991,263.88
28	4	13,986.26	30,787,531.97
_	35	22,769.74	32,644,264.63
7	17	10,172.00	18,342,811.09
33	16	108,530.80	125,949,743.68
8	2	4,955.00	5,526,720.94
_	2	193.00	HKD1,547,027.78
_	6	1,215.00	GBP582,270.98
12	11	26,713.00	S\$114,437,115.47
_	5	1,089.81	USD321,510.27
1	_	372.72	196,816.66
1	_	260.00	266,358.35
d			
_	1	4,506.00	98,346,313.33 150,000.00
	16 1 2 13 13 24 1 28 - 7 33 8 - - 12	16 8 1 8 2 6 13 5 13 16 24 8 1 3 28 4 - 35 7 17 33 16 8 2 - 2 - 6 12 11  - 5	16       8       7,650.79         1       8       3,144.00         2       6       3,798.56         13       5       19,941.27         13       16       21,503.36         24       8       12,597.85         1       3       1,475.00         28       4       13,986.26         —       35       22,769.74         7       17       10,172.00         33       16       108,530.80         8       2       4,955.00         —       2       193.00         —       6       1,215.00         12       11       26,713.00              1       —       372.72         1       —       2       2         1       —       372.72       260.00

Area	No of F Freehold	Properties Leasehold	Land Area (sq. m.)	Book Value as at 30.6.2005 (RM)
Mayban General Assurance E	Berhad			
Kuala Lumpur Perlis Indera Kayangan Pahang Darul Makmur Sabah Sarawak Pulau Pinang Perak Darul Ridzuan Singapore Selangor Darul Ehsan Johor Darul Takzim Kedah Darul Aman	1 — 1 — 1 1 — — 1 2	2 1 — 1 — — 1 2	3,687.10 130.00 185.80 186.00 111.50 171.00 223.05 638.00 429.12 125.41 273.90	64,763,846.00 163,970.00 345,014.00 827,556.00 458,777.00 607,906.00 155,076.00 \$\$518,616.00 1,087,817.00 655,000.00
Mayban Discount Berhad Pahang Darul Makmur  Mayban PB Holdings	1	_	102.91	179,487.58
Kuala Lumpur Johor Darul Takzim Kedah Darul Aman Pahang Darul Makmur Perak Darul Ridzuan Pulau Pinang Sabah Sarawak Selangor Darul Ehsan	1 2 1 1 1 1 —	2 1 - 2 1 - 3 1 2	1,205.32 1,330.00 370.00 595.42 857.74 445.93 634.81 314.00 1,594.77	5,905,962.68 2,611,221.28 821,352.40 1,223,827.58 2,781,625.29 945,490.39 1,939,077.00 1,080,075.45 3,896,163.72
Aseambankers Malaysia Berl	nad			
Negeri Sembilan Darul Khusus Pahang Darul Makmur Pulau Pinang	_ _ 1	2 1 —	219.25 126.20 84.04	343,831.37 205,291.03 169,260.00

CORPORATE SERVICES
MAYBANK
14th Floor, Menara Maybank
100, Jalan Tun Perak,
50050 Kuala Lumpur,
Malaysia.



# 

Aseambankers Malaysia Bhd 1 branch

Mayban General Assurance Bhd 3 branches

Mayban Discount Bhd 1 branch

Mayban International Trust (Labuan) Bhd 1 branch

Maybank International (L) Ltd 1 branch

Mayban Investment Management Sdn Bhd 1 branch

Mayban Life Assurance Bhd 1 branch

Maybank Philippines Inc 45 branches

Maybank (PNG) Ltd (Papua New Guinea) 2 branches

Mayban Securities Sdn Bhd 2 branches

Mayban Takaful Bhd 1 branch

Mayban Trustees Bhd 1 branch

Mayban Unit Trust Bhd 1 branch

Mayban Ventures Sdn Bhd 1 branch

P.T. Bank Maybank Indocorp (Indonesia) 1 branch

# GROUPDIRECTORY

# COMMERCIAL BANKING

# Maybank

14th Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

# P.T. Bank Maybank Indocorp

BCD Tower Lt. 17 Jalan Jend. Sudirman Kav. 26 Jakarta 12920, Indonesia

# **Maybank Philippines Incorporated**

Legaspi Towers 300 Roxas Boulevard Manila, Philippines

# Maybank (PNG) Ltd

Corner Waigani Road/Islander Drive P.O. Box 882 Waigani, National Capital District Papua New Guinea

# Maybank International (L) Ltd

Level 16 (B), Main Office Tower Financial Park Labuan Jalan Merdeka, 87000 Wilayah Persekutuan Labuan

# **INVESTMENT BANKING**

# Aseambankers Malaysia Berhad

33rd Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

# Mayban Ventures Sdn Bhd

26th Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

# Mayban Venture Capital Company Sdn Bhd

26th Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

# Mayban Discount Bhd

31st Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

# Mayban-JAIC Capital Management Sdn Bhd

26th Floor, Menara Maybank 100 Jalan Tun Perak 50050 Kuala Lumpur

# Mayban Unit Trust Berhad

Level 12, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur

# Mayban Investment Management Sdn Bhd

Level 13, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur

# **FINANCE**

# Aseamlease Bhd

14th Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

# Aseam Credit Sdn Bhd

14th Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

# INSURANCE

# **Mayban Fortis Holdings Berhad**

Level 15, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur

# Mayban General Assurance Berhad

Level 15, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur

# Mayban Life Assurance Bhd

Level 15, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur

# Mayban Life International (Labuan) Ltd

Level 16 (B), Main Office Tower Financial Park Labuan Jalan Merdeka, 87000 Wilayah Persekutuan Labuan

# Mayban Takaful Bhd

Level 15, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur

# STOCKBROKING

# Mayban Securities Sdn Bhd

Level 8, MaybanLife Tower Dataran Maybank No. 1, Jalan Maarof 59000 Kuala Lumpur

# TRUSTEE SERVICES

# **Mayban Trustees Bhd**

34th Floor, Menara Maybank 100, Jalan Tun Perak 50050 Kuala Lumpur

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# Maybank

ANNUAL REPORT **2005** 

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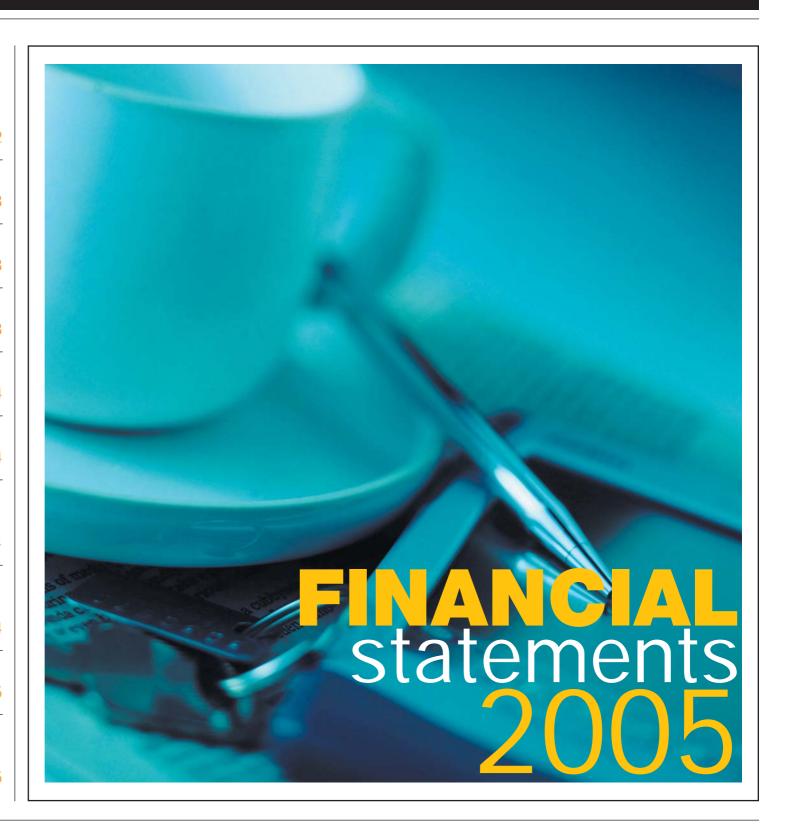
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# Statement of Directors' RESPONSIBILITY in Respect of the AUDITED FINANCIAL Statements

The directors are required by the Companies Act, 1965 and the Bursa Malaysia's Listing Requirements to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Group and the Bank at the end of the financial year and of their results and cash flows for the financial year then ended.

In preparing the financial statements, the directors have:

- · considered the applicable approved accounting standards in Malaysia
- · adopted and consistently applied appropriate accounting policies
- made judgements and estimates that are prudent and reasonable

The directors have the responsibility for ensuring that the Group and the Bank keep accounting records which disclose with reasonable accuracy the financial position of the Group and the Bank which will enable them to ensure that the financial statements comply with the Companies Act, 1965 and the Bursa Malaysia's Listing Requirements.

The directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and the Bank and to prevent and detect fraud and other irregularities.

# **DIRECTORS' REPORT**

The directors have pleasure in presenting their report together with the audited financial statements of the Group and of the Bank for the financial year ended 30 June 2005.

#### PRINCIPAL ACTIVITIES

The Bank is principally engaged in the business of banking and finance in all its aspects which also include Islamic Banking Scheme operations.

The subsidiaries are principally engaged in the businesses of merchant banking, general and life insurance, general and family takaful, stock broking, discount house, leasing and factoring, trustee and nominee services, unit trust management, asset management and venture capital. The business of the finance subsidiary, Mayban Finance Berhad was transferred to the Bank on 1 October 2004.

There were no significant changes in these activities during the financial year, except for certain subsidiaries as disclosed in Note 12 to the financial statements.

#### FINANCIAL RESULTS

	Group RM'000	Bank RM'000
Profit after taxation and zakat Minority interests	2,544,245 (41,719)	3,809,643 —
Net profit for the year	2,502,526	3,809,643

There were no material transfers to or from reserves or provisions during the financial year other than as disclosed in the statements of changes in equity.

In the opinion of the directors, the results of the operations of the Group and of the Bank during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature.

#### DIVIDENDS

The amount of dividends paid by the Bank since 30 June 2004 were as follows:

RM'000

In respect of the financial year ended 30 June 2004 as reported in the directors' report of that year:

Final dividend of 25% less 28% taxation, on 3,602,403,521 ordinary shares approved during the Annual General Meeting on 11 October 2004 and paid on 27 October 2004 (including net dividend amounted to RM401,688 paid on shares issued on the exercise of options under ESOS)

648,433

BM'000

In respect of the financial year ended 30 June 2005:

in respect of the interioral year ended to take 2000.	
Interim dividend of 25% less 28% taxation, on 3,706,053,321 ordinary shares,	
declared on 18 February 2005 and paid on 31 March 2005	667,089
Special dividend of 10% less 28% taxation, on 3,706,053,321 ordinary shares,	
declared on 18 February 2005 and paid on 31 March 2005	266,836
Special tax exempt dividend of 7.5%, on 3,706,053,321 ordinary shares,	
declared on 18 February 2005 and paid on 31 March 2005	277,954
	1,211,879

At the forthcoming Annual General Meeting, the following dividend in respect of financial year 30 June 2005 will be proposed for the shareholders' approval:

Final dividend of 25% less 28% taxation, on 3,721,052,721 ordinary shares	11111 000
(18.0 sen net per ordinary share)	669,790
Special dividend of 35% less 28% taxation, on 3,721,052,721 ordinary shares (25.2 sen net per ordinary share)	937,705
	1,607,495

The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained profits in the next financial year ending 30 June 2006.

# MAYBANK GROUP EMPLOYEE SHARE OPTION SCHEME (ESOS)

The Maybank Group Employee Share Option Scheme (ESOS) is governed by the by-laws approved by the shareholders at an Extraordinary General Meeting held on 11 August 2004. The ESOS was implemented on 26 August 2004 and is in force for a period of 5 years from the date of implementation.

The terms of the ESOS includes provision for the participation of non-executive directors. The maximum number of ordinary shares of RM1 each in the Bank available under the ESOS should not exceed 15% of the total number of issued and paid-up capital of the Bank at any point of time during the duration of the scheme. Other principal features of the ESOS are disclosed in Note 22 to the financial statements.

The Bank has been granted exemption by the Companies Commission of Malaysia from having to disclose the names of employees who have been granted options to subscribe for less than 250,000 ordinary shares of RM1 each. The option holders with the number of options granted in respect of the ESOS of 250,000 shares of RM1 each or above during the financial year are certain of the directors of the Bank whose names and the number of options granted are disclosed in the section on Directors' Interests in this report.

#### SHARE CAPITAL

During the financial year, the Bank increased its:

- (a) authorised ordinary share capital from 4,000,000,000 to 10,000,000,000 through the creation of 6.000,000,000 ordinary shares of RM1 each; and
- (b) issued and fully paid-up ordinary share capital from RM3,600,171,921 to RM3,721,052,721 via issuance of 120,880,800 new ordinary shares of RM1 each for cash, to eligible persons who exercised their options under the ESOS which commenced on 26 August 2004.

The new ordinary shares issued during the financial year rank pari passu in all respects with the existing shares of the Bank.

#### **DIRECTORS**

The directors who served since the date of the last report are:

Tan Sri Mohamed Basir bin Ahmad (Chairman)

Dato' Richard Ho Ung Hun

Datuk Amirsham A Aziz

Dato' Mohammed Hussein

Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali

Mohammad bin Abdullah

Haji Mohd Hashir bin Haji Abdullah

Teh Soon Poh

Datuk Abdul Rahman bin Mohd Ramli

Tan Sri Dato' Megat Zaharuddin bin Megat Mohd Nor

Md Agil Mohd Natt (appointed on 4 September 2004)

Datuk Zainun Aishah binti Ahmad (appointed on 13 July 2005)

Hooi Lai Hoong (retired on 3 September 2004)

#### **DIRECTORS' BENEFITS**

Neither at the end of the financial year, nor at any time during that year, did there subsist any arrangement to which the Bank or its subsidiary company was a party, whereby the directors might acquire benefits by means of acquisition of shares in or debentures of the Bank or any other body corporate, other than as may arise from the share options granted pursuant to the ESOS.

Since the end of the previous financial year, no director has received or become entitled to receive a benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by the directors, or the fixed salary of a full time employee of the Bank or the professional fees paid to a related party as disclosed in Notes 31 and 33 to the financial statements) by reason of a contract made by the Bank or a related corporation with the director or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

# DIRECTORS' INTERESTS

According to the register of directors' shareholdings, the interests of directors in office at the end of the financial year in shares and share options of the Bank during the financial year were as follows:

Number of Ordinary Shares of RM1 Each 1.7.2004/ Date of Exercise of 30.6.2005 Appointment **ESOS** Sold 18,000 18,000 Tan Sri Mohamed Basir bin Ahmad Dato' Richard Ho Ung Hun 70,000 70,000 Datuk Amirsham A Aziz 261,000 120,000 381,000 Dato' Mohammed Hussein 20,000 123,400 103.400 Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali 43,000 43,000 Haji Mohd Hashir bin Haji Abdullah 79,500 79.500 5,247 60,000 Teh Soon Poh 65,247 Datuk Abdul Rahman bin Mohd Ramli 20,000 20,000 Tan Sri Dato' Megat Zaharuddin bin 10,000 10,000 Megat Mohd Nor Md Agil Mohd Natt 59,600 62,000 121,600

Number of Options Over Ordinary Shares of RM1 Each **Exercise** 1.7.2004/ Price Date of 30.6.2005 Exercised RMAppointment Granted Tan Sri Mohamed Basir bin 9.23 350,000 350,000 Ahmad Dato' Richard Ho Ung Hun 435,000 365,000 9.23 70,000 Datuk Amirsham A Aziz 9.23 650,000 120,000 530,000 9.87 120.000 120.000 Dato' Mohammed Hussein 450,000 20,000 430,000 9.23 9.87 80,000 80,000 Raja Tan Sri Muhammad Alias bin Raja Muhd. Ali 9.23 425,000 43,000 382,000 Mohammad bin Abdullah 9.23 305,000 305,000 Haji Mohd Hashir bin Haji Abdullah 9.23 265,000 79,500 185,500 Teh Soon Poh 9.23 245,000 60,000 185,000 Datuk Abdul Rahman bin Mohd Ramli 9.23 205,000 20,000 185,000 Md Agil Mohd Natt 9.23 200,000 60,000 140,000 8,200 2,000 6,200 9.87

None of the other directors in office at the end of the financial year had any interest in shares in the Bank or its related corporations during the financial year.

Hooi Lai Hong, a former director of the Bank, was granted 450,000 options under the ESOS at the exercise price of RM9.23 per share during the financial year prior to her retirement. 450,000 options remained unexercised as at her retirement date on 3 September 2004, which she is entitled to continue exercising in accordance with the terms of the ESOS.

# RATING BY EXTERNAL RATING AGENCIES

Details of the Bank's ratings are as follows:

Rating Agency	Date	Rating Classification	Rating Received
Moody's Investors Service	28 June 2005	<ul><li>Long-term deposits</li><li>Short-term deposits</li></ul>	A3 P1
		<ul> <li>Subordinated long-term debts</li> </ul>	Baa 1
		<ul> <li>Financial strength rating</li> </ul>	С
		– Outlook	Stable
Standard & Poor's	10 July 2005	<ul> <li>Long-term counterparty</li> </ul>	A-
	•	<ul> <li>Short-term counterparty</li> </ul>	A-2
		<ul> <li>Subordinated notes</li> </ul>	BBB+
		– Outlook	Stable
Rating Agency Malaysi	a January 2005	– Long-term	AAA
Berhad	, , , , , , , , , , , , , , , , , , , ,	- Short-term	P1
		<ul> <li>Subordinated bonds</li> </ul>	AA1
		– Outlook	Stable
Fitch Ratings	9 November 2004	– Long-term	A-
		<ul> <li>Subordinated notes</li> </ul>	BBB+
		<ul><li>Outlook</li></ul>	Stable

#### **BUSINESS OUTLOOK**

On the strength its business franchise, value creation from its strategic initiatives and the commitment of its human resources, the Group is confident of improving further its financial performance.

# OTHER STATUTORY INFORMATION

- Before the balance sheets and income statements of the Group and of the Bank were made out, the directors took reasonable steps:
  - to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of provision for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate provision had been made for doubtful debts; and
  - to ensure that any current assets which were unlikely to realise their values as shown in the accounting records in the ordinary course of business had been written down to an amount which they might be expected so to realise.
- At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or financial statements of the Group and of the Bank which would render:
  - the amount written off for bad debts or the amount of the provision for doubtful debts in the financial statements of the Group and the Bank inadequate to any substantial extent; and
  - (ii) the values attributed to current assets in the financial statements of the Group and of the Bank misleading.
- At the date of this report, the directors are not aware of any circumstances which have arisen which would render adherence to the existing method of valuation of assets or liabilities of the Group and of the Bank misleading or inappropriate.
- At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or the financial statements of the Group and of the Bank which would render any amount stated in the financial statements misleading
- As at the date of this report, there does not exist:
  - any charge on the assets of the Group and of the Bank which has arisen since the end of the financial year which secures the liabilities of any other person; or
  - any contingent liability of the Group or of the Bank which has arisen since the end of the financial year other than those arising in the normal course of business of the Group and of the Bank
- In the opinion of the directors:
  - no contingent liability or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which will or may affect the ability of the Group and of the Bank to meet their obligations as and when they fall due; and
  - no items or transaction or event of a material and unusual nature has arisen in the interval between the end of the financial year and the date of this report which is likely to affect substantially the results of the operations of the Group or of the Bank for the financial year in which this report is made

# SIGNIFICANT EVENTS

The significant events during the financial year are as disclosed in Note 46 to the financial statements.

# SUBSEQUENT EVENTS

The subsequent events are as disclosed in Note 47 to the financial statements.

# **AUDITORS**

The auditors, Ernst & Young, have expressed their willingness to continue in office.

Signed on behalf of the Board in accordance with a resolution of the directors



Amirsham A Aziz

Kuala Lumpur, Malaysia 26 August 2005

**MENU** 

### STATEMENT BY DIRECTORS

pursuant to Section 169(15) of the Companies Act, 1965

CIAL STATEMENTS 2005

We, MOHAMED BASIR BIN AHMAD and AMIRSHAM A AZIZ, being two of the directors of MALAYAN BANKING BERHAD, do hereby state that, in the opinion of the directors, the accompanying financial statements set out on pages A4 to A35 are drawn up in accordance with applicable MASB Approved Accounting Standards in Malaysia, Bank Negara Malaysia Guidelines and the provisions of the Companies Act, 1965 so as to give a true and fair view of the financial position of the Group and of the Bank as at 30 June 2005 and of the results and the cash flows of the Group and of the Bank for the year then ended.

Signed on behalf of the Board in accordance with a resolution of the directors

Mohamed Basir bin Ahmad

Amirsham A Aziz

Kuala Lumpur, Malaysia 26 August 2005

# STATUTORY DECLARATION

pursuant to Section 169(16) of the Companies Act, 1965

I, MOHAMMED HUSSEIN, being the director primarily responsible for the financial management of MALAYAN BANKING BERHAD, do solemnly and sincerely declare that the accompanying financial statements set out on pages A4 to A35 are in my opinion correct and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by the abovenamed Mohammed Hussein at Kuala Lumpur in the Federal Territory on 26 August 2005





S. Masohood Omar Commissioner for Oaths **Mohammed Hussein** 

REPORT OF THE AUDITORS

to the Members of Malayan Banking Berhad (Incorporated in Malaysia)

We have audited the financial statements set out on pages A4 to A35. These financial statements are the responsibility of the Bank's directors.

It is our responsibility to form an independent opinion, based on our audit, on the financial statements and to report our opinion to you, as a body, in accordance with Section 174 of the Companies Act, 1965 and for no other purpose. We do not assume responsibility to any other person for the content of this report.

We conducted our audit in accordance with approved Standards on Auditing in Malaysia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion:

- the financial statements have been properly drawn up in accordance with the provisions of the Companies Act, 1965, Bank Negara Malaysia Guidelines and applicable MASB Approved Accounting Standards in Malaysia so as to give a true and fair view of:
  - the financial position of the Group and of the Bank as at 30 June 2005 and of the results and the cash flows of the Group and of the Bank for the year then ended; and
  - the matters required by Section 169 of the Companies Act, 1965 to be dealt with in the financial statements; and
- (b) the accounting and other records and the registers required by the Act to be kept by the Bank and by its subsidiaries of which we have acted as auditors have been properly kept in accordance with the provisions of the Act.

We have considered the financial statements and the auditors' reports thereon of the subsidiaries of which we have not acted as auditors, as indicated in Note 12 to the financial statements, being financial statements that have been included in the consolidated financial statements.

We are satisfied that the financial statements of the subsidiaries that have been consolidated with the financial statements of the Bank are in form and content appropriate and proper for the purposes of the preparation of the consolidated financial statements and we have received satisfactory information and explanations required by us for those purposes.

The auditors' reports on the financial statements of the subsidiaries were not subject to any qualification and in respect of the subsidiaries incorporated in Malaysia, did not include any comment required to be made under Section 174(3) of the Act.

Ernst & young

AF: 0039

Chartered Accountants

Kuala Lumpur, Malaysia 26 August 2005

No. 1685/04/07(J)

Coloniscon

Partner

BALANCE SHEETS as at 30 June 2005						
			Group		Bank	
	Note	2005	2004	2005	2004	
		RM'000	RM'000	RM'000	RM'000	
ASSETS						
Cash and short-term funds	4	22,596,444	23,009,080	18,479,404	19,527,827	
Deposits and placements with banks	_	0 204 706	C COC 700	0.075.706	C 100 40	
and other financial institutions	5	9,324,796	6,686,790	9,975,736	6,129,48	
Securities purchased under resale agreements	6	299,857	733,631	296,871	722,89	
Dealing securities	7	629,110	299,557	230,617	163,80	
Investment securities	8	27,631,906	28,704,562	21,897,560	22,700,14	
Loans, advances and financing	9	119,593,814	109,294,350	115,481,632	86,718,41	
Other assets	10	1,664,333	1,851,426	993,599	827,98	
Statutory deposits with Central Banks		4,228,781	3,644,199	4,051,998	2,855,63	
Investment in subsidiaries	12	-,,	-	1,915,978	1,869,22	
Investment in associates	13	20,048	18,907	10,640	9,74	
Property, plant and equipment	14	1,341,569	1,382,822	1,188,926	1,036,63	
Deferred tax assets	20	963,946	1,261,643	911,752	989,36	
Life, general takaful and family			, - ,	, -	,	
takaful fund assets	49	3,600,656	2,620,460	_	-	
TOTAL ASSETS		191,895,260	179,507,427	175,434,713	143,551,14	
<b>LIABILITIES</b> Deposits from customers	15	131,068,045	123,365,942	118,275,713	96,868,87	
Deposits and placements of banks		,,	,,	,,	,,	
and other financial institutions	16	18,361,182	14,498,206	19,874,194	14,177,33	
Obligations on securities sold under						
	3(iv)/9(v		6,988,031	7,422,269	6,338,68	
Bills and acceptances payable		2,358,124	3,319,429	2,692,568	5,746,14	
Other liabilities	17	3,130,142	3,173,396	3,140,403	1,815,95	
Recourse obligation on loans sold						
to Cagamas	18	4,990,773	6,532,046	4,990,773	2,711,11	
Provision for taxation and zakat	19	880,205	932,330	855,514	790,00	
Deferred tax liabilities	20	20,685	10,806			
Subordinated obligations	21	3,004,000	3,004,000	3,004,000	3,004,00	
Life, general takaful and family						
takaful fund liabilities	49	120,506	101,491	_	_	
Life, general takaful and family						
takaful policy holders' funds	49	3,480,150	2,518,969	_	_	
TOTAL LIABILITIES		175,041,507	164,444,646	160,255,434	131,452,11	
FINANCED BY:						
Share capital	22	3,721,053	3,600,172	3,721,053	3,600,17	
Reserves	23	12,680,256	11,023,264	11,458,226	8,498,86	
Charahaldara' aguity		16 401 200	14 600 400	15 170 070	10 000 00	
Shareholders' equity		16,401,309	14,623,436	15,179,279	12,099,03	
Minority interests		452,444	439,345	<u> </u>	_	
		16,853,753	15,062,781	15,179,279	12,099,03	
TOTAL LIABILITIES AND Shareholders' equity		191,895,260	179,507,427	175,434,713	143,551,14	
COMMITMENTS AND CONTINGENCIES	37	109,451,821	92,376,859	107,615,751	86,909,28	

The accompanying notes form an integral part of the financial statements.

INCOME STATEMENTS for the year ended 30 June 2005						
	Note	Group 2005 2004 RM'000 RM'000		Bank 2005 2004 RM'000 RM'000		
Operating revenue	25	11,215,887	10,404,296	12,619,257	8,301,876	
Interest income Interest expense	26 27	7,564,457 (3,304,723)	7,237,439 (3,097,509)	6,675,881 (2,868,263)	5,297,626 (2,281,630)	
Net interest income Income from Islamic Banking Scheme operations		4,259,734	4,139,930	3,807,618	3,015,996	
Gross operating income Profit equalisation reserves		794,802 (83,731)	623,529 (101,559)	707,966 (79,207)	426,614 (91,939)	
	48(I)	711,071	521,970	628,759	334,675	
		4,970,805	4,661,900	4,436,377	3,350,671	
Dividends from subsidiaries Other non-interest income			1,779,994	2,929,037 1,673,106	587,867 1,369,058	
Total non-interest income	28	2,159,149	1,779,994	4,602,143	1,956,925	
Overhead expenses	29	7,129,954 (2,810,944)	6,441,894 (2,592,193)	9,038,520 (2,424,056)	5,307,596 (1,984,570)	
Operating profit Loan and financing loss and		4,319,010	3,849,701	6,614,464	3,323,026	
provisions	32	(823,814)	(494,457)	(1,296,231)	(439,651)	
Share of results of associates		3,495,196 (704)	3,355,244 3,353	5,318,233 —	2,883,375 —	
Profit before taxation and zakat Taxation and zakat	34	3,494,492 (950,247)	3,358,597 (888,510)	5,318,233 (1,508,590)	2,883,375 (791,304)	
Profit after taxation and zakat Minority interests		2,544,245 (41,719)	2,470,087 (45,576)	3,809,643 —	2,092,071 —	
Net profit for the year		2,502,526	2,424,511	3,809,643	2,092,071	

		G	roup	Ва	ank
	Note	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Earnings per share					
Basic (sen)	35	68.4	67.3	104.1	58.1
Diluted (sen)	35	67.6	67.3	102.8	58.1
Net dividende con audinom about (con)					
Net dividends per ordinary share (sen)					
Paid – Interim and special	36	32.7	25.2	32.7	25.2
Proposed – Final and special	36	43.2	18.0	43.2	18.0

The accompanying notes form an integral part of the financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the year ended 30 June 2005							
Group	<	<	Non-distr	ibutable	> [ Exchange	Distributable	
	Share Capital RM'000	Share Premium RM'000	Statutory Reserves RM'000	Capital Reserve RM'000	Fluctuation Reserve RM'000	Retained Profits RM'000	Total RM'000
At 1 July 2003 Currency translation differences, representing net loss not recognised in the	3,589,465	444,672	3,746,207	15,250	42,082	5,647,557	13,485,233
income statement Net profit for the year Transfer to statutory	_	_	_	_	(3,894)	2,424,511	(3,894) 2,424,511
reserves Issue of ordinary shares pursuant	_	_	527,991	_	_	(527,991)	_
to ESOS Bonus issues Dividends (Note 36)	9,596 1,111 —	55,894 — —	_ _ _	_ _ _	_ _ _	(1,111) (1,347,904)	65,490 — (1,347,904)
At 30 June 2004	3,600,172	500,566	4,274,198	15,250	38,188	6,195,062	14,623,436
At 1 July 2004 Currency translation	3,600,172	500,566	4,274,198	15,250	38,188	6,195,062	14,623,436
differences Net accretion from	_	_	_	_	11,050	_	11,050
increased interest in subsidiaries Net gain not	_	_	_	_	_	3,177	3,177
recognised in the income statement Net profit for the year Statutory reserve of the finance subsidiary no longer required upon transfer of business to the Bank.		=	Ξ	_	11,050	3,177 2,502,526	,

(551,250)

242,520

15,250

551,250

(242,520)

— (1,860,312) (1,860,312)

49,238 7,149,183 16,401,309

- 1,121,432

The accompanying notes form an integral part of the financial statements.

3,721,053 1,501,117 3,965,468

120,881 1,000,551

transferred to retained profits

reserves Issue of ordinary

ES0S

Transfer to statutory

shares pursuant to

Dividends (Note 36)

At 30 June 2005

At 30 June 2005	3,721,053	1,501,117	3,871,038	89,419	5,996,652	15,179,279
pursuant to ESOS Dividends (Note 36)	120,881 —	1,000,551 —	_	_	(1,860,312)	1,121,432 (1,860,312)
Transfer to statutory reserve Issue of ordinary shares	_	_	234,713	_	(234,713)	_
differences, representing net gain not recognised in the income statement Net profit for the year	_	_	_	9,483	 3,809,643	9,483 3,809,643
At 30 June 2004 Currency translation	3,600,172	500,566	3,636,325	79,936	4,282,034	12,099,033
pursuant to ESOS Dividends (Note 36)	9,596 —	55,894 —	_	_	<u> </u>	65,490 (1,347,904)
Bonus issues Issue of ordinary shares	1,111	_	_	_	(1,111)	_
net gain not recognised in the income statement Net profit for the year Transfer to statutory reserve	_ _ _	_ _ _	  523,100	12,949 — —		12,949 2,092,071 —
At 1 July 2003 Currency translation differences, representing	3,589,465	444,672	3,113,225	66,987	4,062,078	11,276,427
Bank	Share Capital RM'000	< No Share Premium RM'000	Statutory Reserve RM'000	Exchange Fluctuation Reserve RM'000	Retained Profits RM'000	Total RM'000
Donk		e year ended			Dietributable	
STATEMENT OF CHANGES IN EQUITY						

The accompanying notes form an integral part of the financial statements.

•	ear ended 30 J			
	2005	Group 2004	2005	Bank 200
	RM'000	RM'000	RM'000	RM'00
CASH FLOWS FROM OPERATING ACTIVITIES				
Profit before taxation	3,494,492	3,358,597	5,318,233	2,883,37
Adjustments for: Share of results of associates	704	(3,353)	_	_
Depreciation	184,674	180,645	161,113	138,61
Impairment loss	_	237	_	-
Net gain on disposal of property, plant	(40.004)	(7.500)	(0.500)	(7.50
and equipment Gain on disposal of foreclosed properties	(10,831) (475)	(7,509) (1,051)	(8,569)	(7,59 (7
Gain on disposal of investment securities	(244,448)	(1,031)	(213,027)	(123,01
(Gain)/loss on disposal of dealing	(=::,:::)	(122,221)	(===,===)	(,- :
securities	(36,189)	45,924	175	3,56
Amortisation of premiums less accretion		07.740		00.40
of discounts of investment securities Writeback of provision diminution in	69,238	67,746	74,457	93,49
value of investment securities, net	(56,100)	(20,961)	(76,851)	(16,14
Loan and financing loss and provisions	1,137,989	860,223	1,616,260	677,17
Provision/(writeback) for other debts	47,834	(5,484)	(3,365)	1,65
Interest/income-in-suspense	378,364	455,378	338,699	364,11
Dividend income	(18,462)	(21,744)	(2,942,600)	(603,82
Property, plant and equipment written off	1,811	849	1,729	14
Provision for commitments and	C 047	004		
contingencies Profit equalisation reserves	6,217 83,731	691 101,559	— 79,207	- 91,93
Exchange fluctuation	3,651	(91,493)	2,260	(84,72
Transfer of life, general takaful and	0,001	(31,430)	2,200	(04,72
family takaful fund surplus	(23,029)	(5,000)	_	-
· ·				
perating profit before working				
capital changes	5,019,171	4,756,953	4,347,721	3,418,70
Decrease/(increase) in securities purchased	400 == 4	(4.40.000)	400.004	/4.40.00
under resale agreements	433,774	(148,623)	426,021	(140,88
Increase)/decrease in deposits and placements with banks and other				
financial institutions	(2,638,006)	(1,034,511)	(3,846,248)	1,126,45
Increase)/decrease in dealing securities	(293,364)	431,155	(66,985)	(66,80
ncrease in loans, advances and	(, ,	,	(==,===,	(,
financing	(11,815,817)	(7,897,622)	(30,718,179)	(7,599,34
Decrease/(increase) in other assets	142,351	(21,301)	(162,254)	(89,15
ncrease in statutory deposits with				
Central Banks	(584,582)	(322,561)	(1,196,364)	(234,23
ncrease in deposits from customers	7,702,103	13,831,213	21,406,836	10,031,57
ncrease in deposits and placements of banks and other financial				
institutions	3,862,976	825,674	5,696,857	1,381,58
ncrease in obligations on securities	0,002,010	020,071	0,030,007	1,001,00
sold under repurchase agreements	639,664	1,601,459	1,083,582	1,270,10
Decrease)/increase in bills and				
acceptances payable	(961,305)	168,439	(3,053,579)	1,653,49
let proceeds from disposal/(purchase)		(0.400.00.1)		
of investment securities	1,303,966	(3,460,651)	1,018,001	(3,922,21
Decrease)/increase in other liabilities ncrease in life, general takaful and	(133,202)	(26,235)	887,366	84,75
family takaful fund assets	(980,196)	(856,681)		_
ncrease in life, general takaful and	(300,130)	(000,001)		
family takaful fund liabilities and				
policy holders' funds	1,003,225	861,681	_	-
Cash generated from operations	2,700,758	8,708,389	(4,177,225)	6,914,02
axes and zakat paid	(693,744)	(887,611)	(1,365,466)	(628,43
let each generated from/(upod in)				
let cash generated from/(used in) operating activities	2,007,014	7,820,778	(5,542,691)	6,285,59
operating activities	2,007,014	7,020,770	(3,342,091)	0,200,08
ASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of property, plant and equipment	(168,879)	(159,304)	(165,230)	(144,17
Purchase of shares in subsidiaries	_	_	(46,749)	-
let cash from transfer of finance				
subsidiary to the Bank	_	_	202,413	-
Dividends received from associates	(0.100)	972	(000)	97
Disposal of shares in associates Proceeds from disposal of property,	(2,100)	_	(900)	_
plant and equipment	29,113	22,233	12,221	14,85
Dividends received	18,462	15,656	2,942,600	453,52
let cash (used in)/generated from				
investing activities	(123,404)	(120,443)	2,944,355	325,17
CASH FLOWS FROM FINANCING ACTIVITIES	4 48	<b>6-</b> 3	4 46	<u>.</u> - ·
Proceeds from issuance of shares	1,121,432	65,490	1,121,432	65,49
oans sold to Cagamas	(1,541,273)	(129,919)	2,279,655	421,96
lividande naid	(1,860,312)	(1,347,904)	(1,860,312)	(1,347,90
Dividends paid Dividends paid to minority interest	(25 442)	(£ 1.21)		
Dividends paid Dividends paid to minority interest	(25,443)	(6,181)	_	

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
NET INCREASE IN CASH AND CASH EQUIVALENTS	(421,986)	6,281,821	(1,057,561)	5,750,317
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	23,018,430	16,727,259	19,536,965	13,777,510
CASH AND CASH EQUIVALENTS AT END OF YEAR	22,596,444	23,009,080	18,479,404	19,527,827
Cash and cash equivalents comprise: Cash and short term funds as				
previously reported	22,596,444	23,009,080	18,479,404	19,527,827
Effects of exchange rate changes	_	9,350	_	9,138
	22,596,444	23,018,430	18,479,404	19,536,965

The accompanying notes form an integral part of the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

30 June 2005

# 1. CORPORATE INFORMATION

The Bank is principally engaged in the business of banking and finance in all its aspects which also include Islamic Banking Scheme operations.

The subsidiaries are principally engaged in the businesses of merchant banking, general and life insurance, general and family takaful, stock broking, discount house, leasing and factoring, trustee and nominee services, unit trust management, asset management and venture capital. The business of the finance subsidiary, Mayban Finance Berhad was transferred to the Bank on 1 October 2004.

There were no significant changes in these activities during the financial year, except for certain subsidiaries as disclosed in Note 12.

The Bank is a public limited liability company, incorporated and domiciled in Malaysia, and is listed on the Main Board of Bursa Malaysia Securities Berhad. The registered office of the Bank is located at 14th Floor, Menara Maybank, 100, Jalan Tun Perak, 50050 Kuala Lumpur.

The number of employees in the Group and in the Bank at the end of the financial year were 21,793 (2004: 20,821) and 19,773 (2004: 15,321) respectively.

These financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 26 August 2005.

# 2. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The financial statements of the Group and of the Bank have been prepared in accordance with the provisions of the Companies Act, 1965, Bank Negara Malaysia Guidelines and applicable Malaysian Accounting Standards Board ("MASB") Approved Accounting Standards in Malaysia. The financial statements incorporate those activities relating to Islamic Banking Scheme ("IBS") which have been undertaken by the Group and the Bank.

IBS refers generally to the acceptance of deposits and granting of financing under the principles of Shariah.

# 3. SIGNIFICANT ACCOUNTING POLICIES

# (i) Basis of Accounting

The financial statements of the Group and of the Bank have been prepared under the historical cost convention unless otherwise indicated in the accounting policies below.

# (ii) Basis of Consolidation

# (a) Subsidiaries

The consolidated financial statements include the financial statements of the Bank and all its subsidiaries. Subsidiaries are those companies in which the Group has power to exercise control over the financial and operating policies so as to obtain benefits from their activities.

Subsidiaries are consolidated using the acquisition method of accounting. Under the acquisition method of accounting, the results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. The assets and liabilities of a subsidiary are measured at their fair values at the date of acquisition and these values are reflected in the consolidated balance sheet. The difference between the cost of acquisition and the fair value of the Group's share of the net assets of the acquired subsidiary at the date of acquisition (goodwill/reserve on consolidation/acquisition) is accounted for in accordance with Note 3(iii) below.

Intragroup transactions, balances and resulting unrealised gains are eliminated on consolidation and the consolidated financial statements reflect external transactions only. Unrealised losses are eliminated on consolidation unless costs cannot be recovered.

The gain or loss on disposal of a subsidiary is the difference between the net disposal proceeds and the Group's share of its net assets together with exchange differences which were not previously recognised in the consolidated income statement.

Minority interest in the consolidated balance sheet consist of the minorities' share of the fair value of the identifiable assets and liabilities of the acquiree as at acquisition date and the minorities' share of movements in the acquiree's equity since then.

# SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### Basis of Consolidation (Cont'd.) (ii)

# **Associates**

Associates are those entities in which the Group exercises significant influence but not control, through participation in the financial and operating policy decisions of the

Investments in associates are accounted for in the consolidated financial statements using the equity method of accounting based on the audited or management financial statements of the associated companies. Under the equity method of accounting, the Group's share of profits less losses of associates during the year is included in the consolidated income statement. The Group's interest in associated companies is carried in the consolidated balance sheet at cost plus the Group's share of post-acquisition retained profits or accumulated losses and other reserves.

Unrealised gains on transactions between the Group and the associates are eliminated to the extent of the Group's interest in the associates. Unrealised losses are eliminated using the same basis unless the cost cannot be recovered.

#### Goodwill/Reserve Arising on Consolidation/Acquisition

Goodwill or reserve arising on consolidation/acquisition represents the differences between the cost of acquisition and the Group's interest in the fair value of the identifiable assets and liabilities of the subsidiary and associates at the date of acquisition. Goodwill or reserve arising on consolidation/acquisition is written off/credited in full to retained profits immediately.

#### Investment in Subsidiaries and Associates

The Bank's investments in subsidiaries and associates are stated at cost less impairment losses. The policy for the recognition and measurement of impairment losses is in accordance with Note 3(xxxi) below.

On disposal of such investments, the difference between the net disposal proceeds and their carrying amounts is charged or credited to the income statement.

#### Dealing Securities

Dealing securities are marketable securities that are acquired and held with the intention of resale in the short term and are stated at the lower of cost and market value on portfolio basis. Increases or decreases in the carrying amount of dealing securities are credited or charged to the income statement. On disposal of the dealing securities, the differences between the net disposal proceeds and their carrying amounts are charged or credited to the income statement

Transfers, if any, between dealing and investment securities are made at the lower of cost and market value.

#### **Investment Securities**

Investment securities are securities that are acquired and held for yield or capital growth and are usually held to maturity.

Malaysian Government Securities, Malaysian Government investment issues, Malaysian Government floating rate notes, Cagamas bonds and other Government securities are stated at cost adjusted for amortisation of premiums or accretion of discounts, where applicable, to maturity dates

Quoted investments are stated at the lower of cost and market value on portfolio basis.

Unquoted investments are stated at cost and where applicable, adjusted for amortisation of premiums or accretion of discounts to maturity dates. Provision is made for diminution in value which is other than temporary.

On disposal of the investment securities, the differences between the net disposal proceeds and their carrying amounts are charged or credited to the income statement.

# **Provision for Doubtful Debts**

Specific provisions are made for doubtful debts which have been individually reviewed and specifically identified as bad and doubtful.

In addition, a general provision based on a certain percentage of total risk-weighted assets for credit risk, which takes into account all balance sheet items and their perceived credit risk levels, is maintained.

# Property, Plant and Equipment and Depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. The policy for the recognition and measurement of impairment losses is in accordance with Note 3(xxxi).

Freehold land and buildings-in-progress are not depreciated. Leasehold land is depreciated over the period of the respective leases which ranges from 30 to 999 years. The remaining period of respective leases ranges from 11 to 941 years.

Depreciation of other property, plant and equipment is provided for on a straight-line basis to write-off the cost of each asset over its estimated useful life at the following annual rates:

Buildings on freehold land Over 50 years

Buildings on leasehold land 50 years or remaining life of the lease,

whichever is shorter

Office furniture, fittings, equipment and renovations 10% - 25% Computers and peripherals 14% - 25% 8% - 25% Electrical and security equipment 20% - 25% Motor vehicles

Upon the disposal of an item of property, plant or equipment, the difference between the net disposal proceeds and the carrying amount is charged or credited to the income statement.

#### (ix) **Investment Properties**

Investment properties consist of investments in land and buildings that are not substantially occupied for use by, or in the operations of the Group. In line with MASB FRS 203: Life Insurance Business (formerly known as MASB Standard 18), land and buildings owned by the life insurance business are classified as investment properties, notwithstanding that they are substantially occupied for use by, or in the operations of the Group.

Investment properties are treated as long term investments and are stated at cost and include related and incidental expenditure incurred. Investment properties are not depreciated. The carrying amount of investment properties is reduced to recognise impairment losses, if any. The policy for the recognition and measurement of impairment losses is in accordance with Note 3(xxxi).

# SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

#### Other Assets (x)

Other receivables are carried at anticipated realisable values. Bad debts are written off when identified. An estimate is made for doubtful debts based on a review of all outstanding amounts as at the balance sheet date.

# **Repurchase Agreements**

Securities purchased under resale agreements are securities which the Group and the Bank had purchased with a commitment to resell at future dates. The commitments to resell the securities are reflected as an asset on the balance sheet.

Conversely, obligations on securities sold under repurchase agreements are securities which the Group and the Bank had sold from its portfolio, with a commitment to repurchase at future dates. Such financing transactions and corresponding obligations to purchase the securities are reflected as a liability on the balance sheet.

# **Bills and Acceptances Payable**

Bills and acceptances payable represent the Group's and the Bank's own bills and acceptances rediscounted and outstanding in the market.

#### (xiii) **Provisions for Liabilities**

Provisions for liabilities are recognised when the Group and the Bank has a present obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. Where the effect of the time value of money is material, the amount of the provision is the present value of the expenditure expected to be required to settle the obligation.

#### (xiv) Liabilities

Deposits from customers, deposits and placements of banks and financial institutions are stated at placement values. Other liabilities are stated at cost which is the fair value of the consideration expected to be paid in the future for goods and services received.

# Profit Equalisation Reserves ("PER") on IBS Operations

PER is the amount provided in order to maintain a certain level of return for deposits in conformity with Bank Negara Malaysia's "The Framework of the Rate of Return". The PER is deducted at a rate which does not exceed the maximum amount of 15% of the total gross income of each financial year and is maintained up to the maximum of 30% of total Islamic banking capital fund.

#### (xvi) Income Tax

Income tax on the profit or loss for the year comprises current and deferred taxes. Current tax is the expected amount of income taxes payable in respect of the taxable profit for the year and is measured using the tax rates that have been enacted at the balance sheet date.

Deferred tax is provided for, using the liability method, on temporary differences at the balance sheet date between the tax bases of assets and liabilities and their carrying amounts in the financial statements. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised.

Deferred tax is not recognised if the temporary difference arises from goodwill or negative goodwill or from the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction, affects neither accounting profit nor

Deferred tax is measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax is recognised in the income statement, except when it arises from a transaction which is recognised directly in equity, in which case the deferred tax is also charged or credited directly in equity, or when it arises from a business combination that is an acquisition, in which case the deferred tax is included in the resulting goodwill or negative goodwill.

#### (xvii) Leases

# Finance Lease/Lease Receivable

Assets leased to customers under agreements which transfer substantially all risks and rewards associated with ownership other than legal title are classified as lease receivables. The balance sheet amount represents total minimum lease payments receivable less unearned income and prepaid rentals. Initial direct costs are immediately recognised as expenses.

# **Operating Lease**

Payments made under operating leases are recognised in the income statement on an accrual basis in accordance with the terms of the leases.

# (xviii) Insurance and Family Takaful Fund

The life assurance and family takaful fund is based on the actuarial valuation of the fund made up to 30 June 2005.

# Wakalah Fee, Commission Expenses and Management Expenses

Commission expenses, which are costs directly incurred in securing contributions on takaful certificates, are recognised as incurred and properly allocated to the periods in which it is probable they give rise to income

Commission and management expenses are borne by the family takaful and general takaful funds in their respective revenue accounts at an agreed percentage of the gross contribution. This is in accordance with the principles of Wakalah as approved by the Mayban Takaful Berhad's Shariah Committee and agreed between the participants and Mayban Takaful Berhad. Any surplus/deficit arising will be transferred to/borne by the shareholders' fund as wakalah surplus/deficit.

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

# (xx) Unearned Premium Reserves and Unearned Contribution Reserves

Unearned Premium Reserves ("UPR") and Unearned Contribution Reserve ("UCR") represent the portion of the net premiums and contribution of insurance policies and takaful certificates written that relate to the unexpired periods of policies and certificates at the end of the financial year. In determining the UPR and UCR at the balance sheet date, the method that most accurately reflect the actual unearned premium is used as follows:

- 25% method for marine cargo and aviation cargo, and transit business.
- 1/24th method for other classes of Malaysian general policies and 1/365th method for all classes of general takaful within Malaysia, reduced by the corresponding percentage of accounted gross direct business commissions and agency-related expenses not exceeding limits specified by Bank Negara Malaysia on:

Motor	10%
Fire, engineering, aviation and marine hull	15%
Medical health	
<ul> <li>Standalone individuals</li> </ul>	15%
- Group of 3 or more	10%
Workmen compensation and employers' liability	
– Foreign workers	10%
- Others	25%
Other classes	20%

- 1/8th method for all classes of overseas inward treaty business with a deduction of 20% for acquisition costs.
- Bond policies and non-annual certificates are time apportioned over the periods of the risks.

#### (xxi) Provision for Outstanding Claims

For general insurance business and general takaful businesses, a liability for outstanding claims is recognised in respect of both direct insurance and inward reinsurance. The amount of outstanding claims is the best estimate of the expenditure required together with related expenses less recoveries to settle the present obligation at the balance sheet date. Provision is also made for the cost of claims together with related expenses incurred but not reported at balance sheet date based on an actuarial valuation by a qualified actuary, using a mathematical method of estimation using actual claims development pattern.

For life assurance and family takaful businesses, claims and settlement costs that are incurred during the financial period are recognised when a claimable event occurs and/or the insurer is notified.

Claims and provisions for claims arising on life insurance and family takaful policies, including settlement costs, are accounted for using the case basis method and for this purpose, the benefits payable under a life insurance policy are recognised as follows:

- maturity or other policy benefit payments due on specified dates are treated as claims payable on the due dates:
- (ii) death, surrender and other benefits without due dates are treated as claims payable, on the date of receipt of intimation of death of the assured or occurrence of the contingency covered.

# (xxii) Borrowings

Borrowings are reported at their face values. The costs of issuing capital instruments such as bonds and debentures are charged to the income statement as and when incurred. Interest on borrowings is charged to the income statement as expense as and when incurred.

# (xxiii) Interest and Financing Income Recognition

Interest income is recognised on an accrual basis. Interest income includes the amortisation of premiums or accretion of discounts. Interest income on dealing and investment securities are recognised on an effective yield basis.

Interest income on overdrafts, term loans and housing loans is accounted for on a straight line basis by reference to the rest periods as stipulated in the loan agreements. Interest income from hire purchase, instalment sale financing, block discounting and leasing transactions is accounted for on the "sum-of-the-digits" method, whereby the income recognised for each month is obtained by multiplying the total income by a fraction whose numerator is the digit representing the remaining number of months and whose denominator is the sum of the digits representing the total number of months.

Where an account has turned non-performing, interest is suspended with retroactive adjustment made to the date of first default. Thereafter, interest on these accounts are recognised on a cash basis until such time as the accounts are no longer classified as non-performing. Customers' accounts are deemed to be non-performing where repayments are in arrears for more than three months and one month after maturity date for trade bills, bankers' acceptances and trust receipts. Credit card holders are deemed non-performing where repayments are in arrears for more than three months from first day of default.

Income from the IBS business is recognised on the accrual basis in compliance with Bank Negara Malaysia's guidelines.

# (xxiv) Fee and Other Income Recognition

Loan arrangement, management and participation fees, factoring commissions, underwriting commissions and brokerage fees are recognised as income based on contractual arrangements. Guarantee fee is recognised as income upon issuance of the guarantee. Fees from advisory and corporate finance activities are recognised net of service taxes and discounts on completion of each stage of the assignment.

 $\label{lem:condition} \mbox{Dividend income is recognised when the shareholder's right to receive payment is established.}$ 

Premiums and contributions from general insurance and general takaful businesses, respectively are recognised as income in a financial period in respect of risks assumed during that particular financial period. Inward treaty reinsurance premiums are recognised on the basis of periodic advices received from ceding insurers.

### 3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

# (xxiv) Fee and Other Income Recognition (Cont'd.)

Premiums and contributions for life assurance and family takaful businesses, respectively, are recognised as income on assumption of risks and subsequent premiums are recognised on due dates. Premiums outstanding at balance sheet date are recognised as income for the period provided they are still within the grace period allowed for payment. Contribution income on long term policies is recognised as earned based on the time-apportionment method.

Gross contributions for takaful business are accounted for on accrual basis in accordance with the Principles of Shariah as advised by Mayban Takaful Berhad's Shariah Committee. Unrealised income is deferred and receipts in advance are treated as liabilities in the balance sheet.

Rollover fees on margin accounts and management fees from management of unit trust are recognised on an accrual basis.

# xxv) Interest, Financing and Related Expense Recognition

Interest expense and attributable profit (on activities relating to IBS business) on deposits and borrowings of the Group and the Bank are expensed as incurred.

Handling fees paid to motor vehicle dealers on hire purchase loans are charged to income statement in the period when they are incurred in accordance with Bank Negara Malaysia Circular dated 4 July 2003.

# (xxvi) Employee Benefits

#### (a) Short term benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the year in which the associated services are rendered by employees of the Group and the Bank. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensated absences. Short term non-accumulating compensated absences such as sick leave are recognised when the absences occur.

#### (b) Defined Contribution Plans

As required by law, companies in Malaysia make contributions to the Employees Provident Fund ("EPF"). Certain foreign branches of the Bank and subsidiaries make contributions to their respective countries' statutory pension schemes. Such contributions are recognised as an expense in the income statement when incurred.

# (xxvii) Foreign Currencies

# (a) Foreign Currency Transactions

Transactions in foreign currencies are initially recorded in Ringgit Malaysia at rates of exchange ruling at the transaction dates. Monetary assets and liabilities in foreign currencies at the balance sheet date are translated into Ringgit Malaysia at rates of exchange ruling at that date, unless hedged by forward foreign exchange contracts, in which case the rates specified in such forward contracts are used. Non-monetary items which are denominated in foreign currencies and carried at historical cost are translated using the historical rate as of the date of acquisition and non-monetary items which are denominated in foreign currencies and carried at fair value are translated using the exchange rate that existed when the values were determined.

# (b) Foreign Operations and Entities

All exchange differences are taken to the income statement.

Financial statements of foreign consolidated subsidiaries and amalgamated branches are translated at year-end exchange rates with respect to the balance sheet, and at exchange rates at the dates of the transactions with respect to the income statement. All resulting translation differences are recognised in equity.

The principal exchange rates for every unit of foreign currency ruling at balance sheet date used are as follows:

	2005	2004
	RM	RM
Singapore Dollars (SGD)	2.2564	2.2096
Hong Kong Dollars (HKD)	0.4890	0.4872
United States Dollars (USD)	3.8000	3.8000
Philippines Peso (Peso)	0.0678	0.0677
Indonesia Rupiah (IDR)	0.0004	0.0004
Papua New Guinea Kina (Kina)	1.2426	1.1989
Brunei Dollars (BND)	2.2564	2.2096
Great Britain Pound (GBP)	6.8571	6.8624

# (xxviii) Foreign Exchange Contracts

Foreign exchange trading positions, including spot and forward contracts, are revalued at prevailing market rates at balance sheet date and the resultant gains and losses are recognised in the income statement.

# (xxix) Interest Rate Swaps and Futures Contracts

The Group and the Bank use interest rate swaps and futures contracts mainly in their overall interest rate risk management.

Interest income or interest expense associated with interest rate swaps that qualify as hedges is recognised over the life of the swap agreement as a component of interest income or interest expense.

Gains and losses on interest rate swaps and futures contracts that do not qualify as hedges are recognised in the current year using mark-to-market method and are included in the income statement.

# (xxx) Cash and Cash Equivalents

For the purpose of the cash flow statements, cash and cash equivalents include cash and bank balances and short-term funds with remaining maturity of less than one month.

# (xxxi) Impairment of Assets

SIGNIFICANT ACCOUNTING POLICIES (CONT'D.)

At each balance sheet date, the Group and the Bank review the carrying amounts of the assets, other than financial instruments to determine whether there is any indication of impairment. If any such indication exists, impairment is measured by comparing the carrying values of the assets with their recoverable amounts. Recoverable amount is the higher of net selling price and value in use, which is measured by reference to discounted future cash flows.

An impairment loss is recognised as an expense in the income statement immediately.

# (xxxii) Financial Instruments

Financial instruments are recognised in the balance sheet when the Group has become a party to the contractual provisions of the instrument. The accounting policies on recognition and measurement of these items are disclosed in their respective accounting policies.

Financial instruments are classified as liabilities or equity in accordance with the substance of the contractual arrangement. Interest, dividends and gains and losses relating to a financial instrument classified as a liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity. Financial instruments are offset when the Group has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset and settle the liability simultaneously.

# 4. CASH AND SHORT-TERM FUNDS

		Group	Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	2004 Rm'000	
Cash, balances and deposits with banks and other financial					
institutions	18,762,517	23,005,745	18,479,404	19,527,827	
Money at call	3,833,927	3,335	_	_	
	22,596,444	23,009,080	18,479,404	19,527,827	

Included in cash and short-term funds of the Group are monies held in trust of RM61,217,870 (2004: RM65,114,594) in respect of the stockbroking business.

# 5. DEPOSITS AND PLACEMENTS WITH BANKS AND OTHER FINANCIAL INSTITUTIONS

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Licensed banks	2,546,623	2,395,218	4,308,680	3,233,049
Licensed finance companies	1,066	20,041	_	_
Licensed merchant banks	13,650	145,648	15,000	123,600
Bank Negara Malaysia	6,639,680	3,825,766	5,529,280	2,506,166
Other financial institutions	123,777	300,117	122,776	266,673
	9,324,796	6,686,790	9,975,736	6,129,488

Included in the prior financial year's deposits with other financial institutions was an amount of USD10,000,000 or Ringgit Malaysia equivalent of RM38,000,000 pledged with the New York State Banking Department in satisfaction of capital equivalency deposit requirements. The deposit has been replaced by foreign private debt securities as disclosed in Note 8(viii).

# 6. SECURITIES PURCHASED UNDER RESALE AGREEMENTS

The underlying securities purchased under resale agreements are as follows:

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Malaysian Government Securities Foreign government treasury bills	296,871 —	665,527 57.365	296,871 —	665,527 57.365
Negotiable instruments of deposits	2,986	10,739	_	_
	299,857	733,631	296,871	722,892

# 7. DEALING SECURITIES

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Money market instruments:				
Malaysian Government Securities	_	43,835	_	
Malaysian Government treasury bills	49,124	43,364	49,124	43,364
Malaysian Government investment issues	5,037	_	_	_
Bank Negara Malaysia bills and notes	104,625	69,982	104,625	69,982
Bankers' acceptances and Islamic				
accepted bills	23,257	25,693	_	_
Khazanah bonds	25,621	_	_	_
Foreign government treasury bills	_	456	_	456
Foreign certificates of deposit	84,577	66,221	_	_
	292,241	249,551	153,749	113,802
Quoted securities:				
Shares	1	1	_	_
Unquoted securities:				
Private and Islamic debt securities				
in Malaysia	260,000	50,005	_	50,005
Foreign public authority and private				
debt securities	76,868	_	76,868	_
	336,868	50,005	76,868	50,005
	COO 44C	000 557	000 047	100.007
	629,110	299,557	230,617	163,807

# 7. DEALING SECURITIES (CONT'D.)

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Market value of quoted securities: Shares	1	1	_	_
Indicative value of unquoted securities:				
Malaysian Government Securities Malaysian Government treasury	_	43,835	_	_
bills Malaysian Government	49,124	43,377	49,124	43,377
investment certificates Bank Negara Malaysia	5,037	_	_	_
bills and notes	104,625	69,977	104,625	69,977
Khazanah bonds	25,621	_	_	_
Foreign government treasury bills	_	456	_	456
Foreign certificates of deposit	84,577	66,221	_	_
Private and Islamic debt securities in Malaysia	260,000	50,067	_	50,067
Foreign public authority and				
private debt securities	76,868		76,868	_

The carrying values of bankers' acceptances and Islamic accepted bills approximate the market value due to their relatively short maturities.

# 8. INVESTMENT SECURITIES

INVESTMENT SECURITIES				
		Group		Bank
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Money market instruments:  Malaysian Government Securities	3,502,028	4,554,773	3,353,236	3,938,439
Cagamas bonds	1,933,153	2,067,263	1,519,651	1,353,007
Foreign government securities	1,573,922	1,305,974	1,253,116	1,153,814
Malaysian Government treasury bills	109,942	398,782	109,942	398,782
Malaysian Government investment				
issues	1,052,052	430,352	1,006,202	329,240
Foreign government treasury bills Negotiable instruments of deposits	902,147 3,097,275	889,751 1,724,783	801,883 2,742,261	787,747 1,969,979
Bankers' acceptances and Islamic	0,091,210	1,724,700	2,142,201	1,303,373
accepted bills	2,154,227	5,471,975	843,630	4,806,806
Khazanah bonds	761,441	405,847	624,497	161,834
Danaharta bonds	_	190,120	_	46,933
	15,086,187	17,439,620	12,254,418	14,946,581
Quoted securities:				
In Malaysia: Shares, warrants, trust units and				
loan stocks	672,834	892,497	386,501	537,535
Outside Malaysia:				
Shares, warrants, trust units and loan stocks	89,241	77,938	70,021	53,876
	762,075	970,435	456,522	591,411
Unquoted securities:				
Shares, trust units and loan				
stocks in Malaysia	1,509,136	1,488,573	959,430	897,319
Private and Islamic debt securities				
in Malaysia	6,033,964	6,590,636	3,754,633	3,877,439
Malaysian Government bonds	451,479	453,146	451,479	453,146
Foreign government bonds Foreign Islamic and private debt	38,127	37,895	38,127	37,895
securities	4,979,759	3,062,639	4,861,376	2,843,892
Credit linked note (Note 8(vi))	190,000	190,000	190,000	190,000
Others	8,535	1,562	8,535	1,562
	13,211,000	11,824,451	10,263,580	8,301,253
Total investments securities at cost	29,059,262	30,234,506	22,974,520	23,839,245
Net amortisation of premiums	(90,209)	(34,474)	(100,916)	(74,791)
Provision for diminution in value of:				
Shares, warrants, trust units and loan stocks quoted in Malaysia	(392,557)	(485,631)	(228,620)	(280,624)
Shares, warrants, trust units and	(032,001)	(400,001)	(220,020)	(200,024)
loan stocks quoted outside Malaysia Foreign government bonds and	(63,624)	(49,124)	(62,980)	(48,473)
private debt securities Unquoted shares, trust units and	(45,762)	(151,054)	(45,762)	(150,871)
loan stocks	(698,822)	(653,630)	(509,430)	(478,543)
Unquoted private and Islamic debt securities	(136,382)	(156,031)	(129,252)	(105,803)
	(1,337,147)	(1,495,470)	(976,044)	(1,064,314)
	27,631,906	28,704,562	21,897,560	22,700,140

# B. INVESTMENT SECURITIES (CONT'D.)

		Group	Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	200 RM'00	
Market value of quoted securities: Shares, warrants, trust units and loan stocks quoted in Malaysia Shares, warrants, trust units and loan stocks quoted outside	449,837	615,363	259,338	400,65	
Malaysia	38,119	36,547	18,357	10,27	
	487,956	651,910	277,695	410,92	
Indicative value of unquoted					
securities:					
Shares, trust units and loan stocks in Malaysia	014 224	872,486	4EC 400	410.00	
Malaysian Government Securities	814,334 3,376,284	4,422,559	456,492 3,229,495	418,96 3,815,26	
Cagamas bonds	1,957,525	2,056,662	1,538,949	1,346,93	
Foreign government securities	1,575,483	1,307,034	1,253,533	1,154,94	
Malaysian Government treasury	1,070,400	1,007,004	1,200,000	1,104,0	
bills	109,904	398,760	109,904	398,76	
Malaysian Government	,	,	,		
investment issues	1,089,115	437,029	1,042,264	335,03	
Foreign government treasury					
bills	901,296	889,482	800,998	787,47	
Khazanah bonds	793,012	428,590	653,549	169,84	
Danaharta bonds	_	220,275	_	53,03	
Malaysian Government bonds	669,794	519,485	669,794	519,48	
Foreign government bonds	40,606	39,617	40,606	39,61	
Foreign Islamic and private debt					
securities	5,128,448	3,058,531	4,975,917	2,862,17	
Private and Islamic debt					
securities in Malaysia	6,025,027	6,444,301	3,709,264	3,727,64	
Credit linked note	190,000	190,000	190,000	190,00	

The carrying values of Bankers' acceptances, Islamic accepted bills and negotiable instruments of deposits approximate the market value due to their relatively short maturities.

(iii) The maturity structure of money market instruments held for investments are as follows:

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Maturing within one year	6,601,583	9,586,278	5,105,973	8,796,280
One year to three years	5,244,414	3,143,376	4,589,086	2,383,655
Three years to five years	1,800,051	4,078,784	1,341,661	3,311,268
After five years	1,440,139	631,182	1,217,698	455,378
	15,086,187	17,439,620	12,254,418	14,946,581

(iv) Included in the investment securities are the following securities sold under repurchase agreements:

Group Bank

	,	uroup		Dalik	
	2005	2004	2005	2004	
	RM'000	RM'000	RM'000	RM'000	
Negotiable instruments of					
deposits	764,980	1,072,905	764,980	1,072,905	
Bankers' acceptances and					
Islamic accepted bills	257,325	1,818,634	51,899	1,308,417	
Private debt securities	668,061	1,010,680	668,061	871,553	
	1,690,366	3,902,219	1,484,940	3,252,875	

- (v) Included in foreign private debt securities of the Group and the Bank above is an amount of USD12,000,000 (2004: USD12,000,000) or Ringgit Malaysia equivalent of RM45,600,000 (2004: RM45,600,000) pledged to a foreign bank, which is the counter party for asset swap transactions with total underlying amount of USD50,000,000 or Ringgit Malaysia equivalent of RM190,000,000. The asset swap transactions include interest rate swaps that qualify as hedges in accordance with the Group policy and have been accounted for as such in the financial statements.
- (vi) The credit linked note has a face value of USD50,000,000 (2004: USD50,000,000) or Ringgit Malaysia equivalent of RM190,000,000 (2004: RM190,000,000) with an embedded credit default swap. The note would be redeemed at face value on maturity date provided there is no occurrence of a specified credit event affecting the reference entity or its obligations. If there is an occurrence of a credit event, the underlying asset (the reference obligation of the reference entity), or a cash settlement amount to be determined with reference to the market value of the underlying asset in accordance with the terms of the contract, would be delivered by the issuer of the note.
- (vii) Included in the provision for diminution in value for investment securities above for the year are specific provision and interest/income-in-suspense transferred from loans, advances and financing as a result of loans converted to investment securities as follows:

Group		Bank	
2005	2004	2005	2004
RM'000	RM'000	RM'000	RM'000
23,152	147,056	23,152	129,844
404	14 882	404	5.535
	2005 RM'000	2005 2004 RM'000 RM'000 23,152 147,056	2005         2004         2005           RM'000         RM'000         RM'000           23,152         147,056         23,152

# 8. INVESTMENT SECURITIES (CONT'D.)

(viii) Included in foreign private debt securities of the Group and the Bank above is an amount of USD10,000,000 (2004: Nil) or Ringgit Malaysia equivalent of RM38,000,000 (2004: Nil) pledged with the New York State Banking Department in satisfaction of capital equivalency deposit requirements. In the previous year, the pledge was by way of cash deposits as disclosed in

# 9. LOANS, ADVANCES AND FINANCING

	Group		Bank	
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Overdrafts	13,613,333	13,520,006	13,602,819	13,500,944
Term loans				
- Fixed rate	5,410,182	5,539,708	5,165,004	5,120,578
<ul> <li>Floating rate</li> </ul>	80,731,590	78,022,308	76,554,327	64,146,529
Credit card receivables	1,965,364	1,801,054	1,965,364	1,429,191
Bills receivable	1,315,885	967,646	1,533,690	963,398
Trust receipts	2,701,106	2,188,718	2,684,336	2,177,759
Claims on customers under				
acceptance credits	11,934,883	9,528,189	11,911,517	9,502,374
Hire purchase and block				
discounting receivables	20,181,854	17,014,339	20,033,325	4,459,482
Floor stocking receivables	148,668	116,744	148,668	68,590
Lease receivables	24,892	39,410	3,628	_
Factored receivables	92,791	37,256	92,612	37,077
Staff loans	1,009,427	1,060,504	968,103	810,876
Housing loans to				
- Executive directors of the Bank	428	219	428	219
<ul> <li>Executive directors of subsidiaries</li> </ul>	2,194	1,993	2,194	1,519
Others	238,165	267,790	_	_
	139,370,762	130,105,884	134,666,015	102,218,536
Unearned interest and income	(11,914,492)	(11,652,467)	(11,871,161)	(8,725,941)
Gross loans, advances and financing Provision for bad and doubtful debts	127,456,270	118,453,417	122,794,854	93,492,595
- Specific	(3,541,718)	(3,634,101)	(3,249,740)	(2,688,326)
– General	(2,810,356)	(3,625,584)	(2,596,076)	(2,689,417)
Interest/income-in-suspense	(1,510,382)	(1,899,382)	(1,467,406)	(1,396,440)
Net loans, advances and financing	119,593,814	109,294,350	115,481,632	86,718,412

(i) Loans, advances and financing analysed by their economic purposes are as follow

Loans, advances and financing a	nalysed by their	economic purp	oses are as follo	WS:
		Group	Bank	
	2005	2004	2005	2004
Domestic energtions:	RM'000	RM'000	RM'000	RM'000
Domestic operations:	2 140 GEE	0.005.000	0 146 601	0.060.701
Agriculture	2,148,655	2,295,383	2,146,681	2,263,791
Mining and quarrying	172,366	211,631	167,311	201,387
Manufacturing	12,109,259	12,986,979	12,033,307	12,659,240
Electricity, gas and water	1,612,109	1,770,947	1,601,536	1,751,147
Construction	6,081,521	6,213,481	5,950,597	5,437,549
Real estate	1,648,017	1,586,567	1,600,362	1,473,110
Purchase of landed properties:	04 400 440	04 000 005	04.000.007	17 501 017
- Residential	24,102,140	21,922,395	24,068,297	17,581,817
- Non-residential	6,358,038	6,136,783	6,358,038	4,940,639
- Less Islamic loans sold to	(	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(	
Cagamas	(477,300)	(114,380)	(477,300)	(114,380)
General commerce	8,362,646	6,696,875	8,305,002	6,150,848
Transport, storage and				
communication	1,222,438	1,443,847	1,198,115	1,345,754
Finance, insurance and				
business service	11,540,412	11,383,087	11,762,889	11,235,411
Purchase of securities	7,296,973	6,684,334	7,045,749	4,443,384
Purchase of transport vehicles	11,434,911	10,043,289	11,432,561	34,395
- Less Islamic loans sold to				
Cagamas	(270,216)	(351,994)	(270,216)	_
Consumption credit	4,471,174	4,161,734	4,468,373	3,465,493
Others	4,054,909	2,991,656	4,030,476	2,773,109
	101,868,052	96,062,614	101,421,778	75,642,694
Labuan Offshore	3,877,932	4,048,468	_	_
Total domestic operations	105,745,984	100,111,082	101,421,778	75,642,694
Overseas operations:				
Singapore	17,907,807	14,987,617	18,081,107	14,987,617
United States of America	581,387	407,307	581,387	407,307
United Kingdom	225,769	142,283	225,769	142,283
Hong Kong	1,397,304	1,330,594	1,397,304	1,330,594
Brunei	203,023	265,031	203,023	265,031
Vietnam	363,802	262,077	363,802	262,077
Cambodia	83,219	69,249	83,219	69,249
China	437,465	385,743	437,465	385,743
Papua New Guinea	36,731	29,535	407,400	505,745
Philippines	431,045	404,837	_	_
Indonesia	431,045	58,062	_	_
	21,710,286	18,342,335	21,373,076	17,849,901
	127,456,270	118,453,417	122,794,854	93,492,595

# 9. LOANS, ADVANCES AND FINANCING (CONT'D.)

(ii) The maturity structure of loans, advances and financing is as follows:

	Group			Bank
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Maturity within one year	50,420,802	48,682,962	49,426,065	44,305,659
One year to three years	8,700,713	10,837,391	7,900,219	6,023,639
Three years to five years	14,333,599	14,821,650	12,907,830	8,350,988
After five years	54,001,156	44,111,414	52,560,740	34,812,309
	127,456,270	118,453,417	122,794,854	93,492,595

(iii) Movements in the non-performing loans, advances and financing (including interest and income receivables) are as follows:

	2005 RM'000	Group 2004 RM'000	2005 RM'000	Bank 2004 RM'000
Gross balance at beginning of year Classified during the year	12,296,828 7,419,930	13,057,013 6,964,811	9,458,681 6,426,948	9,799,074 5,481,905
Transfer from the finance subsidiary	_	_	2,476,787	_
Recovered/regularised during the year Amount written off Converted to investment	(5,902,562) (2,726,172)	(5,646,100) (1,907,297)	(5,366,996) (2,567,616)	(4,217,085) (1,526,796)
securities Exchange differences and expenses debited to	(23,556)	(220,440)	(23,556)	(135,379)
customers' accounts	55,494	48,841	55,044	56,962
Gross balance at end of year Less:	11,119,962	12,296,828	10,459,292	9,458,681
<ul><li>Specific provision</li><li>Interest/income-in-suspense</li></ul>	(3,541,718) (1,510,382)	(3,634,101) (1,899,382)	(3,249,740) (1,467,406)	(2,688,326 (1,396,440
Net balance	6,067,862	6,763,345	5,742,146	5,373,915
Gross loans, advances and financing Add: Islamic loans sold to	127,456,270	118,453,417	122,794,854	93,492,595
Cagamas	747,516	466,374	747,516	114,380
Less:	128,203,786	118,919,791	123,542,370	93,606,975
<ul><li>Specific provision</li><li>Interest/income-in-suspense</li></ul>	(3,541,718) (1,510,382)	(3,634,101) (1,899,382)	(3,249,740) (1,467,406)	(2,688,326) (1,396,440)
Net loan, advances and financing (including Islamic loans sold to Cagamas)	123,151,686	113,386,308	118,825,224	89,522,209
Ratio of net non-performing loans	4.93%	5.96%	4.83%	6.00%

(iv) Movements in the provision for bad and doubtful debts and interest/income-in-suspense are as follows:

TOTIOWS.	Group		E	Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000		
Specific provision						
Balance at beginning of year	3,634,101	4,551,771	2,688,326	3,405,370		
Provision made during the year	2,641,324	2,269,451	2,124,527	1,069,534		
Transfer from the finance						
subsidiary	_	_	772,431	_		
Amount written back in respect						
of recoveries	(707,911)	(1,590,052)	(430,957)	(491,056)		
Amount written off	(1,949,754)	(1,379,029)	(1,828,805)	(1,085,909)		
Transfer from/(to) general						
provision	7,289	(11,428)	7,237	(11,801)		
Transfer to provision for						
diminution in value of						
investments	(23,152)	(147,056)	(23,152)	(129,844)		
Transfer to provision for						
restructured/rescheduled	()	()	()	(== ===)		
loans and financing	(65,632)	(63,893)	(65,632)	(76,227)		
Exchange differences	5,453	4,337	5,765	8,259		
Balance at end of year	3,541,718	3,634,101	3,249,740	2,688,326		
General provision						
Balance at beginning of year	3,625,584	3,474,440	2,689,417	2,590,235		
Provision made during the year	22,934	184,413		84,768		
Amount written back	(833,555)	(47,147)	(88,753)			
Transfer (to)/from specific	(222,230)	(,)	(55,156)			
provision	(7,289)	11,428	(7,237)	11,801		
Exchange differences	2,682	2,450	2,649	2,613		
Balance at end of year	2,810,356	3,625,584	2,596,076	2,689,417		

# 9. LOANS, ADVANCES AND FINANCING (CONT'D.)

		Group	_	ank
0	2005	2004	2005	2004
General provision (Cont'd.) As a percentage of total loans (including Islamic loans sold to Cagamas, less specific provision and interest/income				
-in-suspense)	2.28%	3.20%	2.18%	3.00%
As a percentage of total risk-weighted assets for credit risk excluding deferred				
tax assets	2.11%	2.92%	2.07%	2.81%
	D151000	D111000	D141000	D141000
	RM'000	RM'000	RM'000	RM'000
Interest/income-in-suspense	4 000 000	4 007 040	4 000 440	4 400 000
Balance at beginning of year Provision made during the year	1,899,382	1,897,643	1,396,440	1,433,206 800,800
Transfer from the finance	934,875	1,097,583	837,200	000,000
subsidiary	_	_	470,402	_
Amount written back in respect			470,402	
of recoveries	(511,124)	(607,847)	(456,901)	(410,380)
Amount written off	(772,030)	(492,652)	(738,811)	(440,887)
Transfer to provision for diminution in value of	, , ,	, ,	, ,	, ,
investments	(404)	(14,882)	(404)	(5,535)
Transfer from/(to) interest/ income-in-suspense for restructured/rescheduled	, ,	, ,	` '	( , ,
loans and financing	(43,566)	14,851	(43,566)	14,851
Exchange differences	3,249	4,686	3,046	4,385
Balance at end of year	1,510,382	1,899,382	1,467,406	1,396,440

(v) Included in loans, advances and financing of the Group and the Bank are bankers' acceptances sold under repurchase agreements amounting to RM5,937,328,955 (2004: RM3,085,811,500).

# 10. OTHER ASSETS

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Interest receivable Other debtors, deposits and	485,023	476,818	459,627	416,198
prepayments	1,023,970	1,188,261	479,448	357,093
Foreclosed properties	117,266	116,128	54,524	54,689
Investment properties	38,074	70,219	_	_
	1,664,333	1,851,426	993,599	827,980

# 11. STATUTORY DEPOSITS WITH CENTRAL BANKS

	Group		Bank	
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
With Bank Negara Malaysia	3,629,927	3,122,298	3,547,000	2,406,000
With other Central Banks	598,854	521,901	504,998	449,634
	4,228,781	3,644,199	4,051,998	2,855,634

The non-interest-bearing statutory deposits maintained with Bank Negara Malaysia are in compliance with Section 37(1)(c) of the Central Bank of Malaysia Act, 1958 (Revised 1994), the amounts of which are determined as set percentages of total eligible liabilities. The statutory deposits of the foreign branches and subsidiaries are denominated in foreign currencies and maintained with the Central Banks of respective countries, in compliance with the applicable legislations.

# 12. INVESTMENT IN SUBSIDIARIES

	Dalik		
	2005	2004	
	RM'000	RM'000	
Unquoted shares, at cost			
- In Malaysia	1,589,108	1,518,057	
- Outside Malaysia	669,672	693,974	
	2,258,780	2,212,031	
Less: Provision for diminution in value	(342,802)	(342,802)	
	1,915,978	1,869,229	

# 12. INVESTMENT IN SUBSIDIARIES (CONT'D.)

(a) Transfer of the business of the finance subsidiary, Mayban Finance Berhad, to the Bank.

The value of the assets and liabilities of the finance company business of Mayban Finance Berhad which were transferred to the Bank as a result of transfer of business as described in Note 46(b) are as follows:

	RM'000
Cash and short-term funds	202,413
Investment securities	934,575
Loans, advances and financing	18,815,944
Other assets	135,526
Statutory deposits with Bank Negara Malaysia	629,790
Investment in subsidiaries	52,488
Property, plant and equipment	155,469
Deposits from customers	(13,722,147)
Deposits and placements of banks and other financial institutions	(229,857)
Obligations on securities sold under repurchase agreements	(90,000)
Recourse obligation on loans sold to Cagamas	(3,611,553)
Other liabilities	(811,269)
Net assets transferred	2,461,379
Less: Net dividends received	(2,077,774)
Add: Adjustment on the carrying amount of net assets upon completion	
of the transfer	483,276
Amount due to Mayban Finance Berhad, arising from transfer of net assets	
of the finance company business (Note 17)	866,881

Mayban Finance Berhad has subsequently changed its name to Myfin Berhad after the transfer of business.

Issued and Paid-up

Effective

# (b) Details of the subsidiaries are as follows:

Name of	Principal	Country of		a and Pald-up nare Capital	-		
Company	Activities	Incorporation		2004	2005 %	rest 2004 %	
Banking PT Bank Maybank Indocorp <sup>8</sup>	Banking	Indonesia	493,819,000,000 1	493,819,000,000 1	93.9	93.9	
Maybank International (L) Ltd.	Offshore banking	Malaysia	<b>10,000,000</b> <sup>2</sup>	10,000,000 ²	100.0	100.0	
Maybank (PNG) Limited <sup>9</sup>	Banking	Papua New Guinea	<b>5,000,000</b> <sup>3</sup>	5,000,000 <sup>3</sup>	100.0	100.0	
Maybank Philippines, Incorporated <sup>8</sup>	Banking	Philippines	3,147,156,390 4	3,147,156,390 4	99.97	99.97	
Finance Myfin Berhad (formerly known as Mayban Finance Berhad)	Ceased finance operations during the financial year	Malaysia	551,250,000	551,250,000	100.0	100.0	
MFSL Limited	Liquidated	Singapore	_	12,000,000 5	_	100.0	
Sifin Berhad	Under member's voluntary liquidation	Malaysia	100,000,000	100,000,000	100.0	100.0	
Aseamlease Berhad	Leasing	Malaysia	20,000,000	20,000,000	100.0	100.0	
Mayban Allied Credit & Leasing Sdn. Bhd.	Financing	Malaysia	10,000,000	10,000,000	100.0	100.0	
Aseam Credit Sdn. Bhd.	Hire purchase	Malaysia	20,000,000	20,000,000	100.0	100.0	
Mayban Factoring Berhad	Factoring	Malaysia	2,000,000	2,000,000	100.0	100.0	
Insurance Mayban Fortis Holdings Berhad	Investment holding	Malaysia	170,570,000	170,570,000	70.0	70.0	
Mayban Life Assurance Bhd	Life insurance	Malaysia	100,000,000	100,000,000	62.0	62.0	
Mayban Life International (Labuan) Ltd.	Offshore life insurance	Malaysia	<b>3,500,000</b> <sup>2</sup>	3,500,000 ²	62.0	62.0	

# 12. INVESTMENT IN SUBSIDIARIES (CONT'D.)

Name of Company	Principal Activities	Country of Incorporation		and Paid-up re Capital 2004	Effective Interest 2005 200 %
Insurance (Cont'd.) Mayban General Assurance Berhad	General insurance	Malaysia	178,171,233	178,171,233	<b>64.8</b> 64.
Mayban Takaful Berhad	Takaful insurance	Malaysia	100,000,000 10	35,000,000	<b>70.0</b> 70.
<b>Investment Banking</b> Aseambankers Malaysia Berhad	Merchant banking	Malaysia	50,116,000	50,116,000	<b>79.69</b> <sup>11</sup> 75
Mayban Securities (Holdings) Sendirian Berhad	Investment holding	Malaysia	162,000,000	162,000,000	<b>100.0</b> 100
Mayban Securities Sendirian Berhad	Stock broking	Malaysia	124,000,000	124,000,000	<b>100.0</b> 100
Mayban Discount Berhad	Discount house	Malaysia	45,000,000	45,000,000	<b>93.89</b> 12 92
Mayban Futures Sdn. Bhd.	Ceased operations	Malaysia	10,000,000	10,000,000	<b>100.0</b> 100
Mayban Securities (HK) Limited <sup>8</sup>	Stockbroking	Hong Kong	30,000,000 °	30,000,000 6	<b>100.0</b> 100
Mayban Securities (Jersey) Limited <sup>9</sup>	Investment holding	United Kingdom	<b>2</b> <sup>7</sup>	<b>2</b> <sup>7</sup>	<b>100.0</b> 100
PhileoAllied Securities (Philippines) Inc. <sup>8</sup>	Stockbroking	Philippines	21,875,000 <sup>4</sup>	21,875,000 4	<b>100.0</b> 100
Budaya Tegas Sdn. Bhd.	Under member's voluntary liquidation	Malaysia	2	2	<b>100.0</b> 100
Asset Management Mayban Indonesia Berhad (formerly known as Maybar Property Trust Management Berhad)	Ceased operations	<b>ody</b> Malaysia	5,000,000	5,000,000	<b>100.0</b> 100
Mayban Unit Trust Berhad	Unit trust fund management	Malaysia	4,000,000	4,000,000	<b>94.92</b> 12 93
Mayban International Trust (Labuan) Berhad	Under member's voluntary liquidation	Malaysia	150,000	150,000	<b>100.0</b> 100
Mayban Offshore Corporate Services (Labuan) Sdn. Bhd.	Under member's voluntary liquidation	Malaysia	2	2	<b>100.0</b> 100
Mayban Trustees Berhad	Trustee services	Malaysia	500,000	500,000	<b>100.0</b> 100
Mayban Ventures Sdn. Bhd.	Venture capital	Malaysia	14,000,000	14,000,000	<b>93.91</b> 12 92
Mayban Venture Capital Company Sdn. Bhd.	Venture capital	Malaysia	2	2	100.0 100

# 12. INVESTMENT IN SUBSIDIARIES (CONT'D.)

		DIARIES (CONT'D.)	Issued	Effective		
Name of Company	Principal Activities	Country of Incorporation		re Capital 2004	Inte 2005	2004
Asset Management Mayban-JAIC Capital Management Sdn. Bhd.	t/Trustees/Cust Investment advisory and administration services	Malaysia	2,000,000	2,000,000	% 47.89 ¹	% <sup>2</sup> 47.2
Mayban Investment Management Sdn. Bhd.	Fund management	Malaysia	5,000,000	5,000,000	92.19 <sup>1</sup>	<sup>2</sup> 90.4
Philmay Property, Inc. <sup>8</sup>	Property leasing and trading	Philippines	100,000,000 4	100,000,000 4	60.0	60.0
Mayban (Nominees) Sendirian Berhad	Nominee services	Malaysia	31,000	31,000	100.0	100.0
Mayban Nominees (Tempatan) Sdn. Bhd.	Nominee services	Malaysia	10,000	10,000	100.0	100.0
Mayban Nominees (Asing) Sdn. Bhd.	Nominee services	Malaysia	10,000	10,000	100.0	100.0
Mayban Nominees (Singapore) Private Limited <sup>8</sup>	Nominee services	Singapore	60,000 <sup>5</sup>	60,000 <sup>5</sup>	100.0	100.0
Mayban Nominees (HongKong) Limited <sup>8</sup>	Nominee services	Hong Kong	<b>3</b> <sup>6</sup>	36	100.0	100.0
Aseam Malaysia Nominees (Tempatan) Sdn. Bhd.	Nominee services	Malaysia	10,000	10,000	79.69 <sup>1</sup>	<sup>2</sup> 75.0
Aseam Malaysia Nominees (Asing) Sdn. Bhd.	Nominee services	Malaysia	10,000	10,000	79.69 <sup>1</sup>	<sup>2</sup> 75.0
Mayfin Nominees (Tempatan) Sdn. Bhd.	Nominee services	Malaysia	10,000	10,000	100.0	100.0
Mayban Securities Nominees (Tempatan) Sdn. Bhd.	Nominee services	Malaysia	10,000	10,000	100.0	100.0
Mayban Securities Nominees (Asing) Sdn. Bhd.	Nominee services	Malaysia	10,000	10,000	100.0	100.0
AFMB Nominees (Tempatan) Sdn. Bhd.	Under member's voluntary liquidation	Malaysia	10,000	10,000	100.0	100.0
Mayban Allied Berhad	Investment holding	Malaysia	753,908,638	753,908,638	100.0	100.0
Anfin Berhad	Under member's voluntary liquidation	Malaysia	106,000,000	106,000,000	100.0	100.0
Mayban Allied Property Holdings Sdn. Bhd.	Dormant	Malaysia	2,000,000	2,000,000	100.0	100.0
PhileoAllied Trustee Berhad	Liquidated	Malaysia	_	150,000	_	100.0
Maysec (Ipoh) Sdn. Bhd.	Under member's voluntary liquidation	Malaysia	100,000,000	100,000,000	100.0	100.0
Maysec Nominees (Asing) Sdn. Bhd. <sup>9</sup>	Under member's voluntary liquidation	Malaysia	2	2	100.0	100.0

# 12. INVESTMENT IN SUBSIDIARIES (CONT'D.)

Name of	Principal	Country of	Issued and Share C		Effec Inte	
Company	Activities	Incorporation	2005	2004	<b>2005</b> %	<b>2004</b> %
Asset Management Maysec Nominees (Tempatan) Sdn. Bhd. <sup>9</sup>		<b>tody (Cont'd.)</b> Malaysia	2	2	100.0	100.0
Mayban Pacific Nominees (Asing) Sdn. Bhd.	Liquidated	Malaysia	-	2	-	100.0
Mayban Pacific Nominees (Tempatan) Sdn. Bhd.	Liquidated	Malaysia	-	10,000	-	100.0
Mayban P.B. Holdings Sdn. Bhd.	Property investment	Malaysia	1,000,000	1,000,000	100.0	100.0
Mayban Property (PNG) Limited <sup>9</sup>	Property investment	Papua New Guinea	<b>2</b> <sup>3</sup>	23	100.0	100.0
Kerlipan Bersinar Sdn. Bhd. <sup>9</sup>	Liquidated	Malaysia	_	7,946,679	_	72.7
Mayban International Trust (Labuan) Ltd.	Trustee services	Malaysia	40,000 <sup>2, 13</sup>	-	100.0	
Inter-City MPC (M) Sdn. Bhd. 9	Mail processing services	Malaysia	14	7,200,000	1	4 72.7

# Note:

- (1) Indonesia Rupiah (IDR)
- (2) United States Dollars (USD)
- (3) Papua New Guinea Kina (Kina)
- (4) Philippines Peso (Peso)
- (5) Singapore Dollars (SGD)(6) Hong Kong Dollars (HKD)
- (7) Great Britain Pound (GBP)
- (8) Audited by firms affiliated with Ernst & Young
- (9) Audited by firms of auditors other than Ernst & Young
- (10) Increase in line with the minimum paid-up share capital requirement stipulated by Bank Negara Malaysia for takaful operators (Note 46(d))
- (11) Increase as a result of additional interest acquired by the Bank from minority shareholders (Note 46(c))
- (12) Increase as a result of the additional interest acquired in Aseambankers Malaysia Berhad (Note 46(c))
- (13) Incorporated during the financial year
- (14) Interest in the Company was disposed off during the year (Note 46(f))

# 13. INVESTMENT IN ASSOCIATES

	Group		Bank	
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Unquoted shares, at cost	14,220	12,720	10,640	9,740
Exchange differences	2,462	1,861	_	_
Share of post-acquisition reserves	3,366	4,326	_	_
	20,048	18,907	10,640	9,740

Represented by the Group's share of:

Net tangible assets **20,048** 18,907

Details of the associates are as follows:

Details of the associates are as folio	WS:			
Name of Company	Effective 2005	Interest 2004	Country of Incorporation	Principal Activities
Computer Recovery Centre Sdn. Bhd.	45%	45%	Malaysia	Computer disaster recovery services
UzbekLeasing International A. O.	35%	35%	Uzbekistan	Leasing
Philmay Holding, Inc.	33%	33%	Philippines	Investment holding
Baiduri Securities Sdn. Bhd.	39%	39%	Brunei	Under members' voluntary liquidation
TX 123 Sdn. Bhd.	50%	50%	Malaysia	E-commerce business
Pelaburan Hartanah Nasional Berhad	30%	30%	Malaysia	Property trust

# 14. PROPERTY, PLANT AND EQUIPMENT

PROPERTY, PLANT AN	ID EQUIPM						
Group	*Properties RM'000	Office Furniture, Fittings, Equipment and Renovations RM'000	Computers and Peripherals RM'000	Electrical and Security Equipment RM'000	Motor Vehicles RM'000	Buildings- in- Progress RM'000	Total RM'000
Cost	11111 000	11111 000	11111 000	11111 000	11111 000	11111 000	11111 000
Balance at 1 July 2004 Additions Disposals Write-offs Transfers Exchange differences	1,214,177 11,759 (14,335) (378) 14,073 (3,757)	(48,249) 39,891	1,021,322 80,949 (1,065) (6,712) (2,263) 2,226	149,468 4,176 (48) (12,182) 2,593 121	19,057 680 (2,180) (1) 229 167	32,374 51,362 — — (57,140) 53	3,135,049 168,879 (31,332) (67,522) (2,617) 238
Balance at 30 June 2005	1,221,539	697,970	1,094,457	144,128	17,952	26,649	3,202,695
	1,221,009	091,910	1,054,457	144,120	17,552	20,043	0,202,033
Accumulated Depreciation and Impairment Losses Balance at 1 July 2004 Accumulated							
depreciation Accumulated	233,281	552,273	833,129	114,327	15,042	_	1,748,052
impairment losses	4,171	4	_	_	_	_	4,175
Charge for the year	237,452	552,277	833,129	114,327	15,042	_	1,752,227
(Note 29)	22,227	61,427	90,595	8,663	1,762	_	184,674
Disposals Write-offs	(2,664) (142)	,	(799) (6,671)	(48) (11,030)	(1,790)	_	(13,050) (65,711)
Exchange differences	837	529	1,528	37	(1) 55	_	2,986
Balance at 30 June 2005	257,710	558,617	917,782	111,949	15,068	_	1,861,126
Analysed as: Accumulated depreciation Accumulated	253,539	558,613 4	917,782	111,949	15,068	_	1,856,951
impairment losses	4,171						4,175
	257,710	558,617	917,782	111,949	15,068	_	1,861,126
Net Book Value At 30 June 2005	963,829	139,353	176,675	32,179	2,884	26,649	1,341,569
At 30 June 2004	976,725	146,374	188,193	35,141	4,015	32,374	1,382,822
Details at 1 July 2003							
Cost Accumulated	1,211,432	662,973	953,733	149,291	18,603	38,947	3,034,979
depreciation	212,683	528,591	746,180	110,317	13,297	_	1,611,068
Accumulated impairment losses	3,938	_	_	_	_	_	3,938
Depreciation charge for 2004 (Note 29)	20,894	54,732	94,524	7,885	2,610		180,645
Impairment loss for 2004 (Note 29)	233	4	_	_	_	_	237
Amount written off (Note 29) At 30 June 2005	236	382	41	1,152	_	_	1,811
At 30 June 2004		156	106	28	559		849

# \* Properties consist of:

	Buildings			Buildings on			
		on	Leasehold Land Leaseho			d Land	
	Freehold Land RM'000	Freehold Land RM'000	Less Than 50 Years RM'000	50 Years or More RM'000	Less Than 50 Years RM'000	50 Years or More RM'000	Total RM'000
Cost							
Balance at 1 July 2004	103,938	430,172	10,052	105,668	109,795	454,552	1,214,177
Additions	_	733	_	_	6,798	4,228	11,759
Disposals	(3,182)	(709)	(494)	(415)	(6,603)	(2,932)	(14,335)
Write-offs	_	_	_	_	_	(378)	(378)
Transfers	_	1,714	_	1,427	_	10,932	14,073
Exchange differences	(1,816)	37	_	(1,255)	136	(859)	(3,757)
Balance at 30 June 2005	98,940	431,947	9,558	105,425	110,126	465,543	1,221,539

# 14. PROPERTY, PLANT AND EQUIPMENT (CONT'D.)

Group (Cont'd.)

\* Properties consist of: (Cont'd.)

		Buildings	_				
	Frankald	On	Leaseho		Leasehol		
	Freehold Land RM'000	Freehold Land RM'000	Less Than 50 Years RM'000	50 Years or More RM'000	Less Than 50 Years RM'000	50 Years or More RM'000	Total RM'000
Accumulated	11111 000	11111 000	11111 000	11111 000	11111 000	11111 000	11111 000
Depreciation and Impairment Losses							
Balance at 1 July 2004 Accumulated		104.400	0.045	44.074	00.000	00.700	000 001
depreciation Accumulated	_	124,486	3,245	14,374	22,380	68,796	233,281
impairment losses		4,004			93	74	4,171
Charge for the year	_	128,490 8,174	3,245 301	14,374 1,139	22,473 1,807	68,870 10,806	237,452 22,227
Disposals		(182)	(174)	(446)	(1,521)	(341)	(2,664)
Write-offs	_		_	_	(·,oz·/)	(142)	(142)
Exchange differences	_	(99)	_	(1,782)	654	2,064	837
Balance at 30 June 2005	_	136,383	3,372	13,285	23,413	81,257	257,710
Analysed as:							
Accumulated depreciation	_	132,379	3,372	13,285	23,320	81,183	253,539
Accumulated		•	0,012	10,200		,	ŕ
impairment losses	_	4,004	_	_	93	74	4,171
		136,383	3,372	13,285	23,413	81,257	257,710
Net Book Value At 30 June 2005	98,940	295,564	6,186	92,140	86,713	384,286	963,829
At 30 June 2004	103,938	301,682	6,807	91,294	87,322	385,682	976,725
			-,				, -
Details at 1 July 2003	101 100	420.200	10 101	100.050	110 000	450.004	1 011 400
Cost Accumulated	101,189	430,390	10,101	103,858	113,830	452,064	1,211,432
depreciation	_	116,715	3,102	11,297	21,625	59,944	212,683
Accumulated							
impairment losses		3,864				74	3,938
Depreciation charge for							
2004		8,506	194	1,274	746	10,174	20,894
Impairment loss for							
2004 (Note 29)		140			93		233
Amount written off							
(Note 29) At 30 June 2005	_	_	_	_	_	(236)	(236)
71. 00 04110 2000						(200)	(200)
		Office					
		Furniture, Fittings,		Electrical			
		Equipment	Computers	and		Buildings-	
Bank	*Dronortico	and Renovations	and	Security	Motor Vehicles	in-	Total
Dalik	RM'000	RM'000	Peripherals RM'000	Equipment RM'000	RM'000	Progress RM'000	RM'000
Cost							
Balance at 1 July 2004 Additions	914,293 21,609	477,034 16,394	857,085 74,207	98,721 1,420	10,275 261	31,702 51,339	2,389,110 165,230
Transfer from the finance subsidiary	134,606	135,816	77,548	34,583	2,006	187	384,746
Disposals	(4,594)	(23)	_	_	(660)	_	(5,277)
Mrita offa	(070)	1344521	(2,403)	(11,139)	_	— (57.447)	(48,372)
	(378) 14 075		_	2 593	_	(5/ 11/)	
Transfers	(378) 14,075 (3,553)	40,449	2,184	2,593 118	147	(57,117) 52	285
Write-offs Transfers Exchange differences  Balance at 30 June 2005	14,075 (3,553)	40,449 1,337	2,184			52	285 <b>2,885,722</b>
Transfers Exchange differences  Balance at 30 June 2005  Accumulated	14,075 (3,553)	40,449 1,337	-	118	147	52	
Transfers Exchange differences  Balance at 30 June 2005  Accumulated Depreciation Balance at 1 July 2004	14,075 (3,553)	40,449 1,337	-	118	147	52	
Transfers Exchange differences  Balance at 30 June 2005  Accumulated Depreciation Balance at 1 July 2004 Charge for the year (Note 29)	14,075 (3,553) <b>1,076,058</b>	40,449 1,337 <b>636,555</b>	1,008,621	118 126,296	147 12,029	52	2,885,722
Transfers Exchange differences  Balance at 30 June 2005  Accumulated Depreciation Balance at 1 July 2004 Charge for the year (Note 29)	14,075 (3,553) <b>1,076,058</b> 194,323	40,449 1,337 <b>636,555</b> 369,747	<b>1,008,621</b> 692,518	118 126,296 88,131	147 12,029 7,753	52	<b>2,885,722</b> 1,352,472
Transfers Exchange differences  Balance at 30 June 2005  Accumulated Depreciation Balance at 1 July 2004 Charge for the year (Note 29) Transfer from the finance subsidiary Disposals	14,075 (3,553) <b>1,076,058</b> 194,323 18,952 17,556 (1,025)	40,449 1,337 <b>636,555</b> 369,747 52,007 119,592 (15)	1,008,621 692,518 82,763 70,325	118 126,296 88,131 6,357 19,922	147 12,029 7,753 1,034	52	2,885,722 1,352,472 161,113 229,279 (1,625)
Transfers Exchange differences  Balance at 30 June 2005  Accumulated Depreciation Balance at 1 July 2004 Charge for the year (Note 29) Transfer from the finance subsidiary	14,075 (3,553) <b>1,076,058</b> 194,323 18,952 17,556	40,449 1,337 <b>636,555</b> 369,747 52,007 119,592 (15)	1,008,621 692,518 82,763	118 126,296 88,131 6,357	147 12,029 7,753 1,034 1,884	52	<b>2,885,722</b> 1,352,472 161,113

A14	Maybank
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# 14. PROPERTY, PLANT AND EQUIPMENT (CONT'D.)

Bank	(Cont'd.)
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	*Properties RM'000	Office Furniture, Fittings, Equipment and Renovations RM'000	Computers and Peripherals RM'000	Electrical and Security Equipment RM'000	Motor Vehicles RM'000	Buildings- in Progress RM'000	Total RM'000
Net Book Value At 30 June 2005	845,960	128,799	164,277	21,822	1,905	26,163	1,188,926
At 30 June 2004	719,970	107,287	164,567	10,590	2,522	31,702	1,036,638
Details at 1 July 2003 Cost Accumulated depreciation	904,321 177,861	438,111 358,784	794,525 615,748	98,853 88,401	9,922 6,882	38,740 —	2,284,472 1,247,676
Depreciation charge for 2004 (Note 29)	16,386	36,415	80,834	3,535	1,447	_	138,617
Amount written off (Note 29) At 30 June 2005	236	326	16	1,151	_	_	1,729
At 30 June 2004	_	114	24	7	_	_	145

* Properties consist of:							
		Buildings			Building	•	
		on	Leaseho		Leasehol		
	Freehold	Freehold	Less Than		Less Than	50 Years	T. 1.1
	Land RM'000	Land RM'000	50 Years RM'000	or More RM'000	50 Years RM'000	or More RM'000	Total RM'000
Cost							
Balance at 1 July 2004	70,996	357,890	8,165	74,955	57,467	344,820	914,293
Additions	9,850	733	_	_	6,798	4,228	21,609
Transfer from the							
finance subsidiary	17,885	35,125	1,612	21,563	2,146	56,275	134,606
Disposals	(1,515)	(347)	(365)	(159)	(1,302)	(906)	(4,594)
Write-offs	_	_	_	_	_	(378)	(378)
Transfers	_	1,715	_	1,427	_	10,933	14,075
Exchange differences	(1,434)	48	_	(1,255)	5	(917)	(3,553)
Balance at 30 June 2005	95,782	395,164	9,412	96,531	65,114	414,055	1,076,058
Accumulated							
Depreciation							
Balance at 1 July 2004	_	109,626	2,693	12,119	13,293	56,592	194,323
Transfer from the							
finance subsidiary	_	7,811	527	1,623	720	6,875	17,556
Charge for the year	_	7,636	291	904	609	9,512	18,952
Disposals	_	(125)	(160)	(74)	(429)	(237)	(1,025)
Write-offs	_	_	_	_	_	(142)	(142)
Exchange differences	_	(85)	_	(1,782)	268	2,033	434
Balance at 30 June 2005	_	124,863	3,351	12,790	14,461	74,633	230,098
Net Book Value							
At 30 June 2005	95,782	270,301	6,061	83,741	50,653	339,422	845,960
At 30 June 2004	70,996	248,264	5,472	62,836	44,174	288,228	719,970
	. 0,000	2.0,20.	<u> </u>	02,000	,		
Details at 1 July 2003							
Cost	67,406	356,467	7,699	73,145	57,209	342,395	904,321
Accumulated							
depreciation		102,932	2,537	9,458	12,942	49,992	177,861
Depreciation charge for 2004	_	7,156	156	858	260	7,956	16,386
2001		7,100	100		200	7,000	10,000
Amount written off							
(Note 29)							
At 30 June 2005	_	_	_	_	_	(236)	(236)

# 15. DEPOSITS FROM CUSTOMERS

		Group	Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000	
Demand deposits	26,002,946	23,472,718	25,437,930	22,850,926	
Savings deposits	22,947,897	22,175,092	22,697,326	20,356,877	
Fixed deposits	76,880,060	72,410,709	64,903,315	52,390,449	
Negotiable instruments of deposits	5,237,142	5,307,423	5,237,142	1,270,625	
	131,068,045	123,365,942	118,275,713	96,868,877	

The maturity structure of fixed deposits and negotiable instruments of deposits are as follows: Group

	aroup	Dalik		
2005	2004	2005	2004	
RM'000	RM'000	RM'000	RM'000	
63,382,824	60,954,806	51,689,480	39,972,160	
15,360,483	14,741,009	15,293,703	12,430,074	
2,827,416	1,475,255	2,815,195	907,992	
361,296	366,119	323,925	330,805	
185,183	180,943	18,154	20,043	
82,117,202	77,718,132	70,140,457	53,661,074	
	RM'000 63,382,824 15,360,483 2,827,416 361,296 185,183	2005         2004           RM'000         RM'000           63,382,824         60,954,806           15,360,483         14,741,009           2,827,416         1,475,255           361,296         366,119           185,183         180,943	2005         2004         2005           RM'000         RM'000         RM'000           63,382,824         60,954,806         51,689,480           15,360,483         14,741,009         15,293,703           2,827,416         1,475,255         2,815,195           361,296         366,119         323,925           185,183         180,943         18,154	

(ii) The deposits are sourced from the following customers:

		Group	Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	2004 Rm'000	
Business enterprises	52,297,166	50,779,881	43,737,516	36,988,103	
Individuals	63,788,782	61,386,721	63,411,919	53,683,983	
Government and statutory					
bodies	8,147,680	5,125,802	5,064,055	2,633,765	
Others	6,834,417	6,073,538	6,062,223	3,563,026	
	131,068,045	123,365,942	118,275,713	96,868,877	

# 16. DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

		Group	Bank		
	2005	2004	2005	2004	
	RM'000	RM'000	RM'000	RM'000	
Licensed banks	13,258,419	9,516,899	15,804,783	10,091,985	
Licensed finance companies	303,427	342,118	54,113	400,815	
Licensed merchant banks	9,998	78,140	9,998	76,931	
Licensed discount houses	94,600	479,250	94,600	479,250	
Other financial institutions	4,694,738	4,081,799	3,910,700	3,128,356	
	18,361,182	14,498,206	19,874,194	14,177,337	

# 17. OTHER LIABILITIES

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Interest payable	726,507	597,825	710,358	516,673
Provision for outstanding claims	191,190	193,866	_	_
Unearned premium reserves	109,969	90,042	_	_
Provision for commitments and contingencies Profit equalisation reserves	7,208	991	_	_
(IBS operations)	250,839	167,108	238,604	134,311
Provisions and accruals	421,271	528,112	518,443	399,270
Due to brokers and clients	115,183	93,787	_	_
Deposits and other creditors	1,307,975	1,501,665	1,672,998	765,696
	3,130,142	3,173,396	3,140,403	1,815,950

Movements in provisions are as follows:	Group		Ва	Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000	
For outstanding claims:					
Balance at beginning of year	193,866	200,834	_	_	
Provision made during the year	_	88,585	_	_	
Utilised during the year	(4,070)	(96,240)	_	_	
Exchange differences	1,394	687	_	_	
Balance at end of year	191,190	193,866	_	_	
For commitments and contingencies:					
Balance at beginning of year	991	300	_	_	
Provision made during the year	6,217	691	_	_	
Balance at end of year	7,208	991	_	_	

Included in deposits and other creditors of the Bank is an amount of RM866,881,000 (2004: Nil) arising from the transfer of business (Note 12(a)), due to Myfin Berhad (formerly known as Mayban Finance Berhad), a subsidiary of the Bank, which is unsecured, interest-free and has no fixed terms of repayment.

# 18. RECOURSE OBLIGATION ON LOANS SOLD TO CAGAMAS

	Group		В	ank
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
At 1 July 2004/2003	6,532,046	6,661,965	2,711,118	2,289,153
Transfer from the finance subsidiary	_	_	3,611,553	_
Amount sold during the year	532,090	2,060,880	532,090	1,060,835
Repayment forwarded	(2,073,363)	(2,190,799)	(1,863,988)	(638,870)
At 30 June 2005/2004	4,990,773	6,532,046	4,990,773	2,711,118

This relates to proceeds received from conventional housing loans and hire purchase loans sold directly to Cagamas Berhad with recourse to the Bank (the loan portfolio and the related recourse obligation on loans sold to Cagamas of its finance subsidiary were transferred to the Bank on 1 October 2004). Under the agreement, the Bank undertakes to administer the loans on behalf of Cagamas Berhad and to buy back any loans which are regarded as defective based on pre-determined and agreed-upon prudential criteria.

# 19. PROVISION FOR TAXATION AND ZAKAT

	Group		Bank	
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Taxation	879,033	926,456	854,597	789,516
Zakat	1,172	5,874	917	484
	880,205	932,330	855,514	790,000

# 20. DEFERRED TAX

	Group		Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000	
At 1 July 2004/2003	(1,250,837)	(1,102,220)	(989,362)	(855,546)	
Recognised in the income					
statement (net) (Note 34)	198,573	(141,688)	(32,190)	(133,816)	
Transfer from/(to) provision for					
taxation	109,800	(7,866)	109,800	_	
Exchange differences	(797)	937	_	_	
At 30 June 2005/2004	(943,261)	(1,250,837)	(911,752)	(989,362)	
Presented after appropriate offsetting as follows:					
Deferred tax assets, net	(963,946)	(1,261,643)	(911,752)	(989,362)	
Deferred tax liabilities, net	20,685	10,806	_	_	

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred income taxes relates to the same fiscal authority.

The components and movements of deferred tax assets and liabilities during the financial year prior to offsetting are as follows:

Provision for

# Deferred Tax Assets of the Group:

	Loan Loss and Provisions and Interest/ Income Suspended RM'000	Diminution in Value of Investments and Amortisation of Premiums RM'000	Provision for Liabilities RM'000	Other Temporary Differences RM'000	Total RM'000
At 1 July 2004	(998,029)	(148,910)	(88,935)	(57,917)	(1,293,791)
Recognised in the income statement Transferred from provision	253,819	(1,436)	(6,186)	(26,253)	219,944
for taxation	_	109,800	_	_	109,800
Exchange differences	_	_	_	(816)	(816)
At 30 June 2005	(744,210)	(40,546)	(95,121)	(84,986)	(964,863)
At 1 July 2003	(979,213)	(83,708)	(75,332)	(22,022)	(1,160,275)
Recognised in the income statement	(18,816)	(73,440)	(13,603)	(36,877)	(142,736)
Transferred to provision for taxation	_	8,238	_	_	8,238
Exchange differences	_	_	_	982	982
At 30 June 2004	(998,029)	(148,910)	(88,935)	(57,917)	(1,293,791)

# 20. DEFERRED TAX (CONT'D.)

# Deferred Tax Liabilities of the Group:

	Accelerated Capital Allowance RM'000	Accretion of Discounts on Investments RM'000	Other Temporary Differences RM'000	Total RM'000
At 1 July 2004	32,060	697	10,197	42,954
Recognised in the income statement	(28,712)	401	6,940	(21,371)
Exchange differences	6	(1)	14	19
At 30 June 2005	3,354	1,097	17,151	21,602
At 1 July 2003	33,077	16,307	8,671	58,055
Recognised in the income statement	(970)	492	1,526	1,048
Transferred to provision for taxation	_	(16,104)	_	(16,104)
Exchange differences	(47)	2	_	(45)
At 30 June 2004	32,060	697	10,197	42,954

# Deferred Tax Assets of the Bank:

		Provision for Diminution in			
	Loan Loss and Provisions and Interest/ Income Suspended RM'000	Value of Investments and Amortisation of Premiums RM'000	Provision for Liabilities RM'000	Other Temporary Differences RM'000	Total RM'000
At 1 July 2004	(769,111)	(131,405)	(73,347)	(37,607)	(1,011,470)
Recognised in income statement Transfer from provision for	42,210	(7,315)	(17,883)	(22,178)	(5,166)
taxation	_	109,800	_	_	109,800
At 30 June 2005	(726,901)	(28,920)	(91,230)	(59,785)	(906,836)
At 1 July 2003	(741,340)	(61,421)	(60,457)	(11,864)	(875,082)
Recognised in income statement	(27,771)	(69,984)	(12,890)	(25,743)	(136,388)
At 30 June 2004	(769,111)	(131,405)	(73,347)	(37,607)	(1,011,470)

# **Deferred Tax Liabilities of the Bank:**

	(Decelerated)/ Accelerated Capital Allowance RM'000
At 1 July 2004	22,108
Recognised in the income statement	(27,024)
At 30 June 2005	(4,916)
At 1 July 2003	19,536
At 1 July 2003 Recognised in the income statement	19,536 2,572

Deferred tax assets have not been recognised in respect of the following items:

	Group		
	2005 RM'000	2004 RM'000	
Unutilised tax losses	69,537	96,088	
Unabsorbed capital allowances	1,160	4,099	
Loan loss and provisions and interest suspended	24,259	36,824	
Others	11,666	9,191	
	106,622	146,202	

The unutilised tax losses and unabsorbed capital allowances are available for offset against future taxable profits of the respective subsidiaries in which those items arose. Deferred tax assets have not been recognised in respect of those items as they may not be used to offset taxable profits of other subsidiaries in the Group. They have arisen in subsidiaries that have past losses of which the deferred tax assets are recognised to the extent that future taxable profits will be available.

# 21. SUBORDINATED OBLIGATIONS

	Group and Bank		
	2005	2004	
	RM'000	RM'000	
USD250 million subordinated notes due in 2005	950,000	950,000	
RM610 million subordinated bonds due in 2011	610,000	610,000	
USD380 million subordinated notes due in 2012	1,444,000	1,444,000	
	3.004.000	3.004.000	

On 27 September 1995, the Bank issued USD250 million nominal value Subordinated Notes through its New York Branch. The Notes bear interest of 7.125% per annum payable semi-annually in arrears in March and September each year and are due in September 2005. The Notes will, subject to the prior consent of Bank Negara Malaysia, be redeemable in whole but not in part, at the option of the Bank in the event of changes affecting taxation in Malaysia as described under "Terms and Conditions of the Notes — Optional Redemption upon the Imposition of Taxation".

On 16 May 2001, the Bank issued RM610 million nominal value Subordinated Bonds with a fixed coupon rate of 5.65% per annum payable semi-annually in arrears in November and May each year, subject to the revision of interest explained below and are due in May 2011. The Bank may, subject to the prior consent of Bank Negara Malaysia, redeem the Bonds, in whole but not in part, any time on or after the 5th year from Issue Date at 100% of the principal amount together with accrued interest. Should the Bank decide not to exercise its call option on the first permissible call date, then the coupon rate will be stepped up to 6.65% per annum from the beginning of the 6th year to the final maturity date.

On 6 June 2002, the Bank issued USD380 million nominal value Subordinated Notes with a fixed coupon rate of 6.125% per annum payable semi-annually in arrears in January and July each year, subject to the revision of interest explained below and are due in July 2012. The Bank may, subject to the prior consent of Bank Negara Malaysia, redeem the Notes, in whole but not in part, any time on or after the 5th year from issue date at 100% of the principal amount together with accrued interest. Should the Bank decide not to exercise its call option on the first permissible call date, then the coupon rate will be revised to an equivalent to 3.23% above the US Treasury Rate per annum from the beginning of the 6th year to the final maturity date.

All the Notes and Bonds above constitute unsecured liabilities of the Bank and are subordinated to the senior indebtedness of the Bank in accordance with the respective terms and conditions of their issues and qualify as Tier 2 capital for the purpose of determining the capital adequacy ratio of the Bank.

# 22. SHARE CAPITAL

	Number of Ordinary Shares of RM1 Each		Amount		
	2005 '000	2004 '000	2005 RM'000	2004 RM'000	
Authorised:					
At 1 July 2004/2003	4,000,000	4,000,000	4,000,000	4,000,000	
Created during the year	6,000,000	_	6,000,000	_	
At 30 June 2005/2004	10,000,000	4,000,000	10,000,000	4,000,000	
Issued and fully paid:					
At 1 July 2004/2003	3,600,172	3,589,465	3,600,172	3,589,465	
Bonus issue appropriated					
from retained profits Shares issued under the	_	1,111	_	1,111	
Maybank Group Employee					
Share Option Scheme	120,881	9,596	120,881	9,596	
At 30 June 2005/2004	3,721,053	3,600,172	3,721,053	3,600,172	

During the year, the Bank increased its issued and paid-up capital from RM3,600,171,921 to RM3,721,052,721 via issuance of 120,880,800 new ordinary shares of RM1 each for cash, to eligible persons who exercised their options under the current Maybank Group Employee Share Option Scheme (ESOS) which commenced on 26 August 2004, for a period of 5 years.

The bonus shares issued in the previous financial year arose from the previous Employee Share Option Scheme, which expired on 22 June 2003.

The terms of the current ESOS includes provision for the participation of non-executive directors. The maximum number of ordinary shares of RM1 each in the Bank available under the ESOS should not exceed 15% of the total number of issued and paid-up capital of the Bank at any point of time during the duration of the scheme. Other principal features of the ESOS are as follows:

- (a) The employees eligible to participate in the ESOS must be employed and on the payroll of the Bank and its subsidiaries for a continuous period of at least twenty four (24) months including service during the probation period and is confirmed in service;
- (b) The non-executive directors eligible to participate in the ESOS must have been a Non-Executive Director of the Group for a continuous period of at least twenty four (24) months;
- (c) The entitlement under the ESOS for the Executive Directors and Non-Executive Directors, including any persons connected to the directors is subject to the approval of the shareholders of the Bank in a general meeting;
- (d) The ESOS shall be in force for a period of five (5) years from its commencement and no further options under the scheme will be granted thereafter unless the shareholders of the Bank in a general meeting agree to continue with the ESOS for a further period of five (5) years with or without variations, and subject to the approvals of relevant authorities, provided that the duration of the ESOS including any extension, if any, shall not exceed a total period of ten (10) years from its commencement;

### 22. SHARE CAPITAL (CONT'D.)

- (e) The new ordinary shares in the Bank allotted upon any exercise of options under the scheme will upon allotment, rank pari passu in all aspects with the then existing ordinary shares in the Bank, except that the new ordinary shares so issued will not rank for any dividends or other distribution declared, made or paid to shareholders prior to the date of allotment of such new ordinary shares, and will be subject to all the provisions of the Article of Association of the Bank relating to transfer, transmission and otherwise; and
- (f) The subscription price shall be at a discount, within the limit allowed by the relevant authorities from time to time and shall be decided by the ESOS Committee at its discretion, to the weighted average market price of the shares as shown in the daily official list issued by Bursa Malaysia Securities Berhad for the five (5) market days immediately preceding the date of offer, but shall in no event be less than the par value of the shares.

The terms of share options outstanding as at the end of the financial year are as follows:

	Number of Share Options					
Expiry Date	Exercise Price RM	At 1.7.2004 '000	Granted '000	Exercised '000	Lapsed	At 30.6.2005 '000
25.8.2009	9.23	_	234,591	(111,973)	(3,344)	119,274
25.8.2009	9.87	_	30,618	(8,908)	(308)	21,402
		_	265,209	(120,881)	(3,652)	140,676
	Date 25.8.2009	Date         Price           RM           25.8.2009         9.23	Date         Price RM         1.7.2004           25.8.2009         9.23         —	Expiry Date         Exercise Price RM         At 1.7.2004 Granted '000 '000           25.8.2009         9.23         — 234,591           25.8.2009         9.87         — 30,618	Expiry Date         Exercise Price RM         At 1.7.2004 7000         Granted 7000         Exercised 7000           25.8.2009         9.23         — 234,591         (111,973)           25.8.2009         9.87         — 30,618         (8,908)	Expiry         Exercise         At Date         Price RM         1.7.2004 '000         Granted '000 '000 '000 '000 '000         Lapsed '000 '000 '000           25.8.2009         9.23         — 234,591 (111,973) (3,344) (308)         (308)

Number of share options vested:

	2005 '000	2004 '000
At 1 July	_	_
At 30 June	190,125	_

Details of share options exercised during the financial year and the fair value, at exercise date, of ordinary shares issued are as follows:

Exercise date	Exercise Price RM	Fair Values of Ordinary Shares RM	Number of Share Options '000	Considerations Received RM'000
1.9.2004 to 30.6.2005	9.23	10.40 - 12.70	111,973	1,033,511
29.10.2004 to 30.6.2005	9.87	10.40 - 12.70	8,908	87,921
Less: Par value of ordinary shares				1,121,432 (120,881)

1,000,551

# 23. RESERVES

Share premium

	Group		Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000	
Non-distributable:	NW 000	NIVI UUU	NW UUU	NIWI UUU	
Share premium	1,501,117	500,566	1,501,117	500,566	
Statutory reserves	3,965,468	4,274,198	3,871,038	3,636,325	
Capital reserve	15,250	15,250	_	_	
Exchange fluctuation reserve	49,238	38,188	89,419	79,936	
	5,531,073	4,828,202	5,461,574	4,216,827	
Distributable:					
Retained profits (Note 24)	7,149,183	6,195,062	5,996,652	4,282,034	
Total reserves	12,680,256	11,023,264	11,458,226	8,498,861	

The statutory reserves are maintained in compliance with the requirements of Bank Negara Malaysia and certain Central Banks of the respective countries in which the Group and the Bank operate and are not distributable as cash dividends.

The capital reserve of the Group arose from the capitalisation of bonus issue in certain subsidiaries in previous years.

# 24. RETAINED PROFITS

The Bank has sufficient tax credit under Section 108 of the Income Tax Act, 1967 to frank the payment of dividends out of its entire retained profits as at 30 June 2005.

# 25. OPERATING REVENUE

Operating revenue of the Group comprises all types of revenue derived from the businesses of banking, finance, general and life insurance (including takaful), stock broking, discount house, leasing and factoring, trustee and nominee services, unit trust fund management, asset management and venture capital but excluding all transactions between related companies.

Operating revenue of the Bank comprises gross interest income (after adding back net interest/income suspended), fee and commission income, investment income, gross dividends, income from Islamic Banking Scheme operations and other income derived from banking and finance operations.

# 26. INTEREST INCOME

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Loans, advances and financing	5,938,258	5,852,166	5,363,343	4,226,935
Money at call and deposit				
placements with financial institutions	917,236	831,430	829,131	753,109
Securities purchased under				
resale agreements	51,941	20,724	51,941	20,724
Dealing securities	105,447	42,200	78,490	17,166
Investment securities	979,578	981,551	766,132	737,301
Others	19,599	32,492	_	_
	8,012,059	7,760,563	7,089,037	5,755,235
Amortisation of premiums less				
accretion of discounts	(69,238)	(67,746)	(74,457)	(93,494)
Net interest/income suspended	(378,364)	(455,378)	(338,699)	(364,115)
	7,564,457	7,237,439	6,675,881	5,297,626

# 27. INTEREST EXPENSE

	Group		E	Bank
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Deposits and placements of banks				
and other financial institutions	449,256	417,281	442,812	362,728
Deposits from other customers	2,460,107	2,281,187	2,091,410	1,704,664
Loans sold to Cagamas	250,064	294,492	209,296	117,476
Floating rate certificates of deposits	2,708	4,141	2,708	4,141
Subordinated notes	84,230	53,001	84,230	53,001
Subordinated bonds	34,465	34,559	34,465	34,559
Others	23,893	12,848	3,342	5,061
	3,304,723	3,097,509	2,868,263	2,281,630

# 28. NON-INTEREST INCOME

	2005 RM'000	Group 2004 RM'000	2005 RM'000	Bank 2004 RM'000
Fee income:	KIVI UUU	KIVI UUU	KIVI UUU	KIVI UUI
Commission	471,789	404,772	496,098	432,54 <sup>-</sup>
Service charges and fees	488,460	426,319	404,152	328,918
Guarantee fees	81,575	84,334	79,101	79,510
Underwriting fees	7,954	8,235	531	2,80
Brokerage income	65,664	68,323	_	_,,,,,
Other fee income	42,488	29,891	28,419	18,65
	1,157,930	1,021,874	1,008,301	862,429
Investment income:				
Net gain/(loss) from sale of				
dealing securities Net gain on disposal of	36,189	(45,924)	(175)	(3,56
investment securities	244,448	158,301	213,027	123,01
	280,637	112,377	212,852	119,449
Gross dividends from:				
Investment securities				
<ul> <li>Quoted outside Malaysia</li> </ul>	874	1,630	_	_
– Quoted in Malaysia	14,382	16,642	10,715	12,66
<ul> <li>Unquoted outside Malaysia</li> </ul>	183	138	183	13
<ul> <li>Unquoted in Malaysia</li> </ul>	3,023	3,334	2,665	1,80
Subsidiaries in Malaysia	_	_	2,929,037	587,86
Associated companies		_		1,35
	18,462	21,744	2,942,600	603,824
Write back of provision for				
diminution in value of	FC 400	00.004	70 054	40 44
investment securities, net	56,100	20,961	76,851	16,14
Other income:				
Foreign exchange profit	295,531	289,460	289,588	282,95
Net premiums written	240,209	212,049		- 40.65
Rental income	8,508	7,090	12,347	10,42
Gain on disposal of property,	40.000	0.000	0 560	7.50
plant and equipment	10,923	8,029	8,569	7,59
Gain on disposal of foreclosed	475	1 051		7
properties Other operating income	475 20 097	1,051	21 520	7; 41.40.
Other operating income	30,987 50,387	25,071	31,528 10 507	41,49
Other non-operating income	59,387	60,288	19,507	12,54
	646,020	603,038	361,539	355,07
	2,159,149	1,779,994	4,602,143	1,956,92

# 29. OVERHEAD EXPENSES

		Group		Bank
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Personnel expenses (Note 30)	1,356,819	1,273,594	1,217,412	974,371
Establishment costs	566,227	511,600	511,282	412,325
Marketing costs	168,075	138,754	130,119	114,555
Administration and general expenses	719,823	668,245	565,243	483,319
	2,810,944	2,592,193	2,424,056	1,984,570
Included in overhead expenses are:				
Directors' fees and remuneration				
(Note 31)	10,772	10,722	5,366	4,287
Rental of leasehold land and premises	74,441	79,403	59,742	59,770
Hire of equipment	6,292	6,342	4,617	4,856
Lease of equipment, net of reversal				
of overprovision in prior year	(66)	155	(76)	155
Auditors' remuneration				
<ul> <li>statutory audit fees</li> </ul>	3,234	3,076	2,412	2,263
- other fees	44	543	_	482
Depreciation of property, plant and				
equipment (Note 14)	184,674	180,645	161,113	138,617
Impairment loss (Note 14)	_	237	_	_
Loss on disposal of property,	00	500		
plant and equipment	92	520	_	_
Property, plant and equipment written off (Note 14)	1,811	849	1,729	145

# 30. PERSONNEL EXPENSES

	Group		В	ank
	2005 RM'000	2004 Rm'000	2005 RM'000	2004 RM'000
Salaries and wages	1,066,921	1,022,445	966,916	789,536
Social security cost	8,444	7,699	6,981	5,463
Pension cost – defined contribution plan	154,991	146.154	141,105	112,223
Other staff related expenses	126,463	97,296	102,410	67,149
	1,356,819	1,273,594	1,217,412	974,371

# 31.

	G	roup	Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Directors of the Bank:				
Executive directors:				
Salary and other remuneration,				
including meeting allowance	1,917	1,755	1,722	1,587
Bonuses	1,717	1,010	1,717	1,010
Pension cost – defined				
contribution plan	605	459	605	459
Benefits-in-kind	226	242	226	242
	4,465	3,466	4,270	3,298
Non-executive directors:				
Fees	1,106	1,078	735	657
Other remuneration	807	821	587	574
Benefits-in-kind	59	59	59	59
	1,972	1,958	1,381	1,29
Directors of the Subsidiaries: Executive directors:				
Salary and other remuneration,				
including meeting allowance	2,744	3,768	_	_
Bonuses	1,069	740	_	_
Pension cost – defined				
contribution plan	273	341	_	_
Benefits-in-kind	905	423		_
	4,991	5,272	_	_
Non-executive directors:				
Fees	358	459	_	_
Other remuneration	176	291	_	_
	534	750	_	_
Total	11,962	11,446	5,651	4,58
Total (excluding benefits-in-kind)	10,772	10,722	5,366	4,28

# 31. DIRECTORS' FEES AND REMUNERATION (CONT'D.)

The remuneration attributable to the President/Chief Executive Officer of the Bank including benefits-inkind during the year amounted to RM1,784,116 (2004: RM1,523,144).

The total directors' fees and remuneration of the Group above has excluded the amount of RM716,350 (2004: RM719,547) which has been allocated to the life, general takaful and family takaful funds.

	Grou	•
	2005	2004
Number of directors of the Bank whose remuneration falls into		
the following bands:		
Number of executive directors:		
Above RM1,000,000	2	1
RM950,000 to RM1,000,000	_	1
RM900,000 to RM950,000	_	1
RM700,001 to RM750,000	1*	_
RM650,001 to RM700,000	1	_
	4	3
Number of non-executive directors:		
RM650,001 to RM700,000	_	1
RM600,001 to RM650,000	1	_
RM250,000 to RM300,000	_	1
RM200,001 to RM250,000	4	3
RM150,001 to RM200,000	2	1
RM100,001 to RM150,000	_	1
RM50,001 to RM100,000	1	1
	8	8
	12	11

<sup>\*</sup> The executive director retired during the financial year.

The directors of the Group and Bank have been granted the following number of options under the ESOS:

#### Executive

	Exercise Price	Gro	oup	Ban	ık
		2005 '000	2004 '000	2005 '000	2004 '000
At 1 July 2004		_	_	_	_
Granted	9.23	2,020	_	1,300	_
	9.87	305	_	208	_
Exercised	9.23	(338)	_	(200)	_
	9.87	(22)	_	(2)	_
At 30 June 2005		1,965	_	1,306	_

# Non-executive

		Gro	oup	Ban	ık
	Exercise	2005	2004	2005	2004
	Price	'000	'000	'000	'000
At 1 July 2004		_	_	_	_
Granted	9.23	5,622	_	2,230	_
	9.87	367	_	_	_
Exercised	9.23	(763)	_	(272)	_
	9.87	(54)	_	_	_
At 30 June 2005		5,172	_	1,958	_

The share options are granted on the same terms and conditions as those offered to other employees of the Group (Note 22).

# 32. LOAN AND FINANCING LOSS AND PROVISIONS

	Group		Bank	
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Provision for bad and doubtful				
debts and financing:				
- Specific (net)	1,933,413	679,399	1,693,570	578,478
- General	(810,621)	137,266	(88,753)	84,768
Bad debts and financing:				
– Written off	15,197	43,558	11,443	13,928
<ul> <li>Recovered</li> </ul>	(360,244)	(355,075)	(310,536)	(234,507)
	777,745	505,148	1,305,724	442,667
Written back on recoveries of				
amounts receivable from Danaharta	(1,765)	(5,207)	(6,128)	(4,671)
Provision/(writeback) for other debts	47,834	(5,484)	(3,365)	1,655
	823,814	494,457	1,296,231	439,651

#### SIGNIFICANT RELATED PARTY TRANSACTIONS AND BALANCES

The Bank's significant transactions and balances with related parties are as follows:

	Bank	
	2005	2004
	RM'000	RM'000
Transactions with subsidiaries and associates:		
ncome:		
nterest on deposits	57,545	62,878
nterest on loans and advances	6,544	745
Dividend income	2,929,037	589,217
Rental of premises	3,825	2,568
Other income	49,413	66,118
	3,046,364	721,526
Expenditure:		
nterest on deposits	25,064	7,848
Other expenses	21,445	18,413
Subscription fee paid to an associate	875	5,192
	47,384	31,453

The Bank's significant transactions and balances with related parties are as	follows:	Bank
	2005 RM'000	2004 RM'000
<b>Transaction with other related party:</b> Professional fees paid to a firm in which the spouse of an		
executive director* is a partner	594	1,016

The directors are of the opinion that all the transactions above have been entered into in the normal course of business and have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

Included in the balance sheet of the Bank are amounts due from/(to) subsidiaries and an associate represented by the following:

Topioconica sy the following:	E	Bank
	2005	2004
	RM'000	RM'000
Amounts due from subsidiaries:		
Current accounts and deposits	3,172,136	1,683,264
Loans, advances and financing	460,295	16,394
Interest and other receivable on deposits	119,107	146,660
	3,751,538	1,846,318
Amounts due to subsidiaries:		
Current accounts and deposits	(3,401,158)	(3,798,743)
Interest payable on deposits	(1,156,902)	(24,563)
Deposits and other creditors	(866,881)	_
	(5,424,941)	(3,823,306)
Deposits by an associate	15,750	3,750

<sup>\*</sup> The executive director retired during the financial year.

# 34. TAXATION AND ZAKAT

Group		Bank	
2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
805,747	1,047,033	1,534,722	920,522
67,166	51,791	59,848	46,622
(55,332)	(42,833)	(54,645)	(42,271)
817,581	1,055,991	1,539,925	924,873
(67,104)	(27,406)	_	_
750,477	1,028,585	1,539,925	924,873
	2005 RM'000 805,747 67,166 (55,332) 817,581 (67,104)	2005	2005         2004         2005           RM'000         RM'000         RM'000           805,747         1,047,033         1,534,722           67,166         51,791         59,848           (55,332)         (42,833)         (54,645)           817,581         1,055,991         1,539,925           (67,104)         (27,406)         —

#### 34. TAXATION AND ZAKAT (CONT'D.)

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 Rm'000
Deferred tax (Note 20):				
Relating to originating and reversal				
of temporary differences (net)	190,536	(124,021)	(30,531)	(118,798)
Under/(over) provision in prior years	8,037	(17,667)	(1,659)	(15,018)
	198,573	(141,688)	(32,190)	(133,816)
Share of tax in associates	255	744	_	_
	949,305	887,641	1,507,735	791,057
Zakat	942	869	855	247
	950,247	888,510	1,508,590	791,304

Domestic income tax is calculated at the Malaysian statutory tax rate of 28% (2004: 28%) of the estimated assessable profit for the year. Taxation for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

A reconciliation of income tax expense applicable to profit before taxation at the statutory income tax rate to income tax expense at the effective income tax rate of the Group and of the Bank is as follows:

Group	2005 RM'000	2004 RM'000
Profit before taxation	3,494,492	3,358,597
Taxation at Malaysian statutory tax rate of 28% (2004: 28%)	978,458	940,407
Effect of different tax rates in other tax jurisdictions	(9,642)	(19,382)
Effect of income not subject to tax	(15,871)	(10,815)
Effect of expenses not deductible for tax purposes	58,342	51,100
Effect of utilisation of previously unrecognised tax losses		
and capital allowances	(5,805)	(30,153)
Deferred tax assets not recognised during the year	2,890	1,557
Under/(over) provision in deferred tax in prior years	8,037	(17,667)
Over provision in prior years	(67,104)	(27,406)
Tax expense for the year	949,305	887,641
Bank		
Profit before taxation	5,318,233	2,883,375
Taxation at Malaysian statutory tax rate of 28% (2004: 28%)	1,489,105	807,345
Effect of different tax rates in other countries	5,203	4,351
Effect of income not subject to tax	(5,394)	(23,719)
Effect of expenses not deductible for tax purposes	20,480	18,098
Over provision in deferred tax in prior years	(1,659)	(15,018)
Tax expense for the year	1,507,735	791,057

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Tax savings recognised during the year arising from: Utilisation of previously				
unrecognised tax losses Utilisation of current year	5,766	27,566	_	_
absorbed capital allowance Utilisation of unabsorbed capital allowances previously not	3,922	4,809	_	_
recognised	39	2,587		

# 35. EARNINGS PER SHARE (EPS)

The basic and diluted EPS of the Group and the Bank are calculated by dividing the net profit for the year by the weighted average number of ordinary shares in issue during the financial

	Group		E	Bank
	2005	2004	2005	2004
Net profit for the year (RM'000)	2,502,526	2,424,511	3,809,643	2,092,071
Weighted average number of ordinary shares in issue ('000)	3,658,248	3,600,171	3,658,248	3,600,171
Basic EPS (sen)	68.4	67.3	104.1	58.1

# 35. EARNINGS PER SHARE (EPS) (CONT'D.)

#### (b) Diluted

The diluted EPS of the Group is calculated by dividing the net profit for the financial year by the weighted-average number of ordinary shares in issue, which has been adjusted for the number of shares that could have been issued under the ESOS.

In the diluted EPS calculation, it was assumed that the share options were exercised into ordinary shares. A calculation is done to determine the number of shares that could have been issued at fair value (determined as the average price of the Bank's shares during the financial year) based on the monetary value of the subscription rights attached to the outstanding share options. This calculation serves to determine the number of dilutive shares to be added to the weighted-average ordinary shares in issue for the purpose of computing the dilution. No adjustment was made to the net profit for the financial year.

	Group		Bank		
	2005	2004	2005	2004	
Net profit for the year (RM'000)	2,502,526	2,424,511	3,809,643	2,092,071	
Weighted average number of ordinary shares in issue ('000)	3,658,248	3,600,171	3,658,248	3,600,171	
Effect of dilution:					
Assumed share options					
exercised	46,337	_	46,337	_	
Adjusted weighted-average number of ordinary shares					
in issue and issuable	3,704,585	3,600,171	3,704,585	3,600,171	
Fully diluted EPS (sen)	67.6	67.3	102.8	58.1	

# 36. DIVIDENDS

	Group 2005 RM'000	and Bank 2004 RM'000	Net dividend 2005 Sen	Per Share 2004 Sen
Interim dividend of 25% (2004: 10%) less 28% taxation Special dividend of 10% (2004: 25%)	667,089	259,212	18.0	7.2
less 28% taxation Special tax exempt dividend of	266,836	648,031	7.2	18.0
7.5% (2004: Nil) Final dividend of 25% less 28% taxation in respect of the	277,954	_	7.5	_
year ended 30 June 2004 Final dividend of 17% less 28% taxation in respect of the	648,433	_	18.0	_
year ended 30 June 2003	_	440,661	_	12.2
	1,860,312	1,347,904	50.7	37.4

At the forthcoming Annual General Meeting, the following dividend in respect of financial year 30 June 2005 will be proposed for the shareholders' approval:

RM'000
669,790
937,705
1,607,495

The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained profits in the next financial year ending 30 June 2006.

# 37. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Bank and its subsidiaries make various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions.

Risk-weighted exposures of the Bank and its subsidiaries as at 30 June, are as follows:

	2005 Credit		2004 Cred		
	Principal RM'000	Equivalent RM'000	Principal RM'000	Equivalent RM'000	
Group					
Direct credit substitutes Certain transaction-related	5,320,687	5,320,687	5,001,641	5,001,641	
contingent items	5,975,347	2,987,673	6,148,365	3,074,182	
Short-term self-liquidating trade related contingencies Islamic housing and hire purchase	8,027,254	1,605,451	9,175,025	1,835,005	
loans sold to Cagamas Berhad	747,516	747,516	466,374	466,374	
Obligations under underwriting agreements  Irrevocable commitments to	393,537	196,769	1,205,999	603,000	
extend credit:					
- Maturity within one year	39,382,518	_	31,752,801	_	
<ul> <li>Maturity exceeding one year</li> </ul>	5,349,646	2,674,823	5,020,827	2,510,418	

# 37. COMMITMENTS AND CONTINGENCIES (CONT'D.)

	2005		2004		
	Principal RM'000	Credit Equivalent RM'000	Principal RM'000	Credit Equivalent RM'000	
Group (Cont'd.)					
Foreign exchange related contracts:					
<ul><li>Less than one year</li></ul>	25,495,197	239,934	21,417,468	281,949	
<ul> <li>One year to less than five years</li> </ul>	219,892	10,803	1,227,109	21,306	
<ul> <li>Five years and above</li> </ul>	7,461	· —	· · · —	, <u> </u>	
Interest rate related contracts:					
<ul> <li>Less than one year</li> </ul>	6,856,875	97,558	2,007,854	15,226	
- One year to less than five years	7,156,136	296,026	5,526,783	301,410	
<ul> <li>Five years and above</li> </ul>	2,266,263	232,562	1,182,018	104,463	
Miscellaneous	2,253,492	_	2,244,595	_	
	109,451,821	14,409,802	92,376,859	14,214,974	
Bank Direct credit substitutes	4,486,618	4,486,618	3,445,070	3,445,070	
Certain transaction-related	4,400,010	4,400,010	0,440,070	3,443,070	
contingent items	5,965,051	2,982,526	6,139,622	3,069,811	
Short-term self-liquidating	0,300,001	2,302,020	0,100,022	0,000,011	
trade related contingencies	8,006,585	1,601,317	9,158,506	1,831,701	
Islamic housing and hire purchase	.,,	, ,-	.,,	, , -	
loans sold to Cagamas Berhad	747,516	747,516	114,380	114,380	
Obligations under underwriting	•	•			
agreements	262,429	131,215	344,013	172,006	
Irrevocable commitments to					
extend credit:					
<ul> <li>Maturity within one year</li> </ul>	39,030,173	_	30,816,965	_	
<ul> <li>Maturity exceeding one year</li> </ul>	5,318,584	2,659,292	3,595,083	1,797,542	
Foreign exchange related contracts:					
<ul> <li>Less than one year</li> </ul>	25,495,197	239,934	21,415,585	281,949	
- One year to less than five years	208,960	10,803	1,208,094	21,306	
Interest rate related contracts:					
– Less than one year	6,586,077	94,520	2,007,854	15,226	
- One year to less than five years	7,027,515	293,750	5,254,708	296,450	
<ul> <li>Five years and above</li> </ul>	2,235,793	230,391	1,167,018	103,463	
Miscellaneous	2,245,253	_	2,242,382	_	
	107,615,751	13,477,882	86,909,280	11,148,904	

The Bank is contingently liable in respect of Islamic housing and hire purchase loans sold to Cagamas Berhad on the condition that they undertake to administer the loans on behalf of Cagamas Berhad and to buy back any loans which are regarded as defective based on predetermined and agreed-upon prudential criteria.

Foreign exchange and interest rate related contracts are subject to market risk and credit risk. Principal amounts of the foreign exchange related contracts and interest rate related contracts are as follows:

	Group		l	Bank
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Foreign exchange related contracts:				
- Forward contracts	7,270,672	8,422,825	7,270,672	8,401,927
- Swaps	18,451,878	14,221,752	18,433,485	14,221,752
Interest rate related contracts:				
<ul> <li>Futures contracts</li> </ul>	32,000	32,015	32,000	13,000
- Swaps	16,247,274	8,684,640	15,817,385	8,416,580
	42,001,824	31,361,232	41,553,542	31,053,259

# Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amounts subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions.

# Credit risk

Credit risk arises from the possibility that a counterparty may be unable to meet the terms of a contract in which the Bank and certain subsidiaries have a gain position. This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

As at 30 June, the amounts of market risk and credit risk are as follows:

	G	roup	Bank		
	2005	2004	2005	2004	
	RM'000	RM'000	RM'000	RM'000	
Market risk					
Amount of contracts which were not					
hedged and hence, exposed to					
market risk	119,440	76,182	119,440	76,182	
Credit risk					
Amount of credit risk, measured in					
terms of cost to replace the					
•					
profitable contracts	68.740	52.643	68.740	52.643	

#### 38. FINANCIAL RISK MANAGEMENT POLICIES

Risk Management is a critical pillar of the Group's operating model, complementing the other two pillars, which are customer sector and support and services sector. As part of the Group's strategy to integrate the management and control of risks across the various risk segments, a dedicated Board committee known as the Risk Management Committee was established. The Committee is responsible for formulating policies and the oversight of the key risks faced by the Group including credit, market, liquidity and operational risks with the objective of containing the negative impact to the Group's earnings should losses arise from exposures to these risks.

The broad principles that underpin the risk management process at the Group are as follows:

- (a) The risk management approach is premised on three lines of defence Risk Taking Units, Risk Control Units which are under Group Risk Management, and Internal Audit.
- (b) The Risk Taking Units are responsible for the day-to-day management of risks inherent in their business activities while the Risk Control Units are responsible for setting the risk management framework and developing tools and methodologies for the identification, measurement, monitoring, control and pricing of risks. Complementing this is Internal Audit which provides independent assurance of the effectiveness of the risk management approach.
- (c) Group Risk Management provides risk oversight for the major risk categories including credit risk, market risk, liquidity risk, operational risk and other industry-specific risks.
- (d) Group Risk Management ensures that core policies of the Group are consistent, sets the risk tolerance level and facilitates the implementation of an integrated risk-adjusted measurement framework.
- (e) Group Risk Management is functionally and organisationally independent of the customer sectors and other risk takers in the Group.
- (f) The Board of Directors through the Risk Management Committee maintains overall responsibility for risk oversight within the Group.
- (g) Group Risk Management is responsible for the execution of various risk policies and related decisions of the Board.

The followings are the key risk areas that the Group encounters:

#### (a) Credit Risk Management

In discharging this responsibility, Group Credit Risk Unit is primarily involved in managing and enhancing asset quality, formulating and reviewing credit policies as well as the documentation/compilation of credit policies and procedures for adherence. Group Credit Risk also sets and reviews concentration limits according to various categories such as single customer groups, economic segments, product types, banks and countries, and overseas credit portfolio risk.

### (b) Market Risk Management

Group Market Risk Unit continually evaluates risk arising from adverse movements in market prices or rates and monitors compliance to approved policies and risk limits. Market risk profiles are regularly reported to the various levels of management, as well as the Risk Management Committee and the Board of Directors.

Market risk controls adopted include the "Value-at-Risk" ("VaR") measurement, independent mark-to-market valuations, on-line tracking of various risk limits for trading positions, stress testing of portfolios, back testing of risk models and new product introduction guidelines.

# (c) Liquidity Risk Management

The primary mechanism and tool for monitoring liquidity is the cash flow behaviour of the Bank. This framework ascertains liquidity based on the contractual and behavioural cash flow of assets, liabilities and off-balance sheet commitments, taking into consideration the realisable cash value of eligible liquid assets.

The Group maintains a minimum level of liquid assets although there is no such regulatory requirement. These assets are maintained in the form of cash and marketable debt securities that are issued by both sovereigns and triple-A rate private entities.

# (d) Operational Risk Management

The Risk Taking Units (including the support units) are primary parties responsible for the management of day-to-day operational risk inherent in their respective business and functional areas. While Group Operational Risk Unit is responsible for the second line of defence, Group Internal Audit acts as the third line of defence by overseeing compliance in respect of day-to-day management of operational risks at the Risk Taking Units and providing independent assessments regarding the overall effectiveness of the operational risk management framework.

Further information on the framework and the principles for the management of risks of the Group are disclosed in the annual report.

# 39. INTEREST RATE RISK

The Group and Bank are exposed to various risk associated with the effects of fluctuations in the prevailing levels of market interest rates on the financial position and cash flows. Interest rate risk exposure is identified, measured, monitored and controlled through limits and procedures set by the Asset and Liability Management Committee ("ALCO") to protect total net interest income from changes in market interest rates.

The table below summarises the Group's and Bank's exposure to interest rate risk. The table indicates effective average interest rates at the balance sheet date and the periods in which the financial instruments reprice or mature, whichever is earlier.

Group 2005	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 6 months RM'000	>6 - 12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Non-interest sensitive RM'000	Total RM'000	Effective interest rate %
Assets Cash and short-term funds	18,253,501			_	_	_	4,342,943	22,596,444	2.87
Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities	134,438 197,481 104,378 2,760,802	7,587,548 102,376 70,317 2,706,484	797,251 — 52,705 944,814	218,063 — 111,051 1,213,421	8,287 — 25,000 9,559,315	60,307 — 240,038 5,702,042	518,902 — 25,621 4,745,028	9,324,796 299,857 629,110 27,631,906	2.92 1.28 4.32 4.01
Loans, advances and financing  - performing  - non-performing*	34,517,481	21,693,037	8,391,867	4,440,008	11,424,879	20,220,528	15,648,508 3,257,506	116,336,308 3,257,506	6.30
Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets		=	_ 	=	=	=	1,664,333 6,554,344 3,600,656	1,664,333 6,554,344 3,600,656	=
Total Assets	55,968,081	32,159,762	10,186,637	5,982,543	21,017,481	26,222,915	40,357,841	191,895,260	-
Liabilities and Shareholders' Equity									
Deposits from customers Deposits and placements of banks and other financial institutions	58,777,116 6,980,048	12,708,896 3,671,226	8,469,761 1,320,870	14,158,868 352,541	1,947,719 1,874,297	160,918 603,937	34,844,767 3,558,263	131,068,045 18,361,182	2.21 2.62
Obligations on securities sold under repurchase agreements Bills and acceptances payable	7,051,486 131,317	339,742 48,432	234,761 75,708	1,456 856	250 —	_		7,627,695 2,358,124	2.53 2.98
Recourse obligation on loans sold to Cagamas Provision for taxation and zakat	_	507,620 —	_	484,357 —	3,998,796	_	880,205	4,990,773 880,205	4.39
Subordinated obligations	_	950,000	_	610,000	1,444,000	_	_	3,004,000	6.34
Other liabilities Other non-interest sensitive balances	_	_	_	_	_	_	3,130,142 20,685	3,130,142 20,685	_
Life, general takaful and family takaful fund liabilities Life, general takaful and family takaful policy holders' funds	_	_	_	_	_	_	120,506 3,480,150	120,506 3,480,150	_
Total Liabilities	72,939,967	18,225,916	10,101,100	15,608,078	9,265,062	764,855	48,136,529	175,041,507	-
Shareholders' equity Minority interests	=	_	_	_	_	_	16,401,309 452,444	16,401,309 452,444	_
	_	_	_	_	_	_	16,853,753	16,853,753	_
Total Liabilities and Shareholders' Equity	72,939,967	18,225,916	10,101,100	15,608,078	9,265,062	764,855	64,990,282	191,895,260	
On-balance sheet interest sensitivity gap (interest rate swaps)	(16,971,886) 902,400	13,933,846 5,322,571	85,537 (147,520)	(9,625,535) (765,216)	11,752,419 (3,272,400)	25,458,060 (2,039,835)	(24,632,441)	=	_
Total interest sensitivity gap	(16,069,486)	19,256,417	(61,983)	(10,390,751)	8,480,019	23,418,225	(24,632,441)	_	
Cumulative interest rate sensitivity gap	(16,069,486)	3,186,931	3,124,948	(7,265,803)	1,214,216	24,632,441	_		
* This is arrived at after deducting the general provision, specific provision	and interest/incom	ie-in-suspense f	rom gross non-	-performing loar	is outstanding.				
Group	Up to 1	>1 - 3	>3 - 6	>6 - 12	>1 - 5	Over 5	Non-interest		Effective
2004									
	month RM'000	months RM'000	months RM'000	months RM'000	years RM'000	years RM'000	sensitive RM'000	Total RM'000	interest rate
Assets Cash and short-term funds	<b>RM'000</b> 16,656,570	RM'000 —	RM'000 —	RM'000 —	RM'000	RM'000 —	sensitive RM'000 6,352,510	<b>RM'000</b> 23,009,080	interest rate % 2.41
Assets	RM'000		RM'000			RM'000	sensitive RM'000	RM'000	2.41 2.54
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities	<b>RM'000</b> 16,656,570 601,925 447,861 140,868	FM'000 	RM'000 — 613,626 — 86,139	RM'000 — 32,542 —	RM'000 — 50,948 — 15,941	RM'000 — — — 28,089	sensitive RM'000 6,352,510 271,495 — 1	23,009,080 6,686,790 733,631 299,557	2.4 2.54 2.34 2.54
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing	RM'000 16,656,570 601,925 447,861 140,868 2,370,154	5,116,254 285,770 28,519 4,316,710	RM'000 — 613,626 — 86,139 1,767,088	RM'000 32,542 — 1,232,731	RM'000 50,948 — 15,941 10,234,239	RM'000 — — 28,089 4,574,382	sensitive RM'000 6,352,510 271,495 — 1 4,209,258	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562	2.4* 2.54 1.34 4.19 3.80
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing	<b>RM'000</b> 16,656,570 601,925 447,861 140,868	FM'000 	RM'000 — 613,626 — 86,139	RM'000 — 32,542 —	RM'000 — 50,948 — 15,941	RM'000 — — — 28,089	sensitive RM'000 6,352,510 271,495 — 1	23,009,080 6,686,790 733,631 299,557	2.4* 2.54 1.34 4.19 3.80
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing - performing - non-performing* Other assets	RM'000 16,656,570 601,925 447,861 140,868 2,370,154	5,116,254 285,770 28,519 4,316,710	RM'000 — 613,626 — 86,139 1,767,088	RM'000 32,542 — 1,232,731	RM'000 50,948 — 15,941 10,234,239	RM'000 ——————————————————————————————————	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426	2.41 2.54 1.34 4.19 3.80
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing - performing - non-performing* Other assets Other non-interest sensitive balances	RM'000 16,656,570 601,925 447,861 140,868 2,370,154	5,116,254 285,770 28,519 4,316,710	RM'000	RM'000 32,542 — 1,232,731	RM'000 50,948 — 15,941 10,234,239	RM'000 ——————————————————————————————————	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761	2.41 2.54 1.34 4.19 3.80
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets	RM'000 16,656,570 601,925 447,861 140,868 2,370,154	5,116,254 285,770 28,519 4,316,710	RM'000	RM'000 32,542 — 1,232,731	RM'000  50,948 — 15,941 10,234,239 17,103,632 — — —	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426 6,307,571	2.41 2.54 1.34 4.19 3.80
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers	RM'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992	RM'000  5,116,254 285,770 28,519 4,316,710  10,137,529 ——— 19,884,782	RM'000	RM'000  32,542 — 1,232,731  3,326,750 — — 4,592,023	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426 6,307,571 2,620,460 179,507,427	interest rate %  2.4 2.5 1.3 4.1 3.8 6.78 2.4 2.4
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions	RM'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992 4,225,866	RM'000	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426 6,307,571 2,620,460 179,507,427	interest rate % 2.41 2.52 1.32 4.19 3.80 6.78 — — — — — — — — — — — — — — — — — — —
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable	8M'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992 4,225,866 6,334,774 194,752	RM'000	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455 30,492,063 5,423,504 — 2,371,262	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426 6,307,571 2,620,460 179,507,427 123,365,942 14,498,206 6,988,031 3,319,429	interest rate %  2.41 2.52 1.32 4.19 3.80 6.78 2.46 2.21 2.44 2.85
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements	RM'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992 4,225,866 6,334,774	RM'000	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426 6,307,571 2,620,460 179,507,427 123,365,942 14,498,206 6,988,031	interest rate % 2.41 2.52 1.32 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations	8M'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992 4,225,866 6,334,774 194,752	RM'000	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455 30,492,063 5,423,504 — 2,371,262 — 932,330 —	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426 6,307,571 2,620,460 179,507,427 123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000	interest rate % 2.41 2.54 1.34 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing	8M'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992 4,225,866 6,334,774 194,752	RM'000	RM'000	RM'000	RM'000	RM'000	\$ensitive RM'000  6,352,510 271,495 — 1 4,209,258  14,276,973 3,137,761 1,851,426 6,307,571 2,620,460  39,027,455  30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396 10,806	RM'000  23,009,080 6,686,790 733,631 299,557 28,704,562  106,156,589 3,137,761 1,851,426 6,307,571 2,620,460  179,507,427  123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396 10,806	interest rate %  2.41 2.54 1.34 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing	8M'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992 4,225,866 6,334,774 194,752	RM'000	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455 30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396	RM'000  23,009,080 6,686,790 733,631 299,557 28,704,562  106,156,589 3,137,761 1,851,426 6,307,571 2,620,460  179,507,427  123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396	interest rate % 2.41 2.54 1.34 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing	8M'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ——— 65,273,194  57,311,992 4,225,866 6,334,774 194,752	RM'000	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455 30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396 10,806 101,491	RM'000 23,009,080 6,686,790 733,631 299,557 28,704,562 106,156,589 3,137,761 1,851,426 6,307,571 2,620,460 179,507,427 123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396 10,806 101,491	interest rate % 2.41 2.54 1.34 4.19 3.80 6.78 — — — — — — — — — — — — — — — — — — —
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities	## 16,656,570 601,925 447,861 140,868 2,370,154 45,055,816	12,431,417 1,358,413 490,847 582,375 10,137,529 11,431,417 1,358,413 1490,847 1582,375	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455 30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396 10,806 101,491 2,518,969	RM'000  23,009,080 6,686,790 733,631 299,557 28,704,562  106,156,589 3,137,761 1,851,426 6,307,571 2,620,460  179,507,427  123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396 10,806 101,491 2,518,969	interest rate %  2.41 2.54 1.34 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing - performing - non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Other non-interest sensitive balances Life, general takaful and family takaful fund liabilities Life, general takaful and family takaful policy holders' funds  Total Liabilities  Shareholders' equity	## 16,656,570 601,925 447,861 140,868 2,370,154 45,055,816	12,431,417 1,358,413 490,847 582,375 10,137,529 11,431,417 1,358,413 1490,847 1582,375	RM'000	RM'000	RM'000	RM'000	sensitive RM'000  6,352,510 271,495 — 1 4,209,258  14,276,973 3,137,761 1,851,426 6,307,571 2,620,460  39,027,455  30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396 10,806 101,491 2,518,969  45,023,821  14,623,436	RM'000  23,009,080 6,686,790 733,631 299,557 28,704,562  106,156,589 3,137,761 1,851,426 6,307,571 2,620,460  179,507,427  123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396 10,806 101,491 2,518,969  164,444,646	interest rate % 2.41 2.54 1.34 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Loans, advances and financing	## 16,656,570 601,925 447,861 140,868 2,370,154 45,055,816	12,431,417 1,358,413 490,847 582,375 10,137,529 11,431,417 1,358,413 1490,847 1582,375	RM'000	RM'000	RM'000	RM'000	sensitive RM'000 6,352,510 271,495 — 1 4,209,258 14,276,973 3,137,761 1,851,426 6,307,571 2,620,460 39,027,455 30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396 10,806 101,491 2,518,969 45,023,821 14,623,436 439,345	RM'000  23,009,080 6,686,790 733,631 299,557 28,704,562  106,156,589 3,137,761 1,851,426 6,307,571 2,620,460  179,507,427  123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396 10,806 101,491 2,518,969  164,444,646  14,623,436 439,345	interest rate % 2.41 2.52 1.32 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing - performing - non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Other non-interest sensitive balances Life, general takaful and family takaful fund liabilities Life, general takaful and family takaful policy holders' funds  Total Liabilities  Shareholders' equity	8M'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ———— 65,273,194  57,311,992 4,225,866 6,334,774 194,752 26,486 ————— 68,093,870 ————————————————————————————————————	\$\frac{1}{5,116,254} \\ 285,770 \\ 28,519 \\ 4,316,710 \\ 10,137,529 \\	RM'000	RM'000	RM'000	RM'000	sensitive RM'000  6,352,510 271,495 — 1 4,209,258  14,276,973 3,137,761 1,851,426 6,307,571 2,620,460  39,027,455  30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396 10,806 101,491 2,518,969  45,023,821  14,623,436 439,345  15,062,781	RM'000  23,009,080 6,686,790 733,631 299,557 28,704,562  106,156,589 3,137,761 1,851,426 6,307,571 2,620,460  179,507,427  123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396 10,806 101,491 2,518,969  164,444,646  14,623,436 439,345  15,062,781	interest rate % 2.41 2.54 1.34 4.19 3.80 6.78 2.46 2.21 2.44 2.85 4.38
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing - performing - non-performing* Other assets Other non-interest sensitive balances Life, general takaful and family takaful fund assets  Total Assets  Liabilities and Shareholders' Equity Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Other non-interest sensitive balances Life, general takaful and family takaful fund liabilities Life, general takaful and family takaful policy holders' funds  Total Liabilities  Shareholders' equity Minority interests  Total Liabilities and Shareholders' Equity  On-balance sheet interest sensitivity gap	8M'000  16,656,570 601,925 447,861 140,868 2,370,154  45,055,816 ———— 65,273,194  57,311,992 4,225,866 6,334,774 194,752 26,486 ————— 68,093,870 ———— 68,093,870  (2,820,676)	RM'000	RM'000	RM'000	RM'000	RM'000	sensitive RM'000  6,352,510 271,495 — 1 4,209,258  14,276,973 3,137,761 1,851,426 6,307,571 2,620,460  39,027,455  30,492,063 5,423,504 — 2,371,262 — 932,330 — 3,173,396 10,806 101,491 2,518,969  45,023,821  14,623,436 439,345  15,062,781  60,086,602	RM'000  23,009,080 6,686,790 733,631 299,557 28,704,562  106,156,589 3,137,761 1,851,426 6,307,571 2,620,460  179,507,427  123,365,942 14,498,206 6,988,031 3,319,429 6,532,046 932,330 3,004,000 3,173,396 10,806 101,491 2,518,969  164,444,646  14,623,436 439,345  15,062,781	Effective interest rate

<sup>\*</sup> This is arrived at after deducting the general provision, specific provision and interest/income-in-suspense from gross non-performing loans outstanding.

INTEREST RATE RISK (CONT'D.)									
Bank 2005	Up to 1	>1 - 3	>3 - 6	>6 - 12	>1 - 5	Over 5	Non-interest	Total	Effective
2005	month RM'000	months RM'000	months RM'000	months RM'000	years RM'000	years RM'000	sensitive RM'000	Total RM'000	interest rate %
Assets									
Cash and short-term funds	14,516,549	7 500 074		- 044 000		_	3,962,855	18,479,404	2.78
Deposits and placements with banks and other financial institutions Securities purchased under resale agreements	121,317 194,495	7,530,271 102,376	1,713,317 —	214,333	7,897 —	_	388,601 —	9,975,736 296,871	2.92 1.27
Dealing securities	10,704	56,158	52,705	111,050	_	_	_	230,617	2.64
Investment securities	1,879,753	1,637,198	531,162	714,178	7,792,324	5,080,108	4,262,837	21,897,560	3.96
Loans, advances and financing  – performing	32,888,392	20,182,258	7,826,119	4,344,396	11,256,094	20,189,618	15,648,685	112,335,562	6.33
<ul><li>non-performing*</li></ul>	-				_	_	3,146,070	3,146,070	_
Other assets	_	_	_	_	_	_	993,599	993,599	_
Other non-interest sensitive balances		_	_	_	_		8,079,294	8,079,294	_
Total Assets	49,611,210	29,508,261	10,123,303	5,383,957	19,056,315	25,269,726	36,481,941	175,434,713	_
Liabilities and Shareholders' Equity									
Deposits from customer Deposits and placements of banks and other financial institutions	48,017,028 8,150,273	10,960,635 3,957,420	8,442,458 1,376,266	14,099,169 352,541	1,898,414 1,874,297	603,937	34,858,009 3,559,460	118,275,713 19,874,194	2.10 2.48
Obligations on securities sold under repurchase agreements	6,846,060	339,742	234,761	1,456	250	- 000,93 <i>1</i>	3,339,400 —	7,422,269	2.40
Bills and acceptances payable	249,839	193,568	173,723	1,737	_	_	2,073,701	2,692,568	2.69
Recourse obligation on loans sold to Cagamas	_	507,620	_	484,357	3,998,796	_	_	4,990,773	4.39
Provision for taxation and zakat Subordinated obligations	_	950,000	_	610,000	— 1,444,000	_	855,514 —	855,514 3,004,000	6.34
Other liabilities	_	_	_	_		_	3,140,403	3,140,403	_
Total Liabilities	63,263,200	16,908,985	10,227,208	15,549,260	9,215,757	603,937	44,487,087	160,255,434	_
Shareholders' equity	_	_	_	_	_	_	15,179,279	15,179,279	_
Total Liabilities and Shareholders' Equity	63,263,200	16,908,985	10,227,208	15,549,260	9,215,757	603,937	59,666,366	175,434,713	
On-balance sheet interest sensitivity gap Off-balance sheet interest sensitivity gap (interest rate swaps)	(13,651,990) 902,399	12,599,276 5,322,571	(103,905) (147,519)	(10,165,303) (765,216)	9,840,558 (3,272,400)	24,665,789 (2,039,835)	(23,184,425)	_	
									-
Total interest sensitivity gap	(12,749,591)	17,921,847	(251,424)	(10,930,519)	6,568,158	22,625,954	(23,184,425)	_	
							(23,184,425)	_	
Total interest sensitivity gap  Cumulative interest rate sensitivity gap	(12,749,591)	17,921,847 5,172,256	(251,424) 4,920,832	(10,930,519)	6,568,158 558,471	22,625,954	(23,184,425)		
Cumulative interest rate sensitivity gap	(12,749,591)	5,172,256	4,920,832	(6,009,687)	558,471		(23,184,425)	<u>-</u>	
Cumulative interest rate sensitivity gap  * This is arrived at after deducting the general provision, specific provision	(12,749,591) ion and interest/incon	<b>5,172,256</b> ne-in-suspense 1	<b>4,920,832</b> rom gross non-	( <b>6,009,687</b> ) -performing loan	558,471	23,184,425	_		
Cumulative interest rate sensitivity gap  * This is arrived at after deducting the general provision, specific provision  Bank	(12,749,591) ion and interest/incon	5,172,256 ne-in-suspense 1	4,920,832 from gross non- >3 - 6	(6,009,687) -performing loar >6 - 12	558,471  ns outstanding. >1 - 5	23,184,425 Over 5	Non-interest	— Total	Effective
Cumulative interest rate sensitivity gap  * This is arrived at after deducting the general provision, specific provision	(12,749,591) ion and interest/incon	<b>5,172,256</b> ne-in-suspense 1	<b>4,920,832</b> rom gross non-	( <b>6,009,687</b> ) -performing loan	558,471	23,184,425	_	Total RM'000	
Cumulative interest rate sensitivity gap  * This is arrived at after deducting the general provision, specific provision  Bank 2004  Assets	(12,749,591) on and interest/incon Up to 1 month RM'000	5,172,256 ne-in-suspense final state of the	4,920,832  rom gross non- >3 - 6 months	(6,009,687) -performing loar >6 - 12 months	558,471  ns outstanding.  >1 - 5  years	23,184,425 Over 5 years RM'000	Non-interest sensitive RM'000	RM'000	interest rate %
Cumulative interest rate sensitivity gap  * This is arrived at after deducting the general provision, specific provision Bank 2004  Assets Cash and short-term funds	(12,749,591) on and interest/incon	5,172,256  ne-in-suspense 1  >1 - 3  months  RM'000	4,920,832  rom gross non- >3 - 6 months RM'000	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5  years	23,184,425 Over 5 years RM'000	Non-interest sensitive RM'000	<b>RM'000</b> 19,527,827	interest rate % 2.35
* This is arrived at after deducting the general provision, specific provision  * Bank 2004  Assets Cash and short-term funds Deposits and placements with banks and other financial institutions	(12,749,591)  on and interest/incon  Up to 1  month  RM'000  14,058,132  76,485	5,172,256  ne-in-suspense 1  >1 - 3  months  RM'000  4,415,603	4,920,832  rom gross non- >3 - 6 months	(6,009,687) -performing loar >6 - 12 months	558,471  ns outstanding.  >1 - 5  years	23,184,425 Over 5 years RM'000	Non-interest sensitive RM'000	<b>RM'000</b> 19,527,827 6,129,488	interest rate
Cumulative interest rate sensitivity gap  * This is arrived at after deducting the general provision, specific provision Bank 2004  Assets Cash and short-term funds	(12,749,591) on and interest/incon	5,172,256  ne-in-suspense 1  >1 - 3  months  RM'000	4,920,832  rom gross non- >3 - 6 months RM'000  1,260,762	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5	23,184,425 Over 5 years RM'000	Non-interest sensitive RM'000 5,469,695 261,854	<b>RM'000</b> 19,527,827	interest rate % 2.35
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  Bank 2004  Assets Cash and short-term funds Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities	(12,749,591)  on and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122	5,172,256  ne-in-suspense financial state of the suspense fina	4,920,832  rom gross non- >3 - 6 months RM'000  1,260,762	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5	23,184,425 Over 5 years RM'000	Non-interest sensitive RM'000  5,469,695 261,854	RM'000 19,527,827 6,129,488 722,892	2.35 2.54 1.33
* This is arrived at after deducting the general provision, specific provision  Bank 2004  Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing	(12,749,591)  fon and interest/incon  Up to 1  month  RM'000  14,058,132  76,485  437,122  65,730  2,160,076	5,172,256  ne-in-suspense financial suspense financ	4,920,832  from gross non-  >3 - 6  months  RM'000   1,260,762  86,139  1,697,530	(6,009,687) -performing loar >6 - 12 months RM'000 114,784 944,350	558,471  ns outstanding.  >1 - 5     years     RM'000  7,559,964	23,184,425  Over 5 years RM'000  3,475,339	Non-interest sensitive RM'000 5,469,695 261,854 — 3,471,278	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140	2.35 2.54 1.33 3.53 3.64
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  Bank 2004  Assets Cash and short-term funds Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities	(12,749,591) on and interest/incon Up to 1 month RM'000  14,058,132 76,485 437,122 65,730	5,172,256  ne-in-suspense finanths RM'000  4,415,603 285,770 11,938	4,920,832  rom gross non- >3 - 6 months RM'000  1,260,762 86,139	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5	23,184,425 Over 5 years RM'000	Non-interest sensitive RM'000 5,469,695 261,854 — 3,471,278 11,843,339 2,684,498	RM'000 19,527,827 6,129,488 722,892 163,807	2.35 2.54 1.33 3.53
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing  - performing  - non-performing* Other assets	(12,749,591)  fon and interest/incon  Up to 1  month  RM'000  14,058,132  76,485  437,122  65,730  2,160,076	5,172,256  ne-in-suspense financial suspense financ	4,920,832  from gross non-  >3 - 6  months  RM'000   1,260,762  86,139  1,697,530	(6,009,687) -performing loar >6 - 12 months RM'000 114,784 944,350	558,471  ns outstanding.  >1 - 5     years     RM'000  7,559,964	23,184,425  Over 5 years RM'000  3,475,339 6,457,495	Non-interest sensitive RM'000 5,469,695 261,854 — 3,471,278 11,843,339 2,684,498 827,980	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980	2.35 2.54 1.33 3.53 3.64
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing  - performing  - non-performing*	(12,749,591)  fon and interest/incon  Up to 1  month  RM'000  14,058,132  76,485  437,122  65,730  2,160,076	5,172,256  ne-in-suspense financial suspense financ	4,920,832  from gross non-  >3 - 6  months  RM'000   1,260,762  86,139  1,697,530	(6,009,687) -performing loar >6 - 12 months RM'000 114,784 944,350	558,471  ns outstanding.  >1 - 5     years     RM'000  7,559,964	23,184,425  Over 5 years RM'000  3,475,339 6,457,495	Non-interest sensitive RM'000 5,469,695 261,854 — 3,471,278 11,843,339 2,684,498	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498	2.35 2.54 1.33 3.53 3.64
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing  - performing  - non-performing* Other assets	(12,749,591)  fon and interest/incon  Up to 1  month  RM'000  14,058,132  76,485  437,122  65,730  2,160,076	5,172,256  ne-in-suspense financial suspense financ	4,920,832  from gross non-  >3 - 6  months  RM'000   1,260,762  86,139  1,697,530	(6,009,687) -performing loar >6 - 12 months RM'000 114,784 944,350	558,471  ns outstanding.  >1 - 5     years     RM'000  7,559,964	23,184,425  Over 5 years RM'000  3,475,339 6,457,495	Non-interest sensitive RM'000 5,469,695 261,854 — 3,471,278 11,843,339 2,684,498 827,980	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980	2.35 2.54 1.33 3.53 3.64
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances	(12,749,591)  fon and interest/incom  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — —	5,172,256  ne-in-suspense in suspense in s	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087	(6,009,687) -performing loar >6 - 12 months RM'000  114,784 944,350  2,627,936	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644	23,184,425  Over 5 years RM'000  3,475,339  6,457,495	Non-interest sensitive RM'000 5,469,695 261,854 — 3,471,278 11,843,339 2,684,498 827,980 6,760,603	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980 6,760,603	2.35 2.54 1.33 3.53 3.64
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356	5,172,256  ne-in-suspense in standard s	4,920,832  rom gross non-  >3 - 6  months RM'000   1,260,762  86,139 1,697,530 2,644,087 5,688,518  6,155,196	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5     years     RM'000       7,559,964  9,150,644       16,710,608	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149	interest rate
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636	5,172,256  ne-in-suspense in suspense in s	4,920,832  rom gross non-  >3 - 6  months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337	2.35 2.54 1.33 3.53 3.64 6.89 — — — — 2.36 2.26
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636 5,685,430	5,172,256  ne-in-suspense in suspense in s	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147 162,410	(6,009,687)  -performing loar  >6 - 12  months  RM'000	558,471  ns outstanding.  >1 - 5     years     RM'000       7,559,964  9,150,644       16,710,608	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834	Non-interest sensitive RM'000 5,469,695 261,854 — 3,471,278 11,843,339 2,684,498 827,980 6,760,603 31,319,247 29,439,068 5,409,450 —	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687	interest rate %  2.35 2.54 1.33 3.53 3.64  6.89 — — — — — 2.36 2.26 2.42
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636	5,172,256  ne-in-suspense in suspense in s	4,920,832  rom gross non-  >3 - 6  months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247	RM'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337	2.35 2.54 1.33 3.53 3.64 6.89 — — — — 2.36 2.26
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518	5,172,256  ne-in-suspense fine-in-suspense fine-in-suspen	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147 162,410 465,938	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028 2,293,534	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000	8M'000 19,527,827 6,129,488 722,892 163,807 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank  * 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  - performing  - non-performing*  Other assets  Other non-interest sensitive balances  * Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518	5,172,256  ne-in-suspense fine-in-suspense fine-in-suspen	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147 162,410 465,938	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 —	84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118	2.35 2.54 1.33 3.53 3.64 6.89 — — — 2.36 2.26 2.42 2.89
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518	5,172,256  ne-in-suspense fine-in-suspense fine-in-suspen	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147 162,410 465,938	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028 2,293,534	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549	Non-interest sensitive RM'000  5,469,695 261,854 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 2,346,572 790,000	84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank  * 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Loans, advances and financing  - performing  - non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities	(12,749,591)  on and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 —— 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518 26,486 —— ——	5,172,256  ne-in-suspense financial suspense financ	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147 162,410 465,938 391,098	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964 9,150,644 16,710,608  989,981 2,072,028 2,293,534 3,004,000	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000 — 1,815,950	96,868,877 14,177,337 6,338,687 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000 1,815,950	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank  2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  - performing  - non-performing*  Other assets  * Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  Total Liabilities  Shareholders' equity	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518 26,486 — — — 51,044,260 —	5,172,256  ne-in-suspense famonths RM'000  4,415,603 285,770 11,938 3,391,603 9,012,602 ————————————————————————————————————	4,920,832  rom gross non-  >3 - 6 months RM'000  1,260,762 — 86,139 1,697,530  2,644,087 — — 5,688,518  6,155,196 774,147 162,410 465,938 391,098 — — 7,948,789 — 7,948,789	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028 2,293,534 3,004,000 8,359,543	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549 471,549 471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000 — 1,815,950  39,801,040  12,099,033	96,868,877 14,177,337 6,338,687 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000 1,815,950 131,452,116 12,099,033	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank  * 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Loans, advances and financing  - performing  - non-performing*  Other assets  Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  Total Liabilities	(12,749,591)  on and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 —— 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518 26,486 —— ——	5,172,256  ne-in-suspense fine-in-suspense fine-in-suspen	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147 162,410 465,938 391,098	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964 9,150,644 16,710,608  989,981 2,072,028 2,293,534 3,004,000	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000 — 1,815,950  39,801,040	96,868,877 14,177,337 6,338,687 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000 1,815,950	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  Bank 2004  Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing — performing — non-performing* Other assets Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities  Total Liabilities  Shareholders' equity  Total Liabilities and Shareholders' Equity  Total Liabilities and Shareholders' Equity	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518 26,486 — — 51,044,260 — 51,044,260	5,172,256  ne-in-suspense in standard in suspense in s	4,920,832  rom gross non-  >3 - 6 months RM'000  1,260,762 — 86,139 1,697,530 2,644,087 — 5,688,518  6,155,196 774,147 162,410 465,938 391,098 — 7,948,789  7,948,789	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549 471,549 471,549 471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000 — 1,815,950  39,801,040  12,099,033  51,900,073	96,868,877 14,177,337 6,338,687 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000 1,815,950 131,452,116 12,099,033	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank  2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  - performing  - non-performing*  Other assets  * Other non-interest sensitive balances  Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  Total Liabilities  Shareholders' equity	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — — 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518 26,486 — — — 51,044,260 —	5,172,256  ne-in-suspense famonths RM'000  4,415,603 285,770 11,938 3,391,603 9,012,602 ————————————————————————————————————	4,920,832  rom gross non-  >3 - 6 months RM'000  1,260,762 — 86,139 1,697,530  2,644,087 — — 5,688,518  6,155,196 774,147 162,410 465,938 391,098 — — 7,948,789 — 7,948,789	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028 2,293,534 3,004,000 8,359,543	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549 471,549 471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000 — 1,815,950  39,801,040  12,099,033	96,868,877 14,177,337 6,338,687 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000 1,815,950 131,452,116 12,099,033	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank  * 2004  * Assets  Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  — performing  — non-performing*  Other assets  Other non-interest sensitive balances  * Total Assets  Liabilities and Shareholders' Equity  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  Total Liabilities  Shareholders' equity  Total Liabilities and Shareholders' Equity  On-balance sheet interest sensitivity gap	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 — 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518 26,486 — — 51,044,260  8,051,096	5,172,256  ne-in-suspense in standard in suspense in s	4,920,832  rom gross non-  >3 - 6 months RM'000  1,260,762 — 86,139 1,697,530  2,644,087 — 5,688,518  6,155,196 774,147 162,410 465,938 391,098 — — 7,948,789  7,948,789  (2,260,271)	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028 2,293,534 3,004,000 8,359,543  8,359,543	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549 471,549 471,549 471,549	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000 — 1,815,950  39,801,040  12,099,033  51,900,073	96,868,877 14,177,337 6,338,687 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000 1,815,950 131,452,116 12,099,033	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———
* This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * This is arrived at after deducting the general provision, specific provision  * Bank  * 2004  * Assets  * Cash and short-term funds  Deposits and placements with banks and other financial institutions  Securities purchased under resale agreements  Dealing securities  Investment securities  Loans, advances and financing  - performing  - non-performing*  Other assets  Other non-interest sensitive balances  * Total Assets  Liabilities and Shareholders' Equity  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  * Total Liabilities  Total Liabilities  Total Liabilities and Shareholders' Equity  On-balance sheet interest sensitivity gap  Off-balance sheet interest sensitivity gap  Off-balance sheet interest sensitivity gap (interest rate swaps)	(12,749,591)  Ion and interest/incon  Up to 1 month RM'000  14,058,132 76,485 437,122 65,730 2,160,076  42,297,811 ——— 59,095,356  40,402,190 3,794,636 5,685,430 1,135,518 26,486 ——— 51,044,260 —— 51,044,260  8,051,096 1,700,972	5,172,256  ne-in-suspense in suspense in s	4,920,832  rom gross non-  >3 - 6 months RM'000   1,260,762  86,139 1,697,530  2,644,087  5,688,518  6,155,196 774,147 162,410 465,938 391,098  7,948,789  7,948,789  (2,260,271) 711,535	(6,009,687) -performing loar >6 - 12 months RM'000	558,471  ns outstanding.  >1 - 5 years RM'000  7,559,964  9,150,644 16,710,608  989,981 2,072,028 2,293,534 3,004,000 8,359,543  8,359,543  8,351,065 801,431	23,184,425  Over 5 years RM'000  3,475,339 6,457,495 9,932,834  471,549 471,549 471,549 471,549 471,549 1,258,600)	Non-interest sensitive RM'000  5,469,695 261,854 — 3,471,278  11,843,339 2,684,498 827,980 6,760,603  31,319,247  29,439,068 5,409,450 — 2,346,572 — 790,000 — 1,815,950  39,801,040  12,099,033  51,900,073  (20,580,826) —	96,868,877 14,177,337 6,338,687 22,700,140 84,033,914 2,684,498 827,980 6,760,603 143,551,149 96,868,877 14,177,337 6,338,687 5,746,147 2,711,118 790,000 3,004,000 1,815,950 131,452,116 12,099,033	2.35 2.54 1.33 3.53 3.64 6.89 ———— 2.36 2.26 2.42 2.89 4.49 ———

<sup>\*</sup> This is arrived at after deducting the general provision, specific provision and interest/income-in-suspense from gross non-performing loans outstanding.

### 40. YIELD/PROFIT RATE RISK ON IBS PORTFOLIO

The Group and Bank are exposed to the risk associated with the effects of fluctuations in the prevailing levels of yield/profit rate on the financial position and cash flows of the IBS portfolio. The fluctuations in yield/profit rate can be influenced by changes in interest rates that affect the value of financial instruments under the IBS portfolio. Yield/profit rate risk is monitored and managed by the Asset and Liability Management Committee ("ALCO") to protect the income from IBS operations.

The table below summarises the Group's and Bank's exposure to yield/profit rate risk for the IBS operations. The table indicates effective average yield/profit rates at the balance sheet date and the periods in which the financial instruments either reprice or mature, whichever is earlier.

Group 2005	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 6 months RM'000	>6 - 12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Non-yield/ profit rate sensitive RM'000	Total RM'000	Effective yield/profit rate %
Assets									
Cash and short-term funds	2,644,207	_	_	_	_	_	464	2,644,671	2.76
Deposits and placements with banks and other financial institutions	333,076	133,000	_	_	_	_	990	467,066	2.87
Investment securities	445,559	840,869	672,776	114,268	1,123,698	189,787	14,350	3,401,307	3.04
Loans and financing									
– performing	584,654	1,735,875	1,026,848	696,036	2,436,469	9,168,626	_	15,648,508	7.25
<ul><li>non-performing*</li></ul>	_	_	_	_	_	_	404,250	404,250	_
Other assets	_	_	_	_	_	_	14,176	14,176	_
Other non-yield/profit rate sensitive balances	_	_	_	_	_	_	235,516	235,516	_
Total Assets	4,007,496	2,709,744	1,699,624	810,304	3,560,167	9,358,413	669,746	22,815,494	
Liabilities and Islamic Banking Fund									
Deposits from customers	4,120,769	1,027,022	813,590	1,095,127	108,728	20,043	8,150,712	15,335,991	2.73
Deposits and placements of banks and other financial institutions	1,531,985	1,170,348	348,736	_	_	89,339	_	3,140,408	2.69
Bills and acceptances payable	353,587	581,343	255,824	_	_	_	605	1,191,359	2.64
Provision for taxation and zakat	_	_	_	_	_	_	171,593	171,593	_
Other liabilities	_	_	_	_	_	_	1,169,572	1,169,572	_
Total Liabilities	6,006,341	2,778,713	1,418,150	1,095,127	108,728	109,382	9,492,482	21,008,923	
Islamic banking fund	_	_	_	_	_	_	1,806,571	1,806,571	_
Total Liabilities and Islamic Banking Fund	6,006,341	2,778,713	1,418,150	1,095,127	108,728	109,382	11,299,053	22,815,494	
On-balance sheet yield/profit rate sensitivity gap	(1,998,845)	(68,969)	281,474	(284,823)	3,451,439	9,249,031	(10,629,307)	_	
Cumulative yield/profit rate sensitivity gap	(1,998,845)	(2,067,814)	(1,786,340)	(2,071,163)	1,380,276	10,629,307	_		

<sup>\*</sup> This is arrived at after deducting the general provision, specific provision and income-in-suspense from gross non-performing financing outstanding.

Group 2004	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 6 months RM'000	>6 - 12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Non-yield/ profit rate sensitive RM'000	Total RM'000	Effective yield/profit rate %
Assets									
Cash and short-term funds	2,912,710	_	_	_	_	_	211	2,912,921	2.70
Deposits and placements with banks and other financial institutions	_	51,200	_	_	_	_	38,370	89,570	2.83
Investment securities	542,037	517,878	424,403	287,627	1,171,335	153,599	14,350	3,111,229	3.23
Loans and financing									
<ul><li>performing</li></ul>	370,061	1,185,785	858,322	785,014	1,399,493	9,678,298	_	14,276,973	8.31
<ul><li>non-performing*</li></ul>	_	_	_	_	_	_	304,544	304,544	_
Other assets	_	_	_	_	_	_	25,331	25,331	_
Other non-yield/profit rate sensitive balances	_	_	_	_	_	_	203,058	203,058	_
Total Assets	3,824,808	1,754,863	1,282,725	1,072,641	2,570,828	9,831,897	585,864	20,923,626	
Liabilities and Islamic Banking Fund									
Deposits from customers	4,920,830	1,416,903	969,185	1,231,226	116,534	20,043	3,063,365	11,738,086	2.73
Deposits and placements of banks and other financial institutions	2,973,352	1,015,868	185,079	_	1,523	49,721	2,204	4,227,747	2.71
Bills and acceptances payable	445,935	696,624	289,437	_	_	_	1,327	1,433,323	2.70
Provision for taxation and zakat	_	_	_	_	_	_	143,497	143,497	_
Other liabilities	_	_	_	_	_	_	2,081,206	2,081,206	_
Total Liabilities	8,340,117	3,129,395	1,443,701	1,231,226	118,057	69,764	5,291,599	19,623,859	
Islamic banking fund	_	_	_	_	_	_	1,299,767	1,299,767	_
Total Liabilities and Islamic Banking Fund	8,340,117	3,129,395	1,443,701	1,231,226	118,057	69,764	6,591,366	20,923,626	
On-balance sheet yield/profit rate sensitivity gap	(4,515,309)	(1,374,532)	(160,976)	(158,585)	2,452,771	9,762,133	(6,005,502)	_	
Cumulative yield/profit rate sensitivity gap	(4,515,309)	(5,889,841)	(6,050,817)	(6,209,402)	(3,756,631)	6,005,502			

<sup>\*</sup> This is arrived at after deducting the general provision, specific provision and income-in-suspense from gross non-performing financing outstanding.

#### 40. YIELD/PROFIT RATE RISK ON IBS PORTFOLIO (CONT'D.)

Bank 2005	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 6 months RM'000	>6 - 12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Non-yield/ profit rate sensitive RM'000	Total RM'000	Effective yield/profit rate %
Assets									
Cash and short-term funds	2,264,460		_	_	_	_	_	2,264,460	2.72
Deposits and placements with banks and other financial institutions		340,000	— —	77.056	1 000 000	160.646	990	340,990	2.72
Investment securities  Loans and financing	268,248	836,049	553,889	77,956	1,099,802	169,646	14,350	3,019,940	2.91
- performing	584,654	1,735,875	1,026,848	696,036	2,436,469	9,168,803	_	15,648,685	7.25
- non-performing*	-					J, 100,000	404,073	404,073	
Other assets	_	_	_	_	_	_	9,543	9,543	_
Other non-yield/profit rate sensitive balances	_	_	_	_	_	_	230,410	230,410	_
Total Assets	3,117,362	2,911,924	1,580,737	773,992	3,536,271	9,338,449	659,366	21,918,101	
Liabilities and Islamic Banking Fund									
Deposits from customers	5,017,864	2,761,552	979,534	1,526,849	1,070,665	18,154	3,670,085	15,044,703	2.73
Deposits and placements of banks and other financial institutions	1,517,478	1,170,348	348,736	_	_	89,338	_	3,125,900	2.69
Bills and acceptances payable	353,587	581,343	255,824	_	_	_	605	1,191,359	2.64
Provision for taxation and zakat	_	_	_	_	_	_	165,017	165,017	_
Other liabilities	_	_	_	_	_	_	1,156,729	1,156,729	_
Total Liabilities	6,888,929	4,513,243	1,584,094	1,526,849	1,070,665	107,492	4,992,436	20,683,708	
Islamic banking fund	_	_	_	_	_	_	1,234,393	1,234,393	_
Total Liabilities and Islamic Banking Fund	6,888,929	4,513,243	1,584,094	1,526,849	1,070,665	107,492	6,226,829	21,918,101	
On-balance sheet yield/profit rate sensitivity gap	(3,771,567)	(1,601,319)	(3,357)	(752,857)	2,465,606	9,230,957	(5,567,463)	_	
Cumulative yield/profit rate sensitivity gap	(3,771,567)	(5,372,886)	(5,376,243)	(6,129,100)	(3,663,494)	5,567,463			

<sup>\*</sup> This is arrived at after deducting the general provision, specific provision and income-in-suspense from gross non-performing financing outstanding.

Bank 2004	Up to 1 month RM'000	>1 - 3 months RM'000	>3 - 6 months RM'000	>6 - 12 months RM'000	>1 - 5 years RM'000	Over 5 years RM'000	Non-yield/ profit rate sensitive RM'000	Total RM'000	Effective yield/profit rate %
Assets									
Cash and short-term funds	2,605,169		_	_	_	_	_	2,605,169	2.72
Deposits and placements with banks and other financial institutions	400.044	58,600				_	6,370	64,970	2.83
Investment securities	499,014	389,819	414,521	118,587	614,770	_	14,350	2,051,061	2.79
Loans and financing  – performing	368,567	1,183,393	851,694	759,117	695,785	7,984,783		11,843,339	8.03
– performing*	300,307	1,100,090	031,094	759,117	095,765	7,904,703	338,761	338,761	0.03
Other assets	_	_	_	_	_	_	4,785	4,785	_
Other non-yield/profit rate sensitive balances	_	_	_	_	_	_	148,462	148,462	
Total Assets	3,472,750	1,631,812	1,266,215	877,704	1,310,555	7,984,783	512,728	17,056,547	
Liabilities and Islamic Banking Fund									
Deposits from customers	3,829,641	1,026,862	813,590	1,095,127	108,728	20,043	3,063,365	9,957,356	2.68
Deposits and placements of banks and other financial institutions	2,746,579	1,015,802	185,079	_	1,522	49,721	2,297	4,001,000	2.71
Bills and acceptances payable	445,935	696,624	289,437	_	_	_	1,327	1,433,323	2.70
Provision for taxation and zakat	_	_	_	_	_	_	95,484	95,484	_
Other liabilities	_	_	_	_	_	_	870,100	870,100	_
Total Liabilities	7,022,155	2,739,288	1,288,106	1,095,127	110,250	69,764	4,032,573	16,357,263	
Islamic banking fund	_	_	_	_	_	_	699,284	699,284	<u> </u>
Total Liabilities and Islamic Banking Fund	7,022,155	2,739,288	1,288,106	1,095,127	110,250	69,764	4,731,857	17,056,547	
On-balance sheet yield/profit rate sensitivity gap	(3,549,405)	(1,107,476)	(21,891)	(217,423)	1,200,305	7,915,019	(4,219,129)	_	
Cumulative yield/profit rate sensitivity gap	(3,549,405)	(4,656,881)	(4,678,772)	(4,896,195)	(3,695,890)	4,219,129	_		

<sup>\*</sup> This is arrived at after deducting the general provision, specific provision and income-in-suspense from gross non-performing financing outstanding.

# 41. FOREIGN EXCHANGE RISK

Foreign exchange risk is the risk to earnings and value of foreign currency assets, liabilities and derivative financial instruments caused by fluctuations in foreign exchange rates.

The banking activities of providing financial products and services to customers expose the Group and the Bank to foreign exchange risk. Foreign exchange risk is managed by treasury function, and monitored by Group Risk Management against delegated limits. The Group's policy is to ensure, where appropriate and practical, that its capital is protected from foreign exchange exposures. Hedging against foreign exchange exposures is mainly to protect the real economic value, rather than to avoid the short-term accounting impact.

The table below analyses the net foreign exchange positions of the Group and the Bank by major currencies, which are mainly in Ringgit Malaysia, Singapore Dollar, the Great Britain Pound, Hong Kong Dollar and US Dollar. The "Others" foreign exchange risk include mainly exposure to Euro, Japanese Yen, Renminbi, Philippines Peso, Indonesia Rupiah, Papua New Guinea Kina and Brunei Dollars.

Group 2005  Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful fund liabilities Life and Family Takaful fund liabilities Total Liabilities	Malaysian Ringgit RM'000  16,530,319 6,441,600 105,362 467,665 19,220,195 94,228,676 3,629,927 13,908 1,002,128 997,779 798,343 3,600,656  147,036,558  105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	Singapore Dollar RM'000  110,033 167,238 194,495 50,266 2,436,214 14,594,542 466,802 — 298,978 65,878 165,603 — 18,550,049  15,435,982 972,217 — 68,929	Great Britain Pound RM'000  59,474 132 — 34,286 39,785 — 4,634 7,545 — 145,856  206,333 40,658	Hong Kong Dollar RM'000  93,980 42,762 — 174,369 689,397 — 1,415 1,954 — 1,003,877	United States Dollar RM'000  5,163,775 2,645,553 — 5,483,943 9,431,270 22,194 6,140 5,869 307,707 — — 23,066,451	Others RM'000 638,863 27,511 — 111,179 282,899 610,144 109,858 — 28,545 283,470 —	Tote RM'00 22,596,44 9,324,79 299,85 629,11 27,631,90 119,593,81 4,228,78 20,04 1,341,56 1,664,33 963,94 3,600,65
Assets Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	RM'000  16,530,319 6,441,600 105,362 467,665 19,220,195 94,228,676 3,629,927 13,908 1,002,128 997,779 798,343 3,600,656  147,036,558  105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	RM'000  110,033 167,238 194,495 50,266 2,436,214 14,594,542 466,802 — 298,978 65,878 165,603 — 18,550,049  15,435,982 972,217 —	8M'000  59,474  132   34,286  39,785   4,634  7,545   145,856	93,980 42,762 — 174,369 689,397 — 1,415 1,954 —	8M'000  5,163,775 2,645,553 — 5,483,943 9,431,270 22,194 6,140 5,869 307,707 — —	RM'000 638,863 27,511 — 111,179 282,899 610,144 109,858 — 28,545 283,470 —	22,596,44 9,324,79 299,85 629,11 27,631,90 119,593,81 4,228,78 20,04 1,341,56 1,664,33 963,94
Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	16,530,319 6,441,600 105,362 467,665 19,220,195 94,228,676 3,629,927 13,908 1,002,128 997,779 798,343 3,600,656  147,036,558  105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	110,033 167,238 194,495 50,266 2,436,214 14,594,542 466,802 — 298,978 65,878 165,603 — 18,550,049	59,474 132 — 34,286 39,785 — 4,634 7,545 — — 145,856	93,980 42,762 — 174,369 689,397 — — 1,415 1,954 —	5,163,775 2,645,553 — 5,483,943 9,431,270 22,194 6,140 5,869 307,707 —	638,863 27,511 — 111,179 282,899 610,144 109,858 — 28,545 283,470 —	22,596,44 9,324,79 299,85 629,11 27,631,90 119,593,81 4,228,78 20,04 1,341,56 1,664,33 963,94
Cash and short-term funds Deposits and placements with banks and other financial institutions Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	6,441,600 105,362 467,665 19,220,195 94,228,676 3,629,927 13,908 1,002,128 997,779 798,343 3,600,656 147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	167,238 194,495 50,266 2,436,214 14,594,542 466,802 — 298,978 65,878 165,603 — 18,550,049 15,435,982 972,217	132 — 34,286 39,785 — 4,634 7,545 — — 145,856	42,762 ————————————————————————————————————	2,645,553 ——————————————————————————————————	27,511 — 111,179 282,899 610,144 109,858 — 28,545 283,470	9,324,74 299,84 629,11 27,631,94 119,593,84 4,228,74 20,04 1,341,51 1,664,33 963,94
Securities purchased under resale agreements Dealing securities Investment securities Loans, advances and financing Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	105,362 467,665 19,220,195 94,228,676 3,629,927 13,908 1,002,128 997,779 798,343 3,600,656 147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	194,495 50,266 2,436,214 14,594,542 466,802 — 298,978 65,878 165,603 — 18,550,049  15,435,982 972,217 —	34,286 39,785 — 4,634 7,545 — — 145,856	174,369 689,397 — 1,415 1,954 —	5,483,943 9,431,270 22,194 6,140 5,869 307,707	111,179 282,899 610,144 109,858 — 28,545 283,470	299,8 629,1 27,631,9 119,593,8 4,228,7 20,0 1,341,5 1,664,3 963,9
Dealing securities Investment securities Loans, advances and financing Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	467,665 19,220,195 94,228,676 3,629,927 13,908 1,002,128 997,779 798,343 3,600,656  147,036,558  105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	50,266 2,436,214 14,594,542 466,802 — 298,978 65,878 165,603 — 18,550,049  15,435,982 972,217 —	34,286 39,785 — 4,634 7,545 — — 145,856	174,369 689,397 — 1,415 1,954 —	5,483,943 9,431,270 22,194 6,140 5,869 307,707	111,179 282,899 610,144 109,858 — 28,545 283,470	629,1 27,631,9 119,593,8 4,228,7 20,0 1,341,5 1,664,3 963,9
Investment securities Loans, advances and financing Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	19,220,195 94,228,676 3,629,927 13,908 1,002,128 997,779 798,343 3,600,656  147,036,558  105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	2,436,214 14,594,542 466,802 — 298,978 65,878 165,603 — 18,550,049  15,435,982 972,217 —	39,785 ————————————————————————————————————	689,397 — — 1,415 1,954 —	9,431,270 22,194 6,140 5,869 307,707	282,899 610,144 109,858 — 28,545 283,470	27,631,9 119,593,8 4,228,7 20,0 1,341,5 1,664,3 963,9
Statutory deposits with Central Banks Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	3,629,927 13,908 1,002,128 997,779 798,343 3,600,656 147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	466,802 — 298,978 65,878 165,603 — 18,550,049 15,435,982 972,217 —	4,634 7,545 — — 145,856	1,415 1,954 —	22,194 6,140 5,869 307,707 —	109,858 — 28,545 283,470 —	4,228,7 20,0 1,341,5 1,664,3 963,9
Investment in associates Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	13,908 1,002,128 997,779 798,343 3,600,656 147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	298,978 65,878 165,603 — 18,550,049 15,435,982 972,217 —	4,634 7,545 — — 145,856	1,415 1,954 —	6,140 5,869 307,707 —	28,545 283,470 —	20,0 1,341,5 1,664,3 963,9
Property, plant and equipment Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	1,002,128 997,779 798,343 3,600,656 147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	298,978 65,878 165,603 — 18,550,049 15,435,982 972,217 —	4,634 7,545 — — 145,856	1,415 1,954 — —	5,869 307,707 — —	28,545 283,470 —	1,341,5 1,664,3 963,9
Other assets Deferred tax assets Life and Family Takaful fund assets  Total Assets  Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	997,779 798,343 3,600,656 147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	65,878 165,603 — 18,550,049 15,435,982 972,217 —	145,856		307,707 — —	283,470 —	1,664,3 963,9
Liabilities Deposits from customers Deposits and placements of banks and other financial institutions Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	3,600,656 147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	18,550,049 15,435,982 972,217	145,856	1,003,877	23.066 451		,
Total Assets  Liabilities  Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  Deferred taxation  Life and Family Takaful fund liabilities  Life and Family Takaful policy holders' funds	147,036,558 105,772,313 7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	15,435,982 972,217	206,333	1,003,877	23.066 451		
Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  Deferred taxation  Life and Family Takaful fund liabilities  Life and Family Takaful policy holders' funds	7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	972,217			,000,701	2,092,469	191,895,2
Deposits from customers  Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements  Bills and acceptances payable  Recourse obligation on loans sold to Cagamas  Provision for taxation and zakat  Subordinated obligations  Other liabilities  Deferred taxation  Life and Family Takaful fund liabilities  Life and Family Takaful policy holders' funds	7,543,126 6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	972,217					
Obligations on securities sold under repurchase agreements Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	6,959,634 2,210,296 4,990,773 667,015 610,000 2,550,123	_	40 658	127,219	7,995,167	1,531,031	131,068,0
Bills and acceptances payable Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	2,210,296 4,990,773 667,015 610,000 2,550,123	68,929	70,000	498,727	8,962,113	344,341	18,361,
Recourse obligation on loans sold to Cagamas Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	4,990,773 667,015 610,000 2,550,123	00,929	_	— 119	668,061	 6 015	7,627,0
Provision for taxation and zakat Subordinated obligations Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	667,015 610,000 2,550,123	_	_	—	71,965 —	6,815 —	2,358,1 4,990,7
Other liabilities Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	2,550,123	202,903	_	2,042	4,773	3,472	880,2
Deferred taxation Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds		_	_	_	2,394,000	_	3,004,0
Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds		281,979	27,728	4,526	203,751	62,035 8,399	3,130,1 20,6
Life and Family Takaful policy holders' funds	12,286 120,506	_	_	_	_	6,399	20,0 120,5
Total Liabilities	3,480,150	_	_	_	_	_	3,480,1
	134,916,222	16,962,010	274,719	632,633	20,299,830	1,956,093	175,041,5
On-balance sheet open position Off-balance sheet open position	12,120,336 2,541,413	1,588,039 (82,773)	(128,863) 69,513	371,244 (319,452)	2,766,621 (1,812,006)	136,376 (396,695)	16,853,7
Net open position	14,661,749	1,505,266	(59,350)	51,792	954,615	(260,319)	16,853,7
Net structural position included in the above	_	_	9,792	55,630	_	281,332	346,7
Group 2004							
Assets							
Cash and short-term funds Deposits and placements with banks and other financial institutions	16,248,673 4,092,663	262,003 105,879	66,354 55	8,492 5	5,776,362 2,437,085	647,196 51,103	23,009,0 6,686,7
Securities purchased under resale agreements	4,092,003	57,365		_	2,437,003 —	J1,103	733,
Dealing securities	182,875	_	_	_	50,461	66,221	299,
Investment securities	22,792,019	2,138,856	_	140,701	3,363,672	269,314	28,704,
Loans, advances and financing	86,668,343	12,840,305	12,696	258,037	8,723,368	791,601	109,294,
Statutory deposits with Central Banks Investment in associates	3,122,298 12,221	412,315	_	_	20,295 6,686	89,291 —	3,644, 18,
Property, plant and equipment	1,028,846	313,470	5,207	1,766	4,075	29,458	1,382,
Other assets	1,449,738	79,943	2,819	31,048	180,017	107,861	1,851,
Deferred tax assets	1,261,643	_	_	_	_	_	1,261,0
Life and Family Takaful fund assets	2,620,460					_	2,620,4
Total Assets	140,156,045	16,210,136	87,131	440,049	20,562,021	2,052,045	179,507,4
Liabilities Denosite from customers	99,352,109	1/ 015 500	11// /07	150.450	7 959 540	1 670 770	123,365,
Deposits from customers Deposits and placements of banks and other financial institutions	99,352,109 8,557,136	14,215,588 175,523	114,467 22,464	150,453 344,431	7,853,549 5,280,115	1,679,776 118,537	123,365,
Obligations on securities sold under repurchase agreements	6,116,478		<u>-</u> 2,707	— — — — — — — — — — — — — — — — — — —	871,553	— —	6,988,
Bills and acceptances payable	3,157,554	33,693	_	209	122,688	5,285	3,319,
Recourse obligation on loans sold to Cagamas	6,532,046		_	_	_		6,532,
Provision for taxation and zakat Subordinated obligations	754,535 610,000	173,097 —	_	26 —	2,800 2,394,000	1,872	932,3 3,004,0
Other liabilities	2,685,024	229,875	29,634	55,678	133,303	39,882	3,173,
Deferred taxation	10,806	_	_	_	_	_	10,8
Life and Family Takaful fund liabilities Life and Family Takaful policy holders' funds	101,491 2,518,969	_	_	_	_	_	101, <sup>2</sup> 2,518,9
	130,396,148	14,827,776	166,565	550,797	16,658,008	1,845,352	164,444,6
Total Liabilities		1,382,360	(79,434)			000.000	45.000
On-balance sheet open position	9,759,897 4,032,726			(110,748) 87,998	3,904,013 (3,822,506)	206,693 44,238	15,062,7
Total Liabilities  On-balance sheet open position  Off-balance sheet open position  Net open position	9,759,897 4,032,726 13,792,623	(425,211)	82,755	(110,748) 87,998 (22,750)	3,904,013 (3,822,506) 81,507	206,693 44,238 250,931	
On-balance sheet open position Off-balance sheet open position	4,032,726	(425,211)	82,755	87,998	(3,822,506)	44,238	15,062,7 15,062,7 339,7

FOREIGN EXCHANGE RISK (CONT'D.)							
Bank	Malaysian	Singapore			United States		
2005	Ringgit RM'000	Dollar RM'000	Pound RM'000	Dollar RM'000	Dollar RM'000	Others RM'000	Total RM'000
Assets Cash and short-term funds	13,293,237	103,958	48,822	87,315	4,509,457	436,615	18,479,404
Deposits and placements with banks and other financial institutions	5,727,908	167,006	40,022	42,757	4,016,423	21,642	9,975,736
Securities purchased under resale agreements	102,376	194,495	_		-		296,871
Dealing securities	153,749	50,266	_	_	_	26,602	230,617
Investment securities	14,268,790	2,294,503	34,286	166,417	5,041,321	92,243	21,897,560
Loans, advances and financing	94,075,882	14,594,542	39,785	572,542	5,726,774	472,107	115,481,632
Statutory deposits with Central Banks	3,547,000	466,802	_	_	22,194	16,002	4,051,998
Investment in subsidiaries	1,562,048	135	_	_	27,060	326,735	1,915,978
Investment in associates	4,500	200.070	4 624	1 414	6,140	_	10,640
Property, plant and equipment Other assets	879,501 613,284	298,978 54,363	4,634 7,531	1,414 1,587	4,399 301,047	— 15,787	1,188,926 993,599
Deferred tax assets	746,149	165,603	-	-	-	-	911,752
Total Assets	134,974,424	18,390,651	135,058	872,032	19,654,815	1,407,733	175,434,713
Liabilities							
Deposits from customers	98,539,067	15,441,132	197,779	127,565	3,066,411	903,759	118,275,713
Deposits and placements of banks and other financial institutions  Obligations on securities sold under repurchase agreements	7,235,240	972,217	40,655	378,985	10,939,244	307,853	19,874,194 7,422,269
Bills and acceptances payable	6,754,208 2,621,279	68,929	_	— 119	668,061 170	 2,071	2,692,568
Recourse obligation on loans sold to Cagamas	4,990,773		_			2,071	4,990,773
Provision for taxation and zakat	645,856	202,903	_	2,009	4,746	_	855,514
Subordinated obligations	610,000		_		2,394,000	_	3,004,000
Other liabilities	2,662,438	192,294	27,713	4,050	219,037	34,871	3,140,403
Total Liabilities	124,058,861	16,877,475	266,147	512,728	17,291,669	1,248,554	160,255,434
On-balance sheet open position Off-balance sheet open position	10,915,563 2,541,413	1,513,176 (82,773)	(131,089) 69,513	359,304 (319,452)	2,363,146 (1,964,358)	159,179 (244,343)	15,179,279 —
Net open position	13,456,976	1,430,403	(61,576)	39,852	398,788	(85,164)	15,179,279
Bank 2004							
Assets							
Cash and short-term funds	14,396,177	256,021	63,729	8,469	4,648,267	155,164	19,527,827
Deposits and placements with banks and other financial institutions	2,725,575	110,096	_	_	3,112,898	180,919	6,129,488
Securities purchased under resale agreements	665,527	57,365	_	_	_	_	722,892
Dealing securities	113,346	_	_	_	50,461	_	163,807
Investment securities	17,339,184	2,034,802	_	134,426	3,099,317	92,411	22,700,140
Loans, advances and financing	68,228,060	12,840,304	12,696	258,037	4,986,724	392,591	86,718,412
Statutory deposits with Central Banks Investment in subsidiaries	2,406,000	412,315	_	_	20,295	17,024	2,855,634 1,869,229
Investment in associates	1,490,997 3,600	24,438	_	_	27,060 6,140	326,734	9,740
Property, plant and equipment	724,095	301,574	5,207	1,762	4,000	_	1,036,638
Other assets	553,824	58,673	2,819	30,606	179,352	2,706	827,980
Deferred tax assets	834,089	155,273			, <u> </u>		989,362
Total Assets	109,480,474	16,250,861	84,451	433,300	16,134,514	1,167,549	143,551,149
Liabilities							
Deposits from customers	77,975,920	14,241,108	112,995	160,491	3,564,276	814,087	96,868,877
Deposits and placements of banks and other financial institutions	8,238,682	175,593	22,464	344,450	5,287,913	108,235	14,177,337
Obligations on securities sold under repurchase agreements	5,467,134	-	_	_	871,553		6,338,687
Bills and acceptances payable	5,707,314	33,693	_	209	799	4,132	5,746,147
Recourse obligation on loans sold to Cagamas Provision for taxation and zakat	2,711,118 614,224	173,013	_	_	2,763	_	2,711,118 790,000
Subordinated obligations	610,000	1/3,013	_	_	2,763	_	3,004,000
Other liabilities	1,448,972	154,623	29,632	53,055	126,919	2,749	1,815,950
Total Liabilities	102,773,364	14,778,030	165,091	558,205	12,248,223	929,203	131,452,116
On-balance sheet open position Off-balance sheet open position	6,707,110 4,032,726	1,472,831 (425,211)	(80,640) 82,755	(124,905) 87,998	3,886,291 (3,822,506)	238,346 44,238	12,099,033
Net open position	10,739,836	1,047,620	2,115	(36,907)	63,785	282,584	12,099,033
Net structural position included in the above	_	_	23,934	33,942	_	312,332	370,208

Net structural foreign currency position represents the Group's and the Bank's net investment in overseas operations. This position comprises the net assets of the Group's and the Bank's overseas branches, investments in overseas subsidiaries and long term investments in overseas properties.

Where possible, the Group and the Bank mitigate the effect of currency exposures by funding the overseas operations with borrowings and deposits received in the same functional currencies of the respective overseas locations. The foreign currency exposures are also hedged using foreign exchange derivatives.

2004

#### 41. FOREIGN EXCHANGE RISK (CONT'D.)

The structural currency exposures of the Group and the Bank as at the balance sheet dates are as

Group Currency of structural exposures	Structural currency exposures in overseas operations RM'000	Hedges by funding in respective currencies RM'000	Other currency hedges RM'000	Net structural currency exposures RM'000
2005 Singapore Dollar Great Britain Pound Hong Kong Dollar United States Dollar Others	148,439 9,792 55,630 1,270,483 281,332		(148,439) — — — — —	9,792 55,630 — 281,332
	1,765,676	(1,270,483)	(148,439)	346,754
2004 Singapore Dollar Great Britain Pound Hong Kong Dollar United States Dollar Others	107,115 23,934 49,699 487,096 266,073	  (487,096) 	(107,115) — — — —	23,934 49,699 — 266,073
	933,917	(487,096)	(107,115)	339,706
Bank Currency of structural exposures 2005 Singapore Dollar Great Britain Pound Hong Kong Dollar United States Dollar Others	148,306 9,792 37,999 34,302 333,112		(148,306) — — — — —	9,792 37,999 — 333,112
	563,511	(34,302)	(148,306)	380,903
2004 Singapore Dollar Great Britain Pound Hong Kong Dollar United States Dollar Others	106,983 23,934 33,942 47,659 312,332		(106,983) — — — — —	23,934 33,942 — 312,332
	524,850	(47,659)	(106,983)	370,208

# FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

Financial instruments comprise financial assets, financial liabilities and also off-balance sheet derivatives. The fair value of a financial instrument is the amount at which the instrument could be exchanged or settled between knowledgeable and willing parties in an arm's length transaction, other than in a forced or liquidation sale. The information presented herein represents best estimates of fair values of financial instruments at the balance sheet date

Loans, advances and financing to customers, where such market prices are not available, various methodologies have been used to estimate the approximate fair values of such instruments. These methodologies are significantly affected by the assumptions used and judgements made regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows, future expected loss experience and other factors. Changes in the assumptions could significantly affect these estimates and the resulting fair value estimates. Therefore, for a significant portion of the Group's and the Bank's financial instruments, including loans, advances and financing to customers, their respective fair value estimates do not purport to represent, nor should they be construed to represent, the amounts that the Group and the Bank could realise in a sale transaction at the balance sheet date. The fair value information presented herein should also in no way be construed as representative of the underlying value of the Group and the Bank as a going concern.

The on-balance sheet financial assets and financial liabilities of the Group and the Bank whose fair values are required to be disclosed in accordance with MASB FRS132 (formerly known as MASB Standard 24) comprise all its assets and liabilities with the exception of investments in subsidiaries, investments in associated companies, property, plant and equipment, provision for current and deferred taxation, life and family takaful fund assets, and life and family takaful fund liabilities. The information on the fair values of financial assets and financial liabilities of the life and family takaful fund is disclosed in Note 49.

The estimated fair values of those on-balance sheet financial assets and financial liabilities as at the balance sheet date approximate their carrying amounts as shown in the balance sheets, except for the following financial assets and liabilities:

		2005		2004
Group	Carrying Value RM'000	Fair Value RM'000	Carrying Value RM'000	Fair Value RM'000
Financial assets				
Dealing securities	629,110	629,110	299,557	299,627
Investment securities	27,631,906	28,410,286	28,704,562	29,133,479
Loans, advances and financing*	122,404,170	133,633,484	112,919,934	113,804,171

#### 42. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES (CONT'D.)

		2005		2004
Group	Carrying Value RM'000	Fair Value RM'000	Carrying Value RM'000	Fair Value RM'000
Financial liabilities				
Deposits from customers Deposits and placements of banks and other financial	131,068,045	131,065,970	123,365,942	123,463,433
institutions Recourse obligation on	18,361,182	17,853,230	14,498,206	14,576,508
loans sold to Cagamas	4,990,773	5,144,748	6,532,046	7,549,003
Subordinated obligations	3,004,000	3,146,104	3,004,000	3,045,185
Financial assets Dealing securities Investment securities Loans, advances and financing*	230,617 21,897,560 118,077,708	230,617 22,534,351 129,708,352	163,807 22,700,140 89,407,829	163,877 23,006,890 90,590,964
Financial liabilities				
Deposits from customers Deposits and placements of banks and other financial	118,275,713	118,273,639	96,868,877	96,938,439
institutions Recourse obligation on loans	19,874,194	19,366,242	14,177,337	14,255,640
sold to Cagamas Subordinated obligations	4,990,773 3,004,000	5,144,748 3,138,823	2,711,118 3,004,000	2,790,359 3,045,185

The general provisions for the Group and the Bank amounting to RM2.810.356,000 (2004: RM3,625,584,000) and RM2,596,076,000 (2004: RM2,689,417,000) respectively have been added back to arrive at the carrying value of the loans, advances and financing.

The fair values of unrecognised financial instruments at the balance sheet date are as follows:

2005

	2000			2004			
Group	Nominal Amount RM'000	Fair Value - Assets RM'000	Fair Value - Liabilities RM'000	Nominal Amount RM'000	Fair Value - Assets RM'000	Fair Value - Liabilities RM'000	
Derivative financial instruments							
Foreign exchange contracts:							
- Forwards	7,270,672	32,672	(18,019)	8,422,825	16,277	(29,204)	
- Swaps	18,451,878	36,060	(47,742)	14,221,752	31,268	(39,371)	
Interest rate contracts							
<ul><li>Futures</li></ul>	32,000	3	(6)	32,015	_	(5)	
- Swaps	16,247,274	64,195	(109,587)	8,684,640	187,264	(157,495)	

#### instruments Foreign exchange

contracts: - Forwards - Swaps	7,270,672 18,433,485	32,672 36,060	<b>(18,019)</b> 8,401,927 <b>(47,742)</b> 14,221,752	16,277 31,268	(29,204) (39,371)
Interest rate contracts					

- Swaps	15,817,385	64,195	(101,293)	-,	187,264	(153,525)

The following methods and assumptions are used to estimate the fair values of the following classes of financial instruments:

# Cash and Short-term Funds

The carrying amount approximates fair value due to the relatively short maturity of the financial

#### Deposits and Placements with Financial Institutions, Securities Purchased under Resale Agreement, Obligations on Securities Sold under Repurchase Agreement and Bills and Accentances Payable

The fair values of those financial instruments with remaining maturities of less than one year approximate their carrying values due to their relatively short maturities. For those financial instruments with maturities of more than one year, the fair values are estimated based on discounted cash flows using applicable prevailing market rates of similar remaining maturities at the balance sheet date.

# **Dealing and Investment Securities**

Fair values of securities that are actively traded is determined by quoted bid prices. For nonactively traded securities, independent broker quotations are obtained. Fair values of equity securities are estimated using a number of methods, including net tangible assets, earnings multiples and discounted cash flow analysis. Where discounted cash flow technique is used, the estimated future cash flows are discounted using applicable prevailing market or indicative rates of similar instruments at the balance sheet date.

#### 42. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES (CONT'D.)

#### (d) Loans, Advances and Financing

The fair values of variable rate loans are estimated to approximate their carrying values. For fixed rate loans and Islamic financing, the fair values are estimated based on expected future cash flows of contractual instalment payments, discounted at applicable and prevailing rates at balance sheet date offered for similar facilities to new borrowers with similar credit profiles. In respect of non-performing loans, the fair values are deemed to approximate the carrying values which are net of interest/income-in-suspense and specific provision for bad and doubtful debts and financing.

(e) Deposits from Customers, Deposits and Placements of Banks and Other Financial Institutions

The fair values of deposits payable on demand and deposits and placements with maturities of
less than one year approximate their carrying values due to the relatively short maturity of these
instruments. The fair values of fixed deposits and placements with remaining maturities of more
than one year are estimated based on discounted cash flows using applicable rates currently
offered for deposits and placements with similar remaining maturities. The fair value of Islamic
deposits are estimated to approximate their carrying values as the profit rates are determined at

#### (f) Recourse Obligation on Loans Sold to Cagamas

The fair values of recourse obligation on housing and hire purchase loans sold to Cagamas are determined based on the discounted cash flows of future instalment payments at applicable prevailing Cagamas rates as at balance sheet date.

the end of their holding periods based on the actual profits generated from the assets invested.

#### (g) Subordinated Obligations

The fair values of subordinated obligations are estimated by discounting the expected future cash flows using the applicable prevailing interest rates for borrowings with similar risks profiles.

#### (h) Derivative Financial Instruments

Fair values of derivative instruments are normally zero or negligible at inception and the subsequent change in value is favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The fair values of the Group's and the Bank's derivative instruments are estimated by reference to quoted market prices. Internal models are used where no market price is available.

#### 43. CAPITAL AND OTHER COMMITMENTS

(a) Capital expenditure approved by directors but not provided for in the financial statements amounted to:

2005 2004 Rm'000 Rm'000
<b>95,714</b> 158,507
<b>45,929</b> 318,802
<b>41,643</b> 477,309
<b>280</b> 280
·

(c) The Bank and a subsidiary are committed to lend up to five times the nominal value of its investment in Export Credit Insurance Corporation of Singapore Limited ("ECIC") to meet claims arising as part of the export credit insurance business of the company. ECIC may, at its option, convert the whole or any part of any such loans into fully paid shares.

	G	roup	Bank		
	2005 RM'000	2004 RM'000	2005 Rm'000	2004 RM'000	
Maximum commitments in respect of the investment					
in ECIC	11,282	11,048	11,282	11,048	

# 44. CAPITAL ADEQUACY

The capital adequacy ratios of the Group and the Bank as at 30 June, are as follows:

	Group		Bank	
	2005	2004	2005	2004
Without deducting proposed dividend*:				
Core capital ratio:				
Credit risk	11.71%	10.89%	11.28%	11.54%
Credit and market risks	11.45%	**	11.07%	**
Risk-weighted capital ratio:				
Credit risk	15.36%	15.62%	14.12%	14.74%
Credit and market risks	15.02%	**	13.86%	**
After deducting proposed dividend: Core capital ratio:	40 500/	10.070/	40.000/	40.000/
Credit risk	10.50%	10.37%	10.00%	10.86%
Credit and market risks	10.27%		9.81%	
Risk-weighted capital ratio:				
Credit risk	14.15%	15.10%	12.84%	14.07%
Credit and market risks	13.84%	**	12.61%	**

<sup>\*</sup> In arriving at the capital base used in the ratio calculations of the Group and the Bank, the proposed dividends for respective financial years were not deducted.

#### 44. CAPITAL ADEQUACY (CONT'D.)

	Group	Bank		
2005	2004	2005	2004	
RM'000	RM'000	RM'000	RM'000	
3,721,053	3,600,172	3,721,053	3,600,172	
1,501,117	500,566	1,501,117	500,566	
11,114,651	10,469,260	9,867,690	7,918,359	
215,226	203,504	_	_	
(963,946)	(1,261,643)	(911,752)	(989,362)	
15,588,101	13,511,859	14,178,108	11,029,735	
2,054,000	2,244,000	2,054,000	2,244,000	
2,810,356	3,625,584	2,596,076	2,689,417	
4,864,356	5,869,584	4,650,076	4,933,417	
20,452,457	19,381,443	18,828,184	15,963,152	
_	_	(1,075,978)#	(1,869,229)	
20,452,457	19,381,443	17,752,206	14,093,923	
	2005 RM'000 3,721,053 1,501,117 11,114,651 215,226 (963,946) 15,588,101 2,054,000 2,810,356 4,864,356 20,452,457	RM'000       RM'000         3,721,053       3,600,172         1,501,117       500,566         11,114,651       10,469,260         215,226       203,504         (963,946)       (1,261,643)         15,588,101       13,511,859         2,054,000       2,244,000         2,810,356       3,625,584         4,864,356       5,869,584         20,452,457       19,381,443         —       —	2005 RM'000         2004 RM'000         2005 RM'000           3,721,053         3,600,172         3,721,053           1,501,117         500,566         1,501,117           11,114,651         10,469,260         9,867,690           215,226         203,504         —           (963,946)         (1,261,643)         (911,752)           15,588,101         13,511,859         14,178,108           2,054,000         2,244,000         2,054,000           2,810,356         3,625,584         2,596,076           4,864,356         5,869,584         4,650,076           20,452,457         19,381,443         18,828,184           —         (1,075,978)#	

<sup>#</sup> Excludes the cost of investment in a subsidiary, Myfin Berhad (formerly known as Mayban Finance Berhad) of RM840,000,000, as its business, assets and liabilities have been transferred to the Bank as disclosed in Note 12(a).

The breakdown of risk-weighted assets (excluding deferred tax assets) in the various categories of risk-weights are as follows:

weights are as follows.				
		2005		2004
		Risk-		Risk-
	Principal	Weighted	Principal	Weighted
	RM'000	RM'000	RM'000	RM'000
Group				
0%	41,988,841	_	35,572,499	
10%	2,154,278	215,428	2,270,884	227,088
20%	26,213,270	5,242,654	27,069,500	5,413,900
50%	22,796,040	11,398,020	22,537,394	11,268,697
100%	116,244,209	116,244,209	107,121,785	107,121,785
Total risk-weighted assets				
for credit risk		133,100,311		124,031,470
Total risk-weighted assets			-	
market risk		2,977,403		
Total risk-weighted assets for				
credit and market risks		136,077,714		
Bank				
0%	35,597,130	_	30,621,181	_
10%	1,507,386	150,739	1,614,342	161,434
20%	18,341,947	3,668,389	22,171,435	4,434,287
50%	22,759,884	11,379,942	18,331,996	9,165,998
100%	110,474,595	110,474,595	81,791,926 _	81,791,926
Total risk-weighted assets				
for credit risk		125,673,665		95,553,645
Total risk-weighted assets			-	
for market risk	_	2,336,901		
Total risk-weighted assets for				
credit and market risks		128,010,566		

# 45. SEGMENT INFORMATION

Segment information is presented in respect of the Group's business and geographical segments.

The primary format, business segment information, is prepared based on internal management reports, which are used by senior management for decision-making and performance management. The amounts for each business segment are shown after the allocation of certain centralised cost, funding income and the applicable transfer pricing where appropriate. Transactions between segments are recorded within the segment as if they are third party transactions and are eliminated on consolidation. All inter-segment transactions are conducted at arm's length basis on normal commercial terms that are not more favourable than those generally available to public.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Capital expenditure comprises additions to property, plant and equipment.

# (a) Primary Segment – By Business Segment

The Group comprises the following main business segments:

# (i) Banking

The Banking segment focuses on business of banking in all its aspects which also include IBS operations. Its activities are generally structured into two key areas, Retail Financial Services ("RFS") and Enterprise Financial Services ("EFS").

<sup>\*\*</sup> The Bank Negara Malaysia Guidelines on Market Risk Capital Adequacy Framework are effective from 1 April 2005.

#### 45. SEGMENT INFORMATION (CONT'D.)

#### (a) Primary Segment - By Business Segment (Cont'd.)

#### Banking (Cont'd.)

RFS comprises the full range of products and services offered to individuals, including savings and fixed deposits, remittance services, current accounts, consumer loans such as housing loans and personal loans, unit trusts, bancassurance products and credit cards.

EFS provides a full range of financial services to business customers, ranging from large corporates and the public sector to small and medium enterprises. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, and fee-based services such as cash management and custodian services.

#### Finance

The business of finance subsidiary was transferred to the Bank on 1 October 2004 (Note 12(a)). The Finance segment focuses on the business of providing financing products and services (including IBS products and services) to individual customers and small and medium enterprises, concentrating on hire purchase financing, leasing, block discounting and other retail based loans products.

#### (iii) Investment Banking

The Investment Banking segment includes business of a merchant bank, discount house and securities broker. This segment focuses on business needs of mainly large corporate customers and financial institutions. The products and services offered to customers include direct lending, advisory banking services, bond issuance, equity financing, syndicated financing, mergers and acquisitions advisory services, debt restructuring advisory services, and share and futures dealings.

# (iv) Insurance and Takaful

The insurance and takaful segment includes the business of underwriting all classes of general and life insurance businesses, offshore investment life insurance business, general takaful and family takaful businesses.

#### Others (v)

The "Others" segment includes asset and fund management, nominee and trustee services and custodian services.

Group 2005	Banking and Finance RM'000	Investment Banking RM'000	Insurance and Takaful RM'000	Others RM'000	Elimination RM'000	Consolidated RM'000
REVENUE External revenue Dividends from	10,366,214	518,973	269,555	61,145	_	11,215,887
subsidiaries	2,931,396	21,111	31,352	1,200	(2,985,059)	_
Other inter-segment revenue Total inter-segment	141,882	7,652	23,807	17,544	(190,885)	_
revenue	3,073,278	28,763	55,159	18,744	(3,175,944)	_
Total revenue	13,439,492	547,736	324,714	79,889	(3,175,944)	11,215,887
Segment results – operating profit Loan and financing	6,873,981	248,790	144,297	37,001	(2,985,059)	4,319,010
loss and provisions Share of results of	(737,601)	(94,755)	9,505	(963)	_	(823,814)
associated companies	_	_	_	(704)	_	(704)
Profit before taxation and zakat Taxation and zakat	6,136,380 (1,709,482)	154,035 (25,537)	153,802 (33,727)	35,334 (8,538)	(2,985,059) 827,037	3,494,492 (950,247)
Profit after taxation and zakat	4,426,898	128,498	120,075	26,796	(2,158,022)	2,544,245
Minority interests						- (41,719)
Net profit for the year						2,502,526
ASSETS AND LIABILITIES Segment assets Investment in	187,080,016	10,973,432	5,283,241	298,022	(11,759,499)	191,875,212
associated companies	6,164	_	_	13,884	_	20,048
Total assets	187,086,180	10,973,432	5,283,241	311,906	(11,759,499)	191,895,260
Total segment liabilities	170,141,103	9,584,975	3,950,914	166,828	(8,802,313)	175,041,507
OTHER INFORMATION Capital expenditure Depreciation Non-cash expenses/	157,804 168,138	8,670 6,466	830 7,584	1,575 2,486	_ _	168,879 184,674
(income) other than depreciation	369,420	11,320	(1,596)	14,143	_	393,287

#### 45. SEGMENT INFORMATION (CONT'D.)

(a)

Primary Segment – B Group 2004	Banking and	Investment	Insurance and			
	Finance RM'000	Banking RM'000	Takaful RM'000	Others RM'000	Elimination RM'000	Consolidated RM'000
REVENUE						
External revenue Dividends from subsidiaries and	9,629,852	454,125	247,931	72,388	_	10,404,296
associates Other inter-segment	596,405	40,821	34,652	875	(672,753)	_
revenue	182,207	3,450	28,089	15,442	(229,188)	_
Total inter-segment revenue	778,612	44,271	62,741	16,317	(901,941)	_
Total revenue	10,408,464	498,396	310,672	88,705	(901,941)	10,404,296
Segment results – operating profit Loan and financing loss	4,183,907	174,164	128,556	35,827	(672,753)	3,849,701
and provisions Share of results of	(534,708)	35,985	4,240	_	26	(494,457
associated companies	740	_	_	2,613	_	3,353
Profit before taxation	0.040.000	040 440	100 700	00.440	(670 707)	0.050.507
and zakat Taxation and zakat	3,649,939 (980,529)	210,149 (22,693)	132,796 (23,067)	38,440 (12,895)	(672,727) 150,674	3,358,597 (888,510
Profit after taxation						
and zakat	2,669,410	187,456	109,729	25,545	(522,053)	2,470,087
Minority interests						(45,576
Net profit for the year						2,424,511
ASSETS AND						
LIABILITIES Segment assets Investment in	174,729,439	9,290,211	4,151,352	297,089	(8,979,571)	179,488,520
associated companies	5,564	_	_	13,343	_	18,907
Total assets	174,735,003	9,290,211	4,151,352	310,432	(8,979,571)	179,507,427
Total segment liabilities	159,435,496	7,954,472	2,970,054	160,359	(6,075,735)	164,444,646
		.,,,,,,,		,	(=,===,===)	
OTHER INFORMATION	440.470	5.004	4.000			450.004
Capital expenditure Depreciation	148,472 163,272	5,331 6,624	1,086 8,227	4,415 2,522	_	159,304 180,645
Non-cash expenses/ (income) other						
than depreciation	526,731	(12,814)	(1,201)	2,686	_	515,402

# (b) Secondary Segment - By Geographical Locations

In presenting information on the basis of geographical segments, segment revenue is based on geographical locations of customers. Segment assets are based on the geographical locations of assets.

The Group has operations in Malaysia, Singapore, Indonesia, Philippines, Papua New Guinea, Brunei Darussalam, People's Republic of China, Hong Kong SAR, Vietnam, United Kingdom, United States of America, Cambodia and Bahrain.

With the exception of Malaysia and Singapore, no other individual country contributed more than

5% of the consolidated reve	enue before operating	expenses and	of total assets.	
	Total Revenue from External Customers RM'000	Capital Expenditure RM'000	Segment Assets RM'000	Profit before Taxation and Zakat RM'000
2005				
Malaysia	12,893,040	149,883	172,260,910	6,201,556
Singapore	914,739	14,315	21,764,859	187,422
Others	584,052	4,681	9,628,990	90,573
Elimination	14,391,831 (3,175,944)	168,879 —	203,654,759 (11,759,499)	6,479,551 (2,985,059)
Group	11,215,887	168,879	191,895,260	3,494,492
2004				
Malaysia	10,061,416	125,023	162,568,597	3,813,782
Singapore	756.503	18,475	17.579.299	144,215
Others	488,318	15,806	8,339,102	73,327
	11,306,237	159,304	188,486,998	4,031,324
Elimination	(901,941)	_	(8,979,571)	(672,727)
Group	10,404,296	159,304	179,507,427	3,358,597

#### 46. SIGNIFICANT EVENTS

#### (a) Maybank Group ESOS

As disclosed in Note 22, a new Maybank Group Employee Share Option Scheme ("ESOS"), which include the participation of non-executive directors was approved by the shareholders on 11 August 2004 at an Extraordinary General Meeting and was implemented on 26 August 2004.

#### (b) Transfer of the Business of Mayban Finance Berhad to the Bank

The vesting order for the transfer of the finance company business of a subsidiary, Mayban Finance Berhad, to the Bank was issued by the High Court on 17 August 2004. The business of Mayban Finance Berhad was transferred to the Bank on 1 October 2004.

#### (c) Acquisition of Additional Equity Interest in Aseambankers Malaysia Berhad

On 14 September 2004, the Bank completed the acquisition of an additional 2,350,440 ordinary shares of RM1 each in Aseambankers Malaysia Berhad ("Aseambankers") for a total consideration of RM18,380,440. As a result, the Bank's equity interest in Aseambankers increased from 75.00% to 79.69%.

#### (d) Increase in Share Capital for Mayban Takaful Berhad

On 18 November 2004 and 23 December 2004, Mayban Takaful Berhad, a subsidiary of the Bank via its equity interest in Mayban Fortis Holdings Berhad, increased its issued and paid up share capital from RM35,000,000 to RM100,000,000 by way of the issuance of 30,000,000 and 35,000,000 new ordinary shares of RM1 each at par for cash respectively, in line with the minimum paid up share capital requirement stipulated by Bank Negara Malaysia for takaful operators.

#### (e) Tie-up With BinaFikir Sdn. Bhd.

On 14 February 2005, Bank Negara Malaysia gave the approval for the Bank to commence negotiations with BinaFikir Sdn. Bhd. ("BinaFikir") on a possible tie up between BinaFikir and Aseambankers Malaysia Berhad. Negotiations are still ongoing as at the date of the financial statements

#### (f) Disposal of Equity Interest in Inter-City MPC (M) Sdn. Bhd.

On 29 July 2004, Kerlipan Bersinar Sdn. Bhd., a 72.7% owned subsidiary of the Bank, disposed off 7,200,000 ordinary shares of RM1 each in Inter-City MPC (M) Sdn. Bhd. ("ICM"), representing 100% equity interest of its investment in ICM, for a cash consideration of RM12,500,000, resulting in a gain on disposal to the Group of RM4,657,907.

#### 47. SUBSEQUENT EVENTS

### (a) Acquisition of Additional Equity Interest in Aseambankers

Subsequent to the financial year and after obtaining the the approval from Bank Negara Malaysia, the Bank has in July 2005, acquired an additional 7,517,400 ordinary shares of RM1 each of Aseambankers from three minority shareholders for a total cash consideration of RM83.3 million. The Bank's equity interest in the subsidiary has increased from 79.69% to 94.69% thereafter.

#### (b) Transfer of the Business of Aseamlease Berhad and Aseam Credit Sdn. Bhd. to the Bank On 1 August 2005, Bank Negara Malaysia granted approval for the businesses and operations of Aseamlease Berhad and Aseam Credit Sdn. Bhd. to be transferred to the Bank.

# (c) Proposed Acquisition of Equity Interest in MNI Holdings Berhad

On 25 August 2005, the Bank obtained preliminary approval from Bank Negara Malaysia to commence negotiations with Permodalan Nasional Berhad ("PNB") and Amanah Raya Nominees (Tempatan) Sdn. Bhd. – Skim Amanah Saham Bumiputera ("ARN-ASB") for the proposed acquisition of PNB and ARN-ASB's equity interests in MNI Holdings Berhad by the Bank and/or its subsidiary, Mayban Fortis Holdings Berhad (collectively known as the "Maybank Group").

Final approval from the relevant authorities will be required for the Maybank Group, PNB and ARN-ASB prior to entering to any subsequent agreement.

# 48. THE OPERATIONS OF ISLAMIC BANKING SCHEME ("IBS")

# BALANCE SHEETS AS AT 30 JUNE 2005

Group			Bank		
Note	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000	
(a)	2,644,671	2,912,921	2,264,460	2,605,169	
(b)	467,066	89,570	340,990	64,970	
(c)	3,401,307	3,111,229	3,019,940	2,051,061	
(d)	16,052,758	14,581,517	16,052,758	12,182,100	
(e)	235,516	203,058	230,410	148,462	
	14,176	25,331	9,543	4,785	
	22,815,494	20,923,626	21,918,101	17,056,547	
(f)	15,335,991	11,738,086	15,044,703	9,957,356	
(g)		, ,		4,001,000	
	, ,		, - ,	1,433,323	
(h)	1,169,572	2,081,206	1,156,729	870,100	
(j)	171,593	143,497	165,017	95,484	
	21,008,923	19,623,859	20,683,708	16,357,263	
(k)	1,806,571	1,299,767	1,234,393	699,284	
	22,815,494	20,923,626	21,918,101	17,056,547	
(p)	3,194,904	4,112,571	3,194,904	3,638,240	
	(a) (b) (c) (d) (e)  (f) (g) (h) (j)	RM'000  (a) 2,644,671  (b) 467,066 (c) 3,401,307 (d) 16,052,758 (e) 235,516 14,176  22,815,494  (f) 15,335,991  (g) 3,140,408 1,191,359 (h) 1,169,572 (j) 171,593  21,008,923  (k) 1,806,571 22,815,494	Note         2005 RM'000         2004 RM'000           (a)         2,644,671         2,912,921           (b)         467,066         89,570           (c)         3,401,307         3,111,229           (d)         16,052,758         14,581,517           (e)         235,516         203,058           14,176         25,331           22,815,494         20,923,626           (f)         15,335,991         11,738,086           (g)         3,140,408         4,227,747           1,191,359         1,433,323           (h)         1,169,572         2,081,206           (j)         171,593         143,497           21,008,923         19,623,859           (k)         1,806,571         1,299,767           22,815,494         20,923,626	Note         2005 RM'000         2004 RM'000         2005 RM'000           (a)         2,644,671         2,912,921         2,264,460           (b)         467,066         89,570         340,990           (c)         3,401,307         3,111,229         3,019,940           (d)         16,052,758         14,581,517         16,052,758           (e)         235,516         203,058         230,410           14,176         25,331         9,543           22,815,494         20,923,626         21,918,101           (f)         15,335,991         11,738,086         15,044,703           (g)         3,140,408         4,227,747         3,125,900           1,191,359         1,433,323         1,191,359           (h)         1,169,572         2,081,206         1,156,729           (j)         171,593         143,497         165,017           21,008,923         19,623,859         20,683,708           (k)         1,806,571         1,299,767         1,234,393           22,815,494         20,923,626         21,918,101	

The accompanying notes form an integral part of the financial statements

# . THE OPERATIONS OF ISLAMIC BANKING SCHEME ("IBS") (CONT'D.) INCOME STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

		Group		Bank	
	Note	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Income	(1)	711,071	521,970	628,759	334,675
Loan and financing loss and					
provisions	(m)	(159,581)	(319,020)	(283,563)	(219,495)
Net income		551,490	202,950	345,196	115,180
Overhead expenses	(n)	(22,011)	(19,926)	(20,582)	(16,821)
Profit before taxation					
and zakat		529,479	183,024	324,614	98,359
Taxation	(0)	(145,991)	(42,671)	(82,152)	(23,434)
Zakat		(942)	(869)	(855)	(247)
Profit after taxation					
and zakat		382,546	139,484	241,607	74,678

The accompanying notes form an integral part of the financial statements.

#### STATEMENT OF CHANGES IN ISLAMIC BANKING FUND FOR THE YEAR ENDED 30 JUNE 2005

Group	Islamic Banking Fund RM'000	Statutory Reserve RM'000	Retained Profits RM'000	Total RM'000
At 1 July 2003	683,458	1,313	625,611	1,310,382
Net profit for the year	_	_	139,484	139,484
Transfer from Islamic Banking Fund	(150,099)	_	_	(150,099)
Transfer to statutory reserves	_	2,523	(2,523)	_
At 30 June 2004	533,359	3,836	762,572	1,299,767
Net profit for the year	_	_	382,546	382,546
Transfer from/(to) Head Office	448,388	_	(324,130)	124,258
Transfer to statutory reserves	_	6,015	(6,015)	_
At 30 June 2005	981,747	9,851	814,973	1,806,571
Bank				
At 1 July 2003	222,500	_	402,106	624,606
Net profit for the year	_	_	74,678	74,678
At 30 June 2004	222,500	_	476,784	699,284
Transfer from Head Office	293,502	_	_	293,502
Net profit for the year	_	_	241,607	241,607
At 30 June 2005	516,002	_	718,391	1,234,393

The accompanying notes form an integral part of the financial statements.

# CASH FLOW STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005

CASH FLOW STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005						
	(	Group		Bank		
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000		
CASH FLOWS FROM						
OPERATING ACTIVITIES						
Profit before taxation	529,479	183,024	324,614	98,359		
Adjustments for:						
Loan and financing loss and						
provisions	184,901	329,355	305,900	221,849		
Accretion of discounts less						
amortisation of premiums of						
investment securities, net	(38,120)	(19,200)	(31,692)	(14,833)		
Income-in-suspense	45,388	34,358	41,600	26,305		
Profit equilisation reserves	83,731	101,559	79,207	91,939		
Operating profit before working						
capital changes	805,379	629,096	719,629	423,619		
(Increase)/decrease in deposits and placements with banks						
and other financial institutions	(377,496)	76,901	(276,020)	69,502		
Increase in loans and financing	(1,701,530)	(3,241,792)	(4,218,157)	(2,571,769)		
Decrease/(increase) in other assets	11,155	13,386	(4,759)	6,114		
Increase in deposits from customers	3,597,905	575,828	5,087,346	1,033,024		
(Decrease)/increase in deposits						
and placements of banks and						
other financial institutions	(1,087,339)	2,812,570	(875,099)	2,893,029		
(Decrease)/increase in bills						
and acceptances payable	(241,965)	850,653	(241,965)	516,194		
Net (purchase)/disposal of						
investment securities	(251,958)	109,761	(937,187)	92,085		
(Decrease)/increase in other liabilities	(995,363)	974,219	207,424	5,713		
Cash generated from operations	(241,212)	2,800,622	(538,788)	2,467,511		
Taxes and zakat paid	(151,296)	(97,345)	(95,423)	(69,742)		
Net cash (used in)/generated						
from operating activities	(392,508)	2,703,277	(634,211)	2,397,769		

# 48. THE OPERATIONS OF ISLAMIC BANKING SCHEME ("IBS") (CONT'D.) CASH FLOW STATEMENTS FOR THE YEAR ENDED 30 JUNE 2005 (CONT'D.)

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
CASH FLOWS FROM Financing activity				
Funds transferred from/(to) Head Office	124,258	(150,099)	293,502	_
Net cash generated from/				
(used in) financing activity	124,258	(150,099)	293,502	_
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	(268,250) 2,912,921	2,553,178	(340,709) 2,605,169	2,397,769 207,400
CASH AND CASH EQUIVALENTS AT END OF YEAR	2,644,671	2,912,921	2,264,460	2,605,169
Cash and cash equivalents comprise:				

The accompanying notes form an integral part of the financial statements.

# (a) CASH AND SHORT-TERM FUNDS

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Cash, balances and deposits with banks and other				
financial institutions	2,644,671	2,912,921	2,264,460	2,605,169

# (b) DEPOSITS AND PLACEMENTS WITH BANKS AND OTHER FINANCIAL INSTITUTIONS

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Licensed banks	126,076	12,600	_	20,000
Licensed merchant banks	_	38,600	_	38,600
Bank Negara Malaysia	340,990	6,370	340,990	6,370
Other financial institutions	_	32,000	_	_
	467,066	89,570	340,990	64,970

# (c) INVESTMENT SECURITIES

2005 // 000 3,859 5,652 8,358 1,830 5,305	2004 RM'000 153,929 413,569 148,220 623,678 954,151	2005 RM'000 153,859 695,652 356,733 381,830 1,377,261	2004 RM'000 153,929 329,240 24,322 623,678 896,979
3,859 5,652 8,358 1,830 5,305	153,929 413,569 148,220 623,678	153,859 695,652 356,733 381,830	153,929 329,240 24,322 623,678
5,652 8,358 1,830 5,305	413,569 148,220 623,678	695,652 356,733 381,830	329,240 24,322 623,678
5,652 8,358 1,830 5,305	413,569 148,220 623,678	695,652 356,733 381,830	329,240 24,322 623,678
8,358 1,830 5,305	148,220 623,678	356,733 381,830	24,322 623,678
8,358 1,830 5,305	148,220 623,678	356,733 381,830	24,322 623,678
1,830 5,305	623,678	381,830	623,678
5,305	•	•	,
	954,151	1,377,261	896 979
	954,151	1,377,261	896 979
5,004			000,010
5,004			
	2,293,547	2,965,335	2,028,148
1,712	819,526	14,350	14,350
0,591	14,156	40,255	8,563
6,000)	(16,000)	_	_
1,307	3,111,229	3,019,940	2,051,061
1 307	155 247	161 307	155,247
1,307	100,247	101,307	133,247
6 507	419 963	726 507	335,034
-		*	26,161
		14,350	14,350
֡֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜	6,000)	<b>1,307</b> (16,000) <b>1,307</b> 3,111,229 <b>1,307</b> 155,247 <b>6,507</b> 419,963 <b>3,011</b> 151,329	1,307

The carrying values of Islamic accepted bills and negotiable Islamic instruments of deposits approximate the market value due to their relatively short maturities.

#### 48. THE OPERATIONS OF ISLAMIC BANKING SCHEME ("IBS") (CONT'D.)

# (c) INVESTMENT SECURITIES (CONT'D.)

The maturity structure of money market instruments held for investment is as follows:

	Group		Bank	
	2005 RM'000	2004 Rm'000	2005 Rm'000	2004 RM'000
Maturing within one year	1,777,374	1,451,071	1,749,330	1,421,942
One year to three years	491,121	700,070	489,496	509,791
Three years to five years	582,098	142,406	561,038	96,415
After five years	144,411	_	165,471	_
	2,995,004	2,293,547	2,965,335	2,028,148

# (d) LOANS AND FINANCING

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Overdrafts	1,264,728	1,191,398	1,264,728	1,191,398
Term financing	18,463,307	18,328,632	18,463,307	16,999,470
Trust receipts	209,082	199,081	209,082	152,292
Hire purchase receivables	3,163,724	2,316,239	3,163,724	_
Other financing	3,318,649	2,706,854	3,318,649	2,521,772
	26,419,490	24,742,204	26,419,490	20,864,932
Unearned income	(9,353,925)	(9,321,733)	(9,353,925)	(8,102,952)
Gross loans and financing Provision for bad and doubtful debts and financing	17,065,565	15,420,471	17,065,565	12,761,980
- Specific	(277,770)	(217,866)	(277,770)	(121,607)
– General	(609,375)	(534,031)	(609,375)	(395,910)
Income-in-suspense	(125,662)	(87,057)	(125,662)	(62,363)
Net loans and financing	16,052,758	14,581,517	16,052,758	12,182,100

Loans and financing analysed by concepts are as follows:

	Group		Bank		
	2005	2004	2005	2004	
	RM'000	Rm'000	Rm'000	RM'000	
Al-Bai' Bithaman Ajil	10,384,471	10,578,104	10,384,471	10,096,940	
Al-Ijarah	3,163,724	1,833,046	3,163,724	—	
Al-Murabahah	3,505,775	2,659,227	3,505,775	2,659,227	
Other principles	11,595	350,094	11.595	5,813	
Onici principies	17,065,565	15,420,471	17,065,565	12,761,980	

(ii) Loans and financing analysed by their economic purposes are as follows:

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 Rm'000	2004 RM'000
Agriculture	329,635	262,910	329,635	261,120
Manufacturing	2,256,563	2,047,128	2,256,563	2,038,438
Electricity, gas and water	119,931	251,745	119,931	251,226
Construction	577,205	583,072	577,205	505,544
Real estate	241,871	133,874	241,871	131,726
Purchase of landed properties:				
- Residential	6,764,056	7,082,372	6,764,056	6,597,801
<ul><li>Non-residential</li><li>Less Islamic loans</li></ul>	726,618	709,076	726,618	600,989
sold to Cagamas	(477,300)	(114,380)	(477,300)	(114,380)
General commerce	1,503,183	563,980	1,503,183	555,101
Transport, storage				
and communication	255,945	227,599	255,945	218,380
Finance, insurance				
and business service	1,188,206	1,120,366	1,188,206	1,115,250
Purchase of securities	132,768	110,545	132,768	70,911
Purchase of transport				
vehicles	2,783,431	2,110,705	2,783,431	133
- Less Islamic Ioans				
sold to Cagamas	(270,216)	(351,994)	(270,216)	_
Consumption credit	442,060	500,769	442,060	353,643
Others	491,609	182,704	491,609	176,098
	17,065,565	15,420,471	17,065,565	12,761,980

# (iii) The maturity structure of loans and financing is as follows:

,	Group		Bank		
	2005	2004	2005	2004	
	RM'000	RM'000	RM'000	RM'000	
Maturing within one year	4,911,346	4,025,505	4,911,346	3,985,115	
One year to three years	298,168	424,220	298,168	240,526	
Three years to five years	1,358,110	812,104	1,358,110	248,629	
After five years	10,497,941	10,158,642	10,497,941	8,287,710	
	17,065,565	15,420,471	17,065,565	12,761,980	

# (d) LOANS AND FINANCING (CONT'D.)

(iv) Movements in the non-performing loans and financing (including income receivables) are as follows:

	2005 RM'000	Group 2004 RM'000	2005 RM'000	3ank 2004 RM'000
Gross balance at beginning of year Classified during the year	1,143,498 1,092,450	883,642 1,079,420	918,641 1,002,592	697,685 923,746
Transfer from the finance subsidiary Recovered/regularised	_	_	256,222	_
during the year Expenses debited to	(777,810)	(768,563)	(722,512)	(684,291)
customers' accounts Amount written off	2,774 (43,855)	2,571 (53,572)	2,774 (40,837)	2,571 (21,070)
Gross balance at end of year Less:	1,417,057	1,143,498	1,416,880	918,641
<ul><li>Specific provision</li><li>Income-in-suspense</li></ul>	(277,770) (125,662)	(217,866) (87,057)	(277,770) (125,662)	(121,607) (62,363)
Net non-performing loans and financing	1,013,625	838,575	1,013,448	734,671
Gross loans and financing Add: Loans sold to	17,065,565	15,420,471	17,065,565	12,761,980
Cagamas	747,516	466,374	747,516	114,380
Less:	17,813,081	15,886,845	17,813,081	12,876,360
<ul><li>Specific provision</li><li>Income-in-suspense</li></ul>	(277,770) (125,662)	(217,866) (87,057)	(277,770) (125,662)	(121,607) (62,363)
Net loans and financing (including loans sold to Cagamas)	17,409,649	15,581,922	17,409,649	12,692,390
Ratio of net non-performing loans	5.82%	5.38%	5.82%	5.79%

(v) Movements in the provision for bad and doubtful debts and income-in-suspense are as follows:

	Group		Bank	
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Specific provision				
Balance at beginning				
of year	217,866	172,214	121,607	88,756
Provision made during				
the year	162,000	268,756	129,592	82,842
Transfer from the				
finance subsidiary	_	_	110,547	_
Amount written back				
in respect of recoveries	(69,882)	(165,877)	(54,497)	(22,580)
Amount written off	(36,974)	(49,677)	(34,238)	(19,861)
Transfer to general				
provision	_	(2,084)	_	(2,084)
Transfer from/(to) specific				
provision for				
restructured/rescheduled				
loans and financing	4,760	(5,466)	4,759	(5,466)
Balance at end of year	277,770	217,866	277,770	121,607
General provision  Balance at beginning of year  Provision made during the year	534,031 75,344	306,364 225,583	395,910 213,465	232,255 161,571
Transfer from	,	,		,
specific provision	_	2,084	_	2,084
Balance at end of year	609,375	534,031	609,375	395,910
As a percentage of total loans (including Islamic loans sold to Cagamas less specific provision and income-in-suspense)	3.50%	3.43%	3.50%	3.12%
As a percentage of total risk-weighted assets for credit risk, excluding deferred tax assets	3.94%	3.90%	4.02%	3.86%

# 48. THE OPERATIONS OF ISLAMIC BANKING SCHEME ("IBS") (CONT'D.)

# (d) LOANS AND FINANCING (CONT'D.)

(v) Movements in the provision for bad and doubtful debts and income-in-suspense are as follows: (Cont'd.)

	Gi	roup	Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Income-in-suspense				
Balance at beginning				
of year	87,057	63,903	62,363	42,491
Provision made during				
the year	102,914	93,690	95,525	70,076
Transfer from the				
finance subsidiary	_	_	28,298	_
Amount written back in				
respect of recoveries	(57,527)	(59,332)	(53,925)	(43,771)
Transfer to income-in-				
suspense for				
restructured/rescheduled				
loans and financing	_	(8,187)	_	(5,224)
Amount written off	(6,782)	(3,017)	(6,599)	(1,209)
Balance at end of year	125,662	87,057	125,662	62,363

# (e) DEFERRED TAX ASSETS

DELEUUED INV NOSEIS				
	G	roup	В	ank
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
At 1 July 2004/2003 Recognised in the income	(203,058)	(108,106)	(148,462)	(76,896)
statement (Note 48(o))	(32,458)	(92,486)	(81,948)	(71,566)
Transfer to provision for taxation	_	(2,466)	_	
At 30 June 2005/2004	(235,516)	(203,058)	(230,410)	(148,462)
Presented after appropriate offsetting as follows:				
Deferred tax assets, net	(235,516)	(203,058)	(230,410)	(148,462)

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set-off current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The net deferred tax assets shown in the balance sheet have been determined after appropriate offsetting.

The components and movements of deferred tax assets and liabilities during the financial year prior to offsetting are as follows:

# Deferred Tax Assets of the Group:

	Loan Loss and Provisions and Income Suspended RM'000	Provision for Diminution in Value of Investments and Amortisation of Premiums RM'000	Other Temporary Differences RM'000	Total RM'000
At 1 July 2004	(151,665)	(4,480)	(46,913)	(203,058)
Recognised in the income				
statement	(18,961)	2,800	(16,297)	(32,458)
At 30 June 2005	(170,626)	(1,680)	(63,210)	(235,516)
At 1 July 2003	(88,127)	(5,880)	(16,565)	(110,572)
Recognised in the income statement	(63,538)	1,400	(30,348)	(92,486)
At 30 June 2004	(151,665)	(4,480)	(46,913)	(203,058)

# Deferred Tax Assets of the Bank:

	Loan Loss and Provisions RM'000	Other Temporary Differences RM'000	Total RM'000
At 1 July 2004	(110,854)	(37,608)	(148,462)
Recognised in the income statement	(59,771)	(22,177)	(81,948)
At 30 June 2005	(170,625)	(59,785)	(230,410)
At 1 July 2003	(65,031)	(11,865)	(76,896)
Recognised in the income statement	(45,823)	(25,743)	(71,566)
At 30 June 2004	(110,854)	(37,608)	(148,462)

# (f) DEPOSITS FROM CUSTOMERS

	Group		I	Bank	
	2005	2004	2005	2004	
	RM'000	RM'000	RM'000	RM'000	
Mudharabah Fund					
Demand deposits	245	3,244	_	_	
Savings deposits	_	127,798	_	_	
General investment deposits	5,047,202	5,218,542	4,756,159	3,568,854	
Special investment deposits	525,114	481,383	525,114	481,383	
	5,572,561	5,830,967	5,281,273	4,050,237	
Non-Mudharabah Fund					
Demand deposits	3,670,085	3,063,365	3,670,085	3,063,365	
Savings deposits	2,264,203	1,828,129	2,264,203	1,828,129	
Negotiable instruments					
of deposits	3,829,142	1,015,625	3,829,142	1,015,625	
	9,763,430	5,907,119	9,763,430	5,907,119	
	15,335,991	11,738,086	15,044,703	9,957,356	

The maturity structure of general and special investment deposits and negotiable instruments of deposits is as follows:

	Group		Bank	
	2005 RM'000	2004 Rm'000	2005 Rm'000	2004 RM'000
Due within six months	6,809,296	5,355,435	6,518,253	3,849,652
Six months to one year	1,488,439	1,220,833	1,488,439	1,084,734
One year to three years	920,796	25,983	920,796	19,570
Three years to five years	182,927	113,299	182,927	111,906
	9,401,458	6,715,550	9,110,415	5,065,862

# (ii) The deposits are sourced from the following customers:

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Business enterprises Individuals	4,388,337 3,806,650	3,902,594 3,322,038	4,187,822 3,806,650	3,609,205 3,111,197
Government and statutory bodies Others	2,536,914 4,604,090	2,390,260 2,123,194	2,536,914 4,513,317	1,610,998 1,625,956
	15,335,991	11,738,086	15,044,703	9,957,356

# (g) DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

	Group		Bank	
	2005	2004	2005	2004
	RM'000	RM'000	RM'000	RM'000
Mudharabah Fund				
Licensed banks	1,120,122	1,600,580	1,127,200	1,601,810
Licensed finance companies	_	123,910	_	123,910
Licensed discount houses	50,500	510,151	50,500	479,250
Licensed merchant banks	_	75,630	_	74,590
Other financial institutions	29,340	200,451	7,755	4,415
	1,199,962	2,510,722	1,185,455	2,283,975
Non-Mudharabah Fund				
Licensed banks	1,821,189	1,385,304	1,821,188	1,385,304
Licensed finance companies	_	59,710	_	59,710
Licensed discount houses	29,919	219,655	29,919	219,655
Other financial institutions	89,338	52,356	89,338	52,356
	1,940,446	1,717,025	1,940,445	1,717,025
	3,140,408	4,227,747	3,125,900	4,001,000

# (h) OTHER LIABILITIES

	Group		В	Bank	
	2005	2004	2005	2004	
	RM'000	RM'000	RM'000	RM'000	
Profit payable	43,558	36,613	43,267	29,565	
Profit equalisation reserves					
(Note 48(i))	250,839	167,108	238,604	134,311	
Due to Head Office	792,586	1,838,091	792,586	668,067	
Other creditors, provisions					
and accruals	82,589	39,394	82,272	38,157	
	1,169,572	2,081,206	1,156,729	870,100	

# 48. THE OPERATIONS OF ISLAMIC BANKING SCHEME ("IBS") (CONT'D.)

# (i) PROFIT EQUALISATION RESERVES

The movements in PER are as follows:

	Group		Bank	
	2005 RM'000	2004 Rm'000	2005 RM'000	2004 RM'000
At 1 July 2004/2003	167,108	65,549	134,311	42,372
Amount arising during the year	86,020	124,197	79,207	91,939
Transfer from the				
finance subsidiary	_	_	25,086	_
Amount written back	(2,289)	(22,638)	_	_
At 30 June 2005/2004	250,839	167,108	238,604	134,311

#### PROVISION FOR TAXATION AND ZAKAT

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Taxation	170,421	137,623	164,100	95,000
Zakat	1,172	5,874	917	484
	171,593	143,497	165,017	95,484

### (k) ISLAMIC BANKING CAPITAL FUND

	Group		I	Bank	
	2005 RM'000	2004 RM'000	2005 Rm'000	2004 RM'000	
Funds allocated from					
Head Office	981,747	533,359	516,002	222,500	
Statutory reserves	9,851	3,836	_	_	
Retained profits	814,973	762,572	718,391	476,784	
	1,806,571	1,299,767	1,234,393	699,284	

# INCOME FROM THE OPERATIONS OF IBS

	Group		В	Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000	
Income derived from investment of depositors' funds Income attributable to depositors:	1,183,691	974,716	1,063,847	688,299	
– Other customers Mudharabah Fund Non-Mudharabah Fund	(160,276) (171,103)	(215,285) (78,886)	(125,217) (171,103)	(111,562) (78,886)	
- Banks and other financial institutions  Mudharabah Fund	(331,379)	(294,171)	(296,320)	(190,448)	
Non-Mudharabah Fund	(63,120)	(58,008)	(66,437)	(67,919)	
Profit equalisation reserves	(98,222) (83,731)	(87,519) (101,559)	(99,598) (79,207)	(97,311) (91,939)	
Income attributable to the Group/Bank Other IBS income Other IBS expenses	670,359 56,636 (15,924)	491,467 46,047 (15,544)	588,722 55,961 (15,924)	308,601 41,616 (15,542)	
	711,071	521,970	628,759	334,675	

Details of the income derived from investment of depositors' funds and funds allocated from

Head Office are as follows:		Group		Bank
2005	Depositors' funds RM'000	IBF RM'000	Depositors' funds RM'000	IBF RM'000
Income from financing Investment income:  - Loss from sale of dealing	1,096,453	_	999,542	_
securities  - Gain from sale of investment	_	_	(1,140)	_
securities  - Gross income from	8,828	_	_	_
investment securities	64,865	_	65,196	_
	1,170,146	_	1,063,598	_
Fee income:				
<ul><li>Commission</li></ul>	_	32,550	_	32,550
<ul> <li>Service charges and fees</li> </ul>	600	22,205	191	22,205
<ul> <li>Other fee income</li> </ul>	58	1,297	58	1,206
- Other non-operating income	12,887	584	_	_
	1,183,691	56,636	1,063,847	55,961

# (I) INCOME FROM THE OPERATIONS OF IBS (CONT'D.)

	Group		Ва	Bank	
2004	Depositors' funds RM'000	IBF RM'000	Depositors' funds RM'000	IBF RM'000	
Income from financing Investment income:  - Loss from sale of	882,173	_	624,071	_	
dealing securities  - Gain from sale of	(1,052)	_	(1,052)	_	
investment securities  – Gross income from	5,376	_	_	_	
investment securities	79,327	_	64,953	_	
Fee income:	965,824	_	687,972	_	
- Commission	_	32,514	_	32,514	
- Service charges and fees	662	9,101	219	9,101	
- Other fee income	107	532	108	1	
- Other non-operating income	8,123	3,900	_	_	
	974,716	46,047	688,299	41,616	

# (m) LOANS AND FINANCING LOSS AND PROVISIONS

	Group		Ва	Bank	
	2005	2004	2004 2005	2004	
	RM'000	RM'000	RM'000	RM'000	
Provision for bad and doubtful debts and financing:					
- Specific (net)	92,118	102,879	75,095	60,262	
- General	75,344	225,583	213,465	161,571	
Bad debts and financing:					
<ul><li>Written off</li></ul>	17,439	893	17,340	16	
- Recovered	(25,320)	(10,335)	(22,337)	(2,354)	
	159,581	319,020	283,563	219,495	

Group

Bank

### (n) OVERHEAD EXPENSES

	2005 Rm'000	2004 RM'000	2005 Rm'000	2004 RM'000
Personnel expenses*	10,664	9,009	10,213	8,067
Establishment costs	4,270	3,579	4,194	3,348
Marketing costs	1,211	1,502	1,042	999
Administration and general				
expenses	5,866	5,836	5,133	4,407
	22,011	19,926	20,582	16,821
included in overhead expenses are:				
Shariah Committee Members' fee and remuneration	65	52	65	52
* Personnel expenses				
* Personnel expenses  Salaries and wages	8,427	7,213	8,089	6,471
reisoillei expelises	8,427 67	7,213 56	8,089 66	6,471 51
Salaries and wages	•	*	•	,
Salaries and wages Social security cost Pension cost – defined contribution plan	•	*	•	,
Salaries and wages Social security cost Pension cost — defined contribution plan Other staff related	67 1,322	56 1,120	66 1,261	981
Salaries and wages Social security cost Pension cost – defined contribution plan	67	56	66	51

# (o) TAXATION

	Group		Bank	
	2005 RM'000	2004 RM'000	2005 RM'000	2004 RM'000
Current year's provision Deferred tax in relation to origination and reversal of temporary differences	178,449	135,157	164,100	95,000
(Note 48(e))	(32,458)	(92,486)	(81,948)	(71,566)
	145,991	42,671	82,152	23,434

# 48. THE OPERATIONS OF ISLAMIC BANKING SCHEME ("IBS") (CONT'D.)

# (p) COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Bank and its subsidiaries make various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions.

Risk-weighted exposure of the Bank and its subsidiaries as at 30 June, are as follows:

	2005		2004	
		Credit		Credit
Group	Principal RM'000	Equivalent RM'000	Principal RM'000	Equivalent RM'000
Direct credit substitutes	101,056	101,056	192,026	192,026
Certain transaction-related				
contingent items	637,123	318,562	530,932	265,466
Short-term self-liquidating				
trade related contingencies	174,534	34,907	218,530	43,706
Islamic housing and hire purchase loans sold to				
Cagamas Berhad	747,516	747,516	466,374	466,374
Irrevocable commitments	,	,	,	,
to extend credit:				
<ul> <li>Maturity within one year</li> </ul>	1,006,306	_	1,668,197	_
<ul> <li>Maturity exceeding</li> </ul>		440.000	405.000	0.10.00.1
one year Miscellaneous	293,852	146,926	425,988	212,994
IVIISCEIIANEOUS	234,517		610,524	
	3,194,904	1,348,967	4,112,571	1,180,566
D I				
Bank				
Direct credit substitutes	101,056	101,056	192,026	192,026
Certain transaction-related contingent items	637,123	318,562	530,932	265,466
Short-term self-liquidating	001,120	010,002	300,302	200,400
trade related contingencies	174,534	34,907	218,529	43,706
Islamic housing and hire				
purchase loans sold to				
Cagamas Berhad	747,516	747,516	114,380	114,380
Irrevocable commitments to extend credit:				
- Maturity within one year	1,006,306	_	1,668,197	_
<ul> <li>Maturity exceeding</li> </ul>	1,000,000		1,000,101	
one year	293,852	146,926	303,652	151,826
	004 545	_	610,524	_
Miscellaneous	234,517		,	

# (q) CAPITAL ADEQUACY

The capital adequacy ratios of the Group and the Bank as at 30 June, are as follows:

	Group		В	Bank	
	2005	2004	2005	2004	
Capital ratio					
Core capital ratio	10.15%	8.01%	6.62%	5.37%	
Risk-weighted capital ratio	14.08%	11.91%	10.64%	9.23%	
	RM'000	RM'000	RM'000	RM'000	
Tier 1 capital					
Islamic banking fund	981,747	533,359	516,002	222,500	
Statutory reserves	9,851	3,836	_	_	
Retained profits	814,973	762,572	718,391	476,784	
Less: Deferred tax assets	(235,516)	(203,058)	(230,410)	(148,462)	
Total Tier 1 capital	1,571,055	1,096,709	1,003,983	550,822	
Tier 2 capital					
General provision for bad					
and doubtful debts and					
financing	609,375	534,031	609,375	395,910	
Total Tier 2 capital	609,375	534,031	609,375	395,910	
Capital base	2,180,430	1,630,740	1,613,358	946,732	

The breakdown of risk-weighted assets for credit risk (excluding deferred tax assets) in the

Group		2005		2004
	Principal RM'000	Risk- Weighted RM'000	Principal RM'000	Risk- Weighted RM'000
0%	4,090,981	_	2,874,992	_
10%	153,859	15,386	153,929	15,393
20%	2,297,067	459,413	2,714,978	542,996
50%	5,990,500	2,995,250	7,115,876	3,557,938
100%	12,005,913	12,005,913	9,573,307	9,573,307
	24,538,320	15,475,962	22,433,082	13,689,634

#### (q) CAPITAL ADEQUACY (CONT'D.)

The breakdown of risk-weighted assets for credit risk (excluding deferred tax assets) in the various categories of risk-weights are as follows: (Cont'd.)

Bank		2005		2004
		Risk-		Risk-
	Principal	Weighted	Principal	Weighted
	RM'000	RM'000	RM'000	RM'000
0%	3,818,093	_	2,735,364	_
10%	153,859	15,386	153,929	15,393
20%	1,929,653	385,931	2,068,832	413,766
50%	5,990,500	2,995,250	6,584,418	3,292,209
100%	11,753,928	11,753,928	6,528,856	6,528,856
	23,646,033	15,150,495	18,071,399	10,250,224

#### (r) FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

The estimated fair values of those on-balance sheet financial assets and financial liabilities as at the balance sheet date approximate their carrying amounts as shown in the balance sheets, except for the following financial assets and liabilities:

	2005		2004	
Group	Carrying Value RM'000	Fair Value RM'000	Carrying Value RM'000	Fair Value RM'000
Financial assets				
Investment securities Loans and financing*	3,401,307 16,662,133	3,422,396 16,548,775	3,111,229 15,115,548	3,132,084 15,378,915
Financial liabilities Deposits from customers	15,335,991	15,345,571	11,738,086	11,741,468
Bank				
Financial assets Investment securities Loans and financing*	3,019,940 16,662,133	3,031,871 16,548,775	2,051,061 12,578,010	2,051,449 12,814,780
Financial liabilities Deposits from customers	15,044,703	15,054,282	9,957,356	9,959,590

\* The general provisions for the Group and the Bank amounting to RM609,375,000 (2004: RM543,031,000) and RM609,375,000 (2004: RM395,910,000) respectively have been added back to arrive at the carrying value of the loans and financing.

The methods and assumptions used to estimate the fair values of the financial assets and financial liabilities of IBS operations are as stated in Note 42.

# (s) SHARIAH COMMITTEE

The operations of IBS is governed by Section 124(3) of the Banking and Financial Institutions Act 1989 ("the Act"), which stipulates that "any license institution carrying on Islamic financial business, in addition to its existing licensed business may, from time to time seek the advice of the Shariah Advisory Council (SAC) established under subsection (7) of the Act, on the operations of its business in order to ensure that it does not involve any element which is not approved by the Religion of Islam" and Section IV of BNM's "Guidelines on the Governance of Shariah Committee for The Islamic Financial Institutions" known as BNM/GPS 1, stipulates that "Every Islamic institution is required to establish a Shariah Committee".

Based on the above, the duties and responsibilities of the Group's Shariah Committee are to advise on the overall Islamic Banking operations of the Group's business in order to ensure compliance with the Shariah requirements.

The roles of Shariah Committee in monitoring the Group's activities include:

- (a) To advise the Board on Shariah matters in its business operations.
- (b) To endorse Shariah Compliance Manuals.
- (c) To endorse and validate relevant documentations.
- (d) To assist related parties on Shariah matters for advice upon request.
- (e) To advise on matters to be referred to the SAC.
- (f) To provide written Shariah opinion.

The Shariah Committee at the group level has three members. All of them are also members of Shariah Committee of Mayban Takaful Berhad.

# (u) ALLOCATION OF INCOME

The policy of allocation of income to the various types of deposits and investments is subject to "The Framework on Rate of Return" issued by Bank Negara Malaysia in October 2001. The objective is to set the minimum standard and terms of reference for the Islamic banking institutions in calculating and deriving the rate of return for the depositors.

# 49. LIFE, GENERAL TAKAFUL AND FAMILY TAKAFUL FUNDS' BALANCE SHEET AS AT 30 JUNE 2005

	Group	
	2005 RM'000	2004 RM'000
	NIVI UUU	NIVI UUU
ASSETS		
Property, plant and equipment	7,307	11,090
Investments	2,176,628	1,532,569
Loans, advances and financing	59,319	46,117
Receivables	47,104	32,748
Cash and bank balances	12,359	4,044
Investment-linked business assets	1,297,939	993,892
Total life, general takaful and family takaful business assets	3,600,656	2,620,460
LIABILITIES		
Other liabilities	102,726	88,106
Investment-linked business liabilities	17,780	13,385
Total life, general takaful and family takaful business liabilities	120,506	101,491
Life, general takaful and family takaful policyholders' funds	3,480,150	2,518,969
	3,600,656	2,620,460

- (i) The operating revenue generated from the life insurance, general takaful and family takaful businesses of the Group for the financial year amounted to approximately RM1,242,352,000 (2004: RM1,129,906,000).
- (ii) The estimated fair values of financial assets and financial liabilities of the life, general takaful and family takaful funds as at the balance sheet date approximate their carrying amounts as shown in the balance sheets, except for the following financial assets and liabilities:

	2005		2004	
	Carrying		Carrying	
	Value	Fair Value	Value	Fair Value
Group	RM'000	RM'000	RM'000	RM'000
Investments	2,176,628	2,240,975	1,532,569	1,532,569

The methods and assumptions used to estimate the fair values of the financial assets and financial liabilities of the life, general takaful and family takaful funds are as stated in Note 42.

#### 50. COMPARATIVES

The presentation and classification of items in the current year's financial statements have been consistent with the previous financial year except that certain comparatives amounts which have been adjusted to conform with current year's presentation.

	As Previously		
	Stated	Adjustments	As Restated
	RM'000	RM'000	RM'000
Group - 2004			
Balance Sheet:			
Investment securities	28,703,420	1,142	28,704,562
Loans, advances and financing	109,070,491	223,859	109,294,350
Other assets	2,076,427	(225,001)	1,851,426
Income Statement:			
Interest income	7,336,284	(98,845)	7,237,439
Interest expense	3,217,078	(119,569)	3,097,509
Non-interest income	1,800,718	(20,724)	1,779,994
Overhead expenses	2,591,288	905	2,592,193
Loan and financing loss and provisions	495,362	(905)	494,457
Bank - 2004			
Income Statement:			
Interest income	5,396,471	(98,845)	5,297,626
Interest expense	2,401,199	(119,569)	2,281,630
Non-interest income	1,977,649	(20,724)	1,956,925
Overhead expenses	1,986,225	(1,655)	1,984,570
Loan and financing loss and provisions	437,996	1,655	439,651

# 51. CURRENCY

All amounts are in Ringgit Malaysia unless otherwise stated.

# RECIPIENT OF THE EXCELLENCE AWARD





The National Award for Management Accounting (NAfMA) Best Practice was introduced to recognise companies which exemplify best management practices. Among the areas in which these companies are rated are in leadership skills, management accounting information, resource management, customer focus, partnership management, value creation, business performance and corporate social responsibility.

In receiving the Excellence Award, we would like to thank all our customers, shareholders, business partners and dedicated staff for making this happen.

