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## Profile

Korea Exchange Bank (KEB) was established as a government-owned bank in January 1967, when it was separated from the Bank of Korea to specialize in the foreign exchange and trade business. For the following decade, KEB was the only Korean bank to offer trade financing and foreign exchange services.

To keep pace with Korea' s booming economic growth in the 1970s, the Bank expanded and diversified its activities to include a full range of commercial banking services with extensive financial networks at home and abroad. In 1977, when trade finance and foreign banking businesses were liberalized to spur the export-driven economy, the Bank ventured into commercial banking after losing its proprietary grip on these lucrative sectors. KEB, a latecomer to commercial banking steadfastly developed a wide range of innovative products and services, built up a strong customer base and established extensive branch networks while continuing to sharpen its traditional dominance in international banking. Following privatization in 1989, the Bank offered its shares for public ownership in 1991 and all shares were listed on the Korea Stock


Exchange in 1994. The Bank has since enjoyed the distinction of being one of the leading commercial banks in Korea. In July 1998, the Bank increased its capital to W1,175 billion by successfully attracting W350 billion capital participation from Commerzbank. The Bank, during April 1999, further increased its capital to W2,481 billion through a successful rights offering of W1,022 billion, in which Commerzbank increased its stake in the Bank by additionally investing W260 billion. Most recently, major shareholders participated in a capital increase of W610 billion during December 2000, when Commerzbank invested an additional W210 billion and Export Import Bank of Korea invested W400 billion.

KEB is a banking pioneer on a number of fronts: it is the first Korean bank to establish overseas branches and subsidiaries, as well as the first to introduce cash dispensers, credit cards, and an on-line deposit/withdrawal system. As of December 31, 2000, KEB had 269 branches and 4 subsidiaries in the domestic market and 21 branches and 11 subsidiaries in overseas markets.

## Financial Highlights

Selected Non-consolidated Financial Data for Korea Exchange Bank
(in billions of KRW)
2000
1999

At Year's End

| Total Assets ${ }^{1)}$ | 45,519 | 42,105 |
| :--- | :---: | :---: |
| Loans | 20,970 | 18,558 |
| Deposits | 30,055 | 26,814 |
| Shareholders' Equity | 1,413 | 1,468 |

For the Year

| Total Income | 4,168 | 4,188 |
| :--- | :---: | :---: |
| Total Expenses | 4,561 | 4,979 |
| Current Operating Income $^{2)}$ | 858 | 861 |
| Net Income before Income Taxes | $(394)$ | $(792)$ |
| Net Income (Loss) | $(404)$ | $(803)$ |

## 1. Excluding Customers' Liabilities on guarantees and acceptances.

2. Current Operating Income = Operating Income (Net Income before Taxes + Provisions) -

Gains/Losses on Stock Trading - Gains/Losses on Asset Sales



BIS Capital


## Message from the President

In 2000 Korea Exchange Bank continued to make further progress in restructuring its operations within a demanding domestic and international environment. The Korean economy slowed during the year from the very high growth rates of 1999, however exports still expanded $20 \%$ and consumer demand remained buoyant. During the year Korea attracted US $\$ 15.7 \mathrm{bn}$ of foreign direct investment and also saw over US\$11bn of net portfolio investment, however the local equity market suffered a very sharp decline, largely on the back of the severe correction in the technology sector of the US stock market.

Corporate and financial reforms were again recurring themes in Korea throughout 2000. It is generally agreed that within Asia, Korea has made the most progress in corporate restructuring since the Asian financial crisis of 1997-1998.

However, it is equally important to recognize that reform is a constant process of change, the pace and timing of which will always be determined and influenced by a wide range of factors. Despite some setbacks in 2000, I believe Korea remains firmly committed to implementing reforms going forward, including improving transparency, achieving higher standards of corporate governance, and increasing the protection of minority shareholder rights.

As one of the most prominent financiers for Korean industry over the past three decades we have naturally played an active role in the corporate restructuring process. During the latter part of 2000 the extraordinary liquidity conditions existing within the corporate debt markets put very considerable strain upon many Korean companies, and we were particularly involved in negotiating refinancing packages for key members of the Hyundai Group, a long-standing customer of the bank.

In 2000 the bank continued to pursue prudent credit and risk management policies, however aggressive loan loss provisioning in order to clean and stabilize the loan
portfolio severely impacted our overall results for the year.
After deducting exceptional items, our pre-provision income in 2000 compared favorably with 1999, but loan loss provisions totaling W1.2 trillion resulted in the bank recording a net loss of W404 billion. While this is a significant improvement from 1999, it is still well below expectations and I express my regret to all shareholders for this disappointing result. Korea Exchange Bank is in the process of undertaking a series of strategic measures designed to swiftly restore the profitability of the bank, and I am hopeful that 2001 will be a rewarding year for our shareholders.

During the year our deposits increased $12 \%$ to reach W30 trillion, with particularly healthy growth in Won deposits, as customers shifted funds away from the riskier trust sector toward the safer products offered by commercial banks. Our loan portfolio grew $16 \%$, even as we continued to implement our strategy of reducing exposure to the largest industrial groups. Two-thirds of our domestic loan portfolio at the end of 2000 was to middle-market corporates, households and public institutions, with the $34 \%$ balance lent to large companies. This is further clear evidence of the re-balancing of our loan book which has taken place in recent years - at the end of $1998,41 \%$ of the portfolio was outstanding to large companies. Fee income remained strong, and in the areas of our traditional strength, namely foreign exchange and trade finance, we had another excellent year, with our performance once again well ahead of competing banks.

While the core businesses of the bank performed strongly during the year, we continued to undertake strenuous restructuring efforts, focusing on improving asset quality, strengthening our capital base, and enhancing efficiency and profitability. During 2000 we tapped both the domestic and international capital markets, raising total capital of some W1.1trillion from investors, bolstering our

financial structure and capital ratios. The major international credit ratings agencies acknowledged the progress which the bank has made, with both Standard \& Poor's and Moody's Investors Services announcing ratings upgrades for KEB in mid-2000.

Elsewhere, we significantly reduced the amount of nonperforming loans held by the bank in 2000, through aggressive write-offs totaling W2.1tr and loan sales totaling approximately W800 bn. During 2000 our non-performing loan ratio fell from $17.9 \%$ to $10.3 \%$.

Corporate restructuring within Korea Exchange Bank continued in 2000. On the international front, in August we completed a NASDAQ listing for Pacific Union Bank, a previously wholly-owned U.S. subsidiary of KEB headquartered in Los Angeles, while we also closed our branches in Bangkok and Frankfurt. Within Korea, in late 2000 the bank sold its $20 \%$ stake in Saloon Smith Barney KEB Securities to Salomon Smith Barney. In addition, we continued to review our domestic branch network, deemphasizing branches with marginal growth potential while boosting our presence in more promising locations. We also further reduced our headcount in an effort to boost productivity and improve the personnel structure within the bank.

One of the turning points for Korea Exchange Bank in 2000 was the approval by the Financial Supervisory Commission in early November of the bank's management improvement plan, allowing the bank to continue to operate independently. The comprehensive plan contains three main elements; increasing the capital base, reducing nonperforming loans, and raising profitability. At the end of 2000 the bank undertook a 1 for 2 share consolidation followed by a W610 billion Tier 1 capital increase from The Export-Import Bank of Korea and Commerzbank, and the bank will consider raising further funds in the first half of 2001 with the ultimate target of achieving a BIS Capital

Ratio of $11.37 \%$ by the year-end 2001.
During 2001 we have an aggressive NPL(sub-standard \& below) reduction programme, through sale, write-off and normalisation, targeting an NPL ratio of below $4 \%$ by end2001. One of the most important restructuring features of our management improvement plan is the sale of our stake in our credit card affiliate, Korea Exchange Bank Credit Service Co. This is a significant transaction for the bank and I anticipate that the successful conclusion of the sale will have a material impact on the bank' $s$ overall financial position. On the revenue side we shall continue to focus and build on our key leadership positions in foreign exchange, international and corporate banking, while ensuring costs continue to be rigorously controlled in accordance with the plan.

I believe that the stage is now set for 2001 to be a turnaround year for Korea Exchange Bank, with a very sharp improvement in financial performance, based on achieving our targeted returns on equity and assets. Although there has been much discussion recently about future consolidation within the financial sector, our position is clear - our priority will be first to focus all our efforts on quickly emerging as a clean and sound bank, which is well positioned to capitalise on future business opportunities. This must be achieved before we can usefully consider exploring alliances or other opportunities within the financial services sector.

The year 2000 has not been an easy year by any measure, so I am once again thankful to staff, shareholders and customers for their understanding and continued support in this challenging period.


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## Key Developments in 2000

## Smooth Implementation of Management Improvement Plan

KEB is committed to reducing outstanding non-performing loans as quickly as possible, selling, writing-off and normalizing loans worth some W2.7 trillion. In 2000, some W800 billion in nonperforming loans were sold, and further loan sales are presently under negotiation. At the same time, a more rigorous risk management program has been adopted to minimize the recurrence of problem assets.
The bank's capital increase in December, expected proceeds from sales of subsidiaries (including KEB Credit Service), cost reductions, and strong pre-provision income in the second half of 2000 and 2001 will be more than sufficient for KEB to effect the NPL reductions. The bank anticipates that further credits classified as" Substandard and below" will be sold in 2001, while the bank also expects to writeoff and recover a significant amount in 2001.
" Substandard and below" credit stood at W3.4 trillion, or $10.3 \%$ of total credit, at the end of 2000 . This was down significantly from the W5.8 trillion ( $17.9 \%$ ) recorded a year earlier. KEB expects to reduce this figure to below $4 \%$ by year' s end.

## Improved Financial Strength from Capital Consolidation and Increase

KEB strengthened its capital base by undertaking a 1 for 2 share consolidation, followed by a W610 billion capital injection from major shareholders via the issuance of 122 million preferred shares at W5,000 each. The shares carry a 5\% dividend, are non-cumulative and non-voting, and automatically convert to common stock (one-for-one) in December 2003.
These two moves helped to substantially eliminate KEB's accumulated deficit, which will enable the bank to consider resumption of dividend payments to ordinary shareholders.


## Restructuring for Improved Profitability

Quantitative growth without profitability is no longer an option in Korea's banking sector, and KEB is selectively concentrating resources on areas that will provide the greatest return. The workforce was reduced by $12.7 \%$ through an early retirement program in 2000, while domestic branches with limited growth potential have been closed and new branches have been established in locations with greater promise. Regional headquarters have also been integrated more effectively, and 290 new automated teller machines were installed nationwide during the year.

Overseas branches and subsidiaries continue to be restructured as well. In August 2000, KEB raised $\$ 9$ million by selling 1.2 million shares in Pacific Union Bank, lowering its stake to $62.5 \%$ in this medium-sized commercial bank headquartered in Los Angeles. Late in the year, KEB sold its $20 \%$ stake in Salomon Smith Barney KEB Securities to Salomon Smith Barney. Domestic and overseas real estate holdings considered non-essential are also being sold off. The reductions in staff and branches completed in 2000 will save the bank some W36 billion a year.

## Commerzbank's Support for and Participation in KEB

Commerzbank AG initially invested W350 billion in KEB in July 1998 and has since made a series of further capital injections in the bank, the most recent in December 2000. Commerzbank presently owns $32.54 \%$ of KEB and maintains senior representation on the Board and Executive Committee of the bank and one subsidiary.


## Domestic

 Banking

## Retail Banking

## Overview

In 2000 the bank continued to focus on the high net worth customer base, providing a range of innovative products to this important segment of the bank' $s$ business. Distribution channels continued to be expanded for enhanced customer service, with internet banking services growing steadily in popularity. During the year the bank entered into alliances with several organizations to boost consumer business, including securities and insurance companies, Korea Computer Co. and The Ministry of Fisheries and Maritime Affairs.

Total deposits at the year end exceeded W30tr, up 12\% from 1999, boosted by a series of innovative and successful campaigns held throughout the year. Household subscription deposits increased sharply, while household loans increased by $18.8 \%$ year on year to over W3.8tr by year end. Other popular products during the year included the Yes Prime Deposit and Yes My Car Loan. Household loans and foreign exchange transactions continue to be the bank' s core retail business lines, with retail customers representing some $40 \%$ of total operating revenue. KEB's online banking business has also been rising fast, with an average of 15,000 new customers signing up each month.

## Service Delivery Channels

KEB continued to streamline the domestic branch network in 2000. The number of manned branches was reduced from 282 to 269 and unmanned branches (consisting of automated teller machines and electronic cash dispensers) were cut from 181 to 177 during the year. On the other hand, 290 more automated teller machines were installed to facilitate customer access to services. Most KEB branches are now located in Seoul and the surrounding provinces, where half the nation's economic activity takes place.

Fewer manned branches should have minimal impact on overall customer service. Instead, new business lines are being developed, and transactions with domestic clients are evolving. For example, KEB began receiving housing loan applications (a high-growth business in Korea) online and a mobile banking service was opened during 2000. The Call Center functions at manned branches have been expanded, with access now nationwide.

Customers now have a wider range of choices on how they do their banking. Cash deposits can be made at ATMs without using a passbook or card, and cash dispensers are available at non-bank business establishments that have tieups with KEB.


## Retail Lending

KEB is diversifying its loan portfolio so that no single sector represents an excessive concentration of risk. Emphasis on large corporate loans is being reduced, while the number of loans granted to the middle (corporate) market and households is increasing. Loans to households now take up more than $21 \%$ of the bank' $s$ domestic loan book.

The delinquency ratio for the household loans, which showed significant improvement in 1999, continued its downward trend with the implementation of the Credit Scoring System in year 2000. The delinquency ratio fell to $2.2 \%$ from the $3.4 \%$ of 1999 and is expected to drop further in the year 2001.

KEB has developed new products (such as Yes Mortgage Loans) and opened new Yes Loan Centers to spur the growth in retail lending.

## Trust Business

The Trust Division at the Head Office proactively supports the branches in developing trust activities with retail customers. During 2000, 205 people received special training in trust marketing, with 36 receiving qualification as Trust Managers." Trust managers were also dispatched
to" mother" branches to help them develop their skills and strengthen the Head Office-branch ties.

In 2000, KEB became Korea's first bank to sell customized trust products to the general public, starting with the Yes Tailor-made Trust. These so-called" special money trusts" attracted more than W1.5 trillion during the year.

Another domestic first was KEB's introduction of the Initial Public Offering Fund. This and subsequent new funds solicited more than W300 billion from the general public. Online banking continues to grow in popularity in Korea, prompting KEB to introduce the" Netizen Trust," which has been popular among younger investors. At the same time, KEB has adopted stronger risk management measures and a more efficient system for managing funds.

The importance of the trust business continues to grow, and KEB will introduce innovative new products such as the Real Estate Investment Trust in 2001 to stay in step with prevailing market trends.

## Credit Card Business

During 2000, KEB strengthened the competitiveness of its credit card business, and bank employees have been offered cash incentives for signing up new credit card

# Household loans and foreign exchange transactions are being cultivated as mainstay business lines, and retail customers represent at least 40\% of total operating revenue. 

memberships. The bank attracted 137,000 new cardholders, or $183 \%$ of the original target of 75,000 for the year.

Moreover, handling fees for other credit card companies were renegotiated, further enhancing revenue.

The Yes Money Card was introduced, allowing users to withdraw cash when overseas. Machines have also been installed at bank windows to issue the new credit card on the spot, instead of having to wait for it to be delivered.

## Electronic Banking

Online banking has grown dramatically in Korea, which has the world's highest per capita Internet usage. Early in 2000, KEB began offering retail customers high-quality online services through its own Internet banking system.

Loan applications were accepted via the Internet for the first time, with customers receiving a reply within 24 hours. Later in the year, an Internet-based mobile banking service was introduced through a tie-up with SK Telecom, Korea's leading wireless service operator. This mobile banking service enables users to deposit money, check foreign exchange rates and utilize credit card loans.

Meanwhile, e-banking sales channels continue to be expanded, as growth in online banking is an important
part of KEB's future growth strategy. Korea's financial services market is being deregulated, heightening competition among financial institutions, which are taking on multiple roles (banking, insurance, securities brokerage, etc.). To cope with the changing market, KEB has implemented IT 2000, a mid-term IT strategy that focuses on developing IT competencies to foster competitiveness.

During 2000, systems were installed for strategic business lines of the future such as e-banking and ecommerce. Integrated customer data management functions have been improved, and scientific marketing capabilities have been bolstered. Strategic data systems have been expanded and a bank-wide user environment has been realized. Work processing at branches continues to be streamlined and improved to enhance productivity and secure cost leadership.

## Private Banking

Private banking is a line of special services for individuals who meet or exceed a predetermined transaction volume. Thesé Prime Customers" enjoy various privileges such as bank fee waivers, preferred loan eligibility, free safety deposit boxes, a special service desk, preferential foreign exchange and interest rates, and VIP Center access.

At the VIP Centers, Prime Customers can receive free consultations on taxes, laws, real estate and securities.

KEB is continuing to attract high net worth customers through the Private Banking program. New VIP Centers have been established at core domestic branches, while VIP Rooms are being installed in selected branches. A team of private banking specialists has been formed and a Customer Relationship Manager system for Prime Customers was launched at 64 branches in August 2000.

## Corporate Banking

## Overview

An advanced credit and risk management system has been put in place through close cooperation with our strategic partner Commerzbank of Germany. The asset portfolio has been improved through reduction of exposure to large groups and expansion of loans to small and medium enterprises (SMEs).

Foreign companies operating in Korea have become a growing and increasingly important customer segment for KEB, and the bank now has over 1,800 foreign companies on its books, up from less than 700 two years ago.

KEB continued to maximize its competitive edge in foreign exchange and import-export business to increase non-interest income. The bank was able to increase its market share in foreign currency money exchange by $5 \%$ to $33 \%$ during 2000, a notable achievement considering the intensive efforts by other Korean banks to penetrate the market.

## SMEs

The loan portfolio has been re-balanced by increasing the ratio of loans to small and medium-sized enterprises. KEB launched the SME Promotion Support Subdivision
in March and targeted 300 prospective small and medium-sized enterprises. Visits were made to 90 of the SMEs, while the remaining 210 were contacted by telephone. A seminar for SMEs was also held in May. As a result of such initiatives and other marketing efforts, SME borrowings increased 13\% year on year, from W6.3tr in 1999 to W7.1tr in 2000.

## Large Corporate Lending

The collapse of Daewoo in mid-1999 was undoubtedly a major setback for KEB, which was a significant (but not the largest) lender to the group. Daewoo' s demise slowed KEB' s recovery during 1998 and 1999, but the bank had reflected an overall loss of $86 \%$ of unsecured credits to the Daewoo group by the end of 2000.

KEB wrote off a total of W2.1 trillion in 2000 and adopted an aggressive provisioning policy, setting aside loan loss reserves of over W 1.2 trillion. KEB management believes that the non-performing loans have now peaked and expects that provisioning levels will be well below the levels seen in recent years, leading to a much healthier outlook in 2001.

The concentration of loans to major conglomerates

has been eased further with the introduction of the Total Exposure Limit system, and the proportion of domestic lending to large corporates fell by $3.5 \%$ during the course of year 2000 to $34.3 \%$.

Business with Foreign Companies in Korea
KEB is expanding its business with foreign companies operating in Korea, with more than 1,800 of these firms on its books. The International Corporate Division offers a" one-stop" service by coordinating activities among bank branches and subsidiaries. Foreign corporate customers can also receive consultation services on Korean regulations, including foreign capital inducement and local corporate laws.

Trade Financing and Foreign Exchange
KEB's dominance in foreign exchange and trade finance market became more evident in 2001 as the bank' s market share of the foreign currency money exchange business surpassed $33 \%$, a $5 \%$ increase from the previous year. Foreign exchange transactions in aggregate came to $\mathrm{U} \$ 58$ billion, representing an increase of $11 \%$ year on year.

The bank is also the market leader in trade finance business and the volume of export and import transactions increased by $31 \%$ from the previous year to U\$71 billion during 2000.

Merchant Banking
Korea Exchange Bank merged with its merchant banking subsidiary in 1999. The Merchant Banking Team develops new products and assists other teams in short-term financing. The CP Brokerage Team was formed in September (the first of its kind in Korea), and the team brokered W13.5 trillion worth of commercial papers, ranking second among Korea's 36 CP brokerage institutions.

Merchant banking activities expanded dramatically in 2000. A total of W505 billion in CMA and bills were issued (on an average outstanding deposit basis), a $77 \%$ increase year on year. Discounted CPs, meanwhile, reached W863 billion (on an average outstanding loan basis) in 2000, up 59\% from 1999.

International

## WWW

## Investment Banking

## Aggressive investment is being made to develop new revenue sources and expand opportunities for new business in the investment banking area of the bank.

## Overview

Aggressive investment is being made to develop new revenue sources and expand opportunities for new business in the investment banking area of the bank. The asset-backed securities, project finance, mergers and acquisitions, and Won-denominated syndicated loan areas are being strengthened, while Won acquisition financing activities are being stepped up. During 2000, KEB once again confirmed its pioneer status in domestic investment banking services as it became the first Korean bank to complete a sale of assets through an outright auction. The sale, in the amount of W480 billion, was the first of its kind in the Korean banking sector, and is expected to have an impact in the future loan selloff method for Korean banks.

## Mergers and Acquisitions

Although mergers and acquisitions remain a relatively new and underdeveloped feature of the Korean corporate financing landscape, Korea Exchange Bank has already established a solid presence in this increasingly important sector. The Bank' s M\&A Team successfully concluded its initial transaction in 1999 in the telecommunications industry. This achievement, along with consolidation of theregulatory infrastructure to support both friendly and hostile bids, has prepared the groundwork for KEB's
emergence as a leading facilitator of M\&A transactions.
Recent M\&A activities orchestrated by KEB include Oriental Chemical's acquisition of Korea Steel Chemical Co. Ltd., Korea Energy Management Corporation's sale of integrated energy supplying facility in Taejon, and Chase Asia Equity Partners' acquisition of Mando's automobile parts sector. During 2000, the total value of all M\&A deals managed by KEB exceeded W800 billion.

Given the Korean government's commitment to carrying out further privatization, the M\&A Team is expected to see continued steady growth of such projects. Likewise, private-sector M\&As are also expected to increase in size and number as the current economic slowdown and ongoing government-led restructuring continue to fundamentally alter the face of corporate Korea. Consequently, KEB expects mergers and acquisitions to constitute a larger component of its investment banking portfolio in the years ahead.

## Asset-backed Securities

Asset-backed securities (ABS) have become a familiar fixture in the Korean financial market in recent years. An important part of KEB' s investment banking product lineup, $A B S$ allows issuers to scale down debt and improve their balance sheet structure. For investors, ABS offer a liquid, marketable instrument with higher yields

# Korea Exchange Bank has a strong position in the project financing market. The Bank' s proud reputation rests on years of experience and vast accumulated expertise gained from both corporate and infrastructure projects 

and extra protection from credit risk than alternatives with similar durations.

Building on the momentum generated from a series of ABS transactions completed in FY' 99, the Bank' $s$ ABS Team successfully concluded a total of 4 deals with a total value of W830 billion. These included a collateralized bond obligation transaction with KEB Trust Fund, a lease receivable transaction with KEB Leasing Company, a sale of assets through outright auction, and a collateralized loan obligation transaction.

## Project Finance/Financial Advisory

Korea Exchange Bank has a strong position in the project financing market. The Bank's proud reputation rests on years of experience and vast accumulated expertise gained from both corporate and infrastructure projects including power plants, roadways, oil and natural gas drilling, telecommunications and industrial manufacturing. The Asian financial crisis of the late 1990s led the Bank to diversify its exposure to major projects around the Asia-Pacific region. Specifically, this
resulted in a curtailing of project financing in certain hard-hit economies, as well as a redirecting of the Bank's focus on domestic infrastructure opportunities. Regarding the latter, KEB has been particularly active in arranging or lead-arranging syndicated loans for SOC works including toll tunnels, expressways, gas pipelines, and power-generating facilities. Notable among the Bank's private-sector project finance achievements in FY' 00 were PolyMirae Company Ltd., Mando Machinery Corp., and Haitai Beverage Ltd. Total project financing for the year under review was W612 billion in 10 separate projects.
The Bank' s financial advisory services have also grown due to the expansion in SOC projects undertaken by central and local government entities, and the growing need for professional consultation spurred by increased acquisitions of domestic businesses and assets by foreign investors. KEB currently stands as financial advisor to 19 public institutions, 14 private entities, and 6 local or municipal government authorities.


## Corporate Finance

Spearheading Korea Exchange Bank's corporate finance operations is the Corporate Finance Team of the Investment Banking Division, which in FY' 00 arranged foreign currency-denominated syndicated loans worth US $\$ 296$ million. These figures include a US $\$ 25$ million syndicated loan for Poongsan Corp. and US $\$ 20$ million for Hanwha Chemical Corp.

Won-denominated syndicated loans for the year under review reached KRW 1.1 trillion. Foremost among these were KRW310 billion for OB Brewery Co. and KRW800 billion for Hyundai Electronics Industries. KEB continues to augment its world-class capabilities and market-leading financial products in an effort to provide our corporate customers with broader and deeper access to both domestic and international funding sources.

## Custody Ct Fund Administration Services

KEB's custody business continued to expand rapidly as its assets grew by $11.5 \%$ and surpassed W18tr at the year end 2000. The bank is the first among Korean banks to enter into a direct business relationship with the top three institutional investors, National Pension Fund, Postal Deposit \& Insurance of the Ministry of Information and Technology, and Korea Teachers Fund, and currently KEB is the market leader in growth of asset size and expansion of customer base.

KEB will form a joint venture fund administration company with State Street Bank \& Trust as its partner during 2001, which will allow the bank to expand even further its business base in the field of fund administration service.

## Global

 Banking
## Global Banking

## Overview

KEB adopted a conservative approach to global operations after Korea' s foreign currency crisis in 1997. However, in 2000, some aspects of the business environment improved and laid the groundwork for a new growth surge.

Total overseas assets, including branches and subsidiaries, were reduced $9.5 \%$, from $\mathrm{U} \$ 7.4$ billion at the end of 1999 to $\mathrm{U} \$ 6.7$ billion at the end of 2000 , but overseas operating income remarkably improved by U\$43 million, from U\$64 million in 1999 to U\$107 million in 2000, largely due to the reduction of G\&A expenses.

KEB continued to restructure overseas operations in 2000 including the closure of the Bangkok and Frankfurt branches. At year's end, KEB was operating a total of 46 offices in 21 countries. These include 20 branches (including the KEB Kumho Representative Office in North Korea), 1 sub-branch, 11 subsidiaries and 14 branches attached to the subsidiaries. The bank plans to close or sell further selected overseas operations in 2001.

## Overseas Operational Strategy for 2001

First, KEB will enhance profitability through improving the asset portfolio. To this end, the bank plans to strengthen loan marketing capabilities to Korean yellow-chip companies and sound small and mediumsized enterprises.

Retail services are also being expanded to overseas Koreans through Pacific Union Bank and Korea Exchange Bank of Canada.

Second, the restructuring of overseas offices will boost network efficiency. The bank will make successful
completion of its Management Improvement Plan in 2001 and implement the business specialization. To bolster retail banking in North America, the Broadway and Chicago branches will be converted into subbranches of Pacific Union Bank, which specializes in retail banking. Meanwhile, for the branch specialization, pilot offices in Europe and Southeast Asia will be selected.

Third, a Global Service System will be put into place to link the bank' s domestic and overseas networks. New products will also be developed in relation to the internationalization of the Won. The bank will intensify marketing efforts aimed at the Head Office of foreign investors coming into Korea. Also, overseas offices will bolster their on-line business such as the introduction of Cash Management Service through New Generation computer system, and internet banking for retail banking subsidiaries.

Finally, Financial Institutions(FI) business will be further strengthened. Based upon the groundwork laid during 1999 and 2000, KEB will foster the professionalism of its FI Team, a unique organization among Korean banks. For that purpose, FI business will be focused on efficient management by each Area Manager, the enhancement of reciprocity through centralized management by currency, and strategic business co-operation with major correspondent banks. The FI Team concluded ten strategic alliances with correspondent banks during 2000, including a strategic business alliance with Commerzbank, immigration banking business cooperation with Bank of Montreal, and trade finance business cooperation with Sumitomo Bank.


## The Americas

KEB' s American network consists of 23 offices, including five branches, one subsidiary and eleven subsidiary branches in the US; one subsidiary and three subsidiary branches in Canada; a branch in Panama and a subsidiary in Brazil. During 2000, the Regional Office for America was upgraded to Regional Headquarters as part of a plan to strengthen the control function.

Operations in the Americas are centered on wholesale and retail commercial banking for Korean-American or Korean companies doing business locally. The Broadway and Chicago branches, which mainly handle retail financing, will become subsidiaries of Pacific Union Bank, which itself was listed on NASDAQ through an initial public offering in August 2000.

## Europe \&t the Middle East

KEB maintained operations at eight locations in Europe and the Middle East in 2000. These included branches in the UK, Netherlands, Bahrain and France, as well as subsidiaries in the UK, Germany, Ireland and Egypt. Wholesale commercial banking is the most important activity for KEB in this part of the world. In addition, KEB is involved in custody and investment banking for Korean companies, including raising funds in the Euro market.

In the future, operations in the region will be streamlined, and branch specialization will be adopted to
restructure the network and reposition the business strategies. Efforts will focus on building a foundation for Euro currency transactions and promoting trading activities with the bank' $s$ customers.

## Asia Et Oceania

This network spans 15 locations, including two subsidiaries, a branch and a sub-branch in Hong Kong; two branches in Japan; three branches in China; one branch each in Singapore, the Philippines and Vietnam; subsidiaries in Indonesia, and Australia and a representative office in North Korea.

The main activity is wholesale commercial banking for Korean companies doing business in the region, although syndicated loans, project financing and other investment banking activities have remained subdued in China and Southeast Asia in recent years. Against this environment, the Bangkok branch was closed in 2000.

Credit risk management in Asia/Oceania continues to be tightened while asset quality is improving. The bank is making efforts to expand its volume of import/export transactions with Korean companies doing business in the region. The bank has a plan to transact business in Chinese Renminbi in the near future, starting with Tianjin branch, and this business is expected to grow steadily. The bank is also considering opening further branches in China in the near future.

## Financial



Management Discussion \& Analysis
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Statement of Operations (Banking Account)
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Consolidated Balance Sheet
Consolidated Statement of Operations
Changes in Shareholders' Equity
Consolidated Statement of Cash Flows
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Independent Auditors' Report (Consolidated)

## Management Discussion \& Analysis



## Overview of Result

The bank achieved an operating income of W868 billion during 2000, however aggressive loan loss provisioning in order to clean and stabilize the loan portfolio severely impacted the bank's overall result for the year. As a consequence of setting aside W1.2 trillion for possible loan losses, The bank recorded a net loss of W404 billion.

Despite the losses recorded by the bank during recent years, the bank has demonstrated a strong recurring earning power by generating current operating income(excluding gains/losses on loan sales \& stock trading) of W861 billion and W858 billion in 1999 and 2000, respectively.

## Net Interest Income

The bank's net interest income in 2000 amounted to W634 billion, down W149 billion from the previous year. While deposit rates were little changed, an increasingly competitive environment pushed loan yields lower during the year.

## Interest Income

|  | 2000 |  |  | 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance | Interest | Average <br> Rate | Average <br> Balance | Interest | Average <br> Rate |
| Interest-earning Assets |  |  |  |  |  |  |
| Loans | 26,788 | 2,121 | 7.92 | 24,609 | 2,183 | 8.87 |
| Deposits with other banks | 2,471 | 188 | 7.61 | 3,450 | 186 | 5.39 |
| Securities | 8,304 | 745 | 8.97 | 9,494 | 653 | 6.88 |
| Other | 484 | 57 | 11.78 | 333 | 74 | 22.22 |
| Total Interest-earning Assets | 38,047 | 3,111 | 8.18 | 37,886 | 3,096 | 8.17 |
| Interest-bearing Liabilities |  |  |  |  |  |  |
| Deposits | 28,775 | 1,632 | 5.81 | 23,933 | 1,404 | 5.87 |
| Borrowed funds | 9,872 | 759 | 7.69 | 10,221 | 849 | 8.31 |
| Others | 493 | 46 | 9.33 | 2,448 | 60 | 2.45 |
| Total Interest-bearing |  |  |  |  |  |  |
| Liabilities | 39,140 | 2,477 | 6.33 | 36,602 | 2,313 | 6.32 |
| Net Interest Income |  | 634 |  |  | 783 |  |

## Management Discussion \& Analysis

## Non-Interest Income

Non-interest income in 2000 rose $44 \%$ to W663 billion. The increase was mainly due to an improvement in trust business, where our loss narrowed by W49 billion and increase in gains on valuation of securities of W104 billion. A modest increase in foreign exchange revenues, one of the bank's core business areas, also contributed to the rise in non-interest income.

Income generated from merchant banking operations totaling W70 billion, included in other noninterest income remained an important source of revenue for the bank.

|  | $\mathbf{2 0 0 0}$ | 1999 |
| :--- | :---: | :---: |
|  | Won <br> (billions) | Won <br> (billions) |
| Fees and commissions | 226 | 212 |
| Gains on foreign exchange transactions | 214 | 192 |
| Trust fees (Net) | $(74)$ | $(123)$ |
| Other non-interest income | 297 | 179 |
| Total Non-Interest Income | 663 | 460 |



## Non-Interest Expenses

Total non-interest expenses were W2,084 billion in 2000, a $22 \%$ decrease over 1999. The decrease was due to the fall in provisioning for loan losses compared with the previous year..


## Management Discussion \& Analysis

## Balance Sheet Analysis

## Assets

The bank's total assets outstanding as at 31st December 2000 amounted to W45.1 trillion (excluding customers' liabilities on guarantees and acceptances of W5.5 trillion), representing an increase of $6.7 \%$ from the previous year. Won assets accounted for $66 \%$ of total assets. (Note : including customers' liabilities on guarantees and acceptances, the bank's assets increased by W3.6 trillion or $7.1 \%$ from the comparable figure of 1999)

## Loan Portfolio

Total loans outstanding as at 31st December 2000 totalled W20.5 trillion, up $10 \%$ or W1.9 trillion from the previous year. Outstanding domestic loans were W17.5 trillion, a $16 \%$ or W2.4 trillion increase from 1999. The increase was mainly due to a sharp increase in Won lending which rose by $28.8 \%$, with household loans in particular growing strongly, up $37 \%$ from a year earlier.


|  | $\mathbf{2 0 0 0}$ | $\mathbf{1 9 9 9}$ |
| :--- | :---: | :---: |
| Loans by Domestic Offices | Won <br> (billions) | Won <br> (billions) |
| Manufacturing industry | 6,710 | 6,355 |
| Banking \& Insurance | 1,577 | 1,296 |
| Transportation \& Communication | 1,661 | 1,277 |
| Wholesale and Retail Trade | 1,427 | 1,475 |
| Construction | 998 | 687 |
| Household Loans | 3,675 | 2,683 |
| Others | 1,432 | 1,294 |
| Total Domestic Loans | 17,480 | 15,067 |
| Loans in Overseas Branches | 2,967 | 3,492 |
| Total Loans | 20,447 | 18,559 |

## Management Discussion \& Analysis

## Credit Classification

The non-performing loan(NPL) ratio(substandard and below) as at 31st December 2000 was $10.3 \%$, representing a sharp decrease of $7.6 \%$ from the previous year. The NPL amount was W3.4 trillion, down W2.4 trillion from 1999, due to the aggressive NPL reduction plan implemented by the bank.

|  | $\mathbf{2 0 0 0}$ | 1999 | 1998 |
| :--- | ---: | ---: | :---: |
| Current | 28,692 | 24,854 | Won in billions |
| Precautionary | 1,415 | 1,613 | 25,206 |
| Substandard | 1,714 | 3,768 | 4,978 |
| Doubtful | 1,524 | 1,596 | 872 |
| Estimated loss | 218 | 444 | 567 |
| Total Credit | 33,563 | 32,275 | 69 |

## Total Credit



Allowance for Loan Losses


## Securities

Total securities at the end of 2000 stood at W9.6 trillion, a decrease of $14.3 \%$ over the previous year. Over $70 \%$ of the securities portfolio was invested in Korean Government bonds

|  | Debt | Equity | Total |
| :--- | :---: | :---: | :---: |
| Trading securities | 1,542 |  | Won in billions |
| Investment securities |  | - | 1,542 |
| available for sale | 5,981 | 306 | 6,287 |
| held-to-maturity | 934 | - | 934 |
| investment in subsidiaries | - | 788 | 788 |
| Total Securities | 8,457 | 1,094 | 9,551 |

## Management Discussion \& Analysis

## Deposits



## Sources of Funds

The bank's total funds outstanding at the end of 2000 amounted to W45.5 trillion which was mainly comprised of W30 trillion (66\%) in deposits, W9.1 trillion (20.1\%) in borrowings and debentures, and W1.41 trillion ( $3.1 \%$ ) in shareholders' equity.

## Deposits

Total deposits increased by $12 \%$ from 1999, totaling W30.05 trillion at the end of 2000 . The main reason for the increase was a $14.8 \%$ rise in local currency deposits.

|  | $\mathbf{2 0 0 0}$ | 1999 |
| :--- | ---: | ---: |
| Demand Deposits | Won <br> (billions) | Won <br> (billions) |
| Savings Deposits | 9,394 | 8,013 |
| Certificates of Deposit | 12,049 | 10,435 |
| Deposits in foreign currencies and overseas branches | 63 | 292 |
| Total Deposits | 8,550 | 8,074 |

## Borrowings and Debentures

Outstanding borrowings and debentures at the end of 2000 totaled W9.18 trillion, down $16 \%$ from a year earlier. The decrease was primarily the result of a $38.7 \%$ drop in borrowings in foreign currencies.

|  | $\mathbf{2 0 0 0}$ | 1999 |
| :--- | ---: | ---: |
|  | Won <br> (billions) | Won <br> (billions) |
| Borrowings from Bank of Korea | 580 | 691 |
| Borrowings from other banks | 826 | 835 |
| Borrowings in foreign currencies | 3,215 | 5,243 |
| Call Money | 452 | 781 |
| Debentures | 2,115 | 2144 |
| Others | 1,993 | 1,243 |
| Total Borrowings and Debentures | 9,181 | 10,937 |



## Management Discussion \& Analysis

## Capital Resources

Although the bank concluded a capital increase of W610 billion during December 2000, total paid in capital decreased to W1.85 trillion from W2.48 trillion at the end of 1999 as the bank undertook a 1 for 2 share consolidation immediately prior to the capital increase.

|  | $\mathbf{2 0 0 0}$ | 1999 |
| :--- | :---: | :---: |
|  |  | Won in billions |
| Paid in Capital | 1,851 | 2,481 |
| Surplus \& retained earnings | $(438)$ | $(1,013)$ |
| Total Shareholders' Equity | 1,413 | 1,468 |



## Risk-adjusted Capital Ratio

While the bank's total BIS capital rose by W238 billion from a year earlier to W2,978 billion at 31 December 2000, the BIS ratio fell to $9.19 \%$ owing to the increase in risk weighted assets.

BIS Capital Ratio (\%)


## BIS Capital Ratio(Consolidated).

|  | 2000 | 1999 |
| :---: | :---: | :---: |
|  | Won (billions) | Won (billions) |
| Tier 1 |  |  |
| Paid-in capital | 1,851 | 2,482 |
| Capital surplus | 173 | 129 |
| Retained earnings | (398) | $(1,144)$ |
| Minority interest in consolidated subsidiaries | 252 | 150 |
| Consolidated-related adjusted account | - | 52 |
| Capital adjustment | (389) | (176) |
|  | 1,489 | 1,441 |
| Tier 2 |  |  |
| Reserve for loan losses | 199 | 286 |
| Asset revaluation surplus | 94 | 94 |
| Subordinated debt | 744 | 721 |
| Profit on valuation of securities | - | 10 |
| Upper Tier 2 | 452 | 200 |
| Total | 1,489 | 1,311 |
| Investment in Non-consolidated Subsidiary | - | 10 |
| Total Capital | 2,978 | 2,742 |
| Risk-adjusted Assets |  |  |
| Balance sheet amount | 27,047 | 23,633 |
| Off-balance sheet amount | 5,347 | 4,446 |
| Total Risk-adjusted Assets | 32,394 | 28,079 |
| Risk-adjusted Capital Ratios |  |  |
| Tier 3 | 4.60\% | 5.13\% |
| Total | 9.19\% | 9.76\% |

## Management Discussion \& Analysis

Five-year Summary of Selected Financial Data

|  | $\mathbf{2 0 0 0}$ | 1999 | 1998 | 1997 | 1996 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| For the year |  |  |  |  |  |
| Interest income | 3,111 | 3,096 | 3,988 | 3,143 | 2,218 |
| Interest expenses | $(2,477)$ | $(2,313)$ | $(3,194)$ | $(2,419)$ | $(1,653)$ |
| Net interest income | 634 | 783 | 794 | 724 | 565 |
| Provision for loan losses | $(1,158)$ | $(1,501)$ | $(248)$ | $(291)$ | $(135)$ |
| Net interest income after |  |  |  |  |  |
| $\quad$ provision for loan losses | $(524)$ | $(718)$ | 546 | 433 | 430 |
| Non-interest income | 1,057 | 1,092 | 399 | 535 | 377 |
| Non-interest expenses | $(926)$ | $(1,165)$ | $(1,783)$ | $(1,036)$ | $(684)$ |
| Net income before income taxes | $(393)$ | $(792)$ | $(838)$ | $(68)$ | 123 |
| Income taxes | 11 | 11 | 6 | 0 | $(19)$ |
| Net income(loss) | 404 | $(803)$ | $(844)$ | $(68)$ | 104 |
| At Year-end |  |  |  |  |  |
| Total assets | $45,519^{*}$ | $42,105 *$ | 46,551 | 56,415 | 41,435 |
| Loans | 20,447 | 18,558 | 19,319 | 23,673 | 18,732 |
| Securities | 9,551 | 11,146 | 7,941 | 5,334 | 4,104 |
| Deposits | 30,055 | 26,814 | 22,085 | 26,473 | 18,732 |
| Borrowings and debentures | 9,181 | 10,937 | 12,370 | 15,518 | 12,189 |
| Shareholders' equity | 1,413 | 1,468 | 1,664 | 1,992 | 2,088 |

[^1]
## non-consolidated BALANCE SHEET

December 31, 2000 and 1999

In Millions of Korean W on
In Thousands of U.S.D ollars (Note 3)

|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and due from banks (Note 4) | \# | 5,164,628 | \# | 5,195,155 | US\$ | 4,099,887 | US\$ | 4,124,121 |
| Trading securities (Note 5) |  | 1,542,907 |  | 2,030,843 |  | 1,224,821 |  | 1,612,164 |
| Investment securities (Note 5) |  | 8,008,045 |  | 9,115,081 |  | 6,357,105 |  | 7,235,914 |
| Loans, net of allowance for loan losses (N ote 6) |  | 25,647,404 |  | 21,945,291 |  | 20,359,930 |  | 17,421,046 |
| Premises and equipment, net (Note 7) |  | 767,937 |  | 777,581 |  | 609,619 |  | 617,275 |
| Accrued interest |  | 383,999 |  | 362,040 |  | 304,834 |  | 287,402 |
| Other assets (Note 8) |  | 4,003,817 |  | 2,678,799 |  | 3,178,389 |  | 2,126,537 |
| Total Assets | \# | 45,518,737 | \# | 42,104,790 | US\$ | 36,134,585 | US\$ | 33,424,459 |

## LIABILITIES AND

## SHAREHOLDERS' EQUITY

Liabilities:

| Deposits (Note 9) | \# | 30,055,177 | \# | 26,813,818 | US\$ | 23,858,996 | US\$ | 21,285,876 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings (Note 10) |  | 7,065,950 |  | 8,793,042 |  | 5,609,232 |  | 6,980,267 |
| Debentures (Note 11) |  | 2,115,442 |  | 2,144,417 |  | 1,679,322 |  | 1,702,324 |
| Accrued expenses |  | 760,479 |  | 625,031 |  | 603,698 |  | 496,174 |
| Other liabilities (Notes 12 and 13) |  | 4,108,700 |  | 2,260,810 |  | 3,261,650 |  | 1,794,721 |
| Total Liabilities | \# | 44,105,748 | \# | 40,637,118 | US\$ | 35,012,898 | US\$ | 32,259,362 |

Commitments and Contingencies (N ote 18)

Shareholders' equity (Note 1):

Capital stock,
10,000 million shares authorized;
Common stock, \#5,000 par value;
222 million shares issued and outstanding
in 2000 and 444 million shares issued
and outstanding in $1999 \quad \# \quad 1,110,875 \quad \# \quad 2,221,749 \quad$ US\$ $\quad$ 881,857 $\quad$ US\$ $\quad 1,763,713$
Preferred stock, \#5,000 par value;
148 million shares issued and outstanding
in 2000 and 52 million shares issued and

| outstanding in 1999 |  | 740,000 |  | 260,000 |  | 587,441 |  | 206,398 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accumulated deficit (N ote 16) |  | $(269,852)$ |  | $(1,042,668)$ |  | $(214,219)$ |  | $(827,711)$ |
| Capital adjustments, net (Note 17) |  | $(168,034)$ |  | 28,591 |  | $(133,392)$ |  | 22,697 |
| Total Shareholders' Equity | \# | 1,412,989 | \# | 1,467,672 | US\$ | 1,121,687 | US\$ | 1,165,097 |
| Total Liabilities and Shareholders' Equity | \# | 45,518,737 | \# | 42,104,790 | US\$ | 36,134,585 | US\$ | 33,424,459 |

[^2]
# non-consolidated STATEMENT OF OPERATIONS 

for the years ended December 31, 2000 and 1999

|  | In Millions of Korean W on |  |  |  | In Thousands of U.S.D ollars (Note 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| Revenue : |  |  |  |  |  |  |  |  |
| Interest on due from banks | \# | 188,125 | \# | 185,944 | US\$ | 149,341 | US\$ | 147,610 |
| Interest on securities |  | 745,094 |  | 652,629 |  | 591,485 |  | 518,083 |
| Interest on loans |  | 2,121,129 |  | 2,182,955 |  | 1,683,837 |  | 1,732,917 |
| 0 ther interest income |  | 56,891 |  | 74,458 |  | 45,162 |  | 59,108 |
| Total interest income |  | 3,111,239 |  | 3,095,986 |  | 2,469,825 |  | 2,457,717 |
| Fees and commissions income |  | 254,388 |  | 245,932 |  | 201,943 |  | 195,231 |
| Gains on foreign exchange transactions |  | 969,376 |  | 638,538 |  | 769,529 |  | 506,897 |
| Trust fee income |  | 74,126 |  | 103,421 |  | 58,844 |  | 82,100 |
| O ther income (Note 19) |  | 691,069 |  | 811,485 |  | 548,598 |  | 644,189 |
| Total revenue |  | 5,100,198 |  | 4,895,362 |  | 4,048,739 |  | 3,886,134 |
| Expenses: |  |  |  |  |  |  |  |  |
| Interest on deposits |  | 1,671,772 |  | 1,404,361 |  | 1,327,119 |  | 1,114,838 |
| Interest on borrowings and debentures |  | 759,417 |  | 848,784 |  | 602,855 |  | 673,799 |
| 0 ther interest expense |  | 45,851 |  | 59,674 |  | 36,398 |  | 47,372 |
| Total interest expense |  | 2,477,040 |  | 2,312,819 |  | 1,966,372 |  | 1,836,009 |
| Fees and commissions expense |  | 28,456 |  | 34,361 |  | 22,590 |  | 27,277 |
| Losses on foreign exchange transactions |  | 755,746 |  | 446,737 |  | 599,941 |  | 354,638 |
| Provision for loan losses |  | 1,157,536 |  | 1,500,896 |  | 918,898 |  | 1,191,471 |
| General and administrative expenses |  | 442,918 |  | 435,332 |  | 351,606 |  | 345,584 |
| Provision for severance benefits |  | 34,262 |  | 42,481 |  | 27,199 |  | 33,723 |
| Depreciation and amortization |  | 55,797 |  | 56,150 |  | 44,294 |  | 44,574 |
| Compensation for trust accounts |  | 147,693 |  | 225,865 |  | 117,245 |  | 179,301 |
| 0 ther expenses (Note 20) |  | 393,761 |  | 632,452 |  | 312,583 |  | 502,066 |
| Total expenses |  | 5,493,209 |  | 5,687,093 |  | 4,360,728 |  | 4,514,643 |
| $N$ et loss before income taxes |  | $(393,011)$ |  | $(791,731)$ |  | $(311,989)$ |  | $(628,509)$ |
| Income tax expenses (Note 21) |  | $(10,692)$ |  | $(11,052)$ |  | $(8,488)$ |  | $(8,774)$ |
| Net loss | \# | $(403,703)$ | \# | $(802,783)$ | US\$ | $(320,477)$ | US\$ | $(637,283)$ |
| Ordinary loss per share (Note 22) (in Korean W on and U.S. Dollars) |  |  |  |  |  |  |  |  |
| - Basic | \# | $(2,038)$ | \# | $(3,858)$ | US\$ | (1.62) | US\$ | (3.06) |
| - Diluted | \# | $(2,038)$ | \# | $(3,858)$ | US\$ | (1.62) | US\$ | (3.06) |
| Net loss per share (Note 22) (in Korean Won and U.S. Dollars) |  |  |  |  |  |  |  |  |
| - Basic | \# | $(1,835)$ | \# | $(3,834)$ | US\$ | (1.46) | US\$ | (3.04) |
| - Diluted | \# | $(1,835)$ | \# | $(3,834)$ | US\$ | (1.46) | US\$ | (3.04) |

The accompanying notes are an integral part of these financial statements.

## nonconsolldated STATEMENT OF DISPOSITION OF ACCUMULATED DEFICIT

for the years ended December 31, 2000 and 1999

| Date of disposition for 2000 : M arch 13, 2001 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of disposition for 1999 : March 25, 2000 | In Millions of Korean Won |  |  |  | In Thousands of U.S.D ollars (Note 3) |  |  |  |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| Accumulated deficit before disposition: |  |  |  |  |  |  |  |  |
| Undisposed accumulated deficit |  |  |  |  |  |  |  |  |
| Cumulative effect of accounting change (Notes 2 and 16) |  | $(64,118)$ |  | $(562,907)$ |  | $(50,899)$ |  | $(446,858)$ |
| Prior year adjustments |  | - |  | (396) |  | - |  | (314) |
| Net loss for the year |  | $(403,703)$ |  | $(802,783)$ |  | $(320,476)$ |  | $(637,281)$ |
|  |  | $(1,523,622)$ |  | $(1,366,086)$ |  | $(1,209,512)$ |  | $(1,084,453)$ |
| Disposition : |  |  |  |  |  |  |  |  |
| Capital surplus |  | 1,240,875 |  | 310,822 |  | 985,056 |  | 246,743 |
| 0 thers |  | (236) |  | (537) |  | (187) |  | (426) |
| Undisposed accumulated deficit to be carried forward to the subsequent year | \# | $(282,983)$ | \# | $(1,055,801)$ | US\$ | $(224,643)$ | US\$ | $(838,136)$ |

# non-consolidated STATEMENT OF CASH FLOWS 

|  | In Millions of Korean W on |  |  |  | In Thousands of U.S.Dollars (Note 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| Cash flows from operating activities: Net loss | Cash flows from operating activities: |  |  |  |  |  |  | $(637,281)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |  |  |  |  |
| Gain on di sposal of securities, net |  | $(48,655)$ |  | $(99,023)$ |  | $(38,624)$ |  | $(78,608)$ |
| Valuation loss(gain) on securities, net |  | $(80,650)$ |  | 24,260 |  | $(64,023)$ |  | 19,259 |
| Gain on sales of loans, net |  | $(19,989)$ |  | $(27,578)$ |  | $(15,868)$ |  | $(21,893)$ |
| Allowance for loan losses |  | 1,179,777 |  | 1,528,147 |  | 936,554 |  | 1,213,104 |
| Provision for guarantees and acceptances |  | 12,104 |  | 41,380 |  | 9,609 |  | 32,849 |
| Depreciation and amortization |  | 55,797 |  | 56,150 |  | 44,294 |  | 44,574 |
| Provision for severance benefits |  | 34,262 |  | 42,481 |  | 27,199 |  | 33,723 |
| Amorization of present value discounts |  | $(39,632)$ |  | $(59,797)$ |  | $(31,461)$ |  | $(47,469)$ |
| Decrease in accrued income |  | 21,959 |  | 163,720 |  | 17,432 |  | 129,967 |
| Increase(Decrease) in accrued expenses |  | 135,448 |  | $(13,300)$ |  | 107,524 |  | $(10,558)$ |
| 0 thers, net |  | $(18,676)$ |  | $(10,246)$ |  | $(14,826)$ |  | $(8,134)$ |
| Net cash provided by operating activities |  | 828,042 |  | 843,411 |  | 657,334 |  | 669,533 |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |
| Decrease (Increase) in trading securities |  | 497,311 |  | $(733,062)$ |  | 394,785 |  | $(581,934)$ |
| Decrease (Increase) in investment securities |  | 377,351 |  | $(2,444,135)$ |  | 299,556 |  | $(1,940,252)$ |
| Net increase in loans |  | $(4,740,759)$ |  | $(878,805)$ |  | $(3,763,403)$ |  | $(697,630)$ |
| Acquisitions of premises and equipment |  | $(32,037)$ |  | $(45,559)$ |  | $(25,432)$ |  | $(36,167)$ |
| Increase in cash from merger with KIMB |  | - |  | 112,944 |  |  |  | 89,659 |
| Increase in merchant banking assets |  | $(77,303)$ |  | 3,142,558 |  | $(61,366)$ |  | 2,494,688 |
| 0 thers, net |  | $(195,228)$ |  | $(28,310)$ |  | $(154,980)$ |  | $(22,474)$ |
| Net cash used in investing activities |  | $(4,170,665)$ |  | $(874,369)$ |  | $(3,310,840)$ |  | (694,110) |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |
| Net increase(Decrease) in deposits |  | 3,250,159 |  | 4,736,954 |  | 2,580,106 |  | 3,760,383 |
| Net decrease in borrow ings and debentures |  | $(1,756,067)$ |  | $(1,445,870)$ |  | $(1,394,036)$ |  | (1,147,789) |
| Issuance of new shares for cash |  | 610,000 |  | 1,022,012 |  | 484,242 |  | 811,314 |
| Proceeds from disposal of treasury shares |  |  |  | 170,183 |  |  |  | 135,098 |
| Increase in merchant banking liabilities |  | 498,488 |  | $(3,965,259)$ |  | 395,720 |  | $(3,147,780)$ |
| Others, net |  | 80,172 |  | $(262,887)$ |  | 63,644 |  | $(208,690)$ |
| Net cash provided by financing activities |  | 2,682,752 |  | 255,133 |  | 2,129,676 |  | 202,536 |
| Net increase in cash and cash equivalents |  | $(659,871)$ |  | 224,175 |  | $(523,832)$ |  | 177,959 |
| Cash and cash equivalents at beginning of year | Cash and cash equivalents |  |  | 5,624,450 |  | 4,642,871 |  | 4,464,912 |
| Cash and cash equivalents at end of year (Note 24) | \# | 5,188,754 | \# | 5,848,625 | US\$ | 4,119,039 | US\$ | 4,642,871 |

The accompanying notes are an integral part of these financial statements.

# notes to non-consolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999 

## 1. The Bank:

Korea Exchange Bank (the "Bank") was established in 1967 as a government-invested bank to engage in foreign exchange and the trade finance business under the Korea Exchange Bank Act. In December 1989, the Korea Exchange Bank Act was repealed and the Bank was converted into a corporation under the Commercial Code of the Republic of Korea. In 1994, the Bank offered its shares for public ownership and all shares are listed on the Korean Stock Exchange.
The Bank provides primarily commercial banking services, trust banking services, foreign exchange, merchant banking business through the merger with Korea International Merchant Bank ("KIMB"), a domestic subsidiary of the Bank, and other related operations as permitted under the Bank Act and other relevant laws and regulations in the Republic of Korea.
The Bank implemented a two to one capital reduction on all shares of outstanding common and preferred stock for the purpose of disposition of accumulated deficit in accordance with a resolution of board of directors on November 10, 2000. The resulting gain on capital reduction of $\# 1,241$ billion was used for the disposition of accumulated deficit. In addition, on December 22, 2000, the Bank increased its capital by issuing $\# 610,000$ million new shares of preferred stock at par value of $\# 5,000$, of which 80 million shares and 42 million shares were issued to The Export-Import Bank of Korea and Commerzbank A.G, respectively, in accordance with a resolution of board of directors on N ovember 10, 2000.
The preferred shareholders are entitled to non-cumulative and non-participating preferred dividends ranging from $5 \%$ to $9 \%$ of par value per annum. Preferred shareholders have no voting rights except for periods subsequent to shareholders' meetings in which no dividends are declared for the preferred stocks. For 26,000 thousand shares, each share of convertible preferred stock may be converted into one share of common stock at the option of the preferred shareholder on the date after three years from the issue date. Each share of unconverted preferred stock outstanding on the date after five years from the issue date will be converted into one share of common stock. For 122,000 thousand shares of newly issued convertible preferred stock will be converted at conversion date after three years from the issue date.
The Bank's shareholders as of December 31, 2000 and 1999 are as follows:

|  | Common stock | Preferred stock | $\begin{aligned} & \text { Total } \\ & \text { (2000) } \end{aligned}$ | $\begin{gathered} \text { Total } \\ \text { (1999) } \end{gathered}$ | 2000 | 1999 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commerzbank A.G. | 52,483,437 | 68,000,000 | 120,483,437 | 156,966,625 | 32.55 | 31.60 |
| Bank of Korea | 39,500,000 | - | 39,500,000 | 79,000,000 | 10.67 | 15.90 |
| Export-Import Bank of Korea | 40,314,387 | 80,000,000 | 120,314,387 | 80,628,774 | 32.50 | 16.30 |
| 0 thers | 89,877,107 | - | 89,877,107 | 179,754,464 | 24.28 | 36.20 |
|  | 222,174,931 | 148,000,000 | 370,174,931 | 496,349,863 | 100.00 | 100.00 |

As of December 31, 2000, the Bank has 301 branches, agencies and offices in domestic and overseas markets. The Bank has closed 13 domestic branches and one overseas branch in 2000. The Bank is in the process of closing or selling seven domestic and overseas subsidiaries and plans to close seven more domestic branches and six more overseas branches in 2001.

## 2. Summary of Significant Accounting Policies:

The significant accounting policies followed by the Bank in the preparation of the accompanying non-consolidated financial statements are summarized as follows:

## Basis of Financial Statement Presentation

The official accounting records of the Bank are maintained in Korean Won in accordance with the relevant laws and regulations of the Republic of Korea.
The Bank operates both a commercial banking business and a trust business in which the Bank, as a fiduciary, holds and manages the property of others. Under the Trust Business Act, the trust funds are accounted for and reported separately from the Bank's own commercial banking business.
The accompanying financial statements have been extracted from the Company's Korean language financial statements that were prepared using accounting principles, procedures and reporting practices generally accepted in the Republic of Korea. These standards vary from International Accounting Standards and the accounting principles generally accepted in the country of the reader. The financial statements have been translated from Korean into English, and have been formatted in a manner different from the presentation under Korean financial statement practices. Certain supplementary information included in the Korean language statutory financial statements, but not required for a fair presentation of the Company's financial position or results of operations, is not presented in the accompanying financial statements. Accordingly, the accompanying financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Korea.
The preparation of non-consolidated financial statements requires management to make estimates and assumptions that affect amounts reported therein. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may differ from those estimates.

## Recognition of Interest Income

Interest income on loans and investments is recognized on an accrual basis, while interest income on overdue and dishonored loans not secured by guarantees from financial institutions or deposit collateral is recognized on a cash basis in accordance with the generally accepted financial accounting standards of the Republic of Korea. At December 31,2000 and 1999, the amount of interest not recognized due to such policy approximates $\# 68,840$ million and $\# 159,199$ million, respectively.

## Allowances for Loan Losses

Commencing in 1999, The Bank applied Forward Looking Criteria ("FLC") in its loan classification to determine allowances for possible loan losses. Under this method, the borrowers' future debt service capacity as well as overall financial health and management soundness is considered in developing the reserve for possible loan losses related to large corporate customers. How ever, loan classification for smaller comprate and retail loan customers are still classified based on the delinquency period, value of collateral and bankruptcy status only.

## notes to non.consolldated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999

Estimated loan losses were determined by applying the foll owing minimum percentages to each creditrisk classification:

| Current | $0.5 \%$ |
| :--- | ---: |
| Special mention | $2 \%$ |
| Substandard | $20 \%$ |
| Doubtful | $50 \%$ |
| Loss | $100 \%$ |

The Bank accrued allowances for estimated potential losses on outstanding guarantees and acceptances contracts for customers with credit classifications of substandard, doubfful and loss. The estimated losses are determined by applying the same percentage used in estimating all owance for loan losses explained above.

## Investments in Debt and Equity Securities

Investments in debt and equity securities are accounted as follows:

- All investments in equity and debt securities are initially carried at cost, including incidental expenses. In the case of debt securities, cost includes the premium paid or discount received at the time of purchase. The foll owing paragraphs describe the subsequent accounting for securites by the type of security.
- Investments in equity and debt securities that are bought and held principally for trading purposes are recorded as trading securities and are carried at fair value, with unrealized gains and losses recorded in current operations.
- Investments in marketable equity securities of non-controlled investees are carried at fair value. Temporary changes in fair value are accounted for in the capital adjustment account, a component of stockholders' equity. Declines in fair value which are anticipated to be permanent are recorded in current operations after eliminating any previously recorded capital adjustment for temporary changes. Subsequent recoveries are also recorded in current operations up to the original cost of the investment.
- Investments in non-marketable equity securities of non-controlled investees are carried at cost, expect for declines in the Bank's proportionate ownership of the underlying book value of the investees which are anticipated to be permanent, which are recorded in current operations. Subsequent recoveries are also recorded in current operations up to the original cost of the investment
- Investments in equity securities of companies over which the Bank exerts significant control or influence are recorded using the equity method of accounting. Differences between the initial purchase price and the Bank's initial proportionate ownership of the net book value of the investees are amortized over five years using the straight-line method. Under the equity method, the Bank records changes in its proportionate ownership of the book value of the investees as current operations, capital adjustments or adj usments to retained earrings, depending on the nature of the underlying change in book of the investees.
- Premiums and discounts on debt securities are amortized over the life of the debt using the effective interest method. Investment in debt securities which the Bank has the intent and ability to hold to maturity are generally carried at cost, adjusted for the amortization of discounts or premiums. Declines in the fair value of debt securities which are anticipated to be permanent are recorded in current operations. Subsequent recoveries are also recorded in current operations up to the original cost of the investment.
- Other investments in debt securities are carried at fair value. Temporary differences between fair value and amortized cost are accounted for in the capital adjustment account Declines in fair value which are anticipated to be permanent are recorded in current operations after eliminating any previously recorded capital adjustment for temporary changes. Subsequent recoveries are also recorded in current operations up to the original cost of the investment.
- The beneficiary certificates arranged to invest in the Bank's stock are stated at net asset value of the fund calculated based on the prices of the invested stocks excluding the Bank's own stocks. The portion of the Bank's own stocks in the fund as of the balance sheet date is eliminated from the investments and is presented as capital adjustment.


## Premises and Equipment

Premises and equipment are recorded at cost, except for those revalued under the Asset Revaluation Law, which are stated at the revalued amounts (see Note 15). Depreciation is computed using the declining-balance method over the estimated useful lives of the related assets, except for buildings and leasehold improvements for which depreciation is computed using the straight-line method.
The estimated useful lives of premises and equipment are as follows:
Estimated U seful Lives

| Buildings | 40 years |
| :--- | ---: |
| Equipment | 4 years |
| Leasehold improvements | 5 years |

Routine maintenance and repairs are charged to current operations as incurred. Betterments and renewals enhancing the value or extending the useful lives of the facilities are capitalized.

## Intangible Assets

Intangible assets are recorded at cost and amortized over five years using the straight-line method.

## Foreclosed Assets

Foreclosed assets acquired through, or in lieu of, loan foreclosure are to be sold and are initially recorded at their fair value at the date of foreclosure. After foreclosure, the asset is carried at the lower of its carrying amount or fair value determined by its estimated public auction price.
Gains or losses on disposal of foreclosed assets on an installment payment basis are recognized as other income or expenses as incurred.

## Accrued Severance Benefits

Employees and executives with one year or more of service with the Bank are entitled to receive a lump-sum payment upon termination of their employment with the Bank,

# notes to non-consolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999 

based on their length of service and rate of pay at the time of termination. Accrued severance benefits of $\# 190,883$ million and \#208,516 million represent the amount which would be payable assuming all eligible employees and executives were to terminate their employment on December 31, 2000 and 1999, respectively.
The Bank paid additional severance benefits to early-retired employees in addition to normal severance benefits as required by the relevant laws and the Bank's retirement policy. No accrual is provided for future early retirements. The Bank's actual payment of severance benefits in 2000 and 1999, including \#19,892, \#3,484 of additional early retirement benefits, approximated \#71,741 million and \#124,617 respectively.
In accordance with the National Pension Act, the Bank deposits a portion of accrued severance benefits with the National Pension Fund presented as deduction from accrued severance benefits. The contributed deposit amount shall be refunded to employees and executives from the National Pension Fund on their retirement. In addition, the Bank has partially funded accrued severance benefits through group severance insurance plans. As of December 31, 2000 and 1999, the amounts funded under these insurance plans amount to \#151,956 million and \#182,734 million, respectively and are included in cash and due from banks in the accompanying non-consolidated balance sheets.

## Discounts on Debentures

Discounts on debentures, including debenture issuance costs, are amortized over the term of the debenture using the effective interest rate method. Such amortization is included in interest expenses. Debenture issuance costs carried over from previous years continue to be amortized using the straight-line method consistent with the prior years' method in accordance with the financial accounting standards.

## Present Value D iscounts

The difference between the nominal value and the present value of accounts receivable arising from installment sales of foreclosed assets is amortized using the effective interest rate method. Amortization of these discounts is included in other interest income.
Troubled loans restructured under work-out plans or other similar restructuring agreements are stated at present value, with the difference between the nominal amount and present value offset against the allowance for loan losses to the extent available. The remaining difference is recorded as current operating expense. Amortization of these discounts is included in other interest income.

## Discounts on Capital Stock

Discounts on capital stock arising from payment of stock issuance costs are reported as capital adjustments in shareholders' equity and amortized over three years by appropriations of retained earnings. However, due to accumulated deficits as of December 31, 2000 and 1999 there has been no amortization in 2000 and 1999.

## Income Taxes

Current income taxes payable comprise corporate income tax and tax surcharges payable for the year. In addition, deferred income taxes arising from temporary differences betw een amounts reported for financial accounting and income tax purpose are recognized for interperiod tax allocation purposes. The total income tax provision includes current tax expense under applicable tax regulations and the changes in the balance of deferred tax assets and liabilities. However, due to accumulated deficits and the uncertainty of realizing deferred income tax assets, the Bank has not recognized deferred income tax assets exceeding deferred income tax liabilities, except as incurred by certain overseas branches. Deferred tax assets and liabilities recorded by these branches are included in other assets and liabilities and corresponding income tax benefits and expenses are recorded as other income and expenses in the accompanying non-consolidated financial statements.
Tax credits are recognized as a reduction of income tax expense in the year they are incurred for tax purposes.

## Securities Bought or Sold under Agreements to Resell or Repurchase

Securities bought or sold under resale or repurchase agreements are accounted for as loans or borrowings, respectively. Related income and expenses are recorded as interest on loans and interest on borrowings, respectively.

## Translation of Foreign Currency Financial Statements and Foreign Currency Transactions

Foreign currency denominated assets and liabilities are translated into Korean Won at the basic rates in effect at the balance sheet date. Resulting exchange gains and losses are recognized currently and included in gains or losses on foreign exchange transactions.
The financial statements of overseas branches and offices are translated into Korean W on at the basic rates in effect at the balances sheet dates in accordance with the financial accounting standards.
The exchange rates used to translate U.S. Dollar into Korean Won at December 31, 2000 and 1999 are $\# 1,259.70: U S \$ 1$ and $\# 1,145.40: U S \$ 1$, respectively.

## Stock 0 ption

In accordance with financial accounting standards, compensation costs for stock options granted to employees and executives are recognized on the basis of fair value.
Under the fair value basis method, compensation costs for stock option plans are determined using an option-pricing model in which the Bank assumes no volatility of the underlying stock prices at grant dates and recognized as compensation expense equally over the vesting period.

## Derivative Financial Instruments

In accordance with the revised financial accounting standards in Korea effective January 1, 2000, derivative financial instruments ("derivatives") are carried at fair value. Unrealized gains or losses on derivatives for trading or fair value hedging purposes are recorded in current operations. Unrealized gains or losses on derivatives for cash flow hedging purposes are recorded in current operations for the portion of the hedge that is not effective. For the portions of cash flow hedges which are effective, unrealized gains or losses are accounted for in the capital adjustment account and recorded in operations in the period when underlying transactions have effect on operations. The adoption of this revised accounting standard for derivative financial instruments, including cumulative effects of retroactive application, were to increase net income for the year ended December 31, 2000 and decrease accumulated deficits as of January 1, 2000 by $\# 6,433$ million and $\# 2,816$ million, respectively.

## Trust Fees and Compensation to the Trust Accounts

The Bank receives trust fees, ranging from $0.2 \%$ to $2.0 \%$ of the trust's principal, from the trust accounts as compensation for its management of trust assets and operations. The Bank is also entitled to receive special trust fees from certain trust accounts with a guaranteed minimum rates of return in accordance with the relevant laws and regulations applicable to trust operations.
The Bank compensates for losses incurred in certain trust accounts with minimum return guarantees. Such compensation amounting to \#147,693 million and \#225,865 million in 2000 and 1999, respectively, is accounted for as compensation for trust accounts.

## notes to non-consolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999

The cumulative effect of retroactive application of revised financial accounting standards for troubled loans restructured under work-out plan or other similar restructuring agreements of the trust accounts of the Bank amounting to \#15,152 million were charged to accumulated deficits of the banking accounts of the Bank as of January 1, 2000.

## Earnings Per Share

Basic eamings per share are computed using the weighted average number of common shares outstanding during the year. Diluted earnings per share are based on an increased number of shares that would be outstanding assuming conversion of potentially dilative securities as show $n$ in Note 22.

## Merchant Banking O perations

As permitted by the Restructuring of Financial Insitutions Act, the Bank may continue its merchant banking operations, including leasing business, until the existing contracts acquired from KIMB upon merger are terminated. Significant accounting policies applied to the Bank's merchant banking operations are summarized as follows:

- Revenue Recognition on Discounted Notes

Interest income on discounted notes is accrued over the term of the notes. Income from the sale of discounted notes is recognized at the date of sale based on the difference between the purchase and sales prices of the notes, adjusted for interest earned during the holding period.

- Cash Management Accounts ("CM A")

The Bank recognizes interest income from CMA investments and interest expense from CMA deposits as other income and other expenses, respectively.

- Lease Transactions

The Bank accounts for lease transactions as operating or financing leases, depending upon the terms of the lease contracts. In general, non-cancelable leases are recognized as financing leases when ownership transfers at expiration of the lease term, when a bargain purchase option exists, or when the lease term exceeds the esimated economic life of the related asset.
Under the financing lease method, aggregate lease rentals are recorded as financing leases receivable, net of unearned interest, based on the excess of rental revenue over the cost of the related assets. Uneamed interest is recognized as interest income on financing leases using the effective interest method over the lease term.
O perating lease equipment are stated at cost and depreciated over the lease term. O perating lease income is recognized as operating income on an accrual basis over the lease term.
The Bank capitalized interest costs on debt borrow ed to finance the purchase of lease assets as part of the cost of such assets. In 2000, there has been no interest cost capitalized and interest costs capitalized in 1999 amount to \#94 million.
The Bank accrues estimated losses from future sales of operating lease properties. Provision for such unrealized losses recognized in 2000 and 1999 amounts to \#2,351 million and \#1,963 million, respectively.
Foreign currency translation gains or losses incurred from foreign currency borrowings used to finance purchases of operating lease equipment have been deferred and amortized over the period that related lease rental revenues are recognized. Foreign currency translation losses incurred and deferred in 2000 approximate \#10,190 million and foreign curency translation gains incurred and deferred in 1999 approximate \#6,847 million.

- Reclassification of 1999 Amount

Certain amounts in 1999 financial statements have been reclassified to conform to the 2000 presentation. These reclassification have had no effect on previously reported net income or shareholders' equity.

## 3. U nited States Dollar Amounts:

The Bank operates primarily in Korean W on and its official accounting records are maintained in Korean W on. The U.S. Dollar amounts are provided herein as supplementary information solely for the convenience of the reader. The 2000 Korean Won amounts are expressed in U.S. Dollars at the rate \#1,259.70: US $\$ 1$, the rate in effect on December 31, 2000. This presentation is not in accordance with accounting principles generally accepted in either Korea or the United States, and should not be construed as a representation that the Won amounts shown could be converted, realized or setted in U.S. Dollars at this rate.
The 1999 U.S. Dollar amounts, which were previously expressed at $\# 1,145.40: U \$ \$ 1$, the rate prevailing on December 31,1999 , have been restated to reflect the exchange rate in effect on December 31, 2000.

## 4. Cash and Due from Banks:

Cash and due from banks in Won at December 31, 2000 and 1999 are as follows:

|  | Annual interest rate (\%) | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000.12. 31 | 2000 |  | 1999 |  |
| Cash on hand |  | \# | 1,282,903 | \# | 1,321,763 |
| Deposits with the Bank of Korea (reserve deposit) | - |  | 679,412 |  | 614,230 |
| Deposits with other banks | 0\% $\sim 8.1 \%$ |  | 29,908 |  | 868,432 |
| Deposits with other financial institutions | 0\% ~10.04\% (*) |  | 1,672,055 |  | 182,734 |
|  |  | \# | 3,664,278 | \# | 2,987,159 |

(*) $\# 1,085,604$ million of deposits with other banks are due from trust accounts. The interest rate is determined by prior month's call rate $+1 \%$ for the deposits of $\$ 500,000$ million and under, and 90 day maturity $C D$ rate for the deposits over $\# 500,000$ million

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

Cash and due from banks in foreign currencies at December 31, 2000 and 1999 are as follows:
Annual interest rate (\%)
In Millions

|  | 2000.12. 31 | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash on hand | - | \# | 139,481 | \# | 153,370 |
| Deposits with the Bank of Korea |  |  |  |  |  |
| Reserve deposit | - |  | 282,046 |  | 276,649 |
| 0 ther |  |  |  |  | 475,833 |
| Deposits with other Banks | 1.25\% $7.8 \%$ |  | 52,286 |  | 1,261,249 |
| Deposits w ith overseas financial institutions | (*) |  | 1,026,537 |  | 40,895 |
|  |  | \# | 1,500,350 | \# | 2,207,996 |

(*) Time deposits: $1.25 \% \sim 7.8 \%$
Other deposits: Under 5\%
Deposits with other bank in foreign currency:
(USD: Federal Fund rate - 0.5\%, 0 ther currencies: $0.05 \% \sim 7 \%$ )
Deposits with the Bank of Korea (reserve deposits) represent reserves the Bank is required to maintain for the payment of deposits in accordance with the Banking Act and the Bank of Korea Act. As of December 31, 2000 and 1999, foreign currency deposits with the Bank of Korea and other banks deposited in the course of transactions of derivative financial instruments amount to \#152 million and \#91,789 million, respectively, and won currency deposits with KorAm bank and other banks deposited related to assetbacked securitization and derivative financial instruments amount to $\# 15,181$ million and $\# 16,950$ million, respectively. Accordingly, the withdrawal of these deposits is restricted. As of December 31, 2000 and 1999, time deposits with other financial institutions of \#151,956 million and \#182,734 million, respectively, represent group severance deposits deposited under the group severance insurance plan, whose withdrawal is restricted to the actual payment purpose of severance benefits (see Note 2).
The scheduled maturities of due from banks as of December 31, 2000 are as foll ows:

In Millions

|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due from banks in W on | \# | 1,478,600 | \# | - | \# | 902,775 | \# | 2,381,375 |
| Due from Banks in foreign currencies |  | 956,300 |  | 66,700 |  | 337,869 |  | 1,360,869 |
|  | \# | 2,434,900 | \# | 66,700 | \# | 1,240,644 | \# | 3,742,244 |

## 5. Securities:

Securities at December 31, 2000 and 1999 are asfollows:
In Millions

|  | Debt securities |  |  |  | Equity securities |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| Trading securities | \# | 1,542,907 | \# | 2,030,843 | \# | - | \# | - |
| Investment securities: |  |  |  |  |  |  |  |  |
| Available for sale |  | 5,980,589 |  | 6,234,575 |  | 305,861 |  | 1,035,201 |
| Held-to-maturity |  | 933,518 |  | 1,144,243 |  |  |  |  |
| Investment in subsidiaries |  |  |  |  |  | 788,077 |  | 701,062 |
|  |  | 6,914,107 |  | 7,378,818 |  | 1,093,938 |  | 1,736,263 |
|  | \# | 8,457,014 | \# | 9,409,661 | \# | 1,093,938 | \# | 1,736,263 |

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

Investments in Debt Securities
Investments in debt securities at December 31, 2000 and 1999 are as follows:

|  | Annual Interest Rate (\%) | In Millions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 |  |  |  | 1999 |  |  |  |
|  | 2000.12.31 | Nominal amount | Acquisition cost | Adjusted acquisition cost | $\begin{gathered} \text { Fair } \\ \text { Value (*) } \end{gathered}$ | Nominal amount | Acquisition cost | Adjusted acquisition cost | $\begin{aligned} & \text { Fair } \\ & \text { value ( }{ }^{*} \text { ) } \end{aligned}$ |
| Trading securities: |  |  |  |  |  |  |  |  |  |
| Monetary stabilization bonds | 5.0~11.0 | \# 79,469 | \# 79,745 | \# 79,758 | \# 79,890 | \# 1,210,000 | \# 1,169,505 | \# 1,170,848 | \# 1,163,202 |
| Bonds issued by the |  |  |  |  |  |  |  |  | 467,127 |
| Bonds issued by |  |  |  |  |  |  |  |  |  |
| corporations | $3.0 \sim 21.0$ | 734,065 | 762,189 | 762,514 | 755,984 | 122,500 | 123,572 | 123,222 | 127,364 |
| Beneficiary certificates Bonds denominated in foreign currencies |  | 518,887 | 518,887 | 518,887 | 540,635 | 248,053 | 248,053 | 248,053 | 248,053 |
|  | 8.75 | 5,038 | 5,151 | 5,244 | 5,234 | 25,199 | 25,338 | 22,207 | 25,097 |
|  |  | 1,501,877 | 1,526,394 | 1,526,930 | 1,542,907 | 2,076,269 | 2,045,077 | 2,042,374 | 2,030,843 |
| Investment securities: |  |  |  |  |  |  |  |  |  |
| Monetary stabilization bonds | 5.0~11.0 | 1,353,400 | 1,275,827 | 1,276,476 | 1,280,494 | 3,230,400 | 3,164,883 | 3,163,352 | 3,147,176 |
| Bonds issued by the |  |  |  |  |  |  |  |  |  |
| Bonds guaranteed by the government | $5.0 \sim 21.0$ | 1,876,518 | 1,914,383 | 1,912,350 | 1,914,603 | 701,088 | 700,129 | 700,668 | 702,730 |
| Bonds issued by |  |  |  |  |  |  |  |  |  |
| corporations | 3.0~21.0 | 2,255,879 | 2,254,508 | 2,254,336 | 2,251,871 | 1,127,949 | 1,113,739 | 1,114,025 | 1,110,697 |
| Beneficiary certificates | - | 5,346 | 5,346 | 5,346 | 9,163 | 167,773 | 168,680 | 168,680 | 171,555 |
| 0 ther securities |  | 56,615 | 56,615 | 56,615 | 56,615 | 84,291 | 83,974 | 83,974 | 72,141 |
| Bonds denominated in |  |  |  |  |  |  |  |  |  |
| foreign currencies | 0.0~12.75 | 561,865 | 511,015 | 512,635 | 433,254 | 1,428,524 | 1,395,603 | 1,367,016 | 1,306,574 |
| Off-shore debt securities | 6.58~10.78 | 52,929 | 49,423 | 49,737 | 38,553 | 275,847 | 219,973 | 217,273 | 86,628 |
|  |  | 7,125,146 | 6,988,341 | 6,995,557 | 6,914,107 | 7,872,808 | 7,652,601 | 7,624,252 | 7,378,818 |
|  |  | \# 8,627,023 | \# 8,514,735 | \# 8,522,487 | \# 8,457,014 | \# 9,949,077 | \# 9,697,678 | \# 9,666,626 | \# 9,409,661 |

${ }^{*}$ ) Investment debt securities held to maturity amounting to $\# 933,518$ million and $1,144,243$ million at December 31, 2000 and 1999 are carried at adjusted acquisition costs .
The scheduled maturities of debt securities at December 31, 2000 are as follows:
In Millions

|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| M onetary stabilization bonds | \# | 1,044,753 | \# | 315,631 | \# |  | \# | 1,360,384 |
| Bonds issued by the govemment |  | 135,874 |  | 549,646 |  | 405,198 |  | 1,090,718 |
| Bonds guaranteed by the government |  | 2,265,595 |  | 26,536 |  | 220,418 |  | 2,512,549 |
| Bonds issued by corporations |  | 989,537 |  | 1,324,912 |  | 95,461 |  | 2,409,910 |
| Beneficiary certificates |  | 4,041 |  | 545,757 |  |  |  | 549,798 |
| 0 ther securities |  |  |  | 56,615 |  |  |  | 56,615 |
| Bonds denominated in foreign |  |  |  |  |  |  |  |  |
| currencies |  | 82,757 |  | 48,717 |  | 307,013 |  | 438,487 |
| Off-shore debt securities |  | 30,413 |  |  |  | 8,140 |  | 38,553 |
|  | \# | 4,552,970 | \# | 2,867,814 | \# | 1,036,230 | \# | 8,457,014 |

Debt securities in foreign currencies, classified by country, as of December 31, 2000 are as follows:

| Countries | In Thousands (*) |  | In Millions |  | Ratio (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S.A. | US\$ | 51,328 | \# | 64,658 | 13.5\% |
| Korea |  | 270,626 |  | 340,908 | 71.5\% |
| Philippines |  | 24,179 |  | 30,458 | 6.4\% |
| Other |  | 32,561 |  | 41,017 | 8.6\% |
|  | US\$ | 378,694 | \# | 477,041 | 100.0\% |

${ }^{(*)}$ Foreign currencies, except for U.S. dollars, are converted into equivalent U.S. dollar amounts using the exchange rate prevailing on December 31, 2000.

## Guarantee Deposits for Trust Operations

The Bank is required to annually deposit an amount with bank regulators equal to $0.05 \%$ of its capital stock until such deposit equals $10 \%$ of its capital stock as a security deposit to continue its trust operations in accordance with the relevant Trust Act applicable in the Republic of Korea. The outstanding book value (face value) of debt securities provided as security deposits at December 31, 2000 and 1999 are $\# 7,999$ million ( $\# 10,642$ million) and $\# 1,613$ million ( $\# 4,300$ million), respectively.

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## Investments in Equity Securities

Investments in equity securities at December 31, 2000 and 1999 are as follows:

${ }^{(*)}$ The cost method was applied since the subsidiaries are in the process of sales or liquidation and accordingly, the Bank's control is temporary.
As of December 31, 2000 details of investments in subsidiaries accounted for using the equity method are as follows:
Increase (decrease)
in equity of equity method investees

|  | Acquisition Cost |  | Beginning balance under equity method |  | Acquisition (Disposition) |  | Translation adjustment |  | Equity in earnings |  | Accumulated deficit |  | Capital adjustment |  | Book value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PUB | \# | 57,270 | \# | 64,648 | \# | $(21,886)$ | \# | 6,453 | \# | 9,569 | \# | $(16,359)$ | + | 17,704 |  | 60,129 |
| KAF |  | 54,775 |  | - |  |  |  |  |  | - |  |  |  | - |  |  |
| KEBOC |  | 26,322 |  | 24,356 |  | - |  | 1,613 |  | 3,680 |  | - |  | - |  | 29,649 |
| KEBA |  | 28,346 |  | 12,689 |  | - |  | (721) |  | 2,224 |  | 1,407 |  | $(1,407)$ |  | 14,192 |
| KEBI |  | 50,001 |  | 33,070 |  | - |  | 518 |  | 459 |  | - |  | - |  | 34,047 |
| KEBD A.G. |  | 20,589 |  | 26,173 |  | (13) |  | 834 |  | 1,672 |  | (14) |  | - |  | 28,652 |
| KEBD |  | 16,453 |  | 33,651 |  | $(10,014)$ |  | $(6,342)$ |  | 10,143 |  | $(3,338)$ |  | 3,338 |  | 27,438 |
| KEB Ire |  | 3,436 |  | 5,399 |  | - |  | 539 |  | 614 |  | - |  | - |  | 6,552 |
| KEBB |  | 11,290 |  | 12,449 |  | - |  | 301 |  | 163 |  | - |  | - |  | 12,913 |
| KEBCS |  | 87,975 |  | 143,250 |  | $(2,349)$ |  | - |  | 56,368 |  | $(18,015)$ |  | 21,094 |  | 200,348 |
| KEBLS |  | 12,000 |  | 8,450 |  |  |  |  |  | 56,610 |  | 451 |  | $(1,830)$ |  | 63,681 |
| KEBIT |  | 13,800 |  | 20,097 |  | - |  |  |  | (382) |  | $(2,555)$ |  | - |  | 17,160 |
| KEBFC |  | 10,000 |  | 9,280 |  | 5,000 |  | - |  | (521) |  | 207 |  | (200) |  | 13,766 |
| Korea Heavy Industry Co., Ltd. |  | 82,000 |  | 271,683 |  | $(1,640)$ |  | 887 |  | 4,758 |  | $(3,213)$ |  | $(1,010)$ |  | 270,578 |
| CFEB |  | 8,281 |  | 8,891 |  | (30,01) |  | 887 |  | 63 |  | $(1,999)$ |  | - |  | 7,842 |
|  | \# | 482,538 | \# | 674,086 | \# | $(30,901)$ | \# | 4,081 | \# | 145,420 | \# | $(43,428)$ | \# | 37,689 | \# | 786,947 |

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## Other Information

Securities denominated in foreign currencies at December 31, 2000 and 1999 are as follows:

|  |  | 2000 |  |  | 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Currency | In Thousands | In Millions |  | In Thousands | In Millions |  |
| Government Bond | USD | 84,517 | \# | 106,466 | 771,845 | \# | 884,072 |
|  | HKD | 46,624 |  | 7,530 | 49,768 |  | 7,335 |
|  | SGD | 5,477 |  | 3,973 | 5,493 |  | 3,785 |
|  | (*) | 2,201 |  | 2,773 | 803 |  | 920 |
|  |  | 120,742 |  |  |  | 896,112 |  |
| Debentures issued by |  |  |  |  |  |  |  |
| Bonds issued by |  |  |  |  |  |  |  |
| corporations | USD | 98,944 |  | 124,640 | 264,384 |  | 302,893 |
|  | CHF | 4,097 |  | 3,196 | 16,120 |  | 11,569 |
|  | (*) | 43 |  | 55 | 3,663 |  | 4,196 |
|  |  |  | 127,891 |  |  |  | 318,658 |
| Equity securities | USD | 7,417 |  | 9,343 | 7,417 |  | 8,495 |
|  | JPY | 50,000 |  | 551 | 50,000 |  | 562 |
|  |  | 9,894 |  |  | 9,057 |  |  |
| Investments in subsidiaries | (*) | 176,665 |  | 222,545 | 199,937 |  | 229,008 |
|  |  |  | \# | 709,480 |  | \# | 1,656,364 |

(*) Securities denominated in other foreign currencies are presented at equivalent U.S. dollar amounts.
At December 31, 2000, the Bank provided debt securities amounting to \#2,566,615 million as collateral for borrowings from the Bank of Korea (see Note 10) and has total debt securities amounting to $\# 2,766,300$ million available for re-discount in connection with the Bank's borrowings from the Bank of Korea. Securities denominated in foreign currencies amounting to $\# 5,039$ million were deposited in connection with agreements of derivative financial instruments and accordingly, the withdrawals of such securities are restricted.

## 6. Loans:

Loans at December 31, 2000 and 1999 are as follows:


Interest rates on the above loans are normally prime rates or effective market rates plus spreads of up to $5.0 \%$, as determined based on the types and terms of loans. Most loans bear either floating interest rates or fixed rates which are subject to subsequent change as prime rates fluctuate.

## Loans to Other Financial Institutions

Loans to other financial institutions at December 31, 2000 are as follows:

|  | In Millions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banks |  |  Foreign <br> Financial Financial <br> Institutions  |  |  |  | Total |  |
| Loans in W on | \# | 143,668 | \# | 9,308 | \# | - | \# | 152,976 |
| Loans in foreign currencies |  | - |  | - |  | 138,602 |  | 138,602 |
| Call loans |  | 208,817 |  | 251,940 |  | 1,426,586 |  | 1,887,343 |
| 2000 | \# | 352,485 | \# | 261,248 | \# | 1,565,188 | \# | 2,178,921 |
| 1999 | \# | 213,668 | \# | 2,434,731 | \# | 217,196 | \# | 2,865,595 |

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## Foreign Currency Loans By Nationality

At December 31, 2000 and 1999, the Bank's loans denominated in foreign currencies classified by nationality of borrowers are as follows:

|  | 2000 |  |  |  |  | 1999 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Thousands |  | In Millions |  | Ratio(\%) | In Thousands |  | In Millions |  | Ratio(\%) |
| Korea | US\$ | 4,012,588 | \# | 5,054,657 | 83.4 | US\$ | 5,354,782 | \# | 6,133,367 | 87.5 |
| Japan |  | 485,681 |  | 611,812 | 10.1 |  | 306,101 |  | 350,608 | 5.0 |
| Russia |  | 110,000 |  | 138,567 | 2.3 |  | 125,390 |  | 143,622 | 2.1 |
| Indonesia |  | 16,060 |  | 20,231 | 0.3 |  | 123,342 |  | 141,276 | 2.0 |
| Other |  | 186,578 |  | 235,032 | 3.9 |  | 210,048 |  | 240,589 | 3.4 |
|  | US\$ | 4,810,907 | \# | 6,060,299 | 100.0 | US\$ | 6,119,663 | \# | 7,009,462 | 100.0 |

## Loans By Industry

At December 31, 2000 and 1999, the Bank's loans denominated in Korean W on, including trade bills discounted and corporate bills discounted(a portion of bills discounted), loans denominated in foreign currencies of domestic branches, classified by industry, are as follows:

|  | 2000 |  |  | 1999 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | In M illions |  | Ratio (\%) | In M illions |  | Ratio (\%) |
| M anufacturing | \# | 6,709,534 | 38.4 | \# | 6,355,304 | 42.2 |
| Financial and insurance |  | 1,576,726 | 9.0 |  | 1,296,299 | 8.6 |
| Telecommunication |  | 93,677 | 0.5 |  | 1,276,684 | 8.5 |
| Wholesale and retails/service |  | 2,131,811 | 12.2 |  | 1,474,686 | 9.8 |
| Construction |  | 997,739 | 5.7 |  | 687,085 | 4.5 |
| Individuals and households |  | 3,675,167 | 21.0 |  | 2,682,531 | 17.8 |
| Other |  | 2,295,283 | 13.2 |  | 1,294,069 | 8.6 |
|  |  | 17,479,937 | 100.0 |  | 15,066,658 | 100.0 |
| Loans of overseas branches |  | 2,966,874 |  |  | 3,491,867 |  |
|  | \# | 20,446,811 |  | \# | 18,558,525 |  |

## Loan Classification

The credit risk classification for loans and all owance for losses at December 31, 2000 are as follows:
In Million(*)

(*) These balances represent loan amount after deduction of present value discounts.
${ }^{* *}$ ) Including trade bills discounted and corporate bills discounted
(***) Including local L/C bills bought and exporting bills bought
(****) Comprising Due from Banks, suspense receivables, non-performing asset management fund

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## Maturity Information

The scheduled repayments of loans at December 31, 2000 are as follows:

|  | In Millions |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | W on currency loans <br> (*) |  | Foreign currency loans |  | Total |  |
| Due in one year or less | \# | 10,469,300 | \# | 2,183,800 | \# | 12,653,100 |
| Due from one to three years |  | 1,366,300 |  | 797,500 |  | 2,163,800 |
| Due atter three years |  | 2,550,912 |  | 3,078,999 |  | 5,692,911 |
|  | \# | 14,386,512 | \# | 6,060,299 | \# | 20,446,811 |

(*) Including trade bills discounted and corporate bills discounted

## Allowances for Loan Losses

An analysis of the change in allowances for loan losses for the year ended December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Bal ance at January 1 | \# | 1,929,200 | \# | 671,878 |
| Provision for loan losses |  | 1,157,536 |  | 1,625,215 |
| Reversal of allowance |  | $(57,891)$ |  | $(29,998)$ |
| Loans charged off |  | $(1,739,794)$ |  | $(327,087)$ |
| Transfer from repurchase of loan from KAMCO and others |  | 247,166 |  | $(8,611)$ |
| Translation adjustments |  | 86,883 |  | $(2,197)$ |
|  |  | $(306,100)$ |  | 1,257,322 |
| Balance at December 31 | \# | 1,623,100 | \# | 1,929,200 |

Ratios of allowance for loan losses to total loans for the years ended December 31, 2000, 1999 and 1998 are $6.0 \%, 8.1 \%$ and $3.3 \%$, respectively.
At December 31, 2000 and 1999, the Bank's loans of which the balance had been already charged off but the Bank's legal claim rights against borrowers or guarantors have not expired amount to \#2,160,626 million and \#1,016,792 million, respectively.

## Restructured Loans

The Bank recognized losses on troubled loans restructured under work out plans or other similar rescheduling agreements if the total discounted future cash receipt specified by the modified terms of rescheduled loans are less than the nominal amount of those loans. For purposes of this calculation for the year ended December 31, 2000, \#108,861 million of loans subject to be converted into equity security are recorded at fair value at the detemination date of rescheduling plans. The present value of total future cash receipts under the restructuring plans which have been decided by December 31,2000 , discounted using interest rates of $8.5 \%$ to $9.75 \%$, are \#220,129 million less than their nominal value of \#1,183,949 million. Amorization of these discounts of \#39,632 million in 2000 are included in other interest income.
The changes in present value discount of the Bank's restructured loans in 2000 are as follows:

|  | In Millions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Beginning balance |  | Addition |  | Deduction(*) |  | $\begin{gathered} \text { December 31, } \\ 2000 \end{gathered}$ |  |
| Loans restructured under work-out plan | \# | 117,349 | \# | 41,615 | \# | 49,967 | \# | 108,997 |
| Loans restructured under other similar rescheduling agreements |  | 5,625 |  | 29,250 |  | 11,747 |  | 23,128 |
| Loans in industry rationalization policy |  | 304,325 |  | - |  | 216,321 |  | 88,004 |
|  | \# | 427,299 | \# | 70,865 | \# | 278,035 | \# | 220,129 |

${ }^{(*)}$ The deduction is comprised of amortization in 2000 amounting to $\# 39,632$ million and reversal amounting to 238,403 million resulted from charge off and sales of loans.

## Other Information

The Bank recognized gains and losses on loan sales amounting to \#19,989 million and \#34million, respectively, for the year ended December 31, 2000, and \#151,897 million of gains for the year ended December 31, 1999 in connection with prior years' non-performing loan sales to Korea Asset Management Corporation ("KAMCO"), The sales prices of which are adjusted according to the results of actual subsequent collection of those loans (see Notes 18 and 19).
The Bank provides housing loans bearing interest at a rate of $1.0 \%$ per annum below \#20 million and $9.75 \%$ per annum over 20 million to directors and employees, up to maximum of \#50 million per person. The outstanding balance of housing loans receivable as of December 31,2000 and 1999 amounts to $\# 101,390$ million and \#13,262 million respectively.

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 7. Premises and Equipment

Premises and equipment at December 31, 2000 and 1999 are as follows:
In Millions

|  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: |
| Buildings | \# | 414,039 | \# | 374,849 |
| O ffice facilities held on lease |  | 32,238 |  | 29,350 |
| Equipment |  | 294,026 |  | 282,644 |
| Foreclosed assets |  | 9,117 |  | 10,267 |
| Less: Accumulated depreciation or allowance |  | $\begin{array}{r} 749,420 \\ (374,068) \end{array}$ |  | $\begin{array}{r} 697,110 \\ (353,392) \end{array}$ |
|  |  | 375,352 |  | 343,718 |
| Construction in progress |  | 2,842 |  | 43,110 |
| Land |  | 375,092 |  | 381,403 |
| Intangible assets |  | 14,651 |  | 9,350 |
|  | \# | 767,937 | \# | 777,581 |

At December 31, 2000 and 1999, the value of the Bank's domestic lands as determined by the tax authorities for property tax assessment purpose amounts to \#390,869 million and \#390,017 million, respectively.
At December 31, 2000, a substantial portion of the Bank's buildings, equipment and foreclosed assets are insured against fire and other casualty losses. The Bank maintains insurance coverage for cars and vehicles against accident losses and liabilities. Leasehold improvements are also insured for thet and casualty losses.

## 8. Other Assets:

Other assets at December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| M erchant banking assets | \# | 1,446,176 | \# | 1,422,892 |
| Guarantee deposits |  | 385,769 |  | 380,473 |
| Accounts receivable |  | 1,234,749 |  | 137,564 |
| Prepaid expenses |  | 204,788 |  | 176,979 |
| Adjustments related to derivatives |  | - |  | 20,815 |
| Suspense receivable |  | 34,654 |  | 26,214 |
| Domestic exchange settement |  | 330,397 |  | 292,155 |
| Loans to trust accounts |  | 163,100 |  | 163,100 |
| Deferred tax assets |  | 3,329 |  | 13,745 |
| 0 ther |  | 200,855 |  | 44,862 |
|  | \# | 4,003,817 | \# | 2,678,799 |

Merchant banking assets at December 31, 2000 and 1999 comprise the following:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| N otes discounted | \# | 576,560 | \# | 385,978 |
| CMA assets |  | 171,520 |  | 154,998 |
| Beneficiary certificates |  | 9,599 |  | 47,380 |
| 0 perating lease equipment, net |  | 69,020 |  | 95,167 |
| Financing leases receivable |  | 582,963 |  | 728,294 |
| 0 thers |  | 73,314 |  | 79,175 |
| Less: Allowance for loan losses |  | $(36,800)$ |  | $(68,100)$ |
|  | \# | 1,446,176 | \# | 1,422,892 |

## notes to non-consolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999

Notes Discounted
The merchant banking division of the Bank provides discounting of short-term notes and trade bills receivable maturing in 1 year or less. Notes and trade bills discounted and held at December 31, 2000 and 1999 comprise the foll owing:


The outstanding balance of notes discounted and sold without recourse is \#3,284,189 million and \#35,000 million at December 31, 2000 and 1999, respectively.

## Cash Management Accounts

Cash management accounts ("CMA") comprise customers' deposits maturing in 180 days or less which are invested in securities approximating the value of such deposits. The income from the investments, less management fees, is distributed to the accounts on the contract maturity date. If the deposit is withdrawn before maturity, distribution is based on a rate computed daily. CMA assets at December 31, 2000 and 1999 comprise the following:

|  | In Millions |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  |  |  |  |  |
| Notes discounted | $\#$ | $\mathbf{2 0 0 0}$ |  |  |
| Securities eligible for open market operation | 108,505 | $\#$ | 115,684 |  |
| Other securities | 49,723 | 13,509 |  |  |
|  | 13,292 | 25,805 |  |  |

## Beneficiary Certificates

Under authorization by the Ministry of Finance and Economy, the merchant banking division of the Bank establishes and manages debt security investment trusts. The assets of these trusts, comprising primarily guaranteed corporate, government and public bonds, are deposited under trust deeds with Seoul Bank who is acting as trustee. As of December 31, 2000, the merchant banking division of the Bank operates various kinds of funds such as money market fund, shor-term and long-tem debt security trusts, instal Iment type trusts, low tax trusts, long-term benefit trusts, separate tax trusts, tax exempt trusts and other types of trusts.
The merchant banking division of the Bank issues beneficiary certificates ("BCs") representing shares in the trusts. The BC are sold at daily trade prices, determined based on the value of the net assets held by the trusts every day. The merchant banking division of the Bank has undertaken to repurchase, at the daily trade price, all BCS sold, when requested by the beneficiaries. The $B C s$ recorded on the balance sheet represent the shares unsold or repurchased by the Bank. Total $B C s$ issued and outstanding at December 31,2000 and 1999 are 10,504 million shares and 47,604 million shares, respectively.

## Operating Lease Equipment

The merchant banking division of the Bank purchases equipment to be leased for periods ranging from three to fifteen years. Lease contracts include the following general provisions:

- Leases are non-cancelable.
- In the event of early termination by the lessee, predetermined liquidation losses are assessed to the lessee.
- The lessee has the option to return the equipment to the merchant banking division of the Bank at the end of the lease term or to renew the lease contract on the basis of a predetermined price at a stated percentage of the original cost.
- The merchant banking division of the Bank is beneficiary of insurance policies.
- Interest rates applied in the computation of quarterly or monthly minimum lease payments is based on actual financing costs plus fixed margins as stated in the lease contract.
- In certain lease agreements, payment of the rentals and potential liquidation losses are partly covered by collateral, amounting up to $5 \%$ of acquisition costs of lease assets, in the form of lease contract guarantee deposits from the lessees or guarantees from other Korean financial institutions or the Korean Fidelity and Surety Insurance Company.


## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

Equipment held for lease at December 31, 2000 and 1999 is as follows:


The estimated future rentals to be received on the operating leases as of December 31,2000 are as follows:
In Millions

(*) Future rentals of $\$ 132,644$ million denominated in foreign currencies are equivalent to $U S \$ 105,299$ thousand.

## Financing Leases Receivable

The estimated future minimum lease payments in aggregate to be received on financing leases as of December 31,2000 are as follows:

| For the year |  |
| :--- | ---: |
| ending December 31 | In Millions |
| 2001 | 185,916 |
| 2002 | 177,106 |
| 2003 | 157,806 |
| 2004 | 128,779 |
| 2005 | 35,237 |
| 2006 and thereafter | 23,877 |
| Total minimum lease payments to be received | 708,721 |
| Less: Unearned interest income | $(125,758)$ |
| Net financing leases receivable | $\mathbf{5 8 2 , 9 6 3}$ |

As of December 31, 2000, US\$ 459,015 thousand (equivalent to $\# 578,221$ million) of net financing leases receivable are denominated in foreign currencies.

## Credit Risk Classification and Related Allowance for Loan Losses

The credit risk classification and allowance for loan losses of the accounts in the merchant banking division of the Bank as of December 31, 2000 and 1999 are as follows: In Million(*)


[^3]
## notes to non-consolidated FINANCIAL STATEMENTS

9. Deposits:

Deposits at December 31, 2000 and 1999 are as follows:


## Deposits from Other Financial Institutions

Deposits from other financial institutions at December 31, 2000 and 1999 are as follows:

(*) Deposits in foreign currencies from banks represent deposits by the Bank of Korea.

## Maturity Information

The scheduled maturities of deposits at December 31, 2000 are as follows:


## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 10. Borrowings:

Borrow ings at December 31, 2000 and 1999 are as follows:


## Subordinated borrowings

Subordinated borrowings at December 31, 2000 and 1999 are asfollows:

|  | Annual <br> Interest Rate (\%) |  |  |  |
| :--- | :--- | :--- | :--- | :--- |

Subordinated borrowings have redemption periods of three to eight years and are due in lump sum at maturity.
Maturity Information
The scheduled maturities of borrowings at December 31, 2000 are as follows:

|  | In Millions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| Borrowings in Won | \# | 719,500 | \# | 308,100 | \# | 634,232 | \# | 1,661,832 |
| Borrowings in foreign currencies |  | 2,822,230 |  | 326,600 |  | 66,006 |  | 3,214,836 |
|  | \# | 3,541,730 | \# | 634,700 | \# | 700,238 | \# | 4,876,668 |

## Other Information

At December 31, 2000, in the normal course of funding activities the Bank provided $\# 2,566,615$ million of securities as collateral for borrowings from the Bank of Korea and other financial institutions (see Note 5 ).

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 11. Debentures:

Debentures at December 31, 2000 and 1999 are as follows:

|  | Annual <br> Interest Rate (\%) |  |  |
| :--- | :---: | :---: | :---: |
|  | 2000.12 .31 |  | In Millions |

${ }^{\text {(*) }}$ Interest rates on these debentures are floating based on the market rates at the time of payment.

## Subordinated Debentures

Subordinated debentures at December 31, 2000 and 1999 are as follows:

|  | Annual <br> Interest Rate (\%) |  |  |
| :--- | :---: | :---: | :---: |

(*) Interest rates on these debentures are floating based on the market rates at the time of payment.

## Subordinated Convertible Debentures

Subordinated convertible debentures at December 31, 2000 and 1999 are as foll ows:

|  | Periods of debentures | Annual Interest Rate(\%) | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2000 |  | 1999 |  |
| Subordinated convertible debentures ( No .4 ) | $\begin{gathered} \text { 1999. } 12.6 \\ \sim 2009.12 .6 \end{gathered}$ | 4.0 | \# | 100,000 | \# | 100,000 |
| Subordinated convertible | 1999. 12.27 |  |  |  |  |  |
| debentures ( N 0.5 ) | ~2009.12.27 | 4.0 |  | 100,000 |  | 100,000 |
|  |  |  | \# | 200,000 | \# | 200,000 |

The above fouth and fifth subordinated convertible debentures are convertible from 3 months after the date of issuance through 0 ctober 31,2004 and November 20, 2004, respectively, into common shares at a conversion price of $\# 10,000$ per share of common stock, as adjusted for the 2:1 capital reduction in 2000. The debentures are redeemable at the option of the Bank with the approval of the chairman of Financial Supervisory Service ("FSS") on December 6, 2004 (fourth series) and December 27, 2004

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999
(fifth series) at $150.82 \%$ of their principal amounts. If such options were not exercised by the Bank, $50.82 \%$ of the principal will be paid on December 6,2004 and December 27,2004 , respectively and the remaining principal will be paid ten years from the issue date.

## Repayment Schedules

The scheduled maturites of debentures at D ecember 31, 2000 are as follows:

|  | In Millions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| Debentures in W on | \# | 44,053 | \# | 506,255 | \# | 449,300 | \# | 999,608 |
| Debentures in foreign currencies |  | 337,000 |  | 278,800 |  | 509,570 |  | 1,125,370 |
|  | \# | 381,053 | \# | 785,055 | \# | 958,870 | \# | 2,124,978 |

## 12. Other Liabilities:

Other liabil ities at December 31, 2000 and 1999 consist of the following:

|  |  | In Millions |  |
| :--- | ---: | ---: | :---: |
|  |  | 2000 |  |

Merchant banking liabilities at December 31, 2000 and 1999 comprise the following:

|  | Annual <br> Interest Rate $(\%)$ |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |

Notes payable mature a maximum of one year from issue date and bear interest at varying rates according to market conditions and note terms.

## 13. Accrued Severance Benefit:

Accrued severance benefits at December 31, 2000 and 1999 are as following:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Balance at beginning of year | \# | 208,516 | \# | 269,105 |
| Adjustment of beginning accumulated deficit |  | - |  | 17,900 |
| Provisions |  | 34,262 |  | 42,481 |
| Severance payments |  | $(51,849)$ |  | $(121,133)$ |
| Adjustments of foreign exchange transactions |  | (46) |  | 163 |
| Cumulative Deposits to National Pension Fund |  | $\begin{aligned} & 190,883 \\ & (10,970) \end{aligned}$ |  | $\begin{aligned} & 208,516 \\ & (13,128) \end{aligned}$ |
| Balance at end of year | \# | 179,913 | \# | 195,388 |

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 14. Monetary Assets and Liabilities Denominated in Foreign Currencies:

Monetary assets and liabilities denominated in foreign currencies at December 31, 2000 and 1999 are as follows:

|  | In Thousands of U.S. Dollars Equivalents |  |  |  | In Millions of Korean W on |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and due from banks | US\$ | 1,191,038 | US\$ | 1,920,772 | \# | 1,500,350 | \# | 2,207,996 |
| Trading securities |  | 4,155 |  | 21,911 |  | 5,234 |  | 25,097 |
| Investment securities |  | 559,059 |  | 1,424,446 |  | 704,246 |  | 1,631,266 |
| Loans |  | 9,468,466 |  | 9,483,067 |  | 11,927,425 |  | 10,861,971 |
|  | US\$ | 11,222,718 | US\$ | 12,850,196 | \# | 14,137,255 | \# | 14,726,330 |
| LIABILITIES |  |  |  |  |  |  |  |  |
| Deposits | US\$ | 6,787,407 | US\$ | 7,048,842 |  | 8,550,096 |  | 8,073,795 |
| Borrowings |  | 2,813,488 |  | 4,859,517 |  | 3,544,150 |  | 5,566,115 |
| Debentures |  | 893,363 |  | 973,834 |  | 1,125,370 |  | 1,115,429 |
| Others |  | 170,970 |  | 208,013 |  | 215,371 |  | 238,258 |
|  | US\$ | 10,665,228 | US\$ | 13,090,206 | \# | 13,434,987 | \# | 14,993,597 |

M onetary assets and liabilities of the Bank denominated in other than U.S. Dollars were converted into equivalent U.S. Dollar amounts using the exchange rate prevailing on December 31, 2000 and 1999.

## 15. Capital Surplus:

In accordance with the Asset Revaluation Law, the Bank elected to revalue lands, buildings and investment securities on January 1, 1993. The revaluation gain of \#370,730 million represents the difference between the revalued amount and the net book value of the revalued assets at January 1,1993 , of which $\# 359,608$ million, net of $3 \%$ revaluation taxes, was used for disposition of accumulated deficit.

## 16. Accumulated Deficit:

Accumulated deficit as of December 31, 2000 and 1999 is as follows:

## In Millions

|  |  | 2000 |  | 1999 |
| :--- | ---: | ---: | ---: | ---: |
| Other statutory reserves <br> Accumulated deficit before disposition | $\#$ | 13,131 | $\#$ | 13,133 |
|  |  | $(282,983)$ |  | $(1,055,801)$ |

## Other Statutory Reserves

Relevant Japanese regulations require the Bank's overseas branches located in Japan to appropriatea minimum of $10 \%$ of annual income after income taxes as a Japanese legal reserve, until such reserve equals $¥ 2,000$ million. This reserve is not available for the payment of cash dividends and may be utilized upon liquidation of the Japanese branches.

## Disposition of Accumulated Deficits

Details of the recent three years' disposition of accumulated deficits approved by shareholders on March 25,2000 , February 26,1999 and February 27,1998 are as follows: In Millions

|  | 1999 |  | 1998 |  | 1997 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accumulated deficit before disposition | \# | 1,366,086 | \# | 843,544 | \# | 68,255 |
| Disposition |  |  |  |  |  |  |
| Transfer from capital surplus |  | 154,800 |  |  |  |  |
| Transfer from asset revaluation surplus |  | 156,022 |  | 203,591 |  |  |
| Transfer from statutory reserve |  |  |  | 195,634 |  |  |
| Transfer from reserve for overseas investment losses |  |  |  | 154,000 |  | 23,500 |
| Transfer from business rationalization |  | - |  | 31,800 |  | - |
| Appropriation for other statutory reserves |  | (537) |  | (211) |  | (234) |
| Transfer from voluntary reserves |  |  |  | 258,730 |  | 44,989 |
|  |  | 310,285 |  | 843,544 |  | 68,255 |
| Undisposed Accumulated deficit to be carried forward to subsequent year | \# | 1,055,801 | \# | . | \# | . |

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

Details of adjustments to the beginning accumulated deficits refecting the effect of retroactive application of new method accounting to conform with new requirements of the revised financial accounting standards are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Accumulated deficits before adjustments | \# | $(1,055,801)$ | \# |  |
| Adjustments: |  | - |  |  |
| Rescheduled loans |  | $(15,152)$ |  | $(380,591)$ |
| Loss on valuation of securities |  | - |  | $(127,467)$ |
| Loan loss reserves for outstanding guarantees and acceptance contracts |  | - |  | $(69,908)$ |
| Equity method accounting for investment securities in subsidiaries |  | $(46,150)$ |  | 31,317 |
| 0 thers, net |  | $(2,816)$ |  | $(16,258)$ |
| Accumulated deficits, as adjusted | \# | $(1,119,919)$ | \# | $(562,907)$ |

## 17. Capital Adjustment:

Capital adjustments at December 31, 2000 and 1999 are as follows:

|  | In M illions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Valuation losses on investment in debt securities | \# | $(22,336)$ | \# | $(72,292)$ |
| Valuation gain on investment in equity secuities |  | (133,340) |  | 124,291 |
| Treasury stocks |  | $(2,930)$ |  | $(16,983)$ |
| D iscounts on capital stocks |  | $(9,428)$ |  | $(6,425)$ |
|  | \# | $(168,034)$ | \# | 28,591 |

Treasury stocks held by the Bank at December 31, 2000 and 1999 comprised 2,363 thousand shares of common stock and 3,904 thousand shares of common stock, respectively, included in the beneficiary certificate arranged to invest in the Bank's stock. These shares were acquired in the course of merger with KIMB (See Note 25). The Bank intends to sell these treasury shares in the near future.

## Stock Options

As of December 31, 2000, the Company has implemented stock option plans for employees and executives, under which they are entited to receive options to purchase 924 thousand common shares of the Bank at \#5,000 per share. The stock options may be exercised during the period from three to six years from the grant date
Primary assumptions utilized to detemine compensation costs under fair value basis method are as follows:

- The risk-free interest rate: The interest rate for governmental bonds at the grant date
- The expected exercise period: In six years from the grant date
- The volatility of the underlying stock price: $0 \%$
- The expected dividend rate: $0 \%$

Under the above assumptions, compensation costs under fair value basis method is in agreement with those under minimum value method. However, due to the exercise price of the stock option exceeding market value of the Bank's stock at December 31, 2000, no compensation cost were accrued in 2000.

## 18. Commitments and Contingencies:

## Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the banking regulatory authorities. Under capital adequacy guidelines, the Bank shall report to the regulatory banking authorities its capital adequacy information as measured based on its consolidated financial statements. The capital guidelines involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to quantitative judgments by the regulators about components, risk weightings, and other factors.
Q uantitative measures established by regul ation to ensure capital adequacy require the Bank to maintain a minimum $8 \%$ of total adjusted capital to risk weighted assets (the BIS capital ratio).

## Guarantees and Acceptances

The Bank makes various commitments whereby it accepts customer contingencies or guarantees customer's liabilities in the course of normal business to extend credit to customers. Guarantees and acceptances outstanding at December 31,2000 and 1999 are summarized as follows:

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999


Credit risk classification of the guarantees and acceptances and allowances for estimated potential losses at December 31, 2000 and 1999 are as follows respectively:
In Millions

|  |  | Guarantees and Acceptances |  |
| :--- | ---: | ---: | ---: |
|  |  | 2000 | 1999 |
| Current |  |  |  |
| Special mention | 2088,850 | $\#$ | $4,645,230$ |
| Substandard | 202,600 | 180,300 |  |
| Doubtful | 102,900 | 442,000 |  |
| Loss | 160,900 | 41,417 |  |
| Total | 9,900 | 7,800 |  |
| Allowance for estimated potential losses | $5,565,150$ | $5,316,747$ |  |

The guarantees and acceptances, excluding acceptance in offshore branches and guarantees arising from merchant banking operations, classified by industry as of December 31,2000 and 1999 are as follows:


The guarantees and acceptances denominated in foreign currency classified by country as of December 31, 2000 and 1999 are as follows:


## notes to non-consolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999

In addition to guarantees and acceptances with underlying liabilities of customers, the notional amounts of the Bank's guarantees and acceptances without underlying liabilities of customers, provided in the normal course of business, at December 31, 2000 and 1999 are as follows:

|  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: |
| Letters of credit issued but not yet being drawn | \# | 4,573,992 | \# | 4,550,117 |
| Other guarantees and acceptance |  | 3,848 |  | 31,836 |
|  | \# | 4,577,840 | \# | 4,581,953 |

The Bank has entered into various loan commitments to provide a certain amount of loans, including overdraft financing, for its customers in the normal course of business. As of December 31, 2000, the amount committed but not yet drawn approximates $\# 8,024,652$ million.

## Litigation

The Bank has been named as the defendant or the plaintiff in various legal actions arising from normal business activities. The aggregate amounts of claims brought against the Bank are approximately \#54,069 million as of December 31, 2000. The Bank believes that the outcome of these matters is uncertain but, in any event, they would not result in material ultimate losses on the Bank's financial position or operations. Accordingly, no provision for potential losses arising from these claims is reflected in the accompanying non-consolidated financial statements. The Bank has purchased US\$ 7 million (Book value: US\$ 1.5 million) of floating rate notes and paid US\$ 12 million in subrogation for offshore funds in Malaysia established by Anam Semiconductor ("The Company"), which is now undergoing a workout program. The Company has provided a letter of commitment ("LOC") which confirms the compensation of the loss arising from the funds, but is not performing. Accordingly, the Bank is undergoing a process to bring the case to the court, but the ultimate effect as of balance sheet date cannot presently be determined.

## Asset Backed Securitization

At December 6, 1999, the Bank sold certain non-performing loans amounting to $\# 106,772$ million to a Special Purpose Company ("SPC") and received $\# 40,000$ million and \#20,000 million in cash and subordinated bonds, respectively. The Bank is subject to compensation for damages up to the amount of \#26,800 million, 25 percent of the total principal amounts of the loans sold under certain adverse conditions.

## Loans Sold under Repurchase Agreements

The Korea Asset M anagement Corporation ("KAMCO") can resell some of the loans under certain conditions including the following;

- When it is considered impossible to collect the loans and interest because borrowers delay their repayment of loans and interests over 6 months
- When it is considered impossible to collect the loans and interests due to the abrogation of court-receivership process and the cancellation of mediation

As of D ecember 31, 2000, KAMCO may exercise the resal e option for the loan amounting to \#591,316 million.
As of December 31, 2000, the Bank estimated loss on repurchase of the loans amounting to 203,700 and accrued this amount as allowance for loan losses in 2000.

## Stock of Samsung Life Insurance

On September 26, 2000, the Bank received 117,638 shares of stock of Samsung Life Insurance in accordance with contribution contract with Gun-Hee Lee, the chaiman of Samsung Group, subsequent to the agreement to be compensated against estimated loan losses arising from Samsung Motors.

## Evaluation of the plan for the Bank management improvement

On November 8, 2000, the Financial Supervisory Commission approved the Bank's management improvement plan submitted on September 30, 2000 by the Bank, based on the following abstract of evaluation for the Bank's plan by the Bank Management Evaluation Committee.
The Bank is classified as a bank which may operate independently without additional capital injection from the Korean Govemment, since the Bank's capital adequacy ratio as of December 31,2001 is expected to meet the target ratio, subject to the certain conditions described below:

- To provide against the situation that the Bank would not be able to increase its capital through public offerings in early 2001, the Bank is required to prepare a supplementary plan including additional disposition of investments in KEB Credit Card Services Co., Ltd., one of the Bank's subsidiaries, or additional issuance of subordinate bonds
- The ratio of non-performing loans(NPLS) to the total loans will reach the target ratio through the additional sale of NPLS.
- The target ratio of financial profitability will be reached through increase of operating revenue and reduction of expenses.


## Economic uncertainties

Beginning in 1997, Korea and other countries in the Asia Pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian financial crisis. In response to this situation, the Korean government and the private sector began implementing structural reforms to historical business practices
The Korean economy is currently experiencing additional difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industry is currently undergoing consolidations and significant uncertainty exists with regard to the availability of short-term financing during the coming year. The Company may be either directly or indirectly affected by the situation described above.
Significant uncertainties still exist related to the economy in Korea and in the Asia Pacific region, including certain financially troubled borrowers such as Daewoo Group companies and others which are in process of restructuring of their debt structure under workout and other similar programs. The Bank's outstanding loans and guarantees to the affiliated companies of Daew 00 Group and other companies, including Korea Real Estate Trust, under workout programs amount to \#1,330,600 million and \#1,361,900 million before present value discounts of $\# 66,700$ million and $\# 55,800$ million, respectively. The Bank has accrued $\# 475,700$ million and \#544,200 million, respectively, of allow ance for such loan losses (including allow ance for losses for guarantees and acceptances) as of December 31, 2000. In addition, as of December 31,2000, The Bank's outstanding loans and guarantees to Hyundai Group companies amount to $2,823,739$ million. Actual loan losses to the above companies can differ from allowances for such loan losses accrued by the Bank. The accompanying non-consolidated financial statements reflect management's current assessment of the impact to date of the economic situation on the financial position of the Bank. Actual results may differ materially from management's current assessment.
Derivative financial instruments
The Bank has entered into various derivative financial instrument contracts for trading, arbitrage or hedging purposes, including futures contracts that are subject to exchange different currencies on specified dates at specified price, swap contracts that accompany the exchange of different currencies and interest rates and currency option and interest rate option contracts that accompany specific obligations and rights based on specified exercise price. A summary of derivative financial instrument information at December 31, 2000 is as follows (unit : In Millions of Korean Won):


[^4]
## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 19. Other Income:

Details of other income for the year ended December 31, 2000 and 1999 are as follows:


Details of operating income from merchant banking operations for the years ended December 31, 2000 and 1999 are as follows:


## 20. Other Expenses:

Details of other expenses for the year ended December 31, 2000 and 1999 are as follows:


Details of operating expenses from merchant banking operations for the year ended December 31, 2000 and 1999 are as foll lows:

## In Millions



## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 21. Income Taxes:

The statutory income tax rates applicable to the Bank, including resident tax surcharges, approximate $30.8 \%$. No current or deferred income tax expenses were recorded in 2000 due to the full valuation allowances on deferred tax assets including operaing loss carryforwards. The current income tax expenses represent income taxes paid by overseas branches.
The components of differences between taxable income and accounting income for the years ended December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| $N$ et loss | \# | $(403,703)$ | \# | $(802,783)$ |
| Temporary differences: |  |  |  |  |
| Restructuring of loans |  | 220,129 |  | 427,299 |
| Allowance for loan losses |  | 303,600 |  | 257,100 |
| Accrued interests, net |  | 6,168 |  | 81,352 |
| Gain on valuation at securities, net |  | 14,733 |  | 243,030 |
| Allowance for estimated losses on outstanding |  |  |  |  |
| 0 thers |  | $(744,558)$ |  | 220,252 |
|  |  | $(74,728)$ |  | 1,341,033 |
| Permanent differences: |  |  |  |  |
| Adjustments to accumulated deficits |  | $(64,976)$ |  | $(563,303)$ |
| 0 thers |  | $(11,809)$ |  | $(5,231)$ |
|  |  | $(76,785)$ |  | $(568,534)$ |
| N et taxable loss/ operating loss carry-forward |  | $(555,216)$ |  | $(30,284)$ |
| O perating loss carryforw ard |  | $(1,685,457)$ |  | $(1,000,888)$ |
| Taxable income |  | - |  | - |

The details of temporary differences and deferred tax assets as of December 31,2000 are as foll ows:
In Millions

|  | Balance at January 1, 2000 |  | Adjustments for foreign currency translation |  | Increase (Decrease) |  | Balance at December 31, 2000 |  | Deferred tax assets (liabilities) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loss on valuation of securities | \# | 177,960 | \# | - | \# | 4,020 | \# | 181,980 | \# | 56,050 |
| Gain on valuation of long-term debt securities |  | $(16,272)$ |  | (969) |  | 10,715 |  | $(6,526)$ |  | $(2,010)$ |
| Accrued interest |  | $(127,893)$ |  | - |  | 6,167 |  | $(121,726)$ |  | $(37,492)$ |
| Allow ance for loan losses |  | 257,100 |  | - |  | 46,500 |  | 303,600 |  | 93,509 |
| Loans charged off |  | 66,213 |  | - |  | - |  | 66,213 |  | 20,394 |
| Allow ance for losses from |  |  |  |  |  |  |  |  |  |  |
| Guarantees and acceptances |  | 112,000 |  | - |  | 13,200 |  | 125,200 |  | 38,562 |
| Restructuring of loans |  | 427,299 |  | - |  | $(207,170)$ |  | 220,129 |  | 67,800 |
| Others, net |  | 88,984 |  | - |  | 51,840 |  | 140,824 |  | 43,374 |
| Sub-total | \# | 985,391 | \# | (969) | \# | $(74,728)$ | \# | 909,694 |  | 280,187 |
| Operating loss carry-forward | \# | 1,130,241 | \# | - | \# | 555,216 | \# | 1,685,457 |  | 519,121 |
| D eferred tax assets |  |  |  |  |  |  |  |  |  | 799,308 |
| Allowance for deferred tax assets |  |  |  |  |  |  |  |  |  | 799,308 |
| Deferred tax assets, net |  |  |  |  |  |  |  |  | \# | - |

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 22. Net loss Per Share and Ordinary Loss Per Share:

Basic earnings per shares and ordinary loss per share for the years ended December 31, 2000 and 1999 are calculated as follows:

|  |  |  | In Millions |
| :--- | ---: | ---: | :---: | :---: |

(*) Reflects the effect of the 2:1 capital reduction for current year

|  |  |  | In Millions |
| :--- | ---: | ---: | ---: |

(*) Reflects the effect of the 2:1 capital reduction for current year
The weighted average number of common shares outstanding for the year ended December 31, 2000 are calculated as follows:
2000

|  | Number of Shares | Number of days <br> outstanding | Weighted number of <br> shares outstanding |
| :--- | ---: | ---: | ---: |
| Beginning | $222,174,931$ | 365 | $81,093,849,815$ |
| Treasury stock | $2,157,442$ | 365 | $(787,466,330)$ |

Weighted average number of shares outstanding:
$80,306,383,485$ shares $/ 365$ days $=220,017,489$ shares
The weighted average number of common shares outstanding for the year ended December 31, 1999 are calculated as follows:
In Millions

|  | Number of Shares | Adjustment <br> (*) | Number of days As adjusted | of shares outstanding | W eighted number outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning | 235,000,000 | 1.1488 | 269,973,354 | 365 | 98,540,274,210 |
| Increase due to merger | 56,947,525 | 1.1488 | 65,422,614 | 360 | 23,552,141,040 |
| Treasury stock | $(13,428,774)$ | 1.0000 | $(13,428,774)$ | 227 | $(3,048,331,698)$ |
| Treasury stock | $(13,428,774)$ | 1.0000 | $(13,428,774)$ | 239 | $(3,209,476,986)$ |
| Treasury stock | $(4,969,201)$ | 1.0000 | $(4,969,201)$ | 365 | $(1,813,758,365)$ |
| Stocks newly issued | 152,402,338 | 1.0000 | 152,402,338 | 255 | 38,862,596,190 |
|  | 412,523,114 |  | 455,971,557 |  | 152,883,444,391 |

## Weighted average number of shares outstanding:

$152,888,444,391$ shares $/ 365$ days $=418,858,752$ shares
${ }^{(*)}$ In accordance with the interpretation of the financial accounting standards weighted average of new common stock outstanding were adjusted to reflect market value of new common stock in excess of proceeds from issuance of them.

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

For the years ended December 31, 2000 and 1999, diluted net loss per share and diluted ordinary loss per share are equal to basic net loss per share and basic ordinary loss per share due to the anti-dilative effect of all potentially dilative securities.
Potential common share information as of December 31,2000 is as follows;
$\left.\begin{array}{l|l|l|l|} & & & \begin{array}{c}\text { Face value } \\ \text { (In millions) }\end{array} \\ \text { Number of common } \\ \text { shares to be issued } \\ \text { upon conversion }\end{array}\right]$
${ }^{(*)}$ For 26,000 shares, each share of convertible preferred stock may be converted into one share of common stock at the option of the preferred shareholder on the date after three years from the issue date. Each share of unconverted preferred stock outstanding on the date after five years from the issue date will be converted into one share of common stock. For 122,000 shares of newly issued convertible preferred stock will be converted at conversion date after three years from the issue date.

## 23. Business Division and Regional Information:

The financial information by business divisions comprising retail financing, corporate financing, international financing and others are as follows:

|  | In Millions |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail financing |  | Corporate financing |  | International financing |  | 0 thers |  | $\begin{aligned} & 2000 \\ & \text { Total } \end{aligned}$ |  | $\begin{aligned} & 1999 \\ & \text { Total } \end{aligned}$ |  |
| Divisional income | \# | 449,983 | \# | 426,748 | \# | 77,628 | \# | $(180,609)$ | \# | 773,750 | \# | 1,103,994 |
| Loans |  | 4,606,607 |  | 13,697,184 |  | 6,562,724 |  | 2,624,118 |  | 27,490,633 |  | 24,301,790 |
| Securities |  |  |  |  |  | 390,030 |  | 9,160,922 |  | 9,550,925 |  | 11,145,924 |

Reconciliation between the bank-wide earnings and divisional earnings for the period ended December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Total divisional income | \# | 773,750 | \# | 1,103,994 |
| Provision for allowances for loan losses |  | $(1,132,499)$ |  | $(1,853,244)$ |
| Provision for severance benefits |  | $(34,262)$ |  | $(42,481)$ |
| Incometaxes |  | $(10,692)$ |  | $(11,052)$ |
| Net loss | \# | 403,703 | \# | 802,783 |

The financial information divided by geographical regions, comprising domestic and overseas markets, is as follows:

|  | In Millions |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  |  |  |  |  | 1999 |  |  |  |  |  |
|  | Domestic |  | O verseas |  | Total |  | Domestic |  | 0 verseas |  | Total |  |
| O perating revenue | \# | 4,088,869 | \# | 663,884 | \# | 4,752,753 | \# | 3,952,334 | \# | 565,818 | \# | 4,518,152 |
| O perating income |  | $(572,098)$ |  | $(9,389)$ |  | $(581,487)$ |  | $(641,065)$ |  | (169,892) |  | $(810,957)$ |
| Loans |  | 22,115,921 |  | 5,374,712 |  | 27,490,633 |  | 19,945,158 |  | 4,356,632 |  | 24,301,790 |
| Securities |  | 9,427,657 |  | 123,295 |  | 9,550,952 |  | 10,239,840 |  | 906,084 |  | 11,145,924 |

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 24. Supplemental Cash Flows Information:

The Bank considers cash on hand, deposits and highly liquid marketable securities with original maturities of three months or less to be cash and cash equivalents. Cash and cash equivalent at December 31, 2000 and 1999 are as follows:

|  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash on hand | \# | 1,422,384 | \# | 1,475,133 |
| Deposits in W on |  | 2,381,375 |  | 1,665,396 |
| Deposits in foreign currencies |  | 1,360,869 |  | 2,054,626 |
| Marketable secuities |  | 24,126 |  | 653,470 |
|  | \# | 5,188,754 | \# | 5,848,625 |

Significant non-cash flow transactions for the financial years ended December 31,2000 and 1999 are as foll ows:

|  | In M illions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Increase in net assets by merger | \# | - | \# | 90,769 |
| Increase in goodwill by merger |  | - |  | 81,024 |
| Increase in beginning accumulated deficits by reflecting present value discounts |  | - |  | 380,591 |
| D ecrease in loans by charge-off |  | 1,739,795 |  | 327,086 |
| Decrease in allowance for loan losses by offsetting present value discounts |  | 70,865 |  | 103,073 |
| Acquisition of treasury stocks by merger |  | - |  | 96,087 |
| Decreasing of goodwill by gain on disposal of treasury stocks |  | - |  | 77,532 |
| Increase in beginning accumulated deficits by reflecting allow ance for estimated potential losses on outstanding guarantees and acceptances |  | - |  | 69,908 |
| Gain/Loss on investment securities(capital adjustment) |  | 207,675 |  | . |
| Domestic exchange settlement |  | 1,015,076 |  | - |

## 25. Merger:

On January 1, 1999, the Bank merged with Korea International Merchant Bank ("KIM B"), a domestic subsidiary of the Bank. The transaction occurred in accordance with a resolution of board of directors on October 16, 1998 and subsequent approval by shareholders on November 26, 1998 in order to comply with the Bank ${ }^{\circ} \emptyset$ s Rehabilitation Plan filed with the banking regulatory authorities.
KIMB had been established on May 28, 1979 under the M erchant Banking Act and engaged in leasing, CMA, foreign exchange, and other merchant banking operations. In connection with the merger, the Bank issued $56,947,525$ new shares of its common stock in exchange for all of the outstanding common stock of KIMB at a conversion ratio of 2.78571 shares (the merger exchange ratio) of the Bank's common stock for each outstanding share of KIMB. The Bank also acquired 26,857,548 treasury shares by conversion of the KIM B's $9,639,981$ shares ( $47.16 \%$ ) previously held by the Bank before the merger and recorded them as capital adjustments. During 2000, bank sold all treasury shares and deducted the gains on disposal of treasury shares from goodwill.
The details of goodwill arising from the merger are as follows:

|  | In Millions |
| :--- | :---: |
| Merchant banking assets acquired | $4,656,369$ |
| Merchant banking liabilities assumed | $4,452,655$ |
| Net asset value at january 1,2000 | 203,714 |
| Stocks delivered ( $*$ ) | 284,738 |
|  | 81,024 |
| Gain on disposition of treasury stock | $\mathbf{7 2 , 4 8 7 )}$ |
| Accumulated amortization | $(2,404)$ |
| Goodwill incurred by the merger | $\mathbf{6 , 1 3 3}$ |

(*) $56,947,525$ shares $x \# 5,000=\# 284,738$ million

## notes to non-consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

The KIM B's condensed balance sheet as of December 31, 1998 and income statement information for the nine-month period then ended are as follows:

## - Condensed balance sheet information as of December 31, 1998

|  |  |
| :--- | ---: |
| Loans | In Millions |
| Cash and due from banks | $2,571,598$ |
| Securities | 112,944 |
| Premises and equipment | 787,651 |
| Other assets | 45,999 |
|  | $1,138,177$ |
| Deposits | $4,656,369$ |
| Borrowings | 4 |
| Allowance | 450,545 |
| Other liabilities | $2,811,825$ |
|  | 143,526 |
| Capital stock | $1,046,759$ |
| Capital surplus | $4,452,655$ |
| Retained earnings | 102,214 |
|  | 61,840 |

- Condensed income statement information for the nine-month period ended December 31, 1998.

|  | In Millions |  |
| :---: | :---: | :---: |
|  | 1999 |  |
| Operating revenues | \# | 593,096 |
| Operating expenses |  | 708,355 |
| Operating losses |  | $(115,259)$ |
| N on-operating revenues |  | 5,519 |
| Non-operating expenses |  | $(6,659)$ |
| Net loss before income taxes |  | $(116,399)$ |
| Income taxes |  | 12,435 |
| Net loss | \# | $(103,964)$ |

The assets and liabilities of KIMB were recorded at its book value as of January 1,1999 in accordance with the financial accounting standards for business combination. Details of inter-company account balances eliminated in the merger are as follows:

| Company | Assets | Company | Liabilities | In Millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| KEB | Cash and due from Banks | KIMB | Borrowings | \# | 713,930 |
| KEB | Other assets | KIMB | Borrowings |  | 414,696 |
| KIMB | Cash and due from Banks | KEB | Deposits |  | 944 |
| KIMB | Cash and due from Banks | KEB | Borrowings |  | 89,497 |
| KIMB | Loans | KEB | Borrowings |  | 6,700 |
| KIMB | Cash and due from Banks | KEB | Other liabilities |  | 2 |
| KEB | Guarantees provided | KIMB | Guarantees received |  | 464,555 |

# report of INDEPENDENT ACCOUNTANTS <br> December 31, 2000 and 1999 

# To the Shareholders and Board of Directors of KoREA * 

We have audited the accompanying non-consolidated balance sheets of Korea Exchange Bank ("the Bank") as of December 31, 2000 and 1999, and the related non-consolidated statements of operations, disposition of accumulated deficit and cash flows for the years then ended. These nonconsolidated financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these nonconsolidated financial statements based on our audits. We did not audit the financial statements of certain foreign branches of the Bank, which statements reflect total assets of $6.0 \%$ and $10.3 \%$ as of December 31,2000 and 1999, respectively, and total revenues of $6.4 \%$ and $7.7 \%$, for the years then ended. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for these branches, is based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the Republic of Korea. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of the other auditors provide a reasonable basis for our opinion.
In our opinion, the non-consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Bank as of December 31, 2000 and 1999, and the results of its operations, the changes in its accumulated deficit and its cash flows for the years then ended, in accordance with financial accounting standards generally accepted in the Republic of Korea. As discussed in Note 1 to the accompanying non-consolidated financial statements, the Bank implemented a two to one capital reduction on all shares of outstanding common and preferred stock for the purpose of disposition of accumulated deficit in accordance with a resolution of board of directors on November 10,2000 . The resulting gain on capital reduction of $\# 1,241$ billion was used for the disposition of accumulated deficit. In addition, on December 22,2000 , the Bank increased its capital by issuing $\# 610,000$ million new shares of preferred stock at par value of $\# 5,000$, of which 80 million shares and 42 million shares were issued to The Export-Import Bank of Korea and Commerzbank A.G, respectively, in accordance with a resolution of board of directors on November 10, 2000. Through the issuance of new preferred stock subsequent to the capital reduction, the Bank's paid-in capital amounts to $\# 1,850,875$ million as of December 31, 2000 and the ownership of Commerzbank A.G. and The Export-Import Bank of Korea changed from $31.6 \%$ and $16.3 \%$ to $32.55 \%$ and $32.50 \%$, respectively.
As discussed in Note 18 to the accompanying non-consolidated financial statements, the Bank's self-rescue plans received "conditional approval" while allowing their independent management, based on the following abstract of evaluation for the Bank's plan submitted on September 30,2000 by the Bank Management Evaluation Committee.
The Bank is classified as a bank which may operate independently, since the Bank's capital adequacy ratio as of December 31, 2001 is expected to meet the target ratio, subject to the certain conditions described below:

- To provide against the situation that the Bank would not be able to increase its capital through public offerings in early 2001, the Bank is required to prepare a supplementary plan including additional disposition of investments in KEB Credit Card Services Co., Ltd., one of the Bank's subsidiaries, or additional issuance of subordinate bonds
- The ratio of non-performing loans(NPLs) to the total loans will reach the target ratio through the additional sale of NPLs.
- The target ratio of financial profitability will be reached through the increase of operating revenue and reduction of expenses.

Without qualifying our opinion, we draw attention to Note 18 of the nonconsolidated financial statements. The operations of the Bank have been significantly affected, and may continue to be affected for the foreseeable future, by the general adverse economic conditions in the Republic of Korea and in the Asia Pacific region, including certain financially troubled borrowers such as Daewoo Group companies and others which are in process of restructuring their debt under workout and other similar programs. As of December 31, 2000, the Bank's outstanding loans and guarantees to Daewoo Group companies and other companies, including Korea Real Estate Trust, under workout programs amount to $\# 1,330,600$ million and $\# 1,361,900$ million before present value discounts of \#66,700 million and \#55,800 million, respectively. The Bank has accrued \#475,700 million and \#544,200 million, respectively, of allowance for such loan losses (including allowances for losses for guarantees and acceptances) as of December 31, 2000. In addition, as of December 31, 2000, the Bank's outstanding loans and guarantees to Hyundai Group companies amounts to $\# 2,823,739$ million. Actual losses on the above loans and guarantees may differ from allowances for such losses accrued by the Bank. The ultimate effect of these significant uncertainties on the financial position of the Bank as of the balance sheet date cannot presently be determined and accordingly, no adjustments have been made in the accompanying non-consolidated financial statements related to such uncertainties

The accompanying financial statements are not intended to present the financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than the Republic of Korea. The procedures and practices utilized to audit such financial statements may differ from those generally accepted and applied in other countries and jurisdictions. Accordingly, this report and the accompanying financial statements are not intended for use by those who are not informed about Korean accounting principles or auditing standards and their application in practice.

The amounts expressed in U.S. Dollars, provided solely for the convenience of the reader, have been translated on the basis set forth in Note 3 to the accompanying non-consolidated financial statements.


Seoul, Korea
February 3, 2000

|  | In Millions of Korean W on |  |  |  | In Thousands of U.S.D ollars (Note 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| ASSETS |  |  |  |  |  |  |  |  |
| Cash and due from banks (Note 4) | \# | 3,966,470 | \# | 4,934,700 | US\$ | 3,148,742 | US\$ | 3,917,361 |
| Trading securities (Note 5) |  | 2,266,451 |  | 3,234,489 |  | 1,799,199 |  | 2,567,666 |
| Investment securities (Note 5) |  | 8,016,562 |  | 9,240,758 |  | 6,363,866 |  | 7,335,682 |
| Loans, net of allowance for loan losses (Notes 6 and 9) |  | 32,113,771 |  | 27,192,532 |  | 25,493,190 |  | 21,586,514 |
| Premises and equipment, net ( N ote 8) |  | 979,596 |  | 1,116,438 |  | 777,642 |  | 886,273 |
| Accrued interest |  | 483,839 |  | 483,419 |  | 384,091 |  | 383,757 |
| Consolidation differentials, debit (Note 23) |  | - |  | 2 |  | - |  | 2 |
| O ther assets (Notes 10) |  | 2,583,747 |  | 1,266,919 |  | 2,051,081 |  | 1,005,730 |
| Total Assets | \# | 50,410,436 | \# | 47,469,257 | US\$ | 40,017,811 | US\$ | 37,682,985 |

## LIABILITIES AND <br> SHAREHOLDERS' EQUITY

Liabilities:

| Deposits (Note 11) | \# | 32,760,639 | \# | 30,187,468 | US\$ | 26,006,699 | US\$ | 23,964,014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings (Note 12) |  | 8,156,765 |  | 9,733,417 |  | 6,475,165 |  | 7,726,774 |
| D ebentures (N ote 13) |  | 3,827,682 |  | 3,204,622 |  | 3,038,566 |  | 2,543,956 |
| Accrued expenses |  | 905,582 |  | 1,110,679 |  | 718,887 |  | 881,701 |
| Other liabilities (Notes 14 and 15) |  | 3,170,694 |  | 1,668,596 |  | 2,517,023 |  | 1,324,598 |
| Total Liabilities | \# | 48,821,362 | * | 45,904,782 | US\$ | 38,756,340 | US\$ | 36,441,043 |
| Minority Interests in consolidated subsidiaries |  | 252,053 |  | 149,714 |  | 200,090 |  | 118,849 |

Commitments and Contingencies (Note 19)

Shareholders' equity (Note 1):

Capital stock,
1,000 million shares authorized;
Common stock, \#5,000 par value;
444 million shares issued and outstanding \# 1,110,875 \# 2,221,749 US\$ 881,857 US\$ $\quad 1,763,713$
Preferred stock, \#5,000 par value;
52 million shares issued and outstanding
Capital surplus (Note 16)
Accumulated deficit (Note 17)
Capital adjustments, net (Note 18)

| Total Shareholders' Equity | $1,337,021$ | $1,414,761$ | $1,061,381$ | $\mathbf{1 , 1 2 3 , 0 9 4}$ |
| :--- | :--- | :--- | :--- | :--- |


The accompanying notes are an integral part of these financial statements.

|  | In Millions of Korean W on (Except for EPS data) |  |  |  | In Thousands of U.S.D ollars (Note 3) (Except for EPS data) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| Revenue : |  |  |  |  |  |  |  |  |
| Interest on due from banks | \# | 147,240 | \# | 203,525 | US\$ | 116,885 | US\$ | 161,566 |
| Interest on securities |  | 852,541 |  | 834,614 |  | 676,781 |  | 662,550 |
| Interest on loans |  | 2,578,888 |  | 2,633,596 |  | 2,047,224 |  | 2,090,653 |
| 0 ther interest income |  | 114,663 |  | 245,743 |  | 91,024 |  | 195,081 |
| Total interest income |  | 3,693,332 |  | 3,917,478 |  | 2,931,914 |  | 3,109,850 |
| Fees and commissions income |  | 768,720 |  | 588,103 |  | 610,241 |  | 466,860 |
| Gains on foreign exchange transactions |  | 991,181 |  | 663,189 |  | 786,839 |  | 526,466 |
| Trust fee income |  | 68,240 |  | 92,216 |  | 54,172 |  | 73,205 |
| Other income ( N ote 20) |  | 446,215 |  | 906,815 |  | 354,223 |  | 719,866 |
| Total revenue |  | 5,967,688 |  | 6,167,801 |  | 4,737,389 |  | 4,896,247 |
| Expenses: |  |  |  |  |  |  |  |  |
| Interest on deposits |  | 1,919,910 |  | 1,866,871 |  | 1,524,101 |  | 1,481,997 |
| Interest on borrowings |  | 627,392 |  | 736,675 |  | 498,049 |  | 584,802 |
| Interest on debentures |  | 328,714 |  | 306,672 |  | 260,946 |  | 243,448 |
| Other interest expense |  | 56,191 |  | 78,090 |  | 44,607 |  | 61,991 |
| Total interest expenses |  | 2,932,207 |  | 2,988,308 |  | 2,327,703 |  | 2,372,238 |
| Fees and commissions expense |  | 169,207 |  | 115,946 |  | 134,323 |  | 92,043 |
| Losses on foreign exchange transactions |  | 785,077 |  | 493,420 |  | 623,225 |  | 391,696 |
| Provision for possible loan losses |  | 1,316,438 |  | 2,076,206 |  | 1,045,041 |  | 1,648,175 |
| General and administrative expenses |  | 558,944 |  | 530,283 |  | 443,712 |  | 420,960 |
| Provision for severance benefits |  | 40,906 |  | 46,161 |  | 32,473 |  | 36,644 |
| Depreciation and amortization |  | 106,591 |  | 164,422 |  | 84,616 |  | 130,525 |
| 0 ther expenses (Note 21) |  | 454,313 |  | 557,402 |  | 360,652 |  | 442,488 |
| Total expenses |  | 6,363,683 |  | 6,972,148 |  | 5,051,745 |  | 5,534,769 |
| $N$ et loss before income tax expenses |  | $(395,995)$ |  | $(804,347)$ |  | $(314,356)$ |  | $(638,522)$ |
| Income tax expenses (Note 22) |  | 81,002 |  | 44,690 |  | 64,303 |  | 35,477 |
| N et loss before minority interests, |  | $(476,997)$ |  | $(849,037)$ |  | $(378,659)$ |  | $(673,999)$ |
| Minority interests in losses of consolidated subsidiaries, net |  | $(9,842)$ |  | 25,626 |  | $(7,813)$ |  | 20,343 |
| Net loss | \# | $(486,839)$ | \# | $(823,411)$ | US\$ | $(386,472)$ | US\$ | $(653,656)$ |
| Basic and diluted ordinary loss per share (Note 24) (in Korean W on and U.S. Dollars) | \# | $(2,037)$ | \# | $(4,076)$ | US\$ | $(1,617)$ | US\$ | $(3,236)$ |
| Basic and diluted net loss per share (Note 24) (in Korean Won and U.S. Dollars) | \# | $(2,213)$ | \# | $(3,932)$ | US\$ | $(1,757)$ | US\$ | $(3,121)$ |

[^5]
## consolidated CHANGES IN SHAREHOLDERS' EQUITY

In Millions of Korean W on
In Thousands of U.S.D ollars (Note 3)

|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital stock |  |  |  |  |  |  |  |  |
| Capital stock at the beginning of year | \# | 2,481,749 | \# | 1,175,000 | US\$ | 1,970,111 | US\$ | 932,762 |
| Capital reduction |  | $(1,240,874)$ |  | - |  | $(985,055)$ |  | - |
| Paid in capital increase |  | 610,000 |  | 1,306,749 |  | 484,242 |  | 1,037,349 |
| Capital stock at the end of year |  | 1,850,875 |  | 2,481,749 |  | 1,469,298 |  | 1,970,111 |
| Consolidated capital surplus |  |  |  |  |  |  |  |  |
| Consolidated capital surplus at the beginning of year |  | 222,727 |  | 386,243 |  | 176,810 |  | 306,615 |
| Capital reduction |  | 1,240,874 |  | - |  | 985,055 |  | - |
| Transfer of gain on capital reduction to deficit |  | $(1,240,874)$ |  | $(310,822)$ |  | $(985,055)$ |  | $(246,743)$ |
| Transfer of subsidiary's retained earnings to capital |  | 3,338 |  | 54,249 |  | 2,650 |  | 43,065 |
| The effect on change of shareholders' equity ratio |  | 35,472 |  | 9,418 |  | 28,159 |  | 7,476 |
| Gain(loss) on foreign exchange translations |  | 6,134 |  | $(4,733)$ |  | 4,869 |  | $(3,757)$ |
| The effect on change of consolidation company |  | - |  | $(5,571)$ |  | - |  | $(4,422)$ |
| The effect on change of equity method applied company |  | - |  | 93,943 |  | - |  | 74,576 |
| 0 thers |  | (480) |  |  |  | (381) |  |  |
| Consolidated capital surplus at the end of year |  | 267,191 |  | 222,727 |  | 212,107 |  | 176,810 |
| Consolidated deficit |  |  |  |  |  |  |  |  |
| Consolidated deficit at the beginning of year |  | $(1,140,057)$ |  | $(99,502)$ |  | $(905,023)$ |  | $(78,989)$ |
| Transfer of gain on capital reduction to deficit |  | 1,240,874 |  | 310,822 |  | 985,055 |  | 246,743 |
| Cumulative effect of accounting changes |  | - |  | $(590,500)$ |  | - |  | $(468,762)$ |
| The effect on change of consolidation company |  | 54,894 |  | 14,101 |  | 43,577 |  | 11,194 |
| The effect on change of equity method applied company |  | $(7,328)$ |  | 86,884 |  | $(5,817)$ |  | 68,972 |
| Consolidated net loss for the year |  | $(486,839)$ |  | $(823,411)$ |  | $(386,472)$ |  | $(653,656)$ |
| Excess loss of minority interest |  | $(36,776)$ |  | $(29,715)$ |  | $(29,194)$ |  | $(23,589)$ |
| Transfer of subsidiary's retained earnings to capital |  | $(3,338)$ |  | $(54,249)$ |  | $(2,650)$ |  | $(43,065)$ |
| The effect on change of shareholders' equity ratio |  | $(17,834)$ |  | 73,739 |  | $(14,157)$ |  | 58,537 |
| Gain(loss) on foreign exchange translations |  | $(9,656)$ |  | 8,581 |  | $(7,665)$ |  | 6,812 |
| Cash dividend |  | $(21,760)$ |  | $(29,414)$ |  | $(17,274)$ |  | $(23,350)$ |
| O thers |  | 29,307 |  | $(7,393)$ |  | 23,265 |  | $(5,869)$ |
| Consolidated deficit at the end of year |  | $(398,513)$ |  | $(1,140,057)$ |  | $(316,355)$ |  | $(905,022)$ |
| Consolidated capital adjustment |  |  |  |  |  |  |  |  |
| Consolidated capital adjustment at the beginning of year |  | $(149,658)$ |  | 185,668 |  | $(118,804)$ |  | 147,391 |
| Decrease in consolidated capital adjustment |  | $(232,874)$ |  | $(335,326)$ |  | $(184,865)$ |  | $(266,195)$ |
| Consolidated capital adjustment at the end of year |  | $(382,532)$ |  | $(149,658)$ |  | $(303,669)$ |  | $(118,804)$ |
| Minority interest equity |  |  |  |  |  |  |  |  |
| Minority interest equity at the beginning of year |  | 149,714 |  | 159,606 |  | 118,849 |  | 126,702 |
| Increase(Decrease) in minority interest equity |  | 102,339 |  | $(9,892)$ |  | 81,241 |  | $(7,853)$ |
| Minority interest equity at the end of year |  | 252,053 |  | 149,714 |  | 200,090 |  | 118,849 |
| Total Liabilities and Shareholders' Equity | \# | 1,589,074 | \# | 1,564,475 | US\$1 | 61,471 | US\$ | 1,241,944 |

[^6]|  | In Millions of Korean Won |  |  |  | In Thousands of U.S.Dollars (Note 3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| Cash flows from operating activities: |  |  |  |  |  |  |  |  |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |  |  |  |  |  |
| Gain on disposal of securities, net |  | $(23,586)$ |  | $(199,132)$ |  | $(18,724)$ |  | $(158,079)$ |
| Valuation gain on securities, net |  | 66,348 |  | (285) |  | 52,670 |  | (226) |
| G ain on sales of loans, net |  | $(26,801)$ |  | $(165,629)$ |  | $(21,276)$ |  | $(131,483)$ |
| Provision for loan losses, net |  | 1,255,542 |  | 2,046,169 |  | 996,699 |  | 1,624,330 |
| Provision for guarantees and acceptances |  | 64,301 |  | 44,387 |  | 51,045 |  | 35,236 |
| Amortization of present value discounts |  | $(39,362)$ |  | $(59,797)$ |  | $(31,247)$ |  | $(47,469)$ |
| Depreciation and amortization |  | 106,591 |  | 164,422 |  | 84,616 |  | 130,525 |
| Provision for severance benefits |  | 40,906 |  | 46,161 |  | 32,473 |  | 36,644 |
| Minority interests in losses of consolidated subsidiaries |  | 9,842 |  | $(25,626)$ |  | 7,813 |  | $(20,343)$ |
| Equity in earnings of equity method investees |  | $(4,821)$ |  | $(13,130)$ |  | $(3,827)$ |  | $(10,423)$ |
| Severance benefit payments |  | $(52,496)$ |  | $(125,185)$ |  | $(41,673)$ |  | $(99,377)$ |
| Decrease(Increase) in accrued income |  | $(1,114)$ |  | 247,925 |  | (884) |  | 196,813 |
| Decrease in accrued expenses |  | $(203,794)$ |  | $(105,725)$ |  | $(161,780)$ |  | $(83,929)$ |
| Others, net |  | 52,796 |  | $(15,865)$ |  | 41,912 |  | $(12,594)$ |
| Net cash provided by operating activities |  | 757,513 |  | 1,015,279 |  | 601,345 |  | 805,969 |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |
| Proceeds from disposal of trading securities |  | 323,355 |  | 912,001 |  | 256,692 |  | 723,983 |
| Purchases of investment securities |  |  |  | $(1,465,808)$ |  |  |  | (1,163,617) |
| Net increase in loans |  | $(6,200,591)$ |  | $(337,806)$ |  | $(4,922,276)$ |  | $(268,164)$ |
| Disposals of premises and equipment |  | 46,850 |  | 481,262 |  | 37,191 |  | 382,045 |
| Net increase of cash due to changes in consolidated subsidiaries |  | (47) |  | 757,517 |  | (37) |  | 601,347 |
| 0 thers, net |  | 843,450 |  | 335,657 |  | 669,564 |  | 266,457 |
| Net cash provided by investing activities |  | $(4,986,983)$ |  | 682,823 |  | $(3,958,866)$ |  | 542,051 |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |
| Net increase in deposits |  | 2,573,171 |  | 2,817,009 |  | 2,042,686 |  | 2,236,254 |
| Net decrease in borrowings |  | $(1,429,259)$ |  | $(4,053,957)$ |  | $(1,134,603)$ |  | $(3,218,192)$ |
| Net Increase(decrease) in debentures |  | 623,060 |  | $(277,398)$ |  | 494,610 |  | $(220,210)$ |
| Issuance of new shares for cash, net |  | 606,997 |  | 1,015,587 |  | 481,858 |  | 806,213 |
| Proceeds from disposal of treasury shares |  | 452 |  | 170,183 |  | 359 |  | 135,098 |
| Net increase of minority interests in consolidated subsidiaries |  | 59,844 |  | 93,360 |  | 47,507 |  | 74,113 |
| Dividends paid |  | $(3,452)$ |  | $(29,414)$ |  | $(2,740)$ |  | $(23,350)$ |
| Others, net |  | 202,045 |  | $(844,361)$ |  | 160,391 |  | $(670,287)$ |
| Net cash used in financing activities |  | 2,632,858 |  | $(1,108,991)$ |  | 2,090,068 |  | $(880,361)$ |
| $N$ et increase(decrease) in cash and cash equivalents |  | $(1,596,612)$ |  | 589,111 |  | $(1,267,453)$ |  | 467,659 |
| Cash and cash equivalents at beginning of the year (Note 25) |  | 5,587,207 |  | 4,998,096 |  | 4,435,347 |  | 3,967,688 |
| Cash and cash equivalents at end of year (Note 24) | \# | 3,990,595 | \# | 5,587,207 | US\$ | 3,167,894 | US\$ | 4,435,347 |

[^7]
# notes to consolidated FINANCIAL STATEMENTS 

December 31, 2000 and 1999

## 1. The Consolidated Companies:

The accompanying consolidated financial statements include the banking and certain trust accounts of Korea Exchange Bank (the" Bank") and its consolidated subsidiaries. General information of the Bank, its consolidated subsidiaries, its non-consolidated subsidiaries and equity method investees are described below.

## The Bank

Korea Exchange Bank (the" Bank") was established in 1967 as a government-invested bank to engage in foreign exchange and the trade finance business under the Korea Exchange Bank Act In December 1989, the Korea Exchange Bank Act was repealed and the Bank was converted into a corporation under the Commercial Code of the Republic of Korea. In 1994, the Bank offered its shares for public ownership and all shares are listed on the Korean Stock Exchange.
The Bank provides primarily commercial banking services, trust banking services, foreign exchange, merchant banking business through the merger with Korea International Merchant Bank "( KIMB"), a domestic subsidiary of the Bank, and other related operations as permitted under the Bank Act and other relevant laws and regulations in the Republic of Korea.
The Bank implemented a two to one capital reduction on all shares of outstanding common and preferred stock for the purpose of disposition of accumulated deficit in accordance with a resolution of board of directors on November 10, 2000. The resulting gain on capital reduction of $\# 1,241$ billion was used for the disposition of accumulated deficit. In addition, on December 22, 2000, the Bank increased its capital by issuing \#610,000 million new shares of preferred stock at par value of \#5,000, of which 42 million shares and 80 million shares were issued to Commerzbank A.G and The Export-Import Bank of Korea, in accordance with a resolution of board of directors on November 10, 2000.
The preferred shareholders are entitled to non-cumulative and non-participating preferred dividends ranging from $5 \%$ to $9 \%$ of par value per annum. Preferred shareholders have no voting rights except for periods subsequent to shareholders' meetings in which no dividends are declared for the preferred stocks. For 26,000 thousand shares, each share of convertible preferred stock may be converted into one share of common stock at the option of the preferred shareholder on the date after three years from the issue date. Each share of unconverted preferred stock outstanding on the date after five years from the issue date will be converted into one share of common stock. For 122,000 thousand shares of newly issued convertible preferred stock will be converted at conversion date after three years from the issuedate.
The Bank' s shareholders as of December 31, 2000 and 1999 are as follows:
Number of shares owned (shares)

|  | Common stock | Preferred <br> stock | $\begin{aligned} & \text { Total } \\ & \text { (2000) } \end{aligned}$ | $\begin{aligned} & \text { Total } \\ & \text { (1999) } \end{aligned}$ | 2000 | 1999 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commerzbank A.G. | 52,483,437 | 68,000,000 | 120,483,437 | 156,966,625 | 32.55 | 31.60 |
| Bank of Korea | 39,500,000 | - | 39,500,000 | 79,000,000 | 10.67 | 15.90 |
| Export-Import |  |  |  |  |  |  |
| Bank of Korea | 40,314,387 | 80,000,000 | 120,314,387 | 80,628,774 | 32.50 | 16.30 |
| Others | 89,877,107 | - | 89,877,107 | 179,754,464 | 24.28 | 36.20 |
|  | 222,174,931 | 148,000,000 | 370,174,931 | 496,349,863 | 100.00 | 100.00 |

As of December 31, 2000, the Bank has 301 branches, agencies and offices in domestic and overseas markets. The Bank has closed 13 domestic branches and one overseas branch in 2000. The Bank is in the process of closing or selling seven domestic and overseas subsidiaries and plans to close seven more domestic branches and six more overseas branches in 2001.
Consolidated Subsidiaries
Summarized information regarding the consolidated subsidiaries as of December 31, 2000 and 1999 are as follows:

| Subsidiaries | Number of Invested Shares (In Thousands) |  | Ownership (Ratio) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 | 1999 | 2000 | 1999 |
| Domestic |  |  |  |  |
| Korea Exchange Bank Credit Sevvice Co., |  |  |  |  |
| KEB Leasing Co., Ltd' KEBLS") | 2,400 | 2,400 | 30.0\% | 30.0\% |
| KEB Commerz Investment Trust M anagement Co., Ltd" KEBIT") | 2,760 | 2,760 | KEB Commerz Investment Trust M anagement |  |
| KEB Futures Co., Ltd. "( KEBFC") | 3,000 | 2,000 | 100.0\% | 100.0\% |
| Foreign |  |  |  |  |
| Pacific Union Bank" PUB") | 5,377 | 8,000 | 62.5\% | 100.0\% |
| Korea Exchange Bank of Canada"( KEBOC") | 334 | 334 | 100.0\% | 100.0\% |
| KEB (Asia) Finance Ltd. "( KAF") | 4,680 | 4,680 | 80.0\% | 80.0\% |
| KEB Australia Ltd. "( KEBA") | 40,000 | 40,000 | 100.0\% | 100.0\% |
| KEB International Ltd. " KEBI ") | 27,000 | 27,000 | 100.0\% | 100.0\% |
| KEB D eutschland A.G."( KEBD A.G.") | 20 | 20 | 100.0\% | 100.0\% |
| P.T.KEB Danamon"( KEBD") | 1 | 1 | 85.0\% | 85.0\% |
| KEB Ireland Ltd. "( KEB Ire") | 3,000 | 3,000 | 100.0\% | 100.0\% |
| Banco KEB do Brazil S.A."( KEBB") | 17,890 | 17,890 | 100.0\% | 100.0\% |

## notes to consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

The Bank operates both a commercial banking business and a trust business in which the Bank, as a fiduciary, holds and manages the property of others. Under the Trust Business Act, the trust accounts are accounted for and reported separately from the Bank' s own commercial banking business. Certain trust accounts are consolidated in accordance with accounting and reporting guidelines prescribed by the banking regulatory authorities.
Condensed balance sheet and income statement information of consolidated subsidiaries as of D ecember 31,2000 and for the year then ended are as follows:

- Condensed Balance Sheet Information (*)

|  | In Millions of Korean Won |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | KEBC |  | PUB |  | KEBLS |  | 0 thers(**) |  | Total |  |
| Cash and due from banks | \# | 17,299 | \# | 40,720 | \# | 14,178 | \# | 217,456 | \# | 289,653 |
| Securities |  | 39,501 |  | 198,426 |  | 46,509 |  | 962,408 |  | 1,246,844 |
| Loans |  | 3,072,929 |  | 656,950 |  | 193,561 |  | 3,316,921 |  | 7,240,361 |
| Fixed assets |  | 45,678 |  | 13,026 |  | 69,096 |  | 84,824 |  | 212,624 |
| Other assets |  | 71,538 |  | 13,183 |  | 92,211 |  | 134,423 |  | 311,355 |
| Total assets | \# | 3,246,945 | \# | 922,305 | \# | 415,555 | \# | 4,716,032 | \# | 9,300,837 |
| Deposits | \# | - | \# | 814,275 | \# | - | \# | 2,061,087 | \# | 2,875,362 |
| Borrowings and debentures |  | 2,618,674 |  | - |  | 420,791 |  | 1,908,146 |  | 4,947,611 |
| Other liabilities |  | 237,391 |  | 11,835 |  | 37,444 |  | 586,552 |  | 873,222 |
| Total liabilities |  | 2,856,065 |  | 826,110 |  | 458,235 |  | 4,555,785 |  | 8,696,195 |
| Capital stock |  | 183,870 |  | 65,013 |  | 40,000 |  | 278,872 |  | 567,755 |
| Capital surplus |  | 61,734 |  | 14,442 |  | - |  | 8,086 |  | 84,262 |
| Accumulated earnings (deficit) |  | 145,276 |  | 17,234 |  | $(74,102)$ |  | $(126,637)$ |  | $(38,229)$ |
| Capital adjustments |  | - |  | (494) |  | $(8,578)$ |  | (74) |  | $(9,146)$ |
| Total shareholders' equity |  | 390,880 |  | 96,195 |  | $(42,680)$ |  | 160,247 |  | 604,642 |
| Total liabilities and Shareholders' equity | \# | 3,246,945 | \# | 922,305 | \# | 415,555 | \# | 4,716,032 | \# | 9,300,837 |


|  | In Millions of Korean Won |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | KEBC |  | PUB |  | KEBLS |  | 0 thers(**) |  | Total |  |
| O perating revenue | \# | 617,949 | \# | 78,534 | \# | 132,168 | \# | 523,142 | \# | 1,351,793 |
| 0 perating expenses |  | 461,370 |  | 55,087 |  | 184,264 |  | 660,918 |  | 1,361,639 |
| O perating income (loss) |  | 156,579 |  | 23,447 |  | $(52,096)$ |  | $(137,776)$ |  | $(9,846)$ |
| Non-operating income |  | 10,600 |  | 515 |  | 2,840 |  | 16,801 |  | 30,756 |
| Non-operating expenses |  | 7,075 |  | 35 |  | 6,569 |  | 29,173 |  | 42,852 |
| Ordinary income (loss) |  | 160,104 |  | 23,927 |  | $(55,825)$ |  | $(150,148)$ |  | $(21,942)$ |
| Extraordinary loss |  | - |  | - |  | 10,899 |  | 147,648 |  | 158,547 |
| Income tax expenses |  | 50,082 |  | 8,618 |  | 18,529 |  | 9,857 |  | 87,086 |
| Net income (loss) | \# | 110,022 | \# | 15,309 | \# | $(63,455)$ | \# | $(12,357)$ | \# | 49,519 |

${ }^{\text {(*) }}$ Condensed balance sheet and income statement information is based on the consolidated subsidiaries' financial statements before consolidation adjustments.
${ }^{\left({ }^{* *}\right)} 0$ thers include financial statement data of KEBIT", KEBFC", consolidated trust accounts and other foreign consolidated subsidiaries.

The brief explanation of the primary business activities of the consol idated subsidiaries is as follows:

- Korea Exchange Bank Credit Service Co., Ltd. "' KEBCS")

KEBC was established on May 19, 1988 under the Financial Law Specialized in Credit Business. KEBC' s credit card operations include consumer installment financing, factoring and providing payment guarantees.
On January 1, 1999, KEBC merged with KEB Finance Co., Ltd. in accordance with the resolution of board of directors on 0 ctober 20, 1998 and, as of December 31, 2000 , its capital stock is \#183,870 million.

- KEB Leasing CO., Ltd." KEBLS")

KEBLS was incoporated on September 11, 1989 to engage in leasing industrial equipment. As of December 31, 2000, its capital stock is $\# 40,000$ million, of which Korea Exchange Bank and other shareholders own $30 \%$ and $70 \%$, respectively.

- KEB Commerz Investment Trust Management Co., Ltd."( KEBIT")

KEBIT was established on April 6, 1988 to provide investment consulting and information services under the name of Korea Securities Investment Management Co., Ltd. which was changed to KEB Investment M anagement Co., Ltd. on September 16, 1992 and KEB Investment Trust Management Co., Ltd. on July 8, 1997 and KEB Commerz Investment Trust M anagement Co., Ltd. on May 28, 1999. As of December 31, 2000, its capital stock is $\# 30,000$ million.

# notes to consolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999 

- KEB Futures CO., Ltd. " KEBFC")

KEBFC was incorporated on September 24, 1997 to engage in brokerage or agency of financial futures. As of December 31, 2000, its capital stock is \#15,000 million.

- Pacific Union Bank"( PUB")

PUB was established in L.A. on September 24, 1974 to provide financial services to Korean companies or Korean residents in L.A. with $100 \%$ investment of the Bank. The company made a public offer on August 1, 2000 and filed with NASDAQ (stock exchange in U.S.), which is the first for the Korea financial institutions. The Bank retains $62.5 \%$ equity ownership as of December 31,2000 . The capital stock of the company amounts to US\$ 51,610 thousand through several stock issuances as of December 31,2000 , and 11 branches in U.S. have been affiliated with the company.

- KEB (Asia) Finance Ltd."( KAF")

KAF was established in Hong Kong on August 10,1976 to provide financial services to Korean companies and to engage in securities investment. As of December 31, 2000, its capital stock is US\$58,500 thousand, of which Korea Exchange Bank and Korea Investment Trust own $80 \%$ and $20 \%$, respectively.

- KEB International Ltd."( KEBI")

KEBI was established in London in the United Kingdom on November 1, 1988 to engage in investing and financing activities in the international financial markets. As of December 31, 2000, its capital stock is GBP27,000 thousand.
All consolidated subsidiaries including certain trustaccounts are consol idated in the accompanying 2000 consolidated financial statements.
In 2000, KIM B Finance Ltd." KIMBF") and KEB Leasing \& Finance Ltd. " KEBL\&F") are in the process of liquidation. Accordingly, these subsidiaries over which the Bank has temporary control are not included in the consolidated financial statements.
Condensed balance sheet of KIM BF and CFEB as of December 31, 2000 and their income statements for the year then ended are as follows:

- Condensed Balance Sheet Information

In Millions of Korean W on

|  | KEBL\&F |  | KIM BF |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \# | 516 | \# | 13 |
| Securities |  | 1,669 |  | - |
| Loans |  | 252 |  | 9,495 |
| Fixed assets |  | 10 |  | - |
| Total assets | \# | 2,447 | \# | 9,508 |
| Borrowings | \# | 61,725 | \# | - |
| Other liabilities |  | 773 |  | 8,377 |
| Total liabilities |  | 62,498 |  | 8,377 |
| Capital stock |  | 3,779 |  | 25,194 |
| A ccumul ated deficit |  | $(63,830)$ |  | $(24,063)$ |
| Total shareholders' equity |  | $(60,051)$ |  | 1,131 |
| Total liabilities and Shareholders' equity | \# | 2,447 | \# | 9,508 |

## - Condensed Income Statement Information

In Millions of Korean W on

|  | KEBL\&F |  | KIMBF |  |
| :---: | :---: | :---: | :---: | :---: |
| 0 perating revenue | \# | 1,738 | \# | - |
| 0 perating expenses |  | 15,279 |  | - |
| O perating loss |  | (13,541) |  | - |
| Non-operating income (loss) |  | 49,908 |  | $(7,318)$ |
| Net income (loss) | \# | 36,367 | \# | $(7,318)$ |

## Equity Method Investees

In accordance with financial accounting standards for consolidated financial statements generally accepted in the Republic of Korea and relevant laws, the Bank' sinvestment in Korea Heavy Industries CO., Ltd., a $15.7 \%$ owned subsidiary, and Cairo Far East Bank S.A.E." CFEB"), a $31.6 \%$ owned subsidiary, are accounted for on an equity basis.

- Cairo Far East Bank S.A.E.". CFEB")

CFEB was established on 0 ctober 1,1978 to engage in doing a general financial business. The Bank has $31.6 \%$ equity ownership as of December 31, 2000.

- Korea Heavy Industries Co., Ltd.

Korea Heavy Industries Co., Ltd. was incorporated on September 20, 1962 to supply power plants, industrial plants, iron \& steel facilities and construction service. As of December 31, 2000, its capital stock is \#521,000 million.

# notes toconsolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999 

## Trust Accounts

Trust accounts, for which no guarantees of minimum return or repayment of principals are provided, are excluded from the Bank' s consolidated financial statements in accordance with the accounting and reporting guidel ines prescribed by the banking regulatory authorities.

## 2. Summary of Significant Accounting Policies:

The significant accounting policies followed by the Bank and consolidated subsidiaries in the preparation of the accompanying consolidated financial statements are summarized below:

## Basis of C onsolidated Financial Statement Presentation

The official accounting records of the domestic and overseas consolidated branches and subsidiaries, on which the Korean language financial statements are based, are maintained in accordance with the relevant laws and regulations of the Republic of Korea and local countries, respectively.
The accompanying consolidated financial statements have been extracted from the Bank's Korean language consolidated financial statements that were prepared using accounting principles, procedures and reporting practices generally accepted in the Republic of Korea. These standards vary from International Accounting Standards and the accounting principles generally accepted in the country of the reader. The consolidated financial statements have been translated from Korean into English, and have been formatted in a manner different from the presentation under Korean financial statement practices. Accordingly, the accompanying consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows of the Bank in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Korea.
The preparation of consolidated financial statements requires management to make estimates and assumptions that effect amounts reported therein. Due to the inherent uncertainty involved in making estimates, actual results reported in future periods may differ from those estimates.
Financial statements for the twelve-month period ended December 31,2000 were used for consolidation of KEBLS, KEBIT and KEBFC having a fiscal year ending March 31. The financial statements of KEBOC for the twelve-month period ended 0 ctober 31,2000 were used for consolidation since difference between the fiscal year of the Bank and KEBOC is less than three months.

## Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Bank and its consolidated subsidiaries (together, the" consolidated companies").
The Bank records differences between the investment account and corresponding capital account of subsidiaries as a goodwill(negative goodwill), which is amortized over five years using the straight-line method. The differences between the investment account and corresponding capital account for equity-method investee companies at the date of acquisition of the investment are amortized over five years using the straight-line method. Such amortization is included in determination of equity in earnings (losses) of equity-method investees.
All significant intercompany transactions and balances among the consolidated companies have been eliminated in consolidation (see N ote 27).

## Recognition of Interest Income

Interest income on loans and investments is recognized on an accrual basis, while interest income on overdue and dishonored loans not secured by guarantees from financial institutions or deposit collateral is recognized on a cash basis in accordance with the generally accepted financial accounting standards of the Republic of Korea. At December 31,2000 and 1999, the amount of interest not recognized due to such policy approximates \#68,840 and \#159,199 million, respectively.

## Allowance for Loan Losses

Commencing in 1999, The Bank applied Forward Looking Criteria" FLC") in its loan classification to determine all owances for possible loan losses. Under this method, the borrowers' future debt service capacity as well as overall financial health and management soundness is considered in developing the reserve for possible loan losses related to large coporate customers. However, loan classification for smaller corporate and retail loan customers are still classified based on the delinquency period, value of coll ateral and bankruptcy status only.
Estimated loan losses were determined by applying the following minimum percentages to each credit srisk classification:

|  |  |
| :--- | ---: |
| Current | $0.5 \%$ |
| Special mention | $2 \%$ |
| Substandard | $20 \%$ |
| Doubful | $50 \%$ |
| Loss | $100 \%$ |

Consolidated subsidiaries provide allowances for loan losses according to the relevant laws and regulations, or based on the aggregate estimated collectability of the loans and receivables.
The Bank accrued allowances for estimated potential losses on outstanding guarantees and acceptances contracts for customers with credit classifications of substandard, doubfful and loss. The estimated losses are determined by applying the same percentage used in estimating allow ance for loan losses explained above.

## Investments in Debt and Equity Securities

Investments in debt and equity securities are accounted for as follows:

- All investments in equity and debt securities are initially carried at cost, including incidental expenses. In the case of debt securities, cost includes the premium paid or discount received at the time of purchase. The following paragraphs describe the subsequent accounting for securities by the type of security.


# notes to consolidated FINANCIAL STATEMENTS <br> December 31,2000 and 1999 

- Investments in equity and debt securities that are bought and held principally for trading purposes are recorded as trading securities and are carried at fair value, with unrealized gains and losses recorded in current operations.
- Investments in marketable equity securities of non-controlled investees are carried at fair value. Temporary changes in fair value are accounted for in the capital adjustment account, a component of stockholders' equity. Declines in fair value which are anticipated to be permanent are recorded in current operations atter eliminating any previously recorded capital adjustment for temporary changes. Subsequent recoveries are also recorded in current operations up to the original cost of the investment.
- Investments in non-marketable equity securities of non-controlled investees are carried at cost expect for declines in the Bank' s proportionate ownership of the underlying book value of the investees which are anticipated to be permanent, which are recorded in current operations. Subsequent recoveries are also recorded in current operations up to the original cost of the investment
- Investments in equity securities of companies over which the Bank exerts significant control or influence are recorded using the equity method of accounting. Differences between the initial purchase price and the Bank' s initial proporionate ow nership of the net book value of the investees are amortized over five years using the straightline method. Under the equity method, the Bank records changes in its proportionate ownership of the book value of the investees as current operations, capital adjustments or adjustments to retained earrings, depending on the nature of the underlying change in book of the investees.
- Premiums and discounts on debt secunities are amortized over the life of the debt using the effective interest method. Investment in debt securities which the Bank has the intent and ability to hold to maturity are generally carried at cost, adjusted for the amortization of discounts or premiums. Declines in the fair value of debt securities which are anticipated to be permanent are recorded in current operations. Subsequent recoveries are also recorded in current operations up to the original cost of the investment.
- Other investments in debt securities are carried at fair value. Temporary differences between fair value and amorized cost are accounted for in the capital adjustment account. Declines in fair value which are anticipated to be permanent are recorded in current operations atter eliminating any previously recorded capital adjustment for temporary changes. Subsequent recoveries are also recorded in current operations up to the original cost of the investment
- The beneficiary certificates arranged to invest in the Bank' s stock are stated at net asset value of the fund cal culated based on the prices of the invested stocks excluding the Bank' s own stocks. The portion of the Bank's own stocks in the fund as of the balance sheet date is eliminated from the investments and is presented as capital adjustment.


## Premises and Equipment

Premises and equipment are recorded at cost, except for those revalued under the Asset Revaluation Law, which are stated at the revalued amounts (see Note 15). Depreciation is computed using the declining-balance method over the estimated useful lives of the related assets, except for buildings and leasehold improvements for which depreciation is computed using the straight-line method.
The estimated useful lives of premises and equipment are as follows:
Estimated Useful Lives

| Buildings | 40 years |
| :--- | :---: |
| Equipment | 4 years |
| Leasehold improvements | 5 years |

Routine maintenance and repairs are charged to current operations as incurred. Betterments and renewals enhancing the value or extending the useful lives of the facilities are capitalized.

## Intangible Assets

Intangible assets are recorded at cost and amortized over the estimated useful lives using the straight-line method.

## Foreclosed Assets

Foreclosed assets acquired through, or in lieu of, loan foreclosure are to be sold and are initially recorded at their fair value at the date of foreclosure. After foreclosure, the asset is carried at the lower of its carrying amount or fair value determined by its estimated public auction price.
Gains or losses on disposal of foreclosed assets on an installment payment basis are recognized as other income or expenses as incurred.

## Accrued Severance Benefits

Employees and executives with one year or more of service with the Bank and domestic subsidiaries are entitled to receive a lump-sum payment upon termination of their employment with the Bank and subsidiaries, based on their length of service and rate of pay at the time of termination. Accrued severance benefits of \#206,736 million and \#221,599 million represent the amount which would be payable assuming all eligible employees and executives were to terminate their employment on December 31, 2000 and 1999, respectively.
The Bank and domestic subsidiaries paid additional severance benefits to early-retired employees in addition to normal severance benefits as required by the relevant laws and retirement policy of the Bank and domestic subsidiaries. No accrual is provided for future early retirements. Actual payment of severance benefits of the Bank and domestic subsidiaries in 2000 and 1999 , including $\# 19,892$, \#3,484 of additional early retirement benefits, approximated $\# 72,388$ million and $\# 128,669$ million, respectively.
In accordance with the National Pension Act, the Bank and subsidiaries deposit a portion of accrued severance benefits with the National Pension Fund and those deposits are presented as deduction from accrued severance benefits. The contributed deposit amount shall be refunded to employees and execuives from the National Pension Fund on their retirement. In addition, the Bank and domestic subsidiaries have partially funded accrued severance benefits through group severance insurance plans and the amounts funded under these insurance plans are included in cash and due from banks in the accompanying consolidated balance sheet or deducted from accrued severance benefits.

# notes to consolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999 

## Discounts on Debentures

Discounts on debentures, including debenture issuance costs, are amortized over the term of the debenture using the effective interest rate method. Such amorization is included in interest expenses. Debenture issuance costs carried over from previous years continue to be amortized using the straight-line method consistent with the prior years' method in accordance with the revised financial accounting standards.

## Present Value Discounts

The difference between the nominal value and the present value of accounts receivable arising from installment sales of foreclosed assets is amortized using the effective interest rate method. Amortization of these discounts is included in other interest income.
Troubled loans restructured under work-out plans or other similar restructuring agreements are stated at present value, with the difference between the nominal amount and present value offset against the allowance for loan losses to the extent available. The remaining difference is recorded as current operating expense. Amortization of these discounts is included in other interest income.

## Discounts on Capital Stock

Discounts on capital stock arising from payment of stock issuance costs are reported as a capital adjustments in shareholders' equity and amortized over three years by appropriations of retained earnings. However, due to accumulated deficits as of December 31, 2000 and 1999, there has been no amortization in 2000 and 1999.

## Income Taxes

Current income taxes payable comprise corporate income tax and tax surcharges payable for the year. In addition, deferred income taxes arising from temporary differences between amounts reported for financial accounting and income tax pupose are recognized for interperiod tax allocation purposes. The total income tax provision includes current tax expense under applicable tax regulations and the changes in the balance of deferred tax assets and liabilities. However, due to accumulated deficits and the uncertainty of realizing deferred income tax assets, the Bank has not recognized deferred income tax assets exceeding deferred income tax liabilities, except as incurred by certain overseas branches. Deferred tax assets and liabilities recorded by these branches are included in other assets and liabilities and corresponding income tax benefits and expenses are recorded as other income and expenses in the accompanying consolidated financial statements.
Tax credits are recognized as a reduction of income tax expense in the year they are incurred for tax purposes.

## Securities Bought or Sold under Agreements to Resell or Repurchase

Securities bought or sold under resale or repurchase agreements are accounted for as loans or borrowings, respectively, and related income and expenses are recorded as interest on loans and interest on borrowings, respectively.

## Translation of Foreign Currency Financial Statements and Foreign Currency Transactions

Foreign currency denominated assets and liabilities are translated into Korean W on at the basic rates in effect at the balance sheet date, except for spot and forward exchange contracts which are valued at the rates specified in the contracts. Resulting exchange gains and losses are recognized currently and included in gains or losses on foreign exchange transactions.
The financial statements of overseas branches and offices are translated into Korean Won at the basic rates in effect at the balances sheet dates in accordance with the financial accounting standards.
The exchange rates used to translate U.S. Dollar into Korean W on at December 31, 2000 and 1999 are $\# 1,259.70$ : U $\$ \$ 1$ and $\# 1,145.40$ : US\$ 1 , respectively.

## Stock O ptions

In accordance with financial accounting standards, compensation costs for stock options granted to employees and executives are recognized on the basis of fair value.
Under the fair value basis method, compensation costs for stock option plans are determined using an option-pricing model in which the Bank assumes no volatility of the underlying stock prices at grant dates and recognized as compensation expense equally over the vesting period.

## Guarantees and Acceptances

The Bank provides allowances for losses on determinable outstanding guarantees and acceptances contracts applying the same method used in estimating allowances for losses on the loan portfolio.

## Derivative Financial Instruments

In accordance with the revised financial accounting standards in Korea effective January 1,2000 , derivative financial instruments "4 derivatives") are carried at fair value. Unrealized gains or losses on derivatives for trading or fair value hedging purposes are recorded in current operations. Unrealized gains or losses on derivatives for cash flow hedging purposes are recorded in current operations for the portion of the hedge that is not effective. For the portions of cash flow hedges which are effective, unrealized gains or losses are accounted for in the capital adjustment account and recorded in operations in the period when underlying transactions have effect on operations. The adoption of this revised accounting standard for derivative financial instruments, including cumulative effects of retroactive application, were to increase net income for the year ended December 31,2000 and decrease accumul ated deficits as of January 1,2000 by $\# 6,433$ million and $\# 2,816$ million, respectively.

## Trust Fees

The Bank' s banking accounts receive trust fees, ranging from $0.2 \%$ to $2.0 \%$ of the trust' s principal, from the trust accounts as compensation for its management of tust assets and operations. The banking accounts are also entited to receive special trust fees from certain trust accounts with a guaranteed minimum rates of return in accordance with the relevant laws and regulations applicable to trust operations. These trust fees arising from consolidated trust accounts are eliminated in consolidation.

## Merchant Banking 0 perations

As permitted by the Restucturing of Financial Institutions Act, the Bank may continue its merchant banking operations, including leasing business, until the existing contracts acquired from KIMB at the merger are terminated. Significant accounting policies applied to the Bank' $s$ merchant banking operations are summarized as follows:

## notes to consolidated FINANCIAL STATEMENTS

December 31,2000 and 1999

## - Revenue Recognition on Discounted Notes

Interest income on discounted notes is accrued over the term of the notes. Income from the sale of discounted notes is recognized at the date of sale based on the difference between the purchase and sales prices of the notes, adjusted for interest earned during the holding period.

- Cash M anagement Accounts"( CMA")

The Bank recognizes interest income from CMA investments and interest expense from CMA deposits as other income and other expenses, respectively.

## Lease Transactions

The merchant banking accounts of the Bank and KEBLS, a consolidated subsidiary, account for lease transactions as operating or financing leases, depending upon the terms of the lease contracts. In general, non-cancelable leases are recognized as financing leases when ownership transfers at expiration of the lease term, when a bargain purchase option exist, or when the lease term exceeds the estimated economic life of the related asset
Under the financing lease method, aggregate lease rentals are recorded as financing leases receivable, net of unearned interest, based on the excess of rental revenue over the cost of the related assets. Unearned interest is recognized as interest income on financing leases using the effective interest method over the lease term.
O perating lease equipment are stated at cost and depreciated over the lease term. O perating lease income is recognized as operating income on an accrual basis over the lease term.
The Bank capitalized interest costs on debt borrowed to finance the purchase of lease assets as part of the cost of such assets. The Bank accrues estimated losses from future sales of operating lease properties.
Foreign currency translation gains or losses incurred from foreign currency borrowings used to finance purchases of operating lease equipment have been deferred and amortized over the period that related lease rental revenues are recognized.

## Accounting for Trust Accounts

As explained in Note 1, guaranteed trust accounts operated and managed by the Bank as a fiduciary are consolidated in accordance with accounting and reporting guidelines prescribed by the banking regulatory authorities. The significant accounting policies in the preparation of the accompanying financial statements of the consolidated trust accounts are summarized as follows:

- Revenues and Expenses of Trust Accounts

Consolidated trust accounts comprise trust operating revenues and expenses, trust fees to the Bank, and dividends of trust profit to the beneficiaries of the trust accounts. The non-consolidated trust accounts' trust fees to the Bank are recognized as income of the banking accounts of the Bank.

- Interest Income Recognition

Interest income on loans and investment securities held by the consolidated trust accounts are recognized using the same method as the banking accounts of the Bank, while interest income on overdue and dishonored loans not secured by guarantees from financial institutions or deposit collateral is recognized on a cash basis. At December 31,2000 and 1999 , the amount of interest not recognized due to such policy approximates $\# 87,921$ million and $\# 65,032$ million, respectively.

- Deposits at the Bank's Banking Accounts

The Bank's consolidated trust accounts deposit certain amounts for drawing of unspecified money trust, and account for them as deposits at the Bank's banking accounts. Interest on these deposits is computed and recorded daily. These deposits at the Bank and their interests are eliminated in consolidation.

- Special Allowance

Certain consolidated money trust agreements provide that the Bank guarantees a minimum rate of return. In relation to such guarantees, the Bank is required to set up a minimum $25 \%$ of trust fees as a special allowance, until the total al low ance equals $5 \%$ of the related money trust balance. If the current income from trust operations is insufficient to generate the required rate of return, the deficiency may be either recovered from previously established special allowances or from the Bank's banking business operations. These special allowances amounting \#10,657 million and \#7,508 million, respectively at December 31, 2000 and 1999 are reclassified into consolidated retained eamings.

- Allowance for Loan Losses

Allowance for loan losses of consolidated trust account assets which are not carried at market value (including loans, commercial paper and certain corporate debentures) are provided based on a credit risk classification of the loan portfolio as of December 31, 2000. Estimated loan losses are determined using the same estimated loss percentage for each creditrisk classification as the banking accounts of the Bank.
The allowance for loan losses of consolidated trust accounts with a guaranteed minimum rate of return at December 31, 2000 and 1999 amounts to \#226,986 million and \#385,242, respectively, and the charge-offs recorded by the trust accounts of the Bank in 2000 and 1999 amounts to $\# 175,792$ million and $\# 64,126$ million, respectively.

- InvestmentSecurities

Pursuant to the laws and regulations applicable to trust operations prescribed by the banking regulatory authorities, equity securities and beneficiary certificates held by the Bank' s consolidated trust accounts are stated at market or net asset value. Certain debt securities including corporate debentures, except for debt securities included in the consolidated trust accounts established subsequent to November 15,1998 , which are stated at market or net asset value, are stated at cost as permitted by the Trust Business Act and relevant related regulations.

- Compensation to the TrustAccounts

The Bank compensates for losses incurred in certain consolidated trust accounts subject to minimum return guarantees. Such compensations are accounted for as compensation for trust accounts of the banking accounts and other income of the trust accounts, respectively, in accordance with the relevant laws and regulations applicable to trust operations.
The amount of compensations accounted for other income of the consolidated trust accounts in 2000 and 1999 is $\# 147,693$ million and $\# 225,865$ million, respectively, and eliminated in consolidation.

# notes toconsolidated FINANCIAL STATEMENTS 

December 31, 2000 and 1999

## - Present Value Discounts

Troubled loans restructured under work-out plans or other similar restructuring agreements are stated at present value, with the difference between the nominal amount and present value offset against the allowance for loan losses to the extent available. The remaining difference is recorded as current operating expense. Amortization of these discounts is included in other interest income.
The cumulative effect of retroactive application of revised financial accounting standards for troubled loans restructured under work-out plan or other similar restructuring agreements of the trust accounts of the Bank amounting to $\# 15,152$ million were charged to accumulated deficits of the banking accounts of the Bank as of January 1 , 2000.

## Reclassification of 1999 Amounts

Certain amounts in 1999 consolidated financial statements have been reclassified to conform to the 2000 presentation. These reclassification have had no effect on previously reported net income or shareholders' equity.

## 3. United States D ollar Amounts:

The Bank operates primarily in Korean Won and its official accounting records are maintained in Korean Won. The U.S. Dollar amounts are provided herein as supplementary information solely for the convenience of the reader. The 2000 Korean Won amounts are expressed in U.S. Dollars at the rate \#1,259.70: US\$ 1 , the rate in effect on December 31, 2000. This presentation is not in accordance with accounting principles generally accepted in either Korea or the United States, and should not be construed as a representation that the W on amounts shown could be converted, realized or settled in U.S. Dollars at this rate.
The 1999 U.S. Dollar amounts, which were previously expressed at $\# 1,145.40$ :US\$1, the rate prevailing on December 31,1999, have been restated to reflect the exchange rate in effect on December 31, 2000.

## 4. Cash and Due from Banks:

Cash and due from banks which are restricted as to withdraw al at December 31,2000 and 1999 are as foll ows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Reserve Deposits with the Bank of Korea |  |  |  |  |
| - In Won | \# | 679,412 | \# | 614,230 |
| - In Foreign Currency |  | 282,046 |  | 276,649 |
| Deposits for severance payments |  | 161,351 |  | 184,258 |
| Foreign currency deposits |  | 580 |  | 98,094 |
| W on currency deposits |  | 153,942 |  | 16,962 |
|  | \# | 1,277,331 | \# | 1,190,193 |

Deposits with the Bank of Korea (reserve deposits) represent reserves the Bank is required to maintain for the payment of deposits in accordance with the Banking Act and the Bank of Korea Act. As of December 31, 2000 and 1999, foreign currency deposits with the Bank of Korea and other banks deposited in the course of transactions of derivative financial instruments amount to $\# 152$ million and $\# 91,789$ million, respectively, and won currency deposits with KorAm bank and other banks deposited related to assetbacked securitization and derivative financial instruments amount to $\# 15,181$ million and $\# 16,950$ million, respectively. Accordingly, the withdrawal of these deposits is restricted. As of December 31, 2000 and 1999, time deposits w ith other financial institutions of $\# 151,955$ million and $\# 182,734$ million, respectively, represent group severance deposits deposited under the group severance insurance plan, whose withdraw al is restricted to the actual payment purpose of severance benefits (see Note 2 and 15).

The scheduled maturities of due from banks as of December 31, 2000 are as follows:


December 31,2000 and 1999

## 5. Securities:

Securities at December 31, 2000 and 1999 are as follows:
In Millions

|  | Debt securities |  |  |  | Equity securities |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  | 2000 |  | 1999 |  |
| Trading securities | \# | 2,266,451 | \# | 3,005,259 | \# |  | \# | 229,230 |
| Investment securities: |  |  |  |  |  |  |  |  |
| Available for sale |  | 6,211,703 |  | 6,575,541 |  | 310,570 |  | 1,014,055 |
| Held-to-maturity |  | 1,215,869 |  | 1,343,612 |  |  |  |  |
| Investment in subsidiaries |  | - |  | - |  | 278,420 |  | 307,550 |
|  |  | 7,427,572 |  | 7,919,153 |  | 588,990 |  | 1,321,605 |
|  | \# | 9,694,023 | \# | 10,924,412 | \# | 588,990 | \# | 1,550,835 |

At December 31, 2000 and 1999 trading securities included in Cash M anagement Accounts" CMA") managed by the merchant banking division of the Bank amount to \#63,015 million and \#39,314 million, respectively.

## Beneficiary Certificates

Under authorization by the Ministry of Finance and Economy, the merchant banking division of the Bank establishes and manages debt security investment trusts. The assets of these trusts, comprising primarily guaranteed corporate, government and public bonds, are deposited under trust deeds with the Seoul Bank who is acting as trustee. As of December 31, 2000, the merchant banking division of the Bank operates various kinds of funds such as money market fund, short-tem and long-term debt security trusts, installment type trusts, low tax trusts, long-term benefit trusts, separate tax trusts, tax exempt trusts and other types of trusts.
The merchant banking division of the Bank issues beneficiary certificates" ${ }^{\prime \prime} \mathrm{BCs}^{\prime \prime}$ ) representing shares in the trusts. The BC are sold at daily trade prices, determined based on the value of the net assets held by the trusts every day. The merchant banking division of the Bank has undertaken to repurchase, at the daily trade price, all BCS sold, when requested by the beneficiaries. The BCs recorded on the balance sheet represent the shares unsold or repurchased by the Bank. Total BCs issued and outstanding at December 31,2000 and 1999 are 10,504 million 47,604 million shares.

## Investments in Debt Securities

AtDecember 31,2000 , the Bank provided debt securities amounting to \#2,566,615 million as collateral for borrowings from the Bank of Korea and has total debt securities amounting to $\# 2,766,300$ million available for rediscountable to the Bank of Korea. Securities denominated in foreign currencies amounting to $\# 5,632$ million were deposited in the course of selling securities under repurchase agreements and accordingly, the withdrawals are restricted (see Note 12).
The scheduled maturities of debt securities at December 31, 2000 are as follows:

|  | In Millions |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| Public and national bonds | \# | 3,702,878 | \# | 896,799 | \# | 636,516 | \# | 5,236,193 |
| Bonds issued by corporations |  | 995,461 |  | 1,384,072 |  | 739,663 |  | 3,119,196 |
| Beneficiary certificates |  | 6,824 |  | 545,757 |  | - |  | 552,581 |
| Other securities in Won |  |  |  | 56,613 |  | 46,675 |  | 103,288 |
| Foreign currencies and off-shore debt |  |  |  |  |  |  |  |  |
| Securities |  | 119,721 |  | 91,226 |  | 471,818 |  | 682,765 |
|  | \# | 4,824,884 | \# | 2,974,467 | \# | 1,894,672 | \# | 9,694,023 |

Debt securities in foreign currencies, classified by nationality of issuer, as of December 31, 2000 are as follows:

| Countries | In Thousands (*) |  | In Millions |  | Ratio (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Korea | US\$ | 311,655 | \# | 392,592 | 57.50 |
| U.S.A. |  | 130,198 |  | 164,011 | 24.02 |
| Thailand |  | 1,745 |  | 2,198 | 0.32 |
| Philippines |  | 24,179 |  | 30,458 | 4.46 |
| Others |  | 74,229 |  | 93,506 | 13.70 |
|  | US\$ | 542,006 | \# | 682,765 | 100.0 |

(*) Foreign currencies, except for U.S. dollars, are converted into equivalent U.S. dollar amounts using the exchange rate prevailing on December $31,2000$.

## notes toconsolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

Investments in Equity Securities
As of December 31, 2000, details of investments in subsidiaries accounted for using equity method are as follows:

|  | In Millions |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Acquisition Cost |  | Equity in earnings of equity method investees |  | Adjustments to beginning accumulated surplus |  |  | Capital surplus | Capital adjustment |  | Book value |  |
| CFEB | \# | 6,394 | \# | 63 | \# | 1,385 | \# | - | \# | - | \# | 7,842 |
| Korea Heavy Industries Co , Itd. |  | 82,000 |  | 4,758 |  | 90,135 |  | 93,943 |  | (258) |  | 270,578 |
|  | \# | 88,394 | \# | 4,821 | \# | 91,520 | \# | 93,943 | \# | (258) | \# | 278,420 |

## 6. Loans:

## Foreign Currency Loans By Nationality

At December 31, 2000 and 1999, the Bank' sloans denominated in foreign currencies classified by nationality of borrowers are as follows:

|  | 2000 |  |  |  |  | 1999 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Thousands |  | In Millions |  | Ratio(\%) | In Thousands |  | In Millions |  | Ratio(\%) |
| Korea | US\$ | 5,013,831 | \# | 6,315,923 | 81.2 | US\$ | 5,520,469 | \# | 6,323,145 | 72.6 |
| Japan |  | 485,681 |  | 611,812 | 7.9 |  | 461,156 |  | 528,208 | 6.1 |
| Russia |  | 110,000 |  | 138,567 | 1.8 |  | 125,380 |  | 143,610 | 1.6 |
| Indonesia |  | 95,619 |  | 120,452 | 1.5 |  | 125,600 |  | 143,862 | 1.7 |
| Other |  | 469,087 |  | 590,909 | 7.6 |  | 1,371,905 |  | 1,571,381 | 18.0 |
|  | US\$ | 6,174,218 | \# | 7,777,663 | 100.0 | US\$ | 7,604,510 | \# | 8,710,206 | 100.0 |

Allowances for Loan Losses
An analysis of the change in allowances for loan losses for the year ended December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Balance at January 1 | \# | 2,569,319 | \# | 991,773 |
| Provision for loan losses |  | 1,316,438 |  | 2,076,206 |
| Reversal of allowance |  | $(60,896)$ |  | $(30,037)$ |
| Loans charged off |  | ( $1,893,855$ ) |  | ( 521,731) |
| Transfer from repurchase of loan from KAMCO and others |  | $(28,097)$ |  | 55,305 |
| Translation adjustments |  | 86,883 |  | $(2,197)$ |
|  |  | (579,527) |  | 1,577,546 |
| Balance at December 31 | \# | 1,989,792 | \# | 2,569,319 |

Ratios of allowance for loan losses to total loans for the years ended December 31, 2000, 1999 and 1998 are $6.2 \%, 9.3 \%$ and $3.9 \%$, respectively.
At December 31, 2000 and 1999, the Bank' s loans of which the balance had been already charged off but the Bank' s legal claim rights against borrowers or guarantors have not expired amount to $\# 2,159,887$ million and $\# 776,257$ million, respectively.

## notes to consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## Restructured Loans

The Bank recognized losses on troubled loans restructured under workout plans or other similar rescheduling agreements if the total discounted future cash receipt specified by the modified terms of rescheduled loans are less than the nominal amount of those loans. For purposes of this calculation for the year ended December 31, 2000, \#108,861 million of loans subject to be converted into equity security are recorded at fair value at the determination date of rescheduling plans. The present value of total future cash receipts under the restructuring plans which have been decided by December 31,2000 , discounted using interest rates of $8.5 \%$ to $9.75 \%$, are $\# 220,129$ million less than their nominal value of \#1,183,949 million. Amortization of these discounts of \#39,632 million in 2000 are included in other interest income.

The changes in present value discount of the Bank' s restructured loans in 2000 are as follows:
In Millions

|  | Beginning balance |  | Addition |  | Deduction(*) |  | $\begin{gathered} \text { December 31, } \\ 2000 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans restructured under w ork-out plan | \# | 117,349 | \# | 41,615 | \# | 49,967 | \# | 108,997 |
| Loans restructured under other similar rescheduling agreements |  | 5,625 |  | 29,250 |  | 11,747 |  | 23,128 |
| Loans in industy rationalization policy |  | 304,325 |  | . |  | 216,321 |  | 88,004 |
|  | \# | 427,299 | \# | 70,865 | \# | 278,035 | \# | 220,129 |

(*)The deduction is comprised of amortization in 2000 amounting to \#39,632 million and reversal amounting to \#238,403 million resulted from charge off and sales of loans.

## Other Information

The Bank recognized gains and losses on loan sales amounting to \#26,835 million and \#34 million, respectively, for the year ended December 31, 2000, and \#165,629 million of gains for the year ended December 31, 1999 in connection with prior years' non-performing loan sales to Korea Asset Management Corporation "( KAMCO"), The sales prices of which are adjusted according to the results of actual subsequent collection of those loans (see N otes 20 and 21 ).
The Bank provides housing loans bearing interest at a rate of $1.0 \%$ per annum below \#20 million and $9.75 \%$ per annum over 20 million to directors and employees, up to maximum of \#50 million per person. The outstanding balance of housing loans receivable as of December 31, 2000 and 1999 amounts to \#101,390 million and \#113,262 million respectively.

## 7. G uarantee Deposits for Trust $O$ perations:

The Bank is required to annually deposit an amount with bank regulators equal to $0.05 \%$ of its capital stock until such deposit equals $10 \%$ of its capital stock as a security deposit to continue its trust operations in accordance with the relevant Trust Act applicable in the Republic of Korea. The outstanding book value (face value) of debt securities provided as security deposits at December 31,2000 and 1999 are $\# 7,999$ million ( $\# 10,642$ million) and $\# 1,613$ million ( $\# 4,300$ million), respectively.

## 8. Premises and Equipment:

Premises and equipment at December 31, 2000 and 1999 are as follows:
In Millions

|  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: |
| Buildings | \# | 446,118 | \# | 405,113 |
| Office facilities held on lease |  | 105,950 |  | 38,216 |
| Equipment |  | 673,428 |  | 991,828 |
| Foreclosed assets |  | 10,397 |  | 11,383 |
| Less: Accumulated depreciation or allowance |  | $\begin{aligned} & 1,235,893 \\ & (676,439) \end{aligned}$ |  | $\begin{array}{r} 1,446,540 \\ (793,558) \end{array}$ |
|  |  | 559,454 |  | 652,982 |
| Construction in progress |  | 2,842 |  | 43,110 |
| Land |  | 399,595 |  | 405,710 |
| Intangible assets |  | 17,705 |  | 14,636 |
|  | \# | 979,596 | \# | 1,116,438 |

At December 31,2000 and 1999, the value of the domestic lands of the Bank and subsidiaries as determined by the tax authorities for property tax assessment purpose amounts to \#407,646 million and \#409,870 million, respectively.
At December 31, 2000, a substantial portion of buildings, equipment and foreclosed assets of the Bank and subsidiaries are insured against fire and other casualty losses. The Bank maintains insurance coverage for cars and vehicles against accident losses and liabilites. Leasehold improvements are also insured for thef and casualty losses.

## notes toconsolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999

## 9. Cash Management Accounts:

Cash Management Accounts"' CMA") comprise customers' deposits maturing in 180 days or less which are invested in securities approximating the value of such deposits. The income from the investments, less management fees, is distributed to the accounts on the contract maturity date. If the deposit is withdrawn before maturity, distribution is based on a rate computed daily.

CMA assets and CMA deposits at December 31, 2000 and 1999 comprise the following:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| CMA assets |  |  |  |  |
| Notes discounted | \# | 108,505 | \# | 115,684 |
| Securities eligible for open market operation |  | 49,723 |  | 13,509 |
| Other securities |  | 13,292 |  | 25,805 |
|  | \# | 171,520 | \# | 154,998 |
| CMA deposits | \# | 119,264 | \# | 160,288 |

## 10. 0 ther Assets:

Other assets at December 31, 2000 and 1999 are as follows:
In Millions

|  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: |
| Guarantee deposits | \# | 407,260 | \# | 400,279 |
| Accounts receivable |  | 1,276,477 |  | 160,547 |
| Prepaid expenses |  | 213,538 |  | 181,806 |
| Non-Performing Loan Management Fund |  | 36,680 |  | 36,680 |
| Adjustments related to derivatives |  | - |  | 20,815 |
| Suspense receivable |  | 35,477 |  | 28,198 |
| Domestic exchange settlement |  | 330,397 |  | 293,415 |
| D eferred foreign currency translation losses for operating lease transactions |  | - |  | 91,769 |
| D eferred tax assets |  | 3,329 |  | 24,666 |
| Others |  | 280,589 |  | 28,744 |
|  | \# | 2,583,747 | \# | 1,266,919 |

## 11. Deposits:

The scheduled maturities of deposits at December 31, 2000 and 1999 are as follows:
In Millions

|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits in W on | \# | 16,812,463 | \# | 626,200 | \# | 5,513,189 | \# | 22,951,852 |
| Deposits in foreign currencies |  | 8,005,638 |  | 188,338 |  | 1,132,867 |  | 9,326,843 |
| Certificates of deposit |  | 467,241 |  | 14,037 |  | 666 |  | 481,944 |
|  | \# | 25,285,342 | \# | 828,575 | \# | 6,646,722 | \# | 32,760,639 |

December 31, 2000 and 1999

## 12. Borrowings:

Borrowings at December 31, 2000 and 1999 are as follows:


## Subordinated borrowings

Subordinated borrowings at December 31, 2000 and 1999 are as follows:


[^8]
## notes toconsolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999

## Maturity Information

The scheduled maturities of borrow ings at December 31, 2000 are as follows:
In Millions

|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings in Won | \# | 1,226,100 | \# | 308,100 | \# | 634,232 | \# | 2,168,432 |
| Borrowings in foreign currencies |  | 2,989,380 |  | 422,578 |  | 104,062 |  | 3,516,020 |
| Securities sold under |  |  |  |  |  |  |  |  |
| Repurchase agreements |  | 974,003 |  | - |  | - |  | 974,003 |
| Covering notes sold |  | 763,340 |  | - |  | - |  | 763,340 |
| Call Money |  | 734,970 |  | - |  | - ${ }^{-}$ |  | 734,970 |
|  | \# | 6,687,793 | \# | 730,678 | \# | 738,294 | \# | 8,156,765 |

## Other Information

At December 31, 2000, in the normal course of funding activities the Bank provided \#2,566,615 million of securities as collateral for borrowings from the Bank of Korea and other financial institutions (see N ote 5 ).

## 13. Debentures:

Debentures at December 31, 2000 and 1999 are as follows:

|  | Annual Interest Rate (\%) | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2000 |  | 1999 |  |
| Debentures in Won |  |  |  |  |  |
| Debentures | $7.8-10.5$ | \# | 1,931,308 | \# | 1,474,064 |
| Subordinated debentures | 14.8(*) |  | 585,300 |  | 435,300 |
| Subordinated convertible debentures | 4.0 |  | 200,000 |  | 200,000 |
| Others | - |  | - |  | 5 |
|  |  |  | 2,716,608 |  | 2,109,369 |
| Discounts on debentures |  |  | $(1,919)$ |  | $(5,636)$ |
|  |  |  | 2,714,689 |  | 2,103,733 |
| D ebentures in foreign currencies |  |  |  |  |  |
| Debentures | LIBOR+0.72~6.805 |  | 1,120,933 |  | 1,099,137 |
| Off-shore debentures | - |  |  |  | 5,154 |
| Discounts on debentures |  |  | 1,120,933 |  | 1,104,291 |
|  |  |  | $(7,940)$ |  | $(3,402)$ |
|  |  |  | 1,112,993 |  | 1,100,889 |
|  |  | \# | 3,827,682 | \# | 3,204,622 |

(*) Interest rates on these debentures are floating based on the market rates at the time of payment

## Subordinated Debentures

Subordinated debentures at December 31, 2000 and 1999 are as follows:

|  | Annual |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest Rate (\%) |  | In Millions |  |  |
|  | 2000.12.31 | 2000 |  | 1999 |  |
| Fund invested by the Korean Government, maturing through 2004 | (*) | \# | 422,300 | \# | 422,300 |
| Samsung Life Insurance Co., maturing in 2007 | 14.8 |  | 13,000 |  | 13,000 |
| Public | 10.5 |  | 150,000 |  |  |
|  |  |  | 585,300 |  | 435,300 |
| Chase M anhattan Bank \& M errill |  |  |  |  |  |
| Lynch, maturing in 2006 | LIBOR +0.72 |  | 251,940 |  | 229,080 |
| Credit Suisse First Boston(CSFB) |  |  | (US\$200) |  | (US\$200) |
|  | LIBOR +6.805 |  | 257,623 |  |  |
|  |  |  | (US\$205) |  | (US\$ -) |
|  |  |  | 509,563 |  | 229,080 |
|  |  | \# | 1,094,863 | \# | 664,380 |

(*) Interest rates on these debentures are floating based on the market rates at the time of payment.

## Subordinated Convertible Debentures

Subordinated convertible debentures at December 31, 2000 and 1999 are as foll ows:

|  | Periods of debentures | Annual Interest Rate(\%) | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2000 |  | 1999 |  |
| Subordinated convertible debentures ( N . 4) | $\begin{gathered} 1999.12 .6 \\ \sim 2009.12 .6 \end{gathered}$ | 4.0 | \# | 100,000 | \# | 100,000 |
| Subordinated convertible | 1999. 12.27 |  |  |  |  |  |
| debentures ( N .05 ) | ~2009. 12.27 | 4.0 |  | 100,000 |  | 100,000 |
|  |  |  | \# | 200,000 | \# | 200,000 |

The above fourth and fifth subordinated convertible debentures are convertible from 3 months after the date of issuance through 0 ctober 31,2004 and November 20, 2004, respectively, into common shares at a conversion price of $\# 10,000$ per share of common stock, as adjusted for the 2:1 capital reduction in 2000. The debentures are redeemable at the option of the Bank with the approval of the chaiman of Financial Supervisory Service"' FSS") on December 6, 2004 (fouth series) and December 27, 2004 (fith series) at $150.82 \%$ of their principal amounts. If such options were not exercised by the Bank, $50.82 \%$ of the principal will be paid on December 6,2004 and December 27,2004 , respectively and the remaining principal will be paid ten years from the issue date.

## Repayment Schedules

The scheduled maturities of debentures at December 31, 2000 are as foll ows:
In Millions

|  | Due in one year or less |  | Due from one to three years |  | Due after three years |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debentures in Won | \# | 852,053 | \# | 1,415,255 | \# | 449,300 | \# | 2,716,608 |
| Debentures in foreign currencies |  | 332,563 |  | 278,800 |  | 509,570 |  | 1,120,933 |
|  | \# | 1,184,616 | \# | 1,694,055 | \# | 958,870 | \# | 3,837,541 |

## notes toconsolidated FINANCIAL STATEMENTS <br> December 31, 2000 and 1999

## 14. 0 ther Liabilities:

Other liabilities at December 31, 2000 and 1999 consist of the following:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| U nearned income | \# | 95,009 | \# | 96,235 |
| Accrued severance benefits |  | 194,530 |  | 207,083 |
| Allowance for estimated losses on outstanding guarantees and acceptance contract |  | 125,200 |  | 115,007 |
| Due to trust accounts |  | 471,819 |  | 248,042 |
| Due to treasury agency |  | 81,618 |  | 62,452 |
| GIRO accounts |  | 35,149 |  | 27,632 |
| D eferred tax liabilities |  | 83 |  | 5,737 |
| Account payable |  | 1,148,706 |  | 61,611 |
| Suspense payable |  | 435,522 |  | 556,301 |
| W ithholding taxes |  | 43,679 |  | 52,097 |
| Guarantee money received |  | 150,437 |  | 88,852 |
| Factoring payable |  | 9,000 |  | 7,061 |
| Deterred foreign currency translation gains for operating lease transactions |  | - |  | 45,291 |
| Other |  | 379,942 |  | 95,195 |
|  | \# | 3,170,694 | \# | 1,668,596 |

## 15. Accrued Severance Benefits:

Accrued severance benefits at December 31, 2000 and 1999 are as following:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Balance at beginning of year | \# | 221,599 | \# | 282,560 |
| Adjustment of beginning accumulated deficit |  | - |  | 17,900 |
| Provisions |  | 40,906 |  | 46,161 |
| Severance payments |  | $(52,496)$ |  | $(125,185)$ |
| Adjustments of foreign exchange transactions |  | $(3,273)$ |  | 163 |
|  |  | 206,736 |  | 221,599 |
| Cumulative Deposits to N ational Pension Fund |  | $(12,206)$ |  | $(14,516)$ |
| Balance at end of the year | \# | 194,530 | \# | 207,083 |

## 16. Capital Surplus:

Consolidated capital surplus as of December 31,2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Capital stock of consolidated subsidiaries transerred from accumulated eamings | \# | 121,252 | \# | 117,914 |
| The Bank' sownership in capital surplus of consolidated subsidiaries |  | 51,996 |  | 10,870 |
| The Bank' s ownership in capital surplus of equity method investees |  | 93,943 |  | 93,943 |
|  | \# | 267,191 | \# | 222,727 |

In accordance with the Asset Revaluation Law, the Bank elected to revalue lands, buildings and investment securities on January 1, 1993. The revaluation gain of \#370,730 million represents the difference between the revalued amount and the net book value of the revalued assets at January 1,1993 , out of which $\# 359,608$ million, net of $3 \%$ revaluation taxes, was used to disposition of accumulated deficit.

## 17. Accumulated Deficit:

Consolidated accumulated deficit as of December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Regal reserve | \# | 18,114 | \# | 11,023 |
| Reserve for business rationalization |  | . |  | 139 |
| Other statutory reserves |  | 13,131 |  | 13,133 |
| Voluntary reserves |  | 399 |  | 6,356 |
| Accumulated deficit before disposition |  | $(388,706)$ |  | $(1,138,259)$ |
| Deficitin excess of minority interests |  | $(41,451)$ |  | $(32,449)$ |
|  | \# | $(398,513)$ | \# | $(1,140,057)$ |

## Legal Reserve

The Banking Act requires the Bank to appropriate as a legal reserve an amount equal to a minimum of $10 \%$ of annual net income, until such reserve equals $100 \%$ of its capital stock. This reserve is not available for payment of cash dividends but may be transferred to capital stock by an appropriate resolution by the Bank's board of directors or used to reduce accumulated deficit, if any, by appropriate resolution of the Bank' s shareholders.
The Korean Commercial Code requires the domestic subsidiaries to appropriate an amount equal to a minimum of $10 \%$ of cash dividends as a legal reserve, until such reserve equals $50 \%$ of its paid-in capital. The reserve is not available for the payment of dividends. However, it may be transfered to common stock or used to reduce accumulated deficit, if any.

## Reserve for Business Rationalization

Pursuant to the Tax Exemption and Reduction Control Law, the Bank and its domestic subsidiaries are required to appropriate, as a reserve for business rationalization, amounts equal to tax reductions arising from tax exemptions and tax credits. This reserve is not available for payment of cash dividends, but may be tansferred to capital stock or used to reduce accumulated deficit, if any.

## Other Statutory Reserves

Relevant Japanese regulations require the Bank' soverseas branches located in Japan to appropriate a minimum of $10 \%$ of the Japanese branches' annual income after income taxes as a Japanese legal reserve, until such reserve equals $¥ 2,000$ million. This reserve is not available for the payment of cash dividends and may be utilized upon liquidation of the Japanese branches.

## Voluntary Reserve

The Bank and its subsidiaries appropriate a certain portion of retained earmings pursuant to shareholder resolution as a voluntary reserve. This reserve may be reversed and transferred to unappropriated retained eamings by the resolution of shareholders and may be distributed as dividends after reversal.

## notes toconsolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## Deficit in excess of minority interests

Deficitin excess of minority interests as of December 31, 2000 and 1999 are as follows:


## Disposition of Accumulated D eficits

Details of the recent three years' disposition of accumulated deficits approved by shareholders of the Bank are as follows:

|  | In Millions |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of disposition | 2000. 3. 25 |  | 1999. 2.27 |  | 1998. 2.27 |  |
| Accumulated deficit before disposition | \# | 1,366,086 | \# | 843,544 | \# | 68,255 |
| Disposition |  |  |  |  |  |  |
| Transfer from capital surplus |  | 154,805 |  |  |  |  |
| Transer from asset revaluation suplus |  | 156,017 |  | 203,591 |  |  |
| Transfer from statutory reserve |  |  |  | 195,634 |  |  |
| Transfer from reserve for overseas investment losses |  | - |  | 154,000 |  | 23,500 |
| Transfer from business rationalization |  | - |  | 31,800 |  |  |
| Appropriation for other statutory reserves |  | (537) |  | (211) |  | (234) |
| Transfer from voluntary reserves |  | . |  | 258,730 |  | 44,989 |
|  |  | 310,285 |  | 843,544 |  | 68,255 |
| Undisposed Accumulated deficit to be carried forward to subsequent year | \# | 1,055,801 | \# | . | \# | . |

## Adjustments to the Beginning Balance of Accumulated Deficit

The Bank's details of adjustments to the beginning accumulated deficit reflecting the effect of retroactive application of new accounting methods to conform to the revised financial accounting standards are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Accumulated deficits before adjustments | \# | $(1,138,259)$ | \# |  |
| Adjustments: |  |  |  |  |
| Rescheduled loans |  | $(15,152)$ |  | $(380,591)$ |
| Loss on valuation of securities |  | - |  | $(127,467)$ |
| Loan loss reserves for outstanding guarantees and acceptance contracts |  |  |  | $(69,908)$ |
| Others, net |  | $(2,816)$ |  | $(12,534)$ |
| Accumulated deficits, as adjusted | \# | $(1,156,227)$ | \# | $(590,500)$ |

## 18. Capital Adjustments:

Capital adjustments at December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Valuation losses on investment in debt securities | \# | $(22,645)$ | \# | $(75,700)$ |
| Valuation gain on investment in equity securities |  | $(347,455)$ |  | (50,872) |
| Treasury stocks |  | $(2,930)$ |  | $(16,983)$ |
| Discounts on capital stocks |  | $(9,502)$ |  | $(6,425)$ |
| Overseas business translation credit |  |  |  | 322 |
|  | \# | $(382,532)$ | \# | $(149,658)$ |

Treasury stocks held by the Bank at December 31, 2000 and 1999 comprised 2,363 thousand shares of common stock and 3,904 thousand shares of common stock, respectively, included in the beneficiary certificate arranged to invest in the Bank' $s$ stock. These shares were acquired in the course of merger with KIMB (See Note 25). The Bank intends to sell these treasury shares in the near future.

## Stock Options

As of December 31, 2000, the Company has implemented stock option plans for employees and executives, under which they are entitled to receive options to purchase 924 thousand common shares of the Bank at $\# 5,000$ per share. The stock options may be exercised during the period from three to six years from the grant date
Primary assumptions util ized to detemine compensation costs under fair value basis method are as follows:

- The risk-free interest rate: The interest rate for governmental bonds at the grant date
- The expected exercise period: In six years from the grant date
- The volatility of the underlying stock price: $0 \%$
- The expected dividend rate: $0 \%$

Under the above assumptions, compensation costs under fair value basis method is in agreement with those under minimum value method. However, due to the exercise price of the stock option exceeding market value of the Bank' s stock at December 31, 2000, no compensation costwere accrued in 2000 .

## 19. Commitments and Contingencies:

## Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the banking regulatory authorites. Under capital adequacy guidelines, the Bank shall report to the regulatory banking authorities its capital adequacy information as measured based on the accompanying consolidated financial statements. The capital guidelines involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regul atory accounting practices. The Bank's capital amounts and classification are also subject to quantitative judgments by the regul ators about components, risk weightings, and other factors.
Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain a minimum $8 \%$ of total adjusted capital to risk weighted assets based on the accompanying consol idated financial statements (the BIS capital ratio).

## Guarantees and Acceptances

The Bank and subsidiaries makes various commitments whereby they accept contingencies or guarantees for customers as liabilities of customers in the course of normal business to extend credit to customers. Guarantees and acceptances outstanding at December 31,2000 and 1999 are summarized as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Guarantees: |  |  |  |  |
| Won currency | \# | 542,099 | \# | 793,399 |
| Foreign currencies |  | 2,604,628 |  | 2,635,589 |
|  |  | 3,146,727 |  | 3,428,988 |
| Acceptances in foreign currencies |  | 2,473,329 |  | 1,788,608 |
|  | \# | 5,620,056 | \# | 5,217,596 |

## notes toconsolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

The guarantees and acceptances denominated in foreign currency classified by country as of December 31, 2000 and 1999 are as follows:

|  | 2000 |  |  |  |  | 1999 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | In Thousands |  | In M illions |  | Ratio (\%) | In Thousands |  | In Millions |  | Ratio (\%) |
| Korea | US\$ | 3,646,418 | \# | 4,593,393 | 90.4 | US\$ | 3,584,359 |  | 4,105,525 | 92.8 |
| U.S.A |  | 66,559 |  | 83,844 | 1.7 |  | 9,449 |  | 10,823 | 0.2 |
| Untied Kingdom |  | 6,849 |  | 8,628 | 0.2 |  | 7,696 |  | 8,815 | 0.2 |
| Japan |  | 28,118 |  | 35,420 | 0.7 |  | 5,784 |  | 6,625 | 0.1 |
| 0 thers |  | 283,141 |  | 356,672 | 7.0 |  | 255,290 |  | 292,409 | 6.7 |
|  | US\$ | 4,031,085 | \# | 5,077,957 | 100.0 | US\$ | 3,862,578 | \# | 4,424,197 | 100.0 |

## Guarantees and Acceptances, Continued

In addition to guarantees and acceptances with underying liabilities of customers, the notional amounts of guarantees and acceptances of the Bank and subsidiaries without underlying liabilities of customers, provided in the normal course of business, at December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  | 2000 |  |  |
| Letters of credit issued but not yet being drawn | $\#$ | $4,590,835$ | $\#$ | $4,566,298$ |
| Other guarantees and acceptance | 35,150 | 36,651 |  |  |
|  |  | $4,625,985$ | $\#$ | $4,602,949$ |

The Bank has entered into various loan commitments to provide a certain amount of loans, including overdratt financing, for its customers in the normal course of business. As of December 31, 1999, the amount committed but not yet drawn approximates \#8,024,652 million.

## Litigation

The Bank has been named as the defendant or the plaintiff in various legal actions anising from normal business activites. The aggregate amounts of claims brought against the Bank are approximately \#54,069 million as of December 31, 2000. The Bank believes that the outcome of these matters is uncertain but, in any event, they would not resilt in material ultimate losses on the Bank's financial position or operations. Accordingly, no provision for potential losses arising from these claims is reflected in the accompanying non-consolidated financial statements. The Bank has purchased US\$ 7 million (Book value: US $\$ 1,491,000$ ) of floating rate notes and paid US\$ 12 million in subrogation for offshore funds in Malaysia established by Anam Semiconductor" The Company"), which is now undergoing a workout program. The Company has provided a letter of commiment" LOC") which confirms the compensation of the loss arising from the funds, but is not performing. Accordingly, the Bank is undergoing a process to bring the case to the court, but the ultimate effect as of balance sheet date cannot presenty be determined.

## Asset Backed Securitization

At December 6, 1999, the Bank sold certain non-performing loans amounting to \#106,772 million to a Special Purpose Company"" SPC") and received \#40,000 million and \#20,000 million in cash and subordinated bonds, respectively. The Bank is subject to compensation for damages up to the amount of $\# 26,800$ million, 25 percent of the total principal amounts of the loans sold under certain adverse conditions.

## Loans Sold under Repurchase Agreements

The Korea Asset Management Corporation"( KAMCO") can resell some of the loans under certain conditions including the following;

- When is it considered impossible to collect the loans and interes because borrowers delay their repayment of loans and interests over 6 months
- When it is considered impossible to collect the loans and interests due to the abrogation of court-receivership process and the cancellation of mediation As of December 31, 2000, KAMCO may exercise the resale option for the loan amounting to \#658,475 million. As of December 31, 2000, the Bank estimated loss on repurchase of the loans amounting to \#203,700 and accrued this amount as allowance for loan losses in 2000 .


# notes to consolidated FINANCIAL STATEMENTS 

December 31,2000 and 1999

## Stock of Samsung Life Insurance

On September 26, 2000, the Bank received 117,638 shares of stock of Samsung Life Insurance in accordance with contribution contract with Gun-Hee Lee, the chaiman of Samsung Group, subsequent to the agreement to be compensated against estimated loan losses arising from Samsung Motors.

## Evaluation of the plan for the Bank management improvement

On November 8, 2000, the Financial Supervisory Commission approved the Bank's management improvement plan submitted on September 30, 2000 by the Bank, based on the following abstract of evaluation for the Bank' splan by the Bank M anagement Evaluation Committee.
The Bank is classified as a bank which may operate independently without additional capital injection from the Korean Government, since the Bank's capital adequacy ratio as of December 31,2001 is expected to meet the target ratio, subject to the certain conditions described below:

- To provide against the situation that the Bank would not be able to increase its capital through public offerings in early 2001, the Bank is required to prepare a supplementary plan including additional disposition of investments in KEB Credit Card Services Co., Ltd., one of the Bank' s subsidiaries, or additional issuance of subordinate bonds
- The ratio of non-performing loans(NPLs) to the total loans will reach the target ratio through the additional sale of NPLS.
- The targetratio of financial proftability will be reached through increase of operating revenue and reduction of expenses.


## Intercompany Guarantees Provided by the Bank

Intercompany guarantees provided by the Bank for consolidated subsidiaries' indebtedness as of December 31,1999 are approximately \#342,307 million and are eliminated in the consolidation.

## Economic uncertainties

Beginning in 1997, Korea and other countries in the Asia Pacific region experienced a severe contraction in substantially all aspects of their economies. This situation is commonly referred to as the 1997 Asian financial crisis. In response to this situation, the Korean government and the private sector began implementing stuctural reforms to historical business practices
The Korean economy is currently experiencing additional difficulties, particularly in the areas of restructuring private enterprises and reforming the banking industry. The Korean government continues to apply pressure to Korean companies to restructure into more efficient and profitable firms. The banking industy is currently undergoing consolidations and significant uncertainty exists with regard to the availability of shor-term financing during the coming year. The Company may be either directly or indirectly affected by the situation described above.
Significant uncertainties still exist related to the economy in Korea and in the Asia Pacific region, including certain financially troubled borrowers such as Daewoo Group companies and others which are in process of restucturing of their debt structure under workout and other similar programs. The Bank's outstanding loans and guarantees to the affiliated companies of Daewoo Group and other companies, including Korea Real Estate Trust, under workout programs amount to $\# 1,330,600$ million and $\# 1,361,900$ million before present value discounts of \#66,700 million and \#55,800 million, respectively. The Bank has accrued \#475,700 million and \#544,200 million, respectively, of allowance for such loan losses (including allowance for losses for guarantees and acceptances) as of December 31, 2000. In addition, as of December 31,2000, The Bank's outstanding loans and guarantees to Hyundai Group companies amount to \#2,823,739 million. Actual loan losses to the above companies can differ from allowances for such loan losses accrued by the Bank. The accompanying nonconsolidated financial statements reflect management's current assessment of the impact to date of the economic situation on the financial position of the Bank. Actual results may differ materially from management's scurrent assessment.

## notes toconsolidated FINANCIAL STATEMENTS

Derivative financial instruments
The Bank has entered into various derivative financial instrument contracts for trading, arbitrage or hedging purposes, including futures contracts that are subject to exchange different currencies on specified dates at specified price, swap contracts that accompany the exchange of different currencies and interest rates and currency option and interest rate option contracts that accompany specific obligations and rights based on specified exercise price.
A summary of derivative financial instrument information at December 31, 2000 is as follows (unit : In Millions of Korean Won):

Foreign Currency Related Contracts Forward contracts Futures contracts
Futures contracts purchased Swap contracts
Option contracts
Option contracts purchase
Option contracts sold
Interest Rate Related Contracts
Futures contracts
Futures contracts purchased
Futures contracts sold CD contracts
Swap contracts
Option contracts
Option contracts purchased
Option contracts sold currency, and purchased foreign currency contracts amount for the contract between foreign currencies, translated into the exchange rate as of the balance sheet date.
${ }^{* *)}$ The valuation gains or losses are not recorded since the settlement gain or losses are transferted to transaction gains or losses the as of balance sheet date.
$\left({ }^{(* *)}\right.$ The above gains or losses are included in gains or losses on foreign exchange transaction.

December 31, 2000 and 1999

## 20. 0 ther Incomes:

Details of other income for the years ended December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Gain on disposal of trading securities | \# | 60,821 | \# | 309,982 |
| Gain on disposal of investment securities |  | 77,653 |  | 108,077 |
| $G$ ain on valuation of securities |  | 37,646 |  | 146,146 |
| Gain on sales of loans |  | 26,835 |  | 165,629 |
| G ain on disposal of premises and equipment |  | 26,625 |  | 38,467 |
| $G$ ain from liabilities forgiven |  | 8,800 |  | 7,927 |
| Recovery of loans charged off |  | 2,764 |  | 5,396 |
| Lease rental earned |  | 2,824 |  | 2,338 |
| D eferred tax revenue |  | 7 |  | 15,441 |
| G ain on valuation of equity-method investments |  | 4,821 |  | 13,130 |
| Other |  | 197,419 |  | 94,282 |
|  | \# | 446,215 | \# | 906,815 |

## 21. O ther Expenses:

Details of other expenses for the years ended December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Loss on disposal of trading securities | \# | 91,005 | \# | 100,568 |
| Loss on disposal of investment securities |  | 23,883 |  | 118,359 |
| Loss on valuation of securities |  | 103,994 |  | 145,861 |
| Loss on sales of loans |  | 34 |  |  |
| Loss on disposal of premises and equipment |  | 10,233 |  | 16,956 |
| D eferred tax expenses |  | 8,354 |  | 4,857 |
| Provision for guarantee and acceptance |  | 64,301 |  | 44,387 |
| Contribution to non-refundable mandatory funds |  | 46,064 |  | 34,660 |
| Other |  | 106,545 |  | 91,754 |
|  | \# | 454,413 | \# | 557,402 |

## notes to consolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 22. Income Taxes:

The statutory income tax rates applicable to the Bank and subsidianies, including resident tax surcharges, approximate $30.8 \%$. No current or deferred income tax expenses were recorded in 2000 due to the full valuation allow ances on deferred tax assets including operating loss carry forwards. The current income tax expenses represent income taxes paid or accrued by oversees branches and subsidiaries.
The components of differences betw een the Bank' s taxable income and accounting income for the years ended December 31, 2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| N et loss | \# | $(403,703)$ | \# | $(802,783)$ |
| Temporary differences: |  |  |  |  |
| Restructuring of loans |  | 220,129 |  | 427,299 |
| Allowance for loan losses |  | 303,600 |  | 257,100 |
| Accrued interests, net |  | 6,168 |  | 81,352 |
| $G$ ain on valuation at securities, net |  | 14,733 |  | 243,030 |
| Allowance for estimated losses on outstanding |  |  |  |  |
| 0 thers |  | $(744,558)$ |  | 220,252 |
|  |  | $(74,728)$ |  | 1,341,033 |
| Permanent differences: |  |  |  |  |
| Adjustments to accumulated deficits |  | $(64,976)$ |  | $(563,303)$ |
| Others |  | $(11,809)$ |  | $(5,231)$ |
|  |  | $(76,785)$ |  | $(568,534)$ |
| Net taxable loss/ operating loss carry-forward |  | $(555,216)$ |  | $(30,284)$ |
| 0 perating loss carryforw ard |  | $(1,685,457)$ |  | $(1,000,888)$ |
| Taxable income |  | - |  | - |

Details of the Bank' s temporary differences and deferred tax assets as of December 31, 2000 are as follows:

|  | In Millions |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance at January 1, 2000 |  | Adjustments for foreign currency translation |  | Increase (Decrease) |  | Balance at December$31,2000$ |  | Deferred tax assets (liabilities) |  |
| Loss on valuation of securities | \# | 177,960 | \# |  | \# | 4,020 | \# | 181,980 | \# | 56,050 |
| Gain on valuation of long-term debt securities |  | $(16,272)$ |  | (969) |  | 10,715 |  | $(6,526)$ |  | $(2,010)$ |
| Accrued interest |  | $(127,893)$ |  | - |  | 6,167 |  | $(121,726)$ |  | $(37,492)$ |
| Allowance for loan losses |  | 257,100 |  | - |  | 46,500 |  | 303,600 |  | 93,509 |
| Loans charged off |  | 66,213 |  | - |  | - |  | 66,213 |  | 20,394 |
| Allowance for losses from |  |  |  |  |  |  |  |  |  |  |
| Guarantees and acceptances |  | 112,000 |  | - |  | 13,200 |  | 125,200 |  | 38,562 |
| Restructuring of loans |  | 427,299 |  | - |  | $(207,170)$ |  | 220,129 |  | 67,800 |
| 0 thers, net |  | 88,984 |  | - |  | 51,840 |  | 140,824 |  | 43,374 |
| Sub-total | \# | 985,391 | \# | (969) | \# | $(74,728)$ | \# | 909,694 |  | 280,187 |
| O perating loss carry-forward | \# | 1,130,241 | \# | - | \# | 555,216 | \# | 1,685,457 |  | 519,121 |
| Deferred tax assets |  |  |  |  |  |  |  |  |  | 799,308 |
| Allowance for deferred tax assets |  |  |  |  |  |  |  |  |  | 799,308 |
| D eferred tax assets, net |  |  |  |  |  |  |  |  | \# | - |

## 23. Goodwill:

Details of the goodwill as of December 31, 2000 are as follows:

|  | In Millions |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Subsidiaries | Beginning |  | Disposal |  | Amortization |  | Ending Balance |  |  |
| Debit KEBIT | \# | 2 | \# |  | \# | 2 | \# |  | - |

## 24. Net loss Per Share and O rdinary Loss Per Share:

Basic earnings per shares and ordinary loss per share for the years ended December 31, 2000 and 1999 are calculated as follows:

|  |
| :--- | ---: | ---: | ---: | ---: |

(*) Reflects the effect of the 2:1 capital reduction for current year

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| N et loss | \# | $(451,525)$ | \# | $(808,897)$ |
| Preferred stock dividends |  | - |  | - |
| Income tax related to ordinary loss |  | 3,357 |  | $(44,690)$ |
| O rdinary loss allocated to common stock |  | $(448,168)$ |  | $(853,587)$ |
| W eighted average number of common shares outtanding (in shares) |  | ,017,489 |  | 418,858,752 |
| Basic ordinary loss per share (in Won) | \# | $(2,037)$ | \# | $(2,038)$ |
|  |  |  | \# | $(4,076)^{(*)}$ |

[^9]
## notes toconsolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

The weighted average number of common shares outstanding for the year ended December 31,2000 are calculated as follows:

|  | Number of Shares | Number of days <br> outstanding | Weighted number of <br> shares outstanding |
| :--- | ---: | ---: | ---: |
| Beginning | $222,174,931$ | 365 | $81,093,849,815$ |
| Treasury stock | $2,157,442$ | 365 | $(787,466,330)$ |
|  |  |  | $\mathbf{8 0 , 3 0 6 , 3 8 3 , 4 8 5}$ |

Weighted average number of shares outstanding:
$80,306,383,485$ shares $/ 365$ days $=220,017,489$ shares

The weighted average number of common shares outstanding for the year ended December 31,2000 and 1999 are calculated as follows:

> In Millions

|  | Number of Shares | Adjustment <br> (*) | As adjusted | Number of days outstanding | W eighted number of shares outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning | 235,000,000 | 1.1488 | 269,973,354 | 365 | 98,540,274,210 |
| Increase due to merger | 56,947,525 | 1.1488 | 65,422,614 | 360 | 23,552,141,040 |
| Treasury stock | $(13,428,774)$ | 1.0000 | $(13,428,774)$ | 227 | (3,048,331,698) |
| Treasury stock | $(13,428,774)$ | 1.0000 | $(13,428,774)$ | 239 | (3,209,476,986) |
| Treasury stock | $(4,969,201)$ | 1.0000 | $(4,969,201)$ | 365 | (1,813,758,365) |
| Stocks newly issued | 152,402,338 | 1.0000 | 152,402,338 | 255 | 38,862,596,190 |
|  | 412,523,114 |  | 455,971,557 |  | 152,883,444,391 |

## W eighted average number of shares outstanding:

$152,888,444,391$ shares $/ 365$ days $=418,858,752$ shares
${ }^{\text {(*) }}$ In accordance with the interpretation of the financial accounting standards weighted average of new common stock outstanding were adjusted to reflect market value of new common stock in excess of proceeds from issuance of them.
For the years ended December 31, 2000 and 1999, diluted net loss per share and diluted ordinary loss per share are equal to basic net loss per share and basic ordinary loss per share due to the anti-dilative effect of all potentially dilative securities.

Potential common share information as of December 31,2000 is as follows;

|  | Face value (In millions) |  | Exercise period | Number of common shares to be issued upon conversion |
| :---: | :---: | :---: | :---: | :---: |
| Convertible preferred shares | \# | 740,000 | (*) | 148,000,000 |
| Subordinated convertible |  |  | From Mar. 7, 2000 |  |
| debentures ( N . 4) |  | 100,000 | to Nov. 6, 2009 | 10,000,000 |
| Subordinated convertible |  |  | From Mar. 28, 2000 |  |
| debentures (No. 5) |  | 100,000 | to Nov. 27, 2009 | 10,000,000 |

${ }^{(*)}$ )For $26,000,000$ shares, each share of convertible preferred stock may be converted into one share of common stock at the option of the preferred shareholder on the date after three years from the issue date. Each share of unconverted preferred stock outstanding on the date after five years from the issue date will be converted into one share of common stock. For $122,000,000$ shares of newly issued convertible preferred stock will be converted at conversion date after three years from the issue date.

## notes toconsolidated FINANCIAL STATEMENTS

December 31, 2000 and 1999

## 25. Supplemental Cash Flows Information:

The Bank and subsidiaries consider cash on hand, deposits and highly liquid marketable securities with original maturities of three months or less to be cash and cash equivalents. Cash and cash equivalent at December 31,2000 and 1999 are as follows:

|  | In Millions |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2000 |  | 1999 |  |
| Cash on hand | \# | 1,461,313 | \# | 1,498,828 |
| Deposits in W on |  | 1,318,092 |  | 1,701,086 |
| Deposits in foreign currencies |  | 1,187,065 |  | 1,733,823 |
| M arketable securities |  | 24,125 |  | 653,470 |
|  | \# | 3,990,595 | \# | 5,587,207 |

Significant non-cash flow transactionsfor the year ended December 31, 2000 and 1999 are as follows:

|  | 2000 |  | 1999 |  |
| :---: | :---: | :---: | :---: | :---: |
| Increase in net assets by merger | \# |  | \# | 90,769 |
| Increase in goodwill by merger |  |  |  | 81,024 |
| Increase in beginning accumulated deficits by reflecting present value discounts |  | - |  | 380,591 |
| Decrease in loans by charge-off |  | 1,739,795 |  | 521,731 |
| Decrease in allowance for loan losses by offsetting present value discounts |  | 70,865 |  | 103,073 |
| Acquisition of treasury stocks by merger |  |  |  | 96,087 |
| Decreasing of goodwill by gain on disposal of treasury stocks |  | - |  | 77,532 |
| Decrease in beginning accumulated deficits by reflecting allowance for estimated potential losses on outstanding guarantees and acceptances |  |  |  | 69,908 |
| Domestic exchange settlement |  | 1,015,076 |  |  |

## 26. Merger:

On January 1, 1999, the Bank merged with Korea Intemational Merchant Bank" KIM B"), a domestic subsidiary of the Bank. The transaction occurred in accordance with a resolution of board of directors on October 16, 1998 and subsequent approval by shareholders on November 26,1998 in order to comply with the Bank' $s$ Rehabilitation Plan filed with the banking regulatory authorities.
KIM B had been established on May 28, 1979 under the M erchant Banking Act and engaged in leasing, CMA, foreign exchange, and other merchant banking operations. In connection with the merger, the Bank issued $56,947,525$ new shares of its common stock in exchange for all of the outstanding common stock of KIMB at a conversion ratio of 2.78571 shares (the merger exchange ratio) of the Bank's common stock for each outstanding share of KIMB. The Bank also acquired 26,857,548 treasury shares by conversion of the KIMB' $s 9,639,981$ shares ( $47.16 \%$ ) previously held by the Bank before the merger and recorded them as capital adjustments. During 2000, bank sold all treasury shares and deducted the gains on disposal of treasury shares from goodwill .

The details of goodwill arising from the merger are as follows:

|  |  |
| :--- | ---: |
| Merchant banking assets acquired | In Millions |
| Merchant banking liabilities assumed | $4,656,369$ |
| Net assetvalue at anuary 1,2000 | $4,452,655$ |
| Stocks delivered ( $*$ ) | 203,714 |
|  | 284,738 |
| Gain on disposition of treasury stock | 81,024 |
| Accumulated amortization | $(72,487)$ |
| Goodwill incurred by the merger | $(2,404)$ |

(*) $56,947,525$ shares $x \# 5,000=\# 284,738$ million

The KIMB' s condensed balance sheet as of December 31, 1998 and income statement information for the nine-month period then ended are as follows:

- Condensed balance sheet information as of December 31, 1998

|  | In Millions |  |
| :---: | :---: | :---: |
| Loans | \# | 2,571,598 |
| Cash and due from banks |  | 112,944 |
| Securities |  | 787,651 |
| Premises and equipment |  | 45,999 |
| 0 ther assets |  | 1,138,177 |
|  | \# | 4,656,369 |
| Deposits | \# | 450,545 |
| Borrowings |  | 2,811,825 |
| Allowance |  | 143,526 |
| 0 ther liabilities |  | 1,046,759 |
|  |  | 4,452,655 |
| Capital stock |  | 102,214 |
| Capital surplus |  | 61,840 |
| Retained earnings |  | 39,660 |
|  |  | 203,714 |
|  | \# | 4,656,369 |

- Condensed income statement information for the nine-month period ended December 31, 1998.

|  |  |
| :--- | ---: |
|  | In Millions |
| Operating revenues | 1999 |
| Operating expenses |  |
| Operating losses |  |
| Non-operatingrevenues | 708,096 |
| Non-operating expenses | $(115,259$ |
| Netloss before income taxes | 5,519 |
| Incometaxes | $(6,659)$ |
| Net loss | $(116,399)$ |

The assets and liabilities of KIMB were recorded at its book value as of January 1,1999 in accordance with the financial accounting standards for business combination. Details of inter-company account balances eliminated in the merger are as follows:

| Company | Assets | Company | Liabilities | In Millions |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| KEB | Cash and due from Banks | KIMB | Borrowings | \# | 713,930 |
| KEB | Other assets | KIMB | Borrowings |  | 414,696 |
| KIM B | Cash and due from Banks | KEB | Deposits |  | 944 |
| KIMB | Cash and due from Banks | KEB | Borrowings |  | 89,497 |
| KIMB | Loans | KEB | Borrowings |  | 6,700 |
| KIM B | Cash and due from Banks | KEB | Other liabilities |  | 2 |
| KEB | Guarantees provided | KIMB | Guarantees received |  | 464,555 |

27. Related Party Transaction:
Significant transactions made in the normal course of business with subsidiaries during the years ended 2000 and 1999, and related account balances as of December 31, 2000 and 1999 are summarized as follows (Unit:In Millions of Korean Won):

|  |  |  |  |  |  |  |  |  |  |  |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | KAF |  | KEBI | KEBOC | KEBA | KEB Ire | KEBLS | KEBD |  | KEBD A.G. | Trust |  | Others | 2000 | 1999 |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Due from banks in Won | W | - W | - W | - W | - W | - W | - W |  | W |  | - W | 1,085,604 W | - W | 1,085,604 W | - |
| Due from banks in foreign currency |  | 107,934 | - | 30,100 | 32,752 | 25,807 | - | 46,471 |  | 75,704 |  |  | 5,969 | 324,737 | 503,482 |
| Loans in Won |  | - | - | - |  | - | 59,000 | - |  |  | - | 196,672 | 113,668 | 369,340 | 6,201 |
| Loans in Foreign currency |  | 118,034 | 25,194 | - | 54,415 | 11,967 | 195,949 | 69,409 |  |  | - | - | 728 | 475,696 | 742,906 |
| Others |  | 3,073 |  | 164 | 169 | 257 | 1,978 | 309 |  | 473 |  | 169,823 | 2,001 | 178,247 | 175,718 |
| LIABILITIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits in Won |  | - | - | - | - | - | 937 | - |  |  | - | - | 34,497 | 35,434 | 18,530 |
| Deposits in Foreign currency |  | 2,404 |  | 871 | - | 2,573 | 13,239 | 19,806 |  | 1,17 |  | - | 1,653 | 41,723 | 4,853 |
| Borrowings |  |  | - | - | - | 8,927 | - | - |  |  |  | 1,248,704 | - | 1,257,631 | 91,321 |
| Others |  | 6,606 | - | - | - | 595 | 1,972 | - |  | 1,256 |  | 203,395 | 3,840 | 217,664 | 103,073 |
| REVENUES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income in Won |  | - | - | - | - | - | 1,037 | - |  |  | - | 50,601 | 2,585 | 54,223 | 13,353 |
| Interest income in Foreign currency |  | 19,476 | - | 2,914 | 6,772 | 3,571 | 11,937 | 7,754 |  |  | - | - | 78 | 52,502 | 33,761 |
| Fees and commissions |  | 238 | - | - | - | . | - | . |  |  | - | 1,397 | 32,205 | 33,840 | 14,445 |
| Others |  | 2,621 | - | - | - | - | 23,371 | - |  |  | - | 10,257 | 138 | 36,387 | 38,794 |
| EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest in Won curency |  | - | - | - | - | - | 476 | - |  |  | - | 51,999 | 2,672 | 55,147 | 3,264 |
| Interest in foreign currency |  | 498 | - | 993 | - | 183 | - | 1,903 |  |  | - | - | - | 3,577 | 4,818 |
| Fees and commissions |  | - | - | - | - | - | - | - |  |  | - | - | 174 | 174 | 82 |
| Others |  | 2,244 | - | - | - | - | 7,947 | - |  |  | - | 147,693 | 67 | 157,951 | 11,771 |

## To the Shareholders and Board of Directors of KロAEA 年EXLHRNGE日RNK

We have audited the accompanying consolidated balance sheets of Korea Exchange Bank（the＂Bank＂）and its subsidiaries as of December 31， 2000 and 1999，and the related consolidated statements of operations，changes in shareholder＇s equity，and cash flows for the years then ended．These consolidated financial statements are the responsibility of the Bank＇s management．Our responsibility is to express an opinion on these consolidated financial statements based on our audit．We did not audit the financial statements of certain subsidiaries and foreign branches of the Bank， which statements reflect total assets of $17.3 \%$ and $13.2 \%$ as of December 31,2000 and 1999，respectively，and total revenues of $22.6 \%$ and $13.2 \%$ for the years then ended．Those statements were audited by other auditors whose reports have been furnished to us，and our opinion，insofar as it relates to the amounts included for these branches，is based solely on the reports of the other auditors．
We conducted our audit in accordance with auditing standards generally accepted in the Republic of Korea．Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement An audit includes examining，on a test basis，evidence supporting the amounts and disclosures in the consolidated financial statements．An audit also includes assessing the accounting principles used and significant estimates made by management，as well as evaluating the overall consolidated financial statement presentation．We believe that our audits and the reports of the other auditors provide a reasonable basis for our opinion．
In our opinion，the consolidated financial statements referred to above present fairly，in all material respects，the financial position of the Bank and its subsidiaries as of December 31， 2000 and 1999，and the results of their operations，the changes in capital and their cash flows for the years then ended，in accordance with financial accounting standards generally accepted in the Republic of Korea．
As discussed in Note 1 to the accompanying consolidated financial statements，the Bank implemented a two to one capital reduction on all shares of outstanding common and preferred stock for the purpose of disposition of accumulated deficit in accordance with a resolution of board of directors on November 10，2000．The resulting gain on capital reduction of $\# 1,241$ billion was used for the disposition of accumulated deficit．In addition，on December 22，2000，the Bank increased its capital by issuing \＃610，000 million new shares of preferred stock at par value of $\# 5,000$ ，of which 42 million shares and 80 million shares were issued to Commerzbank A．G and The Export－Import Bank of Korea，respectively，in accordance with a resolution of board of directors on November 10， 2000. Through the issuance of new preferred stock subsequent to the capital reduction，the Bank＇s paid－in capital amounts to $\# 1,850,875$ million as of December 31， 2000 and the ow nership of Commerzbank A．G．and The Export－Import Bank of Korea changed from $31.6 \%$ and $16.3 \%$ to $32.55 \%$ and $32.50 \%$ ，respectively．
As discussed in Note 19 to the accompanying consolidated financial statements，the Bank＇s self－rescue plans received＂conditional approval＂ while allowing their independent management，based on the following abstract of evaluation for the Bank＇s plan submitted on September 30， 2000 by the Bank Management Evaluation Committee．
The Bank is classified as a bank which may operate independently，since the Bank＇s capital adequacy ratio as of December 31， 2001 is expected to meet the target ratio，subject to the certain conditions described below：
＊To provide against the situation that the Bank would not be able to increase its capital through public offerings in early 2001，the Bank is required to prepare a supplementary plan including additional disposition of investments in KEB Credit Card Services Co．，Ltd．，one of the Bank＇s subsidiaries，or additional issuance of subordinate bonds
＊The ratio of non－performing loans（NPLs）to the total loans will reach the target ratio through the additional sale of NPLs．
＊The target ratio of financial profitability will be reached through the increase of operating revenue and reduction of expenses．
Without qualifying our opinion，we draw attention to Note 19 of the consolidated financial statements．The operations of the Bank have been significantly affected，and may continue to be affected for the foreseeable future，by the general adverse economic conditions in the Republic of Korea and in the Asia Pacific region，including certain financially troubled borrowers such as Daewoo Group companies and others which are in process of restructuring their debt under workout and other similar programs．As of December 31，2000，the Bank＇s outstanding loans and guarantees to Daewoo Group companies and other companies，including Korea Real Estate Trust，under workout programs amount to 1，330，600 million and $\# 1,361,900$ million before present value discounts of $\# 66,700$ million and $\# 55,800$ million，respectively．The Bank has accrued \＃475，700 million and \＃544，200 million，respectively，of al lowance for such loan losses（including allowances for losses for guarantees and acceptances）as of December 31，2000．In addition，as of December 31， 2000，the Bank＇s outstanding loans and guarantees to Hyundai Group companies amounts to \＃2，823，739 million．Actual losses on the above loans and guarantees may differ from allowances for such losses accrued by the Bank．The ultimate effect of these significant uncertainties on the financial position of the Bank as of the balance sheet date cannot presently be determined and accordingly，no adjustments have been made in the accompanying non－consolidated financial statements related to such uncertainties
The accompanying financial statements are not intended to present the financial position，results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than the Republic of Korea．The procedures and practices utilized to audit such financial statements may differ from those generally accepted and applied in other countries and jurisdictions．Accordingly，this report and the accompanying financial statements are not intended for use by those who are not informed about Korean accounting principles or auditing standards and their application in practice．
The amounts expressed in U．S．Dollars，provided solely for the convenience of the reader，have been translated on the basis set forth in Note 3 to the accompanying consolidated financial statements．


Seoul，Korea
February 9， 2001

## Standing Directors

Kyung-Lim Kim

President and
Chief Executive Officer



Manfred Drost
Senior Managing Director and Deputy President


Hans-Bernhard Merforth
Senior Managing Director


Youn-Soo Lee
Senior Managing Director


Soo-Shin Lee
Senior Managing Director


Pyoung-Wan Har Standing Auditor

## Managing Directors

| Won-Tae Joo | Managing Director | Sam-Lyung Park | Managing Director |
| :--- | :--- | :--- | :--- |
| Un-Chul Bek | Managing Director | Jin-Kon Park | Managing Director |
| Yoon-Soo Kim | Managing Director | Dae-Hyun Kook | Managing Director |
| Hak-Joong Hwang | Managing Director |  |  |

## Non-Standing Directors



## Oroanization Chart



## Global Directory

|| International Banking Group

## Senior Managing Director: Hans-

## Bernhard Merforth

## Tel: (82-2) 729-0007

## International Banking Division

General Manager: Dong-Hyun Kim
Tel: ( $82-2$ 2) 729-8911
Fax: ( $82-2$ 2) 754-9817, 775-9819
TIX: K24244, K24245
Int'I Planning \& Global Strategy, Financial Institutions
Deputy General Manager: Ho-Sun Yun
Tel: (82-2) 729-0432

## Financial Institutions

## The Americas

Manager: June-Hong Kim
Tel: (82-2) 729-0465

## Europe

Assistant Manager: Yong-Woo Choi
Tel: (82-2) 729-0658
Middle East, \& Africa
Assistant Manager: Jae-Ho Kim
Tel: (82-2) 729-8916
South-West Asia, Oceania
Manager: Yong-Joo Hwang
Tel: (82-2) 729-0894

Korea, North - East Asia
Assustant Manager: Sung-Mun Yi
Tel: (82-2) 729-0448
Credit Risk Management

Deputy General Manager: Ho-Sun Yun Tel: (82-2) 729-0432

Europe, Africa, Oceania, Mid• South America
Assistant Manager: Sung-Jae Lee Tel: (82-2) 729-0457

Africa, North America
Assistant Manager: Kuh-Sung Hwang
Tel: (82-2) 729-0464
Investment Banking Division

General Manager: Ki-Young Lee
Tel: (82-2) 729-0531
Fax: (82-2) 775-9813, 318-3981

## Follow-up Management

Deputy General Manager: Sang-Kie Chun Tel: (82-2) 729-0543
Manager: Byung-Se Jun
Tel: (82-2) 729-0622

## Underwriting \& Syndication

Deputy General Manager: Sang-Kie Chun
Tel: (82-2) 729-0543
Manager: In-Kyun Cho
Tel: (82-2) 729-0557

M \& A
Deputy General Manager: Byung-Sung Moon
Tel: (82-2) 729-8882
Manager: Min-Seop Song
Tel: (82-2) 729-8939

## Structured Finance

Deputy General Manager: Yong-II Keum Tel: (82-2) 729-0554
Manager: Kee-Seock Bang
Tel: (82-2) 729-0956

## Financial Advisory

Deputy General Manager: Sang-Kie Chun Tel: (82-2) 729-0543
Manager: Kee-Seock Bang
Tel: (82-2) 729-0956
International Treasury Division
General Manager: Dong-Gweon Kim
Tel: (82-2) 729-0471
Fax: (82-2) 771-9355, 777-9730

## Dealing Room

Deputy General Manager: Kyung-Deok Lee Tel: ( $82-2$ ) 729-0473

Money Dealing
Manager: Pan-Kyun Kim
Tel: (82-2) 729-0491
Securities Dealing
Manager: Chang-Hoon Kang
Tel:(82-2) 729-0496

Derivatives
Deputy General Manager: Hee-Dong Kim
Tel:(82-2) 729-0524

Market Research
Assistant Manager: Kyun-Soo Roh
Tel: (82-2) 729-0519

Forex Dealing
Manager: Chang-Hun Lee
Tel: (82-2) 729-8770
Manager: Jin-Mo Lee
Tel: (82-2) 729-0476

Corporate Customer Desk
Manager: Dong-Choon Chung
Tel: (82-2) 729-8781

Medium \& Long-Term Financing
Assistant Manager: Beom-Rae Kim
Tel: (82-2) 729-0520

## Middle Office, Back Office \&

 Correspondent Account ServicesDeputy General Manager: Hyung-Soo Lee
Tel: (82-2) 729-0472

Middle Office
Manager: Cheol-Seung Kwark
Tel: (82-2) 729-0482

Back Office
Assistant Manager: Ju-Hee Um
Tel: (82-2) 729-0504
ALM
Manager: Choong-Hwan Roh
Tel: (82-2) 729-0474
Correspondent Account Services
Manager: Jae-Ho Lee
Tel: (82-2) 729-0485

## Int'| Business Division

General Manager: In-Chun Hwang
Tel: (82-2) 729-8511
Fax: (82-2) 775-8322
Tlx: K23141, K24244

## Issuance/Advice of Letter of Credit

 Reconcilement/TelecommunicationSe-II Moon, Deputy General Manager
Tel: (82-2) 729-0172
Import/Export Marketing/Int'I Money
Transfer
Bank Notes/Travellers Cheques
Chang-Sub Hong, Deputy General Manager Tel: (82-2) 729-8581

## Global Directory

OVERSEAS NETW ORK

## Branches \& Representative Offices

## The Americas

## Regional Headquarters for Americas

EVP \& Managing Director of RHAM
Yoon-Soo Kim
15th FI., 460 Park Avenue, New York
NY 10022, U.S.A.
Tel: 1-212-838-4949
Fax: 1-212-752-3964

## New York Branch

General Manager: Tae-Sung Park
14th FI., 460 Park Avenue
New York, NY 10022, U.S.A
Tel: 1-212-838-4949
TIx: 668184
Fax: 1-212-752-8551, 3963
Los Angeles Agency
General Manager: Young-Chin Kim 777 South Figueroa Street, Suite 3000 Los Angeles, CA 90017, U.S.A.
Tel: 1-213-683-0830
Tlx: 6831425/6
Fax: 1-213-622-5378

## Chicago Branch

General Manager: Bong-Kee Youn
181 West Madison Street, Suite 2100
Chicago, IL 60602, U.S.A.
Tel: 1-312-372-7890
Tlx: 254143
Fax: 1-312-372-7839

## Seattle Branch

General Manager: Chang-Soo Ko
900 Fourth Avenue, Suite 1600 Seactle, WA 98164 U.S.A
Tel: 1-206-622-7821
Ix: 6838081/6838082
Fax: 1-206-343-5874

## Broadway Branch

General Manager: Hong-II Lee
49, West 33rd Street
New York, NY 10001, U.S.A
Tel: 1-212-736-6575
Tlx: 662524
Fax: 1-212-736-8655

## Panama Branch

General Manager: Kwang-Suck Koh
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[^0]:    Kyung-Lim Kim
    President and Chief Executive Officer

[^1]:    Note : *Excluding Customers' Liabilities on guarantees and acceptances.

[^2]:    The accompanying notes are an integral part of these financial statements.

[^3]:    (*) These balances represent loan amounts after deduction of present value discounts.

[^4]:    ${ }^{(*)}$ The currency related derivative financial instruments or interest rate swap contracts that accompany both purchased and sold position are recorded at foreign currency contract amount for the contracts between Korean Won and foreign currency, and purchased foreign currency contracts amount for the contract between foreign currencies, translated into the exchange rate as of the balance sheet date ${ }^{(* *)}$ The valuation gains or losses are not recorded since the settement gain or losses are transferred to transaction gains or losses the as of balance sheet date.
    $\left({ }^{* * *)}\right.$ The above gains or losses are included in gains or losses on foreign exchange transaction.

[^5]:    The accompanying notes are an integral part of these financial statements.

[^6]:    The accompanying notes are an integral part of these financial statements.

[^7]:    The accompanying notes are an integral part of these financial statements.

[^8]:    Subordinated borrow ings have redemption periods of 3 to 8 years and are due in lump sum at maturities.

[^9]:    (*) Reflects the effect of the 2:1 capital reduction for current year

