## an nual report 2001

www.kookminbank.com

## "Korea's Beacon in Financial Services 9

| Financial Highlights | Pro forma |  | Changes | Purchase method 01/12/31 |
| :---: | :---: | :---: | :---: | :---: |
|  | 00/12/31 | 01/12/31 |  |  |
| Operating results (billion won) |  |  |  |  |
| Operating revenue | 14,837 | 16,682 | 12.4\% | 10,994 |
| Interest income | 3,499 | 3,861 | 10.3\% | 2,596 |
| Operating income | 1,642 | 2,044 | 24.5\% | 846 |
| Net income | 1,244 | 1,486 | 19.5\% | 741 |
| Pre-provision income | 2,988 | 3,704 | 24.0\% | 2,188 |
| Balance sheet data at Year-end (trillion won) |  |  |  |  |
| Total assets | 162.7 | 189.1 | 16.2\% | 189.1 |
| Total deposits | 126.2 | 137.9 | 9.3\% | 137.9 |
| Total loans | 98.8 | 108.1 | 9.5\% | 108.1 |
| Shareholder's equity | 6.8 | 8.9 | 30.9\% | 8.9 |
| Ratios (\%) |  |  |  |  |
| ROA | 0.96 | 0.98 | 0.02\%p | 0.76 |
| ROE | 19.47 | 18.16 | -1.31\%p | 12.61 |
| BIS Capital Adequacy Ratio | 10.67 | 10.23 | -0.44\%p | 10.23 |
| Substandard \& below ratio | 6.09 | 3.56 | -2.53\%p | 3.56 |

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thevear IN REVIEW

## ${ }^{66}$ Kookmin Bank aims to surpassits top spot in Korean banking and shine as a guiding star for the world's financial industry <br> 9

Backed by 189 trillion won in assets, 29 million customers, 1,131 branches, the newly merged Kookmin Bank is poised to leap beyond its position as Korea's best personal financial service provider.

As a strong, reliable bank, Kookmin Bank has recently emerged as Asia's leading bank that aims to be the North Star of the world's financial sphere.

By setting industry standards Kookmin should grow into a world-class financial institution with unparalleled banking services and world-class customer satisfaction, Kookmin Bank guides you to a bright future.

## $\mid$ \&\&\&



The birth of the new Kookmin Bank was blessed by Moody's which raised its credit rating
to the same level as that of the Korean government.

## Dear shareholders,

The year 2001 was a historic period for Kookmin Bank. The two strongest commercial banks in Korea, Housing \& Commercial Bank and Kookmin Bank, successfully merged to create a world-class financial institution, big and strong enough to represent Korea in the global financial sector. With combined assets of 189 trillion won, Kookmin Bank now stands as one of the world's top 60 financial institutions.

The merger was of unprecedented magnitude in Korea. It was a breath of fresh air not only in the Korean banking industry but also in the international financial community. As if to congratulate us

## President Kim's Awards \& Recognitions

Jun. "One of the 50 Stars in
Asia" by Business Week

1999
Aug. "The most influential banker" by Institutional Investor

Aug. "One of Korea's top fifty CEOs" by Monthly Chosun

Aug. "Korea's best CEO" by
Monthly Choongang

Dec. Management leadership award from Hankyerae Daily

# Finance Asia, Euromoney, and The Banker named Kookmin Bank "Korea's best bank", 

# and Asiamoney selected the Bank as "Korea's best institution in investor relations." 

on the merger, Moody's raised our credit rating to a Baa2 in November last year and further to an A3 in April 2002, the same rating as that of the Korean government. Asiamoney, a leading financial journal in Asia, selected Kookmin Bank as Korea's best institution in terms of investor relations and one of the best-managed Korean corporations. A leading economic daily chose our W eb Site as the best in the financial category for both 2000 and 2001.

We never expected the merger to be a walk in the park, and industry experts and investors observed the merger process with mixed feelings. Their concerns were quickly dispelled, however, as the newly merged Bank quickly began recording encouraging numbers. In the two months after the merger, deposits rose $3,758.8$ billion won, while loans expanded $2,543.7$ billion won. And we recorded 740.6 billion won of net income, the largest figure in the history of the Korean Banking industry. Furthermore, if we include the 745.7 billion won of net income from H\&CB, which was not transferred due to accounting treatments, the net income would total 1,486 billion won.

The sharp rise of the share price is due to our outstanding business performance. In terms of market capitalization, the seamless merger process has enabled Kookmin Bank to be a leading listing company

All of our accomplishments were made possible by our shareholders and customers. In this past year of excitement and uncertainty, you demonstrated your continued trust in our steadfast dedication to shareholder value, customer satisfaction, management transparency and performance-based work ethic. I would like to take this opportunity to thank you on behalf of Kookmin.

Apr. "Model CEO of Korea" by Korea Management Association

May. Contribution Appreciation Award from Ehwa University

Dec. Contribution
Appreciation Award
from Seo Kang
University

Dec. Contribution
Appreciation Award
from Korea University

Dec. "CEO of the Year"
by Hankyong Business

In today's financial market, the explosive spread of the Internet and deregulation of the financial industry continue to lower traditional barriers between the financial sectors. In order to survive in this rapidly changing marketplace, Kookmin Bank is prepared to become a dominant force through it's aggressive expansion, diversification and digitalization strategies.

The Korean financial industry is not immune to this quiet, yet sweeping revolution. In addition to our merger, many industry experts expect one or two more bank mergers in the near future. These mergers will fundamentally change the banking industry landscape. As smaller banks gain economies of scale through consolidation, only the smoothest mergers will be in a position to dominate the market.

## The rapid rise of the share price reflects Kookmin Bank's superior business performance and the smooth merger.

Through our successful merger, we have acquired the resources necessary to survive the upcoming challenges. We have the scale to cope with the ongoing globalization trend and the ever-competitive environment. Moreover, we have the business base and profitability to compete with world-class financial institutions - not only in our market but also in theirs.

But we are not complacent about the challenges that await us. To buttress the foundation we established last year, we have drawn up the following action plan:

First, we will focus on completing the ongoing merger process with the utmost care and attention to every detail. Every remaining merger process will be thoroughly reviewed and evaluated before execution. All merger-related decisions will be made according to our customers' interests and value creation. We will allocate substantial management resources to integrate information technology (IT) systems, thereby minimizing customer inconvenience. IT consolidation will be followed by the integration of the branch network. We feel confident that once the merger process is fully completed, it will be used as a case study for industry experts around the world.

## President Kim's Awards \& Recognitions

## 2001

Jun. "The Model CEO of listed
Companies" by the Korea Stock
Exchange

Oct. "One of the 55 People
Representing Korea" by
Kyonghyang Daily

Oct. "One of the six CEOs who played a major role in overcoming the financial crisis of late 1997" by Asia Week

Nov. Special Merit Award from Korea IR Association

Dec. "The Best CE: Active" by Weekly Chosun

# We envision a world-class retail financial service provider as we pursue $1.5 \%$ in R0A and $25 \%$ in R0E, performance indicators boasted only by the world's top 50 institutions. 

Second, we will focus on elevating our management infrastructure to global standards. We will use whatever resources necessary and spare no effort to re-engineer work procedures and operations. Overlapping functions will be swiftly consolidated and the organization rearranged with an eye toward improving productivity. While cutting costs through streamlining and consolidation, we will allocate more resources to raise the quality of our staff to a level commensurate with our vision. We will continue to institute a management-of-accountability system by expanding the business unit system throughout the whole banking operation.

Third, we will continually improve our profitability. We plan to reach ROA of $1.5 \%$ and ROE of $25 \%$ by 2004. This would represent a profit performance higher than the world's 50th-ranked bank. By adhering to these goals, we expect Kookmin Bank to become a world-class retail financial institution.

The year 2001 was certainly exciting as well as challenging. By subjecting the merger process to the highest standards, we wrote a new chapter in the history of Korean banking. Together with our partners and affiliates, we have drawn up a viable blueprint for growing into a world-class retail financial institution. We expect 2002 to be another momentous year, as we take another leap toward realizing our vision. I look forward to sharing a similarly impressive report with you next year.

Thank you.


Jung-tae Kim president \& ceo

## 2002

Dec. "The Best CEO" by
Korea Business

Dec. "The CEO of the
Year" by Chosun Daily

Dec. "The Best Star in
the Financial Industry" by Moonwha Daily

Dec. "The Rising Star of the Year" by Dong-A Daily

Dec. "The CEO of Glory" by Korea Daily

Jan. Cover model on
Forbes's Clobal edition

Jan. "The First among
the 100 CEOs shaping
Korea" by Chosun Dally

Apr. Business Week
"Kim's rapid reforms at
Kookmin could make it a
model for Asia"

## Vision <br> \& Strategy $\mid$



## Long-term Vision

Kookmin Bank's long-term vision is to become a world-class personal financial service provider. This means further defining our vision in becoming Asia's leading bank which customers recognize as consistently providing convenient and professional services. In three years Kookmin Bank expects to lead all Asian financial institutions, with ROA of 1.5\% and ROE of $25 \%$.

Since the recent merger, Kookmin Bank has gained the asset size needed for the long-term survival and impressive profitability that meets international standards. Moreover, the commitment and cooperation of our employees, which empowered the merger process, has contributed to the market's positive reviews. Thus, our stock price has steadily increased.

Kookmin Bank is creating a transparent corporate governance structure that is on a par with the world's leading institutions; it is also putting together a management
accounting system that can produce reliable management information and accounting data.

## Why personal financial service provider?

By definition, personal financial service includes most corporate banking services such as SME lending, export/import finance, Cash M anagement System (CMS), operating capital lending, as well as traditional personal financial products and services. The traditional banking business does not provide enough income for survival in today's ever-competitive financial market. Therefore, Kookmin Bank aims to model itself as a personal finance service (PFS)

## "Setting standards of excellence in the retail financial industry,

institution that offers insurance, investment trust and other high-margin, non-banking services in a one-stop financial center.

The personal finance market in Korea is strong in savings but weak in loans, so its growth potential is immense as the asset size of individuals grows substantially.

Armed with numerous strengths in retail banking, Kookmin Bank is positioned to emerge as a superior PFS institution. To exceed our present growth potential, Kookmin Bank will develop new businesses and services and thus increase fee income sources by taking advantage of its enormous customer base and far-reaching distribution channels that are the largest in the industry.

## Vision \& Strategy

## World-Class Personal Financial Service Provider

ROA: 1.5\%
ROE: 25\%
to reach in 3 years



## Strategy

## Strategic directions

First, Kookmin Bank is focusing on its core businesses that include housing finance, personal finance, personal loan, credit card business, and SME and SOHO finance. All these sources provide the income of most Korean banks and will continue to do so in the future.

Second, in the long run Kookmin Bank aims to develop competitive edges in the mass market and become a multi-specialist for each target area.

Third, Kookmin Bank plans to enter new businesses with high growth potential by leveraging its massive customer base and distribution channels. For example, when government barriers have been lifted, non-banking areas such as insurance, investment trust and securities will be explored as potential new fee-based income sources. In addition, Kookmin Bank will seek out new business opportunities by actively gathering and evaluating new business plans or ideas from within and outside the bank. Areas of interest include
m-commerce, e-business, credit check service, and loan collection.

## Strategy by customer group

O ur target consumer groups comprise the upper-mass and affluent individuals, SMEs and SOHOs . These groups form an increasingly attractive market thanks to progress in technology, demographic changes and behavioral changes.

## Affluent segment

This market, which brims with high growth potential, has no definite market leader. According to the Boston Consulting Group's report, the aggregate assets of high-income potential customers with at least 1 billion won in assets amount to 165 trillion won and, by 2005, the assets should amount to 250 trillion won, with assets available for investment reaching 80 trillion won. This market primarily evolves around financial advisory services and wealth management service, Thus, Kookmin Bank plans to increase VIP rooms for affluent groups.

## Strategy by customer group



## Vision \& Strategy

 high growth potential


## U pper-Mass segment

Given that this market is composed of relatively low-net worth customers, Kookmin Bank plans to heighten profitability through integrated and tailor-made services. By using a sophisticated Customer Relationship Management (CRM) system, Kookmin Bank will focus on cross selling a variety of products and services.

## Mass segment

As the mass customers prefer convenient-yet-reasonably -priced services, Kookmin Bank plans to bolster the call center, ATM s and Internet banking services by increasing investments in developing and searching for low cost channels.

## Large corporate market

This market will continue to diminish in size and importance. As large corporations are increasingly raising funds directly from the capital market via bonds and other vehicles, their reliance on banks have inversely been decreasing. While maintaining a viable business relationship with large corporate clients within an acceptable range of risk, Kookmin Bank plans to concentrate on the account settement service and other financial services for corporate employees.

Small- and medium-sized enterprise market
As SME clients look for safety and partnership quality in their banking institutions, Kookmin Bank's 'relationship' managers will promote stronger partnerships, offering management consulting services for SME clients and package financial services for their employees.

## SOHO market

This is a high-yield, high-risk market, so Kookmin Bank plans to adopt a cautious approach with an advanced Credit Scoring System (CSS) and Credit Rating System (CRS).

## Strategy for world- class competitiveness

To enhance its competitiveness, Kookmin Bank plans to focus on the following:

Marketing and sales : segmenting the customer base and tailoring products and services to the characteristics of each segment.

Service channels : diversifying and differentiating service delivery channels to fine-tune efficiency and enhance customer satisfaction by group.

Work process : restructuring the work process based on customer needs, transforming branches into a sales force, and establishing an efficient sales support process based on economies of scale.

Credit risk management : enhancing pricing competitiveness by accurately evaluating the risk and value of each customer.

Personnel management: instituting objective and comprehensive rewarding systems to motivate employees and improve productivity.


## Income Increase D ue to Synergy Effects

The merger of Korea's two biggest commercial banks has given birth to a super bank unrivaled in Korea. It has created an enormous customer base, doubled capital strength and galvanized market positions. Specifically, the merger has brought about a sizable increase in revenue and cut operating costs, although the merger itself came with integration costs.

Since the merger, interest margins have improved, automated teller machines (ATMs) fees have increased noticeably, foreign exchange fees have jumped, income from securities management has skyrocketed, and fee income from household and corporate loans have climbed more than the usual rate. Moreover, the merger markedly cut costs and reduced budget overlap.

Kookmin Bank expects the substantial merger synergy to be realized for the next three years.

# ${ }^{66}$ This is not just about getting bigger, it's about being the best s, 

## Integration Progress

Though merging Korea's two biggest banks is certainly time-consuming, Kookmin Bank is committed to completing the integration process before the end of 2002. The two most important projects remaining are consolidating the information technology (IT) systems and adopting a uniform personnel policy.

Kookmin Bank plans to form a comprehensive personnel policy and finish integrating the existing IT systems of the two banks by the end of September. By the end of June we will establish an integrated IT system that will run on a trial basis for the next three months. We have set up a call center that has been in operation since A pril.

Management and the labor unions have been exchanging views on delicate issues such as position assignments, promotions and wages and on a policy that accommodates the corporate cultures of the two banks.

## The Year

## In Review

## $\frac{\text { Pinanceasia }}{\text { IMIOMON: }}$


"Korea's Best Bank" by Int'| Journals


## K B

LISTED NYSE


Newly M erged Bank Set Sail on Nov. 1

NYSE Listing

## Named Consumers' Top Brand

A number of publications have cited Kookmin Bank's accomplishments. Finance Asia cited Kookmin Bank as having the largest assets and income base; Euromoney noted that Kookmin Bank is playing an industry-leading role in deposit taking and lending with its huge customer base; and The Banker highlighted Kookmin Bank's marketing activity, income performance, production development records, business strategy and other related subjects.

The new bank, born out of the merger of the former Kookmin Bank and H\&CB, was officially launched on Nov. 1, 2001, with 185 trillion won in assets and 10 trillion won in market capitalization. Excluding China and Japan, the recently merged bank is the largest financial institution in Asia.

On October 31, Kookmin Bank confirmed new listing date of its American depository shares ("New Kookmin ADS") on the New York Stock Exchange. The new ticker symbol for the new Kookmin ADS is "KB".

Kookmin Bank was chosen as the best bank, according to a consumer survey conducted by an economic daily and a survey company. The survey questioned 1,000 consumers about their perception and preference of Korean banks. $51.6 \%$ of the respondents identified Kookmin Bank as Korea's leading bank in terms of its friendly image, integrity and size.


## World Cup Passbook Gets Consumer Award




Kookmin Bank's World Cup passbook account received a top award in the consumer financial category from the Korean Economic Daily. In its annual contest awarding innovative financial products and services, it chose the W orld Cup passbook account for its combination of attractive fixed interest rates and a W orld Cup ticket. An official sponsor of the 2002 World Cup Games, Kookmin Bank introduced this popular savings product as a way to drum up grass root support for the world's largest sports tournament.

Moody's, an internationally respected credit rating agency, raised the credit rating of Kookmin Bank two notches, from Baa2 to A3. This new rating is the same as the Korean government's and the highest among Korean banks.

In it's April 8th, 2002 issue, Business W eek, a leading economic magazine, detailed the rapid reforms CEO Kim has been instituting at Kookmin Bank. The article cited that the reforms could be used as a model for Asia. The article, under the heading, "The Bank That's Rewriting All the Rules" indicated that Kookmin Bank was profoundly affecting other Korean banks, and that the success of the merger was recasting the banking industry's landscape. In outlining Kim's reform agenda, the magazine predicted that Kookmin Bank would be benchmarked by other banks if his vision is fully realized.

CEO on Cover of Forbes


"Best Company


## Global ATM Service Launched

Kookmin Bank's CEO, Kim Jung-tae was on the cover of Forbes' in the January 2002 issue of the global edition. Under the heading, "The brightest hope of Asian Banking," Forbes said that Kim had the support of overseas investors and that he would lead changes in Korea's economy and banking system.

Kookmin Bank's Web Site (www.kookminbank.com) received top honors at the Second Annual Web Awards Contest. Organized by the Korea Economic Daily, this contest awards outstanding finance-related Web Sites based on service quality, ease of use, content range and services.

Asiamoney cited Kookmin Bank as the best company in IR and the second best-managed company in Korea in its annual Asiamoney Award. The Hong Kong-based financial journal's selection was based on the opinions of 228 leading investment-related firms around the world.

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## Management Discussion \& Analysis

The following chart lists the pro forma results and analysis reflecting the New Kookmin Bank's 2001 results, as combined results of former Kookmin Bank and former H\&CB. We suggest that this data be used for the sole purpose of the pro forma review and reference, as the pro forma figures are not official. Given that the new bank's combined 2001 financial statements have been produced based on a purchase method, the official net income stands at $W 741$ billion.

## [Financial Highlights]



## Executive summary

Net income for 2001 amounted to $W 1,486$ billion, which represents a $19.5 \%$ ( $\mathbf{W} 242$ billion) increase. Pre-provision income came to W3,704 billion, a $24.0 \%$ ( $W 716$ billion) increase on a year on year basis. The increase stemmed from a rise in interest-earning assets as well as a $0.06 \%$ points increase in the net interest margin, which rose from $3.36 \%$ to $3.42 \%$. In addition, credit card income and trust income were contributing factors; the two income items rose $72.9 \%$ and $240.4 \%$, respectively.
Total assets rose $16.2 \%$ ( $W 26.4$ trillion) over the year in review to $W 189.1$ trillion: Banking accounts grew $10.5 \%$ ( $W 14.9$ trillion), while Trust accounts increased $55.6 \%$ ( $W 11.5$ trillion). Shareholders' equity rose $30.9 \%$ ( W 2.1 trillion) to $W 8.9$ trillion, due mainly to a net income-based increase in surplus income and the growth of capital surplus related to the merger.
ROA improved $0.02 \%$ points over the year in review to $0.98 \%$, while ROE continued to maintain a high growth rate at $18.16 \%$. BIS capital adequacy ratio stood at a stable $10.23 \%$.
Kookmin bank has aggressively addressed the bad asset issue, which led to a substantial reduction of NPLs. As a result, substandard \& below loan ratio decreased $2.53 \%$ points over the year to $3.56 \%$.

## Management Discussion \& Analysis

## Net income

Operating revenue grew $12.4 \%$ ( $W 1,845$ billion) over the year in review to $\$ 16,682$ billion. While interest revenue inched up 3.3\% to W11,500 billion, fees \& commissions jumped 48.1\% (W515 billion) to $W 1,586$ billion. Operating expenses increased $10.9 \%$ ( $W 1,443$ billion) to $W 14,638$ billion. Interest expenses changed minimally over the year, but losses from bad debt expenses and administrative expenses rose substantially. Accordingly, operating income at the end of 2001 amounted to $\# 2,044$ billion, $24.5 \%$ ( $W 402$ billion) more than the year before. Net income rose to W1,486 billion, a $19.5 \%$ ( $\mathbf{W} 242$ billion) increase compared with the previous year.


Net Income
(billion won)

## [Income statement summary]

|  |  |  |  |  | billion won, \%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Purchase method |
|  | 00/12/31 | 01/12/31 | Amount | \% | 01/12/31 |
| Operating revenue | 14,837 | 16,682 | 1,845 | 12.4 | 10,994 |
| Interest revenue | 11,134 | 11,500 | 366 | 3.3 | 7,317 |
| Fees and commissions | 1,071 | 1,586 | 515 | 48.1 | 621 |
| Other operating revenue | 2,632 | 3,596 | 964 | 36.6 | 3,056 |
| Operating expenses | 13,195 | 14,638 | 1,443 | 10.9 | 10,148 |
| Interest expenses | 7,635 | 7,639 | 4 | 0.1 | 4,721 |
| Fees and commissions | 127 | 248 | 121 | 95.3 | 139 |
| Other operating expenses | 3,514 | 4,443 | 929 | 26.4 | 3,829 |
| Administrative expenses | 1,919 | 2,308 | 389 | 20.3 | 1,459 |
| Operating income | 1,642 | 2,044 | 402 | 24.5 | 846 |
| Non-operating income | 151 | 139 | -12 | -7.9 | 247 |
| Income before tax | 1,793 | 2,183 | 390 | 21.8 | 1,093 |
| Income tax expenses | 549 | 697 | 148 | 27.0 | 352 |
| Net income | 1,244 | 1,486 | 242 | 19.5 | 741 |

## Pre-provision income

Pre-provision income rose $24.0 \%$ ( $W 716$ billion) over the year in review to $W 3,704$ billion. Interest income rose $10.3 \%$ ( $W 362$ billion) to W3,861 billion, reflecting long-standing steady growth momentum. Non interest income rose $58.9 \%$ ( $W 736$ billion) to $W 1,986$ billion. In breaking down the non interest income item, trust income jumped $240.4 \%$ ( W 238 billion) to W 337 billion because the domestic economy was vibrant in 2001, allowing the Bank to allocate a small amount of allowance for valuation of receivables compared to the previous year in which the economic condition was less favorable. Fees and commissions rose $45.3 \%$ ( $W 416$ billion) to $W 1,334$ billion and Security related income increased $54.3 \%$ ( $W 201$ billion) to $W 571$ billion. General and administrative expenses expanded $21.7 \%$ ( $\mathbf{W} 382$ billion) to W2,143 billion, due primarily to higher labor costs and other related expenses.

## Management Discussion \& Analysis

[Pre-provision income]

|  | (billion won, \%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pro forma |  | Growth(YoY) |  | Purchase method |
|  | 00/12/31 | 01/12/31 | Amount | \% | 01/12/31 |
| Interest income | 3,499 | 3,861 | 362 | 10.3 | 2,596 |
| Non interest income | 1,250 | 1,986 | 736 | 58.9 | 938 |
| Trust income | 99 | 337 | 238 | 240.4 | 203 |
| Fees and commissions | 918 | 1,334 | 416 | 45.3 | 479 |
| Security related income | 370 | 571 | 201 | 54.3 | 452 |
| Others | -137 | -256 | -119 | 86.9 | -196 |
| Sub-total | 4,749 | 5,847 | 1,098 | 23.1 | 3,534 |
| G\&A expenses | 1,761 | 2,143 | 382 | 21.7 | 1,346 |
| Pre-provision income | 2,988 | 3,704 | 716 | 24.0 | 2,188 |
| Provisioning for the period | 1,195 | 1,521 | 326 | 27.3 | 1,095 |
| Net income before tax | 1,793 | 2,183 | 390 | 21.8 | 1,093 |
| Income tax expenses | 549 | 697 | 148 | 27.0 | 352 |
| Net income | 1,244 | 1,486 | 242 | 19.5 | 741 |

## Interest income



Over the year in review, interest revenue rose $3.3 \%$ ( $W 366$ billion) to $\$ 11,500$ billion. Interest expense, however, hardly changed over the year, ending the year at $W 7,639$ billion, a mere $W 4$ billion more than the year before. Accordingly, interest income rose $10.3 \%$ ( $W 362$ billion) to $W 3,861$ billion. Interest on securities, which were affected by low interest rates, decreased $15.3 \%$ ( $W 369$ billion) to $\$ 2,049$ billion, while due from banks dropped $76.1 \%$ ( $\$ 305$ billion) to W96 billion. This low interest rate trend was also evident on the interest expense side. Interest on debentures shrank $13.8 \%$ (\$128 billion) over the year in review to W797 billion, and interest on borrowings decreased $5.4 \%$ (\#39 billion) to $W 686$ billion. Interest on loans and interest on deposits rose over the year in review. Net interest spread, such that the difference between interest on loans and interest on deposits caused interest income to rise, as interest on deposits fell more than interest on loans in rate.


## Management Discussion \& Analysis

[Interest income]


## Net interest spread and net interest margin

Over the year in review, lowering interest rates also brought down interest rate on loans in won, interest rate on deposits in won and the interest rate on debentures in won. Interest rate on loans in won decreased $0.69 \%$ points to $9.45 \%$. Average balance on loans in won, however, rose $\$ 15,178$ billion to $\# 88,543$ billion. As a result, interest income on loans in won rose W933 billion to W8,369 billion, despite the interest rate fall. Interest rate on deposits in won decreased $0.83 \%$ points to $5.56 \%$. The average balance on deposits in won rose $\$ 16,597$ billion to $\$ 108,354$ billion, which resulted in interest expense on deposits in won to rise $\$ 164$ billion to W6,027 billion. As interest rate on deposits fell more than interest rate on loans in rate, the net interest spread rose $0.14 \%$ points to $3.89 \%$. And the net interest margin increased $0.06 \%$ points to $3.42 \%$.
[Interest rate analysis]

|  | (billion won, \%p, \%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pro forma |  | Growth (YoY) |  | Purchase method |
|  | 00/12/31 | 01/12/31 | \%p/Amount | \% | 01/12/31 |
| Interest rate on loans in Won | 10.14 | 9.45 | -0.69 | -6.8 | 9.05 |
| Average balance | 73,365 | 88,543 | 15,178 | 20.7 | 53,500 |
| Interest income on loans in Won | 7,436 | 8,369 | 933 | 12.5 | 4,842 |
| Interest rate on deposits in Won | 6.39 | 5.56 | -0.83 | -13.0 | 5.29 |
| Average balance | 91,757 | 108,354 | 16,597 | 18.1 | 67,750 |
| Interest expenses on deposits in Won | 5,863 | 6,027 | 164 | 2.8 | 3,584 |
| Interest rate on debentures in Won | 10.84 | 8.19 | -2.65 | -24.4 | 8.59 |
| Average balance | 7,169 | 8,496 | 1,327 | 18.5 | 5,238 |
| Interest expenses on debentures in Won | 777 | 696 | -81 | -10.4 | 450 |
| Net interest spread | 3.75 | 3.89 | 0.14 | 3.7 | 3.76 |
| Net interest margin | 3.36 | 3.42 | 0.06 | 1.8 | 3.10 |

## Management Discussion \& Analysis



Non-Interest Income (billion won)

## Non-interest income

Non-interest income rose $58.9 \%$ ( $W 736$ billion) over the year in review to $W 1,986$ billion. Trust income grew the highest in growth rate, and commission income grew the most in terms of volume. Trust income grew $240.4 \%$ ( $W 238$ billion) to $W 337$ billion, due mainly to a $W 55$ billion increase in fees \& commissions and partly because of a transfer from allowance for valuation of receivables allocated in 2000. Commission income rose $45.3 \%$ ( $W 416$ billion) to $\$ 1,334$ billion. Most of the rise stemmed from the credit card business. Net fee income from credit card soared $72.9 \%$ ( W376 billion) to W892 billion. An aggressive government campaign to promote card use fueled the rapid growth of the credit card market. Securities-related income rose $54.3 \%$ ( $W 201$ billion) to $W 571$ billion. Of securities-related income, marketable securities-related income amounted to W239 billion, while investment securities-related income dipped to minus W285 billion.
Valuation gain on equity sharply rose $W 236$ billion to $W 427$ billion, thanks to the robust income performance of Kookmin Credit Card and other subsidiaries. In other items, foreign exchange-related income decreased W76 billion to $\$ 181$ billion, while derivatives-related gain came to W51 billion in the red, though it represents a W73 billion improvement compared with the previous year. Loan sales also generated a W122 billion loss.
[Non-interest income]


## Management Discussion \& Analysis

## Administrative expenses

Administrative expenses increased 20.3\% (W389 billion) over the year in review to W2,308 billion. Salaries \& Wages is one item that grew most noticeably, increasing $19.0 \%$ ( $W 179$ billion) to $W 1,120$ billion. In addition, Other employee benefits expanded $70.4 \%$ ( $W 131$ billion) to $W 317$ billion. Salaries \& Wages and other employee benefits rose because of wage increase, bonuses paid, and the discontinuation of a progressive severance pay system. As a result of increased Administrative expense, the ratio of expenses to actual total average assets increased $0.04 \%$ points over the year in review to $1.52 \%$, though actual total average assets rose $16.6 \%$.

## [Administrative expense]

|  |  |  |  |  | billion won, \%p, \%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Growth( |  | Purchase method |
|  | 00/12/31 | 01/12/31 | \%p/Amount | \% | 01/12/31 |
| Salaries \& Wages* | 941 | 1,120 | 179 | 19.0 | 654 |
| Others | 696 | 898 | 202 | 29.0 | 629 |
| Other employee benefits | 186 | 317 | 131 | 70.4 | 284 |
| General | 510 | 581 | 71 | 13.9 | 345 |
| Depreciation | 191 | 196 | 5 | 2.6 | 117 |
| Taxes | 91 | 94 | 3 | 3.3 | 59 |
| Administrative expense | 1,919 | 2,308 | 389 | 20.3 | 1,459 |
| Actual total average assets | 130,044 | 151,614 | 21,570 | 16.6 | 97,650 |
| Expenses to actual total average assets | 1.48 | 1.52 | 0.04 | 2.7 | 1.49 |

*Includes retirement allowance

## Total loans

Total loans including Trust accounts outstanding at the end of 2001 stood at W108,148 billion, up $9.5 \%$ or $W 9,377$ billion. Loans for Banking accounts rose $12.0 \%$ ( $W 11,430$ billion) to $\$ 107,030$ billion, while loans for Trust accounts decreased $64.7 \%$ ( $W 2,053$ billion) to $\$ 1,118$ billion. This decrease can be attributed to an increase in securities investment in addition to restricted new fresh loan. Of loans in Banking accounts, loans in won rose 12.9\% (W10,834 billion) over the year in review to $\$ 94,699$ billion, while loan in foreign currencies decreased W96 billion to $W 4,174$ billion. In breaking down loans in won, household loans and SME loans rose substantially over the year 2001. The former rose $23.1 \%$ ( $W 11,281$ billion) to $W 60,154$ billion, thanks to Kookmin Bank's aggressive marketing and a rising need for consumer financing. Meanwhile, mortgage loans increased 11.9\% ( $W 2,704$ billion), while non-mortgage loans $32.7 \%$ ( $W 8,577$ billion), surpassing mortgage loans in
 growth volume as well as growth rate.
SME loans increased $17.6 \%$ ( $W 4,179$ billion) to $W 27,885$ billion, while large corporate loans fell $32.0 \%$ ( $W 2,747$ billion) to $W 5,832$ billion, mainly due to asset-backed securities sales, write-offs of bad loans, and equity swaps. Public and others decreased $69.4 \%$ ( $W 1,879$ billion), mainly due to a redemption of loans to Korea Deposits Insurance Corporation and Korea Asset Management Corporation.

## Management Discussion \& Analysis

[Total loans]

|  | (billion won, \%) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Pro forma |  | 01/12/31 | Growth (YoY) |  |
|  | Amount | \% | Amount | \% | Amount | \% |
| Loans for Banking accounts | 95,600 |  | 107,030 |  | 11,430 | 12.0 |
| Loans in won | 83,865 | 100 | 94,699 | 100 | 10,834 | 12.9 |
| Corporate | 34,992 | 42 | 34,545 | 36 | -447 | -1.3 |
| Large | 8,579 | 10 | 5,832 | 6 | -2,747 | -32.0 |
| SME | 23,706 | 28 | 27,885 | 29 | 4,179 | 17.6 |
| Public and others | 2,707 | 4 | 828 | 1 | -1,879 | -69.4 |
| Household loans | 48,873 | 58 | 60,154 | 64 | 11,281 | 23.1 |
| Mortgage | 22,646 | 27 | 25,350 | 27 | 2,704 | 11.9 |
| Non-mortgage | 26,227 | 31 | 34,804 | 37 | 8,577 | 32.7 |
| Loans in foreign currency | 4,270 |  | 4,174 |  | -96 | -2.2 |
| Others | 7,465 |  | 8,157 |  | 692 | 9.3 |
| Loans for Trust accounts | 3,171 |  | 1,118 |  | -2,053 | -64.7 |
| Total loans | 98,771 |  | 108,148 |  | 9,377 | 9.5 |



## Total deposits

Total deposits including Trust accounts at the end of 2001 came to $\$ 137,940$ billion, up $9.3 \%$ or W11,759 billion from the previous year. Total deposits in Banking accounts increased 11.7\% ( $W 12,368$ billion) over the year in review to W118,200 billion, while total deposits in Trust accounts decreased W609 billion to $W 19,740$ billion: new installment money trust and other types of money trusts fell drastically, as they reached their maturity.
Of Banking accounts deposits, deposits in won increased $11.7 \%$ ( $W 12,238$ billion) to $\$ 117,098$ billion, while deposits in foreign currencies rose $13.4 \%$ ( $W 130$ billion) to $W 1,102$ billion. The increase in local currency deposits stemmed largely from core deposits, low cost funding sources, which rose $37.6 \%$ ( $W 10,179$ billion) to $W 37,259$ billion. Savings deposits inched up $3.9 \%$ ( $W 2,821$ billion) to $\$ 75,645$ billion. Marketable deposits decreased $W 762$ billion to $W 4,194$ billion.
Meanwhile, the ratio of loans to deposits hardly changed from the previous year, ending 2001 at $78.4 \%$. By account, the ratio for Banking accounts was $90.5 \%$, up $0.2 \%$ points from the previous year, while that for deposits in won came to $80.9 \%$, up $0.9 \%$ points. The ratio for Trust accounts came to $5.7 \%, 9.9 \%$ points lower than the previous year.

## Management Discussion \& Analysis

[Total deposits]

|  | 00/12/31 Pro forma 01/12/31 |  |  |  | (billion won, \%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Growth (YoY) |  |
|  | Amount ${ }^{00 / 12 / 31} \%$ |  | Amount | \% | Amount | \% |
| Deposits for Banking accounts | 105,832 |  | 118,200 |  | 12,368 | 11.7 |
| Deposits in Won | 104,860 | 100 | 117,098 | 100 | 12,238 | 11.7 |
| Core deposit | 27,080 | 26 | 37,259 | 32 | 10,179 | 37.6 |
| Savings deposit | 72,824 | 69 | 75,645 | 65 | 2,821 | 3.9 |
| Marketable deposit* | 4,956 | 5 | 4,194 | 3 | -762 | -15.4 |
| Deposits in FC | 972 |  | 1,102 |  | 130 | 13.4 |
| Deposits for Trust accounts | 20,349 |  | 19,740 |  | -609 | -3.0 |
| Total deposits | 126,181 |  | 137,940 |  | 11,759 | 9.3 |

*Marketable deposit: CD+Bonds sold under repurchase agreements+Bill sold.

## [Loans to deposits ratio]

|  |  | (\%, \%p) |  |
| :--- | :---: | :---: | :---: |
| Total loans/total deposits | $\mathbf{0 0 / 1 2 / 3 1}$ | $\mathbf{0 1 / 1 2 / 3 1}$ | difference |
| Banking accounts only | 78.3 | 78.4 | 0.1 |
| Loans in won/deposit in won | 90.3 | 90.5 | 0.2 |
| Trust accounts only | 80.0 | 80.9 | 0.9 |

## Asset quality

Total credit outstanding at the end of 2001 amounted to $\mathbf{W} 112,920$ billion, up $9.1 \%$ ( $W 9,397$ billion) from the previous year. Over the year in review, substandard \& below loans decreased $36.3 \%$ ( $W 2,288$ billion) to $W 4,015$ billion, thus bringing substandard \& below ratio by $2.53 \%$ points to $3.56 \%$ at the year-end. As a result of this decrease, coverage ratio rose $3.60 \%$ points to $61.32 \%$. Precautionary \& below ratio decreased $3.75 \%$ points to $7.65 \%$. Also, NPL ratio decreased $1.30 \%$ points to $2.62 \%$, and the ratio of delinquent loan lowered $1.19 \%$ points to $2.51 \%$. The reduction of substandard \& below loans can be attributed to Kookmin Bank's aggressive efforts to sell or write off bad assets. In 2001, NPLs sold totaled W1,333 billion, W462 billion more than the previous year. Write-offs amounted to W1,862 billion, including Hynix loans, $58.7 \%$ ( $W 689$ billion) more than the previous year.

## Management Discussion \& Analysis

[Asset quality]

| [Aset quality] | (billion won, \%p, \%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Pro forma |  | Growth (YoY) |  |
|  | 00/12/31 | 01/12/31 | \%p/Amount | \% |
| Total credits | 103,523 | 112,920 | 9,397 | 9.1 |
| Normal | 91,719 | 104,284 | 12,565 | 13.7 |
| Precautionary | 5,501 | 4,621 | -880 | -16.0 |
| Substandard | 4,168 | 2,484 | -1,684 | -40.4 |
| Doubtful | 1,654 | 1,222 | -432 | -26.1 |
| Estimated loss | 481 | 309 | -172 | -35.8 |
| Precautionary and below | 11,804 | 8,636 | -3,168 | -26.8 |
| Ratio | 11.40 | 7.65 | -3.75 | -32.9 |
| Coverage ratio | 30.82 | 28.51 | -2.31 | -7.5 |
| Substandard and below | 6,303 | 4,015 | -2,288 | -36.3 |
| Ratio | 6.09 | 3.56 | -2.53 | -41.5 |
| Coverage ratio | 57.72 | 61.32 | 3.60 | 6.2 |
| Loan loss provision | 3,638 | 2,462 | -1,176 | -32.3 |
| Non-performing loan ratio | 3.92 | 2.62 | -1.30 | -33.2 |
| Delinquency ratio | 3.70 | 2.51 | -1.19 | -32.2 |
| NPL sold | 871 | 1,333 | 462 | 53.0 |
| Write offs | 1,173 | 1,862 | 689 | 58.7 |
| Total | 2,044 | 3,195 | 1,151 | 56.3 |

## Capital adequacy

BIS capital adequacy ratio (CAR) for 2001 stood at $10.23 \%$, a stable level that continued from the previous year. Tier I capital ratio rose $0.81 \%$ points over the year in review to $7.09 \%$. To review the BIS capital ratio for 2001 in detail, risk-weighted assets were tallied at W114,849 billion, with Tier I capital at W8,141 billion and Tier II capital at W3,653 billion. Accordingly, Tier I capital ratio was calculated to be $7.09 \%$, and Tier II capital ratio $3.18 \%$, thus bringing BIS capital ratio to $10.23 \%$.

## [Capital adequacy]

|  | Pro forma |  |  |
| :---: | :---: | :---: | :---: |
|  | 2000 | 2001 | change |
| BIS capital adequacy ratio | 10.67 | 10.23 | -0.44 |
| Tier । | 6.28 | 7.09 | 0.81 |

## Management Discussion \& Analysis

| As of Dec.31.2001 |  | billion won, \%) |
| :---: | :---: | :---: |
|  | Amount | Ratio |
| Risk weighted assets | 114,849 | 100.0 |
| on balance | 108,695 | 94.6 |
| off balance | 6,154 | 5.4 |
| Total capital | 11,751 | 10.23 |
| Tier I | 8,141 | 7.09 |
| Tier II | 3,653 | 3.18 |
| Adjustment | -43 | -0.04 |
| BIS capital adequacy ratio |  | 10.23 |

## Trust accounts

Trust income at the end of 2001 came to $W 337$ billion, $240.4 \%$ ( $W 238$ billion) more than the previous year. Total revenue, however, decreased $18.0 \%$ ( $W 69$ billion) over the year in review to $W 315$ billion. Of this amount, fees and commissions decreased $13.4 \%$ ( $W 48$ billion) to W311 billion. This decrease can be attributed to a reduction in new installment money trusts and other money trusts following the maturity of high-yield money trusts. In addition, early cancellation fees fell $84.0 \%$ ( W 21 billion) to $W 4$ billion. The reason that trust income rose despite the reduction in trust revenue had to do with provisions for losses and guarantee payment. Compared with 2000 when Kookmin Bank allocated W156 billion in provisions for loss with regard to corporate restructuring, In 2001, W39 billion was transferred from the previous year's provisions, which had an effect of gaining $\$ 195$ billion in profit. Guarantee payment was in a similar situation. While guarantee payment in 2000 reached $W 121$ billion as a result of a poor securities investment performance due to the bearish market, guarantee payment in 2001 came to $W 2$ billion, which had an effect of $\# 119$ billion in profit.
[Trust accounts]

|  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

## Report of Independent Accountants (Non-Consolidated Banking Accounts)

## To the Board of Directors and Shareholders of Kookmin Bank

## Samil Accounting Corporation

Kukje Center Building 21thFlr.
191 Hankangro 2 ga, Yongsanku
SEoul 140-702, KOREA
(C.P.O. Box 2170,100-621)

We have audited the accompanying balance sheet of Kookmin Bank ("the Bank") as of December 31, 2001 and 2000, and the related statements of income, appropriations of retained earnings, and cash flows for the years then ended, expressed in Korean Won. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Bank as of December 31, 2001 and 2000, and the results of its operations, the changes in its retained earnings, and its cash flows for the years then ended, in conformity with financial accounting standards generally accepted in the Republic of Korea.

As discussed in Note 33 to the financial statements, the Bank entered into a business combination contract ("the Contract") with H\&CB on April 23, 2001 and obtained approval from the shareholders for such combination on September 29, 2001. In accordance with the Contract, the Bank completed the legal consolidation with $\mathrm{H} \& \mathrm{CB}$ as of October 31, 2001 and the shareholders of the Bank and H\&CB received 1 new common share of the Bank for 1.688346 old shares of the Bank and 1 share of $\mathrm{H} \& C B$, respectively. The new common shares of the Bank were listed on the Korea Stock Exchange on November 9, 2001. As a result of the business combination, the former shareholders of the Bank and H\&CB own $60.0 \%$ and $40.0 \%$, respectively, of the Bank. Although the business a combination took the legal form of consolidation, the Bank purchased H\&CB's total assets of $67,742,958$ million and total liabilities of $W 64,381,185$ million by applying the purchase method of accounting.
Also, the Bank's registration statement was declared effective by the Securities and Exchange Commission of the United States of America on September 10, 2001, and the new shares of the Bank were listed on New York Stock Exchange as American Depositary Shares ("ADS") on November 1, 2001.
As discussed in Note 34 to the financial statements, On March 30, 2001, Kookmin Leasing Co., Ltd. ("the Subsidiary"), a subsidiary of the Bank, entered into a contract for troubled debt restructuring, to take effect as of November 1, 2000, with the Bank as the major shareholder and Chohung Bank as the major creditor. Under the contract, the Subsidiary's shares held by the Bank were completely retired and the Bank's loans of $\# 112,496$ million to the Subsidiary were converted to new equity securities. Accordingly, the accumulated losses of $\# 63,936$ million, which were unrecognized in prior year due to the suspended application of equity method resulting from the Subsidiary's capital impairment, were deducted from beginning retained earnings as the Bank resumed the application of equity method on its shares of the Subsidiary.
As discussed in Note 5 to the financial statements, Kookmin Investment Co., Ltd., a subsidiary of the Bank, merged with Frontier Investment Corp. on December 31, 2001. In addition, on January 22, 2002, the Bank and Morgan Stanley Private Equity, the M\&A private funds led by Morgan Stanley Global Emerging Markets Inc. and affiliated funds, entered into a memorandum of understanding on the sale of Kookmin Investment Trust Management Co., Ltd., a subsidiary of the Bank.
Without qualifying our opinion, we draw attention to Note 17 of the financial statements which states that the operations of the Bank have been affected, and may continue to be affected for the foreseeable future, by the general unstable economic conditions in the Republic of Korea and in the Asia Pacific region. The ultimate effect of these significant uncertainties of the financial position of the Bank as of the balance sheet date cannot presently be determined and accordingly, no adjustments have been made in the accompanying financial statements related to such uncertainties.
Under these adverse economic conditions, certain financially troubled borrowers of the Bank including Hynix Semiconductor Inc. are experiencing a cash crisis or are in the debt restructuring process under workout plans and other similar programs. As of December 31, 2001, in relation to such borrowers, total loans outstanding and investment in securities are $W 2,571,135$ million (with W900,834 million of allowances for loan losses and $W 59,104$ million of present value discounts) and $W 414,809$ million, respectively.

The accompanying financial statements are not intended to present the financial position, results of operations, and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than the Republic of Korea. The procedures and practices utilized in Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries and jurisdictions. Accordingly, this report and the accompanying financial statements are not intended for use by those who are not informed about Korean accounting principles or auditing standards and their application in practice.

Seoul, Korea, January 28, 2002


## NON-CONSOLIDATED BALANCE SHEETS

In Millions of Korean Won

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks (Note 3) | W | 7,503,624 | W | 6,355,464 |
| Trading securities (Note 4) |  | 6,414,148 |  | 2,457,754 |
| Investment securities (Note 5) |  | 27,003,206 |  | 16,893,551 |
| Loans (Note 6 and 7) |  | 107,029,959 |  | 50,570,411 |
| Fixed assets (Note 9) |  | 2,924,471 |  | 1,272,126 |
| Other assets (Note 11) |  | 6,018,394 |  | 3,972,267 |
| Total Assets | W | 156,893,802 | W | 81,521,573 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Deposits (Note 12) | W | 115,161,304 | W | 56,522,145 |
| Borrowings (Note 13) |  | 12,556,052 |  | 7,066,273 |
| Debentures (Note 14) |  | 9,076,028 |  | 6,674,942 |
| Other liabilities (Note 16) |  | 11,186,876 |  | 7,001,692 |
| Total Liabilities |  | 147,980,260 |  | 77,265,052 |


| Commitments and Contingencies (Note 17) |  |  |
| :--- | ---: | ---: |
| Common stock (Note1 and 18) | $1,498,487$ | $1,498,067$ |
| Preferred stock (Note 1 and 18) | - | 200,000 |
| Capital surplus (Note 19) | $5,683,964$ | $1,600,590$ |
| Retained earnings (Note 21) | $1,427,475$ | 875,045 |
| Capital adjustments (Note 22) | 303,616 | 82,819 |
| Total Shareholders' Equity | $8,913,542$ | $4,256,521$ |
| Total Liabilities and Shareholders' Equity | $\quad W \quad 156,893,802$ | $81,521,573$ |

## NON-CONSOLIDATED INCOME STATEMENTS

In Millions of Korean Won

|  |  |  |
| :--- | ---: | ---: |
| Interest income : | $\mathbf{2 0 0 1}$ | 2000 |
| Interest on due from banks |  |  |
| Interest on trading securities | 78,983 | 342,313 |
| Interest on investment securities | 172,045 | 172,001 |
| Interest on loans | $1,429,652$ | $1,405,833$ |
| Other interest income | $5,512,882$ | $4,405,543$ |
|  | 123,354 | 79,790 |
| Interest expenses : | $7,316,916$ | $6,405,480$ |
| Interest on deposits |  | $3,048,313$ |
| Interest on borrowings | $3,613,398$ | 489,342 |
| Interest on debentures | 513,876 | 674,393 |
| Other interest expenses | 531,244 | 40,651 |
|  | 62,354 | $4,252,699$ |
| Net interest income | $4,720,872$ | $2,152,781$ |
| Bad debt expenses (Note 7) | $2,596,044$ | 640,980 |
| Net interest income after bad debt expenses | 992,249 | $1,511,801$ |


| Non-interest income : |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fees \& commission income |  | 620,575 |  | 331,807 |
| Dividends on trading securities |  | 323 |  | 1,908 |
| Dividends on investment securities |  | 6,679 |  | 43,773 |
| Gain on foreign currency transactions |  | 359,423 |  | 278,607 |
| Gain on derivatives (Note 10) |  | 2,278,142 |  | 1,376,112 |
| Other (Note 23) |  | 411,847 |  | 414,206 |
|  |  | 3,676,989 |  | 2,446,413 |
| Non-interest expenses : |  |  |  |  |
| Fees \& commission expenses |  | 138,835 |  | 50,967 |
| General and administrative expenses (Note 24) |  | 1,458,544 |  | 1,010,974 |
| Loss on foreign currency transactions |  | 211,401 |  | 82,648 |
| Loss on derivatives (Note 10) |  | 2,317,916 |  | 1,492,914 |
| Other (Note 23) |  | 308,542 |  | 427,084 |
|  |  | 4,435,238 |  | 3,064,587 |
| Operating income |  | 845,546 |  | 893,627 |
| Non-operating income, net (Note 25) |  | 246,705 |  | 145,769 |
| Net income before income tax expenses |  | 1,092,251 |  | 1,039,396 |
| Income tax expenses (Note 26) |  | 351,686 |  | 319,696 |
| Net income | W | 740,565 | W | 719,700 |
| Basic earnings per share (Note 27) | W | 3,706 | W | 4,047 |
| Diluted earnings per common share (Note 27) | W | 3,545 | W | 3,464 |


|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Retained earnings before appropriations : |  |  |  |  |
| Unappropriated retained earnings |  |  |  |  |
| carried over from prior year | W | 37 | W | 20 |
| Cumulative effect of accounting changes |  | - |  | $(37,944)$ |
| Adjustment of investment in associates (Note 21) |  | $(68,184)$ |  | $(1,677)$ |
| Net income |  | 740,565 |  | 719,700 |
|  |  | 672,418 |  | 680,099 |
| Transferred from prior years' reserves (Note 21): |  |  |  |  |
| Reserves for overseas investment losses |  | 8,483 |  | 10,800 |
| Appropriations (Note 21): |  |  |  |  |
| Legal reserves |  | 74,100 |  | 72,000 |
| Reserves for business rationalization |  | 1,000 |  | 4,800 |
| Cash dividends ( $2.0 \%$ for common stock in 2001, $10.0 \%$ for common stock and $1.0 \%$ for preferred stock in 2000) |  | 29,967 |  | 151,009 |
| Stock dividends (6.0\% for common stock in 2001) |  | 89,900 |  | - |
| Voluntary reserves |  | 480,000 |  | 463,000 |
| Other reserves |  | 817 |  | 53 |
|  |  | 675,784 |  | 690,862 |
| Unappropriated retained earnings |  |  |  |  |
| carried over to the subsequent year | W | 5,117 | W | 37 |

## NON-CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Net income | W | 740,565 | W | 719,700 |
| Adjustments to reconcile net income to net cash provided by operating activities : |  |  |  |  |
| Realized gain on trading securities, net |  | $(34,724)$ |  | 30,097 |
| Unrealized gain on trading securities, net |  | 4,140 |  | $(23,788)$ |
| Gain on foreign currency transactions, net |  | $(148,022)$ |  | $(195,959)$ |
| Provision for loan losses |  | 992,249 |  | 640,980 |
| Loss on derivative instruments, net |  | 39,774 |  | 116,802 |
| Depreciation and amortization |  | 116,871 |  | 86,950 |
| Loss on disposition of fixed assets, net |  | 3,374 |  | 3,776 |
| Realized gain on investment securities, net |  | $(72,931)$ |  | $(84,579)$ |
| Impairment loss on investment securities, net |  | 95,117 |  | 87,066 |
| Unrealized gain on investment securities, net |  | $(85,519)$ |  | $(47,826)$ |
| Investment in associate |  | $(351,226)$ |  | $(219,146)$ |
| Loss on sale of troubled loans, net |  | 118,021 |  | 29,694 |
| Other, net |  | $(144,530)$ |  | $(61,430)$ |
| Net changes in, |  |  |  |  |
| Accrued income |  | 436,959 |  | 41,663 |
| Prepaid expenses |  | 2,963 |  | 380,168 |
| Deferred tax assets |  | 97,110 |  | $(190,303)$ |
| Other assets |  | 181,463 |  | 575,194 |
| Accrued expenses |  | $(513,456)$ |  | 350,484 |
| Unearned income |  | $(17,216)$ |  | $(10,333)$ |
| Withholding taxes |  | $(51,415)$ |  | 220,559 |
| Other liabilities |  | $(14,118)$ |  | $(172,691)$ |
| Payment of retirement benefits |  | $(629,069)$ |  | $(103,306)$ |
| Contribution to pension funds |  | $(23,400)$ |  | - |
| Contributions to the National pension fund |  | 24,927 |  | 3,385 |
| Net cash provided by operating activities |  | 880,273 |  | 2,273,934 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |
| Decrease in trading securities | W | 287,364 | W | 27,854 |
| Increase in investment securities |  | $(1,456,493)$ |  | $(1,843,835)$ |
| Increase in loans, net |  | $(7,295,710)$ |  | $(12,401,359)$ |
| Proceeds from disposition of fixed assets |  | 10,584 |  | 22,468 |
| Acquisition of fixed assets |  | $(180,137)$ |  | $(93,205)$ |
| Other, net |  | $(939,278)$ |  | $(7,995)$ |
| Net cash used in investing activities |  | $(9,573,670)$ |  | (14,296,072) |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Increase in deposits, net | W | 7,672,166 | W | 13,652,936 |
| Increase in borrowings |  | 14,247,607 |  | 36,556,709 |
| Increase in debentures |  | 1,552,519 |  | 4,250,495 |
| Decrease in borrowings |  | $(12,219,445)$ |  | $(37,767,177)$ |
| Decrease in debentures |  | $(4,209,339)$ |  | $(4,187,008)$ |
| Other, net |  | 735,180 |  | 367,193 |
| Net cash provided by financing activities |  | 7,778,688 |  | 12,873,148 |
| Net increase(decrease) in cash and cash equivalents |  | $(914,709)$ |  | 851,010 |
| Cash and cash equivalents, beginning of year (Note 35) |  | 6,391,460 |  | 5,540,450 |
| Increase due to business combination |  | 2,055,741 |  | - |
| Cash and cash equivalents, end of year (Note 35) | W | 7,532,492 | W | 6,391,460 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

## 1. The Bank

Kookmin Bank ("the Bank") was established in 1963 under the Citizens National Bank Act to provide and administer funds for financing the general public and small businesses. Pursuant to the repeal of the Citizens National Bank Act effective January 5, 1995, the Bank has conducted its operations in accordance with the provisions of the General Banking Act.

The Bank merged with Korea Long Term Credit Bank ("KLB") on December 31, 1998 and with Daegu, Busan, Jeonnam Kookmin Mutual Savings \& Finance Co., Ltds. on August 22, 1999. Also, under the decision of the Financial Supervisory Commission in accordance with the Act concerning the Structural Improvement of the Financial Industry, the Bank purchased certain assets, including the loans classified as normal or precautionary, and assumed most of the liabilities of Daedong Bank ("the P\&A") as of June 29, 1998. The Bank entered into a business combination contract ("the Contract") with H\&CB on April 23, 2001. In accordance with the Contract, the Bank completed the legal consolidation with H\&CB as of October 31, 2001 (See Note 33).

The Bank had its shares listed on the Korean Stock Exchange since September 1994. As a result of the business combination with H\&CB, the former shareholders of the Bank and $\mathrm{H} \& C B$ received new common shares of the Bank on the basis of a pre-determined ratio. The new common shares of the Bank were relisted on the Korea Stock Exchange on November 9, 2001. Also, the Bank's American Depositary Shares ("ADS") were listed on New York Stock Exchange on November 1, 2001. The Bank's paid-in capital amounts to $\# 1,498,487$ million as of December 31, 2001 (See Note 18).

The Bank is engaged in the banking and trust business according to the provisions of the General Banking Act and the Trust Business Act and operates through 1,262 domestic branches and offices (including ATM) and 3 overseas networks as of December 31, 2001.

## 2. Summary of Significant Accounting Policies

The significant accounting policies followed by the Bank in the preparation of its financial statements are summarized below.

## Basis of Financial Statement Presentation

The Bank's financial statements were prepared in accordance with the financial accounting standards generally accepted in the Republic of Korea and the accounting standards generally accepted for banking institutions, as modified by the accounting and reporting guidelines prescribed by the banking regulatory authorities.

The Bank maintains its official accounting records in Korean Won and prepares statutory financial statements in the Korean language in conformity with the accounting principles generally accepted in the Republic of Korea. Certain accounting principles applied by the Bank that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying financial statements have been condensed, restructured and translated into English from the Korean language financial statements. Some information attached to the Korean language financial statements, but not required for a fair presentation of the Bank's financial position, results of operations or cash flows, is not presented in the accompanying financial statements.

The preparation of financial statements in conformity with financial accounting standards generally accepted in the Republic of Korea and the accounting standards generally accepted for banking institutions requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Due to the inherent uncertainty involved in making estimates, actual results may differ from those estimates.

The Bank operates both a commercial banking business and a trust business in which the Bank, as a fiduciary, holds and manages the property of others. Under the Trust Business Act, the trust funds are accounted for and reported separately from the Bank's own commercial banking business.

## Translation of Foreign Currency

Assets and liabilities denominated in foreign currencies are translated into Korean Won at exchange rates announced by Korea Telecommunications and Clearings Institute at the balance sheet date. The resulting exchange gains or losses are reflected in other operating income or expenses.
The exchange rates used to translate foreign currency denominated assets and liabilities at December 31, 2001 and 2000 are $\# 1,326.1$ : USD1 and W1,259.7 : USD1, respectively.

## Recognition of Interest Income

The Bank recognizes interest income on loans and debt securities on an accrual basis. However, interest income on delinquent and dishonored loans and debt securities, other than those subject to security deposits and guaranteed by financial institutions, is recognized on a

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

cash basis. Accordingly, under the cash basis, unaccrued interest income amounted to $W 591,616$ million and 462,214 million as of December 31, 2001 and 2000, respectively.

## Allowances for Loan Losses

The Bank applies its internal credit rating system, Forward Looking Criteria ("FLC"), to corporate loans in order to classify the borrowers into 10 credit risk categories (AAA, $\mathrm{AA}, \mathrm{A}, \mathrm{BBB}, \mathrm{BB}, \mathrm{B}, \mathrm{CCC}, \mathrm{CC}, \mathrm{C}, \mathrm{D}$ ) and to determine allowances for loan losses. Credit risk classification under FLC is based on a scaled valuation of financial and non-financial risks with additional consideration of loan type, collateral and/or guarantees.

Allowances are determined by applying at minimum the following rates to the outstanding balances of each credit risk classification.

| Credit Ratings | Credit Risk Classification | Allowance rates |
| :---: | :---: | :---: |
| AAA ~ B | Normal | 0.5\% |
| CCC | Precautionary | 2\% |
| CC | Sub-standard | 20\% |
| C | Doubtful | 50\% |
| D | Estimated loss | 100\% |

However, the Bank does not apply FLC to small-sized corporate loans and consumer loans. Alternatively, the bank classifies such loans by considering current financial status including delinquent number of days, bankruptcies and collateral value.

## Present Value Discounts

Troubled debt restructuring loans, which are modified as to outstanding principal, interest rate, and/or maturity under programs such as workout, court receivership, court mediation, or debt restructuring agreements of parties concerned, are carried at present value if the difference between the book value and the present value of the restructured loan is significant. When estimating the present value of the loans, the Bank applies the interest rate as of the inception of the loans except for the interest rate of variable rate loans and extended maturity loans, which are adjusted to reflect the interest rate of the restructuring date. The present value discounts are recorded by reclassifying allowances for loan losses and if additional allowances need to be provided for, the additional allowances are provided and recognized as bad debt expense of the current period. These present value discounts are amortized using the effective interest method and are recognized as interest income. Allowances for loan losses on the restructured loans are provided for based on the loan balances net of present value discounts.

Additionally, the Bank recorded W28,868 million and W35,996 million of present value discounts as of December 31, 2001 and 2000, respectively, on long-term deposits placed with Bukook Mutual Savings \& Finance Co., Ltd. (See Note 3), a subsidiary of the Bank sold in December 1999. Also, the receivables from disposal of foreclosed assets that are redeemed in long-term installments are recorded in the balance sheet net of the related present value discounts.

## Securities

Marketable securities held for short-term capital gain purposes, which exclude stocks issued by associates and debt securities held to maturity, are classified as trading securities. Securities that are not classified as trading securities are classified as investment securities.

Securities are initially recorded at cost with incidental expenses added to compute the acquisition cost in applying the moving average or specific identification method. The subsequent valuation methods used for the securities are summarized as follows:

|  | Valuation Method | Recognition of Unrealized Gains and Losses |
| :--- | :--- | :--- |
| Trading securities <br> Investment securities Available-for-sale securities and <br> marketable equity securities | Fair value | Net income |
| Held-to-maturity securities and <br> non-marketable equity securities | Fair value | Capital adjustments |
| Investment in associates | Cost | N/A |
| Net income, retained earnings, or capital |  |  |
| adjustments per source of the gain or loss |  |  |

If the fair value of the investment securities are significantly below the book value and the impairment is determined to be other than temporary, the Bank adjusts the investment securities to their fair value and recognizes the related impairment losses as a part of the current period non-operating expenses.

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## Bonds under Repurchase/Resale Agreements

Securities bought under resale agreements are recorded in loans as bonds purchased under resale agreements. Securities sold under repurchase agreements are recorded in borrowings as bonds sold under repurchase agreements.

## Fixed Assets and Related Depreciation

Property and equipment are recorded at cost, except for upward revaluation of certain assets in accordance with Korean Asset Revaluation Law. Routine maintenance and repairs are recognized as expenses as incurred. Expenditures that enhance the value or extend the useful life of the assets involved are capitalized as additions to property and equipment.

Depreciation is computed using the declining-balance method, except for buildings and structures, which are depreciated using the straight-line method. Depreciation is calculated based on the estimated average useful lives of the assets and is presented as accumulated depreciation, which is a contra account of property and equipment in the financial statements.

The estimated useful lives and depreciation methods of the property and equipment are as follows:

| Property and Equipment | Depreciation Method | Estimated Useful Life |
| :--- | :---: | :---: |
| Buildings and structures | Straight-line method | 40 years |
| Leasehold improvements | Declining balance method | 4 years |
| Machinery, equipment and vehicles | Declining balance method | 4 years |

## Fixed Assets and Related Depreciation, Continued

The Bank purchased total assets and liabilities of $\mathrm{H} \& \mathrm{CB}$ and applied the purchase method of accounting although the business combination took the legal form of a consolidation. In the course of the business combination, the Bank has changed the fractional year depreciation policy from the half-year convention to the monthly convention for property and equipment acquired during the current period. Also, the depreciation method for leasehold improvements has been changed from the straight-line method to the declining balance method. Due to the changes in accounting policy, depreciation expenses have been decreased by W30,104 million for the year ended December 31, 2001, compared to the amount which would have been calculated under the previous depreciation method.

Foreclosed assets acquired through, or in lieu of, loan foreclosure are stated at cost and are not depreciated. Unrealized losses, where the final bidding price at a public auction is below the book value, are recorded as valuation allowances, which is a contra account of foreclosed assets in the financial statements.

Intangible assets are amortized based on the following estimated average useful lives using the straight-line method and are presented in the financial statements net of accumulated depreciation.

|  | Intangible Asset | Depreciation Method |
| :--- | ---: | ---: | Estimated Useful Life

In relation to the business consolidation with $\mathrm{H} \& \mathrm{CB}$, the Bank recorded excess purchase cost over the net assets of $\mathrm{H} \& \mathrm{CB}$ as goodwill.

## Stock Issuance Costs and Debenture Issuance Costs

Stock issuance costs are deducted from paid-in capital in excess of par value. Debenture issuance costs are recorded as discounts on debentures and amortized over the maturity of the debentures using the effective interest method.

## Accrued Retirement Benefits

Employees and directors with more than one year of service as of December 31, 2001 are entitled to receive a lump-sum payment upon termination of their employment with the Bank, based on their length of service and rate of pay at the time of termination. Additionally, the Bank records pension fund deposits which grant the payment rights to its employees and contributions to the national pension fund as contra accounts of accrued retirement benefits.

## Guarantees and Acceptances

By applying credit risk classification used for loans to the guarantees and acceptances, the Bank records allowance for losses on outstanding guarantees and acceptances according to their classification as sub-standard, doubtful, or estimated loss (allowance rates are 20\%, 50\%, and $100 \%$, respectively).

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

## Deferred Income Taxes

The Bank records the future tax effects of temporary differences between the financial and tax bases of assets and liabilities as deferred tax assets or liabilities. The cumulative effects of accounting changes adjust the beginning balance of retained earnings and thus result in temporary differences.

## Derivatives Instruments

The Bank records the rights and obligations arising from derivative contracts on the balance sheet as assets and liabilities based on the fair values of such rights and obligations. Resulting unrealized gains or losses are included in net income.

## Stock Options

The Bank calculates the fair value of stock options at the grant date and allocates the resulting total cost over the contractual service period. The costs allocated to the current period are charged to operating expenses and capital adjustments.

## National Housing Fund

The Bank, as designated by the Korean Government under the Housing Construction Promotion Law, manages the sources and uses of funds of the National Housing Fund (the "NHF") and records the related NHF account in other liabilities. In addition, the Bank pays interest, which is computed by multiplying the average balance of the NHF account by the temporary deposit interest rate, to the NHF.

## Gains and Losses on Trust Management

The Bank's trust accounts ("the Trust Accounts") recognize as an expense the trust commissions paid to the banking accounts, equivalent of total trust revenue less total trust expenses and trustee benefits (including the guaranteed principle and minimum rate of return). The Bank recognizes these trust commissions as a gain on trust management in other operating income. The trust commissions for money in trusts consist of base fees of $0.5 \% \sim 2.0 \%$ (depending on trust fund types) and special fees applied to the invested capital.

Under the Trust Business Act, reserves for future losses are set up in the trust accounts for losses related to those trust funds with guarantee of the principal or of a certain minimum rate of return. The reserves are used to provide for the losses on such trust funds and, if the losses are incurred in excess of the reserves for future losses, the excess losses are compensated by the Bank. Accordingly, the banking accounts recognize the compensation paid as a loss on trust management in other operating expenses and the trust accounts recognize the corresponding compensation as compensation from banking accounts. The Bank recorded $\mathbf{W} 31,479$ million and $\mathbf{W} 158,325$ million of loss on trust management in 2001 and 2000, respectively.

## Translation of Foreign Currency Financial Statements of Foreign Entities

Accounting records of the overseas branches are maintained in a foreign currency prevailing in their respective countries. For presentation in the accompanying financial statements, the financial statements of the branches have been translated into Korean Won, using exchange rates published by Korea Financial Telecommunications and Clearings Institute as of December 31, 2001 and 2000.

## Statement of Cash Flows

In preparation of the statement of cash flows, the Bank has presented net amounts of cash inflows and cash oufflows for loans and deposits.

## 3. Cash and Due from Banks

Cash and due from banks at December 31, 2001 and 2000 are summarized as follows (in millions of Won):

|  |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash on hand |  |  |  |  |  |
| Cash in Won |  | W | 2,553,258 | W | 1,767,714 |
| Cash in foreign currency |  |  | 147,313 |  | 73,576 |
|  |  |  | 2,700,571 |  | 1,841,290 |
| Due from banks in Won |  |  |  |  |  |
| The Bank of Korea | Reserve deposits |  | 3,450,528 |  | 832,919 |
| Banks | Certificates of deposits |  | 198,822 |  | 798,388 |
|  | Current accounts and others |  | 2,679 |  | 3,924 |
| Other financial institutions | Cash management accounts |  | 110,379 |  | 690,950 |
|  | Deposits at insurance co. |  | 688,500 |  | 396,000 |
|  | Deposits at finance co. |  | 140,000 |  | 140,000 |
| Other | Futures margin accounts |  | 51,238 |  | 163,623 |
|  | Other |  | 14,082 |  | 37,533 |
|  |  | W | 4,656,228 | W | 3,063,337 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

|  |  | 2001 |  |  | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Present value discounts ${ }^{\left({ }^{(4)}\right)}$ |  | $(28,868)$ |  |  | $(35,996)$ |
|  |  |  | 4,627,360 |  | 3,027,341 |
| Due from banks in foreign currencies ${ }^{(2)}$ |  |  |  |  |  |
| The Bank of Korea | Other deposits |  | 33,795 |  | 92,201 |
| Domestic banks | Time deposits |  | - |  | 1,243,018 |
|  | Other deposits |  | 12,447 |  | 10,985 |
| Foreign banks | Time deposits |  | 2,652 |  | 56,687 |
|  | Other deposits |  | 103,365 |  | 19,911 |
| Other | Other deposits |  | 23,434 |  | 64,031 |
|  |  |  | 175,693 |  | 1,486,833 |
|  |  | W | 7,503,624 | W | 6,355,464 |

(*1) Present value discounts are recorded in relation to the w 140,000 million of time deposits ( $1 \%$ interest, longer than 5 years maturity) placed with Hansol Mutual Savings \& Finance Co., Ltd. on the sale of Bukook Mutual Savings \& Finance Co., Ltd., a subsidiary of the Bank, during 1999.
(*2) According to the amendment of related regulation, due from banks in foreign currencies was reclassified to inter-bank foreign currency loans as of October 1,2001 when the Bank placed the foreign currency deposits with other banks for the purpose of interest income under the agreement in which the principal is withdrawn at maturity only.

Included in cash and due from banks as of December 31, 2001 and 2000 are the following restricted deposits (in millions of Won):

|  | 2001 |  |  | 2000 | Restrictions |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reserve deposits in the Bank of Korea | W | 3,450,528 | W | 832,919 | General Banking Act |
| Deposits at of Bukook Mutual Savings \& Finance Co., Ltd |  | 140,000 |  | 140,000 | Withdrawal at maturity |
| Deposits at insurance companies |  | 678,500 |  | 396,000 | Borrowings |
| Deposits in foreign currencies in the Bank of Korea |  | 33,795 |  | 92,201 | General Banking Act |
| Other deposits in the Kookmin Futures and Other |  | 51,691 |  | 164,187 | Guarantee deposit |
| Cash management accounts |  | - |  | 3,532 | Withdrawal at maturity |
|  | W | 4,354,514 | W | 1,628,839 |  |

The maturities of the due from banks as of December 31, 2001 are summarized as follows (in millions of Won):

| At December 31, 2001 | Due from Banks in |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due from Banks in Won |  | Foreign Currencies |  | Total |  |
| Due in 90 days or less | W | 3,735,956 | W | 175,641 | W | 3,911,597 |
| Due after 90 days through 180 days |  | 101,772 |  | 52 |  | 101,824 |
| Due after 180 days through 1 year |  | 608,500 |  | - |  | 608,500 |
| Due after 1 year through 2 years |  | 70,000 |  | - |  | 70,000 |
| Due after 2 years through 3 years |  | 50,000 |  | - |  | 50,000 |
| Due after 3 years through 4 years |  | 90,000 |  | - |  | 90,000 |
|  | W | 4,656,228 | W | 175,693 | W | 4,831,921 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 4. Trading Securities:

Trading securities as of December 31, 2001 and 2000 comprise the following (in millions of Won):

| Type | Par Value |  | Beginning <br> Balance ${ }^{\left({ }^{(1)}\right)}$ |  | Amortized <br> Amount ${ }^{\left({ }^{2}\right)}$ |  | Balance Sheet Amount |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2001 |  |  |  | 2000 |
| Trading securities in Won |  |  |  |  |  |  |  |  |  |  |
| Listed equity securities | W | - |  |  | W | 40,344 | W | 40,344 | W | 45,682 | W | 16,361 |
| Government and municipal bonds |  |  |  |  |  |  |  |  |  |  |
| - Treasury bonds |  | 540,800 |  | 560,505 |  | 561,134 |  | 560,115 |  | 838,370 |
| - Public housing bonds |  | 20,000 |  | 17,836 |  | 19,387 |  | 19,447 |  | 389,046 |
| - Foreign exchange stabilization bonds |  | 210,000 |  | 217,271 |  | 216,930 |  | 218,443 |  | 102,853 |
|  |  |  |  | 795,612 |  | 797,451 |  | 798,005 |  | 1,330,269 |
| Finance debentures |  |  |  |  |  |  |  |  |  |  |
| - Monetary stabilization bond |  | 700,000 |  | 701,131 |  | 699,574 |  | 700,168 |  | 440,978 |
| - Other finance debentures |  | 150,000 |  | 146,355 |  | 146,180 |  | 146,555 |  | 70,508 |
|  |  |  |  | 847,486 |  | 845,754 |  | 846,723 |  | 511,486 |
| Corporate bonds |  |  |  |  |  |  |  |  |  |  |
| - Government guaranteed bonds |  | 405,400 |  | 424,493 |  | 423,179 |  | 423,207 |  | 413,759 |
| - Other corporate bonds |  | 160,000 |  | 161,244 |  | 161,106 |  | 160,578 |  | 154,617 |
|  |  |  |  | 585,737 |  | 584,285 |  | 583,785 |  | 568,376 |
| Beneficial certificates |  | - |  | 4,092,096 |  | 4,091,769 |  | 4,081,859 |  | 13,845 |
| Trading securities in foreign currencies | W | 59,501 |  | 58,679 |  | 58,685 |  | 58,094 |  | 17,417 |
|  |  |  | W | 6,419,954 | W | 6,418,288 | W | 6,414,148 | W | 2,457,754 |

(*1) Book value at December 31, 2000 or acquisition costs during 2001
(*2) Amortized amount using effective interest rate method
Trading debt securities in Won are recorded at fair value using the market yield of bonds provided by the Korea Securities Dealers Association.
Trading securities risk concentrations as of December 31, 2001 are as follows (in millions of Won):

|  | Securities in Won |  |  | Securities in Foreign Currencies |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% | Amount |  | \% |
| By Geography |  |  |  |  |  |  |
| - Korea | W | 6,356,054 | 100.00 | W | 57,503 | 98.98 |
| - Argentina |  | - | - |  | 591 | 1.02 |
|  | W | 6,356,054 | 100.00 | W | 58,094 | 100.00 |
| By Industry |  |  |  |  |  |  |
| - Government | W | 157,259 | 2.47 | W | 1,326 | 2.28 |
| - Financial institutions |  | 4,070,999 | 64.05 |  | 42,949 | 73.93 |
| - Other |  | 2,127,796 | 33.48 |  | 13,819 | 23.79 |
|  | W | 6,356,054 | 100.00 | W | 58,094 | 100.00 |
| By Type |  |  |  |  |  |  |
| - Fixed rate | W | 1,794,320 | 28.23 | W | 38,991 | 67.12 |
| - Floating rate |  | 4,498,243 | 70.77 |  | 17,186 | 29.58 |
| - Equity securities |  | 45,682 | 0.72 |  | - | - |
| - Convertible bond |  | - | 0.00 |  | 1,326 | 2.28 |
| - Other |  | 17,809 | 0.28 |  | 591 | 1.02 |
|  | W | 6,356,054 | 100.00 | W | 58,094 | 100.00 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The maturities of the trading debt securities as of December 31, 2001 are summarized as follows (in millions of Won):


## 5. Investment Securities

Investment securities at December 31, 2001 and 2000 are as follows (in millions of Won):

| Type | Balance Sheet Amount |  |
| :---: | :---: | :---: |
|  | 2001 | 2000 |
| Equity securities |  |  |
| - Marketable equity securities | * 342,550 | W 112,248 |
| - Non-marketable equity securities | 379,534 | 193,144 |
| - Domestic related parties | 1,386,683 | 820,360 |
|  | 2,108,767 | 1,125,752 |
| Investment in special funds |  |  |
| - Stock market stabilization fund | 23,178 | 14,498 |
| - Investment union fund | 21,509 | 14,506 |
|  | 44,687 | 29,004 |
| Government and municipal bonds |  |  |
| - Treasury bonds | 2,413,770 | 1,542,850 |
| - Public housing bonds | 374,097 | 481,602 |
| - Grain supply bonds | 96,883 | 102,094 |
| - Foreign exchange stabilization bonds | 745,010 | 919,455 |
| - Municipal bonds | 164,486 | 219,570 |
|  | 3,794,246 | 3,265,571 |
| Finance debentures |  |  |
| - Monetary stabilization bond | 2,439,757 | 1,532,100 |
| - Other finance debentures | 877,199 | 1,022,854 |
|  | 3,316,956 | 2,554,954 |
| Corporate bonds |  |  |
| - Government guaranteed bonds | 7,866,196 | 5,543,320 |
| - Other corporate bonds | 5,217,568 | 1,946,823 |
|  | 13,083,764 | 7,490,143 |
| Beneficial certificates | 3,218,834 | 1,541,083 |
| Securities lent | 198,934 | - |
| Other investment securities ${ }^{\text {() }}$ | 2,840 | 4,364 |
| Securities denominated in foreign currencies |  |  |
| - Overseas related parties | 120,921 | 60,267 |
| - Foreign equity securities | 27,620 | 26,447 |
| - Debt investment securities | 1,085,637 | 795,966 |
|  | 1,234,178 | 882,680 |
|  | + 27,003,206 | * 16,893,551 |

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## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

At December 31, 2001, the amortized amount and balance sheet amount of the Bank's investment debt securities are as follows (in millions of Won):

|  |  | Par |  | Beginning |  | Amortized |  | Balance Sheet |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type |  | Value |  | Balance ${ }^{\text {P }}$ |  | Amount |  | Amount |
| Available for sale |  |  |  |  |  |  |  |  |
| - Government and municipal bonds | W | 1,724,367 | W | 1,763,934 | W | 1,731,211 | W | 1,765,982 |
| - Finance debentures |  | 1,999,512 |  | 1,963,940 |  | 1,955,286 |  | 1,968,347 |
| - Corporate bonds |  | 3,934,047 |  | 4,248,831 |  | 4,115,445 |  | 4,139,808 |
| - Securities denominated in foreign currencies |  | 1,268,630 |  | 994,985 |  | 1,005,853 |  | 992,641 |
|  |  | 8,926,556 |  | 8,971,690 |  | 8,807,795 |  | 8,866,778 |
| Held to maturity |  |  |  |  |  |  |  |  |
| - Government and municipal bonds |  | 2,007,118 |  | 2,019,818 |  | 2,028,264 |  | 2,028,264 |
| - Finance debentures |  | 1,364,216 |  | 1,348,937 |  | 1,348,609 |  | 1,348,609 |
| - Corporate bonds |  | 8,821,399 |  | 8,968,477 |  | 8,943,956 |  | 8,943,956 |
| - Securities denominated in foreign currencies |  | 94,629 |  | 91,148 |  | 92,996 |  | 92,996 |
|  |  | 12,287,362 |  | 12,428,380 |  | 12,413,825 |  | 12,413,825 |
|  | W | 21,213,918 | W | 21,400,070 | W | 21,221,620 | W | 21,280,603 |

${ }^{(*)}$ Book value at December 31, 2000 or acquisition costs during 2001
Available-for-sale debt securities in Won are recorded at fair value using the market yield of bonds provided by the Korea Securities Dealers Association.

Government and municipal bonds sold under repurchase agreements of $W 2,959,897$ million and $W 232,975$ million as of December 31, 2001 and 2000, respectively, are included in the investment securities (See Note 13).

Equity securities in related parties as of December 31, 2001 and 2000 are as follows (in millions of Won):

| Issuer | Owner <br> Ship(\%) | Acquisition Cost | Beginning <br> Balance ${ }^{\left({ }^{(6)}\right)}$ | Unrealized Gains and Losses ${ }^{(1)}$ |  |  |  |  | Balance Sheet Amount ${ }^{(77)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | NI |  | R/E |  | C/A | 2001 | 2000 |
| Domestic related parties |  |  |  |  |  |  |  |  |  |  |
| - Kookmin Venture Capital Co., Ltd. | 94.11 | + 44,275 | W 50,695 | + 257 | W | (52) | * | $(2,475)$ | W 48,425 | W 51,138 |
| - Kookmin Credit Card Co., Ltd. | 74.27 | 272,274 | 595,750 | 340,181 |  | 281 |  | 5,736 | 941,948 | 636,524 |
| - Kookmin Investment Co., Ltd. ${ }^{(5)}$ | 99.99 | 43,099 | 64,070 | 9,924 |  | (214) |  | $(3,374)$ | 70,406 | 66,570 |
| - Kookmin Leasing Co., Ltd. | 88.66 | 265,939 | 7,249 |  |  | $(7,249)$ |  | - | - | - |
| - Kookmin Investment Trust Mgt. Co., Lt. ${ }^{\text {P2 }}$ | 87.00 | 31,049 | 30,822 | 3,163 |  | (367) |  | - | 33,618 | 32,910 |
| - Kookmin Data System Co., Ltd. | 99.98 | 7,998 | 10,366 | 2,576 |  | (13) |  | - | 12,929 | 10,885 |
| - Kookmin Futures Co., Ltd. | 99.98 | 19,996 | 21,275 | 2,967 |  | (479) |  | 51 | 23,814 | 21,675 |
| - KLB Securities Co., Ltd. ${ }^{(3)}$ | 36.41 | 10,316 | - | - |  | - |  | - | - |  |
| - KGB Economic Research Institute ${ }^{(33)}$ | 3 | - | - |  |  |  |  |  |  |  |
| - Jooeun Leasing Co., Ltd. | 85.43 | 52,707 | 52,707 | (786) |  | - |  | - | 51,921 |  |
| - Jooeun Investment Trust Mgt. Co., Ltd. | 80.00 | 39,015 | 39,015 | 2,871 |  | - |  | - | 41,886 |  |
| - Jooeun Industrial Co., Ltd. | 99.99 | 23,994 | 23,994 | $(15,529)$ |  | - |  | - | 8,465 |  |
| - Jooeun Real Estate Trust Co., Ltd. | 99.99 | 76,103 | 76,103 | 2,434 |  | - |  | - | 78,537 |  |
| - Jooeun Credit Information Co., Ltd. ${ }^{(4)}$ | 50.00 | 4,850 | 4,850 | 397 |  | - |  | - | 5,247 |  |
| - Frontier Investment Corp. ${ }^{(5)}$ | 99.99 | 17,934 | 17,934 | $(5,072)$ |  | - |  | (753) | 12,109 |  |
| - ING Life Co., Ltd. | 20.00 | 21,768 | 21,768 | 3,123 |  | - |  | - | 24,891 | - |
| - Korea Mortgage Corp. | 28.22 | 30,628 | 30,628 | 1,859 |  | - |  | - | 32,487 | - |
|  |  | - 961,945 | W1,047,226 | W348,365 | W | $(8,093)$ | W | (815) | W1,386,683 | * 820,360 |
| Overseas related parties |  |  |  |  |  |  |  |  |  |  |
| - KB International Ltd. (London) | 100.00 | + 40,276 | W 44,202 | W 2,748 | W | - | W | - | W 46,950 | W 43,231 |
| - KB Luxembourg S.A. | 100.00 | 21,907 | - | - |  | - |  | - | - | - |
| - Kookmin SIN (Merchant Bank) ${ }^{(3)}$ | 100.00 | 26,585 | 2,303 | - |  | - |  | - | 2,303 | 2,187 |
| - Kookmin Finance Asia Ltd. (H.K) | 100.00 | 26,522 | 15,631 | 1,574 |  | - |  | - | 17,205 | 14,849 |
| - H\&CB Finance (H.K) Ltd. | 100.00 | 55,924 | 55,924 | $(1,461)$ |  |  |  |  | 54,463 | - |
|  |  | 171,214 | 118,060 | 2,861 |  | - |  | - | 120,921 | 60,267 |
|  |  | W1,133,159 | W1,165,286 | W351,226 | W | $(8,093)$ | W | (815) | W1,507,604 | W 880,627 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000
*1) NI : Net Income, R/E : Retained Earnings, C/A : Capital Adjustments
*2) The Bank and Morgan Stanley Private Equity, the M\&A private funds led by Morgan Stanley Global Emerging Markets Inc. and affiliated funds, entered into a memorandum of understanding related to the sale of Kookmin Investment Trust Management Co., Ltd., a subsidiary of the Bank, on January 22, 2002.
${ }^{(* 3)}$ KLB Securities Co., Ltd. and Kookmin Singapore (merchant bank), Ltd. are in the process of liquidation. KLB Economic Research Institute has completed its liquidation.
(*4) Jooeun Credit Information Co., Ltd. is planning for a business combination with KM Credit Information Co., Ltd. ("KM"), a subsidiary of Kookmin Card Co., Ltd. which owns 4.9\% interest of total paid in capital of KM.
(*5) Kookmin Investment Co., Ltd. merged with Frontier Investment Corp., effective as of December 31, 2001.
(*6) The beginning balance is adjusted by dividends and foreign exchange rate from the prior year's book value.
${ }^{*} 7$ ) The balance sheet amount is recorded using the most recent financial information of related parties.
Equity securities, excluding equity securities in related parties, as of December 31, 2001 are as follows (in millions of Won):

|  |  |  | Beginning |  | r Value / |  | lance Sheet |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issuer | Ownership (\%) |  | Balance |  | sset Value ${ }^{(1)}$ |  | Amount |
| Marketable equity securities (KSE) |  |  |  |  |  |  |  |
| - Hyundai Construction Co., Ltd. | 7.22 | W | 145,662 | W | 101,737 | W | 101,737 |
| - SK Securities Co., Ltd. | 5.59 |  | 26,896 |  | 36,317 |  | 36,317 |
| - Daewoo Securities Co., Ltd. | 1.60 |  | 15,504 |  | 31,008 |  | 31,008 |
| - Kia Motors Corp. | 0.84 |  | 22,308 |  | 27,667 |  | 27,667 |
| - Hankang Restructuring Fund. | 6.25 |  | 22,482 |  | 25,859 |  | 25,859 |
| - Daewoo Electronics Co., Ltd. | 5.71 |  | 23,800 |  | 18,698 |  | 18,698 |
| - Shinwon Corp. | 9.88 |  | 11,730 |  | 12,160 |  | 12,160 |
| - Korea Zinc Co., Ltd. | 2.84 |  | 6,081 |  | 10,716 |  | 10,716 |
| - INI Steel Co., Ltd. | 2.04 |  | 8,723 |  | 9,854 |  | 9,854 |
| - Samsung Electronics Co., Ltd. and other. |  |  | 54,923 |  | 59,167 |  | 59,167 |
|  |  |  | 338,109 |  | 333,183 |  | 333,183 |
| Marketable equity securities (KOSDAQ) |  |  |  |  |  |  |  |
| - Chohung Capital Co., Ltd. | 9.75 |  | 8,135 |  | 4,755 |  | 4,755 |
| - Raygen Co., Ltd. | 1.65 |  | 768 |  | 1,104 |  | 1,104 |
| - Ssangyong Eng and Cons Co., Ltd. | 1.14 |  | 548 |  | 767 |  | 767 |
| - Miju Steel Mfg Co., Ltd. | 4.30 |  | 1,347 |  | 645 |  | 645 |
| - Shinbo Capital Corp. and other. |  |  | 3,875 |  | 2,096 |  | 2,096 |
|  |  |  | 14,673 |  | 9,367 |  | 9,367 |
| Non-marketable equity securities |  |  |  |  |  |  |  |
| - Mutual Funds ${ }^{(2)}$ | 8.12 |  | 147,256 |  | 140,042 |  | 140,042 |
| - Korea Housing Guarantee Co., Ltd. | 11.79 |  | 53,329 |  | 59,434 |  | 53,329 |
| - Dongbu Electronics Co., Ltd. | 6.61 |  | 30,000 |  | 29,766 |  | 30,000 |
| - Hyundai Petrochemical Co., Ltd. | 9.31 |  | 20,173 |  | 47,417 |  | 20,173 |
| - Korea I Com Co., Ltd. | 1.04 |  | 18,789 |  | 18,896 |  | 18,789 |
| - Korea Telecom ICOM. | 1.04 |  | 18,676 |  | 18,676 |  | 18,676 |
| - The Korea Securities Finance Corp. | 2.40 |  | 8,160 |  | 10,061 |  | 8,160 |
| - Korea Asset Management Corp. | 5.38 |  | 7,827 |  | 8,280 |  | 7,827 |
| - Samsung Life Insurance Co., Ltd. | 0.11 |  | 7,479 |  | 2,415 |  | 7,479 |
| - Korea Highway Corp. | 0.12 |  | 6,248 |  | 12,104 |  | 6,248 |
| - BC Card Co., Ltd. | 4.95 |  | 5,738 |  | 6,776 |  | 5,738 |
| - National Information \& Credit Evaluation Inc. | 16.29 |  | 5,536 |  | 5,074 |  | 5,536 |
| - Mirae Asset Securities Co., Ltd. | 4.43 |  | 5,000 |  | 7,331 |  | 5,000 |
| - Hanwha Investment Trust Management Co., Ltd. | 11.00 |  | 3,487 |  | 3,487 |  | 3,488 |
| - Korea Vilene Co., Ltd. and other. |  |  | 55,195 |  | 50,736 |  | 49,049 |
|  |  |  | 392,893 |  | 420,495 |  | 379,534 |
| Foreign equity securities |  |  |  |  |  |  |  |
| - Asia Credit Services (PTE) Ltd. | 6.67 |  | 13,261 |  | 10,620 |  | 13,261 |
| - Pan Asia Paper (Thailand) Co., Ltd. | 2.94 |  | 3,514 |  | 1,961 |  | 3,522 |
| - AFIC | 2.17 |  | 3,315 |  | 2,027 |  | 3,315 |
| - Nanjing Kumho Tire Co., Ltd. | 6.00 |  | 2,821 |  | 2,053 |  | 2,821 |
| - IDLC and other. | - |  | 4,827 |  | 11,093 |  | 4,701 |
|  |  |  | 27,738 |  | 27,754 |  | 27,620 |
|  |  | W | 773,413 | W | 790,799 | W | 749,704 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000
(*1) Net asset value is calculated using the most recent financial information of investees.
(*2) Investments in mutual funds are calculated using net asset value per share provided by restructuring funds which consist of Seoul Debt-Restructuring Fund, Arirang Restructuring Fund, and Mukungwha Restructuring Fund formed to support corporate restructuring.

Realized gains and losses on investment securities included in net income for the year ended December 31, 2001 are summarized as follows (in millions of Won):

|  |  |  | Fair Value/Net Asset |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Investment in special funds | Beginning Balance | Value |  | Realized Gains |  |
| - Stock market stabilization fund |  |  |  |  |  |
| Beneficial certificates |  | 11,438 | $W$ | 23,178 | $W$ |

Most of the operating assets in the funds are composed of short-term financial assets and related gains and losses are recognized in the current year as realized gains and losses on investment in special funds.

Impairment losses on investment securities for the year ended December 31, 2001 are as follows (in millions of Won):

|  | Beginning Balance | Impairment Loss |  | Book Value |
| :---: | :---: | :---: | :---: | :---: |
| Non-marketable equity securities |  |  |  |  |
| - Daehan Investment Trust Securities Co., Ltd. | W 5,000 | \# 5,000 | W | - |
| - Neobill Co., Ltd. | 229 | 169 |  | 60 |
| - Daewoo Corp. | 495 | 495 |  | - |
| - Samho Heavy Industries Co., Ltd. | 480 | 480 |  | - |
|  | 6,204 | 6,144 |  | 60 |
| Corporate bonds |  |  |  |  |
| - Dong-Ah Construction Industrial Co., Ltd. | 820 | 820 |  | - |
| - Daewoo Telecom. Ltd. | 3,445 | 984 |  | 2,461 |
| - Hynix Semiconductor Inc. | 1,945 | 1,556 |  | 389 |
| - Subordinated securities | 243,794 | 63,300 |  | 180,494 |
| - Kookmin Leasing commercial paper | 2,200 | 1,439 |  | 761 |
|  | 252,204 | 68,099 |  | 184,105 |
| Debt securities denominated in foreign currencies |  |  |  |  |
| - Hynix Semiconductor Inc. | 13,372 | 6,742 |  | 6,630 |
| - Daewoo Electronics Co., Ltd. | 1,188 | 1,140 |  | 48 |
| - Jindo Corp. | 1,131 | 1,108 |  | 23 |
| - Jindo Hongkong. Ltd. | 2,649 | 2,596 |  | 53 |
| - Daewoo Corp. | 348 | 348 |  | - |
| - Etronics Corp. | 308 | 308 |  | - |
| - Daewoo Telecom Ltd. | 1,449 | 1,161 |  | 288 |
| - Kohap Corp. | 995 | 597 |  | 398 |
| - Orion Electric Co., Ltd. | 5,570 | 4,376 |  | 1,194 |
| - Daewoo Hongkong. Ltd. | 398 | 398 |  | - |
| - Jinro Hongkong. Ltd. | 2,166 | 2,100 |  | 66 |
|  | 29,574 | 20,874 |  | 8,700 |
|  | W 287,982 | W 95,117 | W | 192,865 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Investment securities risk concentrations as of December 31, 2001 are as follows (in millions of Won):

|  | Securities in Won (*) |  |  | Securities in Foreign Currencies |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% | Amount |  | \% |
| By Geography |  |  |  |  |  |  |
| - Korea | W | 25,570,094 | 100.00 | W | 795,343 | 64.44 |
| - Thailand |  | - | - |  | 16,671 | 1.35 |
| - Malaysia |  | - | - |  | 76,357 | 6.19 |
| - Indonesia |  | - | - |  | 44,994 | 3.65 |
| - Philippines |  | - | - |  | 102,453 | 8.30 |
| - India |  | - | - |  | 28,756 | 2.33 |
| - South America |  | - | - |  | 20,403 | 1.65 |
| - USA |  | - | - |  | 14,010 | 1.14 |
| - Japan |  | - | - |  | 18,770 | 1.52 |
| - Other |  | - | - |  | 116,421 | 9.43 |
|  | W | 25,570,094 | 100.00 | W | 1,234,178 | 100.00 |
| By Industry |  |  |  |  |  |  |
| - Governmental institutions | W | 1,101,227 | 4.31 | W | 82,586 | 6.69 |
| - Financial institutions |  | 5,504,036 | 21.53 |  | 457,755 | 37.09 |
| - Other |  | 18,964,831 | 74.16 |  | 693,837 | 56.22 |
|  | W | 25,570,094 | 100.00 | W | 1,234,178 | 100.00 |
| By Type |  |  |  |  |  |  |
| - Fixed rate | W | 14,118,055 | 55.21 | W | 329,675 | 26.71 |
| - Floating rate |  | 5,283,602 | 20.66 |  | 423,137 | 34.28 |
| - Subordinated |  | 540,600 | 2.11 |  | 105,169 | 8.52 |
| - Convertible |  | 200 | 0.00 |  | 127,508 | 10.33 |
| - Equity securities |  | 2,108,767 | 8.25 |  | 148,541 | 12.04 |
| - Other |  | 3,518,870 | 13.77 |  | 100,148 | 8.12 |
|  | W | 25,570,094 | 100.00 | W | 1,234,178 | 100.00 |

(*) Securities lent are not included in Won securities
The maturities of the investment securities, excluding investment equity securities, investment in special funds and securities lent, as of December 31, 2001 are summarized as follows (in millions of Won):

|  | Government |  |  |  | Securities in |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \&Municipal | Finance | Corporate | Beneficial | Foreign |  |  |  |
| At December 31, 2001 | Bonds | Debentures | Bonds | Certificates | Currencies |  | Other | Total |
| Due in 90 days or less | \# 343,813 | * 1,028,429 | W 532,682 | *1,224,642 | * 93,210 | W | 2,840 | * 3,225,616 |
| Due after 90 days through 180 days | 260,524 | 831,602 | 422,077 | 30,181 | 155,516 |  |  | 1,699,900 |
| Due after 180 days through 1 year | 565,665 | 382,599 | 889,837 | 1,831,821 | 201,611 |  |  | 3,871,533 |
| Due after 1 year through 2 years | 726,365 | 696,641 | 6,158,298 | 132,190 | 223,340 |  |  | 7,936,834 |
| Due after 2 years through 3 years | 979,595 | 288,403 | 2,737,656 |  | 144,991 |  |  | 4,150,645 |
| Due after 3 years through 4 years | 737,112 | 89,282 | 1,265,942 |  | 23,738 |  |  | 2,116,074 |
| Due after 4 years through 5 years | 95,686 | - | 501,781 |  | 111,773 |  |  | 709,240 |
| Thereafter | 85,486 | - | 575,491 | - | 131,458 |  | - | 792,435 |
|  | W 3,794,246 | * 3,316,956 | W13,083,764 | W3,218,834 | W1,085,637 | W | 2,840 | W24,502,277 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Currency concentrations of investment securities as of December 31, 2001 are as follows (in millions of Won):

|  | Investment Securities Denominated in Foreign Currencies |  |
| :--- | ---: | ---: | ---: |
|  | Amount | $\%$ |
| USD | $\mathbf{y}$ |  |
| JPY | $1,121,611$ | 90.88 |
| SFR | 45,307 | 3.67 |
| BDT | 336 | 0.03 |
| DEM | 1,703 | 0.14 |
| GBP | 5,551 | 0.45 |
| THB | 46,950 | 3.80 |
| PHP | 4,282 | 0.35 |
| MYR | 509 | 0.04 |
| IDR | 7,686 | 0.62 |
|  | 243 | 0.02 |

Securities lent as of December 31, 2001 are as follows (in millions of Won):

| Company | Purpose | Security |  |
| :--- | :--- | :---: | ---: |
| LG Engineering \& Construction Co., Ltd. | Collateral | Corporate bonds | Amount |
| Korea Development Corp. | Collateral | Gov't \& municipal bonds | 188,609 |
|  |  |  | 10,325 |

Trading and investment securities of $4,437,448$ million (par value) can be discounted at the Bank of Korea as of December 31, 2001.
As of December 31, 2001, the following investment securities are pledged at various institutions (in million of Won):

| Related Liability |  | Securities Provided |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Transaction | Amount | Book Value |  | Pledge Value |  |
| BOK borrowings | * 1,269,155 | W | 1,625,594 | W | 1,636,400 |
| BOK settlements | Borrowing within credit line |  | 226,700 |  | 226,700 |
| Sale of non-performing loans | Borrowing within credit line |  | 103,467 |  | 103,467 |
| Foreign currency transactions | Borrowing within credit line |  | 1,894 |  | 1,900 |
| Derivatives transactions | Borrowing within credit line |  | 95,614 |  | 97,000 |
| Sale of RP | W 2,959,897 |  | 2,966,151 |  | 2,984,700 |
|  |  | W | 5,019,420 | W | 5,050,167 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 6. Loans

Loans outstanding as of December 31, 2001 and 2000 are summarized as follows (in millions of Won):

| Account | Detailed Account | 2001 |  |  | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans in Won |  |  |  |  |  |
| Corporate loans |  |  |  |  |  |
| - Operation loans | - General operation loans | W | 22,974,003 | W | 17,301,156 |
|  | - Notes discounted |  | 2,235,289 |  | 1,726,986 |
|  | - Overdraft accounts |  | 584,909 |  | 281,945 |
|  | - Trading notes |  | 736,886 |  | 511,310 |
|  | - Other operation loans |  | 2,755,620 |  | 1,077,880 |
|  |  |  | 29,286,707 |  | 20,899,277 |
| - Facility loans | - General facility loans |  | 3,117,383 |  | 3,166,934 |
|  | - Special purpose loans |  | 417,174 |  | 364,927 |
|  | - Other facility loans |  | 899,890 |  | 861,803 |
|  |  |  | 4,434,447 |  | 4,393,664 |
|  |  |  | 33,721,154 |  | 25,292,941 |
| Consumer loans | - General consumer loans |  | 34,367,459 |  | 14,007,558 |
|  | - Consumer housing loans |  | 25,342,969 |  | 1,663,904 |
|  | - Consumer benefit loans |  | 57,099 |  | 47,369 |
|  | - Other consumer loans |  | 224,360 |  | 160,376 |
|  |  |  | 59,991,887 |  | 15,879,207 |
| Public loans | - Public operation loans |  | 730,598 |  | 1,914,841 |
|  | - Public facility loans |  | 57,211 |  | 49,508 |
|  |  |  | 787,809 |  | 1,964,349 |
| Other loans | - Employee savings loans |  | 154,069 |  | 244,479 |
|  | - Inter-bank loans |  | 36,110 |  | 51,343 |
|  | - Other |  | 7,740 |  | 3,792 |
|  |  |  | 197,919 |  | 299,614 |
|  |  |  | 94,698,769 |  | 43,436,111 |
| Loans in foreign currencies | - Domestic funding loans |  | 1,558,146 |  | 1,872,235 |
|  | - Overseas funding loans |  | 1,159,421 |  | 1,079,847 |
|  | - Inter-bank loans |  | 1,163,547 |  | - |
|  | - Domestic usance bills |  | 286,155 |  | 2,808 |
|  | - Government funding loans |  | 6,968 |  | 15,763 |
|  |  |  | 4,174,237 |  | 2,970,653 |
| Bills bought in Won |  |  | 50,893 |  | 43,092 |
| Bills bought in foreign currencies |  |  | 1,006,095 |  | 924,804 |
| Payments on guarantees |  |  | 199,831 |  | 240,992 |
| Credit card accounts |  |  | 4,706,223 |  | 353,510 |
| Bonds purchased under resale agreements ("RP") |  |  | 640,000 |  | 1,500,000 |
| Call loans | -Call loans in Won |  | 1,293,900 |  | 763,400 |
|  | -Call loans in foreign currencies |  | 261,113 |  | 219,258 |
|  | -Inter-bank reconciliation funds |  | 124,615 |  | - |
|  |  |  | 1,679,628 |  | 982,658 |
| Privately placed debentures |  |  | 1,991,735 |  | 2,029,419 |
| Loans convertible to equity securities |  |  | 212,831 |  | 84,150 |
|  |  |  | 109,360,242 |  | 52,565,389 |
| Allowances for loan losses |  |  | $(2,271,179)$ |  | $(1,826,700)$ |
| Present value discounts |  |  | $(59,104)$ |  | $(168,278)$ |
|  |  | W | 107,029,959 | W | 50,570,411 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Restructured loans due to commencement of workout plans or other similar restructuring programs at December 31, 2001 are as follows (in millions of Won):

|  | Settlements by issuance or grants of |  |  |  |  |  |  |  |  | Balances after Restructuring |  | Present Value Discounts |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balances before Restructuring | Exemption |  | Convertible Loans ${ }^{\text {(7) }}$ |  | Equity Securities |  | Convertible Bonds |  |  |  |  |  |
| Workout | W 1,124,539 | W | 36,448 | W | 28,135 | W | 346,155 | W | 142,029 | W | 571,772 | W | 34,318 |
| Court receivership | 206,738 |  | - |  | - |  | 29,150 |  | 1,098 |  | 176,490 |  | 20,644 |
| Court mediation | 148,580 |  | - |  | 10,108 |  | - |  | - |  | 138,472 |  | 4,142 |
|  | W 1,479,857 | W | 36,448 | W | 38,243 | W | 375,305 | W | 143,127 | W | 886,734 | W | 59,104 |

${ }^{(*)}$ The loans, or portions thereof, that are agreed to debt restructuring by issuance or grants of equity are separately classified as loans convertible into equity securities as of the agreement date. The loans convertible into equity securities are stated at the lower of nominal amount or the fair value of the to-be-converted equity interest. The difference between the nominal amount and the fair value of equity interest is adjusted in related allowance for loan losses. Loans convertible into equity securities to Hynix Semiconductor Inc. of W174,364 million and Seohan Corp. of w224 million are not included in the above schedule.

The maturities of loans as of December 31, 2001 are as follows (in millions of Won):

|  |  | Loans in Foreign | $\begin{aligned} & \text { Bills } \\ & \text { bought }{ }^{(9)} \end{aligned}$ | Credit card Accounts | Privately placed |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At December 31, 2001 | Loans in Won | Currencies |  |  | Call loans | Debentures | Other |  |
| Due in 90 days or less | W10,936,282 | W1,680,583 | W 808,695 | W3,940,920 | W1,679,628 | W 214,267 | * 736,860 | W 19,997,235 |
| Due atter 90 days through 180 days | 11,306,007 | 478,642 | 198,309 | 212,824 | - | 158,357 | 25,861 | 12,380,000 |
| Due after 180 days through 1 year | 24,434,152 | 170,497 | 13,181 | 476,979 | - | 663,843 | 67,954 | 25,826,606 |
| Due after 1 year through 2 years | 9,323,668 | 211,263 | 22,081 | 14,866 | - | 317,201 | 8,524 | 9,897,603 |
| Due after 2 years through 3 years | 22,255,838 | 371,818 | 6,855 | 9,591 | - | 319,882 | - | 22,963,984 |
| Due after 3 years through 4 years | 3,438,773 | 106,888 | 7,867 | 5,681 | - | 251,700 | 632 | 3,811,541 |
| Due after 4 years through 5 years | 2,915,063 | 246,674 | - | 2,833 | - | 58,300 | - | 3,222,870 |
| Thereafter | 10,088,986 | 907,872 | - | 42,529 | - | 8,185 | 212,831 | 11,260,403 |
|  | W94,698,769 | W4,174,237 | W1,056,988 | W4,706,223 | W1,679,628 | W1,991,735 | W1,052,662 | W109,360,242 |

${ }^{\text {(*) }}$ Bills bought in Won and Bills bought in foreign currencies
Loan risk concentrations by country as of December 31, 2001 are as follows (in millions of Won):

|  |  |  |  | oans in |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ans in Won |  | Currencies |  | Other | Total | Percentage (\%) |
| Korea | W | 94,698,769 | W | 3,177,867 | W | 10,459,388 | *108,336,024 | 99.06 |
| Southeast Asia |  | - |  | 369,330 |  | - | 369,330 | 0.34 |
| Russia |  | - |  | 131,284 |  | - | 131,284 | 0.12 |
| China |  | - |  | 115,031 |  | - | 115,031 | 0.11 |
| Japan |  | - |  | 83,544 |  | - | 83,544 | 0.08 |
| Other |  | - |  | 297,181 |  | 27,848 | 325,029 | 0.29 |
|  | W | 94,698,769 | W | 4,174,237 | W | 10,487,236 | W109,360,242 | 100.00 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Loan risk concentrations by industry as of December 31, 2001 are as follows (in millions of Won):

|  |  | Loans in |  | oans in |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Won | Fore | Currencies |  | Other | Total | Percentage (\%) |
| Manufacturing companies | W | 11,095,151 | W | 1,273,839 | W | 82,359 | * 12,451,349 | 27.92 |
| Financial institutions |  | 831,554 |  | 1,858,582 |  | 2,408,863 | 5,098,999 | 11.44 |
| Service companies |  | 2,531,579 |  | 58,293 |  | 37,782 | 2,627,654 | 5.89 |
| Other |  | 20,093,397 |  | 983,523 |  | 3,334,368 | 24,411,288 | 54.75 |
|  |  | 34,551,681 |  | 4,174,237 |  | 5,863,372 | 44,589,290 | 100.00 |
| Households |  | 60,147,088 |  | - |  | 4,623,864 | 64,770,952 |  |
|  | W | 94,698,769 | W | 4,174,237 | W | 10,487,236 | W109,360,242 |  |

Loan risk concentrations by customer as of December 31, 2001 are as follows (in millions of Won):

|  |  |  |  | ons in |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ans in Won | Fore | Currencies |  | Other | Total | Percentage (\%) |
| Industrial loans | W | 33,763,872 | W | 4,142,411 | W | 5,323,372 | * 43,229,655 | 39.53 |
| Household loans |  | 60,147,088 |  | - |  | 4,623,864 | 64,770,952 | 59.23 |
| Public and other loans |  | 787,809 |  | 31,826 |  | 540,000 | 1,359,635 | 1.24 |
|  | W | 94,698,769 | W | 4,174,237 | W | 10,487,236 | W109,360,242 | 100.00 |

## 7. Allowances for Loan Losses

As of December 31, 2001 and 2000, allowances for loan losses are as follows (in millions of Won):

| Allowance for | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans in Won | * | 1,509,863 | W | 1,094,602 |
| Loans in foreign currencies |  | 225,172 |  | 293,213 |
| Bills bought in Won and bills bought in foreign currencies |  | 97,269 |  | 61,854 |
| Payments on guarantees |  | 91,836 |  | 107,950 |
| Credit card accounts |  | 148,349 |  | 1,768 |
| Privately placed debentures |  | 97,394 |  | 163,086 |
| Loans convertible into equity securities |  | 65,198 |  | 56,661 |
| Loans sold |  | 21,099 |  | - |
| Suspense receivables |  | 8,224 |  | 4,119 |
| Other |  | 6,055 |  | 43,447 |
|  | W | 2,271,179 | W | 1,826,700 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

As of December 31, 2001, allowances for loan losses and credit risk classifications are as follows (in millions of Won):

|  |  | Normal | Precautionary |  | Substandard |  | Doubtful |  | Estimated Loss |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans in Won | Loan balance | W88,576,444 | W | 3,569,597 | W | 1,746,580 | W | 603,236 | W | 155,025 | W94,650,882 |
|  | Allowances | 442,702 |  | 122,046 |  | 371,936 |  | 418,154 |  | 155,025 | 1,509,863 |
|  | Percentage(\%) | 0.50 |  | 3.42 |  | 21.30 |  | 69.32 |  | 100.00 | 1.60 |
| Loans in foreign currencies | Loan balance | 3,315,126 |  | 432,161 |  | 305,196 |  | 88,269 |  | 25,219 | 4,165,971 |
|  | Allowances | 10,758 |  | 24,258 |  | 96,453 |  | 68,484 |  | 25,219 | 225,172 |
|  | Percentage(\%) | 0.32 |  | 5.61 |  | 31.60 |  | 77.59 |  | 100.00 | 5.41 |
| Bills bought ${ }^{(1)}$ | Loan balance | 946,100 |  | 13,911 |  | 2,189 |  | 88,513 |  | 5,536 | 1,056,249 |
|  | Allowances | 4,731 |  | 278 |  | 438 |  | 86,286 |  | 5,536 | 97,269 |
|  | Percentage(\%) | 0.50 |  | 2.00 |  | 20.01 |  | 97.48 |  | 100.00 | 9.21 |
| Payments on guarantees | Loan balance | 3,438 |  | 10,450 |  | 98,941 |  | 73,520 |  | 12,567 | 198,916 |
|  | Allowances | 17 |  | 209 |  | 19,991 |  | 59,052 |  | 12,567 | 91,836 |
|  | Percentage(\%) | 0.50 |  | 2.00 |  | 20.20 |  | 80.32 |  | 100.00 | 46.17 |
| Credit card accounts | Loan balance | 4,408,885 |  | 119,253 |  | 8 |  | 108,275 |  | 69,781 | 4,706,202 |
|  | Allowances | 22,044 |  | 2,385 |  | 2 |  | 54,137 |  | 69,781 | 148,349 |
|  | Percentage(\%) | 0.50 |  | 2.00 |  | 25.00 |  | 50.00 |  | 100.00 | 3.15 |
| $\mathrm{RP}^{\left({ }^{(2)}\right.}$ | Loan balance | 640,000 |  | - |  | - |  | - |  | - | 640,000 |
|  | Allowances | - |  | - |  | - |  | - |  | - | - |
|  | Percentage(\%) | - |  | - |  | - |  | - |  | - | - |
| Call loans | Loan balance | 1,679,628 |  | - |  | - |  | - |  | - | 1,679,628 |
|  | Allowances | - |  | - |  | - |  | - |  | - | - |
|  | Percentage(\%) | - |  | - |  | - |  | - |  | - | - |
| Privately placed debentures | Loan balance | 1,718,918 |  | 85,486 |  | 114,019 |  | 70,775 |  | 1,261 | 1,990,459 |
|  | Allowances | 8,595 |  | 9,063 |  | 22,804 |  | 55,671 |  | 1,261 | 97,394 |
|  | Percentage(\%) | 0.50 |  | 10.60 |  | 20.00 |  | 78.66 |  | 100.00 | 4.89 |
| Convertible loans ${ }^{(3)}$ | Loan balance | 4,286 |  | 174,364 |  | - |  | 34,181 |  | - | 212,831 |
|  | Allowances | 1,283 |  | 33,129 |  | - |  | 31,506 |  | - | 65,918 |
|  | Percentage(\%) | 29.93 |  | 19.00 |  | - |  | 92.17 |  | - | 30.97 |
| Total loans | Loan balance | W101,292,825 | W | 4,405,222 | W | 2,266,933 |  | 1,066,769 | W | 269,389 | * $109,301,138$ |
|  | Allowances | 490,130 |  | 191,368 |  | 511,624 |  | 773,290 |  | 269,389 | 2,235,801 |
|  | Percentage(\%) | 0.48 |  | 4.34 |  | 22.57 |  | 72.49 |  | 100.00 | 2.05 |
| Other allowances |  |  |  |  |  |  |  |  |  |  | 35,378 |
| Total allowances |  |  |  |  |  |  |  |  |  |  | W 2,271,179 |

The above amounts of loan balance are net of present value discounts.
(*1) Bills bought in Won and Bills bought in foreign currencies
(*2) Bonds purchased under resale agreements
(*3) Loans convertible into equity securities

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

For the years ended December 31, 2001 and 2000, the allowances for loan losses changed as follows (in millions of Won):

|  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: |
| Beginning Balance | $\mathbf{W}$ | $1,880,100$ |
| Increase due to: | $1,826,700$ |  |
| Provision for loan losses | 992,249 | 640,980 |
| Business combination with H\&CB | 969,078 | - |
| Collection of written-off loans | 97,123 | 65,456 |
| Troubled debt restructuring | 45,458 | - |
| Repurchase of loans sold | 3,404 | 16,190 |
| Change in exchange rates and other | 28,330 | 58,153 |
| Decrease due to: | $2,135,642$ | 780,779 |
| Written-off loans | $1,090,029$ | 558,480 |
| Sale of loans | 372,272 | 125,147 |
| Conversion of loans into equity securities | 164,422 | 53,788 |
| Exemption of loans | 36,675 | 11,916 |
| Set-off with present value discounts from troubled debt restructuring | 27,765 | 84,848 |
| Ending Balance | $1,691,163$ | 834,179 |

As of December 31, 2001, 2000 and 1999, the ratios of allowances for loan losses to loans are as follows (in millions of Won):

|  | 2001 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans(*) | W | 109,301,138 | W | 52,397,111 | W | 40,752,432 |
| Allowances for loan losses |  | 2,271,179 |  | 1,826,700 |  | 1,880,100 |
| Ratio (\%) |  | 2.08 |  | 3.49 |  | 4.61 |

${ }^{(*)}$ The above amounts of loans are net of present value discounts.

## 8. Guarantees and Acceptances

Guarantees and acceptances at December 31, 2001 and 2000 are summarized as follows (in millions of Won):

|  |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Guarantees and acceptances outstanding |  |  |  |  |  |
| Guarantees and acceptances in Won | - Guarantees on debentures | W | 6,124 | W | 5,772 |
|  | - Guarantees on loan collateral |  | 49,110 |  | 40,484 |
|  | - Guarantees on commercial bills |  | 230 |  | 42 |
|  | - Other |  | 205,331 |  | 236,849 |
|  |  |  | 260,795 |  | 283,147 |
| Guarantees and acceptances in foreign currencies | - Acceptances on letters of credit |  | 2,476,187 |  | 1,845,916 |
|  | - Acceptances for letters of guarantee for importers |  | 73,267 |  | 58,642 |
|  | - Guarantees for performance |  | 177,278 |  | 200,104 |
|  | - Guarantees for bid |  | 744 |  | 840 |
|  | - Guarantees for borrowings |  | 29,028 |  | 32,766 |
|  | - Guarantees for repayment of advances |  | 2,440 |  | 2,755 |
|  | - Other |  | 502,231 |  | 611,798 |
|  |  |  | 3,261,175 |  | 2,752,821 |
| Contingent guarantees and acceptances |  |  | 3,521,970 |  | 3,035,968 |
|  | - Letters of credit |  | 1,310,984 |  | 1,014,843 |
|  | - Other |  | 58,739 |  | 168,590 |
|  |  |  | 1,369,723 |  | 1,183,433 |
|  |  | W | 4,891,693 | W | 4,219,401 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

At December 31, 2001 the allowances for losses from guarantees and acceptances outstanding according to credit risk classifications are as follows (in millions of Won):

|  | Normal | Precautionary |  | Substandard |  | Doubtful |  | Estimated Loss |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Guarantees and acceptances in Won |  |  |  |  |  |  |  |  |  |  |  |
| Balance | * 246,359 | W | 11,660 | W | 2,761 | W | 15 | W | - | W | 260,795 |
| Allowance | - |  | - |  | 552 |  | 8 |  | - |  | 560 |
| Ratio (\%) | - |  | - |  | 20.0 |  | 53.3 |  | - |  | 0.2 |
| Guarantees and acceptances in foreign currencies |  |  |  |  |  |  |  |  |  |  |  |
| Balance | 3,093,024 |  | 114,533 |  | 4,297 |  | 30,890 |  | 18,431 |  | 3,261,175 |
| Allowance | - |  | - |  | 859 |  | 23,973 |  | 18,431 |  | 43,263 |
| Ratio (\%) | - |  | - |  | 20.0 |  | 77.6 |  | 100.0 |  | 1.3 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Balance | * 3,339,383 | * | 126,193 | W | 7,058 | W | 30,905 | * | 18,431 | * | 3,521,970 |
| Allowance | - |  | - |  | 1,411 |  | 23,981 |  | 18,431 |  | 43,823 |
| Ratio (\%) | - |  | - |  | 20.0 |  | 77.6 |  | 100.0 |  | 1.2 |

The allowance ratios to guarantees and acceptances outstanding as of December 31, 2001, 2000 and 1999 are as follows (in millions of Won):

|  | 2001 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Guarantees and acceptances outstanding | W | 3,521,970 | W | 3,035,968 | W | 2,147,273 |
| Allowances for losses from guarantees and acceptances outstanding |  | 43,823 |  | 37,331 |  | 28,431 |
| Ratio (\%) |  | 1.24 |  | 1.23 |  | 1.32 |

For the years ended December 31, 2001 and 2000, the allowances for losses from guarantees and acceptances outstanding changed as follows (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | W | 37,331 | W | 28,431 |
| Increase due to the business combination with $\mathrm{H} \& \mathrm{CB}$ |  | 14,943 |  | - |
| Additional allowance |  | - |  | 8,900 |
| Reversal of allowance |  | $(8,790)$ |  | - |
| Changes in foreign exchange rates |  | 339 |  | - |
| Ending balance | W | 43,823 | W | 37,331 |

The guarantees and acceptances as of December 31, 2001 are to Korean customers.
The guarantees and acceptances risk concentration by industry as of December 31, 2001 are as follows (in millions of Won):

|  | Guarantees and |  | Contingent Guarantees and |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Acceptances Outstanding |  | Acceptances |  |  |  |  |
|  | Balance | Percentage(\%) | Balance | Percentage(\%) | Balance | Percentage(\%) |  |
|  |  |  |  |  |  |  |  |
| Manufacturing | $2,502,022$ | 71.04 | $W$ | 895,102 | 65.35 | $W 3,397,124$ | 69.45 |
| Finance | 104,049 | 2.95 | 43,296 | 3.16 | 147,345 | 3.01 |  |
| Wholesale \& retail | 211,200 | 6.00 | 39,617 | 2.89 | 250,817 | 5.13 |  |
| Other | 704,699 | 20.01 | 391,708 | 28.60 | $1,096,407$ | 22.41 |  |
|  | $W 3,521,970$ | 100.00 | $W 1,369,723$ | 100.00 | $W 4,891,693$ | 100.00 |  |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The guarantees and acceptances risk concentration by customer as of December 31, 2001 are as follows (in millions of Won):

|  | Guarantees and Acceptances Outstanding |  | Contingent Guarantees and Acceptances |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | Percentage(\%) | Balance | Percentage(\%) | Balance | Percentage(\%) |
| Industrial | * 3,520,581 | 99.96 | * 1,369,723 | 100.00 | * 4,890,304 | 99.97 |
| Household | - | - | - | - | - | - |
| Public and other | 1,389 | 0.04 | - | - | 1,389 | 0.03 |
|  | W 3,521,970 | 100.00 | W 1,369,723 | 100.00 | W 4,891,693 | 100.00 |

Credit related derivatives included in the other foreign currency guarantees are as follows (in thousands of US Dollars):

|  | Counter-party | Guaranteeing Asset | Guarantee Amounts |
| :--- | :--- | :--- | ---: |
| Credit Default Swap | Morgan Guarantee Trust | Green Cross convertible bonds | USD |
| Credit Linked Note | Macquarie Bank | Korea Development Bank FRN |  |
|  |  |  | USD |

## 9. Fixed Assets

Property and equipment at December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | 2001 |  |  | 2000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition Cost | Accumulated Depreciation | Net Carrying Value | Acquisition Cost | Accumulated Depreciation | Net Carrying Value |
| Land | W 1,168,322 | W | * 1,168,322 | \# 736,348 | W | \# 736,348 |
| Buildings and structures | 800,337 | 89,783 | 710,554 | 510,499 | 76,819 | 433,680 |
| Leasehold improvements | 57,035 | 29,616 | 27,419 | 29,846 | 23,623 | 6,223 |
| Equipment and vehicles | 678,816 | 361,102 | 317,714 | 466,409 | 383,244 | 83,165 |
| Constructions in progress | 5,774 | - | 5,774 | 5,440 | - | 5,440 |
|  | W 2,710,284 | W 480,501 | W 2,229,783 | W 1,748,542 | W 483,686 | W 1,264,856 |

In accordance with the General Banking Act, the Bank may only own business-purpose real property within its own equity capital amount.
In accordance with the Bank's regulations, all Bank's property and equipment, other than those personal properties valued under W1,000 thousand, are covered by insurance policies of W954,656 million and W536,222 million as of December 31, 2001 and 2000, respectively. All vehicles are covered by legal and general insurance policies.
Intangible assets include trademark rights, communication related utility rights, lease premiums, and goodwill of W692,050 million due to the business combination with $\mathrm{H} \& \mathrm{CB}$.

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Intangible assets and foreclosed assets as of December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | Intangible Assets |  |  |  | Foreclosed Assets |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| Acquisition cost | W | 692,390 | W | 674 | W | 4,294 | W | 8,561 |
| Valuation allowances |  | - |  | - |  | $(1,996)$ |  | $(1,965)$ |
| Net carrying value | W | 692,390 | W | 674 | W | 2,298 | W | 6,596 |

Total Government-posted price of land for tax imposition and compensation for confiscation as of December 31, 2001 and 2000 are as follows (in millions of Won):

|  | Book Value |  |  |  | Government-posted Price |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| Lands included in tangible assets Lands included in foreclosed assets | * | 1,168,322 | W | 736,348 | W | 976,511 | * | 609,750 |
|  |  | 4,253 |  | 8,520 |  | 13,492 |  | 5,543 |
|  | W | 1,172,575 | W | 744,868 | W | 990,003 | W | 615,293 |

## 10. Derivatives

The Bank's derivative instruments are divided between hedge derivatives and trading derivatives based on the purpose of the transaction. The Bank enters into hedge transactions mainly for the purposes of hedging fair value risks related to its assets. Trading derivatives include future contracts, forward contracts, swaps, and options entered into by the Bank to gain profit from short-term fluctuations of the underlying variable of the instruments. Also, trading derivatives include those with the Bank's customers and the related hedging derivatives.

Hedge derivatives comprise mainly interest rate swaps to hedge the fair value change of foreign available-for-sale investment securities arising from the interest rate risk. The counter-parties of these hedge derivatives are foreign financial institutions except for Korea Development Bank. Some hedge purpose transactions do not qualify for hedge accounting and are thus accounted for as trading derivatives. These transactions include the hedge relationships where the hedged item is an asset or liability that is remeasured with the changes in fair value attributable to the hedged risk reported currently in earnings or where the hedged item cannot be specifically identified.

The notional amounts outstanding for derivative contracts as of December 31, 2001 and 2000 are as follows (in millions of Won):

|  | Notional Amounts |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  |  |  | 2000 |  |  |  |  |
|  | Trading |  | Hedge | Total | Trading |  | Hedge |  | Total |
| Currency related |  |  |  |  |  |  |  |  |  |
| - Forward | W 8,872,229 | W | - | W 8,872,229 | W 8,907,274 | W | - | W | 8,907,274 |
| - Currency swap | 2,675,389 |  |  | 2,675,389 | 1,027,790 |  | 41,180 |  | 1,068,970 |
| - Future | 620,018 |  | - | 620,018 | 1,130,203 |  | - |  | 1,130,203 |
| - Currency option bought | 2,652 |  |  | 2,652 | 13,147 |  | - |  | 13,147 |
| - Currency option sold | 5,304 |  | - | 5,304 | 56,601 |  | - |  | 56,601 |
|  | 12,175,592 |  | - | 12,175,592 | 11,135,015 |  | 41,180 |  | 11,176,195 |
| Interest related |  |  |  |  |  |  |  |  |  |
| - Forward | - |  | - | - | 40,000 |  | - |  | 40,000 |
| - Swap | 9,033,522 |  | 716,236 | 9,749,758 | 4,004,600 |  | 565,610 |  | 4,570,210 |
| - Future | 359,203 |  | - | 359,203 | 69,284 |  | - |  | 69,284 |
|  | 9,392,725 |  | 716,236 | 10,108,961 | 4,113,884 |  | 565,610 |  | 4,679,494 |
| Other | 44,772 |  | - | 44,772 | 1,890 |  | - |  | 1,890 |
|  | W21,613,089 | W | 716,236 | W22,329,325 | W15,250,789 | W | 606,790 |  | 15,857,579 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Derivative valuation as of December 31, 2001 is as follows (in millions of Won):

|  | Valuation Gains / Losses (P/L) |  |  |  |  |  | Fair Value (B/S) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Trading |  | Hedge |  | Total |  | Asset |  | Liability |  |
| Currency related |  |  |  |  |  |  |  |  |  |  |
| - Forward | W | $(34,467)$ | W | - | W | $(34,467)$ | W | 92,648 | W | 129,574 |
| - Currency swap |  | $(17,895)$ |  | - |  | $(17,895)$ |  | 143,518 |  | 72,455 |
| - Currency option bought |  | 78 |  | - |  | 78 |  | 78 |  | - |
| - Currency option sold |  | (99) |  | - |  | (99) |  | 28 |  | 127 |
| Interest related |  | 882 |  | $(12,561)$ |  | $(11,679)$ |  | 42,263 |  | 70,018 |
| Other |  | (12) |  | - |  | (12) |  | 358 |  | 12 |
|  | W | $(51,513)$ | W | $(12,561)$ | W | $(64,074)$ | W | 278,893 | W | 272,186 |

## 11. Other Assets

Other assets at December 31, 2001 and 2000 comprise the following (in millions of Won):

| Guarantee deposits paid | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| :--- | ---: | ---: |
| Accounts receivable | $1,178,742$ | $\mathbf{W}$ |
| Accrued income | $1,539,076$ | 621,552 |
| Payments in advance | 984,379 | $1,099,697$ |
| Prepaid expenses | 104,113 | 67,932 |
| Deferred tax assets (Note 26) | 26,684 | 23,501 |
| Derivative assets | 119,444 | 190,303 |
| Unsettled exchange assets | 278,893 | 500,078 |
| Loans to trust accounts | $1,490,602$ | 169,300 |
| Other | 267,334 | 263,286 |
|  | 29,127 | 20,811 |

## 12. Deposits

Deposits at December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | Annual Interest (\%) | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | :---: | ---: | ---: |
| Deposits in Won |  |  |  |
| Demand deposits |  |  |  |
| - Current deposits | - | $W$ | 272,350 |
| - Household deposits | $\mathbf{W}$ | 141,545 |  |
| - Temporary deposits | 0.5 | $6,118,716$ | 316,185 |
| - Passbook deposits | - | $3,825,722$ | $1,859,445$ |
| - Public fund deposits | 0.5 | 172,215 | $1,819,298$ |
| - Other | - | 4,590 | 37,488 |
|  |  | $10,824,005$ | $4,173,966$ |
| Time deposits and savings deposits | $3.5-5.35$ | $54,665,800$ | $26,751,040$ |
| - Time deposits | $4.2-5.25$ | $1,601,703$ | 629,223 |
| - Installment savings deposits | 8.50 | 2,670 | 295 |
| - Savings deposits for money sum | $0.5-5.13$ | 66,391 | - |
| - Time and savings deposits for non-resident in won |  |  | - |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

|  | Annual Interest (\%) | 2001 |  |  | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - General saving deposits | 0.5-1.5 |  | 20,165,895 |  | 10,321,486 |
| - Unrestricted corporate savings deposits | 0.5 |  | 6,269,451 |  | 3,167,390 |
| - Long term savings for employees | 8.5-12.0 |  | 473,432 |  | 441,914 |
| - Long term housing savings | 5.65 |  | 345,061 |  | 31,123 |
| - Long term savings for households | 5.5-11.0 |  | 3,160,122 |  | 1,571,094 |
| - Employee preferential savings deposits | 5.35 |  | 2,330,304 |  | 581,876 |
| - Housing savings deposits for employees | 8.5-11.5 |  | 106 |  | 39 |
| - Mutual installment deposits | 3.5-5.25 |  | 8,871,193 |  | 5,521,161 |
| - Housing installment deposits | 4.65-5.25 |  | 4,128,489 |  | 204,111 |
|  |  |  | 102,080,617 |  | 49,220,752 |
|  |  |  | 112,904,622 |  | 53,394,718 |
| Deposits in foreign currencies |  |  |  |  |  |
| Demand deposits |  |  |  |  |  |
| - Current deposits | - |  | 28,494 |  | 15,738 |
| - Temporary deposits | 0.0-2.0 |  | 411,754 |  | 276,659 |
| - Notice deposits | 0.7-10.0 |  | 11,945 |  | 29,357 |
| - Passbook deposits | - |  | 4,088 |  | 3,270 |
|  |  |  | 456,281 |  | 325,024 |
| Time deposits and savings deposits |  |  |  |  |  |
| - Time deposits | 0.7-10.0 |  | 644,532 |  | 374,846 |
| - Other | - |  | 1,813 |  | 2,610 |
|  |  |  | 646,345 |  | 377,456 |
|  |  |  | 1,102,626 |  | 702,480 |
| Certificates of deposit | 4.0-4.5 |  | 1,154,056 |  | 2,424,947 |
|  |  | W | 115,161,304 | W | 56,522,145 |

The maturities of deposits as of December 31, 2001 are as follows (in millions of Won):

| At December 31, 2001 | Deposits in Won |  | Deposits in Foreign Currencies |  | Certificates of Deposit |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due in 90 days or less | W | 58,973,971 | W | 872,882 | W | 912,073 | W | 60,758,926 |
| Due after 90 days through 180 days |  | 13,642,338 |  | 93,531 |  | 77,254 |  | 13,813,123 |
| Due after 180 days through 1 year |  | 18,489,238 |  | 58,820 |  | 164,729 |  | 18,712,787 |
| Due after 1 year through 2 years |  | 8,932,918 |  | 12,903 |  |  |  | 8,945,821 |
| Due after 2 years through 3 years |  | 4,051,327 |  | 602 |  | - |  | 4,051,929 |
| Due after 3 years through 4 years |  | 8,049,996 |  | 63,875 |  | - |  | 8,113,871 |
| Due after 4 years through 5 years |  | 521,878 |  | - |  | - |  | 521,878 |
| Thereafter |  | 242,956 |  | 13 |  | - |  | 242,969 |
|  | W | 112,904,622 | W | 1,102,626 | W | 1,154,056 |  | 15,161,304 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 13. Borrowings

Borrowings as of December 31, 2001 and 2000 comprise the following (in millions of Won):

| Annual Interest (\%) |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings in Won |  |  |  |  |  |
| Borrowings from the Bank of Korea |  |  |  |  |  |
| - Security collateralized borrowings | 2.50 | W | 1,269,155 | W | 589,986 |
| - Other | 5.00-8.00 |  | 1,008 |  | 4,466 |
|  |  |  | 1,270,163 |  | 594,452 |
| Borrowings from the government |  |  |  |  |  |
| - Borrowings from public finance | 4.70-5.50 |  | 362,508 |  | 89,165 |
| - Other | 0.0-8.30 |  | 626,654 |  | 451,152 |
|  |  |  | 989,162 |  | 540,317 |
| Borrowings from banking institutions |  |  |  |  |  |
| - Debenture funds for development of small to medium industries | S 8.55-9.55 |  | 398,637 |  | 220,243 |
| - Other borrowings from domestic banks | 4.75-5.50 |  |  |  | 185,987 |
|  |  |  | 398,637 |  | 406,230 |
| Borrowings from National Housing Fund | 8.00 |  | 9,637 |  |  |
| Borrowings from non-banking financial institutions |  |  |  |  |  |
| - Borrowings from the government | 4.00 |  | 4,831 |  | 473 |
| - Subordinated borrowings | 9.00-11.84 |  | 25,000 |  | 425,000 |
| - Other finance borrowings | 5.59-6.52 |  | 680,000 |  | 123,333 |
|  |  |  | 709,831 |  | 548,806 |
| Other borrowings |  |  |  |  |  |
| - Development funds for regional small to medium industries | 2.20-5.70 |  | 435,809 |  | 395,788 |
| - Promotion funds for small to medium industries | 5.50-6.25 |  | 723,953 |  | 584,058 |
| - Other | 3.00-7.30 |  | 110,637 |  | 165,125 |
|  |  |  | 1,270,399 |  | 1,144,971 |
|  |  |  | 4,647,829 |  | 3,234,776 |
| Borrowings denominated in foreign currencies |  |  |  |  |  |
| Borrowings from domestic banks | 0.3-4.24 |  | 652,591 |  | 620,079 |
| Borrowings from foreign banks | 0.9-5.63 |  | 1,795,225 |  | 1,015,466 |
| Borrowings from other financial institutions | 0.46-2.0 |  | 148,181 |  | 175,889 |
|  |  |  | 2,595,997 |  | 1,811,434 |
| Bonds sold under repurchase agreements | 2.50-7.55 |  | 2,959,897 |  | 232,975 |
| Bills sold | 4.10-4.50 |  | 79,443 |  | 1,161,546 |
| Due to the Bank of Korea denominated in foreign currencies | - |  | 126,501 |  | 265,677 |
| Call money |  |  |  |  |  |
| - Won | 3.50-3.85 |  | 1,854,200 |  | 178,743 |
| - Foreign currencies | 0.58-2.38 |  | 292,185 |  | 178,743 |
| - Inter-banks reconciliation fund | - |  | - |  | 181,122 |
|  |  |  | 2,146,385 |  | 359,865 |
|  |  | W | 12,556,052 | W | 7,066,273 |

The details of subordinated borrowings as of December 31, 2001 are as follows (in millions of Won):

|  | Date of <br> Contract | Annual Interest (\%) | Amount |  | Maturity | Conditions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Korea Life Insurance Co. Ltd. | 1996.12. 31 | 9.00 | W | 10,000 | 2006.12. 31 | Monthly interest |
| Korea Life Insurance Co. Ltd. | 1996. 12.31 | 11.84 |  | 10,000 | 2006.12. 31 | Monthly interest in advance |
| Korea Life Insurance Co. Ltd. | 1996.12. 31 | 10.00 |  | 5,000 | 2006.12. 31 | Annual interest |
|  |  |  | W | 25,000 |  |  |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The maturities of the borrowings as of December 31, 2001 are as follows (in millions of Won):

| At December 31, 2001 | Foreign |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Won | Currencies | Other | Total |
| Due in 90 days or less | * 1,377,664 | * 784,249 | * 3,725,452 | * 5,887,365 |
| Due after 90 days through 180 days | 212,870 | 701,351 | 469,429 | 1,383,650 |
| Due after 180 days through 1 year | 821,941 | 214,226 | 1,117,230 | 2,153,397 |
| Due after 1 year through 2 years | 559,611 | 414,179 | 115 | 973,905 |
| Due after 2 years through 3 years | 500,264 | 133,395 | - | 633,659 |
| Due after 3 years through 4 years | 383,384 | 116,203 |  | 499,587 |
| Due after 4 years through 5 years | 243,282 | 112,429 | - | 355,711 |
| Thereafter | 548,813 | 119,965 | - | 668,778 |
|  | W 4,647,829 | * 2,595,997 | W 5,312,226 | W 12,556,052 |

## 14. Debentures

Debentures as of December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | Annual Interest (\%) | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debentures in Won |  |  |  |  |  |
| Subordinated debentures | 6.34-16.00 | W | 3,634,357 | W | 1,498,702 |
| Discounted debentures | 4.12-10.54 |  | 2,208,599 |  | 1,572,000 |
| Coupon debentures | 4.83-11.70 |  | 1,077,379 |  | 1,817,937 |
| Compound interest debentures | 4.83-16.28 |  | 857,823 |  | 222,401 |
|  |  |  | 7,778,158 |  | 5,111,040 |
| Discounts on debentures | 2.58-3.83 |  | $(71,758)$ |  | $(90,040)$ |
|  |  |  | 7,706,400 |  | 5,021,000 |
| Debentures denominated in foreign currencies |  |  | 1,376,429 |  | 1,663,648 |
| Discounts on debentures |  |  | $(6,801)$ |  | $(9,706)$ |
|  |  |  | 1,369,628 |  | 1,653,942 |
|  |  | W | 9,076,028 | W | 6,674,942 |

As of December 31, 2001, debentures in Won comprise the following:

|  | Issue Date | Billions of Won | Annual Interest (\%) | Maturity |
| :---: | :---: | :---: | :---: | :---: |
| Non-subordinated |  |  |  |  |
| Fixed rate | 1999.05.28 | W 300 | 8.05 | 2002.05.28 |
|  | 1999.06.28 | 100 | 7.65 | 2002.06.28 |
|  | 1999.07.28 | 900 | 7.88 | 2002.07.28 |
|  | 2000.11.28 | 2,000 | 7.01 | 2003.11.28 |
|  | 2000.12.28 | 1,600 | 7.01 | 2003.12.28 |
|  | 2001.01.28 | 3,700 | 5.48-6.10 | 2002.01.28 |
|  | 2001.02.28 | 2,300 | 5.12-5.48 | 2002.02.28 |
|  | 2001.02.28 | 800 | 5.48 | 2004.02.28 |
|  | 2001.03.28 | 1,300 | 5.12 | 2002.03.28 |
|  | 2001.05.28 | 100 | 5.12 | 2002.05.28 |
|  | 2001.06.28 | 3,100 | 5.12 | 2002.06.28 |
|  | 2001.06.28 | 2,300 | 5.87 | 2004.06.28 |
|  | 2001.07.28 | 3,000 | 5.12 | 2002.07.28 |
|  | 2001.07.28 | 600 | 5.82-5.87 | 2004.07.28 |
|  | 2001.08.28 | 1,900 | 4.85 | 2002.08.28 |
|  | 2001.08.28 | 600 | 5.82 | 2004.08.28 |
|  | 2001.10.28 | 500 | 4.21 | 2002.10.28 |
|  | - | 16,323 | 4.12-10.57 | - |
| Sold over the counter | 1989.08-2000.09 | 16 | 6.28-16.28 | 1990.11-2005.03 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

|  | Issue Date | Billions of Won | Annual Interest (\%) | Maturity |
| :--- | :---: | :---: | :---: | :---: |
| Subordinated |  |  |  |  |
| Floating rate | 1997.12 .24 | $W$ | 5,723 | 7.34 |
|  | 1998.12 .29 | 2,212 | 6.34 | 2003.03 .31 |
| Fixed rate | 1998.12 .29 | 883 | 7.34 | 2004.03 .31 |
|  | 1997.12 .26 | 400 | 15.30 | 2004.03 .31 |
|  | 1997.12 .29 | 1,000 | 16.00 | 2002.12 .26 |
| Sold over the counter | 1998.06 .18 | 600 | 15.66 | 2004.01 .05 |
|  | 1998.06 .23 | 1,749 | 15.02 | 2003.07 .18 |
|  | $1997.01-08$ | 1,051 | $11.04-15.66$ | 2003.11 .15 |
|  | 2000.03 .27 | 2,000 | 9.65 | 2005.03 .27 |
|  | 2000.06 .28 | 2,540 | $9.04-9.10$ | 2006.01 .28 |
|  | 2000.09 .27 | 3,000 | 8.99 | 2006.01 .27 |
|  | 2000.09 .28 | 1,500 | $8.79-8.85$ | 2006.01 .28 |
|  | 2000.11 .28 | 1,000 | $8.65-8.71$ | 2006.02 .28 |
|  | 2000.11 .28 | 1,620 | $9.57-9.65$ | 2010.11 .28 |
|  | 2000.12 .27 | 2,000 | 8.71 | 2006.01 .27 |
|  | 2001.05 .28 | 2,000 | $7.60-7.65$ | 2007.02 .28 |
|  | 2001.06 .27 | 1,600 | 7.68 | 2008.03 .27 |
|  | 2001.06 .27 | 2,175 | 7.86 | 2009.03 .27 |
|  | 2001.08 .28 | 1,000 | $6.69-6.73$ | 2007.08 .28 |

As of December 31, 2001, debentures denominated in foreign currencies comprise the following:

|  | Issue Date | Thousands of Dollar |  | Annual Interest(\%) | Maturity | Listings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-subordinated |  |  |  |  |  |  |
| Floating rate | 1997.09.19 | USD | 100,000 | 2.77 | 2002.09.19 | London |
|  | 1997.10.30 | USD | 33,340 | 3.18 | 2002.10.30 | Not listed |
|  | 2000.03.09 | USD | 200,000 | 2.98 | 2002.03.11 | Not listed |
|  | 2000.03.22 | USD | 20,000 | 2.98 | 2002.03.22 | Not listed |
|  | 2000.03.24 | USD | 100,000 | 2.98 | 2003.03.24 | Not listed |
|  | 2000.04.10 | USD | 61,500 | 2.93 | 2003.04.10 | Not listed |
|  | 2000.04.10 | USD | 40,000 | 3.13 | 2003.04.10 | Not listed |
|  | 2000.06.02 | USD | 10,000 | 3.28 | 2003.06.02 | Not listed |
|  | 2000.08.10 | USD | 16,500 | 2.73 | 2002.08.12 | Not listed |
|  | 2000.08.10 | USD | 12,500 | 2.88 | 2003.08.11 | Not listed |
| Fixed rate | 2000.04.20 | SGD | 100,000 | 5.00 | 2003.04.20 | Not listed |
| Subordinated |  |  |  |  |  |  |
| Floating rate | 1996.12.30 | USD | 190,000 | 2.58-3.83 | 2006.12.30 | Luxembourg |
| Convertible bond ("CB") | 1999.06.14 | USD | 200,000 | 3.00 | 2005.06.14 | Not listed |
| USD Equivalent (in thousands of USD) |  | USD | 1,037,953 |  |  |  |
| KRW Equivalent (in millions of Won) |  | W | 1,376,429 |  |  |  |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The Bank is authorized by the banking supervisory regulation to issue debentures amounting up to $300 \%$ of its equity. However, the debentures that are succeeded from the merger with KLB, on December 31, 1998, and the issuance of new debentures for the repayment of the debentures from KLB are excluded from the $300 \%$ of equity restrictions that would apply to other debenture issuances.

Among the debentures in foreign currencies, the subordinated debenture series issued during 1996 have annual call redemption options which can be exercised on or after 5 years from the issuance dates.

USD 10,000 thousand of the Bank's own debentures in foreign currencies reacquired by the Bank are deducted from debentures series issued on December 30, 1996.

The conversion terms of the subordinated convertible bonds outstanding in the debentures in foreign currencies are as follows:

|  | Fixed Rate Subordinated CB |  |
| :--- | :--- | ---: |
| Face value | USD | 200 million |
| Issue price | USD | 200 million |
| Book value | $265,220,000,000$ |  |
| Conversion price | Common stock |  |
| Conversion stock | $1999.7 .14 \sim 2005.5 .14$ |  |
| Convertible period | USD1 : Whare |  |
| Conversion exchange rate | Fully redeemed at maturity |  |
| Method of redemption |  |  |

On July 18, 2001, International Financing Corporation converted USD 25 million of floating rate subordinated CBs at $\mathbf{W 8 , 8 2 2}$ per share (See Note 18).

The maturities of debentures as of December 31, 2001 are as follows (in millions of Won):

| At December 31, 2001 | Won |  | Foreign Currencies |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due in 90 days or less | W | 2,362,441 | * | 291,742 | W | 2,654,183 |
| Due after 90 days through 180 days |  | 360,060 |  | - |  | 360,060 |
| Due after 180 days through 1 year |  | 670,220 |  | 198,703 |  | 868,923 |
| Due after 1 year through 2 years |  | 1,324,312 |  | 368,805 |  | 1,693,117 |
| Due after 2 years through 3 years |  | 866,570 |  | - |  | 866,570 |
| Due after 3 years through 4 years |  | 201,000 |  | 265,220 |  | 466,220 |
| Due after 4 years through 5 years |  | 1,003,975 |  | 251,959 |  | 1,255,934 |
| Thereafter |  | 989,580 |  | - |  | 989,580 |
|  | W | 7,778,158 | W | 1,376,429 | W | 9,154,587 |

## 15. Accrued Retirement Benefits

The movements in accrued retirement benefits for the year ended December 31, 2001 are as follows (in millions of Won):

|  | Beginning <br> Balance |  | Amounts Provided |  | Amounts <br> Paid Out |  | Amounts <br> Substituted |  | Transfer due to Consolidation |  | Ending <br> Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retained retirement benefits Contributed retirement benefits Total accrued retirement benefits Contribution to National Pension Fund Contribution to pension funds | W | 163,341 | W | 88,966 | W | 440,468 | W | 207,399 | * | 2,735 | W | 21,973 |
|  |  | 396,000 |  | 23,400 |  | 188,601 |  | $(207,399)$ |  | 5,014 |  | 28,414 |
|  |  | 559,341 |  | 112,366 |  | 629,069 |  | - |  | 7,749 |  | 50,387 |
|  |  | $(24,950)$ |  |  |  | $(24,927)$ |  |  |  | (10) |  | (33) |
|  |  | - |  | $(212,001)$ |  | $(188,601)$ |  |  |  | $(5,014)$ |  | $(28,414)$ |
|  | W | 534,391 | W | $(99,635)$ | W | 415,541 | W | - | W | 2,725 | W | 21,940 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The Bank paid out total W667,994 million of retirement benefits including special payments of $\mathbf{W} 38,925$ million for early retirement benefit program during the year ended December 31, 2001.

Contributed retirement benefits are approximately $56.39 \%$ of total accrued retirement benefits as of December 31, 2001. The contributed retirement benefits comprise balances with Korea Life Insurance Co., Ltd. and other three life insurance companies for the pension fund deposits that grant the payment rights to its employees.

## 16. Other Liabilities

Other liabilities at December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: |
| Accrued retirement benefits (Note 15) |  |  |
| Allowance for loss on acceptances and guarantees (Note 8) | 21,940 | W |
| Due to trust accounts | 43,823 | 37,391 |
| Accounts payable | $1,666,520$ | $1,044,678$ |
| Accrued expenses | $1,398,890$ | $1,104,124$ |
| Advance from customers | $4,736,583$ | $2,482,624$ |
| Unearned income | 106,570 | 70,777 |
| Withholding taxes | 148,693 | 131,851 |
| Guarantee deposits received | 140,185 | 191,600 |
| Derivative liabilities (Note 10) | 154,248 | 88,679 |
| Unsettled domestic exchange transaction | 272,186 | 744,687 |
| Due to agencies | $1,473,480$ | 188,173 |
| Other allowances) | 705,727 | 320,574 |
| Giro accounts | 6,510 | - |
| Other | 254,146 | 35,289 |
|  | 87,375 | 26,914 |

${ }^{(*)}$ The Bank provided other allowances for the possible losses in relation to the combination with $\mathrm{H} \& \mathrm{CB}$ overseas branches.

## 17. Commitments and Contingencies

As of December 31, 2001, there are 206 pending legal actions against the Bank amounting to $W 75,809$ million. Management believes that these actions are without merit and that the ultimate liability, if any, will not materially affect the Bank's financial position.

The Bank has credit line and commitments to purchase commercial paper with asset securitization companies. Under these commitments, the Bank provides money, in case of temporary fund shortage, for the interest and principal repayment of these companie' senior bonds within the contracted term and amounts. As of December 31, 2001, the aggregate committed credit line amount totals $\mathbf{W 4} 433,400$ million and $\# 29,176$ million is outstanding under these commitments. Also, the Bank entered into arrangements to purchase $\$ 189,000$ million of commercial paper issued by the securitization companies. The Bank has arranged various methods to provide for losses on these credit line commitments including payment guarantees, repurchase contracts, surety certificate guarantees, and cash retention.

Pursuant to asset securitization plans, the Bank sold loans of $W 150,149$ million (relevant allowances for loan losses of $W 38,738$ million), W115,873 million (relevant allowances for loan losses of $W 55,919$ million), $W 568,221$ million (relevant allowances for loan losses of W273,777 million) to Kook 4th-ABS Specialty Co., Ltd., Kook 5th-ABS Specialty Co., Ltd., and Kook 6th-ABS Specialty Co., Ltd. in April, October and December 2001, respectively. In relation to these sales, the Bank recognized related losses of $\# 15,794$ million, W22,354 million and $W 79,972$ million, respectively. The related contracts for asset securitization stipulate the Bank's performance of warranty liability for loans sold to Kook 6th-ABS Specialty Co., Ltd, Jooeun 3rd-ABS Specialty Co., Ltd., Jooeun 4th-ABS Specialty Co., Ltd., and Jooeun 5th-ABS Specialty Co., Ltd. (collectively "Specialty Co.") when underlying loans are delinquent for certain period of time or go into default. Accordingly, the Bank bears possible liabilities for collateral performance toward the Specialty Co. within the limits of W72,000 million, W3,326 million, and W27,372 million, and $\# 66,500$, respectively, as of December 31, 2001. No adjustments have been made in the accompanying financial statements related to such uncertainties.

As of December 31, 2001, the Bank provides an allowance of $\mathbf{W 2 1 , 1 0 2}$ million for estimated losses from repurchase of not yet repurchased loans sold to KAMCO (See Note 7).

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

The Bank, under the Mutual Savings \& Finance Company Act, is liable for the payment of the deposits of Orange Mutual Savings \& Finance Co., Ltd. and Bukook Mutual Savings \& Finance Co., Ltd., previously the Bank's subsidiaries but which were sold during 1999, if they enter into bankruptcy within 3 years of sale. The payment liability is limited to the deposit amounts as of the date of sale. As of December 31, 2001, Orange Mutual Savings \& Finance Co., Ltd. is under suspended operations and the customers' deposits were paid out by the KDIC under the Depositor Protection Act. The Bank estimates the maximum loss of $W 11,529$ million in relation to the advanced payments to customers by KDIC. No adjustments have been made in the accompanying financial statements related to such uncertainties.

On January 13, 2000, the Bank and Jooeun Leasing Co., Ltd. ("Jooeun Leasing"), a subsidiary of the Bank, entered into a memorandum of understanding with other creditors of Jooeun Leasing, whereby the Bank and other creditors agreed on detailed terms of the debt-restructuring plan for Jooeun Leasing. As of December 31, 2001, Jooeun Leasing is under restructuring process and the Bank's total loans to Jooeun Leasing are $W 163,295$ million. In accordance with the restructuring plan, the Bank will provide additional loans of W9,635 million by March 31, 2002.

As of December 31, 2001 and 2000, the Bank holds the unexpired rights to claim from borrowers or guarantors for loans in accordance to relevant law, which already has been written off, of $\$ 2,490,069$ million and $\$ 1,141,551$ million, respectively.

During 1996, the Bank entered into a guarantee contract (total return swap) with Morgan Guarantee Trust Company of New York ("Morgan") for the payment of principal and interest on the USD 56 million FRN ("the FRN") issued to Morgan by Daehan Global Bond II Investment Ltd. ("the Fund"). The principal and interest of the Fund's major investment were not fully redeemed at its maturity on December 17, 2001, due to the default notice received on the Argentina portion of the Fund's investment in synthetic emerging markets bonds. Due to the resulting default on the Fund's repayment obligation on the FRN, the Bank paid out $W 76,011$ million of principal and interest on the FRN to Morgan according to the guarantee contract and recorded this amount as payments on guarantees. In addition to the above guarantee contract, the Bank has W65,896 million of accounts receivable and W19,921 million of accounts payable as of December 31, 2001 on the past-due swap and forward contracts with the Fund.

Based on the letter of commitment issued by Daehan Investment Trust Co., Ltd., the security agreement with the Fund, and the legal opinion of Bank's lawyers, the Bank provided W15,202 million in allowances for loan losses for the W121,986 million of total receivables from the Fund. Subsequent to the balance sheet date, the Bank recovered $W 47,724$ million out of the total $\$ 121,986$ receivables from the Fund on January 25, 2002.

Beginning in 1997, Korea and other countries in the Asia Pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian financial crisis. In response to this situation, the Korean government and the private sector began implementing structural reforms to historical business practices. The Korean economy continues to experience difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industry is currently undergoing consolidation and the Bank may be either directly or indirectly affected by the situation described above. The ultimate effect of these significant uncertainties of the financial position of the Bank as of the balance sheet date cannot presently be determined and accordingly, no adjustments have been made in the accompanying financial statements related to such uncertainties.

Under these adverse economic conditions, certain financially troubled borrowers of the Bank including Hynix Semiconductor Inc. are experiencing a cash crisis or in the debt restructuring process under workout plans and other similar programs. As of December 31, 2001, the Bank's loans, securities, and guarantees and acceptances to those borrowers are as follows (in millions of Won):

| Borrowers | Outstanding Balance |  | Present Value Discounts |  | Allowances |  | Net Book Value |  | Securities Held |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hynix Semiconductor Inc | W | 174,364 | W | - | W | 33,129 | W | 141,235 | W | 936 |
| Kohap Corp |  | 327,099 |  | 16,836 |  | 206,079 |  | 104,184 |  | 1,956 |
| SsangYong Motor Co., Ltd |  | 129,326 |  | - |  | 74,236 |  | 55,090 |  | 316 |
| Tongkook Corp |  | 51,807 |  | 551 |  | 17,557 |  | 33,699 |  | - |
| Hyundai Eng and Cons Co., Ltd |  | 29,247 |  | - |  | 5,557 |  | 23,690 |  | 157,133 |
| Midopa |  | 33,947 |  | 4,416 |  | 5,906 |  | 23,625 |  | - |
| Kyongnam Leasing Co., Ltd |  | 44,671 |  | 1,744 |  | 21,035 |  | 21,892 |  | - |
| Saehan Corp |  | 28,247 |  | 624 |  | 13,811 |  | 13,812 |  | 7,917 |
| Daewoo Motor Co., Ltd |  | 57,868 |  | - |  | 52,014 |  | 5,854 |  | - |
| Jinro Ltd |  | 28,875 |  | - |  | 24,735 |  | 4,140 |  | - |
| Daewoo Electronics Co., Ltd |  | 110,093 |  | 3,536 |  | 104,821 |  | 1,736 |  | 18,698 |
| Other |  | 1,555,591 |  | 31,397 |  | 341,954 |  | 1,182,240 |  | 227,853 |
|  | W | 2,571,135 | W | 59,104 | W | 900,834 | W | 1,611,197 | W | 414,809 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 18. Capital Stock

As of December 31, 2001, the Bank has 1,000,000,000 common shares (par value : W5,000) authorized and 299,697,462 shares issued. ING Insurance International B.V., Goldman Sachs Capital Koryo, L.P., and the Korean government own $4.0 \%, 6.82 \%$, and $9.64 \%$, respectively, of the total issued shares. Among the issued shares, $22,733,276$ common shares equivalent to $7.59 \%$ of the Bank are listed on the New York Stock Exchange as American Depositary Shares ("ADS") and are managed by Bank of New York, a trustee of the Bank. Under the General Banking Act, if one single entity, other than the government or a foreign investor, owns more than $4 \%$ of total outstanding voting shares, the entity's voting rights are limited to those of $4 \%$ shareholders.

As a result of the business consolidation with $\mathrm{H} \& \mathrm{CB}$, shareholders of the Bank and $\mathrm{H} \& \mathrm{CB}$, who are listed on the Register of Shareholders at October 31, 2001, received 179,775,233 new shares and 119,922,229 new shares of the Bank, respectively, at the exchange ratio of 1 new common share of the Bank for 1.688346 old shares of the Bank and 1 share of $\mathrm{H} \& C B$.

The non-participating and non-cumulative preferred stocks were issued on December 28, 1998 exclusively to Korea Deposit Insurance Corporation ("KDIC") (dividend rate : 1\%). During January 2000 and 2001, the Bank repurchased 8,000,000 shares each of the preferred stocks, and these purchased shares were recorded as treasury stocks. 8,000,000 shares, equivalent to the preferred shares purchased during January 2001, have been retired on April 23, 2001. Remaining 8,000,000 shares of the preferred stocks and 24,000,000 shares resulting from the exercise of claims for stock purchase on October 25,2001 have been retired at the date of business combination with H\&CB. As a result of those retirements, there is no preferred stock in the Bank's capital as of December 31, 2001. (See Note 22)

The bank is authorized to issue to non-shareholders convertible bonds and bonds with stock purchase warrants up to total par value amounts of $W 2,500$ billion and $W 500$ billion, respectively. At December 31, 2001, the Bank's subordinated foreign currency convertible bonds outstanding are $\mathbf{W} 265,220$ million (equivalent of USD 200 million, $10,581,747$ shares at December 31, 2001) issued to Goldman Sachs Capital Koryo, L.P during 1999 (See Note 14).

International Financing Corporation converted USD 25 million floating rate subordinated convertible bonds into 3,973,020 common shares at *8,822 per share on February 9, 2001 and July 18, 2001. The Bank recorded $\$ 15,069$ million in capital surplus for excess conversion price over par value of $\$ 15,185$ million less $W 116$ million of stock issuance costs (See Note 14 and 19).

## 19. Capital Surplus

Capital surplus as of December 31, 2001 and 2000 comprises the following (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: | ---: |
| Paid-in capital in excess of par value |  |  |  |
| Gain on business combination | $5,107,251$ | $\mathbf{W}$ | $1,024,327$ |
| Revaluation increment | 397,669 | 397,669 |  |
| Other | 177,229 | 177,229 |  |
|  | 1,815 | 1,365 |  |

The movements in capital surplus for the year ended December 31, 2001 are as follows (in millions of Won):

|  | Beginning Balance |  | Increase |  | Decrease | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Paid-in capital in excess of par value | W | 1,024,327 | W | 4,082,924 | W | W | 5,107,251 |
| Gain on business combination |  | 397,669 |  | - |  |  | 397,669 |
| Revaluation increment |  | 177,229 |  | - |  |  | 177,229 |
| Other |  | 1,365 |  | 450 |  |  | 1,815 |
|  | W | 1,600,590 | W | 4,083,374 | W | W | 5,683,964 |

The increases in paid-in capital in excess of par value are due to the conversion of convertible bonds and the new common stock issuance of the Bank in the course of business combination with $\mathrm{H} \& \mathrm{CB}$ during the current period (See Note 18). Gain on business combination is the net asset over the purchase cost resulting from the merger with Korea Long Term Credit Bank on December 31, 1998. Other capital surplus is due to the gain on the sales of treasury stocks.

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 20. Employee Stock Options

The Bank, under the approval of Board of Directors, granted stock options to its executives on March 18, 2000, March 15, 2001, and November 16, 2001. In addition, the stock options of H\&CB, which were granted on October 31, 1998, February 27, 1999, February 28, 2000, and March 24, 2001, were transferred to the Bank as a result of the business combination with H\&CB. The details of the stock options in effect as of December 31, 2001 are as follows:

| Grant date | ${ }^{2}$ March 18, 2000 | ${ }^{2}$ March 15, 2001 | Stock options transferred from H\&CB |  |  |  | Nov. 16, 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Oct. 31, 1998 | Feb. 27, 1999 | Feb. 28,2000 | March 24, 2001 |  |
| Shares granted | 222,094 | 214,975 | 400,000 | 280,000 | 267,000 | 111,000 | 650,000 |
| Shares expired to date | 109,565 |  |  | 59,892 | 34,101 |  | - |
| Shared exercised | - | - | 10,000 | - | - | - | - |
| Shares outstanding | 112,529 | 214,975 | 390,000 | 220,108 | 232,899 | 111,000 | 650,000 |
| Exercise method | The Bank's cho | ce of issuance or | net settlement |  |  |  |  |
| Exercise price | * 23,469 | W 28,027 | - 5,000 | W 13,900 | W 27,600 | W 25,100 | ( ${ }^{\text {4 }} 42,700$ |
| Exercise period | March 19, 2003 ~ <br> March 18, 2005 | March 16, 2004 ~ March 15, 2009 | $\begin{aligned} & \text { Nov. 1, } 2001 \text { ~ } \\ & \text { Oct. 31, } 2004 \end{aligned}$ | Feb.28, 2002 ~ <br> Feb. 27, 2005 | March 1, 2003 ~ <br> Feb. 28, 2006 | March 25, 2004 ~ March 24, 2007 | Nov.17, 2004~ <br> Nov. 16, 2009 |

(*1) Exercise price is tentatively used in the above table and will be determined in the board of directors' resolution.
(*2) Stock options granted to the Bank, shares expired to date before the business combination, and shares granted at December 31, 2001 are adjusted based on a predetermined stock exchange ratio in the business combination with $\mathrm{H} \& C B$.
$(* 3)$ The number of shares granted on November 16, 2001 does not include 200,000 shares, which will be additionally granted if three month-weighted average stock price of the Bank right before exercise is higher than that of any other listed bank.

The Bank calculated the compensation costs using the fair value method and the details are as follows:

| Grant date | March 18, 2000 |  | March 15, 2001 |  | Stock options transferred from H\&CB |  |  |  |  |  |  |  | Nov. 16, 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ${ }^{1}$ Oct. 31, 1998 | Feb. 27, 1999 |  | Feb. 28, 2000 |  | March 24, 2001 |  |  |  |
| Market price on grant date | W | 21,442 |  |  | W | 25,156 |  | - | W | 33,750 | W | 33,750 | W | 33,750 | W | 45,800 |
| Risk-free interest rate |  | 9.325\% |  | 6.06\% |  | - |  | 4.743\% |  | 4.743\% |  | 4.743\% |  | 4.9096\% |
| Expected exercise period |  | 4 years |  | 5.5 years |  |  |  | 3 years |  | 3 years |  | 3 years |  | 3 years |
| Expected share price volatility |  | 71.143\% |  | 70.301\% |  |  |  | 73.295\% |  | 73.295\% |  | 73.295\% |  | 58.902\% |
| Expected dividend rate |  | 2.25\% |  | 2.47\% |  | - |  | 1.926\% |  | 1.926\% |  | 1.926\% |  | 1.42\% |
| Compensation cost per share | W | 12,638 | W | 15,987 | W | 44,800 | W | 19,850 | W | 13,320 | W | 17,117 | W | 20,086 |
| Total compensation cost ${ }^{2}$ | W | 1,422 | W | 3,437 | W | 17,911 | W | 4,369 | W | 3,102 | W | 1,900 | N | 13,056 |
| Recognized compensation cost ${ }^{2}$ | W | 830 | W | 859 | W | 17,911 | W | 4,126 | W | 1,896 | W | 475 | W | 363 |
| Exercised compensation ${ }^{2}$ |  | - |  |  | W | 439 |  | - |  | - |  | - |  | - |

(*1) The compensation cost of shares granted on October 31, 1998 is to be determined annually by multiplying the difference between exercise price and market value at balance sheet date by number of shares granted.
$\left.{ }^{*} 2\right)$ in millions of Won
The compensation costs to be recognized in the future are as follows (in millions of Won):

|  | Stock options transferred from H\&CB |  |  |  |  |  |  |  |  |  |  | Nov. 16, 2001 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 18, 2000 |  | March 15, 2001 |  | Oct. 31, 1998 |  | 1999 |  | 8,2000 |  | 24,2001 |  |  |  |  |
| Within 1 year | W | 474 | W | 1,146 |  | W | 243 | W | 1,034 | W | 633 | W | 4,352 | * | 7,882 |
| Within 2 years |  | 118 |  | 1,146 | (*) |  | - |  | 172 |  | 633 |  | 4,352 |  | 6,421 |
| Within 3 years |  | - |  | 286 |  |  | - |  | - |  | 159 |  | 3,989 |  | 4,434 |
|  | W | 592 | W | 2,578 |  | W | 243 | W | 1,206 | W | 1,425 | W | 12,693 | W | 18,737 |

[^1]
## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 21. Retained Earnings

Retained earnings as of December 31, 2001 and 2000 comprise the following (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| :--- | ---: | ---: | ---: |
| Legal reserve | $\mathbf{W}$ | 413,740 | $\mathbf{W}$ |
| Reserve for business rationalization | 40,760 | 339,640 |  |
| Special reserves | 960,700 | 39,760 |  |
| Other reserves | 7,158 | 480,700 |  |
| Unappropriated retained earnings | 5,117 | 14,908 |  |
|  |  | $\mathbf{W}, 427,475$ | $\mathbf{W}$ |

The General Banking Act requires the Bank to appropriate as a legal reserve a minimum of $10 \%$ of annual net income until the legal reserve equals paid in capital. This reserve is not available for payment of cash dividends but may be transferred to capital stock by an appropriate resolution by the Bank's board of directors or used to reduce accumulated deficit, if any, by appropriate resolution of the Bank's stockholders.

Pursuant to the Tax Exemption and Reduction Control Law, the Bank is required to appropriate, as a reserve for business rationalization, amounts equal to tax reductions arising from tax exemptions and tax credits. This reserve is not available for payment of cash dividends, but may be transferred to capital stock or used to reduce accumulated deficits, if any.

At December 31, 2001 and 2000, other reserves comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Reserves for overseas investment losses | W | 5,417 | W | 13,900 |
| Other reserves |  | 1,741 |  | 1,008 |
|  | W | 7,158 | W | 14,908 |

Pursuant to the Tax Exemption and Reduction Control Law, the Bank appropriates reserves for overseas investment losses. Other reserves are those appropriated for the operations of overseas branches and includes current period's foreign exchange rate effects of W84 million.

The decrease in the beginning retained earnings for the year ended December 31, 2001 is due to $W 63,936$ million due to converting loans in Kookmin Leasing Co., Ltd. to equity investments (See Note 34) and $\$ 4,248$ million resulting from applying equity method to investments in associates.

The Bank's income available for dividends is computed as follows (in millions of Won):

| Income before dispositions |  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: | ---: |
| Transferred from voluntary reserves | W | 672,418 | $\mathbf{W}$ |
| Appropriations to legal reserve | 8,483 | 680,099 |  |
| Income available for dividends |  | $(75,917)$ | $(70,800$ |

Cash dividends and stock dividends on the statement of appropriations of retained earnings for the years ended December 31, 2001 and 2000 are calculated as follows:

For the year ended December 31, 2001

## Cash dividends on common stocks

Share eligible to receive dividends
Dividend rate at par value
Dividends payable
Stock dividends on common stocks
Share eligible to receive dividends
Dividend rate at par value
Dividends payable

299,665,914 shares (par value of $W 5,000$ per share)
2\% (W100 per share)
299,665,914 shares $x \neq 100 \quad$ W 29,966,591,400
299,665,914 shares (par value of $W 5,000$ per share)
$6 \%$ (W300 per share)
299,665,914 shares x W300 =

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## For the year ended December 31, 2000

## Cash dividends on common stocks

Share eligible to receive dividends
Dividend rate at par value
Dividends payable
Cash dividends on preferred stocks
Share eligible to receive dividends Dividend rate at par value
Dividends payable
298,818,712 shares (par value of $\$ 5,000$ per share)
$10 \%(W 500$ per share $)$
$298,818,712$ shares $x+4500=$
$32,000,000$ shares (par value of $\mathrm{W} 5,000$ per share)
$1 \%$ ( $\$ 50$ per share)
$32,000,000$ shares $\times \forall 50=1,600,000,000$
W 151,009,356,000

Dividend payout ratios and dividend yield ratios for the years ended December 31, 2001 and 2000 are calculated as follows:

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Dividend payout ratio ${ }^{(1)}$ | Common stock : | 16.19\% | Common stock : | 20.76\% |
|  | Preferred stock | - | Preferred stock : | 0.22\% |
|  | Total : | 16.19\% | Total : | 20.98\% |
| Dividend yield ratio ${ }^{(2)}$ |  | 0.80\% |  | 3.36\% |

(*1) Dividends payable / Net income
(*2) Dividends per share / Closing stock price per share at balance sheet date

## 22. Capital Adjustments

As of December 31, 2001 and 2000, capital adjustments comprise the following (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: | ---: |
| Treasury stocks | W | $(1,363)$ | W |
| Unissued stock dividends | 89,900 | $(41,036)$ |  |
| Unrealized gain on investment securities | 189,058 | - |  |
| Employee stock options (See Note 20) | 26,021 | 123,341 |  |
|  |  |  | 503,616 |
|  |  |  | 82,819 |

The movements in capital adjustments for year ended December 31, 2001 are as follows (in millions of Won):

|  | Beginning Balance | Increase |  | Decrease |  | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Treasury stocks |  |  |  |  |  |  |  |
| Purchase of preferred stocks W | \# (40,000) | W | $(40,000)$ | W | $(80,000)$ | W | - |
| Acquisition due to the exercise of claims for stock purchase | ase |  | $(120,889)$ |  | $(120,889)$ |  | - |
| Purchase of odd lots/Exercise of stock options | - |  | $(1,795)$ |  | (432) |  | $(1,363)$ |
| Other | $(1,036)$ |  | - |  | $(1,036)$ |  | - |
|  | $(41,036)$ |  | $(162,684)$ |  | $(202,357)$ |  | $(1,363)$ |
| Unissued stock dividends | - |  | 89,900 |  | - |  | 89,900 |
| Unrealized gain/loss on investment securities | 123,341 |  | 106,726 |  | 41,009 |  | 189,058 |
| Employee stock options (See Note 20) | 514 |  | 25,946 |  | 439 |  | 26,021 |
|  | W 82,819 | W | 59,888 | W | $(160,909)$ | W | 303,616 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The increases in employee stock options are due to $\$ 17,477$ million of the stock options transferred from $\mathrm{H} \& \mathrm{CB}$ and $\# 8,469$ million of compensation cost recognized during current period. The stock options of $W 439$ million were exercised resulting in decrease in employee stock options (See Note 20).

## 23. Other Non-interest Income (Expenses)

Other non-interest income (expenses) for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Other non-interest income: |  |  |  |  |
| - Realized gain on trading securities | W | 156,605 | W | 119,942 |
| - Unrealized gain on trading securities |  | - |  | 24,112 |
| - Gain on trust management |  | 231,686 |  | 253,934 |
| - Reversal of allowance for losses on acceptances and guarantees |  | 8,790 |  | - |
|  | W | 397,081 | W | 397,988 |
| Other non-interest expenses: |  |  |  |  |
| - Realized loss on trading securities | W | 121,881 | W | 150,039 |
| - Unrealized loss on trading securities |  | 4,140 |  | 324 |
| - Contributions to special funds |  | 87,626 |  | 67,164 |
| - Bad debt expenses |  | 992,249 |  | 640,980 |
| - Loss on trust management |  | 31,479 |  | 158,325 |
| - Other |  | 61,900 |  | 40,969 |
|  | W | 1,299,275 | W | 1,057,801 |

## 24. General and Administrative Expenses

General and administrative expenses for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: |
| Salaries and wages | $\mathbf{5 4 1 , 8 6 9}$ | $\mathbf{W}$ |
| Retirement benefits (Note 15) | 388,032 |  |
| Other employee benefits | 112,366 | 96,777 |
| Rent | 360,549 | 193,898 |
| Depreciation | 21,409 | 18,350 |
| Amortization | 103,334 | 86,596 |
| Taxes and dues | 13,537 | 354 |
| Advertising | 65,693 | 53,201 |
| Ordinary R\&D | 36,469 | 24,273 |
| Fees and commissions | 38,412 | 23,037 |
| Other | 47,536 | 30,395 |
|  |  | 117,370 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 25. Non-Operating Income (Expenses)

Non-operating income (expenses) for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

| Non-operating income: | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: |
| - Gain on disposal of fixed assets |  |  |
| - Rent income | 940 | 974 |
| - Gain on investment in associates (Note 5) | 2,463 | 1,832 |
| - Realized gain on investment securities | 351,226 | 219,146 |
| - Unrealized gain on investment in funds (Note 5) | 111,036 | 106,703 |
| - Gain on sale of troubled loans | 85,519 | 48,239 |
| - Other | 1,317 | 682 |
|  | 66,503 | 65,304 |
| Non-operating expenses: | 619,004 | 442,880 |
| - Loss on disposal of fixed assets |  |  |
| - Realized loss on investment securities | 4,314 | 4,750 |
| - Impairment loss on equity investment securities | 38,105 | 22,124 |
| - Impairment loss on debt investment securities | 6,144 | 40,133 |
| - Loss on sale of troubled loans | 88,973 | 59,522 |
| - Retirement benefits | 119,338 | 30,376 |
| - Other | 38,925 | 28,102 |
|  | 76,500 | 112,104 |

## 26. Income Tax Expenses

Income tax expenses for the years ended December 31, 2001 and 2000 comprises the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Income taxes payable | W | 225,162 | W | 571,625 |
| Deferred income taxes from temporary differences |  | 97,109 |  | $(259,335)$ |
| Retained earning adjustments |  | 29,415 |  | 7,406 |
| Income tax expenses | W | 351,686 | W | 319,696 |
| Deferred income tax asset (liability) at December 31 | W | 119,444 | W | 190,303 |
| Deferred tax transferred from H\&CB |  | 26,250 |  | - |
| Deferred income tax asset (liability) at January 1 |  | 190,303 |  | $(69,032)$ |
| Deferred income taxes from temporary differences | W | $(97,109)$ | W | 259,335 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Adjustments of net income before income tax expenses to taxable income for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Adjustments to increase taxable income |  |  |  |  |
| Permanent differences due to: |  |  |  |  |
| - Additional income taxes | W | 2,069 | W | 2,940 |
| - Amortization of goodwill |  | 13,058 |  | - |
| - Interests recognized |  | 3,250 |  | 2,291 |
| - Interest paid |  | 2,421 |  | 1,818 |
| - Entertainment |  | 6,932 |  | 3,000 |
| - Bad debt expense due to TDR |  | 5,463 |  | - |
| - Taxes and dues |  | 1,494 |  | - |
| - Other |  | 611 |  | 250 |
|  |  | 35,298 |  | 10,299 |
| Temporary differences (See below) |  | 2,394,597 |  | 1,801,796 |
|  | W | 2,429,895 | W | 1,812,095 |

## Adjustments to decrease taxable income

Permanent differences due to:

| - Dividend income | W | 27,153 | W | 8,319 |
| :---: | :---: | :---: | :---: | :---: |
| - Refunded income taxes |  | 22,478 |  | 1,469 |
| - Subsidy for trust accounts |  | - |  | 33,206 |
| - Other |  | 2,482 |  | 24,587 |
|  |  | 52,113 |  | 67,581 |
| Temporary differences (See below) |  | 2,695,523 |  | 983,846 |
|  | W | 2,747,636 | W | 1,051,427 |

The significant changes in accumulated temporary differences and deferred tax assets(liabilities) for the year ended December 31, 2001 comprise the following (in millions of Won):

|  | Beginning Balance | Transferred from $\mathrm{H} \& C B$ |  | Increase |  | Decrease | Ending <br> Balance |  | Deferred tax <br> Assets (Liab.) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses | W 502,649 | W | 188,998 | W | 1,116,414 | * 1,136,344 | W | 671,717 | W | 199,500 |
| Accrued interest | $(542,107)$ |  | $(72,020)$ |  | $(478,123)$ | $(614,127)$ |  | $(478,123)$ |  | $(142,003)$ |
| Unrealized loss on securities | 58,241 |  | $(20,973)$ |  | $(337,488)$ | $(302,095)$ |  | 1,875 |  | 557 |
| Unrealized loss on derivatives | 316,762 |  | $(51,365)$ |  | 51,513 | 284,899 |  | 32,011 |  | 9,507 |
| Present value discounts | 204,275 |  | 15,284 |  | 23,623 | 155,210 |  | 87,972 |  | 26,128 |
| Allowance for losses on acceptances and guarante | ees 37,330 |  | 14,943 |  | - | 8,450 |  | 43,823 |  | 13,016 |
| Retirement benefits | 26,593 |  | - |  | 230,161 | 254,969 |  | 1,785 |  | 530 |
| Overseas investment losses | $(13,950)$ |  | $(1,360)$ |  | (67) | $(8,713)$ |  | $(6,664)$ |  | $(1,979)$ |
| Depreciation | 10,949 |  | - |  | - | 10,949 |  | - |  | - |
| Stock option compensation cost | 514 |  | - |  | 25,946 | 439 |  | 26,021 |  | 7,728 |
| Other | 16,611 |  | 11,719 |  | 22,005 | 28,585 |  | 21,750 |  | 6,460 |
|  | W 617,867 | W | 85,226 | W | 653,984 | W 954,910 | W | 402,167 | W | 119,444 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Deferred income tax adjusted by temporary differences in retained earnings for the years ended December 31, 2001, and 2000 follows (in millions of Won):

|  | 2001 |  |  |  | 2000 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Temporary Difference |  | Income Tax effect |  | Temporary Difference |  | Income Tax effect |  |
| Loans converted to equity securities | W | 90,948 | W | 27,012 | W | - | * | - |
| Unrealized G/L on investment in associates |  | 8,093 |  | 2,403 |  | 2,423 |  | 746 |
| Unrealized G/L on derivatives |  | - |  | - |  | 21,625 |  | 6,660 |
|  | W | 99,041 | W | 29,415 | W | 24,048 | W | 7,406 |

The statuary income tax rate applicable to the Bank, including resident tax surcharges, is approximately $30.8 \%$. However, the effective tax rates are $32.20 \%$ and $30.76 \%$ for the years ended December 31, 2001, and 2000, respectively.

Income tax expenses and effective tax rates for the years ended December 31, 2001, and 2000 comprise the following (in millions of Won):

|  | $\mathbf{2 0 0 1}$ | 2000 |  |
| :--- | ---: | ---: | ---: |
| Income tax expenses | $\mathbf{W}$ |  |  |
| Net income before income tax expenses | $1,092,686$ | $\mathbf{W}$ | 319,696 |
| Effective tax rate | $32.20 \%$ | 30,396 |  |

## 27. Earnings Per Share

Earnings per share ("EPS") for the years ended December 31, 2001 and 2000 are calculated as follows (in millions of Won):

|  | 2001 |  | 2000 " |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income after income taxes | W | 740,565 | W | 719,700 |
| Dividend on preferred stock (1\%) |  | - |  | $(1,600)$ |
|  |  | 740,565 |  | 718,100 |
| Weighted average number of common shares outstanding |  | 825,909 |  | 177,418,521 |
| Earnings per share (in Won) | W | 3,706 | W | 4,047 |

Diluted EPS for the years ended December 31, 2001 and 2000 are calculated as follows (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: | ---: |
| Net income after income taxes | W | 740,565 | $\mathbf{W}$ |
| Interest expenses on convertible bonds | 5,396 | 719,700 |  |
|  | 745,961 | $\mathbf{7 2 6 , 4 5 8}$ |  |
| Weighted average number of common shares outstanding | $210,407,656$ | $209,643,539$ |  |
| Diluted earnings per share (in Won) | $W$ | 3,545 | $\mathbf{W}$ |

[^2]
## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Weighted average number of common shares outstanding before and after dilution as of December 31, 2001 are calculated as follows:

|  | Number of Shares | Days Outstanding | Weighted Average Number of Shares |
| :---: | :---: | :---: | :---: |
| - Weighted average common stock | 179,812,925 | 365 | 179,812,925 |
| - Treasury common stock ? beginning balance | $(41,201)$ | 89 | $(10,046)$ |
| - Treasury common stock | $(23,209)$ | 8 | (509) |
| - Treasury common stock | $(13,304)$ | 169 | $(6,160)$ |
| - Treasury common stock? exercise of claims for stock purchase | $(37,692)$ | 68 | $(7,022)$ |
| - Capital increase with consideration due to the business combination | n 119,922,229 | 61 | 20,041,797 |
| - Treasury common stock ? purchase of odd lots | $(41,548)$ | 37 | $(4,212)$ |
| - Treasury common stock ? exercise of employee stock options | $(31,548)$ | 10 | (864) |
| Weighted average before dilution ( 1 ) |  |  | 199,825,909 |
| - Convertible bonds issued to Goldman Sachs | 10,581,747 | 365 | 10,581,747 |
| Diluting shares ( (2) |  |  | 10,581,747 |
| Diluted weighted average number ( 1 + + (2) |  |  | 210,407,656 |

The increase in common shares resulting from converting bonds is computed assuming the conversion had taken place as of the beginning of the period. The employee stock options have no dilution effect and are thus not considered in the above calculation.

The interest expenses on convertible bonds used in the calculation of the diluted EPS are net of $30.8 \%$ of tax effects. The number of common shares assumed to be converted from convertible bonds is calculated by dividing the total convertible bond amounts by conversion price per share.

## 28. Assets and Liabilities Denominated in Foreign Currencies

Significant assets and liabilities denominated in foreign currencies as of December 31, 2001 comprise the following:

|  | Total Balances |  | Major Denomination Currencies ${ }^{\text {*) }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Won | Thousands of US Dollars | Thousands of US Dollars | Thousands of EC Euro | Thousands of Japanese Yen |
| Assets |  |  |  |  |  |
| Cash | * 147,313 | USD 111,087 | USD 53,027 | EC 3,860 | \# 5,446,819 |
| Due from banks | 175,693 | 132,489 | 73,007 | 10,740 | 1,331,531 |
| Trading securities | 58,094 | 43,808 | 43,808 | - | - |
| Investment securities | 1,234,178 | 930,683 | 845,797 | - | 4,488,508 |
| Loans | 4,174,237 | 3,147,754 | 2,269,542 | 10,031 | 1,060,052 |
| Bills bought | 1,006,095 | 758,687 | 683,952 | 37,184 | 1,760,146 |
| Advances for customers | 96,118 | 72,482 | 69,562 | - | - |
| Call loans | 261,113 | 196,903 | 181,784 | - | 150,000 |
| Liabilities |  |  |  |  |  |
| Deposits | 1,102,626 | 831,480 | 629,912 | 7,547 | 3,522,804 |
| Borrowings | 2,595,997 | 1,957,618 | 1,526,663 | 30,000 | 7,815,000 |
| Due to BOK | 126,501 | 95,393 | 95,393 | - | - |
| Call money | 292,185 | 220,334 | 78,800 | - | - |
| Debentures | 1,376,429 | 1,037,953 | 983,840 | - | - |
| Unsettled foreign payables | 9,407 | 7,094 | 5,418 | 292 | 88,758 |

[^3]
## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 29. Related Party Transactions

Significant transactions with related parties for the year ended December 31, 2001 and 2000 are as follows (in millions of Won):

|  |  | ginning |  |  |  |  |  | Ending |  | sactions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Account |  | alance |  | ncrease |  | ecrease |  | Balance |  | ating P/L |
| Kookmin Credit Card Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Loans | * | 355,157 | W | 100,000 | W | 332,631 | W | 122,526 | W | 25,528 |
| Other assets |  | 1,817 |  | 90 |  | - |  | 1,907 |  | 90 |
| Deposits |  | 6,967 |  | - |  | 2,280 |  | 4,687 |  | (60) |
| Borrowings |  | - |  | - |  | - |  | - |  | (7) |
| Other liabilities |  | 4,013 |  | 14,321 |  | - |  | 18,334 |  | 106 |
| Commissions income |  | - |  | - |  | - |  | - |  | 142,626 |
| Commissions expenses |  | - |  | - |  | - |  | - |  | (318) |
| Non- operating income |  | - |  | - |  | - |  | - |  | 327 |
| Kookmin Leasing Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Loans |  | 142,468 |  | - |  | 142,468 |  | - |  | 1,449 |
| Investment securities |  | - |  | 761 |  | - |  | 761 |  | 57 |
| Deposits |  | 131,538 |  | - |  | 55,626 |  | 75,912 |  | $(4,555)$ |
| Kookmin Venture Capital Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Loans |  | 121,134 |  | - |  | 25,134 |  | 96,000 |  | 10,838 |
| Deposits |  | 12,692 |  | - |  | 2,651 |  | 10,041 |  | (500) |
| Acceptances and guarantees |  | 5,548 |  | - |  | 5,548 |  | - |  | 12 |
| Kookmin Data System Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | - |  | 3,676 |  | - |  | 3,676 |  | (55) |
| Fixed assets |  | - |  | 5,356 |  | - |  | 5,356 |  | $(7,690)$ |
| Other liabilities |  | - |  | 879 |  | - |  | 879 |  | 101 |
| Kookmin Futures Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Due from banks |  | - |  | 2,092 |  | - |  | 2,092 |  | 114 |
| Other liabilities |  | - |  | 620 |  | - |  | 620 |  | 71 |
| Deposits |  | - |  | 10,646 |  | - |  | 10,646 |  | (618) |
| Commissions paid |  | - |  | - |  | - |  | - |  | (836) |
| KB Investment Trust Mgt. Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 16,677 |  | - |  | 1,973 |  | 14,704 |  | $(1,046)$ |
| Kookmin Investment Co., Ltd. (Frontier investment Corp.) |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | - |  | 19,770 |  | - |  | 19,770 |  | $(1,260)$ |
| Kookmin Bank Luxembourg S.A. |  |  |  |  |  |  |  |  |  |  |
| Due from banks |  | - |  | 9,903 |  | - |  | 9,903 |  | - |
| Loans |  | 189,585 |  | 179,688 |  | 150,466 |  | 218,807 |  | 6,403 |
| Borrowings |  | - |  | - |  | - |  | - |  | (81) |
| Other liabilities |  | - |  | 155 |  | - |  | 155 |  | (155) |
| Kookmin Bank International (London) Ltd. |  |  |  |  |  |  |  |  |  |  |
| Due from banks |  | - |  | 1,856 |  | - |  | 1,856 |  | - |
| Loans |  | 113,194 |  | 33,717 |  | - |  | 146,911 |  | 4,960 |
| Borrowings |  | - |  | 7,670 |  | - |  | 7,670 |  | (8) |
| Other liabilities |  | - |  | 76 |  | - |  | 76 |  | (76) |
| Kookmin Finance Asia Ltd. (HK) |  |  |  |  |  |  |  |  |  |  |
| Due from banks | W | - | W | 3,766 | W | - | W | 3,766 | W | - |
| Loans |  | 64,620 |  | - |  | 64,620 |  | - |  | 3,787 |
| Borrowings |  | 12,611 |  | 16,311 |  | 12,611 |  | 16,311 |  | (742) |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000


## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 30. Transactions with Financial Institutions

The assets and liabilities related to transactions with financial institutions for the year ended December 31, 2001 are as follows (in millions of Won):

| Asset/Liability |  | The Bank of Korea | Other Financial |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other Banks | Institutions | Total |
| Cash and due from |  |  |  |  |  |
| banks | Due from banks in Won | * 3,450,528 | * 201,501 | W 1,003,744 | * 4,655,773 |
|  | Due from banks in foreign currencies | 33,795 | 118,464 | 23,434 | 175,693 |
|  |  | 3,484,323 | 319,965 | 1,027,178 | 4,831,466 |
| Loans | Loans in Won | - | 36,111 | 795,443 | 831,554 |
|  | Loans in foreign currency | - | 1,585,617 | 272,965 | 1,858,582 |
|  | Bills in bought in Won | - | - | 2,945 | 2,945 |
|  | Securities purchased under resale agreements | 500,000 | 100,000 | 40,000 | 640,000 |
|  | Call loans | - | 1,676,431 | - | 1,676,431 |
|  | Other | - | - | 89,487 | 89,487 |
|  |  | 500,000 | 3,398,159 | 1,200,840 | 5,098,999 |
| Deposits | Deposits in Won | - | 6,029 | 1,331,248 | 1,337,277 |
|  | Deposits in foreign currencies | - | - | 579 | 579 |
|  |  | - | 6,029 | 1,331,827 | 1,337,856 |
| Borrowings | Borrowings in Won | 1,270,163 | 398,637 | 709,831 | 2,378,631 |
|  | Borrowings in foreign currencies | - | 2,447,816 | 148,181 | 2,595,997 |
|  | Other | 126,501 | 613,194 | 1,533,192 | 2,272,887 |
|  |  | 1,396,664 | 3,459,647 | 2,391,204 | 7,247,515 |
| Debentures | Debentures in Won | - | 881,800 | 3,309,000 | 4,190,800 |
|  | Debentures in foreign currencies | - | 1,199,607 | 176,822 | 1,376,429 |
|  |  | - | 2,081,407 | 3,485,822 | 5,567,229 |

## 31. Assets and Liabilities Bearing Interest

Assets and liabilities bearing interest income and interest expenses for the year ended December 31, 2001 are as follows (in millions of Won):

## Assets bearing interest income

| Account | Average Balance | Interest Income | Interest Rate |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Cash and due from banks | $2,868,650$ | $W$ | 78,983 |
| Trading securities | $3,464,549$ | 172,045 | $4.75 \%$ |
| Investment securities | $21,476,225$ | $1,429,652$ | $4.97 \%$ |
| Loans | $64,031,794$ | $5,512,882$ | $8.66 \%$ |
|  |  | $91,841,218$ | $W$ |
|  |  | $7,193,562$ |  |

## Liabilities bearing interest expenses

|  | Account | Average Balance | Interest Expenses | Interest Rate |
| :--- | ---: | ---: | ---: | ---: |
| Deposits |  |  |  |  |
| Borrowings | $68,702,474$ | $W$ | $3,613,398$ | $5.26 \%$ |
| Debentures | $9,710,673$ | 513,876 | $5.29 \%$ |  |
|  | $6,495,685$ | 531,244 | $8.18 \%$ |  |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 32. Operations of the Trust Accounts

Assets and liabilities of the trust accounts as of December 31, 2001 are classified as principal or dividends guarantee trusts, partial guarantee trusts, performance trusts, and property trusts as follows (in millions of Won):

| Principle or |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | W | 5,601,949 | W | 12,960,622 | W | 10,000 | * 18,572,571 |
| Loans |  | 268,013 |  | 849,804 |  | - | 1,117,817 |
| Money trust |  | - |  | - |  | 12,549,910 | 12,549,910 |
| Due from banking accounts |  | 201,349 |  | 574,897 |  | 10,312 | 786,558 |
| Present value discounts |  | $(11,496)$ |  | $(3,053)$ |  |  | $(14,549)$ |
| Provision for loan losses |  | $(240,684)$ |  | $(133,893)$ |  | - | $(374,577)$ |
| Other assets |  | 162,474 |  | 418,296 |  | 20,088 | 600,858 |
| Total assets | W | 5,981,605 | W | 14,666,673 | W | 12,590,310 | W 33,238,588 |
| Trusts | * | 5,510,730 | W | 14,228,979 | W | 12,559,923 | * 32,299,632 |
| Reserves for future losses |  | 27,055 |  | 8,695 |  | - | 35,750 |
| Other liabilities |  | 443,820 |  | 428,999 |  | 30,387 | 903,206 |
| Total liabilities | W | 5,981,605 | W | 14,666,673 | W | 12,590,310 | W 33,238,588 |

The Bank is liable to the following portion of the difference between book value and fair value in principal guarantee trusts or dividends guarantee trusts (in millions of Won):
$\left.\begin{array}{lrrrrr}\hline & \text { Book Value } & \text { Fair Value } & \text { Liable Amount } \\ \hline \text { Principal guarantee trusts } & \text { W } & 5,707,730 & W & 5,699,622 & W\end{array}\right)(8,108)$

The results of operation of the trust accounts, from the Bank's management accounting point of view, for the year ended December 31, 2001 are as follows (in millions of Won):

| Trust Account Related Income | Trust Account Related Expenses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fees on money trusts | W | 220,642 | Compensation to trust accounts | W | 31,479 |
| Early withdrawal penalties |  | 2,705 | Interest expense on borrowings from trust accounts |  | 19,534 |
| Interest revenue on loans to trust accounts |  | 16,529 |  |  |  |
|  | W | 239,876 |  | W | 51,013 |

## 33. Business Combination with H\&CB

The Bank entered into a business combination contract ("the Contract") with H\&CB on April 23, 2001 and obtained approval from the shareholders for such combination on September 29, 2001. In accordance with the Contract, the Bank completed the legal consolidation with $\mathrm{H} \& \mathrm{CB}$ as of October 31, 2001. The major terms of the Contract are as follows:

## The Contract

According to the Contract, the shareholders of the Bank and H\&CB received 1 new common share of the Bank for 1.688346 old shares of the Bank and 1 share of $\mathrm{H} \& C B$, respectively. The new common shares of the Bank were listed on the Korea Stock Exchange on November 9, 2001. Although the business combination took the legal form of consolidation, the Bank purchased H\&CB's total assets and liabilities by

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000
applying purchase accounting. Therefore, the Bank's income statement for the year ended December 31, 2001 consists of income statement from January 1, 2001 to October 31, 2001 until the business combination and income statement during 2 months after the business combination.

A total of $24,063,637$ shares, including $24,000,000$ shares of preferred stock, voted against the business combination. After taking consideration of the claims for stock purchase, the former shareholders of the Bank and H\&CB own 60.0\% and 40.0\% of the Bank, respectively.

The Bank's registration statement was declared effective by the Securities and Exchange Commission of the United States of America on September 10, 2001. Also, Global Depositary Share ("GDS") of the Bank and American Depositary Shares ("ADS") of H\&CB were converted to new shares of the Bank and were listed on New York Stock Exchange as ADS on November 1, 2001.

## H\&CB Summary

H\&CB was founded in 1967 under Korea Housing and Commercial Bank Act. H\&CB was engaged in the banking business according to the provisions of the General Banking Act and operated through 552 domestic branches and 3 overseas networks as of December 31, 2000.

H\&CB's shares were listed on the Korean Stock Exchange and resulting from several additional share issuances, H\&CB's capital as of December 31, 2000 was $W 841,813$ million. As a result of additional share issuances since 1996 and issuance of overseas depository receipts, the Korean government and foreign investors in aggregate held $14.50 \%$ and $66.44 \%$, respectively, of common shares outstanding. Also, as of October 3, 2000, H\&CB has its ADS of common shares listed on New York Stock Exchange with the approval of the United States' Securities and Exchange Commission and New York Stock Exchange.

The Financials of the Bank and H\&CB
The condensed financial statements of the Bank and H\&CB as of December 31, 2000 are as follows (in millions of Won):
Banking Accounts

| Balance Sheets | The Bank |  | H\&CB |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Cash and Due from Banks | W | 6,355,464 | W | 2,058,245 | W | 8,413,709 |
| - Trading Securities |  | 2,457,754 |  | 2,429,285 |  | 4,887,039 |
| - Investment Securities |  | 16,893,551 |  | 8,111,956 |  | 25,005,507 |
| - Loans |  | 50,570,411 |  | 45,030,068 |  | 95,600,479 |
| - Fixed Assets |  | 1,272,126 |  | 886,136 |  | 2,158,262 |
| - Other Assets |  | 3,972,267 |  | 1,920,920 |  | 5,893,187 |
| Total Assets | W | 81,521,573 | W | 60,436,610 |  | 141,958,183 |
| - Deposits | W | 56,522,145 | W | 46,890,329 |  | 103,412,474 |
| - Borrowings |  | 7,066,273 |  | 3,130,509 |  | 10,196,782 |
| - Debentures |  | 6,674,942 |  | 3,194,239 |  | 9,869,181 |
| - Other Liabilities |  | 7,001,692 |  | 4,678,145 |  | 11,679,837 |
| Total Liabilities |  | 77,265,052 |  | 57,893,222 |  | 135,158,274 |
| - Capital |  | 1,698,067 |  | 841,813 |  | 2,539,880 |
| - Capital Surplus |  | 1,600,590 |  | 777,397 |  | 2,377,987 |
| - Retained Earnings |  | 875,045 |  | 983,022 |  | 1,858,067 |
| - Capital Adjustments |  | 82,819 |  | $(58,844)$ |  | 23,975 |
| Total Shareholders' Equity |  | 4,256,521 |  | 2,543,388 |  | 6,799,909 |
| Total Liabilities and Shareholders' Equity | W | 81,521,573 | W | 60,436,610 |  | 141,958,183 |
| Income Statements |  | The Bank |  | H\&CB |  | Total |
| Operating Income | W | 8,851,893 | W | 6,000,607 |  | 14,852,500 |
| Operating Expenses |  | $(7,958,266)$ |  | (5,251,890) |  | $(13,210,156)$ |
| Net Operating Income |  | 893,627 |  | 748,717 |  | 1,642,344 |
| Non-operating Income |  | 442,880 |  | 195,053 |  | 637,933 |
| Non-operating Expenses |  | $(297,111)$ |  | $(190,851)$ |  | $(487,962)$ |
| Ordinary Income |  | 1,039,396 |  | 752,919 |  | 1,792,315 |
| Income Taxes |  | $(319,696)$ |  | $(229,090)$ |  | $(548,786)$ |
| Net Income | W | 719,700 | W | 523,829 | W | 1,243,529 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Trust Accounts

| Balance Sheets | The Bank |  | H\&CB |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Securities | W | 12,766,527 | W | 4,368,771 |  | 17,135,298 |
| - Loans |  | 1,190,574 |  | 1,980,183 |  | 3,170,757 |
| - Money Receivables |  | 855,984 |  |  |  | 855,984 |
| - Due from Banking Accounts |  | 744,931 |  | 348,938 |  | 1,093,869 |
| - Allowances for Loan losses |  | $(356,428)$ |  | $(232,243)$ |  | $(588,671)$ |
| - Other Assets |  | 560,828 |  | 128,957 |  | 689,785 |
| Total Assets | W | 15,762,416 | W | 6,594,606 | W | 22,357,022 |
| - Trusts | W | 15,074,166 | * | 6,151,076 | W | 21,225,242 |
| - Present Value Discount |  | 33,344 |  | 47,381 |  | 80,725 |
| - Special Allowance Revenue |  | 13,406 |  | 8,024 |  | 21,430 |
| - Other Liabilities |  | 641,500 |  | 388,125 |  | 1,029,625 |
| Total Liabilities | W | 15,762,416 | W | 6,594,606 | W | 22,357,022 |
| Income Statements |  | The Bank |  | H\&CB |  | Total |
| Interest on Securities | W | 1,411,532 | W | 452,526 | W | 1,864,058 |
| Interest on Loans |  | 180,936 |  | 267,226 |  | 448,162 |
| Revenues on Securities |  | 200,474 |  | 54,025 |  | 254,499 |
| Interests on Due from Banking Accounts |  | 13,629 |  | 13,052 |  | 26,681 |
| Other Income |  | 249,156 |  | 114,191 |  | 363,347 |
| Total Operating Income | W | 2,055,727 | W | 901,020 | W | 2,956,747 |
| Gain in Trust | W | 1,321,349 | W | 618,620 | W | 1,939,969 |
| Expenses on Securities |  | 258,598 |  | 133,740 |  | 392,338 |
| Trust Commissions |  | 244,457 |  | 55,768 |  | 300,225 |
| Provisions for Loan Losses |  | 180,300 |  | 43,992 |  | 224,292 |
| Other Expenses |  | 51,023 |  | 48,900 |  | 99,923 |
| Total Operating Expenses | W | 2,055,727 | W | 901,020 | W | 2,956,747 |

The condensed financial statements of the Bank and H\&CB as of October 31, 2001 are as follows (in millions of Won):
Banking Accounts

| Balance Sheets | The Bank |  |  | H\&CB | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - Cash and Due from Banks | W | 3,220,978 | W | 2,055,741 | * 5,276,719 |
| - Trading Securities |  | 2,337,894 |  | 4,213,174 | 6,551,068 |
| - Investment Securities |  | 21,546,077 |  | 8,213,703 | 29,759,780 |
| - Loans |  | 54,640,496 |  | 50,158,579 | 104,799,075 |
| - Fixed Assets |  | 1,273,170 |  | 888,180 | 2,161,350 |
| - Other Assets |  | 3,917,038 |  | 2,170,905 | 6,087,943 |
| Total Assets | W | 86,935,653 | W | 67,700,282 | W154,635,935 |
| - Deposits | W | 62,011,656 | W | 50,966,993 | * 112,978,649 |
| - Borrowings |  | 10,322,695 |  | 3,461,618 | 13,784,313 |
| - Debentures |  | 4,191,063 |  | 5,090,168 | 9,281,231 |
| - Other Liabilities |  | 5,679,274 |  | 4,862,406 | 10,541,680 |
| Total Liabilities |  | 82,204,688 |  | 64,381,185 | 146,585,873 |
| - Capital |  | 1,677,932 |  | 896,344 | 2,574,276 |
| - Capital Surplus |  | 1,616,052 |  | 777,145 | 2,393,197 |
| - Retained Earnings |  | 1,488,910 |  | 1,781,405 | 3,270,315 |
| - Capital Adjustments |  | $(51,929)$ |  | $(135,797)$ | $(187,726)$ |
| Total Shareholders' Equity |  | 4,730,965 |  | 3,319,097 | 8,050,062 |
| Total Liabilities and Shareholders' Equity | W | 86,935,653 | W | 67,700,282 | W154,635,935 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

| Income Statements | The Bank |  | H\&CB |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Income | W | 8,472,757 | W | 5,682,235 |  | 14,154,992 |
| Operating Expenses |  | $(7,837,621)$ |  | $(4,494,361)$ |  | $(12,331,982)$ |
| Net Operating Income |  | 635,136 |  | 1,187,874 |  | 1,823,010 |
| Non-operating Income |  | 527,549 |  | 241,477 |  | 769,026 |
| Non-operating Expenses |  | $(156,950)$ |  | $(338,419)$ |  | $(495,369)$ |
| Ordinary Income |  | 1,005,735 |  | 1,090,932 |  | 2,096,667 |
| Income Taxes |  | $(323,339)$ |  | $(345,209)$ |  | $(668,548)$ |
| Net Income | W | 682,396 | W | 745,723 | W | 1,428,119 |

Trust Accounts

| Balance Sheets | The Bank |  | H\&CB |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Securities | W | 13,155,214 | W | 5,697,788 | W | 18,853,002 |
| - Loans |  | 562,030 |  | 856,510 |  | 1,418,540 |
| - Money Receivables |  | 2,598,103 |  | 7,045,224 |  | 9,643,327 |
| - Due from Banking Accounts |  | 491,148 |  | 331,525 |  | 822,673 |
| - Allowances for loan losses |  | $(258,011)$ |  | $(122,850)$ |  | $(380,861)$ |
| - Other Assets |  | 470,547 |  | 129,934 |  | 600,481 |
| Total Assets | W | 17,019,031 | W | 13,938,131 | W | 30,957,162 |
| - Trusts | W | 15,986,860 | W | 13,239,355 | W | 29,226,215 |
| - Present Value Discount |  | 27,729 |  | 9,452 |  | 37,181 |
| - Special Allowance Revenue |  | 17,055 |  | 11,401 |  | 28,456 |
| - Other Liabilities |  | 987,387 |  | 677,923 |  | 1,665,310 |
| Total Liabilities | W | 17,019,031 | W | 13,938,131 | W | 30,957,162 |
| Income Statements |  | The Bank |  | H\&CB |  | Total |
| Interest on Securities | W | 825,655 | W | 325,813 | W | 1,151,468 |
| Interest on Loans |  | 72,734 |  | 131,120 |  | 203,854 |
| Revenues on Securities |  | 135,932 |  | 94,926 |  | 230,858 |
| Interests on Due from Banking Accounts |  | 14,920 |  | 11,556 |  | 26,476 |
| Other Income |  | 421,470 |  | 243,247 |  | 664,717 |
| Total Operating Income | W | 1,470,711 | W | 806,662 | W | 2,277,373 |
| Gain in Trust | W | 1,033,870 | W | 517,497 | W | 1,551,367 |
| Expenses on Securities |  | 47,335 |  | 49,565 |  | 96,900 |
| Trust Commissions |  | 187,980 |  | 132,818 |  | 320,798 |
| Provisions for Loan Losses |  | 3,521 |  | 30,470 |  | 33,991 |
| Other Expenses |  | 198,005 |  | 76,312 |  | 274,317 |
| Total Operating Expenses | W | 1,470,711 | W | 806,662 | W | 2,277,373 |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The combined balance sheets of the Bank after the business combination with $\mathrm{H} \& \mathrm{CB}$ as of October 31, 2001 are as follows (in millions of Won):

H\&CB

| Balance Sheets | The Bank |  | Book Value |  | Fair Value |  | Total ${ }^{\text {a }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Cash and Due from Banks | W | 3,220,978 | W | 2,055,741 | W | 2,055,741 | * 5,276,719 |
| - Trading Securities |  | 2,337,894 |  | 4,213,174 |  | 4,213,174 | 6,551,068 |
| - Investment Securities |  | 21,546,077 |  | 8,213,703 |  | 8,241,078 | 29,775,500 |
| - Loans |  | 54,640,496 |  | 50,158,579 |  | 50,158,579 | 104,486,251 |
| - Fixed Assets |  | 1,273,170 |  | 888,180 |  | 903,481 | 2,176,651 |
| - Other Assets |  | 3,917,038 |  | 2,170,905 |  | 2,170,905 | 6,302,467 |
| - Goodwill |  | - |  |  |  | 705,108 | 705,108 |
| Total Assets | W | 86,935,653 | W | 67,700,282 | W | 68,448,066 | W 155,273,764 |
| - Deposits | W | 62,011,656 | W | 50,966,993 | W | 50,966,993 | * 112,978,649 |
| - Borrowings |  | 10,322,695 |  | 3,461,618 |  | 3,461,618 | 13,745,430 |
| - Debentures |  | 4,191,063 |  | 5,090,168 |  | 5,090,168 | 9,269,566 |
| - Other Liabilities |  | 5,679,274 |  | 4,862,406 |  | 4,862,406 | 10,482,263 |
| Total Liabilities |  | 82,204,688 |  | 64,381,185 |  | 64,381,185 | 146,475,908 |
| - Capital |  | 1,677,932 |  | 896,344 |  | 599,611 | 1,498,487 |
| - Capital Surplus |  | 1,616,052 |  | 777,145 |  | 3,449,793 | 5,684,012 |
| - Retained Earnings |  | 1,488,910 |  | 1,781,405 |  | - | 1,488,920 |
| - Capital Adjustments |  | $(51,929)$ |  | $(135,797)$ |  | 17,477 | 126,437 |
| Total Shareholders ${ }^{\circ}$ Ø Equity |  | 4,730,965 |  | 3,319,097 |  | 4,066,881 | 8,797,856 |
| Total Liabilities and Shareholders ${ }^{\circ} \varnothing$ Equity | W | 86,935,653 | W | 67,700,282 | W | 68,448,066 | W 155,273,764 |

${ }^{(*)}$ After eliminating inter-bank transactions and including goodwill
The movements in goodwill for the year ended December 31, 2001 are as follows (in millions of Won):

| Beginning balance | W |
| :--- | ---: |
| Increase during current year | 705,108 |
| Amortization during current year | 13,058 |
| Ending balance | 692,050 |

## 34. Restructuring of Subsidiaries

On March 30, 2001, Kookmin Leasing Co., Ltd.("the Subsidiary"), a subsidiary of the Bank, entered into a contract for troubled debt restructuring, to take effect as of November 1, 2000, with the Bank as the major shareholder and Chohung Bank as the major creditor. Under the contract, the Subsidiary's shares held by the Bank were completely retired and the Bank's loans of 112,496 million to the Subsidiary were converted to new equity securities. Accordingly, the accumulated losses of $\# 63,936$ million, which were unrecognized in prior year due to the suspended application of equity method resulting from the Subsidiary's capital impairment, were deducted from beginning retained earnings as the Bank resumed the application of equity method on its shares of the Subsidiary.

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 35. Statement of Cash Flows

Cash and cash equivalents at December 31, 2001 and 2000 as presented in the statement of cash flows comprise the following (in millions of Won):

|  | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |  |
| :--- | ---: | ---: | ---: |
| Cash on hand |  |  |  |
| Cash in foreign currencies | $2,553,258$ | $\mathbf{W}$ | $1,767,714$ |
| Due from banks in Won | 147,313 | 73,576 |  |
| Due from banks in foreign currencies | $4,656,228$ | $3,063,337$ |  |
|  | 175,693 | $1,486,833$ |  |

Major transactions that do not involve cash inflows and cash outflows for the years ended December 31, 2001 and 2000 are presented as follows (in millions of Won):

|  | 2001 |  | $2000{ }^{\text {* }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Increases in: |  |  |  |  |
| Unrealized gains or losses on investment securities in capital adjustments | W | 65,717 | W | 1,906,214 |
| Capital due to the conversion of convertible bonds |  | 31,864 |  | - |
| Assets, liabilities and equity due to the business combination with $\mathrm{H} \mathrm{\& CB}$ |  | 68,448,066 |  | - |
| Assets, liabilities and equity due to the mergers and liquidations of subsidiaries |  | - |  | 59,782 |
| Assets and liabilities due to accounting changes |  | 68,184 |  | 39,621 |
| Decreases in: |  |  |  |  |
| Loans due to troubled debt restructuring |  | 174,824 |  | 318,438 |
| Allowance for loan losses due to sales of non-performing loans |  | 368,868 |  | 108,956 |
| Write-offs of loans |  | 1,093,470 |  | 558,464 |
| Substitution of unissued stock dividends for cash dividends payable in retained earnings |  | 119,867 |  | - |

## 36. Business Segments

The Bank is organized into three major business segments: Retail Banking, Business Banking, and Treasury and Investment Management. These business segments are based on the nature of the products and services provided, the type or class of customer, and the Bank's management organization, and provide the basis on which the Bank reports its primary segment information.

The following table shows the distribution of the Bank's operations by business segment (in millions of Won):

| At December 31, 2001 | Retail banking | Business banking | Treasury and <br> Investment Management |  |  |  |  | Other |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

## NOTES TO NON-CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The Bank principally operates in Korea. Secondary segments are geographically oriented and are segregated into two segments:
domestic and foreign operations. The following table shows the distribution of the $B^{\circ}{ }^{\circ}{ }^{\circ}$ §s operations by geographical market (in millions of Won):

| At December 31, 2000 | Domestic |  | Overseas |  | Bank Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans | W | 105,902,611 | W | 1,127,348 | W107,029,959 |
| Securities |  | 33,316,747 |  | 100,607 | 33,417,354 |
| Fixed assets |  | 2,920,584 |  | 3,887 | 2,924,471 |
| Other assets |  | 13,374,963 |  | 147,055 | 13,522,018 |
| Total assets | W | 155,514,905 | W | 1,378,897 | W156,893,802 |
| Operating income | W | 10,926,661 | W | 67,244 | W 10,993,905 |

## 37. Value Added Tax related Accounts

Major accounts included in general and administrative expenses to compute value added tax for the years ended December 31, 2001 and 2000 are as follows (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Salaries and wages | W | 541,869 | W | 388,032 |
| Retirement benefits |  | 112,366 |  | 96,777 |
| Other employee benefits |  | 360,549 |  | 193,898 |
| Rent |  | 21,409 |  | 18,350 |
| Depreciation |  | 103,334 |  | 86,596 |
| Amortization |  | 13,537 |  | 354 |
| Taxes and dues |  | 65,693 |  | 53,201 |
|  | W | 1,218,757 | W | 837,208 |

## 38. Reclassification of Accounts

Certain accounts of prior financial statements are reclassified for comparative purposes. These reclassifications have no effect on the net asset value and the net income of the Bank as of the balance sheet date.

## APPENDIX (NON-CONSOLIDATED BALANCE SHEETS)

## Presentation of financial statements in United States Dollar amounts:

"The Bank operates primarily in Korean Won and its official accounting records are maintained in Korean Won. The U.S. dollar amounts are provided herein as supplementary information solely for the convenience of the reader. Won amounts are expressed in U.S. dollars at the rate of W1,326.1 : US\$1, the prevailing rate on December 31, 2001. The 2000 U.S. dollar amounts, which were previously expressed at the rate of W1,259.7 : US\$1, the rate prevailing on December 31, 2000, have been restated to reflect the exchange rate in effect on December 31, 2001. This presentation is not required by or in accordance with accounting principles generally accepted in either the Republic of Korea or the United States, and should not be construed as a representation that the Won amounts shown could be converted to, realized or settled in U.S. dollars at this or any other rate."

|  | In Millions of Korean Won |  |  |  | In Thousands of U.S. Dollars |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 |  | 2000 |  | 2001 |  | 2000 |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and due from banks | W | 7,503,624 | W | 6,355,464 | US\$ | 5,658,415 | US\$ | 4,792,598 |
| Trading securities |  | 6,414,148 |  | 2,457,754 |  | 4,836,851 |  | 1,853,370 |
| Investment securities |  | 27,003,206 |  | 16,893,551 |  | 20,362,873 |  | 12,739,274 |
| Loans |  | 107,029,959 |  | 50,570,411 |  | 80,710,323 |  | 38,134,689 |
| Fixed assets |  | 2,924,471 |  | 1,272,126 |  | 2,205,317 |  | 959,299 |
| Other assets |  | 6,018,394 |  | 3,972,267 |  | 4,538,416 |  | 2,995,451 |
| Total Assets | W | 156,893,802 | W | 81,521,573 |  | 118,312,195 | US\$ | 61,474,680 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |
| Deposits | W | 115,161,304 | W | 56,522,145 | US\$ | 86,842,096 | US\$ | 42,622,838 |
| Borrowings |  | 12,556,052 |  | 7,066,273 |  | 9,468,405 |  | 5,328,612 |
| Debentures |  | 9,076,028 |  | 6,674,942 |  | 6,844,151 |  | 5,033,513 |
| Other liabilities |  | 11,186,876 |  | 7,001,692 |  | 8,435,922 |  | 5,279,913 |
| Total Liabilities |  | 147,980,260 |  | 77,265,052 |  | 111,590,574 |  | 58,264,876 |
| Commitments and Contingencies |  |  |  |  |  |  |  |  |
| Common stock |  | 1,498,487 |  | 1,498,067 |  | 1,129,995 |  | 1,129,679 |
| Preferred stock |  | - |  | 200,000 |  | - |  | 150,818 |
| Capital surplus |  | 5,683,964 |  | 1,600,590 |  | 4,286,226 |  | 1,206,990 |
| Retained earnings |  | 1,427,475 |  | 875,045 |  | 1,076,446 |  | 659,864 |
| Capital adjustments |  | 303,616 |  | 82,819 |  | 228,954 |  | 62,453 |
| Total Shareholders' Equity |  | 8,913,542 |  | 4,256,521 |  | 6,721,621 |  | 3,209,804 |
| Total Liabilities and Shareholders' Equity | W | 156,893,802 | W | 81,521,573 | US\$ | 118,312,195 | US\$ | 61,474,680 |

## APPENDIX (NON-CONSOLIDATED INCOME STATEMENTS)



| Non-interest income : |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fees \& commission income |  | 620,575 |  | 331,807 |  | 467,970 |  | 250,213 |
| Dividends on trading securities |  | 323 |  | 1,908 |  | 244 |  | 1,439 |
| Dividends on investment securities |  | 6,679 |  | 43,773 |  | 5,037 |  | 33,009 |
| Gain on foreign currency transactions |  | 359,423 |  | 278,607 |  | 271,038 |  | 210,095 |
| Gain on derivatives |  | 2,278,142 |  | 1,376,112 |  | 1,717,926 |  | 1,037,714 |
| Other |  | 411,847 |  | 414,206 |  | 310,570 |  | 312,349 |
|  |  | 3,676,989 |  | 2,446,413 |  | 2,772,784 |  | 1,844,818 |
| Non-interest expenses : |  |  |  |  |  |  |  |  |
| Fees \& commission expenses |  | 138,835 |  | 50,967 |  | 104,694 |  | 38,434 |
| General and administrative expenses |  | 1,458,544 |  | 1,010,974 |  | 1,099,875 |  | 762,366 |
| Loss on foreign currency transactions |  | 211,401 |  | 82,648 |  | 159,416 |  | 62,324 |
| Loss on derivatives |  | 2,317,916 |  | 1,492,914 |  | 1,747,919 |  | 1,125,793 |
| Other |  | 308,542 |  | 427,084 |  | 232,669 |  | 322,060 |
|  |  | 4,435,238 |  | 3,064,587 |  | 3,344,573 |  | 2,310,977 |
| Operating income |  | 845,546 |  | 893,627 |  | 637,619 |  | 673,876 |
| Non-operating income, net |  | 246,705 |  | 145,769 |  | 186,038 |  | 109,923 |
| Net income before income tax expenses |  | 1,092,251 |  | 1,039,396 |  | 823,657 |  | 783,799 |
| Income tax expenses |  | 351,686 |  | 319,696 |  | 265,203 |  | 241,080 |
| Net income | W | 740,565 | W | 719,700 | US\$ | 558,453 | US\$ | 542,719 |
| Basic earnings per share | W | 3,706 | W | 4,047 | US\$ | 2,795 | US\$ | 3,052 |
| Diluted earnings per common share | W | 3,545 | W | 3,464 | US\$ | 2,673 | US\$ | 2,612 |


|  | In Millions of Korean Won |  |  |  | In Thousands of U.S. Dollars |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| Retained earnings before appropriations : |  |  |  |  |  |  |  |  |
| Unappropriated retained earnings |  |  |  |  |  |  |  |  |
| Cumulative effect of accounting changes |  | - |  | $(37,944)$ |  | - |  | $(28,613)$ |
| Adjustment of investment in associates |  | $(68,184)$ |  | $(1,677)$ |  | $(51,417)$ |  | $(1,265)$ |
| Net income |  | 740,565 |  | 719,700 |  | 558,453 |  | 542,719 |
|  |  | 672,418 |  | 680,099 |  | 507,064 |  | 512,856 |
| Transferred from prior years' reserves: |  |  |  |  |  |  |  |  |
| Reserves for overseas investment losses |  | 8,483 |  | 10,800 |  | 6,397 |  | 8,144 |
| Appropriations: |  |  |  |  |  |  |  |  |
| Legal reserves |  | 74,100 |  | 72,000 |  | 55,878 |  | 54,295 |
| Reserves for business rationalization |  | 1,000 |  | 4,800 |  | 754 |  | 3,620 |
| Cash dividends (2.0\% for common stock in 2001, $10.0 \%$ for common stock and 1.0\% for preferred | 10.0\% for common stock and 1.0\% for preferred stock in 2000) |  |  | 151,009 |  | 22,598 |  | 113,875 |
| Stock dividends ( $6.0 \%$ for common stock in 2001) |  | 89,900 |  | - |  | 67,793 |  | - |
| Voluntary reserves |  | 480,000 |  | 463,000 |  | 361,964 |  | 349,144 |
| Other reserves |  | 817 |  | 53 |  | 616 |  | 40 |
|  |  | 675,784 |  | 690,862 |  | 509,603 |  | 520,973 |
| Unappropriated retained earnings |  |  |  |  |  |  |  |  |
| carried over to the subsequent year | W | 5,117 | W | 37 | US\$ | 3,859 | US\$ | 28 |

## APPENDIX (STATEMENTS OF CASH FLOWS)

|  | In Millions of Korean Won |  |  |  | In Thousands of U.S. Dollars |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |  |  |  |
| Net income | W | 740,565 | W | 719,700 | US\$ | 558,453 | US\$ | 542,719 |
| Adjustments to reconcile net income to net cash provided by operating activities : |  |  |  |  |  |  |  |  |
| Realized gain on trading securities, net |  | $(34,724)$ |  | 30,097 |  | $(26,185)$ |  | 22,696 |
| Unrealized gain on trading securities, net |  | 4,140 |  | $(23,788)$ |  | 3,122 |  | $(17,938)$ |
| Gain on foreign currency transactions, net |  | $(148,022)$ |  | $(195,959)$ |  | $(111,622)$ |  | $(147,771)$ |
| Provision for loan losses |  | 992,249 |  | 640,980 |  | 748,246 |  | 483,357 |
| Loss on derivative instruments, net |  | 39,774 |  | 116,802 |  | 29,993 |  | 88,079 |
| Retirement benefits |  | 112,366 |  | 96,777 |  | 84,734 |  | 72,979 |
| Depreciation and amortization |  | 116,871 |  | 86,950 |  | 88,131 |  | 65,568 |
| Loss on disposition of fixed assets, net |  | 3,374 |  | 3,776 |  | 2,544 |  | 2,847 |
| Realized gain on investment securities, net |  | $(72,931)$ |  | $(84,579)$ |  | $(54,997)$ |  | $(63,780)$ |
| Impairment loss on investment securities, net |  | 95,117 |  | 87,066 |  | 71,727 |  | 65,656 |
| Unrealized gain on investment securities, net |  | $(85,519)$ |  | $(47,826)$ |  | $(64,489)$ |  | $(36,065)$ |
| Investment in associate |  | $(351,226)$ |  | $(219,146)$ |  | $(264,856)$ |  | $(165,256)$ |
| Loss on sale of troubled loans, net |  | 118,021 |  | 29,694 |  | 88,999 |  | 22,392 |
| Other, net |  | $(144,530)$ |  | $(61,430)$ |  | $(108,989)$ |  | $(46,324)$ |
| Net changes in, |  |  |  |  |  |  |  |  |
| Accrued income |  | 436,959 |  | 41,663 |  | 329,507 |  | 31,418 |
| Prepaid expenses |  | 2,963 |  | 380,168 |  | 2,234 |  | 286,681 |
| Deferred tax assets |  | 97,110 |  | $(190,303)$ |  | 73,230 |  | $(143,506)$ |
| Other assets |  | 181,463 |  | 575,194 |  | 136,840 |  | 433,749 |
| Accrued expenses |  | $(513,456)$ |  | 350,484 |  | $(387,193)$ |  | 264,297 |
| Unearned income |  | $(17,216)$ |  | $(10,333)$ |  | $(12,982)$ |  | $(7,792)$ |
| Withholding taxes |  | $(51,415)$ |  | 220,559 |  | $(38,772)$ |  | 166,322 |
| Other liabilities |  | $(14,118)$ |  | $(172,691)$ |  | $(10,646)$ |  | $(130,225)$ |
| Payment of retirement benefits |  | $(629,069)$ |  | $(103,306)$ |  | $(474,375)$ |  | $(77,902)$ |
| Contribution to pension funds |  | $(23,400)$ |  |  |  | $(17,646)$ |  |  |
| Contributions to the National pension fund |  | 24,927 |  | 3,385 |  | 18,797 |  | 2,553 |
| Net cash provided by operating activities |  | 880,273 |  | 2,273,934 |  | 663,806 |  | 1,714,753 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |  |  |  |  |
| Decrease in trading securities | W | 287,364 | W | 27,854 | US\$ | 216,699 | US\$ | 21,004 |
| Increase in investment securities |  | $(1,456,493)$ |  | $(1,843,835)$ |  | $(1,098,328)$ |  | $(1,390,419)$ |
| Increase in loans, net |  | $(7,295,710)$ |  | $(12,401,359)$ |  | $(5,501,629)$ |  | $(9,351,753)$ |
| Proceeds from disposition of fixed assets |  | 10,584 |  | 22,468 |  | 7,981 |  | 16,943 |
| Acquisition of fixed assets |  | $(180,137)$ |  | $(93,205)$ |  | $(135,840)$ |  | $(70,285)$ |
| Other, net |  | $(939,278)$ |  | $(7,995)$ |  | $(708,301)$ |  | $(6,029)$ |
| Net cash used in investing activities |  | $(9,573,670)$ |  | $(14,296,072)$ |  | $(7,219,418)$ |  | $(10,780,538)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |  |  |  |  |
| Increase in deposits, net | W | 7,672,166 | W | 13,652,936 | US\$ | 5,785,511 | US\$ | 10,295,555 |
| Increase in borrowings |  | 14,247,607 |  | 36,556,709 |  | 10,743,991 |  | 27,567,083 |
| Increase in debentures |  | 1,552,519 |  | 4,250,495 |  | 1,170,741 |  | 3,205,260 |
| Decrease in borrowings |  | $(12,219,445)$ |  | $(37,767,177)$ |  | $(9,214,573)$ |  | $(28,479,886)$ |
| Decrease in debentures |  | $(4,209,339)$ |  | $(4,187,008)$ |  | $(3,174,224)$ |  | $(3,157,385)$ |
| Other, net |  | 735,180 |  | 367,193 |  | 554,393 |  | 276,897 |
| Net cash provided by financing activities |  | 7,778,688 |  | 12,873,148 |  | 5,865,838 |  | 9,707,524 |
| Net increase(decrease) in cash and cash equivalents |  | $(914,709)$ |  | 851,010 |  | $(689,774)$ |  | 641,739 |
| Cash and cash equivalents, beginning of year |  | 6,391,460 |  | 5,540,450 |  | 4,819,742 |  | 4,178,003 |
| Increase due to business combination |  | 2,055,741 |  | - |  | 1,550,216 |  | - |
| Cash and cash equivalents, end of year | W | 7,532,492 | W | 6,391,460 | US\$ | 5,680,184 | US\$ | 4,819,742 |


|  | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and deposits | W | 4,801 | W | - | \$ | 3,620 | \$ |  |
| Securities |  | 18,572,571 |  | 17,135,297 |  | 14,005,408 |  | 12,921,572 |
| Loans |  | 1,117,817 |  | 3,170,757 |  | 842,936 |  | 2,391,039 |
| Call loans |  | 65,000 |  | - |  | 49,016 |  |  |
| Monetary receivables |  | 12,549,910 |  | 855,984 |  | 9,463,773 |  | 645,490 |
| Movables and real estate |  | 40,299 |  | 1,373 |  | 30,389 |  | 1,035 |
| Other assets |  | 490,758 |  | 688,412 |  | 370,076 |  | 519,125 |
| Due from banking accounts |  | 786,558 |  | 1,093,869 |  | 593,136 |  | 824,877 |
| Present value discounts on loans |  | $(14,549)$ |  | $(80,725)$ |  | $(10,971)$ |  | $(60,874)$ |
| Provision for loan losses |  | $(374,577)$ |  | $(588,671)$ |  | $(282,465)$ |  | $(443,911)$ |
| Total assets | W | 33,238,588 | W | 22,276,296 | \$ | 25,064,918 | \$ | 16,798,353 |


| LIABILITIES |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money in trusts (Note 4) | W | 19,739,710 | * | 20,349,258 | \$ | 14,885,537 | \$ | 15,345,191 |
| Property in trusts (Note 4) |  | 12,559,922 |  | 875,984 |  | 9,471,323 |  | 660,572 |
| Borrowings |  | 267,334 |  | 502,344 |  | 201,594 |  | 378,813 |
| Other liabilities |  | 635,873 |  | 527,280 |  | 479,506 |  | 397,617 |
| Special reserves |  | 35,749 |  | 21,430 |  | 26,958 |  | 16,160 |
| Total liabilities | W | 33,238,588 | W | 22,276,296 | \$ | 25,064,918 | \$ | 16,798,353 |

The accompanying notes are an integral part of these statements.

|  | In millions of Korean Won |  |  |  | In thousands of U.S.Dollars(Note 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| Revenue : |  |  |  |  |  |  |  |  |
| Interest and dividend income : |  |  |  |  |  |  |  |  |
| Interest and dividends on securities | * | 1,364,216 | W | 1,864,058 | \$ | 1,028,743 | \$ | 1,405,669 |
| Interest on loans |  | 225,976 |  | 448,162 |  | 170,406 |  | 337,955 |
| Interest on call loans |  | 8,769 |  | 3,175 |  | 6,613 |  | 2,394 |
| Interest on bonds with repurchase agreement |  | - |  | 1,413 |  | - |  | 1,066 |
| Interest on monetary receivables |  | 501,518 |  | 27,802 |  | 378,190 |  | 20,965 |
| Other interest income |  | 27,855 |  | 2,154 |  | 21,005 |  | 1,624 |
|  |  | 2,128,334 |  | 2,346,764 |  | 1,604,957 |  | 1,769,673 |
| Gains on derivatives |  | 35,161 |  | 3,794 |  | 26,515 |  | 2,861 |
| Gains on movables and real estate |  | 2,710 |  | 14 |  | 2,044 |  | 11 |
| Gains on securities |  | 227,031 |  | 254,499 |  | 171,201 |  | 191,915 |
| Commissions received |  | 4,223 |  | 1,185 |  | 3,185 |  | 894 |
| Other revenues |  | 63,538 |  | 307,260 |  | 47,913 |  | 231,702 |
| Interest on loans to banking account |  | 31,090 |  | 26,681 |  | 23,445 |  | 20,120 |
| Transfer from allowance for valuation of receivables |  | 105,799 |  | 16,535 |  | 79,782 |  | 12,469 |
| Transfer from special provision |  | 1,705 |  | 15 |  | 1,286 |  | 11 |
|  |  | 2,599,591 |  | 2,956,747 |  | 1,960,328 |  | 2,229,656 |
| Expenses : |  |  |  |  |  |  |  |  |
| Interest on borrowings |  | 37,260 |  | 28,291 |  | 28,097 |  | 21,334 |
| Fees and commission expenses |  | 20,045 |  | 31,739 |  | 15,116 |  | 23,934 |
| Losses on derivatives transactions |  | 24,537 |  | 1,876 |  | 18,503 |  | 1,415 |
| Loss on disposal of movables \& real estate |  | 14 |  | 913 |  | 11 |  | 688 |
| Depreciation of bad debt |  | 544 |  | 8,750 |  | 410 |  | 6,598 |
| Losses on securities |  | 132,890 |  | 392,338 |  | 100,211 |  | 295,859 |
| Contribution to fund |  | 6,389 |  | 5,982 |  | 4,818 |  | 4,511 |
| Taxes |  | 500 |  | 2,610 |  | 377 |  | 1,968 |
| Trust fees and commissions |  | 355,161 |  | 300,225 |  | 267,824 |  | 226,397 |
| Other expenses |  | 84,168 |  | 12,156 |  | 63,470 |  | 9,167 |
| Provision for special provision |  | 16,305 |  | 7,606 |  | 12,295 |  | 5,736 |
| Provision for allowance for valuation of receivables |  | 66,945 |  | 224,292 |  | 50,483 |  | 169,137 |
|  |  | 744,758 |  | 1,016,778 |  | 561,615 |  | 766,744 |
| Dividends of trust profits to beneficiaries |  |  |  |  |  |  |  |  |
| (Note 4) | W | 1,854,833 | W | 1,939,969 | \$ | 1,398,713 | \$ | 1,462,912 |

The accompanying notes are an integral part of this statements.

## NOTES TO FINANCIAL STATEMENTS OF TRUST ACCOUNTS

## 1. The Bank

Kookmin Bank ("the Bank") was established in 1963 under the Citizens National Bank Act to provide and administer funds for financing the general public and small businesses. Pursuant to the repeal of the Citizens National Bank Act effective January 5, 1995, the Bank has conducted its operations in accordance with the provisions of the General Banking Act.

The Bank merged with Korea Long Term Credit Bank on December 31, 1998 and with Daegu, Busan, Jeonnam Kookmin Mutual Savings \& Finance Co., Ltd.s on August 22, 1999. Also, in accordance with the decision of the Financial Supervisory Commission under the Act concerning the Structural Improvement of the Financial Industry, the Bank purchased certain assets, including the loans classified as normal or precautionary, and assumed most of the liabilities of Daedong Bank as of June 29, 1998. The Bank entered into a business combination contract ("the Contract") with H\&CB on April 23, 2001. In accordance with the Contract, the Bank completed the legal consolidation with H\&CB as of October 31, 2001.

The Bank had its shares listed on the Korean Stock Exchange since September 1994. As a result of the business combination with H\&CB, the former shareholders of the Bank and $\mathrm{H} \& C B$ received new common shares of the Bank on the basis of a pre-determined ratio. The new common shares of the Bank were relisted on the Korea Stock Exchange on November 9, 2001. Also, the Bank's American Depositary Shares ("ADS") were listed on New York Stock Exchange on November 1, 2001. The Bank's paid-in capital amounts to $W 1,498,487$ million as of December 31, 2001.

Trust is special fiduciary relationship between the trustor and trustee. Trustor entrust specified right of property to trustee which manages or disposes of that property for specified beneficiary or special purpose.

Money in trust is entrusted with money in acceptance and transfers money to beneficiary at the end of trust. Money in trust is divided into specified money trust and unspecified money trust. In specified money trust, trustor specifies method of operating the trust and in unspecified money trust, trustor does not specify a particular mehhod of operation. Property in trust is entrusted with property and transfers property or money to beneficiary at the end of trust period under the discretion of trustor or beneficiary.

## 2. Summary of Significant Accounting Policies

Under the Trust Business act, the trust accounts are managed separately from the banking accounts. The financial statements of the Bank's trust accounts are prepared in accordance with the Trust Accounting Principle for the Bank Managing Trust Business of the Republic of Korea. Therefore, there could be material differences from what had been prepared under financial accounting standards generally accepted in the Republic of Korea. To enhance comparability of the financial statements between prior year and this year, financial statements of prior year are prepared as the sum of former Kookmin accounts and $\mathrm{H} \& C B$. The significant accounting policies applied in the preparation of the accompanying trust accounts are summarized below.

## Revenues and Expenses of Trust Accounts

The trust accounts record the amount of the trust revenue less all expenses and trust fees as the dividends of trust profits to beneficiaries (including the guaranteed principal and minimum rate of return). The trust fees are recorded in the Bank's banking accounts as a part of other operating income. Trust profit whose principal or minimum dividend is guaranteed is calculated by contractual dividend rate. Trust profit whose principal is not guaranteed or only principal is guaranteed is calculated by performance yield rate. However, when sum of principal guaranteed trust asset to be transferred to beneficiary is less than principal at termination of the trust period, principal should be guaranteed and no trust profit should be recognized.

## Interest Income Recognition

Interest income on loans and securities from trust accounts' fund operations is recognized on an accrual basis. However, interest income on overdue or dishonored loans, except for those secured with deposits or guaranteed by financial institutions, is recognized on a cash basis in accordance with the accounting standards of the banking industry. As of December 31, 2001, accrued but not recognized interest income on loans approximated W75,423million

## NOTES TO FINANCIAL STATEMENTS OF TRUST ACCOUNTS

for the year ended December 31, 2001 and 2000

## Securities

Acquisition costs are recorded at purchase cost added with related expenses. The valuation methods used for securities are as follows :

|  | Valuation Methods |
| :--- | :--- |
| Marketable stocks <br> and beneficial certificates <br> Market value | Market value |
| Non-marketable stocks | Acquisition cost (adjusted to net asset value if the decline in value <br> is significantly below cost and is determined as other than <br> temporary |
| Debt securities | Market value |
| Other securities | Market value |

However, under the transition clause in the accounting and reporting guidelines prescribed by the trust regulatory authorities, the debt securities managed under the unspecified money trusts that were established before November 15, 1998 are not recorded at market value. Instead, the loan classification criteria were applied to these securities and the related unrealized losses were charged to bad debt expense and recorded as provisions for loan losses. When market value does not exist or does not reflect fair value, securities are valued by Market Value Valuation Committee which is managed by the trust company.

Additionally, securities that are managed under specified money trusts or property trusts are recorded at cost.

## Provision for Loan Losses

The trust accounts appliy Forward Looking Criteria ("FLC") to certain assets of unspecified money trusts and classify their credit grades into 10 -step grades (AAA, AA, A, BBB, BB, B, CCC, CC, C,D). FLC takes into consideration future repayability from both financial and non-financial side. Based on this grades, loan type and collateral, the loan and minimum provision percentage are determined as follows:

| Loan classifications | Credit grades | Provision percentages |
| :--- | :---: | :---: |
|  | AAA - B | $0 \%(0.5 \%$ for principal and minimum return is guaranteed trust) |
| Normal | CCC | $2 \%$ |
| Precautionary | CC | $20 \%$ |
| Sub-standard | C | $50 \%$ |
| Doubtful | D | $100 \%$ |
| Estimated loss |  |  |

Consumer loans and small-sized corporate loans were classified by considering current financial status including delinquent number of days and bankruptcies. Minimum allowance is provided as described above.

## Present Value Discounts

Since January 1, 2000, loans whose conditions became unfavorable due to work out, court receivership, court mediation, or debt restructuring agreements of parties concerned, are carried at present value in cases where the difference between the book value and the present value of the loans is significant. The present value discount, which is the difference between the book value and the present value, is amortized using the effective interest method. When estimating the present value of the loans, the Bank generally uses the interest rate at the inception of the loans as the discount rate. For floating rate loans and maturity-extended fixed rate loans, the discount rate used is the prime rate at the date of loan restructuring plus the spread that was applicable to the borrower at loan origination date. The provision for loan losses on these restructured loans are based on the loan amounts net of related present value discounts.

## Due from Banking Accounts

The surplus funds that result from the trust accounts' fund operations are loaned to the Bank's banking accounts and are recorded as due from banking accounts by the trust accounts and as due to trust accounts by the banking accounts. The interest payments between the banking accounts and the trust accounts are determined by the trust accounts.

## Special Reserves

Under the Trust Business Act, special reserves are set up in the trust accounts for losses related to those trust funds with guarantee of the principal or minimum rate of return. The provision are used to provide for the losses on such trust funds and, if the losses are incurred in excess

## NOTES TO FINANCIAL STATEMENTS OF TRUST ACCOUNTS

for the year ended December 31, 2001 and 2000
of the provision for future losses, the excess losses are compensated by the Bank The bank accounts for this as loss on operating trust account in other operating expenses and trust accounts account for this as subsidies from bank.

## Trust Fees

The Bank's banking accounts receive trust management fees from trust accounts which consist of basic fees of $0.5 \%$ to $2.0 \%$ of invested capital, contingent fees and special fees. This amount is provided from the trust assets on day of trust closing or termination and expensed as trust fees.

## Performance Yield and Standard Price

Performance yield and standard price calculated by Trust Business Act are as follows:

## (1) Performance yield

The performance yield is the standard compound yield rate, based on daily performance of the trust assets, less the provision rate for provision for loan losses and the trust management fee rate. The performance yield is average performance yield during the period of calculation of trust gain.

The standard compound yield rate is the sum of fund trust assets multiplied by weighted average performance yield of each fund divided by total trust assets. The gains and losses on securities and other fees are reflected in the calculation of the standard compound yield rate.
Daily gains and losses on securities and other fees are recognized over a one-month period from the date of occurrence. However, weekly gains and losses on redemption of beneficial certificates are reflected in the following one-week's calculation of standard compound yield rate.
(2) Standard Price

The standard price is calculated per 1,000 units and is total asset less total liability divided by total number of beneficial certificate units.

## 3. United States Dollar Amounts

The Bank's trust accounts operate primarily in Korea Won and their official accounting records are maintained in Korea Won. The U.S. dollar amounts are provided herein as supplementary information solely for the convenience of the reader. All Won amounts are expressed in U.S. dollars at the rate of $W 1,326.1$ : US $\$ 1$ the prevailing rate on December 31, 2000. This presentation is not required by or in accordance with Korean or United States generally accepted accounting principles, and should not be construed as a representation that the Won amounts shown could be converted to or settled in U.S. dollars at this or any other rate.

## 4. Summary of Trust Accounts

As of December 31, 2001, condensed balance sheet is as follows (in millions of Won) :

|  | Principal or |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dividends |  |  |  |  |  |  |  |
|  | Guaranteed |  | Performance |  | Property |  | Total |  |
| Securities | W | 5,601,949 | W | 12,960,622 | W | 10,000 | W | 18,572,571 |
| Loans |  | 268,013 |  | 849,804 |  | - |  | 1,117,817 |
| Money in trust |  | - |  | - |  | 12,549,910 |  | 12,549,910 |
| Lendings to banking account |  | 201,349 |  | 574,897 |  | 10,312 |  | 786,558 |
| Present value discounts |  | $(11,496)$ |  | $(3,053)$ |  | - |  | $(14,549)$ |
| Allowance for valuation of receivables |  | ( 240,684) |  | $(133,893)$ |  | - |  | $(374,577)$ |
| Other assets |  | 162,474 |  | 418,296 |  | 20,088 |  | 600,858 |
| Total assets | W | 5,981,605 | W | 14,666,673 | W | 12,590,310 | W | 33,238,588 |
| Trust | W | 5,510,730 | W | 14,228,979 | W | 12,559,923 | W | 32,299,632 |
| Special reserves |  | 27,054 |  | 8,695 |  | - |  | 35,749 |
| Other liabilities |  | 443,821 |  | 428,999 |  | 30,387 |  | 903,207 |
| Total liabilities | W | 5,981,605 | W | 14,666,673 | W | 12,590,310 | W | 33,238,588 |

## NOTES TO FINANCIAL STATEMENTS OF TRUST ACCOUNTS

for the year ended December 31, 2001 and 2000

Condensed income statement for the year ending December 31, 2001 is as follows (in millions of Won) :

| Principal or |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends |  |  |  |  |  |  |  |  |
|  | Guaranteed |  | Performance |  | Property |  | Total |  |
| Interest income | W | 407,969 | W | 1,215,209 | W | 505,156 | W | 2,128,334 |
| Gain on derivatives |  | 19,963 |  | 15,198 |  | - |  | 35,161 |
| Revenues on securities |  | 67,788 |  | 159,243 |  | - |  | 227,031 |
| Interest on loans to banking |  |  |  |  |  |  |  |  |
| account |  | 7,811 |  | 23,175 |  | 104 |  | 31,090 |
| Subsidies from banks |  | 31,479 |  | - |  | - |  | 31,479 |
| Transfer from allowance for valuation of receivables |  | 43,894 |  | 61,905 |  | - |  | 105,799 |
| Other income |  | 16,067 |  | 24,575 |  | 55 |  | 40,697 |
| Total revenues | W | 594,971 | W | 1,499,305 | W | 505,315 | W | 2,599,591 |
| Gain in trust | W | 284,940 | W | 1,076,904 | W | 492,989 | W | 1,854,833 |
| Loss on derivatives |  | 9,858 |  | 14,679 |  | - |  | 24,537 |
| Expenses on securites |  | 53,388 |  | 79,502 |  | - |  | 132,890 |
| Trust fees |  | 58,973 |  | 295,109 |  | 1,079 |  | 355,161 |
| Provision for allowance for valuation of receivables |  | 53,423 |  | 13,522 |  | - |  | 66,945 |
| Other expenses |  | 134,389 |  | 19,589 |  | 11,247 |  | 165,225 |
| Total expenses | W | 594,971 | W | 1,499,305 | W | 505,315 | W | 2,599,591 |

Trust fees for the year ending December 31, 2001 is as follows (in millions of Won) :

|  | Trust fees |
| :--- | ---: |
| Money in trust | 2,242 |
| Unspecified money trust | 43,192 |
| Installment money trust | 8,020 |
| Household money trust | 1,021 |
| Development trust | 1,836 |
| Money trust for old age living pension | 524 |
| Corporate money trust | 37 |
| National stock trust | 18,682 |
| Money trust for individual pension | 43,012 |
| Household long-term money trust | 10,160 |
| Money trust for employee | 162,149 |
| New installment money trust | 565 |
| Retirement trust | 6,518 |
| Specified money trust | 3,577 |
| Unit type money trust | 18,514 |
| Open type money trust | 3,596 |
| Real estate investments trust | 162 |
| New money trust for individual pension | 28,168 |
| New money trust for old age living pension | 30 |
| New money trust for employee | 240 |
| Pension trust | 1,837 |
| Separate tax trust | 354,082 |
| Property in trust | 3 |
| Securities trust | 35 |
| Money receivables trust | 1,044 |

## NOTES TO FINANCIAL STATEMENTS OF TRUST ACCOUNTS

for the year ended December 31, 2001 and 2000

As of December 31, 2001, the trust funds comprise 1,458,130 units. The key terms and conditions of the trust funds are as follows (in millions of Won) :

|  | Period (years) | Average |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Type of Dividends | Dividends Rate(\%) | Guarantee |
|  |  |  |  |  |
| Money in trust |  |  |  |  |
| Unspecified money trust | over 1.5 years | Contracted | 2.92 | principal and interest |
| Installment money trust | over 1.5 years | Performance | 7.30 | - ${ }^{*}$ ) |
| Household money trust | 1.5 years | Performance | 6.58 | - ${ }^{*}$ ) |
| Development trust | 2,3 year | Contracted | 19.97 | principal and interest |
| Money trust for old age living pension | Over 5 years | Performance | 6.83 | principal |
| Corporate money trust | 1.5 years | Performance | 7.04 | - ${ }^{*}$ ) |
| National stock trust | Over 3 years | Performance | 4.89 | - |
| Money trust for individual pension | over 15 years | Performance | 6.91 | principal |
| Household long-term money trust | 3-5 years | Performance | 7.08 | pre |
| Money trust for employee | 3-5 years | Performance | 7.02 | - |
| New installment money trust | over 1.5 years | Performance | 6.56 | - |
| Retirement trust | - | Performance | 5.62 | principal |
| Specified money trust | over 3 months | Performance | 6.73 | - |
| Unit type money trust | 1 year | Performance | 9.32 | - |
| Open type money trust | 1 year | Performance | 5.94 | - |
| Real estate investments trust | 1-1.5 years | Performance | 7.18 | - |
| New money trust for individual pension | over 15 years | Performance | 5.85 | principal |
| New money trust for old age living pension | over 1 year | Performance | 6.79 | principal |
| New money trust for employee | 3-5 years | Performance | 6.19 | - |
| Pension trust | over 15 years | Performance | 5.55 | principal |
| Separate tax trust | over 5 years | Performance | 6.89 | - |
| Property in trust |  |  |  |  |
| Securities trust | Over 1 year | Performance | 23.86 | - |
| Money receivables trust | - | Performance | 10.05 | - |

${ }^{(*)}$ Trust accounts contracted prior to April 30, 1996 are guaranteed of their principal amounts.

## 5. Related party transactions

Main transactions with banking account for the year ending December 31, 2001 is as follows (in millions of Won) :

| Balance sheet accounts |  | Income statement accounts |  |
| :---: | :---: | :---: | :---: |
| accounts | amount | accounts | amount |
| Lendings to banking account | 786,558 | Interest on loans to banking account | 31,090 |
| Accrued payable trust fees | 10,190 | Trust fees | 355,161 |
|  |  | Subsidies from banks | 31,479 |
|  |  | Interest on borrowings | 37,260 |
|  |  | Commission on termination of commodity | 5,296 |

For the year ending December 31, 2001, W259,536 million has transferred from performance trust with no principal guarantee to principal or dividend guaranteed trust.

## 6. Uncertainties due to Korean Economic Instability

The operations of the Trust Company have been significantly affected, and may continue to be affected for the foreseeable future, by the general adverse economic conditions in the Republic of Korea and in the Asia Pacific region. Under these adverse economic conditions, certain customers of the Trust Company are in the process of corporate restructuring with their credit banks. The ultimate effect of these significant uncertainties on the financial position of the Bank as of the balance sheet date cannot presently be determined and accordingly, no further adjustments have been made in the accompanying financial statements related to such uncertainties.

## Report of Independent Accountants (CONSOLIDATED)

December 31, 2001 and 2000

## To the Board of Directors and Shareholders of Kookmin Bank

We have audited the accompanying consolidated balance sheets of Kookmin Bank ("the Bank") and its subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of income, of changes in shareholders' equity, and of cash flows for the years then ended, expressed in Korean Won. These consolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of Kookmin Credit Card Co., Ltd., Kookmin Leasing Co., Ltd., Kookmin Venture Capital Co., Ltd., Kookmin Futures Co., Ltd., Kookmin Investment Co., Ltd., Kookmin Bank Luxembourg S.A., Kookmin Finance HK Ltd., Kookmin Bank Finance Asia Ltd., and Kookmin Leasing \& Finance (Hong Kong) Ltd., whose statements represent $6.9 \%$ of total assets as of December 31, 2001 and $18.1 \%$ of total revenues for the year then ended. Also, we did not audit the financial statements of subsidiaries, Kookmin Credit Card Co., Ltd., Kookmin Leasing Co., Ltd., Kookmin Venture Capital Co., Ltd., Kookmin Futures Co., Ltd., Kookmin Investment Co., Ltd., Kookmin Bank Luxembourg S.A., and Kookmin Bank Finance Asia Ltd., whose statements represent $10.7 \%$ of total assets as of December 31, 2000 and $15.8 \%$ of total revenues for the year then ended. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for these entities, is based solely on the reports of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.
In our opinion, based on our audits and the reports of the other auditors, the consolidated financial statements referred to above present fairly in all material respects, the financial position of Kookmin Bank and its subsidiaries as of December 31, 2001 and 2000, and the results of their operations, the changes in their shareholders' equity and their cash flows for the years then ended in conformity with financial accounting standards for consolidated financial statements generally accepted in the Republic of Korea.
As discussed in Note 32 to the consolidated financial statements, the Bank entered into a business combination contract ("the Contract") with H\&CB on April 23, 2001 and obtained approval from the shareholders for such combination on September 29, 2001. In accordance with the Contract, the Bank completed the legal consolidation with H\&CB as of October 31, 2001 and the shareholders of the Bank and H\&CB received 1 new common share of the Bank for 1.688346 old shares of the Bank and 1 share of $\mathrm{H} \& C B$, respectively. The new common shares of the Bank were listed on the Korea Stock Exchange on November 9, 2001. As a result of the business combination, the former shareholders of the Bank and $\mathrm{H} \& \mathrm{CB}$ own $60.0 \%$ and $40.0 \%$, respectively, of the Bank. Although the business a combination took the legal form of consolidation, the Bank purchased H\&CB's total assets of $\$ 67,742,958$ million and total liabilities of $W 64,381,185$ million by applying the purchase method of accounting.
Also, the Bank's registration statement was declared effective by the Securities and Exchange Commission of the United States of America on September 10, 2001, and the new shares of the Bank were listed on New York Stock Exchange as American Depositary Shares ("ADS") on November 1, 2001.
As discussed in Note 17 to the consolidated financial statements, Jooeun Leasing Co., Ltd., a subsidiary of the Bank, entered into a contract for troubled debt restructuring with the creditors on January 13, 2000 and is subject to a workout program as of the balance sheet date. In addition, on March 30, 2001, Kookmin Leasing Co., Ltd., a subsidiary of the Bank, entered into a contract for troubled debt restructuring, to take effect as of November 1, 2000, with the Bank as the major shareholder and Chohung Bank as the major creditor.
As discussed in Note 1 to the consolidated financial statements, Kookmin Investment Co., Ltd., a subsidiary of the Bank, merged with Frontier Investment Corp. on December 31, 2001. In addition, on January 22, 2002, the Bank and Morgan Stanley Private Equity, the M\&A private funds led by Morgan Stanley Global Emerging Markets Inc. and affiliated funds, entered into a memorandum of understanding on the sale of Kookmin Investment Trust Management Co., Ltd., a subsidiary of the Bank.
Without qualifying our opinion, we draw attention to Note 17 of the consolidated financial statements which states that the operations of the Bank and its subsidiaries have been affected, and may continue to be affected for the foreseeable future, by the general unstable economic conditions in the Republic of Korea and in the Asia Pacific region. The ultimate effect of these significant uncertainties of the financial position of the Bank and its subsidiaries as of the balance sheet date cannot presently be determined and accordingly, no adjustments have been made in the accompanying consolidated financial statements related to such uncertainties.
Under these adverse economic conditions, certain financially troubled borrowers of the Bank and its subsidiaries including Hynix Semiconductor Inc. are experiencing a cash crisis or are in the debt restructuring process under workout plans and other similar programs. As of December 31, 2001, in relation to such borrowers, total loans outstanding and investment in securities are $\mathbf{W 2 , 8 1 9 , 6 4 2}$ million (with $\$ 1,058,062$ million of allowances for loan losses and $\$ 98,107$ million of present value discounts) and $\# 509,260$ million, respectively.
The accompanying consolidated financial statements are not intended to present the financial position, results of operations, and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than the Republic of Korea. The procedures and practices utilized in Republic of Korea to audit such financial statements may differ from those generally accepted and applied in other countries and jurisdictions. Accordingly, this report and the accompanyng consolidated financial statements are not intended for use by those who are not informed about Korean accounting principles or auditing standards and their application in practice.

Seoul, Korea, February 23, 2002


## CONSOLIDATED BALANCE SHEETS

| ASSETS | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: |
| Cash and due from banks (Note 3) |  |  |
| Trading securities (Note 4) | $7,842,446$ | $\mathbf{W}$ |
| Investment securities (Note 5) | $11,634,338$ | $3,805,520$ |
| Loans (Note 6 and 7) | $26,653,008$ | $16,839,147$ |
| Fixed assets (Note 8) | $116,340,721$ | $58,212,510$ |
| Other assets (Note 9) | $3,291,295$ | $1,452,514$ |
| Total Assets | $6,836,998$ | $4,386,034$ |

## LIABILITIES AND SHAREHOLDERS' EQUITY

| Deposits (Note 10) | $120,448,949$ | $57,978,950$ |
| :--- | ---: | ---: |
| Borrowings (Note 11) | $17,072,682$ | $9,649,664$ |
| Debentures (Note 12) | $13,861,215$ | $7,647,878$ |
| Other liabilities (Note 14) | $11,939,004$ | $86,847,099$ |

Commitments and Contingencies (Note 17)

Common stock, par value : W5,000
authorized : 1,000 Million shares
issued and outstanding : 299,697,462 shares ( Note 1 and 18)
1,498,487
1,498,067
Preferred stock, par value : $W 5,000$
non-cumulative, non-participating preferred stock ( Note 1 and 18) - 200,000
Capital surplus (Note 19)
5,745,002 1,647,292
Retained earnings (Note 20)
1,519,064 708,156
Capital adjustments (Note 21)
205,274
$(17,100)$
Minority interest in consolidated subsidiaries (Note 23)
309,129
215,251
Total Shareholders' Equity
Total Liabilities and Shareholders' Equity
9,276,956
4,251,666

* 172,598,806

W 91,098,765

## CONSOLIDATED INCOME STATEMENTS

for the years ended December 31, 2001 and 2000

In Millions of Korean Won

|  | 2001 |  |  | 2000 |
| :---: | :---: | :---: | :---: | :---: |
| Interest income : |  |  |  |  |
| Interest on due from banks | W | 91,986 | W | 328,648 |
| Interest on trading securities |  | 380,462 |  | 313,312 |
| Interest on investment securities |  | 1,864,045 |  | 1,434,446 |
| Interest on loans |  | 5,733,889 |  | 4,626,826 |
| Other interest income |  | 144,362 |  | 85,324 |
|  |  | 8,214,744 |  | 6,788,556 |
| Interest expenses : |  |  |  |  |
| Interest on deposits |  | 3,783,808 |  | 3,220,984 |
| Interest on borrowings |  | 703,912 |  | 640,089 |
| Interest on debentures |  | 947,119 |  | 1,046,958 |
| Other interest expenses |  | 66,778 |  | 39,039 |
|  |  | 5,501,617 |  | 4,947,070 |
| Net interest income |  | 2,713,127 |  | 1,841,486 |
| Bad debt expenses (Note 7) |  | 1,414,178 |  | 916,624 |
| Net interest income after bad debt expenses |  | 1,298,949 |  | 924,862 |
| Non-interest income: |  |  |  |  |
| Fees \& commission income |  | 2,248,085 |  | 1,519,147 |
| Dividends on trading securities |  | 495 |  | 2,750 |
| Dividends on investment securities |  | 7,138 |  | 44,902 |
| Gain on foreign currency transactions |  | 398,630 |  | 333,428 |
| Gain on derivatives (Note 16) |  | 2,314,740 |  | 1,401,563 |
| Other (Note 24) |  | 445,671 |  | 451,860 |
|  |  | 5,414,759 |  | 3,753,650 |
| Non-interest expenses: |  |  |  |  |
| Fees \& commission expenses |  | 436,417 |  | 193,234 |
| General and administrative expenses (Note 25) |  | 1,764,850 |  | 1,231,999 |
| Loss on foreign currency transactions |  | 270,697 |  | 136,122 |
| Loss on derivatives (Note 16) |  | 2,336,897 |  | 1,511,588 |
| Other (Note 24) |  | 368,905 |  | 441,057 |
|  |  | 5,177,766 |  | 3,514,000 |
| Operating income |  | 1,535,942 |  | 1,164,512 |
| Non-operating loss, net (Note 26) |  | $(179,637)$ |  | $(29,990)$ |
| Extraordinary gain |  | 161,527 |  | - |
| Income before income tax expenses |  | 1,517,832 |  | 1,134,522 |
| Income tax expenses (Note 27) |  | 560,400 |  | 448,269 |
| Net income before consolidation adjustment |  | 957,432 |  | 686,253 |
| Minority interest in earnings of consolidated subsidiaries |  | $(120,557)$ |  | $(93,837)$ |
| Net income |  | 836,875 |  | 592,416 |
| Basic operating income per share (Note 28) (Unit: Korean Won) | W | 3,380 | W | 3,330 |
| Diluted operating income per share (Note 28) (Unit: Korean Won) | W | 3,235 | W | 2,849 |
| Basic earnings per share (Note 28) (Unit: Korean Won) | W | 4,188 | W | 3,330 |
| Diluted earnings per share (Note 28) (Unit: Korean Won) | W | 4,003 | W | 2,849 |

## CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

(In millions of Won)

|  | Capital | Capital surplus | Retained earnings | Capital adjustments | Minority interest | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1, 2000 | W1,698,067 | W1,587,245 | W265,203 | ( $W 62,452$ ) | W21,194 | W3,509,257 |
| Change in reporting entity | - | - | 31,747 | - | - | 31,747 |
| Acquisition of equity securities of subsidiaries | - | 98,990 | - | - | - | 98,990 |
| Net income | - | - | 592,416 | - | - | 592,416 |
| Dividends | - | - | $(151,009)$ | - | - | $(151,009)$ |
| Change in treasury stocks | - | (393) | - | $(35,146)$ | - | $(35,539)$ |
| Unrealized gain on investment securities | - | - | - | 79,714 | - | 79,714 |
| Stock options | - | - | - | 784 | - | 784 |
| Changes in minority interest | - | - | - | - | 194,057 | 194,057 |
| Cumulative effect of accounting changes | - | $(30,808)$ | $(34,619)$ | - | - | $(65,427)$ |
| Other | - | $(7,742)$ | 4,418 | - | - | $(3,324)$ |
| December 31, 2000 | W1,698,067 | W1,647,292 | W708,156 | ( $W 17,100$ ) | W215,251 | W4,251,666 |
| January 1, 2001 | W1,698,067 | *1,647,292 | W708,156 | ( W 77,100 ) | W215,251 | W4,251,666 |
| Decrease due to business combination | $(199,580)$ |  | - | - | - | $(199,580)$ |
| Additional paid in capital | - | 4,082,924 | - | - | - | 4,082,924 |
| Acquisition of equity securities of subsidiaries | - | 14,336 | - | - | - | 14,336 |
| Net income | - | - | 836,875 | - | - | 836,875 |
| Reserves for future losses in trust accounts | - | - | 11,120 | - | - | 11,120 |
| Dividends | - | - | $(119,867)$ | 89,900 | - | $(29,967)$ |
| Loss on exceeded minority interest | - | - | 32,427 | - | - | 32,427 |
| Changes in treasury stocks | - | 450 | - | 9,673 | - | 0,123 |
| Unrealized gain on investment securities | - | - | - | 67,294 | - | 67,294 |
| Stock options | - | - | - | 25,507 | - | 25,507 |
| Changes in minority interest | - | - | - | - | 93,878 | 93,878 |
| Cumulative effect of accounting changes | - | - | 50,402 | - | - | 50,402 |
| Other | - | - | (49) | - | - | (49) |
| December 31, 2001 | W1,498,487 | W5,745,002 | W1,519,064 | W205,274 | W309,129 | W9,276,956 |

## CONSOLIDATED STATEMENTS OF CASH FLOWS

for the years ended December 31, 2001 and 2000

In Millions of Korean Won

|  | 2001 |  |  | 2000 |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |
| Net income | W | 836,875 | * | 592,416 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Realized gain(loss) on trading securities, net |  | $(48,481)$ |  | 41,353 |
| Unrealized gain on trading securities, net |  | 14,430 |  | 47,169 |
| Bad debt expense |  | 1,439,110 |  | 916,624 |
| Gain on foreign currency transactions, net |  | $(127,933)$ |  | $(197,306)$ |
| Loss on derivative instruments, net |  | 22,157 |  | 110,025 |
| Retirement benefits |  | 124,853 |  | 105,963 |
| Depreciation and amortization |  | 197,459 |  | 161,826 |
| Gain on disposal of fixed assets, net |  | 17,575 |  | 8 |
| Realized gain on investment securities, net |  | $(89,433)$ |  | $(127,753)$ |
| Impairment loss on investment securities, net |  | 117,665 |  | 120,794 |
| Loss on sale of troubled loans, net |  | 162,305 |  | 29,694 |
| Minority interest in earnings of consolidated subsidiaries |  | 120,557 |  | 93,837 |
| Other, net |  | $(420,651)$ |  | $(56,945)$ |
| Net changes in, |  |  |  |  |
| Prepaid expenses |  | $(3,552)$ |  | 440,727 |
| Accrued income |  | 310,056 |  | 13,820 |
| Withholding taxes |  | $(110,103)$ |  | 30,378 |
| Accrued expenses |  | $(55,489)$ |  | 168,316 |
| Unearned income |  | 20,504 |  | $(8,264)$ |
| Payment of retirement benefits |  | $(655,644)$ |  | $(110,528)$ |
| Contributions to the National pension fund |  | $(1,302)$ |  | 3,696 |
| Net cash provided by operating activities |  | 1,870,958 |  | 2,375,850 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Increase in trading securities |  | $(3,581,594)$ |  | 328,577 |
| Increase in investment securities |  | $(1,376,433)$ |  | $(1,994,237)$ |
| Increase in loans, net |  | $(8,836,726)$ |  | $(15,963,584)$ |
| Proceeds from disposition of fixed assets |  | 26,531 |  | 14,175 |
| Acquisition of fixed assets |  | $(479,701)$ |  | $(178,411)$ |
| Other, net |  | $(1,386,960)$ |  | 356,390 |
| Net cash used in investing activities |  | $(15,634,883)$ |  | $(17,437,090)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Increase in deposits, net |  | 11,503,007 |  | 13,713,893 |
| Increase in borrowings |  | 4,000,529 |  | - |
| Increase in debentures |  | - |  | 2,335,124 |
| Decrease in borrowings |  | - |  | $(753,175)$ |
| Decrease in debentures |  | $(2,880,627)$ |  | - |
| Other, net |  | 2,580,422 |  | 851,659 |
| Net cash provided by financing activities |  | 15,203,331 |  | 16,147,501 |
| Net increase in cash and cash equivalents |  | 1,439,406 |  | 1,086,261 |
| Cash and cash equivalents, beginning of year (Note 33) |  | 6,403,040 |  | 5,316,779 |
| Cash and cash equivalents, end of year (Note 33) | W | 7,842,446 | W | 6,403,040 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. The Consolidated Companies

The accompanying consolidated financial statements have been prepared in accordance with financial accounting standards and the relevant laws and regulations of the Republic of Korea. The accompanying consolidated financial statements include the banking accounts and trust accounts subject to guaranteed fixed rates of return or principal repayment of Kookmin Bank (the "Bank") and its consolidated subsidiaries. General information on the Bank and its controlled subsidiaries is described below.

## The Bank

Kookmin Bank was established in 1963 under the Citizens National Bank Act to provide and administer funds for financing the general public and small businesses. Pursuant to the repeal of the Citizens National Bank Act effective January 5, 1995, the Bank has conducted its operations in accordance with the provisions of the General Banking Act.

The Bank merged with Korea Long Term Credit Bank ("KLB") on December 31, 1998 and with Daegu, Busan, Jeonnam Kookmin Mutual Savings \& Finance Co., Ltds. on August 22, 1999. Also, under the decision of the Financial Supervisory Commission in accordance with the Act concerning the Structural Improvement of the Financial Industry, the Bank purchased certain assets, including the loans classified as normal or precautionary, and assumed most of the liabilities of Daedong Bank ("the P\&A") as of June 29, 1998. The Bank entered into a business combination contract ("the Contract") with Housing \& Commercial Bank ("H\&CB") on April 23, 2001. In accordance with the Contract, the Bank completed the legal consolidation with H\&CB as of October 31, 2001 (See Note 32).

The Bank had its shares listed on the Korean Stock Exchange since September 1994. As a result of the business combination with H\&CB, the former shareholders of the Bank and $\mathrm{H} \& C B$ received new common shares of the Bank on the basis of a pre-determined ratio. The new common shares of the Bank were relisted on the Korea Stock Exchange on November 9, 2001. Also, the Bank's American Depositary Shares ("ADS") were listed on New York Stock Exchange on November 1, 2001. The Bank's paid-in capital amounts to $W 1,498,487$ million as of December 31, 2001 (See Note 18).

The Bank is engaged in the banking and trust business according to the provisions of the General Banking Act and the Trust Business Act and operates through 1,262 domestic branches and offices (including ATM) and 3 overseas networks as of December 31, 2001.

## Trust Accounts of the Bank

According to the accounting and reporting guidelines by the banking regulatory authorities, the accompanying consolidated financial statements include money in trusts subject to guaranteed fixed rates of return or principal repayment. Total assets of consolidated and non-consolidated money in trusts of the Bank at December 31, 2001 and 2000 are as follows(in millions of Won):

|  | $\mathbf{2 0 0 1}$ | 2000 |  |
| :--- | :---: | :---: | :---: |
| Consolidated money in trusts | W,865,422 | W | $1,891,272$ |
| Non-consolidated money in trusts | $14,782,856$ | $10,747,178$ |  |
|  | 20,648,278 | W | $12,638,450$ |

## Subsidiaries either consolidated or accounted for by equity method

The subsidiaries of the Bank, either consolidated or accounted for by the equity method as of December 31, 2001 and 2000, are summarized as follows:

|  |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Companies | Balance sheet date | Number of shares | Ownership (\%) | Number of shares | Ownership (\%) |
| Consolidated subsidiaries |  |  |  |  |  |
| Kookmin Credit Card Co., Ltd. | December 31 | 54,365,028 | 74.27 | 54,365,028 | 74.27 |
| Kookmin Leasing Co., Ltd. | March 31 | 36,541,400 | 88.66 | 12,276,547 | 89.61 |
| Kookmin Venture Capital Co., Ltd. | December 31 | 8,855,024 | 94.11 | 8,855,024 | 94.11 |
| Kookmin Data System Corp. | December 31 | 799,800 | 99.98 | 799,800 | 99.98 |
| Kookmin Futures Co., Ltd. | March 31 | 3,999,200 | 99.98 | 3,999,200 | 99.98 |
| Kookmin Investment Co., Ltd. ${ }^{(2)}$ | December 31 | 6,399,930 | 99.99 | 4,999,940 | 99.99 |
| Frontier Investment Corp. ${ }^{(21)}$ | December 31 | 4,599,965 | 99.99 | - | - |
| Kookmin Bank Investment |  |  |  |  |  |
| Trust Mgt Co., Ltd. ${ }^{\left.(3)^{3}\right)}$ | March 31 | 5,220,000 | 87.00 | 5,220,000 | 87.00 |
| Kookmin Bank Luxemburg S.A. | December 31 | 70,000 | 100.00 | 70,000 | 100.00 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

|  |  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Companies | Balance sheet date | Number of shares | Ownership (\%) | Number of shares | Ownership (\%) |
| Kookmin Finance HK Ltd. ${ }^{\left(1{ }^{(1)}\right.}$ | December 31 | 2,000,000 | 100.00 | -000- |  |
| Kookmin Finance Asia Ltd.(HK) | December 31 | 2,000,000 | 100.00 | 2,000,000 | 100.00 |
| Kookmin Bank Int'I Ltd.(London) | December 31 | 20,000,000 | 100.00 | 20,000,000 | 100.00 |
| Kookmin Leasing \& Finance (Hong Kong) Ltd. ${ }^{\left(5^{*}\right)}$ | December 31 | 2,999 | 99.97 | 2,999 | 99.97 |
| Jooeun Leasing Co., Ltd. ${ }^{(1)}$ | March 31 | 16,960,000 | 85.43 | - | - |
| Jooeun Investment Trust Mgt Co., Ltd. ${ }^{(1)}$ | March 31 | 6,134,040 | 80.00 | - | - |
| Jooeun Real Estate Trust Co., Ltd. ${ }^{(1)}$ | December 31 | 15,999,930 | 99.99 | - | - |
| Jooeun Industrial Co., Ltd. ${ }^{\left({ }^{(1)}\right.}$ Jooeun Credit Information | December 31 | 1,999,910 | 99.99 | - | - |
| Co., Ltd. ${ }^{(1+84)}$ | December 31 | 504,000 | 50.00 | - | - |
| Equity method investees |  |  |  |  |  |
| ING Life Co., Ltd. | March 31 | 1,400,000 | 20.00 | - | - |
| Korea Asset Investment Co., Ltd. | December 31 | 1,005,000 | 49.79 | 3,000,00- | - |
| Korea Mortgage Corp. | December 31 | 6,000,000 | 28.22 | 3,000,000 | 14.27 |

${ }^{(1 *)}$ Kookmin Finance HK Ltd., Jooeun Leasing Co., Ltd., Jooeun Investment Trust Mgt Co., Ltd., Jooeun Real Estate Trust Co., Ltd., Jooeun Industrial Co., Ltd., Jooeun Credit Information Co., Ltd. become consolidated subsidiaries from this year due to the business combination with H\&CB.
(2*) Kookmin Investment Co., Ltd. merged with Frontier Investment Corp., effective as of December 31, 2001.
$\left(3^{*}\right)$ The Bank and Morgan Stanley Private Equity, the M\&A private funds led by Morgan Stanley Global Emerging Markets Inc. and affiliated funds, entered into a memorandum of understanding related to the sale of Kookmin Investment Trust Management Co., Ltd., a subsidiary of the Bank, on January 22, 2002.
$\left(4^{*}\right)$ Jooeun Credit Information Co., Ltd. is planning for a business combination with KM Credit Information Co., Ltd. ("KM"), a subsidiary of Kookmin Card Co., Ltd. which owns 4.9\% interest of total paid in capital of KM Credit Information Co., Ltd.
${ }^{(5 *)}$ Kookmin Leasing \& Finance (Hong Kong) Ltd. is an investee company of Kookmin Leasing Co., Ltd., a subsidiary of the Bank.
KLB Securities Co., Ltd. and Kookmin Singapore (Merchant Bank), Ltd. are in the process of liquidation. KLB Economic Research Institute Co., Ltd. has completed its liquidation.
Operations of the Subsidiaries either consolidated or accounted for by equity method
Consolidated Subsidiaries

| Subsidiaries | Location | Outstanding Capital (in millions of Won) | Major Business |
| :---: | :---: | :---: | :---: |
| Kookmin Credit Card Co., Ltd. | Korea | 366,000 | credit card operations, consumer installment financing, factoring, payment guarantees |
| Kookmin Leasing Co., Ltd. | Korea | 206,076 | leasing industrial equipment |
| Kookmin Venture Capital Co., Ltd. | Korea | 47,045 | investing and financing small and medium-sized enterprises |
| Kookmin Data System Corp. | Korea | 8,000 | software services for the Bank and other companies |
| Kookmin Futures Co., Ltd. | Korea | 20,000 | dealing and brokerage services for futures transactions |
| Kookmin Investment Co., Ltd. ${ }^{(9)}$ | Korea | 32,000 | investing and financing small and medium-sized enterprises |
| Frontier Investment Corp. " | Korea | 23,000 | investing and financing for venture companies |
| Kookmin Bank Investment Trust Mgt Co., Ltd. | Korea | 30,000 | providing security investment trust services and investment consulting services |
| Kookmin Bank Luxemburg S.A. | Luxemburg | EUR17.5 Million | commercial banking business and foreign exchange operation |
| Kookmin Finance Asia Ltd. (HK) | Hong Kong | \$ 20 Million | commercial banking business and foreign exchange operation |
| Kookmin Bank Int'I Ltd. (London) | U.K. | GBP20 Million | commercial banking business and foreign exchange operation |
| Kookmin Leasing \& Finance (Hong Kong) Ltd. | Hong Kong | \$ 3 Million | commercial banking business and foreign exchange operation |
| Kookmin Finance HK Ltd. | Hong Kong | \$ 20 Million | commercial banking business and foreign exchange operation |
| Jooeun Leasing Co., Ltd. | Korea | 99,257 | leasing industrial equipment |
| Jooeun Investment Trust Mgt Co., Ltd. | Korea | 38,338 | providing security investment trust services and investment consulting services |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

| Subsidiaries | Location | Outstanding Capital <br> (in millions of Won) | Major Business |
| :--- | :--- | :---: | :--- |
| Jooeun Real Estate Trust Co., Ltd. | Korea | 80,000 | development, management and brokerage services with <br> regard to real estate and trust business of real estate |
| Jooeun Industrial Co., Ltd. | Korea | 10,000 | house construction, rent and management service with regard <br> to real estate <br> delinquent loan collecting service and credit checking service |
| Jooeun Credit Information Co., Ltd. | Korea | 5,040 |  |

${ }^{\text {(*) }}$ Kookmin Investment Co., Ltd. merged with Frontier Investment Corp., effective as of December 31, 2001.

## Equity Method Investees

| Subsidiaries | Location | Outstanding Capital <br> (in millions of Won) | Major Business |
| :--- | :--- | :--- | :--- |

## Significant Financial Data

A summary of significant financial data of the Bank and its subsidiaries, included in the accompanying consolidated financial statements is as follows (in millions of Won):

| Accounts and Subsidiaries | Shareholders' |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Assets | Equity |  | Operating Revenue |  | Net Income (Loss) |  |
| Banking accounts | * 156,893,802 | W | 8,913,542 | W | 10,993,905 | W | 740,565 |
| Trust accounts | 5,865,422 |  | 35,749 |  | 362,383 |  | - |
| Kookmin Credit Card Co., Ltd. | 10,577,492 |  | 1,195,753 |  | 2,322,596 |  | 458,195 |
| Kookmin Leasing Co., Ltd. | 542,810 |  | $(35,844)$ |  | 137,107 |  | 121,880 |
| Kookmin Venture Capital Co., Ltd. | 182,736 |  | 51,455 |  | 6,613 |  | 273 |
| Kookmin Data System Corp. | 15,464 |  | 12,531 |  | 29,503 |  | 2,577 |
| Kookmin Futures Co., Ltd. | 42,803 |  | 23,819 |  | 13,936 |  | 2,968 |
| Kookmin Investment Co., Ltd. | 78,409 |  | 69,654 |  | 2,422 |  | 9,616 |
| Frontier Investment Corp. | 14,131 |  | 13,901 |  | 434 |  | $(3,280)$ |
| Kookmin Bank Investment Trust Mgt Co., Ltd. | 39,428 |  | 38,641 |  | 8,857 |  | 3,636 |
| Kookmin Bank Luxemburg S.A | 378,464 |  | 25,313 |  | 28,244 |  | 142 |
| Kookmin Finance Asia Ltd. (HK) | 18,932 |  | 17,205 |  | 18,402 |  | 1,574 |
| Kookmin Bank Int'I Ltd.(London) | 236,403 |  | 46,950 |  | 14,969 |  | 2,748 |
| Kookmin Leasing \& Finance (Hong Kong) Ltd. | 64,000 |  | $(157,591)$ |  | 5,366 |  | $(9,268)$ |
| Kookmin Finance HK Ltd. | 300,178 |  | 54,463 |  | 2,071 |  | $(1,395)$ |
| Jooeun Leasing Co., Ltd. | 229,542 |  | 25,896 |  | 7,730 |  | (18) |
| Jooeun Investment Trust Mgt Co., Ltd. | 54,943 |  | 52,357 |  | 6,226 |  | 3,589 |
| Jooeun Real Estate Trust Co., Ltd. | 290,097 |  | 78,813 |  | 10,903 |  | 2,915 |
| Jooeun Industrial Co., Ltd. | 287,770 |  | $(47,353)$ |  | 9,317 |  | $(13,913)$ |
| Jooeun Credit Information Co., Ltd. | 13,603 |  | 10,108 |  | 5,451 |  | 912 |
| Elimination and equity pick-up | $(3,527,623)$ |  | $(1,148,406)$ |  | $(332,000)$ |  | $(486,841)$ |
|  | W 172,598,806 | W | 9,276,956 | W | 13,654,435 | W | 836,875 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

A summary of the financial data of controlled subsidiaries that are excluded from the scope of consolidation in the accompanying consolidated financial statements as of December 31, 2001 is as follows:

| Subsidiaries | Equity Method |  |
| :--- | :---: | :--- |
| Korea Asset Investment Co., Ltd. | Application | Reasons for Exclusion |
| KLB Economic Research Institute Co., Ltd. | Yes | Asset under 7 billion Won |
| KLB Securities Co., Ltd. | No | Liquidated |
| Kookmin Singapore (Merchant Bank) Ltd. | No | Under liquidation |

## 2. Summary of Significant Accounting Policies

The significant accounting policies followed by the Bank and its subsidiaries in the preparation of the accompanying consolidated financial statements are summarized below.

## Basis of Consolidated Financial Statement Presentation

The official accounting records of the Bank and its subsidiaries, except for foreign subsidiaries, are maintained in Korean Won in accordance with financial accounting standards and the relevant laws and regulations of the Republic of Korea. Such basis of accounting and presentation is not in conformity with International Accounting Standards, which, if applied, would give rise to material adjustments to the financial statements.

The Bank maintains its official accounting records in Korean Won and prepares statutory financial statements in the Korean language in conformity with the accounting principles generally accepted in the Republic of Korea. Certain accounting principles applied by the Bank that conform with financial accounting standards and accounting principles in the Republic of Korea may not conform with generally accepted accounting principles in other countries. Accordingly, these financial statements are intended for use by those who are informed about Korean accounting principles and practices. The accompanying financial statements have been condensed, restructured and translated into English from the Korean language financial statements. Some information attached to the Korean language financial statements, but not required for a fair presentation of the Bank's financial position, results of operations or cash flows, is not presented in the accompanying financial statements.

The preparation of the consolidated financial statements in conformity with financial accounting standards requires management to make estimates and assumptions that affect amounts reported therein. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may differ from those estimates.

## Accounting Policies of Consolidated Companies

The financial statements of the consolidated companies are prepared in conformity with generally accepted financial accounting standards and the relevant laws and regulations of the Republic of Korea. The relevant laws and regulations that differ from generally accepted financial accounting standards are as follows:

| Consolidated Companies | Relevant Laws and Regulations |
| :--- | :--- |
| The Bank and Trust Accounts | Accounting Standards of Banking Industry, General Baking Act, <br> and Trust Business Act |
| Kookmin Credit Card Co., Ltd. | Loan Specialization Financial Business Act, and Credit Card |
| Kookmin Venture Capital Co., Ltd., Kookmin Investment Co., | Business Act |
| Ltd., and Frontier Investment Corp. | Act on support for foundation of small and medium sized |
| companies, and Loan Specialization Financial Business Act |  |
| Kookmin Leasing Co., Ltd. and Jooeun Leasing Co., Ltd. | Accounting Standards for Leasing Transactions, Loan |
| Kookmin Bank Investment Trust Mgt Co., Ltd. and | Specialization Financial Business Act |
| Jooeun Investment Trust Mgt Co., Ltd. | Securities Investment Trust Business Act, and Accounting |
| Kookmin Futures Co., Ltd. | Standards for Securities Investment Trust Business |
| Jooeun Real Estate Trust Co., Ltd. | Supervisory Guidelines on Futures Trading |
| Jooeun Industrial Co., Ltd. | Trust Business Act |
| Jooeun Credit Information Co., Ltd. | Accounting Standard for Construction Industry |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Principles of Consolidation

The Bank records differences between the cost basis of investment accounts and the corresponding capital accounts of subsidiaries at the time of acquisition as goodwill.

When net losses attributable to minority interests exceed the minority interest in the equity of the subsidiary, the excess is charged to the equity of the Bank. When the subsidiaries report income, the minority interest portion of such income is allocated to the equity of the Bank until the minority interest's share of net losses previously charged to the Bank has been fully recovered.

If the fiscal year-end of subsidiaries is different from that of the Bank, financial statements of such subsidiaries were prepared as of and for the year then ended December 31 for consolidation purposes.

All significant intercompany transactions and account balances among the consolidated companies are eliminated in consolidation.

## Recognition of Interest Income

Interest income on loans and debt securities is recognized on an accrual basis. However, interest income on delinquent and dishonoured loans and debt securities, other than those subject to security deposits and guaranteed by financial institutions, is recognized on a cash basis. Accordingly, unaccrued interest income amounted to W631,113 million and W508,860 million as of December 31, 2001 and 2000, respectively.

## Translation of Foreign Currency

Assets and liabilities denominated in foreign currencies are translated into Korean Won at the exchange rates prevailing at the balance sheet date. The resulting exchange gains or losses are included in other non-interest income or expenses.

The exchange rate used to translate foreign currency denominated assets and liabilities are W1,326.1: US\$1, W1,923.11: GBP1, and W1,172.6 : EUR1 at December 31, 2001 and $W 1,259.7$ : US $\$ 1$, 1,880.86: GBP1, and $\# 1,187.27$ : EUR1 at December 31, 2000, respectively.

Consolidated leasing companies have foreign debts incurred for acquisition of operating lease assets. The foreign exchange gains and losses from translating these amounts are deferred and accreted or amortized over the future payment term of the related operating leases. For the year ended December 31, 2001, the accretion and amortization of deferred foreign exchange gains and losses are $\$ 11,813$ million and W25,069 million, respectively.

## Allowances for Loan Losses

The Bank applies its internal credit rating system, Forward Looking Criteria ("FLC"), to corporate loans in order to classify the borrowers into 10 credit risk categories (AAA, $\mathrm{AA}, \mathrm{A}, \mathrm{BBB}, \mathrm{BB}, \mathrm{B}, \mathrm{CCC}, \mathrm{CC}, \mathrm{C}, \mathrm{D}$ ) and to determine allowances for loan losses. Credit risk classification under FLC is based on a scaled valuation of financial and non-financial risks with additional consideration of loan type, collateral and/or guarantees.

Allowances are determined by applying at minimum the following rates to the outstanding balances of each credit risk classification.

| Credit Ratings | Credit Risk Classification | Allowance rates |
| :--- | :---: | :---: |
| AAA ~ B | Normal |  |
| CCC | Precautionary | $0.5 \%$ |
| CC | Sub-standard | $2 \%$ |
| C | Doubtful | $20 \%$ |
| D | Estimated loss | $50 \%$ |

However, the Bank does not apply FLC to small-sized corporate loans and consumer loans. Alternatively, the Bank classifies such loans by considering current financial status including delinquent number of days, bankruptcies and collateral value.
Subsidiaries of the Bank provide provision for loan losses based on a credit risk classification of loans and receivables in accordance with accounting standards for related subsidiaries' industry and relevant laws and regulations. The material difference between the provision for loan losses of a subsidiary and that applied by FLC of the Bank is accounted for as additional provision.

## Present Value Discounts

Troubled debt restructuring loans, which are modified as to outstanding principal, interest rate, and/or maturity under programs such as workout, court receivership, court mediation, or debt restructuring agreements of parties concerned, are carried at present value if the difference between the book value and the present value of the restructured loan is significant. When estimating the present value of the loans, the consolidated companies apply the interest rate as of the inception of the loans except for the interest rate of variable rate loans and

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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extended maturity loans, which are adjusted to reflect the interest rate of the restructuring date. The present value discounts are recorded by reclassifying allowances for loan losses and if additional allowances need to be provided for, the additional allowances are provided and recognized as bad debt expense of the current period. These present value discounts are amortized using the effective interest method and are recognized as interest income. Allowances for loan losses on the restructured loans are provided for based on the loan balances net of present value discounts.

Additionally, the Bank recorded W28,868 million and W35,996 million of present value discounts as of December 31, 2001 and 2000, respectively, on long-term deposits placed with Bukook Mutual Savings \& Finance Co., Ltd. (See Note 3), a subsidiary of the Bank sold in December 1999. Also, the receivables from disposal of foreclosed assets that are redeemed in long-term installments are recorded in the balance sheet net of the related present value discounts.

## Securities

Marketable securities held for short-term capital gain purposes, which exclude stocks issued by associates and debt securities held to maturity, are classified as trading securities. Securities that are not classified as trading securities are classified as investment securities.

Securities are initially recorded at cost with incidental expenses added to compute the acquisition cost in applying the moving average or specific identification method. The subsequent valuation methods used for the securities are summarized as follows:

|  | Valuation |  |
| :--- | :---: | :--- |
| Method | Recognition of Unrealized Gains and Losses |  |
| Trading securities <br> Investment securities | Fair value | Net income |
| Available-for-sale securities and marketable equity securities <br> Held-to-maturity securities and non-marketable equity securities <br> Investment in associates | Fair value <br> Cost | Capital adjustments <br> N/A |

If the fair value of the investment securities are significantly below the book value and the impairment is determined to be other than temporary, the consolidated companies adjust the investment securities to their fair value and recognize the related impairment losses as a part of the current period non-operating expenses.

## Fixed Assets and Related Depreciation

Property and equipment are recorded at cost, except for upward revaluation of certain assets in accordance with Korean Asset Revaluation Law. Routine maintenance and repairs are recognized as expenses as incurred. Expenditures that enhance the value or extend the useful life of the assets involved are capitalized as additions to property and equipment.

Depreciation is computed using the declining-balance method, except for buildings and structures, which are depreciated using the straight-line method. Depreciation is calculated based on the estimated average useful lives of the assets and is presented as accumulated depreciation, which is a contra account of property and equipment in the consolidated financial statements.

The estimated useful lives and depreciation methods of the property and equipment are as follows:

| Property and Equipment | Depreciation Method | Estimated Useful Lifes |
| :--- | :---: | :---: |
| Buildings and structures | Straight-line method | $20 \sim 60$ years |
| Leasehold improvements | Straight-line method, Declining balance method | $4 \sim 5$ years |
| Machinery, equipment and vehicles | Straight-line method, Declining balance method | $2 \sim 20$ years |

The Bank purchased total assets and liabilities of $\mathrm{H} \& \mathrm{CB}$ and applied the purchase method of accounting although the business combination took the legal form of a consolidation. In the course of the business combination, the Bank has changed the fractional year depreciation policy from the half-year convention to the monthly convention for property and equipment acquired during the current period. Also, the depreciation method for leasehold improvements has been changed from the straight-line method to the declining balance method. Due to the changes in accounting policy, depreciation expenses have been decreased by $W 30,104$ million for the year ended December 31, 2001, compared to the amount which would have been calculated under the previous depreciation method.
Foreclosed assets acquired through, or in lieu of, loan foreclosure are stated at cost and are not depreciated. Unrealized losses, where the final

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

bidding price at a public auction is below the book value, are recorded as valuation allowances, which is a contra account of foreclosed assets in the consolidated financial statements.

Intangible assets are amortized based on the following estimated average useful lives using the straight-line method and are presented in the consolidated financial statements net of accumulated depreciation.

| Intangible Asset | Depreciation Method | Estimated Useful Life |
| :--- | :---: | :---: |
| Goodwill | Straight-line method | 9 years |
| Trademarks | Straight-line method | $1-10$ years |
| Other | Straight-line method | $4-30$ years |

In relation to the business consolidation with $\mathrm{H} \& \mathrm{CB}$, the Bank recorded excess purchase cost over the net assets of $\mathrm{H} \& \mathrm{CB}$ as goodwill.

## Stock Issuance Costs and Debenture Issuance Costs

Stock issuance costs are deducted from paid-in capital in excess of par value. Debenture issuance costs are recorded as discounts on debentures and amortized over the maturity of the debentures using the effective interest method.

## Accrued Retirement Benefits

Employees and directors with more than one year of service as of December 31, 2001 are entitled to receive a lump-sum payment upon termination of their employment with the consolidated companies, based on their length of service and rate of pay at the time of termination. Additionally, the consolidated companies record pension fund deposits which grant the payment rights to its employees and contributions to the national pension fund as contra accounts of accrued retirement benefits.

## Guarantees and Acceptances

By applying credit risk classification used for loans to the guarantees and acceptances, the consolidated companies record allowance for losses on outstanding guarantees and acceptances according to their classification as sub-standard, doubtful, or estimated loss (allowance rates are $20 \%, 50 \%$, and $100 \%$, respectively).

## Deferred Income Taxes

The consolidated companies record the future tax effects of temporary differences between the financial and tax basis of assets and liabilities as deferred tax assets or liabilities. The cumulative effects of accounting changes adjust the beginning balance of retained earnings and thus result in temporary differences.

## Bonds under Repurchase/Resale Agreements

Securities bought under resale agreements are recorded in loans as bonds purchased under resale agreements. Securities sold under repurchase agreements are recorded in borrowings as bonds sold under repurchase agreements.

## Derivatives Instruments

The consolidated companies record the rights and obligations arising from derivative contracts on the consolidated balance sheet as assets and liabilities based on the fair values of such rights and obligations. Resulting unrealized gains or losses are included in net income.

## Stock Options

The consolidated companies calculate the fair value of stock options at the grant date and allocate the resulting total cost over the contractual service period. The costs allocated to the current period are charged to operating expenses and capital adjustments.

## National Housing Fund

The Bank, as designated by the Korean Government under the Housing Construction Promotion Law, manages the sources and uses of funds of the National Housing Fund (the "NHF") and records the related NHF account in other liabilities. In addition, the Bank pays interest, which is computed by multiplying the average balance of the NHF account by the temporary deposit interest rate, to the NHF.

## Gains and Losses on Trust Management

The Bank's trust accounts ("the Trust Accounts") recognize as an expense the trust commissions paid to the banking accounts, equivalent of total trust revenue less total trust expenses and trustee benefits (including the guaranteed principle and minimum rate of return). The Bank recognizes these trust commissions as a gain on trust management in other operating income. The trust commissions for money in trusts consist of base fees of $0.5 \% \sim 2.0 \%$ (depending on trust fund types) and special fees of $4.0 \%$ or less applied to the invested capital.

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## Translation of Foreign Currency Financial Statements of Foreign Entities

Accounting records of the overseas branches and subsidiaries are maintained in a foreign currency prevailing in their respective countries. For presentation in the accompanying consolidated financial statements, the financial statements of the branches and subsidiaries have been translated into Korean Won, using exchange rates published by Korea Financial Telecommunications and Clearings Institute as of December 31, 2001 and 2000.

## Statement of Cash Flows

In preparation of the statement of cash flows, the consolidated companies have presented net amounts of cash inflows and cash outflows for loans and deposits.

## Consolidation Adjustment

The accompanying consolidated financial statements reflect certain consolidation adjustments as follows:

| Rggregate balances of each entity | Net income (loss) | Retained earnings |  |
| :--- | ---: | ---: | ---: |
| Consolidation Adjustments: | $\mathbf{N}, 323,716$ | $1,706,921$ |  |
| $\quad$ Elimination of shareholdings |  | $(1,470)$ | $(44,307)$ |
| Minority interest in earnings or losses, net | $(120,557)$ | 31 |  |
| Reversal of the equity method | $(358,003)$ | $(498,822)$ |  |
| Reversal of equity conversion | 83,803 | 174,751 |  |
| Elimination of provisions for loan losses for |  |  |  |
| $\quad$ consolidated subsidiaries | $(88,180)$ | 214,232 |  |
| Additional provisions for loan losses for consolidated subsidiaries | 1,689 | $(29,516)$ |  |
| Change in foreign exchange rate | $(7,743)$ | 3,836 |  |
| $\quad$ Other | 3,620 | $(8,062)$ |  |
| Balances in the consolidated financial statements | 836,875 | $\mathbf{W}$ | $1,519,064$ |

## 3. Cash and Due from Banks

Cash and due from banks at December 31, 2001 and 2000 are summarized as follows (in millions of Won):

|  | Type | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash on hand |  |  |  |  |  |
| Cash in Won |  | W | 2,553,714 | W | 1,768,081 |
| Cash in foreign currency |  |  | 147,314 |  | 73,577 |
|  |  |  | 2,701,028 |  | 1,841,658 |
| Due from banks in Won |  |  |  |  |  |
| The Bank of Korea | Reserve deposits |  | 3,450,528 |  | 832,919 |
| Banks | Certificates of deposits and others |  | 238,866 |  | 915,683 |
| Other financial institutions | Deposits at insurance companies and others |  | 1,144,971 |  | 1,550,953 |
| Other | Futures margin accounts and others |  | 6,330 |  | 8,233 |
|  |  |  | 4,840,695 |  | 3,307,788 |
| Present value discounts ${ }^{(11)}$ |  |  | $(28,868)$ |  | $(35,996)$ |
|  |  |  | 4,811,827 |  | 3,271,792 |
| Due from banks in foreign currencies ${ }^{(2)}$ |  |  |  |  |  |
| The Bank of Korea | Deposit on demand |  | 33,795 |  | 92,201 |
| Domestic banks | Time deposits |  | 125,798 |  | 964,888 |
| Foreign local banks | Time deposits |  | 146,565 |  | 95,008 |
| Other | Other deposits |  | 23,433 |  | 137,493 |
|  |  |  | 329,591 |  | 1,289,590 |
|  |  | W | 7,842,446 | W | 6,403,040 |

(*1) Present value discounts are recorded in relation to the 140,000 million of time deposits ( $1 \%$ interest, longer than 5 years maturity) placed with Hansol Mutual Savings \& Finance Co., Ltd. on the sale of Bukook Mutual Savings \& Finance Co., Ltd., a subsidiary of the Bank, during 1999.
(*2) According to the amendment of related regulation, due from banks in foreign currencies was reclassified to inter-bank foreign currency loans asof October 1 , 2001 when the Bank placed the foreign currency deposits with other banks for the purpose of interest income under the agreement in which the principal is withdrawn at maturity only.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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Included in cash and due from banks as of December 31, 2001 and 2000 are the following restricted deposits (in millions of Won):

|  | 2001 |  |  | 2000 | Restrictions |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reserve deposits in the Bank of Korea | W | 3,450,528 | W | 832,919 | General Banking Act |
| Deposits at Bukook Mutual Savings \& Finance Co., Ltd. and others |  | 145,000 |  | 783,700 | Withdrawal at maturity |
| Deposits at insurance companies |  | 749,723 |  | 408,193 | Borrowings |
| Deposits in foreign currencies in the Bank of Korea |  | 33,795 |  | 97,239 | General Banking Act |
| Cash management accounts |  | - |  | 3,532 | Withdrawal at maturity |
| Deposit in Korea Futures Exchange and others |  | 22,749 |  | 164,187 | Guarantee deposit and others |
|  | W | 4,401,795 | W | 2,289,770 |  |

The maturities of the due from banks as of December 31, 2001 are summarized as follows (in millions of Won):

| At December 31, 2001 | Due fr | Banks in Won | Due from Banks in Foreign Currencies |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due in 90 days or less | W | 3,827,269 | W | 316,266 | W | 4,143,535 |
| Due after 90 days through 180 days |  | 102,644 |  | 13,325 |  | 115,969 |
| Due after 180 days through 1 year |  | 652,723 |  | - |  | 652,723 |
| Due after 1 year through 2 years |  | 115,000 |  | - |  | 115,000 |
| Due after 2 years through 3 years |  | 50,000 |  | - |  | 50,000 |
| Due after 3 years through 4 years |  | 90,000 |  | - |  | 90,000 |
| Due after 4 years through 5 years |  | - |  | - |  | - |
| Thereafter |  | 3,059 |  | - |  | 3,059 |
|  | W | 4,840,695 | W | 329,591 | W | 5,170,286 |

## 4. Trading securities

Trading securities as of December 31, 2001 and 2000 comprise the following (in millions of Won):

| Type |  |  |  |  | Balance Sheet Amount |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Par Value |  | Beginning Balance |  |  | 2001 | 2000 |  |
| Listed equity securities | W | - | W | 61,667 | W | 56,590 | W | 22,072 |
| Government and municipal bonds |  | 1,535,989 |  | 1,767,604 |  | 1,769,831 |  | 1,621,297 |
| Finance Debentures |  | 2,004,448 |  | 2,155,309 |  | 2,102,761 |  | 871,294 |
| Corporate bonds |  | 2,957,050 |  | 2,993,534 |  | 2,839,845 |  | 1,153,594 |
| Beneficial certificates |  | - |  | 4,157,132 |  | 4,148,264 |  | 119,846 |
| Trading securities in foreign currencies |  | 59,535 |  | 58,713 |  | 58,128 |  | 17,417 |
| Other ${ }^{\text {(9) }}$ |  | 601,510 |  | 839,671 |  | 658,919 |  | - |
|  |  |  | W | 12,033,630 | W | 11,634,338 | W | 3,805,520 |

${ }^{(*)}$ Other securities consist mainly of commercial paper in trust accounts.
Trading debt securities in Won are recorded at fair value using the market yield of bonds provided by the Korea Securities Dealers Association.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Trading securities risk concentrations as of December 31, 2001 are as follows (in millions of Won):

|  | Securities in Won |  |  |  | Securities in Foreign Currencies |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% |  | Amount |  | \% |
| By Geography |  |  |  |  |  |  |  |
| - Korea | W | 11,576,210 | W | 100.00 | W | 57,502 | 98.92 |
| - Hong Kong |  | - |  | - |  | 35 | 0.06 |
| - Argentina |  | - |  | - |  | 591 | 1.02 |
|  | W | 11,576,210 | W | 100.00 | W | 58,128 | 100.00 |
| By Industry |  |  |  |  |  |  |  |
| - Government | W | 2,924,992 | W | 25.27 | W | 1,326 | 2.28 |
| - Financial institutions |  | 5,675,694 |  | 49.03 |  | 42,949 | 73.89 |
| - Other |  | 2,975,524 |  | 25.70 |  | 13,853 | 23.83 |
|  | W | 11,576,210 | W | 100.00 | W | 58,128 | 100.00 |
| By Type |  |  |  |  |  |  |  |
| - Fixed rate | W | 6,587,951 | * | 56.91 | W | 38,991 | 67.08 |
| - Floating rate |  | 4,846,846 |  | 41.87 |  | 17,186 | 29.57 |
| - Equity securities |  | 56,590 |  | 0.49 |  | 34 | 0.06 |
| - Convertible bond |  | - |  | - |  | 1,326 | 2.28 |
| - Other |  | 84,823 |  | 0.73 |  | 591 | 1.01 |
|  | W | 11,576,210 | W | 100.00 | W | 58,128 | 100.00 |

The maturities of the trading debt securities as of December 31, 2001 are summarized as follows (in millions of Won):

| At December 31, 2001 | Government and Municipal Bonds | Finance Debentures | Corporate Bonds | Foreign |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due in 90 days or less | W 44,490 | \# 280,104 | - 263,916 | * 4,660,273 | W | 43,575 | * 5,292,358 |
| Due after 90 days through 180 days | 47,031 | 176,773 | 233,084 | 82,255 |  | - | 539,143 |
| Due after 180 days through 1 year | 81,764 | 615,474 | 313,861 | 60,229 |  | 13,227 | 1,084,555 |
| Due after 1 year through 2 years | 563,867 | 1,020,153 | 768,077 | 4,426 |  | 1,326 | 2,357,849 |
| Due after 2 years through 3 years | 538,987 | 10,257 | 555,955 | - |  | - | 1,105,199 |
| Due after 3 years through 4 years | 293,973 | - | 50,790 | - |  |  | 344,763 |
| Due after 4 years through 5 years | 199,450 | - | 395,904 | - |  | - | 595,354 |
| Thereafter | 269 | - | 258,258 | - |  | - | 258,527 |
|  | W 1,769,831 | W 2,102,761 | * 2,839,845 | W 4,807,183 | W | 58,128 | W11,577,748 |

[^4]
## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 5. Investment Securities

Investment securities at December 31, 2001 and 2000 are as follows (in millions of Won):

| Type | Balance Sheet Amount |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  |
| Equity securities |  |  |  |  |
| - Marketable equity securities | W | 366,512 | W | 135,594 |
| - Non-marketable equity securities |  | 499,011 |  | 307,008 |
| - Domestic related parties |  | 58,655 |  | - |
|  |  | 924,178 |  | 442,602 |
| Investment in special funds |  |  |  |  |
| - Stock market stabilization fund |  | 23,178 |  | 14,498 |
| - Investment union fund |  | 44,901 |  | 38,997 |
|  |  | 68,079 |  | 53,495 |
| Government and municipal bonds |  | 3,795,572 |  | 3,266,311 |
| Finance debentures |  | 3,317,256 |  | 2,555,254 |
| Corporate bonds |  | 13,174,726 |  | 7,903,857 |
| Beneficial certificates |  | 3,762,445 |  | 1,545,447 |
| Securities lent |  | 198,934 |  | - |
| Other investment securities ${ }^{(1)}$ |  | 2,079 |  | - |
| Securities denominated in foreign currencies |  |  |  |  |
| - Related parties ${ }^{(2)}$ |  | 2,303 |  | 2,187 |
| - Foreign equity securities |  | 35,640 |  | 27,569 |
| - Debt investment securities |  | 1,371,796 |  | 1,042,425 |
|  |  | 1,409,739 |  | 1,072,181 |
|  | W | 26,653,008 | W | 16,839,147 |

(1) Other investment securities include commercial paper.
(2) The issuer of securities in related parties denominated in foreign currencies is Kookmin Singapore (Merchant Bank) Ltd. which is in the process of liquidation and excluded from the scope of consolidation.

At December 31, 2001, the amortized amount and balance sheet amount of the investment debt securities are as follows (in millions of Won):

| Type |  | Par Value |  | Beginning Balance |  | Amortized Amount | Balance Sheet <br> Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale |  |  |  |  |  |  |  |  |
| - Government and municipal bonds | W | 1,724,382 | W | 1,763,949 | W | 1,731,226 | W | 1,766,000 |
| - Finance debentures |  | 1,999,512 |  | 1,963,940 |  | 1,955,286 |  | 1,968,347 |
| - Corporate bonds |  | 3,953,325 |  | 4,256,934 |  | 4,138,898 |  | 4,147,798 |
| - Securities denominated in foreign currencies |  | 1,268,630 |  | 1,008,439 |  | 1,023,411 |  | 992,641 |
|  |  | 8,945,849 |  | 8,993,262 |  | 8,848,821 |  | 8,874,786 |
| Held to maturity |  |  |  |  |  |  |  |  |
| - Government and municipal bonds |  | 2,008,427 |  | 2,021,126 |  | 2,029,572 |  | 2,029,572 |
| - Finance debentures |  | 1,364,516 |  | 1,349,237 |  | 1,348,909 |  | 1,348,909 |
| - Corporate bonds |  | 8,904,319 |  | 9,051,448 |  | 9,026,928 |  | 9,026,928 |
| - Securities denominated in foreign currencies |  | 519,671 |  | 514,756 |  | 379,155 |  | 379,155 |
|  |  | 12,796,933 |  | 12,936,567 |  | 12,784,564 |  | 12,784,564 |
|  | W | 21,742,782 | W | 21,929,829 | W | 21,633,385 | W | 21,659,350 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Available-for-sale debt securities in Won are recorded at fair value using the market yield of bonds provided by the Korea Securities Dealers Association.

Government and municipal bonds sold under repurchase agreements of $\# 2,955,442$ million and $\# 232,975$ million as of December 31, 2001 and 2000, respectively, are included in the investment securities (See Note 11).

Equity securities in related parties as of December 31, 2001 and 2000 are as follows (in millions of Won):

| Issuer | Ownership (\%) | Acquisition Cost | Beginning Balance | Unrealized Gains and Losses |  |  |  |  |  |  | Balance Sheet Amount |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | NI | R/E |  |  | C/A |  | 2001 | 2000 |  |
| Korea Mortgage Corp. | 28.22 | W30,628 | + 30,628 | W | 1,859 | W |  |  | W | - | - 32,487 | W |  |
| ING Life Co., Ltd. | 20.00 | 21,768 | 21,768 |  | 3,123 |  |  | - |  | - | 24,891 |  |  |
| Korea Asset Investment Co., Ltd. | 49.79 | 3,827 | 3,827 |  | $(1,797)$ |  |  |  |  | (753) | 1,277 |  |  |
| KLB Securities Co., Ltd. ${ }^{(\%)}$ | 36.41 | 10,316 | - |  | - |  |  |  |  | - |  |  |  |
| KLB Economic Research Institute ${ }^{(4)}$ | - | - | - |  | - |  |  |  |  | - | - |  | - |
| Kookmin Singapore Ltd. ${ }^{\text {(") }}$ | 100.00 | 26,585 | 2,303 |  | - |  |  | - |  | - | 2,303 |  | 2,187 |
|  |  | W93,124 | W 58,526 | W | 3,185 | W |  |  | W | (753) | W 60,958 | W | 2,187 |

${ }^{(*)}$ KLB Securities Co., Ltd. and Kookmin Singapore (Merchant Bank), Ltd. are in the process of liquidation. KLB Economic Research Institute has completed its liquidation.
The beginning balance is adjusted by foreign exchange rate from the prior year's book value. The balance sheet amount is recorded using the most recent financial information of related parties.

Equity securities, excluding equity securities in related parties, as of December 31, 2001 are as follows (in millions of Won):

| Issuer | Ownership (\%) | Beginning <br> Balance |  | Fair Value/ Net Asset Value(*1) |  | Balance Sheet Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Marketable equity securities (KSE) |  |  |  |  |  |  |  |
| - Hyundai Construction Co., Ltd. | 7.22 | W | 145,662 | W | 101,737 | W | 101,737 |
| - SK Securities Co., Ltd. | 5.59 |  | 26,896 |  | 36,317 |  | 36,317 |
| - Daewoo Securities Co., Ltd. | 1.60 |  | 15,504 |  | 31,008 |  | 31,008 |
| - Kia Motors Corp. | 0.84 |  | 22,308 |  | 27,667 |  | 27,667 |
| - Hankang Restructuring Fund | 6.25 |  | 22,482 |  | 25,859 |  | 25,859 |
| - Daewoo Electronics Co., Ltd. | 5.71 |  | 23,800 |  | 18,698 |  | 18,698 |
| - Shinwon Corp. | 9.88 |  | 11,730 |  | 12,160 |  | 12,160 |
| - Korea Zinc Co., Ltd. | 2.84 |  | 6,081 |  | 10,716 |  | 10,716 |
| - INI Steel Co., Ltd. | 2.04 |  | 8,723 |  | 9,854 |  | 9,854 |
| - Samsung Electronics Co., Ltd. and other |  |  | 54,923 |  | 59,167 |  | 59,167 |
| - Securities held by subsidiaries |  |  | 1,900 |  | 7,667 |  | 7,667 |
|  |  |  | 340,009 |  | 340,850 |  | 340,850 |
| Marketable equity securities (KOSDAQ) 3 3 30,80 |  |  |  |  |  |  |  |
| - Chohung Capital Co., Ltd. | 9.75 |  | 8,135 |  | 4,755 |  | 4,755 |
| - Raygen Co., Ltd. | 1.65 |  | 768 |  | 1,104 |  | 1,104 |
| - Shinbo Capital Corp. and other |  |  | 5,770 |  | 3,508 |  | 3,508 |
| - Securities held by subsidiaries |  |  | 23,919 |  | 16,295 |  | 16,295 |
|  |  |  | 38,592 |  | 25,662 |  | 25,662 |
| Non-marketable equity securities |  |  |  |  |  |  |  |
| - Mutual Funds (*2) | 8.12 |  | 147,256 |  | 140,042 |  | 140,042 |
| - Korea Housing Guarantee Co., Ltd. | 11.79 |  | 53,329 |  | 59,434 |  | 53,329 |
| - Dongbu Electronics Co., Ltd. | 6.61 |  | 30,000 |  | 29,766 |  | 30,000 |
| - Hyundai Petrochemical Co., Ltd. | 9.31 |  | 20,173 |  | 47,417 |  | 20,173 |
| - Korea I Com Co., Ltd. | 1.04 |  | 18,789 |  | 18,896 |  | 18,789 |
| - Korea Telecom ICOM | 1.04 |  | 18,676 |  | 18,676 |  | 18,676 |
| - The Korea Securities Finance Corp. | 2.40 |  | 8,160 |  | 10,061 |  | 8,160 |
| - Korea Asset Management Corp. | 5.38 |  | 7,827 |  | 8,280 |  | 7,827 |
| - Samsung Life Insurance Co., Ltd. | 0.11 |  | 7,479 |  | 2,415 |  | 7,479 |
| - Korea Highway Corp. | 0.12 |  | 6,248 |  | 12,104 |  | 6,248 |
| - Korea Vilene Co., Ltd. and other |  |  | 74,924 |  | 73,370 |  | 68,779 |
| - Securities held by subsidiaries |  |  | 127,546 |  | 54,593 |  | 119,509 |
|  |  |  | 520,407 |  | 475,054 |  | 499,011 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

| Issuer | Ownership (\%) | Beginning <br> Balance | Fair Value/ <br> Net Asset Value(*1) | Balance Sheet <br> Amount |
| :--- | :---: | ---: | ---: | ---: |
| Foreign equity securities |  |  |  |  |
| - Asia Credit Services (PTE) Ltd. | 6.67 |  |  |  |
| - Pan Asia Paper (Thailand) Co., Ltd. | 2.94 | 13,261 | 10,620 |  |
| - AFIC | 2.17 | 3,514 | 1,961 | 3,261 |
| - Nanjing Kumho Tire Co., Ltd. | 6.00 | 3,315 | 2,027 | 3,315 |
| - IDLC and other |  | 2,821 | 2,053 | 2,821 |
| - Securities held by subsidiaries |  | 4,827 | 11,093 | 4,701 |
|  |  | 9,808 | 5,202 | 8,020 |
|  |  |  | 37,546 | 32,956 |

(*1) Net asset value is calculated using the most recent financial information of investees.
${ }^{(* 2)}$ Investments in mutual funds are calculated using net asset value per share provided by restructuring funds which consist of Seoul Debt-Restructuring Fund, Arirang Restructuring Fund, and Mukungwha Restructuring Fund formed to support corporate restructuring.

Impairment losses on investment securities for the year ended December 31, 2001 are as follows (in millions of Won):

|  | Beginning Balance |  | Impairment Loss |  | Book Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-marketable equity securities |  |  |  |  |  |  |
| - Daehan Investment Trust Securities Co., Ltd. | W | 5,000 | W | 5,000 | W | - |
| - Neobill Co., Ltd. |  | 229 |  | 169 |  | 60 |
| - Daewoo Corp. |  | 495 |  | 495 |  | - |
| - Samho Heavy Industries Co., Ltd. |  | 480 |  | 480 |  | - |
| - Samsung Life Insurance Co., Ltd. |  | 12,492 |  | 2,631 |  | 9,861 |
| - Taekson Biotech Co., Ltd. |  | 170 |  | 170 |  | - |
| - Hestia Co., Ltd. |  | 1 |  | 1 |  | - |
| - Admos Co., Ltd. |  | 1 |  | 1 |  | - |
| - Kino Net Co., Ltd. |  | 3,070 |  | 3,020 |  | 50 |
| - Korea Housing Guarantee Co., Ltd |  | 53,899 |  | 565 |  | 53,334 |
| - Happy Telecom Co., Ltd. |  | 1,832 |  | 1,649 |  | 183 |
|  |  | 77,669 |  | 14,181 |  | 63,488 |
| Corporate bonds |  |  |  |  |  |  |
| - Dong-Ah Construction Industrial Co., Ltd. |  | 820 |  | 820 |  | - |
| - Daewoo Telecom. Ltd. |  | 3,445 |  | 984 |  | 2,461 |
| - Hynix Semiconductor Inc. |  | 1,945 |  | 1,556 |  | 389 |
| - Subordinated securities |  | 243,794 |  | 63,300 |  | 180,494 |
| - JERECO Asset Securtization Specialty Co., Ltd. |  | 4,043 |  | 1,284 |  | 2,759 |
| - Hanaro2 ABS Specialty Co., Ltd. |  | 350 |  | 347 |  | 3 |
|  |  | 254,397 |  | 68,291 |  | 186,106 |
| Debt securities denominated in foreign currencies |  |  |  |  |  |  |
| - Hynix Semiconductor Inc. |  | 13,372 |  | 6,742 |  | 6,630 |
| - Daewoo Electronics Co., Ltd. |  | 1,188 |  | 1,140 |  | 48 |
| - Jindo Corp. |  | 1,131 |  | 1,108 |  | 23 |
| - Jindo Hong Kong Ltd. |  | 2,649 |  | 2,596 |  | 53 |
| - Daewoo Corp. |  | 348 |  | 348 |  | - |
| - Etronics Corp. |  | 308 |  | 308 |  | - |
| - Daewoo Telecom Ltd. |  | 1,449 |  | 1,161 |  | 288 |
| - Kohap Corp. |  | 995 |  | 597 |  | 398 |
| - Orion Electric Co., Ltd. |  | 5,570 |  | 4,376 |  | 1,194 |
| - Daewoo Hong Kong Ltd. |  | 398 |  | 398 |  | - |
| - Jinro Hong Kong Ltd. |  | 2,166 |  | 2,100 |  | 66 |
| - Securities held by K.B. Luxemburg S.A. ${ }^{(*)}$ |  | 55,436 |  | 10,218 |  | 45,218 |
| - Securities held by K.B. Int'I Ltd.(London) ${ }^{(*)}$ |  | 72,880 |  | 256 |  | 72,624 |
| - Securities held by Kookmin Leasing \& Finance (H.K.) ${ }^{(*)}$ |  | 55,893 |  | 10,997 |  | 44,896 |
| - Securities held by Kookmin Finance Asia Ltd. (H.K.) ${ }^{(*)}$ |  | 124,549 |  | 1,128 |  | 123,421 |
|  |  | 338,332 |  | 43,473 |  | 294,859 |
|  | W | 670,398 | W | 125,945 | W | 544,453 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000
${ }^{(*)}$ Overseas subsidiaries record book value of investment securities with an allowance for investment securities, a contra account of investment securities. Accordingly, impairment losses on investment securities of overseas subsidiaries result from the increase in the allowance for investment securities.

Realized gains and losses on investment securities included in net income for the year ended December 31, 2001 are summarized as follows (in millions of Won):

|  | Beginning <br> Balance |  | Fair Value/Net Asset Value |  | Realized Gains |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment in special funds |  |  |  |  |  |  |
| - Stock market stabilization fund | W | 11,438 | W | 23,178 | W | 11,740 |
| Beneficial certificates |  |  |  |  |  |  |
| - Special fund for corporate bonds |  | 1,844,708 |  | 1,918,487 |  | 73,779 |
|  | W | 1,856,146 | W | 1,941,665 | W | 85,519 |

As most of the operating assets in the funds are composed of short-term financial assets, the related gains and losses are recognized in the current year as realized gains and losses on investment in special funds.
Investment securities risk concentrations as of December 31, 2001 are as follows (in millions of Won):

|  | Securities in Won ") |  |  | Securities in Foreign Currencies |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% | Amount |  | \% |
| By Geography |  |  |  |  |  |  |
| - Korea | W | 25,044,335 | 100.00 | W | 938,041 | 66.54 |
| - Thailand |  | - | - |  | 20,981 | 1.49 |
| - Malaysia |  | - | - |  | 96,294 | 6.83 |
| - Indonesia |  | - | - |  | 57,399 | 4.07 |
| - Philippines |  | - | - |  | 107,423 | 7.62 |
| - India |  | - | - |  | 43,223 | 3.07 |
| - South America |  | - | - |  | 24,342 | 1.73 |
| - U.S.A. |  | - | - |  | 29,061 | 2.06 |
| - Japan |  | - | - |  | 18,770 | 1.33 |
| - Other |  | - | - |  | 74,205 | 5.26 |
|  | W | 25,044,335 | 100.00 | W | 1,409,739 | 100.00 |
| By Industry |  |  |  |  |  |  |
| - Governmental Institution | W | 1,102,545 | 4.40 | W | 124,089 | 8.80 |
| - Financial institutions |  | 4,811,592 | 19.21 |  | 389,098 | 27.60 |
| - Other |  | 19,130,198 | 76.39 |  | 896,552 | 63.60 |
|  | W | 25,044,335 | 100.00 | W | 1,409,739 | 100.00 |
| By Type |  |  |  |  |  |  |
| - Fixed rate | W | 14,126,475 | 56.41 | W | 508,379 | 36.06 |
| - Floating rate |  | 5,283,602 | 21.10 |  | 531,193 | 37.68 |
| - Subordinated |  | 621,595 | 2.48 |  | 98,771 | 7.01 |
| - Convertible |  | 2,612 | 0.01 |  | 133,305 | 9.46 |
| - Equity securities |  | 924,178 | 3.69 |  | 37,942 | 2.69 |
| - Other |  | 4,085,873 | 16.31 |  | 100,149 | 7.10 |
|  | W | 25,044,335 | 100.00 | W | 1,409,739 | 100.00 |

(*) Securities lent of 198,934 million won are not included in Won securities

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The maturities of the investment securities, excluding investment equity securities, investment in special funds and securities lent, as of December 31, 2001 are summarized as follows (in millions of Won):

| At December 31, 2001 | Government \&Municipal Bonds | Finance Debentures | Corporate Bonds | Beneficial Certificates | Securities in Foreign Currencies |  | Other | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due in 90 days or less | + 343,991 | W1,028,430 | W 532,683 | W1,768,255 | W 125,720 | W | 2,079 | * 3,801,158 |
| Due after 90 days through 180 days | 260,559 | 831,602 | 422,077 | 30,181 | 183,994 |  | - | 1,728,413 |
| Due after 180 days through 1 year | 565,867 | 382,598 | 894,769 | 1,831,820 | 233,861 |  | - | 3,908,915 |
| Due after 1 year through 2 years | 726,408 | 696,641 | 6,184,597 | 132,189 | 260,740 |  | - | 8,000,575 |
| Due after 2 years through 3 years | 979,700 | 288,403 | 2,738,156 | - | 173,659 |  | - | 4,179,918 |
| Due after 3 years through 4 years | 737,292 | 89,582 | 1,323,481 | - | 27,590 |  | - | 2,177,945 |
| Due after 4 years through 5 years | 96,201 | - | 501,781 | - | 128,775 |  | - | 726,757 |
| Thereafter | 85,554 | - | 577,182 | - | 237,457 |  | - | 900,193 |
|  | W3,795,572 | W3,317,256 | W13,174,726 | W3,762,445 | W1,371,796 | W | 2,079 | W25,423,874 |

Currency concentrations of investment securities as of December 31, 2001 are as follows (in millions of Won):

|  | Trading Securities Denominated in Foreign Currencies |  |  | Investment Securities Denominated in Foreign Currencies |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% |  | Amount | \% |
| USD | W | 58,094 | 99.94 | W | 1,324,177 | 93.93 |
| JPY |  | - | - |  | 48,877 | 3.47 |
| SFR |  | - | - |  | 336 | 0.02 |
| BDT |  | - | - |  | 1,703 | 0.12 |
| DEM |  | - | - |  | 11,426 | 0.81 |
| THB |  | - | - |  | 6,139 | 0.44 |
| PHP |  | - | - |  | 509 | 0.04 |
| MYR |  | - | - |  | 7,686 | 0.55 |
| IDR |  | - | - |  | 243 | 0.02 |
| HKD |  | 34 | 0.06 |  | 13 | 0.00 |
| CHF |  | - | - |  | 2,586 | 0.18 |
| CAD |  | - | - |  | 2,543 | 0.18 |
| EUR |  | - | - |  | 3,501 | 0.24 |
|  | W | 58,128 | 100.00 | W | 1,409,739 | 100.00 |

Securities lent as of December 31, 2001 are as follows (in millions of Won):

| Company | Purpose | Security | Amount |
| :--- | :---: | :---: | ---: |
| LG Engineering \& Construction Co., Ltd. | Collateral | Corporate bonds | W |
| Korea Development Corp. | Collateral | Governmental \& municipal bonds | 188,609 |
|  |  |  | 10,325 |
|  |  | 198,934 |  |

Trading and investment securities of $\# 7,437,448$ million (par value) can be discounted at the Bank of Korea as of December 31, 2001.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 6. Loans

Loans outstanding as of December 31, 2001 and 2000 are summarized as follows (in millions of Won):
Balance Sheet Amount

| Account | Detailed Account | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans in Won Currency |  |  |  |  |  |
| Corporate loans |  |  |  |  |  |
| - Operation loans | General operation loans | W | 22,829,596 | W | 17,115,005 |
|  | Notes discounted |  | 2,235,289 |  | 1,726,986 |
|  | Overdraft accounts |  | 397,592 |  | 281,945 |
|  | Trading notes |  | 736,886 |  | 511,310 |
|  | Other operation loans |  | 2,545,620 |  | 1,077,880 |
|  |  |  | 28,744,983 |  | 20,713,126 |
| - Facility loans | General facility loans |  | 3,117,383 |  | 3,162,177 |
|  | Special purpose loans |  | 417,174 |  | 364,927 |
|  | Other facility loans |  | 899,890 |  | 861,803 |
|  |  |  | 4,434,447 |  | 4,388,907 |
|  |  |  | 33,179,430 |  | 25,102,033 |
| Consumer loans | General consumer loans |  | 34,367,459 |  | 14,007,558 |
|  | Consumer housing loans |  | 25,181,841 |  | 1,663,904 |
|  | Consumer benefit loans |  | 57,099 |  | 47,369 |
|  | Other consumer loans |  | 385,488 |  | 160,376 |
|  |  |  | 59,991,887 |  | 15,879,207 |
| Public loans | Public operation loans |  | 730,598 |  | 1,914,841 |
|  | Public facility loans |  | 57,211 |  | 49,508 |
|  |  |  | 787,809 |  | 1,964,349 |
| Other loans | Employee savings loans |  | 154,069 |  | 244,479 |
|  | Inter-bank loans |  | 36,110 |  | 51,343 |
|  | Other |  | 7,740 |  | 3,792 |
|  |  |  | 197,919 |  | 299,614 |
| Trust accounts | Loans on real estate collateral |  | 233,232 |  | 301,942 |
| Subsidiaries | Investment in direct financing leases |  | 214,040 |  | 410,607 |
|  | Other |  | 182,668 |  | 1,220,103 |
|  |  |  | 396,708 |  | 1,630,710 |
|  |  |  | 94,786,985 |  | 45,177,855 |
| Loans in foreign currencies | Domestic funding loans |  | 2,031,655 |  | 1,872,235 |
|  | Overseas funding loans |  | 1,102,198 |  | 1,079,847 |
|  | Inter-bank loans |  | 842,255 |  | - |
|  | Government funding loans |  | 6,968 |  | 15,763 |
|  | Domestic usance bills |  | 286,155 |  | 2,808 |
|  | Investment in direct financing leases |  | 249,953 |  | - |
|  |  |  | 4,519,184 |  | 3,185,551 |
|  |  | W | 99,306,169 | W | 48,363,406 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Restructured loans due to commencement of workout plans or other similar restructuring programs at December 31, 2001 are as follows (in millions of Won):

| Settlements by issuance or grants of |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balances before Restructuring | Exemption |  | Convertible Loans ${ }^{(")}$ |  | Equity Securities |  | Convertible <br> Bonds | Balances after Restructuring | Present Value Discounts |  |
| Workout | *1,020,594 | W | 38,737 | W | 34,352 |  | - 154,933 | W 152,230 | + 640,342 | W | 36,288 |
| Court receivership | 218,673 |  |  |  | - |  | 30,850 | 1,098 | 186,725 |  | 31,861 |
| Court mediation | 181,023 |  | - |  | 10,108 |  | - | - | 170,915 |  | 9,770 |
| Other (*) | 188,435 |  | - |  | 174,588 |  | - | - | 13,847 |  | 68 |
|  | W1,608,725 | W | 38,737 | W | 219,048 |  | - 185,783 | W 153,328 | W1,011,829 | W | 77,987 |

${ }^{(*)}$ Loans convertible into equity securities of Hynix Semiconductor Inc. of w174,364 million and Seohan Corp. of w 224 million are included in other.
$\left.{ }^{* *}\right)$ The loans, or portions thereof, that are agreed to debt restructuring by issuance or grants of equity are separately classified as loans convertible into equity securities as of the agreement date. The loans convertible into equity securities are stated at the lower of nominal amount or the fair value of the to-be-converted equity interest. The difference between the nominal amount and the fair value of equity interest is adjusted in related allowance for loan losses.

The maturities of loans as of December 31, 2001 are as follows (in millions of Won):

|  | Loans in Foreign |  | Bills | Credit card | Privately placed |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At December 31, 2001 | Loans in Won | Currencies | Bought" | Accounts | Call loans | Debentures | Other | Total |
| Due in 90 days or less | *10,991,373 | * 1,848,207 | W 808,879 | W11,076,296 | W1,496,917 | * 214,267 | * 795,405 | W $27,231,344$ |
| Due after 90 days through 180 days | 11,003,303 | 402,223 | 198,309 | 212,824 | - | 158,357 | 25,861 | 12,000,877 |
| Due after 180 days through 1 year | 24,517,098 | 267,594 | 13,181 | 1,638,695 |  | 664,243 | 67,954 | 27,168,765 |
| Due after 1 year through 2 years | 9,356,689 | 286,329 | 22,081 | 581,737 |  | 324,295 | 8,524 | 10,579,655 |
| Due after 2 years through 3 years | 22,299,633 | 415,245 | 6,855 | 403,447 | - | 320,232 |  | 23,445,412 |
| Due after 3 years through 4 years | 3,459,685 | 111,134 | 7,867 | 58,023 | - | 251,700 | 632 | 3,889,031 |
| Due after 4 years through 5 years | 2,979,029 | 244,273 |  | 75,283 |  | 58,300 | - | 3,356,885 |
| Thereafter | 10,180,185 | 944,179 | - | 42,529 | - | 8,185 | 212,831 | 11,387,909 |
|  | W94,786,985 | W 4,519,184 | W1,057,172 | W14,088,834 | W1,496,917 | W 1,999,579 | W 1,111,207 | W119,059,878 |

${ }^{\text {(*) }}$ Bills bought in Won and Bills bought in foreign currencies
Loan risk concentrations by country as of December 31, 2001 are as follows (in millions of Won):

|  | Loans in Won |  | Foreign Currencies |  |  | Other |  | Total | Percentage (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Korea | W | 94,786,985 | W | 3,410,143 | * | 19,721,879 | W | 117,919,007 | 99.04 |
| Japan |  | - |  | 83,544 |  | - |  | 83,544 | 0.07 |
| China |  | - |  | 121,721 |  | - |  | 121,721 | 0.10 |
| Southeast Asia |  | - |  | 462,295 |  | - |  | 462,295 | 0.39 |
| Russia |  | - |  | 131,284 |  | - |  | 131,284 | 0.11 |
| Europe |  | - |  | 12,595 |  | 3,982 |  | 16,577 | 0.01 |
| Other |  | - |  | 297,602 |  | 27,848 |  | 325,450 | 0.28 |
|  | W | 94,786,985 | W | 4,519,184 | W | 19,753,709 | W | 119,059,878 | 100.00 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Loan risk concentrations by industry as of December 31, 2001 are as follows (in millions of Won):

|  | Loans in Won |  | Loans in Foreign Currencies |  | Other |  | Total |  | Percentage (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Manufacturing companies | * | 11,280,309 | W | 1,522,141 | * | 94,506 | W | 12,896,956 | 10.83 |
| Financial institutions |  | 525,711 |  | 1,652,027 |  | 2,203,626 |  | 4,381,364 | 3.68 |
| Service companies |  | 2,563,966 |  | 99,297 |  | 47,896 |  | 2,711,159 | 2.28 |
| Other |  | 20,097,745 |  | 1,243,706 |  | 3,378,680 |  | 24,720,131 | 20.76 |
|  |  | 34,467,731 |  | 4,517,171 |  | 5,724,708 |  | 44,709,610 | 37.55 |
| Households |  | 60,319,254 |  | 2,013 |  | 14,029,001 |  | 74,350,268 | 62.45 |
|  | W | 94,786,985 | W | 4,519,184 | W | 19,753,709 | W | 119,059,878 | 100.00 |

Loan risk concentrations by customer as of December 31, 2001 are as follows (in millions of Won):

|  | Loans in |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans in Won |  | Foreign Currencies |  | Other |  | Total |  | Percentage (\%) |
| Industrial loans | W | 33,667,962 | W | 4,484,520 | W | 5,184,708 | W | 43,337,190 | 39.40 |
| Household loans |  | 60,319,254 |  | 2,013 |  | 14,029,001 |  | 74,350,268 | 62.45 |
| Public and other loans |  | 799,769 |  | 32,651 |  | 540,000 |  | 1,372,420 | 1.15 |
|  | W | 94,786,985 | W | 4,519,184 | W | 19,753,709 | W | 119,059,878 | 100.00 |

## 7. Allowances for Loan Losses

As of December 31, 2001 and 2000, allowances for loan losses are as follows (in millions of Won):

| Allowance for | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans in Won | W | 1,586,897 | W | 1,421,222 |
| Loans in foreign currencies |  | 293,304 |  | 357,828 |
| Bills bought in Won and bills bought in foreign currencies |  | 97,269 |  | 61,854 |
| Payments on guarantees |  | 91,838 |  | 108,198 |
| Credit card accounts |  | 355,890 |  | 1,768 |
| Privately placed debentures |  | 101,834 |  | 163,086 |
| Loans convertible into equity securities |  | 46,719 |  | 56,661 |
| Other loans |  | 22,726 |  | 32,324 |
| Other ${ }^{\text {() }}$ |  | 44,693 |  | 47,566 |
|  | W | 2,641,170 | W | 2,250,507 |

[^5]
## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

As of December 31, 2001, allowances for loan losses and credit risk classifications are as follows (in millions of Won):

|  |  | Normal | Precautionary | Substandard | Estimated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Doubtful |  | Loss | Total |
| Loans in Won | Loan balance | W88,654,435 | W3,571,631 | *1,623,415 | * 672,826 | * | 196,986 | * 94,719,293 |
|  | Allowances | 442,410 | 177,347 | 384,908 | 385,246 |  | 196,986 | 1,586,897 |
|  | Percentage(\%) | 0.50 | 4.97 | 23.71 | 57.26 |  | 100.00 | 1.68 |
| Loans in foreign currencies | Loan balance | 3,579,116 | 393,192 | 365,125 | 145,925 |  | 28,482 | 4,511,840 |
|  | Allowances | 13,531 | 32,894 | 115,430 | 102,967 |  | 28,482 | 293,304 |
|  | Percentage(\%) | 0.38 | 8.37 | 31.61 | 70.56 |  | 100.00 | 6.50 |
| Bills bought ${ }^{(1)}$ | Loan balance | 945,545 | 13,911 | 2,189 | 89,252 |  | 5,536 | 1,056,433 |
|  | Allowances | 4,690 | 2,574 | 1,007 | 83,462 |  | 5,536 | 97,269 |
|  | Percentage(\%) | 0.20 | 18.50 | 46.00 | 93.51 |  | 100.00 | 9.21 |
| Payments on guarantees | Loan balance | 3,734 | 10,450 | 98,941 | 73,520 |  | 12,566 | 199,211 |
|  | Allowances | 19 | 1,494 | 31,957 | 45,802 |  | 12,566 | 91,838 |
|  | Percentage(\%) | 0.50 | 14.30 | 32.30 | 62.30 |  | 100.00 | 46.10 |
| Credit card accounts | Loan balance | 13,640,957 | 119,253 | 8 | 108,275 |  | 220,320 | 14,088,813 |
|  | Allowances | 79,045 | 2,385 | 2 | 54,138 |  | 220,320 | 355,890 |
|  | Percentage(\%) | 0.58 | 2.00 | 25.00 | 50.00 |  | 100.00 | 2.53 |
| $\mathbf{R P}^{(2)}$ | Loan balance | 640,000 | - | - | - |  | - | 640,000 |
|  | Allowances | - | - | - | - |  | - | - |
|  | Percentage(\%) | - | - | - | - |  | - | - |
| Call loans | Loan balance | 1,496,917 | - | - | - |  | - | 1,496,917 |
|  | Allowances | - | - | - | - |  | - | - |
|  | Percentage(\%) | - | - | - | - |  | - | - |
| Privately placed debentures | Loan balance | 1,720,698 | 85,486 | 114,019 | 76,839 |  | 1,261 | 1,998,303 |
|  | Allowances | 8,595 | 10,451 | 34,462 | 47,065 |  | 1,261 | 101,834 |
|  | Percentage(\%) | 0.50 | 12.23 | 30.22 | 61.25 |  | 100.00 | 5.10 |
| Convertible loans ${ }^{(3)}$ | Loan balance | 4,286 | 174,364 | 4,390 | 36,008 |  | - | 219,048 |
|  | Allowances | 21 | 22,484 | 1,988 | 22,226 |  | - | 46,719 |
|  | Percentage(\%) | 0.50 | 12.89 | 45.28 | 61.73 |  | - | 21.33 |
| Other loans | Loan balance | 3,108 | - | 25,454 | 23,405 |  | 66 | 52,033 |
|  | Allowances | 15 | - | 5,091 | 17,554 |  | 66 | 22,726 |
|  | Percentage(\%) | 0.50 | - | 20.00 | 75.00 |  | 100.00 | 43.68 |
| Total loans | Loan balance | *110,688,796 | W4,368,287 | W2,233,541 | W1,226,050 | W | 465,217 | W118,981,891 |
|  | Allowances | 548,326 | 249,629 | 574,845 | 758,460 |  | 465,217 | 2,596,477 |
|  | Percentage(\%) | 0.50 | 5.71 | 25.74 | 61.86 |  | 100.00 | 2.18 |
| Other allowances <br> Total allowances |  |  |  |  |  |  |  | 44,693 |
|  |  |  |  |  |  |  |  | 2,641,170 |

The above amounts of loan balance are net of present value discounts.
(*1) Bills bought in Won and Bills bought in foreign currencies
(*2) Bonds purchased under resale agreements
(*3) Loans convertible into equity securities

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

For the years ended December 31, 2001 and 2000, the allowances for loan losses changed as follows (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | W | 2,250,507 | W | 2,367,392 |
| Increase due to: |  |  |  |  |
| Provision for loan losses |  | 1,414,178 |  | 916,624 |
| Business combination with H\&CB |  | 970,556 |  | - |
| Collection of written-off loans |  | 97,123 |  | 65,456 |
| Troubled debt restructuring |  | 45,458 |  | - |
| Repurchase of loans sold |  | 3,404 |  | 16,190 |
| Reclassification |  | 3,230 |  | - |
| Change in exchange rates and other |  | 27,763 |  | 58,153 |
|  |  | 2,561,712 |  | 1,056,423 |
| Decrease due to: |  |  |  |  |
| Written-off loans |  | 1,459,540 |  | 864,265 |
| Sale of loans |  | 382,236 |  | 125,147 |
| Conversion of loans into equity securities |  | 103,472 |  | 53,788 |
| Exemption of loans |  | 38,737 |  | 11,916 |
| Set-off with present value discounts from troubled debt restructuring |  | 32,967 |  | 118,192 |
| Reclassification |  | 145,656 |  | - |
| Change in exchange rates and other |  | 8,441 |  | - |
|  |  | 2,171,049 |  | 1,173,308 |
| Ending Balance | W | 2,641,170 | W | 2,250,507 |

As of December 31, 2001, 2000 and 1999, the ratios of allowances for loan losses to loans are as follows (in millions of Won):

|  | 2001 | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans ${ }^{(4)}$ | W 118,981,891 | W | 60,463,017 | W | 45,587,398 |
| Allowances for loan losses | 2,641,170 |  | 2,250,507 |  | 2,367,392 |
| Ratio (\%) | 2.22 |  | 3.72 |  | 5.19 |

[^6]
## 8. Fixed Assets:

Property and equipment at December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | 2001 |  |  | 2000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition Cost | Accumulated Depreciation | Net Carrying Value | Acquisition Cost | Accumulated Depreciation | Net Carrying Value |
| Land | *1,226,141 | W | W1,226,141 | * 795,972 | W | W 795,972 |
| Buildings and structures | 885,132 | 101,967 | 783,165 | 601,710 | 88,243 | 513,467 |
| Leasehold improvements | 63,310 | 30,973 | 32,337 | 30,203 | 23,849 | 6,354 |
| Equipment and vehicles | 828,188 | 453,474 | 374,714 | 560,302 | 445,101 | 115,201 |
| Leasing property ${ }^{(4)}$ | 167,845 | - | 167,845 | - | - | - |
| Constructions in progress | 5,774 | - | 5,774 | 5,440 | - | 5,440 |
|  | W3,176,390 | W 586,414 | W2,589,976 | W1,993,627 | W 557,193 | W 1,436,434 |

[^7]
## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

In accordance with the General Banking Act, the Bank may only own business-purpose real property within its own equity capital amount.
All consolidated companies' property and equipment, other than those personal properties valued under $£<1,000$ thousand, are covered by insurance policies of $\$ 1,103,582$ million and $W 536,222$ million as of December 31, 2001 and 2000, respectively. All vehicles are covered by legal and general insurance policies.

Intangible assets include goodwill, trademark rights, communication related utility rights, lease premiums, and $£<691,587$ million of goodwill due to the business combination with $\mathrm{H} \mathrm{\& CB}$.

The Government-posted price of land as of December 31, 2001 and 2000 are as follows (in millions of Won):

|  | Book Value |  | Government-posted Price |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 1}$ |  | 2000 | $\mathbf{2 0 0 1}$ | 2000 |
| Land for business purpose | $1,26,141$ | 795,972 | $1,014,740$ | 609,750 |  |
| Land for non-business purpose | 4,253 | 8,520 | 13,492 | 5,543 |  |
|  | $1,230,394$ | 804,492 | $\mathbf{1 , 0 2 8 , 2 3 2}$ | $\mathbf{6 1 5 , 2 9 3}$ |  |

## 9. Other Assets

Other assets at December 31, 2001 and 2000 comprise the following (in millions of Won):

|  |  |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 1}$ | 2000 |
| Guarantee deposits paid | $1,251,727$ | $\mathbf{W}$ |
| Accounts receivable | $1,764,224$ | 661,179 |
| Accrued income | $1,344,564$ | $1,274,179$ |
| Payments in advance | 108,150 | 77,029 |
| Prepaid expenses | 54,664 | 44,967 |
| Deferred tax assets (Note 27) | 147,839 | 207,500 |
| Derivative assets (Note 16) | 277,699 | 503,855 |
| Unsettled exchange assets | $1,490,602$ | 169,300 |
| Leased property | 123,875 | 123,962 |
| Loans to trust accounts | 313,511 | $-185,387$ |
| Other | $(204,986)$ | 74,950 |
| (Allowance for losses) | $(20,258)$ | - |
| (Present value discounts) | $6,836,998$ | $\mathbf{W}$ |
|  | $4,386,034$ |  |

## 10. Deposits

Deposits at December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | Annual Interest (\%) |  | 2001 |  | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits in Won |  |  |  |  |  |
| - The Bank's demand deposits | 0.0-0.5 | W | 10,816,856 | W | 4,040,316 |
| - The Bank's savings deposits | 0.5-12.0 |  | 101,950,655 |  | 49,163,310 |
| - Trust accounts' deposits | - |  | 5,397,428 |  | 1,574,687 |
| - Subsidiaries' deposits | 2.0 |  | 12,391 |  | 7,676 |
|  |  |  | 118,177,330 |  | 54,785,989 |
| Deposits in foreign currencies |  |  |  |  |  |
| - The Bank's demand deposits | 0.0-10.0 |  | 456,146 |  | 292,396 |
| - The Bank's savings deposits | 0.7-10.0 |  | 610,996 |  | 404,327 |
| - Subsidiaries' deposits | 0.0-5.75 |  | 50,421 |  | 71,291 |
|  |  |  | 1,117,563 |  | 768,014 |
| Certificates of deposit | 4.0-4.5 |  | 1,154,056 |  | 2,424,947 |
|  |  | W | 120,448,949 | W | 57,978,950 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The maturities of deposits as of December 31, 2001 are as follows (in millions of Won):

| At December 31, 2001 |  | Deposits in Won | Deposits in Foreign Currencies |  | Certificates of Deposit |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due in 90 days or less | W | 60,300,239 | W | 881,058 | W | 912,073 | W | 62,093,370 |
| Due after 90 days through 180 days |  | 13,822,903 |  | 99,469 |  | 77,254 |  | 13,999,626 |
| Due after 180 days through 1 year |  | 19,039,006 |  | 59,643 |  | 164,729 |  | 19,263,378 |
| Due after 1 year through 2 years |  | 9,151,712 |  | 12,903 |  | - |  | 9,164,615 |
| Due after 2 years through 3 years |  | 4,236,405 |  | 602 |  | - |  | 4,237,007 |
| Due after 3 years through 4 years |  | 8,477,495 |  | 63,875 |  | - |  | 8,541,370 |
| Due after 4 years through 5 years |  | 949,377 |  | - |  | - |  | 949,377 |
| Thereafter |  | 2,200,193 |  | 13 |  | - |  | 2,200,206 |
|  | W | 118,177,330 | W | 1,117,563 | W | 1,154,056 | W | 120,448,949 |

## 11. Borrowings

Borrowings as of December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | Annual Interest (\%) |  | 2001 |  | 2000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings in Won |  |  |  |  |  |
| Borrowings from the Bank of Korea | 2.50-8.00 | W | 1,270,163 | W | 594,450 |
| Borrowings from the government | 0.00-8.30 |  | 989,162 |  | 540,317 |
| Borrowings from banking institutions | 4.75-9.55 |  | 1,386,637 |  | 1,520,960 |
| Borrowings from National Housing Fund | 3.00-8.00 |  | 141,304 |  | - |
| Borrowings from non-banking financial Institutions | 4.00-11.84 |  | 975,107 |  | 751,010 |
| Other borrowings | 2.20-9.30 |  | 3,445,022 |  | 1,523,176 |
|  |  |  | 8,207,395 |  | 4,929,913 |
| Borrowings in foreign currencies |  |  |  |  |  |
| Borrowings from domestic banks | 0.3-4.24 |  | 914,285 |  | 1,743,027 |
| Borrowings from foreign banks | 0.9-5.63 |  | 1,972,600 |  | 522,580 |
| Borrowings from other financial institutions | 0.46-2.0 |  | 150,629 |  | 31,712 |
|  |  |  | 3,037,514 |  | 2,297,319 |
| Bonds sold under repurchase agreement | 2.5-7.55 |  | 2,955,442 |  | 232,975 |
| Bills sold | 4.1-4.5 |  | 79,443 |  | 1,161,546 |
| Due to the Bank of Korea denominated in foreign currencies | - |  | 126,501 |  | 265,677 |
| Call money | 0.58-5.5 |  | 2,701,216 |  | 762,234 |
|  |  |  | 17,107,511 |  | 9,649,664 |
| Present value discounts ${ }^{\text {(7) }}$ |  |  | $(34,829)$ |  | - |
|  |  | W | 17,072,682 | W | 9,649,664 |

[^8]
## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The details of subordinated borrowings as of December 31, 2001 are as follows (in millions of Won):

| Lender | Date of Contract | Annual Interest (\%) |  | Amount | Maturity | Conditions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Korea Life Insurance | 1996.12. 31 | 9.00 | W | 10,000 | 2006. 12. 31 | Monthly interest, full redemption at maturity |
| Co., Ltd. | 1996. 12.31 | 11.84 |  | 10,000 | 2006. 12. 31 | Monthly interest in advance, full redemption at maturity |
|  | 1996.12. 31 | 10.00 |  | 5,000 | 2006.12.31 | Annual interest, full redemption at maturity |
|  |  |  |  | 25,000 |  |  |

The maturities of the borrowings as of December 31, 2001 are as follows (in millions of Won):

| At December 31, 2001 | Foreign |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Won | Currencies |  | Other |  | Total |  |
| Due in 90 days or less | W | 2,790,436 | W | 930,445 | W | 4,276,728 | W | 7,997,609 |
| Due after 90 days through 180 days |  | 868,048 |  | 732,237 |  | 468,929 |  | 2,069,214 |
| Due after 180 days through 1 year |  | 1,266,631 |  | 236,190 |  | 1,116,830 |  | 2,619,651 |
| Due after 1 year through 2 years |  | 1,105,249 |  | 458,369 |  | 115 |  | 1,563,733 |
| Due after 2 years through 3 years |  | 744,177 |  | 178,446 |  | - |  | 922,623 |
| Due after 3 years through 4 years |  | 428,288 |  | 153,522 |  | - |  | 581,810 |
| Due after 4 years through 5 years |  | 284,284 |  | 158,002 |  | - |  | 442,286 |
| Thereafter |  | 720,282 |  | 190,303 |  | - |  | 910,585 |
|  | W | 8,207,395 | W | 3,037,514 | W | 5,862,602 | W | 17,107,511 |

## 12. Debentures

Debentures as of December 31, 2001 and 2000 are as follows (in millions of Won):

|  | Annual Interest (\%) | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debentures in Won |  |  |  |  |  |
| Subordinated debentures | 6.34-16.00 | W | 3,634,082 | W | 1,503,702 |
| Convertible debentures | - |  | 69,468 |  | - |
| Discounted debentures | 4.12-10.54 |  | 2,208,599 |  | 1,572,000 |
| Coupon debentures | 4.60-13.00 |  | 1,797,479 |  | 3,297,148 |
| Compound interest debentures | 4.76-16.28 |  | 4,912,982 |  | 3,712,243 |
|  |  |  | 12,622,610 |  | 10,085,093 |
| Discounts on debentures |  |  | $(124,561)$ |  | $(91,157)$ |
|  |  |  | 12,498,049 |  | 9,993,936 |
| Debentures in foreign currencies | 2.58-3.83 |  | 1,369,967 |  | 1,663,648 |
| Discounts on debentures |  |  | $(6,801)$ |  | $(9,706)$ |
|  |  |  | 1,363,166 |  | 1,653,942 |
|  |  | W | 13,861,215 | W | 11,647,878 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

As of December 31, 2001, debentures in Won are as follows:

|  | Issuance Date |  | Billion Won | Annual Interest (\%) | Maturity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Subordinated |  |  |  |  |  |
| Floating rate | 1997.12.24 | W | 572.3 | 7.34 | 2003.03.31 |
|  | 1998.12.29 |  | 221.2 | 6.34 | 2004.03.31 |
|  | 1998.12.29 |  | 88.3 | 7.34 | 2004.03.31 |
| Fixed rate | 1997.12.26 |  | 40.0 | 15.30 | 2002.12.26 |
|  | 1997.12.29 |  | 100.0 | 16.00 | 2004.01.05 |
|  | 1998.06.18 |  | 60.0 | 15.66 | 2003.07.18 |
|  | 1998.06.23 |  | 174.9 | 15.02 | 2003.11.15 |
| Sold over the counter | 1997.01~08 |  | 104.9 | 11.04-15.66 | 2003.01~08 |
|  | 2000.03.27 |  | 200.0 | 9.65 | 2005.03.27 |
|  | 2000.06.28 |  | 254.0 | 9.04-9.10 | 2006.01.28 |
|  | 2000.09.27 |  | 300.0 | 8.99 | 2006.01.27 |
|  | 2000.09.28 |  | 150.0 | 8.79-8.85 | 2006.01.28 |
|  | 2000.11.28 |  | 100.0 | 8.65-8.71 | 2006.02.28 |
|  | 2000.11.28 |  | 162.0 | 9.57-9.65 | 2010.11.28 |
|  | 2000.12.27 |  | 200.0 | 8.71 | 2006.01.27 |
|  | 2001.05.28 |  | 200.0 | 7.60-7.65 | 2007.02.28 |
|  | 2001.06.27 |  | 160.0 | 7.68 | 2008.03.27 |
|  | 2001.06.27 |  | 217.5 | 7.86 | 2009.03.27 |
|  | 2001.08.28 |  | 100.0 | 6.69-6.73 | 2007.08.28 |
|  | 2001.09.28 |  | 150.0 | 6.69-6.73 | 2008.03.28 |
| Non-subordinated |  |  |  |  |  |
| Fixed rate | 1999.05.28 |  | 30.0 | 8.05 | 2002.05.28 |
|  | 1999.06.28 |  | 10.0 | 7.65 | 2002.06.28 |
|  | 1999.07.28 |  | 79.9 | 7.88 | 2002.07.28 |
|  | 2000.11.28 |  | 200.0 | 7.01 | 2003.11.28 |
|  | 2000.12.28 |  | 160.0 | 7.01 | 2003.12.28 |
|  | 2001.01.28 |  | 370.0 | 5.48-6.10 | 2002.01.28 |
|  | 2001.02.28 |  | 230.0 | 5.12-5.48 | 2002.02.28 |
|  | 2001.02.28 |  | 80.0 | 5.48 | 2004.02.28 |
|  | 2001.03.28 |  | 92.1 | 5.12 | 2002.03.28 |
|  | 2001.05.28 |  | 10.0 | 5.12 | 2002.05.28 |
|  | 2001.06.28 |  | 310.0 | 5.12 | 2002.06.28 |
|  | 2001.06.28 |  | 230.0 | 5.87 | 2004.06.28 |
|  | 2001.07.28 |  | 300.0 | 5.12 | 2002.07.28 |
|  | 2001.07.28 |  | 60.0 | 5.82-5.87 | 2004.07.28 |
|  | 2001.08.28 |  | 190.0 | 4.85 | 2002.08.28 |
|  | 2001.08.28 |  | 60.0 | 5.82 | 2004.08.28 |
|  | 2001.10.28 |  | 50.0 | 4.21 | 2002.10.28 |
|  | 2001.07.30 |  | 0.2 | 6.50 | 2002.07.30 |
|  | 2000.10.27 |  | 10.0 | 9.76 | 2002.07.27 |
|  | 2000.10.27 |  | 10.0 | 9.76 | 2002.10.27 |
|  | 2000.12.28 |  | 10.0 | 9.28 | 2002.12.28 |
|  | - |  | 1632.2 | 4.12-10.57 | - |
| Housing debentures | 1989.08~2000.09 |  | 1.6 | 6.28-16.28 | 1990.11~2005.03 |
| Subordinated housing debentures | 1997.12.31 |  | 52.0 | 7.34 | 2003.03.31 |
|  | 1998.12.31 |  | 27.0 | 6.34 | 2004.03.31 |
| Non-subordinated credit card account | 1999.01~2001.12 |  | 4,793.1 | 4.60-10.5 | 2002.01~2004.11 |
| Convertible debentures | 2001.01~2001.09 |  | 69.4 | - | 2007.01~2015.10 |
|  |  | W | 12,622.6 |  |  |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

As of December 31, 2001, debentures denominated in foreign currencies comprise the following:

|  | Issue Date | Thousands of Dollar | Annual Interest (\%) | Maturity | Listings |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Subordinated |  |  |  |  |  |  |
| $\quad$ Floating rate | 1996.12 .30 | USD | 185,127 | $2.58-3.83$ | 2006.12 .30 | Luxemberg |
| Fixed rate convertible | 1999.06 .14 | USD | 200,000 | 3.0 | 2005.06 .14 | Not listed |
| Non-subordinated |  |  |  |  |  |  |
| Fixed rate | 2000.04 .20 | SGD | 100,000 | 5.0 | 2003.04 .20 | Not listed |
| Floating rate in Euro currency | 1997.09 .19 | USD | 100,000 | 2.77 | 2002.09 .19 | London |
|  | 1997.10 .30 | USD | 33,340 | 3.18 | 2002.10 .30 | Not listed |
|  | 2000.03 .09 | USD | 200,000 | 2.98 | 2002.03 .11 | Not listed |
|  | 2000.03 .22 | USD | 20,000 | 2.98 | 2002.03 .22 | Not listed |
|  | 2000.03 .24 | USD | 100,000 | 2.98 | 2003.03 .24 | Not listed |
|  | 2000.04 .10 | USD | 61,500 | 2.93 | 2003.04 .10 | Not listed |
|  | 2000.04 .10 | USD | 40,000 | 3.13 | 2003.04 .10 | Not listed |
|  | 2000.06 .02 | USD | 10,000 | 3.28 | 2003.06 .02 | Not listed |
|  | 2000.08 .10 | USD | 16,250 | 2.73 | 2002.08 .12 | Not listed |
|  | 2000.08 .10 | USD | 12,500 | 2.88 | 2003.08 .11 | Not listed |
| USD Equivalent (in thousands of USD) |  | USD $1,033,080$ |  |  |  |  |

The Bank is authorized by the banking supervisory regulation to issue debentures amounting up to $300 \%$ of its equity. However, the debentures that are succeeded from the merger with KLB, on December 31, 1998, and the issuance of new debentures for the repayment of the debentures from KLB are excluded from the $300 \%$ of equity restrictions that would apply to other debenture issuances.

Among the debentures in foreign currencies, the subordinated debenture series issued during 1996 have annual call redemption options which can be exercised on or after 5 years from the issuance dates. USD 14,873 thousand of the Bank's own debentures in foreign currencies reacquired by the Bank are deducted from floating rate subordinated debentures.

The conversion terms of the convertible bonds outstanding in the debentures in won and in foreign currencies are as follows:

| Convertible bonds in Won | Fixed rate subordinated CB <br> Issued by Kookmin Leasing Co., Ltd | Fixed rate subordinated CB <br> Issued by Jooeun Leasing Co., Ltd. |
| :--- | ---: | ---: |
| Face value |  |  |
| Issue price | $66,157,980,000$ | $3,309,685,000$ |
| Book value | $66,157,980,000$ | $3,309,685,000$ |
| Conversion price | $66,157,980,000$ | $3,309,685,000$ |
| Number of shares to be converted | 5,000 per share | 13,231,596 |
| Conversion stock | Registered common stock | Sept. 17, 2001 |


| Convertible bonds in Foreign currency | Fixed rate subordinated CB |  |
| :---: | :---: | :---: |
| Face value | US\$ | 200,000,000 |
| Issue price | US\$ | 200,000,000 |
| Book value | KRW | 265,220,000,000 |
| Conversion price |  | 22,123 per share |
| Convertible exchange rate |  | * 1,170.50 per US\$ |
| Issuance date |  | June 14, 1999 |
| Maturity date |  | June 14, 2005 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Convertible bonds in foreign currency are to be converted into registered common shares within a period from a month after the issuance date to a month before a maturity date and fully redeemed at maturity. Floating rate subordinated convertible bonds of $\$ 25,000$ thousand issued to International Finance Corporation were converted into common shares at a conversion price of $\mathbf{W 8 , 8 2 2}$ per share as of February and July 2001 (See Note 18).

The maturities of debentures as of December 31, 2001 are as follows (in millions of Won):

| At December 31, 2001 | Won |  | Foreign Currencies |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due in 90 days or less | W | 3,057,441 | W | 291,742 | W | 3,349,183 |
| Due after 90 days through 180 days |  | 875,110 |  | - |  | 875,110 |
| Due after 180 days through 1 year |  | 1,249,954 |  | 198,703 |  | 1,448,657 |
| Due after 1 year through 2 years |  | 3,569,512 |  | 368,805 |  | 3,938,317 |
| Due after 2 years through 3 years |  | 1,606,570 |  | - |  | 1,606,570 |
| Due after 3 years through 4 years |  | 201,000 |  | 265,220 |  | 466,220 |
| Due after 4 years through 5 years |  | 1,003,975 |  | 245,497 |  | 1,249,472 |
| Thereafter |  | 1,059,048 |  | - |  | 1,059,048 |
|  | W | 12,622,610 | W | 1,369,967 | W | 13,992,577 |

## 13. Accrued Retirement Benefits

The movements in accrued retirement benefits for the year ended December 31, 2001 are as follows (in millions of Won):

|  | Beginning Balance |  | Amounts Provided | Amounts <br> Paid Out |  | Transfer due to Business Combination |  | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Retained retirement benefits W | * 184,283 | W | 97,032 | W | 259,529 | W | 3,854 | W | 25,640 |
| Contributed retirement benefits | 398,373 |  | 27,821 |  | 396,115 |  | 5,532 |  | 35,611 |
| Total accrued retirement benefits | 582,656 |  | 124,853 |  | 655,644 |  | 9,386 |  | 61,251 |
| Contribution to National Pension Fund | $(26,866)$ |  | - |  | $(26,518)$ |  | (27) |  | (375) |
| Contribution to pension funds | $(2,258)$ |  | $(27,821)$ |  | - |  | $(5,532)$ |  | $(35,611)$ |
| W | W 553,532 | W | 97,032 | W | 629,126 | W | 3,827 | W | 25,265 |

The consolidated companies paid out total $\$ 694,569$ million of retirement benefits including special payments of $\$ 38,925$ million for early retirement benefit program during the year ended December 31, 2001.

Contributed retirement benefits are approximately $58.14 \%$ of total accrued retirement benefits as of December 31, 2001. The contributed retirement benefits comprise balances with Korea Life Insurance Co., Ltd., retirement trust account of the Bank, and four other life insurance companies for pension fund deposits that grant the qualification as a recipient to employees.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 14. Other Liabilities

Other liabilities as of December 31, 2001 and 2000 are as follows (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Accrued retirement benefits (Note 13) | \# | 25,265 | W | 553,532 |
| Allowance for loss on acceptances and guarantees (Note 15) |  | 43,823 |  | 37,331 |
| Due to trust accounts |  | 1,466,530 |  | 932,159 |
| Accounts payable |  | 1,724,500 |  | 1,504,163 |
| Accrued expenses |  | 5,212,493 |  | 2,643,880 |
| Advance from customers |  | 138,079 |  | 109,149 |
| Unearned income |  | 169,965 |  | 144,333 |
| Withholding taxes |  | 147,920 |  | 198,226 |
| Guarantee deposits received |  | 154,312 |  | 94,260 |
| Deferred income tax liability (Note 16) |  | 824 |  | - |
| Derivative liabilities (Note 16) |  | 271,955 |  | 744,300 |
| Unsettled domestic exchange transaction |  | 1,443,480 |  | 188,173 |
| Due to agencies |  | 705,727 |  | 320,574 |
| Other allowances ${ }^{*}$ ) |  | 52,965 |  | - |
| Giro accounts |  | 264,477 |  | 36,004 |
| Other |  | 116,689 |  | 64,523 |
|  | W | 11,939,004 | W | 7,570,607 |

${ }^{(*)}$ The Bank provided other allowances for the possible losses in relation to the combination with overseas branches of H\&CB.

## 15. Guarantees and Acceptances:

Guarantees and acceptances at December 31, 2001 and 2000 are summarized as follows (in millions of Won):

|  | Type | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Guarantees and acceptances outstanding |  |  |  |  |  |
| Guarantees and acceptances in Won | Guarantees on debentures | W | 6,011 | W | 5,772 |
|  | Guarantees on loan collateral |  | 59,930 |  | 40,484 |
|  | Guarantees on commercial bills |  | 230 |  | 42 |
|  | Other |  | 205,331 |  | 248,869 |
|  |  |  | 271,502 |  | 295,167 |
| Guarantees and acceptances in foreign currencies | Acceptances on letters of credit |  | 1,769,695 |  | 1,845,916 |
|  | Acceptances for letters of guarantee for importers |  | 72,383 |  | 58,642 |
|  | Guarantees for performance |  | 177,278 |  | 200,104 |
|  | Guarantees for bid |  | 744 |  | 840 |
|  | Guarantees for borrowings |  | 29,028 |  | 32,766 |
|  | Guarantees for repayment of advances |  | 2,440 |  | 2,755 |
|  | Other |  | 502,231 |  | 623,351 |
|  |  |  | 2,553,799 |  | 2,764,374 |
| Contingent guarantees and acceptances |  |  | 2,825,301 |  | 3,059,541 |
|  | Letters of credit |  | 1,328,289 |  | 1,014,843 |
|  | Other |  | 58,739 |  | 170,994 |
|  |  |  | 1,387,028 |  | 1,185,837 |
|  |  | W | 4,212,329 | W | 4,245,378 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

At December 31, 2001 the allowances for losses from guarantees and acceptances outstanding according to credit risk classifications are as follows (in millions of Won):

|  | Normal | Precautionary |  | Substandard |  | Doubtful |  | Estimated Loss |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Guarantees and acceptances in Won |  |  |  |  |  |  |  |  |  |  |  |
| Balance | * 257,066 | W | 11,660 | W | 2,761 | W | 15 | W | - | * | 271,502 |
| Allowance | - |  | - |  | 552 |  | 8 |  | - |  | 560 |
| Ratio (\%) | - |  | - |  | 20.00 |  | 53.33 |  | - |  | 0.21 |
| Guarantees and acceptances in foreign currencies |  |  |  |  |  |  |  |  |  |  |  |
| Balance | 2,385,648 |  | 114,533 |  | 4,297 |  | 30,890 |  | 18,431 |  | 2,553,799 |
| Allowance | - |  | - |  | 859 |  | 23,973 |  | 18,431 |  | 43,263 |
| Ratio (\%) | - |  | - |  | 20.00 |  | 77.61 |  | 100.00 |  | 1.69 |
| Total |  |  |  |  |  |  |  |  |  |  |  |
| Balance | W2,642,714 | * | 126,193 | W | 7,058 | W | 30,905 | W | 18,431 |  | 2,825,301 |
| Allowance | - |  | - |  | 1,411 |  | 23,981 |  | 18,431 |  | 43,823 |
| Ratio (\%) | - |  | - |  | 20.00 |  | 77.60 |  | 100.00 |  | 1.55 |

The allowance ratios to guarantees and acceptances outstanding as of December 31, 2001, 2000 and 1999 are as follows (in millions of Won):

|  | 2001 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Guarantees and acceptances outstanding | W | 2,825,301 | W | 3,059,541 | W | 2,111,437 |
| Allowances for losses from guarantees and acceptances outstanding |  | 43,823 |  | 37,331 |  | 28,430 |
| Ratio (\%) |  | 1.55 |  | 1.22 |  | 1.35 |

For the years ended December 31, 2001 and 2000, the allowances for losses from guarantees and acceptances outstanding changed as follows (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: | ---: |
| Beginning balance | W | 37,331 | $\mathbf{W}$ |
| Increase due to the business combination with H\&CB | $\mathbf{1 4 , 9 4 3}$ | 28,430 |  |
| Additional allowance | - | - |  |
| Reversal of allowance | $(8,790)$ | 8,901 |  |
| Changes in foreign exchange rates | 339 | - |  |
| Ending balance | $\mathbf{W}$ | 43,823 | $\mathbf{W}$ |

The guarantees and acceptances as of December 31, 2001 are to customers in Korea.
The guarantees and acceptances risk concentration by industry as of December 31, 2001 are as follows (in millions of Won):

|  | Guarantees and Acceptances Outstanding |  | Contingent Guarantees and Acceptances |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry Type | Balance | Percentage (\%) | Balance | Percentage (\%) | Balance | Percentage (\%) |
| Manufacturing | *1,795,984 | 63.57 | W 915,909 | 66.03 | + $2,711,893$ | 64.38 |
| Financing | 113,473 | 4.02 | 39,794 | 2.87 | 153,267 | 3.64 |
| Wholesale and retail | 211,200 | 7.48 | 39,617 | 2.86 | 250,817 | 5.95 |
| Other | 704,644 | 24.93 | 391,708 | 28.24 | 1,096,352 | - 26.03 |
|  | W2,825,301 | 100.00 | W 1,387,028 | 100.00 | + 4,212,329 | -100.00 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The guarantees and acceptances risk concentrations by customer as of December 31, 2001 are as follows (in millions of Won):

|  | Guarantees and Acceptances Outstanding |  | Contingent Guarantees and Acceptances |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | Percentage (\%) | Balance | Percentage (\%) | Balance | Percentage (\%) |
| Industrial | W2,823,912 | 99.95 | * 1,387,028 | 100.00 | * 4,210,940 | 99.97 |
| Public and others | 1,389 | 0.05 | - | - | 1,389 | 0.03 |
|  | W2,825,301 | 100.00 | W 1,387,028 | 100.00 | W 4,212,329 | - 100.00 |

Credit related derivatives included in the other foreign currency guarantees are as follows (in thousands of US Dollars):

|  | Guarantees-party | Guarantees Asset | Guarantees Amounts |
| :--- | :--- | :--- | ---: |
| Credit Default Swap | Morgan Guarantee Trust | Green Cross convertible bonds | USD |
| Credit Linked Note | Macquarie Bank | Korea Development Bank FRN |  |
|  |  |  | USD |

## 16. Derivatives:

The consolidated companies' derivative instruments are divided between hedge derivatives and trading derivatives based on the purpose of the transaction. The consolidated companies enter into hedge transactions mainly for the purposes of hedging fair value risks related to its assets. Trading derivatives include future contracts, forward contracts, swaps, and options entered into by the consolidated companies to gain profit from short-term fluctuations of the underlying variable of the instruments. Also, trading derivatives include those with the consolidated companies' customers and the related hedging derivatives.

Hedge derivatives comprise mainly interest rate swaps to hedge the fair value change of foreign available-for-sale investment securities arising from the interest rate risk. The counter-parties of these hedge derivatives are foreign financial institutions except for Korea Development Bank. Some hedge purpose transactions do not qualify for hedge accounting and are thus accounted for as trading derivatives. These transactions include the hedge relationships where the hedged item is an asset or liability that is remeasured with the changes in fair value attributable to the hedged risk reported currently in earnings or where the hedged item cannot be specifically identified.

The notional amounts outstanding for derivative contracts as of December 31, 2001 and 2000 are as follows (in millions of Won):

|  | Notional Amounts |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  |  | 2000 |  |  |
|  | Trading | Hedge | Total | Trading | Hedge | Total |
| Currency related |  |  |  |  |  |  |
| - Forward | W 8,839,016 W | - | * 8,839,016 | W8,947,880 $\quad$ W | W | - 8,947,880 |
| - Currency swap | 2,696,370 | - | 2,696,370 | 1,130,203 | - | 1,130,203 |
| - Future | 620,018 | - | 620,018 | 1,051,292 | 41,180 | 1,092,472 |
| - Currency option bought | 2,652 | - | 2,652 | 13,147 | - | 13,147 |
| - Currency option sold | 5,304 | - | 5,304 | 56,601 | - | 56,601 |
|  | 12,163,360 | - | 12,163,360 | 11,199,123 | 41,180 | 11,240,303 |
| Interest related |  |  |  |  |  |  |
| - Forward | - | - | - | 40,000 | - | 40,000 |
| - Swap | 9,284,932 | 716,236 | 10,001,168 | 4,119,338 | 565,612 | 4,684,950 |
| - Future | 732,431 | - | 732,431 | 69,284 | - | 69,284 |
|  | 10,017,363 | 716,236 | 10,733,599 | 4,228,622 | 565,612 | 4,794,234 |
| Other | 46,099 | - | 46,099 | 1,890 | - | 1,890 |
|  | W22,226,822 W | 716,236 | W22,943,058 | W15,429,635 W | W 606,792 | W16,036,427 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Derivative valuation as of December 31, 2001 is as follows (in millions of Won):


## 17. Commitments and Contingencies

As of December 31, 2000, there are 237 pending legal actions against the Bank and its subsidiaries amounting to $W 95,412$ million in damages claimed. The Management believes that these actions are without merit and that the ultimate liability, if any, will not materially affect the Bank and its subsidiaries' financial position.

The Bank has credit line and commitments to purchase commercial paper with asset securitization companies. Under these commitments, the Bank provides money, in case of temporary fund shortage, for the interest and principal repayment of these companies' senior bonds within the contracted term and amounts. As of December 31, 2001, the aggregate committed credit line amount totals $W 4,533,400$ million and W29,176 million is outstanding under these commitments. Also, the Bank entered into arrangements to purchase $\$ 189,000$ million of commercial paper issued by the securitization companies. The Bank has arranged various methods to provide for losses on these credit line commitments including payment guarantees, repurchase contracts, surety certificate guarantees, and cash retention.

Pursuant to asset securitization plans, the Bank sold loans of $W 150,149$ million (relevant allowances for loan losses of $\mathbf{W} 38,738$ million), W115,873 million (relevant allowances for loan losses of $\$ 55,919$ million), W568,221 million (relevant allowances for loan losses of W273,777 million) to Kookmin 4th-ABS Specialty Co., Ltd., Kookmin 5th-ABS Specialty Co., Ltd., and Kookmin 6th-ABS Specialty Co., Ltd. in April, October and December 2001, respectively. In relation to these sales, the Bank recognized related losses of W15,794 million, W22,354 million and W79,972 million, respectively.

As of December 31, 2001, the Bank provides an allowance of $\# 21,102$ million for estimated losses from repurchase of not yet repurchased loans sold to KAMCO (See Note 7).

The Bank, under the Mutual Savings \& Finance Company Act, is liable for the payment of the deposits of Orange Mutual Savings \& Finance Co., Ltd. and Bukook Mutual Savings \& Finance Co., Ltd., previously the Bank's subsidiaries but which were sold during 1999, if they enter into bankruptcy within 3 years of sale. The payment liability is limited to the deposit amounts as of the date of sale. As of December 31, 2001, Orange Mutual Savings \& Finance Co., Ltd. is under suspended operations and the customers' deposits were paid out by the KDIC under the Depositor Protection Act. The Bank estimates the maximum loss of $\$ 11,529$ million in relation to the advanced payments to customers by KDIC. No adjustments have been made in the accompanying consolidated financial statements related to such uncertainties.

On January 13, 2000, the Bank and Jooeun Leasing Co., Ltd. ("Jooeun Leasing"), a subsidiary of the Bank, entered into a memorandum of understanding with other creditors of Jooeun Leasing, whereby the Bank and other creditors agreed on detailed terms of the debt-restructuring plan for Jooeun Leasing. As of December 31, 2001, Jooeun Leasing is under restructuring process and the Bank's total loans to Jooeun Leasing are W163,295 million. In accordance with the restructuring plan, the Bank will provide additional loans of W9,635 million by March 31, 2002.

On March 30, 2001, Kookmin Leasing Co., Ltd., a subsidiary of the Bank, entered into a contract for troubled debt restructuring, to take effect

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

as of November 1, 2000, with the Bank as the major shareholder and Chohung Bank as the major creditor.
Following shows the details of collaterals provided for specific obligations as below (in millions of Won):

| Related Liability |  | Collaterals |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Transaction | Amount | Book value |  | Secured Amount |  |
| Borrowing on credit | 1,259,155 | W | 1,625,594 | W | 1,636,400 |
| Other borrowings | 55,062 |  | 49,847 |  | 42,555 |
| Bank of Korea settlements | Within credit line |  | 226,700 |  | 226,700 |
| Sales of non-performing loans | Within credit line |  | 103,467 |  | 103,467 |
| Foreign currency transactions | Within credit line |  | 1,894 |  | 1,900 |
| Derivative transactions | Within credit line |  | 95,614 |  | 97,000 |
| Sale of RP | 2,955,442 |  | 2,966,151 |  | 2,984,700 |
|  |  | W | 5,069,267 | W | 5,092,722 |

As of December 31, 2001 and 2000, the Bank holds the unexpired rights to claim from borrowers or guarantors for loans in accordance to relevant law, which already has been written off, of $\$ 2,490,069$ million and $\$ 1,141,551$ million, respectively.

During 1996, the Bank entered into a guarantee contract (total return swap) with Morgan Guarantee Trust Company of New York ("Morgan") for the payment of principal and interest on the USD 56 million FRN ("the FRN") issued to Morgan by Daehan Global Bond II Investment Ltd. ("the Fund"). The principal and interest of the Fund's major investment were not fully redeemed at its maturity on December 17, 2001, due to the default notice received on the Argentina portion of the Fund's investment in synthetic emerging markets bonds. Due to the resulting default on the Fund's repayment obligation on the FRN, the Bank paid out $W 76,011$ million of principal and interest on the FRN to Morgan according to the guarantee contract and recorded this amount as payments on guarantees. In addition to the above guarantee contract, the Bank has W65,896 million of accounts receivable and W19,921 million of accounts payable as of December 31, 2001 on the past-due swap and forward contracts with the Fund.

Based on the letter of commitment issued by Daehan Investment Trust Securities Co., Ltd., the security agreement with the Fund, and the legal opinion of Bank's lawyers, the Bank provided $W 15,202$ million in allowances for loan losses for the $\mathbf{W 1 2 1 , 9 8 6}$ million of total receivables from the Fund. Subsequent to the balance sheet date, the Bank recovered $W 47,724$ million out of the total $W 121,986$ receivables from the Fund on January 25, 2002.

Beginning in 1997, Korea and other countries in the Asia Pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian financial crisis. In response to this situation, the Korean government and the private sector began implementing structural reforms to historical business practices. The Korean economy continues to experience difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industry is currently undergoing consolidation and the Bank and its subsidiaries may be either directly or indirectly affected by the situation described above. The ultimate effect of these significant uncertainties of the financial position of the Bank and its subsidiaries as of the balance sheet date cannot presently be determined and accordingly, no adjustments have been made in the accompanying consolidated financial statements related to such uncertainties.

Under these adverse economic conditions, certain financially troubled borrowers of the Bank and its subsidiaries including Hynix Semiconductor Inc. are experiencing a cash crisis or in the debt restructuring process under workout plans and other similar programs.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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As of December 31, 2001, the loans, securities, and guarantees and acceptances of the Bank and its subsidiaries to those borrowers are as follows (in millions of Won):

|  | Loans |  |  |  |  |  |  |  | Securities Held |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowers | Outstanding Balance(*) |  | Present Value Discounts(**) |  | Allowances |  | Net Book Value |  |  |  |
| Hynix Semiconductor Inc. | W | 189,027 | W | - | W | 39,916 | W | 149,111 | W | 936 |
| Kohap Corp |  | 391,001 |  | 18,060 |  | 246,991 |  | 125,950 |  | 2,421 |
| SsangYong Motor Co., Ltd. |  | 132,311 |  | 72 |  | 75,928 |  | 56,311 |  | 1,671 |
| Tongkook Corp. |  | 57,888 |  | 569 |  | 19,589 |  | 37,730 |  | - |
| Hyundai Eng and Cons Co., Ltd. |  | 29,247 |  | - |  | 5,557 |  | 23,690 |  | 159,391 |
| Midopa Co., Ltd. |  | 33,947 |  | 4,416 |  | 5,906 |  | 23,625 |  | - |
| Kyongnam Leasing Co., Ltd. |  | 44,671 |  | 1,744 |  | 21,035 |  | 21,892 |  | - |
| Saehan Corp. |  | 29,655 |  | 624 |  | 14,787 |  | 14,244 |  | 44,789 |
| Daewoo Motor Co., Ltd. |  | 57,868 |  | - |  | 52,014 |  | 5,854 |  | - |
| Jinro Ltd. |  | 34,756 |  | - |  | 30,028 |  | 4,728 |  | 1,730 |
| Daewoo Electronics Co., Ltd. |  | 110,154 |  | 3,536 |  | 104,864 |  | 1,754 |  | 18,721 |
| Other |  | 1,709,117 |  | 69,086 |  | 441,447 |  | 1,198,584 |  | 279,601 |
|  | W | 2,819,642 | W | 98,107 | W | 1,058,062 | W | 1,663,473 | W | 509,260 |

(*) Outstanding balance includes guarantees and acceptances and relevant accounts receivables.
${ }^{(* *)}$ Present value discounts to accounts receivables related to loans in other asset are included.

## 18. Capital Stock

As of December 31, 2001, the Bank has 1,000,000,000 common shares (par value : W5,000) authorized and 299,697,462 shares issued. ING Insurance International B.V., Goldman Sachs Capital Koryo, L.P., and the Korean government own $4.0 \%, 6.82 \%$, and $9.64 \%$, respectively, of the total issued shares. Among the issued shares, 22,733,276 common shares equivalent to $7.59 \%$ of the Bank are listed on the New York Stock Exchange as American Depositary Shares ("ADS") and are managed by Bank of New York, a trustee of the Bank. Under the General Banking Act, if one single entity, other than the government or a foreign investor, owns more than $4 \%$ of total outstanding voting shares, the entity's voting rights are limited to those of $4 \%$ shareholders.

As a result of the business consolidation with $\mathrm{H} \& \mathrm{CB}$, shareholders of the Bank and $\mathrm{H} \& \mathrm{CB}$, who are listed on the Register of Shareholders at October 31, 2001, received 179,775,233 new shares and 119,922,229 new shares of the Bank, respectively, at the exchange ratio of 1 new common share of the Bank for 1.688346 old shares of the Bank and 1 share of $\mathrm{H} \& C B$.

The non-participating and non-cumulative preferred stocks were issued on December 28, 1998 exclusively to Korea Deposit Insurance Corporation ("KDIC") (dividend rate: $1 \%$ ). The Bank repurchased 8,000,000 shares in January 2000 of the preferred stocks, and additional 8,000,000 shares in January 2001, which were recorded as treasury stocks. 8,000,000 shares, equivalent to the preferred shares purchased during January 2001, have been retired on April 23, 2001. Remaining 8,000,000 shares of the preferred stocks and 24,000,000 shares resulting from the exercise of claims for stock purchase on October 25, 2001 have been retired at the date of business combination with H\&CB. As a result of those retirements, there is no preferred stock in the Bank's capital as of December 31, 2001 (See Note 21).

The Bank is authorized to issue to non-shareholders convertible bonds and bonds with stock purchase warrants up to total par value amounts of $\$ 2,500$ billion and $\$ 500$ billion, respectively. At December 31, 2001, the Bank's subordinated foreign currency convertible bonds outstanding are W265,220 million (equivalent of USD 200 million, $10,581,747$ shares at December 31, 2001) issued to Goldman Sachs Capital Koryo, L.P during 1999 (See Note 12).

International Financing Corporation converted USD 25 million floating rate subordinated convertible bonds into 3,973,020 common shares at W8,822 per share on February 9, 2001 and July 18, 2001. The Bank recorded $\$ 15,069$ million in capital surplus for excess conversion price over par value of $\$ 15,185$ million less $\# 116$ million of stock issuance costs (See Notes 12 and 19).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 19. Consolidated Capital Surplus

Consolidated capital surplus as of December 31, 2001 and 2000 comprises the following (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| :--- | ---: | ---: | ---: |
| Paid-in capital in excess of par value | $\mathbf{W , 1 0 7 , 2 5 1}$ | $\mathbf{W}$ | $1,024,327$ |
| Gain on business combination | 397,669 | 397,669 |  |
| Revaluation increment | 177,229 | 177,229 |  |
| Other | 62,853 | 48,067 |  |
|  | $\mathbf{W , 7 4 5 , 0 0 2}$ | $\mathbf{W}$ | $\mathbf{1 , 6 4 7 , 2 9 2}$ |

The movements in consolidated capital surplus for the year ended December 31, 2001, are as follows (in millions of Won):

|  | Beginning Balance |  | Increase |  | Decrease |  |  | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Paid-in capital in excess of par value | W | 1,024,327 | W | 4,082,924 | W |  |  | W | 5,107,251 |
| Gain on business combination |  | 397,669 |  | - |  |  | - |  | 397,669 |
| Revaluation increment |  | 177,229 |  | - |  |  | - |  | 177,229 |
| Other |  | 48,067 |  | 14,786 |  |  | - |  | 62,853 |
|  | W | 1,647,292 | W | 4,097,710 | W |  | - | W | 5,745,002 |

The increases in paid-in capital in excess of par value are due to the conversion of convertible bonds and the new common stock issuance of the Bank in the course of business combination with H\&CB during the current period (See Note 18). Gain on business combination is the net asset over the purchase cost resulting from the merger with Korea Long Term Credit Bank on December 31, 1998. The increase in other consolidated capital surplus is due to the gain on the sales of treasury stocks ( $£ 4450$ million) and share percentage change of equity investment in Kookmin Leasing Co., Ltd.

## 20. Consolidated Retained Earnings

Retained earnings as of December 31, 2001 and 2000 comprise the following (in millions of Won):

| Legal reserve | $\mathbf{2 0 0 1}$ | 2000 |  |
| :--- | ---: | ---: | ---: |
| Reserve for business rationalization | $\mathbf{W}$ | 413,740 | $\mathbf{W}$ |
| Special reserves | 40,760 | 339,640 |  |
| Other reserves | 960,700 | 480,700 |  |
| Unappropriated retained earnings | 7,158 | 14,908 |  |
|  |  | 96,706 | $(166,852)$ |

The General Banking Act requires the Bank to appropriate as a legal reserve a minimum of $10 \%$ of annual net income until the legal reserve equals paid in capital. This reserve is not available for payment of cash dividends but may be transferred to capital stock by an appropriate resolution by the Bank's board of directors or used to reduce accumulated deficit, if any, by appropriate resolution of the Bank's stockholders.
Pursuant to the Tax Exemption and Reduction Control Law, the Bank is required to appropriate, as a reserve for business rationalization, amounts equal to tax reductions arising from tax exemptions and tax credits. This reserve is not available for payment of cash dividends, but may be transferred to capital stock or used to reduce accumulated deficits, if any.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

At December 31, 2001 and 2000, other reserves comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Reserves for overseas investment losses | W | 5,417 | W | 13,900 |
| Other reserves |  | 1,741 |  | 1,008 |
|  | W | 7,158 | W | 14,908 |

Pursuant to the Tax Exemption and Reduction Control Law, the Bank appropriates reserves for overseas investment losses. Other reserves are those appropriated for the operations of overseas branches and includes current period's foreign exchange rate effects of $£<84$ million.

The movements in loss on exceeded minority interest are as follows (in millions of Won):

| Subsidiaries | Beginning Balance |  | Increase |  | Decrease |  | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kookmin Leasing Co., Ltd. Jooeun Industrial Co., Ltd. | W | 35,787 | W | - | W | 32,429 | W | 3,358 |
|  |  | - |  | 1 |  | - |  | 1 |
|  | W | 35,787 | W | 1 | W | 32,429 | W | 3,359 |

## 21. Consolidated Capital Adjustments:

As of December 31, 2001 and 2000, consolidated capital adjustments comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Treasury stocks | W | $(1,363)$ | W | $(41,036)$ |
| Unissued stock dividends |  | 89,900 |  | - |
| Unrealized gain on investment securities |  | 90,716 |  | 23,422 |
| Employee stock options (See Note 22) |  | 26,021 |  | 514 |
|  | W | 205,274 | W | $(17,100)$ |

The movements in consolidated capital adjustments for year ended December 31, 2001 are as follows (in millions of Won):

|  | Beginning Balance | Increase |  | Decrease |  | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Treasury stocks |  |  |  |  |  |  |  |
| Purchase of preferred stocks W | W (40,000) | W | $(40,000)$ | W | $(80,000)$ | W | - |
| Acquisition due to the exercise of claims for stock purchase | se |  | $(120,889)$ |  | $(120,889)$ |  | - |
| Purchase of odd lots/Exercise of stock options | - |  | $(1,795)$ |  | (432) |  | $(1,363)$ |
| Other | $(1,036)$ |  | - |  | $(1,036)$ |  |  |
|  | $(41,036)$ |  | $(162,684)$ |  | $(202,357)$ |  | $(1,363)$ |
| Unissued stock dividends | - |  | 89,900 |  |  |  | 89,900 |
| Unrealized gain/loss on investment securities | 23,422 |  | 114,100 |  | 46,806 |  | 90,716 |
| Employee stock options (See Note 22) | 514 |  | 25,946 |  | 439 |  | 26,021 |
|  | W $(17,100)$ | W | 67,262 | W | $(155,112)$ | W | 205,274 |

The increases in employee stock options are due to $\$ 17,477$ million of the stock options transferred from $\mathrm{H} \& \mathrm{CB}$ and $\$ 8,469$ million of compensation cost recognized during current period. The stock options of $W 439$ million were exercised resulting in decrease in employee stock options (See Note 22).

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## 22. Employee Stock Options

The Bank, under the approval of Board of Directors, granted stock options to its executives on March 18, 2000, March 15, 2001, and November 16, 2001. In addition, the stock options of H\&CB, which were granted on October 31, 1998, February 27, 1999, February 28, 2000, and March 24, 2001, were transferred to the Bank as a result of the business combination with H\&CB. The details of the stock options in effect as of December 31, 2001 are as follows:

| Grant date |  |  | Stock options transferred from H\&CB |  |  |  | Nov. 16, 2001 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ${ }^{2}$ Mar. 18, 2000 | "Mar. 15, 2001 | Oct. 31, 1998 Feb. | 27, 1999 Feb | Feb. 28, 2000 Mar | 24,2001 |  |
| Shares granted | 222,094 | 214,975 | 400,000 | 280,000 | 267,000 | 111,000 | 650,000 |
| Shares expired to date | 109,565 |  | - - | 59,892 | 34,101 |  | - |
| Shared exercised | - |  | 10,000 | - | - - |  | - - |
| Shares outstanding | 112,529 | 214,975 | 390,000 | 220,108 | 232,899 | 111,000 | 650,000 |
| Exercise method | The Bank's choice of issuance or net settlement |  |  |  |  |  |  |
| Exercise price | W 23,469 | W 28,027 | W 5,000 | \# 13,900 | W 27,600 | W 25,100 | W "42,700 |
| Exercise period | March 19, 2003 ~ <br> March 18, 2005 | March 16, 2004 <br> March 15, 2009 | Nov. 1, 2001 ~ Oct. 31, 2004 | Feb.28, 2002 ~ <br> Feb. 27, 2005 | ~ March 1,2003 <br> Feb. 28, 2006 | ~March 25, 200 <br> March 24, 2007 | $\begin{aligned} & 04 ~ \text { Nov.17, } 2004 \text { ~ } \\ & 77 \text { Nov. 16, } 2009 \end{aligned}$ |

(*1) Exercise price is tentatively used in the above table and will be determined in the board of directors' resolution.
(*2) Stock options granted to the Bank, shares expired to date before the business combination, and shares granted at December 31, 2001 are adjusted based on a predetermined stock exchange ratio in the business combination with $\mathrm{H} \& C B$.
(*3) The number of shares granted on November 16, 2001 does not include 200,000 shares, which will be additionally granted if three month-weighted average stock price of the Bank right before exercise is higher than that of any other listed bank.

The Bank calculated the compensation costs using the fair value method and the details are as follows:

| Grant date | Mar. 15, 2001 | Stock options transferred from H\&CB |  |  |  |  | Nov. 16, 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ${ }^{1}$ Oct. 31, 1998 Feb. | 27, 1999 Feb | Feb. 28, 2000 Ma |  | 2001 N |  |  |
| Market price on grant date W 21,442 | * 25,156 | 6 | W 33,750 | 0 - 33,750 | * | 33,750 | W | 45,800 |
| Risk-free interest rate 9.325\% | 6.06\% |  | 4.743\% | \% 4.743\% |  | 4.743\% |  | 4.9096\% |
| Expected exercise period 4 years | 5.5 years |  | 3 years | rs 3 years |  | 3 years |  | 3 years |
| Expected share price volatility $71.143 \%$ | 70.301\% |  | 73.295\% | \% 73.295\% |  | 73.295\% |  | 58.902\% |
| Expected dividend rate 2.25\% | 2.47\% |  | 1.926\% | \% 1.926\% |  | 1.926\% |  | 1.42\% |
| Compensation cost per share W 12,638 | W 15,987 | W 44,800 | \# 19,850 | 0 W 13,320 | * | 17,117 | W | 20,086 |
| Total compensation cost*2 W 1,422 | W 3,437 | * 17,911 | W 4,369 | 9 W 3,102 | * | 1,900 | W | 13,056 |
| Recognized compensation cost*2 W 830 | W 859 | W 17,911 | W 4,126 | 6 * 1,896 | W | 475 | W | 363 |
| Exercised compensation*2 - | - | W 439 |  | - - |  | - |  | - |

[^9]The compensation costs to be recognized in the future are as follows (in millions of Won):

|  | Stock options transferred from H\&CB |  |  |  |  |  |  |  |  |  |  |  | Nov. 16, 2001 |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mar. 18, 2000 |  | Mar. 15, 2001 |  | Oct. 31, 1998 | Feb. 27, 1999 |  |  | Feb. 28, 2000 |  | Mar. 24, 2001 |  |  |  |  |  |
| Within 1 year | W | 474 | W | 1,146 |  | W | * | 243 | W | 1,034 | W | 633 | * | 4,352 | W | 7,882 |
| Within 2 years |  | 118 |  | 1,146 | (*) |  |  | - |  | 172 |  | 633 |  | 4,352 |  | 6,421 |
| Within 3 years |  | - |  | 286 |  |  |  | - |  | - |  | 159 |  | 3,989 |  | 4,434 |
|  | W | 592 | W | 2,578 |  | W | * | 243 | W | 1,206 | W | 1,425 | W | 12,693 | W | 18,737 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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${ }^{(*)}$ The compensation cost of shares granted on October 31, 1998 is to be determined annually by multiplying the difference between exercise price and market value at balance sheet date by number of shares granted.

## 23. Minority Interest

The changes in minority interests for the year ended December 31, 2001 are as follows (in millions of Won):

| Subsidiaries | Beginning Balance |  | Amount transferred from $\mathrm{H} \& \mathrm{CB}$ |  | Increase |  | Decrease | Ending Balance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kookmin Credit Card Co., Ltd. W | 188,836 | * | - | W | 92,925 | W | - | W | 281,761 |
| Kookmin Leasing Co., Ltd. | 18,374 |  | - |  | - |  | 18,374 |  | - |
| Kookmin Venture Capital Co., Ltd. | 3,116 |  | - |  | - |  | 86 |  | 3,030 |
| Kookmin Data System Corp. | 3 |  | - |  | - |  | - |  | 3 |
| Kookmin Futures Co., Ltd. | 4 |  | - |  | 1 |  | - |  | 5 |
| Kookmin Bank Investment Trust |  |  |  |  |  |  |  |  |  |
| Mgt. Co., Ltd. | 4,918 |  | - |  | 105 |  | - |  | 5,023 |
| Jooeun Leasing Co., Ltd. | - |  | 3,774 |  | - |  | 2 |  | 3,772 |
| Jooeun Investment Trust Mgt. Co., Ltd. | . |  | 9,754 |  | 718 |  | - |  | 10,472 |
| Jooeun Credit Information Co., Ltd. | - |  | 4,850 |  | 213 |  | - |  | 5,063 |
| W | 215,251 | W | 18,378 | W | 93,962 | W | 18,462 | W | 309,129 |

## 24. Other Non-interest Income (Expenses)

Other non-interest income (expenses) for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Other non-interest income: |  |  |  |  |
| - Realized gain on trading securities | * | 196,916 | W | 144,403 |
| - Unrealized gain on trading securities |  | 13,325 |  | 32,139 |
| - Gain on trust management |  | 215,618 |  | 238,658 |
| - Reversal of allowance for losses on acceptances and guarantees |  | 8,790 |  | - |
| - Other |  | 11,022 |  | 36,660 |
|  |  | 445,671 |  | 451,860 |
| Other non-interest expenses: |  |  |  |  |
| - Realized loss on trading securities |  | 148,435 |  | 185,756 |
| - Unrealized loss on trading securities |  | 27,755 |  | 79,308 |
| - Contributions to special funds |  | 88,027 |  | 67,801 |
| - Provision for losses on acceptances and guarantees |  | - |  | 8,901 |
| - Other |  | 104,688 |  | 99,291 |
|  | W | 368,905 | W | 441,057 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 25. General and Administrative Expenses

General and administrative expenses for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Salaries and wages | W | 625,156 | W | 444,465 |
| Retirement benefits (Note 13) |  | 124,853 |  | 105,963 |
| Other employee benefits |  | 385,376 |  | 216,487 |
| Rent |  | 27,516 |  | 22,172 |
| Depreciation |  | 183,492 |  | 161,249 |
| Amortization |  | 13,967 |  | 577 |
| Taxes and dues |  | 74,407 |  | 59,813 |
| Advertising |  | 73,676 |  | 39,813 |
| Ordinary R\&D |  | 40,312 |  | 31,463 |
| Fees and commissions |  | 55,651 |  | 34,574 |
| Other |  | 160,444 |  | 115,423 |
|  | W | 1,764,850 | W | 1,231,999 |

## 26. Non-Operating Income (Expenses)

Non-operating income (expenses) for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

|  | 2001 |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: |
| Non-operating income: |  |  |  |  |
| - Gain on disposal of fixed assets | W | 2,694 | W | 4,785 |
| - Rent income |  | 3,025 |  | 2,785 |
| - Gain on investment in associates (Note 5) |  | 3,185 |  | - |
| - Realized gain on investment securities |  | 137,733 |  | 165,157 |
| - Reversal of impairment loss on equity investment securities |  | 617 |  | - |
| - Reversal of impairment loss on debt investment securities |  | 7,663 |  | 12,589 |
| - Unrealized gain on investment in funds |  | 85,519 |  | 48,239 |
| - Gain on sale of troubled loans |  | 1,650 |  | 682 |
| - Other |  | 90,299 |  | 110,430 |
|  | W | 332,385 | W | 344,667 |
| Non-operating expenses: |  |  |  |  |
| - Loss on disposal of fixed assets | W | 20,269 | W | 4,793 |
| - Realized loss on investment securities |  | 48,300 |  | 37,404 |
| - Impairment loss on equity investment securities (Note 5) |  | 14,181 |  | 41,573 |
| - Impairment loss on debt investment securities (Note 5) |  | 111,764 |  | 91,810 |
| - Loss on sale of troubled loans |  | 163,955 |  | 30,376 |
| - Retirement benefits |  | 38,925 |  | 28,102 |
| - Other |  | 114,628 |  | 140,599 |
|  | W | 512,022 | W | 374,657 |
| Net amount | W | $(179,637)$ | W | $(29,990)$ |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 27. Income Tax Expenses

Income tax expenses for the years ended December 31, 2001 and 2000 comprise the following (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | 2000 |
| :--- | ---: | ---: | ---: |
| Income taxes payable | $\mathbf{W}$ | 437,006 | $\mathbf{W}$ |
| Deferred income taxes from temporary differences | 93,979 | $(263,465$ |  |
| Retained earning adjustments | 29,415 | 6,660 |  |
| Income tax expenses | 560,400 | $\mathbf{W}$ | 448,269 |
| Deferred income tax asset (liability) at December 31 | $\mathbf{1 4 7 , 0 1 5}$ | $\mathbf{W}$ | 207,500 |
| Deferred tax transferred from H\&CB | 33,494 | - |  |
| Deferred income tax asset (liability) at January 1 | 207,500 | $(54,356)$ |  |
| Deferred income taxes from temporary differences | $\mathbf{W}$ | $(93,979)$ | $\mathbf{W}$ |

The significant changes in accumulated temporary differences and deferred tax assets(liabilities) for the year ended December 31, 2001 comprise the following (in millions of Won):

|  | Beginning <br> Balance | Transferred from H\&CB |  | Increase | Decrease | Ending Balance | Deferred tax Assets (Liab.) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses | * 535,079 | W | 188,998 | * 1,138,962 | W1,156,723 | W 706,316 | W | 209,777 |
| Accrued interest | $(545,374)$ |  | $(72,244)$ | $(491,680)$ | $(617,577)$ | $(491,721)$ |  | $(146,046)$ |
| Unrealized loss on securities | 70,378 |  | $(19,609)$ | $(299,589)$ | $(296,904)$ | 48,084 |  | 14,279 |
| Unrealized loss on derivatives | 316,762 |  | $(51,365)$ | 51,513 | 284,899 | 32,011 |  | 9,507 |
| Present value discounts | 213,753 |  | 15,284 | 23,749 | 156,958 | 95,828 |  | 28,461 |
| Allowance for losses on acceptances and guarantees | 37,330 |  | 14,943 | - | 8,450 | 43,823 |  | 13,016 |
| Retirement benefits | 26,725 |  | 121 | 231,275 | 255,017 | 3,104 |  | 934 |
| Overseas investment losses | $(18,650)$ |  | $(1,360)$ | (67) | $(9,973)$ | $(10,104)$ |  | $(3,000)$ |
| Depreciation | 9,972 |  | 82 | - | 11,477 | $(1,423)$ |  | (423) |
| Stock option compensation cost | 514 |  | - | 25,946 | 439 | 26,021 |  | 7,728 |
| Other | 27,211 |  | 33,895 | 30,833 | 48,849 | 43,090 |  | 12,782 |
|  | W 673,700 | W | 108,745 | W 710,942 | W 998,358 | - 495,029 | W | 147,015 |

Deferred income tax adjusted by temporary differences in retained earnings for the years ended December 31, 2001, and 2000 follows (in millions of Won):

|  | 2001 |  |  |  | 2000 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Temporary Difference |  | Income Tax effect |  | Temporary Difference |  | Income Tax effect |  |
| Loans converted to equity securities | W | 90,948 | W | 27,012 | W | - | W | - |
| Unrealized G/L on investment in associates |  | 8,093 |  | 2,403 |  | - |  | - |
| Unrealized G/L on derivatives |  | - |  | - |  | 21,625 |  | 6,660 |
|  | W | 99,041 | W | 29,415 | W | 21,625 | W | 6,660 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Income tax expenses and effective tax rates for the years ended December 31, 2001, and 2000 comprise the following (in millions of Won):

|  |  | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 0}$ |
| :--- | ---: | ---: | ---: |
| Income tax expenses | $\mathbf{W}$ | 560,400 | $\mathbf{W}$ |
| Net income before income tax expenses | $\mathbf{1 , 5 1 7 , 8 3 2}$ | $1,134,269$ |  |
| Effective tax rate | $36.92 \%$ | $39.51 \%$ |  |

## 28. Earnings Per Share

Earnings per share ("EPS") for the years ended December 31, 2001 and 2000 are calculated as follows (in millions of Won):

(*) $^{*}$ EPS and ordinary income per share in 2000 are adjusted by the effect of business combination with H\&CB.
Diluted EPS for the years ended December 31, 2001 and 2000 are calculated as follows (in millions of Won):

|  | 2001 |  | $2000{ }^{\text {(1) }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income after income taxes Interest expenses on convertible bonds | * | 836,875 | W | 590,816 |
|  |  | 5,396 |  | 6,458 |
|  |  | 842,271 |  | 597,274 |
| Weighted average number of common shares outstanding Diluted earnings per share (in Won) | 210,407,656 |  | 209,643,539 |  |
|  | W | 4,003 | W | 2,849 |
|  | 2001 |  | $2000{ }^{\prime \prime}$ |  |
| Ordinary income after income taxes | W | 675,348 | W | 590,816 |
| Interest expenses on convertible bonds |  | 5,396 |  | 6,458 |
|  |  | 680,744 |  | 597,274 |
| Weighted average number of common shares outstanding Diluted ordinary income per share (in Won) | 210,407,656 |  | 209,643,539 |  |
|  | W | 3,235 | W | 2,849 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000
(*) Diluted EPS and diluted ordinary income per share in 2000 are adjusted by the effect of business combination with $\mathrm{H} \& \mathrm{CB}$.
Weighted average number of common shares outstanding before and after dilution as of December 31, 2001 are calculated as follows:

|  | Number of <br> Shares | Days <br> Outstanding | Weighted Average <br> Number of Shares |
| :--- | ---: | ---: | ---: |
| - Weighted average common stock | $179,812,925$ | 365 | $179,812,925$ |
| - Treasury common stock ? beginning balance | $(41,201)$ | 89 | $(10,046)$ |
| - Treasury common stock | $(23,209)$ | 8 | $(509)$ |
| - Treasury common stock | $(13,304)$ | 169 | $(6,160)$ |
| - Treasury common stock? exercise of claims for stock purchase | $(37,692)$ | 68 | $(7,022)$ |
| - Capital increase with consideration due to the business combination | $119,922,229$ | 61 | $20,041,797$ |
| - Treasury common stock ? purchase of odd lots | $(41,548)$ | 37 | $(4,212)$ |
| - Treasury common stock ? exercise of employee stock options | $(31,548)$ | 10 | $(864)$ |
| Weighted average before dilution (©) |  |  | $199,825,909$ |
| - Convertible bonds issued to Goldman Sachs | $10,581,747$ | 365 | $10,581,747$ |
| Diluting shares (②) |  |  | $10,581,747$ |
| Diluted weighted average number ((1)+(2) |  | $210,407,656$ |  |

The increase in common shares resulting from converting bonds is computed assuming the conversion had taken place as of the beginning of the period. The employee stock options have no dilution effect and are thus not considered in the above calculation.

The interest expenses on convertible bonds used in the calculation of the diluted EPS are net of $30.8 \%$ of tax effects. The number of common shares assumed to be converted from convertible bonds is calculated by dividing the total convertible bond amounts by conversion price per share.

As of December 31, 2001, potential common share information is as follows:

| Type | Exercise period | Numbers of common shares to be issued | Exercise price |  |
| :---: | :---: | :---: | :---: | :---: |
| Convertible bond | One month after issuance date ~ one month before maturity | 10,581,747 shares |  | share per W22,123 of face value |
| Employee Stock | 2003.03.19 ~ 2005.03 .18 | 112,529 shares | W | 23,469 per share |
| Options | 2004.03.16 ~ 2009.03 .15 | 214,975 shares | W | 28,027 per share |
|  | 2001.11.01 ~ 2004.10.31 | 390,000 shares | W | 5,000 per share |
|  | 2002.02.28 ~ 2005.02 .27 | 220,108 shares | W | 13,900 per share |
|  | 2003.03.01 ~ 2006.02.28 | 232,899 shares | W | 27,600 per share |
|  | 2004.03.25 ~ 2007.03.24 | 111,000 shares | W | 25,100 per share |
|  | 2004.11.17-2009.11.16 | 650,000 shares | W | 42,700 per share ${ }^{(*)}$ |

[^10]
## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 29. Related Party Transactions

Significant transactions between the Bank and its subsidiaries for the years ended December 31, 2001 and 2000, and related account balances then ended are as follows (in millions of Won):

| Account | Beginning |  | Increase | Decrease |  | Ending Balance |  | Transactions Relating P/L |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kookmin Credit Card Co., Ltd. |  |  |  |  |  |  |  |  |  |
| Loans W | * 355,157 | * | 100,000 | W | 332,631 | W | 122,526 | W | 25,528 |
| Other assets | 1,817 |  | 90 |  | - |  | 1,907 |  | 90 |
| Deposits | 6,967 |  | - |  | 2,280 |  | 4,687 |  | (60) |
| Borrowings | - |  | - |  | - |  | - |  | (7) |
| Other liabilities | 4,013 |  | 14,321 |  | - |  | 18,334 |  | 106 |
| Commissions income | - |  | - |  | - |  | - |  | 142,626 |
| Commissions expenses | - |  | - |  | - |  | - |  | (318) |
| Non- operating income | - |  | - |  | - |  | - |  | 327 |
| Kookmin Leasing Co., Ltd. |  |  |  |  |  |  |  |  |  |
| Loans | 142,468 |  | - |  | 142,468 |  | - |  | 1,449 |
| Investment securities | - |  | 761 |  | - |  | 761 |  | 57 |
| Deposits | 131,538 |  | - |  | 55,626 |  | 75,912 |  | $(4,555)$ |
| Kookmin Venture Capital Co., Ltd. |  |  |  |  |  |  |  |  |  |
| Loans | 121,134 |  | - |  | 25,134 |  | 96,000 |  | 10,838 |
| Deposits | 12,692 |  | - |  | 2,651 |  | 10,041 |  | (500) |
| Acceptances and guarantees | 5,548 |  | - |  | 5,548 |  | - |  | 12 |
| Kookmin Data System Co., Ltd. |  |  |  |  |  |  |  |  |  |
| Deposits | - |  | 3,676 |  | - |  | 3,676 |  | (55) |
| Fixed assets | - |  | 5,356 |  | - |  | 5,356 |  | $(7,690)$ |
| Other liabilities | - |  | 879 |  | - |  | 879 |  | 101 |
| Kookmin Futures Co., Ltd. |  |  |  |  |  |  |  |  |  |
| Due from banks | - |  | 2,092 |  | - |  | 2,092 |  | 114 |
| Other liabilities | - |  | 620 |  | - |  | 620 |  | 71 |
| Deposits | - |  | 10,646 |  | - |  | 10,646 |  | (618) |
| Commissions paid | - |  | - |  | - |  | - |  | (836) |
| KB Investment Trust Mgt. Co., Ltd. |  |  |  |  |  |  |  |  |  |
| Deposits | 16,677 |  | - |  | 1,973 |  | 14,704 |  | $(1,046)$ |
| Kookmin Investment Co., Ltd. <br> (Frontier investment Corp.) |  |  |  |  |  |  |  |  |  |
| Deposits | - |  | 19,770 |  | - |  | 19,770 |  | $(1,260)$ |
| Kookmin Bank Luxembourg S.A. |  |  |  |  |  |  |  |  |  |
| Due from banks | - |  | 9,903 |  | - |  | 9,903 |  | - |
| Loans | 189,585 |  | 179,688 |  | 150,466 |  | 218,807 |  | 6,403 |
| Borrowings | - |  | - |  | - |  | , |  | (81) |
| Other liabilities | - |  | 155 |  | - |  | 155 |  | (155) |
| Kookmin Bank International (London) Ltd. |  |  |  |  |  |  |  |  |  |
| Due from banks | - |  | 1,856 |  | - |  | 1,856 |  | - |
| Loans | 113,194 |  | 33,717 |  | - |  | 146,911 |  | 4,960 |
| Borrowings | - |  | 7,670 |  | - |  | 7,670 |  | (8) |
| Other liabilities | - |  | 76 |  | - |  | 76 |  | (76) |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

| Account | Beginning |  |  | Increase | Decrease |  | Ending Balance |  | Transactions Relating P/L |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kookmin Finance Asia Ltd. (HK) |  |  |  |  |  |  |  |  |  |  |
| Due from banks | W | - | W | 3,766 | W | - | W | 3,766 | W | - |
| Loans |  | 64,620 |  | - |  | 64,620 |  | - |  | 3,787 |
| Borrowings |  | 12,611 |  | 16,311 |  | 12,611 |  | 16,311 |  | (742) |
| Kookmin Finance H.K. Ltd. |  |  |  |  |  |  |  |  |  |  |
| Due from banks |  | - |  | 2,030 |  | - |  | 2,030 |  | - |
| Loans |  | - |  | 182,052 |  | - |  | 182,052 |  | 597 |
| Finance debentures |  | - |  | 6,463 |  | - |  | 6,463 |  | (48) |
| Kookmin Bank Leasing \& Finance (HK) Ltd. |  |  |  |  |  |  |  |  |  |  |
| Loans |  | 51,333 |  | - |  | 33,893 |  | 17,440 |  | 940 |
| Jooeun Leasing Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Loans |  | - |  | 163,295 |  | - |  | 163,295 |  | 1,881 |
| (Present value discounts) |  | - |  | $(1,212)$ |  | - |  | $(1,212)$ |  | 144 |
| Other assets |  | - |  | 3,232 |  | - |  | 3,232 |  | 507 |
| Deposits |  | - |  | 1,304 |  | - |  | 1,304 |  | (2) |
| Other liabilities |  | - |  | 100 |  | - |  | 100 |  | - |
| Acceptances and guarantees |  | - |  | 1,396 |  | - |  | 1,396 |  | - |
| Jooeun Investment Trust Mgt. Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | - |  | 25,326 |  | - |  | 25,326 |  | (248) |
| Jooeun Real Estate Trust Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Loans |  | - |  | 40,000 |  | - |  | 40,000 |  | 617 |
| Deposits |  | - |  | 241 |  | - |  | 241 |  | (1) |
| Other liabilities |  | - |  | 1,797 |  | - |  | 1,797 |  | - |
| Acceptances and guarantees |  | - |  | 53 |  | - |  | 53 |  | - |
| Jooeun Industrial Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Loans |  | - |  | 228,317 |  | - |  | 228,317 |  | 5,473 |
| Deposits |  | - |  | 2,904 |  | - |  | 2,904 |  | (14) |
| Other liabilities |  | - |  | 1,081 |  | - |  | 1,081 |  | - |
| Acceptances and guarantees |  | - |  | 60 |  | - |  | 60 |  | - |
| Jooeun Credit Information Co., Ltd. |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | - |  | 7,838 |  | - |  | 7,838 |  | (58) |
| Other liabilities |  | - |  | 3,150 |  | - |  | 3,150 |  | $(2,973)$ |
| Commissions expenses |  | - |  | - |  | - |  | - |  | $(1,453)$ |
|  | W | 1,229,354 | W | 1,080,780 | W | 829,901 | W | 1,480,233 | W | 183,830 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 30. Transactions with Financial Institutions

The assets and liabilities related to transactions with financial institutions for the year ended December 31, 2001 are as follows (in millions of Won):

|  | Account | The Bank of |  | Other Financial |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset/Liability |  |  |  |  | her Banks |  | stitutions |  | Total |
| Cash and due from | Due from banks in Won | W | 3,450,528 | W | 238,866 | W | 1,144,971 | W | 4,834,365 |
|  | Due from banks in foreign Currencies |  | 33,795 |  | 272,363 |  | 23,433 |  | 329,591 |
|  |  | W | 3,484,323 | W | 511,229 | W | 1,168,404 | W | 5,163,956 |
| Loans | Loans in Won | W | - | W | 36,111 | W | 489,600 | W | 525,711 |
|  | Loans in foreign currency |  | - |  | 1,585,617 |  | 66,410 |  | 1,652,027 |
|  | Bills bought in Won |  | - |  | - |  | 2,945 |  | 2,945 |
|  | Securities purchased under resale agreements |  | 500,000 |  | 100,000 |  | 40,000 |  | 640,000 |
|  | Call loans |  | - |  | 1,493,720 |  | - |  | 1,493,720 |
|  | Other |  | - |  | - |  | 66,961 |  | 66,961 |
|  |  | W | 500,000 | W | 3,215,448 | W | 665,916 | W | 4,381,364 |
| Deposits | Deposits in Won | W | - | W | 3,810 | W | 1,331,248 | W | 1,335,058 |
|  | Deposits in foreign currencies |  | - |  | 31,351 |  | 5,311 |  | 36,662 |
|  |  | W | - | W | 35,161 | W | 1,336,559 | W | 1,371,720 |
| Borrowings | Borrowings in Won | W | 1,270,163 | W | 1,196,637 | W | 3,321,899 | W | 5,788,699 |
|  | Borrowings in foreign currencies |  | - |  | 2,886,885 |  | 150,629 |  | 3,037,514 |
|  | Other |  | 126,501 |  | 623,460 |  | 2,075,252 |  | 2,825,213 |
|  |  | W | 1,396,664 | W | 4,706,982 | W | 5,547,780 | W | 11,651,426 |
| Debentures | Debentures in Won | W | - | W | 833,484 | W | 8,201,718 | W | 9,035,202 |
|  | Debentures in foreign currencies |  | - |  | 1,193,145 |  | 176,822 |  | 1,369,967 |
|  |  | W | - | W | 2,026,629 | W | 8,378,540 | W | 10,405,169 |

## 31. Assets and Liabilities Bearing Interest:

Assets and liabilities bearing interest income and interest expenses for the year ended December 31, 2001 are as follows (in millions of Won):
Assets bearing interest income

| Account | Average Balance | Interest Income | Interest Rate |  |
| :--- | ---: | ---: | ---: | ---: |
| Cash and due from banks | W | $3,242,804$ | $W$ | 91,986 |
| Trading securities | $6,375,530$ | $2.84 \%$ |  |  |
| Investment securities | $22,588,461$ | 380,462 | $5.97 \%$ |  |
| Loans | $73,077,379$ | $1,864,045$ | $8.25 \%$ |  |
|  |  | $105,284,174$ | $W$ | $8,070,889$ |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## Liabilities bearing interest expenses

|  | Account | Average Balance | Interest Income | Interest Rate |
| :--- | :--- | ---: | ---: | ---: |
| Deposits |  |  | $71,944,713$ | $W$ |
| Borrowings |  | $3,783,808$ | $5.26 \%$ |  |
| Debentures |  | $12,935,589$ |  | 703,912 |
|  |  | $11,423,396$ | $5.44 \%$ |  |
|  |  | $96,303,698$ | $W$ | $5,43,119$ |

## 32. Business Combination with $\mathrm{H} \& C B$

The Bank exchanged memorandum of understanding with $\mathrm{H} \& C B$ on December 22, 2000 and entered into a business combination contract ("the Contract") with H\&CB on April 23, 2001. The major terms of the Contract are as follows:

## The Contract

According to the Contract, the shareholders of the Bank and H\&CB received 1 new common share of the Bank for 1.688346 old shares of the Bank and 1 share of $\mathrm{H} \& C B$, respectively. The new common shares of the Bank were listed on the Korea Stock Exchange on November 9, 2001. Although the business combination took the legal form of consolidation, the Bank purchased H\&CB's total assets and liabilities by applying purchase accounting. Therefore, the Bank's income statement for the year ended December 31, 2001 consists of income statement from January 1, 2001 to October 31, 2001 until the business combination and income statement during 2 months after the business combination.

A total of $24,063,637$ shares, including $24,000,000$ shares of preferred stock, voted against the business combination. After taking consideration of the claims for stock purchase, the former shareholders of the Bank and H\&CB own $60.0 \%$ and $40.0 \%$ of the Bank, respectively.

The Bank's registration statement was declared effective by the Securities and Exchange Commission of the United States of America on September 10, 2001. Also, Global Depositary Share ("GDS") of the Bank and American Depositary Shares ("ADS") of H\&CB were converted to new shares of the Bank and were listed on New York Stock Exchange as ADS on November 1, 2001.

## H\&CB Summary

H\&CB was founded in 1967 under Korea Housing and Commercial Bank Act. H\&CB was engaged in the banking business according to the provisions of the General Banking Act and operated through 552 domestic branches and 3 overseas networks as of December 31, 2000.

H\&CB's shares were listed on the Korean Stock Exchange and resulting from several additional share issuances, H\&CB's capital as of December 31, 2000 was $£ 8841,813$ million. As a result of additional share issuances since 1996 and issuance of overseas depository receipts, the Korean government and foreign investors in aggregate held $14.50 \%$ and $66.44 \%$, respectively, of common shares outstanding. Also, as of October 3, 2000, H\&CB has its ADS of common shares listed on New York Stock Exchange with the approval of the United States' Securities and Exchange Commission and New York Stock Exchange.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## The Financials of the Bank and H\&CB

The condensed financial statements of the Bank and H\&CB as of December 31, 2000 are as follows (in millions of Won):

## Banking Accounts

| Balance Sheets | The Bank |  | H\&CB |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Due from Banks | W | 6,355,464 | W | 2,058,245 | W | 8,413,709 |
| Trading Securities |  | 2,457,754 |  | 2,429,285 |  | 4,887,039 |
| Investment Securities |  | 16,893,551 |  | 8,111,956 |  | 25,005,507 |
| Loans |  | 50,570,411 |  | 45,030,068 |  | 95,600,479 |
| Fixed Assets |  | 1,272,126 |  | 886,136 |  | 2,158,262 |
| Other Assets |  | 3,972,267 |  | 1,920,920 |  | 5,893,187 |
| Total Assets | W | 81,521,573 | W | 60,436,610 | W | 141,958,183 |
| Deposits | W | 56,522,145 | W | 46,890,329 | W | 103,412,474 |
| Borrowings |  | 7,066,273 |  | 3,130,509 |  | 10,196,782 |
| Debentures |  | 6,674,942 |  | 3,194,239 |  | 9,869,181 |
| Other Liabilities |  | 7,001,692 |  | 4,678,145 |  | 11,679,837 |
| Total Liabilities |  | 77,265,052 |  | 57,893,222 |  | 135,158,274 |
| Capital |  | 1,698,067 |  | 841,813 |  | 2,539,880 |
| Capital Surplus |  | 1,600,590 |  | 777,397 |  | 2,377,987 |
| Retained Earnings |  | 875,045 |  | 983,022 |  | 1,858,067 |
| Capital Adjustments |  | 82,819 |  | $(58,844)$ |  | 23,975 |
| Total Shareholders' Equity |  | 4,256,521 |  | 2,543,388 |  | 6,799,909 |
| Total Liabilities and Shareholders' Equity | W | 81,521,573 | W | 60,436,610 | W | 141,958,183 |
| Income Statements |  | The Bank |  | H\&CB |  | Total |
| Operating Income | W | 8,851,893 | W | 6,000,607 | W | 14,852,500 |
| Operating Expenses |  | $(7,958,266)$ |  | $(5,251,890)$ |  | $(13,210,156)$ |
| Net Operating Income |  | 893,627 |  | 748,717 |  | 1,642,344 |
| Non-operating Income |  | 442,880 |  | 195,053 |  | 637,933 |
| Non-operating Expenses |  | $(297,111)$ |  | $(190,851)$ |  | $(487,962)$ |
| Ordinary Income |  | 1,039,396 |  | 752,919 |  | 1,792,315 |
| Income Taxes |  | $(319,696)$ |  | $(229,090)$ |  | $(548,786)$ |
| Net Income | W | 719,700 | W | 523,829 | W | 1,243,529 |

Trust Accounts

| Balance Sheets | The Bank |  | H\&CB |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | W | 12,766,527 | W | 4,368,771 | W | 17,135,298 |
| Loans |  | 1,190,574 |  | 1,980,183 |  | 3,170,757 |
| Money Receivables |  | 855,984 |  | - |  | 855,984 |
| Due from Banking Accounts |  | 744,931 |  | 348,938 |  | 1,093,869 |
| Allowances for Loan losses |  | $(356,428)$ |  | $(232,243)$ |  | $(588,671)$ |
| Other Assets |  | 560,828 |  | 128,957 |  | 689,785 |
| Total Assets | W | 15,762,416 | W | 6,594,606 | W | 22,357,022 |
| Trusts | W | 15,074,166 | W | 6,151,076 | W | 21,225,242 |
| Present Value Discount |  | 33,344 |  | 47,381 |  | 80,725 |
| Special Allowance Revenue |  | 13,406 |  | 8,024 |  | 21,430 |
| Other Liabilities |  | 641,500 |  | 388,125 |  | 1,029,625 |
| Total Liabilities | W | 15,762,416 | W | 6,594,606 | W | 22,357,022 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

| Income Statements | The Bank |  | H\&CB |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest on Securities | W | 1,411,532 | W | 452,526 | W | 1,864,058 |
| Interest on Loans |  | 180,936 |  | 267,226 |  | 448,162 |
| Revenues on Securities |  | 200,474 |  | 54,025 |  | 254,499 |
| Interests on Due from Banking Accounts |  | 13,629 |  | 13,052 |  | 26,681 |
| Other Income |  | 249,156 |  | 114,191 |  | 363,347 |
| Total Operating Income | W | 2,055,727 | W | 901,020 | W | 2,956,747 |
| Gain in Trust | W | 1,321,349 | W | 618,620 | W | 1,939,969 |
| Expenses on Securities |  | 258,598 |  | 133,740 |  | 392,338 |
| Trust Commissions |  | 244,457 |  | 55,768 |  | 300,225 |
| Provisions for Loan Losses |  | 180,300 |  | 43,992 |  | 224,292 |
| Other Expenses |  | 51,023 |  | 48,900 |  | 99,923 |
| Total Operating Expenses | W | 2,055,727 | W | 901,020 | W | 2,956,747 |

The condensed financial statements of the Bank and H\&CB as of October 31, 2001 are as follows (in millions of Won):

## Banking Accounts

| Balance Sheets | The Bank |  | H\&CB |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and Due from Banks | W | 3,220,978 | W | 2,055,741 | W | 5,276,719 |
| Trading Securities |  | 2,337,894 |  | 4,213,174 |  | 6,551,068 |
| Investment Securities |  | 21,546,077 |  | 8,213,703 |  | 29,759,780 |
| Loans |  | 54,640,496 |  | 50,158,579 |  | 104,799,075 |
| Fixed Assets |  | 1,273,170 |  | 888,180 |  | 2,161,350 |
| Other Assets |  | 3,917,038 |  | 2,170,905 |  | 6,087,943 |
| Total Assets | W | 86,935,653 | W | 67,700,282 | W | 154,635,935 |
| Deposits | W | 62,011,656 | W | 50,966,993 | W | 112,978,649 |
| Borrowings |  | 10,322,695 |  | 3,461,618 |  | 13,784,313 |
| Debentures |  | 4,191,063 |  | 5,090,168 |  | 9,281,231 |
| Other Liabilities |  | 5,679,274 |  | 4,862,406 |  | 10,541,680 |
| Total Liabilities | W | 82,204,688 | W | 64,381,185 | W | 146,585,873 |
| Capital |  | 1,677,932 |  | 896,344 |  | 2,574,276 |
| Capital Surplus |  | 1,616,052 |  | 777,145 |  | 2,393,197 |
| Retained Earnings |  | 1,488,910 |  | 1,781,405 |  | 3,270,315 |
| Capital Adjustments |  | $(51,929)$ |  | $(135,797)$ |  | $(187,726)$ |
| Total Shareholders' Equity |  | 4,730,965 |  | 3,319,097 |  | 8,050,062 |
| Total Liabilities and Shareholders' Equity | W | 86,935,653 |  | 67,700,282 | W | 154,635,935 |
| Income Statements |  | The Bank |  | H\&CB |  | Total |
| Operating Income | W | 8,472,757 | W | 5,682,235 | W | 14,154,992 |
| Operating Expenses |  | $(7,837,621)$ |  | $(4,494,361)$ |  | $(12,331,982)$ |
| Net Operating Income |  | 635,136 |  | 1,187,874 |  | 1,823,010 |
| Non-operating Income |  | 527,549 |  | 241,477 |  | 769,026 |
| Non-operating Expenses |  | $(156,950)$ |  | $(338,419)$ |  | $(495,369)$ |
| Ordinary Income |  | 1,005,735 |  | 1,090,932 |  | 2,096,667 |
| Income Taxes |  | $(323,339)$ |  | $(345,209)$ |  | $(668,548)$ |
| Net Income | W | 682,396 | W | 745,723 | W | 1,428,119 |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

Trust Accounts

| Balance Sheets | The Bank |  | H\&CB |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities | W | 13,155,214 | W | 5,697,788 | W | 18,853,002 |
| Loans |  | 562,030 |  | 856,510 |  | 1,418,540 |
| Money Receivables |  | 2,598,103 |  | 7,045,224 |  | 9,643,327 |
| Due from Banking Accounts |  | 491,148 |  | 331,525 |  | 822,673 |
| Allowances for loan losses |  | $(258,011)$ |  | $(122,850)$ |  | $(380,861)$ |
| Other Assets |  | 470,547 |  | 129,934 |  | 600,481 |
| Total Assets | W | 17,019,031 | W | 13,938,131 | W | 30,957,162 |
| Trusts | W | 15,986,860 | W | 13,239,355 | W | 29,226,215 |
| Present Value Discount |  | 27,729 |  | 9,452 |  | 37,181 |
| Special Allowance Revenue |  | 17,055 |  | 11,401 |  | 28,456 |
| Other Liabilities |  | 987,387 |  | 677,923 |  | 1,665,310 |
| Total Liabilities | W | 17,019,031 | W | 13,938,131 | W | 30,957,162 |
| Income Statements | The Bank |  | H\&CB |  | Total |  |
| Interest on Securities | W | 825,655 | W | 325,813 | W | 1,151,468 |
| Interest on Loans |  | 72,734 |  | 131,120 |  | 203,854 |
| Revenues on Securities |  | 135,932 |  | 94,926 |  | 230,858 |
| Interests on Due from Banking Accounts |  | 14,920 |  | 11,556 |  | 26,476 |
| Other Income |  | 421,470 |  | 243,247 |  | 664,717 |
| Total Operating Income | W | 1,470,711 | W | 806,662 | W | 2,277,373 |
| Gain in Trust | W | 1,033,870 | W | 517,497 | W | 1,551,367 |
| Expenses on Securities |  | 47,335 |  | 49,565 |  | 96,900 |
| Trust Commissions |  | 187,980 |  | 132,818 |  | 320,798 |
| Provisions for Loan Losses |  | 3,521 |  | 30,470 |  | 33,991 |
| Other Expenses |  | 198,005 |  | 76,312 |  | 274,317 |
| Total Operating Expenses | W | 1,470,711 | W | 806,662 | W | 2,277,373 |

The combined balance sheets of the Bank after the business combination with $\mathrm{H} \& \mathrm{CB}$ as of October 31, 2001 are as follows (in millions of Won):

| Balance Sheets | The Bank |  | H\&CB |  |  |  | Total ${ }^{(9)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Book Value |  | Fair Value |  |  |
| Cash and Due from Banks | W | 3,220,978 | W | 2,055,741 | W | 2,055,741 | W | 5,276,719 |
| Trading Securities |  | 2,337,894 |  | 4,213,174 |  | 4,213,174 |  | 6,551,068 |
| Investment Securities |  | 21,546,077 |  | 8,213,703 |  | 8,241,078 |  | 29,775,500 |
| Loans |  | 54,640,496 |  | 50,158,579 |  | 50,158,579 |  | 104,486,251 |
| Fixed Assets |  | 1,273,170 |  | 888,180 |  | 903,481 |  | 2,176,651 |
| Other Assets |  | 3,917,038 |  | 2,170,905 |  | 2,170,905 |  | 6,302,467 |
| Goodwill |  | - - |  |  |  | 705,108 |  | 705,108 |
| Total Assets | W | 86,935,653 | W | 67,700,282 | W | 68,448,066 | W | 155,273,764 |
| Deposits | W | 62,011,656 | W | 50,966,993 | W | 50,966,993 | W | 112,978,649 |
| Borrowings |  | 10,322,695 |  | 3,461,618 |  | 3,461,618 |  | 13,745,430 |
| Debentures |  | 4,191,063 |  | 5,090,168 |  | 5,090,168 |  | 9,269,566 |
| Other Liabilities |  | 5,679,274 |  | 4,862,406 |  | 4,862,406 |  | 10,482,263 |
| Total Liabilities | W | 82,204,688 | W | 64,381,185 | W | 64,381,185 | W | 146,475,908 |
| Capital |  | 1,677,932 |  | 896,344 |  | 599,611 |  | 1,498,487 |
| Capital Surplus |  | 1,616,052 |  | 777,145 |  | 3,449,793 |  | 5,684,012 |
| Retained Earnings |  | 1,488,910 |  | 1,781,405 |  | - |  | 1,488,920 |
| Capital Adjustments |  | $(51,929)$ |  | $(135,797)$ |  | 17,477 |  | 126,437 |
| Total Shareholders' Equity | W | 4,730,965 | W | 3,319,097 | W | 4,066,881 | W | 8,797,856 |
| Total Liabilities and Shareholders' Equity | W | 86,935,653 | W | 67,700,282 | W | 68,448,066 | W | 155,273,764 |

${ }^{(*)}$ After eliminating inter-bank transactions and including goodwill

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The movements in goodwill for the year ended December 31, 2001 are as follows (in millions of Won):

| Beginning balance | $\mathbf{W}$ |
| :--- | ---: |
| Increase during current year | - |
| Amortization during current year |  |
| Consolidation adjustments |  |
| Ending balance |  |

## 33. Statement of Cash Flows

Cash and cash equivalents at December 31, 2001 and 2000 as presented in the consolidated statement of cash flows comprise the following (in millions of Won):

|  | 2001 |  | $2000{ }^{\text {c }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash on hand | W | 2,553,714 | W | 1,768,081 |
| Cash in foreign currencies |  | 147,314 |  | 73,577 |
| Due from banks in Won |  | 4,811,827 |  | 3,271,792 |
| Due from banks in foreign currencies |  | 329,591 |  | 1,289,590 |
|  | W | 7,842,446 | W | 6,403,040 |

Major transactions that do not involve cash inflows and cash oufflows for the years ended December 31, 2001 and 2000 are presented as follows (in millions of Won):

|  | 2001 |  | $2000{ }^{\text {c }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Increases in: |  |  |  |  |
| Unrealized gains or losses on investment securities in consolidated capital adjustments | W | - | W | 74,701 |
| Capital due to the conversion of convertible bonds |  | 31,864 |  |  |
| Assets, liabilities and equity due to the business combination with $\mathrm{H} \& \mathrm{CB}$ |  | 66,392,324 |  | - |
| Changes in capital structure due to issuance of new shares in relation to the business combination with $\mathrm{H} \& C B$ |  | 2,717,328 |  | - |
| Cash and stock dividend payable |  | 119,867 |  | - |
| Decreases in: |  |  |  |  |
| Unrealized gains or losses on investment securities in consolidated capital adjustments |  | 67,294 |  | - |
| Assets and liabilities due to accounting changes |  | 50,402 |  | 34,619 |
| Loans due to troubled debt restructuring |  | 183,432 |  | 318,438 |
| Write-offs of loans |  | 1,459,540 |  | 817,557 |
| Conversion of borrowings to convertible debentures |  | 66,158 |  | - |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 34. Assets and Liabilities Denominated in Foreign Currencies

Significant assets and liabilities denominated in foreign currencies as of December 31, 2001 comprise the following:

|  | Total Balances |  | Major Denomination Currencies ${ }^{\text {(*) }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of Won | Thousands of US Dollars | Thousands of US Dollars | Thousands of EC Euro | Thousands of Japanese Yen |
| Assets |  |  |  |  |  |
| Cash | 147,314 | 111,088 | 53,028 | 3,860 | 5,446,819 |
| Due from banks | 329,591 | 248,542 | 183,167 | 15,515 | 1,332,431 |
| Trading securities | 58,128 | 43,833 | 43,808 | - | - |
| Investment securities | 1,409,739 | 1,063,072 | 998,551 | - | 4,842,141 |
| Loans | 4,519,184 | 3,407,861 | 2,518,797 | 10,644 | 1,060,052 |
| Bills bought | 1,006,095 | 758,687 | 683,952 | 37,184 | 1,760,146 |
| Advances for customers | 96,118 | 72,483 | 69,563 | - | - |
| Call loans | 78,401 | 59,122 | 44,003 | - | 150,000 |
| Liabilities |  |  |  |  |  |
| Deposits | 1,117,563 | 842,744 | 640,407 | 7,547 | 3,522,804 |
| Borrowings | 3,037,514 | 2,290,561 | 1,856,773 | 32,000 | 7,983,616 |
| Due to Bank of Korea | 126,501 | 95,393 | 95,393 | - | - |
| Call money | 286,140 | 215,776 | 69,689 | - | - |
| Debentures | 1,369,967 | 1,033,080 | 988,967 | - | - |
| Unsettled foreign payables | 9,407 | 7,094 | 5,418 | 292 | 88,758 |

${ }^{(*)}$ Foreign currencies other than US dollars are converted into US dollar amounts using the exchange rates provided by Korea Financial Telecommunications \& Clearing Institute at the balance sheet date.

## 35. Value Added Tax related Accounts:

Major accounts included in general and administrative expenses to compute value added tax for the years ended December 31, 2001 and 2000 are as follows (in millions of Won):

|  | $\mathbf{2 0 0 1}$ | 2000 |  |
| :--- | ---: | ---: | ---: |
| Salaries and wages | $\mathbf{W}$ | 625,156 | $\mathbf{W}$ |
| Retirement benefits | 124,853 | 444,465 |  |
| Other employee benefits | 385,376 | 105,963 |  |
| Rent | 27,516 | 22,487 |  |
| Depreciation | 183,492 | 161,249 |  |
| Amortization | 13,967 | 577 |  |
| Taxes and dues | $\mathbf{7 4 , 4 0 7}$ | 59,813 |  |
|  | $\mathbf{1 , 4 3 4 , 7 6 7}$ | $\mathbf{W}$ | $\mathbf{1 , 0 1 0 , 7 2 6}$ |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

## 36. Business Segments:

The following tables show the distribution of the Bank and its subsidiaries' operations by business segment as of December 31, 2001 (in millions of Won):

| Balance Sheets | Financing and Insurance |  | Non-financing \& Insurance |  | Adjustments for consolidation |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| । . Cash and due from Banks | * | 8,023,119 | W | 2,962 | W | $(183,635)$ | W | 7,842,446 |
| II. Trading securities |  | 11,820,593 |  |  |  | $(186,255)$ |  | 11,634,338 |
| III. Investment securities |  | 28,161,003 |  | 29 |  | $(1,508,024)$ |  | 26,653,008 |
| IV. Loans |  | 117,459,091 |  | 55 |  | $(1,118,425)$ |  | 116,340,721 |
| $\checkmark$.Fixed assets |  | 3,127,445 |  | 170,006 |  | $(6,156)$ |  | 3,291,295 |
| vI.Other assets |  | 7,247,408 |  | 114,718 |  | $(525,128)$ |  | 6,836,998 |
| Total Assets | W | 175,838,659 | W | 287,770 | W | $(3,527,623)$ | W | 172,598,806 |
| Liabilities |  |  |  |  |  |  |  |  |
| \| .Deposits |  | 120,961,847 | W | - | W | $(512,898)$ | W | 120,448,949 |
| II. Borrowings |  | 18,028,769 |  | 290,974 |  | $(1,247,061)$ |  | 17,072,682 |
| III.Debentures |  | 14,003,734 |  | 50 |  | $(142,569)$ |  | 13,861,215 |
| IV.Other liabilities |  | 12,371,594 |  | 44,099 |  | $(476,689)$ |  | 11,939,004 |
| Total Liabilities |  | 165,365,944 |  | 335,123 |  | (2,379,217) |  | 163,321,850 |
| Equities |  |  |  |  |  |  |  |  |
| \| .Capital stock |  | 2,562,248 |  | 10,000 |  | $(1,073,761)$ |  | 1,498,487 |
| II. Consolidated capital surplus |  | 5,845,752 |  |  |  | $(100,750)$ |  | 5,745,002 |
| III.Consolidated retained earnings |  | 1,764,274 |  | $(57,353)$ |  | $(187,857)$ |  | 1,519,064 |
| IV.Consolidated capital adjustments |  | 300,441 |  | - |  | $(95,167)$ |  | 205,274 |
| $\checkmark$. Minority interest |  | - |  | - |  | 309,129 |  | 309,129 |
| Total Shareholder's Equity |  | 10,472,715 |  | $(47,353)$ |  | $(1,148,406)$ |  | 9,276,956 |
| Total Liabilities and |  |  |  |  |  |  |  |  |
| Shareholders' Equity | W | 175,838,659 | W | 287,770 | W | $(3,527,623)$ | W | 172,598,806 |


| Income Statements | Financing and <br> Insurance |  <br> Insurance | Adjustments for <br> consolidation | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2001 and 2000

The following table shows the distribution of the Bank and its subsidiaries' operations by industry (in millions of Won):

| At December 31, 2001 | Banking |  | Credit card |  |  Adjustments for <br> Other Consolidation |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue (Intercompany transaction) | W | 10,993,905 | W | 2,322,596 | W | 669,934 | W | $(332,000)$ | W | 13,654,435 |
|  |  | $(256,560)$ |  | (452) |  | $(74,988)$ |  | 332,000 |  | - |
|  |  | 10,737,345 |  | 2,322,144 |  | 594,946 |  | - |  | 13,654,435 |
| Operating Income |  | 845,546 |  | 671,658 |  | $(4,967)$ |  | 23,705 |  | 1,535,942 |
| Cash and due from banks |  | 7,503,624 |  | 108,943 |  | 413,514 |  | $(183,635)$ |  | 7,842,446 |
| Securities |  | 33,417,354 |  | 647,720 |  | 5,916,551 |  | (1,694,279) |  | 38,287,346 |
| Loans |  | 107,029,959 |  | 9,322,658 |  | 1,106,529 |  | $(1,118,425)$ |  | 116,340,721 |
| Fixed asset |  | 2,924,471 |  | 175,302 |  | 197,678 |  | $(6,156)$ |  | 3,291,295 |
| Other asset |  | 6,018,394 |  | 322,869 |  | 1,020,863 |  | $(525,128)$ |  | 6,836,998 |
| Total asset | W | 156,893,802 | W | 10,577,492 | W | 8,655,135 | W | $(3,527,623)$ | W | 172,598,806 |

The following table shows the distribution of the Bank and its subsidiaries' operations by geographical market (in millions of Won):

| At December 31, 2001 | Domestic |  | Adjustments for |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | W | Overseas | Consolidation |  | Total |  |
| Operating revenue | W | 13,850,139 |  | 136,296 | W | $(332,000)$ | W | 13,654,435 |
| (Intercompany transactions) |  | $(311,238)$ |  | $(20,762)$ |  | 332,000 |  | - |
|  |  | 13,538,901 |  | 115,534 |  |  |  | 13,654,435 |
| Operating Income |  | 1,507,127 |  | 5,110 |  | 23,705 |  | 1,535,942 |
| Cash and due from banks |  | 7,841,196 |  | 184,885 |  | $(183,635)$ |  | 7,842,446 |
| Securities |  | 39,559,187 |  | 422,438 |  | $(1,694,279)$ |  | 38,287,346 |
| Loans |  | 115,820,246 |  | 1,638,900 |  | $(1,118,425)$ |  | 116,340,721 |
| Fixed asset |  | 3,292,230 |  | 5,221 |  | $(6,156)$ |  | 3,291,295 |
| Other asset |  | 7,236,696 |  | 125,430 |  | $(525,128)$ |  | 6,836,998 |
| Total asset | W | 173,749,555 | W | 2,376,874 | W | $(3,527,623)$ | W | 172,598,806 |

## 37. Reclassification of Accounts:

Certain accounts of prior consolidated financial statements are those generally accepted and applied in Korea.reclassified for comparative purposes. These reclassifications have no effect on the net asset value and the net income of the Bank and its subsidiaries as of the balance sheet date.

## APPENDIX (CONSOLIDATED BALANCE SHEETS)

December 31, 2001 and 2000

Presentation of financial statements in United States Dollar amounts:
The Bank operates primarily in Korean Won and its official accounting records are maintained in Korean Won. The U.S. dollar amounts are provided herein as supplementary information solely for the convenience of the reader. Won amounts are expressed in U.S. dollars at the rate of W1,326.1 : US $\$ 1$, the prevailing rate on December 31, 2001. The 2000 U.S. dollar amounts, which were previously expressed at the rate of \$1,259.7 : US\$1, the rate prevailing on December 31, 2000, have been restated to reflect the exchange rate in effect on December 31, 2001. This presentation is not required by or in accordance with accounting principles generally accepted in either the Republic of Korea or the United States, and should not be construed as a representation that the Won amounts shown could be converted to, realized or settled in U.S. dollars at this or any other rate.

|  | In Millions of Korean Won |  |  |  | In Thousands of U.S. Dollars |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 |  | 2000 |  | 2001 |  | 2000 |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and due from banks | W | 7,842,446 | W | 6,403,040 | US\$ | 5,913,918 | US\$ | 4,828,474 |
| Trading securities |  | 11,634,338 |  | 3,805,520 |  | 8,773,349 |  | 2,869,708 |
| Investment securities |  | 26,653,008 |  | 16,839,147 |  | 20,098,792 |  | 12,698,248 |
| Loans |  | 116,340,721 |  | 58,212,510 |  | 87,731,483 |  | 43,897,527 |
| Fixed assets |  | 3,291,295 |  | 1,452,514 |  | 2,481,936 |  | 1,095,328 |
| Other assets |  | 6,836,998 |  | 4,386,034 |  | 5,155,718 |  | 3,307,469 |
| Total Assets | W | 172,598,806 | W | 91,098,765 | US\$ | 130,155,196 | US\$ | 68,696,754 |

## LIABILITIES AND SHAREHOLDERS' EQUITY

| Deposits |  | 120,448,949 |  | 57,978,950 | US\$ | 90,829,462 | US\$ | 43,721,401 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings |  | 17,072,682 |  | 9,649,664 |  | 12,874,355 |  | 7,276,724 |
| Debentures |  | 13,861,215 |  | 11,647,878 |  | 10,452,616 |  | 8,783,559 |
| Other liabilities |  | 11,939,004 |  | 7,570,607 |  | 9,003,095 |  | 5,708,927 |
| Total Liabilities |  | 163,321,850 |  | 86,847,099 |  | 123,159,528 |  | 65,490,611 |
| Common stock |  | 1,498,487 |  | 1,498,067 |  | 1,129,995 |  | 1,129,679 |
| Preferred stock |  | - |  | 200,000 |  |  |  | 150,818 |
| Capital surplus |  | 5,745,002 |  | 1,647,292 |  | 4,332,255 |  | 1,242,208 |
| Retained earnings |  | 1,519,064 |  | 708,156 |  | 1,145,512 |  | 534,014 |
| Capital adjustments |  | 205,274 |  | $(17,100)$ |  | 154,795 |  | $(12,895)$ |
| Minority interest in consolidated subsidiaries |  | 309,129 |  | 215,251 |  | 233,111 |  | 162,319 |
| Total Shareholders' Equity |  | 9,276,956 |  | 4,251,666 |  | 6,995,668 |  | 3,206,143 |
| Total Liabilities and Shareholders' Equity | W | 172,598,806 | W | 91,098,765 | US\$ | 130,155,196 | US\$ | 68,696,754 |

## APPENDIX (CONSOLIDATED INCOME STATEMENTS)

|  | In Millions of Korean Won |  |  |  | In Thousands of U.S. Dollars |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  | 2001 |  | 2000 |  |
| Interest income |  |  |  |  |  |  |  |  |
| Interest on due from banks | W | 91,986 | W | 328,648 | US\$ | 69,366 | US\$ | 247,830 |
| Interest on trading securities |  | 380,462 |  | 313,312 |  | 286,903 |  | 236,266 |
| Interest on investment securities |  | 1,864,045 |  | 1,434,446 |  | 1,405,659 |  | 1,081,703 |
| Interest on loans |  | 5,733,889 |  | 4,626,826 |  | 4,323,874 |  | 3,489,048 |
| Other interest income |  | 144,362 |  | 85,324 |  | 108,862 |  | 64,342 |
|  |  | 8,214,744 |  | 6,788,556 |  | 6,194,664 |  | 5,119,189 |
| Interest expenses : |  |  |  |  |  |  |  |  |
| Interest on deposits |  | 3,783,808 |  | 3,220,984 |  | 2,853,335 |  | 2,428,915 |
| Interest on borrowings |  | 703,912 |  | 640,089 |  | 530,814 |  | 482,685 |
| Interest on debentures |  | 947,119 |  | 1,046,958 |  | 714,214 |  | 789,502 |
| Other interest expenses |  | 66,778 |  | 39,039 |  | 50,357 |  | 29,439 |
|  |  | 5,501,617 |  | 4,947,070 |  | 4,148,720 |  | 3,730,541 |
| Net interest income |  | 2,713,127 |  | 1,841,486 |  | 2,045,944 |  | 1,388,648 |
| Bad debt expenses |  | 1,414,178 |  | 916,624 |  | 1,085,219 |  | 691,218 |
| Net interest income after bad debt expenses |  | 1,298,949 |  | 924,862 |  | 960,725 |  | 697,430 |
| Non-interest income: |  |  |  |  |  |  |  |  |
| Fees \& commission income |  | 2,248,085 |  | 1,519,147 |  | 1,695,261 |  | 1,145,575 |
| Dividends on trading securities |  | 495 |  | 2,750 |  | 373 |  | 2,074 |
| Dividends on investment securities |  | 7,138 |  | 44,902 |  | 5,383 |  | 33,860 |
| Gain on foreign currency transactions |  | 398,630 |  | 333,428 |  | 300,603 |  | 251,435 |
| Gain on derivatives |  | 2,314,740 |  | 1,401,563 |  | 1,745,524 |  | 1,056,906 |
| Other |  | 445,671 |  | 451,860 |  | 336,076 |  | 340,744 |
|  |  | 5,414,759 |  | 3,753,650 |  | 4,083,221 |  | 2,830,594 |
| Non-interest expenses: |  |  |  |  |  |  |  |  |
| Fees \& commission expenses |  | 436,417 |  | 193,234 |  | 329,098 |  | 145,716 |
| General and administrative expenses |  | 1,764,850 |  | 1,231,999 |  | 1,330,857 |  | 929,039 |
| Loss on foreign currency transactions |  | 270,697 |  | 136,122 |  | 204,130 |  | 102,648 |
| Loss on derivatives |  | 2,336,897 |  | 1,511,588 |  | 1,762,233 |  | 1,139,875 |
| Other |  | 368,905 |  | 441,057 |  | 278,188 |  | 332,597 |
|  |  | 5,177,766 |  | 3,514,000 |  | 3,904,506 |  | 2,649,875 |
| Operating income |  | 1,535,942 |  | 1,164,512 |  | 1,139,440 |  | 878,149 |
| Non-operating loss, net |  | $(179,637)$ |  | $(29,990)$ |  | $(135,463)$ |  | $(22,615)$ |
| Extraordinary gain Income before income tax expenses |  | 161,527 |  | - |  | 121,806 |  | - |
|  |  | 1,517,832 |  | 1,134,522 |  | 1,125,783 |  | 855,534 |
| Income tax expenses |  | 560,400 |  | 448,269 |  | 422,593 |  | 338,036 |
| Net income before consolidation adjustment |  | 957,432 |  | 686,253 |  | 703,190 |  | 517,498 |
| Minority interest in earnings of consolidated subsidiaries Net income |  | $(120,557)$ |  | $(93,837)$ |  | $(90,911)$ |  | $(70,762)$ |
|  |  | 836,875 |  | 592,416 | US\$ | 612,279 | US\$ | 446,736 |
| Basic operating income per share (Unit: Korean Won, US\$) <br> Diluted operating income per share (Unit: Korean Won, US\$) <br> Basic earnings per share (Unit: Korean Won, US\$) <br> Diluted earnings per share (Unit: Korean Won, US\$) | H | 3,380 | W | 3,330 | US\$ | 2.55 | US\$ | 2.51 |
|  | H | 3,235 | W | 2,849 | US\$ | 2.44 | US\$ | 2.15 |
|  | W | 4,188 | W | 3,330 | US\$ | 3.16 | US\$ | 2.51 |
|  | W | 4,003 | W | 2,849 | US\$ | 3.02 | US\$ | 2.15 |

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（In millions of Won and thousands of U．S．Dollars）

|  | Capital | Capital surplus |  | Retained earnings |  | Capital adjustments |  | Minority interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January 1，2000 W | W1，698，067 \＄1，280，497 W1，587，245 \＄1，196，927 |  |  | W265，203 | \＄199，987（W62，452） |  | $(\$ 47,094)$ | W21，194 | \＄15，982 W3，509，257 \＄2，646，299 |  |  |
| Change in reporting entity | －－ | －－ | － | 31，747 | 23，940 | － |  | － |  | 31，747 | 23，940 |
| Acquisition of equity securities of subsidiarie | ries | 98，990 | 74，647 | － |  | － |  | － |  | 98，990 | 74，647 |
| Net income | －－ | －－ | － | 592，416 | 446，736 | － | － | － |  | 592，416 | 446，736 |
| Dividends | －－ | －－ | － | $(151,009)$ | $(113,875)$ | － |  | － |  | $(151,009)$ | $(113,875)$ |
| Change in treasury stocks | －－ | （393） | （296） | － | － | $(35,146)$ | $(26,503)$ | － |  | $(35,539)$ | $(26,800)$ |
| Unrealized gain on investment securities | －－ | －－ | － | － |  | 79，714 | 60，111 | － |  | 79，714 | 60，111 |
| Stock options | －－ | －－ | － | － |  | 784 | 591 | － |  | 784 | 591 |
| Changes in minority interest | －－ | －－ | － | － | － | － | － | 194，057 | 146，337 | 194，057 | 146，337 |
| Cumulative effect of accounting changes | －－ | $(30,808)$ | $(23,232)$ | $(34,619)$ | $(26,106)$ | － | － | － |  | $(65,427)$ | $(49,338)$ |
| Other | －－ | $(7,742)$ | $(5,838)$ | 4，418 | 3，332 | － |  | － |  | $(3,324)$ | $(2,507)$ |
| December 31， 2000 WT， | W1，698，067 \＄1，280，497 | W1，647，292 \＄ | 1，242，208 | W708，156 | \＄534，014 | （17，100） | （\＄12，895） | 215，251 | \＄162，31 | 4，251，666 | 3，206，143 |

January 1， $2001 \quad$ W1，698，067 \＄1，280，497 W1，647，292 \＄1，242，208 W708，156 \＄534，014（W17，100）（\＄12，895）W215，251 \＄162，319 W4，251，666 \＄3，206，143 $(199,580) \quad(150,502)$ 4，082，924 3，078，896

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 $\stackrel{\infty}{\circ}$ （ $\angle \varepsilon) \quad$（ 6 t$)$


Reserves for future losses in trust accounts Dividends Loss on exceeded minority interest
Changes in treasury stocks Loss on exceeded minority interest
Changes in treasury stocks Unrealized gain on investment securities Stock options

Changes in minority interest
Cumulative effect of accounting changes Other
December 31， 2001

Acquisition of equity securities of subsidiaries Net income December 31， 2001

## APPENDIX (CONSOLIDATED STATEMENTS OF CASH FLOWS)

|  |  | In Millions of Korean Won |  |  | In Thousands of U.S. Dollars |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2001 | 2000 |  | 2001 |  | 2000 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |  |  |  |
| Net income | W | 836,875 |  | W592,416 | US\$ | 631,080 | US\$ | 446,736 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |  |  |
| Realized gain(loss) on trading securities, net |  | $(48,481)$ |  | 41,353 |  | $(36,559)$ |  | 31,184 |
| Unrealized gain on trading securities, net |  | 14,430 |  | 47,169 |  | 10,882 |  | 35,570 |
| Bad debt expense |  | 1,439,110 |  | 916,624 |  | 1,085,220 |  | 691,218 |
| Gain on foreign currency transactions, net |  | $(127,933)$ |  | $(197,306)$ |  | $(96,473)$ |  | $(148,787)$ |
| Loss on derivative instruments, net |  | 22,157 |  | 110,025 |  | 16,708 |  | 82,969 |
| Retirement benefits |  | 124,853 |  | 105,963 |  | 94,151 |  | 79,906 |
| Depreciation and amortization |  | 197,459 |  | 161,826 |  | 148,902 |  | 122,032 |
| Gain on disposal of fixed assets, net |  | 17,575 |  | 8 |  | 13,253 |  | 6 |
| Realized gain on investment securities, net |  | $(89,433)$ |  | $(127,753)$ |  | $(67,441)$ |  | $(96,337)$ |
| Impairment loss on investment securities, net |  | 117,665 |  | 120,794 |  | 88,730 |  | 91,090 |
| Loss on sale of troubled loans, net |  | 162,305 |  | 29,694 |  | 122,393 |  | 22,392 |
| Minority interest in earnings of consolidated subsidiaries |  | 120,557 |  | 93,837 |  | 90,911 |  | 70,762 |
| Other, net |  | $(420,651)$ |  | $(56,945)$ |  | $(317,209)$ |  | $(42,942)$ |
| Net changes in, |  |  |  |  |  |  |  |  |
| Prepaid expenses |  | $(3,552)$ |  | 440,727 |  | $(2,679)$ |  | 332,348 |
| Accrued income |  | 310,056 |  | 13,820 |  | 233,810 |  | 10,422 |
| Withholding taxes |  | $(110,103)$ |  | 30,378 |  | $(83,028)$ |  | 22,908 |
| Accrued expenses |  | $(55,489)$ |  | 168,316 |  | $(41,844)$ |  | 126,926 |
| Unearned income |  | 20,504 |  | $(8,264)$ |  | 15,462 |  | $(6,232)$ |
| Payment of retirement benefits |  | $(655,644)$ |  | $(110,528)$ |  | $(494,415)$ |  | $(83,348)$ |
| Contributions to the National pension fund |  | $(1,302)$ |  | 3,696 |  | (982) |  | 2,787 |
| Net cash provided by operating activities |  | 1,870,958 |  | 2,375,850 |  | 1,410,872 |  | 1,791,610 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |  |  |  |  |
| Increase in trading securities |  | $(3,581,594)$ |  | 328,577 |  | $(2,700,848)$ |  | 247,777 |
| Increase in investment securities |  | $(1,376,433)$ |  | $(1,994,237)$ |  | $(1,037,956)$ |  | $(1,503,836)$ |
| Increase in loans, net |  | $(8,836,726)$ |  | $(15,963,584)$ |  | $(6,663,694)$ |  | $(12,037,994)$ |
| Proceeds from disposition of fixed assets |  | 26,531 |  | 14,175 |  | 20,007 |  | 10,689 |
| Acquisition of fixed assets |  | $(479,701)$ |  | $(178,411)$ |  | $(361,738)$ |  | $(134,538)$ |
| Other, net |  | $(1,386,960)$ |  | 356,390 |  | $(1,045,894)$ |  | 268,750 |
| Net cash used in investing activities |  | $(15,634,883)$ |  | $(17,437,090)$ |  | $(11,790,123)$ |  | $(13,149,152)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |  |  |  |
| Increase in deposits, net |  | 11,503,007 |  | 13,713,893 |  | 8,674,313 |  | 10,341,523 |
| Increase in borrowings |  | 4,000,529 |  | - |  | 3,016,763 |  | - |
| Increase in debentures |  | - |  | 2,335,124 |  | - |  | 1,760,896 |
| Decrease in borrowings |  | - |  | $(753,175)$ |  | - |  | $(567,962)$ |
| Decrease in debentures |  | $(2,880,627)$ |  | - |  | $(2,172,255)$ |  | - |
| Other, net |  | 2,580,422 |  | 851,659 |  | 1,945,873 |  | 642,228 |
| Net cash provided by financing activities |  | 15,203,331 |  | 16,147,501 |  | 11,464,694 |  | 12,176,685 |
| Net increase in cash and cash equivalents |  | 1,439,406 |  | 1,086,261 |  | 1,085,443 |  | 819,143 |
| Cash and cash equivalents, beginning of year |  | 6,403,040 |  | 5,316,779 |  | 4,828,478 |  | 4,009,335 |
| Cash and cash equivalents, end of year | W | 7,842,446 | W | 6,403,040 | US\$ | 5,913,921 | US\$ | 4,828,478 |


(As of April 30, 2002)

## Executive Directors

Sang Hoon Kim<br>Jung Tae Kim<br>Choul Ju Lee<br>Jan Op de Beeck

Chairman
President \& CEO
Auditor \& Executive Director
Director \& Executive Vice President (Risk Management Division)

## Executive Vice Presidents

| Jong Kyoo Yoon | Corporate Financial Planning Division |
| :--- | :--- |
| Bong Hwan Cho | Strategic Planning Division |
| Sung Chul Kim | General Administration Division |
| Jae In Seo | Information Technology Division |
| Buhm Soo Choi | Kookmin Economy and Business Research Institute, |
|  | Education and Training Center, Subsidiaries Management Division |
| Bock Woan Kim | Sales Business Unit |
| Young Il Kim | Retail Banking Business Unit, Private Banking Business Unit, e-Business Unit |
| Ki Taek Hong | Corporate Banking Business Unit |
| Sung Hyun Chung | International Banking Business Unit |
| Ki Sup Shin | Capital Market Business Unit |
| Sung Kyu Lee | Workout Business Unit |
| Jong In Park | Credit Card Business Unit |
| Byung Sang Kim | Trust Business Unit |
| Woo Jung Lee | National Housing Fund Management Business Unit |

## Non-Executive Directors

| Moon Soul Chung | Advisor, Mirae Corporation |
| :--- | :--- |
| Timothy Hartman | Director, Infornet Services Corporation |
| Sun Jin Kim | President, Yuhan Corporation |
| Sun Jae Cho | Chairman, Korean Teachers Credit Union |
| Dong Soo Chung | Ex-Vice Minister, Ministry of Environment |
| Keun Shik Oh | Researcher, Kwangju Society Research Institute |
| Kyung Hee Yoon | Country Manager \& Managing Director, ING Barings, Korea |
| Ji Hong Kim | Professor, Business \& Economics, Hanyang University |
| Henry Cornell | Managing Director, Goldman Sachs |

## $\mid$ Business ${ }_{\text {Directory }}$

## Business Network

## Principal Executive Office

9-1, 2-ga, Namdaemoon-ro Jung-gu, Seoul 100-703, Korea
Tel: (822) 317-2114
Swift Code: CZNBKRSE
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http://www.kookminbank.com

## Investor Relations Team

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Tel: (822) 769-8341 Fax: (822) 769-8360

International Financing Team
Ki-Youl Suh_General Manager
Tel: (822) 317-2291 Fax: (822) 317-2219

International Business Team
Sung-shin Cho_General Manager
Tel: (822) 317-2331 Fax: (822) 317-2885

International Treasury Team
Hyung-Jae Park_General Manager
Tel: (822) 317-2626 Fax: (822) 317-2663

## Overseas

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Kookmin Bank Tokyo Branch
Jae-Hyun Im_General Manager
Yurakucho Denki Bldg. -N, 14F, 1-7-1, Yurakucho, Chiyoda-ku Tokyo 100 Japan
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SWIFT: CZNBJPJT Telex: 2224334CNBTKY

USA
Kookmin Bank New York Branch
Sei-Jun Park_General Manager
565 Fifth Avenue, 24th Floor, New York, NY, 10017 U.S.A.
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## New Zealand

Kookmin Bank Auckland Branch
Sang-Kyung An _General Manager Level 19, ASB Bank Centre Cnr. Albert \& Wellesley Streets PO BOX 7506, Auckland, New Zealand Tel: (64-9) 366-1000 Fax: (64-9) 366-6608 SWIFT: CZNBNZ2A Telex: NZ60214

## United Kingdom <br> Kookmin Bank International Ltd. <br> Young-Guk Song _Managing Director <br> 6th Floor, Princes Court, 7 Princes Street, London EC2R 8AQ, U.K. <br> Tel: (44-207) 710-8300 Fax: (44-207) 726-2808 <br> SWIFT: CZNBGB2L Telex: 8811971KBILDC

## China

Kookmin Finance Hong Kong Ltd.
Hyo-Nam Choi _Managing Director
19/F, Gloucester Tower, 11 Pedder Street, Central,
Hong Kong, China
Tel: (852) 2530-3633/2521-3584
Fax: (852) 2869-6650/2840-0207
SWIFT: KHBAHKHH Telex: 88126 DNBHKHX

## Luxembourg

Kookmin Bank Luxembourg S.A.
Woo-Shick Lee _Managing Director
11A, Boulevard Prince Henri, L-1724 Luxembourg
Tel: (352) 466-555 Fax: (352) 466-566
SWIFT: CZNBLULL Telex: 60130 CNBLU

## Foreign Business Team

Yang-Jin Kim_General Manager
Tel: (822) 317-2771 Fax: (822) 317-2828

## Domestic

Regional Head Offices : 16
Branches \& Sub-branches : 1,125

## BRIEF HISTORY

| Kookmin Bank (before merger) |  | H\&CB (before merger) |  |
| :---: | :---: | :---: | :---: |
| 1963.2. 1 | Established Kookmin Bank | 1967.7. 10 | Established Korea Housing Finance |
| 1994.9.30 | Listed shares on Korea Stock Exchange | 1996.3.7 | Listed shares on Korea Stock Exchange |
| 1995.1.5 | Privatized Kookmin Bank | 1997.8.30 | Privatized H\&CB |
| 1998.6. 29 | Acquired Daedong Bank'assets and liabilities through P\&A | 1998.6. 29 | Acquired Dongnam Bank 'assets and liabilities through P\&A |
| 1998. 12.31 | Merged with Korea Long-term Credit Bank | 1999.7.15 | Strategic alliance with ING Group |
| 1999. 6. 14 | Goldman Sachs joined capital investment (US\$500 million) | $\text { 2000. } 10.3$ | Listed shares on New York Stock Exchange |
| 2000. 12.22 | (US\$500 million) <br> Signed MOU with H\&CB on merger | 2000. 12.22 | Signed MOU with Kookmin Bank on merger |
| 2001. 4.23 | Signed merger agreement |  |  |
| 2001. 11.1 | New Kookmin Bank was established and Listed on the New York Stock Exchange |  |  |

## Number of Employees : 19,194

## Paid-In CAPITAL : W 1,498billion

Total Shareholders" Equity : W 8,914 billion

## Number of Shares

Authorized : 1,000,000,000
Common Stock : 299,697,462
Major Shareholders
Government: 9.64\%
Bank of New York (As depository) : 7.59\%
Goldman Sachs : 6.82\%
ING Insurance Int'I B.V : 4.00\%

## Stock Listing :

Korea Stock Exchange
New York Stock Exchange (ADS)
General Meeting of Shareholders: March 22nd, 2002
Transfer Agent and Registrar
Common Stock: Kookmin Bank Securities Agency Business Team.
15-22 Yoido-dong, Youngdeungpo-gu, Seoul, Korea
Tel: (822) 3779-8094
DR: Bank of New York
ADR Division
620 Adewe of the AMERKAS, New York, N.Y. 10011, U.S.A.
Tel: (212)-815-5838
Interdependent Accountants
PriceWaterhouseCoopers
Samil Accounting Corporation

## Kookminbank

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Fax: (822) 769-8360
Swift Code: CZNBKRSE
Telex : K23481, K26109
http://www.kookminbank.com


[^0]:    (*) Other investment securities include commercial paper

[^1]:    $\left.{ }^{*}\right)$ The compensation cost of shares granted on October 31, 1998 is to be determined annually by multiplying the difference between exercise price and market value at balance sheet date by number of shares granted

[^2]:    (*) EPS and diluted EPS in 2000 are adjusted by the effect of business combination with $\mathrm{H} \& \mathrm{CB}$.

[^3]:    $\left.{ }^{*}\right)$ Foreign currencies other than US dollars are converted into US dollar amounts using the exchange rates provided by Korea Financial Telecommunications \& Clearing Institute at the balance sheet date.

[^4]:    ${ }^{(*)}$ Other is the sum of beneficial certificates and other securities.

[^5]:    (*) Other includes an allowance of W21,102 million for estimated losses from repurchase of not yet repurchased loans (See Note 17).

[^6]:    ${ }^{(*)}$ The above amounts of loans are net of present value discounts.

[^7]:    ${ }^{(*)}$ Leasing property includes the land and construction expenditures of Jooeun Industrial Co., Ltd. in relation to its business of leasing houses construction.

[^8]:    ${ }^{(*)}$ The present value discounts consist of W34,029 million and w800 million of Kookmin Leasing Co., Ltd. and Jooeun Leasing Co., Ltd., respectively, relating to the differences between the book value of long term borrowings and their present value modified under debt restructuring agreements.

[^9]:    $\left({ }^{*} 1\right)$ The compensation cost of shares granted on October 31, 1998 is to be determined annually by multiplying the difference between exercise price and market value at balance sheet date by number of shares granted.
    $\left.{ }^{*} 2\right)$ in millions of Won

[^10]:    (*) Exercise price is subject to change according to board of directors' meeting in the near future.

