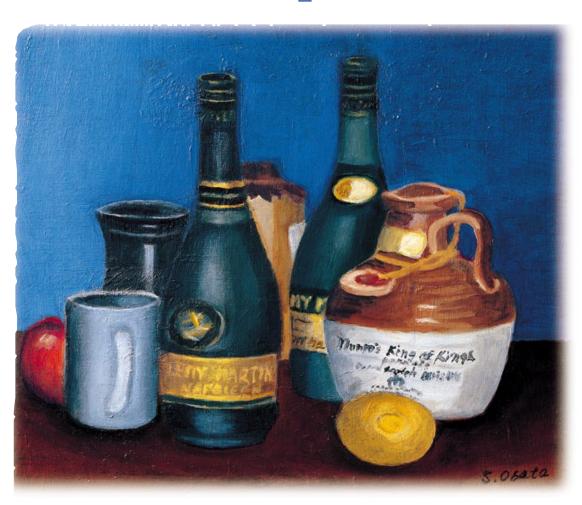


# **Annual Report 2000**



#### **Profile**

Established in 1982 as a credit-card company within the MYCAL Group, MYCAL CARD INC. has since developed as a comprehensive provider of consumer credit offering a diverse range of services finely tailored to modern needs, which, in the words of its corporate motto, help its customers lead fuller lives. As a result, MYCAL CARD INC. is now Japan's fourth largest retailer-affiliated credit provider.

In August 1999, MYCAL CARD INC. became Japan's first credit-card company to begin general issue of a card fitted with integrated circuit technology. Known as MULTOS, the technology involved combines high-level security with high memory capacity and has received the top-ranking evaluation of E6 under the ITSEC system\*. As of February 2000, the number of such cards issued has already passed the 900,000 mark.

With the issue of the MYCAL IC MasterCard, MYCAL CARD INC. has expanded beyond the bounds of the credit industry into the realm of information technology. In the coming years, MYCAL CARD INC. intends to fully exploit the potential of the IC card, with its high level of security and memory capacity, to lead the way into the cashless society of the 21st century.

\*ITSEC (Information Technology Security Evaluation Criteria): unitary system for evaluation of information technology security standards, introduced in 1990 and currently in use in many European countries and in Australia.

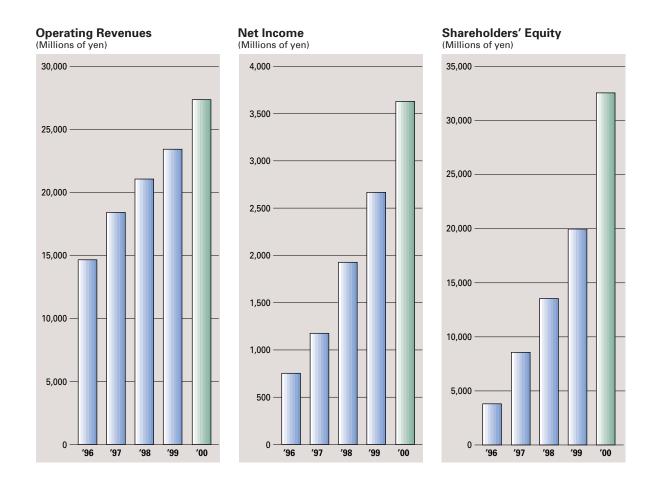
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## **Financial Highlights**

	Mil		ousands of .S. dollars		
For the Year:	2000		1999		2000
Operating revenues	¥ 27,331	¥	23,400	\$	248,463
Net income	3,647	7	2,666	_	33,154
At Year-end:					
Shareholders' equity	32,768	3	19,978		297,890
Total assets	127,398	3	116,575	•	1,158,163
Per Share:		Yen		U	.S. dollars
Net income	¥ 138.84	¥	124.56	\$	1.26
Cash dividends	30.00	)	32.50		0.27

- Notes 1. The United States dollar amounts in this annual report are given for convenience only and represent translations of Japanese yen at the rate of ¥110 to US\$1.00.
  - 2. Net income per share is calculated based on the weighted average number of shares outstanding during each term.
  - 3. As of February 1, 2000, shares of MYCAL CARD INC. were listed on the First Section of the Tokyo and Osaka Stock Exchanges.



### To Our Shareholders



Shigeki Obata, Chairman

In the fiscal year ended February 29, 2000, the Japanese economy benefited from a package of stimulatory government measures and growing demand in the information and communications sector to begin emerging, albeit gradually, from a period of negative growth that had lasted two years. But despite the incipient recovery, consumer spending and private-sector capital investment remained at depressed levels, so that, overall, the economy continued to present a challenging picture.

Focusing now on the retailer-affiliated credit services industry, the stagnant level of consumer spending did not prevent the sector from posting positive trends in annual volume of contracts, which reflected the launch of a variety of partnership-based card schemes, expansion of the range of card use, and an increased selection of add-on services. At the same time, increases in personal bankruptcy due to multiple debt and the growth of card-related crime highlighted negative trends in the current business climate.

Anticipating the advent of a cashless society, there was a diversification in payment methods exemplified by the introduction of the debit card system, whereby the customer's deposit account is automatically and immediately debited when the correct identification number is quoted; and the advent of so-called electronic money, a system whereby cards are imprinted with a certain replenishable monetary value and can then be used rather like a universally accepted prepaid card.

These conditions offered opportunities for business expansion and increased efficiency, which we at MYCAL CARD INC. exploited vigorously; six new outlets were established during the year, which contributed to membership expansion. Meanwhile, in August 1999, we became the first Japanese retailer-affiliated credit provider to offer a general-purpose credit card with a built-in integrated circuit (IC). The MYCAL IC MasterCard is a multifunctional card which offers great potential for improved security and utilization of information technology. IC technology had in fact already been used on a smaller scale in the F1 Jordan Grand Prix Design Card,

a limited-purpose card which, like the Hilton Club Japan Card issued jointly with the Otaru Hilton Hotel, was one example of our strategy of launching card schemes jointly with corporate partners. The success of these business moves was reflected in the number of MYCAL-issued cards in use at the end of the fiscal year, which showed an increase of 690,000 over the previous year-end to reach 6.53 million.

Our customers enjoyed significant improvements in service convenience: coupled with the expansion of our own cash-dispenser network, tieups with other financial institutions allowed us to increase the number of cash dispensers and automated teller machines accepting MYCALissued cards by 5.4% to a total of 78,000. At the same time the number of participating retailers, including those of MYCAL Group member companies, rose by 50.7% to 214,000.

Towards increased efficiency, four staffed outlets were closed down during the year while a further five were converted to unstaffed operation. Other measures taken to optimize distribution of operational resources included relocation of existing unstaffed service terminals to more effective sites.

Our business strategy over the year was rewarded with a 16.7% increase in operating revenues to ¥27.33 billion, a 24.5% increase in operating income to ¥7.42 billion, and a 36.8% increase in net income to ¥3.64 billion.

Previously, our shares were listed on the second section of both the Tokyo and the Osaka stock exchanges; since February 1, 2000, however, following approval by the relevant government authorities and the stock exchanges, our shares have been listed on the first section of both exchanges.

Regarding future development, we are now prioritizing the following three core strategies for business-base expansion centered around the MYCAL IC MasterCard: development of new IC applications and promotion of corporate tie-ups; achievement of an operational scale capable of handling one million new card issues a year; and expansion into the Internet business sector.



Takashi Takahashi, President

In response to the problems of payment arrears and card-related crime, we are taking steps toward the establishment of a complete risk-management system. Accordingly, we plan to introduce a new credit-management system and review our creditanalysis criteria.

In anticipation of the cashless society of the future, we aim to take full advantage of our independently developed information and database-management technology in order to evolve the MYCAL IC MasterCard further. In the process, we will transcend the bounds of the credit business to firmly establish MYCAL CARD INC. as an information-based undertaking comprehensively to our customer's financial needs. We invite our shareholders to join us in looking forward to the further growth of our company as an indispensable partner in 21st century lifestyles.

May 25, 2000

Shigeki Obata, Chairman

Ya La Shi Ja La Ma Shi

Takashi Takahashi, President

### MYCAL CARD INC. - Progressing to Higher Levels

#### From Credit Company to Information-Technology Enterprise

MYCAL CARD INC. is a member of the 260-strong MYCAL Group of companies, a leading designer and provider of lifestyle services which includes nationwide fashion and grocery chainstores such as SATY and VIVRE as well as the membership-based fitness club XAX and the multiplex cinema chain WARNER MYCAL. Taking advantage of the opportunity which this position offers to attract members from multiple consumer groups, MYCAL CARD INC. has gone from strength to strength.

The added advantage of global reach secured by our 1993 agreement with MasterCard has seen us progress from being a provider of single-store account cards to managing the issue of international cards with universal validity for equal convenience in Japan or overseas. In August 1999, we began issue of the MYCAL IC MasterCard, which has a built-in integrated circuit. As well as effecting a dramatic improvement in quality of service, the new card encourages customer loyalty to participating establishments and will also open the way for penetration of new customer target groups.

Compared to the conventional magnetic card, the IC card has one hundred times the memory capacity, allowing it to function not only as a credit card but also as a debit card, electronic money or other form of cash substitute. This sophisticated card has attracted widespread interest in our increasingly cashless society, where the ability to offer a range of payment method options is an important competitive advantage. Such cards could for instance serve as admission passes to cinemas and other places of entertainment, and could even be used as a means of recording patient history and medication.

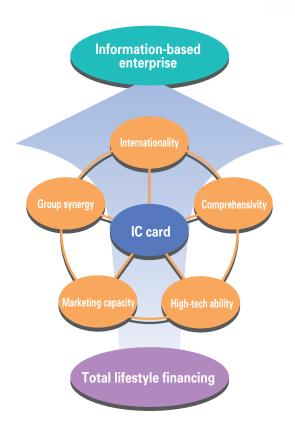
The IC card also makes it possible to analyze data at individual level, opening the way to individually tailored marketing approaches or compilation of cardholder marketing-databases, which will be an invaluable tool in increasing membership among both individual consumers and participating commercial establishments.

As MYCAL CARD INC. continues to grow in terms of internationality, comprehensivity, group synergy, marketing capacity and high-tech ability, it is transforming itself from a credit-card company into an information-technology enterprise. Constantly seeking fresh business opportunities, MYCAL CARD INC. will continue through its efforts to progress to ever higher levels.

# Expansion of Marketing Capacity with Giant Database

MYCAL CARD INC. has consistently devoted resources to elaborating information systems capable of organizing and analyzing customer data obtained from sales channels, for instance through its integrated management of all procedures from initial credit clearance and intermediate credit checks to debt recovery. The expertise thus gained is now being used in the management of the enormous volumes of data channeled through the MYCAL IC MasterCard system and is being applied in the conduct of promotional campaigns which target customers precisely according to profile and preferences. In this way, marketing capacity has been enhanced.

An important task if we are to grow as an informationbased enterprise will be to identify latent customer demand not just in the area of retail consumption but also in travel, insurance and other areas of consumer activity, and to use this data to increase the effectiveness of our coordination with participating commercial establishments.



#### **Expansion of Services**

Our services can roughly be divided into three categories: creditcard services, loan services and agency services. The latter category has traditionally covered a broad range of activities including sale of life insurance policies, agency handling of general insurance, and travel-related business. In addition to continued expansion in discount telephone charge services and retail partner recruitment, our future activities will be marked by growth in the Internet business. Here, as well as increasing the number of agreements with Internet service providers, we plan to develop areas such as online payment methods.

#### **Volume of New Contracts**

Unit: millions of yen (% of total)

	Year to Feb. 29, 2000	Year to Feb. 28, 1999
Credit-card services	127,663 (40.4)	105,745 (38.2)
Loan services	101,011 (32.0)	87,413 (31.6)
Agency services	84,188 (26.6)	81,047 (29.2)
Other	3,244 (1.0)	2,669 (1.0)
Total	316,109 (100)	276,874 (100)





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Travel services

Insurance services

Other services

#### **Expansion to 78,000 Available Cash Machines**

From Hokkaido in the north to Kyushu in the south, to offer our customers a highly convenient cash withdrawal service, we have built up a network of 78,000 cash machines consisting of our own cash dispensers as well as automated teller machines and cash dispensers operated by partner institutions. Expansion of the number of cash dispenser locations has played an important part in the improvement of corporate performance. In the future, agreements with banks and loan companies on mutual access to cash dispensers and automated teller machines will be promoted to further expand the range of availability of cash services. At the same time, unstaffed automated service terminals offering instant card issue, and progressive introduction of specialist devices capable of 'reading and writing' sophisticated data sequences on IC cards will contribute to providing a state-of-the-art service.



#### MYCAL IC MasterCard - More than Just a Credit Card



#### On Its Way to the Million Mark

In August 1999, in preparation for the impending advent of the cashless society, MYCAL CARD INC. issued the MYCAL IC MasterCard, a credit card equipped with integrated-circuit technology. This technology has attracted great interest within the industry as it allows a single card to combine a variety of roles: for instance it can function as a debit card to authorize automatic debiting of the customer's bank account when the correct identification number is quoted, or as electronic money, rather like a universally accepted prepaid card.

The MYCAL IC MasterCard is basically a credit card with two functions added: an electronic-money function, which allows it to be used to make small purchases without the need for a signature; and a point-recording function which means it can be used in schemes where points are awarded whenever purchases are made.

In recognition of its convenience and high degree of security, the number of MYCAL IC MasterCards in issue has already, as of February 2000, reached the 900,000 mark. It is planned to eventually convert all MYCAL-issued cards to the MYCAL IC MasterCard format. In the meantime, further applications will be developed and offered and infrastructural adjustments promoted.

#### **High Capacity and High Security**

By equipping a conventional credit card with integrated circuit technology, we have created a card with the high memory capacity and high security level required of the credit card of the future. In the credit-card business, use of counterfeit cards remains a major problem which causes worry for customers and inflicts heavy losses on card companies. The MYCAL IC MasterCard is expected to contribute significantly to the prevention of counterfeiting thanks to its adoption of the technology known as MULTOS, which has been awarded the top security score of E6 under the ITSEC international system for security evaluation of information technology.

An additional advantage is its memory capacity of eight kilobytes, more than one hundred times that of a conventional magnetic card. This makes it possible, in theory, for a single card to combine various identification functions, for instance as a national identity card, student identity card, or national insurance identity card, and eventually to record all kinds of personal data such as medical records and driving license data.

At the same time, since the information stored in the card will be available as the basis for finely tailored marketing approaches, retailers and other participating establishments will no longer need to compile a separate customer database.



#### **MYCAL IC MasterCard: 3 Major Functions**

#### **Electronic-money function**

This is one of the great advantages of the card. First, the IC is used to record a certain monetary value (at present 30,000 yen, or around 285 US dollars). Using a personal identification number, the customer can then make speedy and convenient cashless transactions whose value can be as little as ¥1 – ideal for groceries and other small purchases.

#### Credit-card function

The use of a specialist terminal device known as a reader-writer in conjunction with the IC's data-processing function gives the MYCAL IC MasterCard a highly secure credit-card function. The terminal is equipped with a counterfeit-card detection function which ensures that the card can only be used when recognized through transmission of an encoded data signal. This system gives increased resistance to unauthorized use.

#### **Point function**

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The MYCAL IC MasterCard can be used to record points awarded under the promotional scheme of a participating enterprise, so that a single card can be used for both payment and point recording.

### The Expanding World of the MYCAL IC MasterCard

#### Partnership Agreement with Suruga Bank

Under an agreement between MYCAL CARD INC. and the Suruga Bank, a joint card known as the Suruga-MYCALCARD has been developed which combines the functions of a bank cashcard and a credit card. The card has the three major functions of the MYCAL IC MasterCard, plus is valid for transactions through the full range of Suruga Bank accounts, offering a high level of convenience while maintaining a high degree of security.



This venture with the Suruga Bank represents our first issue of a joint card using the MULTOS technology. Agreements of this kind with financial institutions are designed to increase volume of contracts and to promote the development of new uses for the IC technology. In particular, we aim to increase the pace of agreements with financial institutions and enterprises in other sectors by offering independently developed technological applications which will allow electronic transactions, payment of small amounts and storing of personal data to be effected more speedily.

# Participation in Japanese Government IC Card Project

MYCAL CARD INC. has been involved since March 1997 in an IC project commissioned by the Japanese Ministry of Posts and Telecommunications, working on the development of an IC card combining the functions of a post office savings account cashcard with the electronic-money and credit-card functions offered by MYCAL-issued cards. Trial use of the resulting card begins this year in the Omiya district of Saitama Prefecture.

### **Outlook for the 21st Century**



#### Security in a Cashless Society

With the growing sophistication of today's information society, crime involving credit-card fraud and unauthorized access to computer systems is on the increase. Broadly speaking, credit-card security involves the following three elements: the card itself; the computer system; and the computer network. Regarding the first of these, we intend to reinforce card security by converting all cards to IC card format; at the same time we will pursue further improvements to the integrated circuit itself, taking the realistic view that the security issue is open-ended and will require constant technology upgrades. As for the second, we restrict to the minimum the number of staff authorized to access our computer system and constantly review code numbers and other elements of security management so as to maintain a system rigorously enforced on a daily basis. Lastly, to fulfill our corporate responsibility to prevent hacking and other forms of unauthorized access to our network, we have developed a unique computer system; additionally, technology to prevent tampering with data and infiltration of computer viruses is in a state of ongoing upgrade.

#### **Adapting to the Internet**

Now that the infrastructure for low-cost information transmission is in place and an open information network for all forms of business transaction is taking shape, there is a need for a system which will enable users, no matter who or where they are, to settle accounts electronically without worrying about security. A particularly important issue is the development of methods of payment for online shopping.

Working partly in partnership with information-related companies and software developers, we are currently engaged in research and development operations with the aim of developing an electronic payment system protected by a sophisticated security setup. To increase customer convenience, we have also joined a variety of other development projects aimed at making safe electronic commerce a reality.

#### **Detailed Strategies for Debt Recovery**

When a credit account falls into arrears, there are certain procedures which must be followed in order to reclaim the debt. These constitute an important area of our work known as debt management. Debt management, however, covers not only debt recovery but also monitoring of repayment dates – the most basic aspect of a credit operation – and monitoring of changes in customer creditworthiness, also known as intermediate credit clearance.

This field of operations is not limited to routine computer-based work: it also involves analyzing the causes of default and discovering how to avoid it to achieve a sound credit cycle, and constantly designing new methods of operation in response. We see our future role as being to maximize profit by reinforcing debt recovery operations and expanding the volume of performing assets (i.e. default-free credit) so as to be able, in turn, to increase dividends to investors.

# Financial Section

## **Five-year Summary**

	N	Millions of yen			Thousands of U.S. dollars
2000	1999	1998	1997	1996	2000
For the Year:					
Volume of new contracts ¥ 315,541	¥ 278,396	¥ 259,928	¥ 228,472	¥ 188,831	\$ 2,868,555
Operating revenues 27,331	23,400	21,043	18,398	14,638	248,463
Financial cost, net 1,357	1,461	1,314	1,213	1,403	12,336
Other operating expenses	15,975	15,212	14,108	11,613	168,609
Operating income	5,964	4,517	3,077	1,623	67,518
Income before income taxes	5,790	4,351	2,930	1,493	64,354
Net income	2,666	1,927	1,176	753	33,154
Return on equity (%)	16.1	17.9	18.9	20.9	_
At Year-end:					
Working capital ¥ 62,344	¥ 56,674	¥ 46,053	¥ 44,780	¥ 18,441	\$ 566,764
Installment accounts receivable 116,604	101,068	91,941	82,797	67,235	1,060,036
Allowance for doubtful receivables (2,980)	(2,560)	(1,980)	(1,390)	(810)	(27,091)
Short-term borrowings and					
long-term debt	71,218	69,575	63,299	53,390	626,473
Shareholders' equity32,768	19,978	13,051	8,493	3,916	297,890
Total assets	116,575	105,539	92,792	75,600	1,158,163
Shareholders' equity ratio (%) 25.7	17.1	12.4	9.2	5.2	_
		Yen			U.S. dollars
Per Share:					- <del></del>
Net income ¥ 138.84	¥ 113.24	¥ 93.79	¥ 66.22	¥ 36.69	\$ 1.26
Shareholders' equity	779.83	557.30	384.31	190.88	10.79
Cash dividends30.00	32.50	22.50	15.00	10.00	0.27

Notes 1. Net income per share is calculated based on the weighted average number of shares outstanding during each term, retroactively adjusted for stock splits. Net income per share and shareholders' equity per share adjusted for the stock split of April 20, 2000, described in Note 11 in the accompanying Notes to Nonconsolidated Financial Statements, are as follows:

			Yen			Ų	J.S. dollars
	2000	1999	1998	1997	1996		2000
Net income		102.94 ¥	85.26 ¥	60.20 ¥	33.35	\$	1.15
Shareholders' equity	1,078.60	708.93	506.64	349.37	173.53		9.81

2. Return on equity ratio is calculated based on the average of shareholders' equity of the current and previous fiscal year-ends.

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#### **Financial Review**

# **Business Environment and Analysis of Operating Results**

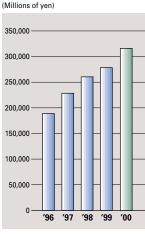
In the fiscal year ended February 29, 2000, the Japanese economy benefited from the effects of stimulatory government measures and growing demand in the information and communications sector to begin a gradual recovery from a period of negative growth that had lasted two years. With consumer spending and private-sector capital investment still lagging behind, however, it was against an overall background of continuing economic difficulties that the Company pursued its efforts to attract new cardholders. Successes here meant that the number of cards in use at the end of the fiscal year showed an increase of 690,000 over the previous year-end to stand at 6.53 million.

In line with the continuing expansion and rationalization of its outlet network, the Company closed four staffed service counters, while the goals of increased operational efficiency and reduced costs were served by replacing a further five staffed outlets with unstaffed automated service terminals. This brought the total number of outlets — staffed and unstaffed — to 162 at the end of the period.

With a view to business expansion beyond the reach of the MYCAL Group, the number of cash dispenser outlets was increased and tie-ups with other credit card companies were pursued. As a result, the number of cash dispensers and automated teller machines accepting the MYCALCARD increased 5.4% over the previous year to around 78,000 nationwide. Meanwhile, a drive to increase the number of participating retail outlets was rewarded with an expansion of 50.7% to 214,000.

Reflecting the success of the Company's business strategy, the total value of new contracts for the fiscal year climbed 14.2% over the previous period to reach ¥316,109 million. This broke down as follows: in the area of credit card services, the value of installment accounts expanded 20.7% to ¥127,663 million, representing 40.4% of the total; the corresponding figure for loan services grew 15.7% to ¥101,011 million, or 32.0% of the total; and the figure for agency services increased 3.9% to ¥84,188 million or 26.6% of the total. New contracts in other areas accounted for 1.0% of total value.





Financial Cost, Net (Millions of yen)

1,500 1,250 1,000 750 500 250 0 '96 '97 '98 '99 '00

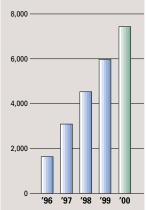
**Operating Revenues** 

30,000 — 30 25,000 — 25 20,000 — 20 15,000 — 15 10,000 — 10 5,000 — 5

Operating Income to

### Operating Income

(Millions of yen)



#### **Income Analysis**

Total operating revenues increased 16.8% over the previous period to ¥27,331 million. Despite a 17.3% increase in general and administrative expenses to ¥15,554 million, this figure showed an increase of only 0.2 percentage points, to 56.9%, when expressed as a percentage of total operating revenues. This reflects the benefits of the Company's rationalization strategy as represented by the progressive conversion to unstaffed automated service terminals, which allowed a reduction in staff costs. While operating expenses increased 14.2% to ¥19,904 million, operating income also rose, by 24.5% to ¥7,427 million, representing 27.2% of operating revenues, an improvement of 1.7 percentage points over the previous year. Net income grew 36.8% over the previous period to ¥3,647 million.

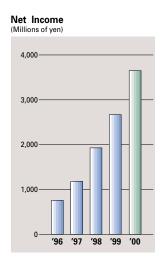
#### **Assets**

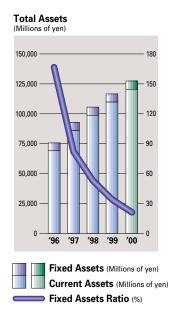
Total assets at the end of the fiscal year amounted to ¥127,398 million, an increase of 9.3% over the previous period. The total represents ¥120,495 million in current assets and ¥6,903 million in fixed assets. These figures brought the fixed assets ratio down 12.9 percentage points from the previous period to stand at 21.1%.

#### **Cash Flow Analysis and Financial Position**

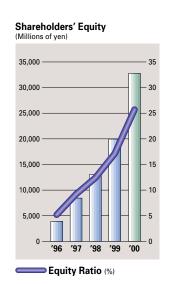
In addition to increases in net income and depreciation and amortization, the Company raised its capital base with a common stock issue worth ¥9,626 million in September 1999. As a result, cash and cash equivalents as of February 29, 2000, stood at ¥5,366 million. Installment accounts receivable totaled ¥116,604 million, an increase of 15.4% over the previous year. Meanwhile, current liabilities registered a 9.5% rise to ¥58,151 million.

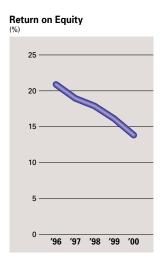
The number of shares outstanding at the end of the period was 27,618,384, boosting capital to ¥11,020 million, an increase of ¥4,814 million from the figure recorded one year earlier. Shareholders' equity, meanwhile, climbed 64% to ¥32,768 million. As a result, the shareholders' equity ratio rose 8.6% percentage points to 25.7% while return on equity moved down 2.3 percentage points to 13.8%.





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# Non-consolidated Balance Sheets As of February 29, 2000, and February 28, 1999

SSETS		Millions	ofvor		Thousands U.S. dollar	
	200		s or yer	1999		2000
Current Assets:			_	1000		2000
Cash and cash equivalents	¥	5,366	¥	10.041	\$	48,782
Installment accounts receivable		6,604		101,068	1	,060,036
Allowance for doubtful receivables		2.980)		(2,560)		(27,091
Deferred income taxes	•	293		_		2,664
Prepaid expenses and other current assets	1	,212		1,224		11,018
Total Current Assets	120	),495		109,773	1	,095,409
Property and Equipment:  Land	(1	2,702 1,788 1,037 498 1,948)		3,027 1,847 989 805 (2,046)		24,564 16,255 9,427 4,527 (17,709
Total Property and Equipment, net		<u>1,077</u>		4,622		37,064
Investments and Other Assets:						
Investments in securities		227		127		2,064
Long-term prepaid expenses	1	,790		1,269		16,272
Deferred income taxes		80		_		727
Other		729		784		6,627
Total Investments and Other Assets	2	2,826		2,180		25,690
	¥ 127	7,398	¥	116,575	\$ 1	,158,163

The accompanying Notes to Non-consolidated Financial Statements are an integral part of these statements.

LIABILITIES AND SHAREHOLDERS' EQUITY	Mi	llions of yen	Thousands of U.S. dollars		
	2000	1999	2000		
Current Liabilities:					
Short-term borrowings	¥ 15,50	0 ¥ 10.0	000 <b>\$ 140,909</b>		
Current portion of long-term debt	17,19	-			
Notes and accounts payable –			,		
Trade	22,10	6 21.9	957 <b>200,964</b>		
Other	63	•	444 <b>5,736</b>		
Accrued income taxes	1,97	3 2.0	001 17,936		
Accrued expenses and other current liabilities	75	•	741 <b>6,828</b>		
Total Current Liabilities	58,15	_			
Long-term Liabilities:					
Long-term debt	36,22	2 43,	262 <b>329,291</b>		
Estimated termination and retirement allowances	24	•	208 <b>2,200</b>		
Other	1!	5	28 136		
Total Long-term Liabilities	36,47	9 43,4	<b>331,627</b>		
Commitments					
Shareholders' Equity:					
Common stock, par value ¥50 per share:					
Authorized – 40,000,000 shares					
Outstanding - 27,618,384 shares in 2000 and					
23,289,440 shares in 1999	11,02	0 6,2	206 <b>100,182</b>		
Additional paid-in capital	12,33	0 7,!	518 <b>112,090</b>		
Legal reserve	29	_	212 <b>2,663</b>		
Retained earnings	9,12	<u>6,0</u>	042 <b>82,955</b>		
Total Shareholders' Equity	32,76	<b>8</b> 19,9	978 <b>297,890</b>		
	¥ 127,39	8 ¥ 116,	<b>\$ 1,158,163</b>		

# Non-consolidated Statements of Income For the years ended February 29, 2000, and February 28, 1999

		Million	s of yer	1		ousands of .S. dollars
		2000		1999		2000
Operating Revenues:						
Financing and administration fees	¥	26,333	¥	22,642	\$	239,391
Other revenue		998		758		9,072
		27,331		23,400		248,463
Operating Expenses:						
Financial cost, net		1,357		1,461		12,336
General and administrative expenses		15,554		13,257		141,400
Provision for doubtful receivables and loan losses		2,993		2,718		27,209
		19,904		17,436		180,945
Operating income		7,427		5,964		67,518
Non-operating expenses, net		348	_	174	_	3,164
Income before income taxes		7,079		5,790		64,354
Provision for income taxes						
Current		3,477		3,124		31,609
Deferred		(45)		_		(409
Net income	¥	3,647	¥	2,666	\$	33,154
		Y	en		U	.S. dollars
Per Share of Common Stock:						
Net income	¥	138.84	¥	113.24	\$	1.26
Cash dividends		30.00		32.50		0.27

The accompanying Notes to Non-consolidated Financial Statements are an integral part of these statements.

# Non-consolidated Statements of Shareholders' Equity For the years ended February 29, 2000, and February 28, 1999

	Number of shares of common stock	Common stock	Additional paid-in capital	Legal reserve	Retained earnings
Balance at February 28, 1998	21,289,440	¥ 3,718	¥ 5,030	¥ 140	¥ 4,163
Common stock issued	2,000,000	2,488	2,488	_	_
Net income	_	_	_	_	2,666
Appropriations:					
Cash dividends paid	_	_	_	_	(639)
Directors' and corporate auditors' bonuses	_	_	_	_	(76)
Transfer to legal reserve	_	_	_	72	(72)
Balance at February 28, 1999	23,289,440	6,206	7,518	212	6,042
Effect of change in accounting for income taxes	_		_	_	329
1.1 for 1 stock split, April 20, 1999	2,328,944	_	_	_	_
Common stock issued	2,000,000	4,814	4,812	_	_
Net income	_	_	_	_	3,647
Appropriations:					
Cash dividends paid	_	_	_	_	(734)
Directors' and corporate auditors' bonuses	_	_	_	_	(78)
Transfer to legal reserve	_	_	_	81	(81)
Balance at February 29, 2000	27,618,384	¥ 11,020	¥ 12,330	¥ 293	¥ 9,125
			Thousands o	of U.S. dollars	
	Number of shares of common stock	Common stock	Additional paid-in capital	Legal reserve	Retained earnings
Balance at February 28, 1999	23,289,440	\$ 56,418	\$ 68,345	\$ 1,927	\$ 54,927
Effect of change in accounting for income taxes					2,991
1.1 for 1 stock split, April 20, 1999	2,328,944	_	_	_	_
Common stock issued	2,000,000	43,764	43,745	_	_
Net income	_	_	_	_	33,154
Appropriations:					
Cash dividends paid	_	_	_	_	(6,673
Directors' and corporate auditors' bonuses	_	_	_	_	(708
Transfer to legal reserve	_	_	_	736	(736)
Balance at February 29, 2000	27,618,384	\$ 100,182	<b>\$ 112,090</b>	\$ 2,663	\$ 82,955

The accompanying Notes to Non-consolidated Financial Statements are an integral part of these statements.

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# **Non-consolidated Statements of Cash Flows**

For the years ended February 29, 2000, and February 28,1999

	Millions of yen				ousands of .S. dollars
	2000		1999		2000
Cash Flows from Operating Activities:					
Net income	¥ 3,647	¥	2,666	\$	33,154
Adjustments to reconcile net income to net cash used in					
operating activities –					
Depreciation and amortization	905		848		8,227
Provision for deferred income taxes	(45)		_		(409)
Provision for doubtful receivables and loan losses	2,993		2,718		27,209
Loss on disposal of property and equipment	247		_		2,245
Increase in installment accounts receivable	(18,110)		(11,264)		(164,636)
Increase in notes and accounts payable	336		1,840		3,054
Increase (decrease) in accrued income taxes	(28)		425		(255)
Other, net	(410)		(520)		(3,726)
Net cash used in operating activities	(10,465)		(3,287)		(95,137)
Cash Flows from Investing Activities:					
Proceeds from sales of equipment for lease	94		_		855
Proceeds from sales of property and equipment	150		_		1,364
Purchases of equipment for lease	(35)		(80)		(318)
Purchases of property and equipment	(266)		(181)		(2,419)
Puchases of software	(639)		_		(5,809)
Investments in securities acquired	(100)		(416)		(909)
Proceeds from sales of investments in securities	<u> </u>		411		
Other, net	0		12		0
Net cash used in investing activities	(796)		(254)		(7,236)
Cash Flows from Financing Activities:					
Increase (decrease) in short-term borrowings	5,500		(1,500)		50,000
Proceeds from long-term debt	10,500		21,535		95,455
Repayments of long-term debt	(18,306)		(18,392)		(166,418)
Proceeds from issuance of common stock	9,626		4,976		87,509
Dividends paid	(734)		(639)		(6,673)
Net cash provided by financing activities	6,586		5,980		59,873
Net increase (decrease) in cash and cash equivalents	(4,675)		2,439		(42,500)
Cash and cash equivalents at beginning of year	10,041		7,602		91,282
Cash and cash equivalents at end of year	¥ 5,366	¥	10,041	\$	48,782
Additional Cash Flow Information:					
Interest paid	¥ 1,375	¥	1,427	\$	12,500
Income tax paid	3,498	-	2,699	-	31,800

The accompanying Notes to Non-consolidated Financial Statements are an integral part of these statements.

#### Notes to Non-consolidated Financial Statements

#### 1. Basis of Presenting Non-consolidated Financial Statements

MYCAL CARD INC. (the "Company") maintains its accounts and records in accordance with the provisions set forth in the Japanese Commercial Code and the Securities and Exchange Law and in conformity with accounting principles and practices generally accepted in Japan, which are different from the accounting and disclosure requirements of International Accounting Standards.

The accompanying non-consolidated financial statements are a translation of the audited non-consolidated financial statements of the Company, which were prepared in accordance with accounting principles and practices generally accepted in Japan from the accounts and records maintained by the Company and were filed with the Minister of Finance ("MOF") as required by the Securities and Exchange Law.

In preparing the accompanying non-consolidated financial statements, certain reclassifications have been made in the non-consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. The non-consolidated statements of cash flows have been prepared for the purpose of inclusion in the non-consolidated financial statements, although such statements are not customarily prepared in Japan and are not required to be filed with MOF.

The translation of the Japanese yen amounts into U.S. dollars is included solely for the convenience of the reader, using the prevailing exchange rate at February 29, 2000, which was ¥110 to US\$1.00. The convenience translation should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

#### 2. Summary of Significant Accounting and Reporting Policies

#### (a) Recognition of Operating Revenues

#### Credit cards

The Company provides credit card services to credit card holders. Receivables from credit card holders are recorded after the Company has accepted the relevant contracts that are referred to the Company by the member retailers and outlets. Fees from customers, except those who pay the full amount of such contract one time, are generally recognized on the interest method. The Company also receives fees for collection and administrative services from the member retailers and outlets. Such fees are recognized at the time the Company accepts the relevant contracts.

#### Consumer shopping credit

Contract receivables from general customers are recorded after the Company has accepted the relevant installment contracts that are referred to the Company by the member retailers and outlets.

The member retailers and outlets receive cash payment for their sales from the Company acting on behalf of individual customers after the contracts are accepted. Payment by the Company is generally made at a discount representing the commissions charged to the member retailers and outlets for administration fees of retail contracts.

Also, individual customers who utilize consumer credit facilities offered by the Company, except those who pay the full amount of such retail contracts one time, are charged commissions. The amount of the commission is computed by applying a predetermined fixed rate to the initial retail contract price. Commission rates are determined principally on the basis of the number of monthly installment payments and prevailing market interest rates.

Commissions from the member retailers and outlets are recognized at the time the Company accepts the relevant contracts and commissions from individual customers are generally recognized on the interest method.

Effective March 1, 1998, the Company changed its methods of accounting for recognition of operating revenue for "commissions from member retailers and outlets" from recording income in equal installments over the lives of the related receivables to recording income at the time the Company accepts the relevant contracts, and for "commissions from individual customers" from recording income in equal installments over the lives of the related receivables to the interest method. These changes were made for better matching of expenses with related revenues. The effects of these changes were immaterial.

#### Loans

The Company provides personal loans and commercial loans, including loans to credit card holders. Contract receivables are recorded when loan contracts become effective. Monthly billings to borrowers include principal and interest, and the amount of each billing generally remains constant for the contract period. Interest income is recognized by the interest method.

The Company also provides loans to the customers of other finance companies and such loans are collected from those other finance companies. The Company recognizes commission income from other finance companies for the services rendered when loans are made.

#### Lease operations

Lease operations of the Company are accounted for by the operating lease method, and lease fees arising from the lease contracts are recognized as income over the lease terms as they become due.

#### (b) Translation of Foreign Currencies

Short-term monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rates prevailing as of the fiscal year-end, and other assets and liabilities denominated in foreign currencies are translated at historical rates.

#### (c) Investments in Securities

Investments in securities with listed market quotations are valued at the lower of average cost or market, as determined on an individual security basis. Investments in securities without listed market quotations are valued at average cost.

Commencing with the year ended February 29, 2000, the Company records recoveries of write-downs of securities in accordance with a revision in the Corporation Tax Law. There was no effect on net income resulting from adopting this accounting policy.

#### (d) Allowance for Doubtful Receivables

Pursuant to the change in the Corporation Tax Law effective from the year ended February 29, 2000, the Company adopted the

policy of providing the allowance for doubtful receivables based on management's estimate. The Company previously provided the higher of either management's estimate or the maximum amount which was allowed for tax purposes. There was no effect on net income resulting from adopting this accounting policy.

#### (e) Depreciation

Depreciation of equipment for lease is computed on the straight-line method over the lease term, taking into account the estimated residual value.

Depreciation of other property and equipment is computed on the declining-balance method at rates based on the estimated useful lives prescribed by Japanese tax regulations. Maintenance and repairs, including minor renewals and betterments, are charged to income as incurred.

Effective March 1, 1999, in accordance with revisions of the Corporation Tax Law, the Company shortened the estimated useful lives of buildings, excluding building fixtures. The effect of this change was to decrease operating income and income before income taxes by ¥4 million (\$36 thousand).

#### (f) Transfer of Installment Accounts Receivable

The Company finances operating funds by transferring installment accounts receivable to investors without recourse. During the year ended February 29, 2000, the Company transferred installment accounts receivable to investors through a trust and banking company in the amount of ¥5,606 million (\$50,964 thousand), and the difference between the face value of installment accounts receivable and cash proceeds amounting to ¥2 million (\$18 thousand) was charged to income.

#### (g) Accounting for Leases

The Company generally conducts its consumer finance operations at offices leased under cancelable, long-term lease agreements. In connection with such agreements, lessors in Japan usually require leasehold deposits in addition to the annual rental payments. Such leasehold deposits do not bear interest and are generally refundable only when the lease is terminated. The lease terms are generally two years with an option for renewal for a similar period, subject to renegotiations of rental fees.

Also, the Company has cancelable long-term lease commitments for employee housing and office equipment. Finance leases that do not transfer ownership are accounted for in the same manner as operating leases in accordance with generally accepted accounting principles in Japan.

#### (h) Income Taxes

The Company provided income taxes at the amounts currently payable through the year ended February 28, 1999. Effective March 1, 1999, the Company adopted the new accounting standard, which recognizes tax effects of temporary differences between the carrying amounts of assets and liabilities for tax and financial reporting. Under the new accounting standard, the provision for current income taxes is computed based on the pretax income included in the statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

The amount of deferred income taxes attributable to the net tax effects of the temporary differences at March 1, 1999 is reflected as an adjustment to the retained earnings brought forward from the previous year. Prior years' financial statements have not been restated.

The cumulative effect of adopting the new accounting standard was ¥329 million (\$2,991 thousand), which was directly added to the retained earnings brought forward from February 28, 1999. The effect for the year ended February 29, 2000, was to increase net income by ¥45 million (\$409 thousand).

#### (i) Termination and Retirement Allowance Plans

The Company has an unfunded termination and retirement allowance plan to provide lump-sum benefits for its employees. The amount of the retirement benefit is, in general, based on the length of service, basic salary at the time of retirement and cause of retirement.

The liability for lump-sum payments is stated at 40% of the amount which would be required if all employees voluntarily terminated their employment as of the balance sheet date, reduced by the benefits payable under the pension plan.

In addition, the Company has a funded government-regulated non-contributory pension plan covering retirement allowances for employees whose length of service is three years or more. Annual contributions, which consist of normal cost and amortization of prior service cost over 15 years, are charged to income when paid.

Until February 28, 1998, retirement allowances for directors and corporate auditors were charged to income when paid. Effective March 1, 1998, the Company adopted the accrual basis of accounting for such retirement benefits to provide for a better matching of revenues and expenses. The liability for directors' and corporate auditors' retirement allowances is provided based upon the Company's internally established criteria. The provision for the year ended February 28, 1999 is charged to "General and administrative expenses" in the amount of ¥20 million and the effect on years prior to the change in the amount of ¥85 million is included in "Non-operating expenses, net" in the non-consolidated statements of income. The effect of this change was to decrease income before income taxes for the year ended February 28, 1999, by ¥105 million.

The Company's pension fund assets as of February 29, 2000, and February 28, 1999, amounted to ¥228 million (\$2,073 thousand) and ¥317 million, respectively.

The provision charged to income for retirement allowances and pension costs amounted to ¥112 million (\$1,018 thousand) and ¥154 million including the effect on years prior to the charge of accounting referred to above in the amount of ¥85 million for the years ended February 29, 2000, and February 28, 1999, respectively.

Unamortized prior service costs amounted to ¥202 million (\$1,836 thousand) at February 29, 2000.

#### (j) Common Stock Issuance Costs

Common stock issuance costs are charged to income as incurred.

#### (k) Accounting for Stock Splits

In accordance with the provisions of the Japanese Commercial Code, stock splits of common stock made at various times have

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been accounted for by transferring an amount equivalent to the par value of such shares from additional paid-in capital to common stock in the case of capitalization by resolution of the Board of Directors.

However, when common stock already includes a portion of the proceeds from shares issued at a price in excess of par value, no accounting recognition is made for stock splits.

#### (I) Statements of Cash Flows

For purposes of the statements of cash flows, cash and cash equivalents include cash on hand and deposits placed with banks on demand or with a maturity of three months or less.

#### 3. Investments in Securities

Details of investments as of February 29, 2000, and February 28, 1999, are as follows:

		Millions of yen							Tho	ousands o	f U.S	. dollars
		<b>2000</b> 1999						20	00			
		Book value		Market value		Book value		arket alue		Book value		Market value
Investments in securities:  Quoted equity securities	¥	127	¥	162	¥	127	¥	127	\$	1,155	\$	1,473

This information excludes unlisted equity securities.

#### 4. Installment Accounts Receivable

Installment accounts receivable as of February 29, 2000, and February 28, 1999, are as follows:

		Millions		 S. dollars				
		<b>2000</b> 1999			<b>2000</b> 1999			2000
Credit cards	¥	26,109	¥	23,494	\$ 237,354			
Loans		86,996		73,408	790,873			
Agency services		3,318		3,958	30,164			
Other		181		208	 1,645			
	¥	116,604	¥	101,068	\$ 1,060,036			

The volume of new contracts and realized operating revenues by type of contract for the years ended February 29, 2000, and February 28, 1999, are summarized as follows:

			Million	s of y	/en			Т	housands of	U.S. dollars		
	20	2000				1999			2000			
	Volume of	Volume of new operating contracts revenues		Volume of		Realized		Volume of		F	Realized	
	new				new	operating		new		0	perating	
	contracts			contracts		revenues		contracts		revenues		
Credit cards	¥ 127,515	¥	3,470	¥	105,512	¥	2,931	\$	1,159,227	\$	31,545	
Loans	101,012		20,211		87,413		17,816		918,291		183,736	
Agency services	84,189		1,105		81,047		1,072		765,355		10,046	
Other	2,825		2,545		4,424		1,581		25,682		23,136	
	¥ 315,541	¥	27,331	¥	278,396	¥	23,400	\$	2,868,555	\$	248,463	

#### 5. Provision for Doubtful Receivables and Loan Losses

Provision for doubtful receivables and loan losses for the years ended February 29, 2000, and February 28, 1999, consists of the following:

	Millions of yen				U.S. dollars		
		2000	1999		2000		
Provision for doubtful receivables	¥	2,980	¥	2,560	\$	27,091	
Loan losses		13		158		118	
	¥	2,993	¥	2,718	\$	27,209	

Recoveries of doubtful receivables are included in "Non-operating expenses, net" in the amounts of ¥89 million (\$809 thousand) and ¥74 millon for the years ended February 29, 2000, and February 28, 1999, respectively.

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MYCAL CARD INC.

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#### 6. Short-term Borrowings and Long-term Debt

Short-term borrowings are represented generally by one-year notes. Long-term debt as of February 29, 2000, and February 28, 1999, are as follows:

1.31% to 2.98% loans from banks, due in installments through 2004		Millions	of ye	en 1999		ousands of .S. dollars 2000
- secured	¥	9,946 33,536	¥	8,526 34,742	\$	90,418 304,873
1.83% to 2.20% loans from banks, due on various dates through 2003  – secured  – unsecured		100 3,400		1,100 8,900		909 30,909
1.7% to 3.0% loans from insurance companies, due in installments through 2004  - secured  - unsecured		4,990 1,405		4,790 1,825		45,364 12,773
2.7% to 2.8% loans from insurance companies, due on various dates through 2004  – secured  – unsecured		Ξ		1,000 300		=
2.0% loans from a subsidiary, due on various dates through 2003  – unsecured		35		35	_	318
Total		53,412		61,218		485,564
Less: Current portion	¥	(17,190) 36,222	¥	(17,956) 43,262	\$	(156,273) 329,291

The annual maturities of long-term debt subsequent to February 28, 2001, are as follows:

Fiscal Year	Mill	lions of yen	 ousands of .S. dollars
2002	¥	17,093	\$ 155,391
2003		12,170	110,637
2004		5,987	54,427
2005		972	8,836
	¥	36,222	\$ 329,291

As is customary in Japan, additional security may have to be given if requested by a lending bank and such bank has the right to apply any collateral so furnished against any debt or obligation that becomes due and, in the case of default or certain other specified events, against all debts payable to the bank.

The Company's assets pledged as collateral for short-term borrowings and long-term debt from banks and other financial

institutions as of February 29, 2000, and February 28, 1999, are summarized as follows:

					The	ousands of	
		Millions of yen			U.S. dollars		
	<b>2000</b> 1999			1999	2000		
Installment accounts receivable	¥	16,890	¥	17,535	\$	153,545	

#### 7. Derivative Transactions

The Company enters into interest rate swaps and interest rate option trading with large financial institutions in order to hedge the risk of interest rate fluctuations related to receivables and payables and to reduce financial cost. The Company has adopted policies restricting the use of derivatives and requiring the reporting of such transactions to responsible officials of the Company.

Contractual values or notional principal amounts of interest rate swap and option contracts of the Company outstanding as of February 29, 2000, and February 28, 1999, are as follows:

			Millior	is of yen			Thousands of U.S. dollars				
		<b>2000</b> 1999				2000					
	Notional amount	Notional Over Unrealized Notional Over Unrealized			Notional amount	Over 1 year	Fair value/ Unrealized gain (loss)				
Interest rate swaps: Receive floating/ pay fixed Receive floating/	¥ 15,095	¥ 12,288	¥ (345)	¥ 10,723	¥ 5,945	¥ (203)	\$ 137,227	\$ 111,709			
pay floating	3,667 ¥ 18,762	3,334 ¥ 15,622	(48) ¥ (393)	4,000 ¥ 14,723	3,667 ¥ 9,612	(70) ¥ (273)	33,336 \$ 170,563	30,309 \$ 142,018	(436) \$ (3,572)		

- Notes 1. Estimated fair values were obtained from banks.
  - 2. Receive floating/pay floating interest swaps also have interest rate caps.

#### 8. Income Taxes

The Company is subject to a number of income taxes, which, in the aggregate, indicate a statutory rate in Japan of approximately 48% and 51% for the years ended February 29, 2000 and February 28, 1999, respectively.

Significant components of the Company's deferred tax assets as of February 29, 2000, are as follows:

	Millions of yen		11100	usands of 5. dollars
Enterprise taxes, etc.	¥	175	\$	1,591
Accounts receivable		57		518
Retirement benefits for directors		56		509
Allowance for doubtful receivables		47		427
Other		38		346
Total deferred tax assets	¥	373	\$	3,391

#### 9. Lease Transactions

Information relating to finance leases of the Company, as lessor, as of February 29, 2000, and February 28, 1999, for the years then ended are as follows:

	Millions of yen				U.S. dollars	
	2000			1999		2000
Acquisition cost	¥	498	¥	805	\$	4,527
Accumulated depreciation		(361)		(524)		(3,282)
Book value	¥	137	¥	281	\$	1,245
Present value of future minimum						
lease payments due from customers:						
Due within one year	¥	60	¥	104	\$	542
Due after one year		88		176		801
	¥	148	¥	280	\$	1,343
Rental revenues	¥	183	¥	239	\$	1,668
Depreciation expense		98		120		890
Rental revenues attributable to financing income		23		31		207

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Information relating to non-capitalized finance leases of the Company, as lessee, as of February 29, 2000, and February 28, 1999, for the years then ended is as follows:

		Million	Thousands of U.S. dollars				
		<b>2000</b> 1999			2000		
Acquisition cost	¥	1,568	¥	1,452	\$	14,255	
Accumulated depreciation		(887)		(587)		(8,064)	
Book value	¥	681	¥	865	\$	6,191	
Present value of future minimum lease payments:							
Due within one year	¥	303	¥	289	\$	2,754	
Due after one year		393		582		3,573	
	¥	696	¥	871	\$	6,327	
Lease payments	¥	335	¥	308	\$	3,045	
Depreciation expense, if capitalized		316		285		2,873	
Interest expense, if capitalized		28		33		255	

The above as-if-capitalized depreciation is calculated on the straight-line method over the lease terms.

#### 10. Shareholders' Equity and Per Share Data

Under the Japanese Commercial Code, the entire amount of the issue price of shares is required to be accounted for as stated capital, although a company may, by resolution of its Board of Directors, account for an amount not exceeding one-half of the issue price of the new shares as additional paid-in capital.

On February 8, 1999, the Company completed the sale of 2,000,000 shares of its common stock in a public offering. Of the proceeds totaling ¥4,976 million net of stock issuance costs, ¥2,488 million was credited to common stock and the remaining ¥2,488 million to additional paid-in capital.

On April 20, 1999, the Company made a stock split to shareholders of record as of February 28, 1999, of 2,328,944 shares in the ratio of 1.1 shares for each one share held. The Company's stated capital was not affected by these stock splits.

On September 6, 1999, the Company completed the sale of 2,000,000 shares of its common stock in a public offering. Of the proceeds totaling ¥9,626 million (\$87,509 thousand) net of stock issuance costs, ¥4,814 million (\$43,764 thousand) was credited to common stock and the remaining ¥4,812 million (\$43,745 thousand) to additional paid-in capital.

Ten percent of cash appropriations of retained earnings (i.e., cash dividends and bonuses to directors and corporate auditors) must be appropriated to the legal reserve until such reserve equals 25% of common stock. The legal reserve is not available for dividends but may be used to reduce a deficit by resolution of shareholders or may be transferred to common stock by resolution of the Board of Directors.

Under the Japanese Commercial Code, the amount available for dividends is based on retained earnings as recorded in the books of a company. Dividends are paid semiannually. Interim and year-end cash dividends are authorized after the close of the period to which they relate and are reflected in the non-consolidated statements of shareholders' equity when paid.

Net income per share shown in the accompanying non-consolidated statements of income is computed using the weighted average number of shares of common stock outstanding, retroactively adjusted for stock splits.

Dividends per share shown in the accompanying non-consolidated statements of income have been presented on the accrual basis and represent, in each fiscal year ended February 28 (or February 29), dividends to be approved after such February 28 (or February 29), but applicable to the year then ended.

#### 11. Subsequent Event

On December 3, 1999, the Board of Directors declared a stock split to be distributed on April 20, 2000, to shareholders of record as of February 29, 2000, in the ratio of 1.1 shares for each one share held. As a result the number of shares issued will increase by 2,761,838. Net income per share reflected in the non-consolidated statements of income for the years ended February 29, 2000 and February 28, 1999, adjusted for this stock split, are ¥126.22 (\$1.15) and ¥102.94 per share, respectively.

### **Report of Independent Public Accountants**

# To the Shareholders and the Board of Directors of MYCAL CARD INC.

We have audited the accompanying non-consolidated balance sheets of MYCAL CARD INC. (a Japanese corporation) as of February 29, 2000, and February 28, 1999, and the related non-consolidated statements of income, shareholders' equity and cash flows for the years then ended, expressed in Japanese yen. Our audits were made in accordance with generally accepted auditing standards in Japan and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the non-consolidated financial statements referred to above present fairly the non-consolidated financial position of MYCAL CARD INC. as of February 29, 2000, and February 28, 1999, and the non-consolidated results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in Japan applied on a consistent basis, except for the change, with which we concur, in the methods of accounting for recognition of operating revenues for "consumer shopping credit" and retirement allowances for directors and corporate auditors as described in Notes 2 (a) and (i).

Also, in our opinion, the U.S. dollar amounts in the accompanying non-consolidated financial statements have been translated from Japanese yen on the basis set forth in Note 1.

Osaka, Japan May 25, 2000

Asahi & Co.

(Member firm of Andersen Worldwide SC)

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#### **Statement on Accounting Principles and Auditing Standards**

This statement is to remind users that accounting principles and auditing standards and their application in practice may vary among nations and therefore could affect, possibly materially, the reported financial position and results of operations. The accompanying financial statements are prepared based on accounting principles generally accepted in Japan, and the auditing standards and their application in practice are those generally accepted in Japan. Accordingly, the accompanying financial statements and the auditors' report presented above are for users familiar with Japanese accounting principles, auditing standards and their application in practice.

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### **Board of Directors**

Chairman

Shigeki Obata\*

**President** 

Takashi Takahashi\*

**Senior Managing Director** 

Kazuo Okubo

**Managing Directors** 

Eiji Fujita

Santa Kuwahara

**Directors** 

Kazuyoshi Yamaoka

Osamu Kuroi Takashi Shimazu

Katsumi Inui Yasushi Wada **Statutory Auditor** 

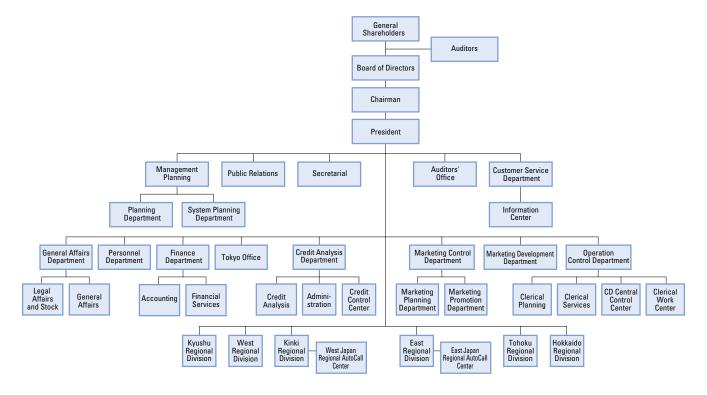
Teruaki Fujii

**Auditors** 

Shigeki Okuyama Kazuyuki Morisawa Fuminori Imanishi

\* Representative Director

# **Organizational Chart**



### **Corporate Data**

Name MYCAL CARD INC.

Representative Directors Shigeki Obata, Chairman

Takashi Takahashi, President

**Headquarters** Dosho-machi Ashibe Bldg., 1-3-1 Dosho-machi

Chuo-ku, Osaka 541-8552, Japan

Tel: +81-6-6227-0741 Fax: +81-6-6227-0824

**Tokyo Office** 3F, Furointou Mita Bldg., 2-14-5 Mita

Minato-ku, Tokyo 108-0073, Japan

Tel: +81-3-5441-3451 Fax: +81-3-5441-3453

Business Profile • Credit card service, factoring business

Consumer loan servicesMortgage certificate trading

· Life-insurance policy sales, non-life insurance agency services

General-purpose leasing
Travel agency services

Established May 25, 1982

Capital ¥11,020 million\*

Major Stockholders • MYCAL Finance Co., Ltd.

State Street Bank and Trust Company

• The Dai-ichi Kangyo Bank, Ltd.

The Chase Manhattan Bank NA, London
The Sumitomo Trust and Banking Co., Ltd.

Settlement Date End of February (mid-term settlement in August)

Operating Revenues ¥27,331 million (March 1, 1999 ~ February 29, 2000)

Cardholders 6.53 million\*

Number of Outlets 85\*

**Shares Authorized** 40,000,000\* **Shares Issued** 30,380,222

Number of Stockholders 7,499\*

Bankers • The Dai-ichi Kangyo Bank, Ltd.

The Fuji Bank, Ltd.The Sanwa Bank, Ltd.The Asahi Bank, Ltd.

The Bank of Tokyo-Mitsubishi, Ltd.
The Sumitomo Trust and Banking Co., Ltd.

• The Industrial Bank of Japan, Ltd.

• The Norinchukin Bank

Number of Employees 577 (184 males, 393 females)\*

(as of May 25, 2000, except \*February 29, 2000)

# MYCAL CARD INC.

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