BEST AVAILABLE COPY PROCESSED MAY 0 4 2001 THOMSON FINANCIAL 2000 Annual Report BIGGER STRONGER BETTER



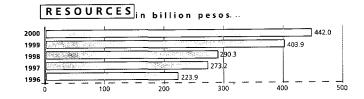
Bigger, Stronger, Better

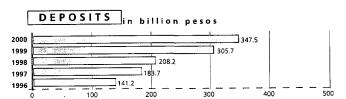
The economy may have found that buttered by extrant and interest forces in 2000, but Metadosek managed to stand from and secceeded in econopering its interpretion adtainers—to end the econoper, and better proported to address the challenges of banking in the rew milestrian Raing above the country's premier business district, the 47 story 67 Town, the move home of the Metadosek Ayala Avenue Contes, stands as a testament to this symmy of stability and strongth

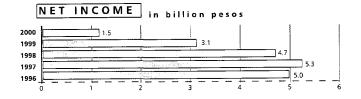
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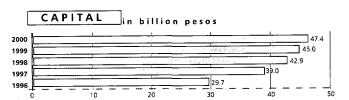
	2000	1999	Percent Increase/ (Decrease)
FOR THE YEAR			
Total Income	<b>₱</b> 43,593,074	₱ 30,832,792	41.39%
Total Expenses	42,089,006	27,707,068	51.91%
Net Income	1,504,068	3,125,724*	(51.88%)
Earnings Per Share	4.82	10.52*	(54.18%)
Cash Dividends	-	2%	
Stock Dividends	-	10%	
Ratio of Net Income to Average Capital Funds	3.40%	7.28%*	
AT YEAREND		ή.	
Total Resources	P 442,011,457	P 403,850,867	9.45%
Investment Securities – net	92,686,979	61,167,528	51.53%
Receivables from Customers			
(net of unearned discount and other			
deferred income, and allowance for			
probable losses)	217,298,388	200,964,232	8.13%
Deposit Liabilities	347,505,991	305,650,429	13.69%
Capital Funds	47,448,593	45,014,874	5.41%
Book Value Per Share	145.22	135.70**	7.02%

<sup>\*</sup> See Note 19 to the consolidated financial statements on page 30.









<sup>\*\*</sup> Amount of Capital Funds used in the computation is net of P4.7 billion deposits for future stock subscription.

CHAIRMAN'S MIERRAGE

2000

Our prudence and conservatism have continued to serve us well in these trying times. In spite of the difficult environment, our efforts have enabled us to remain a step ahead of our peers, thereby allowing us to preserve our standing as the industry leader.

he year 2000 was particularly difficult for the country and for the banking industry. The weak economic conditions carried over from the financial crisis of the previous years, compounded by political instability, led to an erosion of the country's economic prospects.

While Metrobank was not spared from the problems that generally beset the banking industry, we are pleased to note that our prudence and conservatism have continued to serve us well in these trying times. In spite of the difficult environment, our efforts have enabled us to remain a step ahead of our peers, thereby allowing us to preserve our standing as the industry leader.

This year, however, much more will be demanded of us if we are to successfully surmount the challenges confronting the banking sector and the nation as a whole. While the recent peaceful change in the national leadership has renewed hope of an economic recovery, this may not immediately translate to a substantially better year ahead for the nation, much more the banking industry.

In this context, the twin tasks of consolidation and improvement pose a constant challenge that we must continue facing. To maintain our position in the industry, we must strive to become an even better institution and look at new sources of business.



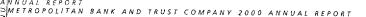
The completion of the Metrobank-Solidbank integration frees up our time and resources and we can now focus on maximizing synergy and returns, enhance our institutional strengths, improve our products and services and take advantage of new business opportunities. These will definitely redound to the benefit of our clients. Moreover, the integration has provided Metrobank with additional resources that may be used to take advantage of better economic prospects that may arise in the future.

While size is a welcome advantage, however, we must also focus on increasing spreads and other income while cutting down on overhead costs. In general, we will endeavor to manage expenses by improving efficiency and enforcing internal control systems.

Indeed, the task ahead seems formidable, but not insurmountable. Amidst the challenges of doing business in these difficult times, we are confident that we will prevail and become an even bigger, stronger and better institution.

With the unwavering support of our stockholders, clients and friends, as well as the invaluable contribution of our employees, we renew our commitment to provide our customers and stakeholders with the same standards of product quality and service excellence that has brought us to the forefront of the banking industry.

GEORGE S.K.TY
Chairman of the Board



ICHE EGOMOMY AND THE BANKING IMDUSTRY

> PLACIDO L. MAPA, JR. Vice Chairman of the Board



Holding out amid crisis.

he road behind was a difficult one. As the months went, the costs of doing business increased.

Inflation rate in January was uncharacteristically low at 2.6%, but by December, it had reached 6.6%, as increases in world petrol prices and weaknesses in the peso took their toll.

The foreign exchange rate averaged P40.43/USD in January, but sank to a mean of P49.92/USD in December. It was weighed down at various times of the year by political issues on one hand, and economic concerns, such as regional contagion and fiscal deficit, on the other.

Though the budget deficit deteriorated during the year, the funding requirements needed to bridge the deficit and retire the accounts payable were roughly of similar magnitude of over \$\textstyle{2}00\$ billion as when the previous administration took the reins of the national government. Nonetheless, market perceptions of a worsening fiscal condition hounded the \$1-day Treasury bill market. However, the pressure on the \$91-day Treasury bill rate was tempered by a liquid financial system, to a large part because of the Bangko Sentral's accommodating monetary policy. This was until monetary conditions were tightened substantially due to the sharp

currency movement late last year and the pernicious inflation expectations.

Businesses, households, and government struggled as economic and political dislocations worsened. The lack of confidence discouraged more robust investment flows and consumption spending. These weighed heavily on the foreign exchange inflows the country badly needed to support its external account and exchange rate stability. It was under these conditions that the central monetary authority had to strike a delicate balance in its monetary policies. And market confidence was at the center of the complex task.

Still and all, the economy managed to grow. The will to adjust, survive, and prosper apparently proved mighty.

The country produced and spent more than it did in 1999. Growth in gross domestic and national products was healthier, although short of the targets and even below pre-1997 crisis levels. Even during the fourth quarter, despite the political crisis that shook the government, households and businesses, on aggregate, spent and invested more than what they did a year ago.

Notwithstanding, Metrobank vice chairman Dr. Placido L. Mapa, Jr. finds some consolation. "This reflected great adaptability," he says.

2000



"There were reports, for instance, that during the year firms modified prices, packaging, and promotions, among other things, to support and generate sales. Correspondingly, consumers adjusted their spending patterns. More money also was going to office machines and data processing equipment as well as other industry-specific

"Private sector outlays compensated for the fiscal consolidation needed to save the public finances from sinking further. Exports, in the meantime, progressively reduced the drag in economic growth due to imports. A half-empty glass was a half-full glass indeed.

machineries, thus building up labor productivity.

Dr. Mapa continues: "Spending and investing were helped by the relative absence of international turbulence, the central bank's liquidity support to the economy, as well as the even keel of the banking industry. Moreover, notwithstanding the spurt in interest rates in the last quarter, the annual average of the 91-day Treasury bill credit benchmark rate was less than those of 1997-1999.

"Verily the economy was resilient. There were times when prevailing downcast forecasts of economic growth were eventually proven wrong. Pleasant surprises were in store. As a whole, industry and services, in particular, markedly improved in 2000, and agriculture remained buoyant despite the conflict in Mindanao," Dr. Mapa adds.

The road ahead appears to him easier. "With the recent political crisis more or less resolved, the country can now work less hampered on building the strengths of the economy and enriching its processes," he says.

Indeed, even as the government fashions a competent, committed and transparent governance, it already hammers the brass tacks that will keep the lid on the budget deficit. It is im-

Clearly, there is still much to be done. While many countries around us are said to be slowing down, we—the private sector and government—have to work doubly hard to create the possibilities for greater prosperity.

perative to address the market's fiscal concerns through urgent public revenue and spending policy initiatives. On the other hand, monetary and external account management will have to be directed prudently, in order to keep inflation at bay and boost the domestic economy.

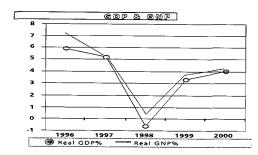
Dr. Mapa, however, cautions: "The idea is to help shape an environment that is stable and supportive for household and business. Confidence, after all, is the watershed for private sector support to the government's policy initiatives and for the cranking of more economic levers. It would help relieve the country of any lingering consequences of policy adjustments to the sharp deterioration in the foreign exchange rate last year. It would also help uplift industries to more internationally competitive levels, especially as major markets are expected to remain weak.

"Clearly, there is still much to be done. While many countries around us are said to be slowing down, we—the private sector and government—have to work doubly hard to create the possibilities for greater prosperity. And so we

2000

COMPANY 2000

METROPOLITAN BANK



must aspire, for as we grapple to turn from a difficult past, we would certainly not want to be at the bottom-end of the possible."

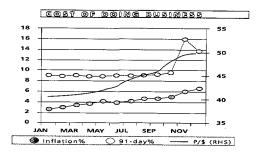
# Economics and politics: the year's tragic compound

The story was no different for the entire industry.

The year 2000 was met with hopes, if only owing to the natural cycle in which economics works. But, as it happened, this cycle would be a painfully slow one - it was yet another down year.

As Metrobank vice chairman Deogracias Vistan notes: "Loan demand continued to be soft and, as one would expect, competition heightened on the good borrowers. Market liquidity was generally high but towards the fourth quarter, political uncertainty prevailed and created havoc on the interest rate and foreign exchange rate levels. The government's fiscal deficit became a bigger economic burden."

At any rate, the top players tried to avoid any risks of further swelling their souring loans, which all the same grew to 15.1% of all commercial bank loans from the previous year's 12.7%. They tried instead to keep the quality of their portfolios and settle for little growth, no matter if it turned insufficient to cover those non-performing loans. Naturally as well, provisions for loan losses cut into profits. The industry coverage may have decreased from 46.6% to 43.6%, but the P876-million increase in

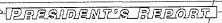


these provisions still hurt the bottom line.

On the other hand, heavy capital outlays, for technology in particular, could not be escaped, given the ever-rising industry standards and the ever-growing competition.

The close interaction between the economic and political scenario was very evident last year. The impeachment process consumed the entire nation; almost everything else was secondary. It put the country on the world stage as everyone watched a significant transition, one that we all hope is not limited to a change in national leadership but a new, inspired level of awareness in the importance of moral and effective governance. Also in the limelight was the banking industry and the need for reforms - banking regulations that balance the sensitivity of depositor information and the transparency needed to discourage money laundering and similar activities of a criminal nature.

"And with all that coming to resolution, hope is alive again," adds Mr. Vistan.



> Antonio S. Abacan, Jr. President



# A year of integration and gonsolidation

he crises of the year 2000 were so extraordinary – indeed, wholly unexpected – that businesses had been left largely groping, able to do little more than hope and wait for a providential turnaround. For Metrobank, the priority was clear. Having finally completed all the formalities of its takeover of Solidbank, your Bank proceeded to work feverishly at integration and consolidation, not only to meet the challenges of economic recovery after the crises but also to seize opportunities over the longer term.

Early in the year, Metrobank acquired all the banking and other financial assets and liabilities of Solidbank and merged its non-banking assets with wholly owned subsidiary First Metro Investment Corporation. Lest the deal be misread as simply one instance in a number during a season of merger fever, our objectives were clear: to expand Metrobank's geographic and demographic reach and capacities, to achieve economies of scale in operations, information technology, marketing, and staffing, and to harmonize its allied and non-allied undertakings. In fact, some gains were immediate, like quicker and better service and savings of at least \$760 million in annual operating and capital expenses. Specifically, these savings were realized by:

- terminating Solidbank's IT vendor contracts;
- eliminating Solidbank's clearing-house fees;
- ending some subscriptions to Bloomberg, Reuters, and Bridge;
- pre-terminating branch leases;
- terminating service/agency contracts;
- eliminating some ATM transaction fees following the shift of Solidbank accounts to BancNet;

Having finally completed all the formalities of its takeover of Solidbank, your Bank proceeded to work feverishly at integration and consolidation, not only to meet the challenges of economic recovery after the crises but also to seize opportunities over the longer term.

- re-adapting (by upgrading) 53 Solidbank ATMs and trading in 45 more;
- shedding excess assets; and
- building a leaner workforce.

In fact, savings from the integration of systems and technologies were realized as soon as the Metrobank head office units began phasing out unsuitable Solidbank models.

An expanded range of products and services to offer and a wider reach are by themselves no small advantage, not to mention an increase in resources that also necessarily increases capacities for future growth in anticipation of better times ahead.

The integration process was completed before the end of the year. However, the effort at ensuring that the intended mutual benefits between bank and client are achieved goes on.

# Amid a lingering crisis

Despite the economic slowdown that had lingered since nearly all of Asia was plunged in

COMPANY 2000

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The acquisition of Solidbank was completed in May after Metrobank paid P3.9 billion in cash for Scotiabank's 40% stake in the bank.

financial crisis in 1997 and domestic political uncertainties, your Bank and its subsidiaries managed a 9.45% (₱38.16 billion) increase in consolidated resources, from ₱403.85 billion to ₱442.01 billion.

Accounting chiefly for this was a \$\pm\$41.86 billion growth that brought consolidated deposits to \$\pm\$347.51 billion. Investment securities also increased – by 51.53%, from \$\pm\$61.17 billion to \$\pm\$92.69 billion – and, although comparatively slightly at 5.41%, so did capital funds – from \$\pm\$45.01 billion to \$\pm\$47.45 billion.

Net income dropped, however, from \$3.13 billion to \$1.50 billion. Net interest income dropped slightly by \$122.62 million while other income improved by \$4.27 billion. On the other hand, other expenses grew from \$10.11 billion to \$14.88 billion. Loan loss reserves of \$3.08 billion were provided, up from \$1.80 billion.\*

Metrobank and its subsidiaries remitted a total of P15.56 billion in taxes. This covers taxes paid as a regular corporate citizen and those remitted as withholding or collecting agent for the Bureau of Internal Revenue.

# Treasury served well by caution and foresight

A liquidity hedge from Y2K, the acquisition of Solidbank, and the weak loan demand on the one hand and prospects of a decline in interest rates on the other hand prompted Metrobank to increase its government securities portfolio. True and early enough, the rates fell in the first quarter, bringing progressive trading gains in the first semester.

Later in the year, however, the Mindanao conflict and Juetengate, the big gambling-protection scandal that would in the end prove the undoing of President Estrada, broke out and pushed the rates up, eroding earlier gains. Amid uncertainties, your Bank stayed

liquid. At the same time, it ventured actively into the government securities and foreign exchange market, where its performance brought itself recognition as the number two government securities dealer and as one of the top 12 banks that traded the highest volume at the Philippine Dealing System.

On the FCDU side, Metrobank participated as one of the underwriters of the Republic for a syndicated loan of US\$400 million.

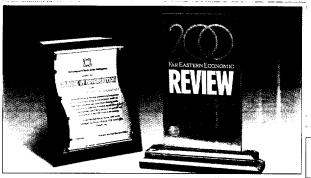
# Trade and remittance in a slow economy

The economic uncertainties slowed trade. Letters of Credit opened for the year represented 14,158 transactions, down 6%. At US\$818 million, their value showed a minimal 2% decline. Non-L/C transactions, however, rose by 64% to 3,620 from the previous year's 2,205, for a corresponding value increase of 32% – from US\$146 million to US\$192 million. Export transactions decreased by 16% to 17,131, but their value increased, though by only 1%, to US\$760 million.

The volume of inward remittances, an item whose value to the national economy cannot be overemphasized, swelled by 25.47%. Its value amounted to US\$2.36 billion, up by 16.15%. The Super Bilis Padala Super Negosyo ang Dala, a sales promotion which was launched in 2000, along with the long-standing door-to-door delivery service, and new remittance arrangements with partners abroad added significantly to the remittances received from the Bank's foreign branches, subsidiaries, and affiliates, which by themselves accounted for the greater part of the increment.

# New products

True to its innovative spirit, your Bank launched a range of products and promotional



As in previous years, Metrobank won several awards in 2000, two of which were given by the Development Bank of the Philippines and the Far Eastern Economic Review.

undertakings. Most notable among the first were:

- Metrobank Power Club, a packaged account featuring a combination of banking and non-banking privileges.
- MetroDollar Trust Fund, a U.S. dollar-denominated pool of funds from individual, corporate or institutional customers invested in high-yielding dollar bonds.
- 6-for-a-Million, a time deposit with interest amounting to 2/3 of the principal at the end of five years, and
- X2-in-6 Time Deposit, a placement that doubles in six years.

Among the promotions:

- A campaign aimed at raising remittance value and transactions.
- Pay Anywhere and Be a Lucky Winner, aimed at increasing the use of Metrophone and the Metrobank E.T. facilities and account enrolment in Metrophone Banking.
- A campaign aimed at increasing awareness of the availability of prepaid mobile phone PINs through the Metrobank E.T and encouraging their purchase through the ATM.

To enhance its products and services, Metrobank tied up with its subsidiaries. Features like personal accident insurance and credit card services were made a part of certain product packages such as the Metrobank Power Club.

#### Robust trust business

Trust banking at Metrobank not only bucked the trend but also led all competitors. In the face of the economic slowdown and a ₱38-billion contraction in the trust industry, total trust assets grew by ₱7.3 billion to ₱62.1 billion.

In a way, that was not wholly unexpected, given the attention your Bank gives to the business as it continuously invents, develops and innovates. For instance, less than a year from its mid-2000 launch, the MetroDollar Trust Fund,

an investment vehicle that gives an investor access to the dollar bond market, easily exceeded its target volume and already comprised nearly 20% of your Bank's total common trust funds.

Your Bank undertook a massive buildup of its trust organization, and its integration with Solidbank hastened the transformation of its trust business into a customer- and market-oriented operation. Going chiefly for big clients requiring individual management, your Bank increased its corporate and personal trust accounts by more than 50%. In handling retirement and pre-need funds, Metrobank has been chosen by several of its corporate clients as one of their best fund managers for the year.

# Institutionalizing risk management

Risk was the operative word of the delicate year, and risk it was that your Bank focused its initiatives on the three principal areas for banking – credit, market, and operations. The Risk Management Unit was mandated to devise an integrated system. Its job consisted in:

- identifying, measuring, and controlling risks inherent in the Bank's activities;
- disseminating its philosophies and policies in this regard;
- helping other units in appreciating risk/ return profiles; and
- developing risk-control infrastructure.

Metrobank acquired a system for credit-risk management known as Default Filter from Bankers Trust IQFS, a leading risk-solution provider from Singapore. The Default Filter can quantify the probability of risks of the Bank's exposures at both transaction and portfolio levels. It helps the Bank to price its loans most reasonably and warns it of risk concentrations and sensitivities.

Another device, installed at Treasury, monitors

Tagged as the "easyto-get, value-loaded credit card," the Metrobank Value MasterCard was launched before the end of 2000.



The privilege-laden Metrobank PowerClub was launched in mid-2000.

the Bank's exposure to changes in the values of financial instruments, which in turn change with market prices and rates (interest rates, FX rates, equity prices).

Yet another set of control systems provides senior management and the Risk Management Committee with the up-to-date information they require for measuring operations risks. An electronic ledger of cases that expose the bank to those risks signals a review of policies and procedures.

With this risk management infrastructure slowly being put in place, your Bank is equipped with a virtual risk road map that will enable it to optimize risk-return profiles as it gears itself for the new framework that the Bangko Sentral ng Pilipinas and the Bank for International Settlements (BIS) require in measuring risk-based capital adequacy ratios.

# Rationalizing branching

Enlarged by the acquisition of Solidbank but at the same time its branches necessarily made redundant in some cases, Metrobank opened new branches (using the licenses of redundant former Solidbank branches), renovated existing ones, and relocated others.

In Metro Manila it opened two, both in October – one in Tanay, Rizal, and the other at the corner of Tayuman and Felix Huertas streets, in Sta. Cruz, Manila. It relocated seven and renovated 78.

Elsewhere, it put up four branches, all toward the end of the year – in Bangued, Abra; in Siniloan, Laguna; along Session Road, in Baguio City; and in Concepcion, Tarlac. It relocated four provincial branches and renovated 25. The number of Metrobank branches nationwide totaled 471 by yearend.

Overseas, Metrobank was chosen by the government of the People's Republic of China

as the lone Philippine bank to be given approval to open a branch there as part of a reciprocity agreement. With regard to this, your Bank will be converting its Shanghai representative office into a full-fledged branch in 2001.

Meantime, your Bank's automated teller machine network numbered 418 units by yearend. Some 41 new ATMs were acquired in 2000 and of these, 34 were installed. Moreover, by yearend, your Bank had the largest ATM cardholder base in the Philippines.

# Re-engineering for Solidbank integration

Through the year from May, further re-engineering initiatives were undertaken to integrate the newly acquired Solidbank into the Metrobank network. The effort consisted in assisting head office units to ensure a smoother integration; as well as streamlining, retooling, retraining (for rehired Solidbank staff), and converting or altogether replacing systems.

For the most part, it required integrating the new acquisition into Metrobank's tellering platform - Mosaic. The initial rollout of Mosaic's latest enhancement (Mosaic 3) during the year covered the converted Solidbank branches and 114 other Metrobank branches.

# Consolidation and the people factor

During the consolidation process, your Bank worked with the former Solidbank management for a smooth transition.

Some 64% of the total employees of Solidbank were retained. A new orientation program called O.N.E. (Orientation for Newly Engaged Employees) was developed and implemented for all retained personnel. With this, a better understanding and appreciation of Metrobank's culture, policies, and people,



ORIX Metro Leasing and Finance Corporation, launched in October, is Metrobank's partnership with Japanese leasing leader ORIX Corporation.

among other things, were achieved.

Training requirements for branch operations were fast-tracked. Former Solidbank branch officers and staff underwent extensive training in operations and the Mosaic system to prepare them for the conversion and consolidation of their branches.

The Collective Bargaining Agreement for 2001-2003 was also signed during the year. Manifesting the exemplary and harmonious relationship between management and the labor union, the negotiations were completed in a record three months, which is half the usual time.

#### Awards

As in past years, Metrobank received its share of awards and recognition in 2000, among them,

- Asian Banking Award for Total Quality and Operational Efficiency, given by the Asian Bankers Association and the Association of Development Financing Institutions in Asia and the Pacific. In the previous year, Metrobank won the award for social responsibility.
- Special Recognition, from the Development Bank of the Philippines for your Bank's consistent sterling performance in lending to small- and medium-scale enterprises under the Industrial Guarantee Loan Fund (IGLF). Metrobank has already been elevated to the IGLF Hall of Fame and has already been awarded as the Most Outstanding Commercial Bank of the Decade for the same program.
- Best Collecting Commercial Bank, given by the Social Security System after evaluating the performance of the 34 accredited commercial domestic banks, for the third year in a row.
- Most Outstanding Commercial Bank, given by the Consumers Union of the Philippines.
- One of Asia's Leading Companies, given by the Far Eastern Economic Review based on

a survey of respondents from 11 Asian countries and which assessed the companies' products and services, management's long-term vision, innovativeness in responding to customer needs, financial soundness, and emulation by other companies.

Bankers

Asia's largest leaded

May 23

#### Geared for the turnaround

Full economic recovery may be unlikely in the near term, but hopefully, with the installation of a national leadership that inspires greater investor confidence, business would be revived and with it domestic consumption.

As always, Metrobank will do its share in spurring the resurgence of Philippine business. For one thing, your Bank has begun its foray into the virtual marketplace by building the infrastructure for Internet banking and mobile banking, which are to be launched in 2001.

These and other investments in technology are expected to serve your Bank well in preparing for the much-awaited economic rebound. Also, with the integration of Solidbank complete and certain other initiatives in place, Metrobank should be well positioned and ready for the turnaround.

We thank you – our stockholders, clients and friends – for your role in Metrobank's success in 2000. We are confident that with your continued support, we will be able to face whatever challenges lie ahead. For our part, we will do our best to keep your interests in mind as we pursue our profit and growth objectives for 2001 and beyond.

Initiatives project won as the Best Total Quality and Operational Efficiency Program in the Asian Banking Awards 2000.

Metrobank's Re-

engineering

ANTONIO S. ABACAN, JR.
President

#### Political Drama

On the first trading day of 2000, the stock market pushed to a high of 2148.71 and closed at 2141.77, bringing fresh hope at the dawn of a new millennium for a better year. Alas, the first day would be the best day.

A rate hike in the US and the BW scandal in February and March sent the Phisix down to 1595.97. And just as the Phisix began to recover, war broke out in Mindanao in May. As if this was not enough, the Abu Sayyaf crossed into the neighboring Sipadan resort in Malaysia and kidnapped a group of mainly foreign holiday-makers. By May 23, the Phisix had dropped to 1377.66. From late May to September, it managed to linger between 1400 and 1600 as a mixed bag of news reached the market. The passage of reform bills - notable among them was one liberalizing retail trade – and a second-quarter GDP of 4.5% buoyed the market, but the ballooning budget deficit, the continuing war in Mindanao and the unresolved Abu Sayyaf kidnappings kept pulling it down.

Then came Juetengate in October, the ultimate test of Joseph Ejercito Estrada's 28-month-old presidency. Ilocos Governor Luis "Chavit" Singson, a close friend and political ally, accused him of taking more than \$\mathbb{P}\$200 million in bribes from operators of the illegal numbers game *jueteng*. Having by this time lost 900 points or 42% for the year, the Phisix fell to 1243.08, a 25-month low.

On November 6, the market's fortunes turned with a 212-point surge, the biggest single-day gain in history. This followed waves of street protests that began to force key officials to withdraw their support for the President, who by now had more scandals to deal with than just Juetengate.

Finally, the Lower House of Congress impeached him and sent his case to the Senate for trial, a fate singular for a Chief Executive in Asia.

Both local and foreign investors found reason to be optimistic, albeit cautiously, and gradually put their money back into the market; they were anticipating Estrada's removal from office. This pushed the Phisix up to end the year at 1,494.50, still down 648.47 points, or 30.26%, from the previous year's close though.

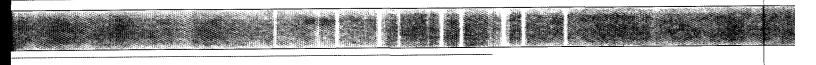
# Banking Sector Drops Further

If 1999 had been the year of mergermania, 2000 was the year of integration. But it all proceeded not without distractions. April saw the closure of a mid-sized commercial bank, while later in the year another bank became embroiled in the impeachment proceedings, having been perceived, rather ironically, as a crony bank and a violator of bank secrecy laws at the same time.

The financial sector index, following the Phisix, fell 310.66 points – from 874.04 to

COMPANY 2000

METROFOLITAN BANK



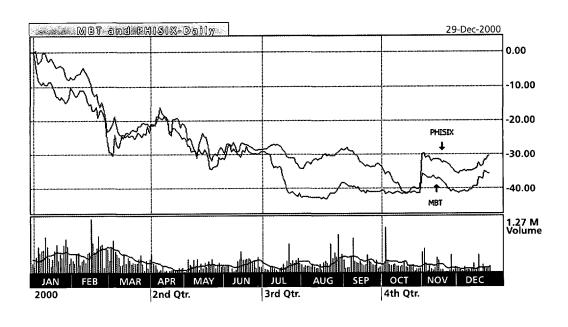
554.08. The banking sector was severely affected by the political uncertainties.

# How Metrobank Performed

Metrobank itself survived another test of strength: it withstood the crisis and responded to the challenge by consolidating its leadership in the banking industry. Unspared by a market hostile to banks, the Bank saw its share price drop to as low as P161 in August 2000, the height of the Abu Sayyaf hostagetaking crisis. At the end of the year, Metrobank lost 36.9% of its value to close at ₱183 per share, again, following the Phisix and the Financial Services sector.

# Earnings and Rights Offer

With the unfavorable political and economic environment and the heavy merger costs, Metrobank only managed a P1.50-billion net income, down 51.88%. Earnings per share dropped to P4.82 from P10.52.\* All these notwithstanding, your Bank was able to raise P4.75 billion in fresh capital via a 1-for-10 rights offering at P160 per share. Book value per share improved from ₱135.70\*\* to ₱145.22.



<sup>\*</sup>See Note 19 to consolidated financial statements on page 30.

\*\*Amount of Capital Funds used in the computation is net of \$\mathcal{P}4.7\$ billion deposits for future stock subscription.

DINE MIETROBANK EQUMDATION



Maria Taniguchi (right) is the first woman grand prize winner in the Young Painters' Annual. With her is National Artist Napoleon Abueva (left).

# Breaking new ground in corporate social responsibility

To affirm, and strengthen, Metrobank's commitment to social responsibility, the Metrobank Foundation continued to honor individuals and organizations that have made significant efforts toward nation-building and establishing a culture of excellence. And it was gratifying to see increased interest and participation in the Foundation's programs.

#### Education

In the Search for Outstanding Teachers, nominations for the year numbered 344, up more than a third from those for the year before. The geographic field of selection consequently widened, the cities of Angeles (Pampanga) and Oroquieta (Misamis Occ.) had their first winners. Other results were fairly unsurprising: the top three Philippine universities (by *Asiaweek* ratings) — University of the Philippines, De La Salle University, and Ateneo de Manila University — had a winner each from among the total 14. Each winner received P110,000 cash, a trophy and a gold medallion, and the school P25,000 for faculty development.

The year also saw a prestigious validation of the Search – it got the coveted Anvil Award of Excellence for Public Affairs from the Public Relations Society of the Philippines, the same organization that had voted the same search as an Outstanding Institutional P.R. Program in 1986. The Foundation expanded the Metrobank-MTAP Math Challenge at the elementary level to cover all 16 regions, while maintaining the high school competition in the National Capital Region. As a result, it attracted half a million contestants from at least 100,000 elementary public and private schools nationwide. The Challenge, four years running now, is intended to sharpen the mathematical skills of the young in order to provide them with the competitive strength suitable in their time.

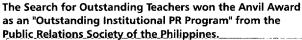
But perhaps the starkest result from the Foundation's educational program was the 80 scholars it contributed to the professions for the year. Sixteen of them have been government-certified as public accountants, 12 as teachers, and five as engineers.

#### Visual arts

Similarly, efforts in the visual arts have been rewarding. The 17th Young Painters Annual attracted a record 888 contestants, more than half of them from the provinces and mostly first-timers.

The year produced the first female grand-prize winner among the 32 awardees. The winners in either of the categories (oil on canvas and water-based media on paper) received a first prize of ₱100,000, a second prize of ₱80,000, and a third prize of ₱60,000; and the six honorable-mention awardees, ₱40,000 each; and the 20 finalists ₱20,000 each.







Metrobank
Foundation
participated the
Department
Education, Culture
and Sports' Adopt-aSchool Project held
during the very first
Corporate Social
Responsibility Week.

## Other excellence awards

The Metrobank Foundation continued with its excellence awards program, which began two years ago. In its second year of partnership with the Philippine Jaycees, the Metrobank Foundation continued to support The Outstanding Policemen of the Philippines awards. Nine policemen were recognized for their professionalism and integrity at ceremonies in Malacañang. Each received P100,000 cash, a trophy, and a medallion.

Earlier in the year, in June, seven enlisted men were honored as Outstanding Philippine Soldiers under a program in partnership this time with the Rotary Club of Makati-Metro. The seven received \$\rightarrow\$50,000 cash each and a trophy. A few days later, eight members of the judiciary received equal prize and honor from the Metrobank Foundation and its partner, the Foundation for Judicial Excellence.

A similar new program, meanwhile, was launched – the Search for Outstanding Journalists – in partnership with the Asian Institute of Journalism and Communications. An outstanding practitioner each in print and in broadcast journalism will be awarded P75,000. In addition, a senior media practitioner will be given a Distinguished Leadership Award, and with it P100,000 cash.

# Health care

Heartening progress was achieved in the New Manila Doctors Hospital project. Hospitalia International, the German consultants commissioned on turnkey terms, presented its Expanded Project Strategy Report, the basic plan itself, to the Metrobank and Manila Doctors executives. Subsequently, a memorandum of understanding was signed for a joint venture, objectives were set, and physical planning was begun.

The Foundation, meanwhile, continued to support the hospital's social-service efforts, in addition to subsidizing in-house charity patients. It also sponsored a weeklong mission to Maramag, Bukidnon, where hospital volunteers performed more than 200 surgeries.

#### Grants

On the occasion of Metrobank's 38th anniversary, the Foundation donated ₱10 million to over 100 organizations for their service, socio-civic and charity programs.

#### Socio-civic networking

Aside from its leadership in the League of Corporate Foundations, the Metrobank Foundation inaugurated its own website to provide a channel for constant networking. The website came as the Foundation entered its third decade, lending technological vigor to its commitment to help bring out the best in the Filipino, thereby improving his quality of life.

# Domestic

# (GBB)

# GLOBAL BUSINESS BANK, INC.

Having fully completed its merger with Philbank and Asianbank in 2000, Globalbank emerged as the largest regular commercial bank in the country in terms of total resources, capital and branch network (143 branches). By yearend, Globalbank's consolidated resources stood at P57.8 billion, 312% higher than in the previous year. Capital funds grew to P7.3 billion as a result of a P2-billion equity infusion. Capitalizing on the synergy brought about by the three-way merger, Globalbank was able to generate gross revenues of P5.1 billion and net income of P192.5 million. Deposits grew by 272% to P45 billion while total gross loan portfolio increased by 386% to P32 billion.



#### PHILIPPINE SAVINGS BANK

PSBank ended the year 2000 with total resources of ₱17.9 billion and a net income of ₱120.8 million. Return on equity of 3.19%, return on average assets of 0.72% and net interest margin of 6.56% all exceeded industry ratios. The Bank's non-accruing-loans-to-total-loans ratio of 9.14% favorably compares with the industry average of 12%. Its loan loss reserve of ₱698 million is 58% of non-accruing loans and 5.32% of total loans. Loans and deposits significantly improved; net loan portfolio increased by ₱1.5 billion and deposits increased by ₱177.3 million to ₱13.2 billion.



#### FIRST METRO INVESTMENT CORPORATION

First Metro achieved significant milestones in 2000. With its merger with Solidbank Corporation (Solidbank), the company became the only publicly listed investment house. The company also transferred to its new corporate headquarters at GT Tower International in Makati City and adopted new Vision, Mission and Values Statements. For the year ended December 31, 2000, First Metro, as a merged company, made a net income of \$1.5 billion. However, at the time of the merger on September 22, 2000, First Metro suffered a net loss of \$1.1 billion. Such loss was closed to the capital accounts and considered in the swap ratio used in the exchange of the former First Metro and Solidbank. Such exercise provided the former stockholders of First Metro a share in the net income of about \$2.0 million. Pursuant to the Plan of Merger between the former First Metro and Solidbank, Solidbank surrendered its banking license to the Bangko Sentral ng Pilipinas. The merger of the former First Metro with Solidbank also resulted in increased capital funds of the new First Metro of \$2.7 billion as of December 31, 2000.



# THE UNIBANCARD CORPORATION

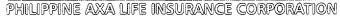
The year 2000 was an exceptionally busy year for The Unibancard Corporation as it completed the acquisition of the AB Card Corporation, integrated the credit card operations of Solidcard Products Corporation, and launched its secured credit card product, the Metrobank Value Mastercard, both in the Philippines and in Hong Kong. Unibancard now has six credit card products. The company posted gross revenues of \$378 million for the year. Operational efficiencies led to an improved income margin of 8.2% and a net income of \$41 million.



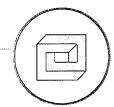
## ORIX METRO LEASING AND FINANCE CORPORATION

Launched on October 26, 2000, ORIX METRO Leasing and Finance Corporation is the Metrobank Group's joint venture company with ORIX Corporation, the leading leasing company in Japan with assets of over US\$50 billion and presence in twenty-three countries worldwide. ORIX METRO Leasing is the result of the merger of three leasing companies under the Metrobank Group: the former First Metro Leasing and Finance Corporation, the former PBC Leasing and Finance Corporation and Consolidated ORIX Leasing and Finance Corporation, which became the surviving company. ORIX METRO Leasing is aggressively pursuing product cross-selling with the more than 800 branches of Metrobank, Globalbank, and PSBank.



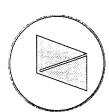


The year 2000 was the second year of the joint venture between Metrobank and the global AXA Group. The transformation process initiated in 1999 continued into 2000 and started to produce tangible results, particularly on the sales front. Premium income grew by 19 percent. Highlights of the year included the successful launch of a personal financial planning service and the development of several new and innovative products. These initiatives were complemented by an improved focus on customer service and the implementation of new administration systems.



# SMBC METRO INVESTMENT CORPORATION\*

Despite the difficulties in the economic environment, SMBC Metro's overall performance improved in 2000. The company registered a net income of P52 million, representing a 34% growth over the previous year's level. Moreover, the arrangership business continued to show good performance. The company, however, took a more cautious stance in its underwriting and lending activities in order to safeguard the quality of its portfolio. As of end-2000, gross loan portfolio was at P225 million while total resources reached P801 million.



## PHILIPPINE CHARTER INSURANCE CORPORATION

PhilCharter has been a major player in the insurance industry for the past 40 years and currently ranks 9th in terms of gross premiums written among 112 Philippine non-life insurance companies. In 2000, despite the economic and political instability, gross premiums written increased by P43 million from P629 million for a 6.84% increment. Net premiums written increased by 13% from P290 million to P326 million. Gross underwriting income was at P102 million while net investment income was at P67.6 million. Net income after tax amounted to P46.2 million. It is also noteworthy that all product lines, except marine hull, were profitable during the year.



## MULTI-GRADE SECURITIES CORPORATION

Multi-Grade Securities earned consolidated gross revenues of P56.13 million in 2000. Consolidated net earnings were pegged at P19.40 million while the company's stockmarket value turnover was P9 billion. Multi-Grade's rank climbed to 24th from 38th place the previous year among 166 active member-brokers in the Philippine Stock Exchange. Multi-Grade continues to concentrate on increasing revenue sources by further expanding its stockbrokerage services to retail customers, while maintaining close links with institutional clientele.



# TOYOTA CUBAO, INC.

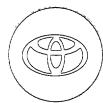
Toyota Cubao, Inc., complemented by its service station – Toyota Marikina Service Station, remains a premier dealer in the Toyota network. Despite the economic and political uncertainty of 2000, Toyota Cubao sold 2,389 vehicles valued at P1.55 billion. It also managed to post a profit in all areas of operations and increase its overall net income from P3.1 to P13.7 million. Total resources reached P371.75 million, representing a huge increase of 341.20% from the previous year and contributing substantially to the bottom-line.



#### TOYOTA MANILA BAY CORPORATION

Toyota Manila Bay Corporation, in its first full year of operations, realized its potential of becoming a premier automotive dealer. TMBC landed second among all Metro Manila dealers and third among the 18 dealers in the 2000 Dealer of the Year Awards. It also achieved the distinction of being "No. 1 in Customer Satisfaction for Parts and Service" for 2000. TMBC exceeded expectations for the year by running very near the top of dealer rankings, selling 2,473 units and registering a total peso sales volume of P1.5 billion. Net income reached P23.73 million.

\*Formerly Sumigin Metro Investment Corporation



# TOYOTA MOTOR PHILIPPINES CORPORATION

Toyota Motor Philippines Corporation is still the undisputed automotive industry leader. For the year 2000, its tenth year of market leadership, TMP sold a total of 24,006 units capturing a 28.6% market share and registering a sales growth of 11%. Despite the steep depreciation of the peso during the year which adversely affected TMP's profitability, the company was able to generate a net income of P159.4 million as a result of strategic pricing policy and continuous efforts at improving its operational cost efficiency.



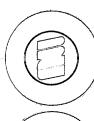
# THOMAS COOK (PHILIPPINES), INC.

Amid an environment of economic and political uncertainty in 2000, Thomas Cook (Philippines), Inc. experienced a 26.6% increase in gross sales. Total revenues went up by 19% while expenses grew by 11%. Compared to 1999, income after tax improved by 83%, due mainly to currency exchange variations. Total assets rose by 11% while liabilities increased by 20%. The company declared P20 million in cash and stock dividends.



# SYSTEMATICS TECHNOLOGY SERVICES, INC.

STSI was able to provide IT expertise to the Solidbank integration efforts and ensure that the integration was successfully completed in a record time of 6 months. In addition to this, STSI implemented new systems such as Relationship Management, began the development of the Data Warehouse solution and provided implementation support of the new version of the On-Line Tellering System. Additionally, STSI provided IT services to Unibancard Corporation to support the integration of Asian BankCard and Solid BankCard.



# International

# INTERNATIONAL BANK OF CALIFORNIA

After a major management reorganization, the International Bank of California achieved a net profit of US\$2.21 million or a 16.59% ROE in 2000. The improved profitability was attributed to a significant growth in IBC's loan portfolio of 20% and in peso remittance business of 33%. Now lean, healthy and having satisfactorily met regulatory requirements in all areas, IBC is ready to meet the challenges of the U.S. economy in 2001.



# FIRST METRO INTERNATIONAL INVESTMENT CO., LTD.

First Metro-Hong Kong ended year 2000 with a net income of HK\$18.60 million, total resources of HK\$503.26 million, and capital accounts of HK\$22.39 million. Despite increased competition, First Metro-Hong Kong strengthened its presence in the Hong Kong remittance market by registering impressive growth in volume and US\$ value equivalent to 28% and 23%, respectively.



## MB REMITTANCE CENTRE, LTD.

MB Remittance Centre in 2000 maintained its solid contribution to the remittance share of Metrobank in Hong Kong. It ended the year with a 30% and 25% share of the remittance volume and value, respectively, generated by the entire Metrobank remittance network in Hong Kong. During the early part of 2000, MB Remittance Centre opened its Quarry Bay Branch, bringing to five its total number of branches in the Special Administrative Region.



# ASIA MONEY LINK CORPORATION

The year 2000 saw Asia Money Link reaching out to remittance clients in New York State; Las Vegas and Reno, Nevada State; Washington D.C.; and establishing relationships with new correspondent banks in Houston and Dallas, Texas; New Jersey State; and Philadelphia. This expansion resulted in a 28% increase in remittance volume, a 9% increase in remittance value (in US\$), and a hefty 235% increase in income.

	December 31	
	2000	1999
RESOURCES		
Cash and Other Cash Items	<del>P</del> 5,837,826	₱ 9,335,373
Due from Bangko Sentral ng Pilipinas	12,854,304	12,769,543
Due from Other Banks	14,723,185	38,389,016
Interbank Loans Receivable and Securities Purchased		
Under Resale Agreement - net of allowance for probable losses of		
₱24,993 in 2000 (Note 7)	17,695,835	15,860,796
Investment Securities - net (Notes 2, 7, 16 and 17)	92,686,979	61,167,528
Receivables from Customers - net (Notes 3, 7 and 17)	217,298,388	200,964,232
Property and Equipment - net (Note 4)	12,491,872	13,034,285
Equity Investments - net (Notes 5 and 7)	6,008,721	4,473,262
Real and Other Properties Owned or Acquired - net of		
allowance for probable losses of ₱1,046,467 in 2000		
and P1,070,184 in 1999 (Note 7)	23,568,192	16,690,655
Other Resources - net (Notes 6, 7 and 10)	38,846,155	31,166,177
	₱ 442,011,457	₱ 403,850,867
LIABILITIES AND CAPITAL FUNDS		
Deposit Liabilities		
Demand	<del>P</del> 16,189,797	P 14,344,503
Savings	219,175,386	195,661,422
Time	112,140,808	95,644,504
	347,505,991	305,650,429
Interbank Loans Payable	1,390,580	2,454,738
Bills Payable (Note 3)	20,685,330	24,645,258
Notes Payable (Note 8)	-	1,308,960
Due to Other Banks	17,534	6,143
Manager's Checks and Demand Drafts Outstanding	1,589,886	1,747,389
Accrued Taxes, Interest and Other Expenses	5,308,633	3,557,301
<b>Deferred Credits and Other Liabilities</b> (Note 9)	13,370,397	13,663,767
	389,868,351	353,033,985
Minority Interest in Subsidiaries	4,694,513	5,802,008
Capital Funds (Notes 4, 13, 14 and 15)	47,448,593	45,014,874
	₱ 442,011,457	₱ 403,850,867

See accompanying Notes to Consolidated Financial Statements.

# 2000 ANNUAL REPORT SMETROPOLITAN BANK AND TRUST COMPANY 2000 ANNUAL REPORT COMSOLIDATED STATEMENTS OF IN CONSOLIDATED STATEMENTS OF INCOME. (In Thousand Pesos)

		Years Ended December	r 31
	2000	1999	1998
INTEREST INCOME ON			
Receivables from customers	₱ 23,773,429	₱ 19,227,005	₱ 25,482,172
Investment securities, interbank loans receivable,			
deposits with banks and others	10,210,183	6,271,263	5,970,430
	33,983,612	25,498,268	31,452,602
INTEREST EXPENSE ON			
Deposit liabilities, interbank loans and bills			
payable, and others	23,590,915	14,982,950	18,993,808
NET INTEREST INCOME	10,392,697	10,515,318	12,458,794
<b>PROVISION FOR PROBABLE LOSSES</b> (Note 7)	3,075,150	1,801,865	2,691,917
NET INTEREST INCOME AFTER PROVISION		, , , , , , , , , , , , , , , , , , , ,	
FOR PROBABLE LOSSES	7,317,547	8,713,453	9,766,877
	7,317,347	0,715,455	3,700,877
OTHER INCOME			
Exchange profit, commissions, trading and investment	0.000.400		
securities gains and others (Note 5)	9,609,462	5,334,524	5,460,196
OTHER EXPENSES			
Compensation and fringe benefits (Note 12)	5,786,359	3,856,300	3,340,392
Occupancy (Notes 4, 11 and 17)	2,189,304	1,328,871	1,087,419
Taxes and licenses	1,769,591	1,320,334	1,327,882
Miscellaneous	5,130,791	3,602,737	2,954,149
	14,876,045	10,108,242	8,709,842
INCOME BEFORE INCOME TAX	2,050,964	3,939,735	6,517,231
PROVISION FOR INCOME TAX (Note 10)	493,885	658,456	1,686,452
INCOME BEFORE MINORITY INTEREST IN NET			
INCOME OF SUBSIDIARIES	1,557,079	3,281,279	4,830,779
MINORITY INTEREST IN NET INCOME OF SUBSIDIARIES	53,011	155,555	127,252
NET INCOME	₱ 1,504,068	₱ 3,125,724	₱ 4,703,527
Earnings Per Share (Note 19)	₱ 4.82	₱ 10.52	<del>P</del> 15.84*
SUPPLEMENTAL DISCLOSURES FOR ALL TAXES			
INCURRED DURING THE YEAR			
Taxes and licenses	<del>P</del> 1,769,591	₱ 1,320,334	₱ 1,327,882
Income taxes (Note 10)	1,368,445	1,245,090	2,295,513
	₱ 3,138,036	₱ 2,565,424	₱ 3,623,395

<sup>\*</sup> After retroactive adjustment for stock dividends declared in 1999. See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN CAPITAL FUNDS (In Thousand Pesos)

		Years Ended December	31
	2000	1999	1998
COMMON STOCK (Note 13)			
Balance at beginning of year	₱ 29,702,745	₱ 27,002,495	₱ 22,502,079
Collections on subscriptions	2,970,274		-
Stock dividends	_	2,700,250	4,500,416
Balance at end of year	32,673,019	29,702,745	27,002,495
CAPITAL PAID IN EXCESS OF PAR VALUE			
Balance at beginning of year	5,940,549	<del>-</del>	961,963
Collections on subscriptions (Note 13)	1,734,640	-	
Stock dividends (Notes 13 and 14)	-	5,940,549	(961,963)
Balance at end of year	7,675,189	5,940,549	
DEPOSITS FOR FUTURE STOCK SUBSCRIPTION (Note 13)		4,708,940	_
SURPLUS RESERVES			
Balance at beginning of year	208,561	199,432	187,189
Transfer from surplus	5,618	9,129	12,243
Balance at end of year	214,179	208,561	199,432
SURPLUS (Note 15)			
Balance at beginning of year	5,153,724	14,146,517	13,533,736
Net income	1,504,068	3,125,724	4,703,527
Provision for probable losses, net of deferred			
income tax, directly charged to surplus (Notes 7 and 19)	-	(2,928,539)	
Transfer to surplus reserves	(5,618)	(9,129)	(12,243)
Cash dividends (Note 13)	_	(540,050)	(540,050)
Stock dividends (Note 13)	_	(8,640,799)	(3,538,453)
Balance at end of year	6,652,174	5,153,724	14,146,517
REVALUATION INCREMENT IN LAND (Note 4)	520,305	520,305	520,305
NET UNREALIZED LOSS ON AVAILABLE-FOR-SALE			
SECURITIES	(1,558,699)	(2,188,565)	
<b>EQUITY IN REVALUATION OF PROPERTIES OF</b>			
SUBSIDIARIES	693,544	684,374	684,374
EQUITY IN NET UNREALIZED LOSS ON INVESTMENTS		(0	(225.622
OF SUBSIDIARIES AND AFFILIATES	(437,695)	(302,155)	(235,622
EQUITY ADJUSTMENT FROM TRANSLATION	1,016,577	586,396	542,879
	₱ 47,448,593	₱ 45,014,874	₱ 42,860,380

See accompanying Notes to Consolidated Financial Statements.

METROPOLITAN BANK AND TRUST COMPANY 2000

# 2000 ANNUAL REPORT SMETROPOLITAN BANK AND TRUST COMPANY 2000 ANNUAL REPORT COMSOLIDATED STATEMENTS OF C COMSOLIDATED STATEMENTS OF CASHIFLOWS (In Thousand Pesos)

CASH FLOWS FROM OPERATING ACTIVITIES         P 1,504,068         P 3,125,724         P 4,703,52           Adjustments to reconcile net income to net cash provided by (used in) operating activities:         Provision for probable losses         3,075,150         1,801,865         2,691,91           Provision for probable losses         3,075,150         1,801,865         2,691,91           Depreciation and amortization         1,378,530         744,588         633,55           Cash dividends from affiliates         96,527         —           Benefit from deferred income tax         (874,560)         (586,634)         (609,06           Equity in net income of affiliates         (67,355)         (45,751)         (54,100           Unrealized market valuation gain on trading account securities         (24,563)         (4,809)         (677,375           Changes in operating resources and liabilities:         (24,563)         (4,809)         (677,375           Changes in operating resources and liabilities:         (6,972,714)         (12,737,653)         2,501,135           Increase (decrease) in:         (6,972,714)         (12,737,653)         2,501,135           Increase (decrease) in:         (1,751,332)         313,737         (307,295           Manager's checks and demand drafts outstanding         (1,764,489)         7,037,449         94	Net income Adjustments to reconcile net income to net cash provided by (used in) operating activities:			1998 ₱ 4 703 527
Net income         P 1,504,068         P 3,125,724         P 4,703,52           Adjustments to reconcile net income to net cash provided by (used in) operating activities:         3,075,150         1,801,865         2,691,91           Provision for probable losses         3,075,150         1,801,865         2,691,91           Depreciation and amortization         1,378,530         744,588         633,55           Cash dividends from affiliates         96,527         –           Benefit from deferred income tax         (874,560)         (586,634)         (609,06           Equity in net income of affiliates         (67,355)         (45,751)         (54,100           Unrealized market valuation gain on trading account securities         (24,563)         (4,809)         (677,373           Changes in operating resources and liabilities:         Decrease (increase) in:         (6,972,714)         (12,737,653)         2,501,133           Increase (decrease) in:         Manager's checks and demand drafts outstanding         (157,503)         790,417         (19,547)           Accrued taxes, interest and other expenses         1,751,332         313,737         (307,296)           Deferred credits and other liabilities         (1,464,489)         7,037,449         949,183	Net income Adjustments to reconcile net income to net cash provided by (used in) operating activities:	₱ 1,504,068	₽ 3,125,724	₱ 4 703 527
Adjustments to reconcile net income to net cash provided by (used in) operating activities:  Provision for probable losses  Depreciation and amortization  Cash dividends from affiliates  Benefit from deferred income tax  Equity in net income of affiliates  Unrealized market valuation gain on trading account securities  Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities  Other resources  Other resources  Manager's checks and demand drafts outstanding  Accrued taxes, interest and other expenses  Deferred credits and other liabilities  (1,464,489)  7,037,449  P 4,703,32  P 4,703,92  P 4,703,32  P 4,7	Adjustments to reconcile net income to net cash provided by (used in) operating activities:	₱ 1,504,068	₱ 3,125,724	P 4 703 527
Adjustments to reconcile net income to net cash provided by (used in) operating activities:  Provision for probable losses  Provision for probable losses  3,075,150  1,801,865  2,691,91  Depreciation and amortization  1,378,530  744,588  633,55  Cash dividends from affiliates  96,527  —  Benefit from deferred income tax  (874,560)  (586,634)  (609,06  Equity in net income of affiliates  (07,355)  (145,751)  (154,100  Unrealized market valuation gain on trading account securities  (24,563)  (4,809)  (677,377  Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities  (12,737,653)  Other resources  (12,737,653)  12,459,033  12,45	provided by (used in) operating activities:	. ,	-,,,	
Provision for probable losses         3,075,150         1,801,865         2,691,91           Depreciation and amortization         1,378,530         744,588         633,55           Cash dividends from affiliates         96,527         —           Benefit from deferred income tax         (874,560)         (586,634)         (609,06           Equity in net income of affiliates         (67,355)         (45,751)         (54,100           Unrealized market valuation gain on trading account securities         (24,563)         (4,809)         (677,377)           Changes in operating resources and liabilities:         Decrease (increase) in:         Trading account securities         8,539,644         (4,592,279)         12,459,033           Other resources         (6,972,714)         (12,737,653)         2,501,133           Increase (decrease) in:         Manager's checks and demand drafts outstanding         (157,503)         790,417         (19,544)           Accrued taxes, interest and other expenses         1,751,332         313,737         (307,296)           Deferred credits and other liabilities         (1,464,489)         7,037,449         949,183				1 1,703,327
Depreciation and amortization 1,378,530 744,588 633,55.  Cash dividends from affiliates 96,527 —  Benefit from deferred income tax (874,560) (586,634) (609,06)  Equity in net income of affiliates (67,355) (45,751) (54,100)  Unrealized market valuation gain on trading account securities (24,563) (4,809) (677,377)  Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities 8,539,644 (4,592,279) 12,459,033  Other resources (6,972,714) (12,737,653) 2,501,137  Increase (decrease) in:  Manager's checks and demand drafts outstanding (157,503) 790,417 (19,547)  Accrued taxes, interest and other expenses 1,751,332 313,737 (307,290)  Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	Provision for probable losses			
Depreciation and amortization  Cash dividends from affiliates  Benefit from deferred income tax  Equity in net income of affiliates  Unrealized market valuation gain on trading account securities  Decrease (increase) in:  Trading account securities  Other resources  Increase (decrease) in:  Manager's checks and demand drafts outstanding  Accrued taxes, interest and other expenses  Deferred credits and other liabilities  1,378,530  744,588 633,55. 609,06 (609,06) (677,35) (54,10) (677,37) (707,37)		3,075,150	1.801.865	2 691 917
Cash dividends from affiliates  Benefit from deferred income tax  Equity in net income of affiliates  Unrealized market valuation gain on trading account securities  Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities  Other resources  Increase (decrease) in:  Manager's checks and demand drafts outstanding  Accrued taxes, interest and other expenses  Deferred credits and other liabilities  (1,464,489)  Median (1,586,634)  (4,592,631)  (4,809)  (677,37)  (677,37)  (677,37)  (677,37)  (677,37)  (77,57)  (77,57)  (77,57)  (77,57)  (77,57)  (77,57)  (78,5	Depreciation and amortization			
Benefit from deferred income tax       (874,560)       (586,634)       (609,06         Equity in net income of affiliates       (67,355)       (45,751)       (54,100         Unrealized market valuation gain on trading account securities       (24,563)       (4,809)       (677,377)         Changes in operating resources and liabilities:       Decrease (increase) in:       Trading account securities       8,539,644       (4,592,279)       12,459,033         Other resources       (6,972,714)       (12,737,653)       2,501,137         Increase (decrease) in:       Manager's checks and demand       (157,503)       790,417       (19,547)         Accrued taxes, interest and other expenses       1,751,332       313,737       (307,295)         Deferred credits and other liabilities       (1,464,489)       7,037,449       949,183	Cash dividends from affiliates			
Equity in net income of affiliates (67,355) (45,751) (54,100 Unrealized market valuation gain on trading account securities (24,563) (4,809) (677,377 Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities 8,539,644 (4,592,279) 12,459,033 Other resources (6,972,714) (12,737,653) 2,501,137 Increase (decrease) in:  Manager's checks and demand drafts outstanding (157,503) 790,417 (19,547 Accrued taxes, interest and other expenses 1,751,332 313,737 (307,295 Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	Benefit from deferred income tax		(586 634)	(609.061)
Unrealized market valuation gain on trading account securities (24,563) (4,809) (677,377)  Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities 8,539,644 (4,592,279) 12,459,033 Other resources (6,972,714) (12,737,653) 2,501,137 Increase (decrease) in:  Manager's checks and demand drafts outstanding (157,503) 790,417 (19,547) Accrued taxes, interest and other expenses 1,751,332 313,737 (307,295) Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	Equity in net income of affiliates			
trading account securities (24,563) (4,809) (677,377) Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities 8,539,644 (4,592,279) 12,459,033 Other resources (6,972,714) (12,737,653) 2,501,137 Increase (decrease) in:  Manager's checks and demand drafts outstanding (157,503) 790,417 (19,547) Accrued taxes, interest and other expenses 1,751,332 313,737 (307,295) Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	Unrealized market valuation gain on	(,,	(13,731)	(54,100)
Changes in operating resources and liabilities:  Decrease (increase) in:  Trading account securities  Other resources  Increase (decrease) in:  Manager's checks and demand  drafts outstanding  Accrued taxes, interest and other expenses  Deferred credits and other liabilities  Name of the control of the co		(24.563)	(4 809)	(677 377)
Decrease (increase) in:  Trading account securities  Other resources  Increase (decrease) in:  Manager's checks and demand  drafts outstanding  Accrued taxes, interest and other expenses  Deferred credits and other liabilities  Name of the property of th		(= 1,002)	(4,003)	(0)1,5/1)
Other resources (6,972,714) (12,737,653) 2,501,137 Increase (decrease) in:  Manager's checks and demand drafts outstanding (157,503) 790,417 (19,547 Accrued taxes, interest and other expenses 1,751,332 313,737 (307,295 Deferred credits and other liabilities (1,464,489) 7,037,449 949,183				
Other resources (6,972,714) (12,737,653) 2,501,137 Increase (decrease) in:  Manager's checks and demand drafts outstanding (157,503) 790,417 (19,547) Accrued taxes, interest and other expenses 1,751,332 313,737 (307,295) Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	Trading account securities	8.539.644	(4 592 279)	12 //59 033
Increase (decrease) in:  Manager's checks and demand  drafts outstanding  Accrued taxes, interest and other expenses  Deferred credits and other liabilities  (1,464,489)  7,037,449  949,183	Other resources			
drafts outstanding       (157,503)       790,417       (19,547)         Accrued taxes, interest and other expenses       1,751,332       313,737       (307,295)         Deferred credits and other liabilities       (1,464,489)       7,037,449       949,183	Increase (decrease) in:	(·/···/	(12/13/7033)	2,301,137
Accrued taxes, interest and other expenses 1,751,332 313,737 (307,299)  Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	Manager's checks and demand			
Accrued taxes, interest and other expenses 1,751,332 313,737 (307,299)  Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	drafts outstanding	(157,503)	790 417	(19 541)
Deferred credits and other liabilities (1,464,489) 7,037,449 949,183	Accrued taxes, interest and other expenses	·		· ·
Net and the little of the litt				
22,270,975 (4,155,546) 22,270,975	Net cash provided by (used in) operating activities	6,784,067	(4,153,346)	22,270,973
CASH FLOWS FROM INVESTING ACTIVITIES	CASH FLOWS FROM INVESTING ACTIVITIES			
A souther than 10 and 1		(668.821)	(4 860 484)	(1,404,313)
Decrease (increase) in:		(000/021/	(4,000,404)	(1,404,515)
Interbank loans receivable and securities purchased	Interbank loans receivable and securities purchased			
		_	3 925 429	(1,106,109)
Available-for-sale securities (5,060,042) (22,469,826) -	<u> </u>	(5.060.042)		(1,100,109)
Deals de	Underwriting accounts	· ·		(15,099)
(15,055)		·		(23,632,781)
(25,032,701)		-		(11,778,770)
	Equity investments			232,223
No. 1 1111	** · · · · · · · · · · · · · · · · · ·			(37,704,849)

(Forward)

		Years Ended December	31
	2000	1999	1998
CASH FLOWS FROM FINANCING ACTIVITIES			
Cash dividends paid	₱ –	₱ (540,050)	₽ –
Deposits for (refund of) future stock subscription	(4,026)	4,708,940	_
Increase (decrease) in:			
Deposit liabilities	41,855,562	97,433,482	24,533,337
Interbank loans payable	(1,064,158)	(3,825,850)	659,888
Bills payable	(3,959,928)	9,599,624	(12,036,777)
Outstanding acceptances	(210,016)	(45,072)	(912,120)
Notes payable	(1,308,960)	37,452	(171,946)
Due to other banks	-11,391	(34,302)	22,746
Marginal deposits	273,640	70,515	(91,799)
Net cash provided by financing activities	35,593,505	107,404,739	12,003,329
NET INCREASE (DECREASE) IN CASH AND			
CASH EQUIVALENTS	(25,243,578)	41,173,878	(3,430,547)
CASH AND CASH EQUIVALENTS AT			
BEGINNING OF YEAR			
Cash and other cash items	9,335,373	4,836,806	4,494,076
Due from Bangko Sentral ng Pilipinas	12,769,543	8,371,880	11,410,465
Due from other banks	38,389,016	11,643,644	13,284,407
Interbank loans receivable and securities purchased			
under resale agreement	15,860,796	10,328,520	9,422,449
	76,354,728	35,180,850	38,611,397
CASH AND CASH EQUIVALENTS AT END OF YEAR			
Cash and other cash items	5,837,826	9,335,373	4,836,806
Due from Bangko Sentral ng Pilipinas	12,854,304	12,769,543	8,371,880
Due from other banks	14,723,185	38,389,016	11,643,644
Interbank loans receivable and securities purchased			
under resale agreement	17,695,835	15,860,796	10,328,520
	₱ 51,111,150	₱ 76,354,728	₱ 35,180,850
SUPPLEMENTAL DISCLOSURES OF CASH FLOW			
INFORMATION			
Cash paid during the year for:			
Interest	₱ 21,769,066	₱ 14,572,552	₱ 19,323,065
Taxes, licenses and income taxes	2,864,777	3,496,307	3,330,836

See accompanying Notes to Consolidated Financial Statements.

2000

# Motes to Consolidated financial statements

#### 1. Summary of Significant Accounting Policies

The Bank and its financing subsidiaries follow the generally accepted accounting principles (GAAP) applicable to the banking and financial services industry. A summary of the more significant accounting policies and practices

#### Principles of Consolidation

The consolidated financial statements include the accounts of Metropolitan Bank and Trust Company (the Bank), its wholly owned subsidiaries, The Unibancard Corporation, Metropolitan Bank (Bahamas) Ltd., First Metro International Investment Company Ltd., Data Serv, Inc., MB Remittance Centre, Ltd., Asia Money Link Corporation, MBTC International Finance Limited, Systematics Technology Services, Inc., Solidcard Products Finance Limited, Systematics Technology Services, Inc., Solidicard Products
Corporation and Circa 2000 Homes, Inc., and its majority owned subsidiaries,
First Metro Investment Corporation (FMIC), Philippine Savings Bank, MBTC
Venture Capital Corporation, Global Business Bank, Inc. (GBB) and ORIX
METRO Leasing and Finance Corporation (ORIX METRO) (formerly
Consolidated ORIX Leasing and Finance Corporation) (in 2000 only).

In July 1999, the Bank and former FMIC acquired majority ownership of

The Philippine Banking Corporation (PhilBank) common shares to be merged with the former GBB. The Plan of Merger (the Plan I) was approved by the stockholders of both PhilBank and the former GBB on February 22, 2000 with PhilBank as the surviving entity. On same date, the Board of Directors (BOD) and the stockholders of both banks approved the change in the bank's name from The Philippine Banking Corporation to Global Business Bank, Inc. (new

The Articles of Merger of the former GBB and PhilBank were approved by the Bangko Sentral ng Pilipinas (BSP) and Securities and Exchange Commission (SEC) on March 24, 2000 and May 2, 2000, respectively. On the same date, SEC also approved the amended Articles of Incorporation for the change in the corporate name.

Pursuant to Plan I, PhilBank issued 1 common share for every 0.5596 fraction of former GBB common share or 38,531,981 common shares, of which 14,426,230 shares became treasury shares and were reissued upon conversion of the P2.2 billion deposits for future stock subscription, also on the same date.

On February 9, 2000, the Monetary Board (MB), in its Resolution No. 200, approved the acquisition of 100% of the common shares of AsianBank Corporation (AsianBank) under certain terms and conditions. However, on May 30, 2000, the new GBB requested the BSP that it be allowed to implement the consolidation of AsianBank in two phases.

Pursuant to Phase I, the Deed of Assignment of Assets and Assumption of Liabilities was executed on May 23, 2000 whereby AsianBank assigned and transferred to the new GBB all its resources and liabilities except for its real estate properties and equity investments. The resources and liabilities transferred amounted to about P23.3 billion and P23.4 billion, respectively.

The Articles of Merger of the new GBB and AsianBank were approved by BSP and SEC on August 11, 2000 and October 23, 2000, respectively.

In December 1999 and March 2000, the Bank and the former FMIC jointly acquired 91% ownership of Solidbank for the merger of former FMIC and Solidbank. The stockholders and the BOD of both former FMIC and Solidbank approved their plan of merger (the Plan II) on July 7, 2000 and May 31, 2000, respectively, with Solidbank as the surviving entity. On the same dates, the Company's stockholders and BOD approved the following, among others:

a. change in the corporate name from Solidbank Corporation to First Metro Investment Corporation (new FMIC);

 b. change in the primary purpose of the corporation from that of an expanded commercial bank to that of an investment house with quasibanking functions: and

c. increase in the authorized capital stock from P3.2 billion divided into 19.2 million Class A common shares, 10.8 million Class B common shares and 2.0 million Class A and B preferred shares, all with par value of ₱100 per share to P8.0 billion divided into 78.0 million common shares and 2.0 million preferred shares, all with par value of P100 per share.

On July 28, 2000, the MB approved the following: (1) request of the Bank to acquire all or substantially all of the existing non-real estate assets, in consideration for all or substantially all of the existing liabilities, and to integrate the banking operations of Solidbank, including the servicing of deposits with the Bank; (2) merger of former FMIC and Solidbank; and (3) conversion of all existing branch licenses of Solidbank to branch licenses of the Bank.

In August 2000, Solidbank assigned to the Bank the following banking assets and liabilities, fixed assets and equity investments outstanding as of April 30, 2000:

**Programma** 

P42,240,739

Assets	
Cash and cash equivalents	₱609,230
Due from BSP	1,478,652
Due from other banks	2,888,935
Interbank receivables	502,015
Investment securities	6,367,361
Loans - net	30,085,068
Property and equipment - net	830,843
Equity investments	581,522
Other resources	1,771,090
	<u></u> P45,114,716
Liabilities	
Deposit liabilities	₱33,819,872
Bills payable	5,953,594
Outstanding acceptances	262,550
Manager's checks	85,892
Marginal deposits	82,011
Accrued taxes, interest and other expenses	609,808
Other liabilities	1,427,012

The excess of the assets over liabilities assumed by the Bank was paid in

Also, the outstanding contingent assets and liabilities of Solidbank including the trust department accounts and forward exchange contracts were assumed by the Bank at approximately their carrying values.

The Articles of Merger and the Amended Articles of Incorporation were approved by the Securities and Exchange Commission (SEC) and BSP on September 22, 2000 and November 8, 2000, respectively.

Pursuant to Plan II, Solidbank issued one (1) common share for every seventeen and one half (17½) former FMIC common shares. Solidbank's banking license was surrendered to BSP.

In 2000, ORIX METRO purchased the entire outstanding capital stock of PBC Leasing and Finance Corporation (PBC Finance) and First Metro Leasing and Finance Corporation (FMLFC) for about ₱169 million in cash.

On July 31, 2000, ORIX METRO's BOD, after determining that it is in their best interest to merge into one Corporation, approved the plan of merger among Consolidated ORIX Leasing and Finance Corporation (ORIX), PBC Finance and FMLFC. The plan of merger, approved by the stockholders on August 24, 2000 and the SEC on September 28, 2000, provides for, among others, the assumption by ORIX METRO of all assets and liabilities of the absorbed corporations.

On July 31, 2000, the ORIX METRO's BOD also approved the merged articles of incorporation of the newly merged Company, which includes, among others, the change in the merged Company's name to ORIX METRO Leasing and Finance Corporation (OMLFC). The amended articles were approved by the stockholders and SEC on August 24, 2000 and September 28, 2000, respectively.

In 2000, the Bank's equity in OMLFC increased from 50% to 50% plus 1 share. Accordingly, the financial statements of ORIX METRO as of and for the year ended December 31, 2000 has been included in the accompanying consolidated financial statements.

Material intercompany balances and transactions have been eliminated in consolidation.

Equity investments in other companies where the Bank exercises significant influence are accounted for under the equity method. Under this method, the Bank recognizes in its consolidated statements of income its share in the income or losses, in the revaluation of properties and in the unrealized gain or loss on investment securities of the investees. The cost of the investments is increased or decreased by the Bank's equity in net income or losses of the investees since dates of acquisition. Dividends received are treated as a reduction in the carrying values of the investments. Equity in net income is adjusted for the straight-line amortization, over a period not exceeding forty years, of the difference between the Bank's cost of such investments and the proportionate share in the underlying net assets at the date of acquisition. Equity in revaluation of properties and in unrealized gain or loss on investment securities of subsidiaries and affiliates are shown as separate components of capital funds in the consolidated statements of condition.

Other equity investments where the Bank has no significant influence are carried at cost less allowance for permanent decline in value, if any.

#### Cash Equivalents

For purposes of reporting cash flows, cash equivalents include amounts due from BSP and other banks and interbank loans receivable, with maturities of three months or less from dates of placement. When actual cash flows are not determinable, the reported cash flows are determined based on samples and other estimating procedures.

#### **Investment Securities**

Trading Account Securities consisting of government and private debt securities are purchased and held principally with the intention of selling them in the near term. These securities are carried at fair market value; realized and unrealized gains and losses on these instruments are recognized in trading and investment securities gains under other income in the consolidated statements of income. Interest earned on debt instruments is reported as interest income.

Securities are classified as Available-for-Sale (ASS) when purchased and held indefinitely, i.e. neither held to maturity nor for trading purposes, where the investor anticipates to sell in response to liquidity requirements or in anticipation of changes in interest rates or other factors.

Underwriting Accounts (UA) are available-for-sale underwritten debt securities and equity securities purchased and held principally with the intention of selling them within a defined short-term period. ASS and UA are carried at fair market value; unrealized gains and losses are excluded from the reported income and are reported as a separate component of capital funds.

Investments in Bonds and Other Debt Instruments (IBODI) are debt securities where the Bank and certain subsidiaries have the positive intent and ability to hold to maturity. These securities are carried at amortized cost; realized gains and losses are included in trading and investment securities gains under other income in the consolidated statements of income. The allowance for probable losses is established by a charge to income (included in trading and investment securities gains) to reflect other-than-temporary impairments in value. Under current bank regulations, IBODI shall not exceed 50% of adjusted statutory net worth plus 40% of total deposit liabilities.

#### Receivables from Customers and Allowance for Probable Losses

Receivables from customers are stated at the outstanding principal balance, reduced by unearned discount and other deferred income and allowance for probable losses.

Interest income on receivables from customers are recognized based on the accrual method of accounting, except in the case of nonaccruing receivables in accordance with existing BSP regulations. Interest income on these nonaccruing receivables is recognized only upon actual collection. Unearned discount is amortized to income over the terms of the receivables.

Under existing BSP regulations, nonaccruing receivables are those that have been defined as being past due and items in litigation, or those which in the opinion of management, collection of interest or principal is doubtful. Any uncollected interest which have been defined as past due for more than six months are reversed against income or provided with allowance for probable losses. Receivables are not reclassified as accruing until interest and principal payments are brought current or the receivables are restructured in accordance with existing BSP regulations, and future payments appear assured. BSP Circular No. 143, as amended, redefined the classification of past due loans as follows:

- a. loans payable monthly with three installments in arrears or with total amount of arrearages equal to 20% or more of the outstanding loan balance;
- b. loans payable quarterly, half-yearly and annually with one installment in arrear or with total amount of arrearages equal to 20% or more of the outstanding loan balance; and
- c. loans payable daily, weekly or semi-monthly with total amount of arrearages equal to 10% or more of the outstanding loan balance.

Allowance for probable losses is comprised of a specific and general reserve and is maintained at a level considered adequate to provide for potential losses on receivables from customers and other resources. The allowance for probable losses is increased by provisions charged to expense and reduced by net charge-offs and reversals except in 1999, as discussed in Note 7. The level of the allowance for probable losses is set up at the higher of the estimated loan losses based on management's evaluation of potential losses after consideration of prevailing and anticipated economic conditions, collection and credit experience with specific accounts and on an estimate based on BSP guidelines. Such guidelines require banks to categorize loans

into five categories subject to different levels of provisioning. In addition, a general reserve calculated at 2% of the March 31, 1999 loan portfolio level is set aside to supplement the specific reserve.

Furthermore, existing guidelines of the BSP establish new policies on the classification of nonperforming loans, prerequisites to the restructuring of loans, and maximum collateral valuation limits for the purpose of calculating the allowance for probable losses. Under BSP Circular No. 202, nonperforming loans refer to: (a) loans payable in monthly installments when three or more installments are in arrears; and (b) loans payable in lumpsum, quarterly, semi-annual or annual installments when principal and/or interest is unpaid thirty days or more after due date or after they have been past due.

#### **Loan Fees and Service Charges**

Loan commitment fees are recognized as earned over the terms of the credit lines granted to each borrower.

Loan syndication fees are recognized upon completion of all syndication activities and where the Bank does not have further obligations to perform under the syndication agreement.

Service charges and penalties are recognized only upon collection or accrued where there is reasonable degree of certainty as to its collectibility.

#### Discounts Earned

Discounts are taken up into income upon receipt from member establishments of charges arising from credit availments by the credit cardholders. These discounts are computed based on certain agreed rates and are deducted from amounts remitted to the member establishments. Purchases by the credit cardholders which are collected on installment are recorded at the cost of the items purchased plus a certain percentage of cost. The excess is credited to deferred income account and is shown as a deduction from receivables from customers in the consolidated statements of condition. The deferred income is amortized using the interest method over the installment term.

#### Income on Direct Financing Leases and Receivables Financed

The excess of aggregate lease rentals plus the estimated residual value over the cost of the leased equipment constitutes the unearned lease income. The unearned lease income is amortized over the term of the lease, commencing on the month the lease is executed using the effective interest method. Residual values represent estimated proceeds from the disposition of equipment at the time the lease is terminated.

Finance charges are included in the face value of the notes receivable financed and with a corresponding credit to the unearned finance income account. This is amortized to income over the term of the financing agreement using the effective interest method.

#### **Property and Equipment**

Two parcels of land with substantial acreage and located in areas where land has appreciated materially are reflected in the accompanying consolidated statements of condition at appraised values as determined by an independent firm of appraisers as of July 10, 1992. All the remaining bank premises, including leasehold improvements, furniture and equipment are carried at cost less accumulated depreciation and amortization. The net appraisal increment resulting from the revaluation in 1992 was credited to revaluation increment in land shown under capital funds in the consolidated statements of condition.

Depreciation is computed on the straight-line method over the estimated useful lives of the respective assets. Leasehold improvements are amortized over the shorter of the terms of the covering leases or the estimated useful lives of the improvements.

Costs of minor repairs and maintenance are charged to expense as incurred; significant renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is credited or charged to current operations.

#### Real and Other Properties Owned or Acquired (ROPOA)

These properties are stated at the total outstanding exposure at the time of acquisition or bid price, whichever is lower, less allowance for probable losses. Nonrefundable taxes such as capital gains tax and documentary stamp taxes which were paid by the Bank and its subsidiaries are capitalized provided that the adjusted value of the foreclosed asset does not exceed replacement cost. Security, maintenance and other foreclosure-related expenses are charged to operations as incurred. Allowance for probable

MOTES TO CONSOMIDATED FINANCIAL STATEMENTS

2000

losses is set up based on BSP provisioning requirements and for any anticipated significant shortfalls from the recorded values based on appraisal reports and current negotiations and programs to dispose of these properties to other interested parties.

#### Deferred Income Tax

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to: (a) differences between the financial reporting bases of assets and liabilities and their related tax bases; (b) minimum corporate income tax (MCIT); and (c) net operating loss carryover (NOLCO), if any. Deferred tax assets and liabilities are measured using the tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled and MCIT and NOLCO are expected to be applied. A valuation allowance is provided for the portion of deferred tax assets not expected to be realized in the future.

#### Repurchase and Resale Agreements

Repurchase agreements are contracts under which a party sells securities and simultaneously agrees to repurchase the same securities at a specified future date at a fixed price. Resale agreements are contracts under which a party purchases securities and simultaneously agrees to resell the same securities at a specified future date at a fixed price. Securities sold under repurchase agreements and securities purchased under resale agreements are valued at cost on the basis that cost approximates market. The future obligation to repurchase or resell such securities are recorded as a liability or an asset as the case may be.

#### Foreign Exchange Translation and Transactions

Resources and liabilities denominated in foreign currencies are translated to Philippine pesos at prevailing Philippine Dealing System weighted average rates (PDSWAR) at the end of the year. Income and expense items are translated at rates at transaction dates. Foreign exchange differentials arising from foreign currency transactions and restatements of foreign currency denominated resources and liabilities are credited or charged to operations in the year in which the rates change.

#### **Equity Adjustment from Translation**

Accounts of foreign subsidiaries are maintained in the currencies of the countries in which they operate. Adjustments resulting from the translation of foreign currency financial statements into Philippine pesos are shown as a separate component of capital funds.

#### **Derivative Instruments**

The Bank and some of its subsidiaries are counterparties to foreign exchange contracts. These contracts are entered into as a service to customers and as a means of reducing and managing foreign exchange exposure as well as for trading purposes.

For a forward contract designated as a hedge, the exchange difference between the contracted forward rate and the spot rate at contract date is deferred and recognized as income or expense over the lives of the hedged instrument while gain or loss in the revaluation of the forward contract is recognized simultaneous with the underlying hedged transactions in the consolidated statements of income. For a forward contract not designated as a hedge, the difference between the contracted forward rate and the forward rate available for the remaining maturity of the contract is recognized currently in the consolidated statements of income.

#### Retirement Plan

The Bank and some of its subsidiaries' retirement expense is determined using the entry age actuarial cost method. This method reflects service rendered by employees to the date of valuation and spreads the cost evenly over all other periods of service making up the working life of each participating employee. Past service costs are amortized over the expected remaining working life of each participating employee, in compliance with SFAS No. 24, "Retirement Benefit Costs"

#### Use of Estimates

The preparation of the consolidated financial statements in accordance with GAAP requires the Bank and its Subsidiaries to make estimates and assumptions that affect the reported amounts of income, expenses, resources and liabilities and disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

#### **Earnings Per Share**

Basic earnings per share is computed based on the weighted average number of common shares outstanding after giving retroactive effect to stock dividends declared during the year.

#### 2. Investment Securities

This account consists of

		2000		1999
		(In Tho	usai	nd Pesos)
Trading account securities -				
at market	P	5,042,285	₽	13,557,366
Available-for-sale securities -				
net of accumulated market losses of				
₱1,781,413 in 2000 and ₱2,420,984				
in 1999		25,977,431		20,048,842
Underwriting accounts -				
net of unrealized losses of ₱1,724				
in 2000 and P26,348 in 1999		48,276		40,061
Investments in bonds and other				
debt instruments - net of allowance				
for probable losses of P48,466 in 2000				
and P57,883 in 1999 (see Notes 7				
and 16)		61,618,987		27,521,259
THE PROPERTY OF THE PROPERTY O	P	92,686,979	₽	61,167,528

As of December 31, 2000 and 1999, the aggregate market value of the IBODI amounted to about \$\mathbb{P}58.82 billion and \$\mathbb{P}26.52 billion, respectively.

#### 3. Receivables from Customers

This account consists of:

		2000	1999
		(In Tho	usand Pesos)
Loans and discounts	P	205,022,900	P 189,524,470
Customers' liabilities under letters			. ,
of credit/trust receipts		24,084,663	21,254,541
Bills purchased		5,218,198	4,965,517
The state of the s		234,325,761	215,744,528
Unearned discount and other			
deferred income		(1,166,285)	(895,906)
Allowance for probable losses			
(see Note 7)		(15,861,088)	(13,884,390)
	₽	217,298,388	₱ 200,964,232

The following table shows information relating to loans by collateral (in thousand pesos) as of December 31, 2000 and 1999:

	2000		19	999
	Amount	%	Amount	%
Secured:				
Real estate	P117,095,093	50.14	P94,769,047	43.93
Securities	5,104,235	2.19	4,106,937	1.90
Deposit hold-out	4,881,998	2.09	2,756,758	1.28
Chattel	4,867,320	2.08	5,088,854	2.36
Standby letters of credit	2,173,925	0.93	4,512,432	2.09
Assignment of receivables	204,865	0.09	1,623,963	0.75
Guaranteed by the Republi	c			
of the Philippines	_	_	844,023	0.39
Others	817,556	0.35	10,473,270	4.86
	135,144,992	57.87	124,175,284	57.56
Unsecured	99,180,769	42.13	91,569,244	42.44
	₱234,325,761	100.00	P215,744,528	100.00

Nonperforming loans, as defined under BSP Circular No. 202 issued in May 1999, amounted to about ₱38.60 billion and ₱30.95 billion as of December 31, 2000 and 1999, respectively.

Certain receivables from customers amounting to P1.21 billion and P1.68 billion as of December 31, 2000 and 1999, respectively, are rediscounted with the BSP and a local bank (included under Bills Payable) under the Bank's and certain subsidiaries' rediscounting privileges.

As of December 31, 2000 and 1999, information on the concentration of credit (in thousand pesos) as to industry follows:

	2	000	199	9
	Amount	%	Amount	%
Manufacturing (various industries)	₱62,459,591	26.66	P56,991,991	26.42
Real estate, renting and				
business activities	44,399,423	18.95	32,046,031	14.85
Wholesale and retail trade	42,188,397	18.00	43,153,582	20.00
Other community, social and				
personal activities	20,458,643	8.73	21,140,795	9.80
Construction	11,761,099	5.02	13,637,904	6.32
Transportation, storage and				
communication	11,216,346	4.79	12,481,956	5.79
Electricity, gas and water	8,137,752	3.47	6,649,505	3.08
Financial intermediations	6,824,277	2.91	11,752,659	5.45
Agricultural, hunting and forestry	6,485,636	2.77	6,259,755	2.90
Hotel and restaurants	3,926,231	1.68	2,708,180	1.26
Services	3,395,265	1.45	2,987,032	1.38
Mining and quarrying	3,202,976	1.37	1,351,887	0.63
Private households with employed	1.013.657	0.43	2,318,242	1.07
Public utilities	352,369	0.15	591,426	0.27
Others	8,504,099	3.63	1,673,583	0.78
		100.00	P215,744,528	100.00

The BSP considers that loan concentration exists when the total loan exposure to a particular industry exceeds 30% of the total loan portfolio.

#### 4. Property and Equipment

This account consists of:

P	(In Th 3,688,268 5,246,920 7,122,443	nousan P	3,726,483 6,123,666
₽	5,246,920	₽	6,123,666
₽	5,246,920	₽	6,123,666
	7.122.443		
			6,486,139
	1,031,043		877,951
tvinen <b>pr</b> ime	17,088,674		17,214,239
	5,402,363		4,896,469
,	11,686,311		12,317,770
	285,256		196,210
	520,305		520,305
₽	12,491,872	₽	13,034,285
	P	17,088,674 5,402,363 11,686,311 285,256 520,305	17,088,674 5,402,363 11,686,311 285,256 520,305

As discussed in Note 1, two parcels of land costing ₱17 million with an appraised value of ₱537 million as determined by a firm of independent appraisers as of July 10, 1992 are reflected in the consolidated statements of condition at appraised values. The appraisal increment of such land of ₱520 million is shown under capital funds as revaluation increment in land.

Depreciation and amortization expense amounted to about P1,211 million in 2000, P709 million in 1999 and P602 million in 1998.

#### 5. Equity Investments

This account consists of investments in shares of stocks as follows:

		2000	1999
4		(In Thousa	nd Pesos)
At equity:			
Acquisition cost - common stocks			
of significantly owned affiliates:			
Toyota Motor Philippines Corporation (TMPC)			
(30% owned)	P	672,984	₱ 672,984
Jardine Land, Inc. (20% owned)		232,000	232,000
Sumigin Metro Investment Corporation			
(30% owned)		180,000	180,000
International Bank of California (41.11% owned)		51,621	51,621
Other investee companies		693,324	1,096,748
		1,829,929	2,233,353
Accumulated equity in net income:			
Balance at beginning of year		615,713	789,155
Equity in net income for the year		67,355	45,751
Cash dividends		(96,527)	-
Effect of change in ownership in GBB		-	(168,912)
Reduction in ownership in TMPC		_	(50,281)
Balance at end of year		586,541	615,713
Equity in revaluation of properties of subsidiaries		56,706	47,536
Equity in net unrealized loss on investment			
securities of affiliates		(45,733)	(46,296)
Equity adjustment from translation		246,915	167,927
Louis Portion of the Control of the		2,674,358	3,018,233
Other investments - at cost		3,337,403	1,455,029
		6,011,761	4,473,262
Allowance for decline in value (see Note 7)		(3,040)	
	<u>P</u>	6,008,721	<u> </u>

The equity in net income of about ₱67.4 million in 2000, ₱45.8 million in 1999, and ₱54.1 million in 1998 are included under Exchange Profit, Commissions, Trading and Investment Securities Gains and Others in the consolidated statements of income.

As of December 31, 2000, other investments include investments in shares of stock of a local bank carrried at its cost of P2 billion.

Under BSP regulations, the use of the equity method of accounting for investments in shares of stock is allowable only where ownership is more than 50%. The use of the equity method of accounting for equity interest of 20% or more is being made for financial reporting purposes to comply with the provisions of SFAS No. 11 issued by the ASC and is not intended for BSP reporting purposes.

Under existing BSP rules, the Bank's equity investments in its foreign subsidiaries are considered nonmonetary; hence, these are not revalued for fluctuations in exchange rates and remain valued at historical costs but are translated to local currency for consolidation purposes. The resulting accumulated equity adjustment from translation is presented as a separate component of capital funds in the consolidated statements of condition. The equity adjustment from translation is presented only for financial statement purposes to conform with SFAS No. 8 and is not intended for BSP reporting purposes.

## 6. Other Resources

This account consists of:

		2000	1999
		(In Th	ousand Pesos)
Goodwill - net	₽	8,598,157	₱ 6,501,130
Accounts receivable (Note 17)		7,246,136	4,610,982
Deferred tax assets - net (see Note 10)		6,429,096	5,625,418
Accrued interest receivable		5,037,842	4,749,688
Sales contract receivable		3,487,672	754,261
Foreign currency notes and checks on hand		2,955,582	1,809,059
Interoffice float items - net		1,830,293	1,650,151
Returned checks and other cash items		418,211	593,972
Miscellaneous		5,554,137	7,713,726
		41,557,126	34,008,387
Less allowance for probable losses (see Note 7)		2,710,971	2,842,210
	P	38,846,155	₽ 31,166,177

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Miscellaneous assets include investment in a real estate company which is intended for sale.

#### 7. Allowance for Probable Losses

Changes in the allowance for probable losses are as follows:

	2000	1999
	(In Th	ousand Pesos)
Balance at beginning of year:		,
IBODI (see Note 2)	₱ 57,883	₽ -
Receivables from customers	13,884,390	5,645,374
Equity investments	_	185,606
ROPOA	1,070,184	313,000
Other resources	2,842,210	107,087
	17,854,667	6,251,067
Allowance for probable losses of (see Note 1):		
Former AsianBank (as of December 31, 1999)	_	2,769,580
Former Solidbank (as of December 31, 1999)	_	2,523,254
Former Philbank (as of August 1, 1999)	_	1,023,262
Former GBB (as of January 1, 1999)		61,040
	-	6,377,136
Provisions for the year charged to:		
Current operations	3,075,150	1,801,865
Surplus	-	4,306,675
Accounts charged-off and others	(1,234,792)	(882,076)
	1,840,358	5,226,464
Balance at end of year:		
Interbank loans receivable and securities		
purchased under resale agreement	24,993	_
IBODI	48,466	57,883
Receivables from customers	15,861,088	13,884,390
Equity investments	3,040	_
ROPOA	1,046,467	1,070,184
Other resources	2,710,971	2,842,210
	₱ 19,695,025	P 17,854,667

In recognition of the provisioning requirements of BSP Circular No. 143, as amended, the Bank and its Subsidiaries set up provision for probable losses amounting to P6.11 billion in 1999. Of the provision for probable losses set up, ₱2.93 billion, net of deferred income tax, was directly charged to surplus. GAAP require that provision for probable losses, and the related deferred income tax, be reflected in current operations. In 2000, further provisions of ₱3.08 billion were set up by a charge to current operations of that year.

With the foregoing level of allowance for probable losses, management believes that the Bank and its Subsidiaries have sufficient allowance to take care of any losses that the Bank and its Subsidiaries may incur from the noncollection or nonrealizability of their receivables from customers and other risk assets.

#### 8. Notes Payable

In 1999, this account represents the outstanding balance of the US\$100 million Convertible Notes which became due in 2000 with interest rate at 2 3/4 percent per annum payable annually in arrears commencing on August 10,

## 9. Deferred Credits and Other Liabilities

This account consists of:

	2000	1999		
	(In Thousand Pesos)			
Accounts payable	₱ 2,152,298	P 3,699,433		
Outstanding acceptances	1,735,573	1,945,589		
Marginal deposits	1,310,488	1,036,848		
Deferred credits	1,197,388	772,214		
Due to BSP	142,915	288,700		
Miscellaneous	6,831,735	5,920,983		
	₱13,370,397	P 13,663,767		

Miscellaneous liabilities include bills purchased - contra amounting to about P4.31 billion and \$3.73 billion in 2000 and 1999, respectively.

#### 10. Income Taxes

Under Philippine tax laws, the Regular Banking Unit (RBU) of the Bank and its domestic subsidiaries are subject to percentage and other taxes (presented as taxes and licenses in the statements of income) as well as income taxes. Percentage and other taxes paid consist principally of gross receipts tax and documentary stamps taxes. Income taxes are paid at the rates of 20%, which is a final withholding tax on gross interest from government securities and other deposit substitutes, and a graduated income tax rate, as discussed below, on net taxable income. These income taxes, as well as the deferred tax benefit, are presented as Provision for Income Tax in the statements of income.

Under Republic Act (RA) No. 8424, "An Act Amending the National Internal Revenue Code, As Amended, and for Other Purposes" (the Act), the corporate income tax rates applicable in 2000 and onwards and 1999 are 32% and 33%, respectively. Interest allowed as a deductible expense is reduced by an amount equivalent to 38% in 2000 and onwards and 39% in 1999 of interest income subjected to final tax. The Act also imposed MCIT of 2% on gross income, as defined, and introduced a three-year NOLCO.

Under the Act, foreign currency deposit unit (FCDU) offshore income (income from non residents) continues to be tax-exempt while gross onshore income (income from residents) is subject to 10% gross income tax. In addition, interest income on deposit placements with other FCDUs and resident offshore banking units is subject to 7.5% final tax.

The provision for income tax consists of:

	2000	1999	1998
		(In Thousand Pesos)	
Current:			
Final tax	P 832,889	₱ 759,448	₱ 909.578
Regular corporate			,
income tax*	430,213	483,577	1,385,935
MCIT	105,343	2,065	_
	1,368,445	1,245,090	2,295,513
Deferred	(874,560)	(586,634)	(609,061)
	₱ 493,885	₱ 658,456	₱ 1,686,452
			TOTAL CONTRACTOR OF THE PARTY O

<sup>\*</sup> Includes income taxes of foreign subsidiaries.

Components of deferred tax assets - net (included in Other Resources) are as follows:

		2000	1999
		(In Th	ousand Pesos)
Deferred tax assets on:			
Allowance for probable losses	₽	6,094,281	P 5,522,541
NOLCO		689,479	178,104
Unamortized deferred charges		32,131	7,978
Unamortized past service cost		22,410	31,636
Unearned rental income		5,662	5,400
Deferred gain			20,529
Provision of year-end expenses and others		52,908	34,774
		6,896,871	5,800,962
Less valuation allowance		512,110	133,577
Deferred tax liability on unrealized		6,384,761	5,667,385
foreign exchange gain		(36,802)	(58,711)
Leasing income differential between			
finance and operating lease method		(48,089)	-
MCIT		129,226	16,744
	P	6,429,096	₱ 5,625,418

The management of a subsidiary believes that a portion of its deferred tax assets may not be realized in the future. Valuation allowance to cover for possible nonrealizability of the deferred tax assets amounted to P512.11 million and ₱133.58 million as of December 31, 2000 and 1999, respectively.

A reconciliation of the statutory income tax rate to effective income tax rate follows:

	2000	1999	1998
Statutory income tax rate Tax effect of:	32.00%	(In Thousand Pesos) 33.00%	34.00%
Tax - paid and tax - exempt income FCDU income before tax Valuation allowance on deferred	(13.40) (8.99)	(12.77) (1.21)	(8.46) 1.12
tax assets Others - net	19.18 4.71	0.31 (2.62)	0.88 (1.66)
Effective income tax rate	24.08%	16.71%	25.88%

#### 11. Long-term Leases

The Bank leases the premises occupied by some of its branches (over 50% of the branch sites are Bank-owned). Some of its Subsidiaries also lease the premises occupied by their Head Offices and most of their branches. The lease contracts are for periods ranging from 1 to 25 years and are renewable at the Bank and its Subsidiaries' option under certain terms and conditions. Annual rentals from these lease contracts amounted to about P701 million in 2000, P444 million in 1999 and P326 million in 1998.

#### 12. Retirement Plan

The Bank and some of its subsidiaries have noncontributory retirement plans covering all their permanent and full-time officers and employees. Retirement expense amounted to about P261 million in 2000, P244 million in 1999 and P232 million in 1998.

As of December 31, 2000, the fair value of the plan assets of the Bank amounted to about \$\tilde{P}\$-698.4 million. The unfunded actuarial liability of about \$\tilde{P}\$-722 million as of the latest valuation date is amortized over the estimated average remaining working life of each of the participating employees. Other principal actuarial assumptions used to determine retirement benefits were an investment earning rate of 12% and a salary increase of 10% per annum, compounded annually.

#### 13. Common Stock

This account consists of:

		2000	. 1999	1998
		(Ir	Thousand Pesc	os)*
Common stock - P1	00 par value			
Authorized - 500,	000,000 shares			
Issued - 326,730,	190 shares in 2000,			
297,027, 445 sh	ares in 1999			
and 270,024,95	0 shares in 1998	P32,673,019	P29,702,745	P27,002,495

\* Except par value

On April 22,1998, the Bank's BOD approved a stock dividend of 20% of outstanding capital stock or 45,004,158 common shares to be paid to all stockholders of record as of August 28, 1998. The BSP approved such dividend declaration on May 15, 1998.

On September 23, 1998, the Bank's BOD declared a cash dividend of 2% based on the outstanding capital stock payable to all stockholders of record as of January 6, 1999. The BSP approved such dividend declaration on December 15, 1998.

On February 24, 1999, the Bank's BOD declared a 2% cash dividend and a 10% stock dividend or 27,002,495 common shares based on the outstanding capital stock payable to all stockholders of record as of October 8, 1999 and October 11, 1999, respectively. The BSP approved such dividend declarations on September 6, 1999.

On December 9, 1999, the Bank's BOD approved the issuance of additional common shares out of the unsubscribed portion of the authorized capital stock of the Bank, subject to pre-emptive rights of the stockholders of

record as of a date to be fixed after the necessary approval of the listing of the shares by the PSE and/or SEC are obtained. In December 1999, the Bank received about P4.7 billion deposits for future stock subscription relative to the pre-emptive right offering discussed above. In July 2000, the shares of stocks were issued at an actual subscription price of P160 per share.

On March 17, 2000, the Bank's BOD approved the purchase of additional 9,339,143 class "B" common shares of Solidbank representing 39.97% of its outstanding shares for an average of P416.66/share or about P3.89 billion.

The BSP approved such acquisition in May 2000.

Under existing banking regulations, the combined capital accounts of each commercial bank should not be less than an amount equal to ten percent (10%) of its risk assets. The unimpaired capital of the Bank for purposes of determining the capital-to-risk assets ratio is capital funds excluding (a) the unbooked valuation reserves and other capital adjustments as may be required by the BSP, (b) total outstanding unsecured credit accommodations to related interests (see Note 17), (c) deferred income tax asset or liability, (d) accumulated equity in net income of investees where the Bank holds 50% equity or less but where the equity method of accounting has been applied and (e) appraisal increment on property and equipment other than those allowed to be recognized in connection with a merger and acquisition. Risk assets consist of total assets after exclusion of cash on hand, due from BSP, loans covered by hold-out on or assignment of deposits, loans or acceptances under letters of credit to the extent covered by margin deposits, and other non-risk items as determined by the Monetary Board. As of December 31, 2000 and 1999, the Bank is in compliance with such provision. The capital-to-risk assets ratio of the Bank as of December 31, 2000 and 1999 was 12.96% and 16.36%, respectively.

#### 14. Capital Paid in Excess of Par Value

A portion of the stock dividend declarations in 1998 amounting to  $\rat{P}962$  million was made out of the Bank's capital paid in excess of par value.

With respect to the 10% stock dividends declared on February 24, 1999, the Bank recorded the excess of the fair market value over the par value of the Bank's common share.

#### 15. Surplus

A portion of surplus corresponding to the undistributed equity in net income of subsidiaries totaling about P4.80 billion, P5.99 billion and P5.41 billion, as of December 31, 2000, 1999 and 1998, respectively, and the portion corresponding to the net deferred tax assets amounting to about P4.73 billion, P3.28 billion and P1.43 billion as of December 31, 2000, 1999 and 1998, respectively, are not currently available for distribution as dividends.

#### 16. Trust Operations

Properties held by the Bank and certain subsidiaries in fiduciary or agency capacity for their customers are not included in the accompanying consolidated statements of condition since these items are not resources of the Bank and its subsidiaries.

In compliance with the requirements of the General Banking Law relative to the Bank and certain subsidiaries' trust functions, government securities with a total face value of about P628.4 million and P390 million as of December 31, 2000 and 1999, respectively, are deposited with the BSP.

#### 17. Related Party Transactions

In the ordinary course of business, the Bank and its Subsidiaries have loan transactions with affiliates and with certain directors, officers, stockholders and related interests (DOSRI). Under the consolidated companies' policies, these loans are made on substantially the same terms as loans to other individuals and businesses of comparable risks.

Existing banking regulations limit the amount of individual loans to DOSRI, of which 70% must be secured, to the total of their deposits and book value of their investments in the Bank. In the aggregate, loans to DOSRI

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generally should not exceed the Bank's total capital funds or 15% of the Bank's total loan portfolio, whichever is lower. The Bank is in compliance with such regulations as of December 31, 2000 and 1999.

The following table shows information relating to the Bank and its Subsidiaries' DOSRI loans (amounts in thousand pesos) as of December 31, 2000 and 1999:

	2000	1999
	(In Thousa	and Pesos)
Total outstanding DOSRI loans	₱ 9,520,604	₱ 9,101,713
Percent of DOSRI loans to total loans	4.06%	4.22%
Percent of unsecured DOSRI loans to		
total DOSRI loans	24.65	10.42
Percent of past due DOSRI loans to		
total DOSRI loans	0.03	1.12
Percent of non-performing DOSRI		
loans to total DOSRI loans	0.03	1.09

Other related party transactions conducted in the normal course of business include the availment of computer services of a wholly-owned subsidiary to meet the Bank's reporting requirements.

The consolidated companies also lease the premises occupied by some of their Head Offices and many of their branches from certain affiliates which own such premises. Other transactions with affiliates consist mainly of outright purchases and sales of trading account securities, and securing insurance coverages on loans and property risks and intercompany advances.

## 18. Commitments and Contingent Liabilities

In the normal course of the operations of the Bank and its Subsidiaries, there are various outstanding commitments and contingent liabilities, such as guarantees, commitments to extend credit, forward exchange contracts and similar arrangements which are not reflected in the accompanying consolidated financial statements. No material losses are anticipated as a result of these transactions.

The following is a summary of contingencies and commitments at their contractual amounts (in thousand pesos) arising from off-balance sheet items as of December 31, 2000 and 1999:

	2000	1999
Trust Banking Group accounts	P63,799,102	P60,668,815
Unused commercial letters of credit	11,672,987	18,266,662
Spot/Future exchange bought	9,175,076	16,705,359
Spot/Future exchange sold	9,099,021	7,971,007
Outstanding guarantees	4,311,967	2,048,491
Deficiency claims receivables	2,236,479	654,180
Outward bills for collection	1,589,073	1,422,194
Late deposits/payments received	1,206,628	1,250,597
Inward bills for collection	798,413	941,472
Confirmed exports letters of credits	616,958	267,294
Traveller's check unsold	465,467	468,800
Others	677,930	2,319,133

In 2000 and 1999, certain assets held under custodianship/safekeeping and mortgage trust indenture - collateral assets included under Trust Banking Group accounts are shown at fair market value and registered loan value, respectively. The BSP prescribes that these assets shall be assigned a nominal value of \$1.00 per item/certificate/title/document of ownership. Had such assets been booked at nominal value, Trust Banking Group accounts shown under contingent accounts would have reduced by about \$\mathb{P}\$37.08 billion and P36.95 billion as of December 31, 2000 and 1999, respectively.

There are several pending claims against the Bank and its Subsidiaries. In the opinion of management, liabilities arising from these claims, if any, would not have any material effect on the financial position of the Bank and its Subsidiaries.

#### 19. Financial Performance

The basis for earnings per share calculation follows:

		2000		1999		1998
<ul><li>a. Net income (in thousand pesos)</li><li>b. Weighted average number of</li></ul>	P	1,504,063	₽	3,125,724	₽	4,703,527
outstanding common shares c. Basic earnings per share (a/b)	3	11,878,817 ₱ 4.82	2	97,027,445 P 10.52	2	97,027,445* † 15.84

<sup>\*</sup> After retroactive adjustment for stock dividends declared in 1999.

As of December 31, 2000, 1999 and 1998, there are no shares of stock that have dilutive effect on the basic earnings per share of the Bank.

The following basic ratios measure the financial performance of the Bank:

	2000	1999
Return on average capital funds (ROE)	3.40%	7.28%
Return on average assets (ROA)	0.49	1.20
Net interest margin	3.16	3.88

As discussed in Note 7, in 1999, the Bank and its Subsidiaries directly charged ₱2.93 billion provision for probable losses, net of deferred income tax, to surplus. Had the provision for probable losses, and the related deferred income tax been reflected in current operations, net income for 1999 would have been reduced by that amount with corresponding effects on the earnings per share, ROE and ROA indicated above.

The Stockholders and the Board of Directors Metropolitan Bank and Trust Company

We have audited the accompanying consolidated statements of condition of Metropolitan Bank and Trust Company and Subsidiaries as of December 31, 2000 and 1999, and the related consolidated statements of income, changes in capital funds and cash flows for each of the three years in the period ended December 31, 2000. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Philippines. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 7 to the consolidated financial statements, for 1999, the Bank and its Subsidiaries had set up provision for probable losses of P2.93 billion, net of deferred income tax, through a direct charge to surplus. Generally accepted accounting principles require that provision for probable losses, and the related deferred income tax, be reflected in current operations.

In our opinion, except for the effects on the 1999 consolidated statements of income, changes in capital funds and cash flows of the matter discussed as explained in the preceding paragraph, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Metropolitan Bank and Trust Company and Subsidiaries as of December 31, 2000 and 1999, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2000 in conformity with accounting principles generally accepted in the Philippines.

Sylipe. Bours. Vilays - Co. Matati City, Philippines

March 23, 2001

Securities and Exchange Commission SEC Building, EDSA, Greenhills San Juan, Metro Manila March 23, 2001

The management of Metropolitan Bank and Trust Company is responsible for all information and representations contained in the consolidated financial statements as of December 31, 2000 and 1999 and for each of the three years in the period ended December 31, 2000. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the Philippines and reflect amounts that are based on recorded transactions and informed judgment of management with an appropriate consideration to materiality.

In this regard, management maintains a system of accounting and reporting which provides for the necessary internal controls to ensure that transactions are properly authorized and recorded, assets are safeguarded against unauthorized use or disposition and liabilities are recognized.

The Board of Directors reviews the consolidated financial statements before such statements are approved and submitted to the Stockholders of the Bank. SyCip, Gorres, Velayo & Co., CPAs, the independent auditors appointed by the Board of Directors, have audited the consolidated financial statements of the Bank and its Subsidiaries in accordance with auditing standards generally accepted in the Philippines and have expressed their opinion on the fairness of presentation upon completion of such audits, in the preceding report to the Stockholders and the Board of Directors.

AVEREDO P. JAVELLANA II ecutive Vice President/Controller

31



GEORGE S.K.TY

#### **GEORGE S.K. TY**

Chairman

Chairman, Metrobank Foundation, Inc.

Chairman, Toyota Motor Philippines Corporation

#### PLACIDO L. MAPA, JR.

Vice Chairman

Chairman, Parents for Education Foundation

Chairman, Board of Trustees, University of Asia and the Pacific

President, Bankers Association of the Philippines

#### **DEOGRACIAS N. VISTAN**

Vice Chairman

Chairman, The Unibancard Corporation

#### ANTONIO S. ABACAN, JR.

Director/President

Chairman, First Metro Investment Corporation

#### **ALBERTO C. ROMULO\***

Director

Former Senator

#### **JESUS C. ESTANISLAO**

Director

Former Secretary, Department of Finance

# CIELITO F. HABITO\*\*

Director

Former Director-General, National Economic **Development Authority** 

#### JAMES GO

Executive Director

Chairman, Toyota Cubao, Inc.

# **GABRIEL CHUA**

Director

President, Solid State Multi Products Corporation

# RENATO C. VALENCIA

Director

Chairman, Philippine Savings Bank Former President, Social Security System

#### **ELVIRA ONG CHAN**

Executive Director

Chairperson, Philippine AXA Life Insurance Corporation

#### **ARTHUR V. TY**

Corporate Secretary

President, Philippine Savings Bank

- resigned effective January 22, 2001

\*\* - elected January 22, 2001

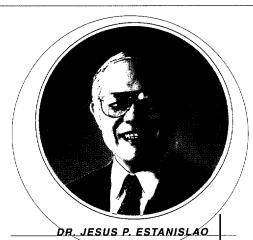


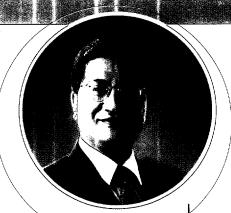
DR.PLACIDO L. MAPA, JR.





ANTONIO S. ABACAN, JR





DR. CIELITO F. HABITO



JAMES GO



RENATO C. VALENCIA



GABRIEL CHUA



ARTHUR V. TY

#### HON. FIDEL V. RAMOS

2000

Former President of the Philippines

#### **WASHINGTON SYCIP**

Founder, The SGV Group

## QUERUBE C. MAKALINTAL

Former Chief Justice, Supreme Court of the Philippines Former Speaker, Batasang Pambansa ng Pilipinas

#### **JOHNIP CUA**

President/General Manager, Procter and Gamble Phils., Inc.

#### HON. JESLI LAPUS

Congressman, 3rd District, Tarlac

#### **MARGARITO V. TEVES**

President, Land Bank of the Philippines Former Congressman, 1st District, Negros Oriental

#### FRANCIS SEBASTIAN

President, First Metro Investment Corporation

#### **BALTAZAR ENDRIGA**

Former President, Cultural Center of the Philippines

#### **PAUL CUYEGKENG**

President, Dole Asia

#### **CHI CHUAN HUNG**

Former Head, Investments Division Asian Development Bank





From left: Paul Cuyegkeng, Rep. Jesli Lapus, Francis Sebastian - >>>

President ANTONIO S. ABACAN. JR.

Senior Executive Vice Presidents HENRY M. SUN ANGELITO M. VILLANUEVA SAMUEL S. YAP

Executive Vice Presidents
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PATRICIO O. GO
ALFREDO P. JAVELLANA II
ARTHUR V. TY

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MELINDA C. CHING
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BERNARDITO M. LAPUZ
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HIGINIO O. MACADAEG,JR.
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ANICETO M. SOBREPEÑA
JOSEFINA E. SULIT
WILFREDO S. TIONGSON
ANTONIO V. VIRAY
VY TONNE SO

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## Vermaienl Officers

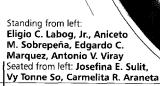
Vice Presidents **MILAGROS S. ALEGRE RAINELDA A. ANDREWS REYNANTE S. BANICO** MA. JASMIN L. BUÑAG JOSEFINA G. CHAN RICARDO T. CHAN **ROSALIE W. CHU** LORENZO G. DE VERA, JR. PETER C. DOMINGUEZ PROTACIO I. DOMINGUEZ, JR. **HELEN U. FARGAS** OSCAR MANUEL C. GUERRERO, JR. **DANIEL HSU AVA MARIE T. IGNACIO** JEANETTE S. JAVELLANA ALEX C. LIM ALBERTO P. MAGLAQUE **ROY Y. MARTELINO MORIJI MATSUDA** FRANCISCO N. NOBLE, JR. **AVMIR D. PANGILINAN FERNANDO P. PORRAS** WILFREDO S. RIVERA **CARMEN S. SANTOS HERMINIO O. TIMBOL** ROGELIO T. UY PHILIP H. WONG

Standing from left:
Bernardito M. Lapuz,
Fabian S. Dee,
Higinio O. Macadaeg, Jr.,
Wilfredo S. Tiongson
Seated from left: Melinda C. Ching,
Reynaldo H. Liao

NILDA A. ANG **ROBERT Y. ANG** VICTORINO M. AREJOLA **ALEX F. ARNALDO ABNER N. ARRIETA EDITHA N. BAUTISTA** LUZ I. BLANCO JOSE A. CAMELLO **JOVENCIO R. CAPULONG VALENTINO C. CHANG CORAZON C. CONG AGNES S. CRUZ** CRISOSTOMO P. DE GUZMAN MA. PAMELA C. DE GUZMAN **RENATO MA. G. DE JESUS RODOLFO B. DOLINO** MARY BECK C. DY MA. LOURDES T. FABIE VIOLETA L. FERNANDEZ ANTONIO T. GIANAN **REYNALDO S. JOSE JOCELYN L. KHO** 

Assistant Vice Presidents

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## Metro Manila

#### ACROPOLI

E. Rodriguez Ave., Acropolis, QC Tel. Nos. 636-00-91; 636-00-95

#### ADB EXTENSION OFFICE

6 ADB Ave. Ext., Ortigas Comml. Complex, Mandaluyong City Tel. Nos. 632-41-45; 632-42-00

#### **ADDITION HILLS**

204 Wilson St., San Juan Tel. Nos. 725-33-89; 727-47-73

#### ADRIATICO

Rothman Inn Hotel Building 1633 Adriatico St. Malate, Manila Tel. Nos. 526-02-02; 526-02-23

#### AGUIRRE-SORIA

CIVC Bidg., 108 Aguirre St. Legaspi Village, Makati City Tel. Nos. 813-34-93; 813-35-15

#### ALABANG

Montillano St., Alabang Muntinlupa Tel. Nos. 842-21-57; 842-37-45

#### ALFARO

ALPAP-I Building, Alfaro St. Salcedo Village, Makati City Tel. Nos. 892-67-08; 892-52-24

#### ALMANZA, LAS PIÑAS

Alabang-Zapote Road Bgy. Almanza, Las Piñas Tel. Nos. 806-04-67; 806-04-72

## A. MABINI-ERMITA

1337 A. Mabini Street Ermita, Manila Tel. Nos. 526-04-92; 526-04-25

#### A. MACEDA

1371 A. Maceda St. Sampaloc, Manila Tel. Nos. 742-56-89; 749-34-59

## ANDA CIRCLE-PORT AREA

Champ Bldg., Anda Circle Bonifacio Drive, Port Area, Manila Tel. Nos. 527-68-12; 527-68-13

#### ANONAS-AURORA BLVD.

Aurora Blvd. near corner Anonas St., Quezon City Tel. Nos. 913-64-67; 913-78-19

## ANNAPOLIS-GREENHILLS

Mercedes Condominium I Bldg. 39 Annapolis St., Greenhills San Juan Tel. Nos. 722-60-04; 722-19-46

## ARANETA CENTER

P. Tuazon St. corner 12th Ave. Cubao, Quezon City Tel. Nos. 911-58-13; 911-58-15

#### ARRANQUE CENTER

1359 Soler St., Sta. Cruz, Manila Tel. Nos. 733-85-01 to 08

## ASUNCION

Chinatown Steel Tower Asuncion St., Binondo, Manila Tel. Nos. 242-21-37; 242-21-38

#### AURORA BOULEVARD

Aurora Tower, Aurora Blvd. corner Aguinaldo St., Cubao Quezon City Tel. Nos. 911-08-80; 911-08-43

## AURORA BLVD.-SAN JUAN

Aurora Blvd. corner J. Ruiz St. San Juan Tel. No. 727-52-98; 727-47-91

## AYALA AVENUE CENTER

GT Tower, Ayala Ave. Makati City Tel. Nos. 810-33-55; 810-15-10

#### AYALA ALABANG

Doña Marta Building Alabang-Zapote Road Alabang, Muntinlupa City Tel. Nos. 805-74-91; 807-04-08

#### B.F. HOMES

22 A. Aguirre Ave. B.F. Homes, Parañaque City Tel. Nos. 842-53-07; 842-47-06

#### BACLARAN

Quirino Ave. corner Cuatro de Julio St., Parañaque Tel. Nos. 832-04-87; 832-58-95

#### BAESA

154 Quirino Highway Baesa, Quezon City Tel. Nos. 330-71-48; 330-71-49

#### BAGBAGUIN-VALENZUELA

Gen. Luis St. corner G. Molina St. Bgy. Bagbaguin, Valenzuela City Tel. Nos. 443-59-04; 983-78-56

## BAGTIKAN-PASONG TAMO

Ground Flr. BM Lou-Bel Plaza Bagtikan corner Pasong Tamo St. Makati City Tel. Nos. 896-96-91; 896-97-08

## BALINTAWAK

936 A. Bonifacio Ave., Quezon City Tel. Nos. 362-49-92; 362-44-38

## BAMBANG

1411-1413 G. Masangkay St. Sta. Cruz, Manila Tel. Nos. 254-76-74; 254-75-04

#### BANAUE

Banaue St. corner Cadiz St. Quezon City Tel. Nos. 712-12-98; 712-13-17

## BARANGKA-RIVERBANKS

Benhel Mansion, 79 A. Bonifacio St. Bgy. Barangka, Marikina City Tel. Nos. 997-59-57; 997-66-34

#### BAYVIEW

Bayview International Tower II Roxas Blvd., Parañaque City Tel. Nos. 855-70-24 to 26

#### BEL AIR-KALAYAAN

Makati Prime Tower Kalayaan St., Bel-Air Makati City Tel. Nos. 750-31-43; 750-31-42

#### BENAVIDES

Benavides St. Sta. Cruz, Manila Tel. Nos. 244-80-86; 244-01-52

#### BLUE RIDGE

172 Katipunan Road, Blue Ridge Quezon City Tel. Nos. 647-10-18; 647-10-19

#### **BLUMENTRITT-STA. CRUZ**

Rizal Ave. cor. Cavite St. Sta. Cruz, Manila Tel. Nos. 732-21-34; 743-83-24

## BONI AVENUE

Blk. 39, Boni Ave. Mandaluyong City Tel. Nos. 532-48-76; 533-27-79

#### **BONI SERRANO**

Corporate House Building 239 Boni Serrano Ave. corner C. Benitez St., Crame Quezon City Tel. Nos. 724-00-61; 721-48-89

#### **BRIXTON HILL**

118 G. Araneta Ave. corner Palanca St., Quezon City Tel. Nos. 716-06-74; 715-64-10

#### **BUENDIA-DIAN**

Sen. Gil Puyat Ave. corner Dian St. Makati City Tel. Nos. 892-96-03; 844-18-91

## BUSTILLOS-SAMPALOC

443 J. Figueras St. Sampaloc, Manila Tel. Nos. 734-64-01 to 03

## CALOOCAN

315 Rizal Avenue Ext. Grace Park, Caloocan City Tel. Nos. 366-73-03; 361-12-90

## CALUMPANG-MARIKINA

J.P. Rizal St., Calumpang, Marikina Tel. Nos. 681-66-12; 681-71-86

#### CAMARIN ROAD-CALOOCAN

Camarin Rd. corner Susano Rd., Caloocan City Tel. Nos.: 951-51-08; 951-51-09

#### CHINA PLAZA

China Plaza Twin Towers Ongpin St., Sta. Cruz, Manila Tel. Nos. 733-96-40; 530-00-05

#### C.M. RECTO AVENUE

2046-2050 C.M. Recto Ave. Sampaloc, Manila Tel. Nos. 735-55-67; 735-55-69

## COMERCIO

New Divisoria Market Comercio, Manila Tel. Nos. 242-34-12; 242-34-21

#### COMMONWEALTH AVENUE

Don Enrique Heights Commonwealth Ave. Capitol Hills, Quezon City Tel. Nos. 931-33-11; 931-33-65

#### CONCEPCION-MALABON

Gen. Luna St. corner Luna II St. Malabon Tel. Nos. 281-07-41; 281-17-44

#### CONCEPCION-MARIKINA

15 Bayan-Bayanan Ave. Concepcion, Marikina City Tel. Nos. 942-06-68; 941-81-68

#### CONGRESSIONAL AVENUE

Congressional Avenue, QC Tel. Nos.: 951-50-20; 951-50-18

#### CORINTHIAN PLAZA-MAKATI

Corinthian Plaza Paseo de Roxas, Makati City Tel. Nos. 892-16-61; 811-31-70

#### CUBAO

Aurora Blvd., Cubao Quezon City Tel. Nos. 911-04-34; 911-04-30

## DAPITAN-BANAUE

Dapitan St. corner Banaue St. Quezon City Tel. Nos. 743-75-10; 743-75-11

#### DART ST.-PACO

1633 Dart Street Paco, Manila Tel. Nos. 525-07-20; 525-07-26

## DEL MONTE

295 Del Monte Ave. corner G. Roxas St., Bgy. Manresa Sta. Mesa Heights Quezon City Tel. Nos. 364-43-50; 364-44-86

## DEL MONTE-MATUTUM

63 Del Monte Avenue Manresa, Quezon City Tel. Nos. 411-91-05; 363-11-03

## DIVISORIA CENTER

760 Ilaya St., Binondo Manila Tel. Nos. 242-74-13; 242-91-86

#### DON ANTONIO AVENUE

Holy Spirit Drive Don Antonio Heights Diliman, Quezon City Tel. Nos. 932-99-34; 932-99-36

## DOÑA SOLEDAD AVE.-BICUTAN

65 Doña Soledad Avenue Better Living Subd. Parañaque City Tel. Nos. 823-92-01; 824-07-57

#### DOWNTOWN CENTER

Tytana Piaza, Piaza Lorenzo Ruiz Binondo, Manila Tel. Nos. 241-03-77; 241-01-49

## EAST SERVICE ROAD-BICUTAN

East Service Road, South Superhighway Bicutan, Parañaque City Tel. Nos. 837-13-15 to 17

## EDSA-CALOOCAN CENTER

Epifanio delos Santos Ave. near corner A. de Jesus St. Caloocan City Tel. Nos. 361-98-75; 361-98-76

## EDSA-CORINTHIAN

CLMC Bidg. Epifanio delos Santos Ave. Mandaluyong City Tel. Nos. 721-16-45; 722-48-94

#### EDSA-CUBAO AURORA

493-495 Aurora Blvd. corner Epifanio delos Santos Ave. Cubao, Quezon City Tel. Nos. 727-12-11; 727-12-02

#### EDSA-MAGALLANES

19 Epifanio delos Santos Ave. Bangkal, Makati City Tel. Nos. 831-68-87; 831-68-88

## EDSA-MUÑOZ

1194 Epifanio delos Santos Ave. Muñoz, Quezon City Tel. Nos. 920-48-71; 929-65-17

#### **EDSA-SHAW**

Beside Shangri-la Shopping Plaza Shaw Blvd., Mandaluyong City Tel. Nos. 632-75-96; 632-75-97

### EDSA-TRAMO

Highway Master Building 453 Epifanio de los Santos Ave. corner Tramo St., Pasay City Tel. Nos. 831-63-91; 831-63-59

## FLCANO

706 Elcano Street Binondo, Manila Tel. Nos. 242-45-89; 242-36-81

## EMERALD AVE.-ORTIGAS

Wynsum Corporate Plaza Emerald Ave., Ortigas Center Pasig City Tel. Nos. 689-97-50 to 52

#### \_\_\_\_

ERMITA 1149 A. Mabini St. corner A. Flores St., Ermita, Manila Tel. Nos. 525-86-07; 524-79-58

#### r poppicus

E. RODRIGUEZ 1661 E. Rodriguez Sr. Blvd. Quezon City Tel. Nos. 727-16-97; 727-16-98

#### E. RODRIGUEZ-CORDILLERA

E. Rodriguez Sr., Avenue corner Cordillera St., Quezon City Tel. Nos. 413-56-89; 743-82-37

#### **ESCOLTA TOWER**

Panpisco Building 248 Escolta St., Manila Tel. Nos. 241-54-57; 241-54-64

## ESPAÑA

1717 España St. corner Pepin St. Sampaloc, Manila Tel. Nos. 731-37-84; 731-37-85

#### EVANGELISTA

675-B Evangelista St. Quiapo, Manila Tel. Nos. 733-22-54; 733-23-45

## FAIRVIEW

Commonwealth Ave. corner Winston St., Quezon City Tel. Nos. 937-92-21; 938-03-94

#### FARMERS PLAZA

Farmers Plaza, Araneta Center Cubao, Quezon City Tel. Nos. 911-39-91; 912-72-16

#### F.B. HARRISON

Sen. Gil J. Puyat Ave. corner Harrison St., Pasay City Tel. Nos. 551-06-09; 551-06-25

#### F. BLUMENTRITT-SAN JUAN

F. Blumentritt St. corner M. Salvador St., San Juan Tel. Nos. 724-36-25; 724-35-50

#### FEDERAL TOWER CENTER

Dasmariñas St., corner Muelle de Binondo, San Nicolas, Manila Tel. Nos. 243-00-01 to 07

#### **FELIX AVENUE**

Felix Ave., Bgy. Tatlong Kawayan Pasig City Tel. Nos. 646-72-35; 646-77-75

#### FILINVEST CORPORATE CITY

Asian Star Bldg., Asian Drive corner Singaoura Lane Filinvest Corporate City Alabang, Muntinlupa City Tel. Nos. 850-80-83; 850-80-84

#### **FOLGUERAS**

922 Carmen Planas St. Tondo, Manila Tel. Nos. 245-21-13; 245-24-56

#### **FORTUNE BUILDING**

160 Legaspi St. Legaspi Village, Makati City Tel. Nos. 891-34-28; 891-34-66

## FTI COMPLEX-TAGUIG

Sunshine Plaza Mall DBP Ave., FTI Complex, Taguig Tel. Nos. 809-54-68; 809-54-66

#### **GEN. LUIS-NOVALICHES**

St. Claire Bldg., Gen. Luis St. Novaliches City Tel. Nos. 417-72-90; 935-06-93

## GEN. LUNA-PACO

1546 Gen. Luna St. near corner Pedro Gil St., Paco, Manila Tel. Nos. 525-82-04; 525-82-09

#### GIL PUYAT AVE.-PASONG TAMO

Urban Ave. near corner Pasong Tamo St., Makati City Tel. Nos. 817-36-07; 817-98-10

## **GRACE PARK CENTER**

446 Rizal Ave. Ext., Caloocan City Tel. Nos. 361-00-78; 361-19-20

#### GREENHILLS-WILSON

Ortigas Ave. corner Wilson St. Greenhills, San Juan Tel. Nos. 721-43-59; 721-43-51

#### **GREENHILLS WEST**

VAG Bldg., Ortigas Avenue Greenhills, San Juan Tel. Nos. 724-28-73; 724-26-97

#### HONORIO LOPEZ-BALUT

Honorio Lopez Blvd., Navotas Tel. Nos. 255-12-17; 255-12-25

#### H.V. DELA COSTA

Ground Fir., Westgate Plaza H.V. Dela Costa St., Makati City Tel. Nos. 840-06-49 to 53

#### INTRAMUROS

BF Condominium Building Andres Soriano St. Intramuros, Manila Tel. Nos. 528-02-54; 528-02-61

#### **IRENEVILLE-SUCAT**

Dr. A. Santos Ave., Parañaque Tel. Nos. 826-96-76; 825-03-48

#### J. ABAD SANTOS

J. Abad Santos St. near corner Mayhaligue St., Manila Tei. Nos. 825-03-48; 826-96-76

#### J. NAKPIL-TAFT AVENUE

Taft Ave. near corner
J. Nakpil St., Manila
Tel. Nos. 526-10-88; 526-11-80

#### J. P. RIZAL

J.P. Rizal St., Makati City Tel. Nos. 897-68-33; 897-68-34

#### KABIHASNAN

Quirino Ave. corner Kabihasnan Parañaque City Tel. No. 826-20-77; 826-23-17

### KALAW HILL

Commonwealth Ave. corner Kalaw Hill Subd., Culiat Quezon City Tel. Nos. 932-06-30; 932-06-31

## KALAYAAN AVENUE

Fil Garcia Tower Kalayaan Ave. corner Mayaman St., Diliman Quezon City Tel. Nos. 924-45-65; 924-45-24

#### KAMIAS

Kamias Road corner K-H St. Diliman, Quezon City Tel. Nos. 921-85-54; 922-17-95

#### KAMUNING

Kamuning Road, Quezon City Tel. Nos. 924-69-89; 920-78-13

#### KARUHATAN-VALENZUELA

235-I MacArthur Highway Karuhatan, Valenzuela City Tel. Nos. 291-52-12; 293-13-94

#### KATIPUNAN

339 Katipunan Ave. Loyola Heights, Quezon City Tel. Nos. 426-65-40; 426-65-39

### KAYAMANAN C

PIFCO Building 2300 Pasong Tamo Ext. Makati City Tel. Nos. 810-86-20; 810-86-58

#### LAGRO

Km. 21, Quirino Highway Lagro, Novaliches, Quezon City Tel. Nos. 930-13-39; 930-13-42

#### LAS PIÑAS

Bo. Pamplona, Las Piñas Tel. Nos. 873-62-47, 873-96-14

#### LAVEZARES

CDC Building Lavezares St. cor. Asuncion St., Binondo, Manila Tel. Nos. 242-40-76; 241-47-56

#### LEGASPI VILLAGE-MAKATI

Amorsolo Mansion 130 Herrera St., corner Amorsolo St., Legaspi Village Makati City Tel. Nos. 817-40-27; 817-41-18

#### LIBERTAD-MANDALUYONG

PGMC Building Libertad St. corner Calbayog St., Mandaluyong City Tel. Nos. 533-29-74; 533-29-77

#### M. NAVAL-NAVOTAS

Corazon Bidg. M. Naval St., Navotas Tel. Nos. 282-89-65; 282-89-66

#### MACARTHUR HIGHWAY-MALINTA

MacArthur Highway Malinta, Valenzuela Tel. Nos. 293-20-14; 293-21-48

#### MAGDALENA

Magdalena Mansion G. Masangkay St., Binondo, Manila Tel. Nos. 244-87-31; 244-87-30

#### **MAKATI AVENUE**

Makati Ave. corner Constellation St. Bel Air Village Makati City Tel. Nos. 750-18-33; 750-18-34

#### MALABON

Rizal Ave. Ext., Malabon Tel. Nos. 281-59-94; 281-59-95

#### MALINTA

500-504 Paso de Blas Valenzuela, Metro Manila Tel. Nos. 443-59-06; 443-59-07

## MALANDAY-VALENZUELA

MacArthur Highway Bo. Malanday, Valenzuela City Tel. Nos. 432-01-62; 292-37-47

#### MANDALUYONG

188 Kalentong St., Mandaluyong Tel. Nos. 531-14-03; 531-97-12

#### MARIKINA CENTER

321 J.P. Rizal Ext. Sta. Elena, Marikina Tel. Nos. 646-19-31; 646-19-22

## MARULAS-VALENZUELA

151 MacArthur Highway Marulas, Valenzuela City Tel. Nos. 293-46-73; 293-14-56

#### MASANGKAY-LUZON

1161-1163 Masangkay St. Sta.Cruz, Manila Tel. Nos. 251-90-30; 255-11-25

#### MAYHALIGUE-MASANGKAY

Broadview Towers 1348-1352 G. Masangkay St. Sta. Cruz, Manila Tel. Nos. 254-76-50; 254-76-51

#### METROPOLITAN AVENUE 1133 Chino Roces Ave.

Makati City
Tel. Nos. 896-33-61; 897-86-56

#### MIDTOWN-U.N. AVENUE

Midtown Executive Commercial Townhomes, U. N. Ave., Manila Tel. Nos. 522-45-18; 522-46-02

#### MOTHER IGNACIA-TIMOG

23 Carlos P. Garcia Ave. Quezon City Tel. Nos. 372-44-71; 372-44-72

#### MORAYTA

866 N. Reyes Ave. Sampaloc, Manila Tel. Nos. 735-14-77; 735-14-73

#### MUNTINLUPA

National Road, Poblacion Muntinlupa City Tel. Nos. 862-00-67 to 69

## MUÑOZ MARKET-EDSA

1197 Epifanio delos Santos Ave. San Francisco del Monte Quezon City Tel. Nos. 371-59-54; 371-59-35

#### NAIA

Ninoy Aquino Ave. Parañaque City Tel. Nos. 853-59-50 to 52

## NEW DIVISORIA MARKET

New Divisoria Market
M. de Santos St., Manila
Tel. Nos. 244-45-31; 244-45-33

#### NEW MANILA

676 Aurora Blvd., Quezon City Tel. Nos. 724-41-33; 725-67-61

## NORTH BAY BLVD.-NAVOTAS

130 North Bay Blvd., Navotas Tel. Nos. 282-65-11; 282-65-16

#### NOVALICHES

Quirino Highway near corner Forest Hills Drive, Bgy. Gulod Novaliches, Quezon City Tel. Nos. 936-39-42; 936-39-43

#### NUEVA

Guan Huat & Sons Bldg. 562-568 Nueva St. near corner T. Pinpin St., Binondo, Manila Teł. Nos. 241-34-49; 241-42-74

#### OCEAN TOWER

Ocean Tower, Roxas Blvd., Manila Tel. Nos. 526-13-22; 526-11-92

#### ONGPIN

Ongpin St., Binondo, Manila Tel. Nos. 734-52-01 to 04

#### ORANBO-SHAW BLVD.

Shaw Boulevard, Pasig City Tel. Nos. 633-16-55; 255-11-25

#### ORTIGAS AVENUE EXT.-CAINTA

Fairtrade Commercial Center Ortigas Ave. Ext., Cainta Tel. Nos. 656-07-95 to 99

## ORTIGAS COMMERCIAL

COMPLEX CENTER
Bankers' Centre, Julia Vargas St.
corner ADB Ave., Pasig City
Tel. Nos. 635-50-76 to 82

#### PACIFIC CENTER

E. Rodriguez Ave., Quezon City Tel. Nos. 721-50-68; 721-56-01

#### PACO

Singalong St. near corner J. Nakpil St., Paco, Manila Tel. Nos. 522-39-42; 522-39-46

## PARANG-MARIKINA

113 Gen. Molina St. Parang, Marikina City Tel. Nos. 948-27-71 to 75

### PASAY-BUENDIA AVENUE

2183 Taft Avenue near Gil Puyat Avenue, Pasay City Tel. Nos. 831-03-94; 831-41-41

## PASAY-LIBERTAD

232 Libertad St., Pasay City Tel. Nos. 831-02-19; 831-02-78

## PASAY ROAD-MAKATI

COMMERCIAL CENTER 1026 Arnaiz Avenue, Makati City Tel. Nos. 844-68-38; 844-68-39

## PASEO DE ROXAS

777 Paseo de Roxas Ave. Makati City Tel. Nos. 840-12-96; 811-45-48

#### PASIG-MABINI A. Mabini St., Pasig City

Tel. Nos. 641-51-98; 641-51-97

PASO DE BLAS-MAYSAN

Maysan Road, Paso de Blas

## Valenzuela City Tel. Nos. 432-15-82; 432-15-19

PASONG TAMO Leelin Building 2300 Pasong Tamo St., Makati City Tel. Nos. 816-08-89; 810-50-06

#### PACONC TANAO BURNON

PASONG TAMO-BUENDIA Chino Roces Ave., Makati City Tel. Nos. 810-08-92; 810-07-14

## PASONG TAMO-JAVIER ST.

2177 Pasong Tamo St. corner Javier St., Makati City Tel. Nos. 893-56-47; 893-37-62

### PATEROS

506 M. Almeda St., Pateros Tel. Nos. 642-81-79: 642-79-20 PEREA-GALLARDO

Century Plaza, 120 Perea St. Legaspi Village, Makati City Tel. Nos. 813-34-30; 813-34-56

PLAZA CERVANTES CENTER

Dasmariñas St., corner Juan Luna St. Binondo, Manila Tel. Nos. 245-87-37; 245-88-38

POTRERO-MALABON

MacArthur Highway corner Del Monte Ave., Malabon Tel. Nos. 363-82-57; 363-82-38

PRC-LP RIZAL

A&M Building, 397 J.P. Rizal St. corner Binakod St., Bgy. Tejeros Makati City Tel. Nos. 896-08-26; 896-08-27

PRITIL-TONDO

Unit 6, 7 & 8 Landwealth Mansion Juan Luna St., Tondo, Manila Tel. Nos. 253-02-55; 251-68-96

De Ocampo Memorial School 2244 R. Magsaysay Ave. near corner Pureza St., Sta. Mesa, Manila Tel. Nos. 714-46-92; 714-46-93

O. C. ROTONDA CENTER

Quezon Ave. cor. Speaker Perez St. **Ouezon City** Tel. Nos. 732-97-29; 731-37-24

QUEZON AVENUE

982 Quezon Ave., Quezon City Tel. Nos. 410-78-80; 371-36-89

QUIAPO

129 C. Palanca St., Quiapo, Manila Tel. Nos. 733-71-39; 733-71-38

QUINTA MARKET-QUIAPO

202-204 C. Palanca St. Quiapo, Manila Tel. Nos. 733-21-32; 733-21-36

**OUIRINO AVE. -LEON GUINTO** Ouiring Ave. cor. Leon Guinto St.

Malate, Manila Tel. Nos. 526-74-39; 526-74-40

RADA-RODRIGUEZ

La Maison Bldg., 115 Rada St. Legaspi Village, Makati City Tel. Nos. 867-47-17; 817-49-56

REDEMPTORIST-BACLARAN

0027 Ouiring Ave., Baclaran Parañague Tel. Nos. 551-77-23; 551-49-46

308-310 N.S. Amoranto Ave. corner Mayon St., La Loma Ouezon City Tel. Nos. 731-20-25; 731-20-58

REINA REGENTE

Reina Regente St., Manila Tel. Nos. 244-12-46; 244-69-60 RIZAL AVE. EXT.-3RD AVE.

213 Rizal Avenue Ext. (between 2nd Ave. & 3rd Ave.) Grace Park, Caloocan City Tel. Nos. 365-33-17; 365-33-18

ROCKWELL CENTER

Phinma Building Rockwell Center, Makati City Tel. Nos. 898-15-07; 898-15-08

ROOSEVELT

284 Roosevelt Ave. San Francisco del Monte Quezon City Tel. Nos. 411-20-49 to 52

ROSARIO-PASIG

Ortigas Ave. Ext., Rosario Pasig City Tel. Nos. 641-36-06; 643-65-64

SALCEDO-SOTTO

Salcedo St., Legaspi Village Makati City Tel. Nos. 893-28-64; 893-27-49

SALCEDO VILLAGE

Plaza Rovale Bldg. Alfaro St., Salcedo Village Makati City Tel. Nos. 819-33-90; 818-54-03

SAMSON ROAD-CALOOCAN

Samson Road corner U. E. Tech St., Caloocan City Tel. Nos. 361-19-05; 361-06-03

SAN JUAN-N. DOMINGO

128-132 N. Domingo St. San Juan Tel. Nos. 724-05-04; 724-02-83

SAN JOAQUIN-PASIG

R. Jabson St., San Joaquin Pasia City Tel. Nos. 642-10-90; 642-22-34

SAN LORENZO VILLAGE

908 Pasav Road San Lorenzo Village, Makati City Tel. Nos. 818-20-93; 818-20-27

SAN MIGUEL AVE.-ORTIGAS

Belvedere Condominium San Miguel Ave. Pasio City Tel. Nos. 638-91-77; 638-91-78

SAN NICOLAS CENTER

455 Clavel St., San Nicolas, Manila Tel. Nos. 243-07-07; 243-40-48

SAN ROQUE-MARIKINA

67 Tuazon Ave., corner Chestnut St. San Roque, Marikina Tel. Nos.: 645-71-57; 645-71-23

SANTOLAN-PASIG

Amang Rodríguez Ave. corner Santolan St., Santolan, Pasig City Tel. Nos. 645-03-51; 646-23-93

SCOUT TORILLO-TIMOG

Timog Avenue corner Scout Torillo St. **Ouezon City** Tel. Nos. 926-62-23; 926-75-16 SEAFRONT

Seafront Garden Homes Roxas Blvd., Pasay City Tel. Nos. 833-26-86; 833-26-54

SHAW BOULEVARD

Dominga Bldg., 606 Shaw Blvd. Pasig City Tel. Nos. 631-36-52; 631-35-48

SHAW BLVD.-PINAGTIPUNAN

Shaw Blvd. corner Pinagtipunan, Mandaluyong City Tel. Nos. 533-82-92; 533-79-34

SHAW BLVD.-SAN ANTONIO VILL.

EMS Bldg., 23 Shaw Blvd. corner Gen. Roxas St., Pasig City Tel. Nos. 633-79-19; 632-02-66

SIKATUNA VILLAGE-ANONAS

Anonas Road corner K-7th St. Project 2, Quezon City Tel. Nos. 929-78-25; 929-79-52

Soler St., Binondo, Manila Tel. Nos. 244-11-85; 244-21-26

STA. ANA

2447 Pedro Gil St. Sta. Ana, Manila Tel. Nos. 561-09-49 to 52

STA, CRUZ-MANILA

582 Gonzalo Puvat St Sta. Cruz, Manila Tel. Nos. 733-04-69; 733-04-76

STA. ELENA

602 Sta. Elena St., Binondo Tel. Nos. 243-26-94; 243-26-93

STA. MESA

Aurora Blvd. cor. G. Araneta Ave. Sta. Mesa, Quezon City Tel. Nos. 716-52-30; 716-00-82

STA. MONICA, NOVALICHES

1035 Quirino Highway Sta. Monica, Novaliches Quezon City Tel. Nos. 936-42-35; 936-42-36

STO. CRISTO

871 Chua Lim Co Bldg. Sto. Cristo St., Binondo, Manila Tel. Nos. 241-93-70; 241-93-71

SUCAT-GATCHALIAN

Dr. A. Santos Ave. corner Salvador Estate, Sucat, Parañaque Tel. Nos. 825-03-82; 825-92-32

SUCAT-SAN ANTONIO VALLEY

Dr. A. Santos Ave., Parañaque Tel. Nos. 820-44-94; 820-44-95

SUSANO ROAD-NOVALICHES

29 Susano Road, Novaliches, QC Tel. Nos. 930-35-23; 951-51-06

**TABORA** 

807-809 Tabora St. Tondo, Manila Tel. Nos. 241-86-68; 241-27-62 TAFT AVENUE

1915 Taft Ave., Pasay City Tel. Nos. 526-59-31; 526-59-32

TAFT-PROTACIO

Taft Ave. corner Protacio St. Pasay City Tel. Nos. 831-74-35; 831-76-74

TALAYAN-G. ARANETA

G. Araneta Ave., Quezon City Tel. Nos. 712-96-40; 743-51-47

TALIPAPA, NOVALICHES

526 Quirino Highway Talipapa, Novaliches, Ouezon City Tel. Nos. 938-86-61; 930-60-51

TANDANG SORA

Tandang Sora Avenue Bgy. Tandang Sora, Quezon City Tel. Nos. 456-36-17; 951-50-13

TAYUMAN-FELIX HUERTAS

Tayuman St. corner Felix Huertas St. Sta. Cruz, Manila Tel. Nos. 711-15-12; 711-15-52

TIMOG AVE.

Timog Ave. corner Scout Torillo St. Ouezon City Tel. Nos. 373-93-16 to 17

TOMAS MAPUA-LOPE DE VEGA

Tomas Mapua St. corner Lope de Vega St. Sta. Cruz, Manila Tel. No. 711-33-32; 711-33-29

TOMAS MORATO

46 Tomas Morato Ave. corner Scout Gandia St., Quezon City Tel. Nos. 372-03-33; 372-03-64

TONDO

Ylaya Mansion 1057 Ylaya St., Tondo, Manila Tel. Nos. 245-05-44; 245-05-14

TUTUBAN

Cluster Bldg. II, Tutuban Center Dagupan St., Tondo, Manila Tel. Nos. 251-00-69 to 72

TUTUBAN CENTERMALL II

Center Mall II Building, Tutuban Center, C.M. Recto Ave., Manila Tel. Nos. 251-13-02 to 05

TUTUBAN-PRIME BLOCK

Tutuban Center C.M. Recto Ave., Tondo, Manila Tel. Nos. 253-19-59; 253-19-60

**TUGATOG-MALABON** 

M. H. del Pilar St. Tugatog, Malabon Tel. Nos. 285-56-50; 287-30-90

20TH AVENUE-P. TUAZON

Metroiane Complex P. Tuazon cor. 20th Avenue, QC Tel. Nos. 913-17-40 to 44

U. N. AVENUE CENTER

Don Norberto Ty Tower 667 U. N. Ave., Ermita, Manila Tel. Nos. 526-67-08 to 10

URDANETA VILLAGE-MAKATI

The Atrium, Makati Ave. corner Paseo de Roxas, Makati City Tel. Nos. 811-40-64; 811-40-84

**UST-ESPAÑA** 

1372 España St., corner Centro St., Sampaloc, Manila Tel. Nos. 740-30-17 to 20

**VALENCIA HILLS** 

Valencia St., Bgy. Valencia Quezon City Tel. Nos. 723-89-63; 723-89-35

VALLE VERDE

73 E. Rodriguez St. corner P.F. Antonio St. Bo. Ugong, Pasig Tel. Nos. 671-34-18; 671-95-57

VASRA-VISAYAS AVENUE Visayas Ave., Project 6 Ouezon City Tel. Nos. 925-35-81; 925-35-82

VISAYAS AVENUE Visayas Ave. corner Congressional Ave., Quezon City Tel. Nos. 926-17-97; 924-98-80

V. LUNA-EAST AVENUE

Lyman Commercial Bldg. East Ave. corner V. Luna Road **Quezon City** Tel. Nos. 924-92-71; 924-69-30

V. MAPA

V. Mapa corner Valenzuela St. Sampaloc, Manila Tel. Nos. 713-62-61; 7813-62-01

VITO CRUZ

M. Adriatico St. Malate, Manila Tel. Nos. 523-34-66; 523-55-98

WACK-WACK

Shaw Blvd. corner Laurel St. Mandaluyong City Tel. Nos. 533-07-75; 533-29-10

WEST AVENUE

98 West Ave., Quezon City Tel. Nos. 924-44-89; 926-92-66

WEST TRIANGLE

1387 Quezon Ave., Quezon City Tel. Nos. 411-78-40 to 42

**XAVIER-ORTIGAS** 

Ortigas Ave. corner Xavier St. San Juan Tel. Nos. 724-19-85; 724-19-82

ZURBARAN

V. Fugoso St. corner Oroquieta St., Manila Tel. Nos. 735-09-19; 735-08-87

## DOMESTIC BRANCH NETWORK

#### Luzon

### AGOO, LA UNION

Sta. Barbara National Highway Agoo, La Union Tel. No. (072) 710-03-69

## ALAMINOS, PANGASINAN

Quezon Ave., Poblacion Alaminos, Pangasinan Tel. Nos (075) 551-47-91 551-58-32

#### ANABU-IMUS

Aguinaldo Highway, Anabu Imus, Cavite Tel. No. (046) 471-53-74

#### **ANGFLES**

Miranda Ext. corner Sadie St. Angeles City Tel. No. (045) 323-41-23

#### ANGELES-STO. ROSARIO

464 Sto. Rosario St., Angeles City Tel. No. (045) 323-44-52

#### **ANGONO**

M.L. Quezon Ave., Bgy. San Isidro, Angono, Rizal Tel. Nos. 651-29-22; 651-29-28

#### ANTIPOLO

Lores Country Plaza M.L. Quezon Ext. Antipolo, Rizal Tel. Nos. 650-19-01; 650-19-02

## APALIT

**Ouintos Blda** MacArthur Highway San Vicente, Apalit, Pampanga Tel. Nos. (045) 302-67-75 302-67-76

#### **APARRI**

Rizal St. corner Magsaysay St. Aparri, Cagayan Tel. Nos. (078) 888-20-18 888-20-19

## BACOOR

Km. 16, Gen. Aguinaldo Highway, Bacoor, Cavite Tel. Nos. (046) 417-06-39

#### BAGUIO-BONIFACIO

Juniper Bldg., Bonifacio St. Baquio City Tel. Nos. (074) 442-95-35

#### **BAGUIO-CARIÑO**

Prycemont Plaza Square Cariño St. corner Abanao St. Baguio Čity Tel. No. (074) 444-92-75

#### **BAGUIO-MAGSAYSAY**

Magsaysay Ave. corner Gen. Luna Road Baguio City Tel. Nos. (074) 442-51-36 442-54-70

## BAGUIO-SESSION ROAD

MS Building, No. 35 Session Road Baguio City Tel. No. (074) 304-40-14

#### **BALAGTAS-BULACAN**

MacArthur Highway, Bgy. Wawa Balagtas, Bulacan Tel. Nos. (044) 693-36-08 693-36-41

#### BALANGA-BATAAN

Paterno St. cor. Hugo Banzon St. Balanga, Bataan Tel. Nos. (047) 237-20-90 237-19-92

#### BALAYAN-BATANGAS

Antorcha corner Emma Sison St. Balayan, Batangas Tel. No. (043) 211-53-25

## **BALIBAGO, ANGELES**

MacArthur Highway, Balibago Angeles City Tel. Nos. (045) 892-68-82 322-88-70

#### **BALIUAG**

J.P. Rizal St., Poblacion Baliuag, Bulacan Tel. Nos. (044) 766-22-94 766-22-96

#### **BALIUAG-TRINIDAD HIGHWAY**

Doña Remedios Trinidad Highway Baliuag, Bulacan Tel. Nos. (044) 766-51-88 to 90

## BANGUED, ABRA

McKinley St. corner Taft St. Banqued, Abra Tel. No. (074) 752-54-57

#### BATAC, ILOCOS NORTE

Washington St., Bgy. Ablan Batac, Ilocos Norte Tel. No. (077) 792-21-12 792-21-13

#### BATANGAS

J.P. Rizal Ave. corner P. Burgos St. Batangas City Tel. No. (043) 723-19-02

## BATANGAS-D. SILANG

Diego Silang St., Batangas City Tel. Nos. (043) 723-57-97 723-57-98

#### **BAUAN-BATANGAS**

Kapitan Ponso St., Poblacion V Bauan, Batangas City Tel. Nos. (043) 727-39-67 727-39-68

#### BIÑAN

A. Bonifacio Ave. Bo. Canlalay, Biñan, Laguna Tel. Nos. (049) 699-20-78 411-21-09

#### BINANGONAN

National Road, Bgy. Calawaan Darangan, Binangonan, Rizal Tel. Nos. 673-22-43; 673-22-44

#### BOCAUE

23 MacArthur Highway Bgy. Wakas, Bocaue, Bulacan Tel. Nos. (044) 692-18-13 692-18-15

#### **BULAN-SORSOGON**

Magsaysay St. corner Gullaba St., Poblacion Bulan, Sorsogon Tel. Nos. (056) 555-22-27

#### CABANATUAN

Burgos Ave. cor. Sanciangco St. Cabanatuan City Tel. No. (044) 463-13-37 to 39

#### CABANATUAN-MAHARLIKA NORTH

Maharlika Highway, Cabanatuan City Tel. No. (044) 463-18-67

#### CABANATUAN-MAHARLIKA SOUTH

Maharlika Highway Cabanatuan City Tel. Nos. (044) 463-73-68 463-73-69

## CABANATUAN-PACO ROMAN

33 Paco Roman St., Cabanatuan City Tel. Nos. (044) 463-12-49 463-00-53

#### CABUYAO-LAGUNA

Lauguico Bldg., J.P. Rizal St. Cabuyao, Laguna Tel. No. (049) 531-46-78

Felix Ave., Cainta, Rizal Tel. Nos. 655-26-32; 655-26-33

#### CALAMBA-CROSSING

J.P. Rizal St., Calamba, Laguna Tel. Nos. (049) 545-19-17 545-19-18

## CALAMBA MARKET

Market Site, R. Pabalan St. Poblacion, Calamba, Laguna Tel. Nos. (049) 545-18-07 to 09

#### CALAPAN

J.P. Rizal St., Calapan Oriental Mindoro Tel. Nos. (043) 288-46-34 288-40-62

#### CANDON

National Highway corner Calle Gray, Candon, Ilocos Sur Tel. Nos. (077) 742-65-19 742-65-14

#### CARIDAD-CAVITE

P. Burgos St., Caridad District Cavite City Tel. Nos. (046) 431-23-18 431-18-98

#### CARMONA-BIÑAN

National Highway, Maduya Carmona, Cavite Tel. No. (046) 430-15-21

## CARMONA-CAVITE

Granville Industrial Complex Bo. Bangkal, Carmona, Cavite Tel. Nos. (046) 430-19-29 430-19-20

#### CAUAYAN

Rizal Ave., corner Roxas and Reyes Sts., Cauayan, Isabela Tel. Nos. (078) 634-51-04 634-51-40

#### CAVITE

755 A Calle P. Burgos Bgy. Caridad, Cavite City Tel. Nos. (046) 431-09-32 431-16-32

#### CLARK

Balikbayan Shopping Mall Dyess Highway Clark Special Economic Zone Pampanga Tel. Nos. (045) 599-34-99 599-35-99

#### CONCEPCION, TARLAC

Poblacion, Concepcion, Tarlac Tel. Nos. (045) 923-00-97 923-01-25

#### DAET

Vinzons Ave., Daet Camarines Norte Tel. No. (054) 511-23-85

### DAGUPAN

A.B. Fernandez Ave. Dagupan City Tel. No. (075) 522-01-72

#### DAGUPAN-FERNANDEZ AVE.

Vicar Bldg., A.B. Fernandez Ave. Dagupan City Tel. Nos. (075) 515-24-68 522-07-95

#### DAGUPAN-PEREZ

Perez Boulevard, Dagupan City Tel. Nos. (075) 523-12-88 523-12-99

## DASMARIÑAS-CAVITE

Aguinaldo Highway, Dasmariñas, Cavite City Tel. Nos. (046) 416-03-08 416-18-28

#### DAU

MacArthur Highway, Dau Mabalacat, Pampanga Tel. Nos. (045) 331-21-51 331-25-19

#### DINALUPIHAN, BATAAN

David St., Dinalupihan, Bataan Tel. Nos. (047) 481-25-58 to 60

### ESTEBAN MAYO-LIPA

Esteban Mayo St., Lipa City Tel. Nos. (043) 981-22-28 756-48-15

#### GAPAN

Gen. Tinio St., Sto. Niño Gapan, Nueva Ecija Tel. Nos. (044) 486-05-27 486-05-17

#### **GENERAL TRIAS**

Governor's Drive, Gen. Trias, Cavite Tel. Nos. (046) 402-05-55 402-06-45

#### **GUAGUA**

Sto Cristo, Guagua, Pampanga Tel. Nos. (045) 900-49-55 900-09-65

#### GUIGUINTO

MacArthur Highway, Bo. Tuktukan Guiguinto, Bulacan Tel. Nos. (044) 794-18-49 794-18-51

#### **GUMACA**

A. Bonifacio St., Gumaca, Quezon Tel. Nos. (042) 317-65-75 317-66-00

#### ILAGAN

Rizal St., Ilagan, Isabela Tel. Nos. (078) 624-22-01 624-25-58

## **IMUS**

Nuevo Avenue, Tansang Luma Imus, Cavite Tel. Nos. (046) 471-00-76 471-40-81

Binakayan, Kawit, Cavite Tel. Nos. (046) 434-38-14 434-13-88

National Road corner Visita St.

#### LAOAG

KAWIT

Nolasco St. corner Rizal St. Laoag City Tel. No. (077) 772-13-61

## LAOAG-GEN. SEGUNDO AVE.

Gen. Segundo Ave., Laoag City Tel. Nos. (077) 770-33-44 770-33-86

## **LA TRINIDAD-BENGUET**

Peliz Loy Centrum Bldg. Km. 5, La Trinidad, Benguet Tel. Nos. (074) 422-22-78 422-11-73

## LA UNION

Quezon Ave. (National Highway) San Fernando, La Union Tel. No. (072) 888-20-68

#### LA UNION-M.L. QUEZON Manuel L. Ouezon Avenue

San Fernando, La Union Tel. Nos. (072) 242-56-87 888-56-76

## LAGUNA BEL-AIR-STA, ROSA

Sta. Rosa-Tagaytay National Road corner Rodeo Drive, Bgy. Don Jose Sta. Rosa, Laguna Tel. Nos. (049) 541-23-06 541-23-07

#### **LEGASPI**

85 Rizal St., Bgy. 45, Tinago Legaspi City Tel. Nos. (052) 480-64-31 480-64-33

LEGASPI-MABINI

Rizal St. corner Mabini St. Legaspi City Tel. Nos. (052) 214-38-07 214-38-08

LEMERY-BATANGAS

Independencia and Ilustre Sts. Lemery, Batangas Tel. Nos. (043) 214-16-22 214-26-18

LIPA

B. Morayda Ave., Lipa City Tel. No. (043) 756-14-12

LIPA-AYALA

ATDRMAM Bldg Ayala Highway, Lipa City Tel. Nos. (043) 756-63-69 756-31-10

LOS BAÑOS

129 National Highway Batong Malake Los Baños, Laguna Tel. Nos. (049) 536-01-42 249-22-44

LUCENA

Enriquez St. corner Magallanes St. Lucena City Tel. Nos. (042) 373-61-72 660-38-92

LUCENA-EVANGELISTA

211 Ouezon Ave. corner Evangelista St., Lucena City Tel. Nos. (042) 710-37-73 710-44-01

LUCENA-QUEZON

Enriquez St. corner San Fernando St., Lucena City Tel. Nos. (042)373-46-63 373-46-64

MACARIA COMMERCIAL CENTER-CARMONA

Lot 4, Block 2 Macaria Business Center Governor's Drive, Carmona, Cavite Tel. Nos. (046) 430-27-51 430-27-52

MALOLOS

Paseo del Congreso Bo. Catmon, Malolos, Bulacan Tel. Nos. (044) 791-50-30 791-50-10

MARILAO

National Road, Bo. Abangan Marilao, Bulacan Tel. Nos. (044) 711-15-10 711-24-87

MASBATE

Tara St., Masbate, Masbate Tel. Nos. (056) 333-45-45 333-45-37

**MEYCAUAYAN** 

MacArthur Highway, Bo. Calvario Meycauayan, Bulacan Tel. Nos. (044) 840-73-79 840-96-45

MOLINO-BACOOR

Molino Road, Bacoor, Cavite City Tel. Nos. (046) 477-18-51 to 53

MUÑOZ, NUEVA ECIJA

D. Delos Santos St., Muñoz, Nueva Ecija Tel. Nos. (044) 945-02-11 945-02-12

NAGA

Caceres St. corner G. dela Rosa St. Naga City Tel. Nos. (054) 473-78-55

NAGA-GEN, LUNA

Gen. Luna St., Naga City Tel. Nos. (054) 811-21-78 473-82-54

NAGA CITY-PEÑAFRANCIA

Peñafrancia Ave. corner Arana St. Naga City Tel. No. (054) 473-25-26

Governor's Drive Bgy. Ibayo Silang, Naic, Cavite Tel. Nos. (046) 412-11-40 412-11-41

NATIONAL HIGHWAY-BIÑAN

CM Mall. National Highway Bgy. San Antonio, Biñan, Laguna Tel. Nos. (049) 411-4652 411-7214

OCCIDENTAL MINDORO

C. Liboro St. corner Rajah Soliman St., San Jose, Occidental Mindoro Tel. No. (043) 491-13-52

OLONGAPO

Rizal Ave., West Bajac-Bajac Olongapo City, Zambales Tel No. (047) 222-29-71

PALAWAN

Rizal Ave. corner Valencia St. Puerto Princesa, Palawan Tel. Nos. (048) 433-22-38 433-22-39

PALICO-IMUS

PRD Bldg., Emilio Aguinaldo Imus, Cavite Tel. Nos. (046) 970-23-51 970-23-52

PANIQUI-TARLAC

M.H. Del Pilar St., Paniqui, Tarlac Tel. No. (045) 931-00-06

PARIAN-CALAMBA

728 South National Highway Boy, Parian, Calamba, Laguna Tel. No. (049) 545-71-53

PLARIDEL-BULACAN

Gov. Padilla Rd., Bgy. Banga Plaridel, Bulacan Tel. Nos. (044) 795-14-22 795-14-23

REAL-CALAMBA

PJM Bldg., National Highway Bgy. Real, Calamba, Laguna Tel. Nos. (049) 545-70-92 545-70-93

ROSARIO-BATANGAS

Gualberto Ave., Poblacion Rosario, Batangas City Tel. Nos. (043) 321-25-04 321-25-05

ROSARIO-CAVITE

Gen. Trias Drive. Rosario, Cavite Tel. No. (046) 438-36-29 438-36-30

SAN FERNANDO - B. MENDOZA

B. Mendoza St. San Fernando, Pampanga Tel. Nos. (045) 963-53-60 963-53-61

SAN FERNANDO-SINDALAN

MacArthur Highway, Sindalan San Fernando, Pampanga Tel. Nos. (045) 860-10-75 961-23-86

SAN FERNANDO, PAMPANGA

V. Tiomico St., Poblacion San Fernando, Pampanga Tel. Nos. (045) 961-28-56 961-31-08

SAN FERNANDO-DOLORES

MacArthur Highway, Dolores San Fernando, Pampanga Tel. Nos. (045) 963-31-73

SAN FERNANDO-MACARTHUR HIGHWAY

MacArthur Highway, Dolores San Fernando, Pampanga Tel. Nos. (045) 961-23-86 961-21-23

SAN JOSE, NUEVA ECIJA

Ramar Village, Phase I Maharlika Road, San Jose Nueva Ecija Tel. No. (044) 511-15-07

SAN MATEO

22 Gen. Luna St. San Mateo, Rizal Tel. Nos. 942-32-08; 942-12-91

SAN PABLO

M. Paulino St. cor. A.M. Regidor St. San Pablo City Tel. Nos. (049) 562-39-39 562-04-43

SAN PABLO-BURGOS

P. Burgos St. corner A. Flores St. San Pablo City Tel. Nos. (049) 562-00-80 562-38-48

SAN PABLO-COLAGO Rizal Avenue, San Pablo City

Tel. No. (049) 561-13-59

SAN PEDRO-LAGUNA National Highway San Pedro, Laguna

Tel. No. (078) 682-88-30

Tel. Nos. 808-49-31; 847-60-30 SANTIAGO Daang Maharlika corner Camacam St., Santiago, Isabela

SANTIAGO-BONIFACIO AVE.

Edna's Bldg., Bonifacio Avenue Victory Norte, Santiago City Tel. Nos. (078) 682-73-54 682-77-05

SILANG-CAVITE

J. P. Rizal St., Silang, Cavite Tel. No. (046) 414-04-05

SINILOAN, LAGUNA

Redor St., Bgy. P. Burgos Siniloan, Laguna Tel. No. (049) 813-08-61

SOLANO

National Highway corner Mabini St. Solano Nueva Vizcava Tel. Nos. (078) 326-50-33 326-55-27

SORSOGON

Magsaysay St., Sorsogon, Sorsogon Tel. Nos. (056) 211-18-33 211-16-67

STA. CRUZ-LAGUNA

P. Burgos St., Sta. Cruz, Laguna Tel. Nos. (049) 808-13-61 808-13-25

STA, MARIA

Gen. Luna St., Poblacion Sta. Maria. Bulacan Tel. No. (044) 641-16-87

STA. MARIA-POBLACION MARKET

J.P. Rizal St., Poblacion Sta. Maria, Bulacan Tel. Nos. (044) 641-10-70 641-13-24

STA. ROSA-BALIBAGO

National Highway, Balibago Sta. Rosa, Laguna Tel. No. (049) 534-29-62

**SUBIC BAY** 

Sampson St., Subic Bay Freeport Zone, Olongapo City Tel. Nos. (047) 252-62-78 252-33-56

SUBIC-BARACA

Lot 101, National Rd. Baraca, Camachili, Subic, Zambales Tel. No. (047) 232-33-79

SUMULONG

Kingsville Arcade Marcos Highway Mayamot, Antipolo, Rizal Tel. Nos. 645-46-55; 646-08-83

TABACO

Gen. Luna St. corner Llorente St. Tabaco, Albay Tel. Nos. (052) 487-53-31

**TAGAYTAY** 

Foggy Heights Subdivision Aguinaldo Highway Tagaytay City Tel. Nos. (046) 413-14-04 860-12-60

TANAUAN

J.P. Laurel Highway Tanauan, Batangas Tel. Nos. (043) 778-07-03 778-07-04

TANAY

Felix Catapusan St. Plaza Aldea, Tanay, Rizal Tel. Nos. 654-29-90 to 92

TARLAC

F. Tañedo St., Tarlac, Tarlac Tel. No. (045) 982-00-57 Fax No. 982-01-34

TARLAC-MACARTHUR HIGHWAY

Sto. Cristo, MacArthur Highway Tarlac, Tarlac Tel. No. (0452) 982-70-45

TARLAC-SAN NICOLAS

F. Tañedo St., Tarlac, Tarlac Tel. Nos. (045) 982-29-33 982-29-98

TAYTAY

East Road Ave., Taytay, Rizal Tel. Nos. 658-11-80; 679-53-29

TRECE MARTIRES

Governor's Drive, Bo. Quintana Trece Martires, Cavite Tel. Nos. (046) 419-22-14 to 17

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Luna St. corner Blumentritt Tuguegarao, Cagayan Tel. Nos. (078) 844-14-61 844-19-56

TUNGKONG MANGGA

Quirino Highway Bo. Tungkong Mangga San Jose del Monte, Bulacan Tel. Nos. 951-52-34 to 36

URDANETA, PANGASINAN

Alexander St., Urdaneta, Pangasinan Tel. Nos. (075) 568-29-12 568-29-13

VIGAN

30 M.L. Quezon Ave. Vigan, Ilocos Sur Tel. No. (077) 722-25-83

VISAYAS

ANTIQUE

V. Jimenez St. cor. T. Fornier St. San Jose, Antique Tel. Nos. (036) 540-86-60 540-86-61

BACOLOD-6TH STREET

6th St. corner Kamagong St. **Bacolod City** Tel. Nos. (034) 433-20-32 433-59-94

**BACOLOD-ARANETA** 

Araneta St., Bacolod City Tel. Nos. (034) 434-85-47 434-94-35

#### **BACOLOD-CAPITOL**

Capitol Shopping Center, Hilado St. corner Yakal St., Bacolod City Tel. Nos. (034) 434-23-65 434-23-66

#### **BACOLOD-GATUSLAO**

175-177 Gov. Gatuslao St., Bacolod City Tel. Nos. (034) 435-05-57 434-12-80

#### BACOLOD-GONZAGA

MGL Bldg., Gonzaga St., Bacolod City Tel. Nos. (034) 434-24-81 to 83

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San Lorenzo Ruiz Bldg. Lopez Jaena St., Bacolod City Tel. Nos. (034) 433-52-09; 433-96-40

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A. Bonifacio St., Baybay, Leyte Tel. Nos. (053) 335-24-72 335-24-73

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#### CATARMAN

Bonifacio St. corner P. Garcia St. Bgy. Mabolo, Catarman Northern Samar Tel. Nos. (055) 354-11-09 354-14-33

#### CATBALOGAN

Lot 116, Rizal Ave., Calayaan Catbalogan, Western Samar Tel. No. (055) 251-20-06

### CEBU-BANILAD

Gov. Cuenca Avenue Banilad, Cebu City Tel. No. (032) 346-55-19

## CEBU-BORROMFO

Borromeo St. corner P. Lopez St. Cebu City Tel. Nos. (032) 253-75-65 253-77-50

### CEBU-CAPITOL CENTER

Jose Avila St. corner Ramos Ext. Cebu City Tel. Nos. (032) 255-62-82 255-69-44

## **CEBU-CARBON**

M.C. Briones St. corner Plaridel St. Cebu City Tei. Nos. (032) 256-12-30 256-12-21

## CEBU-COLON

0251 Pelaez St., Cebu City Tel. Nos. (032) 254-82-88 256-32-81

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MC Nenita Building I AC Cortes Ave., Mandaue City Tel. Nos. (032) 345-28-42 345-28-44

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Fuente Osmeña, Cebu City Tel. Nos. (032) 253-13-69 253-26-44

#### CEBU-GORORDO

Astron Gestus Bldg., Gorordo Ave. Lahug, Cebu City Tel. Nos. (032) 231-07-12 231-07-13

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M. Velez St., Cebu City Tel. Nos. (032) 253-34-48 253-37-28

## CEBU-LAHUG

Gorordo Ave. corner Archbishop Reyes Ave., Cebu City Tel. Nos. (032) 231-44-96 231-46-17

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Quezon National Highway Bo. Pusok, Lapu-Lapu City Tel. Nos. (032) 340-00-75 340-11-81

## **CEBU-LEON KILAT**

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#### CEBU-MABOLO

1956 M.J. Cuenco Ave., Cebu City Tel. No. (032) 231-23-92

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Magallanes St., Bgy. Ermita, Cebu City Tel. Nos. (032) 254-13-40 254-13-49

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144 V. Gullas St., Brgy. Sto. Niño, Cebu City Tel. Nos. (032) 255-10-30 255-10-37

#### CEBU-MANGO AVENUE

Adela Bldg., Gen. Maxilom Ave. Cebu City Tel. Nos. (032) 253-17-73 253-95-64

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North National Road Bgy. Tabok, Mandaue City Tel. No. (032) 346-60-15

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G.Y. dela Serna St., Poblacion Lapu Lapu City Tel. Nos. (032) 340-10-50 340-10-40

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F. Ramos St. corner Junquera Ext., Cebu City Tel. Nos. (032) 255-10-47 255-10-48

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North National Highway Tipolo, Mandaue City Tel. Nos. (032) 346-43-11 346-89-54

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B. Aranas St., Bgy. Taboan, Cebu City Tel. Nos. (032) 261-14-16 261-14-19

## CEBU-TABUNOK

South National Road Bulacao Tabunok, Talisay, Cebu Tel. Nos. (032) 272-04-25 272-04-62

## CEBU-TALAMBAN

PNF Commercial Bldg. Talamban, Cebu City Tel. Nos. (032) 346-69-31 346-69-42

#### CEBU-UPTOWN

F. Ramos St. corner Gen. Maxilom Ave., Cebu City Tel. Nos. (032) 253-78-72 253-78-82

## CEBU-WATERFRONT

Waterfront Cebu City Hotel No. 1 Waterfront Drive. Lahug, Cebu City Tel. Nos. (032) 232-79-99 232-77-70

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Dr. Vicente Locsin St. Dumaguete City, Tel. No. (035) 225-47-55

#### DUMAGUETE-REAL

131 Real St., Dumaguete City Tel. Nos. (035) 422-69-81 422-70-57

## ILOILO-DELGADO

Delgado St., Iloilo City Tel. Nos. (033) 335-10-90 335-57-77

#### **ILOILO-GAISANO**

Unit G #1 Gaisano St., La Paz Iloilo City Tel. Nos. (033) 329-68-13 329-68-14

#### ILOILO-GEN, LUNA

Gen, Luna St., Iloilo City Tel. Nos. (033) 336-82-33 551-73-70

#### ILOILO-GUANCO

Guanco St., Iloilo City Tel. Nos. (033) 336-21-53 336-21-54

#### ILOILO-IZNART

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39-AD Valiant Building 39-AD, Mabini Street, Iloilo City Tel. No. (033) 337-86-36 338-06-30

#### ILOILO-MAIN

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ILOILO-YULO Iznart St. corner Yulo St. Iloilo City Tel. Nos. (033) 335-00-31 337-33-42

#### JARO

Simon Ledesma St., Jaro, Iloilo Tel. No. (033) 329-26-31

## KALIBO

Roxas Ave., Kalibo, Aklan Tel. Nos. (036) 262-48-52 262 -30-28

### MAASIN-LEYTE

R. Garcia corner P. Enages St. Maasin, Southern Leyte Tel. Nos. (053) 381-25-80 381-25-79

#### MANDAUE CENTER

National Highway corner Jayme St. Mandaue City Tel. Nos. (032) 346-13-02 346-35-93

#### ORMOC

Real St. corner Lopez Jaena St. Ormoc City Tel. Nos. (Ó53) 255-31-97 255-23-58

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Carmona St., San Carlos City Tel. Nos. (034) 312-51-18 312-51-19

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P. Zamora St., Tadoban City Tel. No. (053) 325-51-22

#### TACLOBAN-P. BURGOS

P. Burgos St. corner del Pilar St. Tacloban City Tel. Nos. (053) 325-23-32 321-42-12

#### TACLOBAN-RIZAL AVENUE

109 Rizal Ave., Tacloban City Tel. Nos. (053) 325-93-11 321-21-88

### TAGBILARAN

Carlos P. Garcia Ave. Tagbilaran City Tel. No. (038) 441-33-51 441-33-52

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## AGUSAN DEL SUR

Bonifacio St., San Francisco Agusan del Sur Tel. No. (085) 839-04-43

#### BASILAN

J.S. Alano St. corner L. Magno St. Isabela , Basilan City Tel. Nos. (062) 200-36-24 200-36-25

## BUTUAN

San Francisco St. corner P. Burgos St., Butuan City Tel. Nos. (085) 341-52-12 341-52-13

## CAGAYAN DE ORO

A. Velez St. corner Yacapin St. Cagayan de Oro City Tel. Nos. (08822) 72-69-35 72-60-54

## CAGAYAN DE ORO-CARMEN

Max Suniel St. corner Ipil St. Carmen Market Cagayan de Oro City Tel. No. (088) 858-17-22

## CAGAYAN DE ORO-COGON

Osmeña St., Cogon Cagavan de Oro City Tel. Nos. (08822) 72-62-00 72-30-06

## CAGAYAN DE ORO-DIVISORIA

CFCCC II Bldg., Tiano Bros. St. comer T. Chavez St., Cagayan de Oro City Tel. Nos. (08822) 725-846 728-731

## CAGAYAN DE ORO-DIVISORIA

PARK R.N. Abejuela Pabayo St. Cagayan de Oro City Tel. Nos. (088) 857-89-99 857-59-99

#### CAGAYAN DE ORO-J.R. BORJA

J.R. Borja St., Cagayan de Oro City Tel. Nos. (088) 857-29-99 857-19-99

#### CAGAYAN DE ORO-LAPASAN

National Highway corner Agora Road Lapasan District, Misamis Oriental Tel. Nos. (08822) 726-595 724-461

#### COTABATO

Makakua St., Cotabato City Tel. Nos. (064) 421-23-71 421-26-92

#### COTABATO-QUEZON AVE. Quezon Ave, Cotabato City

Tel. No. (064) 421-98-22

## COTABATO-RUFINO ALONZO

51-53 Magallanes St. Cotabato City Tel. Nos. (064) 421-37-63 421-21-34

#### DAVAO-AGDAO

J.P. Cabaguio Ave. Agdao Davao City Tel. Nos. (082) 7-15-71 221-61-75

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J.P. Laurel Ave., Bajada Davao City Tel. Nos. (082) 221-66-14 221-66-15

#### DAVAO-BANKEROHAN

Quirino Ave. corner Pichon St. Davao City Tel. Nos. (082) 221-47-80 221-47-82

#### DAVAO-BUHANGIN

Km. 5, Buhangin Road, Davao City Tel. No. (082) 222-37-52 222-37-54

## DAVAO CENTER

Ramon Magsaysay Ave. corner Juan de la Cruz St., Davao City Tel. Nos. (082) 221-06-13 to 15

#### DAVAO-MATINA

11 GSIS Heights, Venepals Bldg. MacArthur Highway, Matina Davao City Tel. Nos. (082) 297-08-62 297-08-65

## DAVAO-MONTEVERDE

Monteverde St. corner Lizada St. Davao City Tel. Nos. (082) 222-32-93 226-42-73

#### DAVAO-PANABO

National Highway Bgy. Sto. Niño, Panabo Davao del Norte Tel. Nos. (084) 628-60-28 to 30

#### DAVAO-RIZAL

J. Rizal St. corner Iñigo St. Davao City Tel. Nos. (082) 226-46-60 221-37-75

## DAVAO-SAN PEDRO

253 San Pedro St., Davao City Tel. Nos. (082) 227-12-29 227-12-92

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#### DIGOS

Estrada St. corner Cabrillo St. Digos, Davao del Sur Tel. Nos. (082) 553-22-71 553-22-61

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Gen. Luna St., Dipolog City Tel. Nos. (065) 212-22-27 212-22-28

#### GENERAL SANTOS

Pioneer Ave., Gen. Santos City Tel. No. (083) 553-45-21

#### GEN. SANTOS-P. ACHARON

29 Pedro Acharon Blvd. Gen. Santos City Tel. Nos. (083) 552-29-81 552-24-41

## GEN SANTOS-SANTIAGO BLVD.

I. Santiago Blvd., Gen Santos City Tel. No. (083) 552-45-81

#### ILIGAN-LANAO

0055 Gen. Aguinaldo St. Iligan City Tel. Nos. (063) 221-31-48 221-53-34

## ILIGAN-ROXAS AVE.

Roxas Ave. corner Zamora St. Iligan City Tel. Nos. (063) 221-22-84 2221-22-85

#### JOLO

Gen. Arolas St., Jolo, Sulu

## KIDAPAWAN

National Highway Kidapawan, North Cotabato Tel. Nos. (064) 238-13-2 238-51-17

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Veres Building, National Highway Makar, Gen. Santos City Tel. Nos. (083) 553-65-49 553-56-66

### MIDSAYAP

Sto. Niño Street Midsayap, Cotabato Tel. Nos. (064) 229-87-04 229-87-05

#### MARBÉL

Gen. Santos Drive, National Highway Marbel, South Cotabato Tel. Nos. (083) 228-33-68 228-33-69

#### OZAMIS

38-C Rizal Ave., Ozamis City Tel. No. (088) 521-00-17 521-00-16

#### OZAMIS-BURGOS

602-604 Burgos St., Ozamis City Tel. Nos. (088) 521-16-10 521-03-18

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Rizal Ave. corner J.S. Alano St. Pagadian City Tel. No. (062) 214-16-31

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Bonifacio St., Pagadian City Tel. Nos. (062) 215-31-64 214-27-18

#### **SURIGAO**

Borromeo St., Surigao City Tel. Nos. (086) 231-72-96 231-72-97

#### TACURONG

National Highway Tacurong, Sultan Kudarat Tel. Nos. (064) 200-33-25 200-33-26

#### TAGUM

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## VALENCIA-BUKIDNON

Apolinario Mabini St. Valencia, Bukidnon Tel. Nos. (088) 828-03-94 828-03-18

## ZAMBOANGA

Governor Lim Ave. Zamboanga City Tel. Nos. (062) 991-64-32 991-14-37

## ZAMBOANGA-BRILLANTES

P. Brillantes St., Zamboanga City Tel. Nos. (062) 991-37-60 991-37-61

#### ZAMBOANGA-GALLERIA

Gov. Lim Ave. corner Almonte St. Zamboanga City Tel. Nos. (062) 991-15-47 991-15-48

#### ZAMBOANGA-VETERANS AVENUE

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#### BEIJING OFFICE

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#### SHANGHAI

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#### KAOHSIUNG

146 Su-wei, Second Road Lingya District Kaohsiung, Taiwan Tel.No. (7) 330-63-89

#### TAICHUNG

476 Chung Cheng Road Taichung, Taiwan Tel.No. (04) 2202-93-89

#### TAINAN

No. 246 Cheng Kung Road North District, Tainan City Tainan, Taiwan Tel.No. (06) 220-12-89

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#### OSAKA

1st Floor, Kintetsu Honmachi Bldg. 4-2-5 Honmachi, Chuo-ku Osaka, Japan 541-0029 Tel. No. (06) 6252-1333

#### SEOUL

Room 203, Int'l Insurance Bldg. 120-5 Ka Namdaemoon-Ro Chung-Ku, Seoul 100-709, Korea Tel.No. (822) 779-27-51

#### PUSAN

8th Floor, Samsung Fire Insurance Bldg.,1203-22 Choryang 1 dong, Dong-gu, Pusan, Korea Tel. Nos.; (8251) 462-1091 462-1093

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17100 Pioneer Blvd. Artesia, California 90701 U.S.A. Tel.No. (1) (562) 860-8118

#### **Beverly Branch**

2323 Beverly Blvd. Los Angeles, California 90057 U.S.A. Tel.No. (1) (213) 353-0888

#### **Rowland Heights Branch**

18906 East Gale Ave. Rowland Heights, California 91748 U.S.A. Tel.No. (1) (818) 854-9861

#### San Francisco Branch

538 Montgomery St. San Francisco, California 94111 U.S.A. Tel.No. (1) (415) 421-6888

## ASIA MONEY LINK CORPORATION

La Guardia Sheraton Hotel 135-20 39th Ave., Unit HL 212 Flushing, New York 11359 U.S.A. ALFRED V. MADRID President/General Manager

## FIRST METRO INT'L INVESTMENT COMPANY, LTD.

15th Floor, Unit D, United Centre Bldg. 95 Queensway Rd., Central Hong Kong Tel.No. (852) 2527-5019 DENNIS G. SUICO Managing Director

#### Worldwide House Branch

Shop 205-206, 2nd Floor Worldwide House Bldg. Des Voeux Rd., Central Hong Kong Tel.No. (852) 2877-9121

#### Worldwide House Extension House

Shop 139, 1st Floor Worldwide House Bldg. Des Voeux Rd., Central Hong Kong Tel.No. (852) 2810-6632

## MB REMITTANCE CENTRE, LTD.

Shop 222, 2nd Floor Worldwide Plaza Des Voeux Rd., Central Hong Kong Tel.No. (852) 2521-4965; 2522-4593

#### **Shatin Branch**

731-731-A, Level 7, Newton Plaza I Shatin, New Territories, Hong Kong Tel.No. (852) 2698-4809

## Tsuen Wan Branch

Shop 121-122, 1st Floor Lik Sang Plaza 269 Castle Peak Road, Tsuen Wan New Territories, Hong Kong Tel.No. (852) 2498-6261

#### Tuen Mun Branch

Shop 1B1, Ground Floor Richland Garden 138 Wu Chui Road, Tuen Mun New Territories, Hong Kong Tel.No. (852) 2613-2130; 2613-2180

### **Quarry Bay Branch**

Shop A7, Ground Floor Commercial Centre Park Vale Greig Road corner 1060 King's Road Quarry Bay, Hong Kong

## Domestic

#### GLOBAL BUSINESS BANK

Globalbank Center 777 Paseo de Roxas corner Sedeño St, Makati City Tel.No. 894-8888 ROBIN A. KING President

#### PHILIPPINE SAVINGS BANK

PSBank Tower Sen. Gil J. Puyat Ave., Makati City Tel.No. 843-20-38 ARTHUR V. TY President

## FIRST METRO INVESTMENT CORPORATION

2nd Floor, GT Tower International Ayala Avenue corner H.V. dela Costa St., Makati City Tel. Nos. 840-57-51 to 56 FRANCIS SEBASTIAN President

#### THE UNIBANCARD CORPORATION

16th & 17th Floors, PSBank Tower Sen. Gil J. Puyat Ave., Makati City Tel.Nos. 845-01-01 to 16 CYNTHIA VALENZUELA Executive Vice President

## ORIX METRO LEASING & FINANCE CORPORATION

19th Floor , Globalbank Center 777 Paseo de Roxas corner Sedeño St., Makati City Tel.Nos. 892-04-81 to 96 EDUARDO R. ALVAREZ President

## SMBC METRO INVESTMENT CORPORATION

20th Floor, Rufino Tower Ayala Ave. corner Herrera St. Makati City Tel.Nos. 811-08-45 to 50 YOSHIHITO YAMAMOTO President

## MULTI-GRADE SECURITIES CORPORATION

Unit 1515, 15th Floor, Tower One, Ayala Triangle, Ayala Ave. cor. Paseo de Roxas, Makati City Tel.Nos. 759-41-33 to 34 ROBERT YU President

# PHILIPPINE AXA LIFE INSURANCE CORPORATION

Philippine AXA Life Center Skyland Plaza Sen. Gil J. Puyat Ave., Makati City Tel.Nos. 810-15-73; 810-13-94 CHEE CHEONG President

## PHILIPPINE CHARTER INSURANCE CORPORATION

Skyland Plaza Sen. Gil J. Puyat Ave., Makati City Tel.Nos. 844-70-44 to 54 AUGUSTO Z. FAJARDO President

## TOYOTA MOTOR PHILIPPINES CORPORATION

Km. 15, South Superhighway Parañaque 1700 Tel.Nos. 824-47-01 to 34 TAKESHI FUKUDA President

#### TOYOTA CUBAO, INC.

926 Aurora Blvd., Cubao, Quezon City Tel.Nos. 911-06-51 to 64 LEO J. FERRERIA President/General Manager

# TOYOTA MANILA BAY CORPORATION

Metropolitan Park Roxas Blvd. corner EDSA Extension Boulevard 2000, Pasay City Tel. Nos. 832-34-08 to 10 LEO J. FERRERIA President

## THOMAS COOK (PHILS.) INC.

Ground Floor, Skyland Plaza Sen. Gil J. Puyat Ave., Makati City Tel.Nos. 816-37-01 to 10 LUCILLE M. CHABELDIN Exec. Vice Pres/General Manager

# SYSTEMATICS TECHNOLOGY SERVICES, INC.

11th and 14th Floors, Globalbank Center 777 Paseo de Roxas corner Sedeño St., Makati City Tel.No. 811-48-55 JIM MOORE General Manager

#### **DEPOSIT SERVICES**

Savings Account Universal Savings Account (UNISA) Demand Deposit Account MetroChecking Extra Time Deposit Time Deposit-Extra

## ELECTRONIC BANKING FACILITIES

Metrobank E.T. (ATM) E.T. Payroll Account Metrophone Banking Metrobank Direct Metrobank Mobile Banking

# PAYMENT COLLECTION SERVICES

One-way Deposit Arrangement Deposit Collection Arrangement SSS Premiums Tax Payments/Returns PhilHealth Premiums U.S. Direct Deposit Pension Payment

#### **CUSTODIAL SERVICES**

Safety Deposit Boxes Deposit Pick-up Quick Check Deposit

### MISCELLANEOUS OVER-THE-COUNTER SERVICES

Gift Checks Cashier's Checks

## FOREIGN CURRENCY DEPOSIT SERVICES

Savings Account Checking Account Time Deposit

## FUND TRANSFER AND RELATED SERVICES

Foreign and Domestic Telegraphic Transfer Foreign and Domestic Demand Draft Travelers Checks Purchase and Sale of Foreign Currency Notes

## TREASURY SERVICES

Purchase and Sale of Government Securities Foreign Exchange Trading Forward Exchange Currency Swap

#### **CREDIT AND LENDING SERVICES**

Business Loans Real Estate Maximizer MetroCar Maximizer MetroHome Financing Metrobank Credit Cards

## SPECIALIZED LENDING FACILITIES

Industrial Guarantee and Loan Fund (IGLF)
Overseas Economic Cooperation
Fund - Industrial Support Services
Economic Program (OECF-ISSEP)
Countryside Loan Fund
SSS-GSIS Special Financing Program
SSS Financing Program for Tourism
Projects
SSS Dormitory/Apartment Program
SSS Hospital Financing Program
SSS Program for Educational
Institutions

#### MERCHANT BANKING SERVICES

Syndicated Term Loan Structured Finance Financial Advisory LTCP/Bond Issuance and Underwriting Equity Issuance

## IMPORT TRADE SERVICES

Letters of Credit (LC)
Import Financing
Remittance of Non-LC Trade Services
Shipping Guarantee/Shipside Bond
Trust Receipt
Collection of Import Advance and
Final Duties

## **EXPORT TRADE SERVICES**

Red Clause Advances
Green Clause Advances
Export Bills Purchased
Letter of Credit Advising
Letter of Credit Confirmation
Transferable Letter of Credit
Discounting Usance Letter of Credit
Export Bills for Collection
Export Packing Credit
Dollar, Yen and Peso Rediscounting

#### TRUST SERVICES

MetroFund MetroFund Extra MetroDollar Trust Fund MetroCapital Fund MetroValue Fund Metro Investment Portfolio **Employee Benefit Trusts** Pre-need Funds Corporate Funds Personal Funds **Estate Planning** Collateral/Mortgage Trust Loan/Credit Agency Escrow Custodianship Special Purpose Trust (for assetbacked Securities) Receiving Agency Transfer Agency Court Trusts

### STOCK TRANSFER AGENT

Philippine Savings Bank Trust and Investment Division Eighth Floor, Metrobank Plaza Sen. Gil J. Puyat Ave. Makati City Tel. No. (632) 898-89-65



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