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# CORPORATE PROFILE

Our history dates back to 1954 when the People's Construction Bank of China was founded, which was renamed China Construction Bank in 1996, one of the big four commercial banks in China. China Construction Bank Corporation (the "Bank") was formed in September 2004 as a result of a separation of our predecessor, China Construction Bank, and we succeeded to its commercial banking business and related assets and liabilities.

Headquartered in Beijing, as at 31 December 2005, we had a network of 13,977 branches and sub-branches in Mainland China, and maintained overseas branches in Hong Kong, Singapore, Frankfurt, Johannesburg, Tokyo and Seoul, and representative offices in London and New York, with more than 300,000 employees. According to *The Banker* magazine in July 2005, we ranked 25th among the world's top 1,000 banks based on tier-one capital.

Our business consists of three principal business segments:

- corporate banking, which provides various financial products and services to corporations, government
  agencies and financial institutions, including corporate loans, trade financing, deposit taking, agency
  services, consulting and advisory services, cash management, remittance and settlement, custody and
  quarantee services;
- personal banking, which provides financial products and services to individual customers, including personal loans, deposit taking, bank cards, personal wealth management, remittance and securities agency services; and
- treasury operations, which manage our money market activities, consisting of inter-bank transactions and repurchase transactions; manage our investment portfolio, including securities held for both trading and investment purposes; and conduct trading on behalf of customers, including foreign currency and derivatives trading.

Our H shares began trading on the Hong Kong Stock Exchange on 27 October 2005 (Stock Code: 939).





# FINANCIAL HIGHLIGHTS

| For the year ended 31 December   | <b>2005</b> | 2004            | Variance |
|--|-------------|-----------------|----------|
|  | (In m       | illions of RMB) | +/(-)%   |
| Operating income Profit before tax Net profit Adjusted net profit Net profit attributable to shareholders Adjusted net profit attributable to shareholders   | 128,714     | 113,976         | 12.9     |
|  | 55,364      | 51,199          | 8.1      |
|  | 47,096      | 49,040          | (4.0)    |
|  | 39,248      | 33,567          | 16.9     |
|  | 47,103      | 49,042          | (4.0)    |
|  | 39,255      | 33,569          | 16.9     |
| Per share  |             | (In RMB)        | +/(-)%   |
| Net asset value per share  | 1.28        | 1.01            | 26.7     |
| Earnings per share   | 0.24        | 0.26            | (7.7)    |
| Final cash dividend per share proposed after balance sheet date  | 0.015       | —               | N/A      |
| Final cash dividend per share declared before balance sheet date   | —           | 0.015           | N/A      |
| As at 31 December  | (In m       | illions of RMB) | +/(-)%   |
| Total equity attributable to shareholders of the Bank  | 287,579     | 195,516         | 47.1     |
| Issued and paid-up capital   | 224,689     | 194,230         | 15.7     |
| Total assets   | 4,585,742   | 3,909,920       | 17.3     |
| Financial ratios   | (%)         | (%)             | +/(-)    |
| Profitability indicators Return on average assets <sup>3</sup> Adjusted return on average assets <sup>4</sup> Return on average equity <sup>5</sup> Adjusted return on average equity <sup>6</sup> Net interest spread <sup>7</sup> Net interest margin <sup>8</sup> Net fee and commission income to operating income Cost-to-income ratio <sup>9</sup> | 1.11        | 1.31            | (0.20)   |
|  | 0.92        | 0.90            | 0.02     |
|  | 21.59       | 25.86           | (4.27)   |
|  | 17.99       | 17.70           | 0.29     |
|  | 2.70        | 2.77            | (0.07)   |
|  | 2.78        | 2.82            | (0.04)   |
|  | 6.57        | 5.68            | 0.89     |
|  | 45.13       | 46.87           | (1.74)   |
| Capital adequacy indicators Core capital adequacy ratio 10 Capital adequacy ratio Total equity to total assets   | 11.08       | 8.57            | 2.51     |
|  | 13.57       | 11.29           | 2.28     |
|  | 6.27        | 5.00            | 1.27     |
| Assets quality indicators Non-performing loan ratio <sup>11</sup> Allowances to non-performing loans <sup>12</sup> Allowances to total loans <sup>13</sup>   | 3.84        | 3.92            | (0.08)   |
|  | 66.78       | 61.64           | 5.14     |
|  | 2.57        | 2.42            | 0.15     |

- Calculated by excluding the impact of the tax exemption granted by the People's Republic of China ("PRC") government in relation to the Bank's restructuring from the net profit.
- Calculated by excluding the impact of the tax exemption granted by the PRC government in relation to the Bank's restructuring from the net profit attributable to shareholders
- Calculated by dividing net profit by the average of total assets as at the beginning and end of the year.
- Calculated by dividing adjusted net profit by the average of total assets as at the beginning and end of the year.

  Calculated by dividing net profit attributable to shareholders by the weighted average of total equity attributable to the shareholders of the Bank for the year.

  Calculated by dividing adjusted net profit attributable to shareholders by the weighted average of total equity attributable to the shareholders of the Bank for the
- year.

  Calculated as the difference between the average yield on the average interest-earning assets and the average cost on the average interest-bearing liabilities.
- Calculated by dividing net interest income by average interest-earning assets.
  Calculated by dividing general and administrative expenses by total operating income.
- Core capital adequacy ratio and capital adequacy ratio are calculated on a solo basis in accordance with the guideline Regulation Governing Capital Adequacy of Commercial Banks issued by China Banking Regulatory Commission.

  Calculated by dividing non-performing loans and advances to customers by total loans and advances to customers.
- Calculated by dividing the allowances for impairment losses on total loans and advances to customers by total non-performing loans and advances to customers. Calculated by dividing the allowances for impairment losses on total loans and advances to customers by total loans and advances to customers.
- 12. 13.
- In addition to the allowances for impairment losses, a general reserve included as part of the shareholders' equity was set aside with a balance of RMB 10,332 million as at 31 December 2005. Please refer to note 27 (e) of "Financial Statements" for details.

# **FOUR-YEAR FINANCIAL SUMMARY**

The table below sets forth the consolidated financial summary of the Bank and its subsidiaries (collectively the "Group") for each of the years ended 31 December:

| For the year ended 31 December               | 2005      | 2004<br>(In million  | 2003<br>ns of RMB) | 2002      |
|--|-----------|----------------------|--------------------|-----------|
| Operating income                             | 128,714   | 113,976              | 98,604             | 85,199    |
| Profit before tax                            | 55,364    | 51,199               | 37,702             | 22,402    |
| Net profit                                   | 47,096    | 49,040               | 22,533             | 11,334    |
| Net profit attributable to shareholders      | 47,103    | 49,042               | 22,533             | 11,334    |
|  |           |                      |                    |           |
| Per share                                    |           | (In F                | RMB)               |           |
| Earnings per share                           | 0.24      | 0.26                 | 0.12               | 0.06      |
| As at 31 December                            |           | (In millions of RMB) |                    |           |
| Loans and advances to customers <sup>1</sup> | 2,395,313 | 2,173,562            | 1,943,359          | 1,576,193 |
| Total assets                                 | 4,585,742 | 3,909,920            | 3,557,066          | 2,857,936 |
| Deposits from customers                      | 4,006,046 | 3,491,121            | 3,195,673          | 2,822,744 |
| Total liabilities                            | 4,298,065 | 3,714,369            | 3,369,861          | 2,991,142 |
| Total equity attributable to shareholders    |           |                      |                    |           |
| of the Bank                                  | 287,579   | 195,516              | 187,168            | (133,206) |
| Key financial ratios                         | (%)       | (%)                  | (%)                | (%)       |
| Return on average assets                     | 1.11      | 1.31                 | 0.70               | 0.42      |
| Cost-to-income ratio                         | 45.13     | 46.87                | 51.46              | 50.12     |
| Non-performing loan ratio                    | 3.84      | 3.92                 | 4.27               | 16.97     |
| Loan-to-deposit ratio                        | 61.37     | 63.80                | 62.51              | 63.18     |

<sup>1.</sup> The balances are net of allowances for impairment losses.



# **IMPORTANT EVENTS**

#### **INITIAL PUBLIC OFFERING**

We successfully listed our H shares on the Hong Kong Stock Exchange on 27 October 2005. With the exercise of the over-allotment option in full, we issued a total of 30,459 million shares and raised gross proceeds of HK\$71,578 million. We were the first of the big four PRC commercial banks to list outside Mainland China. Our initial public offering ("IPO") was the largest IPO in Asia (excluding Japan), the largest in the banking industry globally, and the world's largest IPO in the past five years.



#### INTRODUCTION OF STRATEGIC INVESTORS

We entered into strategic investment and cooperation agreements with Bank of America Corporation ("Bank of America") on 17 June 2005, and an investment agreement with Asia Financial Holdings Pte. Ltd. ("AFH"), a wholly-owned subsidiary of Temasek Holdings (Private) Limited ("Temasek"), on 1 July 2005. Since September 2005 when the strategic assistance formally began, Bank of America has provided us with technical assistance in a number of areas, including retail banking, information technology and e-banking, global treasury services, and financial and human resources management. As of February 2006, Bank of America has sent 40 experts to work in the Bank, who have focused on key projects such as retail banking and e-banking. We have generally agreed with AFH on the areas and forms of cooperation. We expect this strategic assistance to focus on corporate governance, treasury, institutional banking, small and medium-sized enterprise business and international financing.

# Awards in 2005





- We were awarded "Bank of the Year" in China by *The Banker* in 2005.
- We were awarded "Best Domestic Bank" in China by The Asset for 2005.
- We were awarded "House of the Year, China" by Asia Risk for 2005.
- We were awarded "Domestic Top Rated" custodian in China for 2005 by *The Global Custodian*, ranking first among PRC custodians.

# **IMPORTANT EVENTS**

#### ESTABLISHMENT OF CCB PRINCIPAL ASSET MANAGEMENT CO., LTD.

We established CCB Principal Asset Management Co., Ltd. in September 2005 as a joint-venture funds management company with the Principal Financial Services, Inc and China Huadian Group Corporation, with the Bank holding 65% and the other two parties holding 25% and 10% respectively. The business scope of CCB Principal Asset Management Co., Ltd. includes the establishment of funds, funds management, and other businesses approved by China Securities Regulatory Commission ("CSRC").

CCB Principal Asset Management Co., Ltd. launched its first fund on 7 November 2005 — Jianxin Permanent Value Equity Fund, with 6,202 million units sold. The issuance set the record for a domestic equity fund completing the biggest issuance size within the shortest time in 2005.

#### **MORTGAGE-BACKED SECURITISATION**

The Bank, as a promoter, successfully issued "Jianyuan 2005-1 Residential Mortgage-Backed Securities" on 15 December 2005. It was one of the first pilot projects for credit assets securitisation, and the first ever residential mortgage-backed securitisation in China, with a total issuance value of RMB 3,017 million.

- Our residential mortgage-backed securitisation was recognised by *The Banker* as "Deal of the Year" in China for 2005.
- The Asset awarded our residential mortgage-backed securitisation "Best Domestic Securitisation" for 2005.
- The Asset awarded our IPO "Best Issuer of 2005", "Best Deal of 2005", "Best Equity of 2005" and "Best IPO of 2005".
- Our IPO received 5 major awards from *Finance*Asia: "Deal of the Year", "Best Equity Deal", "Best IPO", "Best Privatisation" and "Best China Deal".



- International Financing Review Asia (IFR Asia) awarded our IPO "Equity Deal" for 2005.
- Asiamoney awarded our IPO "Best Hong Kong Deal of the Year 2005".







# **CHAIRMAN**



2005 has been a significant year for our Bank, one that saw not only our landmark listing on the Hong Kong Stock Exchange on 27 October 2005 but also our continuing development into a modern and internationally competitive financial institution.

# CHAIRMAN'S STATEMENT

2005 has been a significant year for our Bank, one that saw not only our landmark listing on the Hong Kong Stock Exchange on 27 October 2005 but also our continuing development into a modern and internationally competitive financial institution.

Our global public offering was a success by every measure: the first public listing of the big four PRC commercial banks; the largest IPO ever for a bank; and the largest IPO globally for the past five years. Our successful listing marked another milestone in our transformation into a world class commercial bank, after the completion of our restructuring in 2003, our establishment as a joint-stock bank in 2004 and the sale of equity stakes to strategic investors in 2005. The strong demand for shares of the Bank demonstrates investors' confidence in the prospects for financial services industry reform in China and our ability to be at the forefront of China's continued development. The proceeds from the IPO have enabled us to strengthen our capital base, and pursue new areas of business.

In 2005, we further improved our corporate governance by reinforcing the checks and balances among the shareholders' general meeting, board of directors, board of supervisors and management. Our business development strategy was better understood across the Bank. We established our vision, and developed our business and market positioning strategy, enabling us to achieve a long term steady and sustainable growth. Committed to implementing a customer-focused culture, we improved our operating processes and service quality. Our execution capability and market penetration were significantly enhanced as a result of further reforms of our internal operation and management. While maintaining the strengths in our traditional business, we actively expanded our personal financial services, small and medium-sized enterprises financial services and fee and commission based services, and introduced new financial products and services.

We are pleased to report that our net profit attributable to our shareholders in 2005 amounted to RMB 47,103 million with earnings per share of RMB 0.24. Return on average assets and return on average equity reached 1.11% and 21.59% respectively. The directors propose a final dividend of RMB 0.015 per share.

Continuing economic development in China in the coming year will further drive the growth of the banking industry. As a public corporation with worldwide investors, we will be committed to developing our business, with a stronger sense of mission and responsibility, and measuring ourselves at higher standards. We believe that, with our steady operational strategy, strong asset quality, extensive customer base, improved management ability and close cooperation with our strategic investors, the Bank is well positioned to take advantage of the opportunities ahead, provide the best service to our customers, maximise shareholder value and provide excellent career opportunities to our employees.

Finally, on behalf of the board of directors, I would like to express our appreciation to our shareholders, customers and business partners for their support and trust. Our gratitude also goes to the management and staff of the Bank for the efforts and the contributions they have made in this momentous year.

Chairman

6 April 2006



# **PRESIDENT**



In 2005, not only did we successfully introduce strategic investors and list in Hong Kong, but also made great progress in reforming the Bank's risk management, internal control and management systems, improving service quality and exploiting new markets.

# PRESIDENT'S REPORT

I am pleased to report on another fruitful year for the Bank. Not only did we successfully introduce strategic investors and list in Hong Kong, but also made great progress in reforming the Bank's risk management, internal control and management systems, improving service quality and exploiting new markets.

We set ourselves ambitious targets over the past three years and I am pleased to report that we have achieved them. The Bank has completed its legal restructuring from a wholly state-owned commercial bank to a publicly listed joint-stock company. We have strengthened our risk management and corporate governance, and improved our asset quality and capital adequacy.

We are proud that our achievements have been broadly recognised both at home and abroad: we were awarded "Bank of the Year" for China by *The Banker* magazine, and "House of the Year, China" by *Asia Risk* magazine in 2005.

#### FINANCIAL HIGHLIGHTS

Profit before tax rose to a record RMB 55,364 million, up 8.1% compared with 2004, attributable to the continuing increase in net interest income and net fee and commission income. As the income tax exemption in relation to our restructuring expired on 30 June 2005, income tax rose correspondingly. Thus, net profit slightly decreased by 4.0% to RMB 47,096 million. Excluding the income tax exemption in relation to our restructuring, our net profit increased by RMB 5,681 million, or 16.9%, compared to that of 2004 on the same basis.

Net interest income increased by 14.8% to RMB 116,551 million, which was mainly attributable to the stable growth in our lending business. The increase in interest-earning assets was greater than that of interest-bearing liabilities due to the proceeds from the IPO, and this increase offset narrower net interest spread, resulting in a relatively stable net interest margin.

We were committed to diversifying our fee and commission based services, and expanded the range of services during the year. Net fee and commission income increased by 30.7% to RMB 8,455 million and now contributes 6.6% of total operating income, as compared to 5.7% in 2004 and 4.6% in 2003.

General and administrative expenses rose by 8.7% to RMB 58,092 million mainly as a result of the increase in staff costs due to improving business performance. We are working to create a culture of cost control across the Bank, and the cost-to-income ratio was driven down further from 46.87% to 45.13%.

Our loan book continued to grow, with an increase of 10.4%, or RMB 231 billion, to RMB 2,458 billion. Strong growth has been seen in lending to infrastructure industries such as transportation and electricity generation, and to industries with large growth potential such as petrochemicals. Despite the PRC government's macroeconomic measures to dampen speculation in the property market, we increased our market share in the residential mortgage market by promoting our strong brand, superior customer service and product innovation. Compared with that as at 31 December 2004, personal mortgage loans increased by 12.5% as at 31 December 2005. In the meantime, we expended significant effort in improving our credit risk monitoring and credit operation processes and enhancing risk management techniques. Accordingly, overall loan portfolio quality has improved, with the non-performing loan ratio further dropping to 3.84% at 31 December 2005.

The Bank's capital adequacy ratio as at 31 December 2005 was 13.57% compared with 11.29% a year earlier, largely due to net proceeds of RMB 72,550 million from our IPO.

### **OPERATION REVIEW**

The Bank entered into agreements with two strategic investors, Bank of America and AFH, for comprehensive cooperation in a number of key areas. We look forward to implementing best practices in these areas to add to the progress we made in the past several years.



# PRESIDENT'S REPORT

In 2005, we made good progress with innovations in products and services and introduced a series of new credit products targeting small and medium-sized enterprises. As part of our expansion of fee and commission based services, we have established CCB Principal Asset Management Co., Ltd. to provide fund management services to investors. In addition, we are the first to provide RMB denominated financial derivative products among the big four commercial banks in China with our "Profit from Interest". We also launched customised financial products, such as personal gold trading and "Lucky Bankbook".

To attain our strategic goals, the Bank is in the process of reorganising and reforming several key areas such as risk management and human resources. We have invested heavily in technology, and our data processing centres and management systems have allowed us to better manage our business and implement changes. We are moving towards a more business-unit focused style of management and have optimised our organisational structure to react to the market more efficiently and effectively.

These changes have enhanced and will continue to enhance our capabilities, enabling us to achieve our objectives in coming years.

#### THE YEAR AHEAD

We are operating in a dynamic market and will face many challenges in 2006. More stringent regulatory requirements, greater competition from domestic banks and the foreign banks entering China under the WTO, and liberalisation of interest rates and RMB exchange rate will test our ability to react and adapt to changes. We are confident that with the changes implemented over the past several years we are well equipped to realise our strategic goals to maximise returns to shareholders, better serve customers, reward our staff and contribute to society. The Bank intends to focus its resources and efforts on the following areas in the year ahead:

- We are committed to implementing a customer-focused and market-oriented culture in the Bank to increase the quality of and innovation in our products. By providing better services and tailor-made products, we aim to increase brand awareness and market share.
- We will focus marketing efforts in our core lending business on targeting quality customers and developing businesses in more developed geographical regions and key industries. Lending to infrastructure projects and small and medium-sized enterprises are key growth areas, and we will continue to build on the progress we have made in growing our personal lending business and fee and commission based services.
- Internally, we will strengthen our asset and liability management and treasury operations, continue reforms of key management processes and information systems, and develop our expertise in disposing of non-performing assets. We also plan to reform our human resources, performance and remuneration policies by improving resource allocation and actively exploring ways to increase incentives for staff.

Looking forward, I believe in the coming year, led by Mr. Guo Shuqing, with concerted efforts throughout the Bank, further cooperation with strategic investors and the support of the board, employees, customers and business partners, we will be able to make further progress after our listing.



Vice Chairman, Executive Director and President

6 April 2006

# CHAIRMAN OF THE BOARD OF SUPERVISORS



The Bank continued to improve its corporate governance in 2005. With the introduction of strategic investors, and successful listing in Hong Kong, the bank's businesses developed in a healthy manner, operating efficiency grew steadily, and financial position improved further with non-performing assets maintained at a low level.

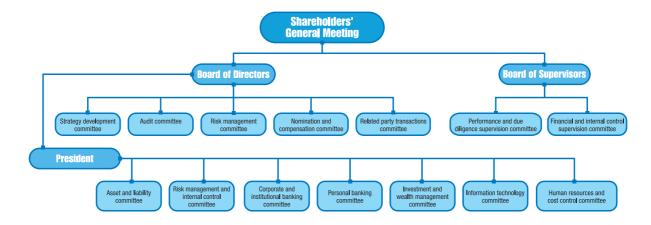






#### **CORPORATE GOVERNANCE FRAMEWORK**

The following chart illustrates our current corporate governance framework:



#### CORPORATE GOVERNANCE PRACTICES

We believe that upholding the principles and practices of good corporate governance and adopting international standards of corporate governance is crucial for the Bank to become an internationally competitive modern commercial bank. Therefore, we abide strictly by the laws and regulations of the jurisdictions in which we operate, and observe the guidelines and rules issued by regulatory authorities such as the Hong Kong Monetary Authority ("HKMA"), the Hong Kong Securities and Futures Commission and the Stock Exchange of Hong Kong Limited. We also adopt international and domestic corporate governance best practices.

We have established a formal corporate governance framework, defined the rights and responsibilities of the shareholders' general meeting, board of directors (or "Board"), board of supervisors and senior management and put in place solid decision-making, implementation and supervision mechanisms that operate independently subject to a system of checks and balances. We have also established the strategy development committee, audit committee, risk management committee, nomination and compensation committee and related party transactions committee under our board, and performance and due diligence supervision committee and financial and internal control supervision committee under the board of supervisors. The Board, board of supervisors and their respective committees also assess and review their working procedures and effectiveness regularly in accordance with their respective working rules. We have applied the principles set out in the *Code on Corporate Governance Practices* ("Model Code") in Appendix 14 of the *Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited* ("Listing Rules") to our corporate governance framework. In particular, the articles of association of the Bank ("Articles of Association") and the rules of procedure of the shareholders' general meeting, the Board and each of the committees under the Board reflect the principles and provisions of the Model Code.

With the exception of the two deviations set out below, we have complied with the code provisions of Model Code since our listing in 2005:

 Rule A.5.4 of the Model Code requires the board to establish written guidelines on no less exacting terms than the Model Code for Securities Transactions by Directors of Listed Issuers in Appendix 10 of the Listing Rules for relevant employees in respect of their dealings in the Bank's securities. However,

we have not yet established formal written guidelines in respect of such relevant employees. As our shares are listed in the form of H shares in Hong Kong, and most of our employees are located in Mainland China, there are strict limitations on their ability to trade in our shares.

• Rule B.1.3(b) of the Model Code requires the Board to delegate the responsibility to determine the specific remuneration package of all executive directors and senior management, including benefits in kind, pension rights and compensation payments (including any compensation payable for loss or termination of their office or appointment) to the compensation committee. Our board has not delegated such duties to the nomination and compensation committee for the following reasons: first, any resolution on remuneration may not be submitted to the board for approval unless it has already been considered by the nomination and compensation committee; second, according to the rules of procedure of the nomination and compensation committee, an executive director must withdraw when his/her personal remuneration is considered and a senior executive should not participate in the discussion at the board of directors' meeting relating to his/her personal remuneration either. We believe that these arrangements and mechanisms provide sufficient protection against any potential bias in the process of determining remuneration.

#### **BOARD OF DIRECTORS**

### Composition of board of directors

Our board includes 15 directors, comprising four executive directors, namely Mr. Guo Shuqing, Mr. Chang Zhenming, Ms. Liu Shulan and Mr. Zhao Lin, seven non-executive directors, namely Mr. Zhu Zhenmin, Mr. Jing Xuecheng, Ms. Wang Shumin, Mr. Wang Yonggang, Mr. Liu Xianghui, Mr. Zhang Xiangdong and Mr. Gregory L. Curl, and four independent non-executive directors ("INEDs"), namely Mr. Song Fengming, Mr. Yashiro Masamoto, Mr. Tse Hau Yin, Aloysius and Ms. Elaine La Roche.

A list of our directors and their dates of appointment are set out in "Report of the Board of Directors". The biographies of our directors are set out in "Profiles of Directors, Supervisors and Senior Management". The information can also be found on our website at www.ccb.cn. In accordance with Rule A.3.1 of the Model Code, our INEDs are expressly identified in all corporate communications that disclose the names of our directors.

### Appointment and re-election of directors

Rule A.4.1 of the Model Code stipulates that non-executive directors should be appointed for a specific term, subject to re-election. Rule A.4.2 of the Model Code stipulates that all directors, including those appointed for a specific term, should be subject to retirement by rotation at least once every three years.

The term of office of our directors is three years (commencing from the date of their appointment by election and ending on the date of the annual general meeting of the final year of the term of their office), and they may be re-elected upon expiration of their three years term.

#### Responsibilities and operation of the Board

The primary roles of the Board are to determine the objectives, strategies, policies and business plans of the Bank, supervise and control operations and financial performance as well as formulate appropriate risk control policies to ensure that our strategic objectives can be achieved. There are five committees established under the Board, each of which has its respective terms of reference. Each of the committees reports its work to the Board regularly and makes suggestions on the matters under discussion as appropriate.



The Board has regular meetings, generally not less than four times per year, and extraordinary meetings are arranged, if and when required. Directors may attend meetings in person or participate via other means of communication. The secretary to the board assists the chairman in preparing the meeting agenda. Board papers and background materials are usually circulated to directors and committee members fourteen days and seven days in advance of board and committee meetings, respectively.

At board meetings, an open environment exists in which directors can put forward alternative views and major decisions are only made after a full discussion. Directors acknowledge their responsibility to act in the interests of the Bank. The Board and each director have separate and independent access to the senior executives in order to raise enquiries on management issues.

The functions of the non-executive directors, as stated in the terms of reference of the board of directors, have included the functions as specified in Rules A.5.2(a) to (d) of the Model Code. The non-executive directors also play an important role in corporate governance. Not only do they provide their independent opinions on matters relating to strategy, policy, corporate performance, accountability and resources at the meetings of the board, they also attend president executive meetings as non-voting attendees and visit branches to investigate and make inquiries in order to assess whether our performance meets set corporate targets and objectives. Our president reports his work to the non-executive directors on a regular basis, and is supervised by the non-executive directors. Other senior management are from time to time invited to attend board meetings to make presentations or answer the board's questions.

In accordance with Rule A.1.6 of the Model Code, detailed minutes of board meetings are kept, and minutes are circulated to all attending directors for review after the meeting. Directors are required to provide comments within one week after receiving the minutes. After the minutes have been approved, the secretary to the Board sends the finalised minutes to all directors promptly. Detailed minutes are also kept for the board committee meetings.

In accordance with Rule A.1.8 of the Model Code, if any director has material interests in a matter proposed by the Board, the director concerned is not counted in the quorum of the meeting and must abstain from voting on the relevant resolution.

In accordance with Rule A.1.4 of the Model Code, all directors have access to the advice and services of the secretary to the board and company secretary, with a view to ensuring compliance with board procedures and all applicable rules and regulations. The secretary to the board is responsible for assisting the board in its daily operations, supervising the preparation of documents presented to the Board and the shareholders' meeting, and advising the Board on compliance matters. Minutes of the Board and committee meetings are kept by the secretary to the Board and are open for inspection by directors from time to time.

#### **Board meetings**

Twelve board meetings were held in 2005 with an attendance rate of 100%. Individual attendance records of the directors are set out as follows:

| Director              | Meetings held during the appointment period | Number of meetings<br>attended | Attendance Rate |
|-----------------------|---|--------------------------------|-----------------|
| Guo Shuqing           | 10  | 10                             | 100%            |
| Chang Zhenming        | 12  | 12                             | 100%            |
| Liu Shulan            | 12  | 12                             | 100%            |
| Zhao Lin              | 12  | 12                             | 100%            |
| Zhu Zhenmin           | 12  | 12                             | 100%            |
| Jing Xuecheng         | 12  | 12                             | 100%            |
| Wang Shumin           | 12  | 12                             | 100%            |
| Wang Yonggang         | 12  | 12                             | 100%            |
| Liu Xianghui          | 12  | 12                             | 100%            |
| Zhang Xiangdong       | 12  | 12                             | 100%            |
| Gregory L. Curl       | 3   | 3                              | 100%            |
| Song Fengming         | 12  | 12                             | 100%            |
| Yashiro Masamoto      | 12  | 12                             | 100%            |
| Tse Hau Yin, Aloysius | 12  | 12                             | 100%            |
| Elaine La Roche       | 6   | 6                              | 100%            |

# Measures for fulfilment of directors' responsibilities

Induction programs are organised to provide training for new directors and to assist them in becoming familiar with our management, operations and governance practices. We periodically organise training for all directors, and encourage them to participate in continuing professional development seminars and courses organised by qualified institutions to ensure that they continually update their skills and are kept abreast of the latest development or changes to the laws and regulations, Listing Rules and corporate governance practices required to enable them to properly discharge their responsibilities. The Bank will bear all related training expenses.

In accordance with Rule A.1.7 of the Model Code, the Board and its committees are provided with sufficient resources to discharge their duties including, inter alia, the retention of outside advisers, as the Board and its committees may deem necessary at the Bank's expense. Individual directors may also retain outside advisers, at our expense, to provide advice on any specific matters.

Senior management provides appropriate and sufficient information to directors and committee members in a timely manner to keep them apprised of the latest developments of our Bank and enable them to discharge their responsibilities.

According to the Articles of Association, we may establish a director liability insurance system to reduce the risks that may be incurred by directors in the performance of their duties. Our Board has passed a resolution in relation to the director liability insurance arrangements.

### **Delegation by the Board**

The division of power between the Board and senior management is in strict compliance with our Articles of Association and other corporate governance documents.



In particular, decisions on the following matters are made by the Board: our business plans and investment proposals; our investment in equity interests, bond investment, asset acquisition, asset write-off, asset mortgage and other non-commercial banking related guarantee within the scope of authority granted by the shareholders' general meeting; establishment of internal management structure; establishment of domestic tier-one branches and overseas branches; appointment and dismissal of the president, chief auditor and secretary to the board and determination of their remuneration, bonuses and penalties.

By virtue of the authority conferred on him by the Board, the president decides operational, management and decision-making issues within his scope of authority. Specifically, his scope of authority includes: overseeing the operation and management of the Bank; initiating the implementation of board resolutions; proposing operational plans and investment proposals of the Bank to the Board and initiating the implementation of such plans or proposals upon approval by the Board; developing proposals for establishment of the internal management departments within the Bank; developing the general management system for the Bank; formulating specific rules and regulations for the Bank; proposing to the Board the appointment or dismissal of vice presidents and other senior management officers (excluding the chief auditor and the secretary to the board); engaging or dismissing the responsible heads of various functional departments and branches and sub-branches of the Bank (other than those who are engaged or dismissed by the board); granting authorisation to the senior management (excluding the chief auditor and the secretary to the board) and the heads of the internal functional departments and branches and subbranches for the purposes of carrying out business activities; setting up a system of accountability to the president and conducting performance evaluation on managers of the business departments and functional departments as well as the managers of branches and sub-branches; and proposing to convene extraordinary board meetings.

#### Accountability of the directors in relation to the financial statements

The directors are responsible for overseeing the preparation of the financial statements for each fiscal period. In preparing the financial statements for the year ended 31 December 2005, which give a true and fair view of the state of affairs of the Group and of the results and cash flow for that period, the directors have selected appropriate accounting policies and applied them consistently, and made judgements and estimates that are prudent and reasonable.

In accordance with the Listing Rules, we have announced our annual financial results within four months after the end of the relevant period.

#### Internal control

In accordance with relevant laws and regulations stipulated by the regulatory authorities, we have formulated and implemented a series of internal control rules, procedures and methods to ensure the quality of accounting information and the safety and completeness of our assets. These include systems for identifying, measuring and reporting financial and accounting indicators, procedures for verification, inspection and supervision of accounts, and measures for quality assessment of accounting work and for awards and punishments and so forth. We have also applied information technology to realise automatic control in our computer systems as required for internal control with a view to enhancing our risk control capacity.

The Board is responsible for our internal control system and reviews the effectiveness of the relevant systems through the risk management committee and audit committee. In 2005, the Board approved a joint resolution proposed by the risk management committee and the audit committee to undertake an

assessment of our internal control systems. The overall objective is to review the internal control environment of the Bank, standardise systems and procedures, and further strengthen our risk control and internal control practices.

The internal control system assessment project shall be led primarily by the Board's risk management committee and the audit committee, and the overall process will be under the supervision of the board of supervisors. The internal control system assessment project shall be conducted with reference to the five components under the framework of the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"), namely, control environment, risk assessment, control activities, monitoring, and information and communication. The board of directors is currently leading the relevant departments in preparation of a draft assessment plan for these five segments, and pushing forward other relevant projects.

#### Independence and qualification of independent non-executive directors

In compliance with Rule 3.10(1) of the Listing Rules, there are four INEDs on our board. All of our INEDs have a wide range of business and financial experience, making them well-qualified, regarding the complexity and breadth of the commercial banking environment in which we operate. One of our INEDs, Mr. Tse Hau Yin, Aloysius possesses professional accounting qualifications, in full compliance with Rule 3.10(2) of the Listing Rules

The Bank has received from each of its INEDs the annual confirmation of his/her independence pursuant to Rule 3.13 of the Listing Rules. The Bank considers the existing INEDs are in compliance with the independence guidelines set out in Rule 3.13 of the Listing Rules, and are accordingly independent.

During the period in which board meetings were held, the INEDs held separate meetings to discuss and assess issues of corporate governance reform and submitted their relevant opinions to the board and the chairman of the board.

#### COMMITTEES UNDER THE BOARD OF DIRECTORS

There are five committees established under the Board: the strategy development committee, audit committee, risk management committee, nomination and compensation committee and related party transactions committee. Among these committees, the positions of chairmen of the audit committee, nomination and compensation committee and related party transactions committee are held by our INEDs, and more than half of the committee members are INEDs.

# Strategy development committee

Our strategy development committee consists of twelve directors: Mr. Guo Shuqing, Mr. Chang Zhenming, Ms. Liu Shulan, Mr. Zhu Zhenmin, Mr. Jing Xuecheng, Ms. Wang Shumin, Mr. Wang Yonggang, Mr. Liu Xianghui, Mr. Zhang Xiangdong, Mr. Gregory L. Curl, Mr. Yashiro Masamoto and Ms. Elaine La Roche. Mr. Guo Shuqing currently serves as chairman of our strategy development committee.

The primary responsibilities of the strategy development committee include:

- drafting medium to long-term strategic development plans, and assessing implementation thereof;
- reviewing annual operational plans and financial budgets of the Bank;
- reviewing strategic capital allocation plans and asset and liability management targets;



- evaluating the coordinated development of various financial businesses;
- reviewing material restructuring and re-organisation plans; and
- reviewing significant investment and financing projects.

In 2005, the strategy development committee has prioritised the formulation and management of development strategies. Following in-depth investigation and study and with continuing promotion, the Bank has been implementing its strategic plan at a gradual pace. In addition, the strategy development committee has also considered material issues, given its support to the business development and improvement of corporate governance; organised research on major strategic issues and promoted the study and management of the relevant strategies applicable to the Bank.

Going forward, the strategy development committee will continue to identify strategic businesses for focused studies, intensify the study of systemic and functional reform, and establish strategy management systems so as to strengthen strategic management and continue the reform of the Bank to promote the steady but rapid development across all of our businesses.

#### **Audit committee**

Our audit committee consists of seven directors: Mr. Tse Hau Yin, Aloysius; Ms. Wang Shumin; Mr. Wang Yonggang; Mr. Gregory L. Curl; Mr. Song Fengming; Mr. Yashiro Masamoto; and Ms. Elaine La Roche. Mr. Tse Hau Yin, Aloysius, an internationally qualified accountant, currently serves as chairman of the audit committee and Mr. Wang Yonggang is a senior accountant. Both of them have extensive experience in financial matters and possess expertise in the relevant financial management. None of the audit committee members are currently members of the former or existing auditors of our Bank nor have any relationships with them. Our audit committee complies with Rule 3.21 of the Listing Rules.

The primary responsibilities of our audit committee include:

- monitoring the preparation of our financial statements, reviewing the disclosure of our accounting information and significant events;
- monitoring and assessing our internal controls;
- monitoring the compliance level of our core operating units, management procedures and principal business activities;
- monitoring and assessing the performance of our internal audit function;
- monitoring and assessing the performance of our external auditors, proposing to the board the appointment or removal of external auditors, and facilitating the communication between external auditors and internal audit function; and
- reporting to the board the performance of the audit committee, and communicating and coordinating with other board committees

The terms of reference of the audit committee have included the duties set out in C.3.3(a) to (n) of the Model Code, with appropriate modifications where necessary.

Eight committee meetings were held in 2005 with an attendance rate of 100%. Individual attendance records of the directors are set out as follows:

| N<br>Director                              | leetings held during the appointment period | Number of meetings<br>attended | Attendance Rate |
|--|---|--------------------------------|-----------------|
| Tse Hau Yin, Aloysius (Committee Chairman) | 8   | 8                              | 100%            |
| Wang Shumin                                | 8   | 8                              | 100%            |
| Wang Yonggang                              | 8   | 8                              | 100%            |
| Song Fengming                              | 8   | 8                              | 100%            |
| Elaine La Roche                            | 3   | 3                              | 100%            |
| Gregory L. Curl                            | 2   | 2                              | 100%            |
| Yashiro Masamoto                           | 2   | 2                              | 100%            |

In 2005, in accordance with the Articles of Association and relevant regulations, the audit committee revised the detailed working rules of the audit committee and submitted the same to the Board for consideration and adoption. The audit committee frequently communicated and held discussions with management and the external auditors in relation to the financial information and other relevant matters set out in our 2003 and 2004 financial statements (prepared in accordance with International Financial Reporting Standards), 2004 annual report, management letter and prospectus, and reviewed such information in accordance with the required procedures. The audit committee also provided proposals and guiding opinions on our information disclosure and the supervision of external auditing work.

The audit committee reviewed various work reports from our chief auditor and internal audit department, approved our internal audit system reform scheme, 2005 and 2006 work plans for internal audit and audit scheme for special budgetary items, regularly reviewed the progress of internal audit work, and examined, guided, supervised and assessed internal audit work. The audit committee reviewed the progress reports made by external auditors regularly and made an overall assessment on the independence, professional competence and work performance of the existing external auditing institution.

In April 2005, the audit committee and risk management committee jointly proposed to the Board a resolution on the *Scheme of Assessment of the Internal Control System*, and prepared to evaluate the internal control system during the year.

Going forward, the audit committee will focus on assessing risk and internal control systems, supervising financial reports and assessing audit procedures.

# Risk management committee

Our risk management committee consists of seven directors: Mr. Zhang Xiangdong, Mr. Chang Zhenming, Mr. Zhao Lin, Mr. Jing Xuecheng, Mr. Liu Xianghui, Mr. Song Fengming and Mr. Yashiro Masamoto. In April 2005, our vice chairman and executive director Chang Zhenming voluntarily resigned from his position as chairman of the risk management committee in order to strengthen the checks and balances between the board and senior management in the area of risk management. Mr. Zhang Xiangdong, our non-executive director, became chairman of the risk management committee.



The primary responsibilities of our risk management committee include:

- formulating our risk strategy and risk management policies in accordance with our overall strategy and monitoring their implementation;
- providing guidance on building our risk management and internal control systems, and supervising and assessing our internal control systems;
- assessing the effectiveness of the organisational structure, reporting lines and working procedures for risk management, and proposing changes for improvements;
- conducting periodic assessments of our risk management and internal control system, and providing their opinions in relation to further improvements; and
- evaluating the performance of our chief risk officer.

In 2005, in accordance with the Articles of Association and the relevant regulations, the risk management committee revised the detailed working rules of the risk management committee and submitted the same to the board for consideration and adoption.

The risk management committee was intensively involved in monitoring the quality of our assets, and encouraging management to strengthen credit risk management and improve asset quality. The committee also considered credit risk of corporate group clients, analysed problems and defects in the risk management system and operating mechanism, and raised proposals for improvement.

The risk management committee reviewed our overall risk management system, key areas of concern and proposals for further reform of our risk management system and strengthening of our internal control systems. The risk management committee acquainted itself with and guided the building of the risk control platform, and raised guiding opinions for internal control improvement.

Going forward, the risk management committee will focus on monitoring the Bank's asset quality, further implement the reform of our risk management system, guide the formulation of risk management and internal control plan and carry out the internal control assessment.

#### Nomination and compensation committee

Our nomination and compensation committee consists of seven directors: Mr. Yashiro Masamoto; Mr. Zhao Lin; Mr. Zhu Zhenmin; Mr. Gregory L. Curl; Mr. Song Fengming; Mr. Tse Hau Yin, Aloysius; and Ms. Elaine La Roche. Our independent non-executive director Mr. Yashiro Masamoto currently serves as chairman of the nomination and compensation committee.

The primary responsibilities of the nomination and compensation committee include:

- formulating procedures and criteria for the selection and appointment of directors and senior executives for consideration by the board;
- proposing candidates for directors, presidents, chief auditor, secretary to the board and committee members for consideration by the board;
- evaluating candidates for senior management nominated by the president;
- formulating development plans for senior management and other key executives;

- drafting performance evaluation procedures for directors and senior management, and compensation plans for directors, supervisors and senior management for consideration by the board;
- reviewing the compensation system submitted by the president;
- proposing and drafting the performance evaluation system for directors and senior management, and the compensation evaluation system for directors, supervisors and senior management;
- advising on the compensation of directors and senior management;
- proposing the compensation of supervisors in accordance with the opinion of the board of supervisors;
   and
- monitoring the implementation of the Bank's performance and compensation evaluation system.

The terms of reference of the nomination and compensation committee have included the specific duties set out in Rules B.1.3(a) to (f) of the Model Code, with appropriate modifications where necessary.

The nomination and compensation committee presents recommendations in respect of the candidates for directors, president, chief auditor, and secretary to the board for its consideration and approval. The nomination and compensation committee as part of performing its duties, provides the board with materials and information by way of reports, suggestions, summaries and other forms to facilitate examination and decision-making by the board. Members of the committee are notified seven days prior to the convening of a meeting. However, such notice period may be waived upon unanimous agreement by all the members of the committee. The quorum of a meeting of the nomination and compensation committee is regarded as being present if more than half of the committee members attend the meeting. Each member shall have one vote. The resolution can only be passed if adopted by more than half of the committee members. The nomination and compensation committee selects and recommends candidates for directors, president and secretary to the board based primarily on their educational background and working experience as well as the specific conditions and requirements of the Bank.

The Bank's remuneration policy is determined by reference to the PRC market and international best practices, and taking into consideration the interests of individuals and the Bank as well as shareholders' value. Individuals are remunerated based on their contribution to the Bank and their position, with a system of performance bonuses. The principles of incentives and restrain are also applied to our remuneration policy. The Bank aims to have a competitive and fair remuneration system.

Four nomination and compensation committee meetings were held in 2005 with an attendance rate of 100%. Individual attendance records of the directors are set out as follows:

| Director                              | Meetings held during the Numb appointment period | er of meetings<br>attended | Attendance Rate |
|---------------------------------------|--|----------------------------|-----------------|
| Yashiro Masamoto (Committee Chairman) | 4  | 4                          | 100%            |
| Zhao Lin                              | 4  | 4                          | 100%            |
| Zhu Zhenmin                           | 4  | 4                          | 100%            |
| Tse Hau Yin, Aloysius                 | 3  | 3                          | 100%            |
| Elaine La Roche                       | 3  | 3                          | 100%            |
| Gregory L. Curl                       | 1  | 1                          | 100%            |
| Song Fengming                         | 1  | 1                          | 100%            |



With regard to nomination, in 2005 the nomination and compensation committee evaluated the nomination of independent directors, adjusted the membership of board committees, and nominated the chief auditor, vice presidents and new directors. Senior personnel were recruited through market-based methods. The committee was also involved in the recruitment process for a chief risk officer.

With regard to remuneration, in 2005, the nomination and compensation committee primarily evaluated the performance of our directors, remuneration of directors, supervisors and senior management, the long-term incentive scheme, and proposals for the liability insurance plan for directors, supervisors and senior management.

Going forward, the nomination and compensation committee will focus on establishing standards and procedures for the appointment of directors and senior management, promoting market-based recruitment for senior personnel, preparing performance evaluation and remuneration distribution schemes for directors, supervisors and senior management, finalising the Bank's long term incentive scheme and supervising the implementation of the Bank's performance evaluation and bonus systems.

#### Related party transactions committee

Our related party transactions committee consists of three directors: Mr. Song Fengming; Ms. Liu Shulan; and Mr. Tse Hau Yin, Aloysius. Our independent non-executive director Mr. Song Fengming currently serves as chairman of our related party transactions committee.

The primary responsibilities of our related party transactions committee include:

- formulating and proposing standards for material related party transactions and the system for administration of related party transactions, as well as the internal approval reporting system;
- identifying our related parties;
- receiving reports on related party transactions, and if necessary approving related party transactions;
   and
- reviewing material related party transactions.

In 2005, the related party transactions committee revised the detailed working rules of the related party transactions committee in accordance with the requirements of the Articles of Association and submitted the rules to the Board for approval. The committee assessed the Bank's related party transactions, and formulated the *Implementation Procedures for Connected Transactions Management*, which has been approved by the Board. The committee established a related party transactions reporting and information disclosure team, and completed the first stage of the related party transactions reporting and information disclosure system, which commenced trial operation in December 2005.

Going forward, the related party transactions committee will focus on improving related party transactions management and control systems and procedures, and will continue to work on improving related party transactions administration.

### **BOARD OF SUPERVISORS**

#### Composition of board of supervisors

Our board of supervisors currently consists of seven supervisors, comprising four shareholder representative supervisors, one employee representative supervisor and two external supervisors. Biographies of our supervisors are set out in "Profiles of Directors, Supervisors and Senior Management".

#### Functions and operation of the board of supervisors

The board of supervisors, being the supervisory authority of the Bank, is accountable to the shareholders' general meeting. It is responsible for supervising the performance of the board of directors, senior management and their members, requiring the directors, chairman and senior management to correct their acts that violate the Bank's interest; inspecting and monitoring the financial affairs of the Bank; verifying the financial information, including the financial report, business report and profit distribution proposal, proposed to be tabled at the shareholders' general meeting by the board of directors; conducting audits on the business decisions, risk management and internal control of the Bank according to its discretion and giving guidance on the internal audit of the Bank.

The board of supervisors convenes at least four meetings per year. Board of supervisors' meetings are convened and presided over by the chairman of the board of supervisors. Supervisors are notified in writing 10 days prior to the convening of the board of supervisors' meeting. Matters concerning such meeting are specified in the written notice. During the meeting, all supervisors may express their opinions at will. The supervisors are free to express their opinions and are obliged to take any actions consistent with the interests of the Bank. The Bank has adopted and developed necessary measures and channels to protect the right of information of the supervisors so that the board of supervisors may have timely access to relevant information and materials in accordance with the relevant requirements. Members of the board of supervisors shall attend the board meeting as non-voting attendees. The board of supervisors may, when necessary, designate supervisors to attend the President's office meetings and other meetings as non-voting attendees.

Two committees, namely the performance and due diligence supervision committee and the financial and internal control supervision committee, have been established under the board of supervisors. The responsibilities, powers and functions of these committees are set out in their respective terms of reference.

Minutes are prepared for the meetings of the board of supervisors and of its committees. At the end of each meeting of the board of supervisors or its committees, minutes will be provided to all attending supervisors for examination and comments. After finalizing the minutes, the office of the board of supervisors shall be responsible for distributing the final version of the minutes to all supervisors.

# Meetings of the board of supervisors

The board of supervisors has convened five meetings during the fiscal year 2005. For details, please refer to "Report of the Board of Supervisors" in this annual report.

#### COMMITTEES UNDER THE BOARD OF SUPERVISORS

#### Performance and due diligence supervision committee

The performance and due diligence supervision committee was established in August 2005, and consists of four members: Mr. Xie Duyang, Ms. Liu Jin, Ms. Cheng Meifen, and Mr. Guo Feng. Mr. Xie Duyang serves as chairman of the performance supervision and due diligence committee.

The primary responsibilities of the performance and due diligence supervision committee include: formulating the rules and regulations, work plans and proposals in connection with the supervision of the performance and degree of diligence of the board of directors and senior management and implementing such rules and regulations, plans and proposals upon submission to the board of supervisors for consideration and approval; giving opinions on the supervision of the performance of duties by the board of directors and senior management as well as the degree of diligence achieved by the chairman of the board and other officers; drafting measures applicable to carry out performance evaluation of the supervisors, and giving opinions on evaluation for the consideration by the board of supervisors.



In 2005, the performance and due diligence supervision committee formulated systems and rules and regulations on performance supervision and performance evaluation of supervisors. Communication with directors and senior management was strengthened. The committee conducted interviews at different levels and assessments of performance supervision. The committee gave opinions on the performance and the degree of diligence of the board of directors, senior management and their members. The committee also evaluated supervisor's performance.

#### Finance and internal control supervision committee

The finance and internal control supervision committee was established in August 2005, and consists of three members: Mr. Cui Jianmin, Mr. Jin Panshi, and Ms. Chen Yueming. External supervisor Mr. Cui Jianmin serves as chairman of the finance and internal control supervision committee.

The primary responsibilities of the finance and internal control supervision committee include: formulating the rules and regulations, work plans and proposals as well as the supervision and inspection of implementation proposals in connection with the supervision of financial and internal control and implementing such rules and regulations, plans and proposals upon the approval of the board of supervisors; examining and verifying the annual financial reports and business reports together with the profit distribution proposals prepared by the board of directors and providing suggestions on such reports to the board of supervisors; providing supervision opinion on financial and internal control and submitting such opinion to the board of supervisors for review and, as necessary, formulating the implementing measures relating to the audit of the business decisions, risk management and internal control of the Bank and implementing such measures upon submission to the board of supervisors for approval.

In 2005, the financial and internal control supervision committee formulated inspection scheme on specific issues and implemented the scheme with the approval of the board of supervisors. The committee communicated with the audit committee of the board and external auditors, and reviewed the Bank's budget for 2005 and the final statements and profit distribution proposal for 2004. A supervision report on financial and internal control was formulated.

#### **CHAIRMAN AND PRESIDENT**

Rule A.2.1 of the Model Code and our Articles of Association stipulates that the role of chairman and president should be separate and should not be performed by the same individual.

Mr. Guo Shuqing is chairman of our board, and is responsible for our business strategy and overall development. The chairman is our legal representative.

Mr. Chang Zhenming is the president, and is responsible for overseeing the day-to-day management of our business and operations. Our president is appointed by the board, accountable to the board, and discharges his duties in accordance with the Articles of Association and the scope of delegation by the board.

### **DIRECTORS' SECURITIES TRANSACTIONS**

Rule A.5.4 of the Model Code stipulates that all directors must comply with the *Model Code for Securities Transactions by Directors of Listed Issuers* in Appendix 10 of the Listing Rules.

During the year ended 31 December 2005, the Bank has adopted a code of practice in relation to securities transactions by directors and supervisors in terms no less exacting than those set out in the *Model Code for Securities Transactions by Directors of Listed Issuers* in Appendix 10 of the Listing Rules.

Having enquired with our directors and supervisors, the Bank confirms that all directors and supervisors have, during the year ended 31 December 2005, complied with the provisions of this code of practice in relation to securities transactions.

None of our directors, supervisors or senior management holds any shares in the Bank.

#### SHAREHOLDING STRUCTURE AND SHAREHOLDERS

As of 31 December 2005, we had 224,689,084,000 shares in issue, of which approximately 25.75% was held by the public. As at that date, we had a broad base of 103,822 registered shareholders distributed throughout Asia, Europe and North America. The following table shows the distribution of ownership according to our register of members and the participant shareholding report generated from the Central Clearing and Settlement System as at 31 December 2005:

| Category   | Number of registered shareholders | % of shareholders | Number<br>of shares | % of<br>total issued<br>share capital |
|--|-----------------------------------|-------------------|---------------------|---------------------------------------|
| Individual investors   | 103,513                           | 99.70238%         | 251,198,000         | 0.11%                                 |
| Institutions, corporations, nominees and other non-individual investors (other than our promoters and strategic investors) | 302                               | 0.2909%           | 25,255,297,000      | 11.24%                                |
| Promoters  |                                   |                   |                     |                                       |
| China SAFE Investments Limited ("Huijin")  | 1                                 | 0.00096%          | 138,150,047,904     | 61.48%                                |
| China Jianyin Investment Limited ("Jianyin")   | 1                                 | 0.00096%          | 20,692,250,000      | 9.21%                                 |
| Shanghai Baosteel Group Corporation ("Baosteel")   | 1                                 | 0.00096%          | 3,000,000,000       | 1.34%                                 |
| State Grid Corporation of China ("State Grid")   | 1                                 | 0.00096%          | 3,000,000,000       | 1.34%                                 |
| China Yangtze Power Co. Limited ("Yangtze Power")  | 1                                 | 0.00096%          | 2,000,000,000       | 0.89%                                 |
| Strategic Investors  |                                   |                   |                     |                                       |
| Bank of America  | 1                                 | 0.00096%          | 19,132,974,346      | 8.52%                                 |
| AFH  | 1                                 | 0.00096%          | 13,207,316,750      | 5.88%                                 |
| Total  | 103,822                           | 100%              | 224,689,084,000     | 100%                                  |

Note: Any discrepancies in the table above between totals and sums of amounts listed therein are due to rounding.

#### SHAREHOLDERS' RIGHTS

### **Shareholder communication**

The shareholders' general meeting provides an effective forum for shareholders to exchange views with the board. The chairman of the board as well as chairmen of the audit committee, nomination and compensation committee, or the relevant members of the committees are available to answer shareholders' questions at the annual general meeting.

In accordance with Rule E.1.1 of the Model Code, separate resolutions are proposed at the shareholders' general meetings on each separate issue, including the election of individual directors.

Details of the poll voting procedures and the rights of shareholders to demand a poll are included in the circular to shareholders. The circular also includes relevant details of proposed resolutions, including biographies of each candidates standing for election and explanatory materials for certain resolutions.

The results of the poll are published in the newspapers and on our corporate website.

# Procedures for convening an extraordinary general meeting

In accordance with the Articles of Association and the *Rules and Procedures for the Shareholders' General Meeting*, shareholders alone or together holding 10% or more of our shares with voting rights at the meeting to be held ("Proposing Shareholders") may in writing request that the board convene an



extraordinary shareholders' general meeting. Within 15 days of receiving the request, the Board shall give the Proposing Shareholders an answer indicating if the Board agrees to convene such an extraordinary shareholders' general meeting.

If the Board disagrees with the request to convene the extraordinary shareholders' general meeting, the Proposing Shareholders may, within 15 days of receiving such a notice of disagreement, decide either to waive the request for convening the extraordinary shareholders' general meeting or issue a notice to convene an extraordinary shareholders' general meeting by themselves. If the Board fails to issue a notice for convening the meeting or decides not to convene the extraordinary shareholders' general meeting within the specified time limit, the Proposing Shareholders may convene the meeting by themselves within four months after submitting such request to the Board.

#### Procedures for raising proposals at shareholders' general meetings

Before the Board issues a notice to convene the shareholders' general meeting, the secretary to the board may collect proposals from shareholders who singly hold 5% or more of the total number of our issued and outstanding shares with voting rights (in case of proposing to convene an annual general meeting), or the shareholders who singly or jointly hold 1% or more of the total number of our issued and outstanding shares (only for proposals for candidates for independent director or external supervisor), or the shareholders who hold singly or jointly 10% or more of the total number of our issued and outstanding shares with voting rights (in case of proposing to convene an extraordinary shareholders' general meeting), the board of supervisors and independent directors, and submit the collected proposals to the board for consideration and approval before presenting them as resolutions to the shareholders' general meeting.

For an annual general meeting, if an extraordinary proposal raised by the shareholders who singly or jointly hold 5% or more of our total number of issued and outstanding shares with voting rights or the shareholders who hold singly or jointly 1% or more of our total number of issued and outstanding shares (only for proposals for candidates for independent director or external supervisor), the board of supervisors or no less than half of our independent directors is related to specific matters as set out in the *Rules of Procedure for Shareholders' General Meeting* and is not listed in the notice of the meeting, the proposer shall submit the proposal to the board 10 days before the holding of the shareholders' general meeting and, after its examination, the board shall give all shareholders a notice and make an announcement of the extraordinary proposal.

Any new proposal for distribution proposed by the largest shareholder shall be submitted to the board 10 days before the holding of the annual general meeting and the board shall give all shareholders a notice and make an announcement of the proposal. The largest shareholder may not propose any new proposal for distribution at the annual shareholders' general meeting if the number of days before the meeting is less than 10 days.

### **Shareholder enquiries**

Any matters related to your shareholding, including transfer of shares, change of name or address, lost of share certificates and dividend notes, should be sent in writing to:

Computershare Hong Kong Investor Services Limited Rooms 1712–16, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

Telephone: (852) 2862 8628

Facsimile: (852) 2865 0990/(852) 2529 6087

#### **AUDITORS' REMUNERATION**

At our 2004 annual general meeting held on 5 June 2005, our shareholders approved the resolution in respect of the appointment of the auditors for the Bank and agreed to appoint KPMG Huazhen as our domestic auditors and KPMG as our international auditors for the year 2005; and the directors were authorised to negotiate and determine the fees of such auditors in accordance with market practice.

Auditors' fees for the audit of the financial statements of the Group, including those of the Bank's overseas branches, for the year ended 31 December 2005 was RMB 141 million, of which RMB 140 million were the fees paid to KPMG and KPMG Huazhen (including RMB 66 million for our interim audit, RMB 73 million for our annual audit and RMB 1 million for our subsidiaries' annual audit).

The Bank also incurred approximately RMB 254 million for the services provided by KPMG and KPMG Huazhen in respect of the global initial public offering ("IPO") and listing of the Bank's shares on the Hong Kong Stock Exchange and the amount had been charged to the capital reserve account. The services commenced in August 2003 and it was not practical to separate the amounts payable for those services between the years 2003 to 2005.

Except for the above-mentioned IPO service fees, neither KPMG nor KPMG Huazhen has provided any material non-audit services to us. The total fees paid for non-audit services, exclusive of the IPO service fees, to KPMG or KPMG Huazhen amounted to no more than RMB 1 million in 2005.

The Board will table a resolution at the forthcoming annual general meeting, proposing to reappoint KPMG Huazhen as our domestic auditors and KPMG as our international auditors for the year 2006.

# **INVESTOR RELATIONS**

Enquiries may be directed to:

Board of Directors Office China Construction Bank Corporation No. 25, Finance Street, Xicheng District, Beijing, China

Telephone: (8610) 6621-5533 Facsimile: (8610) 6621-8888

Email: ir@ccb.cn

Investor Relations Office China Construction Bank Corporation 5th Floor, Tower One, Lippo Centre, 89 Queensway, Hong Kong

Telephone: (852) 2532-9637 Facsimile: (852) 2523-8185

#### OTHER INFORMATION

This annual report is available in both English and Chinese. It is also available (in both English and Chinese) on our website at www.ccb.cn and that of the Stock Exchange of Hong Kong Limited at www.hkex.com.hk.

The organisational structure of the board of directors, the committees under the board of directors, the board of supervisors, the committees under the board of supervisors, senior management, and the summary of their respective roles and responsibilities are also posted on our corporate website.

If you have any queries about how to obtain copies of this annual report or how to access those documents on our website, please call our hotline at (852) 2532-9637 or (8610) 6621 5533.







# CORPORATE SOCIAL RESPONSIBILITY

Our Bank has always supported social benefit works, and actively participated in social activities. We have sought to advance social progress, increase public welfare, and link our own development closely with that of society. Over the years we have contributed actively to areas such as education, alleviation of poverty, health and sports.

### Fundraising for China Children and Teenagers' Fund

In 2002 we were entrusted by the China Children and Teenagers' Fund to collect donations on its behalf through 5,000 of our branch outlets. As of the end of 2005, we have collected a cumulative amount of RMB 2.68 million on behalf of the China Children and Teenagers' Fund, of which RMB 493,000 was collected in 2005 alone. In June 2005, we were named "Caring Company" at the "4th China Children's Charitable Activities Day".

#### **CCB Caring Foundation**

In 2005, with donations from our employees, the "CCB Caring Foundation" donated RMB 2 million to 86 higher education institutes across the nation, helping over 1,460 financially disadvantaged tertiary students. The foundation also donated RMB 500,000 to the China Youth Development Fund to build "CCB Hope Primary Schools" in impoverished areas, and donated RMB 500,000 to the China Foundation for Justice and Courage. During the ten years since the CCB Caring Foundation was established, it has donated a cumulative amount of RMB 31.45 million to charitable causes.

#### **CCB Red Cross Youth Development Foundation**

In December 2005, we signed a strategic cooperation agreement with the Red Cross Society of China. Our Bank will donate RMB 3 million over five years to establish the "CCB Red Cross Youth Development Foundation", to assist financially disadvantaged students in key universities which have signed cooperation agreements with our Bank, and to support the youth work of the China Red Cross. In addition, we will provide a bank card named "China Red Cross Dragon Card" for each China Red Cross member, with a portion of the income from



these cards donated to the China Red Cross to support their volunteer service.

# **CORPORATE SOCIAL RESPONSIBILITY**

# Co-organiser and chief sponsor of the 8th Beijing International Music Festival

Our Bank has entered into a cooperation agreement with the Beijing International Music Festival Fund, and become the co-organiser and chief sponsor of the 8th Beijing International Music Festival. We have contributed RMB 3.5 million to this festival to invite Beliner Philharmoniker, China Philharmonic and many other performers and musicians to perform in China.

# Other charitable activities

We have also donated funds to the General Hospital of the PLA, earthquake-affected areas of Jiangxi Province, the 4th International Olympic Chorus Festival (Xiamen, China), Zhejiang University and other institutions or regions on various occasions.



In 2005, the Chinese economy continued to expand, with GDP growing 9.9% and the consumer price index rising by 1.8%. With the liberalisation of both interest rates and exchange rates and surplus liquidity in the money market, we have been facing new challenges in the management of assets and liabilities. We have responded to these market changes by actively expanding our business and continuously enhancing management processes, achieving steady growth in assets, liabilities and profit before tax.

Unless otherwise specified, all business and financial data contained in this section is based on the consolidated figures of the Group.

#### **INCOME STATEMENT ANALYSIS**

We recorded profit before tax of RMB 55,364 million in 2005, representing an increase of RMB 4,165 million or 8.1% compared to that of 2004. The increase was attributable to the increase in net interest and net fee and commission income outweighing the increase in general and administrative expenses and provisions for impairment losses. Net profit reached RMB 47,096 million, a slight decrease of 4.0% compared to the previous year, and net profit attributable to shareholders amounted to RMB 47,103 million, largely as a result of an increase in income tax following the expiry on 30 June 2005 of the Bank's tax exemption status granted as part of the Bank's restructuring. Excluding the tax exemption effect, net profit for 2005 actually increased by RMB 5,681 million, or 16.9% compared to that of 2004 on the same basis.

#### Net interest income

Net interest income was RMB 116,551 million, representing an increase of RMB 15,063 million, or 14.8% against 2004, and the net interest margin was 2.78%, 4 basis points lower than that of 2004.

The table below shows the average balances of assets and liabilities, related interest income or expense, and average rates of interest.

|  |                      | 2005            |                   |                    | 2004               |                   |
|--|----------------------|-----------------|-------------------|--------------------|--------------------|-------------------|
|  |                      | Interest        | Average<br>Yield/ |                    | Interest           | Average<br>Yield/ |
|  | Average              | Income/         | cost              | Average            | Income/            | cost              |
|  | balance              | expense         | (%)               | Balance            | expense            | (%)               |
|  |                      | (In millio      | ons of RMB, e     | except percenta    | ges)               |                   |
|  |                      |                 |                   |                    |                    |                   |
| Assets   |                      |                 |                   |                    |                    |                   |
| Total loans and advances to customers                    | 2,357,586            | 127,105         | 5.39              | 2,137,002          | 110,603            | 5.18              |
| Investments Balances with central banks                  | 1,263,384<br>408,599 | 36,379<br>6,675 | 2.88<br>1.63      | 991,627<br>339,378 | 28,196<br>6,119    | 2.84<br>1.80      |
| Amounts due from banks and non-bank                      | •                    | 0,075           | 1.03              | 339,376            | 0,119              | 1.00              |
| financial institutions                                   | 160,524              | 3,442           | 2.14              | 123,361            | 2,027              | 1.64              |
| Others   | _                    | _               | _                 | 7,958              | 251                | 3.15              |
|  |                      |                 |                   |                    |                    |                   |
| Total interest-earning assets                            | 4,190,093            | 173,601         | 4.14              | 3,599,326          | 147,196            | 4.09              |
| Total allowances for impairment losses                   | (60,531)             | _               | _                 | (57,379)           | _                  | _                 |
| Non-interest-earning assets                              | 153,330              | _               | _                 | 240,745            | _                  | _                 |
|  |                      |                 |                   |                    |                    |                   |
| Total assets/total interest income                       | 4,282,892            | 173,601         | 4.05              | 3,782,692          | 147,196            | 3.89              |
|  |                      |                 |                   |                    |                    |                   |
| Liabilities  |                      |                 |                   |                    |                    |                   |
| Deposits from customers                                  | 3,757,636            | 52,084          | 1.39              | 3,332,966          | 43,051             | 1.29              |
| Amounts due to banks and non-bank financial institutions | 464 500              | 2.020           | 4 77              | 110 740            | 1 005              | 1.62              |
| Subordinated bonds issued                                | 164,590<br>39,907    | 2,920<br>1,850  | 1.77<br>4.64      | 110,748<br>8,758   | 1,805<br>414       | 1.63<br>4.73      |
| Others   | 6,828                | 196             | 2.87              | 6,136              | 438                | 7.14              |
| 2  |                      |                 | 2.07              |                    | 150                | 7.11              |
| Total interest-bearing liabilities                       | 3,968,961            | 57,050          | 1.44              | 3,458,608          | 45,708             | 1.32              |
| Non-interest-bearing liabilities                         | 72,182               | <i>57,030</i>   |                   | 58,698             | <del>4</del> 3,700 | 1.52<br>—         |
|  | , _ , . 3 _          |                 |                   | - 55,550           |                    |                   |
| Total liabilities/total interest expense                 | 4,041,143            | 57,050          | 1.41              | 3,517,306          | 45,708             | 1.30              |
|  | .,,                  |                 |                   | 3,5.7,530          |                    |                   |
| Net interest income                                      |                      | 116,551         |                   |                    | 101,488            |                   |
|  |                      |                 |                   |                    |                    |                   |
| Net interest spread                                      |                      |                 | 2.70              |                    |                    | 2.77              |
| Net interest margin                                      |                      |                 | 2.78              |                    |                    | 2.82              |

# Interest income

Interest income was RMB 173,601 million, representing an increase of RMB 26,405 million, or 17.9% against 2004, which was attributable to growth in the loan and investment portfolios, and rising interest rates during the year.



#### Interest income from loans and advances to customers

The table below shows the average balance, the interest income and average yield of each component of loans and advances to customers.

|                                 |           | 2005      |               |              | 2004     |           |
|---------------------------------|-----------|-----------|---------------|--------------|----------|-----------|
|                                 | Average   | Interest  | Average       | Average      | Interest | Average   |
|                                 | balance   | income    | yield (%)     | balance      | income   | yield (%) |
|                                 |           | (In milli | ons of RMB, e | xcept percen | tages)   |           |
| Corporate loans                 | 1,723,111 | 96,679    | 5.61          | 1,578,513    | 85,669   | 5.43      |
| Personal loans                  | 429,193   | 23,781    | 5.54          | 394,363      | 19,222   | 4.87      |
| Discounted bills                | 171,815   | 5,304     | 3.09          | 132,270      | 4,839    | 3.66      |
| Overseas operations             | 33,467    | 1,341     | 4.01          | 31,856       | 873      | 2.74      |
| Total loans and advances to     |           | 427.405   |               | 2 427 002    | 440.502  | 5.40      |
| customers/total interest income | 2,357,586 | 127,105   | 5.39          | 2,137,002    | 110,603  | 5.18      |

Interest income from loans and advances to customers increased by RMB 16,502 million, or 14.9% against 2004. The average balances of corporate loans, personal loans, discounted bills and overseas operations increased by 9.2%, 8.8%, 29.9% and 5.1% respectively. The change in loan volume contributed RMB 12,014 million to the increase in interest income.

Yields on corporate and personal loans rose in line with the increase in the People's Bank of China ("PBOC") benchmark rates in October 2004, and further increase in the yield on personal loans was recorded as a result of the suspension of the preferential mortgage rates in March 2005. The effect was partially offset by a fall in the yield on discounted bills because of increased market competition, and led to an overall increase of 21 basis points in average interest yield and contributed RMB 4,488 million to the increase in the interest income from loans and advances to customers.

#### Interest income from investments

Interest income from investments increased by RMB 8,183 million, or 29.0%, primarily due to the increase in the average balance of investments of RMB 271,757 million.

The average yield on the investment portfolio marginally increased by 4 basis points, due to the increase in the yield on the foreign currency portfolio following rises in the US Federal Reserve rates, as offset by the decrease in the yield on the RMB investment portfolio following fund inflows to the PRC government bond and money markets as a result of PBOC's lowering of the interest rate for surplus reserves, and the decrease in the yield on special government bond of RMB 49.2 billion from 7.2% to 2.25% since 1 December 2004, as part of the Bank's restructuring plan.

#### Interest expense

Interest expense for the year was RMB 57,050 million, representing an increase of RMB 11,342 million, or 24.8% over the previous year, primarily due to increased customer deposits and higher interest rates.

Deposits from customers have historically been the Bank's primary source of funding, and interest expense on deposits from customers represented 94.2% and 91.3% of the total interest expense for 2004 and 2005 respectively. Due to strong growth in disposable income as a result of the rapidly developing economy, lack of alternative investment channels and the PBOC's increase of the benchmark interest rates for time deposits since October 2004, the average balance of customer deposits increased by 12.7% compared to that of 2004. Meanwhile, due to the widening interest spread between time and demand deposits, the balance of time deposits increased faster than that of demand deposits and as at 31 December 2005, time deposits represented 44.6% of total customer deposits, 3.3% higher than that as at the end of 2004, thus the average cost on deposits went up by 10 basis points.

### Net interest margin and net interest spread

In 2005, the net interest margin and the net interest spread decreased slightly by 4 basis points and 7 basis points to 2.78% and 2.70% respectively.

As a result of the PBOC's increase of the benchmark interest rates for both lending and deposits in October 2004, the average yield of loans and advances to customers increased by 21 basis points, which was greater than that of the average cost on deposits from customers by 11 basis points mainly due to the delayed repricing of time deposits. However, the proportion of average loans to total average interest-earning assets decreased from 59.4% in 2004 to 56.3% in 2005, and other interest-earning assets with lower yields, such as investments, represented a greater proportion of the total average interest-earning assets. Accordingly, the increase in cost of fund on interest-bearing liabilities outweighed the increase in yield on interest-earning assets. As a result, the net interest spread decreased by 7 basis points. Meanwhile, due to the proceeds from the IPO in October 2005, the increase in the average balance of interest-earning assets was greater than that of the average balance of interest-bearing liabilities, which partially offsets the effect of narrower net interest spread and helped maintain a relatively stable net interest margin.

### Net fee and commission income

|  | For the year ended 31 December 2005 |       |  |
|--|-------------------------------------|-------|--|
|  | (In millions                        |       |  |
|  |                                     |       |  |
| Fee and commission income  |                                     |       |  |
| Bank card fees   | 2,618                               | 2,316 |  |
| Remittance, settlement and accounts management fees                          | 2,116                               | 1,486 |  |
| Agency fees from securities, foreign currency dealing and insurance services | 1,927                               | 1,472 |  |
| Commission on trust business   | 946                                 | 702   |  |
| Consultancy and advisory fees  | 848                                 | 732   |  |
| Guarantee fees   | 290                                 | 233   |  |
| Payment and collection services fees   | 246                                 | 192   |  |
| Others   | 270                                 | 219   |  |
|  |                                     |       |  |
| Subtotal   | 9,261                               | 7,352 |  |
| Fee and commission expenses  | (806)                               | (881) |  |
|  |                                     |       |  |
| Net fee and commission income  | 8,455                               | 6,471 |  |
| not for any commission means   |                                     | 0,471 |  |



In 2005, net fee and commission income amounted to RMB 8,455 million, an increase of RMB 1,984 million, or 30.7% compared to the previous year, as a result of the strategic development of fee and commission based business.

Bank card income reached RMB 2,618 million, an increase of RMB 302 million, or 13.0% compared to that of 2004, which was mainly attributable to the increase in transaction volumes as the card business continued to expand in China.

Remittance, settlement and account management fees amounted to RMB 2,116 million, an increase of RMB 630 million, or 42.4% compared to that of 2004, primarily due to larger transaction volumes of foreign currency settlements, as well as the charging of maintenance fees on customer deposit accounts with small balances in 2005.

Agency fees from securities, foreign currency dealing and insurance services amounted to RMB 1,927 million, an increase of RMB 455 million, or 30.9%, compared to that of 2004, mainly due to larger transaction volumes of underwriting for government bonds, and agency services for funds and insurance, as well as more foreign currency transactions accompanying the reform of the RMB exchange rate mechanism during the year.

### Net loss arising from foreign currency dealing

We recorded a net loss in foreign currency dealing in 2005, primarily due to the effect of the appreciation of the RMB on the translation of USD denominated assets. This loss was substantially reduced by the foreign exchange derivatives utilised by us to hedge such risks.

# General and administrative expenses

|   | For the year ended 31 Decemb |         |
|---|------------------------------|---------|
|   | <b>2005</b> 20               |         |
|   | (In millions                 | of RMB) |
|   |                              |         |
| Staff costs                               | 27,298                       | 22,171  |
| Property and equipment expenses           | 10,552                       | 12,094  |
| Business tax and surcharges               | 7,401                        | 6,459   |
| Other general and administrative expenses | 12,841                       | 12,695  |
|   |                              |         |
| Total general and administrative expenses | 58,092                       | 53,419  |
|   |                              |         |
| Cost-to-income ratio                      | 45.13%                       | 46.87%  |

In 2005, general and administrative expenses amounted to RMB 58,092 million, an increase of RMB 4,673 million, or 8.7%, compared to that of 2004, primarily due to the increase in staff costs which accounted for 47.0% (2004: 41.5%) of total general and administrative expenses. The increase in staff costs was driven by the increase in salaries, bonuses and welfare payments, which was in line with the improvement in our pretax financial performance.

Property and equipment expenses decreased by 12.8%, primarily due to lower depreciation expenses as a result of the diminished impact of the revaluation of our property and equipment in connection with the Bank's restructuring.

In 2005, we further strengthened the cost control measures and managed to keep the increase of other general and administrative expense items at a relatively low level compared to the large increase in operating income.

As a result, the cost-to-income ratio improved, and decreased from 46.87% in 2004 to 45.13%.

### **Provisions for impairment losses**

|  | For the year ended 31 Decembe |       |  |
|--|-------------------------------|-------|--|
|  | <b>2005</b> 2004              |       |  |
|  | (In millions of RMB)          |       |  |
|  |                               |       |  |
| Loans and advances to customers        | 13,706                        | 6,109 |  |
| Available-for-sale securities          | 948                           | 1,876 |  |
| Property and equipment                 | 293                           | 406   |  |
| Others                                 | 311                           | 967   |  |
|  |                               |       |  |
| Total provisions for impairment losses | 15,258                        | 9,358 |  |

The charge for impairment losses on loans and advances to customers experienced a significant increase compared to 2004. Please refer to "Loan Quality Analysis" for details. In recent years, we have made greater efforts to dispose of idle assets, debt-to-equity swaps and repossessed assets, and the balances of these assets decreased accordingly. At the same time we enhanced control over the quality of newly acquired assets, therefore the allowances for other impairment losses decreased compared to that of 2004.

### Income tax

The charge for income tax for the year amounted to RMB 8,268 million, an increase of RMB 6,109 million compared to that of 2004. In addition to higher taxable income, the increase was a combined effect of the following factors:

- Expiry of the Bank's tax exemption status as at 30 June 2005. As part of the Bank's restructuring, income taxes of RMB 15,473 million and RMB 7,848 million were exempted for the year ended 31 December 2004 and for the six months ended 30 June 2005 respectively.
- As part of the Bank's restructuring, from 1 January 2005 interest income derived from the corporate bond of RMB 247 billion issued by China Cinda Asset Management Company specifically to the Bank ("Cinda bond") was no longer exempt from income tax, leading to a tax liability for the year of RMB 1,834 million.
- Tax authorities raised the Bank's tax deduction limit for salary expenses in the year of 2005, which reduced income tax liability arising from non-tax-deductible staff costs from RMB 3,906 million in 2004 to RMB 403 million in 2005 accordingly.



#### **BALANCE SHEET ANALYSIS**

#### **Assets**

As at 31 December 2005, total assets amounted to RMB 4,585,742 million, an increase of RMB 675,822 million, or 17.3% compared with 2004. Loans and advances and investments continued to be the largest classes of assets and contributed to more than 75% of the increase in the total assets. Not only did customer deposits increase significantly during the year, but the Bank also received a large amount of additional capital from its IPO, leading to a substantial increase in overall funds. We further strengthened control on granting of new loans in 2005, and in order to maintain the profitability of available funds, we increased our investment in debt instruments, leading to a higher increase in investments compared to that in loans.

The following table shows the composition of the total assets as at the balance sheet dates:

|   | As at 31 December 2005 | As at 31 December 2004   |
|---|------------------------|--------------------------|
|   | Amounts % of tota      | Amounts % of total       |
|   | (In millions of        | RMB, except percentages) |
| Loans and advances to customers                   | 2,458,398              | 2,227,426                |
| Allowances for impairment losses                  | (63,085)               | (53,864)                 |
|   |                        |                          |
| Net loans and advances to customers               | 2,395,313 52.2         | 2 2,173,562 55.6         |
| Investments                                       | 1,413,871 30.8         | <b>3</b> 1,107,636 28.3  |
| Cash and balances with central banks              | 480,136 10.5           | 399,366 10.2             |
| Net amounts due from banks and non-bank financial |                        |                          |
| institutions                                      | 190,108 4.2            | 112,531 2.9              |
| Other assets <sup>1</sup>                         | 106,314 2.3            | 116,825 3.0              |
|   |                        |                          |
| Total assets                                      | 4,585,742 100.0        | 3,909,920 100.0          |

<sup>1.</sup> Consist of property and equipment, deferred tax assets and other assets.

#### Loans and advances to customers

As at 31 December 2005, loan and advances to customers amounted to RMB 2,458,398 million, an increase of RMB 230,972 million, or 10.4% compared with 2004.

The following table shows an analysis of loans and advances to customers by loan type.

|                                       | As at 31 Dec | ember 2005<br>% of total | As at 31 December 2004  Amounts % of total |       |  |
|---------------------------------------|--------------|--------------------------|--|-------|--|
|                                       |              | ges)                     |  |       |  |
| Corporate loans                       | 1,775,791    | 72.2                     | 1,624,419                                  | 72.9  |  |
| Discounted bills                      | 194,122      | 7.9                      | 157,275                                    | 7.1   |  |
| Personal loans                        | 453,889      | 18.5                     | 412,275                                    | 18.5  |  |
| Overseas operations                   | 34,596       | 1.4                      | 33,457                                     | 1.5   |  |
|                                       |              |                          |  |       |  |
| Total loans and advances to customers | 2,458,398    | 100.0                    | 2,227,426                                  | 100.0 |  |

Corporate loans have remained the largest component of our loan portfolio. As at 31 December 2005 corporate loans amounted to RMB 1,775,791 million, an increase of RMB 151,372 million, or 9.3% compared with 2004. Strong growth was seen in fixed assets loans, especially in infrastructure and real estate development loans, where we historically has had a competitive advantage.

The following table sets forth the components of the corporate loans by product type.

|                               | As at 31 Dec | ember 2005<br>% of total | As at 31 December 2004 Amounts % of total |       |  |
|-------------------------------|--------------|--------------------------|---|-------|--|
|                               | (            | (In millions of RM       | 1B, except percenta                       | ges)  |  |
| Working capital loans         | 908,688      | 51.2                     | 893,172                                   | 55.0  |  |
| Fixed asset loans             |              |                          |   |       |  |
| Infrastructure loans          | 550,851      | 31.0                     | 451,558                                   | 27.8  |  |
| Real estate development loans | 190,977      | 10.8                     | 147,240                                   | 9.1   |  |
| Technical improvement loans   | 98,153       | 5.5                      | 99,923                                    | 6.1   |  |
| Corporate mortgage loans      | 2,434        | 0.1                      | 1,746                                     | 0.1   |  |
| Subtotal                      | 842,415      | 47.4                     | 700,467                                   | 43.1  |  |
| Others <sup>1</sup>           | 24,688       | 1.4                      | 30,780                                    | 1.9   |  |
| Total corporate loans         | 1,775,791    | 100.0                    | 1,624,419                                 | 100.0 |  |

<sup>1.</sup> Primarily consist of factoring, overdrafts, trade finance facilities and on-lending loans.



Discounted bills continued to grow, with an increase of 23.4% compared with 2004, as a result of our strategic focus on the business in recent years due to the historically low losses associated with it. However, the rate of increase was lower than in previous years due to increased market competition. Discounted bills, as a proportion of total loans and advances to customers, increased by 0.8 percentage points in 2005.

Personal loans recorded growth of 10.1% or RMB 41,614 million in 2005, comprising 18.5% of our total loan portfolio. Residential mortgages are still the key driver of growth, although the 12.5% growth in the mortgage portfolio in 2005 is lower than that in previous years as a result of the PRC government's macroeconomic controls on the property market. Personal consumption loans showed a decline of RMB 3,359 million, due to a decrease in automobile loans resulting from a tightening of our credit policies and adverse conditions in the automobile industry.

The table below illustrates the components of the personal loans by product type:

|                            | As at 31 Dec                             | ember 2005<br>% of total | As at 31 December 2004  Amounts % of total |       |  |
|----------------------------|--|--------------------------|--|-------|--|
|                            | (In millions of RMB, except percentages) |                          |  |       |  |
| Residential mortgage loans | 348,219                                  | 76.7                     | 309,401                                    | 75.0  |  |
| Personal consumption loans | 60,150                                   | 13.3                     | 63,509                                     | 15.4  |  |
| Others                     | 45,520                                   | 10.0                     | 39,365                                     | 9.6   |  |
|                            |  |                          |  |       |  |
| Total personal loans       | 453,889                                  | 100.0                    | 412,275                                    | 100.0 |  |

As at 31 December 2005, the largest exposure to an individual borrower was 6.7% and the largest line of credit to a borrowing group was 10.7% of the Bank's regulatory capital (total capital base after deductions). These ratios are within the approved limits of CBRC.

#### Investments

In accordance with IFRS, our investments are classified into receivables, held-to-maturity debt securities, available-for-sale debt and equity investments, and debt securities at fair value through profit and loss (primarily consisting of debt securities held for trading purpose). For the purpose of the following analysis, we have classified the investment portfolio into the following categories:

|                    | As at 31 December 2005 |                    | As at 31 December 2004 |            |
|--------------------|------------------------|--------------------|------------------------|------------|
|                    | Amounts % of total     |                    | Amounts                | % of total |
|                    |                        | (In millions of RN | 1B, except percenta    | ages)      |
| Debt instruments   | 958,470                | 67.8               | 657,423                | 59.4       |
| Receivables        | 443,729                | 31.4               | 433,858                | 39.2       |
| Equity instruments | 11,672                 | 0.8                | 16,355                 | 1.4        |
|                    |                        |                    |                        |            |
| Total investments  | 1,413,871              | 100.0              | 1,107,636              | 100.0      |

With the increase in customer deposits, we invested surplus funds in debt instruments, especially PBOC bills. The balance of debt instruments increased by RMB 301,047 million, or 45.8% compared to the previous year.

The table below sets out debt instruments by issuer:

|   | As at 31 Dec | ember 2005<br>% of total | As at 31 Dece        | As at 31 December 2004  Amounts % of total |  |  |
|---|--------------|--------------------------|----------------------|--|--|--|
|   | (            | (In millions of RN       | лВ, except percentag | ges)                                       |  |  |
| Government                                | 263,870      | 27.5                     | 256,354              | 39.0                                       |  |  |
| Policy banks                              | 162,938      | 17.0                     | 128,324              | 19.5                                       |  |  |
| Central banks                             | 328,827      | 34.3                     | 120,124              | 18.3                                       |  |  |
| Banks and non-bank financial institutions | 143,614      | 15.0                     | 66,524               | 10.1                                       |  |  |
| Public sector entities                    | 41,268       | 4.3                      | 69,038               | 10.5                                       |  |  |
| Others                                    | 17,953       | 1.9                      | 17,059               | 2.6  |  |  |
|   | <del></del>  |                          |                      |  |  |  |
| Total debt instruments                    | 958,470      | 100.0                    | 657,423              | 100.0                                      |  |  |

Receivables are financial assets (other than derivatives) with fixed or determinable payments that are not quoted in an active market or actively traded and are classified as neither held-to-maturity nor available-forsale. Receivables primarily include the Cinda bond of RMB 247,000 million, non-transferable bills with nominal values of RMB 63,354 million and RMB 21,000 million issued specifically to the Bank by the PBOC, and a non-negotiable bond with a nominal value of RMB 49,200 million issued by the MOF. All these bills and bonds are related to the Bank's restructuring.

Equity instruments primarily consist of equity holdings obtained through debt-to-equity swaps. The decline was primarily due to disposals during the year.



### Liabilities

As at 31 December 2005 liabilities amounted to RMB 4,298,065 million, an increase of RMB 583,696 million, or 15.7% compared with 2004.

The following table lists the composition of total liabilities as at the balance sheet dates.

|  | As at 31 Dec | cember 2005<br>% of total | As at 31 December 2004  Amounts % of total |       |  |
|--|--------------|---------------------------|--|-------|--|
|  |              | (In millions of RN        | ИВ, except percenta                        | ges)  |  |
| Deposits from customers  Amounts due to banks and non-bank financial | 4,006,046    | 93.3                      | 3,491,121                                  | 94.0  |  |
| institutions   | 164,524      | 3.8                       | 112,039                                    | 3.0   |  |
| Subordinated bonds issued  | 39,907       | 0.9                       | 39,896                                     | 1.1   |  |
| Other liabilities <sup>1</sup>                                       | 87,588       | 2.0                       | 71,313                                     | 1.9   |  |
| Total liabilities  | 4,298,065    | 100.0                     | 3,714,369                                  | 100.0 |  |

Consist of amounts due to central banks, certificates of deposit issued, current tax liabilities, deferred tax liabilities, and other liabilities and provisions.

### Deposits from customers

We maintain an extensive customer base and deposits from customers continue to be our major source of funding. Continuous expansion in China's economy, strong growth in public disposable income, limited alternative investment channels and rising interest rates for time deposits are the main reasons for the continued increase in the balance of RMB denominated deposits, especially in time deposits.

The following table shows customer deposits by product type:

|                               | As at 31 Dec | ember 2005         | As at 31 Dece           | ember 2004 |
|-------------------------------|--------------|--------------------|-------------------------|------------|
|                               | Amounts      | % of total         | Amounts                 | % of total |
|                               |              | (In millions of RN | <br>ИВ, except percenta | ges)       |
|                               |              |                    |                         |            |
| Corporate deposits            |              |                    |                         |            |
| Demand deposits               | 1,474,483    | 36.7               | 1,389,028               | 39.8       |
| Time deposits                 | 619,564      | 15.5               | 444,482                 | 12.7       |
|                               |              |                    |                         |            |
| Subtotal                      | 2,094,047    | 52.2               | 1,833,510               | 52.5       |
|                               |              |                    |                         |            |
| Personal deposits             |              |                    |                         |            |
| Demand deposits               | 708,608      | 17.7               | 633,302                 | 18.1       |
| Time deposits                 | 1,188,813    | 29.7               | 1,013,998               | 29.1       |
|                               |              |                    |                         |            |
| Subtotal                      | 1,897,421    | 47.4               | 1,647,300               | 47.2       |
|                               |              |                    |                         |            |
| Overseas operations           | 14.578       | 0.4                | 10,311                  | 0.3        |
| Overseas operations           |              |                    |                         |            |
|                               |              |                    | 2 424 45                |            |
| Total deposits from customers | 4,006,046    | 100.0              | 3,491,121               | 100.0      |

As a result of the wider difference between the time and demand deposit rates following the adjustment to PBOC benchmark rates in October 2004, time deposits increased by 24.0%, while demand deposits grew at a lower rate of 7.9%.

# Shareholders' funds

|                            | As at 31 December |         |
|----------------------------|-------------------|---------|
|                            | 2005              | 2004    |
|                            | (In millions      | of RMB) |
|                            |                   |         |
| Share capital              | 224,689           | 194,230 |
| Share premium              | 42,091            | _       |
| General reserve            | 10,332            | _       |
| Retained earnings          | 4,783             | 1,048   |
| Other reserves             | 5,684             | 238     |
|                            |                   |         |
| Total shareholders' equity | 287,579           | 195,516 |

The increase in share capital and share premium were mainly due to the IPO in October 2005. Please refer to note 27 (e) of "Financial Statements" for details of the general reserve included as part of the shareholders' equity set aside in 2005.



#### LOAN QUALITY ANALYSIS

In determining the classification of the loan portfolio, we apply a series of criteria that are derived from CBRC guidelines. For details of the criteria, please refer to the "Risk Management — Credit Risk Management".

### Distribution of loans by grading

The following tables set forth, as of the dates indicated, the distribution of our loan portfolio by five-category loan classification, under which NPLs are classified as substandard, doubtful or loss.

|                                       | As at 31 Dec | ember 2005          | As at 31 Dece       | ember 2004 |
|---------------------------------------|--------------|---------------------|---------------------|------------|
|                                       | Amount       | % of total          | Amount              | % of total |
|                                       | (            | In millions of RMB, | except percentages) |            |
|                                       |              |                     |                     |            |
| Normal                                | 2,072,969    | 84.4                | 1,768,578           | 79.4       |
| Special mention                       | 290,960      | 11.8                | 371,468             | 16.7       |
| Substandard                           | 42,456       | 1.7                 | 51,430              | 2.3        |
| Doubtful                              | 45,457       | 1.8                 | 31,059              | 1.4        |
| Loss                                  | 6,556        | 0.3                 | 4,891               | 0.2        |
|                                       |              |                     |                     |            |
| Total loans and advances to customers | 2,458,398    | 100.0               | 2,227,426           | 100.0      |
| Non-performing loan ratio             | 3.84%        |                     | 3.92%               |            |

As we further strengthened our credit risk management and internal control, overall loan quality was improved, which was reflected in the decrease of both the NPL ratio from 3.92% at the end of 2004 to 3.84% at the end of 2005, and the ratio of special mention loans to total loans from 16.7% to 11.8% over the same period.

### Distribution of loans and advances to customers and NPLs by product type

The following table sets forth, as of the dates indicated, loans and advances to customers as well as NPLs by product type.

|                            | As at 3   | 1 December | 2005               | As at 3           | 31 December 20 | 004                   |
|----------------------------|-----------|------------|--------------------|-------------------|----------------|-----------------------|
|                            | Loans     |            | % of               |                   |                |                       |
|                            | and       |            | NPLs to            | Loans and         |                | % of NPLs             |
|                            | advances  | NPLs       | loans <sup>1</sup> | advances          | NPLs           | to loans <sup>1</sup> |
|                            |           | (In millio | ons of RMB,        | except percentage | s)             |                       |
|                            |           |            |                    |                   |                |                       |
| Corporate loans            |           |            |                    |                   |                |                       |
| Working capital loans      | 908,688   | 62,755     | 6.9                | 893,172           | 59,635         | 6.7                   |
| Fixed asset loans          | 842,415   | 20,560     | 2.4                | 700,467           | 19,095         | 2.7                   |
| Others <sup>2</sup>        | 24,688    | 2,339      | 9.5                | 30,780            | 2,559          | 8.3                   |
|                            |           |            |                    |                   |                |                       |
| Subtotal                   | 1,775,791 | 85,654     | 4.8                | 1,624,419         | 81,289         | 5.0                   |
|                            |           |            |                    |                   |                |                       |
| Discounted bills           | 194,122   | _          | _                  | 157,275           | 2              | _                     |
|                            |           |            |                    |                   |                |                       |
|                            |           |            |                    |                   |                |                       |
| Personal loans             |           |            |                    |                   |                |                       |
| Residential mortgage loans | 348,219   | 4,605      | 1.3                | 309,401           | 3,442          | 1.1                   |
| Personal consumption loans | 60,150    | 2,221      | 3.7                | 63,509            | 1,204          | 1.9                   |
| Others <sup>3</sup>        | 45,520    | 1,842      | 4.0                | 39,365            | 1,323          | 3.4                   |
|                            |           |            |                    |                   |                |                       |
| Subtotal                   | 453,889   | 8,668      | 1.9                | 412,275           | 5,969          | 1.4                   |
|                            |           |            |                    |                   |                |                       |
| Overseas operations        | 34.596    | 147        | 0.4                | 33,457            | 120            | 0.4                   |
| •                          |           |            |                    |                   |                |                       |
| Total                      | 2,458,398 | 94,469     | 3.84               | 2,227,426         | 87,380         | 3.92                  |
|                            |           |            | 2.3.               |                   | 3.7550         | 5.52                  |

Calculated by dividing non-performing loans in each category by total loans in that category.

Corporate loans increased by RMB 151,372 million over the previous year. Despite the increase in the balance of corporate NPLs by RMB 4,365 million, the NPL ratio fell by 0.2 percentage points, of which the NPL ratio of fixed asset loans dropped by 0.3 percentage points while that of working capital loans rose by 0.2 percentage points over the previous year.

Personal NPLs increased by RMB 2,699 million in 2005 with the personal NPL ratio at 1.9% at the end of the year. The increase in residential mortgage NPL ratio was mainly because some property developers were unable to raise sufficient funds to continue their property projects due to macroeconomic measures by the

<sup>2.</sup> 3.

Primarily consist of factoring, overdrafts, trade financing and on-lending loans.

Primarily consist of individual commercial property mortgage loans, education loans and credit card overdrafts.



PRC government, and as a result a greater number of borrowers did not repay their mortgage loans. The personal consumption NPLs increased by RMB 1,017 million compared to 31 December 2004, which was mainly due to the increase of defaults on automobile loans.

### Distribution of corporate loans and NPLs by industry

The following table sets forth, as of the dates indicated, the distribution of non-performing corporate loans by industry.

|                                       | Loans and | As at 31 Dec<br>% of total<br>loans | ember 2005 | % of NPLs | Loans and advances | As at 31 Dece<br>% of total<br>loans | ember 2004<br>NPLs | % of NPLs<br>to loans <sup>1</sup> |
|---------------------------------------|-----------|-------------------------------------|------------|-----------|--------------------|--------------------------------------|--------------------|------------------------------------|
|                                       |           |                                     |            |           | cept percentage    |                                      |                    |                                    |
|                                       |           |                                     | (          | ,         |                    | ,                                    |                    |                                    |
| Corporate loans                       |           |                                     |            |           |                    |                                      |                    |                                    |
| Manufacturing                         | 433,104   | 17.6                                | 25,967     | 6.0       | 396,631            | 17.8                                 | 22,511             | 5.7                                |
| Transportation, storage and postal    |           |                                     |            |           |                    |                                      |                    |                                    |
| services                              | 278,532   | 11.3                                | 5,512      | 2.0       | 236,033            | 10.6                                 | 2,643              | 1.1                                |
| Production and supply of electric     |           |                                     |            |           |                    |                                      |                    |                                    |
| power, gas and water                  | 265,647   | 10.8                                | 7,918      | 3.0       | 231,590            | 10.4                                 | 8,969              | 3.9                                |
| Property development                  | 256,396   | 10.4                                | 17,611     | 6.9       | 244,036            | 10.9                                 | 19,341             | 7.9                                |
| Construction                          | 86,855    | 3.5                                 | 4,443      | 5.1       | 82,139             | 3.7                                  | 4,850              | 5.9                                |
| Water, environment and public utility | 75,959    | 3.1                                 | 1,320      | 1.7       | 54,814             | 2.5                                  | 1,331              | 2.4                                |
| Education                             | 63,395    | 2.6                                 | 644        | 1.0       | 51,309             | 2.3                                  | 553                | 1.1                                |
| Wholesale and retail                  | 63,179    | 2.6                                 | 7,926      | 12.5      | 56,863             | 2.5                                  | 7,165              | 12.6                               |
| Telecommunications, computer          |           |                                     |            |           |                    |                                      |                    |                                    |
| services and software                 | 60,304    | 2.5                                 | 1,494      | 2.5       | 72,163             | 3.2                                  | 1,057              | 1.5                                |
| Mining                                | 49,332    | 2.0                                 | 717        | 1.5       | 52,637             | 2.4                                  | 813                | 1.5                                |
| Others <sup>2</sup>                   | 143,088   | 5.8                                 | 12,102     | 8.5       | 146,204            | 6.6                                  | 12,056             | 8.2                                |
|                                       |           |                                     |            |           |                    |                                      |                    |                                    |
| Subtotal                              | 1,775,791 | 72.2                                | 85,654     | 4.8       | 1,624,419          | 72.9                                 | 81,289             | 5.0                                |
|                                       |           |                                     |            |           |                    |                                      |                    |                                    |
| Discounted bills                      | 194,122   | 7.9                                 | _          | _         | 157,275            | 7.1                                  | 2                  | _                                  |
| Personal loans                        | 453,889   | 18.5                                | 8,668      | 1.9       | 412,275            | 18.5                                 | 5,969              | 1.4                                |
| Overseas operations                   | 34,596    | 1.4                                 | 147        | 0.4       | 33,457             | 1.5                                  | 120                | 0.4                                |
|                                       |           |                                     |            |           |                    |                                      |                    |                                    |
| Total loans and advances to           |           |                                     |            |           |                    |                                      |                    |                                    |
| customers                             | 2,458,398 | 100.0                               | 94,469     | 3.84      | 2,227,426          | 100.0                                | 87,380             | 3.92                               |
| customers                             | 2,430,330 |                                     |            | 5.04      | 2,227,420          |                                      | 07,500             | 5.52                               |

<sup>1.</sup> Calculated by dividing non-performing loans in each category by total loans in that category.

NPLs to the production and supply of electric power, gas and water and property development industries decreased by RMB 1,051 million and RMB 1,730 million, with the NPL ratios dropping 0.9 percentage points and 1 percentage point, respectively. We have intensified our efforts in recovering NPLs in these industries, and has gradually reduced our exposure to high risk borrowers and shifted to higher quality customers with better fundamentals.

The increase in the NPL ratio of loans to the manufacturing industry was primarily due to the fact that under the PRC government's macroeconomic control measures, some companies ran into operating difficulties and therefore were unable to meet their due loan obligations.

Primarily consist of leasing and commercial services; health care, social security and social welfare; culture, sports and entertainment; government agencies and non-government organizations.

The main reason for the increase in the NPL ratio in the transportation, storage and postal services industries from 1.1% to 2.0% was due to the adjustment of toll fee policies in certain areas, which left the repayment schedules of borrowers in the transportation industry mismatched with their expected cash flows, leading to overdue loans and downgrades.

# Distribution of loans by collateral

The following table sets forth, as of the dates indicated, the distribution of the loan portfolio by the type of collaterals.

|  | As of 31 Dec | ember 2005         | As of 31 Dece         | mber 2004  |
|--|--------------|--------------------|-----------------------|------------|
|  | Loans and    |                    | Loans and             |            |
|  | advances     | % of total         | advances              | % of total |
|  |              | (In millions of RN | 1B, except percentage | s)         |
| Loans secured by monetary assets               | 202,546      | 8.2                | 163,452               | 7.3        |
| Loans secured by tangible, other than monetary |              |                    |                       |            |
| assets   | 935,706      | 38.1               | 790,675               | 35.5       |
| Guaranteed loans                               | 633,180      | 25.8               | 662,237               | 29.8       |
| Unsecured loans                                | 686,966      | 27.9               | 611,062               | 27.4       |
| Total Loans and advances to customers          | 2,458,398    | 100.0              | 2,227,426             | 100.0      |
| Less: Allowances for impairment losses         | (63,085)     |                    | (53,864)              |            |
| Net loans and advances to customers            | 2,395,313    |                    | 2,173,562             |            |

As at 31 December 2005, the proportion of loans secured by tangible assets increased by 3.5 percentage points as we have strengthened credit risk management by requiring more borrowers to provide tangible assets for security. Accordingly, the proportion of guaranteed loans decreased from 29.8% in 2004 to 25.8% in 2005.



### Changes to the allowances for impairment losses on loans and advances to customers

The following table sets forth, for the periods indicated, the changes to the allowances for impairment losses on loans and advances to customers.

|   | 2005                 | 2004    |  |
|---|----------------------|---------|--|
|   | (In millions of RMB) |         |  |
|   |                      |         |  |
| As at 1 January   | 53,864               | 54,395  |  |
| Charge for the year <sup>1</sup>                        | 13,706               | 6,109   |  |
| Unwinding of interest on impaired loans <sup>2</sup>    | (725)                | (520)   |  |
| Transfers out <sup>3</sup>                              | (93)                 | (432)   |  |
| Write-offs  | (3,784)              | (6,342) |  |
| Recoveries of loans and advances previously written off | 117                  | 654     |  |
|   |                      |         |  |
| As at 31 December                                       | 63,085               | 53,864  |  |

- 1. Represents the amount of the net allowances for impairment losses recognised in the consolidated income statement.
- 2. Represents the amount of increase in the present value of a loan after impairment due to the passage of time, and was recognised as interest income.
- 3. Consist of releases from the loan loss allowances resulting from (i) the net transfer between NPLs and repossessed assets; and (ii) the net transfer between NPLs and equity holdings obtained through debt-to-equity swaps.

The charge for impairment losses on loans and advances increased by RMB 7,597 million, as a result of increased NPLs balances and change in composition of NPLs portfolios. The balance of NPLs increased by RMB 7,089 million over the previous year. In addition, the proportions of substandard, doubtful and loss loans were 45.0%, 48.1% and 6.9% at the end of 2005 while such proportions at the end of 2004 were 58.9%, 35.5% and 5.6% respectively.

### **CAPITAL ADEQUACY**

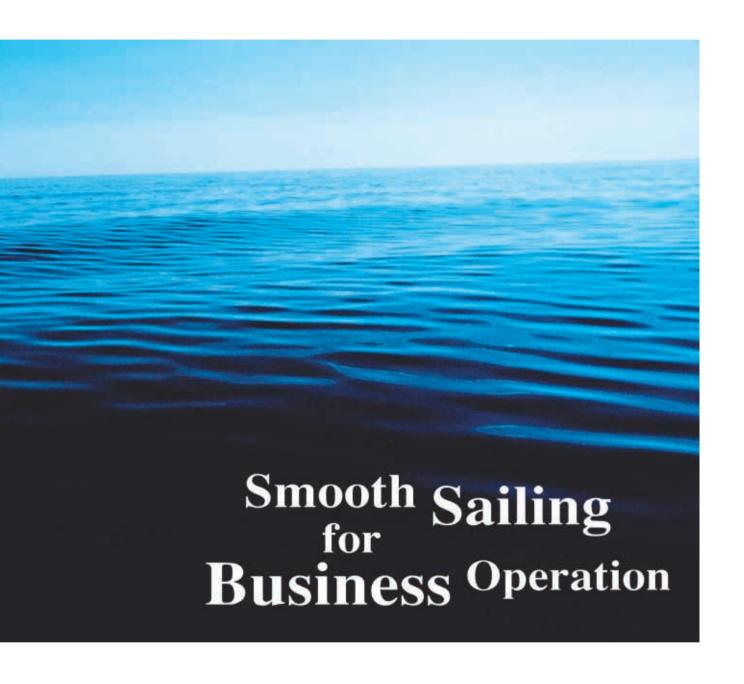
According to the *Regulation Governing Capital Adequacy of Commercial Banks* issued by CBRC which came into effect on 1 March 2004, our capital adequacy ratio (excluding the Bank's subsidiaries) increased by 2.28 percentage points as at 31 December 2005. The increase was primarily due to the rise in the capital base following the IPO.

The following table sets forth, for the periods indicated, the information related to capital adequacy ratio.

|   | As at 31 December |            |  |
|---|-------------------|------------|--|
|   | 2005              | 2004       |  |
|   | (In million       | s of RMB,  |  |
|   | except pe         | rcentages) |  |
|   |                   |            |  |
| Core capital adequacy ratio <sup>1</sup>                      | 11.08%            | 8.57%      |  |
| Capital adequacy ratio <sup>2</sup>                           | 13.57%            | 11.29%     |  |
|   |                   |            |  |
| Components of capital base                                    |                   |            |  |
| Core capital:   | 224 600           | 104 220    |  |
| Paid up ordinary share capital                                | 224,689           | 194,230    |  |
| Reserves  | 59,520            | 514        |  |
| Total core capital  | 284,209           | 104 744    |  |
| Total Core Capital  | 204,209           | 194,744    |  |
|   |                   |            |  |
| Supplementary capital:  | 24.562            | 22.256     |  |
| General provision for doubtful debts  Term subordinated bonds | 24,563            | 22,256     |  |
| Term subordinated bonds                                       | 40,000            | 40,000     |  |
| Total supplementary sonital                                   | 64,563            | 62.256     |  |
| Total supplementary capital                                   |                   | 62,256<br> |  |
|   | 240 ==2           | 257.000    |  |
| Total capital base before deductions                          | 348,772           | 257,000    |  |
| Deductions: unconsolidated equity investments                 | (1,528)           | (1,012)    |  |
|   |                   |            |  |
| Total capital base after deductions                           | 347,244           | 255,988    |  |
|   |                   |            |  |
| Risk-weighted assets  | 2,558,956         | 2,267,467  |  |
|   |                   |            |  |

Core Capital adequacy ratio is calculated by dividing the net amount of core capital after deductions of 50% of unconsolidated equity investments by risk weighted assets.
Capital adequacy ratio is calculated by dividing the total capital base after deductions by risk weighted assets.





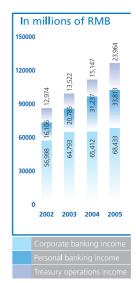




In implementing our customer-focused and market-oriented culture, we have improved our products and services, operation procedures and management process, driving healthy growth of all major lines of businesses. According to statistics released by the PBOC, as at 31 December 2005 our market share of total loans in PRC was approximately 11.9%, while market share of total deposits was around 13.2%.

Unless otherwise specified, all business and financial data contained in this "Business Operations" section is based on PRC business operations.

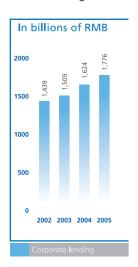
The Bank's principal lines of businesses are corporate banking, personal banking and treasury operations. The chart sets out the Bank's operating income over the previous four years for the respective lines of businesses.

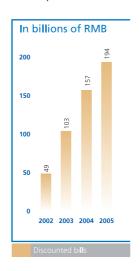


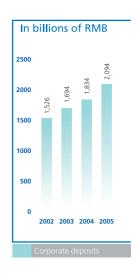
### **CORPORATE BANKING**

We provides a wide range of corporate banking products and services to corporate, government and institutional clients. As at 31 December 2005, balances of corporate loans and discounted bills amounted to RMB 1,775,791 million and RMB 194,122 million respectively, representing 72.2% and 7.9% of the total loan portfolio. Interest income from corporate lending amounted to RMB 96,679 million, an increase of 12.9% against that of RMB 85,669 million in 2004. Deposits from corporate banking customers were RMB 2,094,047 million, representing 52.2% of total deposits. Net fee and commission income from corporate banking was RMB 3,176 million, representing 37.6% of the total for the year ended 31 December 2005.

The following charts show the four years' development of the business.







# **Corporate lending**

Our corporate lending products include fixed asset, working capital and other loans. Other loans include factoring, overdraft, trade financing and on-lending loans. As at 31 December 2005 fixed asset loans amounted to RMB 842,415 million, representing 47.4% of the total corporate loan portfolio, an increase of 4.3% compared to that as at 31 December 2004. We strengthened our leading position as a provider of medium and long-term fixed asset loans, particularly in the areas of infrastructure and real estate development loans. In the area of infrastructure loan, the Bank has a market share of 28.1% as at the end of 2005.

We targeted as areas for development the energy, transportation, and petrochemical industries, which we see as having large growth potential. At the same time we have controlled exposure to industries with excess capacity, such as the steel, electrolysed aluminium and cement industries, while gradually reducing loans to declining industries.

Since September 2005 we have introduced several new loan products specifically designed for small and medium-sized enterprises ("SMEs"), including:

- Road of Growth which provides a package of efficient and on-going credit services to qualified small-sized enterprises; and
- Quick Finance which provides fast and effective secured lending to small-sized enterprises with valid collaterals.

#### Discounted bills

We generally purchase discounted bills, including both bank acceptance bills and commercial acceptance bills, with a remaining maturity of no more than six months. We see this business as having good potential for growth, especially in bank acceptance bill discounting, and have allocated more resources to this business accordingly. In September 2005 we launched a new product, "Immediate Discount for Bank Acceptance", which has greatly reduced the time required by the bill holders to finance their bills through us. In 2005, a



new bill system was put into operation across the Bank which has significantly improved the efficiency and quality of the service. At the end of 2005, the balance of discounted bills was RMB 194,122 million, representing a growth of 23.4% during the year.

### **Corporate deposits**

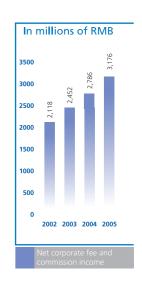
Demand deposits represented a greater proportion of total corporate deposits primarily because corporate customers often need to maintain high liquidity. At the end of 2005 corporate deposits increased by 14.2% against that as at the end of 2004 to RMB 2,094,047 million, among which demand deposits amounted to RMB 1,474,483 million, and time deposits amounted to RMB 619,564 million. The increase in the interest rate of time deposits as well as interest spread between time and demand deposits have led to substantial growth in corporate time deposits, which accounted for 29.6% (2004: 24.2%) of the total corporate deposits as at 31 December 2005.

#### Corporate fee and commission based services

The chart sets out the net corporate fee and commission income over the past four years.

Efforts have been made to expand the range and quality of fee and commission based products and services. Through optimising operating procedures and offering better products, we continued to increase share of total corporate fee and commission income, especially in consulting, remittance and settlement services. Net income was RMB 3,176 million, an increase of RMB 390 million or 14.0% over that in 2004.

On the institution agency side, we maintained our leading positions in payment processing services on behalf of public finance and independent custodial services for securities settlement funds, with market shares standing at 57.2% and 75.0% respectively on 31 December 2005. We also installed new business systems, namely "Smooth Customs" and "Smooth Insurance" to expand the customs agency and insurance agency business.



On the remittance and settlement side, the Bank further developed global treasury service with expanded scope of service and targeted market, and launched new products including "Global Remittance Express", to satisfy customer demand for timely global settlement. By the end of 2005 the Bank had successfully rolled out its new trade finance system in 19 branches, and approximately 85% of international settlement orders are now processed through this system. The new system has changed the service from a fragmented operation to a centralised one. Based on this system, the Bank officially opened its central Trade Service Centre in Shanghai in January 2006.

On the custodial services side, we obtained regulatory approval in 2005 to extend our custodian services to insurance companies' equity securities and corporate pension funds. Furthermore, three additional qualified foreign institutional investors ("QFII") chose our Bank to act as their custodian. As at 31 December 2005, QFII assets under custody amounted to US\$550 million. Securities investment funds under custody amounted to RMB 79,623 million, an increase of 58.6% over the previous year. Welfare and pension fund assets under custody increased by 79.7% over the previous year. Operating income from the custodial business reached RMB 123 million, a year-on-year increase of 6.6%.

#### **Customer base**

We have extensive business relationships with most of the large business groups and leading companies in China, which includes 98 of the largest 100 enterprises in China by operating income as at 31 December 2005, as ranked by the China Enterprise Confederation and the China Enterprise Directors Association. Corporate customers also include many of China's government agencies and financial institutions as well as a number of Fortune 500 multinational companies operating in China. In 2005, we entered into cooperation agreements with local governments in Inner Mongolia, Sichuan, Shanghai, Hubei, Zhejiang and Hainan and won a number of key

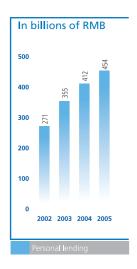


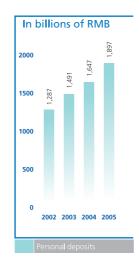
state-level infrastructure projects. As of 31 December 2005, we had approximately 65,000 corporate loans and discounted bill customers, and approximately 2.67 million corporate deposit accounts.

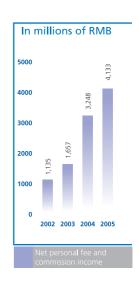
#### PERSONAL BANKING

We provide a broad range of personal banking products and services, and brands such as "Swift Remit", "Longding Gold", "Happy Investor" and "Profit from Exchange" have gained wide recognition. The expansion of our personal banking business is a key component of our strategic objectives. In 2005, we strengthened promotion of our personal banking products, and rationalised our branch network to provide better service to our customers. As at 31 December 2005, personal loans amounted to RMB 453,889 million, or 18.5% of the total loan portfolio, while personal customer deposits amounted to RMB 1,897,421 million, representing 47.4% of total deposits. Net fee and commission income from personal banking amounted to RMB 4,133 million, representing 48.9% of the total.

The charts below set out the development of personal banking over the past four years.









### **Personal lending**

Residential mortgage loans represented 76.7% of the personal lending portfolio as at 31 December 2005, and continued to provide the majority of income from personal lending. The remainder was largely composed of personal credit loans and automobile loans.

The residential mortgage loans balance increased by 12.5% to RMB 348,219 million at the end of 2005. Over the past 18 months the government's measures to dampen speculation in the property market have affected the residential mortgage business, leading to slower growth in new loans and an increase in early repayments of mortgages. Despite these external factors, the mortgage business performed well as a result of our well-recognised brand name and improved operational efficiency and customer service.

In December 2005 the Bank, as a promoter, issued RMB 3,017 million of residential mortgage-backed securities "Jianyuan 2005-1", which was the first asset securitisation in the PRC.

### Provident housing fund service

We are licensed to take provident housing fund deposits, and disburse and monitor entrusted provident housing fund mortgages on behalf of the fund authorities. The service serves as a stable source of funding and fee income. The business grew steadily in 2005 and as at the end of 2005 provident housing fund deposits amounted to RMB 142,561 million with a market share of 63.1% and entrusted provident housing fund loans amounted to RMB 141,974 million with a market share of 53.7%.

#### Bank card business

As at 31 December 2005, 3.12 million credit cards issued by us were in circulation, representing an increase of 1.47 million over the preceding year. Spending through the credit cards in 2005 reached RMB 18,754 million, an increase of 184% from 2004.

In 2005, we marketed and developed new card products, including the "Dragon Auto Card" and the "University Dragon Card", as well as allowing customers in major cities to pay selected card bills in instalments.



The debit card business also experienced rapid growth, with the number of cards in circulation increasing by over 11% to 166 million, including 620,000 "Happy Investor" personal wealth management cards. Both spending amounts and fee and commission income from debit cards reached a record high in 2005. Total spending amounts reached RMB 125,563 million, an increase of 58.5% compared to 2004, and fee and commission income was RMB 2,450 million, an increase of 27.7% compared to 2004.

According to PBOC information, we were the second biggest bank card issuer in China as at 31 December 2005, with 18.1% of market share.

### **Personal deposits**

Personal deposits provide the major source of funding for the Bank. To improve competitiveness, we launched a number of innovative personal banking products based on the demand of the market, among which "All Personal Call Deposit in One Account" provides convenient valueadded wealth management services. Personal deposits maintained their rapid growth and increased by 15.2% to RMB 1,897,421 million as at 31 December 2005.

As at 31 December 2005, we had 325 million personal deposit accounts, including 146 million active personal deposit accounts (those with a balance of RMB 100 or



above). We have targeted high net-worth customers among our current customer base, and by the end of 2005 we had established relationships with 1.066 million of these customers, an increase of 120% compared to 31 December 2004, and the financial assets of these customers managed by us amounted to RMB 342.4 billion.

#### Personal fee and commission based services

In addition to card services we also provide a wide range of personal products and services, such as wealth management, remittance and securities agency services. In 2005, we put great effort into enhancing personal remittance and securities agency services, and also developed new products such as wealth management, settlement, and safe deposit box business, which brought about rapid development to the business. Net income from personal fee and commission based services was RMB 4,133 million, an increase of RMB 885 million or 27.2% over the previous year.

In 2005, we launched new products such as "Profit from Interest" and "Lucky Bankbook", and were the first among the PRC commercial banks to enable personal customers to trade gold under the product named "Longding Gold".

### Marketing

At present, we conduct marketing activities mainly through our branch network, as supplemented by specialised sales centres such as wealth management centres and personal banking centres. As at 31 December 2005, we established a multi-level service marketing system which consists of 3 wealth management centres, 343 personal banking centres and 6,646 personal wealth management outlets. We have also expanded our team of retail customer managers and the number of the managers reached 15,527 at the end of 2005.



#### TREASURY OPERATIONS

#### **Operational strategies**

During 2005 treasury funds in RMB and foreign currencies increased significantly. With effective risk control and sound investment strategies, the treasury business recorded impressive results, with operating income from both domestic and overseas operations amounting to RMB 23,964 million, an increase of 58.2% compared to that of the previous year.

In light of the rising US Federal Reserve rate and short-term yields of US dollars, we increased our foreign currency investments in long-term debt securities, floating rate bonds, mortgage-backed securities and asset-backed securities. Our investment strategies were driven by our forecast of interest rate movements in long term debt securities. Through utilizing bonds, options and repurchase agreements, we increased yields on our investments.

On the RMB side, we have enlarged our lending in the money market to put excess funds in assets with higher returns. In order to maintain the investment yield, we also developed other fund utilisation channels; increased our investment in bonds; and, increased our investment in PBOC bills to shorten our investment portfolio duration in response to rising interest rates.

#### Results

In 2005 the RMB treasury business experienced a steady increase in transaction volume. Placements of RMB 82.5 billion were made, ranking third in the China inter-bank market, and bond repurchase and reverse repurchase transaction volume reached RMB 2,258.3 billion, ranking second in the China inter-bank repurchase market. The Bank underwrote RMB 572.2 billion of government and quasi-government bonds, subordinated bonds, PBOC bills and short-term financial notes in the primary market. The total transaction volume in the secondary bond market amounted to RMB 153.7 billion.

The short-term financial notes underwriting business was launched in May 2005. By 31 December 2005, according to market information, we had underwritten notes totalling RMB 42.1 billion, ranking first among the PRC banks.

Bonds under custody were RMB 10.8 billion and the transaction volume amounted to RMB 29.1 billion. The volume of foreign currency exchange on behalf of customers and trade-related foreign currency exchange and settlement reached US\$96.7 billion, an increase of 15% over the previous year, while the volume of derivative transactions conducted on behalf of customers reached US\$4.7 billion.

On 21 July 2005, the PBOC reformed the RMB exchange rate regime. Accordingly, we have improved RMB and foreign currency trading system by offering customers intra-day price quotes and launching RMB-foreign exchange swap business. The Bank was among the first to participate in inter-bank foreign exchange forward trading and to become a market maker.

#### **Business expansion**

We have made progress in the innovation of our treasury products in 2005, including the development and expansion of products such as mortgage-backed securities, asset-backed securities, bond resale and repurchase, credit spread transactions as well as gold consignment, gold transaction for personal accounts and retail bullion sales and purchases. We are also exploring multi-currency capital allocation, entrusted asset management and credit derivative products.

Wealth management business in foreign currencies continued its rapid development in 2005. Retail products linked to gold prices and foreign exchange rates were launched, and stock index linked or credit linked products are also being considered. Due to market expectations of an appreciation of the RMB, we offered RMB linked foreign currency wealth management products and forward products to corporate and institutional customers.

#### **OVERSEAS BUSINESS**

We have overseas branches in Hong Kong, Singapore, Frankfurt, Johannesburg, Seoul and Tokyo. There are also representative offices in London and New York.

At the end of 2005, our overseas operations had total assets of approximately RMB 68,561 million and accounted for 1.5% of the Bank's total assets, while profit before tax was RMB 635 million, an increase of 3.1% over the previous year.

The principal activities of the overseas operating outlets are to provide trade financing and other lending products. They have been actively participating in their local financial and debt securities markets as well as acting as leading or participating banks in syndicated loan transactions. They also provide settlement and trade finance services to local Chinese companies and other local SMEs. The Hong Kong branch has launched retail and wealth management services to achieve resources integration with our subsidiary China Construction Bank (Asia) Limited (formerly Jian Sing Bank Limited). The Singapore branch provides investment banking services to small and medium-sized Chinese enterprises to enable them to access the Singaporean capital market, while Frankfurt branch has played an important role in assisting the Head Office in conducting treasury activities as the only operating branch of the Bank in Europe.

### DISTRIBUTION CHANNELS AND PRODUCT PRICING

Our distribution network mainly consists of branches, sub-branches, sub-operating offices and deposit-taking offices. As at the end of 2005, the Bank had 13,977 domestic outlets, including the Head Office and 38 tier-one branches.

In 2005, we continued to develop our self-service banking business. As at 31 December 2005 we had 881 self-service banking centres, an increase of 392 over the previous year. We ranked second among the big four Chinese commercial banks with 15,120 ATMs. In 2005 we successfully implemented a new generation of our self-service business transaction platform. The new platform has standardised service interfaces, processes and versions of the software, expanded the capabilities of self-service facilities, and improved management's real-time control over facility breakdowns and transaction status.

In 2005 we have strengthened our electronic banking capabilities, which greatly increased our distribution capability. The internet banking system has been successfully integrated into various systems, including the core system, which made it possible to offer a variety of web-based financial and information services to a range of customers. As at 31 December 2005, we had 31.39 million electronic banking customers, an increase of around 100% over 2004. The number of clients using web-based banking service amounted to 8.45 million. The VIP service system served 419 targeted clients and 1.32 million clients with equity investment funds with us. "95533" call centre served 18.55 million clients, an increase of 8.52 million over the previous year.



In 2005, cooperating with two major PRC mobile communication operators, we launched mobile phone banking and short messaging services to our customers. With the launch of WAP and BREW mobile phone banking and improved mobile phone on-line trading system, we are able to provide full mobile services to satisfy a range of needs of mobile phone banking clients. By the end of 2005, there were 4.38 million mobile phone customers, an increase of 539% over the previous year.

Pricing controls in the PRC banking industry are being gradually liberalised, enabling us to be more flexible in setting prices according to the assessment of risk and return. We determine a bank-wide benchmark prices for our products and services after considering various factors, including cost, credit and other risks, expected rates of return, market conditions, and competitors' pricing. Branches are allowed to set their own prices, within defined ranges, around these benchmark prices to consolidate their customer base, enlarge market share and increase operating income.

#### INFORMATION TECHNOLOGY

In September 2005 we successfully completed the data consolidation centre for our core business processing systems. By centralising the processing of major banking products and account data, we have strengthened our ability to monitor business operations across the Bank on a real-time basis, and provide ample information for management decision making.

As part of our efforts to improve the risk and financial management systems, in 2005 we upgraded our credit risk rating and early warning ("CRREW") system and renamed it as "Internal Rating System". We also completed the development of a platform to perform risk analysis on corporate customers, including an economic capital allocation and loan pricing model.

We completed the major part of our disaster recovery data centre, and established data backup and disaster recovery capabilities with the southern production data centre. In accordance with the project plan, full disaster recovery capabilities for the southern and northern data centres mainframe systems and the associated business continuity plan will come into use in 2006.

Internally, information security standards and regulations are applied to out-of-office working, desktop systems and internal information management to enhance security management and computer monitoring throughout the Bank.

#### **EMPLOYEES**

As of 31 December 2005, we had 300,288 employees, a decrease of 10,351 over the previous year. We have been able to reduce the number of employees by enhancing the efficiency of the distribution channels, streamlining the organisational structure and business processes, and rationalizing personnel distribution. In addition, to increase accountability and mobility within the organisational structure, we have implemented an internal ranking system for employees. We have also refined our evaluation systems to promote performance-based compensation.

We attach great importance to personnel training and development. Through recruitment, training, job rotation and secondment to banks overseas, the knowledge and experience of employees has been developed. In addition to formal training at in-house centres and colleges, we have also developed an online learning system to offer a platform and support for the career development of employees.





The Bank is primarily subject to credit risk, liquidity risk, market risk and operational risk. The Bank's goals are to (i) identify, measure, assess, monitor and manage all significant risks on a timely basis; (ii) achieve the balance between risks and returns; (iii) improve its risk management framework to be more comprehensive and complete; (iv) further strengthen internal controls; and (v) continue to apply economic value added method to enhance its risk management level and capability.

The Bank's reforms of its risk management function in 2005 included the creation of the post of Chief Risk Officer and vertical reporting lines for risk management functions in pilot branches. Based on feedback from its pilot sub-branches, the Bank improved its risk management reform plan, which will be put into operation throughout the Bank in 2006.

### CREDIT RISK MANAGEMENT

Credit risk is the risk that a borrower or counterparty fails to meet its obligations in accordance with agreed terms. The Bank is exposed to credit risk primarily through its loan portfolio, investment portfolio, guarantees and commitments, and other on- and off-balance sheet credit exposures. In order to manage the exposure to credit risk, the Bank has adopted standardised credit extension policies and procedures which are regularly reviewed and updated by the risk management department in conjunction with other relevant departments. The credit extension process for both corporate loans and personal loans can be broadly divided into three stages: (i) credit origination and analysis, (ii) credit approval, and (iii) fund disbursement and post-disbursement management.

### **Corporate loans**

#### Credit origination and analysis

The first stage in the lending process includes:

- Credit risk rating by using CRREW
- Independent appraisal of collaterals
- Evaluation of the underlying project
- Production of an overall loan evaluation report

### Credit approval

All credit extensions are required to be approved at a meeting organised by the credit approval department at the branch level in accordance with the required credit authorisation limit.

Each branch is subject to two types of credit authorisation limit: (i) the maximum total committed credit line to any single borrower and (ii) the maximum amount for any individual loan with a term of one year or more. Credit authorisation limits of tier-one branches are reviewed by head office at least once every year. Unless otherwise authorised by tier-one branches, tier-two and lower-level branches generally are permitted to approve only (i) draw-downs of previously approved credit facilities and (ii) fully secured loans.

### Post-disbursement management

The relationship managers and risk managers are responsible for the on-going monitoring of loans to detect any signs of potential delinquency at an early stage and to facilitate prompt remedial action. The Bank focuses on the factors that might adversely affect the borrower's ability to repay and primarily gathers information from the borrowers and other sources, such as taxation authorities and on-site inspections. In addition, the risk management department conducts an overall assessment of the quality of the loan portfolio on a monthly basis and submits a report to management at a higher level. Any event which could significantly affect a borrower's ability to repay is required to be reported immediately. If signs of a possible loan delinquency are detected, the relationship managers are required to conduct an immediate review of the credit quality and repayment ability of the borrower concerned, and to take appropriate preventive measures, which may include on-site inspections, the enforcement of security interests or third-party guarantees, loan restructuring and loan collection, as applicable.

### Loan classification

In determining the classification of the loan portfolio, the Bank applies a series of criteria that are derived from CBRC guidelines. These criteria are designed to assess the likelihood of repayment by the borrower and the collectibility of principal and interest on the loan. The loan classification criteria focus on a number of factors, to the extent applicable, including (i) the borrower's ability to repay the loan, based on such factors as the borrower's financial condition, profitability and cash flow; (ii) the borrower's repayment history; (iii) the borrower's willingness to repay; (iv) the net realisable value of any collateral; and (v) the prospect for support from any financially responsible guarantor. In applying these criteria, the Bank also takes into account the length of time for which payments of principal or interest on a loan are overdue and other factors in classifying the loans.

Loans are initially classified by the relationship manager, and subsequently reviewed by the risk management department, and confirmed by an inter-departmental team, with participation from the risk management department with the corresponding authorisation. Loan classification information is reported to the head office once every ten days.

### Administration of non-performing assets

The special assets resolution ("SAR") department administers corporate NPLs. The SAR department seeks to maximise recovery of non-performing assets in a cost-effective manner. After non-performing assets are transferred to the SAR department, the relevant business department continues to share information regarding the non-performing assets and collaborates with the SAR department to determine the best recovery solution. The Bank writes off a loan classified as loss once the Bank has exhausted all means of collection and recovery and the circumstances surrounding the borrower meet the standards for write-offs



established by the Bank. Loan write-offs must be approved by the relevant tier-one branch or the head office in line with the relevant authorisation limit. Even after the Bank has written off a loan, it generally continues to pursue recovery efforts.

#### **Personal loans**

Personal loan managers initiate the credit extension process by interviewing applicants and reviewing brief questionnaires completed by applicants. The Bank has adopted standardised credit approval procedures for personal loans and assesses applicants based on, among other things, their income, credit record and repayment ability. The Bank primarily relies on its credit evaluations as the basis for extending personal credit, but also considers credit information on individuals provided by the national credit information system recently implemented by the PBOC. Application information and credit recommendations formulated by personal loan



managers are submitted to a dedicated credit approval officer for review and approval. Personal loans are generally granted at tier-two or lower level branches.

In monitoring personal loans, the Bank focuses on the borrower's repayment ability and changes in the value and quality of the collateral. After a loan becomes overdue, the Bank actively monitors the loan and begins collection efforts, including conducting on-site inspections. In classifying personal loans, the Bank performs a matrix analysis generally based on the number of overdue days and security type. Non-performing personal loans are administered by business departments and the SAR department. The procedures for administering non-performing personal loans are similar to those for corporate loans.

# Credit risk management for treasury operations

Treasury operations are exposed to credit risk through investment activities and inter-bank lending activities. The Bank's RMB-denominated investment portfolio primarily consists of debt securities and receivables issued by the PRC government and other domestic issuers. The Bank's foreign currency-denominated investment portfolio primarily consists of investment-grade bonds. The Bank establishes credit ceilings on a counterparty and geographical region basis and reviews them annually.

### Enhancements to credit risk management

The Bank has improved and will continue to improve its credit risk management. In accordance with the development and the characteristics of credit products and services, the Bank has revised its credit manual and issued new credit risk management policies and reengineered credit operation standards and procedures across the Bank. The new credit authorisation policy reflects our principles of risk based management and alignment of authorisation limits with management ability.

With respect to personal loans, the Bank has improved its ongoing risk monitoring ability through the introduction of an improved personal credit data base to the credit management information system ("CMIS"). The Bank has also enhanced its quality of controls on personal mortgage loans by strengthening its review procedures of borrowers' financial information, the value of collaterals, collection efforts, and management of collaterals.

In addition, the Bank is strengthening management of non-performing loans and repossessed assets through such measures as improving the co-ordination between the SAR department, the risk management department and other relevant departments; monitoring the loan classifications of restructured loans more closely and assessing the market value of collaterals and repossessed assets more regularly.

### Credit risk management information technology

Based on CMIS, the Bank used both qualitative and quantitative measures to grade its corporate customers. At present the CRREW system is used to effectively monitor the quality of the Bank's corporate loan portfolio.

During the year, the Bank completed its phase one internal rating system and made positive progress in credit rating on corporate customers. The measurement of systemic risk by industry, geographical area and product was further refined, and delivery of client credit structure analysis and related statements was realised. The Bank also initiated efforts to build its personal credit rating scorecard system.

### LIQUIDITY RISK MANAGEMENT

Liquidity risk is the risk of being unable to liquidate a position in a timely manner at a reasonable price to fund the Bank's obligations. The Bank is exposed to liquidity risk primarily in the funding of lending, trading and investment activities, as well as in the management of liquidity positions.

The Bank manages liquidity risk mainly by monitoring asset and liability maturities to ascertain its capability to meet all payment obligations, and to ensure compliance with relevant PRC regulations on liquidity management. The asset and liability management committee formulates policies on liquidity risk management and reviews liquidity risk management reports regularly. The asset and liability management department is responsible for managing liquidity risk, as well as monitoring the day-to-day management of its liquidity positions.

The Bank has a centralised liquidity management, with the head office acting as the central treasury to provide and accept excess funds to and from branches at an internal fund transfer price according to liquidity positions of the branches. The Bank has surplus deposit reserves with the PBOC and significant holdings in liquid assets such as debt securities held under repurchase agreements, PBOC bills and PRC government bonds, which the Bank may liquidate in the market to meet potential liquidity requirements.



|  |              |                  | ۸۶           | at 31 December 20  | 105           |               |             |
|--|--------------|------------------|--------------|--------------------|---------------|---------------|-------------|
|  | Overdue/     | Overdue/ Between |              |                    |               |               |             |
|  | repayable on | Less than        | three months | Between one        | More than     |               |             |
|  | demand       | three months     | and one year |                    | five years    | undated       | Total       |
|  |              |                  |              | In millions of RMB |               | unautou       |             |
|  |              |                  | · ·          |                    |               |               |             |
| Assets   |              |                  |              |                    |               |               |             |
| Cash and balances with central banks                           | 136,808      | 57,370           | _            | _                  | _             | 285,958       | 480,136     |
| Amounts due from banks and non-                                | ·            |                  |              |                    |               | ·             | •           |
| bank financial institutions                                    | 11,379       | 136,422          | 42,031       | 276                | _             | _             | 190,108     |
| Loans and advances to customers                                | 71,195       | 332,389          | 783,035      | 657,218            | 551,476       | _             | 2,395,313   |
| Investments  |              |                  |              |                    |               |               |             |
| — Receivables  | _            | _                | 30,482       | 349,457            | 63,790        | _             | 443,729     |
| <ul> <li>Held-to-maturity debt securities</li> </ul>           | _            | 67,346           | 135,556      | 315,950            | 125,126       | _             | 643,978     |
| <ul> <li>Available-for-sale investments</li> </ul>             | _            | 17,932           | 138,310      | 76,353             | 79,464        | 11,672        | 323,731     |
| <ul> <li>Debt securities at fair value through</li> </ul>      |              |                  |              |                    |               |               |             |
| profit or loss   | _            | _                | 828          | 977                | 628           | _             | 2,433       |
| Other  | 2,948        | 10,161           | 8,295        | 12,149             | 508           | 72,253        | 106,314     |
|  |              |                  |              |                    |               |               |             |
| Total Assets   | 222,330      | 621,620          | 1,138,537    | 1,412,380          | 820,992       | 369,883       | 4,585,742   |
|  | <del></del>  |                  |              |                    | <del></del> - | <del></del> _ | <del></del> |
|  |              |                  |              |                    |               |               |             |
| Liabilities  Amounts due to central banks                      | 21           |                  |              |                    |               |               | 24          |
| Amounts due to central banks Amounts due to banks and non-bank | 21           | _                | _            | _                  | _             | _             | 21          |
| financial institutions   | 85.860       | 50.229           | 27.814       | 621                |               |               | 164.524     |
| Deposits from customers  | 2,226,495    | 583.304          | 904,671      | 277,301            | <br>14,275    | _             | 4,006,046   |
| Certificates of deposit issued                                 | 2,220,433    | 420              | 2,018        | 2,991              | 14,275        | _             | 5,429       |
| Others   | 28,204       | 16,474           | 21,063       | 11,697             | 4,700         | _             | 82,138      |
| Subordinated bonds issued                                      |              | - 10,474         |              |                    | 39,907        | _             | 39,907      |
|  |              |                  |              |                    |               |               |             |
|  |              |                  |              |                    |               |               |             |
| Total liabilities  | 2,340,580    | 650,427          | 955,566      | 292,610            | 58,882        |               | 4,298,065   |
|  |              |                  |              |                    |               |               |             |
| 2005 Long/(short) position                                     | (2,118,250)  | (28,807)         | 182,971      | 1,119,770          | 762,110       | 369,883       | 287,677     |
| •  |              |                  |              |                    |               |               |             |
| 2004   | (2.440.555)  | 04.600           | 220 222      | 007.202            | 666 636       | 225 025       | 405 554     |
| 2004 Long/(short) position                                     | (2,118,896)  | 84,400           | 239,280      | 987,298            | 666,638       | 336,831       | 195,551     |
|  |              |                  |              |                    |               |               |             |

In 2005, the total long position increased by RMB 92,126 million to RMB 287,677 million. The RMB liquidity ratio was 59.1% and increased by 7.7 percentage points compared to that of 2004; the foreign currency liquidity ratio was 108.7%, an increase of 37.5 percentage points. All liquidity ratios comply with CBRC requirements.

#### MARKET RISK MANAGEMENT

Market risk is the risk of loss in on- and off-balance sheet positions arising from movements in market prices, including variables such as interest and exchange rates, and equity and commodity prices. As the PRC government gradually liberalises interest rates and exchange rates, and complex derivative financial products and foreign currency transactions become more widely used in the Mainland China, the Bank will be subject to increasing market risk.

In order to centralise market risk management, the Bank has implemented uniform market risk management policies and procedures, and improved its fund transfer pricing (FTP), data management and information management systems. The risk management department is responsible for formulating market risk management policies and overseeing their implementation. The asset and liability management department is responsible for developing procedures to identify, assess, measure and control the Bank's market risks, and formulating and implementing market risk management policies.

The primary tools used in measuring and analysing market risk on bank accounts and trading accounts include but are not limited to value-at-risk (VAR), gap analysis, sensitivity analysis, and stress testing. Business departments have established procedures for regular reporting on market risk management, as well as crisis reporting when large market risk events are encountered. Departments also perform quarterly reviews and analysis on the implementation of risk management policies and investment strategies so as to provide senior management with timely information.

## Interest rate risk management

Interest rate risk is the exposure of a bank's financial condition to adverse movements in interest rates. The Bank's primary source of interest rate risk is mismatches in the maturity or repricing periods of the banking portfolio. Maturity mismatches may cause net interest income to be affected by changes in the prevailing level of interest rates. The Bank has begun to measure its exposure to fluctuations in interest rates using gap analysis, which provides a static view of the repricing characteristics of assets and liabilities. The Bank also performs stress testing and scenario analysis on the trading accounts and bank accounts and selected portfolios within them. In addition, the Bank performs duration analysis on debt instruments in investment portfolio to assess the potential price volatility of a bond by measuring its sensitivity to interest rate fluctuations.



|   | Total                  | Non-<br>interest<br>bearing | As at 31 Dec<br>Less than<br>three<br>months<br>(In million | Between<br>three<br>months<br>and one<br>year | Between             | More than five years |
|---|------------------------|-----------------------------|---|---|---------------------|----------------------|
| Assets  Cash and balances with central banks    | 480,136                | 28,413                      | 451,723   | _   | _                   | _                    |
| Amounts due from banks and non-bank             | 400,150                | 20,415                      | 431,723   |   |                     |                      |
| financial institutions                          | 190,108                | _                           | 147,801   | 42,031  | 276                 | _                    |
| Loans and advances to customers Investments     | 2,395,313<br>1,413,871 | 86<br>11,672                | 1,028,552<br>140,108  | 1,312,723<br>420,801                          | 38,971<br>621,237   | 14,981<br>220,053    |
| Other   | 106,314                | 106,314                     |   |   |                     |                      |
| Total Assets                                    | 4,585,742              | 146,485                     | 1,768,184   | 1,775,555                                     | 660,484             | 235,034              |
| Liabilities                                     |                        |                             |   |   |                     |                      |
| Amounts due to central banks                    | 21                     | _                           | 21  | _   | _                   | _                    |
| Amounts due to banks and non-bank               |                        |                             |   |   |                     |                      |
| financial institutions  Deposits from customers | 164,524<br>4,006,046   | —<br>40,789                 | 136,089<br>2,770,313  | 27,814<br>905,529                             | 621<br>276,616      | —<br>12,799          |
| Certificates of deposit issued                  | 5,429                  | 40,769                      | 4,198   | 905,529<br>527                                | 704                 | 12,799               |
| Other   | 82,138                 | 82,138                      | _   | _   | _                   | _                    |
| Subordinated bonds issued                       | 39,907                 |                             |   | 9,915   | 29,992              |                      |
| Total liabilities                               | 4,298,065              | 122,927                     | 2,910,621   | 943,785                                       | 307,933             | 12,799               |
| Net gap in 2005<br>Accumulated net gap in 2005  | 287,677                | 23,558                      | (1,142,437)<br>(1,142,437)                                  | 831,770<br>(310,667)                          | 352,551<br>41,884   | 222,235<br>264,119   |
| Net gap in 2004<br>Accumulated net gap in 2004  | 195,551                | 53,124                      | (1,222,802)<br>(1,222,802)                                  | 881,076<br>(341,726)                          | 296,711<br>(45,015) | 187,442<br>142,427   |

As at 31 December 2005, the accumulated negative interest rate sensitive gap stood at RMB 310,667 million for all assets and liabilities within one year, with the largest negative gap being that of the less than 3 months period category as interest rate sensitive demand deposits accounted for 54.5% of total deposits from customers. The negative gap narrowed by RMB 31,059 million compared to that at the end of 2004 because the time deposit balance increased while the demand deposit balance as a percentage of total deposit fell by 3.5 percentage points compared to the end of 2004, reflecting a lessened impact on our interest margin should the interest rates rise again. This is a result of rising interest rates since 2004, and the fact that since 2005 the PBOC has allowed corporates to place funds on time deposit for over one year. The accumulated positive gap over one year as at 31 December 2005 increased compared to 31 December 2004 as more resources were allocated to long term investments in response to the reduction of interest rates on surplus deposit reserves with the PBOC, and there was increased demand for long term fixed rate loans.

A periodic interest rate risk reporting mechanism has currently been set up by the Bank, and an interest rate risk and pricing monitoring system has been formed. In 2005, the Bank established a new system for management to review the Bank's liquidity position and interest risk exposure, whereby more accurate information is available more quickly. Since there is a lack of effective tools to manage interest rate risks in RMB money markets, the Bank mainly manages interest rate risk by adjusting transaction volumes and maturity profile.

#### Foreign exchange risk management

Foreign exchange risk is the exposure of a bank's financial and capital position to adverse movements in exchange rates. The Bank is exposed to exchange rate risk because it holds loans, deposits, securities and financial derivatives that are denominated in currencies other than the RMB. In 2005, the PBOC introduced a series of measures to reform the RMB exchange rate, and as a result the RMB is no longer pegged to the US dollar but subject to a managed floating rate system. Given that there was increasing volatility of the RMB rate range, the Bank was therefore subject to greater exchange rate risk. In order to mitigate the exchange rate risk in the foreign currency transactions on behalf of its customers and on its own account, the Bank in each currency seeked to match the amounts and periods of lending and borrowing on a currency-by-currency basis. In addition, the Bank hedges the open foreign currency positions by entering into currency spot and forward contracts.

The Bank has entered into an option contract with Huijin to hedge the foreign exchange risk arising from the capital of US\$22.5 billion received from Huijin on 30 December 2003. For other assets denominated in foreign currencies, the Bank mainly uses swaps to contain the exposure arising from RMB-US\$ exchange rate fluctuation.

The Bank is engaged mainly in options, forwards and swaps to reduce its interest rate and exchange rate risks. Specifically, there are foreign exchange options, debt securities options, foreign exchange forwards, foreign exchange swaps and interest rate swaps, as well as derivatives with a combination of the above products.

#### **OPERATIONAL RISK MANAGEMENT**

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The Bank's operating units are responsible for assessing their operational risk and implementing related risk management policies and procedures. The risk management department regularly conducts reviews to evaluate the compliance by various departments with the Bank's policies and procedures.

#### Reporting and monitoring of non-compliance

The Bank has established internal reporting procedures for employee misconduct that adversely affects its business. Under the internal reporting system, data relating to incidents of employee misconduct must be reported to the head office on a periodic basis, and serious cases must be reported to the head office within 24 hours of their discovery. In addition, the Bank is required to report serious cases of employee misconduct to the CBRC.

For the year ended 31 December 2005, 63 criminal offences committed by the Bank's employees were reported to the head office, involving a total amount of RMB 199.32 million. Of these, 17 involved an amount of RMB 1 million or more. These incidents of employee misconduct included, among other things, theft, embezzlement or misappropriation of customers' funds; mishandling of customer deposits and settlement of payment transactions; improper credit extensions; improper accounting; fraud; and acceptance



of bribes. Some of these incidents indicated potential internal control weaknesses at certain branches. Nonetheless, these incidents have not, individually or in the aggregate, had a material adverse effect on the Bank's business, financial condition or results of operations.

During the year, economic and non-economic penalties were imposed on the Bank by the PBOC, CBRC, State Administration of Foreign Exchange ("SAFE") and their affiliated bodies for violations of regulations relating to account management, foreign exchange management, education savings, housing loans and filing of antimoney laundering reports. There were 172 economic penalties totalling RMB 8.9 million. The Bank believes that these economic and non-economic penalties do not pose a material threat to its operations and performance.

The Bank continues to focus on improving its internal controls and training given to employees. The Bank also imposes severe penalties in cases of non-compliance with policies and procedures. In 2005, the Bank took the following key initiatives:

- Creation of a market and operational risk management sub-department within the risk management department, with responsibility for management of operational risks, and the development of related policies and processes across the Bank to facilitate the strategic development of the Bank.
- Provision of legal assistance and consultancy services to our business operation by legal affairs department.
- Establishment of an independent compliance department, responsible for compliance with applicable laws and regulations, and the Bank's own policies and procedures.
- Introduction of operational checks and balances among departments and job positions, and a system of centralised job appointments and rotation for key management positions.
- Implementation of policies and procedures to hold officers accountable for the misconduct of employees under their supervision.
- Backup of data from critical data processing systems to reduce operational risk resulting from information technology system failure. The Bank is now in the process of developing a computer disaster recovery centre for the automatic backup of operational data.
- Commencement of collection and analysis of internal operational risk loss data in preparation for the establishment of a database of operational risk loss.

#### **INTERNAL AUDIT**

The internal audit department is responsible for auditing and evaluating the internal controls of the business operations, risk profiles and economic accountability of key managers, and proposing improvements to risk management and internal control. Internal audit covers every aspect of financial, operating and management activities.

In 2005, as part of the efforts to increase the independence and authority of the internal audit department, the Bank has introduced a vertical internal audit structure under which the internal audit department reports directly to the board of directors and the audit committee, the president and the board of supervisors. Remuneration, performance appraisal evaluation, and promotion of internal audit personnel across the Bank are determined centrally at the head office. Internal audit departments at branch level have been restructured so as to simplify the reporting line and improve the efficiency.

Internal audit adopts a risk based audit approach. The major areas audited by internal audit during 2005 were major business operations, key procedures in corporate customer deposits, guarantees and commitments, authorisation controls, bank card business, data concentration systems, non-credit assets, head office foreign exchange operations, accountability of management during the tenure, and overseas entities.







The following sets out certain information regarding our directors, supervisors and senior management. Our directors, supervisors and members of senior management all meet the qualification requirements for their respective positions. Their qualifications and appointments have been reviewed and approved by the PRC banking regulatory authorities.

#### **Directors**



Mr. Guo Shuqing, aged 49, is chairman of the board of directors and an executive director, and has served as a director since March 2005. Prior to that position, Mr. Guo was deputy governor of the PBOC, director of the SAFE and chairman of Huijin from December 2003 to March 2005. He was deputy governor of the PBOC and director of the SAFE from March 2001 to December 2003, deputy governor of Guizhou Province from July 1998 to March 2001 and secretary general of the State Commission for Economic Restructuring from March 1996 to July 1998. Mr. Guo served as director of the Macro-control System Department of the State Commission for Economic Restructuring from October 1995 to March 1996, director of the General Planning and Experiment Department of the State Commission for Economic Restructuring from May 1993 to March 1996, and deputy director of the Economic Research Centre of the State Planning Commission from July 1988 to May 1993. Mr. Guo is a research fellow and a member of the 10th China People's Political Consultative Congress National Committee. Mr. Guo graduated from Nankai University in 1982 with a bachelor's degree in philosophy, and graduated from the Chinese Academy of Social Sciences with a doctorate degree in law in 1988. Mr. Guo was also a visiting fellow at the University of Oxford from May 1986 to August 1987.



Mr. Chang Zhenming, aged 49, is vice chairman of the board of directors, an executive director, and president, and has served as a director and president since September 2004. As our president, Mr. Chang is in charge of the overall management of our Bank. Mr. Chang joined China Construction Bank in July 2004. Prior to that position, Mr. Chang was executive director and vice president of China CITIC Group from March 2002 to July 2004, executive director and vice president of China International Trust and Investment Corporation, or CITIC, from August 1995 to March 2002, assistant president of CITIC from January 1994 to August 1995, vice president of CITIC Industrial Bank from September 1993 to January 1994, and assistant president of CITIC Industrial Bank from October 1992 to September 1993. Mr. Chang is a senior economist. He graduated from Beijing Second Foreign Language University with a bachelor's degree in Japanese language in 1983, and received his master's degree in business administration from New York College of Insurance in 1992.



**Ms. Liu Shulan**, aged 60, is an executive director and vice president and has served as a director and vice president since September 2004. Ms. Liu is primarily in charge of our administrative matters. Ms. Liu was vice president of China Construction Bank from February 1992 to September 2004, general manager of the public relations department of China Construction Bank from September 1990 to February 1992, and served concurrently as deputy general manager of Inner Mongolia Autonomous Region Branch of China Construction Bank and general manager of the Inner Mongolia Autonomous Region Branch of China Investment Bank from June 1983 to September 1990. Ms. Liu is a senior economist and graduated from Central Finance College in 1969 with a bachelor's degree in finance.



Mr. Zhao Lin, aged 51, is an executive director and vice president and has served as a director and vice president since September 2004. Mr. Zhao is primarily responsible for overseeing our risk management and information technology matters. Mr. Zhao was vice president of China Construction Bank from September 2002 to September 2004, chief controller of China Construction Bank in charge of its discipline and compliance matters from February 1995 to September 2002, general manager of the Office of General Affairs of China Construction Bank from December 1992 to February 1995, deputy general manager of the Office of General Affairs of China Construction Bank from February 1992 to December 1992, and deputy general manager of China Construction Bank's Hubei provincial branch from February 1991 to February 1992. Mr. Zhao is a senior economist and graduated from Zhongnan University of Finance and Economics in 1986 with a degree in business management and economics.



**Mr. Zhu Zhenmin**, aged 56, is a non-executive director and has served as a director since September 2004. Prior to that position, Mr. Zhu was director-general of the Tax Bureau of the MOF from December 2003 to September 2004, director-general of the Tax Bureau of the MOF and concurrently director of the General Office of Customs Tariff Commission under the State Council from September 2002 to December 2003, and deputy director-general of the Tax Bureau of the MOF from August 1997 to September 2002. Mr. Zhu graduated from the Central Institute of Finance Administration with a degree in finance in 1987. Mr. Zhu is currently an employee of our substantial shareholder. Hujiin.



Mr. Jing Xuecheng, aged 60, is a non-executive director and has served as a director since September 2004. Prior to that position, Mr. Jing was inspector of the Research Bureau of the PBOC from November 2003 to September 2004, deputy director-general of the Research Bureau of the PBOC from January 2002 to November 2003, head of the macroeconomics division of the Office of Central Financial Work Leading Group from June 1999 to January 2002, deputy director-general of the Research Bureau of the PBOC (and deputy director of Finance Institute of the PBOC) from July 1998 to June 1999, and deputy director of the Policy Research Office of the PBOC from July 1996 to July 1998. Mr. Jing is a research fellow and a tutor of doctoral students. He graduated from Jilin Finance and Trade College with a bachelor's degree in finance in 1966, and received his master's degree in finance and economics from Renmin University of China in 1981. Mr. Jing is currently an employee of our substantial shareholder, Huijin.



**Ms. Wang Shumin**, aged 50, is a non-executive director and has served as a director since September 2004. Prior to that position, Ms. Wang was inspector of the Administration and Inspection Bureau of the SAFE from June 2001 to September 2004, deputy director-general of the Administration and Inspection Bureau of the SAFE from March 1998 to June 2001, deputy director-general of the Balance of Payments Bureau of the SAFE from August 1996 to March 1998, and deputy director-general of the Policy and Law Bureau of the SAFE from July 1994 to August 1996. Ms. Wang is a senior economist and has the qualifications to practice law in China. She currently serves as an arbitrator of China International Economic and Trade Arbitration Commission. She graduated from Zhongnan University of Economics and Law with a bachelor's degree in law in 1982. Ms. Wang is currently an employee of our substantial shareholder, Huijin.





Mr. Wang Yonggang, aged 49, is a non-executive director and has served as a director since September 2004. Mr. Wang was a dedicated supervisor of director-general level and director of the Office of General Affairs under the board of supervisors of China Construction Bank from August 2003 to September 2004, dedicated supervisor at deputy director-general level and deputy director of the Office of General Affairs under the board of supervisors of the People's Insurance Company of China and China Reinsurance Company from July 2000 to August 2003, and deputy general manager of the compliance department of the Industrial and Commercial Bank of China from June 1997 to July 2000. Mr. Wang is a certified accountant, a senior accountant, and was appointed by the MOF as an expert consultant on financial management of finance and insurance enterprises in August 1997. He graduated from Heilongjiang Finance Technical College with a degree in infrastructure finance in 1982, and received his master's degree in currency and banking from Northeast University of Finance and Economics in 1997. Mr. Wang is currently an employee of our substantial shareholder, Huijin.



Mr. Liu Xianghui, aged 51, is a non-executive director and has served as a director since November 2004. Prior to that position, Mr. Liu worked consecutively at the State Economic Commission, the State Planning Commission and the Office of Central Financial Work Leading Group. He was inspector of the Economic and Trade Group under the Office of Central Financial Work Leading Group from November 2001 to November 2004, and assistant inspector of the same group from July 1998 to November 2001. Mr. Liu also studied at the Central School of Planning and Statistics in Poland from 1989 to 1990, and worked at the United States Environmental Protection Agency in 1993. Mr. Liu is an economist and graduated from Liaoning University with a bachelor's degree in Chinese in 1978. Mr. Liu is currently an employee of our substantial shareholder, Huijin.



Mr. Zhang Xiangdong, aged 47, is a non-executive director and has served as a director since November 2004. Prior to that position, Mr. Zhang was inspector of the General Bureau of the SAFE from September 2004 to November 2004, deputy director-general of the same bureau from August 2003 to September 2004, deputy general manager of the PBOC's Haikou Central subbranch and concurrently deputy director-general of the SAFE's Hainan branch from July 2001 to August 2003. Mr. Zhang also served as a member of Stock Offering Approval Committee of CSRC from August 1999 to November 2001. Mr. Zhang is a senior economist and is qualified to practice law in China. He currently serves as an arbitrator of China International Economic and Trade Arbitration Commission. He graduated from Renmin University with a bachelor's degree in law in 1986. He completed his graduate studies in international economic law at Renmin University in 1988, and was awarded a master's degree in 1990. Mr. Zhang is currently an employee of our substantial shareholder, Huijin.



Mr. Gregory L. Curl, aged 57, a citizen of the United States, is a non-executive director and has served as a director since August 2005. Mr. Curl is the global corporate planning and strategy executive of our shareholder Bank of America and has served in several capacities at Bank of America, including as vice chairman of corporate development and global corporate planning and as strategy executive since 1996. Prior to that, he served in various capacities in Boatmen's Bancshares, including vice chairman and chief operating officer since 1978. Mr. Curl currently is a director of the Jefferson Scholars Foundation, University of Virginia, the Enstar Group, Inc. and Grupo Financiero Santander Serfin. Mr. Curl received a bachelor's degree in political science from Southwest Missouri State University and a master's degree in government from the University of Virginia.



Mr. Song Fengming, aged 59, is an independent non-executive director and has served as a director since September 2004. Mr. Song is an experienced academic in banking and finance in China. Mr. Song is a professor and supervisor for doctorate students at Tsinghua University and has been the chair of the department of finance and international trade of Tsinghua School of Economics and Management since 1995. He was an associate professor and director of the Division of Finance and International Trade of the same school from 1988 to 1992, and an assistant professor and dean of the management department of Jiangsu University of Science and Technology from 1982 to 1988. Mr. Song received his bachelor's degree in computational mathematics from Peking University in 1970, his master's degree in management from Shanghai Jiaotong University in 1982, and his Ph.D. degree in systems engineering from Tsinghua University in 1988. He pursued his post-doctorate research at the University of California, Riverside, from 1992 to 1995.



Mr. Yashiro Masamoto, aged 77, a Japanese citizen, is an independent non-executive director and has served as a director since September 2004. Mr. Yashiro has been the non-executive chairman of Shinsei Bank since June 2005, and was chairman and chief executive officer of Shinsei Bank and its predecessor, Long Term Credit Bank of Japan, from March 2000 to June 2005. He was chairman of Citibank's Japan branch from October 1997 to March 1999. From November 1989 to October 1997, he held a series of senior positions at Citibank and Citicorp, including executive vice president of the parent corporation. Mr. Yashiro received his bachelor's degree in law from Kyoto University of Japan in 1954 and his master's degree in international relations from Tokyo University in 1958.



Mr. Tse Hau Yin, Aloysius, aged 58, is an independent non-executive director and has served as a director since November 2004. Mr. Tse joined KPMG in 1976, became a partner in 1984, and retired from KPMG in March 2003. Mr. Tse served as non-executive chairman of KPMG China and was a member of the China Affairs Committee of KPMG from 1997 to 2000. Mr. Tse is a former president of the Hong Kong Institute of Certified Public Accountant (or "HKICPA"). He is a fellow of the HKICPA and the Institute of Chartered Accountants in England and Wales. Mr. Tse currently is an independent non-executive director of China Telecom Corporation Limited, Wing Hang Bank Limited, CNOOC Limited and Linmark Group Limited. He is also chairman of international advisory council to Wuhan Municipal Government. Mr. Tse graduated from the University of Hong Kong.



Ms. Elaine La Roche, aged 56, a citizen of the United States, is an independent non-executive director and has served as a director since June 2005. Ms. La Roche was the chief executive officer of Salisbury Pharmacy Group, which is in the business of acquiring, restructuring and operating independent community pharmacies in the Northeastern United States, from June 2000 until April 2005. Prior to then, she worked at Morgan Stanley from May 1978 to June 2000. She was a managing director of Morgan Stanley from 1987 and served in various capacities, including as chief of staff to the chair and president of Morgan Stanley. She was seconded from Morgan Stanley to serve as the chief executive officer of China International Capital Corporation Limited from May 1998 to June 2000. Ms. La Roche currently serves as the chair of the board of Linktone, a NASDAQ listed company, and financial executive with Cantor Fitzgerald, a diversified financial services company. Ms. La Roche graduated from Georgetown University School of Foreign Service with a bachelor's degree in international affairs and from the American University with a master's degree in business administration in finance.



## **Supervisors**









Mr. Xie Duyang

Ms. Liu Jin

Mr. Jin Panshi

Ms. Chen Yueming

Mr. Xie Duyang, aged 57, has served as chairman of the board of supervisors since September 2004. Mr. Xie was chairman of the board of supervisors of China Construction Bank from July 2003 to September 2004, chairman of the board of supervisors of People's Insurance Company of China and China Reinsurance Company from July 2000 to July 2003, vice president of Industrial and Commercial Bank of China from October 1992 to July 2000, an officer of director-general level at the Ministry of Organization from June 1989 to October 1992, an officer of director-general level at the National Economic General Affairs Bureau of the State Planning Commission from April 1989 to June 1989, and an officer of deputy director-general level at the same bureau from July 1986 to April 1989. Mr. Xie is a research fellow and graduated from Wuhan University with a doctorate degree in political economics in 2002.

Ms. Liu Jin, aged 41, has served as a supervisor since September 2004. Ms. Liu was dedicated supervisor of deputy director-general level at the board of supervisors of China Construction Bank from July 2003 to September 2004, dedicated supervisor of deputy director-general level at the board of supervisors of the People's Insurance Company of China and China Reinsurance Company from November 2001 to July 2003, and chief manager of the board of supervisors of the People's Insurance Company of China and China Reinsurance Company from July 2000 to November 2001. Ms. Liu is a senior economist and graduated from Hunan Finance and Economics College with a bachelor's degree in finance in 1984.

Mr. Jin Panshi, aged 41, has served as a supervisor since September 2004. Mr. Jin was deputy general manager of the audit department of China Construction Bank from June 2001 to September 2004, and senior manager of off-site audit division of audit department of China Construction Bank from September 1999 to June 2001. Mr. Jin is a senior engineer and a Certified Information Systems Auditor and graduated from Jilin University of Technology with a bachelor's degree in computer and application in 1986, and a master's degree in applied computing from the same university in 1989.

Ms. Chen Yueming, aged 49, has served as a supervisor since September 2004. Ms. Chen was vice president of State Grid since December 2002. From April 2003, she was also chair of the board of directors of China Power Finance Company Limited; and beginning April 2005, she was also chief accountant of State Grid. Ms. Chen was chief accountant and director of Finance and Property Ownership Management Department of the State Power Company from November 2001 to December 2002, deputy chief accountant and director of Finance and Property Ownership Management Department of the State Power Company from July 2000 to November 2001, and director of Finance and Property Ownership Management Department of the State Power Company from March 1999 to July 2000. Ms. Chen is a senior accountant and graduated from Zhongnan University of Economics, Politics and Law with a bachelor's degree in industrial finance and accounting in 1982.







Ms. Cheng Meifen

Mr. Cui Jianmin

Mr. Guo Feng

**Ms.** Cheng Meifen, aged 50, has served as a supervisor since December 2004. Ms. Cheng has been general manager of the legal affairs department of China Construction Bank from March 2004, and deputy general manager of the same department from August 1999 to March 2004. Ms. Cheng is an economist and graduated with a master's degree in law from the law department of Peking University in 1998.

Mr. Cui Jianmin, aged 73, has served as an external supervisor since March 2005. Mr. Cui was an advisor to the Chinese Certified Tax Agents Association from October 2004, an independent supervisor at China Petroleum & Chemical Corporation from April 2000, president of the Chinese Institute of Certified Public Accountants from December 1995 to November 2004, executive deputy auditor general of the National Audit Office from March 1987 to April 1995, deputy auditor general of the same office from January 1985 to March 1987, director-general of the Industry and Transportation Audit Office of NAO from June 1983 to January 1985, deputy director-general of the Finance Department of the First Ministry of Machine-Building Industry from February 1981 to June 1983, and vice director of the General Affairs Office of the same ministry from February 1977 to February 1981. Mr. Cui is a senior auditor and graduated with a bachelor's degree from the economic planning department of the Renmin University of China in 1962.

Mr. Guo Feng, aged 43, has served as an external supervisor since March 2005. Mr. Guo has been a professor at the law school of the Central University of Finance and Economics and Director of the Research Institute of Financial and Economic Law of the same university since December 2004. He was an associate professor at the law school of the Renmin University of China from June 1993 to December 2004, and deputy director of the Institute of Financial Law of the same university from February 1993 to December 2004. Mr. Guo was a visiting scholar at the law school of the City Polytechnic of Hong Kong from January 1993 to June 1993. Mr. Guo is a professor. He received his master's degree in civil and commercial law from the Renmin University of China in June 1986 and his Ph.D. degree in civil and commercial law from the same university in 1995.



## Senior management









Mr. Luo Zhefu

Ms. Xin Shusen

Mr. Chen Zuofu

Mr. Fan Yifei

Mr. Chang Zhenming, aged 49, vice chairman of the board of directors, executive director and president. See "Directors".

Ms. Liu Shulan, aged 60, executive director and vice president. See "Directors".

Mr. Zhao Lin, aged 51, executive director and vice president. See " Directors".

Mr. Luo Zhefu, aged 53, has served as a vice president since September 2004. Mr. Luo is primarily responsible for overseeing our corporate banking business. Prior to that position, Mr. Luo was vice president of China Construction Bank from November 2000 to September 2004, general manager of Beijing branch of the Agricultural Bank of China from October 1999 to November 2000, general manager of Hong Kong branch of the Agricultural Bank of China from August 1998 to October 1999, general manager of Shenzhen branch of the Agricultural Bank of China from May 1997 to August 1998, general manager of the treasury and planning department of the Agricultural Bank of China from January 1997 to May 1997, deputy general manager of the treasury and planning department of the Agricultural Bank of China from February 1995 to January 1997, deputy general manager of the education department at the head office of the Agricultural Bank of China from February 1993 to February 1995, and assistant general manager of the Research Office of the Agricultural Bank of China from February 1992 to February 1993. Mr. Luo also serves as chairman of the board of China Construction Bank (Asia) Limited. Mr. Luo is a senior economist and graduated from Jilin Finance and Trade College with a bachelor's degree in commerce and economics in 1982. He received his master's degree in commerce and economics from the Chinese Academy of Social Sciences in 1986.

Ms. Xin Shusen, aged 56, has served as a vice president since July 2005. Ms. Xin is primarily responsible for overseeing our compliance matters. Ms. Xin was our chief compliance officer from September 2004 to July 2005, chief controller of China Construction Bank from September 2003 to September 2004, deputy chief controller of China Construction Bank from February 2003 to September 2003, general manager of personal banking department of China Construction Bank from June 2000 to February 2003, general manager of retail banking department of China Construction Bank from June 1998 to June 2000, general manager of funding and savings department of China Construction Bank from April 1994 to June 1998, and deputy general manager of human resources department of China Construction Bank from August 1990 to April 1994. She was also the general manager of the corporate culture department from September 1993 to April 1994. Ms. Xin is a senior economist and recipient of a special on-going grant by the PRC government. Ms. Xin graduated from Changchun Metallurgy Construction Institute with a degree in industrial and civil construction in 1983. She received her master's degree in national economics from Northeast University of Finance and Economics in 1998.

Mr. Chen Zuofu, aged 51, has served as a vice president since July 2005. Mr. Chen is primarily responsible for overseeing our personal banking business. Mr. Chen was assistant president of the Bank from September 2004 to July 2005, assistant president of China Construction Bank from July 1997 to September 2004. Mr. Chen was a visiting scholar to Stanford University from June 1999 to May 2000. Mr. Chen is a lecturer and graduated from Southwest University of Politics and Law with a bachelor's degree in law in 1983. He received his master's degree in management and engineering from Central South University of Technology in 1996.

Mr. Fan Yifei, aged 41, has served as a vice president since July 2005. Mr. Fan is primarily responsible for overseeing our asset and liability management, finance and accounting-related matters. Mr. Fan was our assistant president from September 2004 to July 2005, assistant president of China Construction Bank from February 2000 to September 2004, and served concurrently as assistant president of China Yangtze Power Co., Ltd. from March 2003 to March 2004. He was general manager of the planning and finance department of China Construction Bank from January 1998 to February 2000, general manager of the finance and accounting department of China Construction Bank from July 1996 to January 1998, and deputy general manager of treasury and planning department of China Construction Bank from September 1994 to July 1996. Mr. Fan also serves as a director of China Petroleum & Chemical Corporation. Mr. Fan is a senior accountant and received his M.A. in finance from the Institute of Finance under the MOF in 1990, his Ph.D. in finance from Renmin University of China in 1993, and his M.I.A. degree in international economics from Columbia University in 2002.









Mr. Yu Yongshun

Mr. Xuan Changneng

Mr. Ha Yiu Fai

Mr. Yuen Yiu Leung

Mr. Yu Yongshun, aged 55, has served as our chief auditor since July 2005 and as general manager of our audit department since September 2004. Mr. Yu is primarily responsible for overseeing our internal audit-related matters. Prior to that position, Mr. Yu was general manager of the audit department of China Construction Bank from April 1999 to September 2004, general manager of No. 2 banking department of China Construction Bank from April 1999, general manager of Xinjiang Autonomous Region Branch of China Construction Bank from March 1996 to April 1998, general manager of real estate credit department of China Construction Bank from September 1993 to March 1996, and deputy general manager of treasury and planning department of China Construction Bank from October 1990 to September 1993. Mr. Yu is a senior economist and receives special subsidies from the PRC government. He graduated from Liaoning Finance and Economics College with a degree in infrastructure finance in 1977.

## Secretary to the board of directors

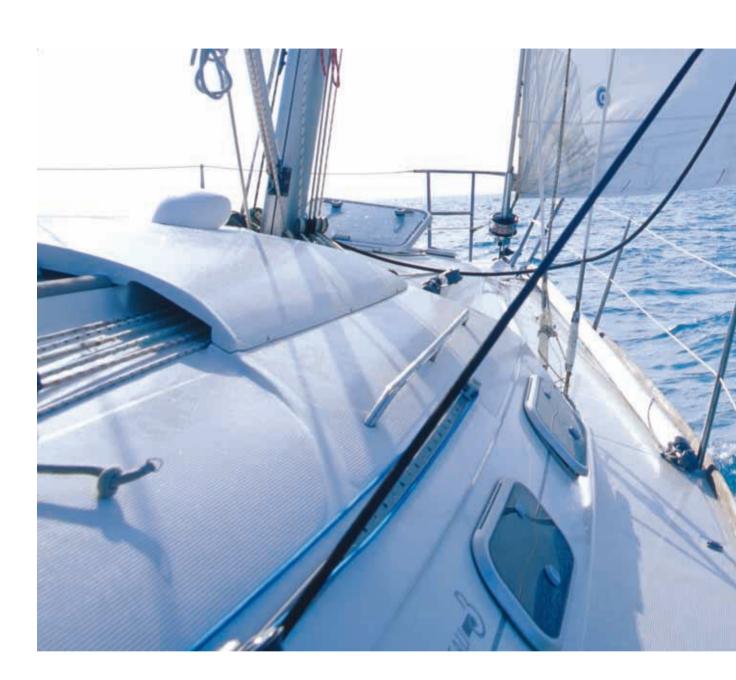
Mr. Xuan Changneng, aged 39, has served as the secretary to the board of directors since November 2004. Mr. Xuan joined us in September 2004 as a senior adviser to the Restructuring Office at the department general manager level. He had worked as a securities regulator with CSRC, serving as a deputy director-general of its Broker-Dealer Supervision Division from April 2001 to September 2004 and a member of CSRC's Planning and Development Committee from November 2000 to April 2001. Mr. Xuan was a senior analyst in the Derivatives Research Department of J. P. Morgan Securities in New York from August 1997 to August 1999. He served as the president of the U.S.-based Chinese Finance Association from 1998 to 1999. He graduated from University of Pennsylvania Law School with an LL.M. in 2000 and a Ph.D. in finance from the University of Texas at Austin in 1997. He received a B.S. from University of Science and Technology of China in 1988. According to the Articles of Association, Mr. Xuan is responsible for, among other things, assisting the board in its day-to-day activities, supervising the preparation of documents presented to the board and the shareholders, coordinating matters regarding disclosure of information to the public and managing investor relations.

#### Company secretary

Mr. Ha Yiu Fai, aged 48, has served as our company secretary since August 2005. Mr. Ha has over 20 years' experience practising corporate and commercial law in England, Australia and Hong Kong, both as in-house counsel and in private practice. Mr. Ha has been head of legal and compliance of CCB International (Holdings) Limited and its subsidiaries since December 2004. Prior to that, Mr. Ha was an in-house counsel at JP Morgan and its predecessor from January 1998 to December 2004. Mr. Ha is a fellow member of the Institute of Chartered Secretaries and Administrators, UK and the Hong Kong Institute of Chartered Secretaries. Mr. Ha graduated from the University of London with a bachelor's degree in law in 1982 (Queen Mary College) and a master's degree in law in 1983 (University College). Mr. Ha also received a master's degree in PRC law from City University of Hong Kong in 1997.

#### **Qualified accountant**

Mr. Yuen Yiu Leung, aged 41, has served as our qualified accountant since August 2005. Mr. Yuen has been head of finance of our Hong Kong branch since September 2004. Prior to that, Mr. Yuen held the same position in the Hong Kong branch of China Construction Bank from October 1995 to September 2004 and he served in several capacities at the internal control, finance and accounting functions of Standard Chartered Bank. Mr. Yuen is a fellow of the Hong Kong Institute of Certified Public Accountants, the Association of Chartered Certified Accountants, UK and the Chartered Institute of Management Accountants, UK and an associate of the Institute of Chartered Accountants in England & Wales. Mr. Yuen graduated from Hong Kong Polytechnic University with a professional diploma in management accountancy in 1988 and received a master's degree in business administration from University of Wales in cooperation with Manchester Business School in 1998.







The board of directors of China Construction Bank Corporation is pleased to present its report together with the audited financial statements of the Bank and its subsidiaries (collectively "the Group") prepared in accordance with International Financial Reporting Standards for the year ended 31 December 2005 as set forth in the "Financial Statements".

#### PRINCIPAL ACTIVITIES

The Group is engaged in the provision of a range of banking products and services and related financial services.

#### PROFITS AND DIVIDENDS

The profit of the Group for the year ended 31 December 2005 and the state of the Bank's and the Group's affairs as at that date are set out in the "Financial Statements" on pages 102 to 204.

During the year 2005, the Board declared a cash dividend to our promoters as at 30 June 2005 in an aggregate amount of RMB 168 million and a special dividend in an aggregate amount of RMB 3,100 million to our shareholders as at 26 October 2005, which were approved by an extraordinary meeting of shareholders on 27 August 2005.

The Board now recommend the payment of a final dividend in the amount of RMB 0.015 per share, totalling approximately RMB 3,370 million in respect of the financial year ended 31 December 2005, subject to the approval of shareholders at the forthcoming annual general meeting. If approved, the final dividend will be paid to shareholders whose names appear on the register of members of the Bank as of Monday, 22 May 2006.

#### **RESERVES**

Please refer to the consolidated statement of changes in equity for details of the movements in the reserves of the Group. Other details of the reserves are set out in notes 27 and 28 to the "Financial Statements".

#### **SUMMARY OF FINANCIAL INFORMATION**

Please refer to the "Four-Year Financial Summary" for the summary of the operating results, assets and liabilities of the Group for the four years ended 31 December 2005.

#### **DONATIONS**

Donations made by the Group during the year for charitable and community purposes amounted to RMB 6 million

## PROPERTY AND EQUIPMENT

Please refer to note 19 of the "Financial Statements" for details of movements in the property and equipment of the Group for the year ended 31 December 2005.

#### **ULTIMATE PARENT AND ITS SUBSIDIARIES**

Please refer to notes 38 and 18(f) to the "Financial Statements" for details of the Bank's ultimate parent and its subsidiaries respectively as at 31 December 2005.

#### SHARE CAPITAL AND PUBLIC FLOAT

Please refer to note 27(a) to the "Financial Statements" for details of the movements in share capital of the Bank during the financial year.

Shares were issued during the year on the Bank's global IPO and all of the Bank's shares were listed on the Hong Kong Stock Exchange.

Based on publicly available information at the latest practicable date prior to the publication of this report, the public float of the Bank was 25.75%. Accordingly, the Board believes that the Bank has sufficient public float.

#### PURCHASE, SALE AND REDEMPTION OF SHARES

There was no purchase, sale or redemption by the Bank or any of its subsidiaries of the listed securities of the Bank during the reporting period.

#### **RETIREMENT BENEFITS**

Please refer to note 25 of the "Financial Statements" for details of the retirement benefits provided to employees of the Group.

### **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights in the Articles of Association requiring the Bank to offer new shares to existing shareholders in proportion to their shareholdings. The Articles of Association provides that if the Bank wishes to increase its capital, it may issue new shares to non-specified investors, may issue shares to existing shareholders or issue shares by way of distribution to existing shareholders, may transfer capital from its capital accumulation fund to issue new shares, or through other means permitted by law or regulation. There are no compulsory provisions for shareholders to exercise their pre-emptive rights.

#### **MAJOR CUSTOMERS**

For the year ended 31 December 2005, the total of interest income and other operating income from the five largest customers of the Group represented an amount not exceeding 30% of the total of interest income and other operating income of the Group.

### **USE OF PROCEEDS FROM THE IPO**

In 2005, the Bank completed its IPO and issued 30,458,834,000 H shares at an issue price of HK\$2.35 per share, raising HK\$71,578 million. The proceeds have been used in accordance with the purposes disclosed in the prospectus of the Bank dated 14 October 2005 for strengthening the Bank's capital base to support the ongoing growth of our businesses.



### **DIRECTORS AND SUPERVISORS**

During the financial year, our directors were as follows:

| Name                    | Position  | Date of appointment |
|-------------------------|---|---------------------|
| Guo Shuqing             | Chairman and executive director                 | 25 March 2005       |
| Chang Zhenming          | Vice chairman, executive director and president | 15 September 2004   |
| Liu Shulan <sup>1</sup> | Executive director and vice president           | 15 September 2004   |
| Zhao Lin                | Executive director and vice president           | 15 September 2004   |
| Zhu Zhenmin             | Non-executive director                          | 15 September 2004   |
| Jing Xuecheng           | Non-executive director                          | 15 September 2004   |
| Wang Shumin             | Non-executive director                          | 15 September 2004   |
| Wang Yonggang           | Non-executive director                          | 15 September 2004   |
| Liu Xianghui            | Non-executive director                          | 29 November 2004    |
| Zhang Xiangdong         | Non-executive director                          | 29 November 2004    |
| Gregory L. Curl         | Non-executive director                          | 27 August 2005      |
| Song Fengming           | Independent non-executive director              | 15 September 2004   |
| Yashiro Masamoto        | Independent non-executive director              | 15 September 2004   |
| Tse Hau Yin, Aloysius   | Independent non-executive director              | 29 November 2004    |
| Elaine La Roche         | Independent non-executive director              | 6 June 2005         |

<sup>1.</sup> Ms. Liu Shulan resigned from the post of executive director effective on 6 April 2006 because she has reached retirement age.

On 16 March 2005, the first extraordinary meeting of shareholders for 2005 and fourth meeting of the first session of our Board passed resolutions accepting the resignation of Mr. Zhang Enzhao as chairman and director of the Bank.

During the financial year, our supervisors were as follows:

| Name         | Position                             | Date of appointment |
|--------------|--------------------------------------|---------------------|
| Xie Duyang   | Chairman of the board of supervisors | 15 September 2004   |
| Liu Jin      | Supervisor                           | 15 September 2004   |
| Jin Panshi   | Supervisor                           | 15 September 2004   |
| Chen Yueming | Supervisor                           | 15 September 2004   |
| Cheng Meifen | Supervisor                           | 15 December 2004    |
| Cui Jianmin  | External supervisor                  | 25 March 2005       |
| Guo Feng     | External supervisor                  | 25 March 2005       |

The biographical details of the directors and supervisors of the Bank are set out in the "Profiles of Directors, Supervisors and Senior Management".

Each of our directors (including non-executive directors) has a service term of three years (commencing from the date of their appointment by election and ending on the date of the annual general meeting of the final year of the term of his/her office), and may be re-elected upon expiry of their term.

#### MATERIAL INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES OF THE BANK

As at 31 December 2005, the interests and short positions of substantial shareholders and other persons of the Bank in the shares and underlying shares of the Bank as recorded in the register required to be kept under section 336 of the Securities and Futures Ordinance ("SFO") were as follows:

| Namo  | e                            | Nu<br>Held directly | mber of H shares he Held indirectly | eld<br>Total holding | % of total issued shares |
|-------|------------------------------|---------------------|-------------------------------------|----------------------|--------------------------|
| (i)   | Huijin <sup>1</sup>          | 138,150,047,904     | 20,692,250,000                      | 158,842,297,904      | 70.69%                   |
| (ii)  | Jianyin <sup>1</sup>         | 20,692,250,000      | _                                   | 20,692,250,000       | 9.21%                    |
| (iii) | Bank of America <sup>2</sup> | 19,132,974,346      | <u> </u>                            | 19,132,974,346       | 8.52%                    |
| (iv)  | Temasek <sup>3</sup>         | _                   | - 13,576,203,750                    | 13,576,203,750       | 6.04%                    |
| (v)   | AFH <sup>4</sup>             | 13,207,316,750      | _                                   | 13,207,316,750       | 5.88%                    |

- As Huijin directly controls one-third or more of the voting rights in the shareholders' meetings of Jianyin, in accordance with the SFO, the interests directly held by Jianyin are deemed to be indirect interests of Huijin.
- Bank of America holds an option to acquire our shares representing a total of 19.90% of our issued share capital (excluding any shares already held by Bank of America as at that date), which is in the form of a physically settled unlisted derivative.
- 3. Temasek's interests in us are held through its indirect interests in the following entities, the respective direct shareholdings of which are set out below:

| Entity                                       | Number of H shares held |
|--|-------------------------|
| AFH  | 13,207,316,750          |
| Aranda Investments Pte Ltd                   | 360,700,000             |
| CESMA International Private Limited          | 62,000                  |
| Fullerton (Private) Limited                  | 862,000                 |
| PSA Corporation Pte Ltd                      | 291,000                 |
| PSA International Pte Ltd                    | 583,000                 |
| Singapore Technologies Marine Ltd            | 606,000                 |
| The Rohatyn Group Asia Opportunity Fund, Ltd | 3,887,000               |
| Vision Tech Investment Pte Ltd               | 1,896,000               |

4. As AFH is a wholly-owned subsidiary of Temasek, in accordance with the SFO, the interests directly held by AFH are deemed to be indirect interests of Temasek.

Save as disclosed above, as at 31 December 2005, in the register required to be kept under Section 336 of the SFO, no other persons were recorded as holding any interests or short positions in the shares or underlying shares of the Bank that would fall to be disclosed by the Bank under Division 2 and 3 of Part XV of the SFO.

An analysis of the Bank's shareholdings as at 31 December 2005 is set out in the "Corporate Governance Report".

## DIRECTORS' FINANCIAL, BUSINESS AND FAMILY RELATIONSHIPS

There are no relationships among the directors of the Bank, including financial, business, family or other material relationships.



#### DIRECTORS' AND SUPERVISORS' INTERESTS IN CONTRACTS AND SERVICE CONTRACTS

For the year ended 31 December 2005, no director or supervisor of the Group had any material interest, whether directly or indirectly, in any contract of significance entered into by the Bank, any of its holding companies or subsidiaries or subsidiaries of the Bank's holding companies, apart from service contracts.

None of the directors and supervisors has entered into a service contract with the Bank which is not terminable by the Bank within one year without payment of compensation (other than statutory compensation).

# DIRECTORS' AND SUPERVISORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 31 December 2005, none of the directors and supervisors of the Group had any interests or short positions in the shares, underlying shares of equity derivatives or debentures of the Bank or its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Bank and the Stock Exchange of Hong Kong Limited pursuant to Appendix 10 of *Model Code for Securities Transactions by Directors of Listed Issuers* of the Listing Rules.

As at 31 December 2005, the Group has not granted its directors or supervisors, or their respective spouses or children below the age of 18 any rights to subscribe for the shares or debentures of the Bank or any of its associated corporations and none of them has ever exercised any such right to subscribe for shares or debentures.

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESSES**

None of the directors of the Bank directly or indirectly has any interest which constitutes or may constitute a competing business of the Bank.

## **CONTRACT OF SIGNIFICANCE**

The Bank has entered into an agreement with Huijin, its controlling shareholder, on 12 January 2005 pursuant to which the Bank purchased from Huijin an option to sell to Huijin a maximum of US\$22.5 billion in U.S. dollars for RMB at a fixed exchange rate of US\$1 to RMB 8.2769. This option can be exercised in 2007 in twelve equal monthly instalments. The Bank will pay Huijin a total of approximately RMB 5,587 million in twelve equal monthly instalments as consideration for this option in 2007.

## MATERIAL LEGAL PROCEEDINGS

As at 31 December 2005, as far as the Board is aware, the Bank was not involved in any material litigation or arbitration and no material litigation claims were pending or threatened or made against the Bank.

#### **CONNECTED TRANSACTIONS**

Transactions between us and Jianyin and its subsidiaries and other connected persons constitute connected transactions for us under Chapter 14A of the Listing Rules. Details of these transactions are set out below.

#### **Exempt continuing connected transactions**

#### Continuing connected transactions between us and Jianyin

Pursuant to the restructuring, the assets and liabilities of the former China Construction Bank were divided between us and Jianyin. Following the separation, we entered into various agreements on a continuing basis with Jianyin to regulate the continuing business relationships between us. These continuing connected transactions with Jianyin are divided into the following categories:

- Asset management services provided by us to Jianyin. We provide Jianyin with various asset management services pursuant to the asset management services agreements entered into between us and Jianyin, relating to the management of properties, motor vehicles and equipment, entrusted loans, corporate bonds and the assets and liabilities of the former China Agricultural Development and Trust Investment Corporation.
- Comprehensive services provided by Jianyin to us. Jianyin provides us with various ancillary services pursuant to the comprehensive services agreements entered into between us and Jianyin. These agreements relate to, among others, the provision of catering services, security guard and cash-intransit services, conference services, gardening services, office cleaning services and maintenance services for our equipment and facilities. The above services are in the nature of support services for our branch network and, as such, are not directly related to our core business operations.
- Leasing of motor vehicles and equipment by Jianyin to us. Jianyin leases to us certain motor vehicles and equipment pursuant to the leasing agreements entered into between us and Jianyin.
- Consultancy services provided by Jianyin to us. Pursuant to a consultancy services framework agreement effective as at 9 March 2005 and entered into between us and China Investment Consultancy Company, a subsidiary of Jianyin, China Investment Consultancy Company provides us with consultancy services in respect of our infrastructure lending business.
- Leasing of properties by Jianyin to us. We lease properties from Jianyin for our business operations.
- Property management services provided by Jianyin to us. Jianyin provides us with property management services for various properties occupied by us for our business operations.

For each category of transaction we have entered into with Jianyin, the respective amounts have not resulted in the percentage ratios set out in Chapter 14 of the Listing Rules (other than the profit ratio, which does not apply) exceeding 0.1%. Accordingly, these connected transactions are exempt continuing connected transactions under Rule 14A.33(3) of the Listing Rules, and thus are exempt from the reporting, announcement and independent shareholders' approval requirements of the Listing Rules.

## Continuing connected transactions between us and State Grid

State Grid Corporation of China ("State Grid"), one of our promoters, and its subsidiaries, provide electricity supplies to our business operations in certain locations in Mainland China, and we pay tariffs to them in accordance with rates prescribed by the PRC government.



The acquisition as a consumer in the ordinary and usual course of business of electricity supplies, being consumer goods or consumer services, by us from State Grid and its subsidiaries on normal commercial terms is exempt continuing connected transactions under Rule 14A.33(1) of the Listing Rules, and thus is exempt from the reporting, announcement and independent shareholders' approval requirements of the Listing Rules.

### Other exempt continuing connected transactions

# Commercial banking services and products provided by us in the ordinary and usual course of business

We provide commercial banking services and products to our customers in the ordinary and usual course of our business. Such services and products include taking deposits (including time, demand and call deposits) and the provision of long-term loans, short-term loans, consumer loans and mortgages by our Bank. Customers who place deposits with us include our substantial shareholders, directors, supervisors and chief executive officers and those of our subsidiaries, each ex-director of us and our subsidiaries who was a director within 12 months preceding the date of listing of our H shares, and our promoters, namely, Jianyin, State Grid, Shanghai Baosteel and Yangtze Power and their respective associates, each of whom is a connected person of us under Chapter 14A of the Hong Kong Listing Rules.

The provision of commercial banking services and products by us to our connected persons in the ordinary and usual course of our business and on normal commercial terms that are comparable or no more favourable than those offered to independent third parties is exempt continuing connected transactions under Rule 14A.65(4) of the Listing Rules, and thus is exempt from the reporting, announcement and independent shareholders' approval requirements of the Listing Rules.

## Loans and credit facilities granted by us to connected persons

We extend loans and credit facilities (including provision of guarantees, security for third party loans, comfort letters and discounted bills) to our customers in the ordinary and usual course of our business on normal commercial terms with reference to prevailing market rates. Customers who utilise our Bank's loans and credit facilities include our substantial shareholders, directors, supervisors and chief executive officers and those of our subsidiaries, each ex-director of us and our subsidiaries who was a director within 12 months preceding the date of listing of our H shares, and our promoters, namely, Jianyin, State Grid, Shanghai Baosteel and Yangtze Power, and their respective associates, each of whom is a connected person of us under Chapter 14A of the Listing Rules.

The provision of loans and credit facilities by us to our connected persons in the ordinary and usual course of our business and on normal commercial terms that are comparable or no more favourable than those offered to independent third parties are exempt continuing connected transactions under Rule 14A.65(1) of the Listing Rules, and thus are exempt from all reporting, announcement and independent shareholders' approval requirements of the Listing Rules.

#### Service contracts between us and our directors and supervisors

We entered into a service contract with each of our directors and supervisors for a term of three years (commencing from the date of their election and ending on the date of the annual general meeting of the final year of the term of their office). Each service contract contains indemnification provisions covering losses in connection with the services of the relevant director or supervisor, except for any losses arising from

his or her gross negligence, wilful misconduct or dishonesty. These contracts are exempt connected transactions under Rule 14A.31(6) of the Listing Rules, and thus are exempt from the reporting, announcement and independent shareholders' approval requirements of the Listing Rules.

#### **CORPORATE GOVERNANCE**

We are committed to maintaining the highest standard of corporate governance practices. Information on the corporate governance practices adopted by the Bank and our compliance with the Model Code is set out in the "Corporate Governance Report".

#### REMUNERATION POLICY FOR THE DIRECTORS, SUPERVISORS AND SENIOR MANAGEMENT

We have established, and continually seek to improve a fair and transparent performance evaluation system and incentive mechanism for our directors, supervisors and senior management.

We have a remuneration package comprising salary, annual bonus and long-term incentive scheme for the chairman and vice-chairman of our Board, chairman of the board of supervisors, other executive directors and employee supervisors representing shareholders. Non-executive directors, non-employee supervisors representing shareholders, external supervisors and supervisors representing employees are remunerated by way of a stipend. The Bank participates in the relevant PRC mandatory retirement schemes for its directors, supervisors and senior management.

We have established interim provisions for the remuneration of directors, supervisors and senior management. Details of the remuneration of our directors, supervisors and senior management are set out in notes 10 and 36(c) of the "Financial Statements".

The Bank's long term incentive scheme (including a management share appreciation rights scheme and employee shares policy) was approved by its shareholders in 2005 which will be implemented subject to obtaining the necessary approvals.

# COMPLIANCE WITH HKMA SUPERVISORY POLICY MANUAL ON FINANCIAL DISCLOSURE BY LOCALLY INCORPORATED AUTHORISED INSTITUTIONS

In preparing the financial statements for 2005, the Bank has fully complied with the guidelines set out in the *Supervisory Policy Manual on Financial Disclosure by Locally Incorporated Authorised Institutions* ("Guidelines") issued by the HKMA except for the following:

- The Guidelines require separate disclosure of the movements in the allowances for loan impairment losses for individually assessed loans and for collectively assessed loans. We did not break down the movements in the allowances for loan impairment losses into allowances for individually assessed loans and collectively assessed loans, however, we disclosed the movements on an aggregate basis in the notes to our financial statements.
- The Guidelines require separate disclosure of the amount of new allowances charged to the income statement and the amount of allowances released back to the income statement in the movement of allowances for loan impairment losses. We did not segregate the amount of new allowances from the amount of allowances released back, and, in lieu of that, we disclosed these two amounts on a net basis in the notes to our financial statements.

The Bank expects to be able to make such disclosures by 31 December 2006.



## **AUDITORS**

KPMG were appointed as the international auditors of the Bank for the year ended 31 December 2005. A resolution for the reappointment of KPMG as the auditors of the Bank for the year ended 31 December 2006 will be proposed at the forthcoming annual general meeting of the Bank.

By order of the Board of Directors

Chairman

6 April 2006

## REPORT OF THE BOARD OF SUPERVISORS

In 2005, pursuant to the relevant provisions of the *Company Law of the People's Republic of China* and the Articles of Association, the Board of supervisors performed its duties faithfully and conducted supervision and checks earnestly in order to safeguard the interests of shareholders and the Bank.

In 2005, five meetings of board of supervisors were held and fourteen proposals were reviewed, seven of which were submitted to the shareholders' general meeting for consideration. Two new external supervisors were elected. Two new committees, namely performance and due diligence supervision committee and financial and internal control supervision committee, were established under the board of supervisors. Relevant rules and regulations of the board of supervisors and their rules of procedure were formulated, amended, and refined. The board of supervisors considered the final accounts of the Bank and its profit distribution plan. The supervisors attended shareholders' general meetings and meetings of the board of directors as observers. Some supervisors attended the relevant meetings of the special committees of the board of directors and the meetings of the senior management as observers.

In 2005, the board of supervisors performed its duties under the Articles of Association by focusing on the performance and due diligence of the board of directors and senior management and their members, as well as financial and internal control, and conducted a series of supervision and inspection. By attending meetings as observers, and conducting work related interviews, supervisory assessment, research and investigation, and documents review, the board of supervisors carried out supervision on the performance and due diligence of the board of directors, senior management, directors and senior executives. Regarding financial and internal control supervision, selective off-site supervision was conducted. Regarding the classification of the risks associated with credit assets, risk management and internal control, specific investigations and researches were carried out on selective key issues. With attention on related transactions of the Bank, the supervisors communicated with the related party transactions committee of the board of directors and various relevant departments.

The board of supervisors addressed the issues found in the course of supervision and investigations, gave opinions and suggestions promptly; and also consulted with and advised the board of directors and the senior management on important matters, thus improving and pushing forward relevant works.

With the introduction of strategic investors, and successful listing in Hong Kong, the Bank's businesses developed in a healthy manner, operating efficiency grew steadily, and financial position improved further with non-performing assets maintained at a lower level. The board of directors performed their duties pursuant to relevant laws, implemented resolutions adopted by the shareholders' general meeting, and exercised their power in deciding on the improvements to the Articles of Association, formulating development strategies, formulating financial budget and profit distribution plan, and promoting the reform of the management system and various departments. The senior management carried out operating activities pursuant to relevant laws, organised the implementation of board of directors' resolutions, confirmed and put into practice the customer-focused culture, strengthened operation and management, and promoted business development and growth of efficiency. The current directors and senior executives were diligent in carrying out bank-wide reform and development, and enquiries revealed that they did not contravene any laws, regulations or the Articles of Association, neither did they commit any acts detrimental to the interests of shareholders and the Bank during the reporting period.

KPMG conducted an audit of the financial statements of the Bank for the year 2005 in accordance with the *Hong Kong Standards on Auditing*, and issued a standard and unqualified audit report, stating that the financial statements gave a true and fair view of the financial position, operating results, and cash flow.

In 2005, the board of supervisors are not aware of any related transactions conducted by the Bank against fair and reasonable principle. The Bank did not carry out any material acquisition or asset sale.



## REPORT OF THE BOARD OF SUPERVISORS

Looking forward to the coming year, the board of directors, the board of supervisors, and the senior management will work together to further improve the Bank's corporate governance and rationalise the communication channels and operating mechanism. The board of directors should further enhance the quality of its decision-making, playing a bigger role in guiding the Bank to grow steadily and healthily. The senior management should strengthen macroeconomic policies analysis and industry research, increase the momentum for products and services innovation, further reengineer business operations continuously, improve grassroots level management, enhance internal control, improve asset quality steadily, and enhance the capabilities of the Bank to compete in the market and withstand risks.

The board of supervisors will continue to perform its duties earnestly, properly supervise the board of directors, the senior management and their members to perform their duties, and enhance the financial and internal control of the Bank, so as to contribute to the steady development of the Bank in compliance with the relevant laws and regulations.

By order of the Board of Supervisors

Chairman of the Board of Supervisors

6 April 2006

## **AUDITORS' REPORT**



## To the shareholders of China Construction Bank Corporation

(established in the People's Republic of China with limited liability)

We have audited the financial statements of China Construction Bank Corporation (the "Bank") and its subsidiaries (collectively the "Group") on pages 102 to 204 which have been prepared in accordance with International Financial Reporting Standards promulgated by the International Accounting Standards Board.

#### RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Bank's directors are responsible for the preparation of financial statements which give a true and fair view. In preparing financial statements which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently, that judgements and estimates are made which are prudent and reasonable and that the reasons for any significant departure from applicable accounting standards are stated.

It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

## **BASIS OF OPINION**

We conducted our audit in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Bank and of the Group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### **OPINION**

In our opinion, the financial statements give a true and fair view of the state of affairs of the Bank and of the Group as at 31 December 2005 and of the profit and cash flows of the Group for the year then ended and have been properly prepared in accordance with International Financial Reporting Standards promulgated by the International Accounting Standards Board and the disclosure requirements of the Hong Kong Companies Ordinance.

## **KPMG**

Certified Public Accountants Hong Kong, 6 April 2006



# **CONSOLIDATED INCOME STATEMENT**

| For the year ended 31 December 2005 (Expressed in millions of Renminbi unless otherwise stated | i)    |              |              |
|--|-------|--------------|--------------|
|  | Note  | 2005         | 2004         |
|  | Note  | 2003         | 2004         |
| Interest income  |       | 173,601      | 147,196      |
| Interest expense   |       | (57,050)     | (45,708)     |
|  |       |              |              |
| Net interest income  | 3     | 116,551      | 101,488      |
| Fee and commission income  | 4     | 9,261        | 7,352        |
| Fee and commission expense   | 4     | (806)        | (881)        |
| '  |       |              |              |
| Net fee and commission income  |       | 8,455        | 6,471        |
|  |       |              |              |
| Dividend income  | 5     | 546          | 777          |
| Net gain arising from dealing securities   | 6     | 455          | 306          |
| Net gain arising from investment securities  | 7     | 1,927        | 2,701        |
| Net (loss)/gain arising from foreign currency dealing  |       | (1,306)      | 509          |
| Other income   |       | 2,086        | 1,724        |
| One mating in come   |       | 120 714      | 112.076      |
| Operating income   |       | 128,714      | 113,976      |
| General and administrative expenses  | 8     | (58,092)     | (53,419)     |
| Provisions for impairment losses on  |       |              |              |
| <ul> <li>loans and advances to customers</li> </ul>  | 17(b) | (13,706)     | (6,109)      |
| — others   | 9     | (1,552)      | (3,249)      |
| Onevoting expenses   |       | (72.250)     | (62 777)     |
| Operating expenses   |       | (73,350)<br> | (62,777)<br> |
| Profit before tax  |       | 55,364       | 51,199       |
| Income tax   | 13(a) | (8,268)      | (2,159)      |
| Not profit   |       | 47.006       | 40.040       |
| Net profit   |       | 47,096       | 49,040       |
| Attributable to:   |       |              |              |
| Shareholders of the Bank   |       | 47,103       | 49,042       |
| Minority interests   |       | (7)          | (2)          |
| Not west:  |       | 47.006       | 40.040       |
| Net profit   |       | 47,096       | 49,040       |
| Cash dividends payable to shareholders of the Bank   |       |              |              |
| Interim dividend declared during the year  | 28(a) | 168          | _            |
| Final dividend declared during the year  |       | _            | 2,914        |
| Special dividend declared during the year  | 28(a) | 3,100        | _            |
| Final dividend proposed after the balance sheet date   | 28(a) | 3,370        |              |
|  |       | 6,638        | 2.014        |
|  |       | 0,036        | 2,914        |
| Basic and diluted earnings per share (in RMB)  | 14    | 0.24         | 0.26         |
|  |       |              |              |
|  |       |              |              |

# **CONSOLIDATED BALANCE SHEET**

|  | As at 31 December 2005 (Expressed in millions of Renminb |           |           |  |  |
|--|--|-----------|-----------|--|--|
|  | Note   | 2005      | 2004      |  |  |
| Assets   |  |           |           |  |  |
| Cash and balances with central banks                       | 15   | 480,136   | 399,366   |  |  |
| Amounts due from banks and non-bank financial institutions | 16   | 190,108   | 112,531   |  |  |
| Loans and advances to customers                            | 17   | 2,395,313 | 2,173,562 |  |  |
| Investments  | 18   | 1,413,871 | 1,107,636 |  |  |
| Property and equipment                                     | 19   | 49,961    | 48,444    |  |  |
| Deferred tax assets  | 20   | 420       | _         |  |  |
| Other assets   | 21   | 55,933    | 68,381    |  |  |
| Total assets   |  | 4,585,742 | 3,909,920 |  |  |
|  |  |           |           |  |  |
| Liabilities  |  |           |           |  |  |
| Amounts due to central banks                               |  | 21        | 2,247     |  |  |
| Amounts due to banks and non-bank financial institutions   | 22   | 164,524   | 112,039   |  |  |
| Deposits from customers                                    | 23   | 4,006,046 | 3,491,121 |  |  |
| Certificates of deposit issued                             |  | 5,429     | 3,741     |  |  |
| Current tax liabilities                                    |  | 5,648     | 1,750     |  |  |
| Deferred tax liabilities                                   | 20   | _         | 388       |  |  |
| Other liabilities and provisions                           | 24   | 76,490    | 63,187    |  |  |
| Subordinated bonds issued                                  | 26   | 39,907    | 39,896    |  |  |
| Total liabilities  |  | 4,298,065 | 3,714,369 |  |  |
| Equity   |  |           |           |  |  |
| Share capital  | 27   | 224,689   | 194,230   |  |  |
| Reserves   | 27   | 62,890    | 1,286     |  |  |
| Total equity attributable to shareholders of the Bank      |  | 287,579   | 195,516   |  |  |
| Minority interests   |  | 98        | 35        |  |  |
| Total equity   |  | 287,677   | 195,551   |  |  |
| Total equity and liabilities                               |  | 4,585,742 | 3,909,920 |  |  |
|  |  |           |           |  |  |

Approved and authorised for issue by the board of directors on 6 April 2006.

| Chang Zhenming     | Jing Xuecheng | Wang Shumin |
|--------------------|---------------|-------------|
| Vice chairman and  | Director      | Director    |
| evecutive director |               |             |



# **BALANCE SHEET OF THE BANK**

| A. J. 24 D. J. J. 2005 (F. J.                      |       |                |                |
|--|-------|----------------|----------------|
| As at 31 December 2005 (Expressed in millions of Renminbi)                             |       |                |                |
|  |       |                |                |
|  | Note  | 2005           | 2004           |
|  |       |                |                |
| Assets   |       |                |                |
| Cash and balances with central banks   |       | 480,136        | 399,366        |
| Amounts due from banks and non-bank financial institutions                             |       | 190,018        | 112,531        |
| Loans and advances to customers  |       | 2,393,226      | 2,171,781      |
| Investments  |       | 1,412,114      | 1,105,673      |
| Investments in subsidiaries  | 18(f) | 640            | 531            |
| Property and equipment   |       | 49,884         | 48,377         |
| Deferred tax assets  |       | 420            | _              |
| Amounts due from subsidiaries  |       | 1,943          | 1,752          |
| Other assets   |       | 55,773         | 68,049         |
|  |       |                |                |
| Total assets   |       | 4,584,154      | 3,908,060      |
|  |       |                | <del></del>    |
| Liabilities  |       |                |                |
| Amounts due to central banks   |       | 21             | 2 247          |
| Amounts due to central banks  Amounts due to banks and non-bank financial institutions |       |                | 2,247          |
| Amounts due to banks and non-bank financial institutions  Amounts due to subsidiaries  |       | 164,308<br>891 | 112,015<br>209 |
| Deposits from customers  |       | 4,004,228      | 3,489,376      |
| Certificates of deposit issued   |       | 5,429          | 3,489,370      |
| Current tax liabilities  |       | 5,616          | 1,741          |
| Deferred tax liabilities   |       | 5,010          | 377            |
| Other liabilities and provisions   |       | 76,370         | 62,948         |
| Subordinated bonds issued  |       | 39,907         | 39,896         |
| Substantica bonds issued   |       |                |                |
| 1 P 1 PP   |       | 4 205 770      | 2 742 550      |
| Total liabilities  |       | 4,296,770      | 3,712,550      |
| F. 9   |       |                |                |
| Equity   |       | 224 600        | 104 220        |
| Share capital  |       | 224,689        | 194,230        |
| Reserves   |       | 62,695         | 1,280          |
|  |       |                |                |
| Total equity   |       | 287,384        | 195,510        |
|  |       |                |                |
| Total equity and liabilities   |       | 4,584,154      | 3,908,060      |
|  |       |                |                |

Approved and authorised for issue by the board of directors on 6 April 2006.

| Chang Zhenming     | Jing Xuecheng | Wang Shumin |
|--------------------|---------------|-------------|
| Vice chairman and  | Director      | Director    |
| evecutive director |               |             |

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2005 (Expressed in millions of Renminbi)

|   |                |                   |                    |                                 |            | TOI THE                        | year ended         | 31 Decem         | Jei 2005          | (Lxpresseu | III IIIIIIOIIS | or keriiiiib      |
|---|----------------|-------------------|--------------------|---------------------------------|------------|--------------------------------|--------------------|------------------|-------------------|------------|----------------|-------------------|
| N   | Note           | Share<br>capital  | Capital<br>reserve | Statutory<br>surplus<br>reserve |            | Investment revaluation reserve | General<br>reserve | Exchange reserve | Retained earnings |            | Minority       | Total<br>equity   |
| As at 1 January 2004<br>Shares issued upon  |                | _                 | -                  | -                               | -          | 544                            | _                  | -                | 394               | 186,230    | 37             | 187,205           |
| incorporation of the Bank 2<br>Net profit   | !7(a)          | 194,230<br>—      | _<br>_             | _<br>_                          | -<br>-     | -<br>-                         | _<br>_             | _<br>_           | —<br>49,042       | (186,230)  | —<br>(2)       | 8,000<br>49,040   |
| Net change in fair value of<br>available-for-sale investments 2<br>Net gain realised on disposal of | !7(d)          | -                 | _                  | -                               | _          | (642)                          | _                  | _                | _                 | _          | _              | (642)             |
|   | !7(d)          | _                 | -                  | _                               | _          | (178)                          | -                  | _                | _                 | _          | _              | (178)             |
| reserves<br>Profit distributions  | _              | _<br>             |                    | 343<br>                         | 171<br>    |                                |                    |                  | (514)<br>(47,874) |            | _<br>          | (47,874)          |
| As at 31 December 2004  | -              | 194,230           |                    | 343                             | 171        | (276)                          |                    |                  | 1,048             |            | 35             | 195,551           |
| As at 1 January 2005<br>Shares issued 2   | !7(a)          | 194,230<br>30,459 | _<br>_             | 343                             | 171        | (276)                          | _<br>_             | _<br>_           | 1,048             | _<br>_     | 35             | 195,551<br>30,459 |
| Share premium arising from<br>shares issued 2<br>Minority interest in a new                         | !7(b)          | _                 | 42,091             | _                               | _          | _                              | _                  | _                | _                 | _          | _              | 42,091            |
| subsidiary  Net profit  |                | <br>_             | <br>_              | _<br>_                          | _<br>_     | -<br>-                         | _                  | _                | -<br>47,103       | _<br>_     | 70<br>(7)      | 70<br>47,096      |
| Net change in fair value of<br>available-for-sale investments 2<br>Net loss realised on disposal of | .7(d)          | _                 | _                  | _                               | _          | (859)                          | _                  | _                | _                 | _          | _              | (859)             |
| available-for-sale investments 2  | .7(d)<br>7(c), | _                 | -                  | _                               | _          | 312                            | _                  | _                | _                 | _          | _              | 312               |
| · · · · · · · · · · · · · · · · · · ·   | 27(f)          | _<br>_            | _<br>_             | 3,991<br>—                      | 1,996<br>— | -<br>-                         | 10,332<br>—        | _<br>6           | (16,319)          | -<br>-     | _<br>_         | 6                 |
|   | 28 _           |                   |                    |                                 |            |                                |                    |                  | (27,049)          |            |                | (27,049)          |
| As at 31 December 2005  | _              | 224,689           | 42,091             | 4,334                           | 2,167      | (823)                          | 10,332             | 6                | 4,783             |            | 98             | 287,677           |

Note: Upon incorporation on 17 September 2004, the Bank issued a total of 186,230 million promoters' shares at a par value of RMB 1 each as consideration for the businesses of China Construction Bank succeeded by it, and transferred the balance of others in equity to share capital. Others in equity mainly represented contributions made by the owner and statutory reserve of China Construction Bank prior to its restructuring as at 31 December 2003.



# **CONSOLIDATED CASH FLOW STATEMENT**

| - | the state of the State of December 2005. (Foresteen die william of December) |      |           |           |
|---|--|------|-----------|-----------|
| - | or the year ended 31 December 2005 (Expressed in millions of Renminbi)       |      |           |           |
|   | •  | Note | 2005      | 2004      |
|   |  |      | 2005      | 200.      |
|   | Operating activities   |      |           |           |
|   | Net profit   |      | 47,096    | 49,040    |
|   | Adjustments for:   |      |           |           |
|   | <ul> <li>Interest income from special government bond</li> </ul>             | 8(a) | _         | (3,242)   |
|   | Dividend income  |      | (546)     | (777)     |
|   | Revaluation (gain)/loss on investments and derivatives                       | 6    | (210)     | 174       |
|   | Net gain on disposal of investments, property and equipment, land            |      |           |           |
|   | use rights, and other assets   |      | (1,969)   | (2,491)   |
|   | Unrealised foreign exchange losses   |      | 1,575     | 12        |
|   | Depreciation and amortisation  | 8    | 6,686     | 8,532     |
|   | Provisions for impairment losses   | 12() | 15,258    | 9,358     |
|   |  | 3(a) | 8,268     | 2,159     |
|   | — Interest expense on subordinated bonds issued                              | 3    | 1,850     | 414       |
|   |  |      |           |           |
|   |  |      | 78,008    | 63,179    |
|   |  |      |           |           |
|   | Changes in operating assets and liabilities:                                 |      |           |           |
|   | Increase in balances with central banks                                      |      | (94,582)  | (42,707)  |
|   | Increase in amounts due from banks and non-bank financial institutions       |      | (3,130)   | (20,424)  |
|   | Increase in loans and advances to customers                                  |      | (240,302) | (236,312) |
|   | (Increase)/decrease in other operating assets                                |      | (10,718)  | 75,953    |
|   | Decrease in amounts due to central banks                                     |      | (2,226)   | (3,449)   |
|   | Increase in amounts due to banks and non-bank financial institutions         |      | 52,485    | 2,865     |
|   | Increase in deposits from customers  |      | 514,925   | 295,448   |
|   | Increase/(decrease) in certificates of deposit issued                        |      | 1,688     | (605)     |
|   | Income tax paid  |      | (4,867)   | (140)     |
|   | Increase/(decrease) in other operating liabilities                           |      | 12,163    | (15,456)  |
|   |  |      |           |           |
|   | Net cash from operating activities   |      | 303,444   | 118,352   |
|   |  |      |           |           |

## **CONSOLIDATED CASH FLOW STATEMENT**

For the year ended 31 December 2005 (Expressed in millions of Renminbi) 2005 2004 Note Investing activities Proceeds from disposal and redemption of investments 591,361 542,163 Proceeds from disposal of property and equipment, land use rights, and other assets 1,345 2,701 Payments on acquisition of investments (895,920) (824,114)Payments on acquisition of property and equipment, and land use rights (8,992) (7,099)Investment in a new subsidiary 29(c) 70 Dividend received 540 777 Net cash used in investing activities (311,596)(285,572)Financing activities Proceeds from shares issuance 27(a), 27(b) 74,639 8,000 Proceeds from securitisation of retail mortgages 2,920 Dividend paid (2,914)Cost of issuing shares, net of interest income 27(b) (2,089)Interest paid on subordinated bonds issued (1,846)Proceeds from subordinated bonds issued 26 40,000 Transaction costs on bonds issued (106)Net cash from financing activities 70,710 47,894 Net increase/(decrease) in cash and cash equivalents 62,558 (119, 326)Cash and cash equivalents as at 1 January 220,106 339,435 Effect of exchange rate changes on cash held (1,907)(3) Cash and cash equivalents as at 31 December 29(a) 280,757 220,106 Cash flows from operating activities include: Interest received 139,928 169,177 Interest paid, excluding interest expense on subordinated bonds issued (43,948)(52,552)



## NOTES TO THE FINANCIAL STATEMENTS

(Expressed in millions of Renminbi unless otherwise stated)

#### 1 BACKGROUND

With the approval of the State Council, China Construction Bank ("CCB") underwent a restructuring (the "Restructuring") on 30 December 2003. China Construction Bank Corporation (the "Bank") is a joint stock company with limited liability incorporated in the People's Republic of China (the "PRC") on 17 September 2004 as part of the Restructuring of CCB. The registered office of the Bank is located at No. 25, Finance Street, Xicheng District, Beijing, the PRC. Pursuant to the Restructuring, CCB was separated into the Bank and China Jianyin Investment Limited ("Jianyin"). The China Banking Regulatory Commission (the "CBRC") issued a financial services certificate to the Bank on 15 September 2004. The State Administration for Industry and Commerce of the PRC issued a business licence to the Bank on 17 September 2004.

On 27 October 2005, all of the Bank's shares were listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "SEHK").

The principal activities of the Bank and its subsidiaries (collectively the "Group") are the provision of corporate and personal banking services, conducting treasury business and corresponding banking business, and the provision of asset management and trustee services.

For the purpose of these financial statements, Mainland China excludes the Hong Kong Special Administrative Region of the PRC ("Hong Kong"), the Macau Special Administrative Region of the PRC ("Macau") and Taiwan.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

## (a) Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") and its interpretations promulgated by the International Accounting Standards Board, and the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. A summary of the significant accounting policies adopted by the Group is set out below.

All IFRS in issue which are relevant to the Group have been applied, except for IFRS 7 Financial Instruments: Disclosures ("IFRS 7") and the amendment to IAS 1 Presentation of Financial Statements: Capital Disclosures ("IAS 1 Amendment") both of which were issued in August 2005 and are effective for the period beginning 1 January 2007.

IFRS 7 requires more detailed qualitative and quantitative disclosure primarily on fair value information and risk management. The Group has assessed the impact of IFRS 7 and concluded that IFRS 7 would only affect the level of details in the disclosure of the financial statements, and would not have financial impact nor result in a change in the Group's accounting policies.

The disclosures required by IAS 1 Amendment on how the Group manages its capital and complies with external capital requirements, are mostly contained in the Annual Report.

The accounting policies set out below have been applied consistently by the Group in the preparation of these financial statements.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (b) Basis of preparation of the financial statements

These financial statements have been prepared to reflect the restructuring of a business under common control in which all of the consolidated entities are ultimately controlled by the PRC government both before and after the Restructuring, and that control is not transitory. The financial statements for the year ended 31 December 2004 reflect the income and expenses and the cash flows of the Group as if the Group had been in existence throughout the year from 1 January 2004 to 31 December 2004 and as if the Group had succeeded to the businesses of CCB as of 31 December 2003 as part of the Restructuring.

The financial statements are presented in Renminbi ("RMB"), which is the Group's functional and presentation currency, rounded to the nearest million.

The financial statements are prepared using the historical cost basis, except for the following assets and liabilities which are stated at their fair value: financial assets and financial liabilities at fair value through profit or loss and available-for-sale assets, except those for which a reliable measure of fair value is not available; and certain non-financial assets which are stated at deemed cost.

The preparation of the financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and other factors that are believed to be reasonable under the circumstances. The results of such estimates and assumptions form the basis of judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised if the revision affects only that year, or in the year of the revision and future years if the revision affects both current and future years.

Judgements made by management in the application of IFRS that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the subsequent period are discussed in Note 35.

### (c) Basis of consolidation

The consolidated financial statements include the financial statements of the Bank and its subsidiaries. Subsidiaries are those enterprises controlled by the Bank. Control exists when the Bank has the power, directly or indirectly, to govern the financial and operational policies of an enterprise so as to obtain benefits from its activities. The results and affairs of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (c) Basis of consolidation (Cont'd)

The Group does not consolidate Special Purpose Entities ("SPEs") that it does not control. As it can sometimes be difficult to determine whether the Group exercises control over SPEs, it makes judgments about risks and rewards as well as the ability to make operational decisions for the SPEs. In many instances, elements are present that, considered in isolation, indicate control or lack of control over a SPE, but when considered together make it difficult to reach a clear conclusion. When assessing whether the Group has to consolidate a SPE, the Group evaluates a range of factors, including whether (a) the Group will obtain the majority of the benefits of the activities of a SPE, (b) the Group retains the majority of the residual ownership risks related to the assets in order to obtain the benefits from its activities, (c) the Group has the decision-making powers to obtain the majority of the benefits, or (d) the activities of the SPE are being conducted on behalf and according to the Group's specific business needs so that the Group obtains the benefits from the SPE's operations. The Group consolidates a SPE if an assessment of the relevant factors indicates that the Group obtains the majority of the benefits of its activities.

Intra-group balances and transactions and any unrealised profits arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

Minority interests at the balance sheet date, being the portion of the net assets of subsidiaries attributable to equity interests that are not owned by the Bank, whether directly or indirectly through subsidiaries, are presented in the consolidated balance sheet and consolidated statement of changes in equity within equity, separately from equity attributable to the shareholders of the Bank. Minority interests in the results of the Group are presented on the face of the consolidated income statement as an allocation of the net profit or loss for the year between minority interests and the shareholders of the Bank.

Where losses applicable to the minority exceed the minority's interest in the equity of a subsidiary, the excess, and any further losses applicable to the minority, are charged against the Group's interest except to the extent that the minority has a binding obligation to, and is able to, make additional investment to cover the losses. If the subsidiary subsequently reports profits, the Group's interest is allocated all such profits until the minority's share of losses previously absorbed to the Group has been recovered.

In the Bank's balance sheet, an investment in a subsidiary is stated at cost less allowances for impairment losses.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (d) Foreign currency translations

Transactions in foreign currencies are translated into Renminbi at the foreign exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the foreign exchange rates ruling at that date. Non-monetary assets and liabilities that are measured at historical cost in foreign currencies are translated using the foreign exchange rates at the date of the transaction. Non-monetary assets and liabilities that are measured at fair value in foreign currencies are translated using the foreign exchange rates at the date the fair value is determined. When the gain or loss on a non-monetary item is recognised directly in equity, any exchange component of that gain or loss is recognised directly in equity, and all other foreign exchange differences arising from settlement and translation of monetary and non-monetary assets and liabilities are recognised in the income statement.

The assets and liabilities of overseas operations are translated into Renminbi at the foreign exchange rates ruling at the balance sheet date. The revenue and expenses and cash flows of overseas operations are translated into Renminbi at rates approximating the foreign exchange rates ruling at the date of the transaction. Foreign exchange differences arising from translation are recognised directly in equity.

#### (e) Financial instruments

#### (i) Recognition and measurement

All financial assets and financial liabilities are recognised in the balance sheet, when and only when, the Group or the Bank, as appropriate, becomes a party to the contractual provisions of the instrument. Financial assets are derecognised on the date when the contractual rights to the cash flows expire or substantially all the risks and rewards of ownership are transferred. Financial liabilities are derecognised on the date when the obligations specified in the contracts are discharged, cancelled or expire. A regular way purchase or sale of financial asset is recognised using trade date accounting. From this date, any gains and losses arising from changes in fair value of the financial assets or financial liabilities are recorded.

At initial recognition, all financial assets and financial liabilities are measured at fair value plus, in the case of a financial asset or financial liability not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability unless the fair value of that instrument is evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include observable market data. Transaction costs for financial assets and financial liabilities at fair value through profit or loss are expensed immediately.



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (e) Financial instruments (Cont'd)

#### (i) **Recognition and measurement** (Cont'd)

Financial assets and financial liabilities are categorised as follows:

- financial assets and financial liabilities at fair value through profit or loss include those financial assets and financial liabilities held principally for the purpose of short term profit taking and those financial assets and financial liabilities that are designated by the Group upon recognition as at fair value through profit or loss.
  - All derivatives not qualified for hedging purposes are included in this category and are carried as assets when their fair value is positive and as liabilities when their fair value is negative;
- held-to-maturity assets are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has the positive intent and ability to hold to maturity, other than those that meet the definition of loans and receivables, or that the Group designated as at fair value through profit or loss or as available-for-sale;
- loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted on an active market, other than those that the Group intends to sell immediately or in the near term, and those that are designated as available for sale upon initial recognition, or those where the Group may not recover substantially all of its initial investment, other than because of credit determination, which will be classified as available-for-sale; and
- available-for-sale assets are non-derivative financial assets that are designated as available for sale or are not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity assets.

Subsequent to initial recognition, financial assets and financial liabilities are measured at fair value, without any deduction for transaction costs that may occur on sale or other disposal except for loans and receivables, held-to-maturity financial assets and financial liabilities not designated at fair value through profit or loss, which are measured at amortised cost using the effective interest rate method. Financial assets and financial liabilities that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are stated at cost.

Gains and losses from changes in the fair value of financial instruments at fair value through profit or loss are included in the income statement when they arise. Gains and losses arising from a change in the fair value of available-for-sale assets are recognised directly in equity, except for impairment losses and foreign exchange gains and losses, until the financial asset is derecognised at which time the cumulative gains or losses previously recognised in equity will be recognised in the income statement. For financial assets and financial liabilities carried at amortised cost, a gain or loss is recognised in the income statement when the financial asset or financial liability is derecognised or impaired, and through the amortisation process.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (e) Financial instruments (Cont'd)

#### (ii) Impairment

Financial assets are assessed at each balance sheet date to determine whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset and that event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

The carrying amount of asset is reduced through the use of an allowance for impairment losses and a corresponding provision for impairment losses is recognised in the income statement.

Losses expected as a result of future events, no matter how likely, are not recognised because the necessary loss event has not yet occurred.

Loans and receivables and held-to-maturity assets

The Group uses two methods of assessing impairment losses: those assessed individually and those assessed on a collective basis.

(ii-1) Individually assessed financial assets

Loans and receivables and held-to-maturity assets, which are considered individually significant, are assessed individually for impairment. This includes all loans and advances in the corporate lending portfolios.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity assets carried at amortised cost has been incurred on an individual basis, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate.

Loans and advances which are assessed individually for impairment are assessed in the light of the objective evidence of loss events, for example:

- Significant financial difficulty of the borrower
- A breach of contract, such as default or delinquency in interest or principal payments
- For economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the Group would not otherwise consider
- It is probable that the borrower will become bankrupt or go through other forms of financial reorganisation

Individually impaired loans and advances are graded at a minimum at doubtful (see Note 34(a) for the definitions of the loan classification).



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

- (e) Financial instruments (Cont'd)
  - (ii) *Impairment* (Cont'd)
    - Loans and receivables and held-to-maturity assets (Cont'd)
      - (ii-1) Individually assessed financial assets (Cont'd)

It may not be possible to identify a single, discrete event that caused the impairment but it may be possible to identify impairment through the combined effect of several events.

Cash flows relating to short term loans and receivables are not discounted if the effect of discounting is immaterial.

The calculation of the present value of the estimated future cash flows of a collateralised loan or receivable reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

(ii-2) Collectively assessed financial assets

Loans and receivables and held-to-maturity assets, which include the following, are assessed for impairment losses on a collective basis:

- Homogeneous groups of loans not considered individually significant
- Individually assessed loans with no objective evidence of impairment on an individual basis

For the purpose of collective assessment, assets are grouped on the basis of historical loss experience for similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms.

Loans and advances which are assessed collectively for impairment are assessed in the light of the objective evidence of impairment that there is observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of loans and advances since the initial recognition of those assets including:

- adverse changes in the payment status of borrowers in the group; or
- national or local economic conditions that correlate with defaults on the assets in the group.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

- (e) Financial instruments (Cont'd)
  - (ii) **Impairment** (Cont'd)
    - Loans and receivables and held-to-maturity assets (Cont'd)
      - (ii-2) Collectively assessed financial assets (Cont'd)

Homogeneous groups of loans not considered individually significant

For homogeneous groups of loans, including all of the retail lending portfolio, that are not considered individually significant, the Group adopts a flow rate methodology to assess impairment losses on a collective basis. This methodology utilises a statistical analysis of historical trends of probability of default and amount of consequential loss as well as an evaluation of current economic conditions that may have a consequential impact on inherent losses in the portfolio.

Individually assessed loans with no objective evidence of impairment on an individual basis

Where loans are individually significant and therefore have been individually assessed but for which no impairment can be identified individually, either due to the absence of any loss events or due to an inability to measure reliably the impact of potential loss events on future cash flows, these loans are grouped together in portfolios of similar credit risk characteristics for the purpose of assessing a collective impairment loss. These loans include all the corporate loans and advances which are graded at normal, special mention or substandard (see Note 34(a) for the definitions of the loan classification). This loss covers those loans and advances that were impaired at the balance sheet date but which will not be individually identified as such until some time in the future.

The collective impairment loss is assessed after taking into account:

- Historical loss experience in portfolios of similar risk characteristics;
- The emergence period between a loss occurring and that loss being identified; and
- The current economic and credit environments and whether in management's experience these indicate that the actual level of inherent losses is likely to be greater or less than that suggested by historical experience.



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

- (e) Financial instruments (Cont'd)
  - (ii) **Impairment** (Cont'd)
    - Loans and receivables and held-to-maturity assets (Cont'd)
      - (ii-2) Collectively assessed financial assets (Cont'd)

The emergence period between a loss occurring and its identification is determined by management based on the historical experience of the markets where the Group operates.

Impairment losses recognised on a collective basis represent an interim step pending the identification of impairment losses on individual assets (which are subject to individual assessment) in the pool of financial assets that are collectively assessed for impairment.

As soon as information is available that specifically identifies objective evidence of impairment on individual assets in a pool, those assets are removed from the pool of financial assets. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment for impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. The reversal shall not result in a carrying amount of the financial asset that exceeds the amortised cost at the date of the reversal had the impairment not been recognised. The amount of the reversal is recognised in the income statement.

When the borrower or the guarantor fails to repay the loan principal and interest, and repossessed assets are received by the Group for recovery of the impaired loans, the carrying value of the impaired loans is adjusted, if necessary, to the estimated fair value of the repossessed assets through impairment allowances. The adjusted carrying value of the impaired loans is transferred to repossessed assets, net of impairment allowances.

When management determine that a loan has no reasonable prospect of recovery after the Group has completed all the necessary legal or other proceedings, the loan is written off against its allowance for impairment losses. If in a subsequent period the loan written off is recovered, the amount recovered will be recognised in the income statement through impairment allowances.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (e) Financial instruments (Cont'd)

- (ii) *Impairment* (Cont'd)
  - Available-for-sale assets

When a decline in the fair value of an available-for-sale asset has been recognised directly in equity and there is objective evidence that the asset is impaired, the cumulative loss that had been recognised directly in equity is removed from equity and recognised in the income statement even though the financial asset has not been derecognised.

The amount of the cumulative loss that is removed from equity and recognised in the income statement is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that financial asset previously recognised in the income statement. For an available-for-sale asset that is not carried at fair value because its fair value cannot be reliably measured, such as an unquoted equity instrument, the amount of any impairment loss is measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the income statement, the impairment loss is reversed, with the amount of the reversal being recognised in the income statement. Impairment losses recognised in the income statement for an investment in an equity instrument classified as available-for-sale are not reversed through the income statement. Any increase in the fair value of such assets is recognised directly in equity.



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### (e) Financial instruments (Cont'd)

#### (iii) Fair value measurement

The fair value of financial assets is based on their quoted market price in an active market at the valuation date without any deduction for transaction costs. A quoted market price is from an active market where price information is readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and that price information represents actual and regularly occurring market transactions on an arm's length basis. If a quoted market price is not available, the fair value of the financial assets is established using valuation techniques.

Valuation techniques applied include recent arm's length market transactions between knowledgeable and willing parties referenced to the fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models. Periodically the Group calibrates the valuation techniques and tests them for validity.

In estimating the fair value of a financial asset and financial liability, the Group considers all factors, including but not limited to, interest rate, credit risk, foreign currency exchange price and market volatility, that are likely to affect the fair value of the financial asset and financial liability.

The Group obtains market data in the same market where the financial instrument was originated or purchased.

### (iv) Derivative financial instruments

The Group uses derivative financial instruments to hedge its exposure to foreign exchange and interest rate risks arising from its investment activities. In accordance with its treasury policy, the Group generally does not hold or issue derivative financial instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as financial assets and financial liabilities at fair value through profit or loss.

Derivative financial instruments are recognised at fair value. The gain or loss on remeasurement to fair value is recognised immediately in the income statement. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the item being hedged.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### (e) Financial instruments (Cont'd)

### (v) Hedge accounting

It is the Group's policy to document the relationship between the hedging instruments and hedged items, as well as the risk management objective and strategy for undertaking the hedge, upon the inception of that relationship qualified for hedge accounting. Such policies also require documentation of the assessment, both at hedge inception and on any ongoing basis, of whether the derivatives are highly effective in offsetting changes in fair values attributed to the hedged risks. The Group discontinues prospectively hedge accounting when (i) the hedging instrument expires or is sold, terminated or exercised; (ii) the hedge no longer meets the criteria for hedge accounting; or (iii) the Group revokes the designation.

### Fair value hedges

A fair value hedge seeks to offset risks of changes in the fair value of an existing asset or liability that will give rise to a gain or loss being recognised in the income statement.

The hedging instrument is measured at fair value, with fair value changes recognised in the income statement. Changes in the fair value of the hedged item which are attributable to the risks hedged with the hedging instrument are reflected as adjustments to the carrying value of the hedged item. This adjustment is recognised in the income statement to offset the effect of the gain or loss on the hedging instrument.

### (f) Repurchase and resale agreements

Assets purchased subject to commitments to resell them at future dates are not recognised. The amounts paid are accounted for as balances with central banks, amounts due from banks and non-bank financial institutions or loans and advances to customers depending on the identity of the counterparty.

Assets sold under repurchase agreements continue to be recognised in the financial statements and are measured in accordance with the accounting policy for these assets. The proceeds from the sale of the assets are reported as amounts due to central banks, banks or non-bank financial institutions.

The difference between the purchase and resale consideration or the sale and repurchase consideration is amortised over the period of the transaction and is included in interest income or expense, as appropriate.



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### (g) Property and equipment

#### (i) Cost

Items of property and equipment (including construction in progress) are stated at cost, or deemed cost, less accumulated depreciation and impairment losses. The cost of self-constructed assets includes the cost of materials, direct labour and an appropriate proportion of attributable indirect costs.

Construction in progress represents property under construction and is stated at cost less impairment losses. Capitalisation of these costs ceases and the construction in progress is transferred to an appropriate class of property and equipment when the asset is substantially ready for its intended use.

Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

Pursuant to the Restructuring, all property and equipment were revalued to fair value on 31 December 2003 by an independent professional valuer in the PRC, China Consultants of Accounting and Financial Management Co., Ltd ("CCAFM"). The revalued amount was adopted as the deemed cost of the property and equipment on 31 December 2003.

#### (ii) Subsequent costs

The Group recognises in the carrying amount of an item of property and equipment the cost of replacing part of such an item when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the Group and the cost of the item can be measured reliably. All other costs are recognised in the income statement as an expense when incurred.

#### (iii) **Depreciation**

Depreciation is calculated to write off the cost or deemed cost, less residual value if applicable, of property and equipment and is charged to the income statement on a straight-line basis over the estimated useful lives of each part of an item of property and equipment. The estimated useful lives are as follows:

Estimated useful lives

Bank premises30–35 yearsComputer equipment3–8 yearsOthers4–11 years

No depreciation is provided in respect of construction in progress.

The residual value, if not insignificant, is reassessed annually.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (g) Property and equipment (Cont'd)

### (iv) Impairment

The carrying amount of property and equipment is reviewed periodically in order to assess whether the recoverable amount has declined below the carrying amount. When such a decline has occurred, the carrying amount is reduced to the recoverable amount. The amount of the reduction is recognised in the income statement. The recoverable amount is the greater of the net selling price and value in use.

If in a subsequent period the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down or allowances are reversed through the income statement. A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years.

#### (v) **Disposal and retirement**

Gains or losses arising from the disposal or retirement of property and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the income statement on the date of disposal or retirement.

### (h) Land use rights

Land use rights are stated at cost or deemed cost, being the fair value on 31 December 2003 determined by CCAFM, using the comparable market basis.

Land use rights are amortised on a straight-line basis over the respective periods of grant of 30–50 years.

### (i) Repossessed assets

Repossessed assets are initially recognised at the carrying value of the loan principal and interest receivable, net of respective allowances for impairment losses, upon the seizure of these assets in lieu of the rights on the loans and advances and interest receivable. An impairment loss is recognised in the income statement whenever the carrying amount of such an asset exceeds its recoverable amount.



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### (j) Fiduciary activities

The Group acts in a fiduciary capacity as a custodian, trustee or an agent for customers. Assets held by the Group and the related undertakings to return such assets to customers are excluded from the financial statements as the risks and rewards of the assets reside with the customers.

Entrusted lending is one of the principal fiduciary activities of the Group. The Group enters into entrusted loan agreements with a number of customers, whereby the customers provide funding (the "entrusted funds") to the Group, and the Group grants loans to third parties (the "entrusted loans") at the instruction of the customers. As the Group does not assume the risks and rewards of the entrusted loans and the corresponding entrusted funds, entrusted loans and funds are recorded as off-balance sheet items at their principal amounts and no impairment assessments are made for these entrusted loans.

### (k) Provisions and contingent liabilities

A provision is recognised in the balance sheet when the Group has a present legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events, are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

### (I) Employee benefits

### (i) Employment benefits

Salaries and bonuses, housing benefits and costs for social security benefits are accrued in the year in which the services are rendered by employees of the Group. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### (I) Employee benefits (Cont'd)

#### (ii) Post employment benefits

Post employment benefits of the Group mainly include retirement benefits, and supplementary retirement benefits to the employees who retired on or before 31 December 2003.

Defined contribution retirement schemes

Obligations for contributions to defined contribution retirement schemes are recognised as an expense in the income statement as incurred for current employees.

Supplementary retirement benefits

The Group's obligations in respect of supplementary retirement benefits are calculated by estimating the amount of future benefits that the Group is committed to pay to the employees after their retirement using actuarial techniques. Such benefits are discounted to determine their present values. The discount rate is the yield on PRC government bonds at the balance sheet date, the maturity dates of which approximate to the terms of the Group's obligations. In calculating the Group's obligations, to the extent that any cumulative unrecognised gains or losses exceed 10% of the present value of the obligation at the balance sheet date, that portion is recognised in the income statement. Otherwise, the gain or loss is not recognised.

#### (m) Income recognition

Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in the income statement as follows:

### (i) Interest income

Interest income for all interest-bearing assets is recognised as interest income in the income statement using the effective interest method or an applicable floating rate. Interest income includes the amortisation of any discount or premium or other differences between the initial carrying amount of an interest bearing instrument and its amount at maturity calculated on an effective interest rate basis.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset. When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment, call and similar options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.



(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### (m) Income recognition (Cont'd)

#### (i) **Interest income** (Cont'd)

The accrual of interest income of a loan where principal or interest of which is overdue over 90 days based on the original terms of the claim is discontinued. Instead, interest will continue to be recognised on the impaired financial assets using the rate of interest used to discount future cash flows ("unwinding of discount") for the purpose of measuring the related impairment loss.

#### (ii) Fee and commission income

Fee and commission income is recognised in the income statement when the corresponding service is provided.

Origination or commitment fees received by the Group which result in the creation or acquisition of a financial asset are deferred and recognised as an adjustment to the effective interest rate. If the commitment expires without the Group making a loan, the fee is recognised as revenue on expiry.

#### (iii) Dividend income

Dividend income is recognised in the income statement on the date when the Group's right to receive payment is established. Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

### (n) Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet when the Group has a legally enforceable right to set off the recognised amounts and the transactions are intended to be settled on a net basis, or realise the asset and settle the liability simultaneously.

#### (o) Cash and cash equivalents

For the purposes of the consolidated cash flow statement, cash and cash equivalents comprise cash, non-restricted balances with central banks, banks and non-bank financial institutions, and short-term highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

### (p) Operating lease payments

Payments made under operating leases are recognised in the income statement on a straight-line basis over the terms of the leases

(Expressed in millions of Renminbi unless otherwise stated)

#### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### (q) Income tax

Income tax in the income statement comprises current tax and movements in deferred tax balances. Income tax is recognised in the income statement except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the balance sheet liability method, for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the balance sheet date. Deferred tax assets also arise from unused tax losses and unused tax credits.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (r) Dividends or profit distributions

Dividends or profit distributions are recognised as a liability in the year in which they are approved and declared.

#### (s) Related parties

Parties are considered to be related to the Group if the Group has the ability, directly or indirectly, to control the party, exercise significant influence or joint control over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control, common joint control or common significant influence. Related parties may be individuals, being members of key management personnel, significant shareholders and / or their close family members, or other entities. Other entities include those that are under the significant influence of related parties of the Group where those parties are individuals, and post employment benefit plans that are for the benefit of employees of the Group or of any entity that is a related party of the Group.

#### (t) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.



(Expressed in millions of Renminbi unless otherwise stated)

#### 3 NET INTEREST INCOME

|  | 2005         | 2004         |
|--|--------------|--------------|
|  |              |              |
| Interest income arises from:                               |              |              |
| Balances with central banks                                | 6,675        | 6,119        |
| Amounts due from banks and non-bank financial institutions | 3,442        | 2,027        |
| Loans and advances to customers (note (i))                 |              |              |
| — corporate loans  | 97,975       | 86,540       |
| — personal loans   | 23,789       | 19,224       |
| — discounted bills   | 5,341        | 4,839        |
| Investments in debt securities (note (ii))                 | 36,379       | 28,196       |
| Others   | _            | 251          |
|  |              |              |
|  | 173,601      | 147,196      |
|  |              |              |
| Interest expense arises from:                              |              |              |
| Amounts due to banks and non-bank financial institutions   | (2,920)      | (1,805)      |
| Deposits from customers                                    | (52,084)     |              |
| Subordinated bonds issued                                  | (1,850)      | (414)        |
| Others   | (196)        | (438)        |
| Official   | (130)        |              |
|  | <b>/</b>     | (45.75.)     |
|  | (57,050)<br> | (45,708)<br> |
|  |              |              |
| Net interest income  | 116,551      | 101,488      |
|  |              |              |

#### Notes:

<sup>(</sup>i) Interest income arising from loans and advances to customers includes interest income accrued on individually assessed impaired loans and advances to customers of RMB 809 million for the year ended 31 December 2005 (2004: RMB 650 million), which includes interest income on the unwinding of discount of allowances for loan impairment losses of RMB 725 million for the year ended 31 December 2005 (2004: RMB 520 million) (Note 17(b)).

<sup>(</sup>ii) Interest income from investments in debt securities is mainly derived from unlisted investments.

(Expressed in millions of Renminbi unless otherwise stated)

### 4 FEE AND COMMISSION INCOME

|  | 2005  | 2004  |
|--|-------|-------|
|  |       |       |
| Bank card fees   | 2,618 | 2,316 |
| Remittance, settlement and account management fees                         | 2,116 | 1,486 |
| Agency fee for securities, foreign currency dealing and insurance services | 1,927 | 1,472 |
| Commission on trust business   | 946   | 702   |
| Consultancy and advisory fees  | 848   | 732   |
| Guarantee fees   | 290   | 233   |
| Payment and collection services fees                                       | 246   | 192   |
| Others   | 270   | 219   |
|  |       |       |
|  | 9,261 | 7,352 |
|  | 3,201 | 7,552 |

### 5 DIVIDEND INCOME

The Group's dividend income was mainly derived from unlisted equity investments.

### 6 NET GAIN ARISING FROM DEALING SECURITIES

|   | 2005             | 2004                |
|---|------------------|---------------------|
| Net gain on debt securities dealing<br>Revaluation gain/(loss) on investments and derivatives<br>Others | 12<br>210<br>233 | 110<br>(174)<br>370 |
|   | 455              | 306                 |

### 7 NET GAIN ARISING FROM INVESTMENT SECURITIES

|   | 2005           | 2004      |
|---|----------------|-----------|
| Net gain on disposal<br>Net revaluation (loss)/gain transferred from equity on disposal | 2,392<br>(465) | 2,436<br> |
|   | 1,927          | 2,701     |

Net gain on disposal primarily relates to available-for-sale securities.



(Expressed in millions of Renminbi unless otherwise stated)

#### 8 GENERAL AND ADMINISTRATIVE EXPENSES

|   | 2005   | 2004         |
|---|--------|--------------|
|   |        |              |
| Staff costs   |        |              |
| salaries, bonuses and staff welfare expenses                                  | 19,569 | 16,091       |
| contributions to defined contribution retirement schemes                      | 2,149  | 1,700        |
| housing allowance   | 1,602  | 455          |
| supplementary retirement benefits   | 239    | <del>-</del> |
| staff termination costs   | 369    | 1,457        |
| — others  | 3,370  | 2,468        |
| — Others  | 3,370  |              |
|   | 27,298 | 22,171       |
| Property and equipment expense  |        |              |
| <ul><li>depreciation</li></ul>  | 5,643  | 7,497        |
| <ul> <li>rent and property management expenses</li> </ul>                     | 2,249  | 2,104        |
| — utilities   | 993    | 942          |
| — maintenance   | 937    | 937          |
| — others  | 730    | 614          |
|   |        |              |
|   | 10,552 | 12,094       |
| Other general and administrative expenses (note (i))                          | 11,798 | 11,450       |
| ,                                       | 7,401  | 6,459        |
| Business tax and surcharges (note (ii))                                       | ·      | ·            |
| Amortisation expense  | 1,043  | 1,035        |
| Loss on disposal of property and equipment, land use rights, and other assets |        | 210          |
|   |        |              |
|   | 58,092 | 53,419       |
|   |        |              |

#### Notes:

The surcharges, which include education surcharges and city construction tax, are charged at 3% and between 1% and 7% of business tax paid respectively.

# PROVISIONS FOR IMPAIRMENT LOSSES ON ASSETS OTHER THAN LOANS AND ADVANCES TO CUSTOMERS

|   | 2005              | 2004                |
|---|-------------------|---------------------|
| Available-for-sale securities Property and equipment Others | 948<br>293<br>311 | 1,876<br>406<br>967 |
|   | 1,552             | 3,249               |

<sup>(</sup>i) The amount includes auditors' remuneration of RMB 141 million for the year ended 31 December 2005 (2004: RMB 113 million).

<sup>(</sup>ii) Business tax of 5% is levied primarily on interest income from loans and advances to customers, and fee and commission income.

(Expressed in millions of Renminbi unless otherwise stated)

# 10 DIRECTORS' AND SUPERVISORS' EMOLUMENTS

The aggregate of the emoluments in respect of the Directors and Supervisors who held office during the year is as follows:

|  |   |  |                                    | 2005  |  |  |   |
|--|---|--|------------------------------------|---|--|--|---|
|  |   |  | Paid in 2005                       | 2005  |  |  |   |
|  | Fees<br>RMB'000                         | Salaries and<br>other<br>emoluments<br>RMB'000 | Discretionary bonus RMB'000        | Contributions<br>to defined<br>contribution<br>retirement<br>schemes<br>RMB'000 | Sub-total<br>RMB'000                   | (note(i)) Discretionary bonus and other emoluments payable RMB'000 | Total<br>RMB'000                                |
| Executive directors  |   |  |                                    |   |  |  |   |
| Guo Shuqing<br>Chang Zhenming<br>Liu Shulan<br>Zhao Lin  | _<br>_<br>_                             | 425<br>543<br>483<br>483                       | 180<br>235<br>211<br>211           | 13<br>16<br>16<br>16  | 618<br>794<br>710<br>710               | 236<br>311<br>269<br>276   | 854<br>1,105<br>979<br>986                      |
| Independent non-executive directors  |   |  |                                    |   |  |  |   |
| Song Fengming<br>Yashiro Masamoto<br>Tse Hau Yin, Aloysius<br>Elaine La Roche  | 287<br>273<br>268<br>123                | _<br>_<br>_<br>_                               | _<br>_<br>_                        | _<br>_<br>_<br>_  | 287<br>273<br>268<br>123               | _<br>_<br>_  | 287<br>273<br>268<br>123                        |
| Non-executive directors Zhu Zhenmin (note (ii)) Jing Xuecheng (note (ii)) Wang Shumin (note (ii)) Wang Yonggang (note (ii)) Liu Xianghui (note (ii)) Zhang Xiangdong (note (ii)) | = | _<br>_<br>_<br>_<br>_                          | _<br>_<br>_<br>_<br>_              | _<br>_<br>_<br>_  | _<br>_<br>_<br>_<br>_                  | 227<br>227<br>227<br>227<br>227<br>227<br>240                      | 227<br>227<br>227<br>227<br>227<br>227<br>240   |
| Gregory L. Curl (note (iii))   | _                                       | _  | _                                  | _   | _                                      | 87   | 87  |
| Supervisors Xie Duyang Liu Jin Jin Panshi Cheng Meifen (note (iv)) Cui Jianmin Guo Feng Chen Yueming (note (v))  | <br><br><br>150<br>120                  | 523<br>301<br>331<br>328<br>—                  | 221<br>128<br>120<br>135<br>—<br>— | 16<br>16<br>16<br>16<br>———————————————————————————                             | 760<br>445<br>467<br>479<br>150<br>120 | 288<br>163<br>170<br>—<br>—<br>—<br>200                            | 1,048<br>608<br>637<br>479<br>150<br>120<br>200 |
| Former executive director  | 1,221                                   | 3,417  | 1,441                              | 125   | 6,204                                  | 3,375  | 9,579   |
| resigned in 2005 Zhang Enzhao  |   | 74   |                                    | 5   | 79                                     |  | 79  |
|  | 1,221                                   | 3,491  | 1,441                              | 130   | 6,283                                  | 3,375  | 9,658   |



(Expressed in millions of Renminbi unless otherwise stated)

#### 10 DIRECTORS' AND SUPERVISORS' EMOLUMENTS (Cont'd)

|  |         |              | 2004          |               |         |
|--|---------|--------------|---------------|---------------|---------|
|  |         |              |               | Contributions |         |
|  |         |              |               | to defined    |         |
|  |         | Salaries and |               | contribution  |         |
|  |         | other        | Discretionary | retirement    |         |
|  | Fees    | emoluments   | bonus         | schemes       | Total   |
|  | RMB'000 | RMB'000      | RMB'000       | RMB'000       | RMB'000 |
| Executive directors                        |         |              |               |               |         |
| Chang Zhenming                             | _       | 52           | 233           | 5             | 290     |
| Liu Shulan                                 | _       | 199          | 460           | 14            | 673     |
| Zhao Lin                                   | _       | 199          | 460           | 14            | 673     |
| Independent non-executive                  |         |              |               |               |         |
| directors                                  |         |              |               |               |         |
| Song Fengming                              | 57      | _            | _             | _             | 57      |
| Yashiro Masamoto                           | 55      | _            | _             | _             | 55      |
| Tse Hau Yin, Aloysius                      | 21      | _            | _             | _             | 21      |
| Supervisors                                |         |              |               |               |         |
| Xie Duyang                                 | _       | 51           | 206           | 4             | 261     |
| Liu Jin                                    | _       | 16           | 15            | 1             | 32      |
| Jin Panshi                                 |         | 194          | 150           | 14            | 358     |
|  | 133     | 711          | 1,524         | 52            | 2,420   |
|  |         |              | ,             |               | ,       |
| Former executive director resigned in 2005 |         |              |               |               |         |
| Zhang Enzhao                               | _       | 231          | 503           | 14            | 748     |
|  |         |              |               |               |         |
|  | 133     | 942          | 2,027         | 66            | 3,168   |
|  |         |              |               |               |         |

### Notes:

- (i) The amounts of discretionary bonus and other emoluments payable at 31 December 2005 in respect of the services rendered by the Directors and Supervisors are subject to approval of the Bank's shareholders in the Annual General Meeting to be held on 15 June 2006.
- (ii) The amounts will be payable to China SAFE Investments Limited ("Huijin") for the services of the respective Directors in 2005 after the approval of the Bank's shareholders as mentioned in note (i). No such payment was made in 2004.
- (iii) The amount will be payable to Bank of America Corporation for his services as Director in 2005 after the approval of the Bank's shareholders as mentioned in note (i).
- (iv) Ms. Cheng Meifen has been a Supervisor since December 2004. She did not receive any Supervisor's emoluments from the Group in 2004.
- (v) The amount will be payable to State Grid Corporation of China for her services as Supervisor in 2005 after the approval of the Bank's shareholders as mentioned in note (i). No such payment was made in 2004.
- (vi) None of the Directors and Supervisors received any inducements, or compensation for loss of office, or waived any emoluments during the years ended 31 December 2005 and 2004.

(Expressed in millions of Renminbi unless otherwise stated)

### 11 INDIVIDUALS WITH HIGHEST EMOLUMENTS

Of the five individuals with the highest emoluments, none of them are Directors or Supervisors whose emoluments are disclosed in Note 10 above. The aggregate of the emoluments in respect of the five highest paid individuals during the year is as follows:

|  | 2005         | 2004         |
|--|--------------|--------------|
|  | RMB'000      | RMB'000      |
|  |              |              |
| Salaries and other emoluments                            | 10,400       | 9,099        |
| Discretionary bonuses                                    | 5,481        | 2,471        |
| Contributions to defined contribution retirement schemes | 681          | 797          |
|  |              |              |
|  | 16,562       | 12,367       |
| Discretionary bonuses                                    | 5,481<br>681 | 2,471<br>797 |

The number of these individuals whose emoluments are within the following bands is set out below.

|                             | 2005 | 2004 |
|-----------------------------|------|------|
| RMB 1,500,001–RMB 2,000,000 | _    | 1    |
| RMB 2,000,001–RMB 2,500,000 | _    | 2    |
| RMB 2,500,001–RMB 3,000,000 | 2    | 2    |
| RMB 3,000,001–RMB 3,500,000 | 1    | _    |
| RMB 3,500,001–RMB 4,000,000 | 1    | _    |
| RMB 4,000,001–RMB 4,500,000 | 1    | _    |
|                             |      |      |

None of these individuals received any inducements, or compensation for loss of office, or waived any emoluments during the years ended 31 December 2005 and 2004.

### 12 LOANS TO DIRECTORS, SUPERVISORS AND OFFICERS

There were no loans to the Directors, Supervisors and Officers (and their affiliates) of the Bank as defined under section 161B of the Hong Kong Companies Ordinance during the years ended 31 December 2005 and 2004.



(Expressed in millions of Renminbi unless otherwise stated)

### 13 INCOME TAX

### (a) Recognised in the income statement

|                             | 2005  | 2004  |
|-----------------------------|-------|-------|
| Current tax                 |       |       |
| Mainland China              | 8,668 | 1,771 |
| <ul><li>Hong Kong</li></ul> | 87    | 63    |
| <ul><li>Overseas</li></ul>  | 10    | 4     |
|                             |       |       |
|                             | 8,765 | 1,838 |
| Deferred tax (Note 20)      | (497) | 321   |
|                             |       |       |
| Income tax                  | 8,268 | 2,159 |

# (b) Reconciliation of profit before tax to income tax

|   | 2005    | 2004        |
|---|---------|-------------|
| Profit before tax   | 55,364  | 51,199      |
| Expected PRC income tax charged at statutory tax rate of 33% (note (i)) | 18,270  | 16,896      |
| Non-deductible expenses (note (ii))                                     |         |             |
| Staff costs   | 403     | 3,906       |
| Impairment losses   | 373     | 802         |
| — Others  | 233     | 1,334       |
|   |         | <del></del> |
|   | 1,009   | 6,042       |
| Non-taxable income (note (iii))   |         |             |
| Interest income from PRC government bonds                               | (2,772) | (3,162)     |
| Interest income from bond issued by Cinda                               | _       | (1,834)     |
| — Others  | (391)   | (310)       |
|   |         |             |
|   | (3,163) | (5,306)     |
|   | <u></u> | <u></u>     |
|   | 16,116  | 17,632      |
| Less: Tax exemption (note (iv))   | (7,848) | (15,473)    |
|   |         |             |
| Income tax  | 8,268   | 2,159       |

(Expressed in millions of Renminbi unless otherwise stated)

#### **13 INCOME TAX** (Cont'd)

#### (b) Reconciliation of profit before tax to income tax (Cont'd)

#### Notes

- (i) The provision for PRC income tax of the Group is calculated based on the statutory tax rate of 33% in accordance with the relevant PRC income tax rules and regulations.
- (ii) Amounts primarily represent impairment losses on assets (such as property and equipment, and repossessed assets) in excess of the deductible amount, and entertainment expenses, depreciation and amortisation charges which are not tax deductible.
- (iii) Amounts primarily comprise interest income from PRC government bonds and the bond issued by China Cinda Asset Management Company ("Cinda") for the purpose of acquiring CCB's impaired loans and advances in 1999 (Note 18(a)(iii)).
  - According to a notice issued by the Ministry of Finance of the PRC (the "MOF"), interest income from the bond issued by Cinda is subject to income tax from 1 January 2005 onwards.
- (iv) According to an approval notice issued by the MOF and the State Administration of Taxation of the PRC in June 2005, substantial amounts of the Group's income tax for each of the year ended 31 December 2004 and for the six months ended 30 June 2005 were exempted. The amounts of income tax exempted for the year ended 31 December 2005 were RMB 7,848 million (2004: RMB 15,473 million).

#### 14 EARNINGS PER SHARE

As part of the Restructuring, CCB received a capital injection of USD 22,500 million (equivalent to RMB 186,230 million) from Huijin on 30 December 2003. Upon incorporation on 17 September 2004, the Bank issued a total of 186,230 million promoters' shares at a par value of RMB 1 each to Huijin and Jianyin as consideration for the business succeeded from CCB, and 8,000 million promoters' shares at par value of RMB 1 each to three promoters for cash received.

Basic earnings per share for the year ended 31 December 2005 have been computed by dividing the net profit attributable to shareholders of the Bank by 199,542 million shares, being the weighted average of 194,230 million shares that were in issue and outstanding up to 26 October 2005, the date immediately before the completion of the Initial Public Offering (the "IPO"), 220,716 million shares in issue and outstanding between 27 October 2005 and 13 November 2005, the date immediately before the issuance of an additional 3,973 million shares upon the exercise of the over-allotment option, and 224,689 million shares in issue and outstanding since 14 November 2005.

Basic earnings per share for the year ended 31 December 2004 have been computed by dividing the net profits attributable to shareholders of the Bank by 188,547 million shares, being the weighted average number of shares calculated on the basis that 186,230 million shares were in issue and outstanding up to 16 September 2004 and 194,230 million shares were in issue and outstanding during the period from 17 September 2004 to 31 December 2004.

There was no difference between basic and diluted earnings per share as there were no potential dilutive shares outstanding during the years ended 31 December 2005 and 2004.



(Expressed in millions of Renminbi unless otherwise stated)

#### 15 CASH AND BALANCES WITH CENTRAL BANKS

|  | 2005        | 2004        |
|--|-------------|-------------|
| Cash   | 28,413      | 27,080      |
| Balances with central banks                                    |             |             |
| <ul> <li>Statutory deposit reserve funds (note (i))</li> </ul> | 281,783     | 245,208     |
| <ul> <li>Surplus deposit reserve funds (note (ii))</li> </ul>  | 108,395     | 123,540     |
| <ul><li>Fiscal deposits</li></ul>                              | 4,175       | 3,538       |
| Balances under resale agreement                                | 57,370      | _           |
|  |             |             |
|  | 451,723<br> | 372,286<br> |
| Total  | 480,136     | 399,366     |

#### Notes:

(i) The Group places statutory deposit reserve funds with the People's Bank of China (the "PBOC") and the central banks of certain overseas countries where it has operations. The statutory deposit reserve funds are not available for the Group's daily business.

Statutory deposit reserve funds placed with the PBOC were calculated at 7% of eligible Renminbi deposits for domestic branches of the Bank prior to 25 April 2004 and 7.5% thereafter. The Bank was also required to deposit an amount equivalent to 2% of its foreign currency deposits from domestic branch customers as statutory deposit reserve funds prior to 15 January 2005. This was increased to 3% on 15 January 2005.

The amounts of statutory deposit reserve funds placed with the central banks of overseas countries are determined by local jurisdiction.

(ii) The surplus deposit reserve funds were maintained with the PBOC for the purposes of clearing.

### 16 AMOUNTS DUE FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS

#### (a) Analysed by nature

|   | 2005                        | 2004                      |
|---|-----------------------------|---------------------------|
| Money market placements Balances under resale agreements Deposits | 155,728<br>13,808<br>22,036 | 71,262<br>37,033<br>6,886 |
| Gross balances  | 191,572                     | 115,181                   |
| Less: Allowances for impairment losses (Note 16(d))               | (1,464)                     | (2,650)                   |
| Net balances  | 190,108                     | 112,531                   |

(Expressed in millions of Renminbi unless otherwise stated)

### 16 AMOUNTS DUE FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS (Cont'd)

### (b) Analysed by geographical location

|   | 2005    | 2004    |
|---|---------|---------|
| Balances with   |         |         |
| — Banks in Mainland China                                     | 24,366  | 34,861  |
| — Non-bank financial institutions in Mainland China (note)    | 19,440  | 17,220  |
|   |         |         |
|   | 43,806  | 52,081  |
| Balances with banks outside Mainland China                    | 147,766 | 63,100  |
|   |         |         |
| Gross balances  | 191,572 | 115,181 |
|   |         |         |
| Gross balances with banks and non-bank financial institutions |         |         |
| — maturing within one month                                   | 108,230 | 83,979  |
| — maturing between one month and one year                     | 81,522  | 28,322  |
| — maturing after one year                                     | 1,820   | 2,880   |
|   |         |         |
|   | 191,572 | 115,181 |
|   |         |         |

Note: Non-bank financial institutions in Mainland China represent financial institutions, registered with and under the supervision of the CBRC, other than banks in Mainland China.



(Expressed in millions of Renminbi unless otherwise stated)

### 16 AMOUNTS DUE FROM BANKS AND NON-BANK FINANCIAL INSTITUTIONS (Cont'd)

### (c) Analysed by legal form of counterparty

|   | 2005    | 2004    |
|---|---------|---------|
| Balances with   |         |         |
| — PRC policy banks  | 1,292   | _       |
| — PRC state-owned banks and non-bank financial institutions                     | 14,766  | 22,468  |
| — PRC joint-stock banks and non-bank financial institutions                     | 29,554  | 29,613  |
| — Foreign-invested banks and non-bank financial institutions                    | 145,960 | 63,100  |
|   |         |         |
| Gross balances  | 191,572 | 115,181 |
|   |         |         |
| Less: Allowances for impairment losses on balances with                         |         |         |
| <ul> <li>— PRC state-owned banks and non-bank financial institutions</li> </ul> | (1,011) | (1,143) |
| — PRC joint-stock banks and non-bank financial institutions                     | (453)   | (1,507) |
|   |         |         |
| Total allowances for impairment losses  | (1,464) | (2,650) |
|   |         |         |
| Net balances  | 190,108 | 112,531 |

### (d) Movements of allowances for impairment losses

|  | 2005                   | 2004                    |
|--|------------------------|-------------------------|
| As at 1 January Charge for the year Write-offs | 2,650<br>16<br>(1,202) | 3,847<br>203<br>(1,400) |
| As at 31 December                              | 1,464                  | 2,650                   |

(Expressed in millions of Renminbi unless otherwise stated)

### 17 LOANS AND ADVANCES TO CUSTOMERS

### (a) Analysed by nature

|   | 2005                            | 2004                            |
|---|---------------------------------|---------------------------------|
| Corporate loans Personal loans Discounted bills   | 1,809,836<br>454,253<br>194,309 | 1,657,460<br>412,647<br>157,319 |
| Gross loans and advances to customers Less: Allowances for impairment losses (Note 17(b)) | 2,458,398<br>(63,085)           | 2,227,426<br>(53,864)           |
| Net loans and advances to customers   | 2,395,313                       | 2,173,562                       |

# (b) Movements of allowances for impairment losses

|   | 2005             | 2004             |
|---|------------------|------------------|
| As at 1 January   | 53,864<br>13,706 | 54,395<br>6,109  |
| Charge for the year Unwinding of discount               | (725)            | (520)            |
| Transfers out (note)  Write-offs                        | (93)<br>(3,784)  | (432)<br>(6,342) |
| Recoveries of loans and advances previously written off | 117              | 654              |
| As at 31 December                                       | 63,085           | 53,864           |

Note: Transfers out include the net transfer of allowances for impairment losses to/from repossessed assets and debt equity swap investments.



(Expressed in millions of Renminbi unless otherwise stated)

### 17 LOANS AND ADVANCES TO CUSTOMERS (Cont'd)

### (c) Loans and advances to customers and allowances

|  |  |  | 2005   |           |   |
|--|--|--|--|-----------|---|
|  | (note (i))<br>Loans and<br>advances for    | (note<br>Impaired<br>adva                      |  |           | Gross impaired  |
|  | which<br>allowances<br>are<br>collectively | for which<br>allowances<br>are<br>collectively | for which<br>allowances<br>are<br>individually |           | loans and<br>advances as a %<br>of gross total<br>loans and |
|  | assessed                                   | assessed                                       | assessed                                       | Total     | advances  |
| Gross loans and advances to — financial institutions — non-financial institution | 782  | _  | _  | 782       | -   |
| customers  | 2,363,147                                  | 46,989   | 47,480   | 2,457,616 | 3.84%   |
|  | 2,363,929                                  | 46,989   | 47,480   | 2,458,398 | 3.84%   |
| Less: Allowances for impairment losses on loans and advances to                  |  |  |  |           |   |
| — financial institutions     — non-financial                                     | (2)  | _  | _  | (2)       |   |
| institution customers  | (19,427)                                   | (13,234)                                       | (30,422)                                       | (63,083)  |   |
|  | (19,429)                                   | (13,234)                                       | (30,422)                                       | (63,085)  |   |
| Net loans and advances to — financial institutions — non-financial institution   | 780  | _  | _  | 780       |   |
| customers  | 2,343,720                                  | 33,755   | 17,058   | 2,394,533 |   |
|  | 2,344,500                                  | 33,755   | 17,058   | 2,395,313 |   |

(Expressed in millions of Renminbi unless otherwise stated)

### 17 LOANS AND ADVANCES TO CUSTOMERS (Cont'd)

### (c) Loans and advances to customers and allowances (Cont'd)

|   |  |   | 2004     |                  |   |
|---|--|---|----------|------------------|---|
|   | (note (i)) Loans and advances for which allowances are collectively assessed | (note<br>Impaired le<br>advar<br>for which<br>allowances<br>are<br>collectively<br>assessed | oans and | Total            | Gross impaired<br>loans and<br>advances as a %<br>of gross total<br>loans and<br>advances |
| Gross loans and advances to — financial institutions — non-financial institution customers                | 2,139,398  | 53,847  | 33,533   | 648<br>2,226,778 | 3.92%   |
| Less: Allowances for  | 2,140,046  | 53,847  | 33,533   | 2,227,426        | 3.92%   |
| impairment losses on loans and advances to — financial institutions — non-financial institution customers | (4)  | (14,102)  | (20,262) | (4)              |   |
| Net loans and advances to   | (19,500)   | (14,102)  | (20,262) | (53,864)         |   |
| <ul> <li>— financial institutions</li> <li>— non-financial institution</li> <li>customers</li> </ul>      | 2,119,902  | 39,745  | 13,271   | 2,172,918        |   |
|   | 2,120,546  | 39,745  | 13,271   | 2,173,562        |   |

#### Notes:

- (i) Loans and advances assessed on a collective basis for impairment bear relatively insignificant impairment losses as a proportion of the total portfolio. These loans and advances include those which are graded normal or special-mention.
- (ii) Impaired loans and advances include loans for which objective evidence of impairment exists and which have been assessed as bearing significant impairment losses. These loans include loans for which objective evidence of impairment has been identified:
  - individually (including corporate loans and advances which are graded doubtful or loss); or
  - collectively; that is portfolios of homogeneous loans (including retail loans and advances which are graded substandard, doubtful or loss)
    and portfolios of loans which have been individually assessed but for which no impairment can be identified individually (including
    corporate loans and advances which are graded substandard).
- (iii) The definitions of the loan classification stated in notes (i) and (ii) above are described in Note 34(a).
- (iv) There were no impaired loans and advances to financial institutions as at 31 December 2005 and 2004.



(Expressed in millions of Renminbi unless otherwise stated)

### 17 LOANS AND ADVANCES TO CUSTOMERS (Cont'd)

### (d) Analysed by legal form of borrowers

|   | 2005      | 2004      |
|---|-----------|-----------|
|   | 2003      | 2004      |
| Corporate loans to                        |           |           |
| — State-owned enterprises                 | 844,404   | 838,864   |
| — Joint-stock enterprises                 | 374,427   | 350,150   |
| — Private enterprises                     | 214,509   | 152,490   |
| — Foreign invested enterprises            | 183,486   | 147,863   |
| — Collectively-controlled enterprises     | 42,963    | 44,278    |
| — Jointly-owned enterprises               | 18,698    | 14,204    |
| — Others                                  | 131,349   | 109,611   |
|   |           |           |
| Subtotal                                  | 1,809,836 | 1,657,460 |
| Personal loans                            | 454,253   | 412,647   |
| Discounted bills                          | 194,309   | 157,319   |
|   |           |           |
| Gross loans and advances to customers     | 2,458,398 | 2,227,426 |
|   |           |           |
| Less: Allowances for impairment losses on |           |           |
| Corporate loans to                        |           |           |
| — State-owned enterprises                 | (20,555)  | (19,571)  |
| — Joint-stock enterprises                 | (13,866)  | (11,718)  |
| — Private enterprises                     | (8,765)   | (5,656)   |
| — Foreign invested enterprises            | (6,096)   | (5,047)   |
| — Collectively-controlled enterprises     | (2,778)   | (3,051)   |
| — Jointly-owned enterprises               | (782)     | (633)     |
| — Others                                  | (2,577)   | (2,583)   |
|   |           |           |
| Subtotal                                  | (55,419)  | (48,259)  |
| Personal loans                            | (7,480)   | (5,465)   |
| Discounted bills                          | (186)     | (140)     |
|   |           |           |
| Total allowances for impairment losses    | (63,085)  | (53,864)  |
|   |           | <u></u>   |
| Net loans and advances to customers       | 2,395,313 | 2,173,562 |
|   |           |           |

(Expressed in millions of Renminbi unless otherwise stated)

### **18 INVESTMENTS**

|   | 2005      | 2004      |
|---|-----------|-----------|
| Receivables (Note 18(a))  | 443,729   | 433,858   |
| Held-to-maturity debt securities (Note 18(b))                     | 643,978   | 489,791   |
| Available-for-sale  |           |           |
| — debt securities (Note 18(c))                                    | 312,059   | 166,917   |
| — equity investments (Note 18(d))                                 | 11,672    | 16,355    |
|   |           |           |
|   | 323,731   | 183,272   |
| Debt securities at fair value through profit or loss (Note 18(e)) | 2,433     | 715       |
| Total   | 1,413,871 | 1,107,636 |

The Group's debt securities at fair value through profit or loss are held for trading purposes.

### (a) Receivables

|  | 2005             | 2004             |
|--|------------------|------------------|
| Due from issuers in Mainland China: Government |                  |                  |
| Special government bond (note (i))  Others     | 49,200<br>530    | 49,200<br>563    |
| The PBOC (note (ii)) Policy banks              | 94,197<br>49,872 | 84,354<br>52,671 |
| Cinda (note (iii))                             | 247,000          | 247,000          |
| Banks  | 2,930            | 70               |
| Total  | 443,729          | 433,858          |

#### Notes:

Interest receivable on the bond from the date of issue to 30 November 2004 was settled by CCB's or the Bank's profit distribution as per a notice of the MOF. From 1 December 2004, interest receivable on the bond is settled by cash on an annual basis.

<sup>(</sup>i) This represents a non-negotiable bond of nominal value of RMB 49,200 million issued by the MOF in 1998 to strengthen the capital base of CCB. The bond matures in 2028 and originally bore interest at a fixed rate of 7.2% per annum. The interest rate of the bond was revised to a fixed interest rate of 2.25% per annum with effect from 1 December 2004 as part of the Restructuring. This substantial modification of the terms of the special government bond has been accounted for as a derecognition of the original bond with an interest rate of 7.2% per annum and the recognition of a new bond that matures in 2028 and bears an interest rate of 2.25% per annum to reflect the substance of the Restructuring of CCB.



(Expressed in millions of Renminbi unless otherwise stated)

#### **18 INVESTMENTS** (Cont'd)

### (a) Receivables (Cont'd)

Notes: (Cont'd)

- (ii) Due from the PBOC includes:
  - a non-transferable bill of nominal value of RMB 63,354 million issued specifically to CCB as part of the Restructuring. The majority of the proceeds paid by Cinda on the disposal of impaired loans and advances were used to subscribe for a PBOC bill of nominal value of RMB 63,354 million. The bill matures in June 2009 and bears a fixed interest rate of 1.89% per annum. The PBOC has the right to early settle the bill; and
  - a non-transferable bill of nominal value of RMB 21,000 million issued for settlement of CCB's receivables arising from its appointment by
    the State Council and the PBOC to act as the receiver in respect of the liquidation of a trust and investment company (Note 24(b)). The
    bill matures in June 2007 and bears a fixed interest rate of 1.89% per annum. The PBOC has an early redemption right on this bill subject
    to certain conditions.
- (iii) Cinda issued a bond specifically to CCB in 1999 for the acquisition of CCB's impaired loans and advances at their original book value. The bond has a nominal value of RMB 247,000 million and matures in September 2009. It bears a fixed interest rate of 2.25% per annum. According to a notice issued by the MOF, starting from 1 January 2005, the MOF will provide financial support if Cinda is unable to repay the interest in full. The MOF will also provide support for the repayment of bond principal, if necessary.
- (iv) As part of the Restructuring, the PBOC approved the Bank's use of the special government bond and the bill of nominal value of RMB 63,354 million issued by the PBOC as eligible assets equivalent to the surplus deposit reserve funds for the purpose of clearing.
- (v) All debt securities included as Receivables are unlisted.

(Expressed in millions of Renminbi unless otherwise stated)

### **18 INVESTMENTS** (Cont'd)

### (b) Held-to-maturity debt securities

|   | 2005    | 2004     |
|---|---------|----------|
|   |         |          |
| Issued by:                                    |         |          |
|   |         |          |
| Governments                                   |         |          |
| — in Mainland China                           | 205,649 | 202,436  |
| — outside Mainland China                      | 161     | 165      |
| The PBOC                                      | 218,354 | 105,589  |
| Policy banks                                  |         |          |
| — in Mainland China                           | 144,507 | 118,473  |
| — outside Mainland China                      | 1,630   | 82       |
| Banks and non-bank financial institutions     |         |          |
| — in Mainland China                           | 17,115  | 4,940    |
| — outside Mainland China                      | 37,934  | 31,989   |
| Public sector entities outside Mainland China | 17,938  | 23,120   |
| Others  |         |          |
| — in Mainland China                           | 176     | _        |
| — outside Mainland China                      | 514     | 2,997    |
|   |         |          |
| Total   | 643,978 | 489,791  |
|   |         | <u> </u> |
| Listed in Hong Kong                           | 1,849   | _        |
| Listed outside Hong Kong                      | 27,787  | 30,744   |
| Unlisted                                      | 614,342 | 459,047  |
|   |         |          |
| T. ( )  | 642.070 | 400.704  |
| Total   | 643,978 | 489,791  |
|   |         |          |
| Market value of listed securities             | 28,920  | 30,463   |
|   |         |          |



(Expressed in millions of Renminbi unless otherwise stated)

### **18 INVESTMENTS** (Cont'd)

### (c) Available-for-sale debt securities

| Governments  |   | 2005    | 2004    |
|--|---|---------|---------|
| — in Mainland China       13,404       8,073         — outside Mainland China       44,061       45,344         The PBOC       110,114       14,339         Central banks outside Mainland China       310       —         Policy banks       —       -         — in Mainland China       10,429       4,132         — outside Mainland China       5,512       5,637         Banks and non-bank financial institutions       —       529         — outside Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       —       13,245       —         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822   | At fair value and issued by:                  |         |         |
| — outside Mainland China       44,061       45,344         The PBOC       110,114       14,339         Central banks outside Mainland China       310       —         Policy banks       —       10,429       4,132         — in Mainland China       5,512       5,637         Banks and non-bank financial institutions       —       529         — outside Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       —       13,245       —         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822   | Governments                                   |         |         |
| The PBOC       110,114       14,339         Central banks outside Mainland China       310       —         Policy banks       —       10,429       4,132         — in Mainland China       5,512       5,637         Banks and non-bank financial institutions       —       529         — outside Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       —       13,245       —         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | — in Mainland China                           | 13,404  | 8,073   |
| Central banks outside Mainland China       310       —         Policy banks       10,429       4,132         — in Mainland China       5,512       5,637         Banks and non-bank financial institutions       —       529         — in Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       —       13,245       —         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822   | — outside Mainland China                      | 44,061  | 45,344  |
| Policy banks       10,429       4,132         — outside Mainland China       5,512       5,637         Banks and non-bank financial institutions       —       529         — in Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       —         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | The PBOC                                      | 110,114 | 14,339  |
| — in Mainland China       10,429       4,132         — outside Mainland China       5,512       5,637         Banks and non-bank financial institutions       —       529         — in Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       —       13,245       —         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | Central banks outside Mainland China          | 310     | _       |
| - outside Mainland China  Banks and non-bank financial institutions - in Mainland China - outside Mainland China - outside Mainland China  Public sector entities outside Mainland China  Others - in Mainland China (note) - outside Mainland China (note) - outside Mainland China  Total  Total  1,863 1,237 Listed in Hong Kong Listed outside Hong Kong Unlisted  John Store John | Policy banks                                  |         |         |
| Banks and non-bank financial institutions  - in Mainland China - outside Mainland China  Public sector entities outside Mainland China  Others - in Mainland China (note) - outside Mainland China  Total  Total  Listed in Hong Kong Listed outside Hong Kong Unlisted  Page 129  - 529   | — in Mainland China                           | 10,429  | 4,132   |
| — in Mainland China       —       529         — outside Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       —       13,245       —         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822   | — outside Mainland China                      | 5,512   | 5,637   |
| — outside Mainland China       87,950       28,883         Public sector entities outside Mainland China       23,086       45,918         Others       -       -         — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | Banks and non-bank financial institutions     |         |         |
| Public sector entities outside Mainland China       23,086       45,918         Others       13,245       —         — in Mainland China (note)       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | — in Mainland China                           | _       | 529     |
| Others       13,245       —         — in Mainland China (note)       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | — outside Mainland China                      | 87,950  | 28,883  |
| — in Mainland China (note)       13,245       —         — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | Public sector entities outside Mainland China | 23,086  | 45,918  |
| — outside Mainland China       3,948       14,062         Total       312,059       166,917         Listed in Hong Kong       1,863       1,237         Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  |   |         |         |
| Total 312,059 166,917  Listed in Hong Kong 1,863 1,237  Listed outside Hong Kong 74,562 58,858  Unlisted 235,634 106,822   |   | 13,245  | _       |
| Listed in Hong Kong 1,863 1,237 Listed outside Hong Kong 74,562 58,858 Unlisted 235,634 106,822  | — outside Mainland China                      | 3,948   | 14,062  |
| Listed in Hong Kong 1,863 1,237 Listed outside Hong Kong 74,562 58,858 Unlisted 235,634 106,822  |   |         |         |
| Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | Total   | 312,059 | 166,917 |
| Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  |   |         |         |
| Listed outside Hong Kong       74,562       58,858         Unlisted       235,634       106,822  | Listed in Hong Kong                           | 1 863   | 1 237   |
| Unlisted 235,634 106,822   |   |         |         |
|  |   |         |         |
| Total 312,059 166,917  | 5566  |         |         |
| 10tal <u>312,059</u> 166,917   | T   | 242.0   | 466.047 |
|  | Iotal   | 312,059 | 166,917 |

Note: Others in Mainland China as at 31 December 2005 include debt securities issued by state-owned enterprises and joint-stock enterprises of RMB 3,424 million (2004: Nil) and RMB 9,821 million (2004: Nil) respectively.

(Expressed in millions of Renminbi unless otherwise stated)

### 18 INVESTMENTS (Cont'd)

## (d) Available-for-sale equity investments

|  | 2005          | 2004          |
|--|---------------|---------------|
| At fair value:   |               |               |
| Debt equity swap investments (note) Other equity investments | 10,886<br>786 | 15,421<br>934 |
| Total  | 11,672        | 16,355        |
| Listed in Hong Kong  | 563           | 638           |
| Listed outside Hong Kong                                     | 17            | 28            |
| Unlisted   | 11,092        | 15,689        |
| Total  | 11,672        | 16,355        |

Note: Pursuant to the arrangement by the PRC government in 1999, the Group acquired unlisted legal person shares ("debt equity swap investments") in certain corporate borrowers in lieu of repayments of loans granted to them. Pursuant to a notice (the "Notice") jointly issued by the State Economic & Trade Commission of the PRC and the PBOC on 5 July 1999, commercial banks are prohibited from being involved in management of the operation of these corporate borrowers although the banks hold equity interests through the above debt equity swap arrangement.

Prior to 30 April 2005, the Group appointed Cinda to hold and manage these debt equity swap investments. The Group has ownership and right of disposal and retains the risks and rewards associated with them. These shares were registered under the name of Cinda which acted on behalf of the Group and earned a management fee in return. On 30 April 2005, the Group entered into an agreement (the "Termination Agreement") with Cinda to terminate the appointment of Cinda to manage these investments on its behalf. Pursuant to the Termination Agreement, Cinda would transfer the legal titles of these investments to the Group. Notwithstanding this change, the Group is still required to comply with the Notice and the Group will continue not to participate in the financial and operating policy decisions of these corporate borrowers nor exert significant influence over these policies. In substance, the Group does not have any control or significant influence over these corporate borrowers. The Group has been advised by its external legal counsel that such direct ownership in these investments does not violate any of the prevailing laws and regulations in the PRC.



(Expressed in millions of Renminbi unless otherwise stated)

### **18 INVESTMENTS** (Cont'd)

## (e) Debt securities at fair value through profit or loss

|  | 2005  | 2004 |
|--|-------|------|
| Issued by:   |       |      |
| Governments  |       |      |
| — in Mainland China  | 361   | 88   |
| — outside Mainland China   | 234   | 248  |
| The PBOC   | 49    | 196  |
| Policy banks   |       |      |
| — in Mainland China  | 718   | _    |
| — outside Mainland China   | 142   | _    |
| Banks and non-bank financial institutions outside Mainland China | 615   | 183  |
| Public sector entities outside Mainland China                    | 244   | _    |
| Others outside Mainland China                                    | 70    | _    |
|  |       |      |
|  | 2,433 | 715  |

All the above securities are unlisted and held for trading purposes.

## (f) Investments in subsidiaries

The following list contains only the particulars of subsidiaries which principally affected the results, assets or liabilities of the Group. All of these companies are subsidiaries as defined under Note 2(c) and have been included in the scope of the consolidated financial statements of the Group.

| Name of company   | Place of incorporation and operation | Particulars of<br>the issued and<br>paid up capital | % of<br>ownership<br>directly held by<br>the Bank | Principal activities                                       |
|---|--------------------------------------|---|---|--|
| China Construction Bank<br>(Asia) Limited<br>(formerly Jian Sing<br>Bank Limited) | Hong Kong                            | 300 million<br>shares of<br>HK\$ 1 each             | 100%  | Commercial<br>banking and<br>related financial<br>services |
| Sino-German<br>Bausparkasse<br>Corporation Limited                                | PRC, limited liability company       | 150 million<br>shares of<br>RMB 1 each              | 75.1%   | Home mortgage<br>loan and deposit<br>taking business       |
| CCB Principal Asset  Management Co.,  Ltd. ("CCB Principal")                      | PRC, limited liability company       | 200 million<br>shares of<br>RMB 1 each              | 65%   | Fund management services                                   |

(Expressed in millions of Renminbi unless otherwise stated)

# 19 PROPERTY AND EQUIPMENT

|                              | Bank         | Construction | Computer  |         |         |
|------------------------------|--------------|--------------|-----------|---------|---------|
|                              | premises     | in progress  | equipment | Others  | Total   |
|                              | (Note 19(a)) |              |           |         |         |
|                              |              |              |           |         |         |
| Cost or deemed cost:         |              |              |           |         |         |
| As at 1 January 2005         | 38,352       | 764          | 9,576     | 5,000   | 53,692  |
| Additions                    | 1,103        | 2,225        | 2,434     | 2,593   | 8,355   |
| Disposals                    | (701)        | (2)          | (705)     | (1,615) | (3,023) |
| Transfers                    | 233          | (643)        | 64        | 346     | _       |
|                              |              | -            |           |         |         |
| As at 31 December 2005       | 38,987       | 2,344        | 11.369    | 6.324   | 59,024  |
|                              |              |              |           |         |         |
| Accumulated depreciation and |              |              |           |         |         |
| impairment losses:           |              |              |           |         |         |
| As at 1 January 2005         | (2,024)      | _            | (2,947)   | (277)   | (5,248) |
| Depreciation charges         | (1,624)      | _            | (2,434)   | (1,585) | (5,643) |
| Impairment losses            | (234)        | (50)         | (4)       | (5)     | (293)   |
| Disposals                    | 224          | 1            | 678       | 1,218   | 2,121   |
|                              |              |              |           |         |         |
| As at 31 December 2005       | (3,658)      | (49)         | (4,707)   | (649)   | (9,063) |
|                              |              |              |           |         |         |
| Net carrying value:          |              |              |           |         |         |
| As at 31 December 2005       | 35,329       | 2,295        | 6,662     | 5,675   | 49,961  |
| , 5 de 51 becember 2005      |              |              |           |         |         |



(Expressed in millions of Renminbi unless otherwise stated)

## **19 PROPERTY AND EQUIPMENT** (Cont'd)

|                              | Bank         | Construction | Computer    |           |               |
|------------------------------|--------------|--------------|-------------|-----------|---------------|
|                              | premises     | in progress  | equipment   | Others    | Total         |
|                              | (Note 19(a)) |              |             |           |               |
|                              |              |              |             |           |               |
| Cost or deemed cost:         |              |              |             |           |               |
| As at 1 January 2004         | 38,208       | 964          | 6,548       | 6,016     | 51,736        |
| Additions                    | 973          | 719          | 2,689       | 1,733     | 6,114         |
| Disposals                    | (941)        | (72)         | (387)       | (2,758)   | (4,158)       |
| Transfers                    | 112          | (847)        | 726         | 9         | _             |
|                              |              |              |             |           |               |
| As at 31 December 2004       | 38,352       | 764          | 9,576       | 5,000     | 53,692        |
| 7.5 dt 5. 5 eee5e. 200 .     |              |              |             |           |               |
| Accumulated depreciation and |              |              |             |           |               |
| impairment losses:           |              |              |             |           |               |
| As at 1 January 2004         | _            | _            | _           | _         | _             |
| Depreciation charges         | (1,714)      | _            | (3,182)     | (2,601)   | (7,497)       |
| Impairment losses            | (388)        | _            | (9)         | (9)       | (406)         |
| Disposals                    | 78           | _            | 244         | 2,333     | 2,655         |
|                              |              |              |             |           | <del></del> _ |
| A+ 31 D 2001                 | (2.024)      |              | (2.047)     | (277)     | /F 240\       |
| As at 31 December 2004       | (2,024)      | <u></u>      | (2,947)<br> | (277)<br> | (5,248)<br>   |
|                              |              |              |             |           |               |
| Net carrying value:          |              |              |             |           |               |
| As at 31 December 2004       | 36,328       | 764          | 6,629       | 4,723     | 48,444        |
|                              |              |              |             |           |               |

Note: As at 31 December 2005, ownership documentation for the Group's bank premises with a net carrying value of RMB 1,152 million (31 December 2004: RMB 1,112 million) was being finalised.

# (a) Analysed by remaining term of leases

The net carrying value of Group's bank premises at the balance sheet date is analysed by the remaining terms of the leases as follows:

|   | 2005                 | 2004                       |
|---|----------------------|----------------------------|
| Long term leases (over 50 years), held in Hong Kong<br>Medium term leases (10–50 years), held in Mainland China<br>Short term leases (less than 10 years), held in Mainland China | 102<br>35,012<br>215 | 105<br>36,141<br><u>82</u> |
| Total   | 35,329               | 36,328                     |

(Expressed in millions of Renminbi unless otherwise stated)

### **19 PROPERTY AND EQUIPMENT** (Cont'd)

### (b) Valuation

As required by the relevant PRC rules and regulations with respect to the Restructuring, the property and equipment of CCB as at 31 December 2003 were valued by CCAFM on a depreciated replacement cost or a comparable market basis as appropriate.

The Group's bank premises were also valued separately by Chesterton Petty Limited, an independent qualified valuer in Hong Kong as at 31 December 2003. The value arrived at by them was approximately the same as that arrived at by CCAFM.

The effect of this valuation was to increase the depreciation charges of property and equipment by approximately RMB 394 million for the year ended 31 December 2005 (2004: RMB 394 million).

The valuation was a one-off event driven by the Restructuring. Other than this revaluation, which was carried out in compliance with relevant PRC rules and regulations, the Group has no plans to revalue its property and equipment on a regular basis. Accordingly, the property and equipment are to be stated at cost or deemed cost, less accumulated depreciation and impairment losses.



(Expressed in millions of Renminbi unless otherwise stated)

### 20 DEFERRED TAX

The components of deferred tax assets/(liabilities) recognised in the balance sheet and the movements during the year are as follows:

|  |  | n Mainland China   |   | Outside<br>Mainland China   |                                      |
|--|--|--|---|---|--------------------------------------|
|  | Interest<br>recognition for<br>short-term debt<br>securities<br>(note (i)) | Deferral or<br>amortisation of<br>subordinated<br>bonds issue<br>costs | Fair value<br>adjustments for<br>securities and<br>derivatives<br>(note (ii)) | Fair value<br>adjustments for<br>securities and<br>derivatives<br>(note (ii)) | Deferred tax<br>assets/(liabilities) |
| As at 1 January<br>2004<br>Recognised in<br>income | (179)  | _  | (249)   | (43)  | (471)                                |
| statement<br>Recognised in<br>equity               | (343)  | (35)   | 60<br>420   | (3)   | (321)                                |
| As at 31 December<br>2004                          | (522)  | (35)   | 231   | (62)  | (388)                                |
| As at 1 January<br>2005                            | (522)  | (35)   | 231   | (62)  | (388)                                |
| Recognised in income statement                     | 522  | 4  | (55)  | 26  | 497                                  |
| Recognised in equity                               |  |  | 268   | 43  | 311                                  |
| As at 31 December<br>2005                          |  | (31)   | 444   | 7   | 420                                  |

### Notes:

<sup>(</sup>i) Interest income for certain debt investments was taxed on disposal or maturity of these investments in 2004.

Starting from 1 January 2005, interest income from such debt investments as recognised in the financial statements is taxed on an accrual basis.

<sup>(</sup>ii) Unrealised gains or losses arising from fair value adjustments for securities and derivatives are subject to tax when realised in 2004.

Starting from 1 January 2005, unrealised gains or losses arising from fair value adjustments for securities at fair value through profit or loss and derivatives are taxed when recognised. Fair value adjustments for available-for-sale securities are subject to tax when realised.

<sup>(</sup>iii) The Group did not have significant unrecognised deferred taxation arising at the balance sheet date.

(Expressed in millions of Renminbi unless otherwise stated)

## 21 OTHER ASSETS

|  | 2005   | 2004   |
|--|--------|--------|
| Interest receivable  |        |        |
| — debt securities  | 11,695 | 8,695  |
| — loans and advances to customers                          | 4,294  | 3,612  |
| — others   | 1,080  | 338    |
|  |        |        |
|  | 17,069 | 12,645 |
| Land use rights (Note 21(a))                               | 18,449 | 18,986 |
| Positive fair value of derivatives (Notes 21(b) and 34(f)) | 12,146 | 1,624  |
| Repossessed assets (Note 21(c))                            | 1,877  | 2,862  |
| Intangible assets  | 978    | 969    |
| Government receivable (Note 21(d))                         | _      | 23,781 |
| Others   | 5,414  | 7,514  |
|  |        |        |
| Total  | 55,933 | 68,381 |
|  |        |        |

# (a) Valuation of land use rights

As required by the relevant PRC rules and regulations with respect to the Restructuring, the land use rights of CCB as at 31 December 2003 were valued by CCAFM on a comparable market basis.

The effect of this valuation was to increase the amortisation charges of land use rights by approximately RMB 230 million for the year ended 31 December 2005 (2004: RMB 230 million).

## (b) Positive fair value of derivatives

The balance as at 31 December 2005 includes the fair value of the foreign exchange option, amounting to RMB 9,545 million (2004: Nil), which was purchased to hedge the currency risk arising from the separately managed US dollar denominated investment portfolio (Note 34(d)).

The premium payable in respect of the above option purchased is stated at a discounted value of RMB 5,348 million (2004: Nil) and is included under other liabilities and provisions (Note 24).



(Expressed in millions of Renminbi unless otherwise stated)

### 21 OTHER ASSETS (Cont'd)

### (c) Repossessed assets

On 30 June 2004, CCB entered into sale and purchase agreements (the "S&P Agreements") to dispose of certain repossessed assets for a consideration of RMB 1,098 million. The completion dates of these transactions, which were initially set on 27 December 2004, were deferred to and finalised on 30 March 2005 and 30 May 2005 respectively upon request from the buyers. As at 31 December 2004, the Group considered that the uncertainty on completion was insignificant and these repossessed assets were therefore derecognised. Pursuant to the S&P Agreements, all gains or losses arising from these repossessed assets after the date of the S&P Agreements belong to the buyers. However, the Group has an obligation to buy back those assets which are found to be with defects within nine months from the completion dates, or for assets whose titles fail to be transferred to the buyers, within three years from the completion dates. As at 31 December 2005, the Group considered that the potential buy-back amounts would be immaterial.

### (d) Government receivable

As part of the Restructuring, the PRC government agreed to replenish the remaining accumulated losses of CCB as at 31 December 2003. The government receivable is non-interest-bearing and an amount of RMB 41,718 million was settled by the Bank's profit distribution of the profit for the year ended 31 December 2004 as approved by the shareholders in the general meeting on 27 December 2004. The remaining balance was settled by the Bank's profit distribution of the profit for the six months ended 30 June 2005 as approved by the shareholders in the general meeting on 6 June 2005 (Note 28).

### 22 AMOUNTS DUE TO BANKS AND NON-BANK FINANCIAL INSTITUTIONS

### (a) Analysed by nature

|  | 2005                        | 2004                    |
|--|-----------------------------|-------------------------|
| Balances under repurchase agreements  Money market takings  Deposits | 21,189<br>17,540<br>125,795 | 100<br>23,085<br>88,854 |
| Total  | 164,524                     | 112,039                 |

(Expressed in millions of Renminbi unless otherwise stated)

# 22 AMOUNTS DUE TO BANKS AND NON-BANK FINANCIAL INSTITUTIONS (Cont'd)

## (b) Analysed by geographical location

|  | 2005         | 2004        |
|--|--------------|-------------|
|  |              |             |
| Balances payable on demand                             |              |             |
| — Banks in Mainland China                              | 6,591        | 6,615       |
| — Non-bank financial institutions in Mainland China    | 78,726       | 73,736      |
|  |              |             |
|  | 85,317       | 80,351      |
|  |              |             |
| — Banks outside Mainland China                         | 322          | 4,348       |
|  |              |             |
| Term deposits  |              |             |
| — Banks in Mainland China                              | 10,849       | 7,099       |
| — Non-bank financial institutions in Mainland China    | 33,922       | 2,614       |
|  |              |             |
|  | 44,771       | 9,713       |
|  |              |             |
| — Banks outside Mainland China                         | 20,612       | 17,627      |
| Non-bank financial institutions outside Mainland China | 13,502       | _           |
|  | <u> </u>     | <del></del> |
|  | 34,114       | 17 627      |
|  | 34, i 14<br> | 17,627<br>  |
| Total  | 164 534      | 112.020     |
| Total  | 164,524      | 112,039     |

# (c) Analysed by legal form of counterparty

|  | 2005    | 2004    |
|--|---------|---------|
| Balances with  |         |         |
| — PRC policy banks   | 137     | 45      |
| — PRC state-owned banks and non-bank financial institutions  | 106,219 | 69,773  |
| — PRC joint-stock banks and non-bank financial institutions  | 19,389  | 20,246  |
| — Foreign-invested banks and non-bank financial institutions | 38,779  | 21,975  |
|  |         |         |
| Total  | 164,524 | 112,039 |



(Expressed in millions of Renminbi unless otherwise stated)

## 23 DEPOSITS FROM CUSTOMERS

## (a) Analysed by nature

|                       | 2005      | 2004      |
|-----------------------|-----------|-----------|
| Demand deposits       |           |           |
| — Corporate customers | 1,475,119 | 1,389,355 |
| — Personal customers  | 709,026   | 633,765   |
|                       | 2,184,145 | 2,023,120 |
| Time deposits         |           |           |
| — Corporate customers | 632,350   | 452,689   |
| — Personal customers  | 1,189,551 | 1,015,312 |
|                       | 1,821,901 | 1,468,001 |
| Total                 | 4,006,046 | 3,491,121 |

## (b) Analysed by geographical segments

|                     | 2005      | 2004      |
|---------------------|-----------|-----------|
| Yangtze River Delta | 828,647   | 726,774   |
| Pearl River Delta   | 620,375   | 544,452   |
| Bohai Rim           | 802,270   | 698,108   |
| Central             | 687,258   | 604,301   |
| Western             | 671,263   | 597,300   |
| Northeastern        | 322,758   | 280,177   |
| Head office         | 58,897    | 29,698    |
| Overseas            | 14,578    | 10,311    |
|                     |           |           |
| Total               | 4,006,046 | 3,491,121 |

See Note 33(b) for the definitions of geographical segments.

(Expressed in millions of Renminbi unless otherwise stated)

## 24 OTHER LIABILITIES AND PROVISIONS

|   | 2005   | 2004   |
|---|--------|--------|
| Interest payable  |        |        |
| — deposits from customers                                 | 25,205 | 22,976 |
| — others  | 927    | 504    |
|   |        |        |
|   | 26,132 | 23,480 |
| Salaries and welfare payables (Note 24(a))                | 9,505  | 7,209  |
| Supplementary retirement benefit obligations (Note 25(b)) | 5,621  | 5,743  |
| Foreign exchange option premium payable (Note 21(b))      | 5,348  | _      |
| Payables to Jianyin (Notes 24(b) and 36(a))               | 5,211  | 6,405  |
| Business and other tax payables                           | 3,451  | 2,705  |
| Dormant accounts  | 2,860  | 1,104  |
| Negative fair value of derivatives (Note 34(f))           | 2,490  | 1,816  |
| Bond redemption payable                                   | 2,063  | 1,717  |
| Litigation provision (Note 24(c))                         | 1,802  | 2,107  |
| Payment and collection clearance account                  | 1,333  | 1,358  |
| Settlement accounts                                       | 897    | 1,287  |
| Dividend payable (Note 28(a))                             | 3,268  | 2,914  |
| Others  | 6,509  | 5,342  |
|   |        |        |
| Total   | 76,490 | 63,187 |
|   |        |        |

## (a) Salaries and welfare payables

Included under salaries and welfare payables, the Group has the following payables to defined contribution retirement schemes at the balance sheet date:

|                   | 2005  | 2004  |
|-------------------|-------|-------|
| As at 31 December | 1,082 | 1,231 |

# (b) Payables to Jianyin

The balance as at 31 December 2005 represented a payable of RMB 5,211 million (2004: RMB 5,113 million) to Jianyin, arising from the receipt of a bill issued by the PBOC with a nominal value of RMB 21,000 million (Note 18(a)), which exceeded net advances made by CCB for the liquidation of a trust and investment company, plus the interest accrual on such excess portion.

The balance as at 31 December 2004 also included the proceeds from the disposal of assets owned by Jianyin collected by the Group on behalf of Jianyin.



(Expressed in millions of Renminbi unless otherwise stated)

### 24 OTHER LIABILITIES AND PROVISIONS (Cont'd)

## (c) Litigation provision

|   | 2005                | 2004                    |
|---|---------------------|-------------------------|
| As at 1 January Charge for the year Payments made | 2,107<br>5<br>(310) | 2,587<br>707<br>(1,187) |
| As at 31 December                                 | 1,802               | 2,107                   |

### **25 RETIREMENT BENEFITS**

## (a) Statutory retirement schemes

In accordance with the labour regulations of the PRC, the Group participates in various defined contribution retirement schemes organised by the municipal and provincial governments for its employees in Mainland China. The Group is required to make contributions to a separate entity which could be the government or publicly administered retirement schemes at certain rates of the salaries, bonuses and certain allowances of its employees. A member of the schemes is entitled to a pension equal to a fixed proportion of the salary prevailing at his or her retirement date.

For its employees outside Mainland China, the Group participates in various defined contribution retirement schemes at funding rates determined in accordance with the local practices and regulations.

The Group has no other material obligations for the payment of its employees' retirement and other post retirement benefits other than the contributions described above and in Note 25(b) below.

(Expressed in millions of Renminbi unless otherwise stated)

## **25 RETIREMENT BENEFITS** (Cont'd)

## (b) Supplementary retirement benefits

The Group pays supplementary retirement benefits for its employees in Mainland China who retired on or before 31 December 2003 ("Eligible Employees"). The amounts recognised in the balance sheet represent the present value of unfunded obligations.

The Group's obligations in respect of the supplementary retirement benefits at the balance sheet date were reviewed by an independent actuary, Towers, Perrin, Forster & Crosby, Inc., Hong Kong, using the projected unit credit actuarial cost method. They are members of the Society of Actuaries of the United States of America.

Net liabilities recognised in the balance sheet represent:

|  | 2005           | 2004         |
|--|----------------|--------------|
| Present value of the obligations Unrecognised actuarial (losses)/gains | 5,758<br>(137) | 5,221<br>522 |
| As at 31 December  | 5,621          | 5,743        |

Movements in the net liabilities recognised in the balance sheet are as follows:

|   | 2005                  | 2004                    |
|---|-----------------------|-------------------------|
| As at 1 January Payments made Net expense/(net income) recognised in the income statement | 5,743<br>(361)<br>239 | 6,367<br>(348)<br>(276) |
| As at 31 December   | 5,621                 | 5,743                   |



(Expressed in millions of Renminbi unless otherwise stated)

### **25 RETIREMENT BENEFITS** (Cont'd)

## **(b)** Supplementary retirement benefits (Cont'd)

Net expense/(net income) recognised as staff cost/(other income) in the income statement comprises:

|  | 2005    | 2004         |
|--|---------|--------------|
| Interest cost<br>Actuarial gain recognised | 239<br> | 219<br>(495) |
| Net expense/(net income)                   | 239     | (276)        |

Actuarial gain recognised in the year ended 31 December 2004 arose mainly from the change in the discount rate.

Principal actuarial assumptions at the balance sheet date are as follows:

|  | 2005       | 2004       |
|--|------------|------------|
| Discount rate  | 3.50%      | 4.75%      |
| Health care cost increases                             | 7.00%      | 7.00%      |
| Average expected future lifetime of Eligible Employees | 15.1 years | 15.5 years |

(Expressed in millions of Renminbi unless otherwise stated)

### **26 SUBORDINATED BONDS ISSUED**

During the year ended 31 December 2004, the Group issued the following subordinated bonds upon the approval of the PBOC and the CBRC. The carrying value of the Group's subordinated bonds at the balance sheet date represents:

|  | Note  | 2005   | 2004   |
|--|-------|--------|--------|
| 4.87% subordinated fixed rate bonds maturing in August 2014  | (i)   | 11,140 | 11,140 |
| Subordinated floating rate bonds maturing in August 2014 4.95% subordinated convertible fixed rate bonds maturing in | (ii)  | 3,860  | 3,860  |
| September 2014   | (iii) | 8,300  | 8,300  |
| Subordinated floating rate bonds maturing in  December 2014  | (iv)  | 6,078  | 6,078  |
| 4.95% subordinated convertible fixed rate bonds maturing in<br>December 2014   | (v)   | 10,622 | 10,622 |
| Total nominal value  |       | 40,000 | 40,000 |
| Less: Unamortised issue cost   |       | (93)   | (104)  |
| Net carrying value   |       | 39,907 | 39,896 |

### Notes:

- (i) The interest rate per annum on the subordinated fixed rate bonds is 4.87%. The Group has an option to redeem the bonds on 1 August 2009. If they are not redeemed early, the interest rate of the bonds will increase in August 2009 to 7.67% per annum for the next five years.
- (ii) The interest rate per annum on the subordinated floating rate bonds is the PBOC one-year fixed deposit rate, which is reset annually, plus an interest margin of 2.00%. The Group has an option to redeem the bonds on 1 August 2009. If they are not redeemed early, the interest margin of the bonds will increase to 2.75% from August 2009 for the next five years.
- (iii) The interest rate per annum on the subordinated convertible fixed rate bonds is 4.95%. The bondholders may convert the interest rate into a floating rate, being the PBOC one-year fixed deposit rate plus an interest margin of 1.80%, on 22 September 2006. The interest rate is reset annually. The Group has an option to redeem the bonds on 22 September 2009. Fixed rate bonds not redeemed early by the Group on 22 September 2009 will start to pay 7.95% per annum for the next five years. For floating rate bonds not redeemed early by the Group on 22 September 2009, the interest margin of the bonds will increase to 2.80% for the next five years.
- (iv) The interest rate per annum on the subordinated floating rate bonds is the benchmark rate plus an interest margin of 2.00%. The benchmark rate is the PRC interbank money market 7-days repo rate, which is reset and payable every six months. The Group has an option to redeem the bonds on 27 December 2009. If they are not redeemed early, the interest margin of the bonds will increase to 3.00% from December 2009 for the next five years.
- (v) The interest rate per annum on the subordinated convertible fixed rate bonds is 4.95%. The bondholders may convert the interest rate into a floating rate, being the PBOC one-year fixed deposit rate plus an interest margin of 1.80%, on 27 December 2006. The interest rate is reset annually. The Group has an option to redeem the bonds on 27 December 2009. Fixed rate bonds not redeemed early by the Group on 27 December 2009 will start to pay 7.95% per annum for the next five years. For floating rate bonds not redeemed by the Group on 27 December 2009, the interest margin of the bonds will increase to 2.80% for the next five years.



(Expressed in millions of Renminbi unless otherwise stated)

### 27 EQUITY

## (a) Share capital

|                                    | 2005          |         | 2004          |         |
|------------------------------------|---------------|---------|---------------|---------|
|                                    | No. of shares | Amount  | No. of shares | Amount  |
| Registered, issued and fully paid: |               |         |               |         |
| Ordinary shares of RMB 1 each      |               |         |               |         |
| At 1 January                       | 194,230       | 194,230 | _             | _       |
| Shares issued                      | 30,459        | 30,459  | 194,230       | 194,230 |
| At 31 December                     | 224,689       | 224,689 | 194,230       | 194,230 |

On 17 September 2004, the Bank was incorporated with a registered and paid up capital of RMB 194,230 million divided into 194,230 million shares with a par value of RMB 1 each. 186,230 million shares were issued to Huijin and Jianyin in consideration for the business transferred to the Bank, and 8,000 million shares were issued to other promoters at RMB 1 per share for cash. These shares are collectively referred to as Original Unlisted Shares.

The conversion of the Bank's Original Unlisted Shares into H shares was approved by its shareholders in general meetings on 5 June 2005 and 6 June 2005, and by the State Council and the China Securities Regulatory Commission on 9 June 2005 and 20 September 2005 respectively. Upon completion of the IPO on 27 October 2005, all the Original Unlisted Shares were converted into H shares which are listed on the SEHK.

On 27 October 2005, a total of 26,486 million H shares with a par value of RMB 1 each were issued by the Bank at a subscription price of HK\$ 2.35 per share as part of the IPO.

On 14 November 2005, a total of 3,973 million H shares with a par value of RMB 1 each were issued by the Bank at a subscription price of HK\$ 2.35 per share as a result of the exercise of the over-allotment option.

All H shares are ordinary shares and rank pari passu with the same rights and benefits.

(Expressed in millions of Renminbi unless otherwise stated)

### **27 EQUITY** (Cont'd)

### (b) Capital reserve

Capital reserve generally records transactions of the following nature:

- (i) share premium arising from the issuance of shares at prices in excess of their par value; and
- (ii) any other item required by PRC regulations to be so treated.

Capital reserve may be used for increasing paid-in capital as approved by the shareholders.

|                 |                                  | 2005     |
|-----------------|----------------------------------|----------|
| Gross proceed:  | s upon issue of shares           | 74,639   |
| Shares at par v | value                            | (30,459) |
| Share premium   | n before costs of issuing shares | 44,180   |
| Costs of issuin | g shares                         | (2,089)  |
| Share premium   | n recognised in capital reserve  | 42,091   |

As described in Note 27(a), the Bank issued a total of 30,459 million ordinary shares of RMB 1 each at a total consideration of RMB 74,639 million in 2005. After accounting for interest income and costs directly associated with the share issues, the Bank credited the share premium of RMB 42,091 million to the capital reserve.

### (c) Surplus reserves

Surplus reserves consist of statutory surplus reserve, discretionary surplus reserve and statutory public welfare fund.

(i) Statutory surplus reserve and discretionary surplus reserve

The Bank is required to appropriate 10% of its net profit, as determined under the Accounting Standards for Business Enterprises, the *Accounting Regulations for Financial Enterprises* (2001) and other relevant regulations issued by the MOF (collectively "PRC GAAP"), to the statutory surplus reserve until the reserve balance reaches 50% of the registered capital. After making the appropriation to the statutory surplus reserve, the Bank may also appropriate its net profit to the discretionary surplus reserve upon approval by shareholders in general meeting.

Subject to the approval of shareholders, statutory and discretionary surplus reserves may be used to make good prior year losses, if any, and may be converted into capital, provided that the balance of statutory surplus reserve after such capitalisation is not less than 25% of the registered capital before such capitalisation.



(Expressed in millions of Renminbi unless otherwise stated)

### **27 EQUITY** (Cont'd)

### (c) Surplus reserves (Cont'd)

## (ii) Statutory public welfare fund

Prior to 1 January 2006, the Bank is required to appropriate 5% to 10% of its net profit, as determined under PRC GAAP, to the statutory public welfare fund. In accordance with *The Company Law of the PRC (Revised in 2005)*, which was issued on 27 October 2005 and effective from 1 January 2006, the Bank is no longer required to make further appropriation to the statutory public welfare fund with effect from 1 January 2006.

This fund can only be used to purchase capital items for the collective benefit of the Bank's employees such as the construction of canteen and other staff welfare facilities.

The fund is non-distributable other than in liquidation.

### (d) Investment revaluation reserve

Investment revaluation reserve has been accounted for in accordance with the accounting policies adopted for the measurement of the available-for-sale investments at fair value.

### (e) General reserve

The general reserve at 31 December 2005 comprises:

(i) An amount of RMB 10,284 million set up under the MOF's requirements

Pursuant to a notice, Cai Jin [2005] No. 49, issued by the MOF on 17 May 2005 and which became effective on 1 July 2005, banks and certain non-bank financial institutions in Mainland China, including the Bank, are required to maintain a general reserve (in addition to allowances for impairment losses) to cover potential losses against their assets. The general reserve is in principle not less than 1% of the aggregate amount of risk-bearing assets, before allowances for impairment losses, at the balance sheet date. The general reserve forms part of the equity of the financial institution, and transfers to it are made through appropriations of profit after taxation.

The MOF issued another notice, Cai Jin [2005] No. 90 on 5 September 2005. This notice requires financial institutions to set aside the required general reserve within a transitional period of approximately three years, but not more than five years, from 1 July 2005. Management consider that the Bank will comply with the requirements of these notices before 30 June 2010.

(Expressed in millions of Renminbi unless otherwise stated)

### **27 EQUITY** (Cont'd)

## **(e) General reserve** (Cont'd)

(ii) An amount of RMB 48 million set up under requirements of the Hong Kong Banking Ordinance

Paragraph 9 of the Seventh Schedule to the Hong Kong Banking Ordinance requires the Bank's Hong Kong Branch to set aside amounts in a regulatory reserve in respect of losses which it will, or may, incur on loans and advances to customers, in addition to impairment losses recognised in accordance with the accounting policies of the Group. Transfers to and from the regulatory reserve are made directly through retained earnings.

## (f) Exchange reserve

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations. The reserve is dealt with in accordance with the accounting policies set out in Note 2(d).

### **28 PROFIT DISTRIBUTIONS**

## (a) Profit distributions for the year ended 31 December 2005

The Bank's profit appropriations for the year ended 31 December 2005 are as follows:

|   | For the six mo |             | For the six months ended 31 December 2005 | Total  |
|---|----------------|-------------|---|--------|
|   | (note (i))     | (note (ii)) | (note (ii))                               |        |
| Appropriations to  — Statutory surplus reserve  | 1,931          | _           | 2,060                                     | 3,991  |
| Statutory public welfare fund   | 966            | _           | 1,030                                     | 1,996  |
| General reserve (Note 27(e))  | _              | 312         | 10,020                                    | 10,332 |
|   |                |             |   |        |
|   | 2,897          | 312         | 13,110                                    | 16,319 |
|   |                |             |   |        |
| Profit distributions  — settlement of government receivable  — interim dividend declared during | 23,781         | _           | _   | 23,781 |
| the year  | _              | 168         | _   | 168    |
| <ul> <li>special dividend declared during<br/>the year</li> </ul>                               |                |             | 3,100                                     | 3,100  |
|   | 23,781         | 168         | 3,100                                     | 27,049 |



(Expressed in millions of Renminbi unless otherwise stated)

### **28 PROFIT DISTRIBUTIONS** (Cont'd)

## (a) Profit distributions for the year ended 31 December 2005 (Cont'd)

#### Notes

(i) At the general meeting of shareholders held on 6 June 2005, the shareholders approved the Bank's profit distribution policy for the six months ended 30 June 2005. On 27 August 2005, the Bank's shareholders confirmed the amounts of the Bank's profit appropriations for the six months ended 30 June 2005.

The Bank appropriated 10% and 5% of its adjusted net profit for the six months ended 30 June 2005, which is calculated as if no income tax exemption was granted to the Bank, to the statutory surplus reserve and statutory public welfare fund respectively. The Bank's external legal counsel has confirmed the appropriateness of such basis of calculation. No appropriation was made to the discretionary surplus reserve.

- (ii) The shareholders approved the following profit appropriations of the Bank for the year ending 31 December 2005 at the extraordinary general meeting held on 27 August 2005:
  - (ii-1) The Bank appropriates 65% of its retained earnings of RMB 480 million, which is determined under PRC GAAP, as at 30 June 2005 to the general reserve. The remaining 35% of the retained earnings, or RMB 168 million, will be distributed to the five promoters in the form of cash dividend;
  - (ii-2) The Bank appropriates 50%, 10% and 5% of its profit after tax, under PRC GAAP, for the six months ending 31 December 2005 to the general reserve, statutory surplus reserve and statutory public welfare fund respectively;
  - (ii-3) RMB 3,100 million of the profit after tax for the period from and including 1 July 2005 to 26 October 2005, being the date immediately preceding the first date when the Bank's shares were listed (the "listing date"), was distributed in the form of cash dividend (the "special dividend") to those shareholders immediately preceding the listing date; and
  - (ii-4) 35% of the profit after tax for the six months ending 31 December 2005, as determined under PRC GAAP or IFRS, whichever is lower, less the special dividend, will be distributed in the form of cash dividend to the Bank's shareholders as at the relevant record date.

On 6 April 2006 the Directors proposed a final cash dividend of RMB 0.015 per share in respect of the year ended 31 December 2005. Subject to the agreement of the shareholders in the Annual General Meeting to be held on 15 June 2006, the total amount of approximately RMB 3,370 million is payable to those on the register of shareholders as of 22 May 2006. This dividend has not been recognised as a liability at the balance sheet date (Note 37).

(iii) In the preparation of the Bank's PRC statutory financial statements for the year ended 31 December 2005, the Bank changed its accounting policies mainly relating to the measurement and recognition of financial assets, and the new accounting policies have been applied retrospectively. The change in accounting policies resulted in an increase of the Bank's retained earnings, as determined under PRC GAAP, as at 31 December 2004. The Bank accordingly increased its appropriations to the statutory surplus reserve and the statutory public welfare fund by RMB 65 million and RMB 33 million respectively in 2005.

## (b) Distributability of reserves

At 31 December 2005, the aggregate amount of reserves available for distribution to shareholders of the Bank was RMB 4,607 million (2004: RMB 1,018 million).

## (c) Profit attributable to shareholders of the Bank

The consolidated profit attributable to shareholders of the Bank includes a profit of RMB 46,957 million (2004: RMB 49,033 million) which has been dealt with in the financial statements of the Bank.

(Expressed in millions of Renminbi unless otherwise stated)

### 29 NOTES TO CONSOLIDATED CASH FLOW STATEMENT

## (a) Cash and cash equivalents

|  | 2005     | 2004        |
|--|----------|-------------|
| Cash   | 28,413   | 27,080      |
| Surplus deposit reserve funds                                    | 108,395  | 123,540     |
| Amounts due from banks and non-bank financial institutions Less: | 190,108  | 112,531     |
| amounts due over three months when acquired                      | (32,362) | (6,023)     |
| — balances under resale agreements                               | (13,797) | (37,022)    |
|  |          |             |
|  | 143,949  | 69,486      |
|  |          | <del></del> |
| Total  | 280,757  | 220,106     |

## (b) Significant non-cash transactions

- (i) Transfer of the receivable arising from the liquidation of a trust and investment company by a bill of nominal value of RMB 21,000 million issued by the PBOC in 2004 (Notes 18(a) and 24(b)).
- (ii) Settlement of the interest receivable arising from the Group's investment in the special government bond in 2004 (Note 18(a)).
- (iii) Settlement of the government receivable in 2004 and 2005 (Notes 21(d) and 28(a)).

## (c) Investment in a new subsidiary

CCB Principal was established by the Bank, Principal Financial Services, Inc and China Huadian Group Corporation in 2005. On 19 September 2005 the Bank and the above two shareholders of CCB Principal paid cash of RMB 130 million and RMB 70 million as the initial capital of CCB Principal respectively. The Bank owns 65% of CCB Principal's registered capital at 31 December 2005.



(Expressed in millions of Renminbi unless otherwise stated)

### 30 COMMITMENTS AND CONTINGENT LIABILITIES

### (a) Credit commitments

At any given time the Group has outstanding commitments to extend credit. These commitments take the form of approved loans and credit card limits.

The Group provides financial guarantees and letters of credit to guarantee the performance of customers to third parties.

Acceptances comprise undertakings by the Group to pay bills of exchange drawn on customers. The Group expects most acceptances to be settled simultaneously with the reimbursement from the customers.

The contractual amounts of commitments and contingent liabilities are set out in the following table by category. The amounts reflected in the table for commitments assume that amounts are fully advanced. The amount reflected in the table for guarantees and letters of credit represents the maximum potential loss that would be recognised at the balance sheet date if counterparties failed completely to perform as contracted.

|   | 2005    | 2004    |
|---|---------|---------|
| Contractual amount  |         |         |
| Loan commitments  |         |         |
| with an original maturity of under one year                       | 16,961  | 24,397  |
| <ul> <li>with an original maturity of one year or over</li> </ul> | 144,871 | 140,471 |
|   |         |         |
|   | 161,832 | 164,868 |
|   |         |         |
| Guarantees and letters of credit                                  | 183,638 | 136,481 |
| Acceptances   | 138,826 | 113,073 |
| Credit card commitments   | 37,421  | 25,044  |
| Others  | 20,429  | 771     |
|   |         |         |
|   | 542,146 | 440,237 |

These commitments and contingent liabilities have off-balance sheet credit risk. Before the commitments are fulfilled or expire, management assess and make allowances for any probable losses accordingly. As the facilities may expire without being drawn upon, the total of the contractual amounts is not representative of expected future cash outflows.

(Expressed in millions of Renminbi unless otherwise stated)

## 30 COMMITMENTS AND CONTINGENT LIABILITIES (Cont'd)

## **(a) Credit commitments** (Cont'd)

Credit risk weighted amount of contingent liabilities and commitments

|  | 2005    | 2004    |
|--|---------|---------|
| Contingent liabilities and commitments | 242,057 | 203,201 |

The credit risk weighted amount refers to the amount as computed in accordance with the rules set out by the CBRC and depends on the status of the counterparty and the maturity characteristics. The risk weights used range from 0% to 100% of contingent liabilities and commitments.

There are no relevant standards prescribed by IFRS in calculating the above credit risk weighted amounts.

The credit risk weighted amounts stated above have taken into account the effects of bilateral netting arrangements.

## (b) Capital commitments

The Group had the following authorised capital commitments at the balance sheet date:

|  | 2005  | 2004  |
|--|-------|-------|
| Purchase of property and equipment     |       |       |
| <ul><li>Contracted for</li></ul>       | 296   | 777   |
| <ul> <li>Not contracted for</li> </ul> | 967   | 1,528 |
|  |       |       |
| Total                                  | 1,263 | 2,305 |



(Expressed in millions of Renminbi unless otherwise stated)

### 30 COMMITMENTS AND CONTINGENT LIABILITIES (Cont'd)

## (c) Operating lease commitments

The Group leases certain properties under operating leases, which typically run for an initial period of one to five years and may include an option to renew the lease when all terms are renegotiated. At the balance sheet date, the Group's future minimum lease payments under non-cancellable operating leases for premises were as follows:

|   | 2005                    | 2004                |
|---|-------------------------|---------------------|
| Within one year After one year but within five years After five years | 1,387<br>3,020<br>1,087 | 956<br>2,234<br>942 |
| Total   | 5,494                   | 4,132               |

## (d) Outstanding litigation and disputes

As at 31 December 2005, the Group was the defendant in certain pending litigations and disputes with gross claims of RMB 2,607 million (2004: RMB 3,268 million). Provision has been made for the estimated losses of these litigations based upon the opinions of the Group's internal and external legal counsel (Note 24(c)). The Group considers that the provisions made are reasonable and adequate.

### (e) Underwriting obligations

At the balance sheet date, the unexpired underwriting commitments of PRC government bonds were as follows:

|                         | 2005  | 2004  |
|-------------------------|-------|-------|
| nderwriting obligations | 1,980 | 6,870 |

## (f) Redemption obligations

As an underwriting agent of PRC government bonds, the Group has the responsibility to buy back those bonds sold by it should the holders decide to early redeem the bonds held. The redemption price for the bonds at any time before their maturity date is based on the coupon value plus any interest unpaid and accrued up to the redemption date. Accrued interest payables to the bond holders are calculated in accordance with relevant rules of the MOF and the PBOC. The redemption price may be different from the fair value of similar instruments traded at the redemption date.

(Expressed in millions of Renminbi unless otherwise stated)

### 30 COMMITMENTS AND CONTINGENT LIABILITIES (Cont'd)

## (f) Redemption obligations (Cont'd)

The redemption obligations below represent the nominal value of government bonds underwritten and sold by the Group, but not yet matured at the balance sheet date:

The Group expects the amount of redemption before the maturity date of these government bonds through the Group will not be material.

## (g) Provision against commitments and contingent liabilities

The Group has assessed and made provision for any probable outflow of economic benefits in relation to the above commitments and contingent liabilities in accordance with the accounting policies. Except for the provisions made against outstanding litigations and disputes (Note 24(c)), the Group has not made other provisions in respect of the above commitments and contingent liabilities at the balance sheet date.

### 31 ASSETS PLEDGED AS SECURITY

The following assets have been pledged as security for bills rediscounting transactions and securities sold under repurchase agreements. The related secured liabilities are recorded as amounts due to central banks, or banks and non-bank financial institutions of approximately similar carrying value at the balance sheet date.

|   | 2005       | 2004 |
|---|------------|------|
| Available-for-sale debt securities Discounted bills | 20,882<br> | 125  |
| Total   | 20,882     | 125  |



(Expressed in millions of Renminbi unless otherwise stated)

### 32 ENTRUSTED LENDING BUSINESS

The Group provides entrusted lending business services to government agencies and corporations. All entrusted loans are made under the instruction or at the direction of these entities and are funded by entrusted funds from them.

For entrusted assets and liabilities and entrusted provident housing fund mortgage business, the Group generally does not take on credit risk in relation to these transactions. The Group acts as an agent to hold and manage these assets and liabilities at the direction of the entrustor and receives fee income for the services provided.

Trust assets are not assets of the Group and are not recognised in the balance sheet. Surplus funding is accounted for as deposits from customers. Income received and receivable for providing these services is included in the income statement as fee income.

At the balance sheet date, the entrusted assets and liabilities were as follows:

|                 | 2005    | 2004    |  |
|-----------------|---------|---------|--|
| Entrusted loans | 255,012 | 194,418 |  |
| ntrusted funds  | 255,012 | 194,418 |  |

### 33 SEGMENT REPORTING

Segment information is presented in respect of the Group's business and geographical segments. Historically, the Group managed its business primarily along geographical locations. In recent years, the Group has begun to reorganise the management structure along the business segments of corporate banking, personal banking and treasury business. This new management structure, upon full implementation, is expected to enhance the Group's ability to assess and monitor the financial performance of business segments. During the year ended 31 December 2005, the Group has been in a transitional phase of reorganisation in which it has managed its business both along business segments and geographical segments. Accordingly, both business and geographical segment information are presented as the Group's primary segment reporting formats.

Measurement of segment assets and liabilities and segment revenues and results is based on the Group's accounting policies.

Transactions between segments are conducted under normal commercial terms and conditions. Internal charges and transfer pricing adjustments are determined with reference to market rates and have been reflected in the performance of each segment. Net interest income and expenses arising on internal charges and transfer pricing adjustments are referred to as "internal net interest income/expenses". Interest income and expenses earned from third parties are referred to as "external net interest income/expenses".

(Expressed in millions of Renminbi unless otherwise stated)

### **33 SEGMENT REPORTING** (Cont'd)

Segment revenues, results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Segment revenue, expenses, assets, and liabilities are determined before intra-group balances and intra-group transactions are eliminated as part of the consolidation process, except to the extent that such intra-group balances and transactions are between Group entities within a single segment. Segment capital expenditure is the total cost incurred during the year to acquire segment assets (both tangible and intangible) that are expected to be used for more than one year.

### (a) Business segments

The Group comprises the following main business segments:

### Corporate banking

This segment represents the provision of a range of financial products and services to corporations, government agencies and financial institutions. The products and services include corporate loans, trade financing, deposit taking activities, agency services, consulting and advisory services, cash management services, remittance and settlement services, custody services and guarantee services.

### Personal banking

This segment represents the provision of a range of financial products and services to individual customers. The products and services comprise personal loans, deposit taking activities, card business, personal wealth management services, remittance services and securities agency services.

### Treasury business

This segment covers the Group's treasury operations. The treasury enters into inter-bank money market transactions and repurchase transactions, and invests in debt instruments. It also trades in debt instruments, derivatives and foreign currency for its own account. The treasury carries out customer driven derivatives, foreign currency and precious metal trading. Its function also includes the management of the Group's overall liquidity position, including the issuance of subordinated bonds.

### Others and unallocated

These represent equity investments, overseas operations and head office assets, liabilities, income and expenses that are not directly attributable to a segment or cannot be allocated on a reasonable basis.



(Expressed in millions of Renminbi unless otherwise stated)

# 33 SEGMENT REPORTING (Cont'd)

## (a) Business segments (Cont'd)

|   | Corporate<br>banking | Personal<br>banking | Treasury<br>business | Others and unallocated | Elimination | Total               |
|---|----------------------|---------------------|----------------------|------------------------|-------------|---------------------|
| External net interest income/<br>(expense)<br>Internal net interest | 86,375               | (7,342)             | 36,504               | 1,014                  | _           | 116,551             |
| (expense)/income  | (21,869)             | 36,875              | (13,799)             | (1,207)                |             |                     |
| Net interest income/<br>(expense)                                   | 64,506               | 29,533              | 22,705               | (193)                  |             | 116,551             |
| Net fee and commission income/(expense) Dividend income             | 3,176<br>—           | 4,133<br>—          | 1,154<br>—           | (8)<br>546             | =           | 8,455<br>546        |
| Net gain arising from dealing<br>securities                         | _                    | _                   | 451                  | 4                      | _           | 455                 |
| Net gain arising from investment securities                         | _                    | _                   | 913                  | 1,014                  | _           | 1,927               |
| Net loss arising from foreign<br>currency dealing<br>Other income   |                      |                     | (1,259)<br>          | (47)<br>1,188          |             | (1,306)<br>2,086    |
| Operating income  | 68,433               | 33,813              | 23,964               | 2,504                  |             | 128,714             |
| General and administrative expenses — depreciation and              |                      |                     |                      |                        |             |                     |
| amortisation — others   | (1,723)<br>(19,245)  | (2,383)<br>(18,109) | (674)<br>(4,009)     | (1,906)<br>(10,043)    |             | (6,686)<br>(51,406) |
|   | (20,968)             | (20,492)            | (4,683)              | (11,949)               | _           | (58,092)            |
| Provisions for impairment<br>losses                                 | (11,953)             | (2,258)             | (9)                  | (1,038)                |             | (15,258)            |
| Operating expenses  | (32,921)             | (22,750)            | (4,692)              | (12,987)               |             | (73,350)<br>        |
| Profit/(loss) before tax  | 35,512               | 11,063              | 19,272               | (10,483)               |             | 55,364              |
| Capital expenditure   | 1,503                | 3,544               | 206                  | 3,511                  |             | 8,764               |
| Segment assets  | 2,240,910            | 493,493             | 1,664,996            | 215,578                | (29,235)    | 4,585,742           |
| Segment liabilities   | 2,041,994            | 2,105,639           | 73,935               | 105,732                | (29,235)    | 4,298,065           |

(Expressed in millions of Renminbi unless otherwise stated)

## **33 SEGMENT REPORTING** (Cont'd)

## (a) Business segments (Cont'd)

|   | 2004<br>Corporate Personal Treasury Others and |                     |                  |                    |             |                     |
|---|--|---------------------|------------------|--------------------|-------------|---------------------|
|   | banking  | banking             | business         | unallocated        | Elimination | Total               |
| External net interest income/<br>(expense)              | 75,488   | (3,938)             | 29,225           | 713                | _           | 101,488             |
| Internal net interest<br>(expense)/income               | (13,113)                                       | 31,917              | (16,534)         | (2,270)            | _           | _                   |
| Net interest income/                                    |  |                     |                  |                    |             |                     |
| (expense)   | 62,375   | 27,979              | 12,691           | (1,557)            |             | 101,488             |
| Net fee and commission                                  | 0.706  | 2.240               | 500              | (4.42)             |             |                     |
| income/(expense)<br>Dividend income                     | 2,786<br>—                                     | 3,248<br>—          | 580<br>—         | (143)<br>777       | _           | 6,471<br>777        |
| Net gain arising from dealing<br>securities             | _  | _                   | 296              | 10                 | _           | 306                 |
| Net gain arising from<br>investment securities          | _  | _                   | 1,080            | 1,621              | _           | 2,701               |
| Net gain arising from foreign currency dealing          | _  | _                   | 500              | 9                  | _           | 509                 |
| Other income  | 251  | 10                  | <u> </u>         | 1,463              |             | 1,724               |
| Operating income  | 65,412   | 31,237              | 15,147           | 2,180              |             | 113,976             |
| General and administrative expenses  — depreciation and |  |                     |                  |                    |             |                     |
| amortisation  — others                                  | (2,081)<br>(19,757)                            | (3,327)<br>(12,912) | (242)<br>(3,461) | (2,882)<br>(8,757) |             | (8,532)<br>(44,887) |
| Provisions for impairment                               | (21,838)                                       | (16,239)            | (3,703)          | (11,639)           | _           | (53,419)            |
| losses  | (4,868)  | (1,621)             | (220)            | (2,649)            | <u> </u>    | (9,358)             |
| Operating expenses                                      | (26,706)                                       | (17,860)            | (3,923)          | (14,288)           |             | (62,777)            |
| Profit/(loss) before tax                                | 38,706   | 13,377              | 11,224           | (12,108)           | <u> </u>    | 51,199              |
| Capital expenditure                                     | 1,569  | 2,509               | 183              | 2,168              | <u> </u>    | 6,429               |
| Segment assets  | 2,062,841                                      | 438,260             | 1,279,176        | 156,393            | (26,750)    | 3,909,920           |
| Segment liabilities                                     | 1,936,788                                      | 1,653,998           | 52,391           | 97,942             | (26,750)    | 3,714,369           |



(Expressed in millions of Renminbi unless otherwise stated)

### 33 SEGMENT REPORTING (Cont'd)

### (b) Geographical segments

The Group operates principally in Mainland China with branches located in 31 provinces, autonomous regions and municipalities directly under the central government, and two subsidiaries located in Bohai Rim. The Group also has bank branch operations outside Mainland China in Hong Kong, Singapore, Frankfurt, Johannesburg, Tokyo and Seoul, and subsidiaries operating in Hong Kong.

In presenting information on the basis of geographical segments, operating income is allocated based on the location of the branches and subsidiaries that generated the revenue. Segment assets and capital expenditure are allocated based on the geographical location of the underlying assets.

Geographical segments, as defined for management reporting purposes, are as follows:

- "Yangtze River Delta" refers to the following areas serviced by the tier-1 branches of the Group: Shanghai Municipality, Jiangsu Province, Zhejiang Province, City of Ningbo and City of Suzhou;
- "Pearl River Delta" refers to the following areas serviced by the tier-1 branches of the Group: Guangdong Province, City of Shenzhen, Fujian Province and City of Xiamen;
- "Bohai Rim" refers to the following areas serviced by the subsidiaries and tier-1 branches of the Group: Beijing Municipality, Shandong Province, Tianjin Municipality, Hebei Province and City of Qingdao;
- the "Central" region refers to the following areas serviced by the tier-1 branches of the Group: Shanxi Province, Guangxi Autonomous Region, Hubei Province, Henan Province, Hunan Province, Jiangxi Province, Hainan Province, Anhui Province and the Three Gorges Area;
- the "Western" region refers to the following areas serviced by the tier-1 branches of the Group: Sichuan Province, Chongqing Municipality, Guizhou Province, Yunnan Province, Tibet Autonomous Region, Inner Mongolia Autonomous Region, Shaanxi Province, Gansu Province, Qinghai Province, Ningxia Autonomous Region and Xinjiang Autonomous Region; and
- the "Northeastern" region refers to the following areas serviced by the tier-1 branches of the Group: Liaoning Province, Jilin Province, Heilongjiang Province and City of Dalian.

(Expressed in millions of Renminbi unless otherwise stated)

## **33 SEGMENT REPORTING** (Cont'd)

## **(b)** Geographical segments (Cont'd)

|  |                        |                      |              |          |          | 2005              |                |          |             |           |
|--|------------------------|----------------------|--------------|----------|----------|-------------------|----------------|----------|-------------|-----------|
|  | Yangtze<br>River Delta | Pearl<br>River Delta | Bohai<br>Rim | Central  | Western  | North-<br>eastern | Head<br>office | Overseas | Elimination | Total     |
|  | Tarter Berta           | c. Deita             |              | contra   |          | castern           | 011100         | 010.3003 | 2           |           |
| External net interest income                   | 21,877                 | 8,203                | 13,591       | 11,994   | 12,608   | 2,982             | 44,056         | 1,240    | _           | 116,551   |
| Internal net interest                          |                        | •                    |              |          | ·        | ·                 |                |          |             |           |
| income/(expense)                               | 4,766                  | 6,272                | 7,584        | 5,599    | 5,715    | 3,376             | (32,684)       | (628)    |             |           |
| Net interest income                            | 26,643                 | 14,475               | 21,175       | 17,593   | 18,323   | 6,358             | 11,372         | 612      |             | 116,551   |
| Net fee and commission                         |                        |                      |              |          |          |                   |                |          |             |           |
| income   | 1,833                  | 1,606                | 1,426        | 1,419    | 1,120    | 548               | 430            | 73       | _           | 8,455     |
| Dividend income<br>Net gain arising from       | 15                     | 17                   | 33           | 237      | 57       | 109               | 78             | _        | _           | 546       |
| dealing securities                             | _                      | _                    | _            | _        | _        | _                 | 451            | 4        | _           | 455       |
| Net gain arising from<br>investment securities | 41                     | 109                  | 176          | 325      | 43       | 80                | 1,070          | 83       | _           | 1,927     |
| Net gain/(loss) arising from                   |                        |                      |              |          |          |                   |                |          |             |           |
| foreign currency<br>dealing                    | 43                     | (10)                 | 51           | 21       | 8        | 21                | (1,393)        | (47)     | _           | (1,306)   |
| Other income                                   | 200                    | 297                  | 158          | 264      | 477      | 170               | 274            | 246      |             | 2,086     |
| Operating income                               | 28,775                 | 16,494               | 23,019       | 19,859   | 20,028   | 7,286             | 12,282         | 971      |             | 128,714   |
| General and administrative                     |                        |                      |              |          |          |                   |                |          |             |           |
| expenses — depreciation and                    |                        |                      |              |          |          |                   |                |          |             |           |
| amortisation                                   | (1,265)                | (957)                | (1,047)      | (1,231)  | (1,075)  | (523)             | (570)          | (18)     | _           | (6,686)   |
| — others                                       | (10,069)               | (7,270)              | (9,154)      | (9,871)  | (9,071)  | (4,279)           | (1,382)        | (310)    |             | (51,406)  |
|  | (11,334)               | (8,227)              | (10,201)     | (11,102) | (10,146) | (4,802)           | (1,952)        | (328)    | _           | (58,092)  |
| Provisions for impairment losses               | (1,870)                | (2,544)              | (3,398)      | (2,778)  | (3,351)  | (1,044)           | (265)          | (8)      | _           | (15,258)  |
|  |                        |                      |              |          |          |                   |                |          |             |           |
| Operating expenses                             | (13,204)               | (10,771)             | (13,599)     | (13,880) | (13,497) | (5,846)           | (2,217)        | (336)    |             | (73,350)  |
| Profit before tax                              | 15,571                 | 5,723                | 9,420        | 5,979    | 6,531    | 1,440             | 10,065         | 635      |             | 55,364    |
| Capital expenditure                            | 1,523                  | 925                  | 1,242        | 1,106    | 1,093    | 555               | 2,203          | 117      |             | 8,764     |
|  | 060.6=:                |                      |              |          |          | 222.65            | 4 000 00=      | 60.56    |             | 4 505 745 |
| Segment assets                                 | 863,654                | 643,197              | 857,832      | 703,969  | 684,549  | 328,658           | 1,886,307      | 68,561   | (1,450,985) | 4,585,742 |
| Segment liabilities                            | 860,461                | 642,324              | 855,680      | 703,607  | 684,500  | 328,913           | 1,606,345      | 67,220   | (1,450,985) | 4,298,065 |
| Off-balance sheet credit                       |                        |                      |              |          |          |                   |                |          |             |           |
| commitments                                    | 148,964                | 67,183               | 92,659       | 93,666   | 77,747   | 32,880            | 14,279         | 14,768   | _           | 542,146   |
|  |                        |                      |              |          |          |                   |                |          |             |           |



(Expressed in millions of Renminbi unless otherwise stated)

# 33 SEGMENT REPORTING (Cont'd)

## **(b)** Geographical segments (Cont'd)

|   | Yangtze            | Pearl River        | Bohai              |                    | 2                  | 004<br>North-    | Head             |               |             |                     |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|------------------|------------------|---------------|-------------|---------------------|
|   | River Delta        | Delta              | Rim                | Central            | Western            | eastern          | office           | Overseas      | Elimination | Total               |
| External net interest income Internal net interest income/              | 17,266             | 7,327              | 8,779              | 8,856              | 11,293             | 2,623            | 44,617           | 727           | _           | 101,488             |
| (expense)   | 5,542              | 6,250              | 10,980             | 6,217              | 5,691              | 3,341            | (38,059)         | 38            |             |                     |
| Net interest income   | 22,808             | 13,577             | 19,759             | 15,073             | 16,984             | 5,964            | 6,558            | 765           |             | 101,488             |
| Net fee and commission income Dividend income                           | 1,348<br>81        | 1,261<br>106       | 1,184<br>64        | 1,138<br>288       | 890<br>100         | 504<br>38        | 38<br>98         | 108<br>2      | _           | 6,471<br>777        |
| Net gain arising from dealing securities                                | _                  | _                  | _                  | _                  | 1                  | _                | 295              | 10            | _           | 306                 |
| Net gain arising from<br>investment securities<br>Net gain arising from | 18                 | 63                 | 32                 | 45                 | 13                 | 14               | 2,513            | 3             | _           | 2,701               |
| foreign currency dealing Other income                                   | 52<br>275          | 86<br>190          | 85<br>224          | 44<br>278          | 23<br>278          | 30<br>68         | 180<br>342       | 9<br>69       |             | 509<br>1,724        |
| Operating income  | 24,582             | 15,283             | 21,348             | 16,866             | 18,289             | 6,618            | 10,024           | 966           |             | 113,976             |
| General and administrative expenses  — depreciation and                 |                    |                    |                    |                    |                    |                  |                  |               |             |                     |
| amortisation — others   | (1,590)<br>(7,728) | (1,279)<br>(6,434) | (1,501)<br>(7,669) | (1,629)<br>(8,856) | (1,464)<br>(8,607) | (745)<br>(4,183) | (297)<br>(1,121) | (27)<br>(289) |             | (8,532)<br>(44,887) |
|   | (9,318)            | (7,713)            | (9,170)            | (10,485)           | (10,071)           | (4,928)          | (1,418)          | (316)         | _           | (53,419)            |
| Provisions for impairment losses  | (465)              | (1,455)            | (1,455)            | (1,487)            | (3,836)            | (323)            | (303)            | (34)          |             | (9,358)             |
| Operating expenses  | (9,783)            | (9,168)            | (10,625)           | (11,972)           | (13,907)           | (5,251)          | (1,721)          | (350)         |             | (62,777)            |
| Profit before tax   | 14,799             | 6,115              | 10,723             | 4,894              | 4,382              | 1,367            | 8,303            | 616           |             | 51,199              |
| Capital expenditure   | 1,170              | 869                | 1,000              | 1,160              | 913                | 398              | 904              | 15            |             | 6,429               |
| Segment assets  | 752,004            | 559,086            | 734,521            | 619,657            | 608,884            | 289,589          | 1,444,466        | 62,446        | (1,160,733) | 3,909,920           |
| Segment liabilities   | 748,983            | 558,583            | 732,385            | 619,167            | 609,618            | 289,252          | 1,254,883        | 62,231        | (1,160,733) | 3,714,369           |
| Off-balance sheet credit commitments                                    | 117,568            | 49,774             | 75,535             | 75,709             | 66,228             | 20,837           | 19,999           | 14,587        |             | 440,237             |

(Expressed in millions of Renminbi unless otherwise stated)

### 34 RISK MANAGEMENT

### (a) Credit risk

Credit risk represents the potential loss that may arise from the failure of a debtor to meet its obligation or commitment to the Group. It arises primarily from the Group's credit asset portfolios.

To identify, evaluate, monitor and manage credit risk, the Group designs the particular organisation framework, credit policies and processes required for effective credit risk management, which have been implemented in the whole Group upon approval of the Risk Management and Internal Control Committee and of the President. The Risk Management and Internal Control Committee are responsible for supervising and evaluating the set-up, organisational structure, work process and effectiveness of various risk management functions. To mitigate risk, the Group may obtain collateral and guarantees where appropriate.

With respect to daily operations, the Risk Management Department, as directed by the Risk Management and Internal Control Committee, monitors, shares and coordinates the work of other risk management functions, including the Corporate Banking Department, the Housing Finance & Personal Lending Department, the Special Assets Resolution Department and the Legal Department.

In respect of the loans portfolios, the Group adopts a risk-based loan classification methodology and classifies loans into five categories: normal, special-mention, substandard, doubtful and loss. The last three categories are considered as impaired loans and advances for which objective evidence of impairment exists based on a loss event or several events and which bear significant impairment losses. The allowances for impairment losses for the impaired loans and advances are assessed collectively or individually as appropriate.

The definitions of the five categories of loans and advances are set out below:

Normal Borrowers can honour the terms of their loans. There is no reason to doubt

their ability to repay principal and interest in full on a timely basis.

Special mention Borrowers are able to service their loans currently, although repayment may

be adversely affected by specific factors.

Substandard Borrowers' abilities to service their loans are in question as they cannot rely

entirely on normal business revenues to repay principal and interest. Losses

may ensue even when collateral or guarantees are invoked.

Doubtful Borrowers cannot repay principal and interest in full and significant losses will

need to be recognised even when collateral or guarantees are invoked.

Loss Only a small portion or no principal and interest can be recovered after taking

all possible measures and exhausting all legal remedies.



(Expressed in millions of Renminbi unless otherwise stated)

## **34 RISK MANAGEMENT** (Cont'd)

## (a) Credit risk (Cont'd)

Loans and advances to customers analysed by economic sector concentrations at the balance sheet date are presented in the table below:

|   | 2005      | %      | 2004      |        |  |
|---|-----------|--------|-----------|--------|--|
|   |           |        |           |        |  |
| Domestic operations                                   |           |        |           |        |  |
| Corporate loans                                       |           |        |           |        |  |
| — Manufacturing                                       | 433,104   | 17.87  | 396,631   | 18.08  |  |
| — Transportation, storage and postal                  |           |        |           |        |  |
| services  | 278,532   | 11.49  | 236,033   | 10.76  |  |
| <ul> <li>Production and supply of electric</li> </ul> |           |        |           |        |  |
| power, gas and water                                  | 265,647   | 10.96  | 231,590   | 10.56  |  |
| — Property development                                | 256,396   | 10.58  | 244,036   | 11.12  |  |
| — Construction  | 86,855    | 3.58   | 82,139    | 3.74   |  |
| — Water, environment and public                       |           |        |           |        |  |
| utility management                                    | 75,959    | 3.13   | 54,814    | 2.50   |  |
| — Education   | 63,395    | 2.62   | 51,309    | 2.34   |  |
| — Wholesale and retail trade                          | 63,179    | 2.61   | 56,863    | 2.59   |  |
| — Telecommunications, computer                        |           |        |           |        |  |
| services and software                                 | 60,304    | 2.48   | 72,163    | 3.29   |  |
| — Mining  | 49,332    | 2.04   | 52,637    | 2.40   |  |
| — Other customers                                     | 143,088   | 5.90   | 146,204   | 6.66   |  |
|   |           |        |           |        |  |
| Subtotal  | 1,775,791 |        | 1,624,419 |        |  |
| Personal loans  | 453,889   | 18.73  | 412,275   | 18.79  |  |
| Discounted bills                                      | 194,122   | 8.01   | 157,275   | 7.17   |  |
|   |           |        |           |        |  |
| Gross loans and advances to customers                 | 2,423,802 | 100.00 | 2,193,969 | 100.00 |  |
| Less: Allowances for impairment losses                | (62,949)  |        | (53,643)  |        |  |
| Net loans and advances to customers                   | 2,360,853 |        | 2,140,326 |        |  |

(Expressed in millions of Renminbi unless otherwise stated)

## **34 RISK MANAGEMENT** (Cont'd)

## (a) Credit risk (Cont'd)

|  | 2005       | 5 %    | 2004      |        |  |
|--|------------|--------|-----------|--------|--|
| Overseas operations:                   |            |        |           |        |  |
| Corporate loans                        |            |        |           |        |  |
| — Manufacturing                        | 8,550      | 24.71  | 5,432     | 16.24  |  |
| — Transportation, storage and postal   |            |        |           |        |  |
| services                               | 7,314      | 21.14  | 8,455     | 25.27  |  |
| — Property development                 | 4,984      | 14.41  | 5,055     | 15.11  |  |
| — Telecommunications, computer         |            |        |           |        |  |
| services and software                  | 4,379      | 12.66  | 5,065     | 15.14  |  |
| — Production and supply of electric    |            |        |           |        |  |
| power, gas and water                   | 1,652      | 4.78   | 907       | 2.71   |  |
| — Wholesale and retail trade           | 1,225      | 3.54   | 1,050     | 3.14   |  |
| — Construction                         | 467        | 1.35   | 401       | 1.20   |  |
| — Other customers                      | 5,474      | 15.82  | 6,676     | 19.95  |  |
|  |            |        |           |        |  |
| Subtotal                               | 34,045     |        | 33,041    |        |  |
| Personal loans                         | 364        | 1.05   | 372       | 1.11   |  |
| Discounted bills                       | 187        | 0.54   | 44        | 0.13   |  |
| Gross loans and advances to customers  | 34,596     | 100.00 | 33,457    | 100.00 |  |
|  |            |        |           |        |  |
| Less: Allowances for impairment losses | (136)      |        | (221)     |        |  |
| Less. Allowances for impairment losses | (130)      |        | (221)     |        |  |
| Net loans and advances to customers    | 24.460     |        | 22.226    |        |  |
| iver ioans and advances to customers   | 34,460<br> |        | 33,236    |        |  |
| Total net loans and advances to        |            |        |           |        |  |
|  | 2,395,313  |        | 2 172 562 |        |  |
| customers                              | 2,393,313  |        | 2,173,562 |        |  |



(Expressed in millions of Renminbi unless otherwise stated)

### **34 RISK MANAGEMENT** (Cont'd)

## (a) Credit risk (Cont'd)

Loans and advances to customers analysed by geographical sector risk concentrations at the balance sheet date are presented in the table below:

|                                     | 2005      | 5      | 2004      |        |  |
|-------------------------------------|-----------|--------|-----------|--------|--|
|                                     |           | %      |           | %      |  |
| Yangtze River Delta                 | 608,384   | 24.75  | 547,351   | 24.57  |  |
| Pearl River Delta                   | 328,399   | 13.36  | 288,515   | 12.95  |  |
| Bohai Rim                           | 494,216   | 20.10  | 457,796   | 20.55  |  |
| Central                             | 405,956   | 16.51  | 362,218   | 16.26  |  |
| Western                             | 398,664   | 16.22  | 357,460   | 16.05  |  |
| Northeastern                        | 152,762   | 6.21   | 136,689   | 6.15   |  |
| Head office                         | 35,421    | 1.44   | 43,940    | 1.97   |  |
| Overseas                            | 34,596    | 1.41   | 33,457    | 1.50   |  |
| Gross loans and advances to         |           |        |           |        |  |
| customers                           | 2,458,398 | 100.00 | 2,227,426 | 100.00 |  |
| Less: Allowances for impairment     | -         | _      |           |        |  |
| losses                              | (63,085)  |        | (53,864)  |        |  |
| Net loans and advances to customers | 2,395,313 |        | 2,173,562 |        |  |
|                                     |           |        |           |        |  |

See Note 33(b) for the definitions of geographical segments.

The table below shows a breakdown of total credit extended by the Group by type of collaterals:

|   | 2005                          | 2004                          |
|---|-------------------------------|-------------------------------|
| Loans secured by monetary assets  Loans secured by tangible assets, other than monetary assets  Guaranteed loans  Unsecured loans | 202,546<br>935,706<br>633,180 | 163,452<br>790,675<br>662,237 |
| Gross loans and advances to customers Less: Allowances for impairment losses  | 2,458,398<br>(63,085)         | 2,227,426<br>(53,864)         |
| Net loans and advances to customers   | 2,395,313                     | 2,173,562                     |

(Expressed in millions of Renminbi unless otherwise stated)

#### 34 RISK MANAGEMENT (Cont'd)

#### (b) Market risk

Market risk is the risk of loss, in respect of the Group's on and off-balance sheet activities, arising from adverse movements in market rates including interest rates, foreign exchange rates and stock prices etc. Market risk would arise from both the Group's trading and non-trading business.

The Risk Management Department is responsible for formulating the Group's market risk management policies, and managing its overall market risk exposures. The Asset and Liability Management Department ("ALM") of the Bank is responsible for managing the size and structure of the balance sheet, and risk of interest rates and foreign exchange rates, according to the Group's risk management policies. The Treasury Department manages the Bank's RMB and foreign currency investment portfolios, conducts proprietary and customer-driven trades, implements market risk management policies and rules and performs daily identification, measurement, assessment and control of risks.

Value-at-risk ("VaR") analysis, sensitivity analysis and stress testing are the key indicators used by the Group to measure and monitor the market risk of its trading business. Gap analysis and economic value added are the key indicators used by the Group to monitor the market risk of its non-trading business.

VaR is a technique which estimates the potential losses that could occur on risk positions taken, due to movements in market rates and prices over a specified time horizon and to a given level of confidence. The Treasury Department calculates interest rate VaR across its foreign currency debt investments. Currently, this technique is extending to debt investment portfolio denominated in RMB. It uses historical movements in market rates and prices, at 99% confidence level, with a 1-day holding period. VaR is calculated on a daily basis for foreign currency portfolios.

The results of stress testing are assessed against a set of forward-looking scenarios using stress moves in market variables, which are regularly reviewed.

Gap analysis is a technique to project future cash flows in order to quantify the differences, at all future dates, between assets and liabilities.

The Group considers that any market risk arising from its proprietary trading is not material.



(Expressed in millions of Renminbi unless otherwise stated)

## **34 RISK MANAGEMENT** (Cont'd)

#### (c) Interest rate risk

The Group's interest rate exposures mainly comprise those originating in its commercial banking structural interest rate exposure, and its trading positions.

#### (i) Structural interest rate risk

Interest rate risk is inherent in many of the Group's businesses and arises from factors such as differences in timing between contractual maturities or repricing of assets and liabilities.

ALM regularly monitors such interest rate risk positions. In terms of measuring and managing the risk, the Group regularly calculates interest rate gap and market value effect of these interest rate positions in different interest scenarios. The primary objective of such interest rate risk management is to limit potential adverse effects of interest rate movements on net interest income.

#### (ii) Trading interest rate risk

The major part of this risk arises from the treasury's investment portfolios. The interest rate risk is monitored using the VaR method described above. Complementary methods are also applied, to capture the sensitivities to interest rate movements, expressed as the fair value change due to one basis point (0.01%) change in interest rates.

(Expressed in millions of Renminbi unless otherwise stated)

## **34 RISK MANAGEMENT** (Cont'd)

## (c) Interest rate risk (Cont'd)

The following tables indicate the effective interest rates for the year and the expected next repricing dates (or maturity dates whichever are earlier) for the assets and liabilities at the balance sheet date.

|                                 | 2005          |           |          |             |            |            |            |
|---------------------------------|---------------|-----------|----------|-------------|------------|------------|------------|
|                                 |               |           |          |             | Between    | 5.         |            |
|                                 | F44 - +1:     |           | Non-     | Less than   | three      | Between    | Mana dhan  |
|                                 | Effective     | <b>.</b>  | interest | three       | months and | one and    | More than  |
|                                 | interest rate | Total     | bearing  | months      | one year   | five years | five years |
|                                 | (note (i))    |           |          |             |            |            |            |
| Assets                          |               |           |          |             |            |            |            |
| Cash and balances with central  |               |           |          |             |            |            |            |
| banks                           | 1.63%         | 480,136   | 28,413   | 451,723     | _          | _          | _          |
| Amounts due from banks and      |               |           |          |             |            |            |            |
| non-bank financial institutions | 2.14%         | 190,108   | _        | 147,801     | 42,031     | 276        | _          |
| Loans and advances to           |               |           |          |             |            |            |            |
| customers (note (ii))           | 5.39%         | 2,395,313 | 86       | 1,028,552   | 1,312,723  | 38,971     | 14,981     |
| Investments                     | 2.88%         | 1,413,871 | 11,672   | 140,108     | 420,801    | 621,237    | 220,053    |
| Other                           | _             | 106,314   | 106,314  | _           | _          | _          | _          |
|                                 |               |           |          |             |            |            |            |
| Total assets                    | 4.14%         | 4,585,742 | 146,485  | 1,768,184   | 1,775,555  | 660,484    | 235,034    |
| Liabilities                     |               |           |          |             |            |            |            |
| Amounts due to central banks    | 1.89%         | 21        | _        | 21          | _          | _          | _          |
| Amounts due to banks and        |               |           |          |             |            |            |            |
| non-bank financial institutions | 1.77%         | 164,524   | _        | 136,089     | 27,814     | 621        | _          |
| Deposits from customers         | 1.39%         | 4,006,046 | 40,789   | 2,770,313   | 905,529    | 276,616    | 12,799     |
| Certificates of deposit issued  | 2.82%         | 5,429     | _        | 4,198       | 527        | 704        | _          |
| Other                           | _             | 82,138    | 82,138   | _           | _          | _          | _          |
| Subordinated bonds issued       | 4.63%         | 39,907    | · —      | _           | 9,915      | 29,992     | _          |
|                                 |               |           |          |             |            |            |            |
| Total liabilities               | 1.44%         | 4,298,065 | 122,927  | 2,910,621   | 943,785    | 307,933    | 12,799     |
| Asset-liability gap             | 2.70%         | 287,677   | 23,558   | (1,142,437) | 831,770    | 352,551    | 222,235    |



(Expressed in millions of Renminbi unless otherwise stated)

#### 34 RISK MANAGEMENT (Cont'd)

## (c) Interest rate risk (Cont'd)

|                                      |               |           |          | 200         | 4          |            |          |
|--------------------------------------|---------------|-----------|----------|-------------|------------|------------|----------|
|                                      |               |           |          |             | Between    |            |          |
|                                      |               |           | Non-     | Less than   | three      | Between    |          |
|                                      | Effective     |           | interest | three       | months and | one and    | More tha |
|                                      | interest rate | Total     | bearing  | months      | one year   | five years | five yea |
|                                      | (note (i))    |           |          |             |            |            |          |
| Assets                               |               |           |          |             |            |            |          |
| Cash and balances with central banks | 1.80%         | 399,366   | 27,080   | 372,286     | _          | _          |          |
| Amounts due from banks and           |               |           |          |             |            |            |          |
| non-bank financial institutions      | 1.64%         | 112,531   | _        | 111,215     | 1,008      | 308        |          |
| Loans and advances to                |               |           |          |             |            |            |          |
| customers (note (ii))                | 5.18%         | 2,173,562 | 193      | 852,554     | 1,287,709  | 18,555     | 14,5     |
| Investments                          | 2.84%         | 1,107,636 | 16,355   | 120,771     | 236,426    | 544,450    | 189,6    |
| Other                                |               | 116,825   | 116,825  |             |            |            |          |
| Total assets                         | 4.09%         | 3,909,920 | 160,453  | 1,456,826   | 1,525,143  | 563,313    | 204,18   |
| Liabilities                          |               |           |          |             |            |            |          |
| Amounts due to central banks         | 1.91%         | 2,247     | _        | 2,247       | _          | _          |          |
| Amounts due to banks and             |               |           |          |             |            |            |          |
| non-bank financial institutions      | 1.63%         | 112,039   | _        | 109,595     | 2,301      | 103        |          |
| Deposits from customers              | 1.29%         | 3,491,121 | 42,004   | 2,565,071   | 631,210    | 236,133    | 16,7     |
| Certificates of deposit issued       | 2.29%         | 3,741     | _        | 2,715       | 644        | 382        |          |
| Other                                | _             | 65,325    | 65,325   | _           | _          | _          |          |
| Subordinated bonds issued            | 4.73%         | 39,896    |          |             | 9,912      | 29,984     |          |
| Total liabilities                    | 1.32%         | 3,714,369 | 107,329  | 2,679,628   | 644,067    | 266,602    | 16,7     |
| Asset-liability gap                  | 2.77%         | 195,551   | 53.124   | (1,222,802) | 881,076    | 296,711    | 187,4    |

#### Notes:

## (d) Currency risk

The Group's foreign exchange exposure mainly comprises exposures that arise from foreign currency portfolio within the treasury's proprietary investments and currency exposures originated by the Group's overseas branches.

<sup>(</sup>i) Effective interest rate represents the ratio of interest income/expense to average interest bearing assets/liabilities.

<sup>(</sup>ii) For loans and advances to customers, the above "Less than three months" category includes overdue amounts (net of allowances for impairment losses) of RMB 68,412 million as at 31 December 2005 (2004: RMB 73,999 million). Overdue amounts represent loans, of which the whole or part of the principals was overdue, or interest was overdue for more than 90 days but for which principal was not yet due.

(Expressed in millions of Renminbi unless otherwise stated)

#### 34 RISK MANAGEMENT (Cont'd)

#### (d) Currency risk (Cont'd)

The Group has invested the capital injection of USD 22,500 million in debt investments and money market instruments denominated in U.S. dollars. The investment portfolio is managed separately from other investments held by the Group. On 12 January 2005, the Bank entered into an agreement with Huijin, pursuant to which the Bank purchased from Huijin an option to sell to Huijin a maximum of USD 22,500 million in exchange for Renminbi at a pre-determined exchange rate of USD 1 to RMB 8.2769. The option is exercisable in 2007 in twelve equal monthly instalments. The Group will pay a total option premium of RMB 5,587 million to Huijin in twelve equal monthly instalments in 2007.

The option was purchased to hedge currency risk arising from the separate fund mentioned above. This option is qualified as a fair value hedge in accordance with IFRS. The change in the fair value of the option and the change in the fair value of the assets in the separate fund due to foreign exchange fluctuation are recognised as net (loss)/gain arising from foreign currency dealing.

The Group values the option using the Garman Kohlhagen Option model, which is commonly used by market participants to value currency options. The parameters used for the valuation include relevant market interest rates of RMB and USD, the spot exchange rates of RMB against USD sourced from the PBOC, and the foreign exchange volatility, which is based on that of non-deliverable forwards of RMB against USD, adjusted for the fact that the PRC foreign exchange market is regulated.

The fair value of the option as at 31 December 2005 was approximately RMB 9,545 million, which is included in other assets (Note 21(b)). The premium payable in respect of the option is stated at its discounted value of approximately RMB 5,348 million as at 31 December 2005 and is included under other liabilities and provisions (Note 24).

The change in the fair value of the option recognised as net (loss)/gain arising from foreign currency dealing for the year ended 31 December 2005 was approximately RMB 4,197 million.

On 5 December 2005, the Bank entered into a USD/RMB foreign currency swap with the PBOC pursuant to which the Bank will sell USD 8,969 million and buy RMB at a pre-determined forward rate on 7 December 2006 to cover the currency risk arising from certain assets denominated in U.S. dollars.

The unrealised loss of RMB 46 million has been recognised as net (loss)/gain arising from foreign currency dealing of the year ended 31 December 2005 and included in other liabilities and provisions as at 31 December 2005.

The Group manages other currency risk by spot and forward foreign exchange transactions and matching its foreign currency denominated assets with corresponding liabilities in the same currencies.



(Expressed in millions of Renminbi unless otherwise stated)

## **34 RISK MANAGEMENT** (Cont'd)

## (d) Currency risk (Cont'd)

The Group's total equity is denominated in RMB, which is its functional currency. The currency exposures of the Group's assets and liabilities at the balance sheet date were as follows:

|                                      |           | 200       | )5     |           |
|--------------------------------------|-----------|-----------|--------|-----------|
|                                      | RMB       | USD       | Others | Total     |
| Assets                               |           |           |        |           |
| Cash and balances with central banks | 473,590   | 4,260     | 2,286  | 480,136   |
| Amounts due from banks and           | ,,,,,     | ,         | •      |           |
| non-bank financial institutions      | 32,438    | 127,205   | 30,465 | 190,108   |
| Loans and advances to customers      | 2,278,785 | 82,727    | 33,801 | 2,395,313 |
| Investments                          | 1,183,101 | 214,555   | 16,215 | 1,413,871 |
| Other                                | 99,871    | 4,970     | 1,473  | 106,314   |
|                                      |           |           |        |           |
| Total assets                         | 4,067,785 | 433,717   | 84,240 | 4,585,742 |
| Liabilities                          |           |           |        |           |
| Amounts due to central banks         | 21        | _         | _      | 21        |
| Amounts due to banks and             |           |           |        |           |
| non-bank financial institutions      | 118,870   | 40,288    | 5,366  | 164,524   |
| Deposits from customers              | 3,856,445 | 106,308   | 43,293 | 4,006,046 |
| Certificates of deposit issued       | _         | 377       | 5,052  | 5,429     |
| Other                                | 77,269    | 4,298     | 571    | 82,138    |
| Subordinated bonds issued            | 39,907    |           |        | 39,907    |
| Total liabilities                    | 4,092,512 | 151,271   | 54,282 | 4,298,065 |
|                                      |           |           |        |           |
| Net position                         | (24,727)  | 282,446   | 29,958 | 287,677   |
| Notional amount of hedging           |           |           |        |           |
| currency option and foreign          |           |           |        |           |
| currency swap contracts              | 253,963   | (253,963) |        |           |
|                                      |           |           |        |           |
| Off-balance sheet credit             |           |           |        |           |
| commitments                          | 460,151   | 60,086    | 21,909 | 542,146   |

(Expressed in millions of Renminbi unless otherwise stated)

## **34 RISK MANAGEMENT** (Cont'd)

## (d) Currency risk (Cont'd)

|                                      |                  | 200        | )4     |           |
|--------------------------------------|------------------|------------|--------|-----------|
|                                      | RMB              | USD        | Others | Total     |
| Assets                               |                  |            |        |           |
| Cash and balances with central banks | 393,995          | 3,459      | 1,912  | 399,366   |
| Amounts due from banks and           |                  |            |        |           |
| non-bank financial institutions      | 47,461           | 59,080     | 5,990  | 112,531   |
| Loans and advances to customers      | 2,054,975        | 78,777     | 39,810 | 2,173,562 |
| Investments                          | 903,463          | 188,147    | 16,026 | 1,107,636 |
| Other                                | 113,449          | 2,486      | 890    | 116,825   |
|                                      |                  |            |        |           |
| Total assets                         | 3,513,343        | 331,949    | 64,628 | 3,909,920 |
|                                      |                  |            |        |           |
| Liabilities                          |                  |            |        |           |
| Amounts due to central banks         | 2,247            | _          | _      | 2,247     |
| Amounts due to banks and             |                  |            |        |           |
| non-bank financial institutions      | 83,437           | 15,254     | 13,348 | 112,039   |
| Deposits from customers              | 3,364,350        | 96,690     | 30,081 | 3,491,121 |
| Certificates of deposit issued       | _                | _          | 3,741  | 3,741     |
| Other                                | 60,071           | 3,418      | 1,836  | 65,325    |
| Subordinated bonds issued            | 39,896           | _          | _      | 39,896    |
|                                      |                  |            |        |           |
| Total liabilities                    | 3,550,001        | 115,362    | 49,006 | 3,714,369 |
|                                      | <u></u> <u>-</u> |            |        | <u></u>   |
| Net position                         | (36,658)         | 216,587    | 15,622 | 195,551   |
|                                      |                  |            | ,      |           |
| Off-balance sheet credit             |                  |            |        |           |
|                                      | 264 555          | F.C. F.C.2 | 10.000 | 440.227   |
| commitments                          | 364,555          | 56,593     | 19,089 | 440,237   |



(Expressed in millions of Renminbi unless otherwise stated)

#### 34 RISK MANAGEMENT (Cont'd)

## (e) Liquidity risk

Liquidity risk is the risk that funds will not be available to meet liabilities as they fall due. It is caused by mismatches in the amount and maturity of assets and liabilities. At the local level, in line with policy, the day to day monitoring of future cash flows takes place and suitable levels of easily marketable assets are maintained by the businesses.

On the Group level, liquidity is managed through ALM. ALM is responsible for both regulatory and prudential liquidity. These are managed through the liquidity policies which are coordinated by ALM and include:

- optimising the Group's asset and liability structure with the principle of matching funding operations with its sources of income;
- maintenance of strong balance sheet liquidity ratios;
- projecting cash flows and assessing the level of liquid assets in relation thereto; and
- maintenance of sufficient surplus funds through internal transfer pricing.

A substantial portion of the Group's assets are funded by customer deposits made up of savings accounts and other short-term deposits. These customer deposits, which have been growing in recent years, are widely diversified by type and maturity and represent a stable source of funds.

In terms of measuring liquidity risk, the Group principally uses liquidity gap analysis, although currently such analysis is restricted to cash flow projections of within one year. Different scenarios are then applied to assess the impact on both trading and client businesses.

(Expressed in millions of Renminbi unless otherwise stated)

## 34 RISK MANAGEMENT (Cont'd)

## (e) Liquidity risk (Cont'd)

The following tables provide an analysis of the assets and liabilities of the Group into relevant maturity groupings based on the remaining periods to repayment at the balance sheet date.

|  |             |           |           | 2005       |           |         |           |
|--|-------------|-----------|-----------|------------|-----------|---------|-----------|
|  |             |           | Between   |            |           |         |           |
|  |             |           | three     |            |           |         |           |
|  | Overdue/    | Less than | months    | Between    | More      |         |           |
|  | repayable   | three     | and       | one and    | than five |         |           |
|  | on demand   | months    | one year  | five years | years     | Undated | Total     |
| Assets   |             |           |           |            |           |         |           |
| Cash and balances with                               |             |           |           |            |           |         |           |
| central banks (note (i))                             | 136,808     | 57,370    | _         | _          | _         | 285,958 | 480,136   |
| Amounts due from banks and                           | •           | •         |           |            |           | ·       |           |
| non-bank financial institutions                      | 11,379      | 136,422   | 42,031    | 276        | _         | _       | 190,108   |
| Loans and advances to                                |             |           |           |            |           |         |           |
| customers (note (ii))                                | 71,195      | 332,389   | 783,035   | 657,218    | 551,476   | _       | 2,395,313 |
| Investments  |             |           |           |            |           |         |           |
| — Receivables  | _           | _         | 30,482    | 349,457    | 63,790    | _       | 443,729   |
| <ul> <li>Held-to-maturity debt securities</li> </ul> | _           | 67,346    | 135,556   | 315,950    | 125,126   | _       | 643,978   |
| <ul> <li>Available-for-sale investments</li> </ul>   | _           | 17,932    | 138,310   | 76,353     | 79,464    | 11,672  | 323,731   |
| <ul> <li>Debt securities at fair value</li> </ul>    |             |           |           |            |           |         |           |
| through profit or loss (note (iii))                  | _           | _         | 828       | 977        | 628       | _       | 2,433     |
| Other  | 2,948       | 10,161    | 8,295     | 12,149     | 508       | 72,253  | 106,314   |
|  |             |           |           |            |           |         |           |
| Total assets   | 222,330     | 621,620   | 1,138,537 | 1,412,380  | 820,992   | 369,883 | 4,585,742 |
|  |             |           |           |            |           |         |           |
| Liabilities  |             |           |           |            |           |         |           |
| Amounts due to central banks                         | 21          | _         | _         | _          | _         | _       | 21        |
| Amounts due to banks and                             |             |           |           |            |           |         |           |
| non-bank financial institutions                      | 85,860      | 50,229    | 27,814    | 621        | _         | _       | 164,524   |
| Deposits from customers                              | 2,226,495   | 583,304   | 904,671   | 277,301    | 14,275    | _       | 4,006,046 |
| Certificates of deposit issued                       | _           | 420       | 2,018     | 2,991      | _         | _       | 5,429     |
| Other  | 28,204      | 16,474    | 21,063    | 11,697     | 4,700     | _       | 82,138    |
| Subordinated bonds issued                            |             |           |           |            | 39,907    |         | 39,907    |
|  |             |           |           |            |           |         |           |
| Total liabilities                                    | 2,340,580   | 650,427   | 955,566   | 292,610    | 58,882    | _       | 4,298,065 |
|  |             |           |           |            |           |         |           |
| Long/(short) position                                | (2,118,250) | (28,807)  | 182,971   | 1,119,770  | 762,110   | 369,883 | 287,677   |
|  |             |           |           |            |           |         |           |



(Expressed in millions of Renminbi unless otherwise stated)

#### 34 RISK MANAGEMENT (Cont'd)

## (e) Liquidity risk (Cont'd)

|  |             |           | Between<br>three | 2004       |           |         |           |
|--|-------------|-----------|------------------|------------|-----------|---------|-----------|
|  | Overdue/    | Less than | months           | Between    | More      |         |           |
|  | repayable   | three     | and              | one and    | than five |         |           |
|  | on demand   | months    | one year         | five years | years     | Undated | Total     |
| Assets   |             |           |                  |            |           |         |           |
| Cash and balances with                               |             |           |                  |            |           |         |           |
| central banks (note (i))                             | 150,620     | _         | _                | _          | _         | 248,746 | 399,366   |
| Amounts due from banks and                           |             |           |                  |            |           |         |           |
| non-bank financial institutions                      | 6,821       | 104,394   | 1,008            | 308        | _         | _       | 112,531   |
| Loans and advances to                                |             |           |                  |            |           |         |           |
| customers (note (ii))                                | 69,733      | 294,498   | 756,263          | 589,055    | 464,013   | _       | 2,173,562 |
| Investments  |             |           |                  |            |           |         |           |
| — Receivables  | _           | _         | 2,853            | 361,344    | 69,661    | _       | 433,858   |
| <ul> <li>Held-to-maturity debt securities</li> </ul> | _           | 63,850    | 71,554           | 219,835    | 134,552   | _       | 489,791   |
| <ul> <li>Available-for-sale investments</li> </ul>   | _           | 18,508    | 27,708           | 58,608     | 62,093    | 16,355  | 183,272   |
| <ul> <li>Debt securities at fair value</li> </ul>    |             |           |                  |            |           |         |           |
| through profit or loss (note (iii))                  | _           | 64        | 315              | 27         | 309       | _       | 715       |
| Other  | 4,696       | 7,528     | 31,901           | 877        | 93        | 71,730  | 116,825   |
| Total assets   | 231,870     | 488,842   | 891,602          | 1,230,054  | 730,721   | 336,831 | 3,909,920 |
| Liabilities  |             |           |                  |            |           |         |           |
| Amounts due to central banks                         | 2,222       | 25        | _                |            |           |         | 2,247     |
| Amounts due to banks and                             | 2,222       | 23        |                  |            |           |         | 2,247     |
| non-bank financial institutions                      | 84,699      | 24,896    | 2,301            | 103        | 40        | _       | 112,039   |
| Deposits from customers                              | 2,238,796   | 364,976   | 633,002          | 234,428    | 19,919    | _       | 3,491,121 |
| Certificates of deposit issued                       | _,          | 107       | 969              | 2,665      |           | _       | 3,741     |
| Other  | 25,049      | 14,438    | 16,050           | 5,560      | 4,228     | _       | 65,325    |
| Subordinated bonds issued                            | _           | _         | _                | _          | 39,896    | _       | 39,896    |
|  |             |           |                  |            |           |         |           |
| Total liabilities                                    | 2,350,766   | 404,442   | 652,322          | 242,756    | 64,083    |         | 3,714,369 |
| Long/(short) position                                | (2,118,896) | 84,400    | 239,280          | 987,298    | 666,638   | 336,831 | 195,551   |

#### Notes:

<sup>(</sup>i) For cash and balances with central banks, undated amount represents statutory deposit reserve funds and fiscal balances maintained with the PBOC.

<sup>(</sup>ii) For loans and advances to customers, overdue amount included in the above "overdue/repayable on demand" category represents loans of which principals were overdue, and excludes loans of which interests were overdue but the principals were not yet due. The overdue amount is stated net of appropriate allowances for impairment losses.

<sup>(</sup>iii) For debt securities held for trading purposes, the remaining term to maturities does not represent the Group's intention to hold them to final maturity.

(Expressed in millions of Renminbi unless otherwise stated)

#### **34 RISK MANAGEMENT** (Cont'd)

#### (f) Use of derivatives

Derivatives include forward, swap and option transactions undertaken by the Group in the foreign exchange and interest rate markets. The Group, through the operations of its branch network, acts as an intermediary between a wide range of customers structuring deals to produce risk management products to suit individual customer needs. These positions are actively managed through entering offsetting deals with external parties to ensure the Group's net exposures are within acceptable risk levels. No significant proprietary positions are maintained by the Group at the balance sheet date. The Group also uses derivatives (principally foreign exchange options and swaps, and interest rate swaps) in the management of its own asset and liability portfolios and structural positions.

The primary derivatives utilised by the Group are shown in the following table.

| Derivatives  | Description   |
|--|---|
| Cross-currency,<br>foreign<br>exchange and<br>interest rate<br>swaps | Cross-currency, foreign exchange and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these for cross-currency swaps.  |
| Foreign currency<br>and interest<br>rate options                     | Foreign currency and interest rate options are contractual agreements under which the seller grants the purchaser the right, but not the obligation, either to buy or sell at or by a predetermined date or during a predetermined period, a specific amount of a foreign currency or a financial instrument at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Group and a customer over the counter. |
| Currency<br>forwards   | Currency forwards represent commitments to purchase or sell foreign exchanges at the certain date in the future.  |



(Expressed in millions of Renminbi unless otherwise stated)

#### **34 RISK MANAGEMENT** (Cont'd)

## (f) Use of derivatives (Cont'd)

The following tables provide an analysis of the notional amounts of derivatives of the Group by relevant maturity groupings based on the remaining periods to settlement and the corresponding fair values at the balance sheet date. The notional amounts of the derivatives indicate the volume of transactions outstanding at the balance sheet date; they do not represent amounts at risk.

|                           |           |                            |                     | 2005           |         |           |             |
|---------------------------|-----------|----------------------------|---------------------|----------------|---------|-----------|-------------|
|                           | No        | tional amou                | ınts with re        | maining life o | of      | Fair v    | alues       |
|                           | less than | between<br>three<br>months | between<br>one year |                |         |           |             |
|                           | three     | and one                    |                     | more than      |         |           |             |
|                           | months    | year                       | years               | five years     | Total   | Assets    | Liabilities |
| Interest rate derivatives |           |                            |                     |                |         |           |             |
| Interest rate swaps       | 21,254    | 16,536                     | 33,464              | 18,440         | 89,694  | 1,193     | 1,199       |
| Cross-currency swaps      | 512       | 3,684                      | 1,892               | 288            | 6,376   | 662       | 695         |
| Interest futures          | _         | 104                        | _                   | _              | 104     | _         | _           |
| Interest rate options     |           |                            |                     |                |         |           |             |
| purchased                 | _         | _                          | _                   | _              | _       | _         | -           |
| Interest rate options     |           |                            |                     |                |         |           |             |
| written                   | 1,372     |                            |                     |                | 1,372   |           | 12          |
|                           | 23,138    | 20,324                     | 35,356              | 18,728         | 97,546  | 1,855     | 1,906       |
| Currency derivatives      |           |                            |                     |                |         |           |             |
| Spot                      | 2,943     | _                          | _                   | _              | 2,943   | _         | _           |
| Forwards                  | 44,235    | 32,339                     | 1,904               | _              | 78,478  | 483       | 394         |
| Foreign exchange swaps    | 30,884    | 79,710                     | _                   | _              | 110,594 | 249       | 178         |
| Currency options          |           |                            |                     |                |         |           |             |
| purchased                 | 101       | 155                        | 181,580             | _              | 181,836 | 9,550     | 3           |
| Currency options written  | 269       | 2,448                      |                     |                | 2,717   | 9         | 9           |
|                           | 78,432    | 114,652                    | 183,484             |                | 376,568 | 10,291    | 584         |
| Total                     |           |                            |                     |                |         | 12,146    | 2,490       |
|                           |           |                            |                     |                |         | (Note 21) | (Note 24)   |

(Expressed in millions of Renminbi unless otherwise stated)

## **34 RISK MANAGEMENT** (Cont'd)

## **(f)** Use of derivatives (Cont'd)

|  | No                           | otional amou                                  | nts with rem                             | 2004<br>naining life of |                  | Fair va            | alues              |
|--|------------------------------|---|--|-------------------------|------------------|--------------------|--------------------|
|  | less than<br>three<br>months | between<br>three<br>months<br>and one<br>year | between<br>one year<br>and five<br>years | more than<br>five years | Total            | Assets             | Liabilities        |
| Interest rate derivatives Interest rate swaps Cross-currency swaps Interest rate options | 5,097<br>662                 | 5,856<br>6,898                                | 38,350<br>1,159                          | 17,977<br>577           | 67,280<br>9,296  | 745<br>319         | 802<br>318         |
| purchased<br>Interest rate options written   | 22,760                       |   | 39,519                                   |                         | 22,764<br>99,346 | 1,064              | 212                |
| Currency derivatives Spot  | 2,268                        |   | <u> </u>                                 |                         | 2,268            | _                  |                    |
| Forwards   | 7,933                        | 9,124   | 616                                      | _                       | 17,673           | 113                | 401                |
| Foreign exchange swaps   | 17,911                       | 4,897   | 51                                       | _                       | 22,859           | 446                | 83                 |
| Currency options purchased<br>Currency options written                                   | 17<br>3                      | 83<br>  |  |                         | 17<br>86         | 1                  |                    |
|  | 28,132                       | 14,104  | 667                                      |                         | 42,903           | 560<br>            | 484                |
| Total  |                              |   |  |                         |                  | 1,624<br>(Note 21) | 1,816<br>(Note 24) |



(Expressed in millions of Renminbi unless otherwise stated)

#### 34 RISK MANAGEMENT (Cont'd)

## (f) Use of derivatives (Cont'd)

The replacement costs and credit risk weighted amounts in respect of these derivatives are as follows. These amounts have taken into account the effects of bilateral netting arrangements.

#### Replacement costs

|   | 2005           | 2004      |
|---|----------------|-----------|
| Interest rate derivatives Currency derivatives, net of option premium payable | 1,855<br>4,943 | 1,064<br> |
|   | 6,798          | 1,624     |

Replacement cost represents the cost of replacing all contracts which have a positive value when marked to market. Replacement cost is a close approximation of the credit risk for these derivative contracts as at the balance sheet date.

#### Credit risk weighted amounts

|  | 2005           | 2004           |
|--|----------------|----------------|
| Interest rate derivatives Currency derivatives | 2,458<br>1,914 | 1,702<br>1,016 |
|  | 4,372          | 2,718          |

The credit risk weighted amount refers to the amount as computed in accordance with the rules set out by the CBRC and depends on the status of the counterparty and the maturity characteristics.

In accordance with the rules set out by the CBRC, the credit risk weight assigned to the PBOC and Huijin, which is a government agency, is zero. Therefore, the credit risk weighted amount of the currency option purchased from Huijin and foreign currency swap with the PBOC (Note 34(d)) is zero.

(Expressed in millions of Renminbi unless otherwise stated)

#### 34 RISK MANAGEMENT (Cont'd)

#### (g) Operational risk

Operational risk includes the risk of direct or indirect loss due to an event or action causing failure of technology, processes, infrastructure and personnel, and other risks having an operational impact.

The Group manages this risk through a controls-based environment by establishing a framework of policies and procedures in order to identify, assess, control, manage and report risks. The framework covers all business functions ranging from finance, credit, accounting, settlement, savings, treasury, intermediary business, computer applications and management, special assets resolution and legal affairs. This has allowed the Group to identify and address comprehensively the operational risk inherent in all key products, activities, processes and systems. Key controls include:

- authorisation limits for various business activities to branches are delegated after consideration of their respective business scope, risk management capabilities and credit approval procedures. Such authorities are revised on a timely basis to reflect changes in market conditions and business development and risk management needs;
- the use of the single legal responsibility framework and strict disciplinary measures in order to ensure accountability;
- systems and procedures to identify, control and report on the major risks: credit, market, liquidity and operational;
- promotion of a risk management culture throughout the organisation by building a team of risk management professionals, providing formal training and having an appraisal system in place, to raise the overall risk awareness among the Group's employees;
- a dedicated anti-money laundering division under the Compliance Department responsible for overseeing that cash management and account management are in compliance with the relevant regulations, and for improving training on anti-money laundering to ensure our employees are well-equipped with the necessary knowledge and basic skills to combat money laundering since May 2005. Prior to this, the Legal Department was responsible for this function;
- the review and approval by senior management of comprehensive financial and operating plans which are prepared by branches;
- the assessment of individual branches' financial performance against the comprehensive financial and operating plan; and
- the maintenance of contingent facilities (including backup systems and disaster recovery schemes) to support all major operations, especially back office operations, in the event of an unforeseen interruption. Insurance cover is arranged to mitigate potential losses associated with certain operational events.



(Expressed in millions of Renminbi unless otherwise stated)

#### **34 RISK MANAGEMENT** (Cont'd)

#### (h) Fair value

#### (i) Financial assets

The Group's financial assets mainly include cash, amounts due from central banks, banks and non-bank financial institutions, loans and advances to customers, and investments.

Amounts due from central banks, banks and non-bank financial institutions

Amounts due from central banks, banks and non-bank financial institutions are mainly priced at market interest rates and mature within one year. Accordingly, the carrying values approximate the fair values.

Loans and advances to customers

Loans and advances to customers are mostly priced at floating rates close to the PBOC rates. Accordingly, their carrying values approximate the fair values.

#### Investments

Available-for-sale investments and debt securities at fair value through profit or loss are stated at fair value in the financial statements. The following table summarises the carrying values and the fair values of receivables and held-to-maturity debt securities which are not presented on the balance sheet at their fair values.

|                      |                       | Carrying | values  | Fair values |         |  |
|----------------------|-----------------------|----------|---------|-------------|---------|--|
|                      |                       | 2005     | 2004    | 2005        | 2004    |  |
| Receivabl            | es                    | 443,729  | 433,858 | 444,056     | 414,724 |  |
| Held-to-r<br>securit | naturity debt<br>cies | 643,978  | 489,791 | 653,514     | 483,866 |  |

## (ii) Financial liabilities

The Group's financial liabilities mainly include amounts due to banks and non-bank financial institutions, deposits from customers, certificates of deposit issued and subordinated bonds issued. The carrying values of financial liabilities approximated their fair values at the balance sheet date, except that the fair value of subordinated bonds issued as at 31 December 2005 was RMB 41,431 million (2004: RMB 39,896 million), which was higher than their carrying value of RMB 39,907 million (2004: RMB 39,896 million).

(Expressed in millions of Renminbi unless otherwise stated)

#### 35 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

In determining the carrying amounts of some assets and liabilities, the Group makes assumptions of the effects of uncertain future events on those assets and liabilities at the balance sheet date. These estimates involve assumptions about such items as risk adjustment to cash flows or discount rates used and future changes in prices affecting other costs. The Group's estimates and assumptions are based on historical experience and expectations of future events and are reviewed periodically. In addition to assumptions and estimations of future events, judgements are also made during the process of applying the Group's accounting policies.

#### (a) Impairment losses on loans and advances

Loan portfolios are assessed periodically to assess whether impairment losses exist and if they exist, the amounts of impairment losses. Objective evidence for impairment includes observable data indicating that there is a measurable decrease in the estimated future cash flows identified with an individual loan. It also includes observable data indicating adverse changes in the repayment status of borrowers in the loan portfolio or national or local or economic conditions that correlate with defaults on the loans in the portfolio. The impairment loss for a loan that is individually evaluated for impairment is the decrease in the estimated future cash flow of that loan. When loans and advances are collectively evaluated for impairment, the estimate is based on historical loss experience for assets with credit risk characteristics similar to the loans and advances. Historical loss experience is adjusted on the basis of the relevant observable data that reflect current economic conditions. Management review the methodology and assumptions used in estimating future cash flows regularly to reduce any difference between loss estimates and actual loss experience.

## (b) Impairment of available-for-sale equity investments

For available-for-sale equity investments, a significant or prolonged decline in fair value below cost is considered to be objective evidence of impairment. Judgement is required when determining whether a decline in fair value has been significant or prolonged. In making this judgement, the historical data on market volatility as well as in the share price of the specific equity investment are taken into account. The Group also takes into account other factors, such as industry and sector performance and financial information regarding the investee.

#### (c) Fair value of financial instruments

For a number of financial instruments, no quoted prices from an active market exist. The fair values for these financial instruments are established by using valuation techniques. These techniques include using recent arm's length market transactions, reference to the current fair value of similar instruments and discounted cash flow analysis and option pricing models. The Group has established a process to ensure that valuation techniques are constructed by qualified personnel and are validated and reviewed by personnel independent of the area that constructed the valuation techniques. Valuation techniques are certified before being implemented for valuation and are calibrated to ensure that outputs reflect actual market conditions. Valuation models established by the Group make the maximum use of market inputs and rely as little as possible on Group-specific data. However, it should be noted that some inputs, such as credit and counterparty risk, and risk correlations, require management estimates. Management estimates and assumptions are reviewed periodically and are adjusted if necessary.



(Expressed in millions of Renminbi unless otherwise stated)

#### 35 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (Cont'd)

#### (d) Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity investments if the Group has the intention and ability to hold them until maturity. In evaluating whether the requirements to classify a financial asset as held-to-maturity are met, management make significant judgements. Failure in correctly assessing the Group's intention and ability to hold specific investments until maturity may result in reclassification of the whole portfolio as available-for-sale.

#### (e) Income taxes

Determining income tax provisions involves judgement on the future tax treatment of certain transactions. The Group carefully evaluates tax implications of transactions and tax provisions are set up accordingly. The tax treatment of such transactions is reconsidered periodically to take into account all changes in tax legislations. Deferred tax assets are recognised for tax losses not yet used and temporary deductible differences. As those deferred tax assets can only be recognised to the extent that it is probable that future taxable profit will be available against which the unused tax credits can be utilised, management's judgement is required to assess the probability of future taxable profits. Management's assessment is constantly reviewed and additional deferred tax assets are recognised if it becomes probable that future taxable profits will allow the deferred tax asset to be recovered.

#### 36 RELATED PARTIES

## (a) Huijin and companies under Huijin

## (i) Huijin

Huijin directly and indirectly owned 70.69% (2004: 95.88%) of the issued share capital of the Bank as at 31 December 2005. Huijin was incorporated on 16 December 2003 as a wholly state-owned investment company with the approval of the State Council. Huijin is a government agency, and was established to hold certain equity investments on behalf of the State Council. Huijin represents the PRC government in exercising its investors' rights and obligations in certain financial institutions such as the Bank. As part of the Restructuring, the Group carried out the following transactions with Huijin:

- Huijin has undertaken to assume all the debts, obligations and liabilities relating to the business acquired by the Bank, which arose for any reason prior to 31 December 2003 and were not succeeded by the Bank at Restructuring; and
- Huijin entered into a foreign exchange option agreement with the Bank on 12 January 2005 (Note 34(d)). The purpose of the option is to hedge against the Bank's currency risk arising from capital contributed by Huijin of USD 22,500 million.

(Expressed in millions of Renminbi unless otherwise stated)

#### **36 RELATED PARTIES** (Cont'd)

## (a) Huijin and companies under Huijin (Cont'd)

## (i) Huijin (Cont'd)

Transactions during the year and the corresponding balances outstanding at the balance sheet date with Huijin are as follows:

|   | 2005         | 2004 |
|---|--------------|------|
| Interest expense arising during the year from: Deposits from customers            | 195          |      |
| Liabilities at the balance sheet date:  Deposits from customers  Interest payable | 18,334<br>27 |      |

#### (ii) Jianyin

As part of the Restructuring, CCB was separated into the Bank and Jianyin, a limited liability company directly and wholly owned by Huijin. Jianyin directly owns 9.21% (2004: 10.65%) of the issued share capital of the Bank. Its principal activities include the holding of equity investments, asset management and other business activities as approved by the relevant PRC government authorities.

Jianyin entered into certain services and operating lease agreements with the Group subsequent to the Restructuring. Transactions during the year and the corresponding balances outstanding at the balance sheet date with Jianyin are as follows:

|  | 2005                | 2004                 |
|--|---------------------|----------------------|
| Income or expenses arising during the year from: Other income (note (ii-1)) Operating expenses (note (ii-2)) Interest expenses | 53<br>200<br>6      | 5<br>190<br><u>—</u> |
| Assets or liabilities at the balance sheet date:<br>Other assets   | 20                  |                      |
| Amounts due to banks and non-bank financial institutions Deposits from customers Other liabilities and provisions (Note 24)    | 233<br>462<br>5,211 | 6,405                |
|  | 5,906               | 6,405                |



(Expressed in millions of Renminbi unless otherwise stated)

#### **36 RELATED PARTIES** (Cont'd)

## (a) Huijin and companies under Huijin (Cont'd)

## (ii) Jianyin (Cont'd)

Notes:

- (ii-1) This included custody management fee income earned by the Group for managing assets on behalf of Jianyin and income from disposal of fixed assets to Jianyin.
- (ii-2) This mainly represents rental expenses paid by the Group for leasing assets, including properties and motor vehicles, owned by Jianyin, and fees for supporting services provided by Jianyin.
- (ii-3) Amounts due from/to Jianyin are unsecured and are repayable under normal commercial terms. No allowance for impairment losses was made in respect of amounts due from Jianyin.

## (iii) Other companies under Huijin

Huijin also has controlling equity interests in certain other banks and non-bank financial institutions in Mainland China. The Group enters into banking transactions with these companies in the normal course of its banking business at market rates. These include sale and purchase of debt securities, conducting money market transactions and inter-bank clearing. Transactions during the year and corresponding balances outstanding at the balance sheet date with these companies are as follows:

|  | 2005   | 2004  |
|--|--------|-------|
| Interest income arising during the year from:  |        |       |
| Debt securities issued by these banks and non-bank financial institutions  | 600    | 68    |
| Amounts due from these banks and non-bank financial institutions   | 54     | 30    |
|  | 654    | 98    |
| Interest expense arising during the year from: Amounts due to these banks and non-bank financial institutions                  | 91     | 25    |
| Assets or liabilities at the balance sheet date:   |        |       |
| Debt securities issued by these banks and non-bank financial institutions  Amounts due from these banks and non-bank financial | 31,191 | 3,109 |
| institutions   | 4,374  | 1,656 |
|  | 35,565 | 4,765 |
| Amounts due to these banks and non-bank financial institutions   | 5,726  | 2,256 |

(Expressed in millions of Renminbi unless otherwise stated)

#### **36 RELATED PARTIES** (Cont'd)

#### (a) Huijin and companies under Huijin (Cont'd)

(iii) Other companies under Huijin (Cont'd)

The Group issued subordinated bonds with a nominal value of RMB 40,000 million during the year ended 31 December 2004. One of the subsidiaries of Huijin underwrote the Group's subordinated bonds with a nominal value of RMB 3,320 million upon their issuance. These bonds are bearer bonds and are traded in the secondary market. Accordingly, the Group has no information in respect of the amount of bonds held by such bank at the balance sheet date.

#### (b) Transactions with other PRC state-owned entities

The Group operates in an economic regime currently predominated by entities directly or indirectly owned by the PRC government through its government authorities, agencies, affiliations and other organisations ("state-owned entities").

Transactions with other state-owned entities include but are not limited to the following:

- lending and deposit taking;
- taking and placing of inter-bank balances;
- entrusted lending and other custody services;
- insurance and securities agency, and other intermediary services;
- sale, purchase, underwriting and redemption of bonds issued by other state-owned entities;
- purchase, sale and leases of property and other assets; and
- rendering and receiving of utilities and other services.

These transactions are conducted in the ordinary course of the Group's banking business on terms similar to those that would have been entered into with non-state-owned entities. The Group has also established its pricing strategy and approval processes for major products and services, such as loans, deposits and commission income. Such pricing strategy and approval processes do not depend on whether the customers are state-owned entities or not. Having due regard to the substance of the relationships, the Directors are of the opinion that none of these transactions are material related party transactions that require separate disclosure.



(Expressed in millions of Renminbi unless otherwise stated)

#### **36 RELATED PARTIES** (Cont'd)

## (c) Key management personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, including Directors, Supervisors and Executive Officers.

The aggregate of the compensations in respect of Directors and Supervisors is disclosed in Note 10. The Executive Officers' annual compensations during the year are as follows:

|                                     |              | 2005          |               |         |
|-------------------------------------|--------------|---------------|---------------|---------|
|                                     |              |               | Contributions |         |
|                                     |              |               | to defined    |         |
|                                     | Salaries and |               | contribution  |         |
|                                     | other        | Discretionary | retirement    |         |
|                                     | emoluments   | bonus         | schemes       | Total   |
|                                     | RMB'000      | RMB'000       | RMB'000       | RMB'000 |
|                                     |              |               |               |         |
| Vice president                      |              |               |               |         |
| Luo Zhefu                           | 470          | 482           | 16            | 968     |
| Xin Shusen (appointed in July 2005) | 479          | 487           | 16            | 982     |
| Chen Zuofu (appointed in July       |              |               |               |         |
| 2005)                               | 467          | 482           | 16            | 965     |
| Fan Yifei (appointed in July 2005)  | 505          | 483           | 16            | 1,004   |
| Chief audit officer                 |              |               |               |         |
| Yu Yongshun (appointed in July      |              |               |               |         |
| 2005)                               | 171          | 164           | 7             | 342     |
| Secretary to the board of           |              |               |               |         |
| directors                           |              |               |               |         |
| Xuan Changneng                      | 408          | 348           | 16            | 772     |
| Company secretary                   |              |               |               |         |
| Ha Yiu Fai (appointed in August     |              |               |               |         |
| 2005)                               | 2,575        | 1,001         | 94            | 3,670   |
| Qualified accountant                |              |               |               |         |
| Yuen Yiu Leung (appointed in        |              |               |               |         |
| August 2005)                        | 1,072        | 474           | 67            | 1,613   |
|                                     |              |               |               |         |
|                                     | 6,147        | 3,921         | 248           | 10,316  |
|                                     |              |               |               |         |

(Expressed in millions of Renminbi unless otherwise stated)

#### **36 RELATED PARTIES** (Cont'd)

## (c) Key management personnel (Cont'd)

|                                     | 2004          |               |              |         |
|-------------------------------------|---------------|---------------|--------------|---------|
|                                     | Contributions |               |              |         |
|                                     |               |               | to defined   |         |
|                                     | Salaries and  |               | contribution |         |
|                                     | other         | Discretionary | retirement   |         |
|                                     | emoluments    | bonus         | schemes      | Total   |
|                                     | RMB'000       | RMB'000       | RMB'000      | RMB'000 |
|                                     |               |               |              |         |
| Vice president                      |               |               |              |         |
| Luo Zhefu                           | 185           | 460           | 14           | 659     |
| Zheng Zhijie                        | 236           | 460           | 14           | 710     |
| Chief compliance officer            |               |               |              |         |
| Xin Shusen                          | 192           | 460           | 14           | 666     |
| Assistant president                 |               |               |              |         |
| Chen Zuofu                          | 185           | 419           | 14           | 618     |
| Fan Yifei                           | 221           | 419           | 14           | 654     |
| Secretary to the board of directors |               |               |              |         |
| Xuan Changneng (appointed in        |               |               |              |         |
| November 2004)                      | 67            | 63            | 4            | 134     |
|                                     |               |               |              |         |
|                                     | 1,086         | 2,281         | 74           | 3,441   |
|                                     |               |               |              |         |

## (d) Contributions to defined contribution retirement schemes

The Group participates in various defined contribution retirement schemes organised by municipal and provincial governments for its employees in Mainland China. For its employees outside Mainland China, the Group participates in various defined contribution retirement schemes at funding rates determined in accordance with the local practices and regulations. The details of the Group's defined contribution retirement schemes are described in Notes 24(a) and 25(a).



(Expressed in millions of Renminbi unless otherwise stated)

## 37 EVENTS AFTER THE BALANCE SHEET DATE

After the balance sheet date, the Directors proposed a final dividend. Further details are disclosed in Note 28(a)(ii).

## 38 ULTIMATE PARENT

The Group is owned and controlled by the PRC government. The majority of the Group's shares are held by Huijin, a government agency.

Year ended 31 December 2005 (Expressed in millions of Renminbi unless otherwise stated)

The information set out below does not form part of the audited financial statements, and is included herein for information purposes only.

# (a) Differences between the financial statements prepared under IFRS and those prepared in accordance with PRC GAAP

China Construction Bank Corporation (the "Bank") prepares consolidated financial statements, which include the financial statements of the Bank and its subsidiaries (collectively the "Group"), in accordance with International Financial Reporting Standards ("IFRS") and its interpretations promulgated by the International Accounting Standards Board and the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

As a financial institution incorporated in the People's Republic of China (the "PRC"), the Bank also prepares its statutory financial statements for the year ended 31 December 2005 in accordance with the Accounting Standards for Business Enterprises, the Accounting Regulations for Financial Enterprises (2001) and other relevant regulations issued by the Ministry of Finance of the PRC (collectively "PRC GAAP"). In the preparation of the Bank's PRC statutory financial statements for the year ended 31 December 2005, the Bank changed its accounting policies, which are mainly relating to the measurement and recognition of financial assets, and the new accounting policies have been applied retrospectively.

These is no difference in the net profit attributable to shareholders of the Bank for the year ended 31 December 2005 or total equity attributable to shareholders of the Bank as at 31 December 2005 between the Group's consolidated financial statements prepared under IFRS and the Bank's statutory financial statements prepared under PRC GAAP.

## (b) Liquidity ratios

|   | 2005    | 2004   |
|---|---------|--------|
| Renminbi current assets to Renminbi current liabilities                 | 59.08%  | 51.37% |
| Foreign currency current assets to foreign currency current liabilities | 108.68% | 71.15% |

The above liquidity ratios are calculated in accordance with the formula promulgated by the People's Bank of China and China Banking Regulatory Commission and based on the Bank's financial statements prepared under PRC GAAP.



Year ended 31 December 2005 (Expressed in millions of Renminbi unless otherwise stated)

#### (c) Capital adequacy ratio

The capital adequacy ratio is prepared on a solo basis in accordance with the guideline *Regulation Governing Capital Adequacy of Commercial Banks* [Order (2004) No. 2] effective on 1 March 2004, which may have significant differences with the relevant requirements in the Hong Kong Special Administrative Region ("Hong Kong") of the PRC or other countries.

The capital adequacy ratios and the related components of the Bank at balance sheet date, calculated based on PRC GAAP, were as follows:

|  | 2005             | 2004             |
|--|------------------|------------------|
| Core capital adequacy ratio (note (i))   | 11.08%           | 8.57%            |
| Capital adequacy ratio (note (ii))   | 13.57%           | 11.29%           |
| Components of capital base   |                  |                  |
| Core capital: — Paid up ordinary share capital   | 224,689          | 194,230          |
| — Reserves   | 59,520           | 514              |
|  | 284,209          | 194,744          |
| Supplementary capital:   |                  |                  |
| <ul><li>— General provision for doubtful debts</li><li>— Term subordinated bonds</li></ul> | 24,563<br>40,000 | 22,256<br>40,000 |
| — Total supplementary capital  | 64,563           | 62,256           |
| — тота заррієтієттату сарпаі   |                  |                  |
| Total capital base before deductions  Deductions:  | 348,772          | 257,000          |
| — Unconsolidated equity investments  | (1,528)          | (1,012)          |
| Total capital base after deductions  | 347,244          | 255,988          |
| Risk weighted assets   | 2,558,956        | 2,267,467        |

#### Notes:

<sup>(</sup>i) Core capital adequacy ratio is calculated by dividing the net amount of core capital after deductions of 50% of unconsolidated equity investments by risk weighted assets.

<sup>(</sup>ii) Capital adequacy ratio is calculated by dividing the total capital base after deductions by risk weighed assets.

Year ended 31 December 2005 (Expressed in millions of Renminbi unless otherwise stated)

## (d) Currency concentrations

|                         | 2005       |                   |          |           |  |
|-------------------------|------------|-------------------|----------|-----------|--|
|                         | US Dollars | <b>HK Dollars</b> | Others   | Total     |  |
|                         |            |                   |          |           |  |
| Spot assets             | 433,717    | 48,014            | 36,011   | 517,742   |  |
| Spot liabilities        | (151,271)  | (30,922)          | (23,360) | (205,553) |  |
| Forward purchases       | 100,048    | 6,513             | 7,368    | 113,929   |  |
| Forward sales           | (135,922)  | (22,627)          | (14,389) | (172,938) |  |
| Net option position     | (181,580)  | _                 | _        | (181,580) |  |
|                         |            |                   |          |           |  |
| Net long position       | 64,992     | 978               | 5,630    | 71,600    |  |
| nectioning position     |            |                   |          |           |  |
|                         |            |                   |          |           |  |
| Net structural position |            | 203               | 12       | 215       |  |

|                         | 2004       |            |          |           |
|-------------------------|------------|------------|----------|-----------|
|                         | US Dollars | HK Dollars | Others   | Total     |
| Spot assets             | 331,949    | 13,336     | 51,156   | 396,441   |
| Spot liabilities        | (115,362)  | (13,911)   | (35,095) | (164,368) |
| Forward purchases       | 29,827     | 5,312      | 3,631    | 38,770    |
| Forward sales           | (9,624)    | (4,514)    | (18,744) | (32,882)  |
| Net option position     | 1          | _          | _        | 1         |
|                         |            |            |          |           |
| Net long position       | 236,791    | 223        | 948      | 237,962   |
| Net structural position | <u> </u>   | 121        | 15       | 136       |

The net option position is calculated using the delta equivalent approach required by the Hong Kong Monetary Authority (the "HKMA"). The net structural position of the Group includes the structural positions of the Bank's overseas branches, banking subsidiaries and other subsidiaries substantially involved in foreign exchange. Structural assets and liabilities include:

- Investments in fixed assets and premises, net of depreciation charges;
- Capital and statutory reserves of overseas branches; and
- Investments in overseas subsidiaries and related companies.



Year ended 31 December 2005 (Expressed in millions of Renminbi unless otherwise stated)

#### (e) Cross-border claims

The Group is principally engaged in business operations within Mainland China, and regards all claims on third parties outside Mainland China as cross-border claims.

For the purpose of these unaudited supplementary financial information, Mainland China excludes Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan.

Cross-border claims include loans and advances, balances and placements with banks and non-bank financial institutions, holdings of trade bills and certificates of deposit and investment securities.

Cross-border claims have been disclosed by country or geographical area. A country or geographical area is reported where it constitutes 10% or more of the aggregate amount of cross-border claims, after taking into account any risk transfers. Risk transfers are only made if the claims are guaranteed by a party in a country which is different from that of the counterparty or if the claims are on an overseas branch of a bank whose head office is located in another country.

|   | Banks and non-                        | 2005                            |                                   |  |
|---|---------------------------------------|---------------------------------|-----------------------------------|--|
|   | bank financial<br>institutions        | Public sector entities          | Others                            | Total                                  |
| Asia Pacific excluding Mainland China — of which attributed to Hong Kong Europe North and South America | 123,597<br>83,578<br>74,108<br>85,507 | 1,479<br>903<br>3,805<br>81,085 | 17,183<br>6,165<br>5,897<br>6,818 | 142,259<br>90,646<br>83,810<br>173,410 |
|   | 283,212                               | 86,369                          | 29,898                            | 399,479                                |

|   | Banks and non-                       | 2004                               |                                   |                                       |
|---|--------------------------------------|------------------------------------|-----------------------------------|---------------------------------------|
|   | bank financial<br>institutions       | Public sector<br>entities          | Others                            | Total                                 |
| Asia Pacific excluding Mainland China — of which attributed to Hong Kong Europe North and South America | 60,365<br>26,204<br>30,104<br>48,486 | 4,120<br>2,869<br>3,669<br>107,006 | 15,302<br>4,726<br>4,532<br>6,718 | 79,787<br>33,799<br>38,305<br>162,210 |
|   | 138,955                              | 114,795                            | 26,552                            | 280,302                               |

Year ended 31 December 2005 (Expressed in millions of Renminbi unless otherwise stated)

## (f) Overdue loans and advances to customers by geographic sector

|                     | 2005   | 2004   |
|---------------------|--------|--------|
|                     | 2003   | 2004   |
| Yangtze River Delta | 8,395  | 6,843  |
| Pearl River Delta   | 13,965 | 14,944 |
| Bohai Rim           | 18,178 | 13,999 |
| Central             | 11,443 | 8,068  |
| Western             | 14,019 | 9,990  |
| Northeastern        | 6,181  | 5,938  |
| Head office         | 2,234  | 2,399  |
| Overseas            | 77     | 216    |
|                     |        |        |
| Total               | 74,492 | 62,397 |

Note: The above analysis includes loans and advances overdue for more than 90 days as required by the HKMA.

Loans and advances with a specific repayment date are classified as overdue when the principal or interest is overdue.

For loans and advances repayable by regular instalments, if part of the instalments is overdue, the whole amount of these loans would be classified as overdue.

Loans and advances repayable on demand are classified as overdue when a demand for repayment has been served on the borrower but repayment has not been made in accordance with the instructions. If the loans and advances repayable on demand are outside the approved limit that was advised to the borrower, they are also considered as overdue.

## (g) Gross amount of overdue loans and advances to customers

|  | 2005   | 2004   |
|--|--------|--------|
|  |        |        |
| Gross loans and advances to customers which have been overdue with respect |        |        |
| to either principal or interest for periods of:                            |        |        |
| — between 3 and 6 months   | 11,475 | 14,883 |
| — between 6 and 12 months  | 15,567 | 14,313 |
| — over 12 months   | 47,450 | 33,201 |
|  |        |        |
| T-1-1  | 74.402 | 62.207 |
| Total  | 74,492 | 62,397 |
|  |        |        |
| As a percentage of total gross loans and advances to customers:            |        |        |
| — between 3 and 6 months   | 0.47%  | 0.67%  |
| — between 6 and 12 months  | 0.63%  | 0.64%  |
| — over 12 months   | 1.93%  | 1.49%  |
|  |        |        |
| T. ( )   | 2.022  | 2.000/ |
| Total  | 3.03%  | 2.80%  |



Year ended 31 December 2005 (Expressed in millions of Renminbi unless otherwise stated)

#### (g) Gross amount of overdue loans and advances to customers (Cont'd)

Notes:

(i) The above analysis includes loans and advances overdue for more than 90 days as required by the HKMA.

Loans and advances with a specific repayment date are classified as overdue when the principal or interest is overdue.

For loans and advances repayable by regular instalments, if part of the instalments is overdue, the whole amount of these loans would be classified as overdue

Loans and advances repayable on demand are classified as overdue when a demand for repayment has been served on the borrower but repayment has not been made in accordance with the instructions. If the loans and advances repayable on demand are outside the approved limit that was advised to the borrower, they are also considered as overdue.

(ii) There were no overdue loans and advances to financial institutions as of 31 December 2005 and 2004.

## (h) Rescheduled loans and advances to customers

|  | 200            | )5         | 2004  |            |
|--|----------------|------------|-------|------------|
|  |                | % of total |       | % of total |
|  | loans and      |            |       | loans and  |
|  |                | advances   |       | advances   |
| Rescheduled loans and advances to customers  Less:  — rescheduled loans and advances to  customers but overdue more than 90 days | 5,012<br>1,319 | 0.20%      | 2,563 | 0.12%      |
| Rescheduled loans and advances to customers overdue less than 90 days  | 3,693          | 0.15%      | 1,435 | 0.07%      |

| TIER-1 BRANCHES IN MAINLAND CHINA |   |                 |                 |
|-----------------------------------|---|-----------------|-----------------|
| Branches                          | Address   | Telephone       | Facsimile       |
| BEIJING BRANCH                    | No.4, Building 28,<br>Xuanwumen West Street, Beijing<br>Postcode: 100053  | (010) 63603664  | (010) 63603656  |
| TIANJIN BRANCH                    | Plus 1 No.19, Nanjing Road,<br>Hexi District, Tianjin<br>Postcode: 300203 | (022) 23401616  | (022) 23400503  |
| HEBEI BRANCH                      | No. 40, Ziqiang Road, Shijiazhuang<br>Postcode: 050000                    | (0311) 7888866  | (0311) 8601010  |
| SHANXI BRANCH                     | No. 126, Yingze Street, Taiyuan<br>Postcode: 030001                       | (0351) 4957800  | (0351) 4957871  |
| INNER MONGOLIA BRANCH             | No. 45, South Xincheng Street, Huhhot<br>Postcode: 010010                 | (0471) 6200303  | (0471) 6200257  |
| LIAONING BRANCH                   | No. 176, Zhongshan Road,<br>Heping District, Shenyang<br>Postcode: 110002 | (024) 22787600  | (024) 22856915  |
| DALIAN BRANCH                     | No. 1, Jiefang Street,<br>Zhongshan District, Dalian<br>Postcode: 116001  | (0411) 82818818 | (0411) 82804560 |
| JILIN BRANCH                      | No. 810, Xi'an Road, Changchun<br>Postcode: 130061                        | (0431) 8573030  | (0431) 8988748  |
| HEILONGJIANG BRANCH               | No. 67, Hongjun Street,<br>Nangang District, Harbin<br>Postcode: 150001   | (0451) 53619788 | (0451) 53625552 |
| SHANGHAI BRANCH                   | No.900, Lujiazui Ring Road, Shanghai<br>Postcode: 200120                  | (021) 58880000  | (021) 58781818  |
| JIANGSU BRANCH                    | No. 188, Hongwu Road, Nanjing<br>Postcode: 210002                         | (025) 84200545  | (025) 84209316  |
| SUZHOU BRANCH                     | No. 18, Suhua Road, Suzhou<br>Postcode: 215021                            | (0512) 62788786 | (0512) 62788019 |



| Branches            | Address   | Telephone       | Facsimile       |
|---------------------|---|-----------------|-----------------|
| ZHEJIANG BRANCH     | No. 288, Tiyuchang Road, Hangzhou<br>Postcode: 310003               | (0571) 85313000 | (0571) 85313001 |
| NINGBO BRANCH       | No. 31, Guangji Street, Ningbo<br>Postcode: 315010                  | (0574) 87313888 | (0574) 87325019 |
| ANHUI BRANCH        | No. 373, Meiling Road, Hefei<br>Postcode: 230001                    | (0551) 2874100  | (0551) 2872014  |
| FUJIAN BRANCH       | No.142, Guping Road, Fuzhou<br>Postcode: 350003                     | (0591) 87811098 | (0591) 87856865 |
| XIAMEN BRANCH       | No. 98, Lujiang Road, Xiamen<br>Postcode: 361003                    | (0592) 2158888  | (0592) 2158862  |
| JIANGXI BRANCH      | No. 366, Bayi Street, Nanchang<br>Postcode: 330006                  | (0791) 6848200  | (0791) 6848318  |
| SHANDONG BRANCH     | No. 178, Luoyuan Street, Jinan<br>Postcode: 250012                  | (0531) 86918888 | (0531) 86169108 |
| QINGDAO BRANCH      | No. 71, Guizhou Road, Qingdao<br>Postcode: 266002                   | (0532) 82651888 | (0532) 82670157 |
| HENAN BRANCH        | No.80, Huayuan Road, Zhengzhou<br>Postcode: 450003                  | (0371) 5556699  | (0371) 5556688  |
| HUBEI BRANCH        | No. 709, Jianshe Street, Wuhan<br>Postcode: 430015                  | (027) 65775888  | (027) 65775881  |
| THREE GORGES BRANCH | No. 122, Xiling First Road,<br>Yichang, Hubei<br>Postcode: 443000   | (0717) 6736888  | (0717) 6738137  |
| HUNAN BRANCH        | Yin'gang Plaza, No. 2,<br>Baisha Road, Changsha<br>Postcode: 410005 | (0731) 4419191  | (0731) 4419141  |
| GUANGDONG BRANCH    | No. 509, Dongfeng Middle Road,<br>Guangzhou<br>Postcode: 510045     | (020) 83018888  | (020) 83013950  |

| Branches         | Address  | Telephone       | Facsimile       |
|------------------|--|-----------------|-----------------|
| SHENZHEN BRANCH  | East Section, Finance Centre,<br>South Hongling Road, Shenzhen<br>Postcode: 518010 | (0755) 82488189 | (0755) 82246144 |
| GUANGXI BRANCH   | No. 92, Minzu Road, Nanning<br>Postcode: 530022                                    | (0771) 5513110  | (0771) 5513012  |
| HAINAN BRANCH    | CCB Plaza, Guomao Avenue, Haikou<br>Postcode: 570125                               | (0898) 68587488 | (0898) 68587569 |
| CHONGQING BRANCH | No. 123, Minzu Road,<br>Yuzhong District, Chongqing<br>Postcode: 400010            | (023) 63771855  | (023) 63771835  |
| SICHUAN BRANCH   | Sichuan CCB Plaza, No. 86,<br>Tidu Street, Chengdu<br>Postcode: 610016             | (028) 86767161  | (028) 86767187  |
| GUIZHOU BRANCH   | No. 113, Ruijin North Road, Guiyang<br>Postcode: 550003                            | (0851) 5976660  | (0851) 6505883  |
| YUNNAN BRANCH    | CCB Plaza, Jinbi Road, Kunming<br>Postcode: 650021                                 | (0871) 3060997  | (0871) 3060333  |
| TIBET BRANCH     | No. 32, Beijing Middle Road, Lhasa<br>Postcode: 850001                             | (0891) 6838792  | (0891) 6836818  |
| SHAANXI BRANCH   | No. 38, South Guangji Street, Xi'an<br>Postcode: 710002                            | (029) 87606009  | (029) 87617514  |
| GANSU BRANCH     | No. 59, Qin'an Road, Lanzhou<br>Postcode: 730030                                   | (0931) 4891555  | (0931) 4891862  |
| QINGHAI BRANCH   | No. 59, West Street, Xining<br>Postcode: 810000                                    | (0971) 8261181  | (0971) 8261225  |
| NINGXIA BRANCH   | No. 98, Nanxun West Road, Yinchuan<br>Postcode: 750001                             | (0951) 4102918  | (0951) 4106165  |
| XINJIANG BRANCH  | No. 36, Minzhu Road, Urumqi<br>Postcode: 830002                                    | (0991) 2848666  | (0991) 2819160  |



| OVERSEAS BRANCHES AND REPRESENTATIVE OFFICES |  |  |
|--|--|--|
| HONG KONG BRANCH                             | 44–45/F, Tower One, Lippo Centre,<br>89 Queensway, Admiralty, Hong Kong<br>Telephone: (852) 28684438<br>Facsimile: (852) 25377182<br>Website: www.ccbhk.com  |  |
| SINGAPORE BRANCH                             | 9 Raffles Place, #33-01/02, Republic Plaza, Singapore 048619<br>Telephone: (65) 65358133<br>Facsimile: (65) 65356533<br>Website: www.ccb.com.sg  |  |
| FRANKFURT BRANCH                             | Bockenheimer Landstrasse 51–53,<br>Frankfurt am Main 60325, Germany<br>Telephone: (49) 69-97149511<br>Facsimile: (49) 69-97149588<br>Website: www.ccbff.de   |  |
| JOHANNESBURG BRANCH                          | 2nd Floor, Bowman and Gilfillan Building, 165 West Street,<br>Sandown, Sandton, Johannesburg, South Africa 2146<br>Telephone: (27) 11-5209401<br>Facsimile: (27) 11-5209411<br>Website: www.ccbjhb.com |  |
| TOKYO BRANCH                                 | Toranomon 2, Chome Building 8F,<br>2-3-17 Toranomon Minatoku, Tokyo 105-0001, Japan<br>Telephone: (81) 3-5511-0188<br>Facsimile: (81) 3-5511-0189  |  |
| SEOUL BRANCH                                 | 7th Floor, Seoul Finance Centre,<br>84 Taepyungro 1-GA, Chung-gu, Seoul 100-768, Korea<br>Telephone: (82) 2-67301702<br>Facsimile: (82) 2-67301701<br>Website: www.ccbseoul.com                        |  |
| LONDON REPRESENTATIVE OFFICE                 | 6th Floor, 29/30 Cornhill, London EC3V 3ND, U.K.<br>Telephone: (44) 207-2207871<br>Facsimile: (44) 207-2207849   |  |
| NEW YORK REPRESENTATIVE OFFICE               | 350 Park Avenue, 25th Floor, New York, NY 10022, U.S.A. Telephone: (1) 212-2078188 Facsimile: (1) 212-2078288  |  |

| SUBSIDIARIES                             |   |
|--|---|
| CHINA CONSTRUCTION BANK (ASIA) LIMITED   | 41/F, Tower One, Lippo Centre,<br>89 Queensway, Admiralty, Hong Kong<br>Telephone: (852) 25412210<br>Facsimile: (852) 25411115<br>Website: www.ccbasia.com.hk |
| SINO-GERMAN BAUSPARKASSE CO. LTD.        | 27th Floor, Plus 1 No. 19, Nanjing Road,<br>Hexi District, Tianjin 300203<br>Telephone: (022) 23126699<br>Facsimile: (022) 23122828<br>Website: www.sgb.cn    |
| CCB PRINCIPAL ASSET MANAGEMENT CO., LTD. | No. 12C, Fuxing Road, Haidian District,<br>Beijing 100038<br>Telephone: (010) 63975933, 63975936<br>Facsimile: (010) 63975939<br>Website: www.ccbfund.cn      |



## CORPORATE INFORMATION

Legal name in Chinese: 中國建設銀行股份有限公司

Legal name in English: China Construction Bank Corporation

Registered address: No. 25 Finance Street, Xicheng District, Beijing, China

Postcode: 100032

Principal place of business in Hong Kong: 44–45/F, Tower One, Lippo Centre,

89 Queensway, Admiralty, Hong Kong

Website: www.ccb.cn

Legal representative: Guo Shuqing

Authorised representatives: Chang Zhenming

Zhao Lin

Secretary to the board: Xuan Changneng

Company secretary: Ha Yiu Fai (LLB, LLM, FCS, FCIS)

Qualified accountant: Yuen Yiu Leung (MBA, FCMA, FCCA, FCPA, ACA)

Independent auditors: KPMG

Compliance advisors: China International Capital Corporation (Hong Kong) Limited

Morgan Stanley Dean Witter Asia Limited

Legal advisor as to Hong Kong law: Freshfields Bruckhaus Deringer

Listing venue of H shares: The Stock Exchange of Hong Kong Limited

H share registrar: Computershare Hong Kong Investor Services Limited

Rooms 1712-16, 17th Floor,

Hopewell Centre,

183 Queen's Road East, Wanchai, Hong Kong